2016 Annual P-Card Forum September 21, 2016 8:30 a.m. – 3:00 p.m.

Attendees:

Kelly Heintz – Lincoln University Amanda Hackmann – DESE -VR

Reva Hutchison – DMH

Debbie Davis – DIFP-CU

Amanda Locke – OA Accounting

Rachael Schwarz – DNR

Donnetta Iven – DPS-MVC Candice Hubbard – DED – DE Jennifer Vaughan – Lincoln University Traci Hadley – OA-FMDC

Stacey Morrison – DMH Laura Evers – DNR

Tammy Patterson – DOLIR Ashley Thomas – DIFP – PR
Dale Hollingsworth – DESE-VR Andy Stoecklein – DOC

Janett Walker – DHSS Melissa Adams – DED
Christy Wilbers – DED- PSC Lisa Bacon – OA – Accounting

Diana Matthews – DNR Laurie Arnold – DED

Rod Braman - MODOT Jodi Goodrick - OA-Accounting
Pamela Hodges - DOR Andrew Mitan - OSCA

Rachel Shelly – DNR Sharon Tejan – DED
Ashley Fick - MODOT Melisa Rohrbach – DOC
Stephanie Agee – MODOT Diane Wolf e – DOC

Melissa Blankenship –Lottery Connie Landolt – DED – PSC

Sylvia Bonner – OA - GS Michael Fortson – DED-PSC
Ralph Poettgen – DHSS Brenda Lee – DIFP - Insurance

Sharon Biggs – DNR

Karen Wood – MDA

Rob Verslues – DED – PSC

Sherry Reeves – DNR

Lindsay Sanders – DED

Jason Drace – DED

Sandy Bennett – SOS Erin Borgmeyer – DPS/ OHS

Danielle Rikard – DPS -Gaming Commission Amy Morgan – MDC

JoAnn Sale – DPS-Gaming Commission Ashley Curran – MDC

Larry Hirsch – DNR Garrett Pitts – DIFP – Insurance

Donna Moore – DPS – Fire Safety

Kim Sandbothe – DIFP – Finance

Charity Hall – DDS – Fire Safety

Charity Hall – DPS –Fire Safety Melissa Brown – DHSS
Tiffany Hildebrand - DED –OPC Tim Karle – DMH

Candy Groes – MODOT Jessica Farley – OA-B&P
Andrea Beck – DESE Stacey Jacobs – STC

Sara Hagenhoff – DESE Kyle Lootens – DIFP –Insurance

Theresa McDonald – DSS Shalonda Graham – DHE

Kerry Branch – DHE Laura Pummill – DED – Tourism Amber Whittle – DSS Jennifer Scarturro – OA-FMDC

OA Accounting Representatives: Dwayne Rasmussen, Sriparna Tarafdar, and Amanda Locke

<u>UMB Representatives</u>: Tim Jackson, Ron Sager, Kevin Meyerhoff, and Lynn Larson (via web conference)

VISA Representatives: Orson Morgan

Welcome & Introductions - Sriparna Tarafdar and Ron Sager

VISA Industry Update

Orson Morgan first illustrated to the group "VISA at-a-glance" which showed statistics of the VISA industry as a whole. He then reviewed the different payment trends, including commercial card payment growth and electronic accounts payable (EAP) models. Next, Orson reviewed fraud awareness, prevention and mitigation with the group. During this section of the presentation, he explained different types of fraud, abuse, and misuse with examples, tools, and the EMV roadmap. He shared some videos. Finally, Orson presented VISA ready that highlighted many statistics.

Commercial Card Fraud Update

Ron Sager gave an overview of the current lost/stolen fraud, and counterfeit card fraud trends occurring, with magnetic strip technology and data breaches. He then briefly discussed the future of the card fraud by comparative study of losses of the State of Missouri and the Industry Benchmark. The State of Missouri's fraud cases for 2014, 2015, and 2016 were also highlighted, that has seen an increase in fraud cases over the last two years.

Visa Compliance Auditor Overview

Tim Jackson discussed and provided an illustration of the new P-Card activity audit tool called the Visa IntelliLink Compliance Auditor. This tool has seven modules which work together to help, identify violations of purchasing card policies, as well as, document the results of questionable transactions. This tool will be available for OA, but agencies are encouraged to provide suggestions of potential criteria to search for that may assist in identifying inappropriate transactions.

Training Best Practices

Tim Jackson gave an overview of the best practices in the P-Card training area. Tim Jackson and Dwayne Rasmussen then provided information about the new online P-Card training and certification survey, which will be used by new P-Card cardholders as well as cardholders on an annual basis (unless an agency has received an exemption to use their own system). of New On-line Training to the group. Tim Jackson then walked through new online training and certification survey.

State of Missouri Program Results and Opportunities

Tim Jackson briefly discussed the annual spend summaries for the program as a whole, by agency, per month, and based on several other criteria. He illustrated what each of these areas means to both the

individual agencies and to the program as a whole. Tim then showed FY16 statistics of state expenditures less than \$500 that were not paid using a P-Card. (These expenditures were matched to known Visa vendors and summarized by agency.) Although not all payments may have been eligible to be paid via P-Card, Tim said these results show there are some opportunities for agencies to use a P-Card to process transactions (if allowed by policy). He then encouraged agencies to look for opportunities to pay transactions visa P-Card, in the most efficient manner.

Jumpstart Your Card Program, Drive Growth and Accelerate the Benefits

After telling a little bit about herself, Lynn Larson with Recharged Education discussed at present, where the card program stands, what may be the future, and how to achieve the goal. She specially talked about the steps in which P Card program can be accelerated. Next Lynn talked about entities assessing their check payments to determine, check processing costs, and if there are any opportunities for process savings through the P-Card program. Lynn then discussed developing plans to achieve the program goals, as well as monitoring the results. Lynn mentioned, some of the ways an organization should measure the progress towards the goal is by tracking process savings, AP invoice reduction, FTE changes, card spends analysis, conversion of suppliers, and rebates earned. Finally, she talked about Reporting which is used to monitor the progress of the card program. Lynn wrapped up the discussion by asking the participants questions about what obstacles they may face for starting the card programs.

Closing Remarks

Tim Jackson thanked the group for their attendance and another successful year. Tim asked for questions and then dismissed the group. The group was able to ask both UMB and OA representative's individual questions after dismissal.