

Michael L. Parson
Governor



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Sarah H. Steelman
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RE: Demonstration of Vendor Redistricting Software Products

Dear Potential Vendor:

The State of Missouri plans to purchase redistricting software for the 2020 Redistricting Cycle. To ensure a fair and open process, and assess marketplace offerings, the State is providing vendors an opportunity to publically demonstrate their software package's features.

The State of Missouri will provide space in Jefferson City, Missouri for your company's software demonstration. The demonstration shall not exceed two hours in length, including any time allotted for a question-and-answer session. The demonstration shall be live and in person at the scheduled time and location. There will be no WebEx and/or teleconferencing demonstrations. Vendor demonstrations must be conducted at no costs to the State.

Please contact me to arrange a demonstration of your software package and to specify any special equipment or infrastructure that you may require. The State of Missouri's response will indicate what the state can provide and what the vendor will need to arrange.

Examples of things the vendor should include in their demonstration are:

1. The costs (*ball-park estimates*) associated with all data, software and support features demonstrated;
2. How licensing will work;
3. Maintenance and support costs;
4. Are discounts available for multi-year licenses? If yes, at what point?;
5. Are discounts available for volume purchases? If yes, at what point?; and
6. Any other information important for Missouri to consider when evaluating your company's software, data, and services.

The State of Missouri looks forward to your software demonstration and genuinely appreciates your participation.

Sincerely,

A handwritten signature in black ink that reads "Matt Hesser".

Matt Hesser
State Demographer
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