



STATE OF MISSOURI
OFFICE OF ADMINISTRATION
DIVISION OF PURCHASING

NOTIFICATION OF STATEWIDE CONTRACT

Date: 1/11/22

CONTRACT TITLE: Statewide Trailers Qualified Vendor List (QVL)

CURRENT CONTRACT PERIOD:	January 27, 2022 through January 26, 2023	
RENEWAL INFORMATION:	Original Contract Period:	January 27, 2021 through January 26, 2022
	Renewal Options Available:	1
	Potential Final Expiration:	January 26, 2024
BUYER INFORMATION:	Jennie Rees 573-751-6442 Jennie.rees@oa.mo.gov	

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE FOR **PUBLIC USE ONLY**. PURCHASES FOR PERSONAL USE BY PUBLIC EMPLOYEES OR OFFICIALS ARE PROHIBITED.

THE USE OF THIS CONTRACT IS **NON-MANDATORY** FOR ALL STATE AGENCIES.

The entire contract document may be viewed and printed from the Division of Purchasing's **Awarded Bid & Contract Document Search** located on the Internet at

<http://oa.mo.gov/purchasing>.

~ Instructions for use of the contract, specifications, requirements, and pricing are attached ~.

CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	MBE/WBE	COOP PROCUREMENT
CC210634001	4309175280 0 / MB00040078	Holden Industries, Inc. 5624 S. State Highway South West City, MO 64863 Contact Person: Rob Brooks 800-488-4487 rbrooks@holdentrailers.com	N	Y

CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	MBE/WBE	COOP PROCUREMENT
CC210634002	8309532310 0 / MB00163438	<p>J & T Trailers, LLC 2073 South Hwy 19 Hermann, MO 65041</p> <p>Contact Person: Jeff Englert 573-486-0212 jeff@jt-trailers.com</p>	N	Y
CC210634003	4312048520 4 / MB00116940	<p>Midway Trailers, Inc. PO Box 275 Benton, MO 63736</p> <p>Contact Person: Jerry Mickey 573-380-5407 jmickey@missourigreatdane.com</p>	N	Y
CC210634004	9416833350 0 / MB00081900	<p>West-Mark PO Box 100 Ceres, CA 95307</p> <p>Contact Person: Kristen Homan 209-537-4747 or 941-248-3783 khoman@west-mark.com</p>		

STATEWIDE CONTRACT HISTORY

The following summarizes actions related to this Notification of Statewide Contract since its initial issuance. Any and all revisions have been incorporated into the attached document.

Contract Period	Issue Date	Summary of Changes
1/27/22-1/27/23	1/11/22	Updated buyer contact information.
1/27/22-1/27/23	9/24/21	Contract renewal
01/27/21-1/26/22	5/17/21	Updated buyer information.
01/27/21-1/26/22	1/27/20	Initial Issuance of Statewide Notice

1.1 Agency Determination for Award:

- 1.1.1 At the time the state agency determines it needs for a trailer, all qualified vendors who can provide the specific product will be contacted to quote a firm, fixed price for the state agency’s specific purchase. **The contractor shall be obligated to quote a price at the time the state agency contacts the contractor for a quote.** The state agency will choose the lowest priced responsive vendor among the qualified vendors at the time of each trailer purchase. The firm, fixed price quoted for the specific purchase shall be contractually binding on the contractor for that specific order.
- 1.1.2 The contractor shall provide a trailer that meets all indicated specifications per the state agency’s request.
 - a. The contractor must also provide the state agency with a delivery time for the order.
- 1.1.3 Other factors that affect the determination of the lowest price qualified vendor include consideration of the Domestic Product Procurement Act, the Blind/Sheltered Workshop Preference and the Missouri Service-Disabled Veteran Business Preference explained in the paragraphs below.
- 1.1.4 The State of Missouri reserves the right to cancel the contract of a vendor who consistently fails to respond to the state agency’s requests for quotations.
- 1.1.5 Pricing shall be determined at the time of order. The contractor shall apply available discounts and other promotional pricing that may apply to the state agency’s order.

1.2 Preference for Organizations for the Blind and Sheltered Workshops:

- 1.2.1 Pursuant to section 34.165, RSMo, and 1 CSR 40-1.050, a five (5) to fifteen (15) bonus point preference shall be granted to contractors including products and/or services manufactured, produced or assembled by a qualified nonprofit organization for the blind established pursuant to 41 U.S.C. sections 46 to 48c or a sheltered workshop holding a certificate of approval from the Department of Elementary and Secondary Education pursuant to section 178.920, RSMo.
 - a. If the lowest priced vendor qualifies for the preference, or in the event none of the vendors qualify for the preference, no further calculation is necessary.
 - b. In the event the lowest priced contractor does not qualify for the preference but other contractors do at the time the state agency has solicited pricing for the spot purchase, then the following evaluation point formula shall apply to determine cost evaluation points for the specific spot purchase:

$\frac{\text{Lowest Responsive Contractor's Price}}{\text{Compared Contractor's Price}}$	x	200 Maximum Cost Evaluation Points	=	Awarded Cost Evaluation Points
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- 1) Preference points shall then be applied to the final cost point evaluations for all contractors qualifying for preference(s).

1.3 Missouri Service-Disabled Veteran Business Preferences:

- 1.3.1 Pursuant to section 34.074, RSMo, and 1 CSR 40-1.050, a three (3) bonus point preference shall be granted to vendors(s) who qualify as Missouri service-disabled veteran business enterprises.
 - a. If the lowest priced vendor qualifies for the preference, or in the event none of the vendors qualify for the preference, no further calculation is necessary.
 - b. In the event the lowest priced contractor does not qualify for the preference but other contractors do at the time the state agency has solicited pricing for the spot purchase, then the following evaluation point formula shall apply to determine cost evaluation points for the specific spot purchase:

<u>Lowest Responsive Contractor's Price</u> Compared Contractor's Price	x	200 Maximum Cost Evaluation Points	=	Awarded Cost Evaluation Points
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- 1) Preference points shall then be applied to the final cost point evaluations for all contractors qualifying for preference(s).

Trailer Type	Trailer Dealer			
	Holden Industries	J & T Trailers	Midway Trailer	West-Mark
Utility Trailer		X	X	X
Car Hauler & Equipment Trailer		X	X	X
Flatdeck & Deckover Trailer	X	X	X	X
Dump Trailer		X	X	X
Enclosed Trailer		X	X	X
Landscape Trailer		X	X	X
Tilt Trailer		X	X	X
Stock Trailer		X	X	
Other	X			X
Large Truck/Road Tractor Trailers				
Detachable Neck Trailer	X		X	X
Lowboy Trailer	X		X	X
Dry Van Trailer			X	X
Refrigerated Trailer			X	X
Flatbed Trailer	X		X	X
End-Dump Trailer			X	X
Tilt Trailer			X	X
Grain Trailer			X	
Other			X	X