

# DEPARTMENT OF ECONOMIC DEVELOPMENT

## FINANCIAL SUMMARY

	FY 2006 EXPENDITURE	FY 2007 APPROPRIATION	FY 2008 REQUEST	GOVERNOR RECOMMENDS FY 2008
Business and Community Services	\$ 56,606,373	\$ 91,498,809	\$ 148,765,669	\$ 145,344,098
IT Consolidation	3,572,716	0	0	0
Workforce Development	101,568,302	123,355,449	133,308,089	133,920,302
Division of Tourism	13,819,242	17,782,811	18,782,811	20,674,810
Affordable Housing	5,321,510	4,924,829	4,948,995	4,958,650
Utility Regulation	14,163,069	18,061,350	18,188,882	18,499,584
Administrative Services	4,294,586	5,491,967	3,259,584	3,381,631
<b>DEPARTMENTAL TOTAL</b>	<b>\$ 199,345,798</b>	<b>\$ 261,115,215 *</b>	<b>\$ 327,254,030</b>	<b>\$ 326,779,075</b>
General Revenue Fund	34,752,844	43,885,380	61,644,708	62,782,990
Federal Funds	133,858,300	158,714,384	168,666,860	169,435,600
Other Funds	30,734,654	58,515,451	96,942,462	94,560,485
<b>Full-time equivalent employees</b>	<b>967.08</b>	<b>1,000.22</b>	<b>988.87</b>	<b>983.87</b>

\* Does not include \$983,324 recommended in the Fiscal Year 2007 Supplemental Appropriations. See the Supplemental section of the Missouri Budget for details regarding the Department of Economic Development supplemental appropriations.

## DEPARTMENT SUMMARY

Governor Blunt's Fiscal Year 2008 budget provides a total of \$326.8 million for the Department of Economic Development. The Department provides services to Missourians and businesses to facilitate economic success. Core functions provided by the Department of Economic Development include:

- Facilitating location options, expansion, retention, or start-up of businesses to help create and retain high-quality employment opportunities for Missourians.
- Administering tax credit programs designed to assist with business recruitment and workforce training.
- Oversight and regulation of public utility companies to ensure Missourians receive reliable and safe services.

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
BUSINESS AND COMMUNITY SERVICES**

**FINANCIAL SUMMARY**

	FY 2006 EXPENDITURE	FY 2007 APPROPRIATION	GOVERNOR RECOMMENDS FY 2008
Missouri Economic Research and Information Center	\$ 0	\$ 0	\$ 2,096,490
Marketing	3,000	4,233,735	4,926,000
Sales	0	1,988,344	2,176,080
Finance	0	1,128,997	1,236,115
Compliance	0	733,107	847,889
Community Development and Block Grant Program	0	28,000,000	28,000,000
Missouri Technology Investment	5,726,068	8,105,036	8,430,036
Jobs Retention Training Program	2,882,995	10,000,000	10,000,000
Missouri Community College New Jobs Training	5,587,983	16,000,000	16,000,000
Missouri Job Development Fund - Transfer	7,356,421	7,583,939	11,083,939
Community Redevelopment and Assistance	33,351,606	7,661,595	12,675,202
Arts and Cultural Development	1,698,300	6,064,056	12,122,347
Life Sciences Research	0	0	35,750,000
<b>TOTAL</b>	<b>\$ 56,606,373</b>	<b>\$ 91,498,809</b>	<b>\$ 145,344,098</b>
General Revenue Fund	16,726,080	22,495,464	38,557,958
Federal Funds	31,018,632	35,260,419	37,221,576
Other Funds	8,861,661	33,742,926	69,564,564
<b>Full-time equivalent employees</b>	<b>83.86</b>	<b>107.95</b>	<b>151.84</b>

**BUSINESS AND COMMUNITY SERVICES**

The Business and Community Services Division consists of the Marketing, Sales, Finance, and Compliance Teams. The division promotes Missouri as a great place to do business and helps create an environment that will stimulate family supporting jobs and new private investment. Other services include various programs aimed at investing in Missouri's communities to allow for future sustainable growth and to increase opportunities for new local and state revenues.

**MISSOURI ECONOMIC RESEARCH AND INFORMATION CENTER (MERIC)**

MERIC is the research division for the Missouri Department of Economic Development. This section provides innovative analyses and assistance to policymakers and the public, including studies of the state's targeted industries and economic development initiatives. Other MERIC research includes Economic Condition Reports, Economic Impact Assessments, and Labor Market Information produced in cooperation with the U.S. Department of Labor.

**Fiscal Year 2008 Governor's Recommendations**

- \$2,045,732 and 43.89 staff reallocated from Business and Community Services, including \$166,156 general revenue to establish MERIC as a separate unit.
- \$50,758 for pay plan, including \$4,104 general revenue.

**MARKETING**

The Marketing Team produces print and media materials to market the state. The team markets Missouri at the national and international level to increase lead opportunities and generally support the Sales and Finance teams.

**Fiscal Year 2008 Governor's Recommendations**

- \$677,000 to realign the core budget.
- \$15,265 for pay plan, including \$9,992 general revenue.

## **DEPARTMENT OF ECONOMIC DEVELOPMENT**

### **BUSINESS AND COMMUNITY SERVICES (Continued)**

#### **SALES**

The Sales Team provides individualized customer service, through regional and industry specialization, to businesses considering locating or expanding within the state. Sales Team staff work to develop export promotion opportunities for Missouri businesses to take their products and services to key world markets.

#### **Fiscal Year 2008 Governor's Recommendations**

- \$199,000 to realign the core budget.
- \$45,087 for pay plan, including \$27,079 general revenue.
- (\$56,351) other funds and (one) staff reallocated to the Compliance Team.

#### **FINANCE**

The Finance Team administers the tax incentive programs offered by the department.

#### **Fiscal Year 2008 Governor's Recommendations**

- \$81,000 to realign the core budget.
- \$26,118 for pay plan, including \$16,917 general revenue.

#### **COMPLIANCE**

The Compliance Team assures accountability for each program by assessing the operations. The team conducts file reviews, on-site monitoring, eligibility determinations, and assures necessary claw-backs are pursued. The Compliance Team works proactively with the Finance Team to assure compliance standards are met for all programs.

#### **Fiscal Year 2008 Governor's Recommendations**

- \$43,000 to realign the core budget.
- \$15,431 for pay plan, including \$4,958 general revenue.
- \$56,351 other funds and one staff reallocated from the Sales Team.

#### **COMMUNITY DEVELOPMENT BLOCK GRANT PROGRAM**

The Community Development Block Grant program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51 percent low and moderate income persons, (2) eliminate slum and blight, or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion, downtown revitalization, housing rehabilitation, housing financing, Americans with Disabilities Act accessibility improvements, and community facility projects.

#### **Fiscal Year 2008 Governor's Recommendations**

Continue funding at the current level.

## **DEPARTMENT OF ECONOMIC DEVELOPMENT**

### **BUSINESS AND COMMUNITY SERVICES (Continued)**

#### **MISSOURI TECHNOLOGY INVESTMENT**

The Missouri Technology Investment Fund supports business modernization, technology application, technology commercialization, and technology development. The following programs are supported by the Missouri Technology Investment Fund.

Missouri Manufacturing Extension Partnership – The partnership provides business and technical assistance to the state's small and medium size manufacturers. The assistance enables the manufacturers to become and remain competitive by retaining existing jobs and creating new jobs. The Missouri Manufacturing Extension Partnership is a public-private partnership including the U.S. Department of Commerce's National Institute of Standards and Technology and the University of Missouri System.

Innovation Centers – Innovation centers offer a wide range of management and technical assistance to technology-based businesses. Clients become a part of a network of state, federal, university, and private resources designed to develop and support high-growth businesses. Currently, centers are located in St. Louis, Rolla, Columbia, Cape Girardeau, and Joplin.

Missouri Technology Corporation – The corporation promotes the modernization of business through the transfer of science, technology, and quality improvement methods to the workplace; and enhances the productivity and competitiveness of Missouri's businesses by providing leadership and establishing methods of technology application, commercialization, and development.

#### **Fiscal Year 2008 Governor's Recommendations**

- \$200,000 to promote access to new technologies for Missouri businesses and citizens through the Missouri Technology Corporation and the Research Alliance of Missouri.
- \$125,000 to support operations of new and existing innovation centers.

#### **JOBS RETENTION TRAINING PROGRAM**

Created by Sections 178.760-178.764, RSMo, the Jobs Retention Training Program provides an incentive for the retention of existing jobs by providing education and training to workers for expanding industries by community college districts.

#### **Fiscal Year 2008 Governor's Recommendations**

Continue funding at the current level.

#### **MISSOURI COMMUNITY COLLEGE NEW JOBS TRAINING**

Created by Sections 178.892-178.896, RSMo, the Missouri Community College New Jobs Training Program provides an incentive for the creation of new jobs by providing education and training of workers for new or expanding industries by community college districts.

#### **Fiscal Year 2008 Governor's Recommendations**

Continue funding at the current level.

#### **MISSOURI JOB DEVELOPMENT FUND**

The Missouri Job Development Fund helps new and expanding businesses train Missouri's workforce.

#### **Fiscal Year 2008 Governor's Recommendations**

- \$3,500,000 to provide additional job training funds.

## **DEPARTMENT OF ECONOMIC DEVELOPMENT**

### **BUSINESS AND COMMUNITY SERVICES (Continued)**

#### **COMMUNITY REDEVELOPMENT AND ASSISTANCE**

Community Redevelopment and Assistance consists of the Missouri Community Service Commission, Missouri Small Business Regulatory Fairness Board, Missouri Military Preparedness and Enhancement Commission, Missouri Development Finance Board, and Missouri Main Street Program. These programs promote volunteerism and community services, monitor the impact of state regulations on small business, design and implement measures to retain and protect military posts or bases in Missouri, and administer a range of financing programs through revenue bonds, notes, and tax credits.

#### **Fiscal Year 2008 Governor's Recommendations**

- \$4,996,128 for current tax increment financing projects.
- \$6,000 for increased dues to the Delta Regional Authority.
- \$5,000 to expand the Missouri Main Street Program.
- \$6,480 for pay plan, including \$1,160 general revenue.
- (\$1) State Supplemental Downtown Development Fund core reduction from the Fiscal Year 2007 appropriation level.

#### **ARTS AND CULTURAL DEVELOPMENT**

Missouri Arts Council - The Missouri Arts Council provides financial assistance to non-profit organizations through grants that encourage growth, development, and appreciation of the arts in Missouri. Program assistance is provided in specific arts discipline areas including dance, electronic media arts, festivals, literature, music, theatre, visual arts, arts services, community arts, folk arts, minority arts, touring, mini-grants, and arts education. Program assistance awards provide seed money on a matching basis to not-for-profit applicants throughout Missouri.

Missouri Humanities Council - The Missouri Humanities Council is the state affiliate of the National Endowment for the Humanities. The Missouri Humanities Council's mission is to help citizens of Missouri learn about the history, literature, and the ideas that shape democracy. Programs help communities understand and celebrate a shared history and assist local institutions in developing the capacity to engage the public in lifelong learning activities. The Missouri Humanities Council also provides on-site consulting and workshops to help local museums and cultural institutions organize ideas.

Public Television and Public Radio - Funds are distributed to Missouri public television and radio stations for operating assistance pursuant to Section 143.183, RSMo.

#### **Fiscal Year 2008 Governor's Recommendations**

- \$4,500,000 transferred to the Missouri Arts Council Trust Fund pursuant to Section 143.183, RSMo.
- \$750,000 transferred to the Missouri Humanities Council Trust Fund pursuant to Section 143.183, RSMo.
- \$750,000 transferred to the Missouri Public Television Broadcasting Fund pursuant to Section 143.183, RSMo.
- \$50,000 Missouri Humanities Council Trust Fund for additional programs.
- \$8,291 federal funds for pay plan.

#### **LIFE SCIENCES RESEARCH**

The mission of the Life Sciences Research Board is to enhance the capacity of the State's ability to perform research to better serve the health and welfare of Missouri residents as a center of life sciences research and development by building on the success of research institutions located in Missouri, attracting new research and development institutions, commercializing the life sciences technologies developed by such institutions, and enhancing their capacity to carry out their respective missions.

#### **Fiscal Year 2008 Governor's Recommendations**

- \$35,750,000 Life Sciences Research Trust Fund to enhance the state's research capacity with a focus on animal health and nutrition as well as plant science.

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
WORKFORCE DEVELOPMENT**

**FINANCIAL SUMMARY**

	FY 2006 EXPENDITURE	FY 2007 APPROPRIATION	GOVERNOR RECOMMENDS FY 2008
Workforce Development Administration	\$ 19,846,465	\$ 23,824,213	\$ 24,387,506
Workforce Programs	81,444,420	99,246,734	109,246,734
Women's Council	61,658	68,502	70,062
Special Employment Security Fund	215,759	216,000	216,000
<b>TOTAL</b>	<b>\$ 101,568,302</b>	<b>\$ 123,355,449</b>	<b>\$ 133,920,302</b>
General Revenue Fund	2,105,452	2,180,563	2,180,563
Federal Funds	98,679,177	120,033,783	130,593,057
Child Support Enforcement Collections Fund	567,914	575,103	580,682
Special Employment Security Fund	215,759	216,000	216,000
Guard at Home Fund	0	350,000	350,000
<b>Full-time equivalent employees</b>	<b>495.43</b>	<b>537.72</b>	<b>537.72</b>

**WORKFORCE DEVELOPMENT**

The Division of Workforce Development provides a well-balanced employment and training system, giving Missourians the opportunity to achieve their full career and employment potential through high-quality programs. Missouri employers also benefit from a more competitive and better-trained workforce. The Job Service (Wagner-Peyser) Program offers a network of services delivered in a customer-focused environment to help people find and retain employment. Services include provision of labor market information, career counseling, testing, and job readiness training. Services also include assisting employers in meeting their employment needs by referring qualified workers for job openings and providing information to help plan for future workforce needs. The Job Service Program is federally funded and administered by the Division of Workforce Development. These funds are targeted toward all Missourians who are changing careers, looking for their first job, unemployed, economically disadvantaged, school dropouts, and dislocated workers.

**WORKFORCE DEVELOPMENT ADMINISTRATION**

Workforce Investment Act funds, along with federal Job Service Program funds, are administered by the Division of Workforce Development. These funds are targeted toward the economically disadvantaged, Temporary Assistance for Needy Families recipients, school dropouts, and dislocated workers.

**Fiscal Year 2008 Governor's Recommendations**

- \$610,653 federal and other funds for pay plan.
- (\$47,360) Job Development and Training Fund transferred to the Office of Administration for statewide consolidation of facility maintenance functions.

**WORKFORCE PROGRAMS**

The mission of the federal Workforce Investment Act Program is to serve Missourians by providing training and employment opportunities; establishing a flexible, coordinated, and decentralized training system; and coordinating these programs with other employment and training-related programs. The employment and training programs offered on a statewide basis include: Workforce Investment Act programs, the Trade Adjustment Assistance Program, North American Free Trade Agreement programs, Rapid Response Worker programs, the Temporary Assistance for Needy Families Program, the Missouri Employment and Training Program, and the Parent's Fair Share Program. Individuals who meet eligibility requirements for the programs may access services to make them more competitive in the workforce. Historically, the Division of Workforce Development, along with local workforce investment areas, have provided a full range of services authorized under the Workforce Investment Act which are designed to prepare individuals with barriers to employment for the workforce. Services include referral to job openings, job readiness skills training, referral to classroom or employer training, as well as payment of support services such as transportation. The Missouri Training and Employment Council provides direction to the Division of Workforce Development on policies and procedures to ensure that local workforce investment area programs comply with Workforce Investment Act financial and program requirements.

**Fiscal Year 2008 Governor's Recommendations**

- \$10,000,000 federal funds for additional workforce development programs.

## **DEPARTMENT OF ECONOMIC DEVELOPMENT**

### **WOMEN'S COUNCIL**

Through its meetings, staff support, and other activities, the Missouri Women's Council addresses the issues of expanding women's opportunities through education and training programs. The council works to increase occupational mobility in lower- and middle-employment levels, provides access to jobs with higher skill and managerial duties, promotes small business opportunities, and provides access to non-traditional skills through apprenticeships and vocational training. The council also prepares an annual state needs assessment to identify problem geographic areas; establishes long- and short-term goal statements; inventories current federal, state, local, and private programs relating to women's economic needs; and prepares plans to address those problem areas.

#### **Fiscal Year 2008 Governor's Recommendations**

- \$1,560 federal funds for pay plan.

### **SPECIAL EMPLOYMENT SECURITY FUND**

The Special Employment Security Fund is derived from interest and penalties collected under the provisions of the Missouri Employment Security Law. Expenditures from this fund are made in accordance with Section 288.310, RSMo, the Employment Security Law.

#### **Fiscal Year 2008 Governor's Recommendations**

Continue funding at the current level.

## **TOURISM**

The Division of Tourism promotes Missouri's tourist destinations and attractions with multi-media campaigns and direct marketing, a web site, vacation guides, public relations efforts, and a cooperative marketing program. The Division of Tourism also operates six tourism welcome centers located at key entry points near the state's borders. Since Fiscal Year 1995, the division has been funded with a portion of the growth in tax revenues on tourism-oriented goods and services.

#### **Fiscal Year 2008 Governor's Recommendations**

- \$2,891,999 transferred to the Division of Tourism Supplemental Revenue Fund pursuant to Section 620.467, RSMo.

## **AFFORDABLE HOUSING**

Missouri Housing Development Commission – The Missouri Housing Development Commission (MHDC) was established in 1969 to assist with the creation of housing for low- and moderate-income people of Missouri.

The MHDC generates affordable rental housing through a variety of funding sources, including its own fund balances, the state's allocation of federal funds, its authority to issue tax-exempt and taxable bonds, and state and federal housing tax credits. The MHDC offers programs for qualified first-time homebuyers, as well as funds for home repairs to aid in the prevention of homelessness.

Manufactured Housing Program – Staff of the Manufactured Housing Program are responsible for overseeing the annual registration of dealers and manufacturers of manufactured homes and modular units, prescribing and enforcing uniform construction and safety standards by conducting code inspections, addressing consumer complaints, and enforcing set-up and tie-down requirements.

#### **Fiscal Year 2008 Governor's Recommendations**

- \$24,166 Manufactured Housing Fund for two replacement vehicles.
- \$9,655 Manufactured Housing Fund for pay plan.

## DEPARTMENT OF ECONOMIC DEVELOPMENT

### UTILITY REGULATION

Office of Public Counsel – The Office of Public Counsel is the state’s consumer advocate involved in matters of utility ratemaking and regulation. Attorneys and technical staff analyze utility rate cases and provide testimony and cross-examination in hearings held before the Public Service Commission (PSC). The Public Counsel also has the right to appeal PSC cases through the court system.

Public Service Commission – The PSC regulates the rates, finances, safety, and quality of service of private, investor-owned telephone, gas, electric, water, and sewer utilities, and the safety of rural electric cooperatives and municipal gas systems. The commission is divided into six sections: executive, adjudication, administration, general counsel, utility operations, and utility services. Additionally, the PSC oversees the administration of the Relay Missouri service in the state. Relay Missouri provides deaf, hard-of-hearing, and speech-impaired citizens access to the telephone network and is funded through a monthly, per-line surcharge.

The Executive Section includes the five commissioners, who are appointed by the Governor with advice and consent of the Senate. The commission’s statutory responsibilities include hearing cases and issuing reports and orders. The section also includes an executive director -- the PSC’s chief operations officer responsible for the overall administrative functions and the policy direction of the staff, the public information and education department, and the legislative coordinator.

The Adjudication Section is the PSC’s quasi-judicial section. A staff of eight regulatory law judges handles the cases from filing to resolution. The judges preside over hearings, rule on objections and motions, and draft all orders, as directed by the commission, for a particular case. The Adjudication Section also contains the commission’s data center. This section accepts all pleadings, tariffs, and other case-related documents; issues the certified orders of the commission; and maintains the permanent case files of the commission.

The Administration Section is responsible for managing the commission’s fiscal, personnel, and information resources. The consumer services unit receives, investigates, and responds to consumer complaints to ensure compliance with commission rules and regulations and utility company tariffs.

The Office of General Counsel represents the commission and staff in all matters relating to Missouri utility regulation. Its duties consist of assisting and advising agency staff in the preparation and filing of evidence in legal proceedings and preparing and presenting legal arguments in appearances before the commission, state and federal courts, and administrative tribunals.

The Utility Operations Section supports the commission in meeting its statutory responsibilities by providing technical expertise in energy safety, utility rates, tariffs, rules and regulations, economic analysis, engineering oversight and investigations, and construction inspections.

The Utility Services Section supports the commission by providing expertise in the areas of utility accounting, auditing, engineering, finance, management, and natural gas procurement. The section is also responsible for investigating and responding to consumer complaints and making recommendations to the commission regarding their resolution.

### Fiscal Year 2008 Governor’s Recommendations

- \$79,200 and one staff for an Eminent Domain Ombudsman pursuant to HB 1944 (2006).
- \$48,332 Public Service Commission Fund for four replacement vehicles.
- \$310,702 for pay plan, including \$16,848 general revenue.

## DEPARTMENT OF ECONOMIC DEVELOPMENT

### ADMINISTRATIVE SERVICES

The Administrative Services Division provides direction and guidance to the department. Through policy development, legislative coordination, communications (public information) and research, the efforts of the divisions are aligned toward achieving improved performance for its customers. The division provides centralized support services, including establishment and maintenance of financial systems, personnel functions, and budget and planning. Administrative Services also provides legal assistance, facilities management, and telecommunications services for divisions within the department.

#### Fiscal Year 2008 Governor's Recommendations

- \$62,546 for pay plan, including \$13,225 general revenue.
- \$59,501 federal and other funds transferred from fringe benefits to pay for fringe costs associated with mailroom consolidation.
- (\$2,045,732) and (43.89) staff reallocated to the Missouri Economic Research Information Center, including (\$166,156) general revenue.
- (\$186,487) Department of Economic Development Administrative Fund and (five) staff transferred to the Department of Insurance, Financial Institutions and Professional Registration pursuant to Executive Order 6-04.
- (\$164) Department of Economic Development Administrative Fund transferred to the Office of Administration for statewide consolidation of facility maintenance functions.
- (7.35) staff core reduction from the Fiscal Year 2007 appropriation level.
- (Five) staff core reduction for mailroom consolidation from the Fiscal Year 2007 appropriation level.