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The Department of Revenue was established in 1945 by the Missouri Constitution to serve as the central collection agency for all state revenue. The primary duties of the Department are to collect taxes, title and register motor vehicles, and license drivers. The Department of Revenue consists of the following divisions:

The *Taxation Division* administers Missouri's tax laws. It processes and administers forms and reports for the collection of revenue due the state and local taxing jurisdictions. This division has five bureaus: Business Tax, Income Tax, Collections and Taxpayer Assistance, Processing, and Field Compliance.

The *Motor Vehicle and Driver Licensing Division* administers Missouri's laws that relate to titling and registration of motor vehicles, trailers, all-terrain vehicles, manufactured homes, and marine craft; licenses drivers and dealers; and oversees 174 contracted license offices. This division consists of three bureaus: Motor Vehicle, Driver License, and License Offices.

The *General Counsel's Office* ensures the Department's compliance with law and internal policies, advises the director and divisions on legal matters relative to the Department, and represents the Department in courts and administrative tribunals. The office also includes three investigative bureaus: Criminal Tax Investigation, Compliance and Investigation, and Internal Audit and Compliance.

The *Administration Division* provides administrative support to all other areas of the Department. This division includes three bureaus: Human Resources and Total Rewards, Financial Services, and General Services.

The Director's Office is also part of the Administration Division. The Director's Office includes the director, chief operating officer, key administrative staff, the Communications Office, and the Legislative Office.

The Department is committed to delivering focused and efficient results to Missouri citizens and businesses. The Department's "placemat" highlights the themes and initiatives the Department is pursuing to achieve its vision of providing *every* customer the best experience *every* time.

# Department strategic overview: FY26 Budget

DEPARTMENT:	Revenue
DIRECTOR:	Wayne Wallingford
DEPARTMENT ASPIRATION:	To provide <i>every</i> customer the best experience <i>every</i> time.
HIGHLIGHTS FROM FY23- FY24	<ul> <li>Taxation Motor Fuel Refunds - The Department worked with our integrated tax system vendor to improve the process of refund issuance for motor fuel highway use. Customers have the option to file their claim electronically or by mailing (or emailing) their claim form to the Department. Unfortunately, only 13% of customers elect to use the electronic method to submit their claims. Each year the Department provides a new excel sheet available on our website for customers to record their receipts leading up to the submission date of July 1<sup>st</sup>. Currently, we have completed two seasons of refund issuance with an average days to issue refund at 10.5 days, an average refund claim of \$66.00 and a decrease in claims received from 2022 to 2023.</li> <li>License Offices Contract Renewal Process- Developed a streamlined and systematic approach to track and report on license office outract renewals. The Department process. Currently, there are 38 license offices on extension.</li> <li>General Operations (GO) Report- The G.O. report provides clear guidance and expectations for contractors and their staff. Contractual inadequacies or customer service issues are then used for targeted training for License Office staff to improve performance. Contract offices are expected to score 80% or higher on their quarterly report.</li> <li>Sales and Use Tax Rate Map - The Department contracted with Avalara (vendor) to meet the requirements in 144.637 RSMo., and customers can now locate and download the new rate and boundary database on the Department ' s website. They can also access the new sales and use tax lookup tool/rate map which was launched in June 2023. Customers can search a specific address and see the jurisdictional boundaries as well as a breakdown of the sales and use tax rates that apply. In 2024, the Department provides can see the specific address and see the jurisdictional boundaries and well as a breakdown of the sales and use tax rates that apply. In 2024, the Department plans to use the tar ar</li></ul>
FY25 PRIORITIES	<ul> <li><i>REAL ID</i> - As of August 6, 2024, license offices had processed 2,978,994 REAL ID-compliant transactions since March 25, 2019. Overall, REAL ID transactions have accounted for approximately 40% of all transactions. DOR continues to communicate the new REAL ID deadline of May 7, 2025.</li> <li><i>Integrated Motor Vehicle and Driver Licensing System -</i> Continue the development of the modernization and integration of the state-of-the-art customercentric integrated motor vehicle and driver licensing system. The Driver License Services and License Office Management go live date is November 12, 2024.</li> <li><i>Mobile Unit -</i> The Department received funding in the FY25 budget to establish a mobile unit that would assist in serving Missouri citizens with their vehicle titling, registration or driver license needs when a local license office is closed for an extended period of time.</li> <li><i>Improve External Partnerships -</i> Annual License Office Meeting - The Motor Vehicle and Driver Licensing Division will host the annual license conference to improve communications between DOR and the contract license offices in September 2024. Tax Practitioner Forum - This meeting will host tax practitioners in September 2024. This year will include overviews of Missouri Tax Credits presented by administering state agencies, an overview of the Pension and Social Security Exemption, and a presentation of the MyTax Portal for Business Tax.</li> <li><i>Out-of-state Leasing Evaluation - Tax audits have changed over the years from visiting businesses and viewing records at the business location to now receiving accounting records electronically. With technology advancements, the Department will evaluate if out-state physical locations are still a good</i></li> </ul>
FY26 PREVIEW	<ul> <li>Integrated Motor Vehicle and Driver Licensing System - Implement the motor vehicle portion of the integrated system for processing motor vehicle titles and registrations, trailer and marine processing, and dealer licensing. The vehicle services and business licensing go live date is July 6, 2026.</li> <li>Uninsured Motorist - This program is mandated by Senate Bill 398 and modified in SB1359 to be implemented with the 2026 motor vehicle portion of the integrated motor vehicle and driver licensing system. The Department of Revenue is developing a program to address the roughly 16.8% uninsured motorists who operate motor vehicles on Missouri roadways. Uninsured motorists create an increased risk for both drivers and passengers on the road as well as a financial burden on insured motorists who must absorb the costs of uninsured drivers.</li> <li>Lower Turnover - Reduce turnover and become a top employer in the state.</li> </ul>



# **Missouri Department of Revenue**



Version: 07/2024 - Fiscal Year 2025





## **Missouri Department of Revenue**



### MEASURES

By June 30, 2025, 100% of leaders within the Department will have access to the leadership guidelines via a link on the Intranet.

By June 30, 2025, end the 3 out-of-state leases and transition staff to 100% remote work.

By June 30, 2025, offer a thorough and informative New Team Member Orientation program.

By June 30, 2025, replace paper retention with scanning and repurpose the Permanent Files space on the first floor of the Truman Building.

By June 30, 2025, move all active MOA's to a shared file location that includes the ability to track expiration and renewal dates. By June 30, 2025, identify improvements to increase the Sales and Use Tax filing compliance rate to 85% through customer outreach and efficiencies.

By June 30, 2025, add a new tax matrix to the website that provides guidance on tax application for sales with coupons, rebates, discounts, cash back, etc.

By June 30, 2025, create videos to educate new businesses and Political Subdivisions about their tax responsibilities.

By June 30, 2025, begin stationing the MVDL mobile unit at specified Missouri locations to offer motor vehicle and driver license services to our customers.

By June 30, 2025, expand the usage of Simplified Outbound Correspondence generation through Revenue Premier.

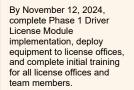
By June 30, 2025, begin distributing new service awards.

By June 30, 2025, begin offering professional development stamps for team member training passports.

By June 30, 2025, begin implementing a new Team Member of the Month and People's Choice award program. By June 30, 2025, change the Dealer Renewal schedule to balance the renewal workload between renewal periods.

By June 30, 2025, publish the Department's General Revenue daily report using Tableau.

By June 30, 2025, the License Office Request for Proposal process will incorporate performance measures and General Operations reporting.



By June 30, 2025, allow frequent uploads of personal property tax information from political subdivisions.

By June 30, 2025, use Adobe Experience Manager for forms on the DOR's forms portal and offer the capability for online submission.

By June 30, 2025, rewrite or discontinue the Correspondence Tracking Generation system (CTG).

By June 30, 2025, move Taradata and the Enterprise Data Warehouse (EDW) from the legacy on-premises location to the Cloud infrastructure.

# AUDIT REPORTS

Program or Division Name	Type of Report	Date Issued	Website
Department of Revenue			
Gaming Proceeds for Education Fund	State Auditor	March, 2024	http//auditor.mo.gov
DOR Statewide Audits Summary Letter	State Auditor	September, 2023	http//auditor.mo.gov
Department of Revenue Sales and Use Tax	State Auditor	August, 2023	http//auditor.mo.gov
Gaming Proceeds for Education Fund	State Auditor	March, 2023	http//auditor.mo.gov
DOR Statewide Audits Summary Letter	State Auditor	August, 2022	http//auditor.mo.gov
Department of Revenue Sales and Use Tax	State Auditor	June, 2022	http//auditor.mo.gov
Gaming Proceeds for Education Fund	State Auditor	January, 2022	http//auditor.mo.gov
Department of Revenue Sales and Use Tax	State Auditor	September, 2021	http//auditor.mo.gov
DOR Statewide Audits Summary Letter	State Auditor	August, 2021	http//auditor.mo.gov
Department of Revenue Sales and Use Tax	State Auditor	August, 2020	http//auditor.mo.gov

# Programs Subject to Missouri Sunset Act

Program	Statutes Establishing	Sunset Date	Review Status
-	Sections 67.3000 & 67.3005		As of the filing of these documents, they are
Sporting Event Ticket & Contribution Tax Credit programs	RSMo	8/28/2025	under review by Oversight
			As of the filing of these documents, this is
Champion for Children Tax Credit program	Section 135.341. RSMo	12/31/2025	under review by Oversight
			Oversight did sunset review- sunset not
Diaper Bank Tax Credit program - DBC	Section 135.621, RSMo	12/31/2024	extended will expire in December 2024
School Children Health and Hunger Tax Credit - SCH	Section 135.1125, RSMo	8/28/2024	Sunset
			Oversight did sunset review- sunset not
Pediatric Cancer (Sahara Law) Research Fund	Section 143.1026, RSMo	12/31/2024	extended will expire in December 2024
			Oversight did sunset review- sunset not
First-Time Home Buyer Deduction	Section 143.1150, RSMo	12/31/2024	extended will expire in December 2024
			Oversight did sunset review- sunset not
Long-Term Dignity Savings Account	Section 143.1160, RSMo	12/31/2024	extended will expire in December 2024
Food Pantry Tax Credit	Section 135.647, RSMo	12/31/2026	
Peace Officer Surviving Spouse Tax Credit	Section 135.090, RSMo	12/31/2027	
Ethanol Retailers Tax Credit	Section 135.772, RSMo	12/31/2028	
Biodiesel Retailers Tax Credit	Section 135.775, RSMo	12/31/2028	
Biodiesel Producers Tax Credit	Section 135.778, RSMo	12/31/2028	
Self-Employedd Tax Credit	Section 143.1190, RSMo	12/31/2028	

Department of Revenue

Program Name: Business Tax Bureau

Program is found in the following core budget(s): Taxation

#### 1a. What strategic priority does this program address?

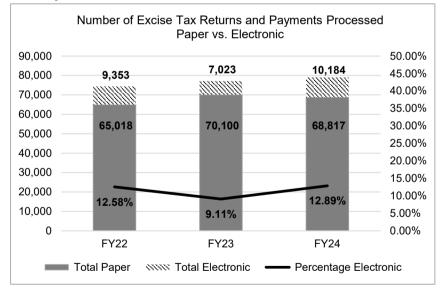
Embed Transformational Purpose; Focus on Service Culture; Partnerships; IT Roadmap

#### 1b. What does this program do?

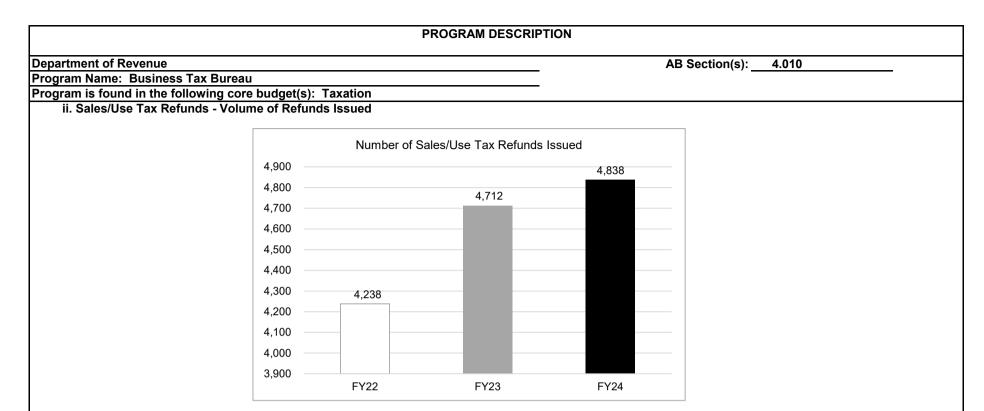
The Business Tax Bureau collects excise taxes, reviews and issues sales/use tax refunds, responds to sales/use tax and employer withholding tax correspondence, and distributes locally imposed sales/use taxes to local jurisdictions to provide every customer the best experience every time.

#### 2a. Provide an activity measure(s) for the program.

i. Excise Tax - Volume of Returns and Payments



Excise Tax processes returns and payments for the following tax types: motor fuel, cigarette and other tobacco products, and financial institutions. Excise Tax also processes all county fee payments. The Department continues looking for ways to increase the number of electronically filed returns and payments. There was an increase of 3.78 percent in the number of returns and payments received electronically in FY24 compared to FY23.



Unlike income tax refunds, sales/use tax overpayments are not issued directly from a return. Sales/use tax refunds must be submitted to the Department via a refund request form. A refund request may consist of one or multiple filing periods. Customers may apply for a sales/use refund for filing periods with payments within ten years from the request date. Each refund request is closely reviewed to ensure the appropriate tax was paid on Missouri sales before a refund is issued.

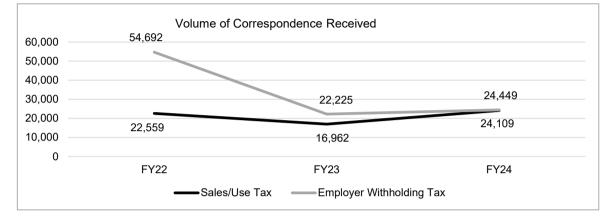
Department of Revenue

AB Section(s): 4.010

### Program Name: Business Tax Bureau

Program is found in the following core budget(s): Taxation

#### iii. Correspondence - Volume of Correspondence Received



In FY23, the Department stopped sending out non-filer notices and began evaluating the existing non-filer process, which resulted in a significant portion of incoming correspondence. By refining the previous non-filer process, the impact to customers and staff was limited, through the reduction of unnecessary notices. In FY24, we began sending non-filer notices again for Sales Tax, resulting in an increase for incoming correspondence.

#### iv. Local Tax - New Sales/Use Taxes Imposed by Cities, Counties and Districts



New sales/use tax rates are imposed each quarter based on ballots passed by cities, counties, and districts. During FY24, the Department saw a significant increase in cities and counties imposing new taxes. Article XIV of the Missouri Constitution gave cities and counties the option to impose an additional up to 3 percent tax on the retail sale of marijuana for adult use at dispensaries within the state. In FY24, 181 cities and 84 counties opted to impose this tax.

Department of Revenue

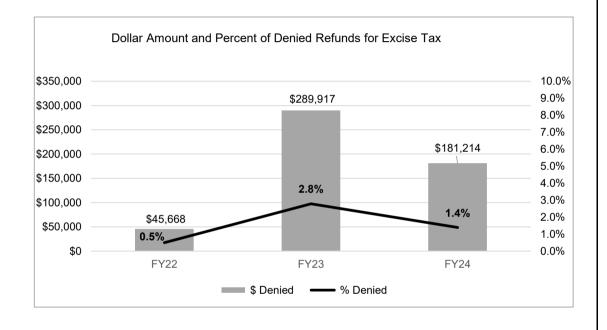
Program Name: Business Tax Bureau

Program is found in the following core budget(s): Taxation

2b. Provide a measure(s) of the program's quality.

i. Excise Tax - Denied Refund Dollar Amount

Motor fuel highway and non-highway refund requests can be denied for various reasons, including: out-ofdate refund requests, no Missouri fuel tax was paid, duplicate claims submitted, vehicle over the allowable weight limit, or the fuel use is not exempt from Missouri tax. The decrease in denied refunds in FY24 compared to FY23 is due to less errors in the highway refund claims submitted.



Department of Revenue

Program Name: Business Tax Bureau

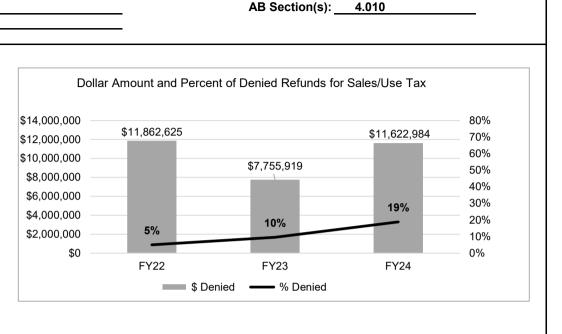
## Program is found in the following core budget(s): Taxation

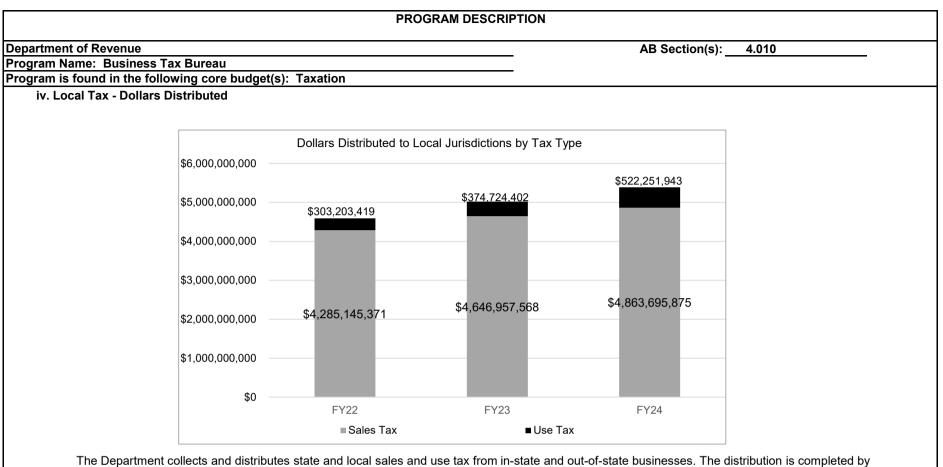
ii. Sales/Use Tax Refunds - Denied Refund Dollar Amount

When a refund request is received, it is reviewed to ensure the correct amount of tax was paid on Missouri sales. If it is determined the sales were taxable or tax wasn't paid, the refund request is denied or reduced.

We continually work with customers and tax practitioners to ensure sufficient information is provided to deliver quality service.

The increase in the percentage of denied refunds from FY24 compared to FY23 is due to the denial of a few large refund claims with a combined total of \$6.2 million.





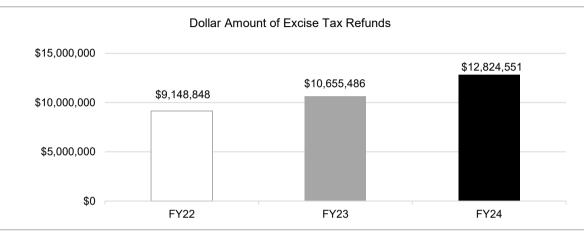
The Department collects and distributes state and local sales and use tax from in-state and out-of-state businesses. The distribution is completed by the 10th day following the month in which the sales and use tax returns are processed. FY24 was the first full year for remote sellers and marketplace facilitators to collect and remit use tax, resulting in an increased amount of use tax distributed. FY24 also saw an increased amount of sales tax distributed due to the legalization of adult use marijuana and increase in cost of goods sold from inflation.

Department of Revenue

Program Name: Business Tax Bureau

Program is found in the following core budget(s): Taxation 2c. Provide a measure(s) of the program's impact.

#### i. Excise Tax - Dollar Amount of Refunds

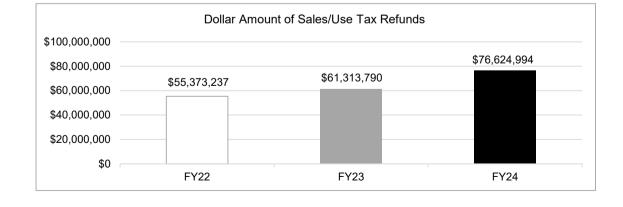


The increase in FY24 in total excise refund claims is a result of Senate Bill 262 passed in the 2021 legislative session, which allows for a refund of the tax increase paid on motor fuel used for highway purposes in addition to the non-highway refunds.

#### ii. Sales/Use Tax Refunds - Dollar Amount of Refunds

An average of 4,596 sales and use refunds were processed each fiscal year for the past three fiscal years. A refund could include one tax filing period or up to 120 filing periods.

The increase in the dollar amount of sales/use tax refunds from FY24 compared to FY23 is due to the issuance of a few large refund claims totalling \$17.7 million.



Department of Revenue

Program Name: Business Tax Bureau

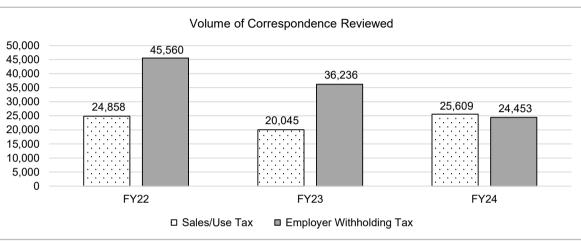
Program is found in the following core budget(s): Taxation

#### iii. Correspondence - Volume of Correspondence Reviewed

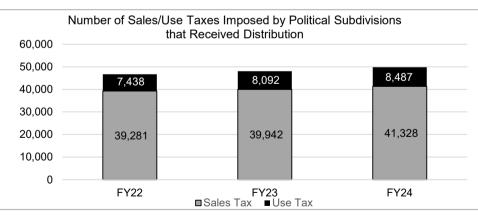
Correspondence is received by many media types, such as: mailin, email, and MyTax Missouri portal service requests.

Employer Withholding correspondence was down in FY24 due to not issuing withholding tax non-filer notices.

Sales Tax saw an increase in correspondence reviewed as a result of issuing sales tax non-filer notices.



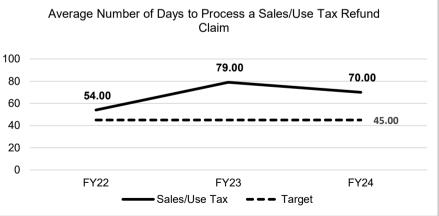
#### iv. Local Tax - Number of Sales/Use Taxes Imposed by Political Subdivisions



Cities, counties, and districts can impose several different types of sales/use taxes in accordance with local sales/use tax statutes. The Department separately distributes each tax imposed/collected to the applicable political subdivisions. The number of sales and use taxes imposed by political subdivisions will vary depending on newly imposed taxes, annexations, and expirations of tax.

#### PROGRAM DESCRIPTION Department of Revenue AB Section(s): 4.010 Program Name: Business Tax Bureau Program is found in the following core budget(s): Taxation 2d. Provide a measure(s) of the program's efficiency. i. Excise Tax - Days to Process a Refund Claim Average Number of Days to Process an Excise Tax Refund Claim There was an increase of 11.54 days to process a refund claim in FY24 compared to FY23. This was due to staff turnover. 40 33.79 35 30 30.00 22.25 25 18.62 20 15 10 5 0 FY22 FY23 FY24 - Excise Tax - - Target ii. Sales/Use Tax Refunds - Days to Process a Refund Claim Average Number of Days to Process a Sales/Use Tax Refund

There was an decrease of 9 days to process a refund claim in FY24 compared to FY23.

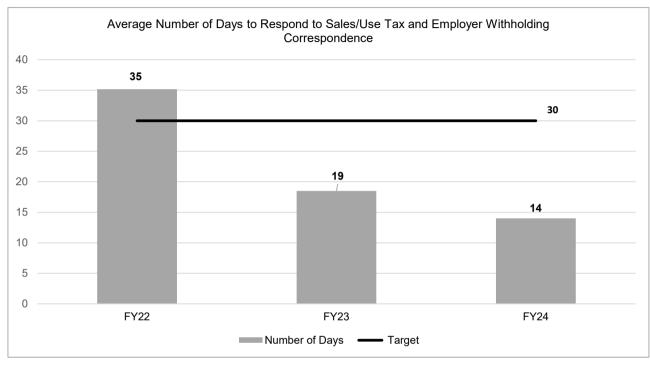


Department of Revenue

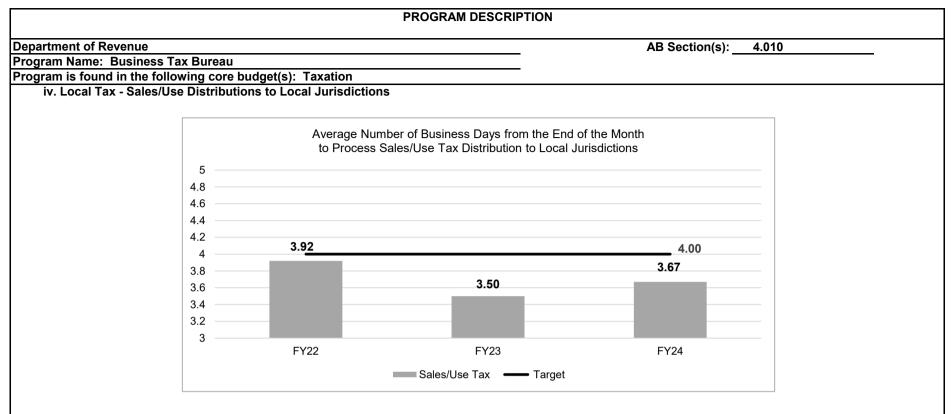
Program Name: Business Tax Bureau

Program is found in the following core budget(s): Taxation

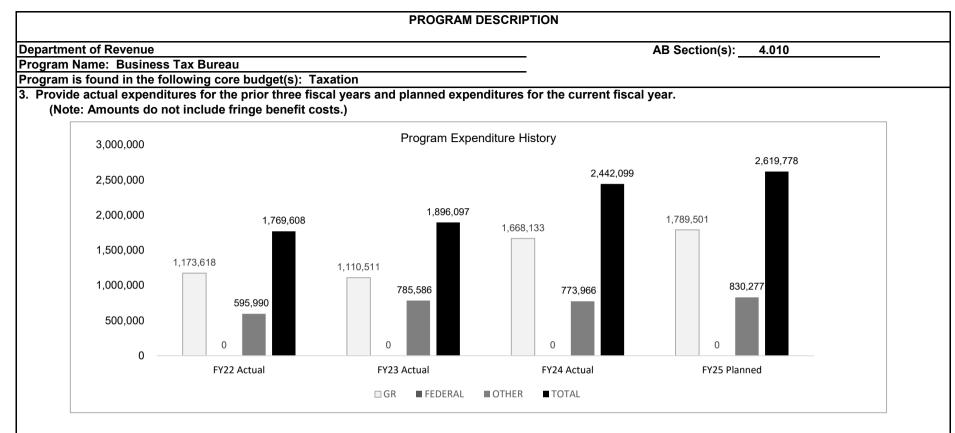
#### iii. Correspondence - Turnaround Time for Sales/Use Tax and Employer Withholding Tax



In FY24, the Business Tax Bureau decreased the correspondence response time by 5 days compared to FY23. In FY24, the Business Tax Bureau experienced a decrease in incoming correspondence and were able to work the correspondence more efficiently.



By statute, local sales/use tax distribution must be completed by the 10th calendar day following the month the tax return was processed. The Department has a target to process distribution within 4 business days after the close of the end of the month to meet the expectations of the local jurisdictions.



#### 4. What are the sources of the "Other " funds?

Conservation Commission Fund (0609), Health Initiatives Fund (0275), Petroleum Inspection Fund (0662), Petroleum Storage Tank Insurance Fund (0585), State Highways and Transportation Department Fund (0644)

#### 5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Missouri Constitution, Article IV, Sections 12, 15 and 22 and Chapters 32, 136, 142, 143, 144, 148 and 149 RSMo.

#### 6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

#### Department of Revenue

Program Name: Collections and Tax Assistance

Program is found in the following core budget(s): Taxation

#### 1a. What strategic priority does this program address?

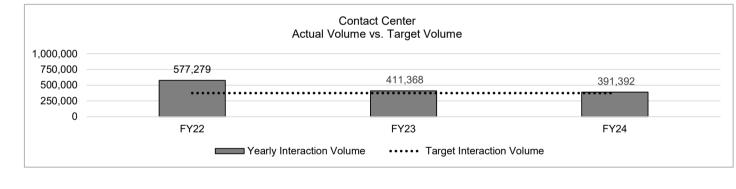
Embed Transformational Purpose; Focus on Service Culture; Partnerships; IT Roadmap

#### 1b. What does this program do?

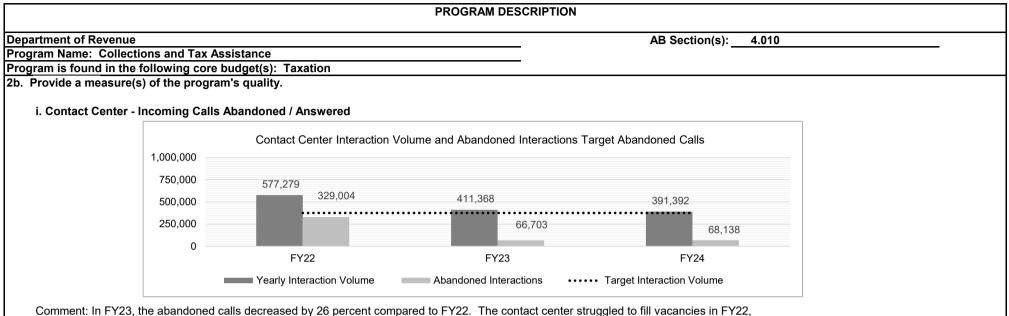
The Collections and Tax Assistance Bureau (CATA) is responsible for operating a contact center, collecting delinquent tax liabilities, and issuing tax clearances and no tax due statements to help customers. CATA also performs account resolution through collection activities that include account management, lien filing, garnishments, and working with collection agencies and prosecuting attorneys to collect delinquent taxes.

#### 2a. Provide an activity measure(s) for the program.

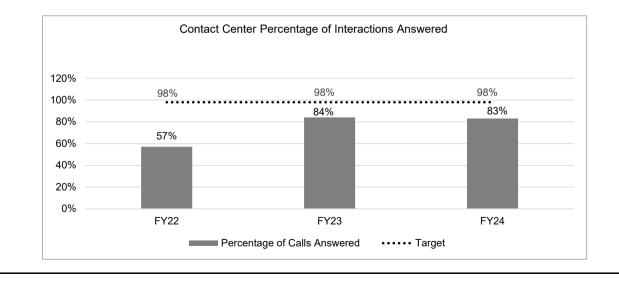
#### i. Contact Center - Incoming interaction Volume

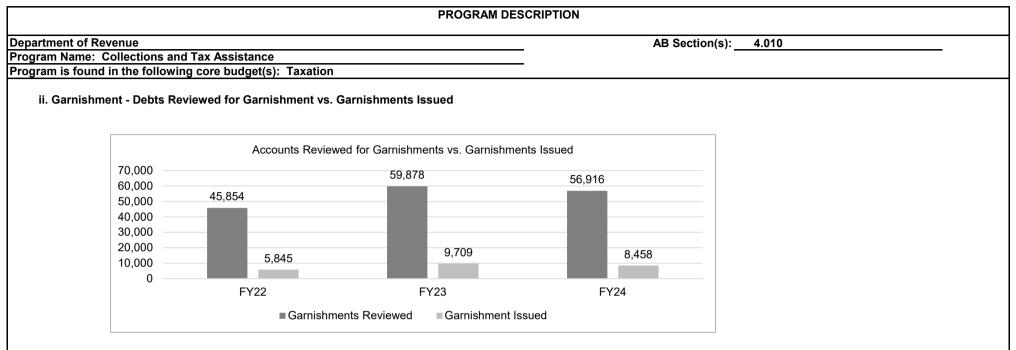


Comment: Decreased interactions can be attributed to the Department's initiative to maintain an acceptable processing time for all functions. This has allowed customer's returns, emails, and correspondence to be answered quicker and thus generate fewer calls. Another contributing factor is the MyTax online portal where customers can view their own account information. Many contact center agents have also been trained to assist customers with correcting their accounts over the phone, eliminating the need for a hand-off to another area of Taxation and further reducing processing times.

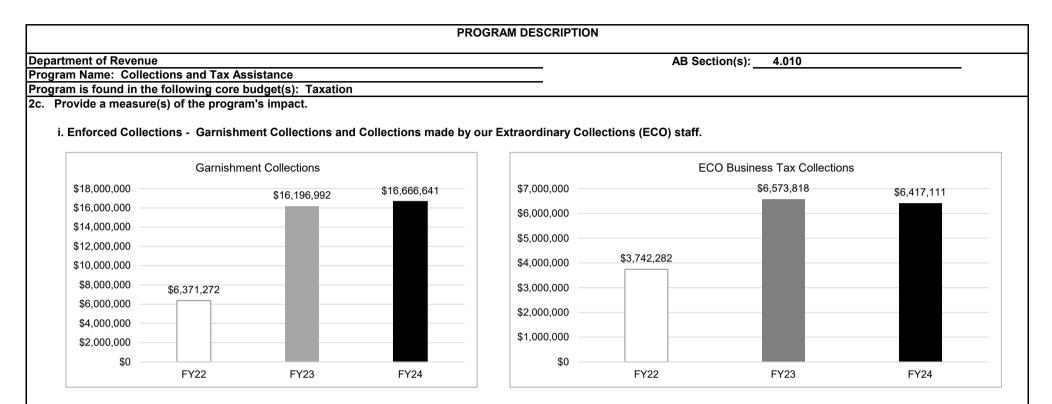


Comment: In FY23, the abandoned calls decreased by 26 percent compared to FY22. The contact center struggled to fill vacancies in FY22, averaging 27 vacancies, per month. In FY23, the average vacancies were 14. Virtual Hold, a new feature added in May 2022, assisted in reducing abandoned calls. This feature allows our customers to hold their place in line for a call back, decreasing their wait time in our call queues. In FY24, we again struggled to fill vacancies and carried an average of 20 vacancies, however we experienced noticable improvements late in FY24.

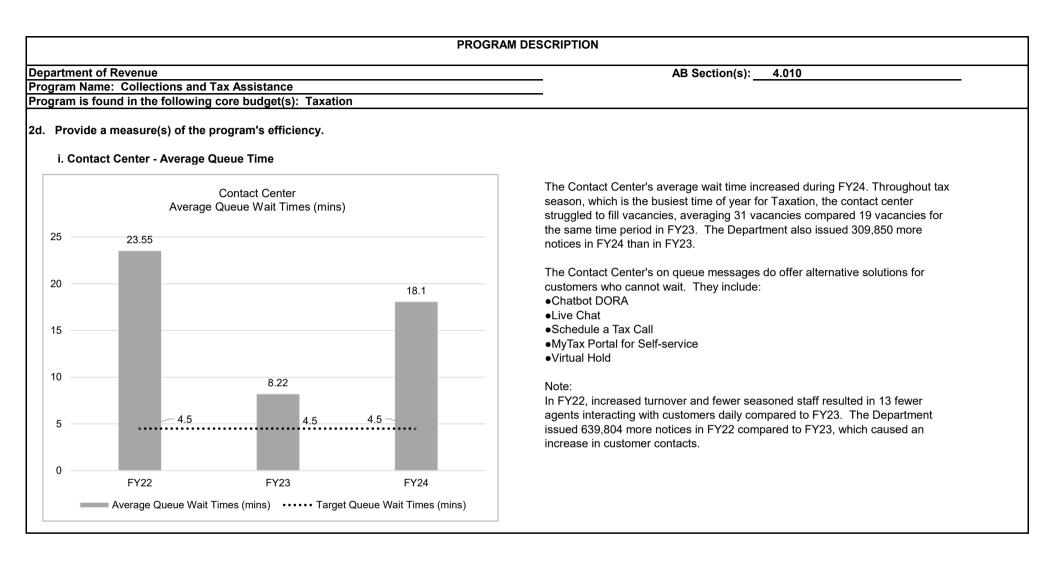


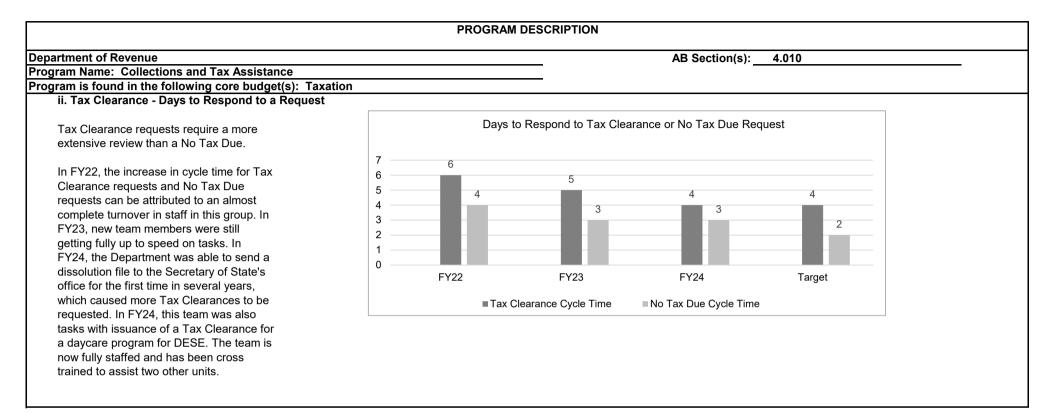


The Department is responsible for taking steps to ensure individuals and businesses pay their tax liability. These steps can range from an initial balance due notice to more serious collection enforcement actions such as issuance of a bank, wage or brokerage account garnishment. All debts are reviewed before garnishment orders are issued. The Department reviews external data sources to search for assets to garnish, such as wages or bank accounts. All collection notices must be mailed, and a lien must be present on the debt, before a garnishment can be issued on an outstanding balance due.



The Enforced Collections team files liens, revokes business licenses, issues garnishments, and evaluates offers-in-compromise. The specialized Extraordinary Collections staff work with the Taxation collection attorneys to file motions in court or injunctions and place liens for businesses with debts over \$50,000, that are operating without a valid sales tax license. This team also works with the Taxation collection attorneys in probate matters.





#### PROGRAM DESCRIPTION Department of Revenue AB Section(s): 4.010 Program Name: Collections and Tax Assistance Program is found in the following core budget(s): Taxation 3. Live Chat and Schedule a Tax Call. Schedule a Tax Call Live Chat Interactions Received/Answered Live Chat was rolled out in late May of 40.000 30,000 2022 with 3 topics. Then in Nov 2022, we 27,220 35,399 34,962 added 12 additional topics for a total of 15. 35,000 25,000 23.362 30,000 Schedule a Tax Call was rolled out in August 2021, an upgraded version of this 21,999 19.622 25,000 20,000 feature was implemented February 2022. 21.384 20,000 In FY24, a postcard was created featuring 15,000 the benefits of both of these services in 15.000 order to better promote these methods of 10.000 10,000 contacting the Department. These are placed in our Tax Information Office and 5,000 handed out at speaking events. Both 1,451 1,347 5,000 services are regularly promoted on our 0 social media platforms. FY22 FY23 FY24

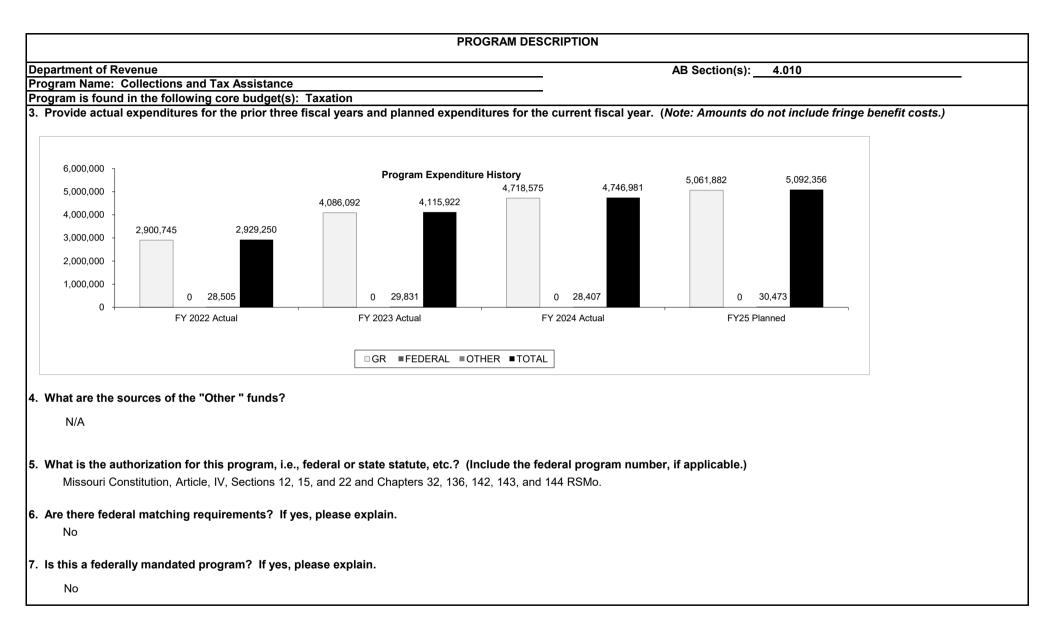
■ Received ■ Handled

0

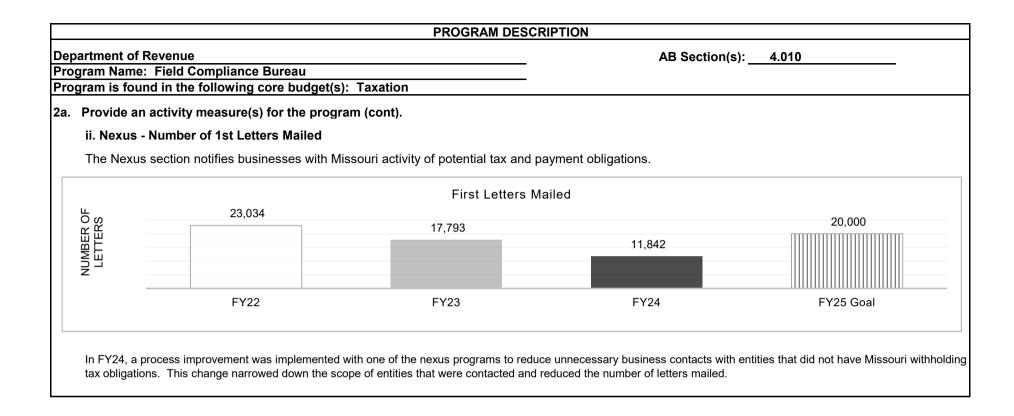
FY22

FY23

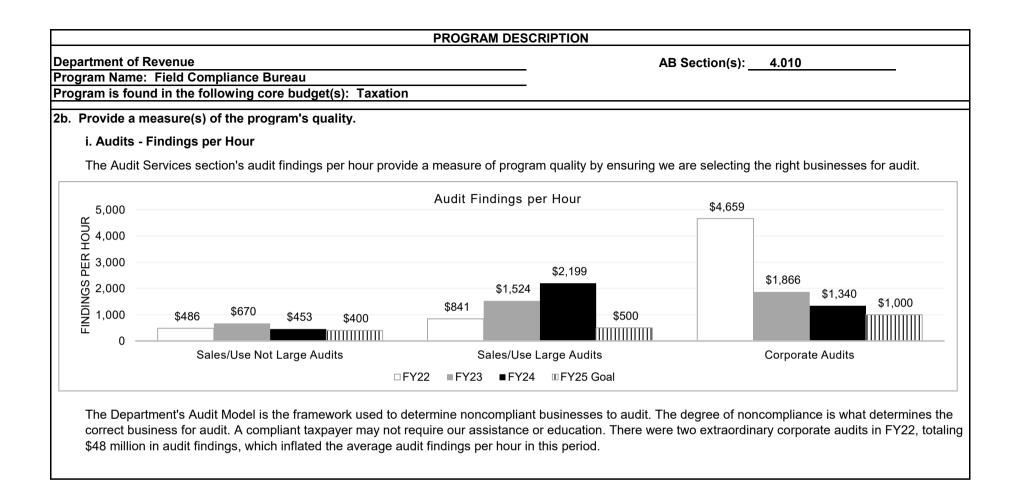
FY24



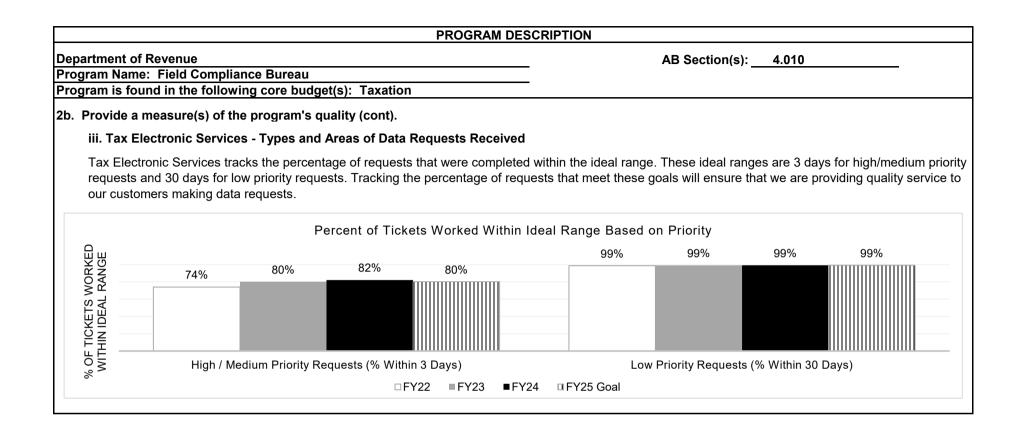
			PROGRAM DE	SCRIPTION			
Pro	gram	ent of Revenue Name: Field Compliance B I is found in the following co		AB Section(s):	4.010		
1a.	a. What strategic priority does this program address?						
	Embed Transformational Purpose; Focus on Service Culture; Partnerships; IT Roadmap						
1b.	Wha	it does this program do?					
	The Field Compliance Bureau (FCB) includes Audit Services, Nexus, and Tax Electronic services. FCB assists and educates Missouri customers to help them become compliant with Missouri statutory tax obligations by conducting audits, notifying business customers of potential tax liability, and maintaining tax system data requests and security.						
2a.	Pro	vide an activity measure(s) f	or the program.				
	i. A	udits - Volume of Audits Co	nducted				
	The Audit Services section measures the number of audits conducted to monitor both internal production standards as well as external influence in the form of educational outreach to Missouri businesses. We treat every audit as an educational opportunity for future compliance. After the audit completion, customers gain a working knowledge of tax requirements to meet their filing and payment obligations.						
	Total Audits Conducted						
	NUMBER C AUDITS	1,068	954	1,061	1,536		
		FY22	FY23	FY24	FY25 Goal		

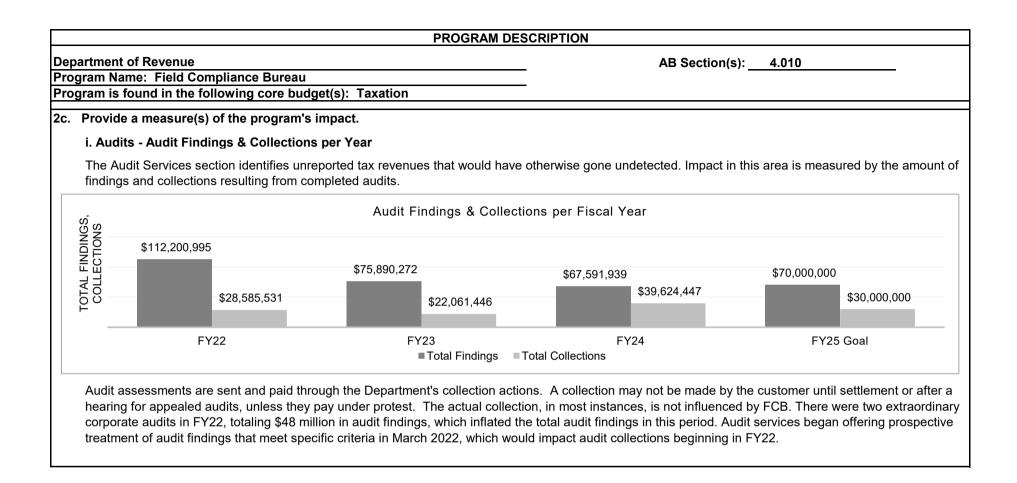


		PROGRAM DES	CRIPTION		
	partment of Revenue gram Name: Field Compliance Bureau		AB Section(s): 4.010		
	nd in the following core bud	get(s): Taxation			
a. Provide an	activity measure(s) for the	program (cont).			
iii. Tax Ele	ctronic Services - Volume o	f Requests Worked			
returns tha		and preparing and maintaining the In	• •	identifying the number of taxpayers or section also processes and maintains	
		Total Requests	s Worked		
IS F	1,411	Total Requests		1,377	
NUMBER OF REQUESTS	1,411	· · · · · ·	s Worked 1,221		

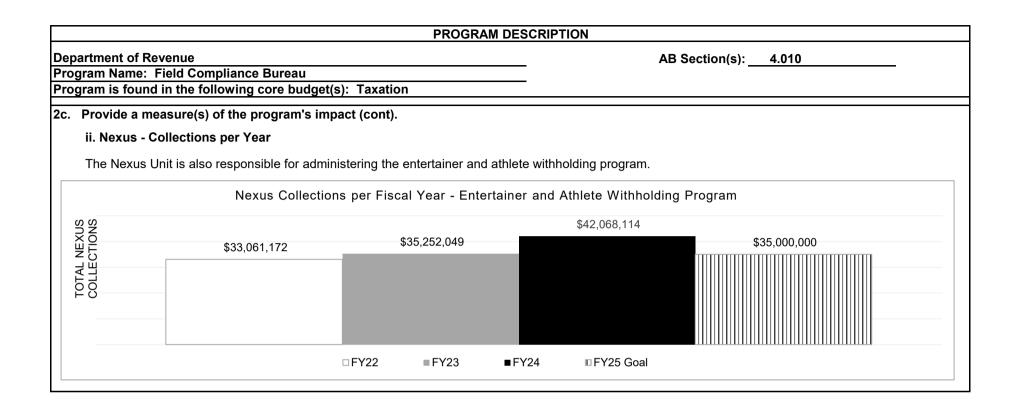


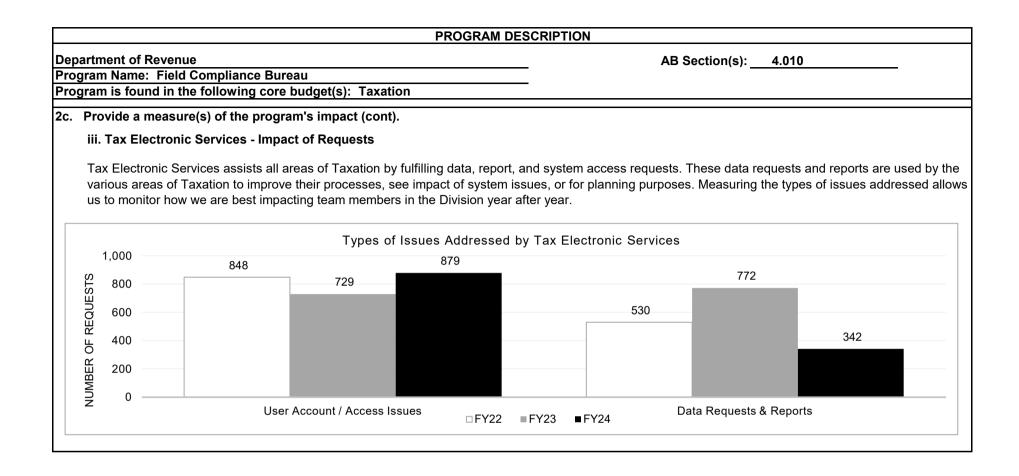
		PROGRAM DES	CRIPTION	
Department of			AB Section(s): 4.010	
	: Field Compliance Bureau	4/->- <b>T</b>		
	nd in the following core budge			
b. Provide a r	neasure(s) of the program's qu	iality (cont).		
ii. Nexus ·	Ratio of Leads Resulting in Co	ollections		
Nexus tra	cks the number of leads that res	ulted in collections. This will allow us	s to measure the quality of Nexus le	ad programs over time. Many programs v
		r the programs are implemented.		
		Ratio of Leads Resulti	ng in Collections	
<u>u</u>		Ratio of Leads Result	ng in conections	
RATIO OF LEADS RESULTING IN COLLECTIONS				5%
SNC			4%	
S RI CTIO				
		2%		
	1%			
0 <u>2</u>	170	_		
RAT				
	FY22	FY23	FY24	FY25 Goal
	1122			





		F	ROGRAM DESCRIPTION		
· Proç	artment of Revenue  ram Name: Field Compliance I  ram is found in the following c			AB Section(s): <u>4</u>	.010
2c.	Provide a measure(s) of the pro	ogram's impact (cont).			
	ii. Nexus - Collections per Yea	r			
NEXLIS	CTIONS	analytics vendor to identify cus	tomers that may be impacted h out to these out-of-state ren	by SB153 signed in 2021 which note sellers and let them know	h was referrred to as the remote of their potential filing obligation
TOTAL	\$2,217,525	\$370,103 \$27,943 \$310,369 \$100,000	\$2,795,519 \$1,599,948 \$2,000,000 \$896,174	\$7,599,928 \$5,500, \$3,269,522 \$3,269,522	
	Voluntary Disclosure Agreements	Multistate Tax Comission (MTC) Voluntary Disclosure Agreements □ FY22	Nexus (Discovery) Programs ■FY23 ■FY24 □FY25 G	Aircraft Collections	Remote Seller Collections





	PROGRAM DESCRIPTION				
Department of Revenue AB Section(s): 4.010					
	me: Field Compliance Bureau				
ogram is f	ound in the following core budget(s): Taxation				
I. Provide	a measure(s) of the program's efficiency.				
i. Audit	s - Cycle Days from Open to Close				
of field		s per audit category. Audit cycle days is the number of days to complete the audit from the she assessment process. Monitoring our average cycle days ensures we are performing aud ctivities.  Audit Cycle Days  395 376 384 300 200 193 186 200			

		PROGRAM DESCRIP	ION
Depa	artment of Revenue		AB Section(s):4.010
	gram Name: Field Compliance Bu		
Prog	gram is found in the following co	re budget(s): Taxation	
2d.	Provide a measure(s) of the prog	gram's efficiency (cont).	
	iii. Tax Electronic Services - Tu	maround Time for Requests, Tickets, and Bugs	
	from the time the ticket or request	is submitted until the date it is completed. Monitorin	resents the number of days it takes to complete the request, measured g the average time to complete requests allows us to ensure we are
	providing timely service to data ar	nd security requests. Turnaround Time for Taxation Electror	ic Services Requests
	$\begin{array}{c c} 5.0 \\ 3.9 \\ \hline \\ 3.0 \\ \hline \\ 2.0 \\ \hline \\ 0.0 \\ \hline \\ 0.0 \\ \hline \end{array}$		ic Services Requests 3.0 2.0
	5.0 3.9 3.0 3.0 3.0 3.9 3.9 3.9 3.9	Turnaround Time for Taxation Electror	3.0

#### PROGRAM DESCRIPTION AB Section(s): Department of Revenue 4.010 Program Name: Field Compliance Bureau Program is found in the following core budget(s): Taxation 3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.) Program Expenditure History 12,000,000 10.680.184 9,974,569 9,466,631 9,466,631 10,000,000 EXPENDITURES 7,646,265 7.654.540 7.314.848 7,314,848 8.000.000 6,000,000 4,000,000 2,000,000 0 0 0 0 0 0 0 0 0 FY 2022 Actual FY 2023 Actual FY 2024 Actual FY 2025 Planned □GR ■FEDERAL ■OTHER ■TOTAL 4. What are the sources of the "Other " funds? Not Applicable 5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Missouri Constitution, Article IV, Sections 12, 15 and 22 and Chapters 32, 136, 142, 143, 144, and 147 RSMo. 6. Are there federal matching requirements? If yes, please explain. No 7. Is this a federally mandated program? If yes, please explain.

No

	PROGRAM DESCRIPTION				
De	partment of Revenue	AB Section(s): 4.010			
Pre	ogram Name: Income Tax Bureau				
Pre	ogram is found in the following core budget(s): Taxation				
	<ul> <li>What strategic priority does this program address?</li> <li>Embed Transformational Purpose; Focus on Service Culture; Partnerships; IT Roadr</li> <li>What does this program do?</li> </ul>	nap			
	The Income Tax Bureau administers income tax laws to help Missouri citizens meet th reviewing returns for fraud, issuing refunds, issuing adjustment and billing notices, res offset programs.				

# Department of Revenue

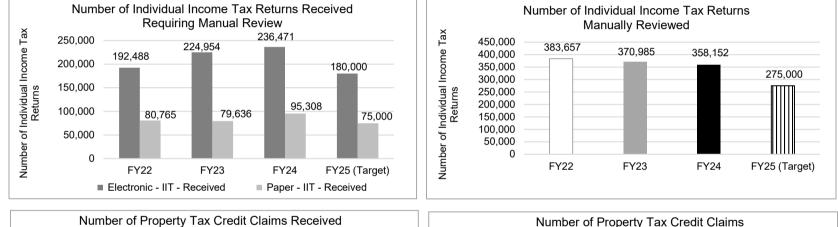
Program Name: Income Tax Bureau

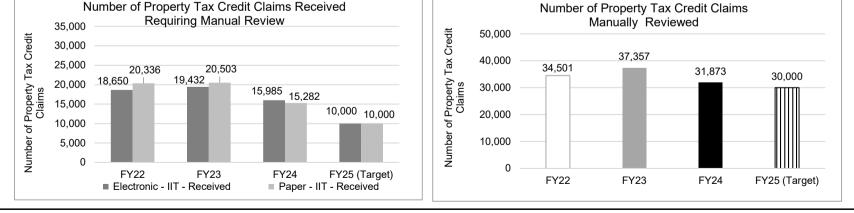
Program is found in the following core budget(s): Taxation

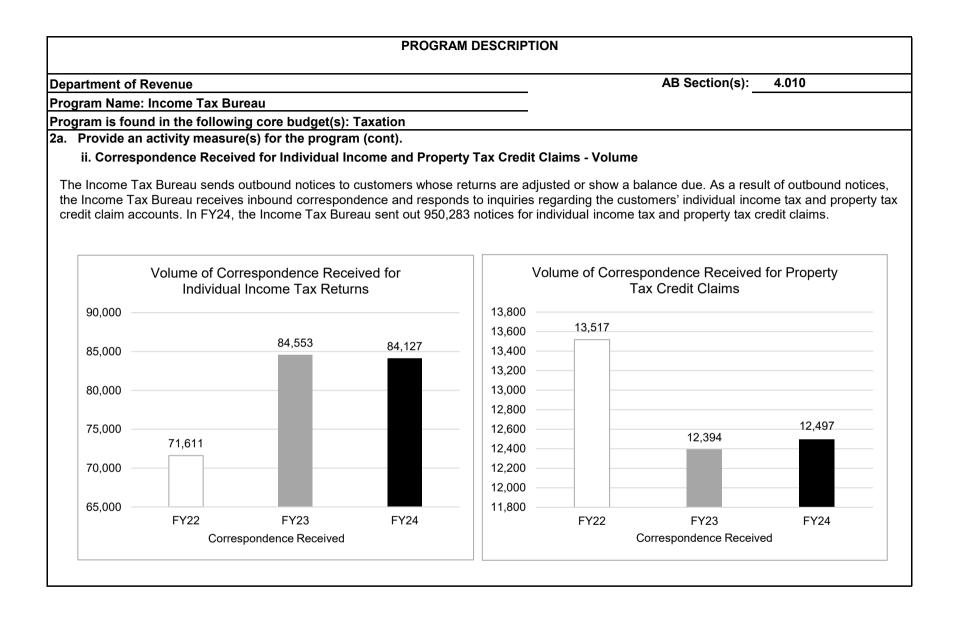
2a. Provide an activity measure(s) for the program (cont).

## i. Returns Manually Reviewed - Volume

The Income Tax Bureau manually reviews returns flagged by system edits to ensure the returns are calculated correctly and that the customer has provided proper documentation to support their claim. The volume of returns received requiring manual review increased in FY23 and FY24. The increase can be attributed to an increase in returns claiming a miscellaneous tax credit, specifically, the pass-through entity tax credit, and the allowance of credits for those with a filing status of head of household or qualifying widow(er). The Department also noted an inefficiency in a specific manual review audit reason, which has since been corrected.

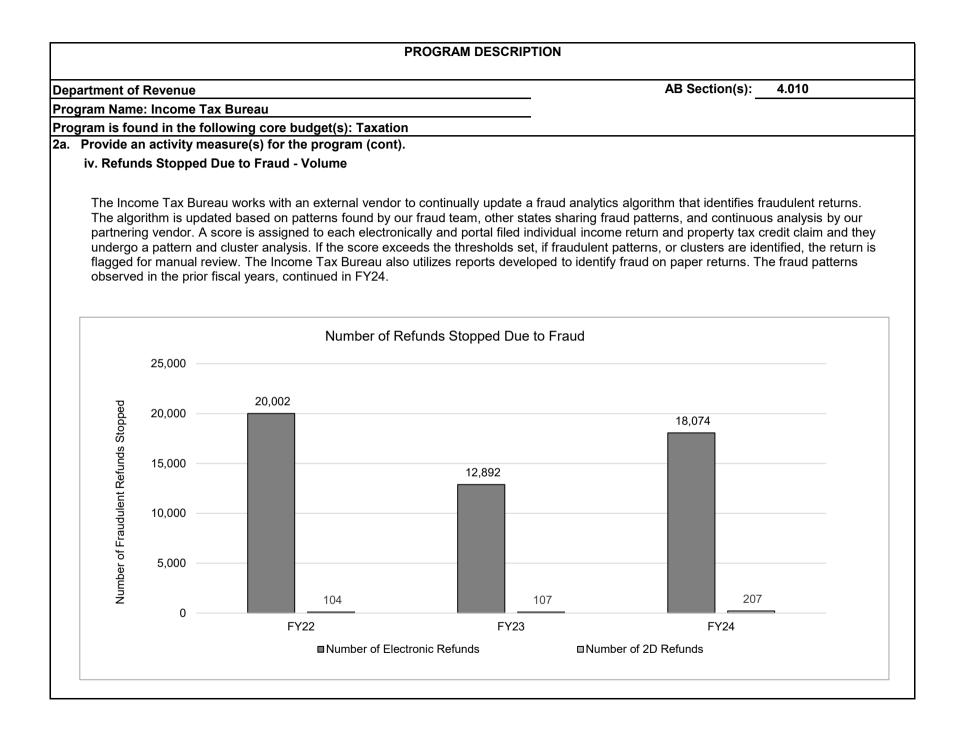






# 

partment of Revenue	)		AB Section(s): 4.0	10
gram Name: Income	e Tax Bureau			
	e following core budget			
•	measure(s) for the prog sets Received - Volume			
			Revenue Service and the Kansas Departme The volume and dollar amounts below also	
internal offsets.	5 11 5			
		Offsets Received		
\$60,000,000				200,000
<b>#50,000,000</b>		\$49,370,702		180,000
\$50,000,000	\$43,707,475			160,000
\$40,000,000 1	43,588	146,026	\$39,319,398	140,000
\$40,000,000	43,300	140,020	126,185	120,000
\$30,000,000			-,	100,000
+				
\$20,000,000				80,000
+,,				60,000
\$10,000,000				40,000
				20,000
\$0				0
\$0	FY22	FY23	FY24	-



Department of Revenue

Program Name: Income Tax Bureau

Program is found in the following core budget(s): Taxation

2a. Provide an activity measure(s) for the program (cont).

## v. Volume of Notices Issued to State Employees, Professional Licensees, and Other Discovery Programs

The Income Tax Bureau is required to perform a tax compliance check on all state employees and professional licensees including attorneys and insurance licensees to determine if the taxpayer has filed the last three years of tax returns and that all state taxes owed have been paid. If an employee or licensee has not filed a return or has a delinguency, a notice is mailed to the taxpayer. If the taxpayer fails to remedy or make arrangements for tax compliance, the agency or board of professional registration is notified. The Income Tax Bureau receives data from the IRS to identify additional leads of potential taxpayers who haven't filed a tax return or have discrepancies on their filed return. If any non-filed period or discrepancy is identified, a notice is mailed to the taxpayer.

The increase in the number of notifications sent out on non-filers is due to additional programs being operational in FY23 and FY24.

The Division of Professional Registration has requested the Department suspend the Professional Registration Program.

Discovery Programs	FY22	FY23	FY24
State Employees	5,868	4,148	6,718
Professional Registration	-	-	-
Insurance	120	302	289
Nursing Home Administrators	99	24	35
Attorneys	244	342	592
Non-filers	81,383	170,565	192,426
Discrepancy	16,991	27,083	11,422
Total Notifications	104,705	202,464	211,482

Department of Revenue

Program Name: Income Tax Bureau

Program is found in the following core budget(s): Taxation

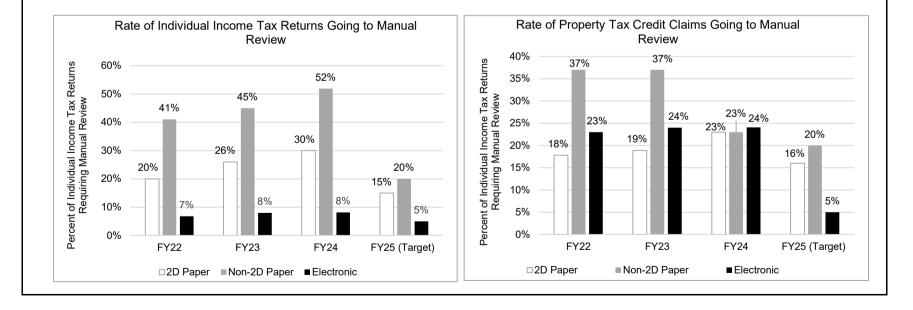
# 2b. Provide a measure(s) of the program's quality.

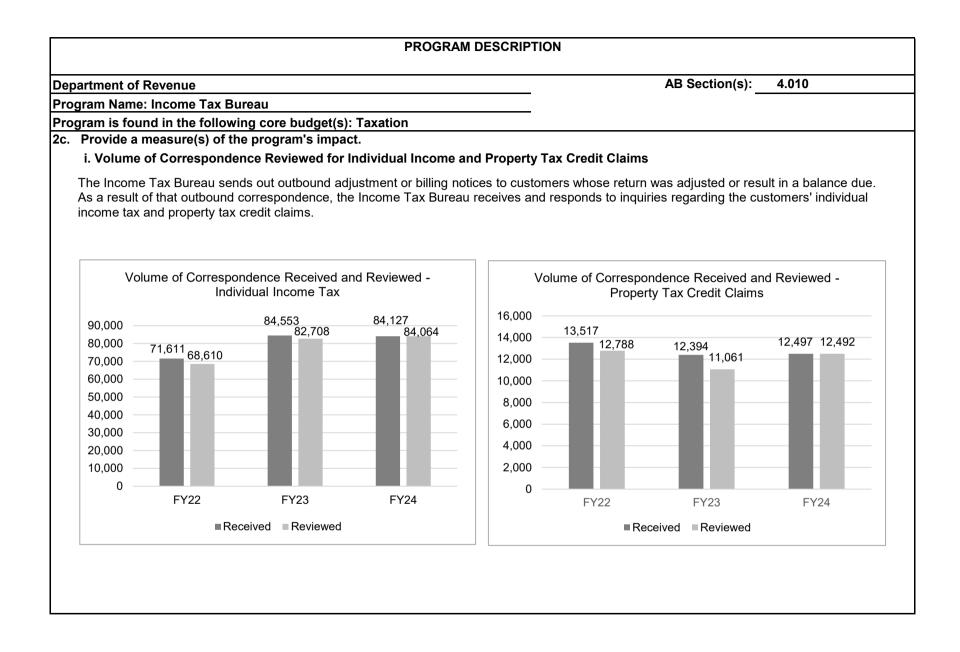
## i. Rate of Returns Going to Manual Review

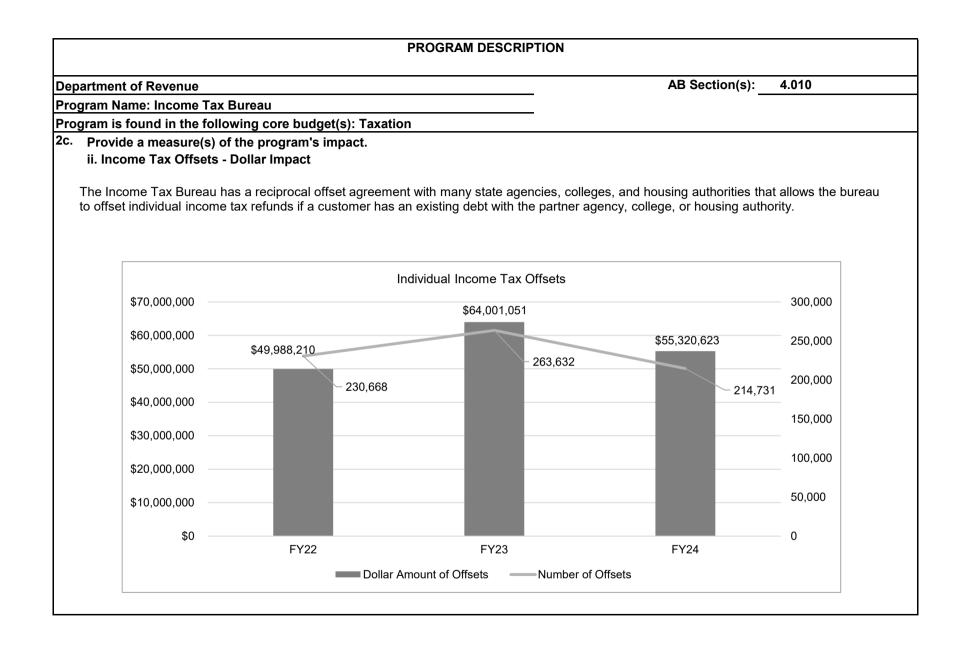
The rate of individual income tax returns and property tax credit claims flagged for manual review are categorized below by filing source as 2D paper, Non-2D paper, and electronic. The 2D paper returns are paper forms that include a 2D barcode and are scanned into the system. The Non-2D paper returns are forms with no barcode which must be keyed into the system manually or are sent through scanners utilizing data capture software that reads the data entered on each line of the form. The electronic returns are returns submitted electronically and received through our Mefile software.

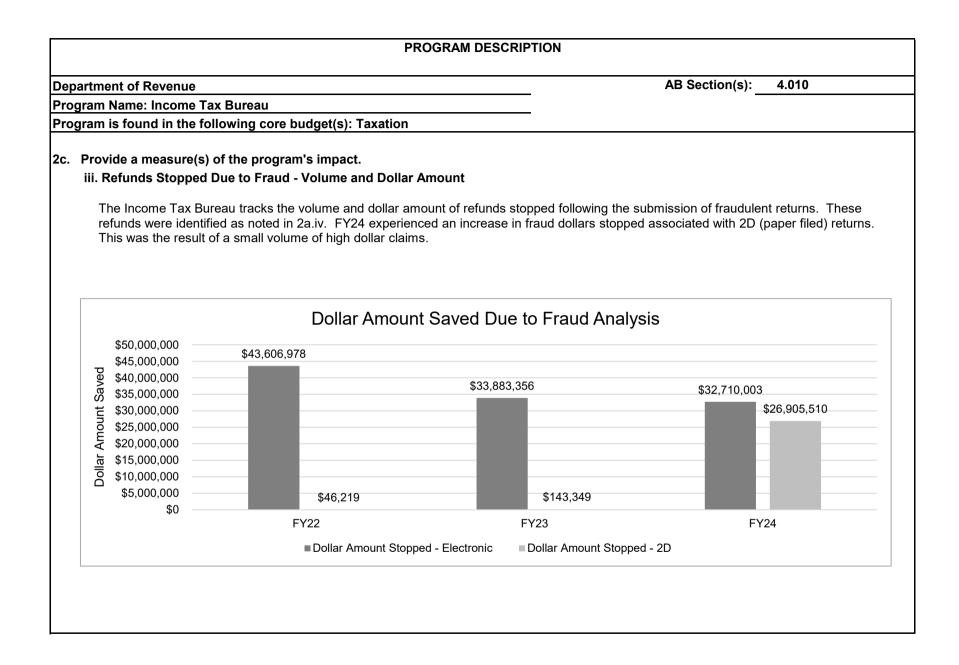
The FY24 increase in the manual review rate associated with Non-2D paper returns was caused by a system issue. This issue has been resolved.

During tax season, the Income Tax Bureau completes daily quality checks in an effort to identify any issues that increase the manual review rate and correct them early in the filing season.









			PROGRAM DESCR	RIPTION		
artment of Rev	/enue				AB Section(s):	4.010
	come Tax Bureau					
	in the following cor		ion			
	asure(s) of the prog		Licensees, and Othe		mc	
IV. CONECTION	s nom State Emplo	yees, Professional	Licensees, and Othe	er Discovery Program	115	
	e dollar amount the I Il licensees, and othe			activity of the volume	e of notices issued to st	ate employees,
			Discovery Program C	ollections		
\$80,000,000						
\$70,000,000						\$68,921,608
\$60,000,000						
					¢ 4 -	7 007 000
\$50,000,000					<u></u>	7,887,388
\$40,000,000						
\$30,000,000						
<b>*</b> ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~						
\$20,000,000					<b>**</b> • • • • • • • •	
\$10,000,000	\$265,389	<b>*</b> 170 700	\$1,766,563	\$665,853	\$8,897,322 \$ <u>5,350</u> ,354	
\$0	\$205,389	\$173,729 \$107,391	\$1,343,486	\$4 <u>46,692</u>	\$3,350,354	
φυ	Insurance	Professional Registration	State Employee	Supreme Court	Discrepancy	Non-Filers
			FY23 Collections ■FY	24 Collections		

AB Section(s):

4.010

Department of Revenue

Program Name: Income Tax Bureau

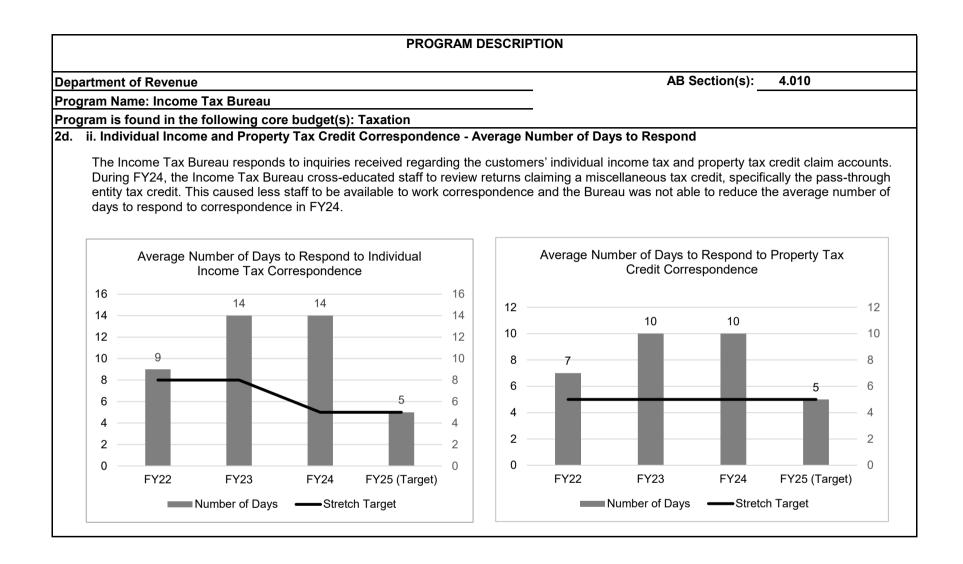
Program is found in the following core budget(s): Taxation

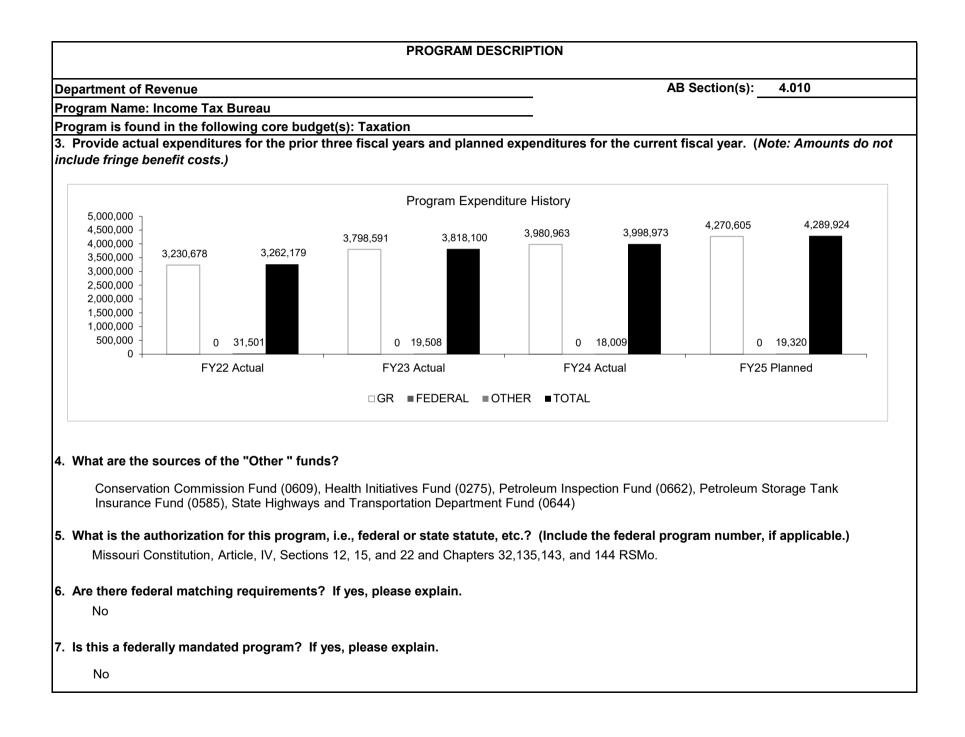
2d. Provide a measure(s) of the program's efficiency.

# i. Manually Review Individual Income Returns and Property Tax Credit Claims

The Income Tax Bureau continues to evaluate all system edits on an annual basis to ensure the system edits in place are effective. This review identifies efficiencies that result in fewer returns being subject to manual review. However, with the increase in claims of the pass-through entity tax credit and the increase from credits with those with a filing status of head of household and qualifying widow(er), the Department is unable to show these benefits during this fiscal year.

The Department uses a vendor developed service referred to as the Workload Optimizer. The Workload Optimizer utilizes various data points to identify return edits that can be systematically resolved and do not require manual review, resulting in reduced processing time for the impacted customers. This process systematically resolved audit reasons on 6,389 returns; saving the Income Tax Bureau approximately 116 hours of work.





rogram Name: Processing			AB Section(s): 4.010
rogram is found in the follo	wing core budget(s): Taxation		
a. What strategic priority de	oes this program address?		
Embed Transformational Po	rpose; Focus on Service Culture	; Team Member Recognition and Eng	agement; Partnerships; IT Roadmap
o. What does this program	do?		
General Revenue and other	state and local funds and proces	sing and editing returns. Tax types in	subdivisions meet their obligations by depositing funds ir clude individual and corporate income, pass-through ent tax credit claims and business registrations.
a. Provide an activity meas			
1) Number of Tax Returns	Processed		
	Number o	of Tax Returns and Applications Proce	essed
4,000,000 3,500,000 3,259,630	3	,384,460	3,394,240
3,000,000	2	2,369,119 203,942 145,146 77,378	0
2,500,000 - 2,000,000 - 1,500,000 - 1,000,000 - 500,000 - 1,000,000 - 500,000 - 1,000,000	157,927 90,124 63,435 0		
2,000,000 1,500,000 1,000,000	157,927 90,124 63,435 0 FY22	FY23	FY24

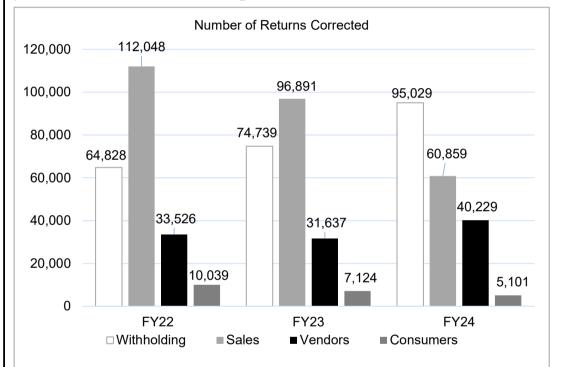
# 

Department of Revenue

Program Name: Processing Bureau

Program is found in the following core budget(s): Taxation

# 2a. Provide an activity measure(s) for the program (cont).2) Number of Sales/ Use / Withholding Returns Corrected



The Processing Bureau reviews and corrects returns that have been flagged by the system for errors (exceptions), such as missing information, taxpayer calculation mistakes, and incorrect jurisdiction or site codes. Correcting these errors allows the taxpayer's return to process with accurate rates and figures.

4.010

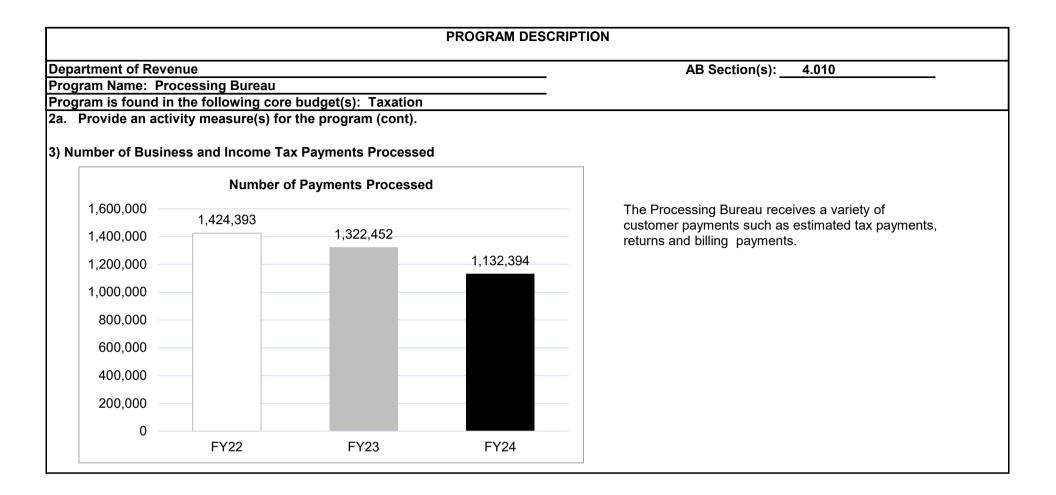
AB Section(s):

In FY22, the withholding system changes significantly reduced the number of returns that require manual review. The Bureau's numerous system changes to sales and use tax and the increase in electronic filing continues to reduce the number of daily return errors. The reduction in return errors and additional staffing increased the number of returns reviewed and corrected.

In FY23, the Bureau implemented a system change when adding multiple locations to a sales tax returns. This improvement made the process 33 percent faster. This past fiscal year we seen an 8 percent reduction in the number of returns that required corrections. We also continued outreach efforts to educate and assist businesses with online filing. We had a 3 percent increase in the number of electronically filed Business Tax Returns. We implemented a system upgrade for adding new locations on sales and use tax

In FY24, the Bureau implemented a new outreach program. The goal was to increase electronic filing by 5 percent, and achieved a 3 percent increase this past fiscal year. Customers that have 3 or more sales locations were provided the education and one-on-one customer service assistance to file online.

In FY25, the Business Tax Processing Team will continue to reach out to businesses with 3 or more sales locations in efforts to increase electronic filing to 87 percent. The team will also continue to work with the Business Tax Bureau to analyze returns for processing accuracy.



Department of Revenue

Program Name: Processing Bureau

Program is found in the following core budget(s): Taxation

2b. Provide a measure(s) of the program's quality.

Business Tax returns are sent to a suspended status if the return has exceptions (errors). These exceptions must be reviewed and corrected before the return can be posted or fully processed. Exceptions include missing information, taxpayer calculation mistakes, incorrect jurisdictions or site codes, or taxpayers not registering properly before filing their return.

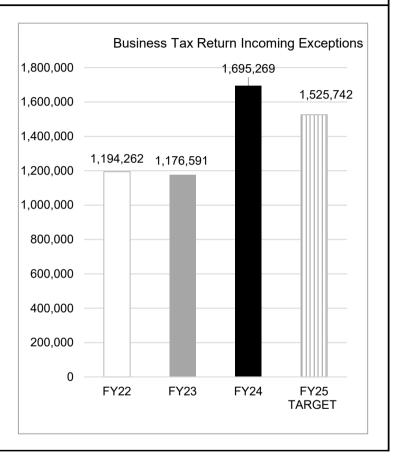
In FY22, we aggressively promote electronic filing options and outreach efforts to educate and assist businesses with online filing which led to a 11 percent increase in sales and use tax returns received electronically and fewer incoming exceptions.

In FY23, we continued outreach efforts to educate and assist businesses with online filing. We had a 3 percent increase in the number of electronically filed Business Tax Returns. We implemented a system upgrade for adding new locations on sales and use tax returns.

In FY24, we continued our outreach program and reached over 2,289 customers. We received a 57 percent response rate. The Bureau continues to work on reducing the total number of exceptions by 10 percent.

• There was an increase in the number of incoming exceptions received in FY24 due to two electronic files uploaded incorrectly, which generated additional exceptions.

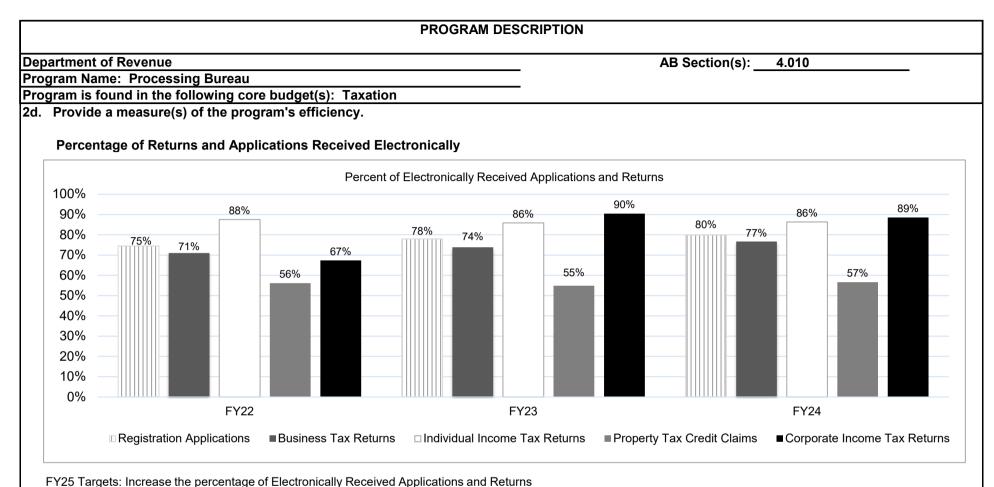
In FY25, we will continue our focus on reducing the total number of exceptions by 10 percent. We will focus on working with our customers to ensure they understand how to accurately file and using the correct locations and jurisdictions.

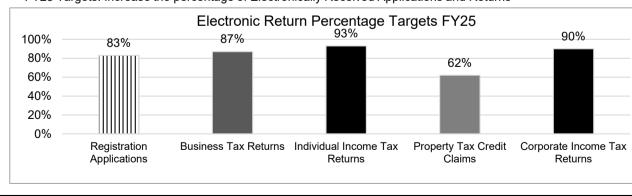


4.010

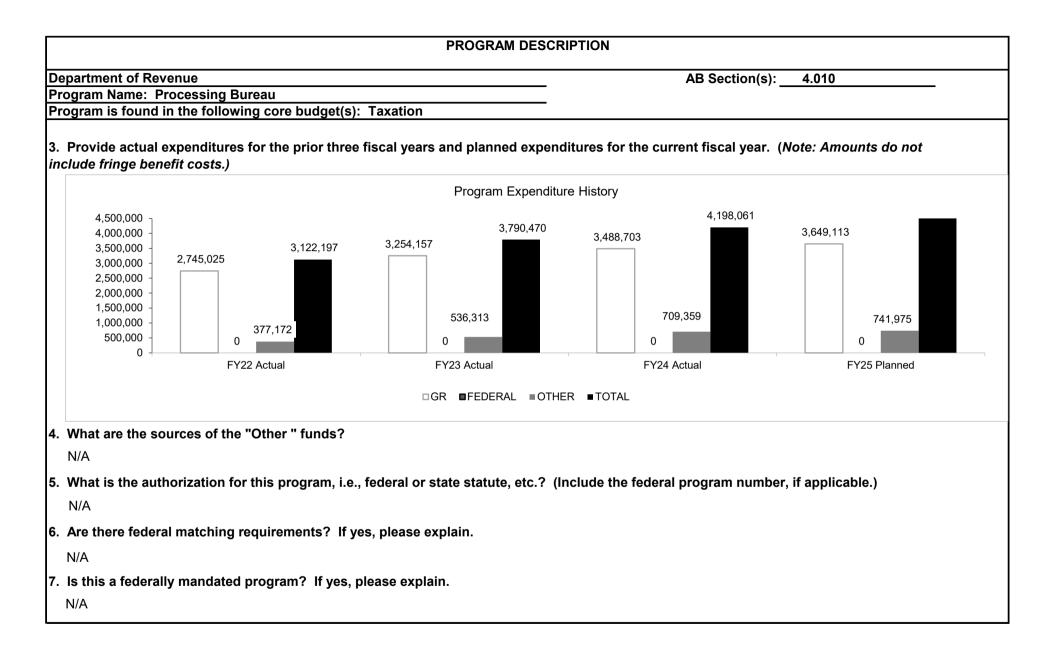
Department of Revenue AB Section(s): 4.010					
ogram Name: Processing Bureau ogram is found in the following core Provide a measure(s) of the progra		osits.		(-)	
State Accounts Corporate Tax Franchise Tax Withholding Tax Individual Tax Pass-Through Entity Fiduciary Tax Tire/Battery Tax Insurance Captive Premium Surplus Lines Worker's Comp Credit Annual Report Penalty	Non-State Accounts Insurance County Stock Financial Institutions Sales Bankruptcy Clearing Bank Holding Compliance Clearing Splits HB 1456 (MO 911 Trust Fund)	Amount \$22,000,000,000 \$21,000,000,000 \$20,000,000,000 \$19,000,000,000 \$18,000,000,000 \$17,000,000,000 \$16,000,000,000 \$15,000,000,000 \$14,000,000,000	Deposited into \$	State and Non-St \$20,697,203,705	<b>*</b>

In FY23, there was a 6 percent increase overall in the amount deposited. In FY24, there was a 1 percent increase overall in the amount deposited.





Electronic returns require less manual intervention and have a lower error rate. Electronic business returns pre-populate specific jurisdiction and site codes and autocalculates certain fields resulting in fewer manual calculations and typographical errors. The Department maintains an online Property Tax Credit Application to provide an electronic method of filing submitting a claim when not also filing an individual return.



#### Department of Revenue

Program Name - Integrated Tax System

#### Program is found in the following core budget(s): Integrated Tax System

#### 1a. What strategic priority does this program address?

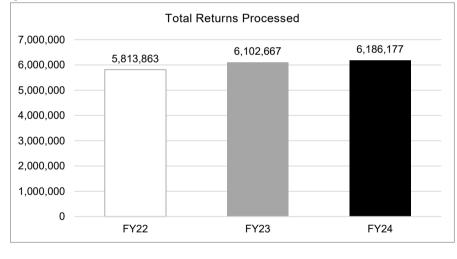
Embed Transformational Purpose; Focus on Service Culture; IT Roadmap

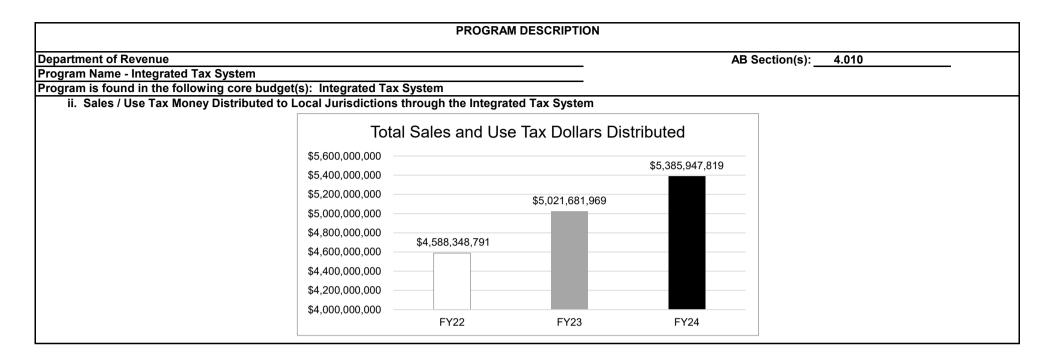
## 1b. What does this program do?

The Integrated Tax System enables the Department to administer the following tax types: Tire and Battery, Sales, Use, Employer Withholding, Individual Income (including Property Tax Credits), Pass-Through Entity and Corporate Income. These tax types comprise the majority of the state's collections for general revenue. In addition, the system allows businesses to register for sales and use tax collection and generates the necessary licenses and documents that businesses need to operate retail businesses in Missouri. Administrative functions include maintaining all financial and administrative activities for each taxpayer, generating notices, collections functions and creating the files needed to generate sales and use tax distributions to all local political subdivisions that have enacted a sales or use tax.

#### 2a. Provide an activity measure(s) for the program.

#### i. Returns Processed in the Integrated Tax System





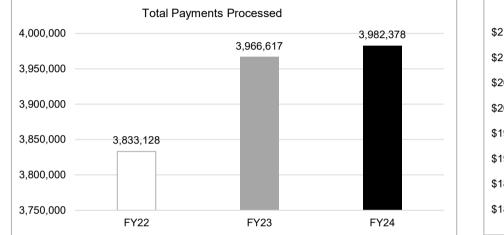
## Department of Revenue

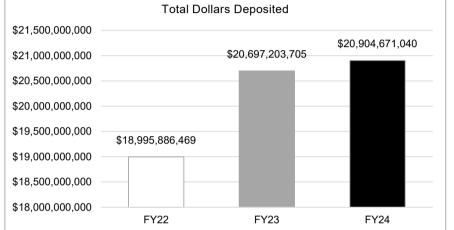
AB Section(s): 4.010

Program Name - Integrated Tax System

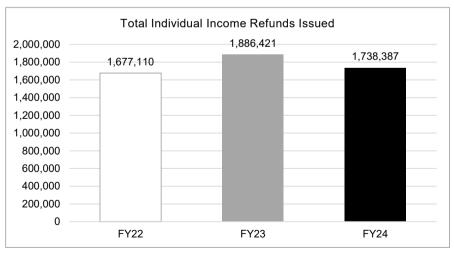
Program is found in the following core budget(s): Integrated Tax System

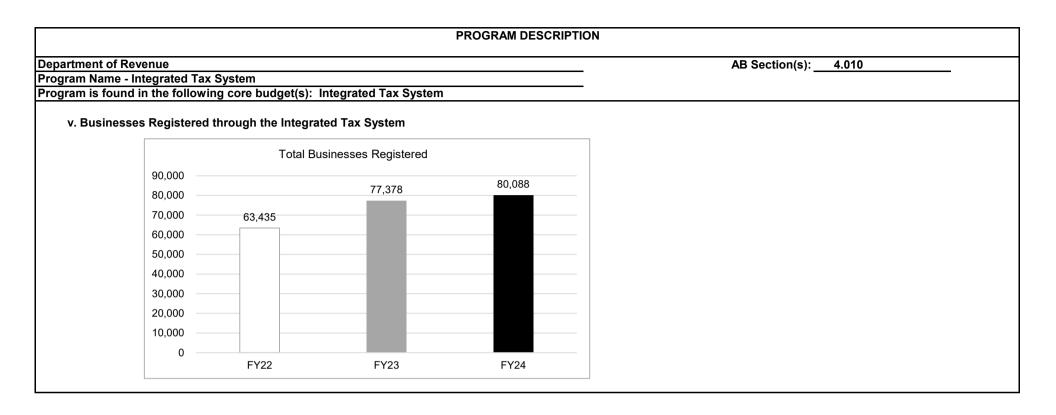
# iii. Payments and Dollars Deposited through the Integrated Tax System





## iv. Refunds Issued through the Integrated Tax System





## Department of Revenue

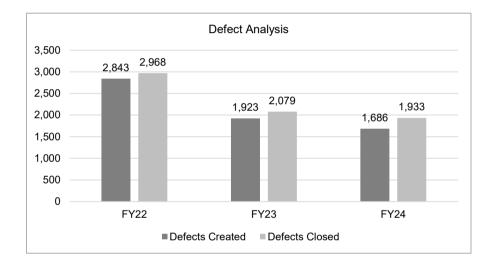
Program Name - Integrated Tax System

Program is found in the following core budget(s): Integrated Tax System

# 2b. Provide a measure(s) of the program's quality.

#### i. Defect Analysis

The Integrated Tax System is made up of hundreds of thousands of separate business rules. The Department and the vendor have spent more than nine years creating the various functions, coding them, and ensuring the correct operational output. Throughout the implementation of the integrated system, we have encountered many defects. A defect may be as small as a comma in the incorrect place on a notice or as large as a tax rate that impacts millions of filers. Changes needed to implement new legislation and enhanced functionality are also tracked as defects. The data below reflects the amount of defects created and closed in the applicable years.



nent of Revenue	AB Section(s): 4.010
n Name - Integrated Tax System	
n is found in the following core budget(s): Integrated Tax System	
Refund Turnaround Time	
e of the most important functions the Integrated Tax System plays is th	e timely issuance of individual income tax refunds and property tax credits. Each year the
	e timely issuance of individual income tax refutus and property tax credits. Each year the second se
ormation below reflects the volumes and percentages of refunds issued	
Individual Income Tax Refund Issuance	Property Tax Credit Issuance
D0% Target = 14 days	80%74%Target = 14 days
86%	68%
30% 78% 78%	70% 62%
70%	60%
50%	50%
50%	40% 33%
10%	20%
19%	
15% 11%	20%
10% 3% 3	<b>%</b> 10% 5% 5%
0%	0%
% of Refunds < 14 days % of Refunds 14 - 44 days % of Refunds > 4	5 days % of Refunds < 14 days % of Refunds 14 - 44 days % of Refunds > 45 days
	□ FY22 ■ FY23 ■ FY24

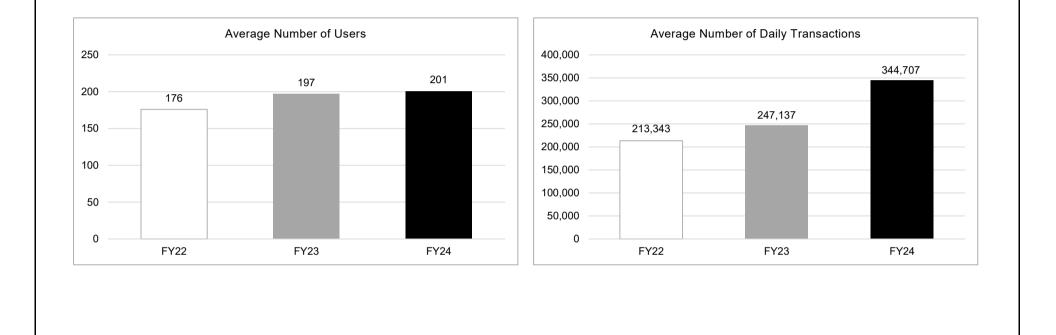
# Department of Revenue

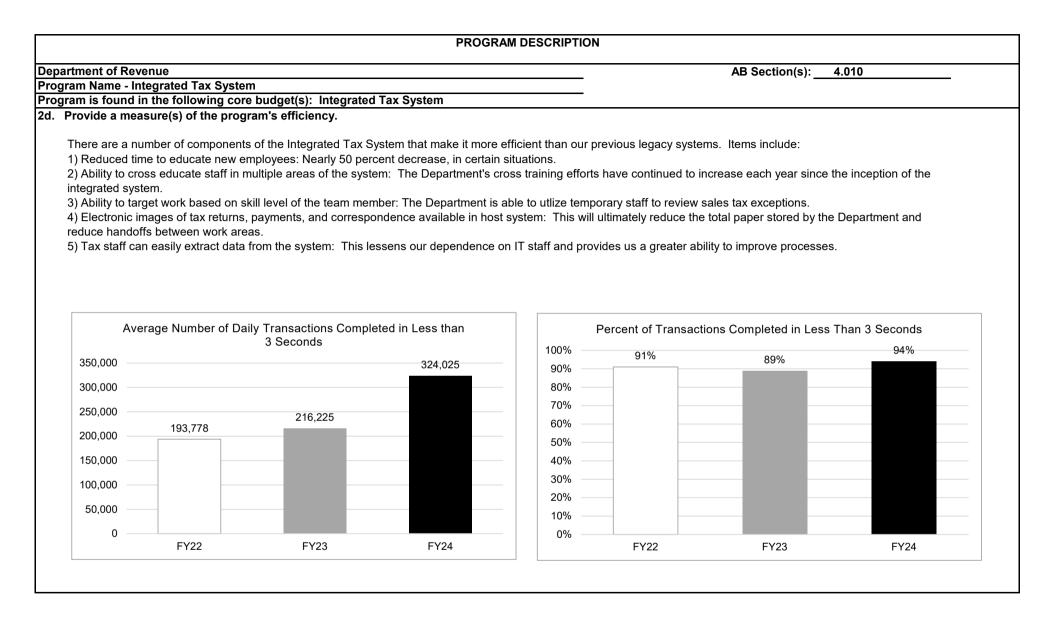
AB Section(s): 4.010

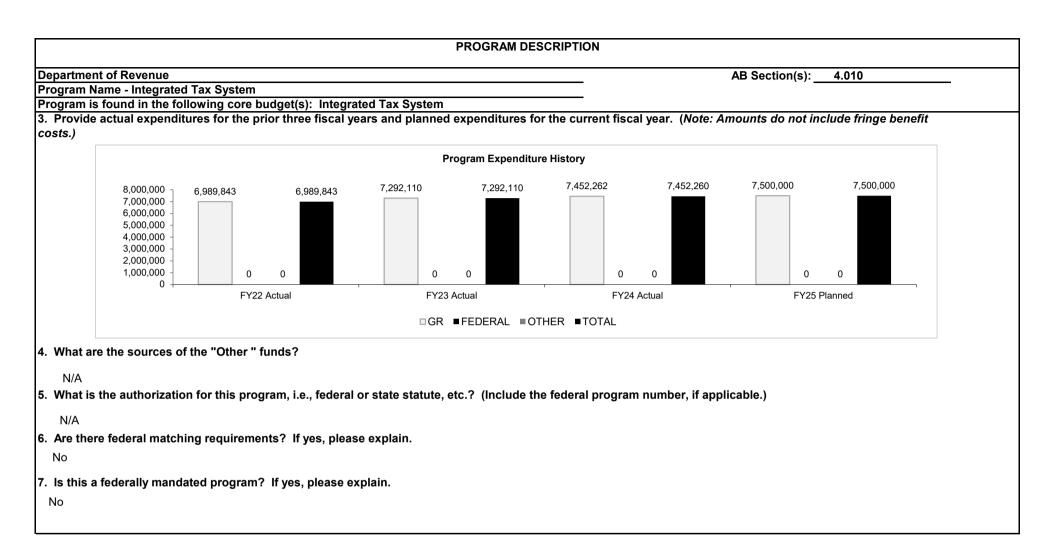
Program Name - Integrated Tax System

Program is found in the following core budget(s): Integrated Tax System

2c. Provide a measure(s) of the program's impact.







Department of Revenue

AB Section(s): 4.005, 4.015

Program Name - Driver License Bureau

Program is found in the following core budget(s): Highway Collections and Motor Vehicle and Driver Licensing Division

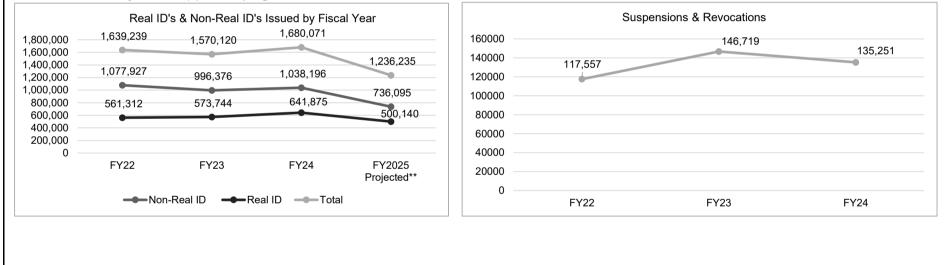
### 1a. What strategic priority does this program address?

Embed Transformational Purpose; Focus on Service Culture; Team Member Recognition and Engagement; Partnerships; IT Roadmap

### 1b. What does this program do?

The Driver License Bureau (DLB) issues driver licenses and permits to help serve those citizens who operate a motor vehicle and issues non-driver identification cards to those citizens who need proof of identification. In addition to issuance, DLB may suspend, revoke, and deny driving privileges

### 2a. Provide an activity measure(s) for the program.



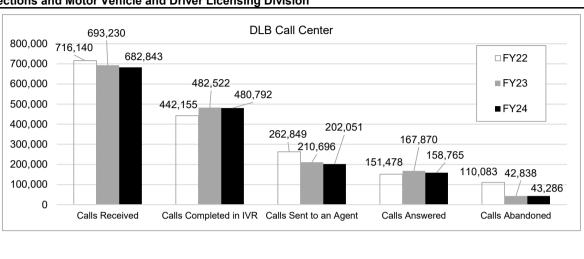
# PROGRAM DESCRIPTION Department of Revenue AB Section(s): 4.005, 4.015 Program Name - Driver License Bureau Program is found in the following core budget(s): Highway Collections and Motor Vehicle and Driver Licensing Division 2b. Provide a measure(s) of the program's quality. Real vs. NonReal ID's 39% ■ Total Real ID ■ Total Non Real ID 61% Real ID Effective Date is May 7, 2025

### Department of Revenue

### Program Name - Driver License Bureau

Program is found in the following core budget(s): Highway Collections and Motor Vehicle and Driver Licensing Division

In FY21, the Department implemented a new phone system with an enhanced Interactive Voice Response (IVR) which has decreased the number of calls routed to an agent. The new system allows more calls to be handled through our IVR, improving customer service and reducing the number of calls to team members. In FY24, approximately 70 percent of calls received by DLB were completed within the new IVR. Another feature of the phone system is a virtual hold. Callers with a wait time over 10 minutes have the option to receive a callback in lieu of waiting on the line. The system holds their place in line and initiates the call back to the customer when it is their turn. The callback function has aided in the reduction of abandoned calls. On 12/21/22, the Department began promoting the option to chat with a live agent utilizing our current chatbot, DORA. In FY24, DLB answered 14,953 chats with an average wait time of 38 seconds.



AB Section(s): 4.005, 4.015

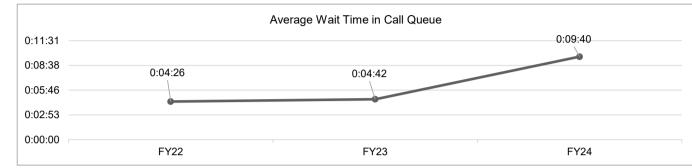
### Department of Revenue

AB Section(s): 4.005, 4.015

# Program Name - Driver License Bureau

# Program is found in the following core budget(s): Highway Collections and Motor Vehicle and Driver Licensing Division

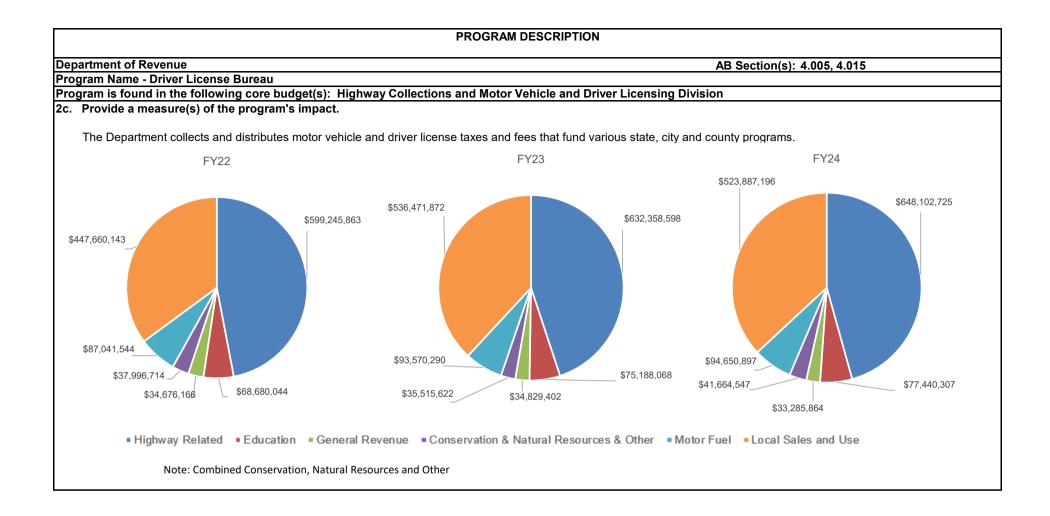




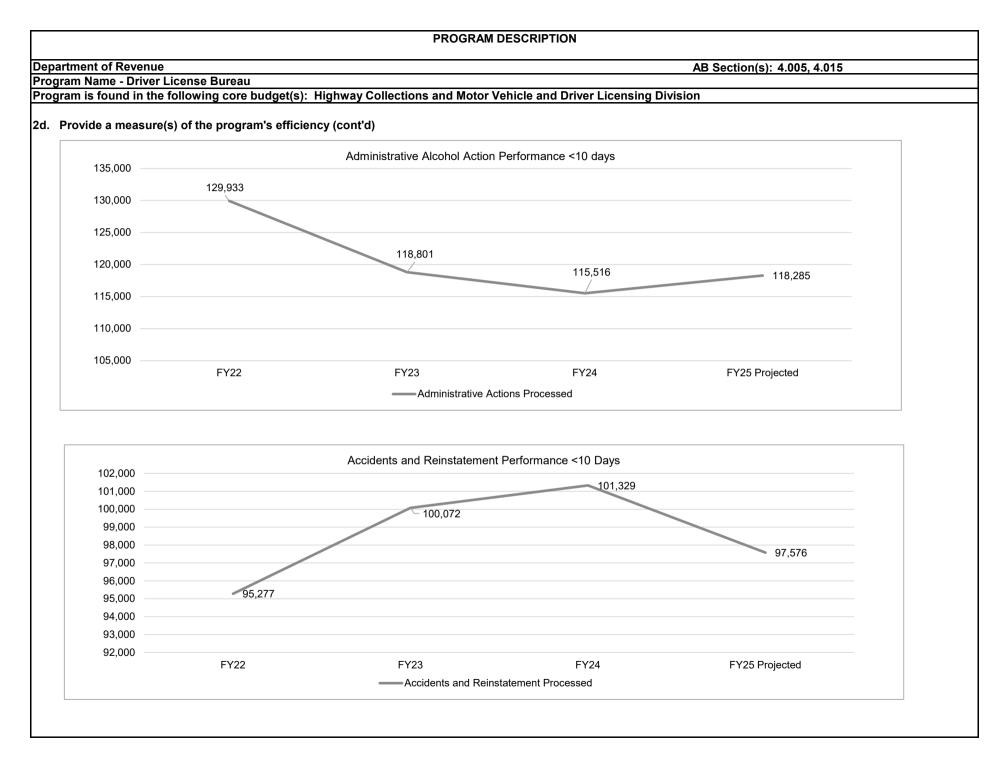
In FY24, the average turnaround time for an accident case to be processed is 60 to 65 days before the suspension would go effective. Within the 60-65 days, several different processes occur. The Department is statutorily required to enter the accident report within 10 days of being received; we average 7-8 days. There are three types of accident suspensions: Failure to File Accident Report, which suspends the license if we have not received a response within 15 days from request; Mandatory Insurance Suspension, which suspends the license 30 days from the date the notice was mailed; and Mandatory Insurance/Security Suspension, which suspends the license 30 days from the date the notice was mailed.

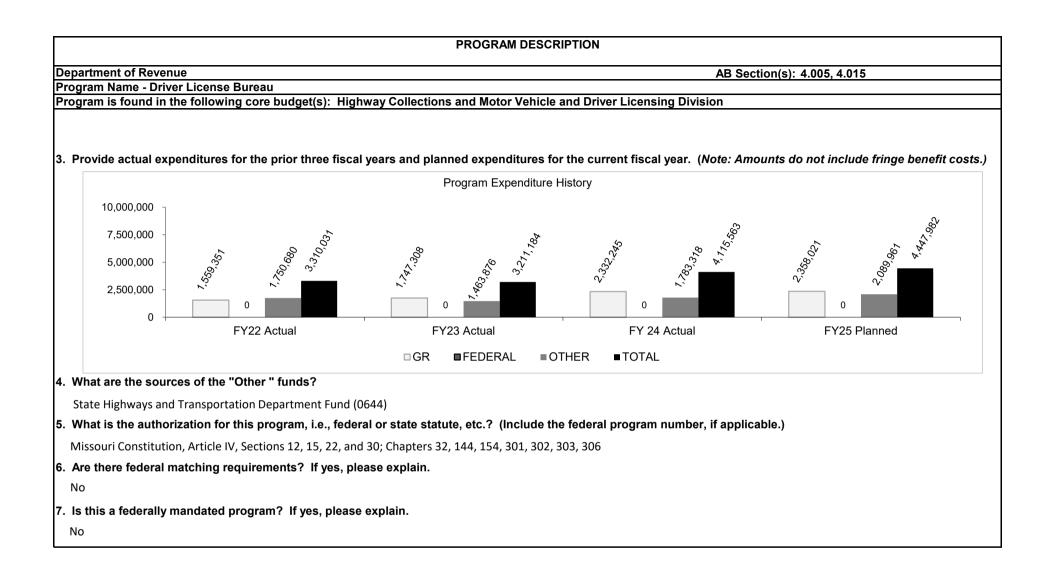
Within the Accidents and Reinstatement section of DLB, Failure to Pay Judgments are keyed within 3 to 5 days and action is active 5 days after being keyed. Out of state judgments and accidents are keyed within 5 days and action is active 3 days after being keyed. Failure to maintain financial responsibility suspensions are keyed daily, a notice is generated the following day, and the suspension becomes effective 15 days from the notice.

The Department is statutorily required to add a conviction to a driving records within 7 days from the date of conviction, 10 days for CDL. We average a 2 to 3 day turnaround time for adding convictions to driver records. Administrative Alcohol suspensions and revocations, Chemical Refusal revocations, Abuse and Lose suspensions, Minor in Possession and Zero Tolerance suspensions are all keyed within 7-10 days of being received. Child Support Suspensions are keyed daily.



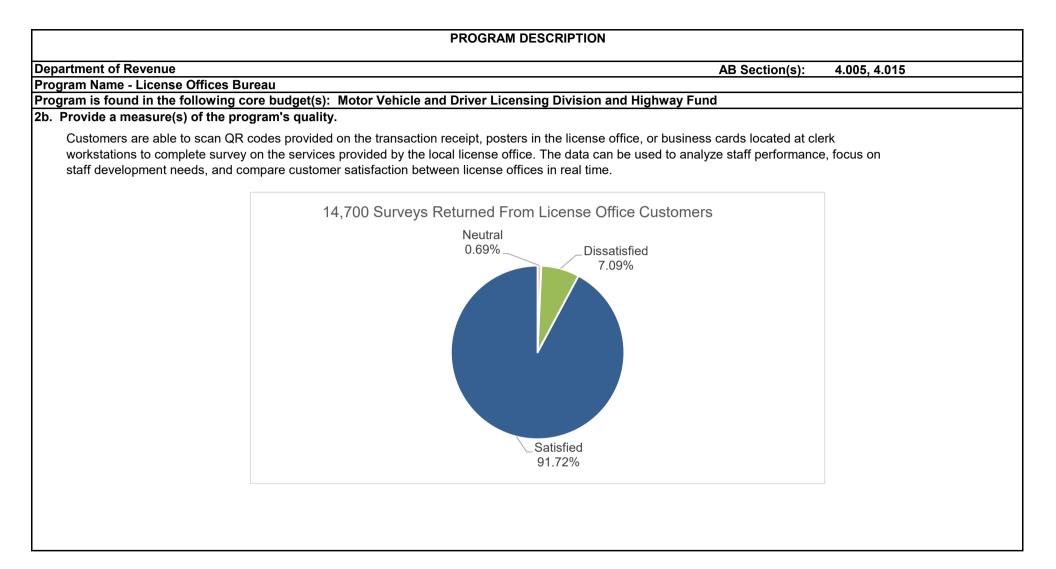
# PROGRAM DESCRIPTION Department of Revenue AB Section(s): 4.005, 4.015 Program Name - Driver License Bureau Program is found in the following core budget(s): Highway Collections and Motor Vehicle and Driver Licensing Division 2d. Provide a measure(s) of the program's efficiency. DLB has staff who process the work received for Issuance, Reinstatement, Suspensions, Revocations, and Accidents. DLB is efficiently using the team members to process the work received within the required timeframes. Issuance Processing Performance <10 days 300.000 264,135 250,000 216,993 201,595 204,325 200,000 150,000 100,000 50,000 0 FY22 FY23 FY24 FY25 Projected -----License Issuance Processed

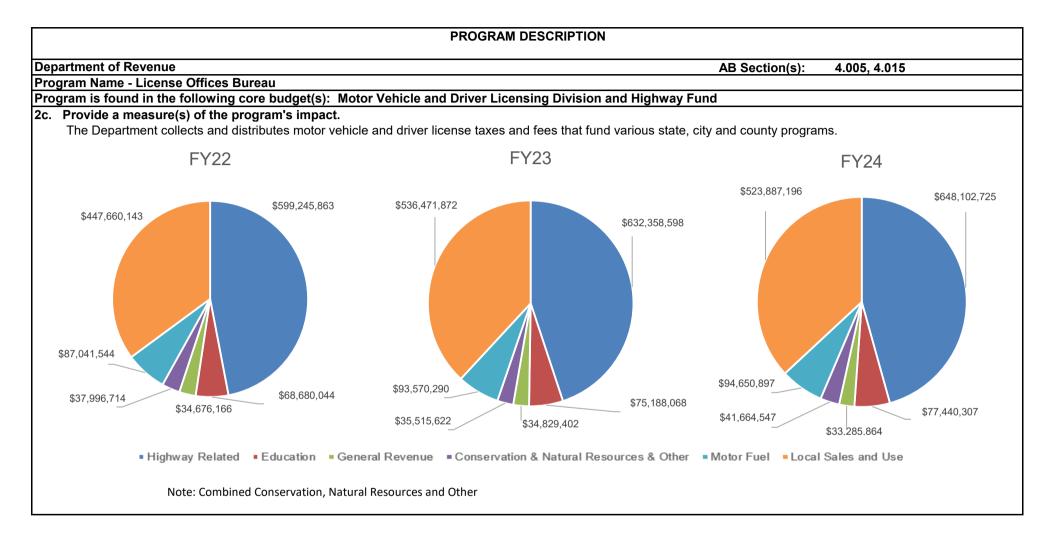


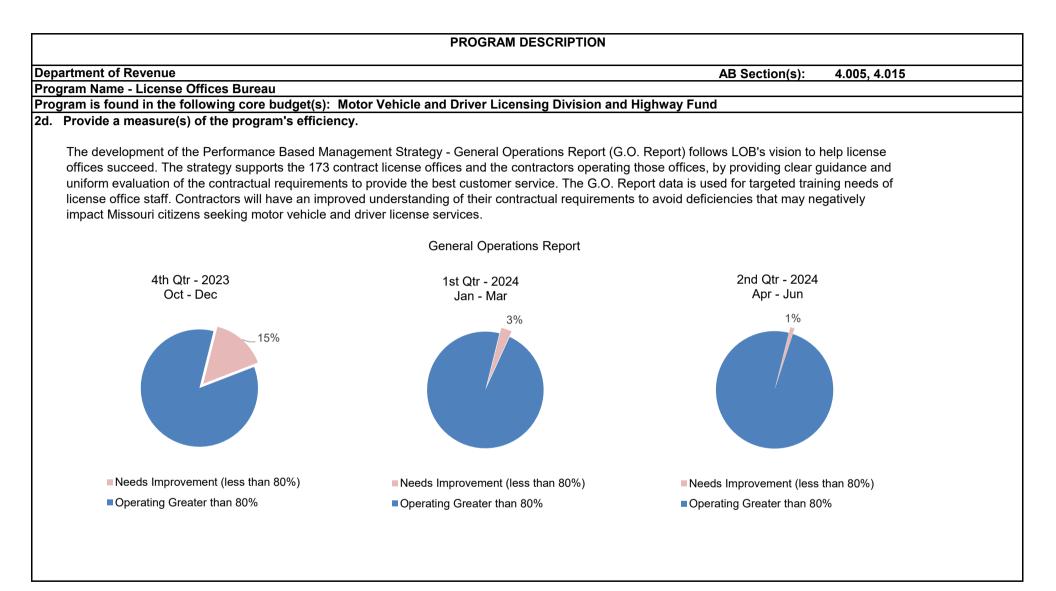


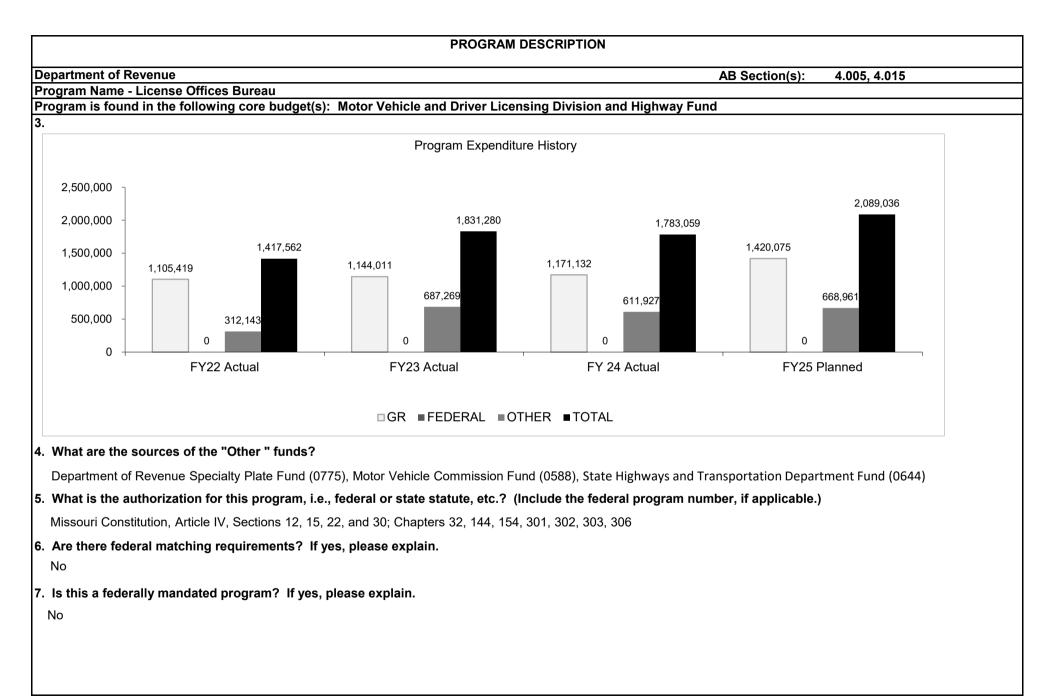
### **PROGRAM DESCRIPTION** Department of Revenue AB Section(s): 4.005, 4.015 Program Name - License Offices Bureau Program is found in the following core budget(s): Motor Vehicle and Driver Licensing Division and Highway Fund 1a. What strategic priority does this program address? Embed Transformational Purpose; Focus on Service Culture; Team Member Recognition and Engagement; Partnerships; IT Roadmap 1b. What does this program do? The License Offices Bureau (LOB), oversees Missouri License Offices throughout the state to help Missourians that need to complete motor vehicle or driver licensing transactions by ensuring the offices are complying with contract requirements and fulfilling the needs of the citizens efficiently. 2a. Provide an activity measure(s) for the program. License Office Transactions 7.667.916 7.914.960 8,000,000 10,000,000 6.935.666 1,455,332 1,484,594 5,000,000 1,566,571 1,500,000 0 FY22 FY25 **FY23** FY24 Projected\* Motor Vehicle Transactions Driver License Transactions

\*The FY2024 transactions are projected to increase as a result of transactions processed by the Mail-In Processing Licensing Office, and Online Motor Vehicle Renewals and Phone-In Renewals processed by License Offices.

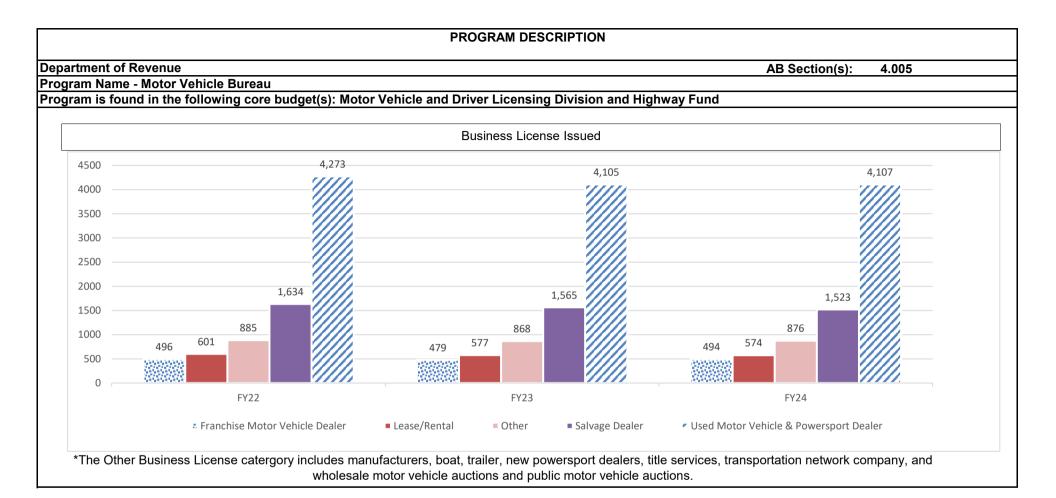




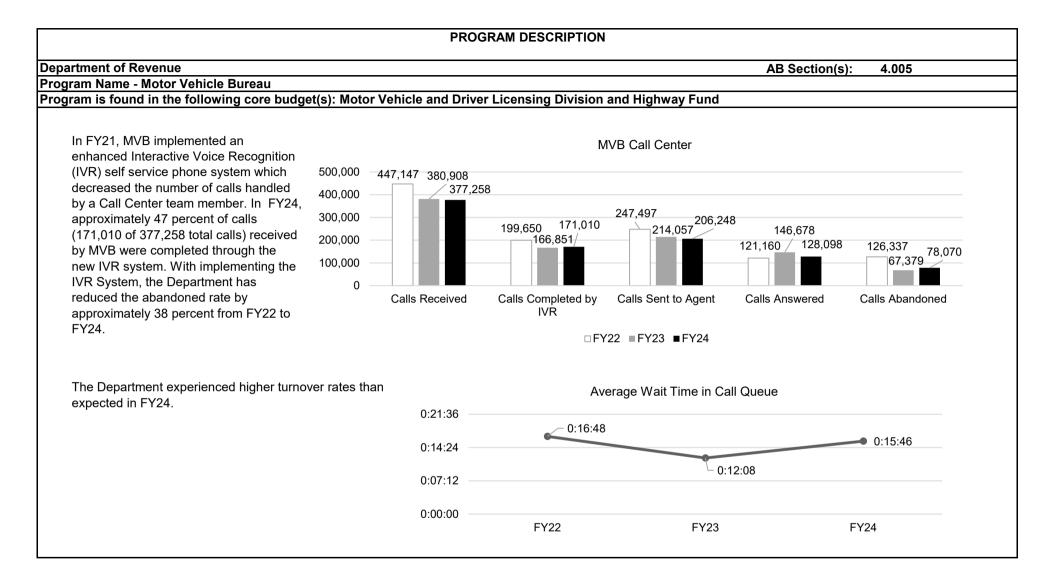


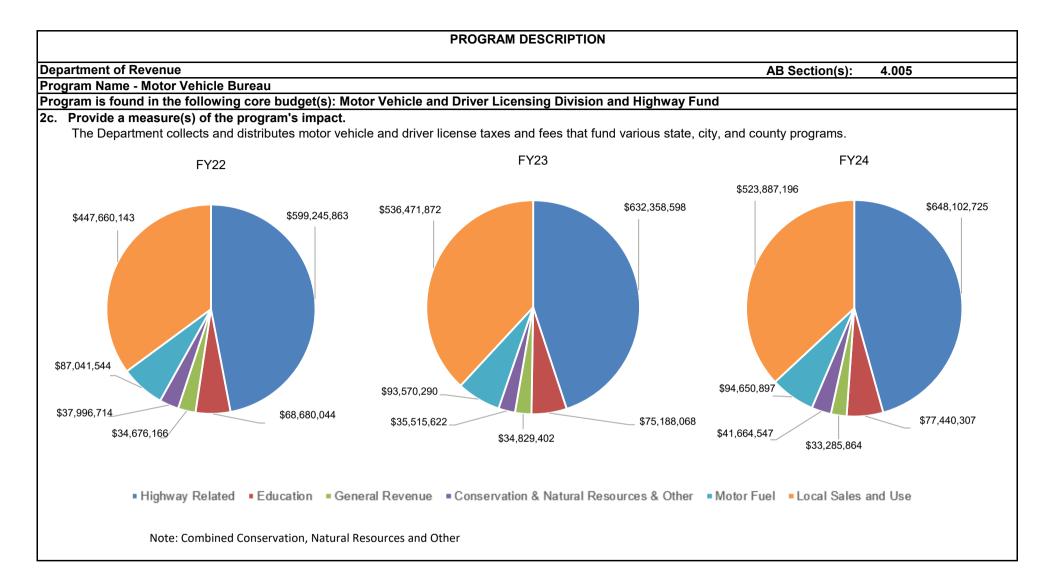


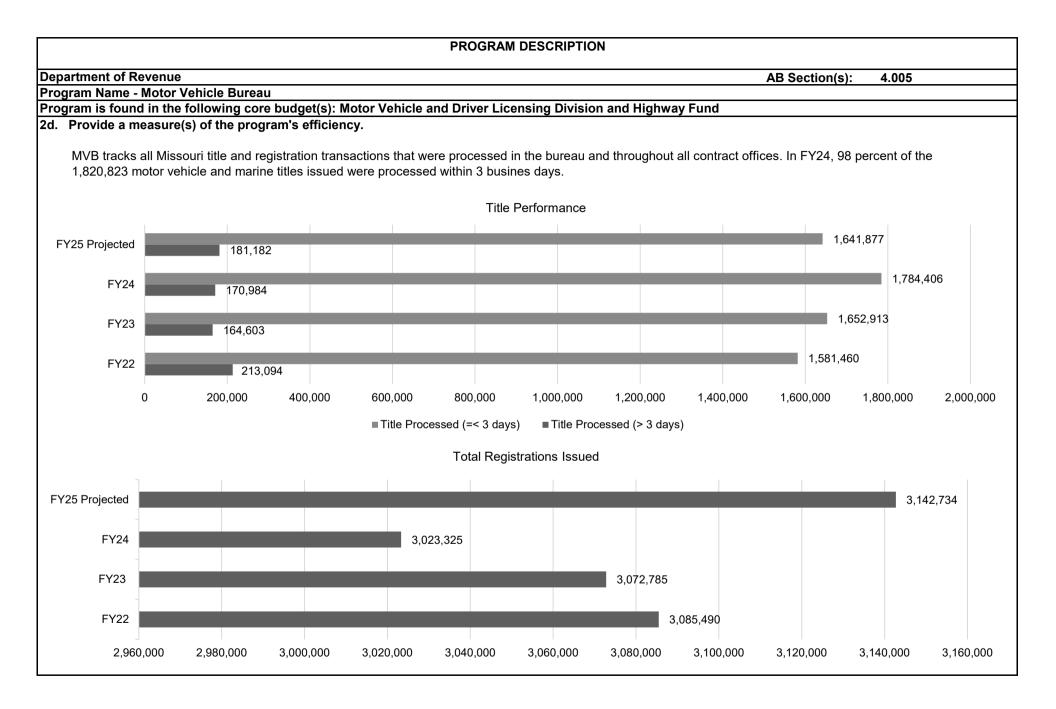
PROGRAM DESCRIPTION				
Department of Revenue			AB	Section(s): 4.005
Program Name - Motor Vehicle Bureau				
Program is found in the following core budget(s): Motor Vehicle and Driver Licensing Division and Highway Fund 1a. What strategic priority does this program address?				
Embed Transformational Purpose; Focus on Service Culture; Team Member Recognition and Engagement; Partnerships; IT Roadmap				
1b. What does this program do?				
The Motor Vehicle Bureau (MVB) issues ownership documents and registers vehicles, trailers, and marinecraft, and licenses and regulates business licenses selling				
vehicles or marinecraft. The MVB ensures vehicles and marinecraft are properly titled and registered, and business licenses follow state laws, rules, and regulations.				
2a. Provide an activity measure(s) for the program.				
Vehicle & Marinecraft Titles Issued*				
2,500,000				
	1.948.832	1,817,516		1,899,592
2,000,000			_ 1,820,823	
_,000,000				
1,500,000				
1,000,000				
1,000,000				
1,000,000				
500,000				
500,000				
0				
0	FY22	FY23	FY24	FY25 Projected

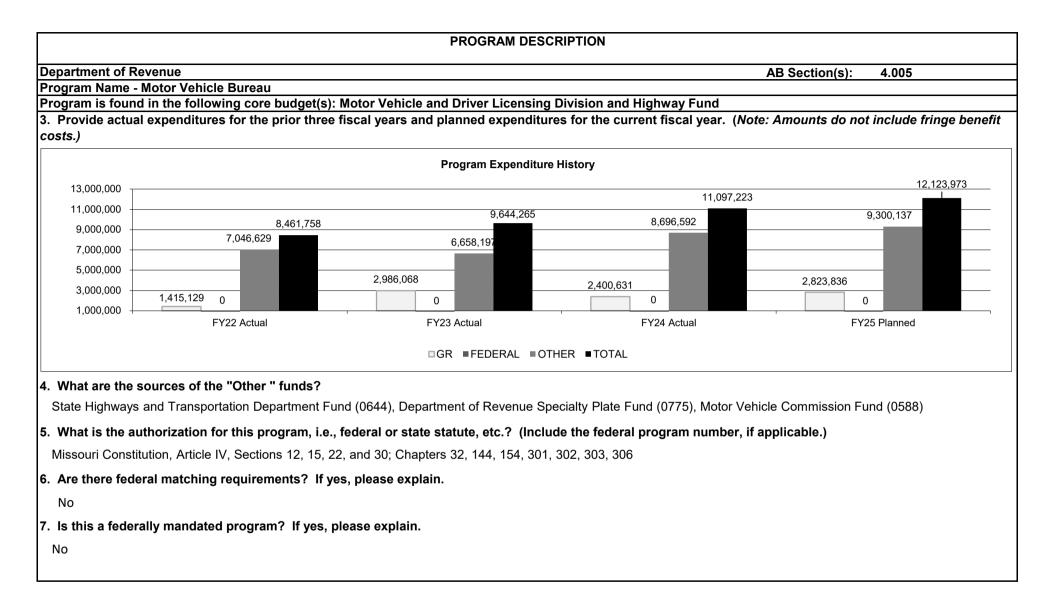


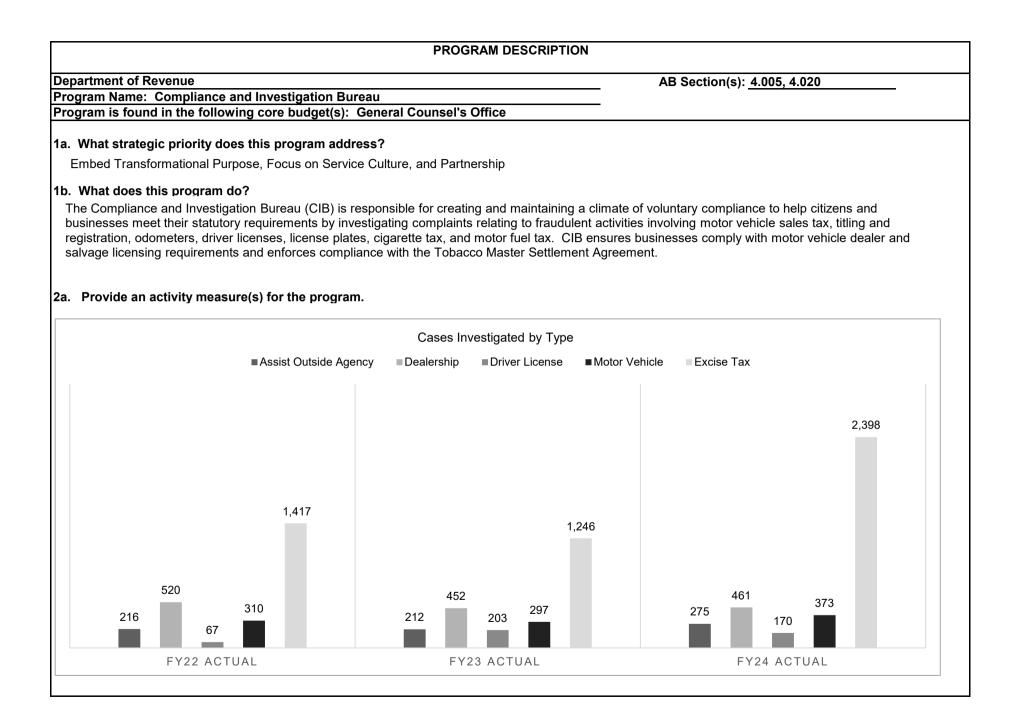
#### PROGRAM DESCRIPTION Department of Revenue AB Section(s): 4.005 Program Name - Motor Vehicle Bureau Program is found in the following core budget(s): Motor Vehicle and Driver Licensing Division and Highway Fund Motor Vehicle and Marine Titles Days to Issue 2b. Provide a measure(s) of the program's quality. 1 8% 9% 9% 0.9 0.8 The target for the number of days to issue a title is three 0.7 days. The national average for original titles to be issued 0.6 is three to four weeks after title application is received. 0.5 92% 91% 91% 0.4 In FY24, MVB issued 1,820,823 vehicle and marinecraft 0.3 certificate of titles and 91 percent of those (1,649,839) 0.2 were issued less than 3 days. 0.1 0 FY2022 FY2023 FY2024 ■ Issued Less Than 3 Days ■ Issue More Than 3 Days

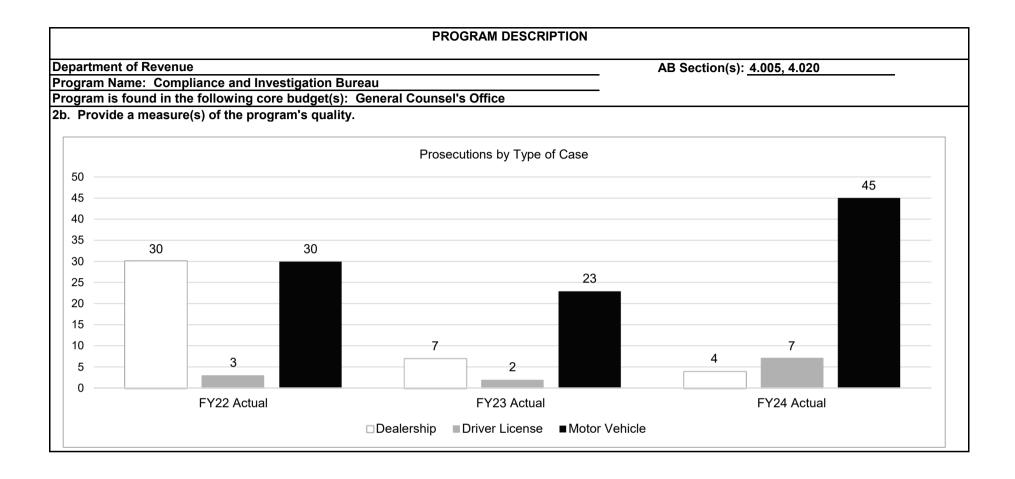


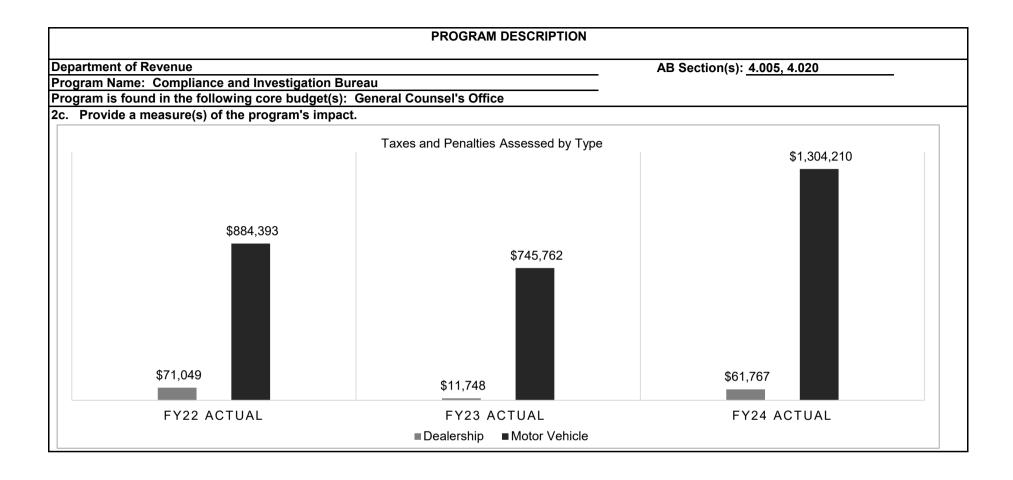


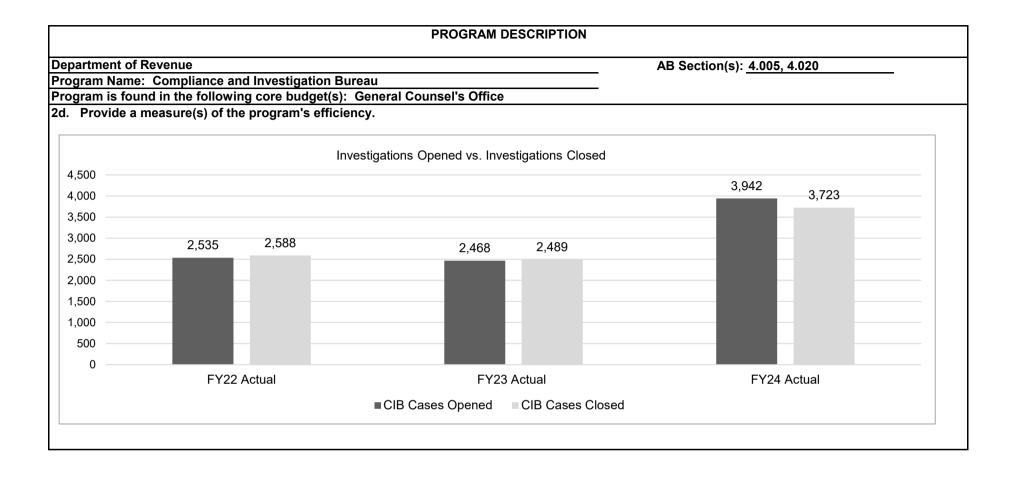


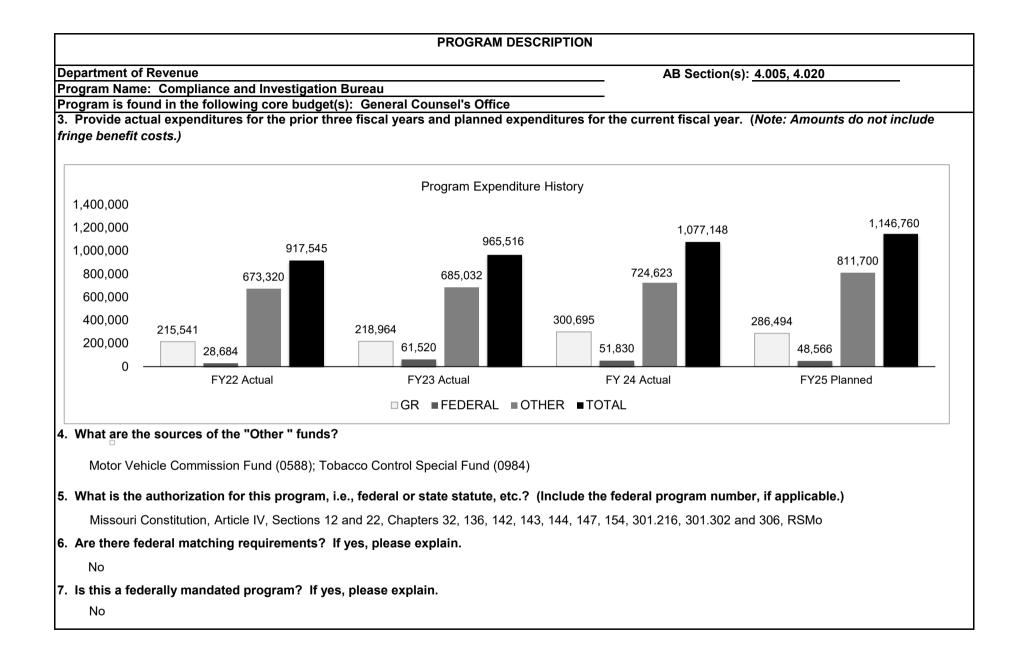




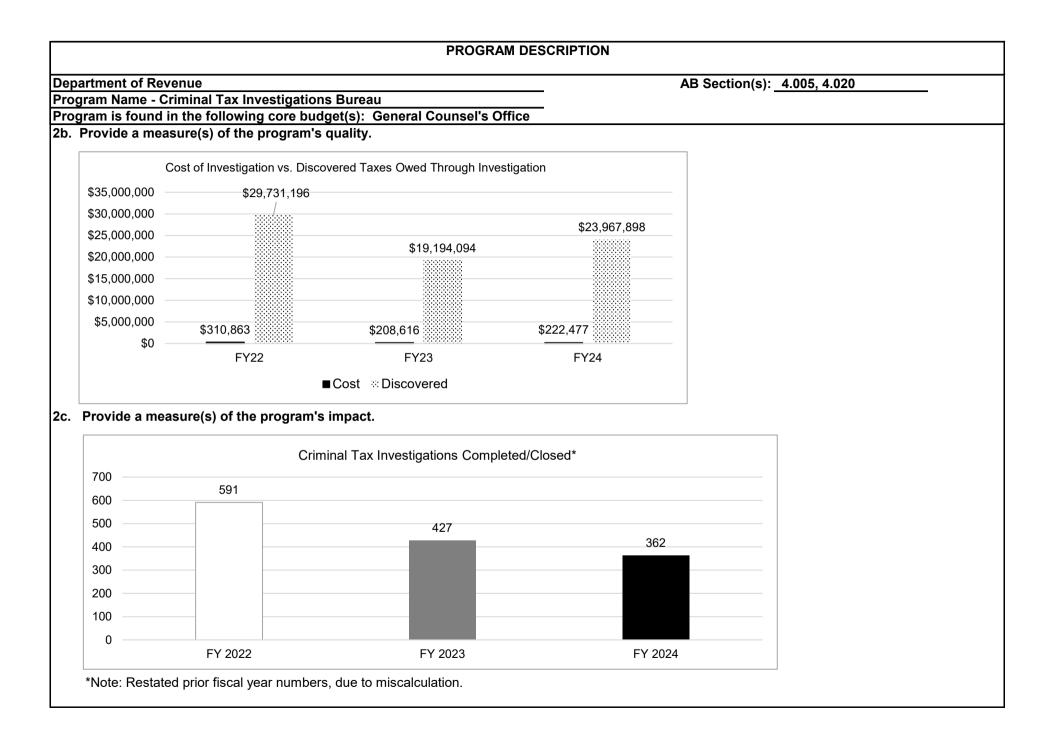


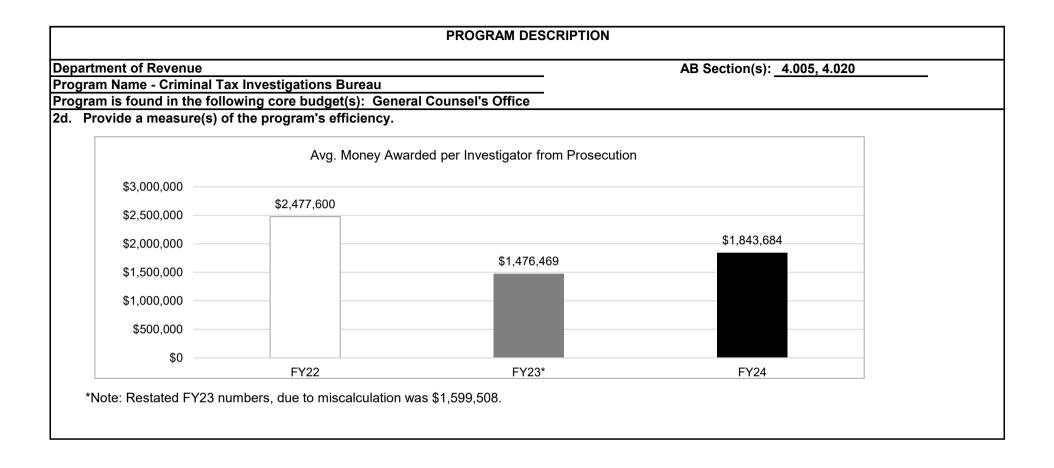


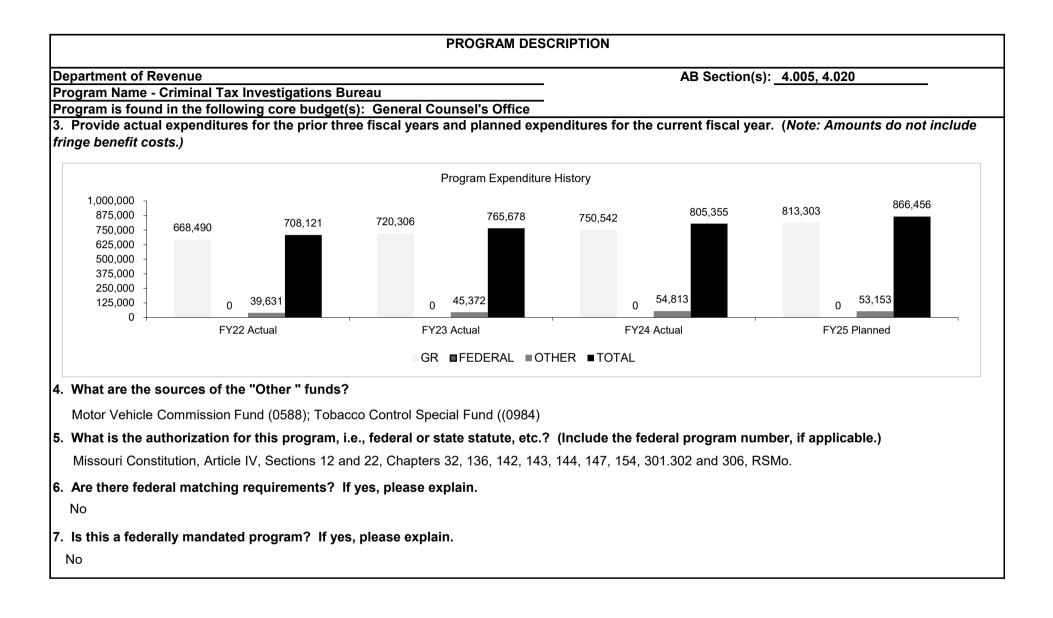




# **PROGRAM DESCRIPTION** Department of Revenue AB Section(s): 4.005, 4.020 Program Name - Criminal Tax Investigations Bureau Program is found in the following core budget(s): General Counsel's Office 1a. What strategic priority does this program address? Embed Transformational Purpose, Focus on Service Culture, Team Member Recognition and Engagement, Partnerships, IT Roadmap 1b. What does this program do? The Criminal Tax Investigation Bureau (CTIB) is responsible for creating and maintaining a climate of voluntary compliance to help citizens and businesses meet their statutory requirements by investigating potential criminal tax violations (sales, use, withholding and income taxes) and issuing summonses to businesses that fail to file and pay sales and withholding taxes in a timely manner. CTIB's investigations often lead to the payment of monies owed without the need to refer cases to prosecuting attorneys for potential criminal charges. 2a. Provide an activity measure(s) for the program. Criminal Tax Investigations Initiated/Opened\* 600 496 500 378 400 322 300 200 100 0 FY 2022 FY 2023 FY 2024 \*Note: Restated prior fiscal year numbers, due to miscalculation.







Department of Revenue

Program Name General Counsel's Office

Program is found in the following core budget(s): General Counsel's Office

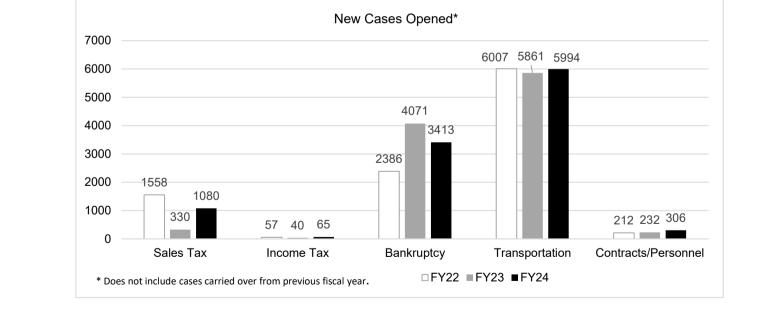
### 1a. What strategic priority does this program address?

Embed Transformational Purpose, Focus on Service Culture, Partnerships

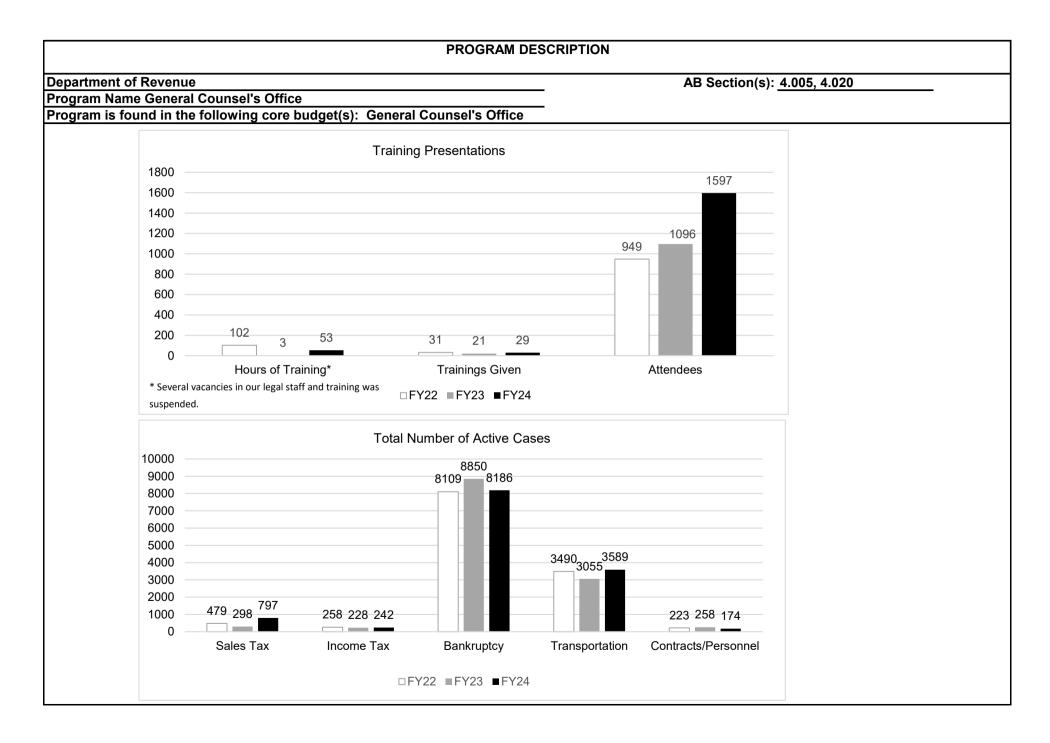
### 1b. What does this program do?

The General Counsel's Office (GCO) provides comprehensive legal support to all operational and support divisions in the Department to assist the divisions in accomplishing the Department's goals and objectives. GCO attorneys and staff provide legal research and advice for the divisions, defend complex litigation before the Administrative Hearing Commission, Missouri circuit courts and federal bankruptcy courts; work with the Attorney General's Office in defending complex litigation involving the Department; prepare legal analysis on pending legislation; draft and review contracts; draft and review administrative rules; administer the Departments compliance with the Sunshine law; and ensure the Departments compliance with privacy and confidentiality laws, GCO also conducts external investigations and develops information leading to local prosecution of individuals and businesses suspected of violating state statutes related to taxation, motor vehicle and driver laws. In addition to external investigations, GCO conducts investigations of contracted license offices.

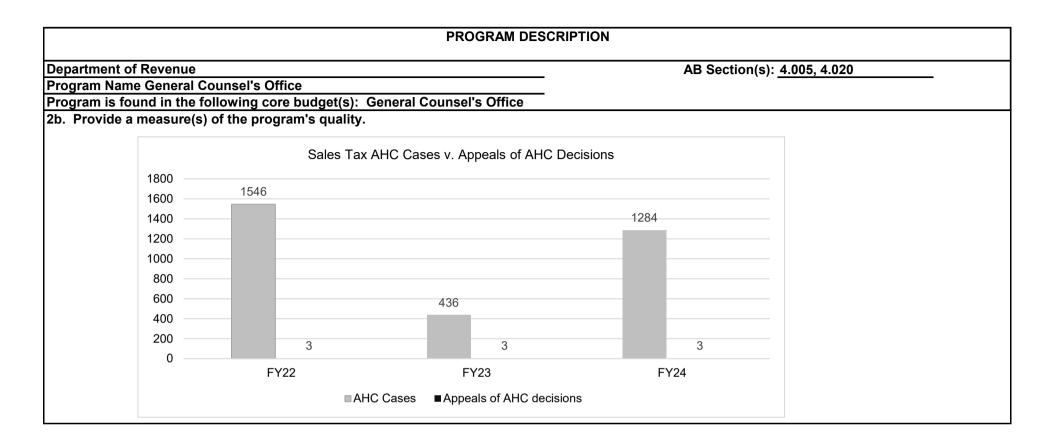
# 2a. Provide an activity measure(s) for the program.

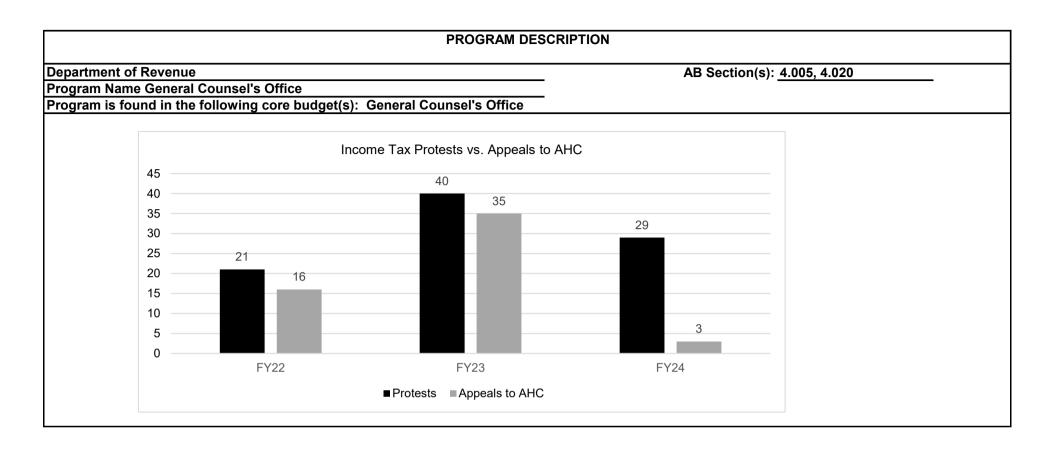


AB Section(s): 4.005, 4.020



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Department of Revenue

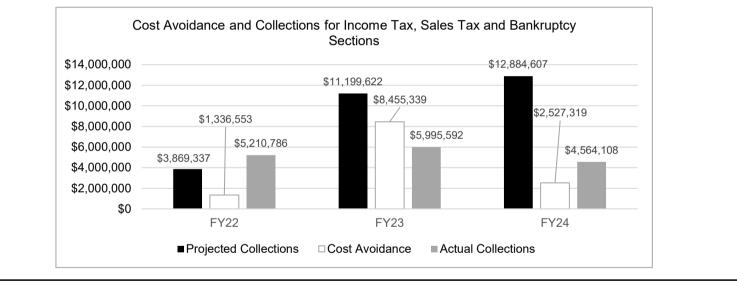
AB Section(s): 4.005, 4.020

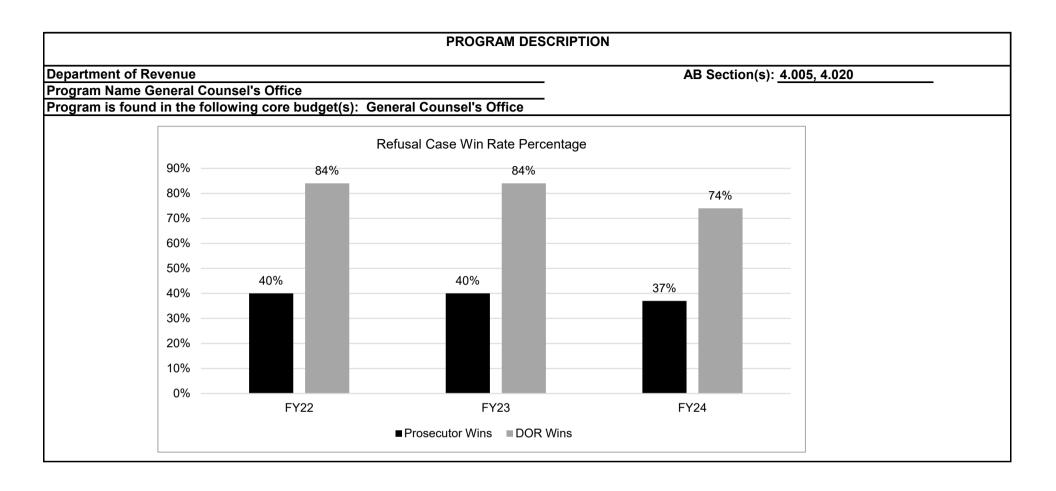
Program Name General Counsel's Office

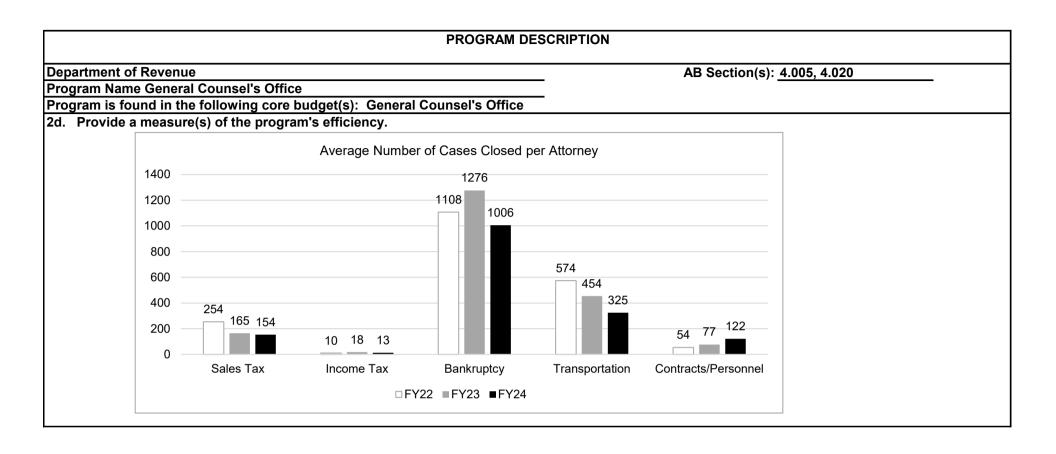
Program is found in the following core budget(s): General Counsel's Office

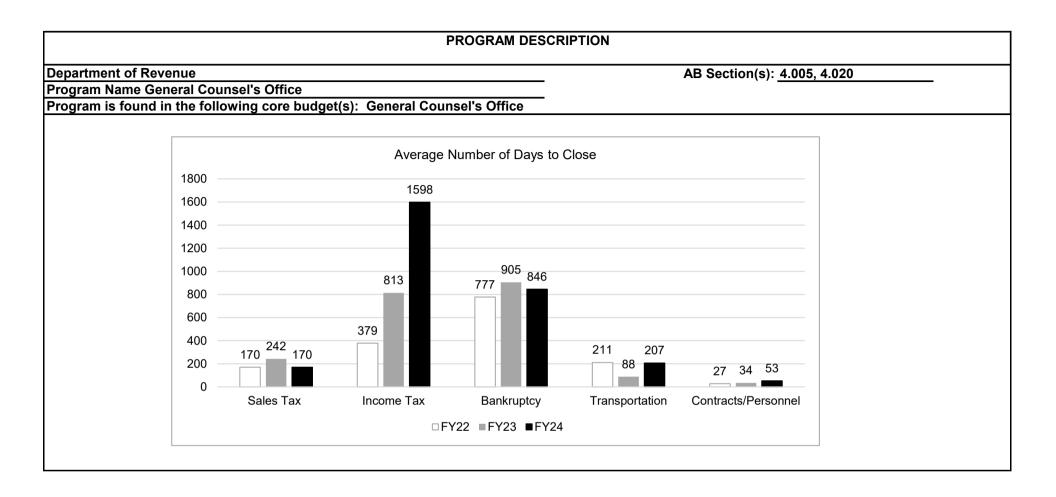
# 2c. Provide a measure(s) of the program's impact.

The Sales and Income Tax Sections litigate and collect delinquent or disputed taxes and fees owed to the state. The Bankruptcy Unit ensures departmental compliance with bankruptcy code provisions and collects delinquent taxes owed by filing claims in the federal Bankruptcy courts. The Sales and Income Tax Sections also save the state money by successfully defending against claims made for refunds or reductions in taxes and negotiating settlements. "Projected Collections" represents the amount awarded by a tribunal that GCO anticipates will be collected in the future, "Actual Collections" represents actual amount paid to GCO in the fiscal year, and "Cost Avoidance" represents the amount originally claimed for a refund, minus what is actually paid. The Transportation Section will defend the state's Implied Consent Law in a select number of counties, but the majority are handled by the county prosecutor where the offense occurred. The second chart will show the Transportation's win rate vs. the collective county prosecutor's win rate.









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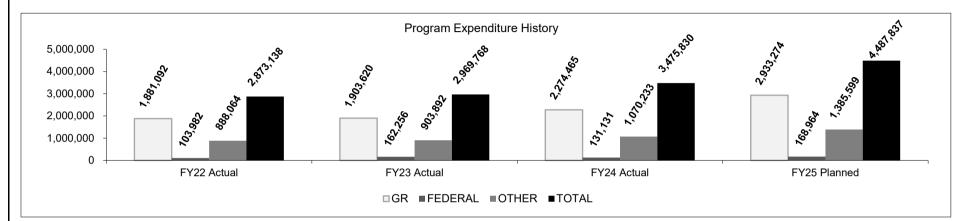
Department of Revenue

AB Section(s): 4.005, 4.020

Program Name General Counsel's Office

Program is found in the following core budget(s): General Counsel's Office

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



### 4. What are the sources of the "Other " funds?

Motor Vehicle Commission Fund (0588); Tobacco Control Special Fund (0984)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Missouri Constitution Article IV Sections 12 and 22; Chapters 32, 136, 142, 143, 144, 147, 154, 301.306 and 306 RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain. No

AB Section(s): 4.005, 4.025

Department of Revenue

**Program Name - Administration Division** 

Program is found in the following core budget(s): Administration/Postage

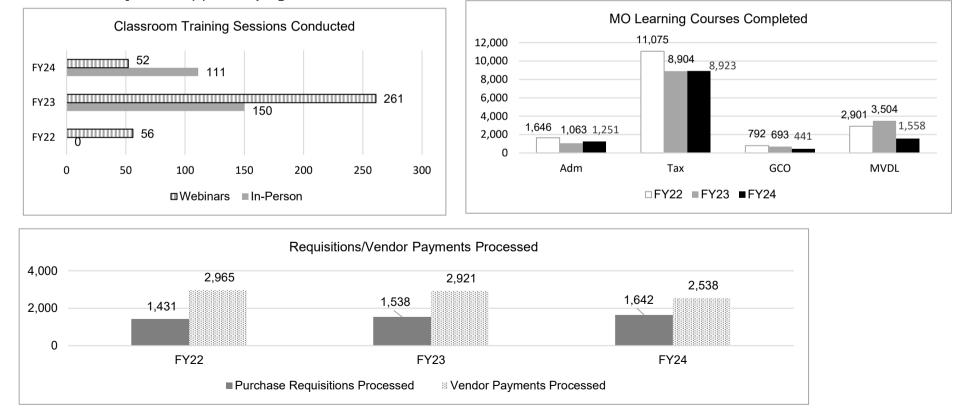
### 1a. What strategic priority does this program address?

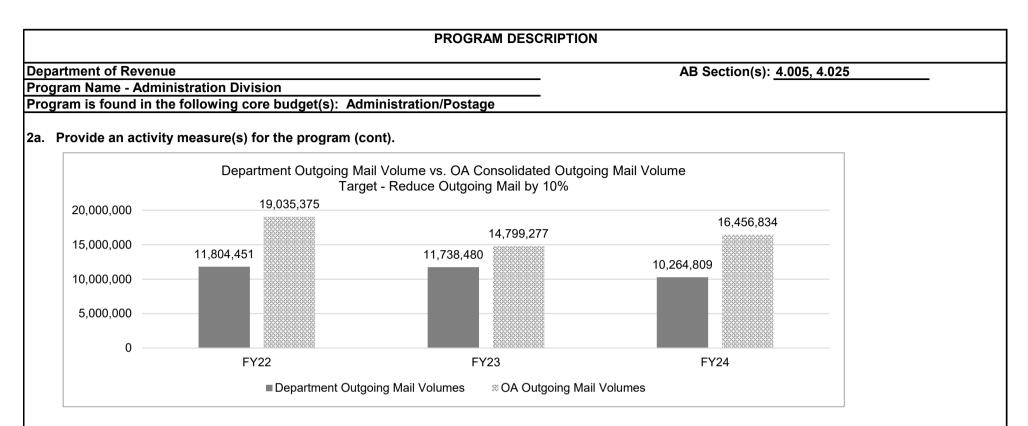
Embed Transformational Purpose, Focus on Service Culture, Partnerships, Employee Recognition and Engagement.

### 1b. What does this program do?

The Administration Division provides administrative support and executive leadership to help all department divisions by enabling them to focus on their primary responsibilities with effective communication strategies, human resource and payroll processing, professional development initiatives, financial and general services.

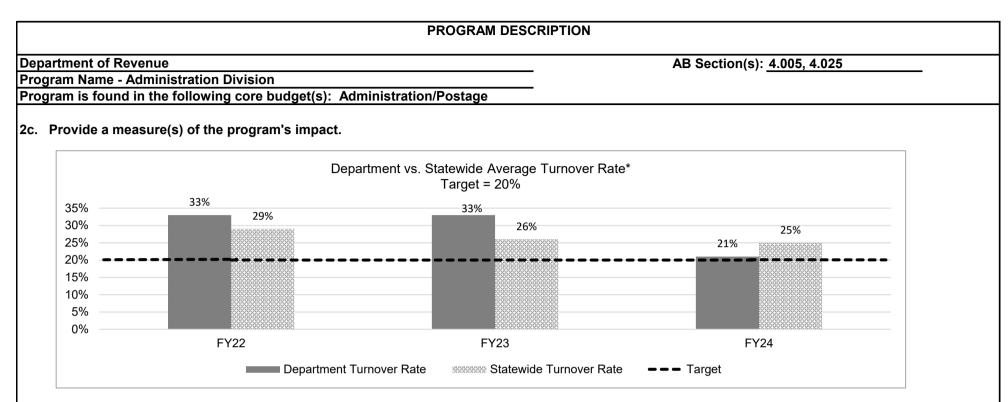
### 2a. Provide an activity measure(s) for the program.





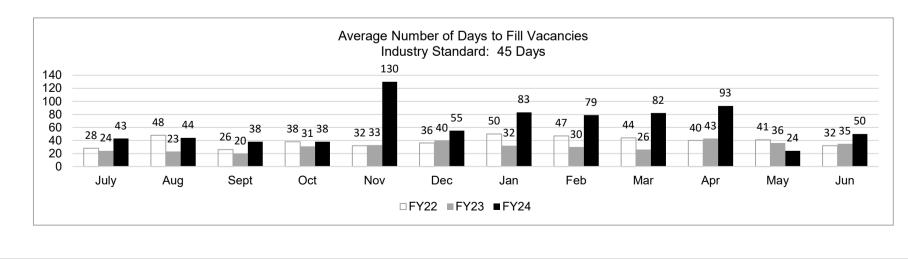
### 2b. Provide a measure(s) of the program's quality.

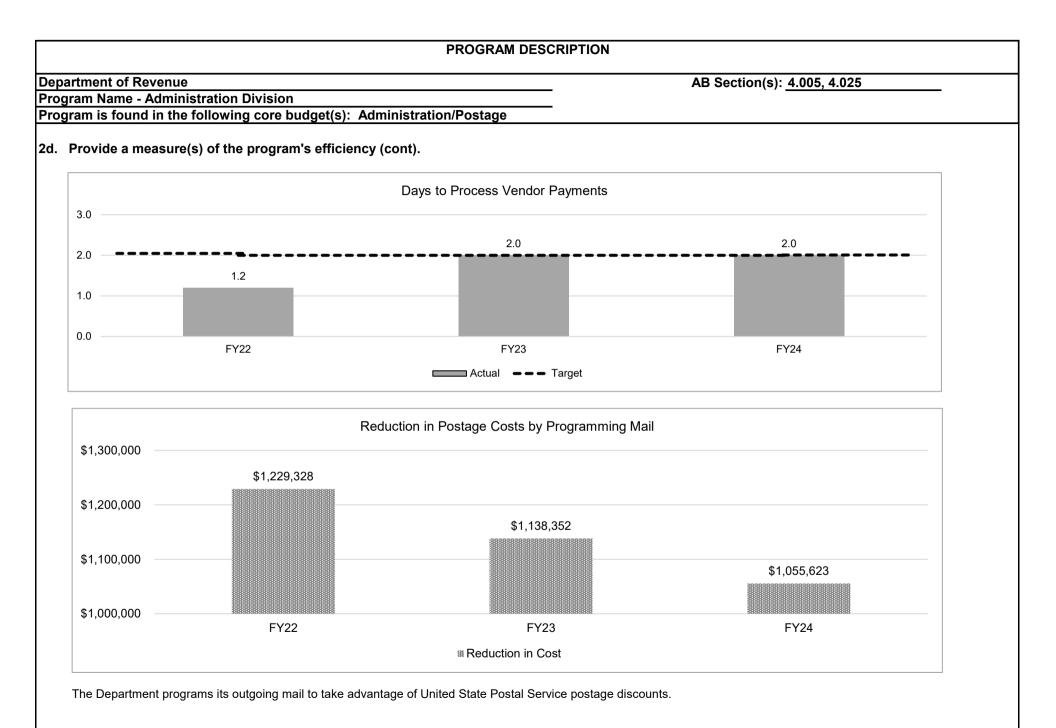
The Department's goal is to create a pool of certified professionals that are ready, willing and able to lead teams, projects and Department initiatives. The Department ensures all supervisors and leaders meet the Leadership Development rule, as required by 1 CSR 20-6.010, and receive at least 40 hours of training every fiscal year. The Department also encourages our team members to grow and develop by providing them the opportunity to pursue professional development to gain certifications and advanced skillsets. These opportunities include, but are not limited to:certifications in Lean Six Sigma (White, Yellow, Green, and Black belts), Certified Fraud Examiner (CFE), Certified Public Accountant (CPA), Project Management Professional (PMP), and/or Society for Human Resources Management Certified Professional/Senior Certified Professional (SHRM-CP/SCP); and provide tuitition reimbursement for undergraduate and graduate degrees.

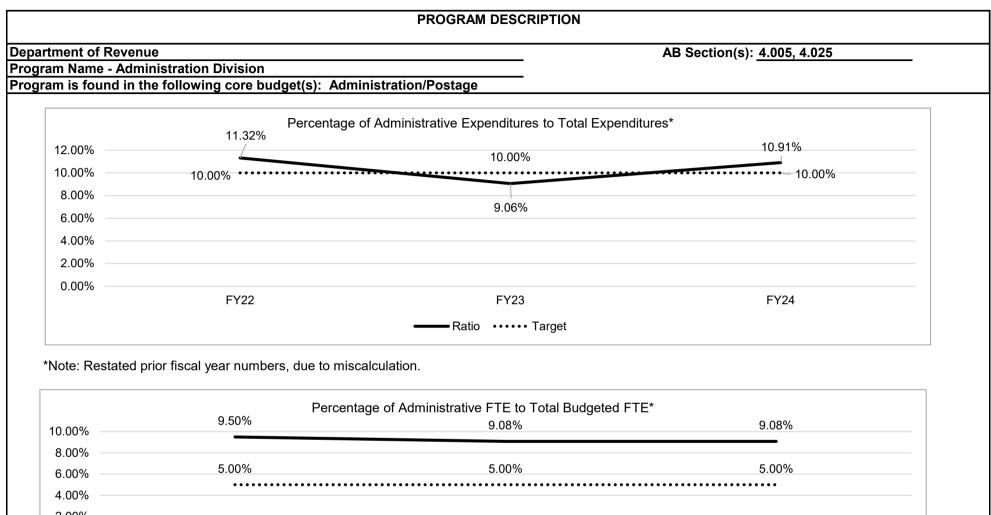


\*Note: Restated prior fiscal year numbers, due to miscalculation.

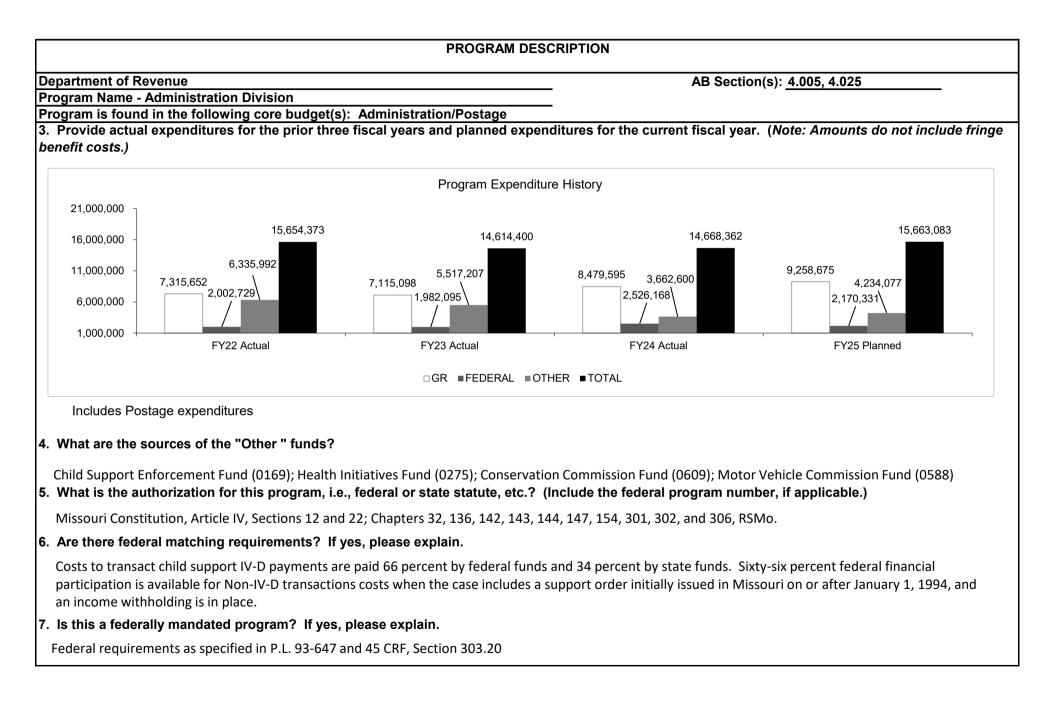
### 2d. Provide a measure(s) of the program's efficiency.







	Ratio •••••• Target		
0.00% FY22	FY23	FY24	
2.00%			



### Department of Revenue

Program Name: Internal Audit and Compliance Bureau

Program is found in the following core budget(s): Administation/Postage

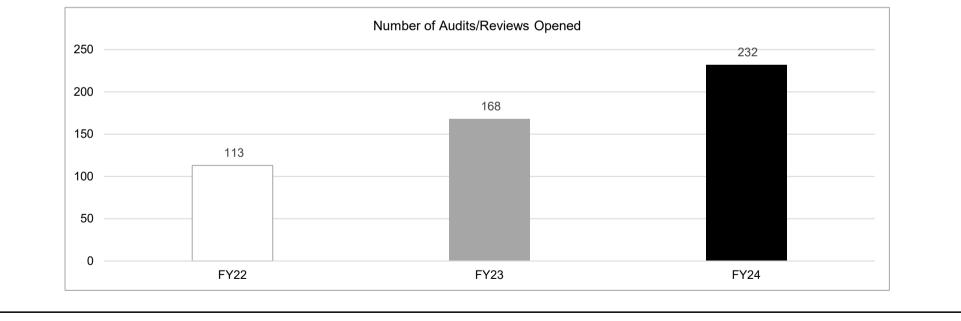
### 1a. What strategic priority does this program address?

Embed Transformational Purpose, Focus on Service Culture, Partnerships

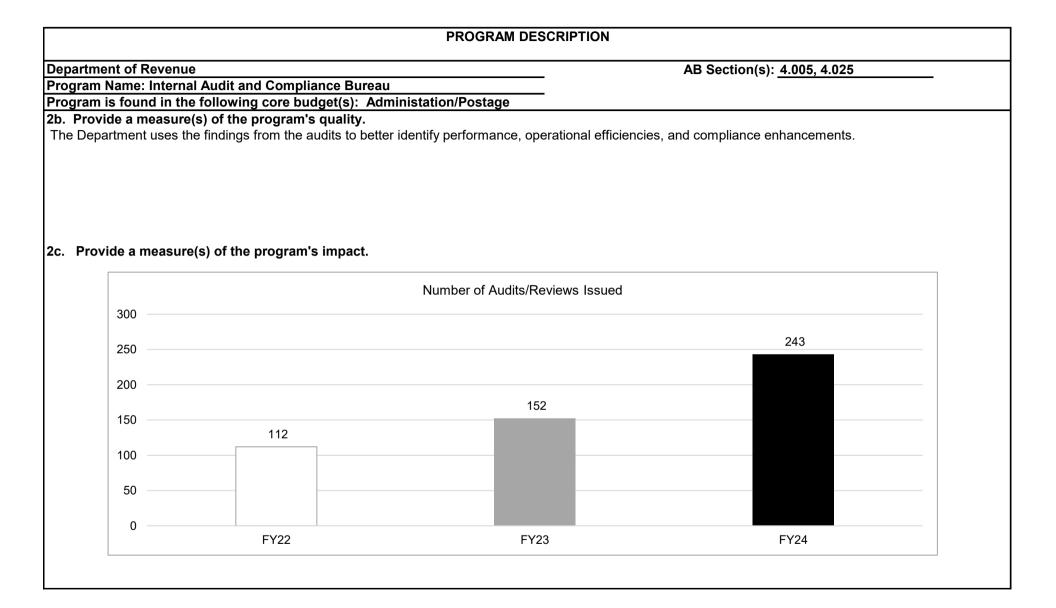
### 1b. What does this program do?

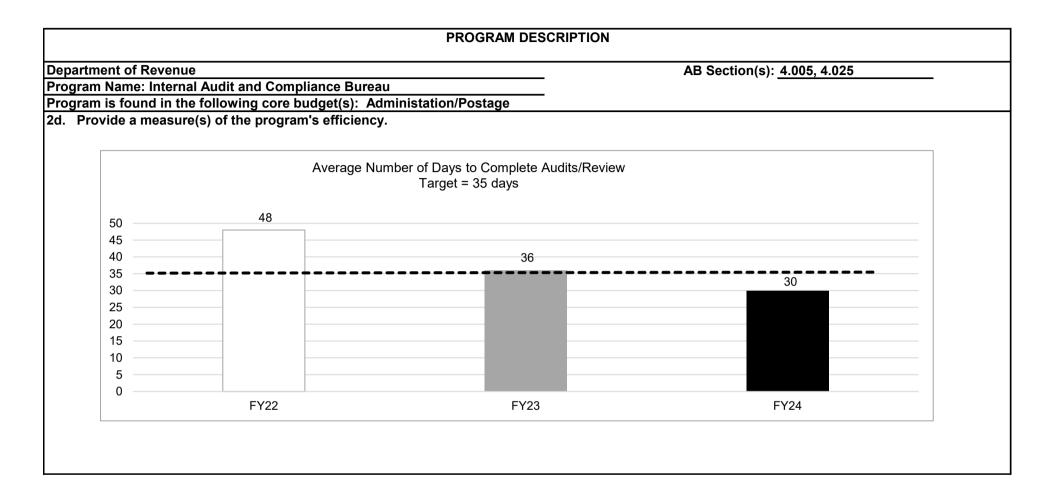
The Internal Audit and Compliance Bureau (IACB) performs audits and reviews of the Department to evaluate the effectiveness of internal controls, ensure compliance with procedures and certain contractual and statutory provisions, and to identify areas of improvement in operational efficiency. The IACB audits and reviews includes internal audits of the Department, audits of contracted license offices, and tax credit reviews of tax credit programs administered by the Department of Economic Development.

### 2a. Provide an activity measure(s) for the program.



AB Section(s): 4.005, 4.025





### **PROGRAM DESCRIPTION** Department of Revenue AB Section(s): 4.005, 4.025 Program Name: Internal Audit and Compliance Bureau Program is found in the following core budget(s): Administation/Postage 3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.) Program Expenditure History 700.000 609.177 600.000 525.789 506.943 438.616 500,000 408,803 382,046 400,000 311.128 293.814 300,000 200,000 98.140 83,388 56,569 100.000 17,314 0 0 0 0 0 FY23 Actual FY24 Actual FY25 Planned FY22 Actual GR ■FEDERAL ■OTHER ■TOTAL

### 4. What are the sources of the "Other " funds?

Motor Vehicle Commission Fund (0588)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Missouri Constitution, Article IV, Sections 12 and 22, Chapters 32, 136, 142, 143, 144, 147, 154, 301, 302, and 306, RSMo.

**6. Are there federal matching requirements?** If yes, please explain. No

7. Is this a federally mandated program? If yes, please explain.

## Overview

## State Tax Commission

The State Tax Commission is a quasi-judicial administrative agency created by the Missouri Constitution to perform six (6) basic functions. These functions are:

- 1. Equalize inter- and intra-county assessments,
- 2. Conduct *de novo* judicial hearings regarding valuation and classification appeals from local boards of equalization in individual assessment cases,
- 3. Formulate and implement statewide assessment policy and procedures to comport with statutory and constitutional mandates,
- 4. Supervise local assessing officials and local assessment programs to ensure compliance with statewide policy requirements,
- 5. Conduct ratio studies to determine the assessment level in each county and to measure the quality of the assessment program, and
- 6. Original assessment of the distributable property of railroads, airlines, pipelines, telecommunications, and public utilities

The State Tax Commission oversees an assessment system, which is responsible for the annual collection of \$10.23 billion in property tax revenues, which serves as the financial foundation for public schools, local governmental agencies, and local services such as ambulance districts, fire districts, libraries, and road and bridge.

The State Tax Commission envisions an ad valorem assessment landscape which ensures the equitable treatment of all property owners in the State of Missouri. This vision will be manifested through the State Tax Commission's emphasis on the guiding values of work ethic, discipline, integrity, efficiency, and impartiality in its performance of its duties and the fulfillment of its responsibilities to the citizens of Missouri.

State Auditor's Reports and Oversight Evaluations

Program or Division Name

Type of Report

Date Issued

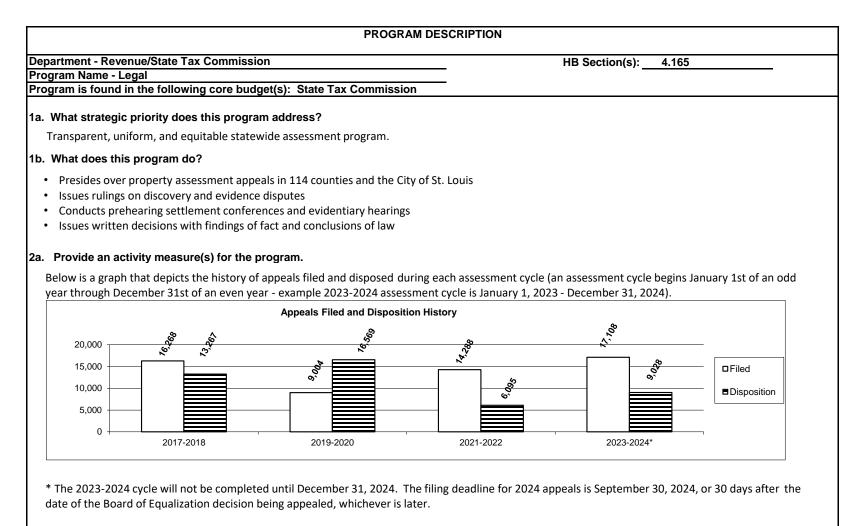
Website Link

### Missouri Sunset Act Report

**Program** Rolling Stock Tax Credit **Enacting Statutes** Section 137.1018, RSMo Sunset Dates August 28, 2028

### **Review Status**

Reviewed by Oversight Division in 2019.



County assessment officials determine the value and classification of property for property tax purposes for their respective counties. All Missouri taxpayers, which includes individuals and business entities, who disagree with the assessment determination have the right to appeal those determinations to the State Tax Commission. The State Tax Commission employs hearing officers who conduct hearings to determine the proper assessment of a taxpayer's property. The hearing officers render written decisions that include findings of fact and conclusions of law; if a taxpayer disagrees with the decision, the taxpayer has the right to appeal that decision to the three State Tax Commissioners. The State Tax Commissioners render a decision. If the taxpayer disagrees with the decision, the taxpayer can appeal through the Missouri Judicial Court system.

HB Section(s):

4.165

Department - Revenue/State Tax Commission

Program Name - Legal

Program is found in the following core budget(s): State Tax Commission

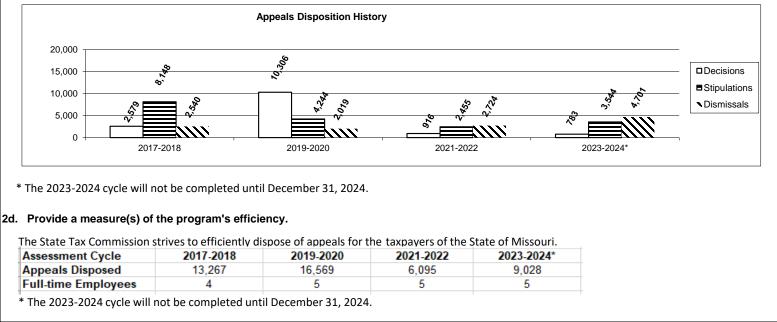
2b. Provide a measure(s) of the program's quality.

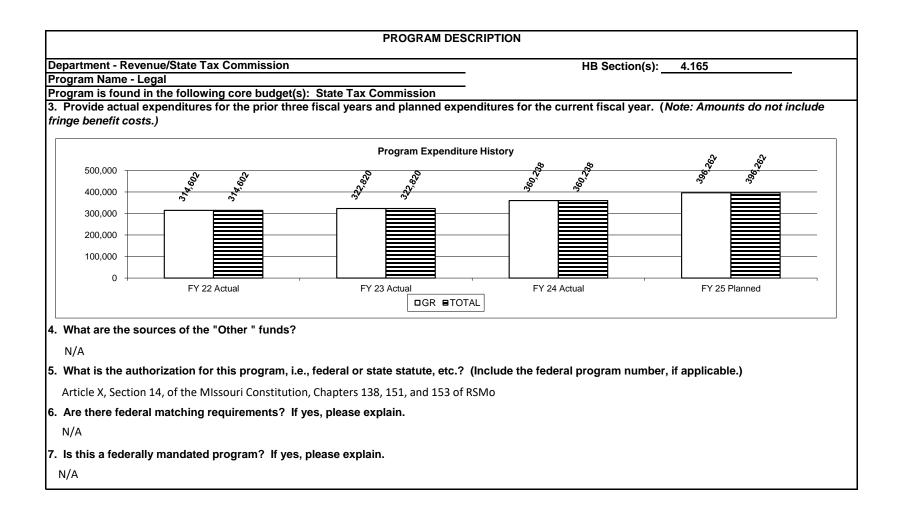
The Chief Counsel and the Hearing Officers are required to be licensed to practice law in the State of Missouri. Annually, 15 hours of continuing legal education, including 2 hours of ethics and 1 hour of cultural competency, diversity, inclusion, and implicit bias training is required. The Chief Counsel and the Hearing Officers also attend courses through The National Judicial College, the institution utilized by federal and state courts to train Article III judges and administrative law judges, and courses through the International Association of Assessing Officers (IAAO).

2c. Provide a measure(s) of the program's impact.

Appeals are disposed by decision, stipulation, or dismissal. Types of Disposition

- Decision Determination of assessment based on evidence from taxpayer and assessment official during an evidentiary hearing
- Stipulation Agreement on assessment by the taxpayer and assessment official submitted for approval to this program
- Dismissal Taxpayer abandoning their appeal





HB Section(s):

4.165

Department - Revenue/State Tax Commission

Program Name - Original Assessment

Program is found in the following core budget(s): State Tax Commission

### 1a. What strategic priority does this program address?

Transparent, uniform, and equitable statewide assessment program.

### 1b. What does this program do?

The Original Assessment program has the duty of assessing distributable property held by public utilities, railroads, private car companies, airlines, and related entities.

### 2a. Provide an activity measure(s) for the program.

The Original Assessment program is statutorily obligated to complete appraisals for any public utility and railroad company that files for state assessment. This program must have all company appraisals completed within 150 days.

	2021	2022	2023	2024
Electric	10	10	9	9
Fluid Pipeline	20	20	20	17
Natural Gas Pipeline	13	13	13	13
Railroad	17	16	15	15
Telecommunications (Fiber)	39	41	41	47
Telecommunications (ILEC)	43	43	43	43
Telecommunications (Cable)	2	2	2	2
Aircraft Owned by Airlines	53	54	53	54
Aircraft Owned by Others	176	174	192	193
Private Cars	334	339	374	374
Rural Electric Cooperatives	52	52	52	52
Total Company Appraisals	759	764	814	819

**Department - Revenue/State Tax Commission** 

HB Section(s): 4.165

Program Name - Original Assessment

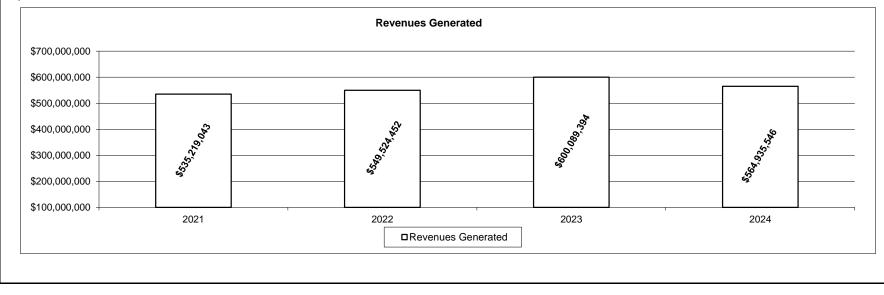
Program is found in the following core budget(s): State Tax Commission

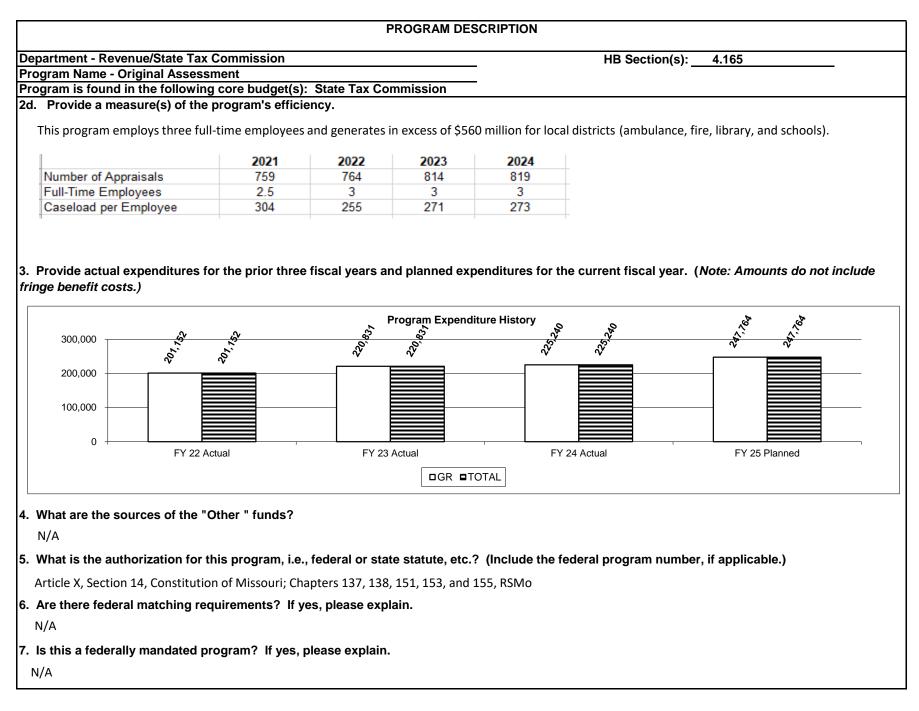
2b. Provide a measure(s) of the program's quality.

- Appraisals have been standardized using the Unit Valuation Standards of the National Conference of Unit Valuation States (NCUVS). This program's policies and procedures supporting the standards used are maintained and audited for uniformity, ensuring compliance with state laws.
- The annual Cost of Capital Studies and Certifications are posted to the agency website. Additionally, company appraisal reports are provided to each company prior to the informal hearing process. This process allows for full transparency and fair practices for all taxpayers.
- Informal hearings are conducted for the exchange of information. Arriving at fair market value requires both parties having knowledge of relevant and material facts. This program's processes, including appeal procedures, result in equitable treatment of all taxpayers.

### 2c. Provide a measure(s) of the program's impact.

This program generates revenue for the local entities by appraising these companies to develop a company value, extracting the State of Missouri value to then be apportioned to each county for the collection of taxes for local entities. These entities (such as schools, ambulance, fire, and library districts) provide services to the citizens of Missouri.





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# PROGRAM DESCRIPTION Department - Revenue/State Tax Commission Program Name - Local Assistance and Assessment Maintenance HB Section(s): 4.165 and 4.170 Program is found in the following core budget(s): State Tax Commission HB Section(s): 4.165 and 4.170 1a. What strategic priority does this program address? Transparent, uniform, and equitable statewide assessment program. 1b. What does this program do? • Assist county assessors with technical aspects of operating a successful assessment program • Assist county assessors with developing a two-year assessment plan that will conform to statutory parameters • Conducts appraisals and studies to determine the level and quality of assessment setablished by each county assessor • Reimburse up to 60% of all costs associated with implementing a two-year assessment plan (current appropriation allows for reimbursement of 50%) 2a. Provide an activity measure(s) for the program.

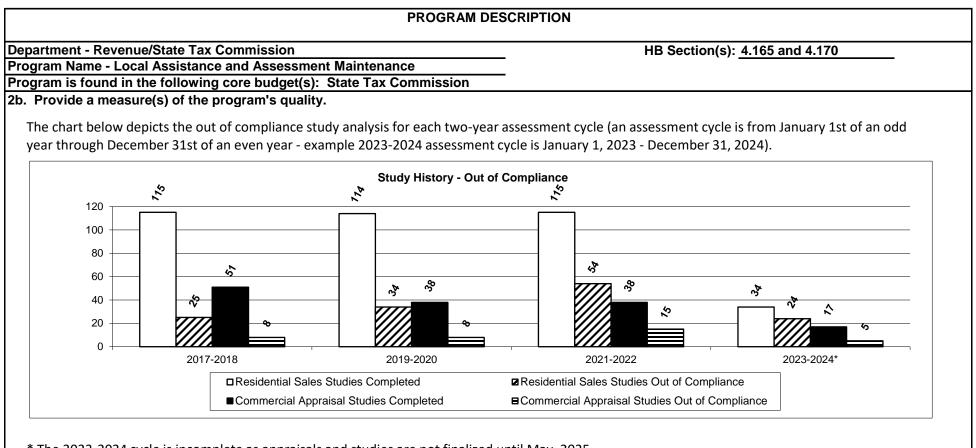
Studies performed each assessment cycle (an assessment cycle is from January 1st of an odd year through December 31st of an even year - example 2023-2024 assessment cycle is January 1, 2023 - December 31, 2024).

Assessment Cycle	2017-2018	2019-2020	2021-2022	2023-2024*
Commercial Appraisal Studies	51	38	38	17
Residential Appraisal Studies	0	0	0	0
Residential Sales Studies	115	114	115	34

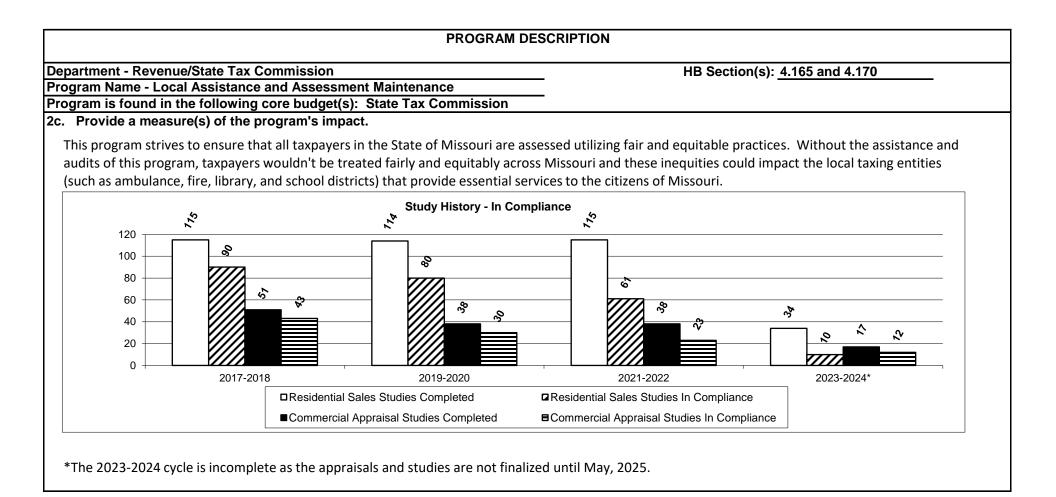
\* The 2023-2024 cycle is incomplete as studies are not finalized until May, 2025.

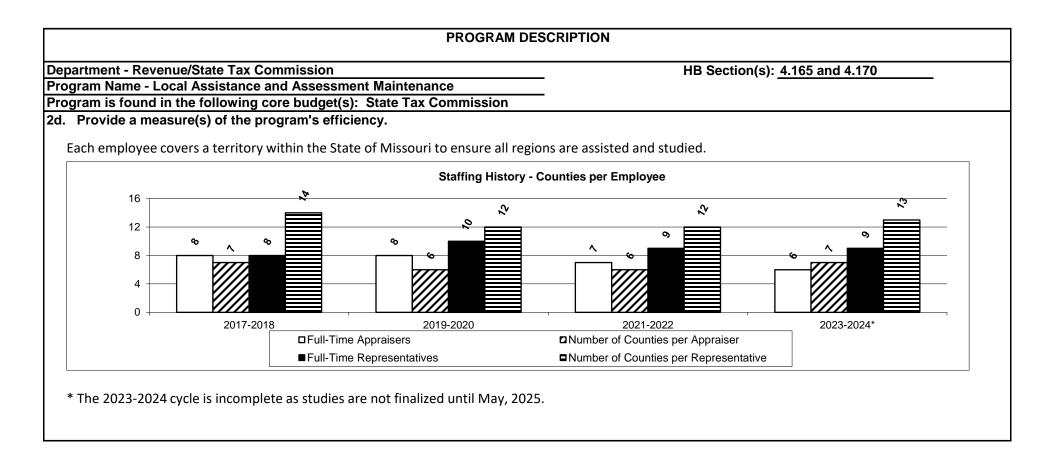
(For every residential appraisal study completed, there are 25 individual appraisals. In the 2021-2022 assessment cycle, all counties qualified for a residential sales study.)

(For every commercial appraisal study completed, there are 30 individual appraisals.)



\* The 2023-2024 cycle is incomplete as appraisals and studies are not finalized until May, 2025.





### PROGRAM DESCRIPTION Department - Revenue/State Tax Commission HB Section(s): 4.165 and 4.170 Program Name - Local Assistance and Assessment Maintenance Program is found in the following core budget(s): State Tax Commission 3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include Local Assistance Expenditure History fringe benefit costs.) رم عرجي فر .980° 1, 183 500 1, 183 San 9 1,500,000 1,000,000 500,000 FY 25 Planned FY 22 Actual FY 23 Actual FY 24 Actual □GR ■TOTAL Assessment Maintenance Expenditure History 17,735,432 17,735,432 11,181,307 17, 187, 307 17,265 |197 70,594,572 70,594 ST2 16,000,000 17,265 11,000,000 6,000,000 1,000,000 FY 22 Actual FY 23 Actual FY 24 Actual FY 25 Planned □GR ■TOTAL

PROGRAM DESCRIPTION				
Department - Revenue/State Tax Commission Program Name - Local Assistance and Assessment Maintenance Program is found in the following core budget(s): State Tax Commission 4. What are the sources of the "Other " funds?	HB Section(s): <u>4.165 and 4.170</u>			
<ul> <li>N/A</li> <li>5. What is the authorization for this program, i.e., federal or state statute, etc.? (Incl Section X, Article 14, Constitution of Missouri, Chapters 53, 137, and 138 RSMo</li> </ul>	ude the federal program number, if applicable.)			
6. Are there federal matching requirements? If yes, please explain. N/A				
7. Is this a federally mandated program? If yes, please explain. N/A				

### Overview

### **Missouri State Lottery**

The Missouri Lottery is a revenue source for Missouri public education.

The Lottery's mission is to help fund educational opportunities for Missouri students, support Missouri businesses, and entertain millions.

The core functions of the Lottery are to:

- Recruit and license Lottery retailers
- Create, market, and distribute Lottery products
- Collect revenues from Lottery retailers
- Pay Lottery prizes and retailer commissions
- Ensure the security and integrity of Lottery operations and games, and
- Transfer profits to the Lottery Proceeds Fund

FY 24 ticket sales exceeded \$1.7 billion and were just slightly behind FY 21 record sales of \$1.8 billion. The amount of profit transferred to the Lottery Proceeds Fund for education was \$390 million, the third highest in Lottery history.

Over the past 39 years, the Lottery has sold \$32.6 billion in product and transferred profits of \$8.3 billion to the state and public education.

The Missouri Lottery is diligent in being responsible stewards of the Lottery's money. During our 39-year history, the Lottery's operating percentage (administrative costs plus ticket costs as a percentage of sales) has decreased from 14 percent to 3 percent – one of the lowest in the country. The Lottery continues to build on its past history of developing and implementing cost-saving initiatives that will ensure the Lottery continues to improve the level of productivity and efficiency into the future. In addition, the Lottery is committed to responsible gaming practices and the integrity of all our games and products.

Program or Division Name	Type of Report	Date Issued	Website
State Lottery Commission - Two Years Ended 6/30/2022	Audit Report	Nov-23	https://auditor.mo.gov/AuditReport/ViewReport?report=2023079
State Lottery Commission - Two Years Ended 6/30/2020	Audit Report	Dec-20	Missouri State Lottery Commission (mo.gov)
State Lottery Commission - Two Years Ended 6/30/2018	Audit Report	Aug-19	http://app.auditor.mo.gov/Repository/Press/2019065798734.pdf
State Lottery Commission - Two Years Ended 6/30/2016	Audit Report	Jul-17	http://app.auditor.mo.gov/Repository/Press/2017060551494.pdf
State Lottery Commission - Three Years Ended 6/30/2014	Audit Report	Dec-15	http://app.auditor.mo.gov/Repository/Press/2015119999204.pdf

### Department REVENUE

### Program Name MISSOURI LOTTERY COMMISSION Program is found in the following core budget(s): LOTTERY - OPERATING - OTHER FUNDS

HB Section(s): 4.180-4.195

### 1a. What strategic priority does this program address?

Helps fund public education.

### 1b. What does this program do?

The core functions of the Lottery are: a) recruit and license Lottery retailers; b) create, market and distribute Lottery products; c) collect revenues from retailers; d) pay Lottery prizes and retailer commissions; e) ensure the security and integrity of Lottery operations and games and f) transfer profits to the Lottery Proceeds Fund for appropriation.

The Missouri Lottery Commission is a revenue source for Missouri public education. Lottery operating appropriations allow the Commission to expend resources they earn through the sale of tickets to support the development, implementation, sales, delivery and administration of a full array of lottery games, for the expressed purpose of generating profits that may be appropriated by the legislature for Missouri public education.

Expenditures are from funds generated by the sale of tickets and not from the General Revenue Fund.

### 2a. Provide an activity measure(s) for the program.

1) Lottery Retailers - 4,700 Lottery Retailers across the state received \$102.1 million in retailer commissions and incentives in FY 2024 (unaudited).

2) Lottery Players - \$1.2 billion paid to players in prizes in FY 2024 (unaudited).

3) Minority and Women-owned Businesses - \$18.1 million and \$5.1 million to minority and women-owned businesses, respectively, in FY 2024, for participation rates of 11.60% and 3.30% respectively.

### 2b. Provide a measure(s) of the program's quality.

1) Player Satisfaction - Ticket sales reflect player satisfaction. FY 2024 sales were \$1.7 billion (unaudited), just slightly behind FY 21 record sales of \$1.8 billion.

2) Retailer Satisfaction - 2024 retailer satisfaction survey showed an overall satisfaction with the Lottery of 4.42 out of 5, up from 4.27 in 2023.

3) Responsible Gaming - Missouri Lottery has achieved Level 4 certification through the World Lottery Association's responsible gaming framework, the highest certification status. Only 9 US lotteries have achieved Level 4 status. Missouri Lottery also offers a self-exclusion program for players who classify themselves as problem gamblers.

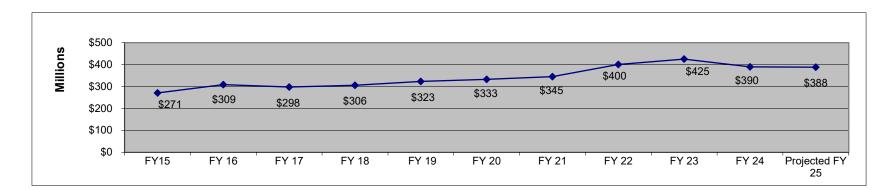
# Department REVENUE Program Name MISSOURI LOTTERY COMMISSION Program is found in the following core budget(s): LOTTERY - OPERATING - OTHER FUNDS

4) Statutory audits - Missouri Lottery is audited by the State Auditor's Office (SAO) every two years and annually by an independent certified public accounting (CPA) firm, consistently receiving "Good" or better ratings from the SAO and unmodified opinions from the independent CPA firm.

5) Excellence in Reporting - Missouri Lottery has received the Government Finance Officers Association Certificate of Achievement for Excellence in Financial Reporting for its Annual Comprehensive Financial Report for each of the last 24 years. In order to be awarded a Certificate of Achievement, a government entity must publish an easily readable and efficiently organized annual comprehensive financial report. This report must satisfy both generally accepted accounting principles and applicable legal requirements. Annual Comprehensive Financial Reports can be found on our website.

6) Security and Risk Management - Missouri Lottery is the first U.S. lottery to achieve the World Lottery Association's Level 2 certification for security and risk management. The Level 2 certification is based on the effective management of security and integrity, using four key components: ISO/IEC 27001 international standards for information security; lottery-specific security processes and controls; requirements for products offered by the lottery; and controls required for offering games run by the Multi-State Lottery Association (MUSL). The Lottery's information system has also been certified by MSECB, an accredited Management Systems Certification Body.

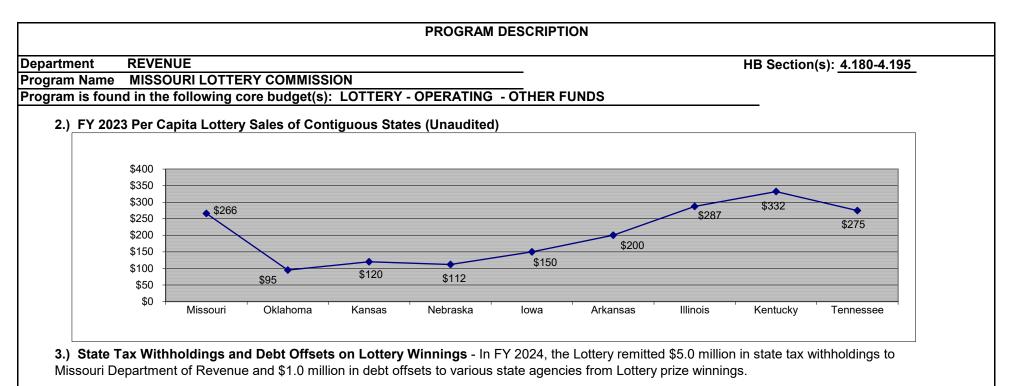
### 2c. Provide a measure(s) of the program's impact.



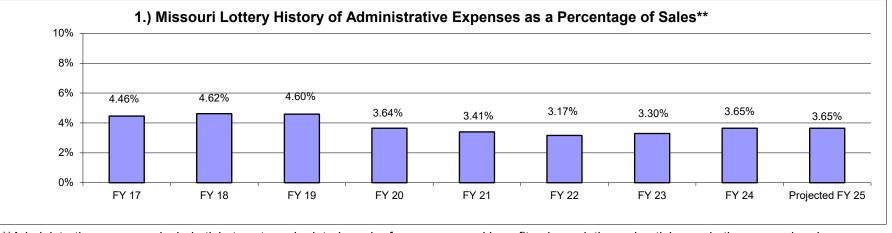
### 1.) Annual Transfers to Education

\*Projected FY 25 is calculated as the previous five years' average plus 1% in order to neutralize/counterbalance fluctuations from jackpots and product mix in any one year.

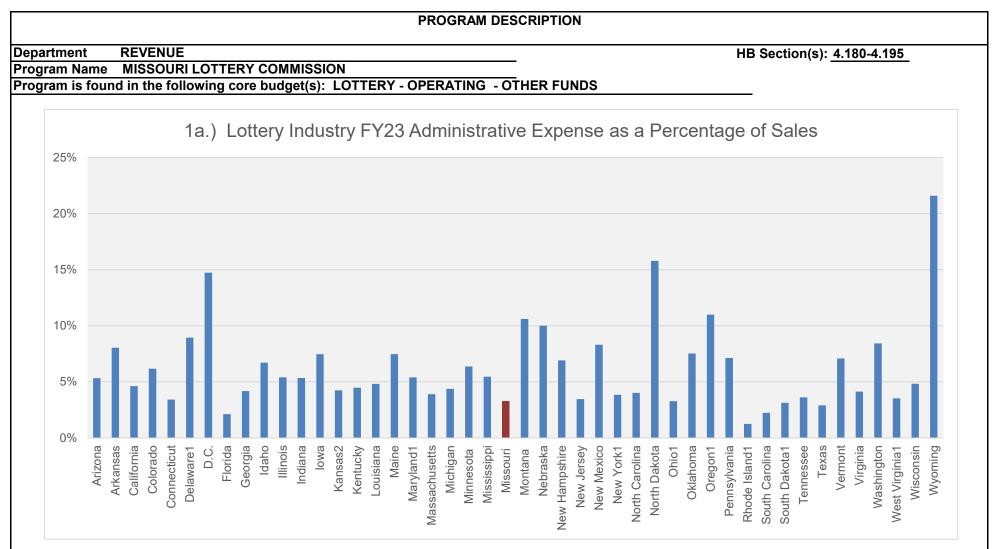
HB Section(s): 4.180-4.195



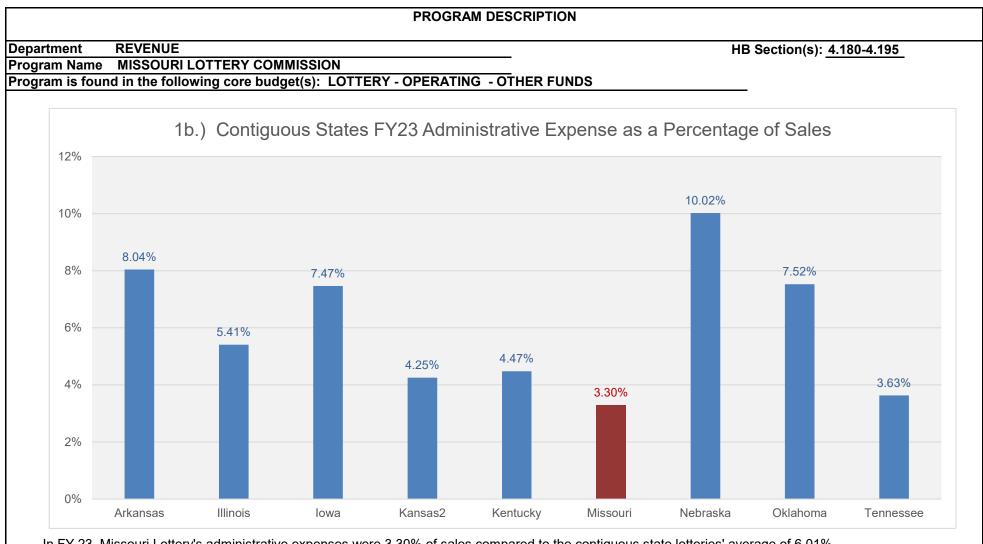
### 2d. Provide a measure(s) of the program's efficiency.



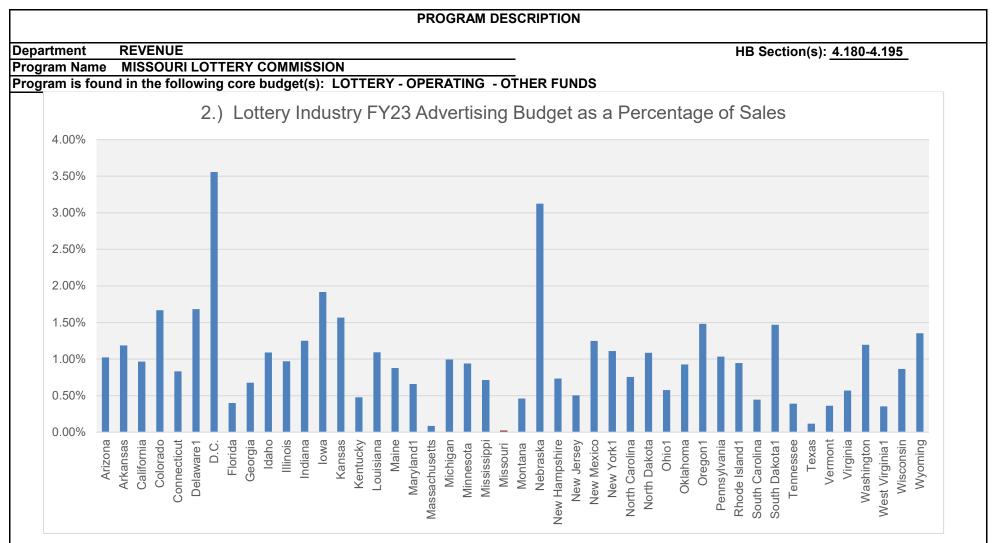
\*\*Administrative expenses include ticket costs and related vendor fees, wages and benefits, depreciation, advertising and other general and administrative costs.



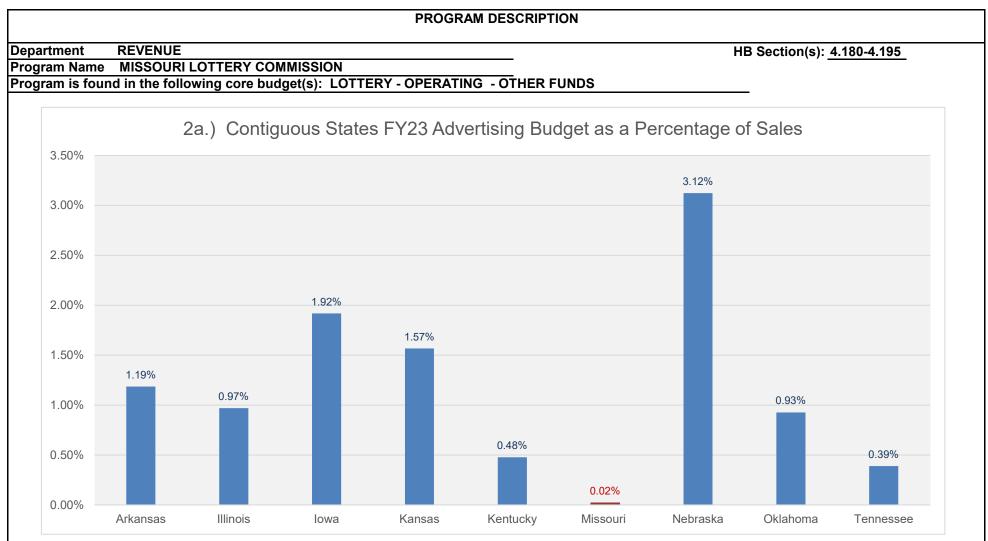
In FY 23, Missouri Lottery's administrative expenses were 3.30% of sales compared to the FY 23 U.S. Lottery industry average of 6.11%. *Source: La Fleur's 2024 World Lottery Almanac* © 2024 TLF Publications, Inc. All rights reserved.



In FY 23, Missouri Lottery's administrative expenses were 3.30% of sales compared to the contiguous state lotteries' average of 6.01%. *Source: La Fleur's 2024 World Lottery Almanac* © 2024 *TLF Publications, Inc. All rights reserved.* 



In FY 23, Missouri Lottery's advertising budget was .02% of sales compared to the FY 23 U.S. Lottery industry average of .99%. Source: La Fleur's 2024 World Lottery Almanac © 2024 TLF Publications, Inc. All rights reserved.



In FY 23 Missouri Lottery's advertising budget was .02% of sales compared to contiguous state lotteries' average of 1.18%. Source: La Fleur's 2024 World Lottery Almanac © 2024 TLF Publications, Inc. All rights reserved.

		PROGRAM I	DESCRIPTION		
Program Name M Program is found in 3. Provide actual e (Note: Amoun		): LOTTERY - OPERATING e fiscal years and planned ex	- OTHER FUNDS xpenditures for the current fisc nts, leasing, state-owned build	-	
\$100,000,000	Program Expenditure History				
\$100,000,000 \$80,000,000 \$60,000,000 \$40,000,000 \$20,000,000	56,743,079	57,179,076	62,417,691	65,696,455	■OTHER ■TOTAL
\$0 +	FY 2022 Actual	FY 2023 Actual	FY 2024 Actual	FY 2025 Planned	
4. What are the sou Proceeds from the	urces of the "Other " funds? e sale of tickets.		PS, E&E, Advertising, Responsib		ndor Payments.
	10 313.200-313.351; Article III,				
	matching requirements? If				
No	y mandated program? If yes,				