

# Draft Budget Request Fiscal Year 2017

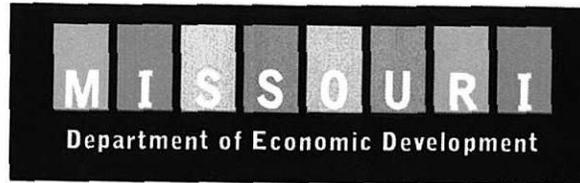
**Mike Downing, Director**

**573/751-4770**

Book 1



Jeremiah W. (Jay) Nixon  
Governor



Mike Downing, CEcD  
Director

October 1, 2015

The Honorable Jay Nixon  
Governor of Missouri  
State Capitol, Room 216  
Jefferson City, MO 65101

Dear Governor Nixon:

The Department of Economic Development (DED) is pleased to provide you with the Department's Fiscal Year 2017 Draft Budget Request. The future of Missouri's citizens depends on the existence of high-paying career opportunities and strong communities. It is our job to lead efforts to accomplish these goals.

DED is committed to keeping Missouri businesses on the cutting edge through programs to ensure a ready supply of highly skilled and trained workers; to assist communities so that they may preserve and expand the quality of life for which Missouri is known; to support a business environment that offers competitive operating costs; and to support a physical and technological infrastructure with sufficient capacity to ensure continued growth and expansion.

If you should have any questions about the budget proposal or need additional information, please feel free to contact me at 751-4770.

Sincerely,

A handwritten signature in black ink, appearing to read "Mike Downing".

Mike Downing, CEcD  
Director



**DEPARTMENT OF ECONOMIC DEVELOPMENT  
FY 2017 BUDGET**

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## **DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW**

The Department of Economic Development is composed of various agencies and divisions that administer programs in the areas of community and economic development, workforce development and tourism; as well as agencies that administer statutory requirements and work to safeguard public interest.

Programs managed by these agencies and divisions provide a wide array of services designed to enhance Missouri's economic growth in the 21st century. These services provide direct assistance to businesses and industries; communities and regions; and individuals and organizations by promoting business and community development, job training, housing, tourism, the art's, women in business, and utility regulation throughout the state.

The department consists of two distinct groups: development agencies and regulatory agencies. The department also has an administrative services division.

### **Development Agencies/Divisions:**

The Division of Business and Community Services (BCS) is divided into five teams – Sales, Marketing, Finance, Compliance, and Research. The teams work together to support economic growth in Missouri by promoting and facilitating job creation/capital investment; international export expansion, the development of an innovation economy, and improving Missouri communities.

The Division of Workforce Development (DWD) provides vital services to develop Missouri's workforce for the 21<sup>st</sup> century through skill-training and career connections for job seekers and human resources, and financial assistance for businesses.

The Division of Tourism promotes Missouri as a premier tourist destination, while helping the state and local communities meet changing trends in the travel/tourism industry.

The Division of Tourism oversees the Missouri Film Office, which promotes the growth of the state's film and video production industry and works to attract film, television and video productions to Missouri.

The Missouri Arts Council provides technical and financial assistance to nonprofit organizations across Missouri to encourage and stimulate economic and community development through the arts.

The Missouri Housing Development Commission is the state's housing finance agency, providing for the financing, development and preservation of affordable housing for low- to moderate-income Missourians.

## **DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW (CONTINUED)**

The Missouri Women's Council works to identify and address issues affecting the economic and employment status of women in Missouri.

The Missouri Development Finance Board provides development financing to assist infrastructure, economic development and business expansion and attraction projects throughout Missouri.

The Division of Energy assists, educates, and encourages Missourians to advance the efficient use of diverse energy resources to provide for a healthier environment and to achieve greater energy security for future generations. The Division works with economic development by providing technical and financial assistance to state and local governments, agricultural interests, school districts, business, industry and the general public related to energy efficiency and renewable energy projects and weatherization.

### **Regulatory Agencies:**

The Office of the Public Counsel is a Type II agency and was established in 1975 to represent the public and the interests of utility customers in proceedings before the Missouri Public Service Commission (PSC) and in the Courts involving investor-owned electric, natural gas, telephone, water, sewer and steam heat utilities. Public Counsel addresses many issues that affect customers including rates, safe and adequate service, complaints and disputes, connections and disconnections, and billing and collection practices. Through the Ombudsman for Property Rights, established in 2006 with the passage of House Bill 1944, the Office of the Public Counsel provides guidance to landowners about the condemnation process.

The Missouri Public Service Commission is charged with the statutory responsibility of ensuring that public utility consumers receive safe and adequate services at just and reasonable rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. The PSC regulates the rates and practices of investor-owned gas, electric, water and sewer utilities, including safety, billing and quality of service. It has limited regulatory authority over investor-owned telephone companies. The PSC also administers safety standards for the rural electric cooperatives and municipal gas systems, maintains a registry of state video service providers and registers Voice-Over-Internet Protocol (VoIP) service providers. In addition, the PSC administers the provision of Relay Missouri service, which gives hearing-impaired citizens access to the telephone network. The Manufactured Housing Department is required by statute to annually register manufacturers and dealers of manufactured homes and modular units; prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the state; and enforce manufactured home set-up and tie-down requirements.

### **Administrative Services Division:**

The Administrative Services Division provides legal, public relation, legislative, financial, budget and human resource support to the department director, senior management and other divisions within the department.

**Department of Economic Development  
State Auditor's Reports and Oversight Evaluations and Missouri Sunset Act Provisions**

<b>Program or Division Name</b>	<b>Type of Report</b>	<b>Date Issued</b>	<b>Website</b>
MO Development Finance Board Infrastructure Tax Credit Program	Audit Report (2014-142)	Dec-15	<a href="http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=354">http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=354</a>
Follow-up Report on Audit Findings Brownfield Remediation Tax Credit Program	Audit Report (2014-099)	Oct-15	<a href="http://www.auditor.mo.gov/Repository/Press/2014099907678.pdf">http://www.auditor.mo.gov/Repository/Press/2014099907678.pdf</a>
Brownfield Remediation Tax Credit Program	Audit Report (2014-023)	Apr-14	<a href="http://www.auditor.mo.gov/Press/2014023457179.pdf">http://www.auditor.mo.gov/Press/2014023457179.pdf</a>
Historic Preservation Tax Credit Program	Audit Report (2014-018)	Mar-14	<a href="http://www.auditor.mo.gov/Press/2014018370056.pdf">http://www.auditor.mo.gov/Press/2014018370056.pdf</a>
Low Income Housing	Audit Report (2014-014)	Mar-14	<a href="http://www.auditor.mo.gov/Press/2013014719305.pdf">http://www.auditor.mo.gov/Press/2013014719305.pdf</a>
Missouri Technology Corporation	Audit Report (2013-057)	Jul-13	<a href="http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=200">http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=200</a>
Division of Business and Community Services	Audit Report (2013-031)	Apr-13	<a href="http://www.auditor.mo.gov/Press/2013-031.pdf">http://www.auditor.mo.gov/Press/2013-031.pdf</a>
New Markets Tax Credit	Oversight Evaluation - Sunset Review	Jan-13	<a href="http://moga.mo.gov/">http://moga.mo.gov/</a>
Film Production Tax Credit	Oversight Evaluation - Sunset Review	Jan-13	<a href="http://moga.mo.gov/">http://moga.mo.gov/</a>
Division of Business and Community Services	Audit Report (2012-117)	Sep-12	<a href="http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=127">http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=127</a>
Missouri Quality Jobs Tax Incentive Program	Audit Report (2012-65)	Jul-12	<a href="http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=102">http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=102</a>
Review of Policy for Economic Growth	Oversight Evaluation	Dec-11	<a href="http://moga.mo.gov/">http://moga.mo.gov/</a>
Division of Tourism	Audit Report (2011-59)	Sep-11	<a href="http://auditor.mo.gov/press/2011-59.htm">http://auditor.mo.gov/press/2011-59.htm</a>
Division of Workforce Development	Audit Report (2011-16)	Apr-11	<a href="http://auditor.mo.gov/press/2011-16.htm">http://auditor.mo.gov/press/2011-16.htm</a>

**Department of Economic Development  
Programs Subject to Missouri Sunset Act**

<b>Program</b>	<b>Statutes Establishing</b>	<b>Sunset Date</b>	<b>Review Status</b>
Distressed Area Land Assemblage Tax Credit	99.1025, RSMo	8/28/2013	
Qualified Equity Investments Tax Credit (New Markets)	135.680 - 135.682, RSMo	9/4/2013	
Film Production Project Tax Credit	135.750, RSMo	11/28/2013	
Alternative Fuel Infrastructure Tax Credit	135.710, RSMo	12/31/2017	
Missouri Arts Council Trust Fund	143.183, RSMo	12/31/2020	
Missouri Automotive Manufacturing Jobs Act	620.1910, RSMo	10/12/2016	
Missouri Works - Community College New Jobs Training	620.800 - 620.809, RSMo	7/1/2019	
Missouri Works - Community College Job Retention Training	620.800 - 620.809, RSMo	7/1/2019	
Missouri Works - Business Incentives	620.2000 - 620.2020, RSMo	8/28/2019	
Amateur Sporting Tax Credit	67.3000, RSMo	8/28/2019	
Amateur Sporting Contribution Tax Credit	67.3005, RSMo	8/28/2019	
Wood Energy Tax Credit	135.300 - 135.311, RSMo	6/30/2020	
Division of Tourism Supplemental Revenue Fund	620.467, RSMo	6/30/2020	

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO ECO RESEARCH INFO CENTER</b>								
<b>CORE</b>								
<b>PERSONAL SERVICES</b>								
GENERAL REVENUE	89,163	1.69	111,230	2.08	111,230	2.08	0	0.00
DIV JOB DEVELOPMENT & TRAINING	985,613	23.21	1,500,474	33.31	1,500,474	33.31	0	0.00
TOTAL - PS	1,074,776	24.90	1,611,704	35.39	1,611,704	35.39	0	0.00
<b>EXPENSE &amp; EQUIPMENT</b>								
GENERAL REVENUE	18,584	0.00	19,160	0.00	19,160	0.00	0	0.00
DIV JOB DEVELOPMENT & TRAINING	67,991	0.00	270,748	0.00	270,748	0.00	0	0.00
TOTAL - EE	86,575	0.00	289,908	0.00	289,908	0.00	0	0.00
<b>PROGRAM-SPECIFIC</b>								
DIV JOB DEVELOPMENT & TRAINING	0	0.00	32,185	0.00	32,185	0.00	0	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	0	0.00
<b>TOTAL</b>	<b>1,161,351</b>	<b>24.90</b>	<b>1,933,797</b>	<b>35.39</b>	<b>1,933,797</b>	<b>35.39</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,161,351</b>	<b>24.90</b>	<b>\$1,933,797</b>	<b>35.39</b>	<b>\$1,933,797</b>	<b>35.39</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit 42183C</b>
<b>Division: Business and Community Services</b>	
<b>Core: Research Team - Missouri's Economic Research and Information Center (MERIC)</b>	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
<b>PS</b>	111,230	1,500,474	0	1,611,704	<b>PS</b>			0	0
<b>EE</b>	19,160	270,748	0	289,908	<b>EE</b>			0	0
<b>PSD</b>	0	32,185	0	32,185	<b>PSD</b>	0		0	0
<b>TRF</b>	0	0	0	0	<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>130,390</b>	<b>1,803,407</b>	<b>0</b>	<b>1,933,797</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>2.08</b>	<b>33.31</b>	<b>0.00</b>	<b>35.39</b>	<b>FTE</b>			<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	50,980	739,698	0	790,679
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Other Funds:

**2. CORE DESCRIPTION**

The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), performs data gathering, applied research, innovative analysis, and reporting to policymakers and the public. This research and analysis includes labor market trends, employment and unemployment, new business startups, wage analysis, and studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information on economic conditions, reports and labor market information.

The Division of Business and Community Services (BCS) serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

**3. PROGRAM LISTING (list programs included in this core funding)**

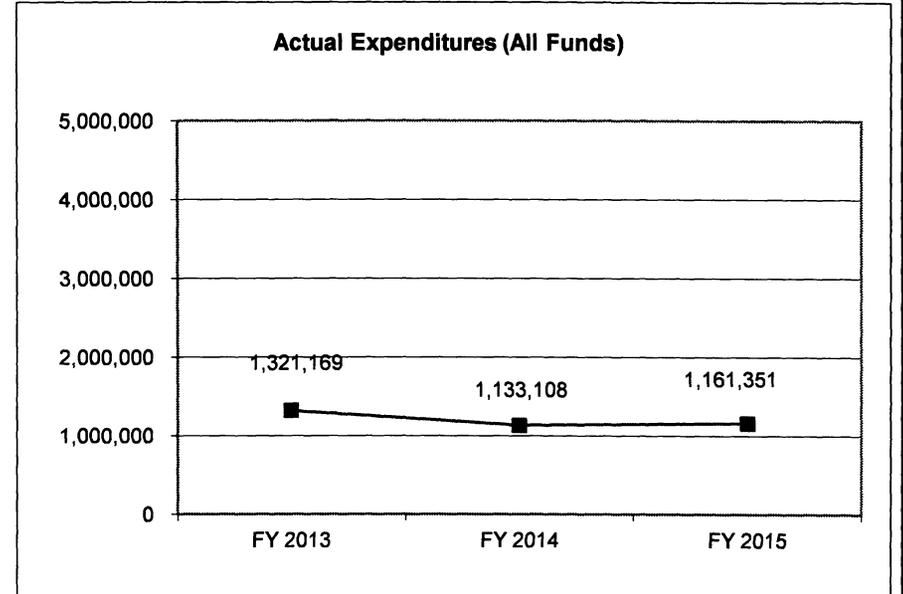
Research Team (MERIC)

**CORE DECISION ITEM**

**Department: Economic Development** **Budget Unit 42183C**  
**Division: Business and Community Services**  
**Core: Research Team - Missouri's Economic Research and Information Center (MERIC)**

**4. FINANCIAL HISTORY**

	<u>FY 2013</u> <u>Actual</u>	<u>FY 2014</u> <u>Actual</u>	<u>FY 2015</u> <u>Actual</u>	<u>FY 2016</u> <u>Current Yr.</u>
Appropriation (All Funds)	1,898,917	1,909,011	1,925,154	1,933,797
Less Reverted (All Funds)	(3,845)	(3,863)	(3,894)	(3,912)
Less Restricted ( All Funds)	0	0	0	0
Budget Authority (All Funds)	<u>1,895,072</u>	<u>1,905,148</u>	<u>1,921,260</u>	<u>1,929,885</u>
Actual Expenditures (All Funds)	<u>1,321,169</u>	<u>1,133,108</u>	<u>1,161,351</u>	N/A
Unexpended (All Funds)	<u>573,903</u>	<u>772,040</u>	<u>759,909</u>	N/A
Unexpended, by Fund:				
General Revenue	12,530	1,584	18,153	N/A
Federal	561,373	770,456	741,756	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restrictions (when applicable).

**NOTES:**

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO ECO RESEARCH INFO CENTER**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PS	35.39	111,230	1,500,474	0	1,611,704	
	EE	0.00	19,160	270,748	0	289,908	
	PD	0.00	0	32,185	0	32,185	
	<b>Total</b>	<b>35.39</b>	<b>130,390</b>	<b>1,803,407</b>	<b>0</b>	<b>1,933,797</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>							
Core Reallocation	273 3701 PS	0.00	0	0	0	0	0 More closely align to actuals.
<b>NET DEPARTMENT CHANGES</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>DEPARTMENT CORE REQUEST</b>							
	PS	35.39	111,230	1,500,474	0	1,611,704	
	EE	0.00	19,160	270,748	0	289,908	
	PD	0.00	0	32,185	0	32,185	
	<b>Total</b>	<b>35.39</b>	<b>130,390</b>	<b>1,803,407</b>	<b>0</b>	<b>1,933,797</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	35.39	111,230	1,500,474	0	1,611,704	
	EE	0.00	19,160	270,748	0	289,908	
	PD	0.00	0	32,185	0	32,185	
	<b>Total</b>	<b>35.39</b>	<b>130,390</b>	<b>1,803,407</b>	<b>0</b>	<b>1,933,797</b>	

### FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> Missouri Economic Research and Information Center (MERIC) See complete list of budget units below.	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

#### DEPARTMENT REQUEST

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations the Missouri Economic Research and Information Center (MERIC). This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- MERIC PS (3699-0101) - \$111,230 \* 10% = \$11,123 and MERIC EE (3700-0101) - \$19,160 \* 10% = \$1,916  
 - MERIC PS (3701-0155) - \$1,500,474 \* 10% = \$150,047 and MERIC EE (3702-0155) - \$302,933 \* 10% = \$30,293

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, MERIC flexed \$0.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

**FLEXIBILITY REQUEST FORM**

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

**DEPARTMENT REQUEST**

The Department is requesting 10% flexibility for General Revenue between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$2,434,515 \* 10% = \$243,452 (54.25 FTE \* 10% = 5.43); EE \$1,623,485 \* 10% = \$162,349

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, there was \$0 flexed between the BCS Teams.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO ECO RESEARCH INFO CENTER</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	93,349	3.00	93,349	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	26,941	1.00	85,114	3.00	85,114	3.00	0	0.00
RESEARCH ANAL I	165,984	5.41	174,840	5.00	174,840	5.41	0	0.00
RESEARCH ANAL II	84,243	2.16	288,540	10.11	288,990	10.13	0	0.00
RESEARCH ANAL III	259,924	5.99	224,154	3.96	244,355	6.14	0	0.00
RESEARCH ANAL IV	0	0.00	52,421	1.29	48,495	1.29	0	0.00
LABOR ECONOMIST	56,215	1.00	56,509	1.00	56,509	1.00	0	0.00
EXECUTIVE II	46,679	1.00	49,462	1.00	45,423	1.00	0	0.00
PLANNER II	41,683	1.00	30,301	0.00	30,301	0.70	0	0.00
PLANNER III	137,424	3.00	105,638	2.00	123,831	2.00	0	0.00
MARKETING SPECIALIST I	0	0.00	20,201	0.00	0	0.00	0	0.00
MARKETING SPECIALIST III	0	0.00	5,050	0.00	5,050	0.00	0	0.00
RESEARCH MANAGER B1	94,411	1.75	55,101	2.00	113,028	2.04	0	0.00
RESEARCH MANAGER B2	70,366	1.00	69,606	1.00	70,806	1.03	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	16,838	0.34	67,670	0.00	72,720	0.37	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	60,600	0.00	55,550	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	65,310	0.96	73,042	0.98	73,042	0.98	0	0.00
MISCELLANEOUS PROFESSIONAL	8,758	0.29	30,301	0.00	30,301	0.30	0	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	69,805	1.05	0	(0.00)	0	0.00
<b>TOTAL - PS</b>	<b>1,074,776</b>	<b>24.90</b>	<b>1,611,704</b>	<b>35.39</b>	<b>1,611,704</b>	<b>35.39</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	3,729	0.00	12,523	0.00	12,523	0.00	0	0.00
TRAVEL, OUT-OF-STATE	21,980	0.00	45,857	0.00	45,857	0.00	0	0.00
SUPPLIES	24,171	0.00	33,285	0.00	33,285	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	9,869	0.00	24,012	0.00	24,012	0.00	0	0.00
COMMUNICATION SERV & SUPP	11,858	0.00	19,427	0.00	19,427	0.00	0	0.00
PROFESSIONAL SERVICES	8,440	0.00	133,270	0.00	133,270	0.00	0	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	72	0.00	72	0.00	0	0.00
M&R SERVICES	985	0.00	7,482	0.00	7,482	0.00	0	0.00
OFFICE EQUIPMENT	5,543	0.00	4,861	0.00	9,860	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	2,951	0.00	2,951	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	860	0.00	860	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	204	0.00	204	0.00	0	0.00

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO ECO RESEARCH INFO CENTER</b>								
<b>CORE</b>								
MISCELLANEOUS EXPENSES	0	0.00	104	0.00	104	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	5,000	0.00	1	0.00	0	0.00
<b>TOTAL - EE</b>	<b>86,575</b>	<b>0.00</b>	<b>289,908</b>	<b>0.00</b>	<b>289,908</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	0	0.00	32,185	0.00	32,185	0.00	0	0.00
<b>TOTAL - PD</b>	<b>0</b>	<b>0.00</b>	<b>32,185</b>	<b>0.00</b>	<b>32,185</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,161,351</b>	<b>24.90</b>	<b>\$1,933,797</b>	<b>35.39</b>	<b>\$1,933,797</b>	<b>35.39</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$107,747	1.69	\$130,390	2.08	\$130,390	2.08		0.00
FEDERAL FUNDS	\$1,053,604	23.21	\$1,803,407	33.31	\$1,803,407	33.31		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**PROGRAM DESCRIPTION**

**Department: Economic Development**

**Program Name: Research Team - (MERIC)**

**Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)**

**1. What does this program do?**

The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), performs data gathering, applied research, innovative analysis, and reporting to policymakers and the public. This research and analysis includes labor market trends, employment and unemployment, new business startups, wage analysis, and studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information on economic conditions reports and labor market information.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions. MERIC's federal funding from the U.S. Department of Labor comes from the Bureau of Labor Statistics and Employment and Training Administration (BLS). The BLS is authorized to collect labor market information pursuant to the 1884 statute (29 USC 1), an Act to Establish the Bureau of Labor, as amended. Section 14 of the Wagner-Peyser Act (29 USC 49 f(a)(3)(D)) authorizes the Secretary of Labor to reimburse the States to provide data for national statistical programs. In addition, both BLS and ETA cite the Workforce Investment Act of 1998 which amended the Wagner-Peyser Act by adding a new section 15, "Employment Statistics," which authorizes the Secretary of Labor to "...oversee the development, maintenance, and continuous improvement of a nationwide system of economic statistics..." as authorization for their programs.

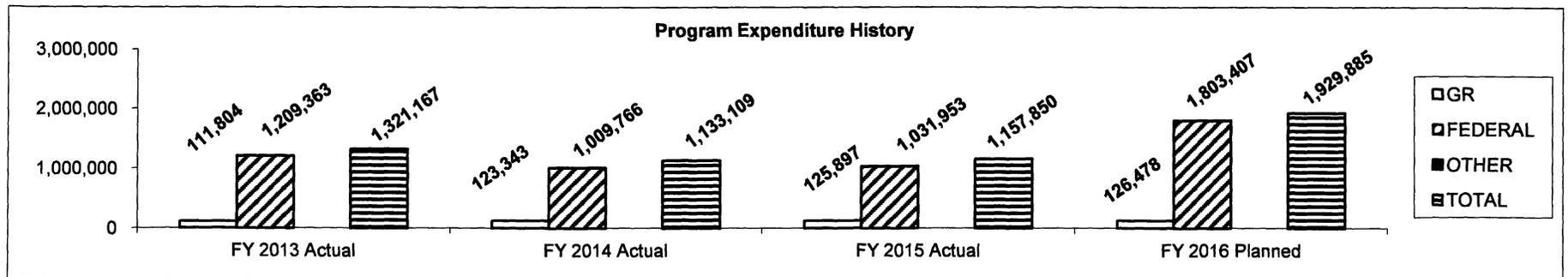
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

Yes. The BLS uses a cooperative agreement to fund cooperative statistical programs because of the agency's ongoing involvement in the programs, pursuant to the Federal Grant and Cooperative Agreement Act of 1977 (31 USC 6301-08). The specific statistical programs and program requirements funded through this LMI Cooperative Agreement are described in ongoing work statements with the states. In a similar fashion, ETA instructions for use of its funding are detailed to states in the annual Training and Employment Guidance Letter for the Workforce Information Core Products and Services Grant.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

**6. What are the sources of the "Other " funds?**

N/A

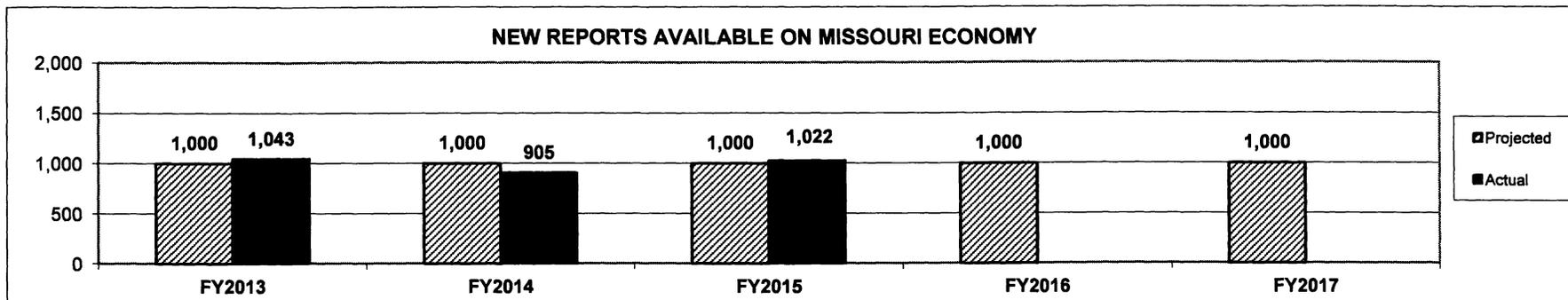
**PROGRAM DESCRIPTION**

**Department: Economic Development**

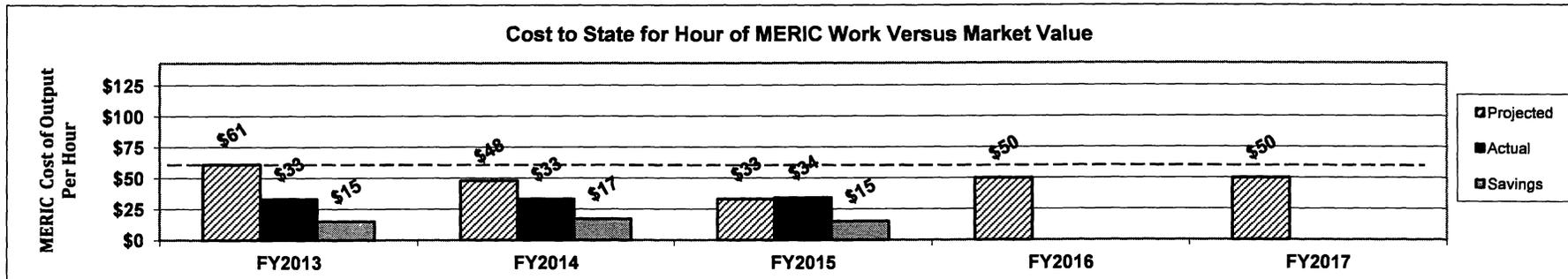
**Program Name: Research Team - (MERIC)**

**Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)**

**7a. Provide an effectiveness measure.**



MERIC effectiveness can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for advanced economic research. Market Rate in FY2015 is Estimated at \$50/Hour.



\*Projected is hourly cost of experienced private sector market research analyst in Missouri.

**7b. Provide an efficiency measure.**

The efficiency measure for the Research Team (MERIC) is a shared measure throughout the Division of Business and Community Services Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the FY divided by the actual BCS operational budget for the FY.

	FY2013 Actual	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
<b>\$ of Financial Incentives Issued or Awarded</b>	\$ 340,785,161	\$ 335,504,572		\$ 348,074,924		
<b>\$ of BCS Operational Budget</b>	\$ 5,859,073	\$ 5,737,553	\$ 5,798,313	\$ 5,064,417	\$ 5,798,313	\$ 5,533,428
<b>Cost Benefit to Achieve a Result</b>	\$0.017	\$ 0.017		\$ 0.015		

**PROGRAM DESCRIPTION**

**Department: Economic Development**

**Program Name: Research Team - (MERIC)**

**Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)**

**7c. Provide the number of clients/individuals served, if applicable.**

**N/A**

**7d. Provide a customer satisfaction measure, if available.**

**N/A**

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MARKETING</b>								
<b>CORE</b>								
<b>PERSONAL SERVICES</b>								
GENERAL REVENUE	169,104	3.87	175,234	5.12	175,234	5.12	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	24,403	0.37	0	0.00	0	0.00	0	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	50,371	1.26	50,371	1.26	0	0.00
DED ADMINISTRATIVE	0	0.00	44,556	1.15	44,556	1.15	0	0.00
TOTAL - PS	193,507	4.24	270,161	7.53	270,161	7.53	0	0.00
<b>EXPENSE &amp; EQUIPMENT</b>								
GENERAL REVENUE	761,345	0.00	888,651	0.00	888,651	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	606	0.00	0	0.00	0	0.00	0	0.00
INTERNATIONAL PROMOTIONS REVOL	28,222	0.00	884,675	0.00	884,675	0.00	0	0.00
TOTAL - EE	790,173	0.00	1,773,326	0.00	1,773,326	0.00	0	0.00
<b>PROGRAM-SPECIFIC</b>								
GENERAL REVENUE	250,985	0.00	650,000	0.00	450,000	0.00	0	0.00
INTERNATIONAL PROMOTIONS REVOL	18,267	0.00	517,563	0.00	517,563	0.00	0	0.00
TOTAL - PD	269,252	0.00	1,167,563	0.00	967,563	0.00	0	0.00
<b>TOTAL</b>	<b>1,252,932</b>	<b>4.24</b>	<b>3,211,050</b>	<b>7.53</b>	<b>3,011,050</b>	<b>7.53</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,252,932</b>	<b>4.24</b>	<b>\$3,211,050</b>	<b>7.53</b>	<b>\$3,011,050</b>	<b>7.53</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit 41945C</b>
<b>Division: Business and Community Services</b>	
<b>Core: Marketing Team</b>	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request			
	GR	Federal	Other	Total
<b>PS</b>	175,234	50,371	44,556	270,161
<b>EE</b>	888,651	0	884,675	1,773,326
<b>PSD</b>	450,000	0	517,563	967,563
<b>TRF</b>	0	0	0	0
<b>Total</b>	<u>1,513,885</u>	<u>50,371</u>	<u>1,446,794</u>	<u>3,011,050</u>
<b>FTE</b>	5.12	1.26	1.15	7.53

	FY 2017 Governor's Recommendation			
	GR	Fed	Other	Total
<b>PS</b>				0
<b>EE</b>				0
<b>PSD</b>		0		0
<b>TRF</b>	0	0	0	0
<b>Total</b>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>FTE</b>				0.00

<b>Est. Fringe</b>	47,874	13,761	12,173	73,808
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: International Promotions Revolving Fund (0567)  
Economic Development Administrative Revolving Fund (0547)

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: International Promotions Revolving Fund (0567)  
Economic Development Administrative Revolving Fund (0547)

**2. CORE DESCRIPTION**

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality jobs. The Marketing Team supports the Department of Economic Development by providing all print advertising, publishing, videography, and other media production services. The team consists of professional graphic design artists, a videographer, event planners, and technical writers. In addition to creating marketing collateral materials aimed at the public, they support the other teams by designing and publishing applications, reports, and newsletters specific to the Division of Business and Community Services.

The International Promotions Revolving Fund is a means for collection of private funds provided by companies in support of the services DED provides in accompanying businesses on foreign transactions. The Program Specific Distribution funding is used to support the Export Trade Program, which supports travel, trade show costs and other direct costs of Missouri businesses to spend their opportunities to create export sales. The Export Initiative is supported by \$500,000 of the E/E funds included here.

The Division serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Marketing Team**

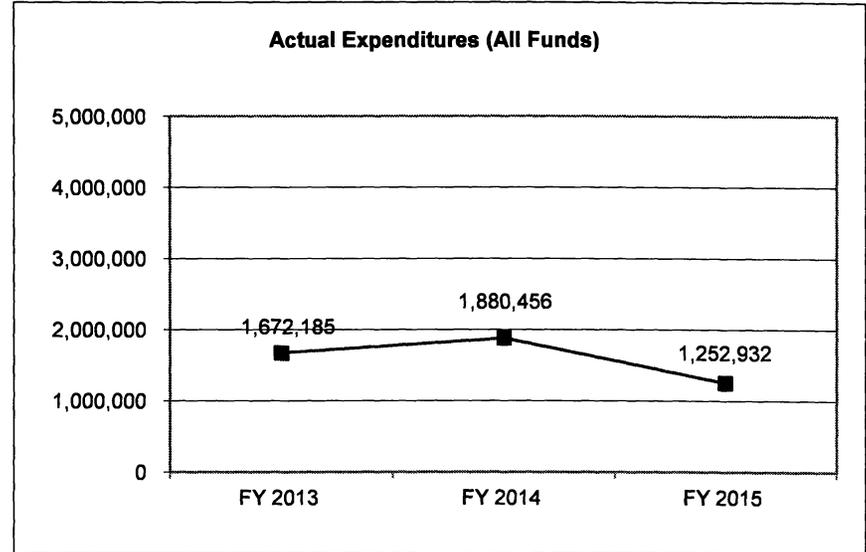
**Budget Unit 41945C**

**3. PROGRAM LISTING (list programs included in this core funding)**

Marketing Team

**4. FINANCIAL HISTORY**

	<b>FY 2013 Actual</b>	<b>FY 2014 Actual</b>	<b>FY 2015 Actual</b>	<b>FY 2016 Current Yr.</b>
Appropriation (All Funds)	2,485,984	3,141,168	3,145,208	3,211,050
Less Reverted (All Funds)	(4,521)	(38,896)	(46,768)	(51,417)
Less Restricted ( All Funds)	0	0	0	0
Budget Authority (All Funds)	2,481,463	3,102,272	3,098,440	3,159,633
Actual Expenditures (All Funds)	1,672,185	1,880,456	1,252,932	N/A
Unexpended (All Funds)	809,278	1,221,816	1,845,508	N/A
Unexpended, by Fund:				
General Revenue	6,079	818	330,705	N/A
Federal	106,602	115,368	114,738	N/A
Other	696,597	1,105,630	1,400,065	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:**

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MARKETING**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PS	7.53	175,234	50,371	44,556	270,161	
	EE	0.00	888,651	0	884,675	1,773,326	
	PD	0.00	650,000	0	517,563	1,167,563	
	<b>Total</b>	<b>7.53</b>	<b>1,713,885</b>	<b>50,371</b>	<b>1,446,794</b>	<b>3,211,050</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>							
1x Expenditures	1039 9358	PD	0.00	(200,000)	0	0	(200,000) State Economic Development Plan One-Time Reduction
	<b>NET DEPARTMENT CHANGES</b>	<b>0.00</b>	<b>(200,000)</b>	<b>0</b>	<b>0</b>	<b>(200,000)</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	7.53	175,234	50,371	44,556	270,161	
	EE	0.00	888,651	0	884,675	1,773,326	
	PD	0.00	450,000	0	517,563	967,563	
	<b>Total</b>	<b>7.53</b>	<b>1,513,885</b>	<b>50,371</b>	<b>1,446,794</b>	<b>3,011,050</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	7.53	175,234	50,371	44,556	270,161	
	EE	0.00	888,651	0	884,675	1,773,326	
	PD	0.00	450,000	0	517,563	967,563	
	<b>Total</b>	<b>7.53</b>	<b>1,513,885</b>	<b>50,371</b>	<b>1,446,794</b>	<b>3,011,050</b>	

**FLEXIBILITY REQUEST FORM**

<b>BUDGET UNIT NUMBER:</b> 41945C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> Marketing Team See complete list of budget units below.	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

**DEPARTMENT REQUEST**

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations for the Marketing Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Marketing PS (2376-0101) - \$175,234 \* 10% = \$17,523 and Marketing EE (2377-0101) - \$1,338,651 \* 10% = \$133,865

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, the Marketing Team flexed \$0.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

**FLEXIBILITY REQUEST FORM**

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

**DEPARTMENT REQUEST**

The Department is requesting 10% flexibility for General Revenue between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$2,434,515 \* 10% = \$243,452 (54.25 FTE \* 10% = 5.43); EE \$1,623,485 \* 10% = \$162,349

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, there was \$0 flexed between the BCS Teams.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MARKETING</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	7,704	0.25	3,950	0.13	3,950	0.13	0	0.00
RESEARCH ANAL II	0	0.00	64	0.00	64	0.00	0	0.00
RESEARCH ANAL III	0	0.00	133	0.00	133	0.00	0	0.00
RESEARCH ANAL IV	0	0.00	34	0.00	34	0.00	0	0.00
PLANNER II	0	0.00	128	0.00	128	0.00	0	0.00
MARKETING SPECIALIST I	12,141	0.40	26,160	1.50	26,160	1.50	0	0.00
MARKETING SPECIALIST II	23,463	0.60	48,013	1.09	48,013	1.09	0	0.00
MARKETING SPECIALIST III	95,723	2.11	152,236	4.45	152,236	4.45	0	0.00
RESEARCH MANAGER B1	0	0.00	5,050	0.00	5,050	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	33,813	0.67	13,015	0.05	13,015	0.05	0	0.00
DIVISION DIRECTOR	20,663	0.21	5,951	0.06	5,951	0.06	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	8,478	0.00	8,478	0.00	0	0.00
BUDGET/PLANNING ANALYST	0	0.00	38	0.00	38	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	6,911	0.25	6,911	0.25	0	0.00
<b>TOTAL - PS</b>	<b>193,507</b>	<b>4.24</b>	<b>270,161</b>	<b>7.53</b>	<b>270,161</b>	<b>7.53</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	7,717	0.00	89,836	0.00	89,836	0.00	0	0.00
TRAVEL, OUT-OF-STATE	62,500	0.00	82,531	0.00	82,531	0.00	0	0.00
FUEL & UTILITIES	0	0.00	3,508	0.00	3,508	0.00	0	0.00
SUPPLIES	96,920	0.00	155,150	0.00	155,150	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	236,700	0.00	204,674	0.00	204,674	0.00	0	0.00
COMMUNICATION SERV & SUPP	2,262	0.00	186,751	0.00	186,751	0.00	0	0.00
PROFESSIONAL SERVICES	264,556	0.00	928,450	0.00	928,450	0.00	0	0.00
M&R SERVICES	13,247	0.00	16,000	0.00	16,000	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	10,000	0.00	10,000	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	2,000	0.00	2,000	0.00	0	0.00
OFFICE EQUIPMENT	39,209	0.00	26,237	0.00	26,237	0.00	0	0.00
OTHER EQUIPMENT	25,702	0.00	16,408	0.00	16,408	0.00	0	0.00
BUILDING LEASE PAYMENTS	39,038	0.00	35,124	0.00	35,124	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	2,180	0.00	2,180	0.00	0	0.00
MISCELLANEOUS EXPENSES	2,322	0.00	12,278	0.00	12,278	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	2,199	0.00	2,199	0.00	0	0.00
<b>TOTAL - EE</b>	<b>790,173</b>	<b>0.00</b>	<b>1,773,326</b>	<b>0.00</b>	<b>1,773,326</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MARKETING</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	269,252	0.00	1,156,601	0.00	956,601	0.00	0	0.00
REFUNDS	0	0.00	10,962	0.00	10,962	0.00	0	0.00
<b>TOTAL - PD</b>	<b>269,252</b>	<b>0.00</b>	<b>1,167,563</b>	<b>0.00</b>	<b>967,563</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,252,932</b>	<b>4.24</b>	<b>\$3,211,050</b>	<b>7.53</b>	<b>\$3,011,050</b>	<b>7.53</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$1,181,434</b>	<b>3.87</b>	<b>\$1,713,885</b>	<b>5.12</b>	<b>\$1,513,885</b>	<b>5.12</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$25,009</b>	<b>0.37</b>	<b>\$50,371</b>	<b>1.26</b>	<b>\$50,371</b>	<b>1.26</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$46,489</b>	<b>0.00</b>	<b>\$1,446,794</b>	<b>1.15</b>	<b>\$1,446,794</b>	<b>1.15</b>		<b>0.00</b>

**PROGRAM DESCRIPTION**

**Department: Economic Development**

**Program Name: Marketing Team**

**Program is found in the following core budget(s): Marketing Team**

**1. What does this program do?**

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality jobs. The Marketing Team supports the Department by providing all print advertising, publishing, videography, and other media production services. The team consists of professional graphic design artists, a videographer, event planners, and technical writers. In addition to creating marketing collateral materials aimed at the public, they support the other teams by designing and publishing applications, reports, and newsletters specific to the Division of Business and Community Services.

The International Promotions Revolving Fund is a means for collection of private funds provided by companies in support of the services DED provides in accompanying businesses on foreign transactions. The Program Specific Distribution funding is used to support the Export Trade Program, which supports travel, trade show costs and other direct costs of Missouri businesses to spend their opportunities to create export sales. The Export Initiative is supported by \$500,000 of the E/E funds included here.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

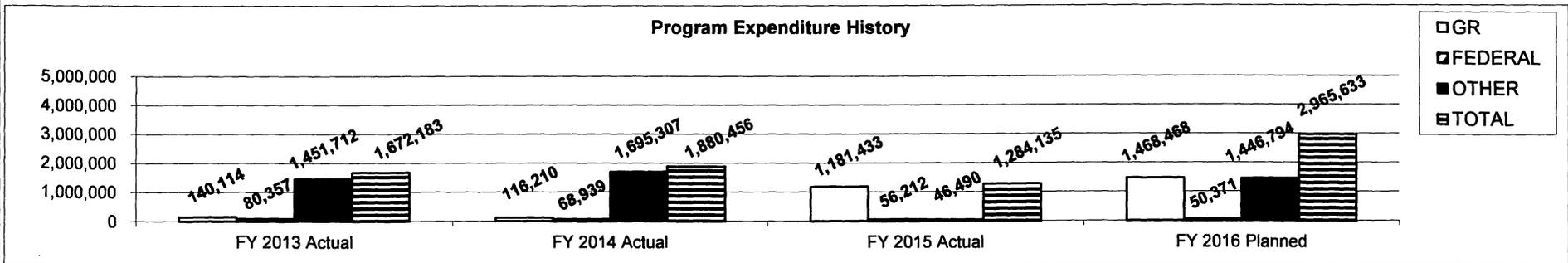
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

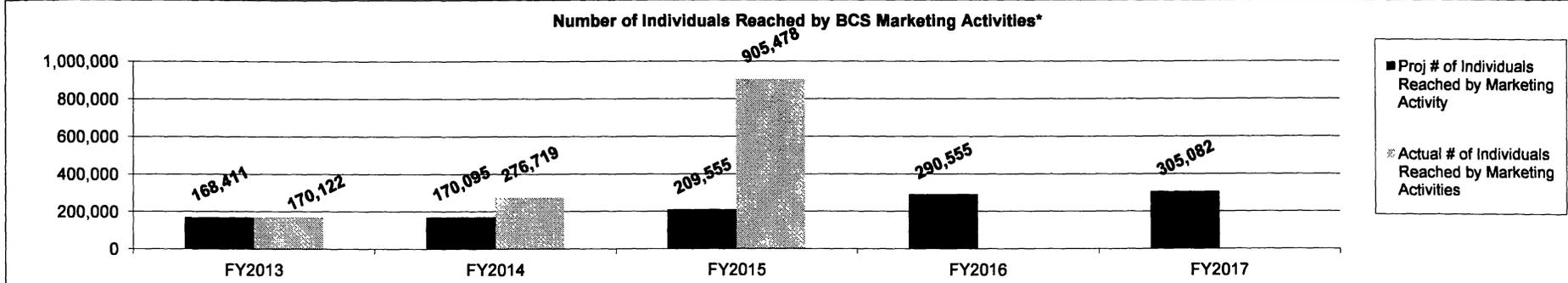
**6. What are the sources of the "Other " funds?**

Economic Development Advancement Fund (0783) for FY13 - FY14, International Promotions Revolving Fund (0567) and Economic Development Administrative Revolving Fund (0547)

**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: Marketing Team**  
**Program is found in the following core budget(s): Marketing Team**

**7a. Provide an effectiveness measure.**



\*Marketing Activities include number of newsletter mailings, number of total hits to BCS website and number of hits to Missouri Location One website.

Note: In FY15, DED's new email distribution platform was fully implemented contributing to an increase in distribution and subscribers.

**International Marketing**

	<b>FY2013 Actual</b>	<b>FY2014 Actual</b>	<b>FY2015 Projected</b>	<b>FY2015 Actual</b>	<b>FY2016 Projected</b>	<b>FY2017 Projected</b>
<b>\$ Amount of Export Sales</b>	\$113.1M	\$68.3M	\$25.75M	\$48.9M	\$28.33M	\$44.87M
<b>Cost of Foreign Offices</b>	\$650,000	\$1,327,820	\$1,658,700	\$1,074,523	\$1,852,700	\$1,852,700
<b>Cost Benefit to Achieve Results</b>	\$0.006	\$0.019	\$0.060	\$0.020	\$0.070	\$0.040

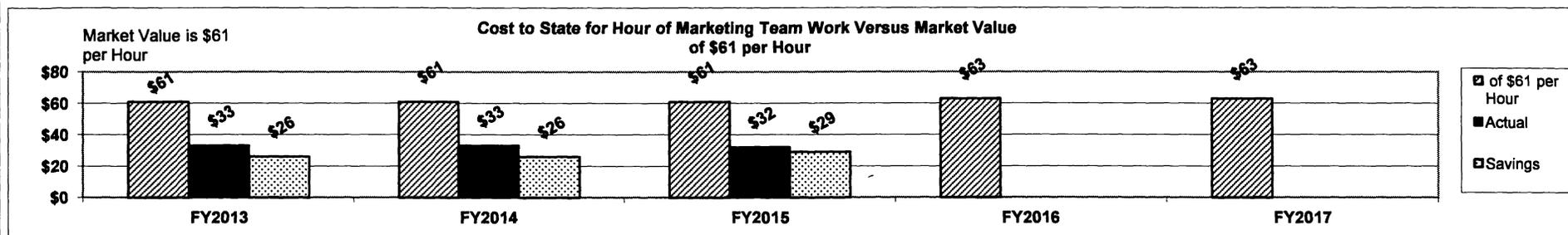
Note: The International Trade & Investment Office's performance is measured in two key areas: Trade and Investment. The performance of each office is reported by Missouri firms in the form of a Client Impact Statement (CIS) once service is provided. The CIS reporting system was implemented in FY2010.

**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: Marketing Team**  
**Program is found in the following core budget(s): Marketing Team**

**7a. Provide an effectiveness measure (continued)**

The Marketing Team performance can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for marketing research. Marketing in the private sector provides an output equal to \$61 per hour. The cost to the State for this hour of work in FY15 was \$32, a savings of roughly \$29 per hour.



**7b. Provide an efficiency measure.**

The efficiency measure for the Marketing Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the FY divided by the actual BCS operational budget for the FY.

	FY2013 Actual	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
<b>\$ of Financial Incentives Issued or Awarded</b>	\$ 340,785,161	\$ 335,504,572		\$ 348,074,924		
<b>\$ of BCS Operational Budget</b>	\$ 5,859,073	\$ 5,737,553	\$ 5,798,313	\$ 5,064,417	\$ 5,798,313	\$ 5,533,428
<b>Cost Benefit to Achieve a Result</b>	\$ 0.017	\$ 0.017		\$ 0.015		

**7c. Provide the number of clients/individuals served, if applicable.**

	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
<b>Avg # of newsletter mailings sent/week</b>	2,750	2,515	2,805	6,456	6,779	62,167	65,275	68,538
<b>Avg # of mailings opened as % of received/week</b>	7.0%	17.2%	7.5%	25%	26%	19%	20%	20%
<b>Number of total hits to Website</b>	28,782	163,243	30,000	104,709	109,944	279,515	293,490	308,165

\*Note: In FY15 DED's new email distribution platform was fully implemented contributing to an increase in distribution and subscribers, which strengthened engagement and in turn increased the open rate and allowed DED to achieve over an 800% increase in this metric. DED also launched the new Business Portal which generated a great deal of hits to the website.

**7d. Provide a customer satisfaction measure, if available.**

	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
<b>Conference Attendees Satisfied/Very Satisfied</b>	85%	82%	85%	84%	85%	86%	85%	85%

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

<b>Budget Unit</b>								
<b>Decision Item</b>	<b>FY 2015</b>	<b>FY 2015</b>	<b>FY 2016</b>	<b>FY 2016</b>	<b>FY 2017</b>	<b>FY 2017</b>	<b>*****</b>	<b>*****</b>
<b>Budget Object Summary</b>	<b>ACTUAL</b>	<b>ACTUAL</b>	<b>BUDGET</b>	<b>BUDGET</b>	<b>DEPT REQ</b>	<b>DEPT REQ</b>	<b>SECURED</b>	<b>SECURED</b>
<b>Fund</b>	<b>DOLLAR</b>	<b>FTE</b>	<b>DOLLAR</b>	<b>FTE</b>	<b>DOLLAR</b>	<b>FTE</b>	<b>COLUMN</b>	<b>COLUMN</b>
<b>SALES</b>								
<b>CORE</b>								
<b>PERSONAL SERVICES</b>								
GENERAL REVENUE	974,112	20.75	1,237,661	26.52	1,237,661	26.52	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	20,990	0.38	0	0.00	0	0.00	0	0.00
DED ADMINISTRATIVE	0	0.00	6,949	0.25	6,949	0.25	0	0.00
TOTAL - PS	995,102	21.13	1,244,610	26.77	1,244,610	26.77	0	0.00
<b>EXPENSE &amp; EQUIPMENT</b>								
GENERAL REVENUE	110,463	0.00	132,020	0.00	124,020	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	102	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	110,565	0.00	132,020	0.00	124,020	0.00	0	0.00
<b>PROGRAM-SPECIFIC</b>								
GENERAL REVENUE	8,834	0.00	0	0.00	8,000	0.00	0	0.00
TOTAL - PD	8,834	0.00	0	0.00	8,000	0.00	0	0.00
<b>TOTAL</b>	<b>1,114,501</b>	<b>21.13</b>	<b>1,376,630</b>	<b>26.77</b>	<b>1,376,630</b>	<b>26.77</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,114,501</b>	<b>21.13</b>	<b>\$1,376,630</b>	<b>26.77</b>	<b>\$1,376,630</b>	<b>26.77</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b> <u>41955C</u>
<b>Division:</b>	<b>Business and Community Services</b>	
<b>Core:</b>	<b>Sales Team</b>	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	1,237,661	0	6,949	1,244,610
EE	132,020	0	0	132,020
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>1,369,681</b>	<b>0</b>	<b>6,949</b>	<b>1,376,630</b>

	FY 2017 Governor's Recommendation			
	GR	Fed	Other	Total
PS				0
EE			0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>FTE</b>	<b>26.52</b>	<b>0.00</b>	<b>0.25</b>	<b>26.77</b>
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<b>FTE</b>				<b>0.00</b>
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<b>Est. Fringe</b>	<b>600,677</b>	<b>0</b>	<b>4,373</b>	<b>605,050</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Administrative Revolving Fund (0547)

Other Funds: Economic Development Administrative Revolving Fund (0547)

**2. CORE DESCRIPTION**

The Sales Team, within the Division of Business and Community Services (BCS), is responsible for facilitating and assisting the expansion of existing businesses in Missouri, international development and export trade, and new business startups. With a knowledge of real estate and site selection opportunities, available workforce, utilities, permitting and local, state and federal resources and incentives, Regional Project Managers work with existing business and new business start-ups. Regional International Trade Managers work with businesses to facilitate exporting and international business opportunities. Both professional staff work in the field to gain in-depth knowledge of the needs and opportunities of the businesses within that region. Regions covered by Sales staff include in-state, national and international.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate international development and export trade; and to facilitate the startup of new business in the State. BCS also partners with the contracted business recruiters to bring new business to the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

**3. PROGRAM LISTING (list programs included in this core funding)**

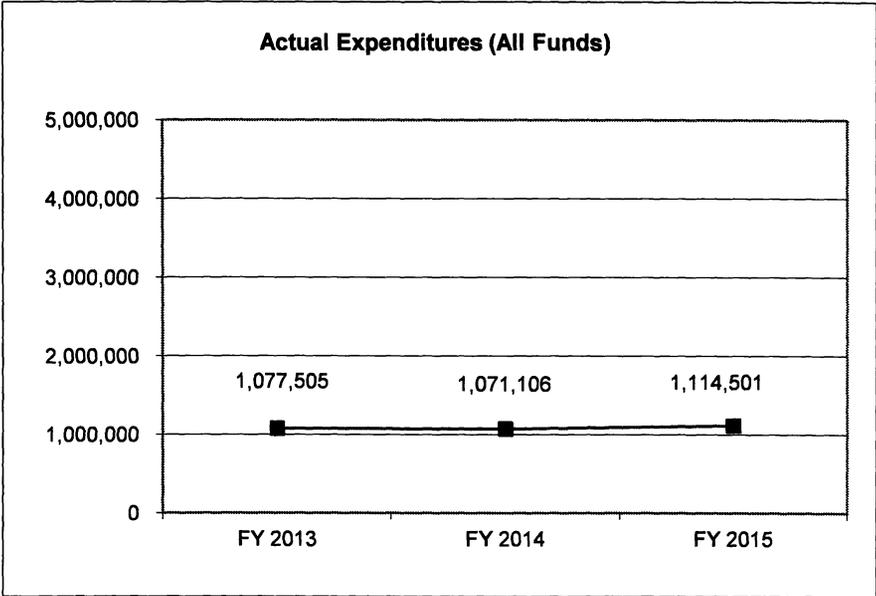
Sales Team

**CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b> <u>41955C</u>
<b>Division:</b>	<b>Business and Community Services</b>	
<b>Core:</b>	<b>Sales Team</b>	

**4. FINANCIAL HISTORY**

	<b>FY 2013</b>	<b>FY 2014</b>	<b>FY 2015</b>	<b>FY 2016</b>
	<b>Actual</b>	<b>Actual</b>	<b>Actual</b>	<b>Current Yr.</b>
Appropriation (All Funds)	1,246,104	1,537,141	1,465,879	1,376,630
Less Reverted (All Funds)	(1,777)	(31,099)	(42,104)	(41,090)
Less Restricted ( All Funds)	0	0	0	0
Budget Authority (All Funds)	<u>1,244,327</u>	<u>1,506,042</u>	<u>1,423,775</u>	<u>1,335,540</u>
Actual Expenditures (All Funds)	<u>1,077,505</u>	<u>1,071,106</u>	<u>1,114,501</u>	N/A
Unexpended (All Funds)	<u>166,822</u>	<u>434,936</u>	<u>309,274</u>	N/A
Unexpended, by Fund:				
General Revenue	7,352	4,966	267,954	N/A
Federal	48,813	58,139	34,409	N/A
Other	110,657	371,831	6,911	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:**

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
SALES**

**5. CORE RECONCILIATION DETAIL**

			<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>									
			PS	26.77	1,237,661	0	6,949	1,244,610	
			EE	0.00	132,020	0	0	132,020	
			<b>Total</b>	<b>26.77</b>	<b>1,369,681</b>	<b>0</b>	<b>6,949</b>	<b>1,376,630</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>									
Core Reallocation	279	2391	PS	0.00	0	0	0	0	0 More closely align to budget actuals.
Core Reallocation	279	2393	EE	0.00	(8,000)	0	0	(8,000)	More closely align to budget actuals.
Core Reallocation	279	2393	PD	0.00	8,000	0	0	8,000	More closely align to budget actuals.
<b>NET DEPARTMENT CHANGES</b>				<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>DEPARTMENT CORE REQUEST</b>									
			PS	26.77	1,237,661	0	6,949	1,244,610	
			EE	0.00	124,020	0	0	124,020	
			PD	0.00	8,000	0	0	8,000	
			<b>Total</b>	<b>26.77</b>	<b>1,369,681</b>	<b>0</b>	<b>6,949</b>	<b>1,376,630</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>									
			PS	26.77	1,237,661	0	6,949	1,244,610	
			EE	0.00	124,020	0	0	124,020	
			PD	0.00	8,000	0	0	8,000	
			<b>Total</b>	<b>26.77</b>	<b>1,369,681</b>	<b>0</b>	<b>6,949</b>	<b>1,376,630</b>	

**FLEXIBILITY REQUEST FORM**

<b>BUDGET UNIT NUMBER:</b> 41955C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> Sales Team See complete list of budget units below.	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

**DEPARTMENT REQUEST**

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations for the Sales Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Sales PS (2391-0101) - \$1,237,661 \* 10% = \$123,766 and Sales EE (2393-0101) - \$132,020 \* 10% = \$13,202

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, the Sales Team flexed \$0.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

**FLEXIBILITY REQUEST FORM**

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

**DEPARTMENT REQUEST**

The Department is requesting 10% flexibility for General Revenue between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$2,434,515 \* 10% = \$243,452 (54.25 FTE \* 10% = 5.43); EE \$1,623,485 \* 10% = \$162,349

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, there was \$0 flexed between the BCS Teams.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>SALES</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	7,704	0.25	40,318	1.00	40,318	1.00	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	33,256	1.00	0	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	50,514	1.88	64,379	2.00	64,379	2.00	0	0.00
PLANNER III	55,117	1.00	55,340	1.00	55,340	1.00	0	0.00
MARKETING SPECIALIST I	76,917	2.36	171,338	3.75	171,338	3.75	0	0.00
MARKETING SPECIALIST II	11,250	0.29	113,131	5.90	11,250	3.80	0	0.00
MARKETING SPECIALIST III	531,196	10.88	556,467	9.74	556,467	9.74	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	29,537	0.96	0	0.00	33,256	1.00	0	0.00
ECONOMIC DEV INCENTIVE SPC III	43,254	1.00	100	0.00	28,781	1.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	44,674	0.71	87,185	1.13	87,185	1.13	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	28,823	0.42	76,391	0.75	76,391	0.75	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	100	0.00	100	0.00	0	0.00
DIVISION DIRECTOR	28,599	0.28	39,299	0.25	39,299	0.25	0	0.00
DESIGNATED PRINCIPAL ASST DIV	87,517	1.10	100	0.00	73,300	1.10	0	0.00
LEGAL COUNSEL	0	0.00	252	0.00	252	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	6,949	0.25	6,949	0.25	0	0.00
OTHER	0	0.00	5	0.00	5	0.00	0	0.00
<b>TOTAL - PS</b>	<b>995,102</b>	<b>21.13</b>	<b>1,244,610</b>	<b>26.77</b>	<b>1,244,610</b>	<b>26.77</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	25,695	0.00	28,213	0.00	28,213	0.00	0	0.00
TRAVEL, OUT-OF-STATE	8,493	0.00	20,837	0.00	12,837	0.00	0	0.00
FUEL & UTILITIES	0	0.00	2,013	0.00	2,013	0.00	0	0.00
SUPPLIES	10,186	0.00	12,111	0.00	12,111	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	10,259	0.00	17,319	0.00	17,319	0.00	0	0.00
COMMUNICATION SERV & SUPP	22,615	0.00	26,563	0.00	26,563	0.00	0	0.00
PROFESSIONAL SERVICES	6,008	0.00	12,184	0.00	12,184	0.00	0	0.00
M&R SERVICES	5,800	0.00	574	0.00	574	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	1,830	0.00	1,830	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	1,200	0.00	1,200	0.00	0	0.00
OFFICE EQUIPMENT	20,998	0.00	2,426	0.00	2,426	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	961	0.00	961	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	192	0.00	192	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	1,069	0.00	1,069	0.00	0	0.00

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>SALES</b>								
<b>CORE</b>								
MISCELLANEOUS EXPENSES	511	0.00	3,219	0.00	3,219	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	1,309	0.00	1,309	0.00	0	0.00
<b>TOTAL - EE</b>	<b>110,565</b>	<b>0.00</b>	<b>132,020</b>	<b>0.00</b>	<b>124,020</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	8,834	0.00	0	0.00	8,000	0.00	0	0.00
<b>TOTAL - PD</b>	<b>8,834</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>8,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,114,501</b>	<b>21.13</b>	<b>\$1,376,630</b>	<b>26.77</b>	<b>\$1,376,630</b>	<b>26.77</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$1,093,409</b>	<b>20.75</b>	<b>\$1,369,681</b>	<b>26.52</b>	<b>\$1,369,681</b>	<b>26.52</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$21,092</b>	<b>0.38</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$6,949</b>	<b>0.25</b>	<b>\$6,949</b>	<b>0.25</b>		<b>0.00</b>

**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: Sales Team**  
**Program is found in the following core budget(s): Sales Team**

**1. What does this program do?**

The Sales Team, within the Division of Business and Community Services (BCS), is responsible for facilitating and assisting the expansion of existing businesses in Missouri, international development and export trade, and new business startups. With a knowledge of real estate and site selection opportunities, available workforce, utilities, permitting and local, state and federal resources and incentives, Regional Project Managers work with existing business and new business start-ups. Regional International Trade Managers work with businesses to facilitate exporting and international business opportunities. Both professional staff work in the field to gain in-depth knowledge of the needs and opportunities of the businesses within that region. Regions covered by Sales staff include in-state, national and international.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

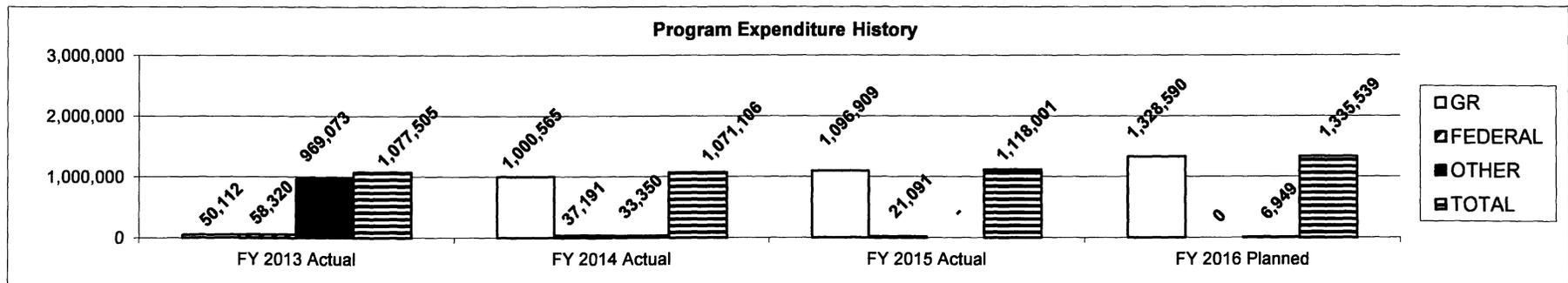
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

**6. What are the sources of the "Other " funds?**

Economic Development Advancement Fund (0783) for FY13 - FY14 and Economic Development Administrative Revolving Fund (0547)

**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: Sales Team**  
**Program is found in the following core budget(s): Sales Team**

**7a. Provide an effectiveness measure.**

**Cost to State to Create a New Job or Retain an Existing Job (Jobs are Projected based on Announced Projects)**

	<b>FY2013 Projected</b>	<b>FY2013 Actual</b>	<b>FY2014 Projected</b>	<b>FY2014 Actual</b>	<b>FY2015 Projected</b>	<b>FY2015 Actual</b>	<b>FY2016 Projected</b>	<b>FY2017 Projected</b>
<b>Cost to State/Announced Projects</b>		199.8M		1,039M		\$397.3M		
<b>** Total New Jobs Created/Retained</b>	15,333	13,338	17,248*	34,987	17,953*	30,185	22,093*	29,088*
<b>Cost Benefit: Cost to State to Create or Retain 1 Job</b>		\$14,978		\$29,706		\$13,329		

NOTE: \*Based on 3 years prior average calculating two years Actual and previous year Projected.

NOTE: Projected jobs estimated to be created over a number of years as a result of a new business location or existing business expansion.

**Cost to State per \$1 Capital Investment Made by Announced/Accepted Project**

	<b>FY2013 Projected</b>	<b>FY2013 Actual</b>	<b>FY2014 Projected</b>	<b>FY2014 Actual</b>	<b>FY2015 Projected</b>	<b>FY2015 Actual</b>	<b>FY2016 Projected</b>	<b>FY2017 Projected</b>
<b>Cost to State/Announced Projects</b>		\$199.8M		\$1,039M		\$397.3M		
<b>Total (\$) Proj. Capital Investment</b>	\$1.13B	\$2.13B	\$1.13B	\$6.46B	\$2.14B	\$3.04B	\$3.58B	\$4.36B
<b>Cost Benefit: Cost to State vs. \$1 Private Capital Investment</b>		\$0.09		\$0.16		\$0.13		

NOTE: Projections based on two years Actual and previous year Projected.

**7b. Provide an efficiency measure.**

The efficiency measure for the Sales Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance and Compliance Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	<b>FY2013 Actual</b>	<b>FY2014 Actual</b>	<b>FY2015 Projected</b>	<b>FY2015 Actual</b>	<b>FY2016 Projected</b>	<b>FY2017 Projected</b>
<b>\$ of Financial Incentives Issued/Awarded</b>	\$340,785,161	\$335,504,572		\$348,074,924		
<b>\$ of BCS Operational Budget</b>	\$5,859,173	\$5,737,553	\$5,798,313	\$5,064,417	\$5,798,313	\$5,533,428
<b>Cost Benefit to Achieve a Result</b>	\$0.0172	\$ 0.0171		\$ 0.0150		

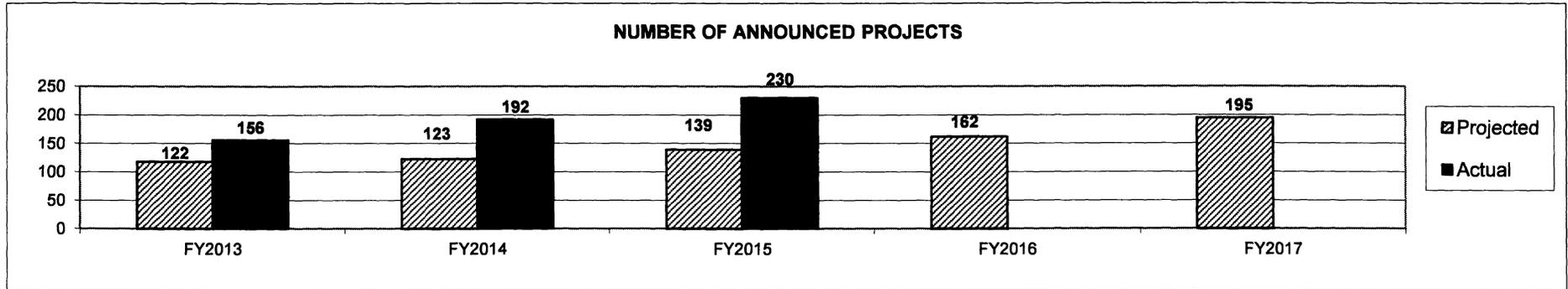
**PROGRAM DESCRIPTION**

**Department: Economic Development**

**Program Name: Sales Team**

**Program is found in the following core budget(s): Sales Team**

**7c. Provide the number of clients/individuals served, if applicable.**



**NOTE: Announced/Accepted Projects -- businesses that have made a decision to locate a new or retain an existing business in Missouri.**

**NOTE: Projections based on average of two years Actuals and one year Projected.**

**7d. Provide a customer satisfaction measure, if available.**

NA

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>FINANCE</b>								
<b>CORE</b>								
<b>PERSONAL SERVICES</b>								
GENERAL REVENUE	808,216	18.60	840,574	18.52	840,574	18.52	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	80,367	1.49	0	0.00	0	0.00	0	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	34,436	0.80	43,482	1.00	43,482	1.00	0	0.00
TOTAL - PS	923,019	20.89	884,056	19.52	884,056	19.52	0	0.00
<b>EXPENSE &amp; EQUIPMENT</b>								
GENERAL REVENUE	127,485	0.00	112,318	0.00	112,318	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	5,188	0.00	0	0.00	0	0.00	0	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	402	0.00	3,890	0.00	3,890	0.00	0	0.00
TOTAL - EE	133,075	0.00	116,208	0.00	116,208	0.00	0	0.00
<b>TOTAL</b>	<b>1,056,094</b>	<b>20.89</b>	<b>1,000,264</b>	<b>19.52</b>	<b>1,000,264</b>	<b>19.52</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,056,094</b>	<b>20.89</b>	<b>\$1,000,264</b>	<b>19.52</b>	<b>\$1,000,264</b>	<b>19.52</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Finance Team**

**Budget Unit 41965C**

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	840,574	0	43,482	884,056
EE	112,318	0	3,890	116,208
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>952,892</b>	<b>0</b>	<b>47,372</b>	<b>1,000,264</b>
<b>FTE</b>	<b>18.52</b>	<b>0.00</b>	<b>1.00</b>	<b>19.52</b>

	FY 2017 Governor's Recommendation			
	GR	Fed	Other	Total
PS				0
EE				0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>				<b>0.00</b>

<b>Est. Fringe</b>	412,993	0	21,779	434,772
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: State Supplemental Downtown Development (0766)

Other Funds: State Supplemental Downtown Development (0766)

**2. CORE DESCRIPTION**

The Finance Team, within the Division of Business and Community Services (BCS), is responsible for evaluating community projects for state financial assistance and packaging incentive proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processing large volumes of financial program applications including tax credits, loans and grants.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional, technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

**3. PROGRAM LISTING (list programs included in this core funding)**

Finance Team

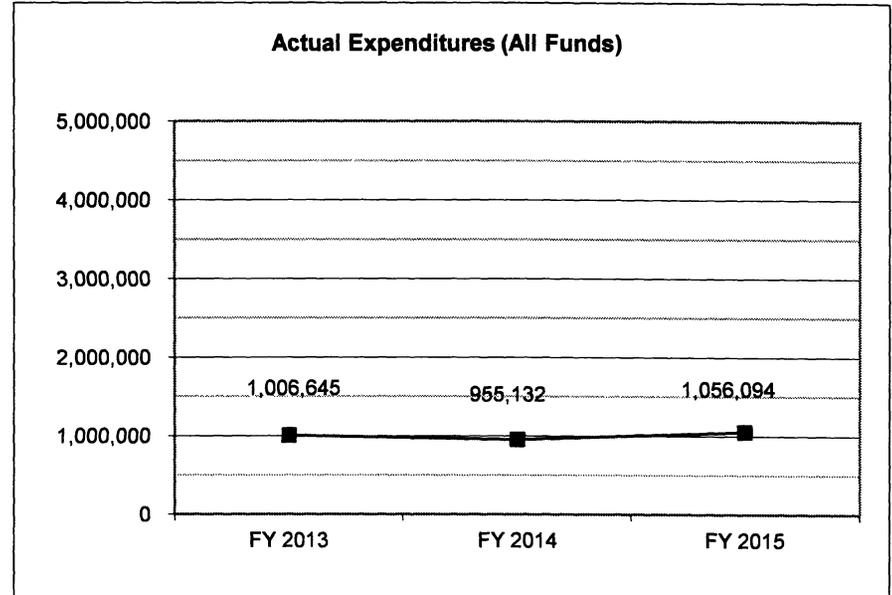
**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Finance Team**

**Budget Unit 41965C**

**4. FINANCIAL HISTORY**

	<b>FY 2013 Actual</b>	<b>FY 2014 Actual</b>	<b>FY 2015 Actual</b>	<b>FY 2016 Current Yr.</b>
Appropriation (All Funds)	1,214,468	1,251,112	1,296,853	1,000,264
Less Reverted (All Funds)	0	(3,789)	(31,381)	(28,587)
	0	0	0	0
Budget Authority (All Funds)	1,214,468	1,247,323	1,265,472	971,677
Actual Expenditures (All Funds)	1,006,645	955,132	1,056,094	N/A
Unexpended (All Funds)	207,823	292,191	209,378	N/A
Unexpended, by Fund:				
General Revenue	0	7,411	78,958	N/A
Federal	114,265	161,361	118,119	N/A
Other	93,558	123,419	12,301	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:**

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
FINANCE**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PS	19.52	840,574	0	43,482	884,056	
	EE	0.00	112,318	0	3,890	116,208	
	<b>Total</b>	<b>19.52</b>	<b>952,892</b>	<b>0</b>	<b>47,372</b>	<b>1,000,264</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>							
Core Reallocation	281 2407 PS	0.00	0	0	0		0 More closely align to budget actuals.
<b>NET DEPARTMENT CHANGES</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	19.52	840,574	0	43,482	884,056	
	EE	0.00	112,318	0	3,890	116,208	
	<b>Total</b>	<b>19.52</b>	<b>952,892</b>	<b>0</b>	<b>47,372</b>	<b>1,000,264</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	19.52	840,574	0	43,482	884,056	
	EE	0.00	112,318	0	3,890	116,208	
	<b>Total</b>	<b>19.52</b>	<b>952,892</b>	<b>0</b>	<b>47,372</b>	<b>1,000,264</b>	

**FLEXIBILITY REQUEST FORM**

<b>BUDGET UNIT NUMBER:</b> 41965C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> Finance Team See complete list of budget units below.	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

**DEPARTMENT REQUEST**

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations in the Finance Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Finance PS (2407-0101) - \$840,574 \* 10% = \$84,057 and Finance EE (2410-0101) - \$112,318 \* 10% = \$11,232  
 - Other Funds: Finance PS (8389-0766) - \$43,482 \* 10% = \$4,348 and Finance PS (8390-0766) - \$3,890 \* 10% = \$389

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, the Finance Team flexed \$0.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

**FLEXIBILITY REQUEST FORM**

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

**DEPARTMENT REQUEST**

The Department is requesting 10% flexibility for General Revenue between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$2,434,515 \* 10% = \$243,452 (54.25 FTE \* 10% = 5.43); EE \$1,623,485 \* 10% = \$162,349

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, there was \$0 flexed between the BCS Teams.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>FINANCE</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	7,704	0.25	3,995	0.25	3,995	0.25	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	31,039	1.37	31,039	1.37	0	0.00
ACCOUNT CLERK II	0	0.00	10,711	0.25	10,711	0.25	0	0.00
TRAINING TECH II	0	0.00	7	0.00	7	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	108,988	3.50	109,233	1.75	109,233	1.75	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	147,040	3.80	93,641	8.00	93,169	8.00	0	0.00
ECONOMIC DEV INCENTIVE SPC III	501,479	11.05	551,151	6.51	548,595	6.51	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	9,382	0.18	9,382	0.13	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	131,775	2.00	68,961	1.15	68,961	1.15	0	0.00
DIVISION DIRECTOR	24,231	0.24	5,936	0.06	5,936	0.06	0	0.00
MISCELLANEOUS PROFESSIONAL	360	0.01	0	0.00	472	0.01	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	1,442	0.04	0	0.00	2,556	0.04	0	0.00
<b>TOTAL - PS</b>	<b>923,019</b>	<b>20.89</b>	<b>884,056</b>	<b>19.52</b>	<b>884,056</b>	<b>19.52</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	2,901	0.00	6,418	0.00	6,418	0.00	0	0.00
TRAVEL, OUT-OF-STATE	1,888	0.00	14,855	0.00	14,855	0.00	0	0.00
FUEL & UTILITIES	0	0.00	8,018	0.00	8,018	0.00	0	0.00
SUPPLIES	14,213	0.00	10,331	0.00	10,331	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	25,387	0.00	8,825	0.00	8,825	0.00	0	0.00
COMMUNICATION SERV & SUPP	10,148	0.00	22,224	0.00	22,224	0.00	0	0.00
PROFESSIONAL SERVICES	6,640	0.00	27,158	0.00	27,158	0.00	0	0.00
M&R SERVICES	1,409	0.00	901	0.00	901	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	1,932	0.00	1,932	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	4,000	0.00	4,000	0.00	0	0.00
OFFICE EQUIPMENT	67,350	0.00	2,519	0.00	2,519	0.00	0	0.00
OTHER EQUIPMENT	3,139	0.00	1,018	0.00	1,018	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	751	0.00	751	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	2,080	0.00	2,080	0.00	0	0.00
MISCELLANEOUS EXPENSES	0	0.00	3,178	0.00	3,178	0.00	0	0.00

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>FINANCE</b>								
<b>CORE</b>								
REBILLABLE EXPENSES	0	0.00	2,000	0.00	2,000	0.00	0	0.00
<b>TOTAL - EE</b>	<b>133,075</b>	<b>0.00</b>	<b>116,208</b>	<b>0.00</b>	<b>116,208</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,056,094</b>	<b>20.89</b>	<b>\$1,000,264</b>	<b>19.52</b>	<b>\$1,000,264</b>	<b>19.52</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$935,701	18.60	\$952,892	18.52	\$952,892	18.52		0.00
FEDERAL FUNDS	\$85,555	1.49	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$34,838	0.80	\$47,372	1.00	\$47,372	1.00		0.00

**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: Finance Team**  
**Program is found in the following core budget(s): Finance Team**

**1. What does this program do?**

The Finance Team, within the Division of Business and Community Services, is responsible for evaluating community projects for state financial assistance and packaging incentive proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processing large volumes of financial program applications including tax credits, loans and grants.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo. establishes the Department of Economic Development and its divisions.

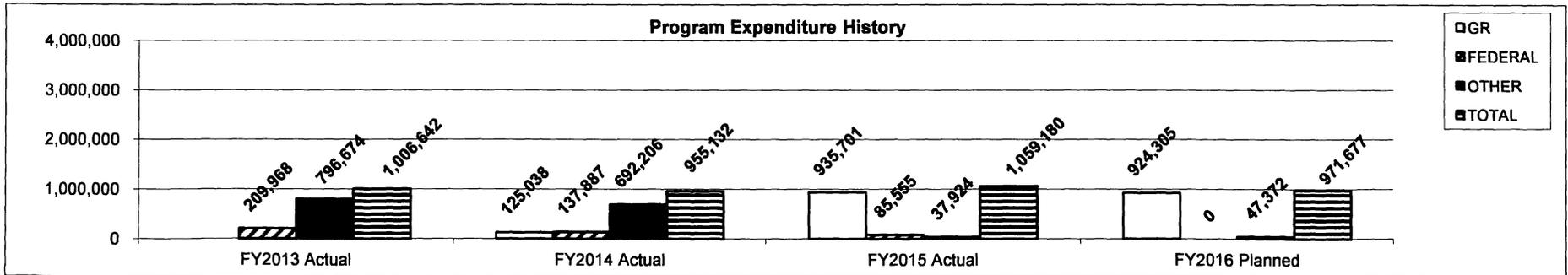
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

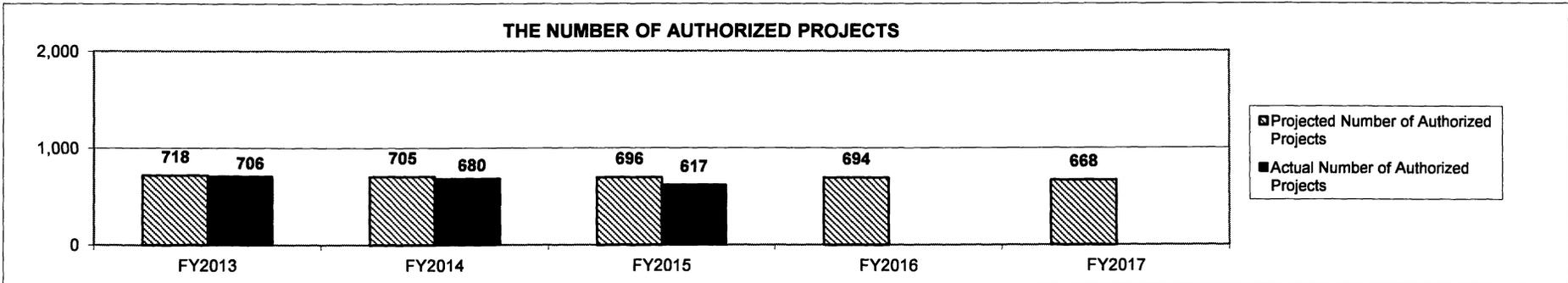
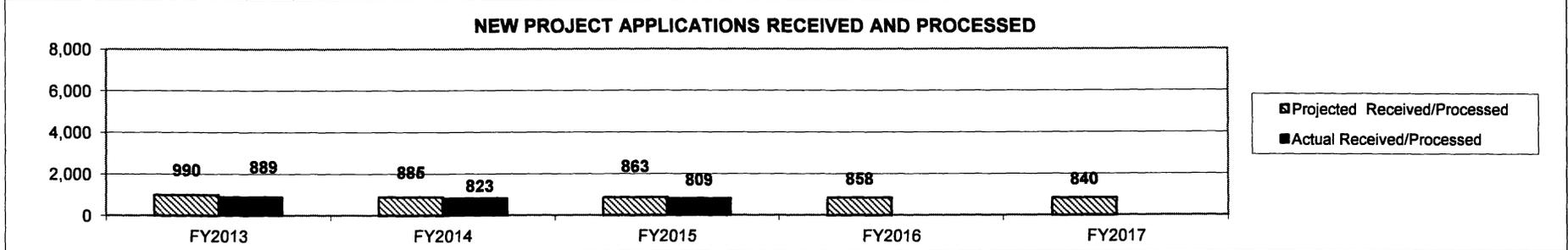
**6. What are the sources of the "Other" funds?**

Economic Development Advancement Fund (0783) FY13-FY14 and State Supplemental Downtown Development Fund (0766) FY14-FY16

**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: Finance Team**  
**Program is found in the following core budget(s): Finance Team**

**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**

The efficiency measure for the Finance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the FY divided by the total BCS operational budget for the FY.

	FY2013 Actual	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
<b>\$ of Financial Incentives Issued or Awarded</b>	\$340,785,161	\$335,504,572		\$348,074,924		
<b>\$ of BCS Operational Budget</b>	\$ 5,859,073	\$ 5,737,553	\$ 5,798,313	\$ 5,064,417	\$ 5,798,313	\$5,533,428
<b>Cost Benefit to Achieve a Result</b>	\$ 0.017	\$ 0.017		\$ 0.015		

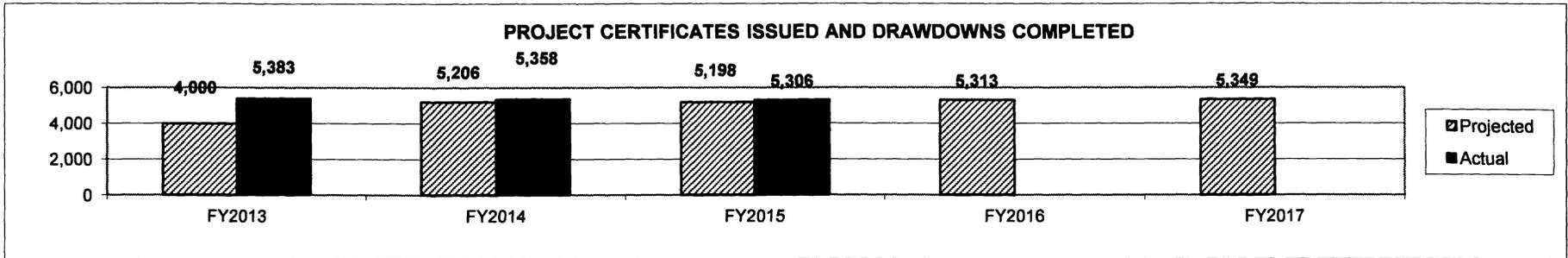
**PROGRAM DESCRIPTION**

**Department: Economic Development**

**Program Name: Finance Team**

**Program is found in the following core budget(s): Finance Team**

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**  
**NA**

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>COMPLIANCE</b>								
<b>CORE</b>								
<b>PERSONAL SERVICES</b>								
GENERAL REVENUE	120,735	2.11	69,816	2.01	69,816	2.01	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	307,763	7.36	0	0.00	0	0.00	0	0.00
TOTAL - PS	428,498	9.47	69,816	2.01	69,816	2.01	0	0.00
<b>EXPENSE &amp; EQUIPMENT</b>								
GENERAL REVENUE	22,369	0.00	21,336	0.00	21,336	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	27,652	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	50,021	0.00	21,336	0.00	21,336	0.00	0	0.00
<b>PROGRAM-SPECIFIC</b>								
DED-ED PRO-CDBG-ADMINISTRATION	1,019	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	1,019	0.00	0	0.00	0	0.00	0	0.00
<b>TOTAL</b>	<b>479,538</b>	<b>9.47</b>	<b>91,152</b>	<b>2.01</b>	<b>91,152</b>	<b>2.01</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$479,538</b>	<b>9.47</b>	<b>\$91,152</b>	<b>2.01</b>	<b>\$91,152</b>	<b>2.01</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit 41975C</b>
<b>Division: Business and Community Services</b>	
<b>Core: Compliance Team</b>	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	69,816	0	0	69,816
EE	21,336	0	0	21,336
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>91,152</b>	<b>0</b>	<b>0</b>	<b>91,152</b>
FTE	2.01	0.00	0.00	2.01

	FY 2017 Governor's Recommendation			
	GR	Fed	Other	Total
PS			0	0
EE			0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FTE			0.00	0.00

<b>Est. Fringe</b>	21,064	0	0	21,064
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Other Funds:

**2. CORE DESCRIPTION**

The Compliance Team, within the Division of Business and Community Services (BCS), provides both in-house administration; application eligibility determination, review and recommendation, award and approval of release of funds , and project oversight; and on-site monitoring and project compliance for the Community Development Block Grant Program to ensure funds are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team works in partnership with communities to improve infrastructure and provide growth opportunities throughout the state. They provide annual program training and specialized new grantee training and technical assistance to Missouri's rural communities.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

**3. PROGRAM LISTING (list programs included in this core funding)**

Compliance Team

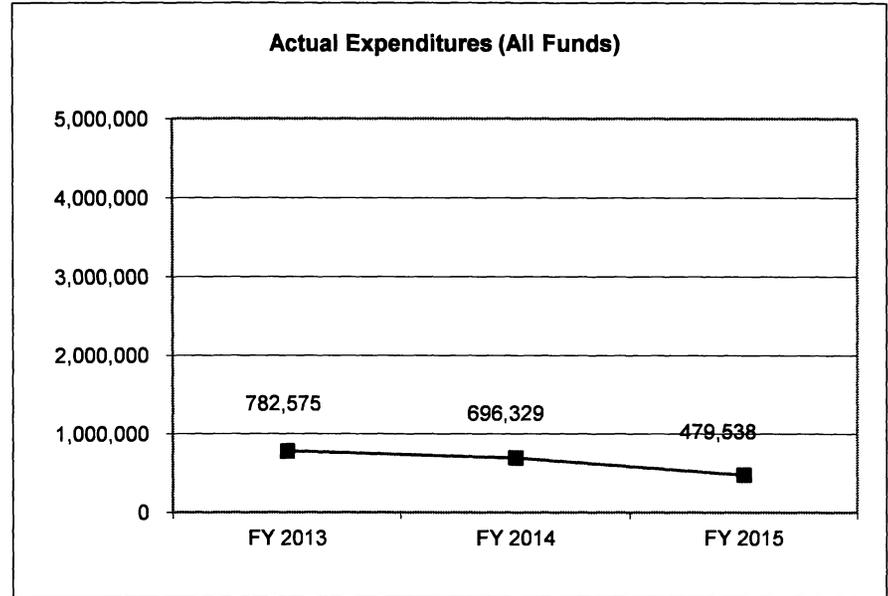
**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Compliance Team**

**Budget Unit 41975C**

**4. FINANCIAL HISTORY**

	<b>FY 2013 Actual</b>	<b>FY 2014 Actual</b>	<b>FY 2015 Actual</b>	<b>FY 2016 Current Yr.</b>
Appropriation (All Funds)	855,904	840,162	846,618	91,152
Less Reverted (All Funds)	(2,609)	(2,548)	(4,748)	(2,735)
Less Restricted ( All Funds)	0	0	0	0
Budget Authority (All Funds)	853,295	837,614	841,870	88,417
Actual Expenditures (All Funds)	782,575	696,329	479,538	N/A
Unexpended (All Funds)	70,720	141,285	362,332	N/A
Unexpended, by Fund:				
General Revenue	1,919	132	10,434	N/A
Federal	52,567	120,635	351,898	N/A
Other	16,234	20,518	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:**

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
COMPLIANCE**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PS	2.01	69,816	0	0	69,816	
	EE	0.00	21,336	0	0	21,336	
	<b>Total</b>	<b>2.01</b>	<b>91,152</b>	<b>0</b>	<b>0</b>	<b>91,152</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>							
Core Reallocation	283 2416 PS	(0.00)	0	0	0	(0)	More closely align to budget actuals.
	<b>NET DEPARTMENT CHANGES</b>	<b>(0.00)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>(0)</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	2.01	69,816	0	0	69,816	
	EE	0.00	21,336	0	0	21,336	
	<b>Total</b>	<b>2.01</b>	<b>91,152</b>	<b>0</b>	<b>0</b>	<b>91,152</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	2.01	69,816	0	0	69,816	
	EE	0.00	21,336	0	0	21,336	
	<b>Total</b>	<b>2.01</b>	<b>91,152</b>	<b>0</b>	<b>0</b>	<b>91,152</b>	

**FLEXIBILITY REQUEST FORM**

<b>BUDGET UNIT NUMBER:</b> 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> Compliance Team See complete list of budget units below.	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

**DEPARTMENT REQUEST**

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations for the BCS teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Compliance PS (2416-0101) - \$69,816 \* 10% = \$6,982 and Compliance EE (2422-0101) - \$21,336 \* 10% = \$2,134

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, the Compliance Team flexed \$0.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

**FLEXIBILITY REQUEST FORM**

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

**DEPARTMENT REQUEST**

The Department is requesting 10% flexibility for General Revenue between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$2,434,515 \* 10% = \$243,452 (54.25 FTE \* 10% = 5.43); EE \$1,623,485 \* 10% = \$162,349

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, there was \$0 flexed between the BCS Teams.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>COMPLIANCE</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	7,703	0.25	9,765	0.25	9,765	0.25	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	10,103	0.50	0	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	2,020	0.15	0	0.00	0	0.00
ACCOUNT CLERK II	27,799	1.00	0	0.00	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	87,936	2.81	3,610	0.36	3,610	0.36	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	5,251	0.10	5,251	0.10	0	0.00
ECONOMIC DEV INCENTIVE SPC III	141,501	3.00	4,327	0.40	4,327	0.40	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	51,736	1.00	10,793	0.10	0	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	70,390	1.00	5,050	0.00	25,946	0.60	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	6,980	0.00	6,980	0.00	0	0.00
DIVISION DIRECTOR	26,632	0.27	11,917	0.15	11,917	0.15	0	0.00
DESIGNATED PRINCIPAL ASST DIV	2,726	0.04	0	0.00	2,020	0.15	0	0.00
MISCELLANEOUS PROFESSIONAL	12,075	0.10	0	0.00	0	0.00	0	0.00
<b>TOTAL - PS</b>	<b>428,498</b>	<b>9.47</b>	<b>69,816</b>	<b>2.01</b>	<b>69,816</b>	<b>2.01</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	18,926	0.00	893	0.00	893	0.00	0	0.00
TRAVEL, OUT-OF-STATE	1,023	0.00	0	0.00	1,000	0.00	0	0.00
FUEL & UTILITIES	0	0.00	116	0.00	116	0.00	0	0.00
SUPPLIES	4,298	0.00	5,110	0.00	4,110	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	5,940	0.00	4,314	0.00	4,314	0.00	0	0.00
COMMUNICATION SERV & SUPP	5,014	0.00	3,689	0.00	3,689	0.00	0	0.00
PROFESSIONAL SERVICES	2,591	0.00	5,341	0.00	5,341	0.00	0	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	1	0.00	1	0.00	0	0.00
M&R SERVICES	924	0.00	2	0.00	2	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	2	0.00	2	0.00	0	0.00
OFFICE EQUIPMENT	10,000	0.00	17	0.00	17	0.00	0	0.00
OTHER EQUIPMENT	705	0.00	17	0.00	17	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	0	0.00
BUILDING LEASE PAYMENTS	600	0.00	1	0.00	1	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	1,663	0.00	1,663	0.00	0	0.00
MISCELLANEOUS EXPENSES	0	0.00	168	0.00	168	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	1	0.00	1	0.00	0	0.00
<b>TOTAL - EE</b>	<b>50,021</b>	<b>0.00</b>	<b>21,336</b>	<b>0.00</b>	<b>21,336</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>COMPLIANCE</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	375	0.00	0	0.00	0	0.00	0	0.00
REFUNDS	644	0.00	0	0.00	0	0.00	0	0.00
<b>TOTAL - PD</b>	<b>1,019</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$479,538</b>	<b>9.47</b>	<b>\$91,152</b>	<b>2.01</b>	<b>\$91,152</b>	<b>2.01</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$143,104	2.11	\$91,152	2.01	\$91,152	2.01		0.00
FEDERAL FUNDS	\$336,434	7.36	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**  
**Program Name: Compliance Team**  
**Program is found in the following core budget(s): Compliance Team**

**1. What does this program do?**

The Compliance Team, within the Division of Business and Community Services (BCS), provides both in-house administration; application eligibility determination, review and recommendation, award and approval of release of funds , and project oversight; and on-site monitoring and project compliance for the Community Development Block Grant Program to ensure funds are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team works in partnership with communities to improve infrastructure and provide growth opportunities throughout the state. They provide annual program training and specialized new grantee training and technical assistance to Missouri's rural communities.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions.

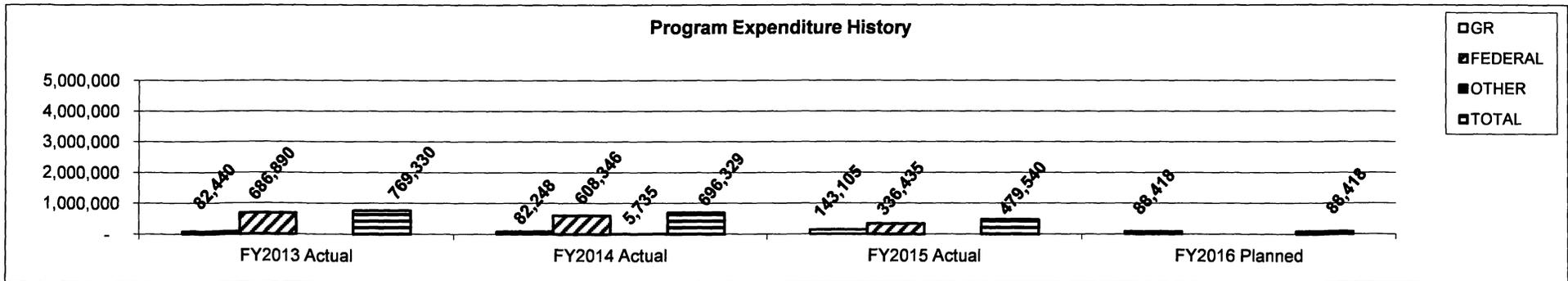
**3. Are there federal matching requirements? If yes, please explain.**

Yes. The match is 2% of the annual allocation.

**4. Is this a federally mandated program? If yes, please explain.**

It is a formula-based block grant provided to the State of Missouri.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

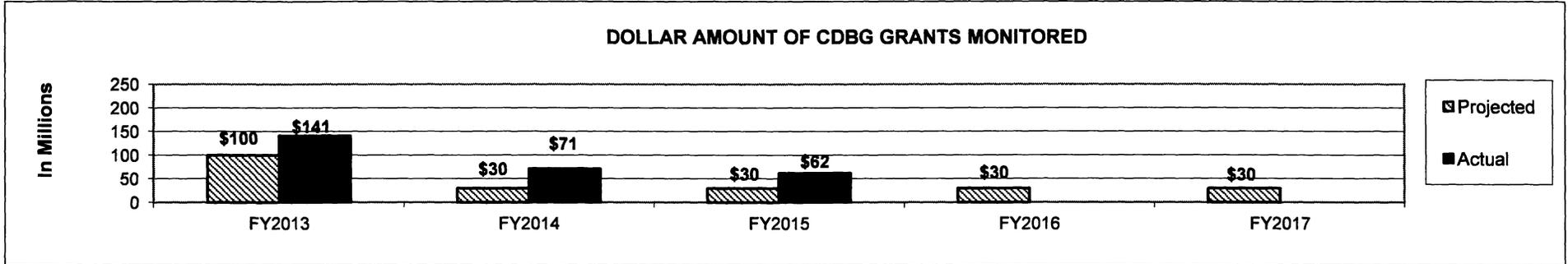
**6. What are the sources of the "Other " funds?**

Economic Development Advancement Fund (0783) FY13-FY14.

**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: Compliance Team**  
**Program is found in the following core budget(s): Compliance Team**

**7a. Provide an effectiveness measure.**

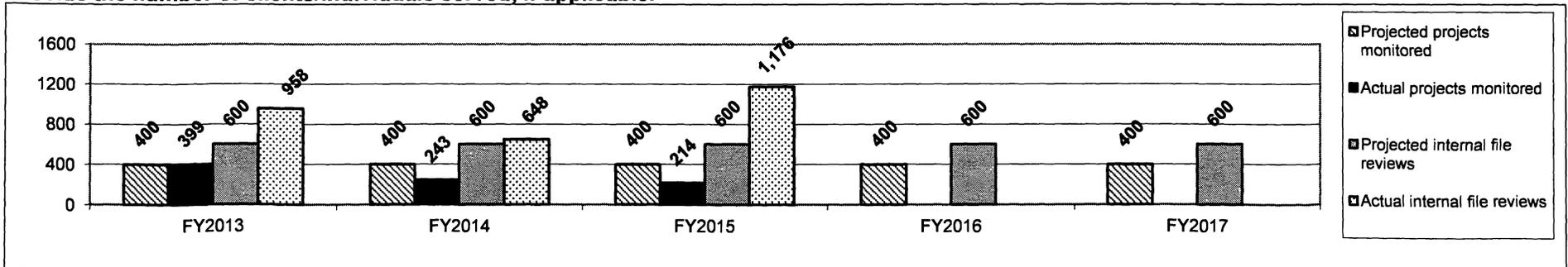


**7b. Provide an efficiency measure.**

The efficiency measure for the Compliance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the FY divided by the total BCS operational budget for the FY.

	FY2013 Actual	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
\$ of Financial Incentives Issued or Awarded	\$340,785,161	\$335,504,572		\$348,074,924		
\$ of BCS Operational Budget	\$ 5,859,073	\$ 5,737,553	\$ 5,798,313	\$ 5,064,417	\$ 5,798,313	\$5,533,428
Cost Benefit to Achieve a Result	\$0.017	\$0.017		\$0.015		

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

NA

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>TAX CREDIT REFUNDS</b>								
<b>CORE</b>								
<b>PROGRAM-SPECIFIC</b>								
ECON DEVELOP ADVANCEMENT FUND	9,361	0.00	1	0.00	1	0.00	0	0.00
TOTAL - PD	9,361	0.00	1	0.00	1	0.00	0	0.00
<b>TOTAL</b>	<b>9,361</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$9,361</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit 41980C</b>
<b>Division: Business and Community Services</b>	
<b>Core: Econ Dev Advancement Fund Refunds (EDAF)</b>	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0		0	0	0	0
EE	0	0	0	0		0	0	0	0
PSD	0	0	1	1 E		0	0	0	0 E
TRF	0	0	0	0		0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>		<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)  
An "E" is requested on \$1 Other Funds

Other Funds: Economic Development Advancement Fund (0783)  
An "E" is requested on \$1 Other Funds

**2. CORE DESCRIPTION**

The Economic Development Advancement Fund (EDAF) was created per 620.1900, RSMo, in order to receive fees from the recipients of any tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. This core item provides the Department of Economic Development the ability to refund an overpayment or erroneous payment of any amount credited to the EDAF.

**3. PROGRAM LISTING (list programs included in this core funding)**

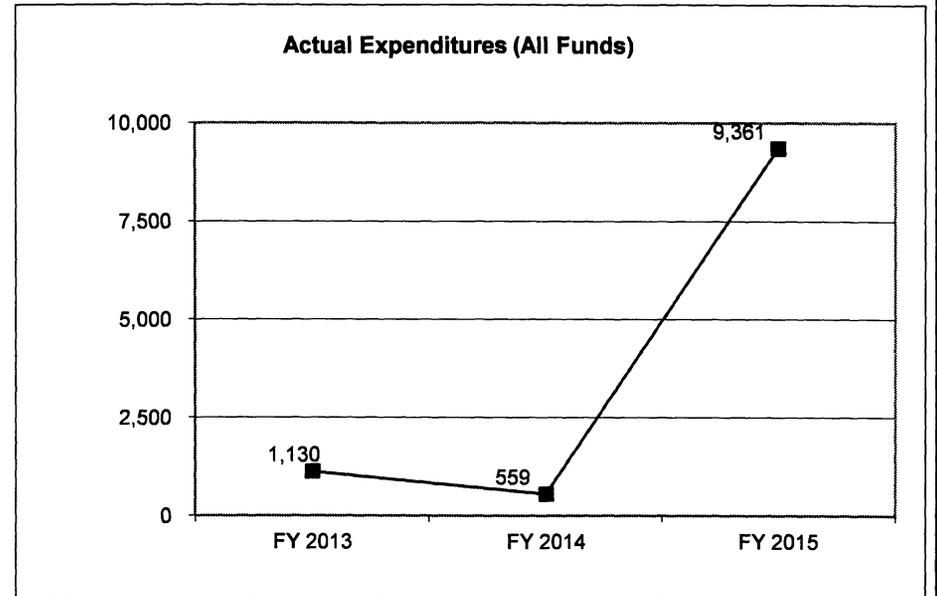
Economic Development Advancement Fund.

**CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit 41980C</b>
<b>Division: Business and Community Services</b>	
<b>Core: Econ Dev Advancement Fund Refunds (EDAF)</b>	

**4. FINANCIAL HISTORY**

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1	1	1	1
Actual Expenditures (All Funds)	1,130	559	9,361	N/A
Unexpended (All Funds)	(1,129)	(558)	(9,360)	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	(1,129)	(558)	(9,360)	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:**

**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
TAX CREDIT REFUNDS**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>TAX CREDIT REFUNDS</b>								
<b>CORE</b>								
REFUNDS	9,361	0.00	1	0.00	1	0.00	0	0.00
TOTAL - PD	9,361	0.00	1	0.00	1	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$9,361</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$9,361	0.00	\$1	0.00	\$1	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**  
**Program Name: Economic Development Advancement Fund Refunds**  
**Program is found in the following core budget(s): EDAF Refunds**

**1. What does this program do?**

This item provides the ability to refund an overpayment or erroneous payment of any amount credited to the Economic Development Advancement Fund (EDAF) per 620.1900, RSMo. The EDAF was created in order to receive fees from the recipients of any tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. The fund is also structured to receive gifts, contributions, grants, or bequests received from federal, private and other sources including any appropriations to the fund.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.1900, RSMo, which established the Economic Development Advancement Fund.

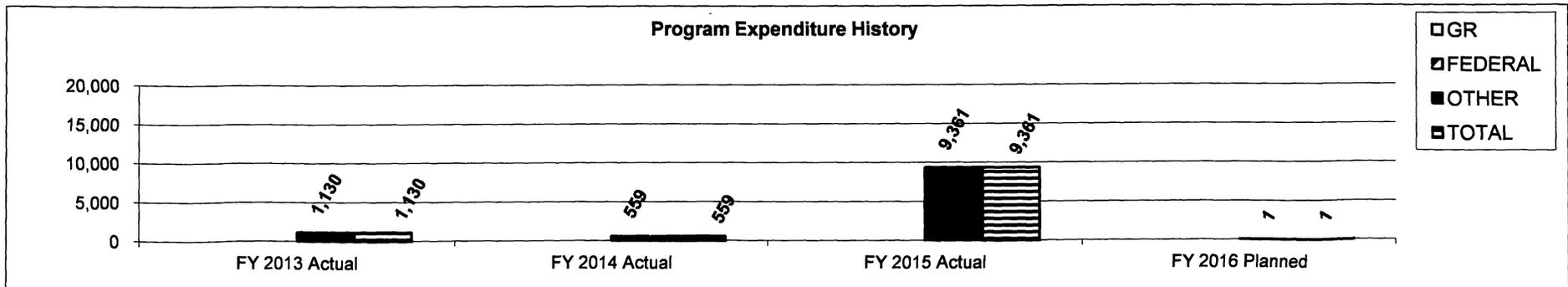
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Economic Development Advancement Fund (0783)

**PROGRAM DESCRIPTION**

**Department: Economic Development**

**Program Name: Economic Development Advancement Fund Refunds**

**Program is found in the following core budget(s): EDAF Refunds**

**7a. Provide an effectiveness measure.**

NA

**7b. Provide an efficiency measure.**

NA

**7c. Provide the number of clients/individuals served, if applicable.**

NA

**7d. Provide a customer satisfaction measure, if available.**

NA

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>INTRN TRADE &amp; INVEST OFFICES</b>								
<b>CORE</b>								
<b>EXPENSE &amp; EQUIPMENT</b>								
GENERAL REVENUE	1,074,523	0.00	1,910,000	0.00	1,910,000	0.00	0	0.00
TOTAL - EE	1,074,523	0.00	1,910,000	0.00	1,910,000	0.00	0	0.00
<b>TOTAL</b>	<b>1,074,523</b>	<b>0.00</b>	<b>1,910,000</b>	<b>0.00</b>	<b>1,910,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,074,523</b>	<b>0.00</b>	<b>\$1,910,000</b>	<b>0.00</b>	<b>\$1,910,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42013C
<b>Division:</b> Business and Community Services	
<b>Core:</b> International Trade and Investment Offices	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
<b>PS</b>	0	0	0	0	<b>PS</b>	0	0	0	0
<b>EE</b>	1,910,000	0	0	1,910,000	<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	0	0	<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0	<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>1,910,000</b>	<b>0</b>	<b>0</b>	<b>1,910,000</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Other Funds:

**2. CORE DESCRIPTION**

Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; Seoul, Republic of South Korea; Mumbai, India; Sao Paulo, Brazil; Hong Kong; Singapore; Toronto, Canada; and Israel (pending) are responsible for Sales Promotion, Market Entry Strategies, and Investment Strategies as outlined below.

**Sales Promotion:** Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions.

**Market Entry Strategies:** Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies for the purpose of exporting their products and services.

**Investment Strategies:** Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the State and its partners.

**3. PROGRAM LISTING (list programs included in this core funding)**

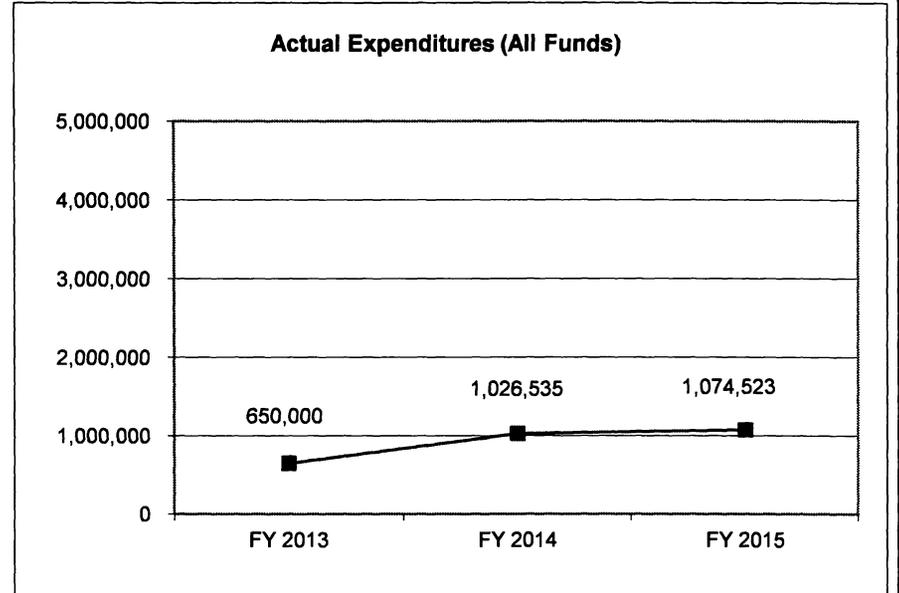
International Trade and Investment Offices

**CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b> <u>42013C</u>
<b>Division:</b>	<b>Business and Community Services</b>	
<b>Core:</b>	<b>International Trade and Investment Offices</b>	

**4. FINANCIAL HISTORY**

	<u>FY 2013</u> Actual	<u>FY 2014</u> Actual	<u>FY 2015</u> Actual	<u>FY 2016</u> Current Yr.
Appropriation (All Funds)	650,000	1,710,000	1,710,000	1,910,000
Less Reverted (All Funds)	0	(31,800)	(51,300)	(57,300)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	<u>650,000</u>	<u>1,678,200</u>	<u>1,658,700</u>	<u>1,852,700</u>
Actual Expenditures (All Funds)	<u>650,000</u>	<u>1,026,535</u>	<u>1,074,523</u>	N/A
Unexpended (All Funds)	<u>0</u>	<u>651,665</u>	<u>584,177</u>	N/A
Unexpended, by Fund:				
General Revenue	0	1,665	584,177	N/A
Federal	0	0	0	N/A
Other	0	650,000	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:**

**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
INTRN TRADE & INVEST OFFICES**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	EE	0.00	1,910,000	0	0	1,910,000	
	<b>Total</b>	<b>0.00</b>	<b>1,910,000</b>	<b>0</b>	<b>0</b>	<b>1,910,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	EE	0.00	1,910,000	0	0	1,910,000	
	<b>Total</b>	<b>0.00</b>	<b>1,910,000</b>	<b>0</b>	<b>0</b>	<b>1,910,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	EE	0.00	1,910,000	0	0	1,910,000	
	<b>Total</b>	<b>0.00</b>	<b>1,910,000</b>	<b>0</b>	<b>0</b>	<b>1,910,000</b>	

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>INTRN TRADE &amp; INVEST OFFICES</b>								
<b>CORE</b>								
PROFESSIONAL SERVICES	1,074,523	0.00	1,910,000	0.00	1,910,000	0.00	0	0.00
TOTAL - EE	1,074,523	0.00	1,910,000	0.00	1,910,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$1,074,523</b>	<b>0.00</b>	<b>\$1,910,000</b>	<b>0.00</b>	<b>\$1,910,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$1,074,523	0.00	\$1,910,000	0.00	\$1,910,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**PROGRAM DESCRIPTION**

**Department: Economic Development**

**Program Name: International Trade and Investment Offices**

**Program is found in the following core budget(s): International Trade and Investment Offices**

**1. What does this program do?**

Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; Seoul, Republic of South Korea; Mumbai, India; Sao Paulo, Brazil; Hong Kong; Singapore; Toronto, Canada; and Israel (pending) are responsible for Sales Promotion, Market Entry Strategies, and Investment Strategies as outlined below.

**Sales Promotion:** Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions.

**Market Entry Strategies:** Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies for the purpose of exporting their products and services.

**Investment Strategies:** Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

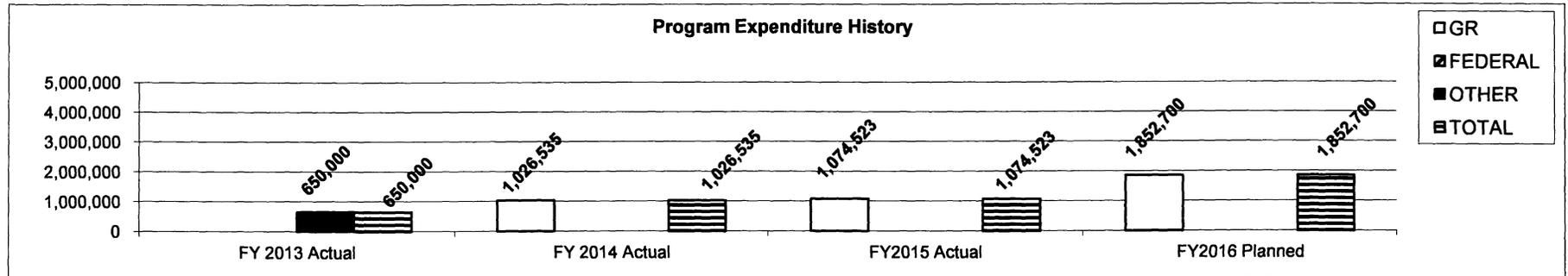
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

**6. What are the sources of the "Other " funds?**

Economic Development Advancement Fund (0783) for FY13-FY14

**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: International Trade and Investment Offices**  
**Program is found in the following core budget(s): International Trade and Investment Offices**

**7a. Provide an effectiveness measure.**

	<b>FY2013 Projected</b>	<b>FY2013 Actual</b>	<b>FY2014 Projected</b>	<b>FY2014 Actual</b>	<b>FY2015 Projected</b>	<b>FY2015 Actual</b>	<b>FY2016 Projected</b>	<b>FY2017 Projected</b>
Trade: \$ Amount of Export Sales	\$21.5M	\$113.1M	\$25.75M	\$68.3M	\$25.75M	\$48.9M	\$28.33M	\$44.87M
Trade: Number of In-Country Contacts Generated	856	4,226	1,028	11,018	1,028	3,822	1,131	4,832
Investment: Number of Leads Referred to DED	95	73	107	108	107	95	95	114
Investment: Number of Projects Referred to DED	34	37	35	40	35	33	36	41

**7b. Provide an efficiency measure.**

	<b>FY2013 Projected</b>	<b>FY2013 Actual</b>	<b>FY2014 Projected</b>	<b>FY2014 Actual</b>	<b>FY2015 Projected</b>	<b>FY2015 Actual</b>	<b>FY2016 Projected</b>	<b>FY2017 Projected</b>
\$ Amount of Export Sales	\$21.5M	\$113.1M	\$23.6M	\$68.3M	\$25.75M	\$48.9M	\$28.33M	\$44.87M
Cost of Foreign Offices	\$ 650,000	\$650,000	\$1,157,500	\$1,327,820	\$1,658,700	\$1,074,523	\$1,852,700	\$1,852,700
Cost Benefit to Achieve Results	\$ 0.04	\$ 0.01	\$ 0.05	\$ 0.02	\$ 0.06	\$ 0.02	\$ 0.07	\$0.04

Note: The International Trade & Investment Office's performance is measured in two key areas: Trade and Investment. The performance of each office is reported by Missouri firms in the form of a Client Impact Statement (CIS) once service is provided. The CIS reporting system was implemented in FY2010.

Note: Documented Export Sales are attributable to agency programs and marketing activities.

**7c. Provide the number of clients/individuals served, if applicable.**

	<b>FY2013 Projected</b>	<b>FY2013 Actual</b>	<b>FY2014 Projected</b>	<b>FY2014 Actual</b>	<b>FY2015 Projected</b>	<b>FY2015 Actual</b>	<b>FY2016 Projected</b>	<b>FY2017 Projected</b>
Number of Missouri Firms Assisted	504	443	554	511	441	265	485	362
Number of Trade Events Conducted	60	131	66	53	138	50	50	61
Number of Invest. Networking Events	10	25	11	40	20	41	20	32

**7d. Provide a customer satisfaction measure, if available.**

	<b>FY2013 Projected</b>	<b>FY2013 Actual</b>	<b>FY2014 Projected</b>	<b>FY2014 Actual</b>	<b>FY2015 Projected</b>	<b>FY2015 Actual</b>	<b>FY2016 Projected</b>	<b>FY2017 Projected</b>
Customer Satisfaction Rating	95%	92%	95%	97%	94%	95%	94%	94%

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>BUSINESS RECRUITMENT&amp;MARKETING</b>								
<b>CORE</b>								
<b>EXPENSE &amp; EQUIPMENT</b>								
ECON DEVELOP ADVANCEMENT FUND	1,804,785	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00
TOTAL - EE	1,804,785	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00
<b>TOTAL</b>	<b>1,804,785</b>	<b>0.00</b>	<b>2,250,000</b>	<b>0.00</b>	<b>2,250,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,804,785</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42014C</u>
<b>Division:</b> Business and Community Services	
<b>Core:</b> Business Recruitment and Marketing	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	2,250,000	2,250,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>	<b>2,250,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

	FY 2017 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

Other Funds: Economic Development Advancement Fund (0783)

**2. CORE DESCRIPTION**

The Economic Development Advancement Fund allows the Department to contract for the services of a professional firm or organization to work with the DED and other economic development organizations at the state, regional and local levels to attract new companies and help advance Missouri's standing as an industrial leader. Services contracted for include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners. Contracted duties also include marketing the state nationally and internationally in a manner that effectively produces new leads for business recruitment, including but not limited to, maintaining a working relationship with national site selection firms and coordinating opportunities with DED overseas offices.

The contract provides for an integrated partnership with the Missouri Department of Economic Development, Division of Business and Community Services staff who oversee the business development incentives for the State. The private component of the initiative currently calls for matching private dollars to be contributed to the annual budget. This fund was created by the General Assembly and grants the DED the authority to collect a 2.5 percent fee from awardees on certain state tax credits issued in order to direct those fees to the fund and pay the costs of the contract.

**3. PROGRAM LISTING (list programs included in this core funding)**

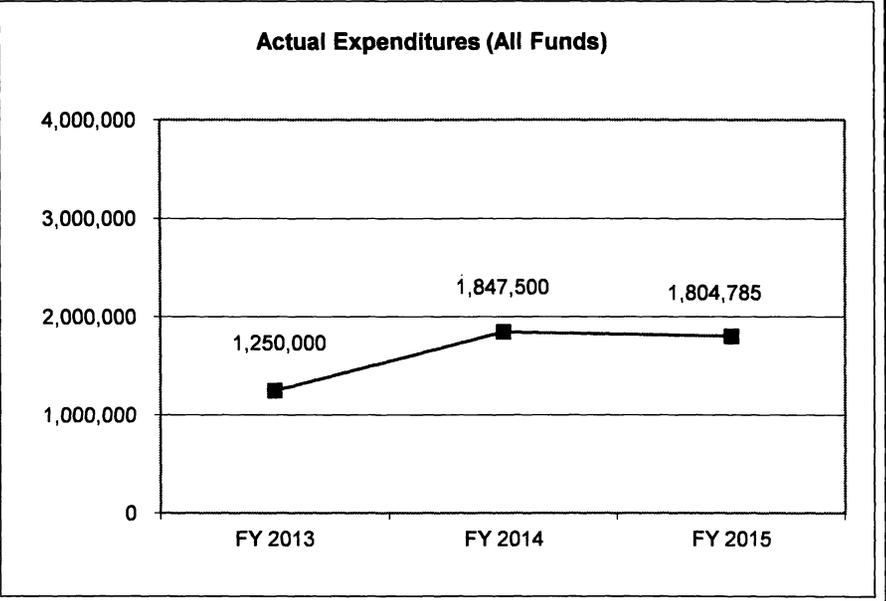
Business Recruitment and Marketing

**CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit <u>42014C</u></b>
<b>Division:</b>	<b>Business and Community Services</b>	
<b>Core:</b>	<b>Business Recruitment and Marketing</b>	

**4. FINANCIAL HISTORY**

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	1,250,000	2,250,000	2,250,000	2,250,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,250,000	2,250,000	2,250,000	2,250,000
Actual Expenditures (All Funds)	1,250,000	1,847,500	1,804,785	N/A
Unexpended (All Funds)	0	402,500	445,215	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	402,500	445,215	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:**

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
BUSINESS RECRUITMENT & MARKETING**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	EE	0.00	0	0	2,250,000	2,250,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>	<b>2,250,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	EE	0.00	0	0	2,250,000	2,250,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>	<b>2,250,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	EE	0.00	0	0	2,250,000	2,250,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>	<b>2,250,000</b>	

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>BUSINESS RECRUITMENT&amp;MARKETING</b>								
<b>CORE</b>								
PROFESSIONAL SERVICES	1,804,785	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00
TOTAL - EE	1,804,785	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$1,804,785</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$1,804,785	0.00	\$2,250,000	0.00	\$2,250,000	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business Recruitment and Marketing**

**Program is found in the following core budget(s): Business Recruitment and Marketing**

**1. What does this program do?**

In 2007 the General Assembly authorized a new public/private partnership model with the purpose to bring new business and industry into Missouri. The Economic Development Advancement Fund allows the Department to contract for the services of a professional firm or organization to work with the DED and other economic development organizations at the state, regional and local levels to attract new companies and help advance Missouri's standing as an industrial leader. Services contracted for include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners. Contracted duties also include marketing the state nationally and internationally in a manner that effectively produces new leads for business recruitment, including but not limited to, maintaining a working relationship with national site selection firms and coordinating opportunities with DED overseas offices.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.1900, RSMo., which establishes the Economic Development Advancement Fund.

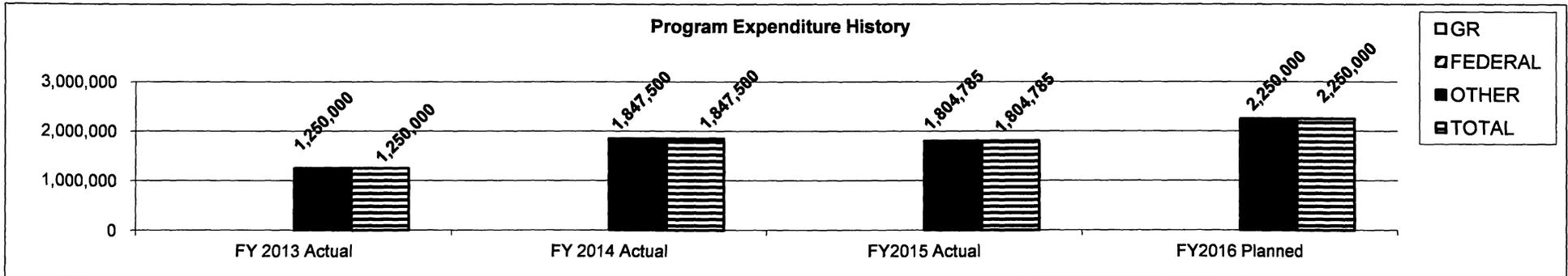
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Economic Development Advancement Fund (0783)

**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: Business Recruitment and Marketing**  
**Program is found in the following core budget(s): Business Recruitment and Marketing**

**7a. Provide an effectiveness measure.**

	<b>FY2013 Projected</b>	<b>FY2013 Actual</b>	<b>FY2014 Projected</b>	<b>FY2014 Actual</b>	<b>FY2015 Projected</b>	<b>FY2015 Actual</b>	<b>FY2016 Projected</b>	<b>FY2017 Projected</b>
<b># of Prospective Recruitment Projects</b>	50	73	55	183	60	201	65	90
<b># of Active Recruitment Projects</b>	70	109	75	98	80	127	85	90
<b># of Projects Successfully Recruited to Missouri</b>	12	16	13	23	14	19	15	16

NOTE: Projected "Recruitment Successes" are based on a 10% conversion rate (10% of active/prospect deals successfully recruited.)

NOTE: Actual FY13 and FY14 figures for prospective and active recruitment projects represent the number of prospects and active projects "opened" during the FY.

**7b. Provide an efficiency measure.**

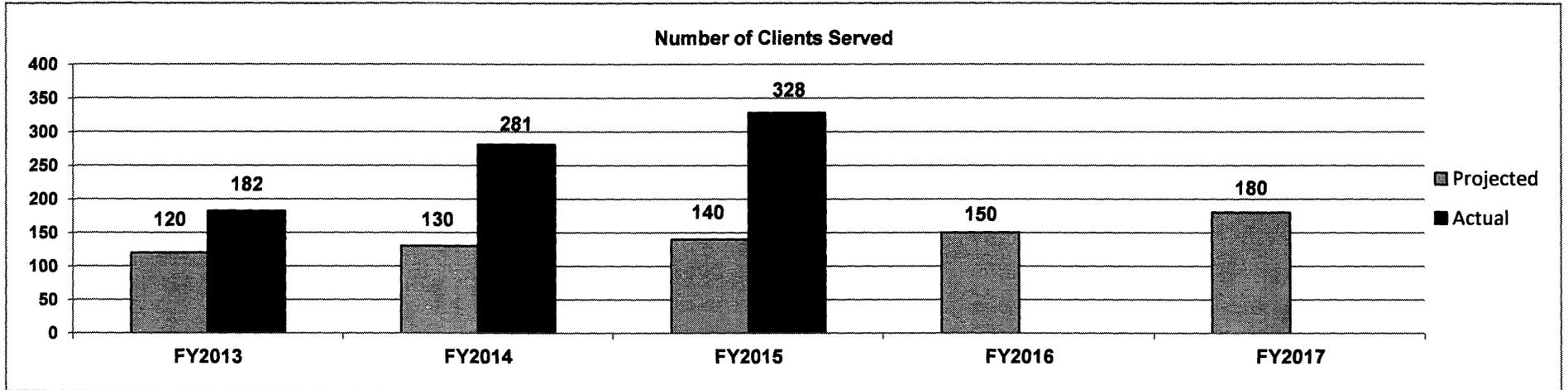
	<b>FY2013 Projected</b>	<b>FY2013 Actual</b>	<b>FY2014 Projected</b>	<b>FY2014 Actual</b>	<b>FY2015 Projected</b>	<b>FY2015 Actual</b>	<b>FY2016 Projected</b>	<b>FY2017 Projected</b>
<b>\$ of State Funding Investment per New Job Created</b>	N/A	\$1,089	N/A	\$582	N/A	\$576	N/A	N/A
<b>\$ of State Funding Investment per New \$45,000 in Annual Payroll Created</b>	N/A	\$1,003	N/A	\$195	N/A	\$421	N/A	N/A
<b>\$ of State Funding Investment per New \$100,000 in Capital Investment Generated</b>	N/A	\$446	N/A	\$433	N/A	\$688	N/A	N/A

NOTE: Efficiency Measure Actuals are a result of a recruitment project worked by the program.

**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: Business Recruitment and Marketing**  
**Program is found in the following core budget(s): Business Recruitment and Marketing**

**7c. Provide the number of clients/individuals served, if applicable.**



NOTE: Actual Clients Served (i.e., new recruitment projects/leads serviced) does not include projects that are re-started and serviced by the program.

NOTE: "Number of Clients Served" includes only the 12-month average of prospective and active recruitment projects; it excludes additional clients served that do not fall into either project category. These additional clients served typically account for 20 to 30 per year.

**7d. Provide a customer satisfaction measure, if available.**

N/A

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

<b>Budget Unit</b>								
<b>Decision Item</b>	<b>FY 2015</b>	<b>FY 2015</b>	<b>FY 2016</b>	<b>FY 2016</b>	<b>FY 2017</b>	<b>FY 2017</b>	<b>*****</b>	<b>*****</b>
<b>Budget Object Summary</b>	<b>ACTUAL</b>	<b>ACTUAL</b>	<b>BUDGET</b>	<b>BUDGET</b>	<b>DEPT REQ</b>	<b>DEPT REQ</b>	<b>SECURED</b>	<b>SECURED</b>
<b>Fund</b>	<b>DOLLAR</b>	<b>FTE</b>	<b>DOLLAR</b>	<b>FTE</b>	<b>DOLLAR</b>	<b>FTE</b>	<b>COLUMN</b>	<b>COLUMN</b>
<b>BRAC ANALYSIS</b>								
<b>CORE</b>								
<b>PROGRAM-SPECIFIC</b>								
GENERAL REVENUE	291,000	0.00	400,000	0.00	400,000	0.00	0	0.00
TOTAL - PD	291,000	0.00	400,000	0.00	400,000	0.00	0	0.00
<b>TOTAL</b>	<b>291,000</b>	<b>0.00</b>	<b>400,000</b>	<b>0.00</b>	<b>400,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$291,000</b>	<b>0.00</b>	<b>\$400,000</b>	<b>0.00</b>	<b>\$400,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b> <u>42075C</u>
<b>Division:</b>	<b>Business and Community Services</b>	
<b>Core:</b>	<b>BRAC Analysis</b>	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request			
	GR	Federal	Other	Total
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	400,000	0	0	400,000
<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>400,000</b>	<b>0</b>	<b>0</b>	<b>400,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

	FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Other Funds:

**2. CORE DESCRIPTION**

The purpose of the BRAC appropriation is to implement strategies identified in the analysis of the impact of Missouri's military bases on the nation's military readiness and the state's economy in order to best position the state to retain its existing military operations and secure additional missions as they may become available. This was in response to a January 2012 announcement that Congress would seek future BRAC (Base Re-alignment and Closure) authorizations.

**3. PROGRAM LISTING (list programs included in this core funding)**

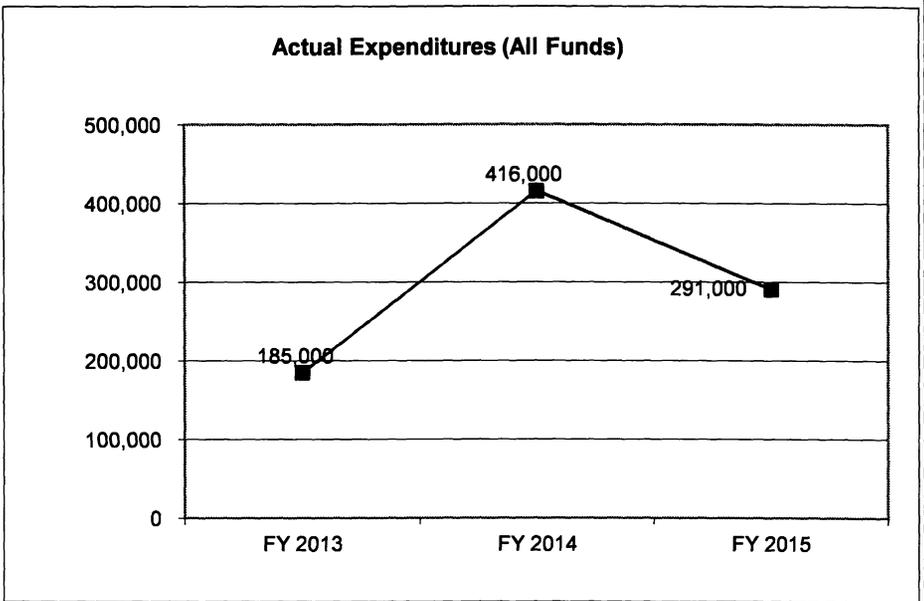
BRAC Analysis

**CORE DECISION ITEM**

**Department:** Economic Development **Budget Unit** 42075C  
**Division:** Business and Community Services  
**Core:** BRAC Analysis

**4. FINANCIAL HISTORY**

	<b>FY 2013 Actual</b>	<b>FY 2014 Actual</b>	<b>FY 2015 Actual</b>	<b>FY 2016 Current Yr.</b>
Appropriation (All Funds)	200,000	425,000	300,000	400,000
Less Reverted (All Funds)	(6,000)	(9,000)	(9,000)	(12,000)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	194,000	416,000	291,000	388,000
Actual Expenditures (All Funds)	185,000	416,000	291,000	N/A
Unexpended (All Funds)	9,000	0	0	N/A
<b>Unexpended, by Fund:</b>				
General Revenue	9,000	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restrictions (when applicable).

**NOTES:**

**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
BRAC ANALYSIS**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	400,000	0	0	400,000	
	<b>Total</b>	<b>0.00</b>	<b>400,000</b>	<b>0</b>	<b>0</b>	<b>400,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	400,000	0	0	400,000	
	<b>Total</b>	<b>0.00</b>	<b>400,000</b>	<b>0</b>	<b>0</b>	<b>400,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	400,000	0	0	400,000	
	<b>Total</b>	<b>0.00</b>	<b>400,000</b>	<b>0</b>	<b>0</b>	<b>400,000</b>	

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>BRAC ANALYSIS</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	291,000	0.00	400,000	0.00	400,000	0.00	0	0.00
TOTAL - PD	291,000	0.00	400,000	0.00	400,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$291,000</b>	<b>0.00</b>	<b>\$400,000</b>	<b>0.00</b>	<b>\$400,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$291,000	0.00	\$400,000	0.00	\$400,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**  
**Program Name: BRAC Analysis**  
**Program is found in the following core budget(s): BRAC Analysis**

**1. What does this program do?**

The purpose of the BRAC appropriation is to implement strategies identified in the analysis of the impact of Missouri's military bases on the nation's military readiness and the state's economy in order to best position the state to retain its existing military operations and secure additional missions as they may become available. This was in response to a January 2012 announcement that Congress would seek future BRAC (Base Re-alignment and Closure) authorizations.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

N/A

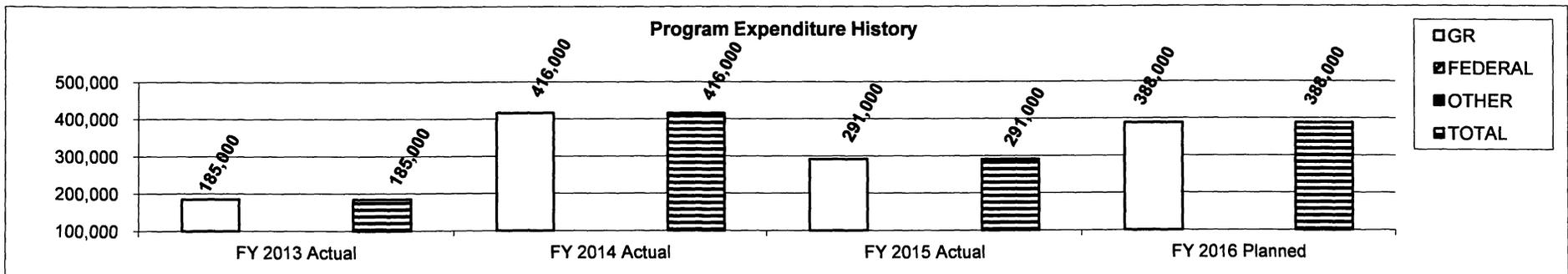
**3. Are there federal matching requirements? If yes, please explain.**

N/A

**4. Is this a federally mandated program? If yes, please explain.**

N/A

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

**6. What are the sources of the "Other " funds?**

N/A

**PROGRAM DESCRIPTION**

**Department: Economic Development**

**Program Name: BRAC Analysis**

**Program is found in the following core budget(s): BRAC Analysis**

**7a. Provide an effectiveness measure.**

N/A

**7b. Provide an efficiency measure.**

N/A

**7c. Provide the number of clients/individuals served, if applicable.**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MILITARY ADVOCATE</b>								
<b>CORE</b>								
<b>PERSONAL SERVICES</b>								
GENERAL REVENUE	0	0.00	100,000	1.00	100,000	1.00	0	0.00
TOTAL - PS	0	0.00	100,000	1.00	100,000	1.00	0	0.00
<b>EXPENSE &amp; EQUIPMENT</b>								
GENERAL REVENUE	0	0.00	100,000	0.00	100,000	0.00	0	0.00
TOTAL - EE	0	0.00	100,000	0.00	100,000	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>200,000</b>	<b>1.00</b>	<b>200,000</b>	<b>1.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$200,000</b>	<b>1.00</b>	<b>\$200,000</b>	<b>1.00</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b> <u>42076C</u>
<b>Division:</b>	<b>Business and Community Services</b>	
<b>Core:</b>	<b>Missouri Military Installation Advocacy</b>	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request			
	GR	Federal	Other	Total
<b>PS</b>	100,000	0	0	100,000
<b>EE</b>	100,000	0	0	100,000
<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>
<b>FTE</b>	<b>1.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1.00</b>

	FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	37,220	0	0	37,220
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Other Funds:

**2. CORE DESCRIPTION**

The purpose of the Missouri Military Advocacy appropriation is to promote the presence and expansion of Missouri's military installations in the state. The Military Advocate will work closely with the department regarding the Base Realignment and Closure (BRAC) to respond on the nation's military readiness and the state's economy in order to best position the state to retain its existing military operations and secure additional missions as they may become available.

**3. PROGRAM LISTING (list programs included in this core funding)**

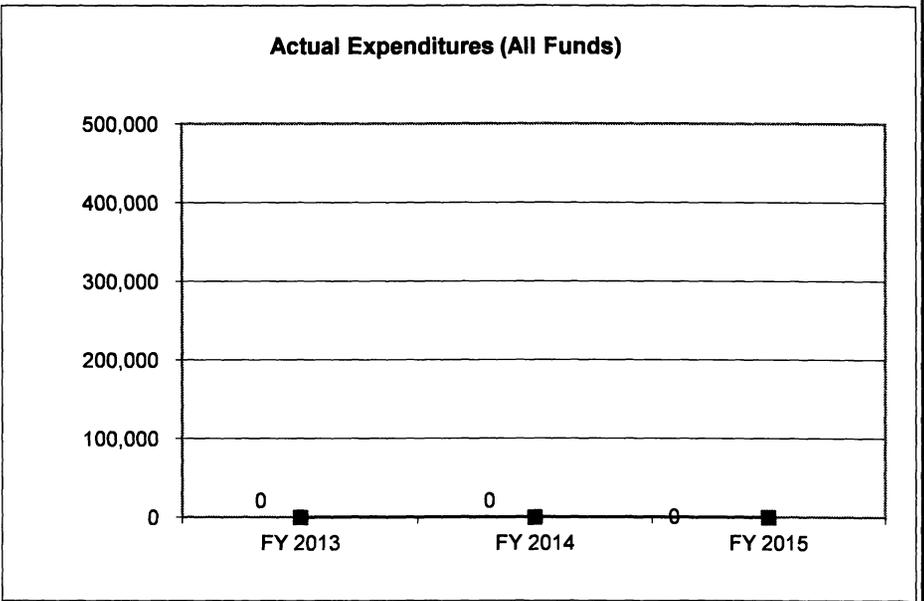
Missouri Military Installation Advocacy

**CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit <u>42076C</u></b>
<b>Division:</b>	<b>Business and Community Services</b>	
<b>Core:</b>	<b>Missouri Military Installation Advocacy</b>	

**4. FINANCIAL HISTORY**

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	0	0	0	200,000
Less Reverted (All Funds)	0	0	0	(6,000)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	0	194,000
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restrictions (when applicable).

**NOTES:**

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MILITARY ADVOCATE**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PS	1.00	100,000	0	0	100,000	
	EE	0.00	100,000	0	0	100,000	
	<b>Total</b>	<b>1.00</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	1.00	100,000	0	0	100,000	
	EE	0.00	100,000	0	0	100,000	
	<b>Total</b>	<b>1.00</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	1.00	100,000	0	0	100,000	
	EE	0.00	100,000	0	0	100,000	
	<b>Total</b>	<b>1.00</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	

**DED - BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MILITARY ADVOCATE</b>								
<b>CORE</b>								
DESIGNATED PRINCIPAL ASST DIV	0	0.00	100,000	1.00	100,000	1.00	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>100,000</b>	<b>1.00</b>	<b>100,000</b>	<b>1.00</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	5,000	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	25,000	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	5,000	0.00	0	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	5,000	0.00	0	0.00
PROFESSIONAL SERVICES	0	0.00	100,000	0.00	60,000	0.00	0	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>100,000</b>	<b>0.00</b>	<b>100,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$200,000</b>	<b>1.00</b>	<b>\$200,000</b>	<b>1.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$200,000	1.00	\$200,000	1.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: Missouri Military Installation Advocacy**  
**Program is found in the following core budget(s): Missouri Military Installation Advocacy**

**1. What does this program do?**

The purpose of the Missouri Military Advocacy appropriation is to promote the presence and expansion of Missouri's military installations in the state. The Military Advocate will work closely with the department regarding the Base Realignment and Closure (BRAC) to respond on the nation's military readiness and the state's economy in order to best position the state to retain its existing military operations and secure additional missions as they may become available.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

N/A

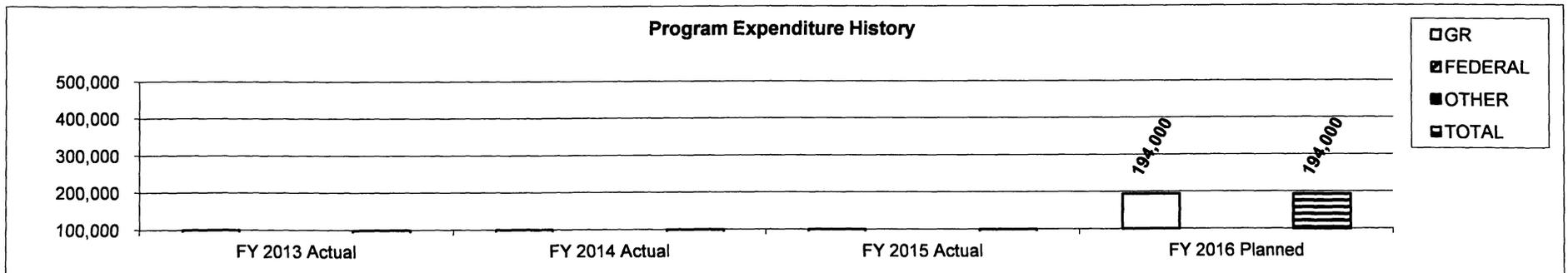
**3. Are there federal matching requirements? If yes, please explain.**

N/A

**4. Is this a federally mandated program? If yes, please explain.**

N/A

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

**6. What are the sources of the "Other " funds?**

N/A

**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: Missouri Military Installation Advocacy**  
**Program is found in the following core budget(s): Missouri Military Installation Advocacy**

**7a. Provide an effectiveness measure.**

Measure will need to be developed.

**7b. Provide an efficiency measure.**

Measure will need to be developed.

**7c. Provide the number of clients/individuals served, if applicable.**

Measure will need to be developed.

**7d. Provide a customer satisfaction measure, if available.**

Measure will need to be developed.

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>LEWIS AND CLARK DISC TRF</b>								
<b>CORE</b>								
<b>FUND TRANSFERS</b>								
LEWIS & CLARK DISCOVERY FUND	0	0.00	15,000	0.00	0	0.00	0	0.00
TOTAL - TRF	0	0.00	15,000	0.00	0	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>15,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$15,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit 42078C</b>
<b>Division: Business and Community Services</b>	
<b>Core: Lewis and Clark Discovery Fund Transfer</b>	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
<b>PS</b>	0	0	0	0	<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0	<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	0	0	<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0	<b>TRF</b>	0	0	0	0
<b>Total</b>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<b>Total</b>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:	Lewis and Clark Discovery Fund (0790)				Other Funds:	Lewis and Clark Discovery Fund (0790)			
Notes:					Notes:				

**2. CORE DESCRIPTION**

This core decision item will spend the remaining cash balance in the Lewis and Clark Discovery Fund. The Lewis and Clark Discovery Fund was created in 2007 and provided funds to Missouri's colleges and universities for facility and infrastructure improvements in order to enhance the Missouri higher education system's position as a national leader in scientific research and education. In addition to the funds targeted towards higher education, funding was dedicated to the Missouri Technology Corporation (MTC) for various programs to improve commercialization of Missouri technologies. MTC plans to spend the remaining funds on initiatives to support high tech entrepreneurship.

**3. PROGRAM LISTING (list programs included in this core funding)**

Missouri Technology Corporation

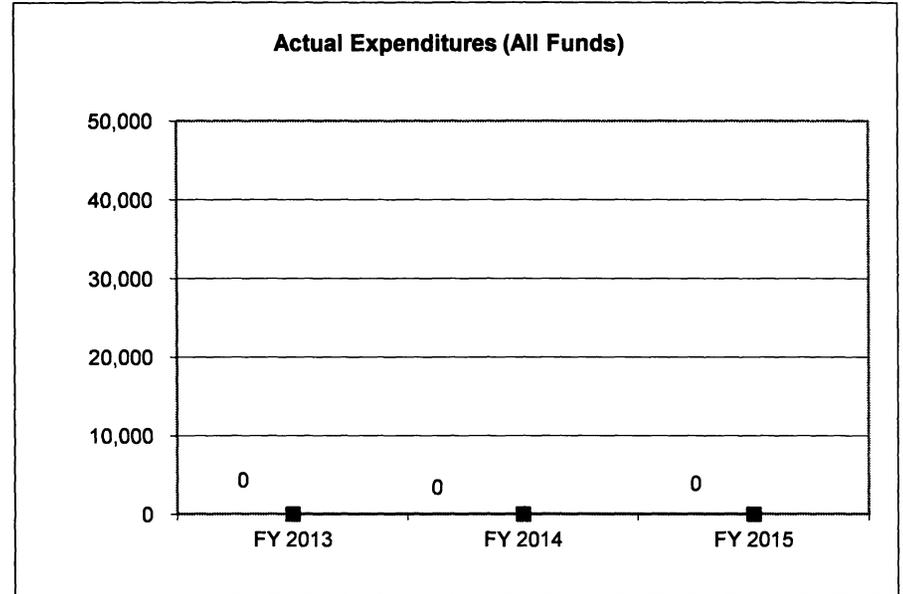
**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Lewis and Clark Discovery Fund Transfer**

**Budget Unit 42078C**

**4. FINANCIAL HISTORY**

	<b>FY 2013 Actual</b>	<b>FY 2014 Actual</b>	<b>FY 2015 Actual</b>	<b>FY 2016 Current Yr.</b>
Appropriation (All Funds)	0	0	0	15,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	0	15,000
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
			(1)	



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:** (1) This is a one-time transfer to spend the remaining cash balance in the Lewis and Clark Discovery Fund.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
LEWIS AND CLARK DISC TRF**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	0	0	15,000	15,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>15,000</b>	<b>15,000</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>							
1x Expenditures	1047 T319 TRF	0.00	0	0	(15,000)	(15,000)	Fund transfer to MTC one-time funding.
	<b>NET DEPARTMENT CHANGES</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(15,000)</b>	<b>(15,000)</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	0	0	0	0	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	0	0	0	0	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>LEWIS AND CLARK DISC TRF</b>								
<b>CORE</b>								
TRANSFERS OUT	0	0.00	15,000	0.00	0	0.00	0	0.00
<b>TOTAL - TRF</b>	<b>0</b>	<b>0.00</b>	<b>15,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$15,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$15,000	0.00	\$0	0.00		0.00

**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: Lewis and Clark Discovery Fund Transfer**  
**Program is found in the following core budget(s): Business and Community Services**

**1. What does this program do?**

The Lewis and Clark Discovery Fund was created in 2007 to provide funds to Missouri's colleges and universities for facility and infrastructure improvements in order to enhance the Missouri higher education system's position as a national leader in scientific research and education. In addition to the funds targeted towards higher education, funding was dedicated to the Missouri Technology Corporation for various programs to improve commercialization of Missouri technologies. This core decision item will spend the remaining cash balance in the Lewis and Clark Discovery Fund. MTC plans to spend the remaining funds on initiatives to support high tech entrepreneurship.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable)**

Section 173.392, RSMo establishes the Lewis and Clark Discovery Fund.

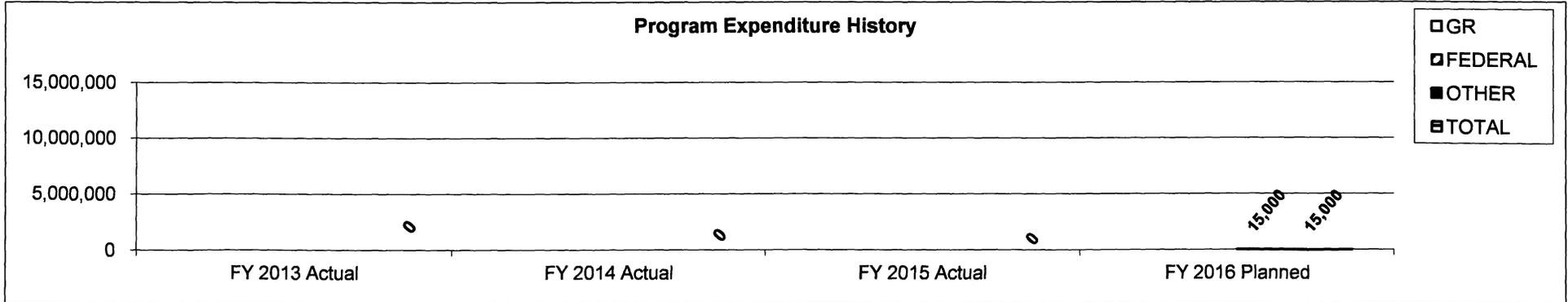
**3. Are there federal matching requirements? If yes, please explain.**

N/A

**4. Is this a federally mandated program? If yes, please explain.**

N/A

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR includes 3% Governor's Reserve from GR transfer.

**6. What are the sources of the "Other " funds?**

Lewis and Clark Discovery Fund (0790)

**PROGRAM DESCRIPTION**

**Department: Economic Development**

**Program Name: Lewis and Clark Discovery Fund Transfer**

**Program is found in the following core budget(s): Business and Community Services**

**7a. Provide an effectiveness measure.**

Refer to MTC's Core for effectiveness measure.

**7b. Provide an efficiency measure.**

Refer to MTC's Core for efficiency measure.

**7c. Provide the number of clients/individuals served, if applicable.**

The MTC serves a large set of clients in cooperation with the Governor of the State, Missouri General Assembly, Missouri Department of Economic Development and communities throughout the state. MTC's activities are outlined in its statutorily mandated annual report delivered to the Missouri General Assembly.

**7d. Provide a customer satisfaction measure, if available.**

Refer to MTC's Core for customer satisfaction measure.

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO TECH CORP-RAM</b>								
<b>CORE</b>								
<b>PROGRAM-SPECIFIC</b>								
MISSOURI TECHNOLOGY INVESTMENT	13,309,200	0.00	18,360,000	0.00	18,360,000	0.00	0	0.00
TOTAL - PD	13,309,200	0.00	18,360,000	0.00	18,360,000	0.00	0	0.00
<b>TOTAL</b>	<b>13,309,200</b>	<b>0.00</b>	<b>18,360,000</b>	<b>0.00</b>	<b>18,360,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$13,309,200</b>	<b>0.00</b>	<b>\$18,360,000</b>	<b>0.00</b>	<b>\$18,360,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit</b> <u>41962C</u>
<b>Division: Business and Community Services</b>	
<b>Core: Missouri Technology Corporation (MTC)</b>	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	18,360,000	18,360,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>18,360,000</b>	<b>18,360,000</b>

	FY 2017 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

FTE	0.00	0.00	0.00	0.00
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FTE	0.00	0.00	0.00	0.00
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<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Missouri Technology Investment Fund (0172)  
 Notes: Requires a GR transfer to MTIF (0172)

Other Funds: Missouri Technology Investment Fund (0172)  
 Notes: Requires a GR transfer to MTIF (0172)

**2. CORE DESCRIPTION**

This core decision item establishes the spending authority for the Missouri Technology Corporation, Innovation Centers, and Missouri Manufacturing Extension Partnership (MEP) programs.

The Missouri Technology Corporation (MTC) is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21<sup>st</sup> Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a 15-member board of directors appointed by Missouri's Governor, Speaker of the House, and President Pro Tem of the Senate. The President of the University of Missouri System and the Director of the Department of Economic Development are *ex officio* members of the board.

**3. PROGRAM LISTING (list programs included in this core funding)**

Missouri Technology Corporation (MTC), Innovation Centers and Missouri Manufacturing Extension Partnership (MEP).

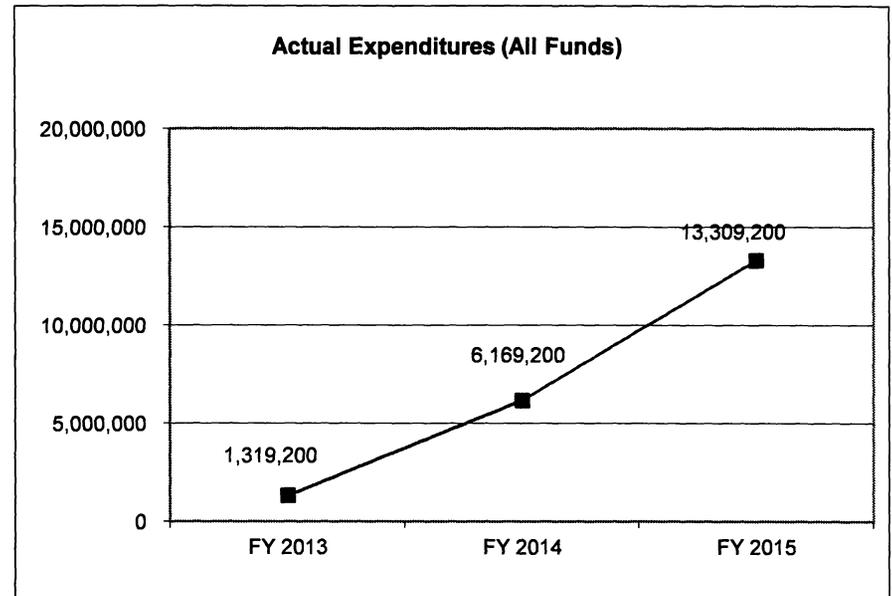
**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Missouri Technology Corporation (MTC)**

**Budget Unit 41962C**

**4. FINANCIAL HISTORY**

	<b>FY 2013 Actual</b>	<b>FY 2014 Actual</b>	<b>FY 2015 Actual</b>	<b>FY 2016 Current Yr.</b>
Appropriation (All Funds)	1,360,000	6,360,000	13,860,000	18,360,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,360,000	6,360,000	13,860,000	18,360,000
Actual Expenditures (All Funds)	1,319,200	6,169,200	13,309,200	N/A
Unexpended (All Funds)	40,800	190,800	550,800	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	40,800	190,800	550,800	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:**

**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO TECH CORP-RAM**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	18,360,000	18,360,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>18,360,000</b>	<b>18,360,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	18,360,000	18,360,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>18,360,000</b>	<b>18,360,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	18,360,000	18,360,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>18,360,000</b>	<b>18,360,000</b>	

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO TECH CORP-RAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	13,309,200	0.00	18,360,000	0.00	18,360,000	0.00	0	0.00
TOTAL - PD	13,309,200	0.00	18,360,000	0.00	18,360,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$13,309,200</b>	<b>0.00</b>	<b>\$18,360,000</b>	<b>0.00</b>	<b>\$18,360,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$13,309,200	0.00	\$18,360,000	0.00	\$18,360,000	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Technology Corporation (MTC)**

**Program is found in the following core budget(s):**

**1. What does this program do?**

The Missouri Technology Corporation is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21<sup>st</sup> Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a 15-member board of directors appointed by Missouri's Governor, Speaker of the House, and President Pro Tem of the Senate. The President of the University of Missouri System and the Director of the Department of Economic Development are *ex officio* members of the board.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable)**

MTC authorization in Section 348.251-348.275, RSMo; Innovation Center authorization in Section 348.271, RSMo; and MEP authorization is in 15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

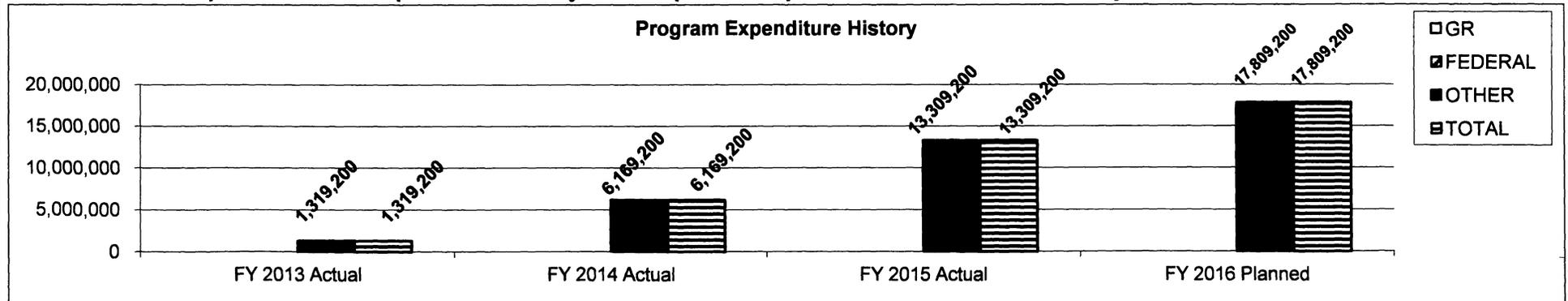
**3. Are there federal matching requirements? If yes, please explain.**

Yes, the MEP program requires a federal match, which is provided by the U.S. Department of Commerce. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis.

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR includes 3% Governor's Reserve from GR transfer.

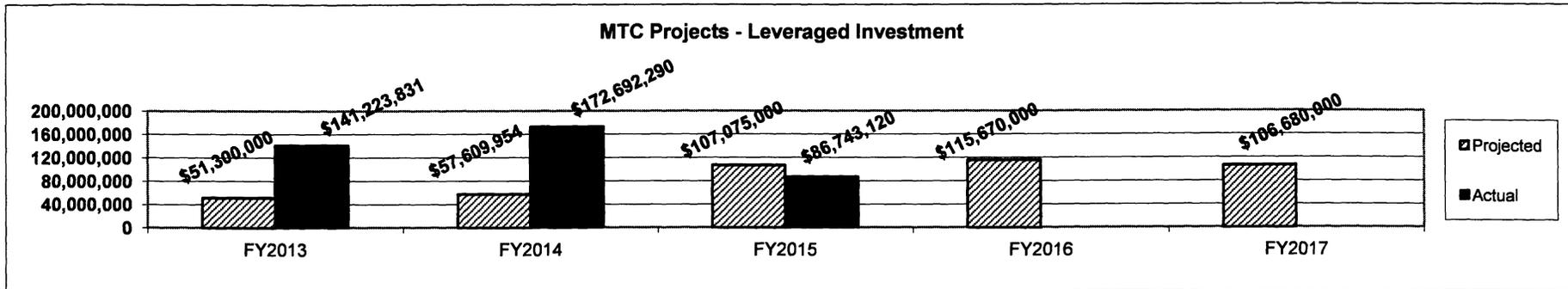
**6. What are the sources of the "Other " funds?**

Missouri Technology Investment Fund (0172), requires General Revenue transfer.

**PROGRAM DESCRIPTION**

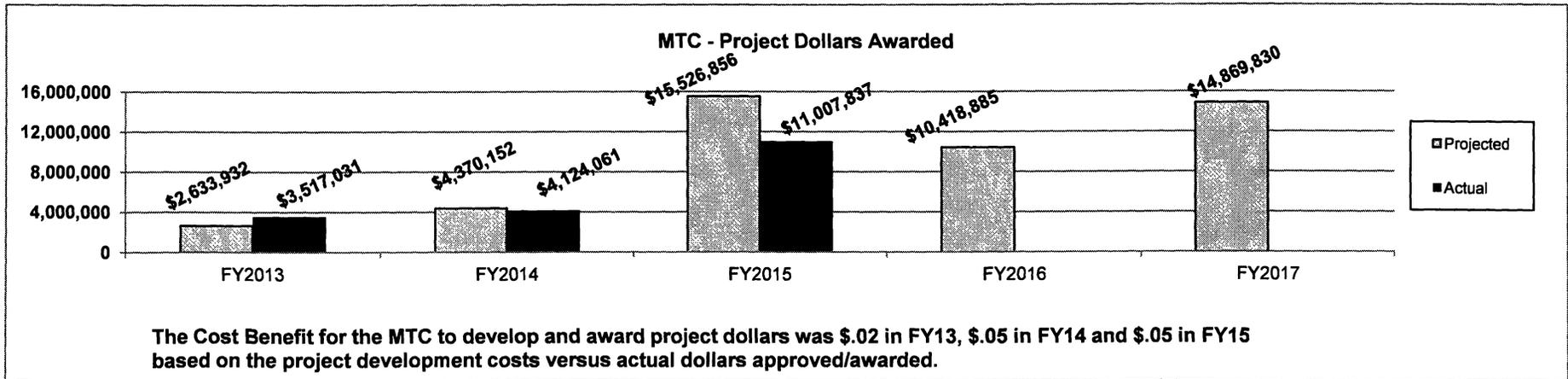
**Department: Economic Development**  
**Program Name: Missouri Technology Corporation (MTC)**  
**Program is found in the following core budget(s):**

**7a. Provide an effectiveness measure.**



Note: MTC Effectiveness Measure includes Innovation Centers, MEP and MOFAST, as well as Lewis and Clark Discovery Initiative Projects.  
 Note: Beginning in FY2013 MTC Effectiveness Measure includes Innovation Centers and MEP, as well as Lewis and Clark Discovery Initiative Projects.

**7b. Provide an efficiency measure.**



Note: MTC Efficiency Measure includes Innovation Centers, MEP and MOFAST, as well as Lewis and Clark Discovery Initiative Projects.  
 Note: Beginning in FY2013 MTC Efficiency Measure includes Innovation Centers and MEP, as well as Lewis and Clark Discovery Initiative Projects.

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Technology Corporation (MTC)**

**Program is found in the following core budget(s):**

**7c. Provide the number of clients/individuals served, if applicable.**

The MTC serves a large set of clients in cooperation with the Governor of the State, Missouri General Assembly, Missouri Department of Economic Development and communities throughout the state. MTC's activities are outlined in its statutorily mandated annual report delivered to the Missouri General Assembly.

**7d. Provide a customer satisfaction measure, if available.**

There is not an external customer satisfaction measure available at this time.

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>EARLY STAGE BUSINESS GRANTS</b>								
<b>CORE</b>								
<b>PROGRAM-SPECIFIC</b>								
MISSOURI TECHNOLOGY INVESTMENT	4,500,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	4,500,000	0.00	0	0.00	0	0.00	0	0.00
<b>TOTAL</b>	<b>4,500,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$4,500,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>42086C</b>
<b>Division</b>	<b>Business and Community Services</b>		
<b>Core</b>	<b>Early Stage Business Grants</b>		

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

	FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: MO Technology Investment Fund (0172)

Other Funds:

**2. CORE DESCRIPTION**

The Early-Stage Business Grants program provides funding to local and regional non-profit organizations to support early-stage, innovative companies and startups in their regions. Support may include direct grants and financing assistance to early-stage small businesses, mentoring, professional services and office space. The objective of the program is to stimulate economic growth through developing and attracting entrepreneurial companies across the state.

This funding was rolled into the MTC Core in FY16.

**3. PROGRAM LISTING (list programs included in this core funding)**

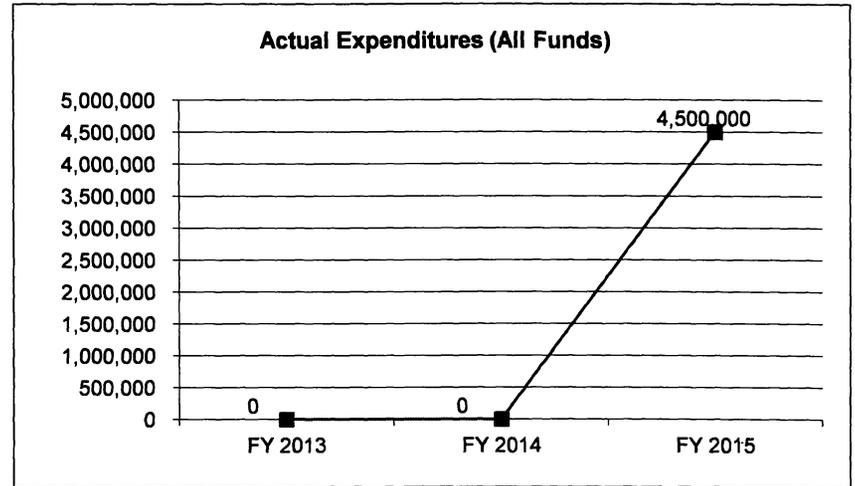
Early Stage Business Grant Program

**CORE DECISION ITEM**

<b>Department</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>42086C</b>
<b>Division</b>	<b>Business and Community Services</b>		
<b>Core</b>	<b>Early Stage Business Grants</b>		

**4. FINANCIAL HISTORY**

	<b>FY 2013 Actual</b>	<b>FY 2014 Actual</b>	<b>FY 2015 Actual</b>	<b>FY 2016 Current Yr.</b>
Appropriation (All Funds)	0	0	4,500,000	0
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0		0
Budget Authority (All Funds)	0	0	4,500,000	0
Actual Expenditures (All Funds)	0	0	4,500,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restrictions (when applicable).

**NOTES:**

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>EARLY STAGE BUSINESS GRANTS</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	4,500,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	4,500,000	0.00	0	0.00	0	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$4,500,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$4,500,000	0.00	\$0	0.00	\$0	0.00		0.00

**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: Early State Business Grants**  
**Program is found in the following core budget(s): Business and Community Services**

**1. What does this program do?**

The Early-Stage Business Grants program provides funding to local and regional non-profit organizations to support early-stage, innovative companies and startups in their regions. Support may include direct grants and financing assistance to early-stage small businesses, mentoring, professional services and office space. The objective of the program is to stimulate economic growth through developing and attracting entrepreneurial companies across the state.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

The program is authorized by state statute under MTC's enabling statute in Section 348.261 RSMo.

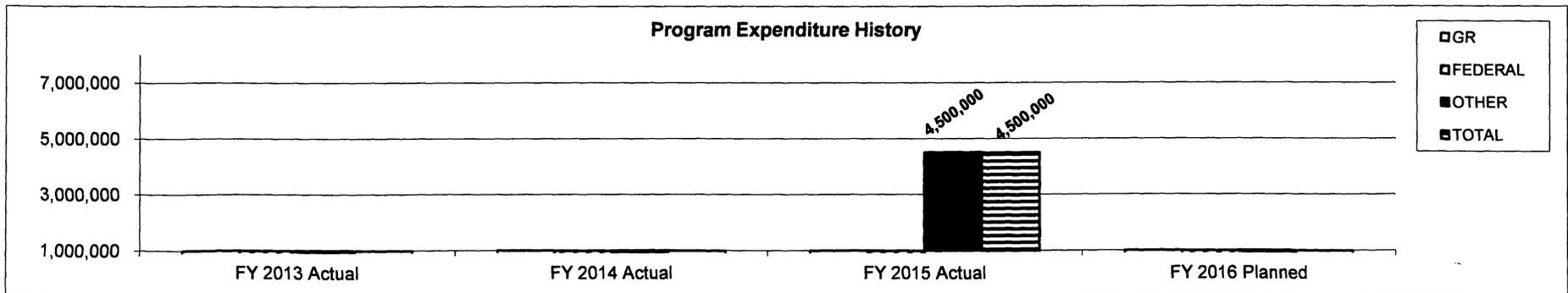
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Mo Technology Investment Fund (0172)

**PROGRAM DESCRIPTION**

**Department: Economic Development**

**Program Name: Early State Business Grants**

**Program is found in the following core budget(s): Business and Community Services**

**7a. Provide an effectiveness measure.**

Refer to MTC's Core for effectiveness measure.

**7b. Provide an efficiency measure.**

Refer to MTC's Core for efficiency measure.

**7c. Provide the number of clients/individuals served, if applicable.**

The MTC serves a large set of clients in cooperation with the Governor of the State, Missouri General Assembly, Missouri Department of Economic Development and communities throughout the state. MTC's activities are outlined in its statutorily mandated annual report delivered to the Missouri General Assembly.

**7d. Provide a customer satisfaction measure, if available.**

Refer to MTC's Core for customer satisfaction measure.

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO TECH INVESTMENT TRANSFER</b>								
<b>CORE</b>								
<b>FUND TRANSFERS</b>								
GENERAL REVENUE	17,809,200	0.00	18,360,000	0.00	18,360,000	0.00	0	0.00
TOTAL - TRF	17,809,200	0.00	18,360,000	0.00	18,360,000	0.00	0	0.00
<b>TOTAL</b>	<b>17,809,200</b>	<b>0.00</b>	<b>18,360,000</b>	<b>0.00</b>	<b>18,360,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$17,809,200</b>	<b>0.00</b>	<b>\$18,360,000</b>	<b>0.00</b>	<b>\$18,360,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit 42080C</b>
<b>Division: Business and Community Services</b>	
<b>Core: MO Technology Investment Fund Transfer</b>	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	18,360,000	0	0	18,360,000
<b>Total</b>	<b>18,360,000</b>	<b>0</b>	<b>0</b>	<b>18,360,000</b>
FTE	0.00	0.00	0.00	0.00

	FY 2017 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:  
Notes:

Other Funds:

**2. CORE DESCRIPTION**

This core decision item is the required General Revenue transfer that provides funding to support the Missouri Technology Corporation (MTC) and the State's technology programs including: Missouri Manufacturing Extension Partnership (MEP), and the Innovation Centers.

**3. PROGRAM LISTING (list programs included in this core funding)**

MO Technology Investment Fund Transfer

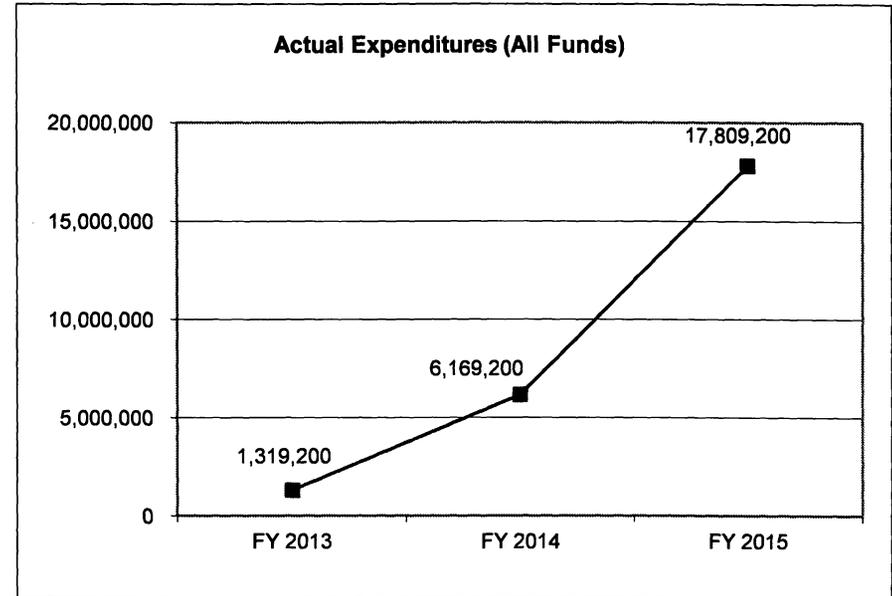
**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: MO Technology Investment Fund Transfer**

**Budget Unit 42080C**

**4. FINANCIAL HISTORY**

	<b>FY 2013 Actual</b>	<b>FY 2014 Actual</b>	<b>FY 2015 Actual</b>	<b>FY 2016 Current Yr.</b>
Appropriation (All Funds)	1,360,000	6,360,000	18,360,000	18,360,000
Less Reverted (All Funds)	(40,800)	(190,800)	(550,800)	(550,800)
Less Restricted (All Funds)	0	0	0	
<b>Budget Authority (All Funds)</b>	<b>1,319,200</b>	<b>6,169,200</b>	<b>17,809,200</b>	<b>17,809,200</b>
<b>Actual Expenditures (All Funds)</b>	<b>1,319,200</b>	<b>6,169,200</b>	<b>17,809,200</b>	<b>N/A</b>
<b>Unexpended (All Funds)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>N/A</b>
<b>Unexpended, by Fund:</b>				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:**

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO TECH INVESTMENT TRANSFER**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	18,360,000	0	0	18,360,000	
	<b>Total</b>	<b>0.00</b>	<b>18,360,000</b>	<b>0</b>	<b>0</b>	<b>18,360,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	18,360,000	0	0	18,360,000	
	<b>Total</b>	<b>0.00</b>	<b>18,360,000</b>	<b>0</b>	<b>0</b>	<b>18,360,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	18,360,000	0	0	18,360,000	
	<b>Total</b>	<b>0.00</b>	<b>18,360,000</b>	<b>0</b>	<b>0</b>	<b>18,360,000</b>	

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO TECH INVESTMENT TRANSFER</b>								
<b>CORE</b>								
TRANSFERS OUT	17,809,200	0.00	18,360,000	0.00	18,360,000	0.00	0	0.00
TOTAL - TRF	17,809,200	0.00	18,360,000	0.00	18,360,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$17,809,200</b>	<b>0.00</b>	<b>\$18,360,000</b>	<b>0.00</b>	<b>\$18,360,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$17,809,200	0.00	\$18,360,000	0.00	\$18,360,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: MO Technology Investment Fund Transfer**  
**Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer**

**1. What does this program do?**

Funds transferred to the Missouri Technology Investment Fund are used to support the Missouri Technology Corporation, Missouri Manufacturing Extension Partnership (MEP) and Innovation Centers.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 348.251 - 348.272, RSMo.

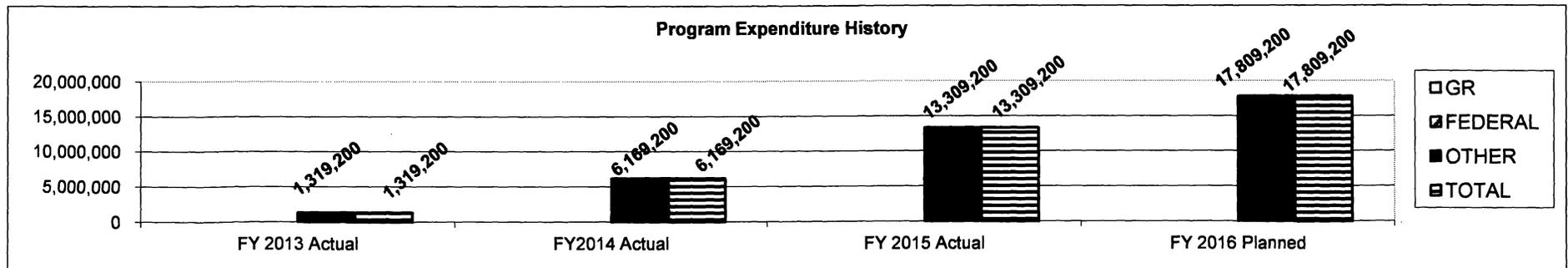
**3. Are there federal matching requirements? If yes, please explain.**

Yes, for the Missouri Manufactured Extension Partnership program.

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

**6. What are the sources of the "Other " funds?**

Transfer from General Revenue to Missouri Technology Investment Fund

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: MO Technology Investment Fund Transfer**

**Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

<b>Budget Unit</b>								
<b>Decision Item</b>	<b>FY 2015</b>	<b>FY 2015</b>	<b>FY 2016</b>	<b>FY 2016</b>	<b>FY 2017</b>	<b>FY 2017</b>	<b>*****</b>	<b>*****</b>
<b>Budget Object Summary</b>	<b>ACTUAL</b>	<b>ACTUAL</b>	<b>BUDGET</b>	<b>BUDGET</b>	<b>DEPT REQ</b>	<b>DEPT REQ</b>	<b>SECURED</b>	<b>SECURED</b>
<b>Fund</b>	<b>DOLLAR</b>	<b>FTE</b>	<b>DOLLAR</b>	<b>FTE</b>	<b>DOLLAR</b>	<b>FTE</b>	<b>COLUMN</b>	<b>COLUMN</b>
<b>CDBG PROGRAM</b>								
<b>CORE</b>								
<b>PERSONAL SERVICES</b>								
GENERAL REVENUE	0	0.00	96,843	3.64	96,843	3.64	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	791,143	17.36	791,143	17.36	0	0.00
TOTAL - PS	0	0.00	887,986	21.00	887,986	21.00	0	0.00
<b>EXPENSE &amp; EQUIPMENT</b>								
GENERAL REVENUE	0	0.00	155,005	0.00	155,005	0.00	0	0.00
DED-ED PRO -CDBG- PASSTHROUGH	6,311	0.00	866,200	0.00	866,200	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	250,251	0.00	250,251	0.00	0	0.00
TOTAL - EE	6,311	0.00	1,271,456	0.00	1,271,456	0.00	0	0.00
<b>PROGRAM-SPECIFIC</b>								
DED-ED PRO -CDBG- PASSTHROUGH	25,483,171	0.00	68,858,800	0.00	68,858,800	0.00	0	0.00
MO HUMANITIES COUNCIL TRUST	0	0.00	2,000,000	0.00	0	0.00	0	0.00
TOTAL - PD	25,483,171	0.00	70,858,800	0.00	68,858,800	0.00	0	0.00
<b>TOTAL</b>	<b>25,489,482</b>	<b>0.00</b>	<b>73,018,242</b>	<b>21.00</b>	<b>71,018,242</b>	<b>21.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$25,489,482</b>	<b>0.00</b>	<b>\$73,018,242</b>	<b>21.00</b>	<b>\$71,018,242</b>	<b>21.00</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit 42165C</b>
<b>Division: Business and Community Services</b>	
<b>Core: Community Development Block Grant (CDBG)</b>	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
<b>PS</b>	96,843	791,143	0	887,986	<b>PS</b>	0	0	0	0
<b>EE</b>	155,005	1,116,451	0	1,271,456	<b>EE</b>	0		0	0
<b>PSD</b>	0	68,858,800	0	68,858,800	<b>PSD</b>	0		0	0
<b>TRF</b>	0	0	0	0	<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>251,848</b>	<b>70,766,394</b>	<b>0</b>	<b>71,018,242</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>FTE</b>	<b>3.64</b>	<b>17.36</b>	<b>0.00</b>	<b>21.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	62,494	388,004	0	450,498	<b>Est. Fringe</b>	0	0	0	0
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<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>	<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>
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Other Funds: MO Humanities Council Trust Fund (0177) Notes:	Other Funds: Notes:
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**2. CORE DESCRIPTION**

The Community Development Block Grant (CDBG) program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

The CDBG Program is administered by the Compliance Team staff. Of the federal program distribution amount, \$15 million is appropriated for authorization of funding in FY17 and the remainder is appropriated for previous Fiscal Year authorizations.

**3. PROGRAM LISTING (list programs included in this core funding)**

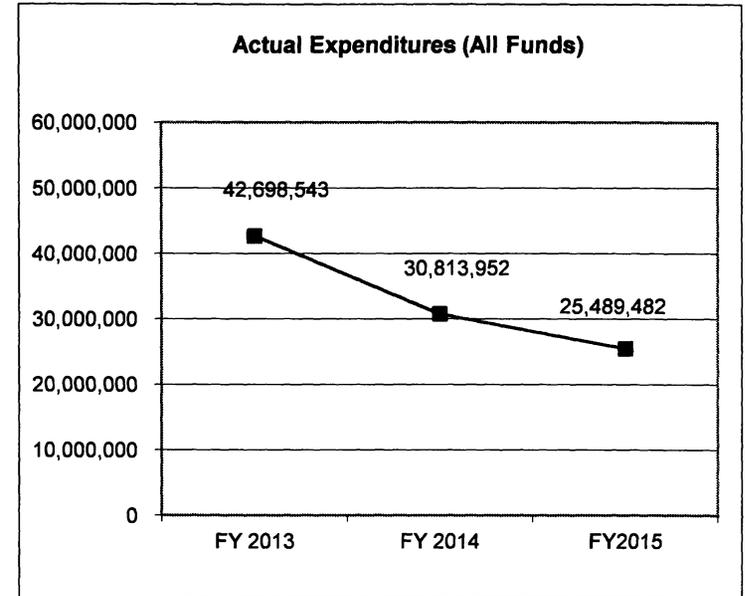
Community Development Block Grant Program

**CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit 42165C</b>
<b>Division: Business and Community Services</b>	
<b>Core: Community Development Block Grant (CDBG)</b>	

**4. FINANCIAL HISTORY**

	FY 2013 Actual	FY 2014 Actual	FY2015 Actual	FY2016 Current Yr.
Appropriation (All Funds)	100,000,000	80,000,000	70,000,000	71,018,242
Less Reverted (All Funds)	0	0	0	(7,555)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	100,000,000	80,000,000	70,000,000	71,010,687
Actual Expenditures (All Funds)	42,698,543	30,813,952	25,489,482	N/A
Unexpended (All Funds)	57,301,457	49,186,048	44,510,518	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	57,301,457	49,186,048	44,510,518	N/A
Other	0	0	0	N/A
				(1)



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:** (1) GR and Federal PS, E&E and corresponding FTE transferred from BCS Teams and consolidated under CDBG Program.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
CDBG PROGRAM**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PS	21.00	96,843	791,143	0	887,986	
	EE	0.00	155,005	1,116,451	0	1,271,456	
	PD	0.00	0	68,858,800	2,000,000	70,858,800	
	<b>Total</b>	<b>21.00</b>	<b>251,848</b>	<b>70,766,394</b>	<b>2,000,000</b>	<b>73,018,242</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>							
Core Reduction	1103 9781	PD	0.00	0	0	(2,000,000)	(2,000,000) Urban Youth Academy construction due to be completed
<b>NET DEPARTMENT CHANGES</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(2,000,000)</b>	<b>(2,000,000)</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	21.00	96,843	791,143	0	887,986	
	EE	0.00	155,005	1,116,451	0	1,271,456	
	PD	0.00	0	68,858,800	0	68,858,800	
	<b>Total</b>	<b>21.00</b>	<b>251,848</b>	<b>70,766,394</b>	<b>0</b>	<b>71,018,242</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	21.00	96,843	791,143	0	887,986	
	EE	0.00	155,005	1,116,451	0	1,271,456	
	PD	0.00	0	68,858,800	0	68,858,800	
	<b>Total</b>	<b>21.00</b>	<b>251,848</b>	<b>70,766,394</b>	<b>0</b>	<b>71,018,242</b>	

**DED - BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>CDBG PROGRAM</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	8,681	0.38	8,681	0.38	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	1,481	0.00	1,481	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	16,354	0.61	16,354	0.61	0	0.00
ACCOUNT CLERK II	0	0.00	16,474	0.62	16,474	0.62	0	0.00
TRAINING TECH II	0	0.00	119	0.06	119	0.06	0	0.00
MARKETING SPECIALIST I	0	0.00	18,346	0.45	18,346	0.45	0	0.00
MARKETING SPECIALIST II	0	0.00	12,754	1.29	12,754	1.29	0	0.00
MARKETING SPECIALIST III	0	0.00	72,003	0.50	72,003	0.50	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	95,650	1.14	95,650	1.14	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	53,593	1.60	53,593	1.60	0	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	366,738	11.60	366,738	11.60	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	66,553	0.25	66,553	0.25	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	100,797	1.00	100,797	1.00	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	6,290	1.00	6,290	1.00	0	0.00
DIVISION DIRECTOR	0	0.00	30,301	0.00	30,301	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	21,852	0.50	21,852	0.50	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>887,986</b>	<b>21.00</b>	<b>887,986</b>	<b>21.00</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	1,963	0.00	108,443	0.00	108,443	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	6,421	0.00	6,421	0.00	0	0.00
FUEL & UTILITIES	0	0.00	7,302	0.00	7,302	0.00	0	0.00
SUPPLIES	1,282	0.00	39,467	0.00	39,467	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	315	0.00	87,079	0.00	87,079	0.00	0	0.00
COMMUNICATION SERV & SUPP	754	0.00	12,423	0.00	12,423	0.00	0	0.00
PROFESSIONAL SERVICES	1,983	0.00	967,584	0.00	967,584	0.00	0	0.00
M&R SERVICES	0	0.00	2,321	0.00	2,321	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	1	0.00	1	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	7,904	0.00	7,904	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	4,855	0.00	4,855	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	3,640	0.00	3,640	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	10	0.00	10	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	1,694	0.00	1,694	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	3,101	0.00	3,101	0.00	0	0.00

**DED - BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>CDBG PROGRAM</b>								
<b>CORE</b>								
MISCELLANEOUS EXPENSES	14	0.00	7,213	0.00	7,213	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	11,998	0.00	11,998	0.00	0	0.00
<b>TOTAL - EE</b>	<b>6,311</b>	<b>0.00</b>	<b>1,271,456</b>	<b>0.00</b>	<b>1,271,456</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	25,483,171	0.00	70,858,800	0.00	68,858,800	0.00	0	0.00
<b>TOTAL - PD</b>	<b>25,483,171</b>	<b>0.00</b>	<b>70,858,800</b>	<b>0.00</b>	<b>68,858,800</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$25,489,482</b>	<b>0.00</b>	<b>\$73,018,242</b>	<b>21.00</b>	<b>\$71,018,242</b>	<b>21.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$251,848</b>	<b>3.64</b>	<b>\$251,848</b>	<b>3.64</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$25,489,482</b>	<b>0.00</b>	<b>\$70,766,394</b>	<b>17.36</b>	<b>\$70,766,394</b>	<b>17.36</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,000,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Community Development Block Grant Program**

**Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services**

**1. What does this program do?**

This federally-funded program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the Missouri Consolidated Plan submitted to the US Department of Housing and Urban Development.

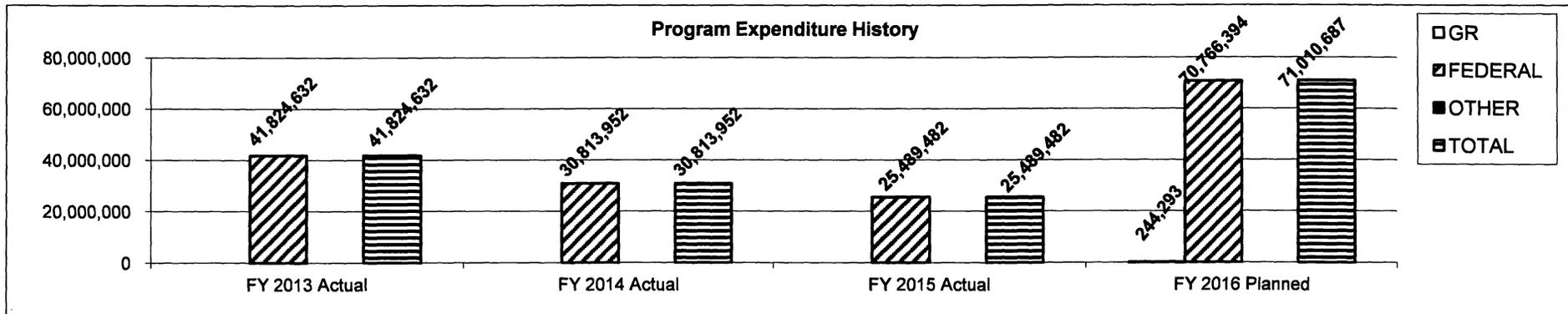
**3. Are there federal matching requirements? If yes, please explain.**

\$1 for \$1 match required for a portion of the administrative funds. The applicable administrative funds equal 2% of the total appropriation. Soft costs are an eligible match.

**4. Is this a federally mandated program? If yes, please explain.**

The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: In FY16, GR and Federal PS, E&E and corresponding FTE transferred from BCS Teams and were consolidated under CDBG program.

**6. What are the sources of the "Other" funds?**

Missouri Humanities Council Trust Fund (0177)

**PROGRAM DESCRIPTION**

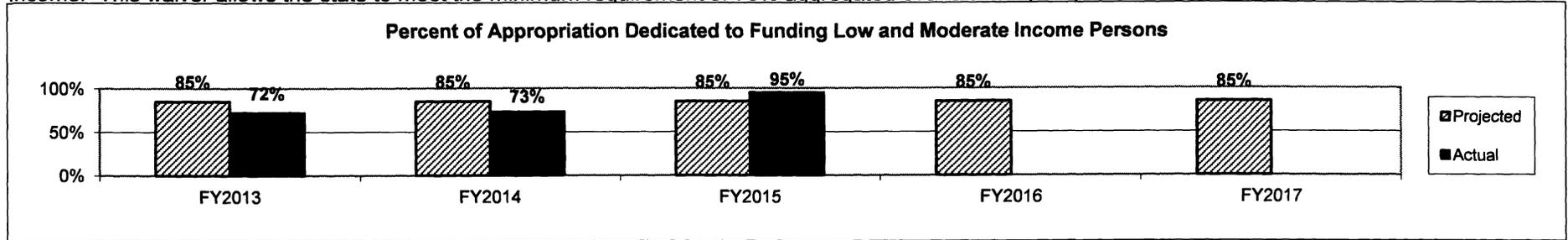
**Department: Economic Development**

**Program Name: Community Development Block Grant Program**

**Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services**

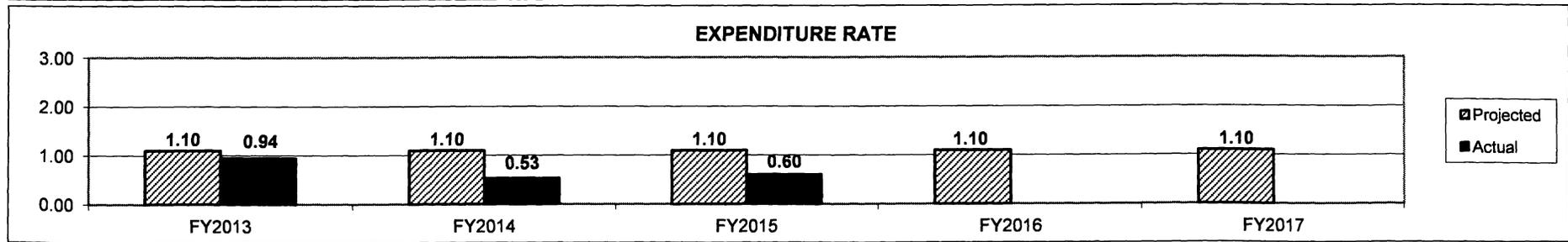
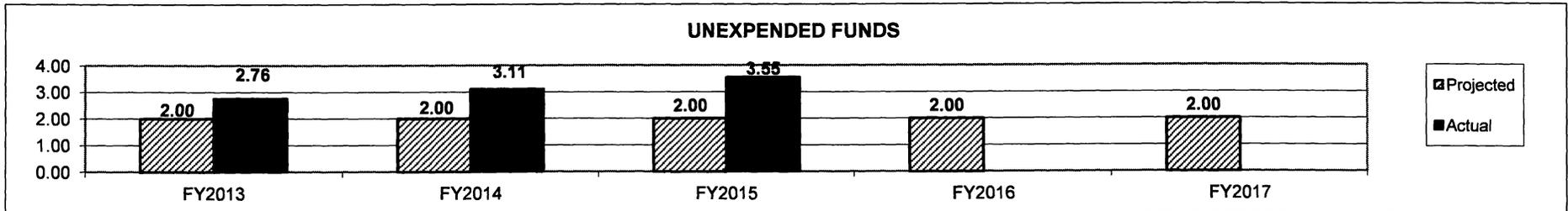
**7a. Provide an effectiveness measure.**

Federal regulations require a minimum of 70% of the appropriation be dedicated to benefiting 51% low and moderate income persons. Missouri CDBG typically exceeds this measure. The exception is a waiver that was requested to allow for response to the tornadoes of May 2003 without regard to income. This waiver allows the state to meet the minimum requirement of 70% aggregated over a three year period.



**7b. Provide an efficiency measure.**

HUD recommends, although there is as yet no mandate, that states maintain an annual expenditure rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that leaves an unexpended balance in the U.S. Treasury of less than 2.5 times a state's annual allocation. On an annual basis, Missouri is within each of these recommended ratios.



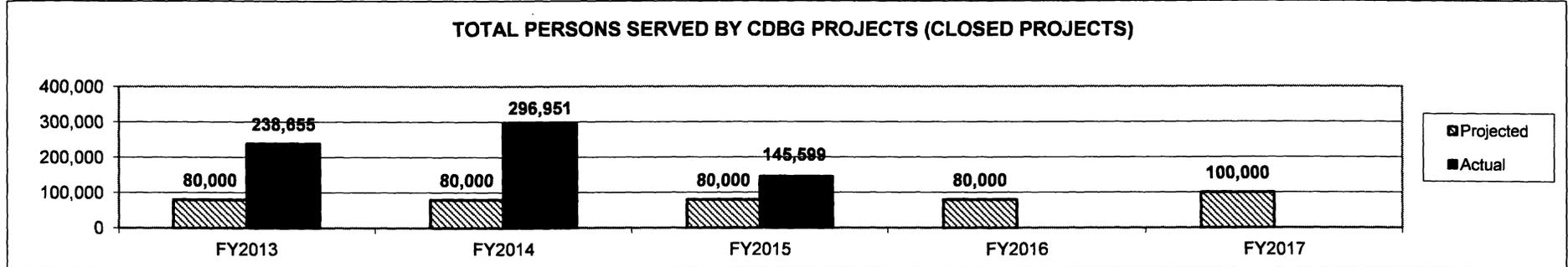
**PROGRAM DESCRIPTION**

**Department: Economic Development**

**Program Name: Community Development Block Grant Program**

**Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services**

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

<b>Budget Unit</b>								
<b>Decision Item</b>	<b>FY 2015</b>	<b>FY 2015</b>	<b>FY 2016</b>	<b>FY 2016</b>	<b>FY 2017</b>	<b>FY 2017</b>	<b>*****</b>	<b>*****</b>
<b>Budget Object Summary</b>	<b>ACTUAL</b>	<b>ACTUAL</b>	<b>BUDGET</b>	<b>BUDGET</b>	<b>DEPT REQ</b>	<b>DEPT REQ</b>	<b>SECURED</b>	<b>SECURED</b>
<b>Fund</b>	<b>DOLLAR</b>	<b>FTE</b>	<b>DOLLAR</b>	<b>FTE</b>	<b>DOLLAR</b>	<b>FTE</b>	<b>COLUMN</b>	<b>COLUMN</b>
<b>SMALL BUSINESS CREDIT</b>								
<b>CORE</b>								
<b>PROGRAM-SPECIFIC</b>								
DED-ED PROGRAMS-FEDERAL OTHER	226,293	0.00	9,386,222	0.00	9,386,222	0.00	0	0.00
TOTAL - PD	226,293	0.00	9,386,222	0.00	9,386,222	0.00	0	0.00
<b>TOTAL</b>	<b>226,293</b>	<b>0.00</b>	<b>9,386,222</b>	<b>0.00</b>	<b>9,386,222</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$226,293</b>	<b>0.00</b>	<b>\$9,386,222</b>	<b>0.00</b>	<b>\$9,386,222</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit</b> <u>42170C</u>
<b>Division: Business and Community Services</b>	
<b>Core: State Small Business Credit Initiative (SSBCI)</b>	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	9,386,222	0	9,386,222
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>9,386,222</b>	<b>0</b>	<b>9,386,222</b>
FTE	0.00	0.00	0.00	0.00

	FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:  
Notes:

Other Funds:  
Notes:

**2. CORE DESCRIPTION**

The State Small Business Credit Initiative (SSBCI) Act of 2010 appropriated funds to be disbursed by the U.S. Department of Treasury to states that have created programs to increase the amount of private capital made available to small businesses and to cover reasonable administrative expenses. The State of Missouri was approved to receive an allocation of \$26.9 million through the Department of Economic Development, which will implement the program to assist Missouri small businesses in accessing credit and venture capital to create jobs for Missourians. Missouri's approved plan dedicates \$20.9 million to establish the high-tech Missouri Innovation, Development and Entrepreneurial Advancement (IDEA) seed and venture capital funds and \$6 million to the Grow Missouri Loan Participation Fund.

**3. PROGRAM LISTING (list programs included in this core funding)**

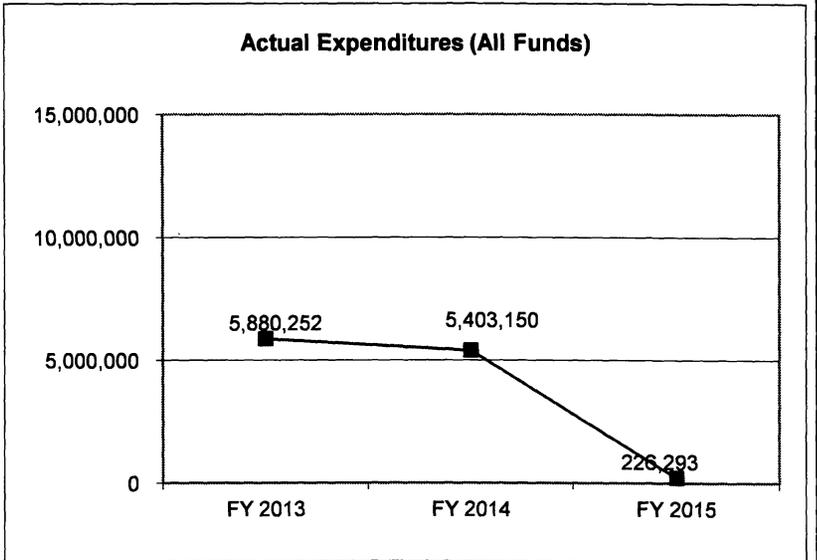
State Small Business Credit Initiative

**CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit</b> <u>42170C</u>
<b>Division: Business and Community Services</b>	
<b>Core: State Small Business Credit Initiative (SSBCI)</b>	

**4. FINANCIAL HISTORY**

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	14,769,482	9,386,222	9,386,222	9,386,222
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	14,769,482	9,386,222	9,386,222	9,386,222
Actual Expenditures (All Funds)	5,880,252	5,403,150	226,293	N/A
Unexpended (All Funds)	8,889,230	3,983,072	9,159,929	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	8,889,230	3,983,072	9,159,929	N/A
Other	0	0	0	N/A
	(1)			



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:** (1) Original appropriation \$10,000,000E. Appropriation increased by \$1.6 million.

**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
SMALL BUSINESS CREDIT**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	9,386,222	0	9,386,222	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>9,386,222</b>	<b>0</b>	<b>9,386,222</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	9,386,222	0	9,386,222	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>9,386,222</b>	<b>0</b>	<b>9,386,222</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	9,386,222	0	9,386,222	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>9,386,222</b>	<b>0</b>	<b>9,386,222</b>	

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>SMALL BUSINESS CREDIT</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	226,293	0.00	9,386,222	0.00	9,386,222	0.00	0	0.00
TOTAL - PD	226,293	0.00	9,386,222	0.00	9,386,222	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$226,293</b>	<b>0.00</b>	<b>\$9,386,222</b>	<b>0.00</b>	<b>\$9,386,222</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$226,293	0.00	\$9,386,222	0.00	\$9,386,222	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: State Small Business Credit Initiative (SSBCI)**

**Program is found in the following core budget(s):**

**1. What does this program do?**

The State Small Business Credit Initiative (SSBCI) Act of 2010 appropriated funds to be disbursed by the U.S. Department of Treasury to states that have created programs to increase the amount of private capital made available to small businesses and to cover reasonable administrative expenses. The State of Missouri was approved to receive an allocation of \$26.9 million through the Department of Economic Development, which will implement the program to assist Missouri small businesses in accessing credit and venture capital to create jobs for Missourians. Missouri's approved plan dedicates \$20.9 million to establish the high-tech Missouri Innovation, Development and Entrepreneurial Advancement (IDEA) seed and venture capital funds and \$6 million to the Grow Missouri Loan Participation Fund. The IDEA program funds four targeted programs: (1) Missouri TechLaunch designed to help high-tech Missouri entrepreneurs overcome the principal challenges of launching new technology start-ups; (2) Seed Capital Co-Investment designed to accelerate private investment in Missouri technology startups; (3) High-Tech Industrial Expansion designed to support industrial expansion efforts in Missouri that result in significant capital investment and high-paying jobs in targeted high-tech clusters; and (4) Venture Capital Co-Investment designed to accelerate private investment in Missouri technology early-stage companies and to increase the overall investment impact. The Grow Missouri Loan program seeks to provide a flexible loan to targeted companies in order to facilitate the complete funding of the project.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Title III of the Small Business Jobs Act of 2010, Public Law 111-240, 124 Stat. 2568, 2582

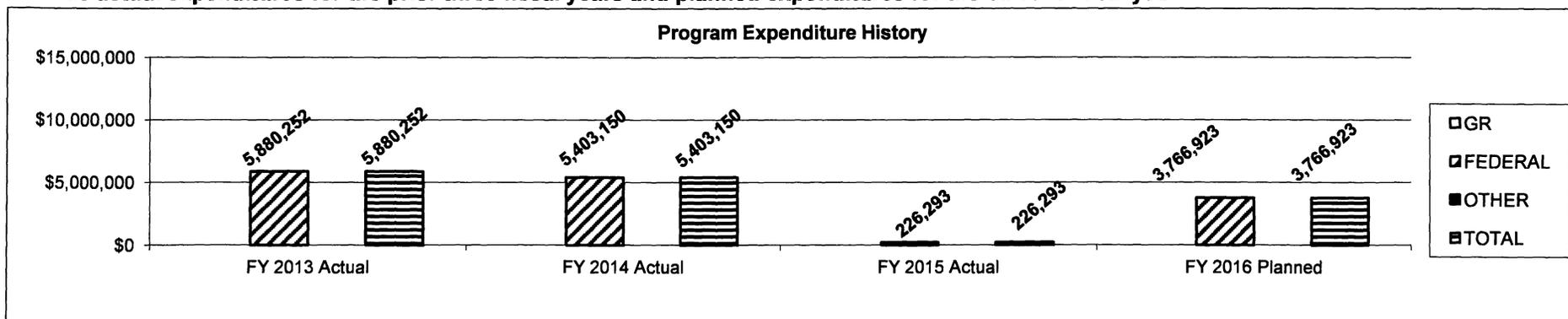
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



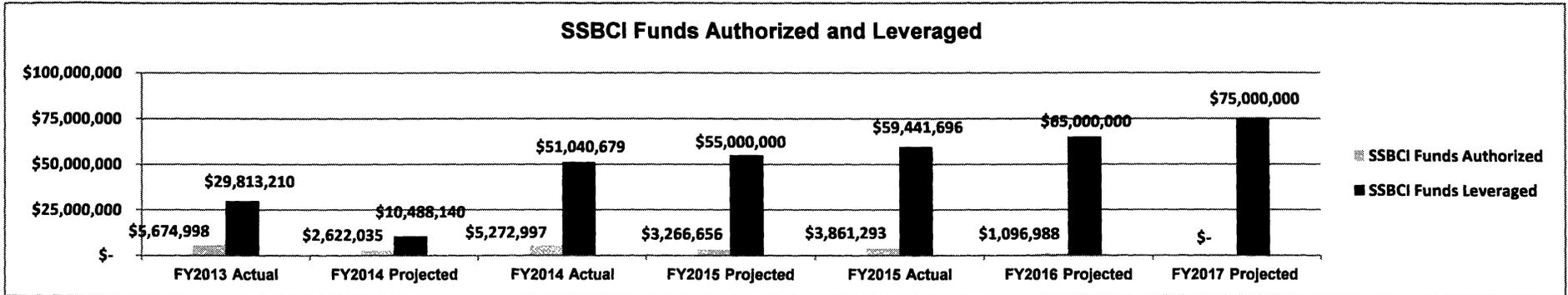
**6. What are the sources of the "Other " funds?**

N/A

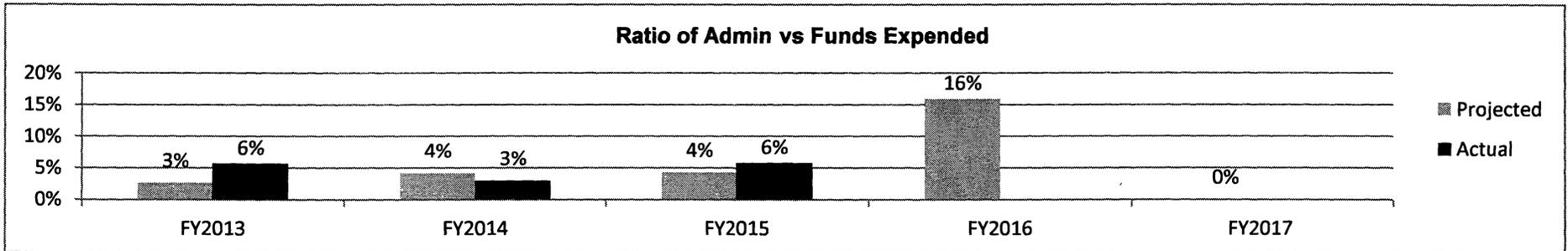
**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: State Small Business Credit Initiative (SSBCI)**  
**Program is found in the following core budget(s):**

**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**

	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
Number of Grow Missouri Applications Received/Reviewed	4	N/A	N/A	N/A	N/A	N/A	N/A
Number of Grow Missouri Applications Approved	2	N/A	N/A	N/A	1	N/A	N/A
Number of IDEA Fund Applications Received/Reviewed	78	40	46	25	32	15	N/A
Number IDEA Fund Applications Approved	21	10	21	10	16	10	N/A

**7d. Provide a customer satisfaction measure, if available.**

Not applicable at this time.

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MAINSTREET PROGRAM</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	57,386	0.00	57,386	0.00	0	0.00
BUSINESS EXTENSION SERVICE TEA	32,597	0.00	0	0.00	0	0.00	0	0.00
ECON DEVELOP ADVANCEMENT FUND	12,403	0.00	42,614	0.00	42,614	0.00	0	0.00
TOTAL - PD	45,000	0.00	100,000	0.00	100,000	0.00	0	0.00
<b>TOTAL</b>	<b>45,000</b>	<b>0.00</b>	<b>100,000</b>	<b>0.00</b>	<b>100,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$45,000</b>	<b>0.00</b>	<b>\$100,000</b>	<b>0.00</b>	<b>\$100,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit 42140C</b>
<b>Division: Business and Community Services</b>	
<b>Core: Main Street</b>	

**1. CORE FINANCIAL SUMMARY**

	<b>FY 2017 Budget Request</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	57,386	0	42,614	100,000
<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>57,386</b>	<b>0</b>	<b>42,614</b>	<b>100,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

	<b>FY 2017 Governor's Recommendation</b>			
	<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

Other Funds: Economic Development Advancement Fund (0783)

Notes:

Notes:

**2. CORE DESCRIPTION**

This core decision item establishes the spending authority for the Main Street Program, administered by the MO Main Street Connection (MMSC), a non-profit. The Department of Economic Development (DED) contracts with the National Main Street and MMSC programs on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods.

**3. PROGRAM LISTING (list programs included in this core funding)**

Main Street Program

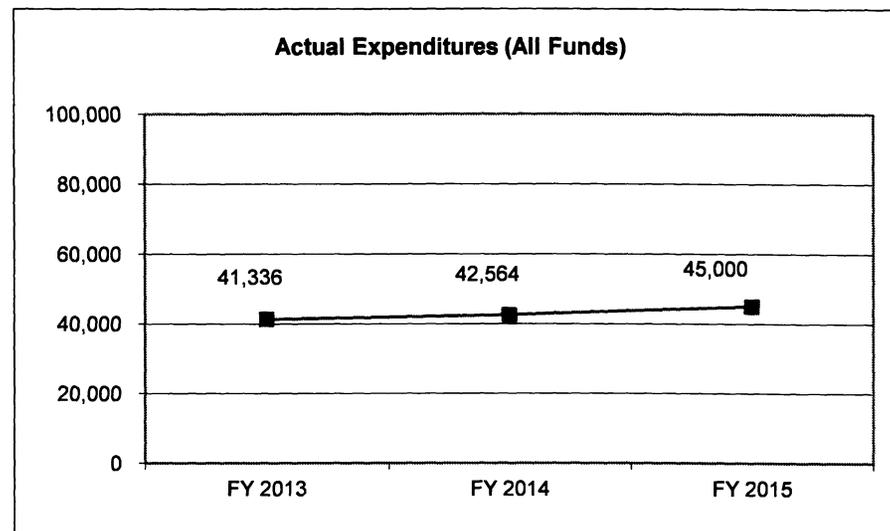
**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Main Street**

**Budget Unit 42140C**

**4. FINANCIAL HISTORY**

	<b>FY 2013 Actual</b>	<b>FY 2014 Actual</b>	<b>FY 2015 Actual</b>	<b>FY 2016 Current Yr.</b>
Appropriation (All Funds)	42,614	42,614	82,614	100,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	42,614	42,614	82,614	100,000
Actual Expenditures (All Funds)	41,336	42,564	45,000	N/A
Unexpended (All Funds)	1,278	50	37,614	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1,278	50	37,614	N/A
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

- NOTES:**
- (1) The unexpended amount is due to the 3% reserve on the GR Transfer
  - (2) The unexpended amount is the difference between the appropriation and the contracted amount
  - (3) Two funds used to fund appropriation, but contract amount remains \$45,000.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MAINSTREET PROGRAM**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	57,386	0	42,614	100,000	
	<b>Total</b>	<b>0.00</b>	<b>57,386</b>	<b>0</b>	<b>42,614</b>	<b>100,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	57,386	0	42,614	100,000	
	<b>Total</b>	<b>0.00</b>	<b>57,386</b>	<b>0</b>	<b>42,614</b>	<b>100,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	57,386	0	42,614	100,000	
	<b>Total</b>	<b>0.00</b>	<b>57,386</b>	<b>0</b>	<b>42,614</b>	<b>100,000</b>	

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MAINSTREET PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	45,000	0.00	100,000	0.00	100,000	0.00	0	0.00
TOTAL - PD	45,000	0.00	100,000	0.00	100,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$45,000</b>	<b>0.00</b>	<b>\$100,000</b>	<b>0.00</b>	<b>\$100,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$57,386	0.00	\$57,386	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$45,000	0.00	\$42,614	0.00	\$42,614	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**  
**Program Name: Main Street Program**  
**Program is found in the following core budget(s): Main Street**

**1. What does this program do?**

This core decision item establishes the spending authority for the Main Street Program, administered by the MO Main Street Connection (MMSC), a non-profit. The Department of Economic Development (DED) contracts with the National Main Street and MMSC programs on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 251.470 to 251.485, RSMo.

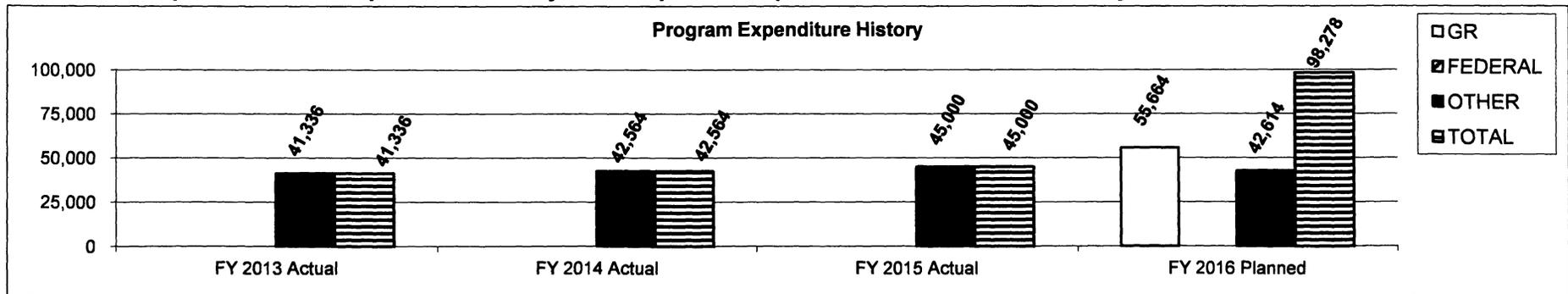
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR includes 3% Governor's Reserve from GR transfer.

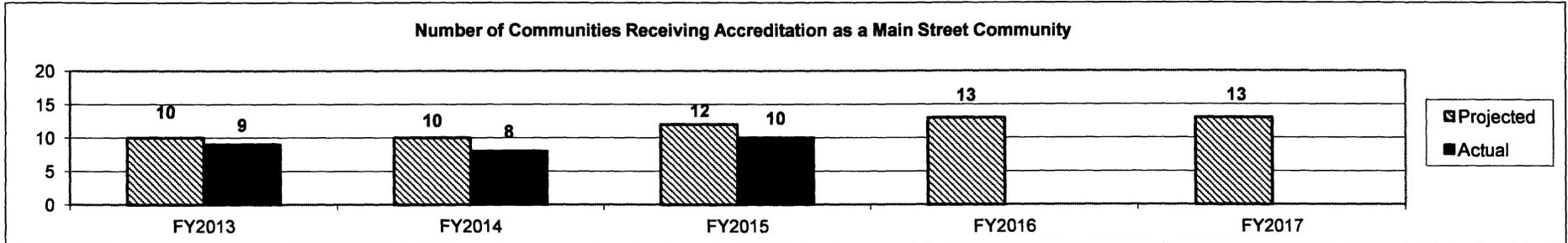
**6. What are the sources of the "Other " funds?**

FY13: Main Street Program Fund (0596). FY14: Economic Development Advancement Fund (0783). FY15: Economic Development Advancement Fund (0783) and Business Extension Services Team (BEST) Fund (0280). FY16: Economic Development Advancement Fund (0783).

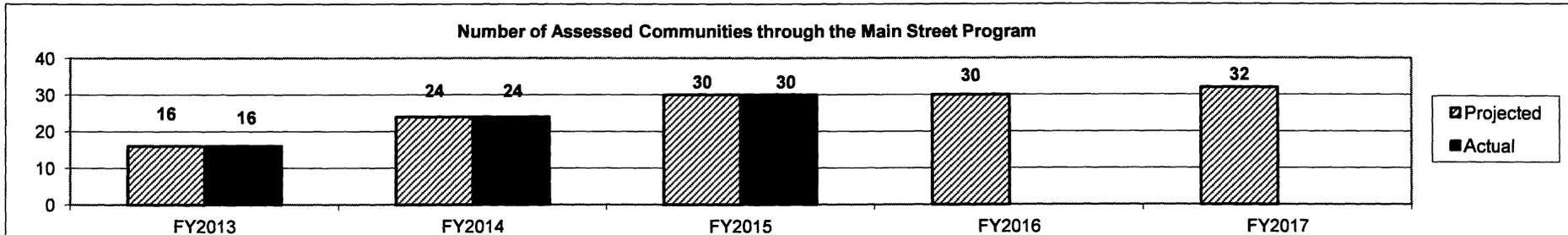
## PROGRAM DESCRIPTION

**Department: Economic Development**  
**Program Name: Main Street Program**  
**Program is found in the following core budget(s): Main Street**

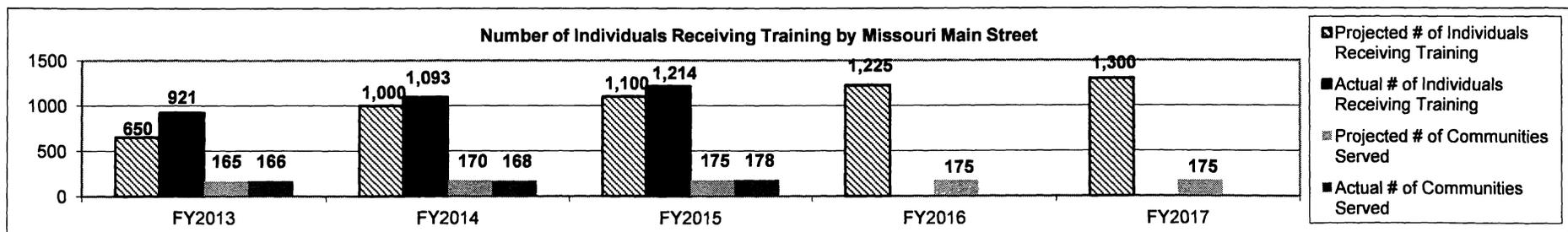
**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



Note: MO Main Street reports number of individuals receiving training therefore measure has been revised to reflect the Actual information reported and the Projected amounts revised to reflect new measure.

**7d. Provide a customer satisfaction measure, if available.**

N/A

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>STATE TIF PROGRAM</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	12,788,674	0.00	16,400,000	0.00	16,400,000	0.00	0	0.00
TOTAL - PD	12,788,674	0.00	16,400,000	0.00	16,400,000	0.00	0	0.00
<b>TOTAL</b>	<b>12,788,674</b>	<b>0.00</b>	<b>16,400,000</b>	<b>0.00</b>	<b>16,400,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>DED-TIF GR Trf/Spend Auth Incr - 1419002</b>								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	0	0.00	0	0.00	4,497,860	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	4,497,860	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>4,497,860</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$12,788,674</b>	<b>0.00</b>	<b>\$16,400,000</b>	<b>0.00</b>	<b>\$20,897,860</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit 42290C</b>
<b>Division: Business and Community Services</b>	
<b>Core: Tax Increment Financing (TIF)</b>	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	16,400,000	16,400,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>16,400,000</b>	<b>16,400,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

	FY 2017 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: State Tax Increment Financing Fund (0848)  
 Notes: Requires a GR transfer to the TIF Fund (0848)

Other Funds: State Tax Increment Financing Fund (0848)  
 Notes: Requires a GR transfer to the TIF Fund (0848)

**2. CORE DESCRIPTION**

This core decision item establishes the spending authority for the State Tax Increment Financing (TIF) Program. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

Current TIF obligations include the following projects:

- (1) Kansas City Midtown: infrastructure improvements and retail development at Mill Street & Westport Rd and at Linwood & Main;
- (2) Independence Santa Fe Neighborhood: infrastructure redevelopment to support commercial development and housing;
- (3) St. Louis City Convention Hotel: construction of a 1,083 room convention headquarters hotel complex;
- (4) Cupples Station (St. Louis): redevelopment of abandoned buildings in downtown near Busch Stadium;
- (5) Springfield Jordan Valley Park: redevelopment of former industrial district south of downtown Springfield to include exposition center, public facilities & supporting infrastructure;
- (6) St. Louis Lambert Airport Eastern Perimeter: redevelopment of 500 acres of land just east of Lambert Airport between I-170 and I-70 developed for light industrial, warehouse, office, and some residential;
- (7) Old Post Office in Kansas City: renovation of old post office building and other development on south side of Pershing Road to house IRS Service Center;
- (8) 1200 Main Garage Project in Kansas City: new development for H&R Block Corporation headquarters;
- (9) Riverside Levee: infrastructure and levee improvements at 1600-acre site, City of Riverside;
- (10) Branson Landing: redevelopment of 208-acre riverfront area in downtown Branson;
- (11) Eastern Jackson County Bass Pro: construction of Bass Pro Outdoor World store, lodging and complimentary retail and dining establishments in a 400-acre undeveloped parcel south of I-70 and west of I-435;
- (12) Kansas City East Village: J.E. Dunn headquarters, infrastructure improvements and mixed use development in east end of downtown KC west of I-70;

**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Tax Increment Financing (TIF)**

**Budget Unit 42290C**

- (13) Bannister Retail: development of retail, dining and hospitality on the site of the old Bannister Mall to compliment an adjoining technology/business park to be developed on the site in south Kansas City; and
- (14) Three Trails Office: new construction of a technology and executive business park complex on the site of the old Bannister Mall in south Kansas City.
- (15) St. Louis CORTEX: redevelopment of a blighted and aging industrial zone into a live-work-play technology district.

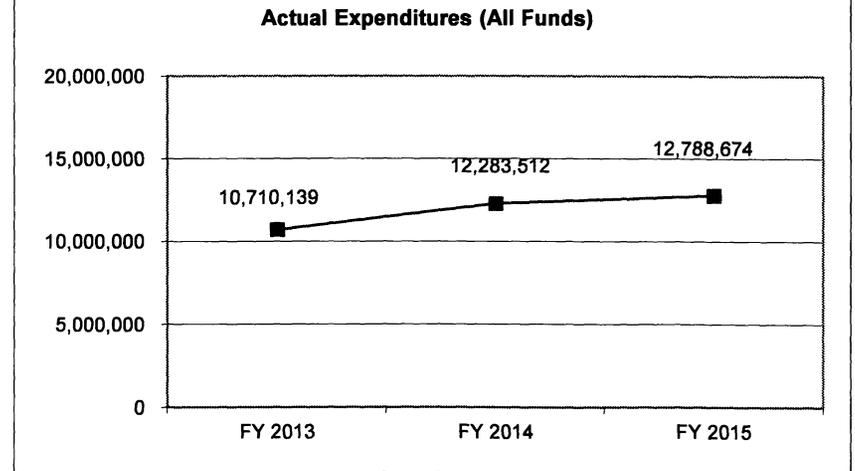
TIF Projects Completed and Closed:  
 Excelsior Springs: Elms Hotel and supporting infrastructure.

**3. PROGRAM LISTING (list programs included in this core funding)**

State Tax Increment Financing Program

**4. FINANCIAL HISTORY**

	<u>FY 2013</u>	<u>FY 2014</u>	<u>FY 2015</u>	<u>FY 2016</u>
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Current Yr.</u>
Appropriation (All Funds)	10,710,139	12,365,000	13,760,000	16,400,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	10,710,139	12,365,000	13,760,000	16,400,000
Actual Expenditures (All Funds)	10,710,139	12,283,512	12,788,674	N/A
Unexpended (All Funds)	0	81,488	971,326	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	81,488	971,326	N/A
	(1)	(1)	(1)	



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:** (1) Funds are only expended as projects generate increment.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
STATE TIF PROGRAM**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	16,400,000	16,400,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>16,400,000</b>	<b>16,400,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	16,400,000	16,400,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>16,400,000</b>	<b>16,400,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	16,400,000	16,400,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>16,400,000</b>	<b>16,400,000</b>	

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>STATE TIF PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	12,788,674	0.00	16,400,000	0.00	16,400,000	0.00	0	0.00
TOTAL - PD	12,788,674	0.00	16,400,000	0.00	16,400,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$12,788,674</b>	<b>0.00</b>	<b>\$16,400,000</b>	<b>0.00</b>	<b>\$16,400,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$12,788,674	0.00	\$16,400,000	0.00	\$16,400,000	0.00		0.00

**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: State Tax Increment Financing (TIF) Program**  
**Program is found in the following core budget(s): Tax Increment Financing**

**1. What does this program do?**

Tax increment financing (TIF) redirects an amount of money equal to the state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

TIF Projects Included in Performance Measures: Kansas City Midtown; Independence Santa Fe Trail Neighborhood; St. Louis City Convention Hotel; Springfield Jordan Valley Park; St. Louis Lambert Airport Eastern Perimeter; Old Post Office in Kansas City; 1200 Main Garage Project in Kansas City; Riverside Levee; Branson Landing; Eastern Jackson County Bass Pro; and the Kansas City East Village Project.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.800-99.865, RSMo

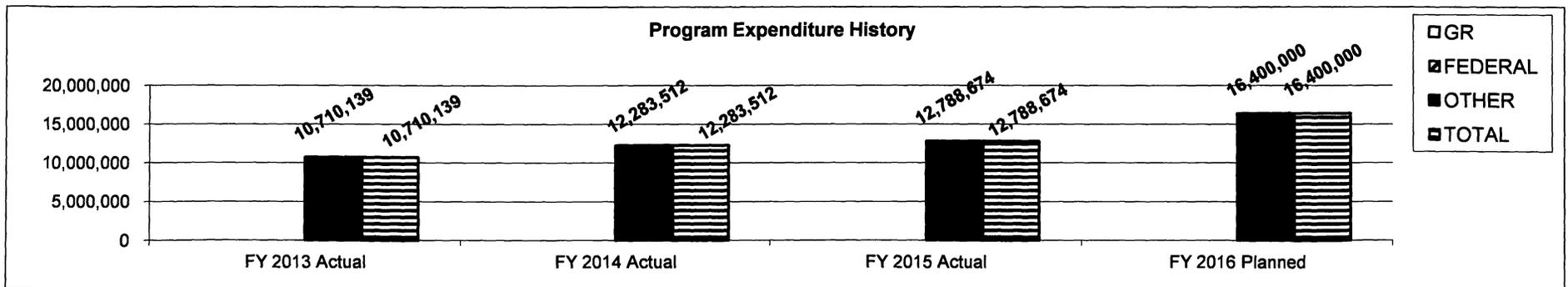
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



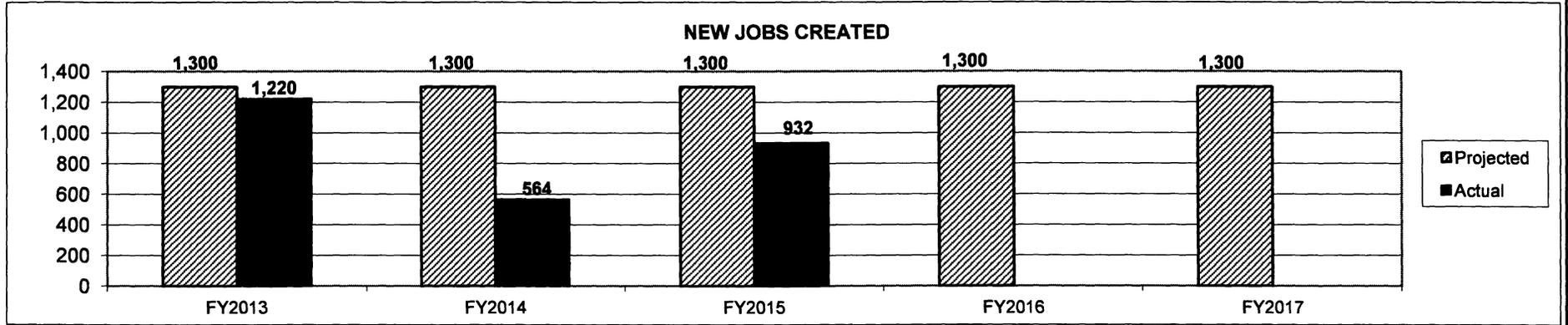
**6. What are the sources of the "Other " funds?**

Missouri Supplement Tax Increment Finance Fund (0848)

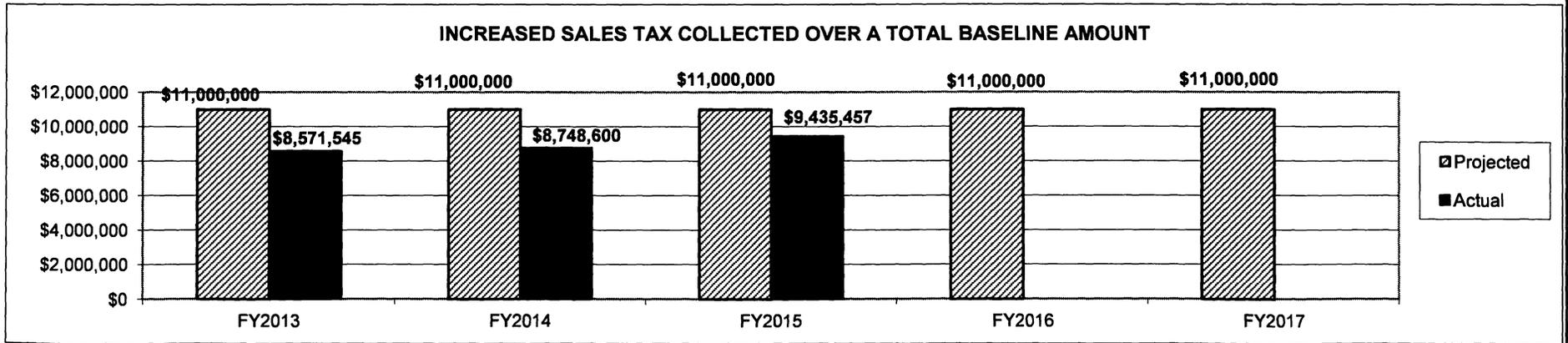
**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: State Tax Increment Financing (TIF) Program**  
**Program is found in the following core budget(s): Tax Increment Financing**

**7a. Provide an effectiveness measure.**



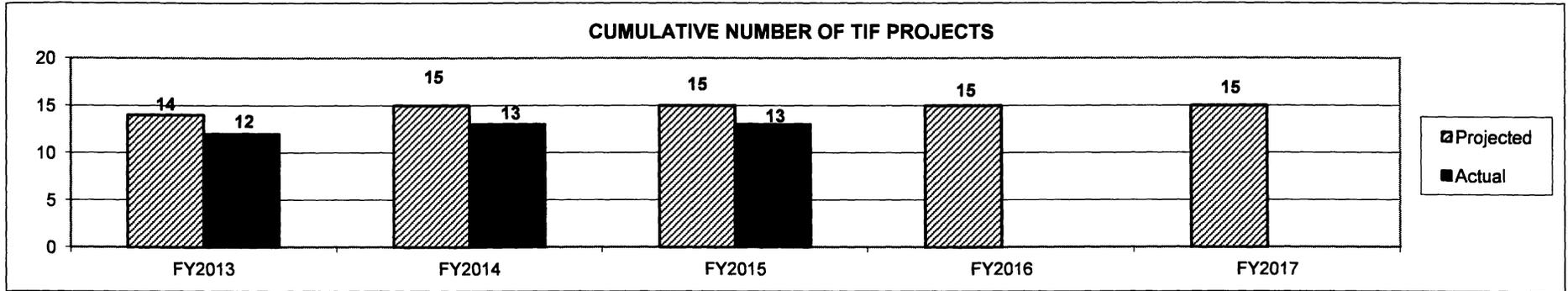
**7b. Provide an efficiency measure.**



**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: State Tax Increment Financing (TIF) Program**  
**Program is found in the following core budget(s): Tax Increment Financing**

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**  
NA

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

**Department: Economic Development** **Budget Unit 42280C and 42290C**  
**Division: Business and Community Services**  
**DI Name: TIF GR Trf and Spending Authority Increase DI# 1419002**

**1. AMOUNT OF REQUEST**

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	4,497,860	4,497,860
TRF	4,497,860	0	0	4,497,860
<b>Total</b>	<b>4,497,860</b>	<b>0</b>	<b>4,497,860</b>	<b>8,995,720</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

	FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: State Tax Increment Financing (0848)

Other Funds: State Tax Increment Financing (0848)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Increase General Revenue Transfer and Corresponding Spending Authority	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This NDI requests an increase to the General Revenue Transfer and the Spending Authority for the State Tax Increment Financing Fund. Tax Increment Financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties.

Projects requiring an increase in the estimated increment St. Louis Innovation Center, Bannister (Three Trails), Midtown, Convention Center Hotel, Springfield Jordan Valley Park, Riverside, Branson, Bass Pro, and 1200 Main.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

**Department: Economic Development** **Budget Unit 42280C and 42290C**  
**Division: Business and Community Services**  
**DI Name: TIF GR Trf and Spending Authority Increase DI# 1419002**

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Current total reimbursement amounts prescribed in Certificates of Approval for State TIF projects for Fiscal Year 2016 are estimated at \$20,897,860 and necessitate an increase to the appropriation amount. The current TIF core appropriation is \$16,400,000.

State TIF requires a General Revenue transfer into the State Tax Increment Financing Fund (0848).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
	0						0	0.0	
							0	0.0	
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>
							0		
							0		
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
800/Program Distributions					4,497,860		4,497,860		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>4,497,860</b>		<b>4,497,860</b>		<b>0</b>
Transfers	4,497,860						4,497,860		
<b>Total TRF</b>	<b>4,497,860</b>		<b>0</b>		<b>0</b>		<b>4,497,860</b>		<b>0</b>
<b>Grand Total</b>	<b>4,497,860</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>4,497,860</b>	<b>0.0</b>	<b>8,995,720</b>	<b>0.0</b>	<b>0</b>

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>		<b>Budget Unit 42280C and 42290C</b>							
<b>Division: Business and Community Services</b>									
<b>DI Name: TIF GR Trf and Spending Authority Increase</b>		<b>DI# 1419002</b>							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					0		0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers	0						0		
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

**NEW DECISION ITEM**  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>	<b>Budget Unit 42280C and 42290C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: TIF GR Trf and Spending Authority Increase</b>	<b>DI# 1419002</b>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

- |  |  |
|--|--|
| <p><b>6a. Provide an effectiveness measure.</b><br/>The effectiveness measure can be found in the TIF Core.</p> <p><b>6c. Provide the number of clients/individuals served, if applicable.</b><br/>The number of clients can be found in the TIF Core.</p> | <p><b>6b. Provide an efficiency measure.</b><br/>The efficiency measure can be found in the TIF Core.</p> <p><b>6d. Provide a customer satisfaction measure, if available.</b><br/>N/A</p> |
|--|--|

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The DED works closely with the communities to track the project build-out period and adjust any budget requests to reflect updated increment estimates if less than the amount obligated by contract.

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>STATE TIF PROGRAM</b>								
<b>DED-TIF GR Trf/Spend Auth Incr - 1419002</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	4,497,860	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	4,497,860	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,497,860</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$4,497,860	0.00		0.00

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>STATE TIF PROGRAM-TRANSFER</b>								
<b>CORE</b>								
<b>FUND TRANSFERS</b>								
GENERAL REVENUE	12,788,674	0.00	16,400,000	0.00	16,400,000	0.00	0	0.00
TOTAL - TRF	12,788,674	0.00	16,400,000	0.00	16,400,000	0.00	0	0.00
<b>TOTAL</b>	<b>12,788,674</b>	<b>0.00</b>	<b>16,400,000</b>	<b>0.00</b>	<b>16,400,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>DED-TIF GR Trf/Spend Auth Incr - 1419002</b>								
<b>FUND TRANSFERS</b>								
GENERAL REVENUE	0	0.00	0	0.00	4,497,860	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	4,497,860	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>4,497,860</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$12,788,674</b>	<b>0.00</b>	<b>\$16,400,000</b>	<b>0.00</b>	<b>\$20,897,860</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit 42280C</b>
<b>Division: Business and Community Services</b>	
<b>Core: Tax Increment Financing (TIF) Transfer</b>	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	16,400,000	0	0	16,400,000
<b>Total</b>	<b>16,400,000</b>	<b>0</b>	<b>0</b>	<b>16,400,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

	FY 2017 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Other Funds:

Notes:

Notes:

**2. CORE DESCRIPTION**

This core decision item is the required General Revenue transfer that provides funding for the Tax Increment Financing (TIF) program. It provides funds to remit for the tax increment financing captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

**3. PROGRAM LISTING (list programs included in this core funding)**

State Tax Increment Financing Program

**CORE DECISION ITEM**

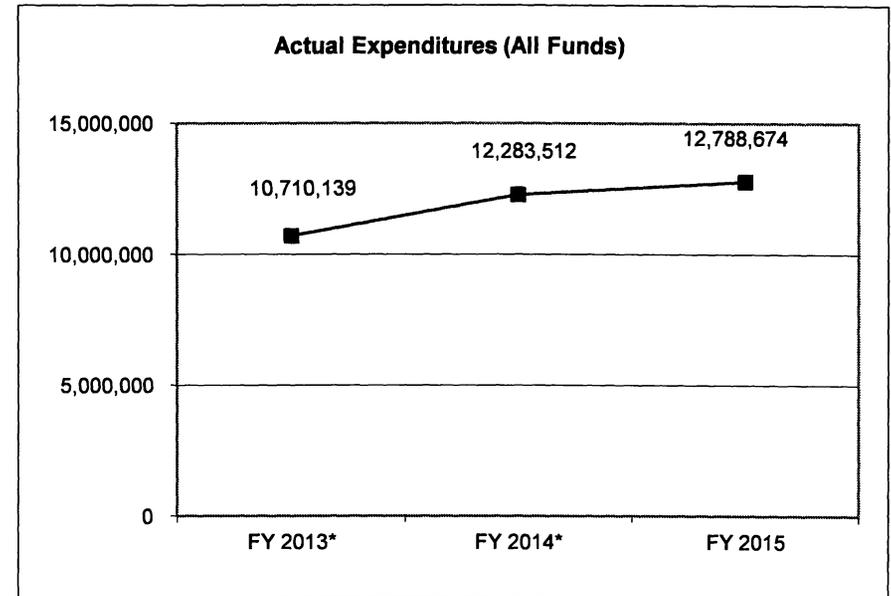
**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Tax Increment Financing (TIF) Transfer**

**Budget Unit 42280C**

**4. FINANCIAL HISTORY**

	<b>FY 2013*</b>	<b>FY 2014*</b>	<b>FY 2015</b>	<b>FY 2016</b>
	<b>Actual</b>	<b>Actual</b>	<b>Actual</b>	<b>Current Yr.</b>
Appropriation (All Funds)	10,710,139	12,365,000	13,760,000	16,400,000
Less Reverted (All Funds)	0	(81,487)	(412,500)	(492,000)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	10,710,139	12,283,513	13,347,500	15,908,000
Actual Expenditures (All Funds)	10,710,139	12,283,512	12,788,674	N/A
Unexpended (All Funds)	0	1	558,826	N/A
Unexpended, by Fund:				
General Revenue	0	0	558,826	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	<b>(1)</b>	<b>(1)</b>	<b>(1)</b>	

\*Governor's Reserve released



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**           **(1)** Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.

**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
STATE TIF PROGRAM-TRANSFER**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	16,400,000	0	0	16,400,000	
	<b>Total</b>	<b>0.00</b>	<b>16,400,000</b>	<b>0</b>	<b>0</b>	<b>16,400,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	16,400,000	0	0	16,400,000	
	<b>Total</b>	<b>0.00</b>	<b>16,400,000</b>	<b>0</b>	<b>0</b>	<b>16,400,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	16,400,000	0	0	16,400,000	
	<b>Total</b>	<b>0.00</b>	<b>16,400,000</b>	<b>0</b>	<b>0</b>	<b>16,400,000</b>	

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>STATE TIF PROGRAM-TRANSFER</b>								
<b>CORE</b>								
TRANSFERS OUT	12,788,674	0.00	16,400,000	0.00	16,400,000	0.00	0	0.00
TOTAL - TRF	12,788,674	0.00	16,400,000	0.00	16,400,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$12,788,674</b>	<b>0.00</b>	<b>\$16,400,000</b>	<b>0.00</b>	<b>\$16,400,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$12,788,674	0.00	\$16,400,000	0.00	\$16,400,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: State Tax Increment Financing (TIF) Program**  
**Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer**

**1. What does this program do?**

This transfer provides funding for the state TIF program. Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.800-99.865, RSMo

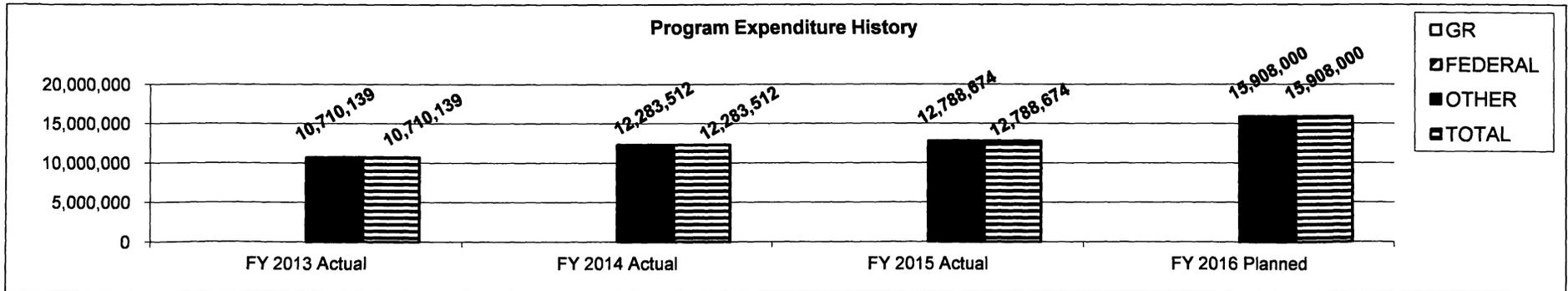
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

**6. What are the sources of the "Other" funds?**

GR transfer to the Missouri Supplement Tax Increment Finance Fund (0848)

**PROGRAM DESCRIPTION**

**Department: Economic Development**

**Program Name: State Tax Increment Financing (TIF) Program**

**Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

**Department: Economic Development** **Budget Unit 42280C and 42290C**  
**Division: Business and Community Services**  
**DI Name: TIF GR Trf and Spending Authority Increase DI# 1419002**

**1. AMOUNT OF REQUEST**

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	4,497,860	4,497,860
TRF	4,497,860	0	0	4,497,860
<b>Total</b>	<b>4,497,860</b>	<b>0</b>	<b>4,497,860</b>	<b>8,995,720</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

	FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

**Est. Fringe**      0      0      0      0

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

**Est. Fringe**      0      0      0      0

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: State Tax Increment Financing (0848)

Other Funds: State Tax Increment Financing (0848)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

- |  |  |  |
|--|--|--|
| <input type="checkbox"/> New Legislation | <input type="checkbox"/> New Program   | <input type="checkbox"/> Fund Switch           |
| <input type="checkbox"/> Federal Mandate | <input type="checkbox"/> Program Expansion   | <input type="checkbox"/> Cost to Continue      |
| <input type="checkbox"/> GR Pick-Up      | <input type="checkbox"/> Space Request   | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan        | <input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer and Corresponding Spending Authority</u> |  |

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This NDI requests an increase to the General Revenue Transfer and the Spending Authority for the State Tax Increment Financing Fund. Tax Increment Financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties.

Projects requiring an increase in the estimated increment St. Louis Innovation Center, Bannister (Three Trails), Midtown, Convention Center Hotel, Springfield Jordan Valley Park, Riverside, Branson, Bass Pro, and 1200 Main.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

**Department: Economic Development** **Budget Unit 42280C and 42290C**  
**Division: Business and Community Services**  
**DI Name: TIF GR Trf and Spending Authority Increase DI# 1419002**

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Current total reimbursement amounts prescribed in Certificates of Approval for State TIF projects for Fiscal Year 2016 are estimated at \$20,897,860 and necessitate an increase to the appropriation amount. The current TIF core appropriation is \$16,400,000.

State TIF requires a General Revenue transfer into the State Tax Increment Financing Fund (0848).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
	0						0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0	0.0	
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
800/Program Distributions					4,497,860		4,497,860		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>4,497,860</u>		<u>4,497,860</u>		<u>0</u>
Transfers	4,497,860						4,497,860		
<b>Total TRF</b>	<u>4,497,860</u>		<u>0</u>		<u>0</u>		<u>4,497,860</u>		<u>0</u>
<b>Grand Total</b>	<u><u>4,497,860</u></u>	<u><u>0.0</u></u>	<u><u>0</u></u>	<u><u>0.0</u></u>	<u><u>4,497,860</u></u>	<u><u>0.0</u></u>	<u><u>8,995,720</u></u>	<u><u>0.0</u></u>	<u><u>0</u></u>

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>		<b>Budget Unit 42280C and 42290C</b>							
<b>Division: Business and Community Services</b>									
<b>DI Name: TIF GR Trf and Spending Authority Increase</b>		<b>DI# 1419002</b>							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
<b>Total EE</b>	0		0		0		0		0
Program Distributions							0	0.0	
<b>Total PSD</b>	0		0		0		0		0
Transfers	0						0		
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	0	0.0	0	0.0	0

**NEW DECISION ITEM**  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

**Department: Economic Development**  
**Division: Business and Community Services**  
**DI Name: TIF GR Trf and Spending Authority Increase    DI# 1419002**

**Budget Unit    42280C and 42290C**

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a.        Provide an effectiveness measure.**  
The effectiveness measure can be found in the TIF Core.

**6b.        Provide an efficiency measure.**  
The efficiency measure can be found in the TIF Core.

**6c.        Provide the number of clients/individuals served, if applicable.**  
  
The number of clients can be found in the TIF Core.

**6d.        Provide a customer satisfaction measure, if available.**  
  
N/A

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The DED works closely with the communities to track the project build-out period and adjust any budget requests to reflect updated increment estimates if less than the amount obligated by contract.

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>STATE TIF PROGRAM-TRANSFER</b>								
<b>DED-TIF GR Trf/Spend Auth Incr - 1419002</b>								
TRANSFERS OUT	0	0.00	0	0.00	4,497,860	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	4,497,860	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,497,860</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$4,497,860	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MODESA PROGRAM</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
STATE SUPP DOWNTOWN DEVELOPMNT	1,099,557	0.00	1,396,647	0.00	1,396,647	0.00	0	0.00
TOTAL - PD	1,099,557	0.00	1,396,647	0.00	1,396,647	0.00	0	0.00
<b>TOTAL</b>	<b>1,099,557</b>	<b>0.00</b>	<b>1,396,647</b>	<b>0.00</b>	<b>1,396,647</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>DED-MODESA GR Trf/Spend Auth - 1419003</b>								
PROGRAM-SPECIFIC								
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	110,562	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	110,562	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>110,562</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,099,557</b>	<b>0.00</b>	<b>\$1,396,647</b>	<b>0.00</b>	<b>\$1,507,209</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit 42295C</b>
<b>Division: Business and Community Services</b>	
<b>Core: Missouri Downtown Economic Stimulus Act (MODESA)</b>	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
<b>PS</b>	0	0	0	0	<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0	<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	1,396,647	1,396,647	<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0	<b>TRF</b>	0	0	0	0
<b>Total</b>	<u>0</u>	<u>0</u>	<u>1,396,647</u>	<u>1,396,647</u>	<b>Total</b>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: MODESA Fund (0766)

Other Funds: MODESA Fund (0766)

Notes:

Notes:

**2. CORE DESCRIPTION**

This core decision item establishes spending authority for the Missouri Downtown Economic Stimulus (MODESA) program. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

Active Projects:  
 Kansas City Live!: restore/rebuild an eight city block, approximately 425,000 sq. feet in the south central part of downtown Kansas City for an entertainment district that has live entertainment, dining, specialty retail establishments and loft housing.

Ballpark Village: redevelop an area adjacent to Busch Stadium in St. Louis into restaurant, retail, entertainment, and office space.

**3. PROGRAM LISTING (list programs included in this core funding)**

Missouri Downtown Economic Stimulus Act (MODESA)

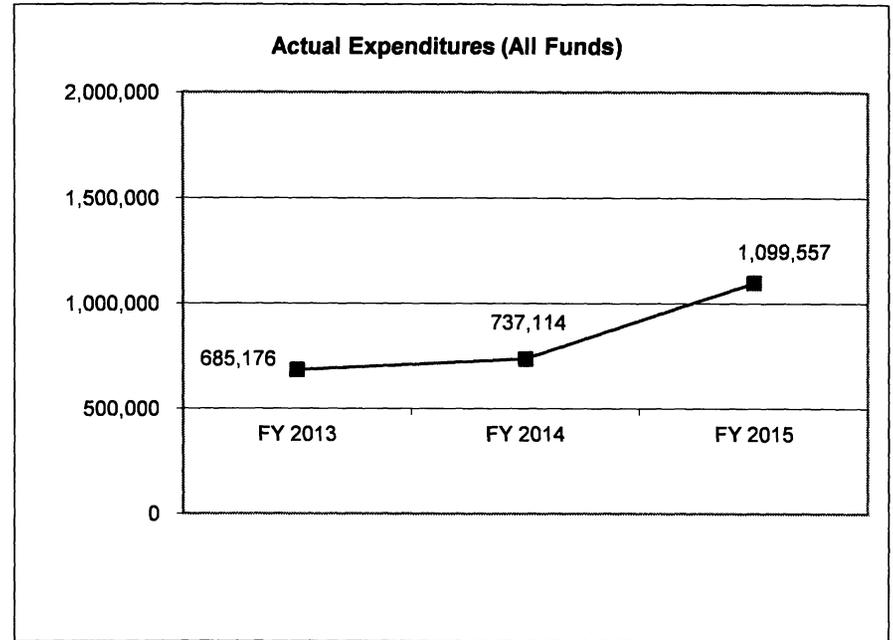
**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Missouri Downtown Economic Stimulus Act (MODESA)**

**Budget Unit 42295C**

**4. FINANCIAL HISTORY**

	<b>FY 2013 Actual</b>	<b>FY 2014 Actual</b>	<b>FY 2015 Actual</b>	<b>FY 2016 Current Yr.</b>
Appropriation (All Funds)	1,040,450	994,008	1,200,000	1,396,647
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,040,450	994,008	1,200,000	1,396,647
Actual Expenditures (All Funds)	685,176	737,114	1,099,557	N/A
Unexpended (All Funds)	355,274	256,894	100,443	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	355,274	256,894	100,443	N/A
	<b>(1)</b>	<b>(1)</b>	<b>(1)</b>	



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:** (1) Funds are only expended as projects generate increment.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MODESA PROGRAM**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	1,396,647	1,396,647	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,396,647</b>	<b>1,396,647</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	1,396,647	1,396,647	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,396,647</b>	<b>1,396,647</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	1,396,647	1,396,647	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,396,647</b>	<b>1,396,647</b>	

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MODESA PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	1,099,557	0.00	1,396,647	0.00	1,396,647	0.00	0	0.00
TOTAL - PD	1,099,557	0.00	1,396,647	0.00	1,396,647	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$1,099,557</b>	<b>0.00</b>	<b>\$1,396,647</b>	<b>0.00</b>	<b>\$1,396,647</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$1,099,557	0.00	\$1,396,647	0.00	\$1,396,647	0.00		0.00

**PROGRAM DESCRIPTION**

**Department: Economic Development**

**Program Name: Missouri Downtown Economic Stimulus Act (MODESA)**

**Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)**

**1. What does this program do?**

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds.

MODESA Projects Included in Performance Measures: Kansas City Live! and St. Louis Ballpark Village.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.915, RSMo.

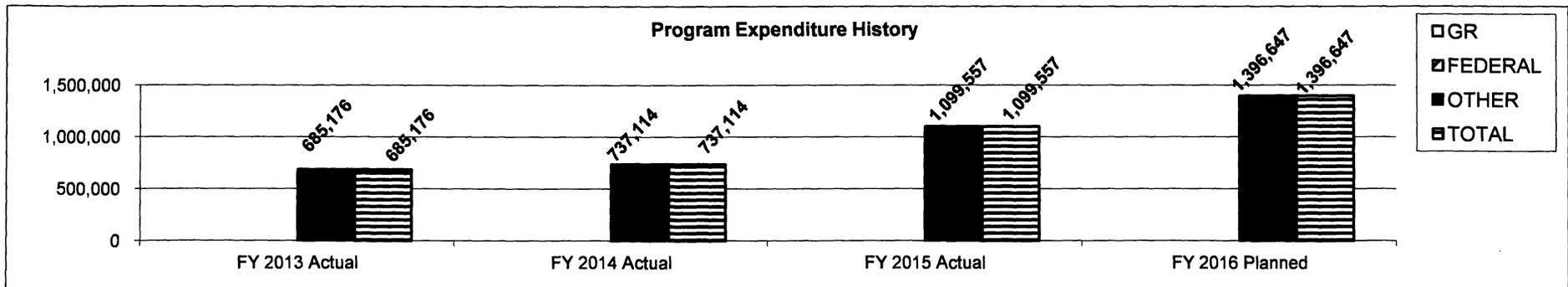
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Missouri Downtown Economic Stimulus Act Fund (0766)

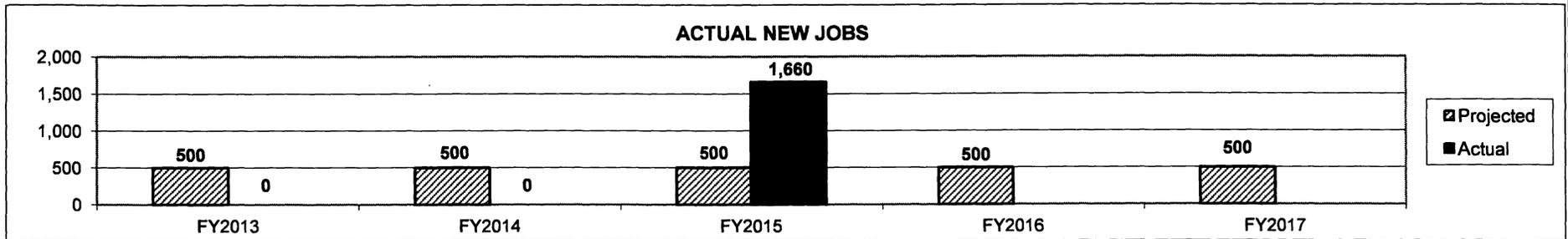
**PROGRAM DESCRIPTION**

**Department: Economic Development**

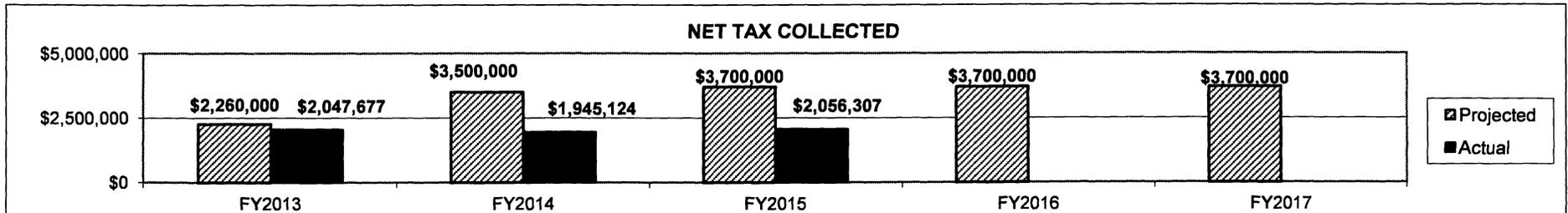
**Program Name: Missouri Downtown Economic Stimulus Act (MODESA)**

**Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)**

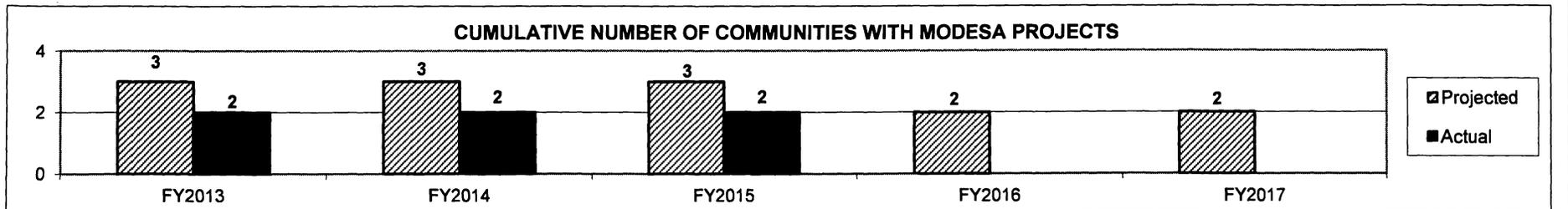
**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

**Department: Economic Development** **Budget Unit 42295C and 42296C**  
**Division: Business and Community Services**  
**DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003**

**1. AMOUNT OF REQUEST**

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	110,562	110,562
TRF	110,562	0	0	110,562
<b>Total</b>	<b>110,562</b>	<b>0</b>	<b>110,562</b>	<b>221,124</b>

	FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

FTE 0.00 0.00 0.00 0.00

FTE 0.00 0.00 0.00 0.00

**Est. Fringe** 0 0 0 0

**Est. Fringe** 0 0 0 0

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: State Supplemental Downtown Development Fund (0766)

Other Funds: State Supplemental Downtown Development Fund (0766)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer and Corresponding Spending Authority</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This NDI requests an increase to the General Revenue Transfer and the Spending Authority for the State Supplemental Downtown Development Fund. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

The St. Louis Ball Park Village and Kansas City Live! Projects will require an increase in increment during FY2017.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

**Department: Economic Development** **Budget Unit 42295C and 42296C**  
**Division: Business and Community Services**  
**DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003**

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

We are requesting an increase in spending authority for the MODESA program to cover obligated costs for the current projects utilizing the program. The current core for the MODESA program is \$1,443,089. The projected amount needed for FY2016 is \$1,553,651; therefore, an amount of \$110,562 is needed to bridge the difference between the projected obligations and the current core amount.

MODESA requires a General Revenue Transfer into the State Supplemental Downtown Development Fund (0766).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

<b>Budget Object Class/Job Class</b>	<b>Dept Req GR DOLLARS</b>	<b>Dept Req GR FTE</b>	<b>Dept Req FED DOLLARS</b>	<b>Dept Req FED FTE</b>	<b>Dept Req OTHER DOLLARS</b>	<b>Dept Req OTHER FTE</b>	<b>Dept Req TOTAL DOLLARS</b>	<b>Dept Req TOTAL FTE</b>	<b>Dept Req One-Time DOLLARS</b>
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		0		0
800- Program Distributions					110,562		110,562		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>110,562</u>		110,562		0
Transfers	110,562						110,562		
<b>Total TRF</b>	<u>110,562</u>		<u>0</u>		<u>0</u>		110,562		0
<b>Grand Total</b>	<u>110,562</u>	0.0	0	0.0	110,562	0.0	221,124	0.0	0

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>		<b>Budget Unit 42295C and 42296C</b>							
<b>Division: Business and Community Services</b>									
<b>DI Name: MODESA GR Trf and Spending Authority Inc Di# 1419003</b>									
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					0		0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers	0						0		
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

**NEW DECISION ITEM**  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

**Department: Economic Development**  
**Division: Business and Community Services**  
**DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003**

**Budget Unit 42295C and 42296C**

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measure can be found in the MODESA Core.

**6b. Provide an efficiency measure.**

The efficiency measure can be found in the MODESA Core.

**6c. Provide the number of clients/individuals served, if applicable.**

The number of clients can be found in the MODESA Core.

**6d. Provide a customer satisfaction measure, if available.**

N/A

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The DED works closely with the communities and MODESA project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MODESA PROGRAM</b>								
<b>DED-MODESA GR Trf/Spend Auth - 1419003</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	110,562	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	110,562	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$110,562</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$110,562	0.00		0.00

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>STATE SUPP DOWNTOWN DEV TRNSFR</b>								
<b>CORE</b>								
FUND TRANSFERS								
GENERAL REVENUE	1,146,902	0.00	1,443,089	0.00	1,443,089	0.00	0	0.00
TOTAL - TRF	1,146,902	0.00	1,443,089	0.00	1,443,089	0.00	0	0.00
<b>TOTAL</b>	<b>1,146,902</b>	<b>0.00</b>	<b>1,443,089</b>	<b>0.00</b>	<b>1,443,089</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>DED-MODESA GR Trf/Spend Auth - 1419003</b>								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	110,562	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	110,562	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>110,562</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,146,902</b>	<b>0.00</b>	<b>\$1,443,089</b>	<b>0.00</b>	<b>\$1,553,651</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42296C</u>
<b>Division:</b> Business and Community Services	
<b>Core:</b> State Supp Downtown Dev Trf (MODESA)	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,443,089	0	0	1,443,089
<b>Total</b>	<b>1,443,089</b>	<b>0</b>	<b>0</b>	<b>1,443,089</b>

	FY 2017 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

FTE 0.00 0.00 0.00 0.00

FTE 0.00 0.00 0.00 0.00

<b>Est. Fringe</b>	0	0	0	0
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<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Other Funds:

Notes:

Notes:

**2. CORE DESCRIPTION**

This transfer provides funding for the Missouri Downtown Economic Stimulus (MODESA) program. MODESA uses increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

**3. PROGRAM LISTING (list programs included in this core funding)**

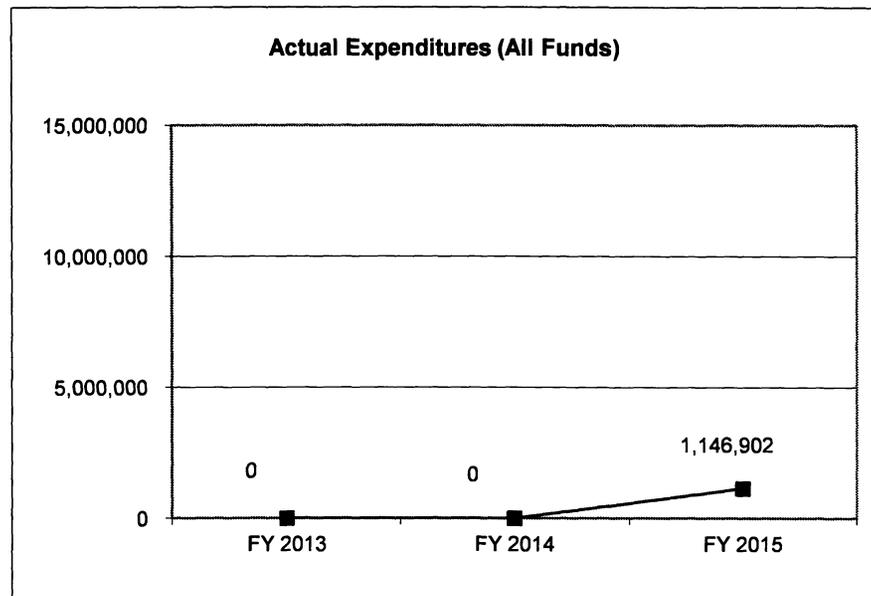
Missouri Downtown Economic Stimulus (MODESA)

**CORE DECISION ITEM**

<b>Department:</b>	Economic Development	<b>Budget Unit</b>	42296C
<b>Division:</b>	Business and Community Services		
<b>Core:</b>	State Supp Downtown Dev Trf (MODESA)		

**4. FINANCIAL HISTORY**

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	0	0	1,246,442	1,443,089
Less Reverted (All Funds)	0	0	(37,393)	(43,293)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	1,209,049	1,399,796
Actual Expenditures (All Funds)	0	0	1,146,902	N/A
Unexpended (All Funds)	0	0	62,147	N/A
Unexpended, by Fund:				
General Revenue	0	0	62,147	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(1)		



Reverted includes Governor's standard 3 percent reserve (when applicable)  
 Restricted includes any extraordinary expenditure restrictions (when applicable)

**NOTES:** (1) Prior to FY 2015, the MODESA transfer was located in the Department of Revenue's budget

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
STATE SUPP DOWNTOWN DEV TRNSFR**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	1,443,089	0	0	1,443,089	
	<b>Total</b>	<b>0.00</b>	<b>1,443,089</b>	<b>0</b>	<b>0</b>	<b>1,443,089</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	1,443,089	0	0	1,443,089	
	<b>Total</b>	<b>0.00</b>	<b>1,443,089</b>	<b>0</b>	<b>0</b>	<b>1,443,089</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	1,443,089	0	0	1,443,089	
	<b>Total</b>	<b>0.00</b>	<b>1,443,089</b>	<b>0</b>	<b>0</b>	<b>1,443,089</b>	

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>STATE SUPP DOWNTOWN DEV TRNSFR</b>								
<b>CORE</b>								
TRANSFERS OUT	1,146,902	0.00	1,443,089	0.00	1,443,089	0.00	0	0.00
TOTAL - TRF	1,146,902	0.00	1,443,089	0.00	1,443,089	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$1,146,902</b>	<b>0.00</b>	<b>\$1,443,089</b>	<b>0.00</b>	<b>\$1,443,089</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$1,146,902	0.00	\$1,443,089	0.00	\$1,443,089	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: St Supp Downtown Dvlp Trf (MODESA)**  
**Program is found in the following core budget(s): Business and Community Services**

**1. What does this program do?**

This transfer provides funding for the Missouri Downtown Economic Stimulus (MODESA) program. MODESA uses increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.915, RSMo

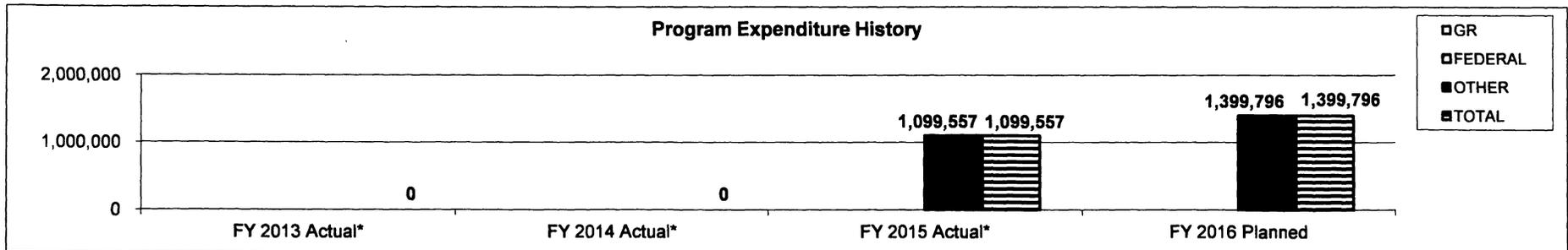
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

\*Prior to FY 2015, the MODESA Transfer was located in the Department of Revenue's budget.

**6. What are the sources of the "Other " funds?**

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: St Supp Downtown Dvlp Trf (MODESA)**

**Program is found in the following core budget(s): Business and Community Services**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>	<b>Budget Unit 42295C and 42296C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003</b>	

**1. AMOUNT OF REQUEST**

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Federal	Other	Total
<b>PS</b>	0	0	0	0	<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0	<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	110,562	110,562	<b>PSD</b>	0	0	0	0
<b>TRF</b>	110,562	0	0	110,562	<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>110,562</b>	<b>0</b>	<b>110,562</b>	<b>221,124</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: State Supplemental Downtown Development Fund (0766)

Other Funds: State Supplemental Downtown Development Fund (0766)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer and Corresponding Spending Authority</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This NDI requests an increase to the General Revenue Transfer and the Spending Authority for the State Supplemental Downtown Development Fund. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

The St. Louis Ball Park Village and Kansas City Live! Projects will require an increase in increment during FY2017.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

**Department: Economic Development** **Budget Unit 42295C and 42296C**  
**Division: Business and Community Services**  
**DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003**

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

We are requesting an increase in spending authority for the MODESA program to cover obligated costs for the current projects utilizing the program. The current core for the MODESA program is \$1,443,089. The projected amount needed for FY2016 is \$1,553,651; therefore, an amount of \$110,562 is needed to bridge the difference between the projected obligations and the current core amount.

MODESA requires a General Revenue Transfer into the State Supplemental Downtown Development Fund (0766).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>
							0		
							0		
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
800- Program Distributions					110,562		110,562		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>110,562</b>		<b>110,562</b>		<b>0</b>
Transfers	110,562						110,562		
<b>Total TRF</b>	<b>110,562</b>		<b>0</b>		<b>0</b>		<b>110,562</b>		<b>0</b>
<b>Grand Total</b>	<b>110,562</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>110,562</b>	<b>0.0</b>	<b>221,124</b>	<b>0.0</b>	<b>0</b>

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>		<b>Budget Unit 42295C and 42296C</b>							
<b>Division: Business and Community Services</b>									
<b>DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003</b>									
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers							0		
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

**NEW DECISION ITEM**  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>	<b>Budget Unit 42295C and 42296C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003</b>	

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measure can be found in the MODESA Core.

**6b. Provide an efficiency measure.**

The efficiency measure can be found in the MODESA Core.

**6c. Provide the number of clients/individuals served, if applicable.**

The number of clients can be found in the MODESA Core.

**6d. Provide a customer satisfaction measure, if available.**

N/A

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The DED works closely with the communities and MODESA project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>STATE SUPP DOWNTOWN DEV TRNSFR</b>								
<b>DED-MODESA GR Trf/Spend Auth - 1419003</b>								
TRANSFERS OUT	0	0.00	0	0.00	110,562	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	110,562	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$110,562</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$110,562	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>DWTN REVITAL PRSRVTN PRG</b>								
<b>CORE</b>								
<b>PROGRAM-SPECIFIC</b>								
DOWNTOWN REVITALIZ PRESERVATN	0	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL - PD	0	0.00	200,000	0.00	200,000	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>200,000</b>	<b>0.00</b>	<b>200,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit 42297C</b>
<b>Division: Business and Community Services</b>	
<b>Core: Downtown Revitalization Preservation Program</b>	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
<b>PS</b>	0	0	0	0	<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0	<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	200,000	200,000	<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0	<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	<b>200,000</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Downtown Revitalization Preservation Fund (0907)  
Notes:

Other Funds: Downtown Revitalization Preservation Fund (0907)  
Notes:

**2. CORE DESCRIPTION**

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is authorized in 99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

Current Obligations:  
 (1) College Station/Heer's Tower-located in the downtown core of Springfield; consists of mixed use of entertainment, dining, residential, retail, office space and parking needs; and  
 (2) Hannibal Clemens Redevelopment-located in the downtown core of Hannibal; consists of a complete renovation of the existing stadium, playing field, boundary wall and certain smaller buildings on the site for the location of a summer college baseball league.

**3. PROGRAM LISTING (list programs included in this core funding)**

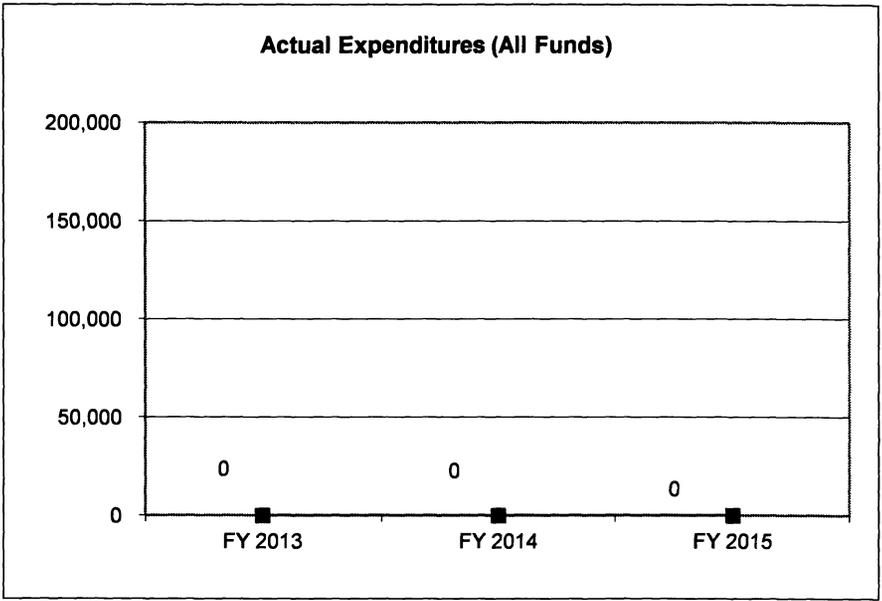
Downtown Revitalization Preservation Program (DRPP)

**CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit 42297C</b>
<b>Division: Business and Community Services</b>	
<b>Core: Downtown Revitalization Preservation Program</b>	

**4. FINANCIAL HISTORY**

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	200,000	200,000	200,000	200,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	200,000	200,000	200,000	200,000
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	200,000	200,000	200,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	200,000	200,000	200,000	N/A
	(1)	(1)	(1)	



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:** (1) Funds are only expended as projects generate increment. It is estimated that approved projects will begin generating increment within the next two years.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
DWTN REVITAL PRSRVTN PRG**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	200,000	200,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	<b>200,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	200,000	200,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	<b>200,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	200,000	200,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	<b>200,000</b>	

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>DWTN REVITAL PRSRVTN PRG</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL - PD	0	0.00	200,000	0.00	200,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$200,000	0.00	\$200,000	0.00		0.00

**PROGRAM DESCRIPTION**

**Department: Economic Development**

**Program Name: Downtown Revitalization Preservation Program**

**Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)**

**1. What does this program do?**

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is a program authorized in §99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

DRPP Projects included in Performance Measures: College Station/Heer's Tower located in the downtown core of Springfield; and Hannibal Clemens Redevelopment located in the downtown core of Hannibal.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.1080 to 99.1092, RSMo.

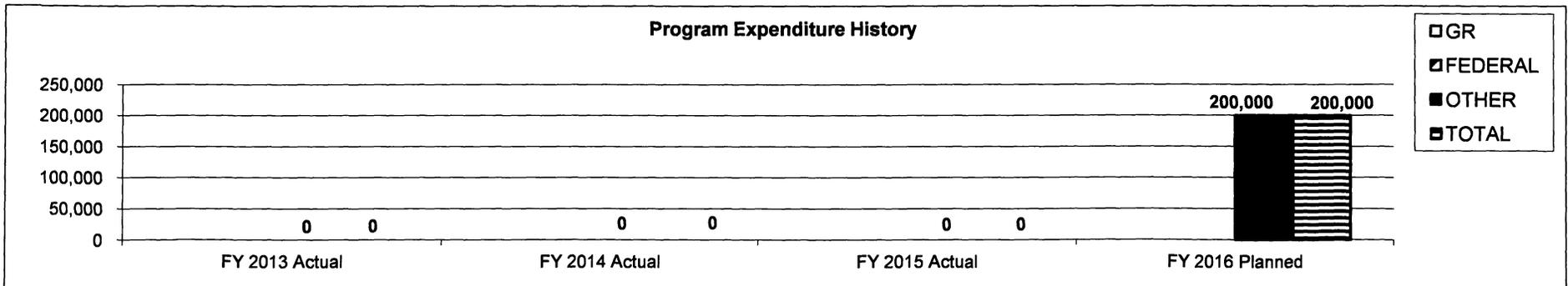
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Downtown Revitalization Preservation Fund (0907)

**PROGRAM DESCRIPTION**

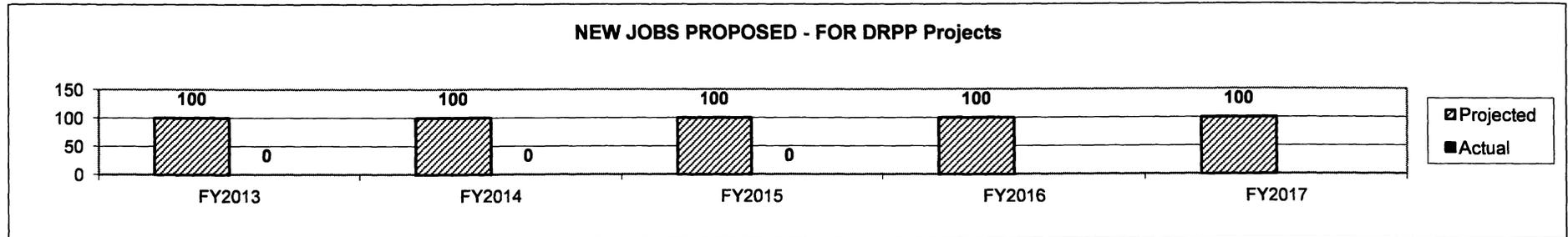
**Department: Economic Development**

**Program Name: Downtown Revitalization Preservation Program**

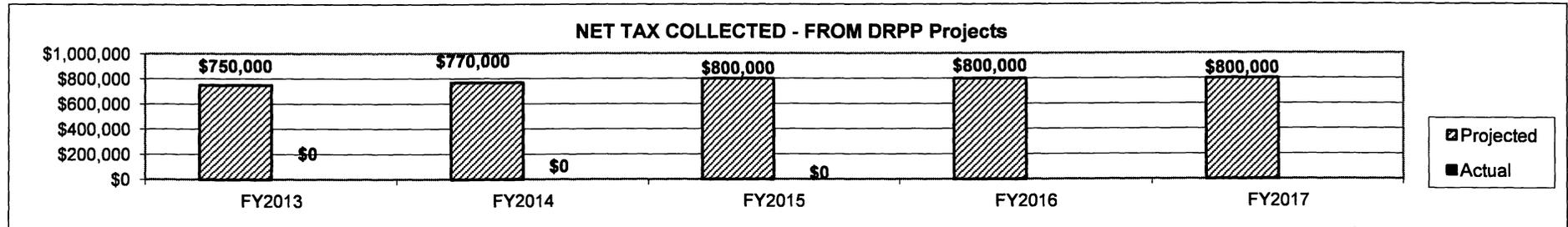
**Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)**

**7a. Provide an effectiveness measure.**

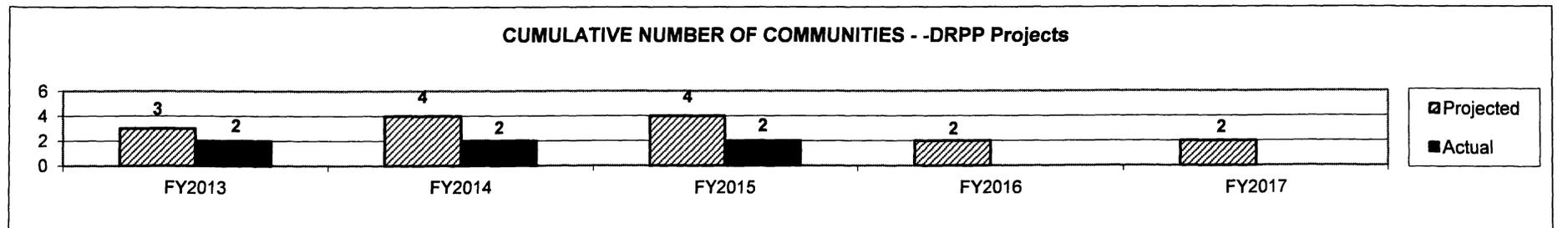
New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>DOWNTOWN REVITAL PRESER TRNSFR</b>								
<b>CORE</b>								
<b>FUND TRANSFERS</b>								
GENERAL REVENUE	0	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL - TRF	0	0.00	200,000	0.00	200,000	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>200,000</b>	<b>0.00</b>	<b>200,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>42310C</b>
<b>Division</b>	<b>Business and Community Services</b>		
<b>Core</b>	<b>Downtown Revitalization Pres Pgm (DRPP) Trf</b>		

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request				Total		FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total			GR	Fed	Other	Total
PS	0	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	0	PSD	0	0	0	0
TRF	200,000	0	0	200,000		TRF		0	0	0
<b>Total</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>		<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>		<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Other Funds:

**2. CORE DESCRIPTION**

This core decision item is the required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provides funds to remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs.

**3. PROGRAM LISTING (list programs included in this core funding)**

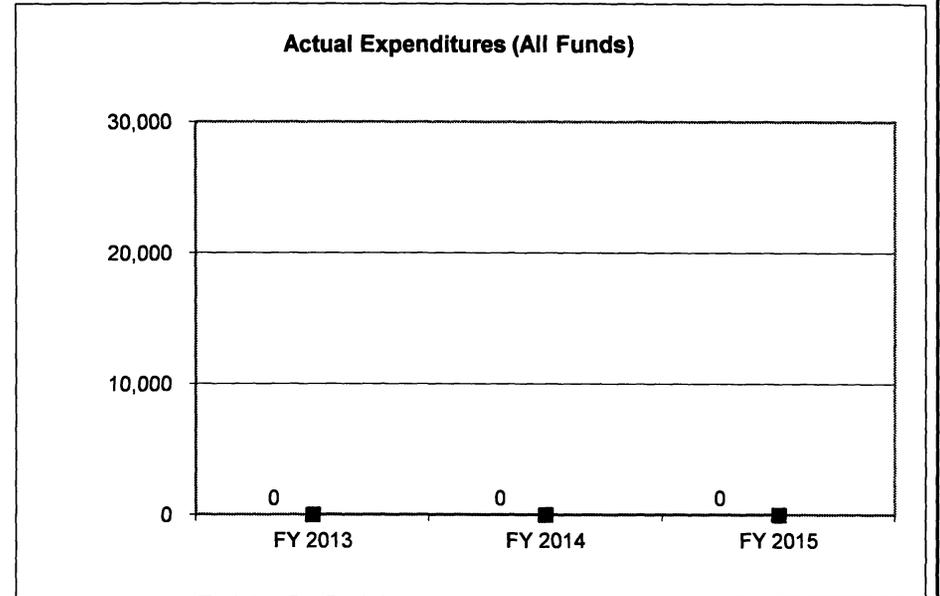
Downtown Revitalization Preservation Program (DRPP) Transfer

**CORE DECISION ITEM**

<b>Department</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>42310C</b>
<b>Division</b>	<b>Business and Community Services</b>		
<b>Core</b>	<b>Downtown Revitalization Pres Pgm (DRPP) Trf</b>		

**4. FINANCIAL HISTORY**

	<b>FY 2013 Actual</b>	<b>FY 2014 Actual</b>	<b>FY 2015 Actual</b>	<b>FY 2016 Current Yr.</b>
Appropriation (All Funds)	0	0	200,000	200,000
Less Reverted (All Funds)	0	0	(6,000)	(6,000)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	194,000	194,000
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	194,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	194,000	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	<b>(1)</b>	<b>(1)</b>		



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:**           **(1)** Prior to FY 2015, the DRPP Transfer was located in the Department of Revenue's budget.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
DOWNTOWN REVITAL PRESER TRNSFR**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>	TRF	0.00	200,000	0	0	200,000	
	<b>Total</b>	<b>0.00</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	
<b>DEPARTMENT CORE REQUEST</b>	TRF	0.00	200,000	0	0	200,000	
	<b>Total</b>	<b>0.00</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>	TRF	0.00	200,000	0	0	200,000	
	<b>Total</b>	<b>0.00</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>DOWNTOWN REVITAL PRESER TRNSFR</b>								
<b>CORE</b>								
TRANSFERS OUT	0	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL - TRF	0	0.00	200,000	0.00	200,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$200,000	0.00	\$200,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: Downtown Revitalization Pres Trf (DRPP)**  
**Program is found in the following core budget(s): Business and Community Services**

**1. What does this program do?**

This core decision item is the required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provides funds to remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.1080-99.1092, RSMo

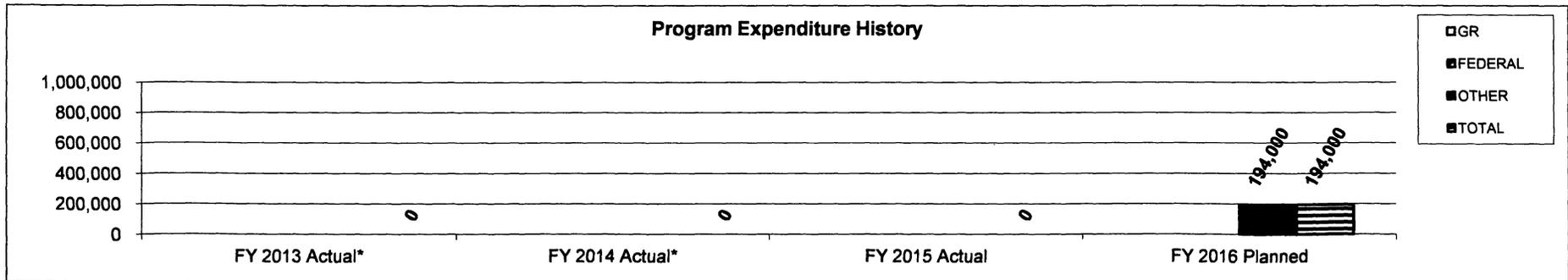
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

\*Prior to FY2015, the DRPP Transfer was located in the Department of Revenue's budget.

**6. What are the sources of the "Other " funds?**

**PROGRAM DESCRIPTION**

**Department: Economic Development**

**Program Name: Downtown Revitalization Pres Trf (DRPP)**

**Program is found in the following core budget(s): Business and Community Services**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP).

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP).

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP).

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP).

**DED - BRASS REPORT 9**

**DECISION ITEM SUMMARY**

<b>Budget Unit</b>								
<b>Decision Item</b>	<b>FY 2015</b>	<b>FY 2015</b>	<b>FY 2016</b>	<b>FY 2016</b>	<b>FY 2017</b>	<b>FY 2017</b>	<b>*****</b>	<b>*****</b>
<b>Budget Object Summary</b>	<b>ACTUAL</b>	<b>ACTUAL</b>	<b>BUDGET</b>	<b>BUDGET</b>	<b>DEPT REQ</b>	<b>DEPT REQ</b>	<b>SECURED</b>	<b>SECURED</b>
<b>Fund</b>	<b>DOLLAR</b>	<b>FTE</b>	<b>DOLLAR</b>	<b>FTE</b>	<b>DOLLAR</b>	<b>FTE</b>	<b>COLUMN</b>	<b>COLUMN</b>
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>CORE</b>								
<b>PERSONAL SERVICES</b>								
GENERAL REVENUE	31,388	0.55	34,521	1.00	34,521	1.00	0	0.00
COMMUNITY SERV COMM-FED/OTHER	155,429	3.90	195,863	4.00	195,863	4.00	0	0.00
TOTAL - PS	186,817	4.45	230,384	5.00	230,384	5.00	0	0.00
<b>EXPENSE &amp; EQUIPMENT</b>								
COMMUNITY SERV COMM-FED/OTHER	106,985	0.00	262,500	0.00	262,500	0.00	0	0.00
TOTAL - EE	106,985	0.00	262,500	0.00	262,500	0.00	0	0.00
<b>PROGRAM-SPECIFIC</b>								
COMMUNITY SERV COMM-FED/OTHER	3,329,121	0.00	3,487,500	0.00	3,487,500	0.00	0	0.00
TOTAL - PD	3,329,121	0.00	3,487,500	0.00	3,487,500	0.00	0	0.00
<b>TOTAL</b>	<b>3,622,923</b>	<b>4.45</b>	<b>3,980,384</b>	<b>5.00</b>	<b>3,980,384</b>	<b>5.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$3,622,923</b>	<b>4.45</b>	<b>\$3,980,384</b>	<b>5.00</b>	<b>\$3,980,384</b>	<b>5.00</b>	<b>\$0</b>	<b>0.00</b>

**CORE DECISION ITEM**

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42180C</u>
<b>Division:</b> Business and Community Services	
<b>Core:</b> MO Community Service Commission	

**1. CORE FINANCIAL SUMMARY**

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	34,521	195,863	0	230,384
EE	0	262,500	0	262,500
PSD	0	3,487,500	0	3,487,500
TRF	0	0	0	0
<b>Total</b>	<b>34,521</b>	<b>3,945,863</b>	<b>0</b>	<b>3,980,384</b>

	FY 2017 Governor's Recommendation			
	GR	Fed	Other	Total
PS			0	0
EE	0		0	0
PSD	0		0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

FTE	1.00	4.00	0.00	5.00
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FTE	1.00	4.00	0.00	5.00
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<b>Est. Fringe</b>	19,331	93,110	0	112,441
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	9,900	39,600	0	49,500
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:  
Notes:

Other Funds:  
Notes:

**2. CORE DESCRIPTION**

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations with 501(c)3 status. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to serve in areas of education, youth mentoring, public safety, housing rehabilitation, health care, environmental issues, disaster relief and veterans. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

**3. PROGRAM LISTING (list programs included in this core funding)**

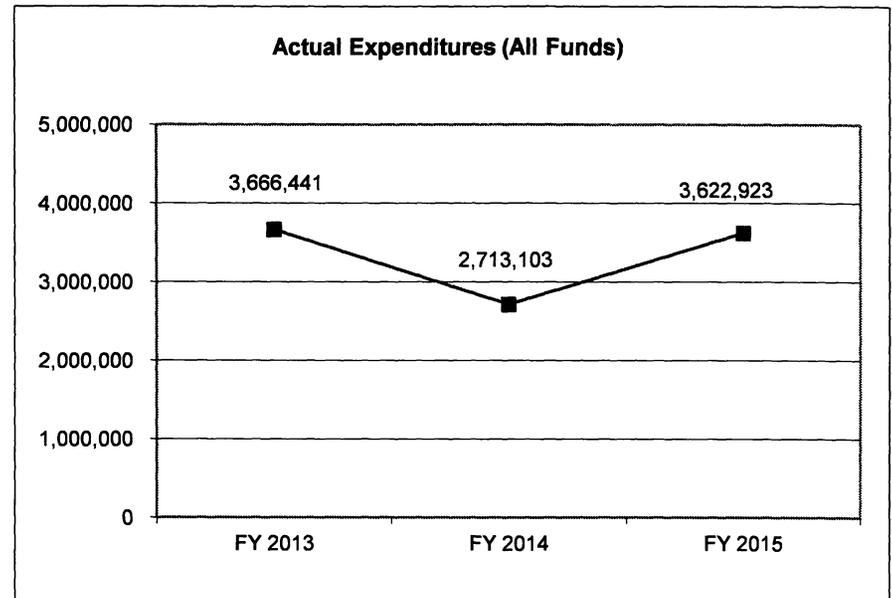
Missouri Community Service Commission

**CORE DECISION ITEM**

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42180C</u>
<b>Division:</b> Business and Community Services	
<b>Core:</b> MO Community Service Commission	

**4. FINANCIAL HISTORY**

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	3,975,421	3,976,857	3,979,152	3,980,384
Less Reverted (All Funds)	(1,010)	(1,018)	(1,030)	(1,036)
Less Restricted ( All Funds)	0	0	0	0
Budget Authority (All Funds)	3,974,411	3,975,839	3,978,122	3,979,348
Actual Expenditures (All Funds)	3,666,441	2,713,103	3,622,923	N/A
Unexpended (All Funds)	307,970	1,262,736	355,199	N/A
<b>Unexpended, by Fund:</b>				
General Revenue	32	142	1,919	N/A
Federal	307,938	1,262,594	353,280	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:**

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO COMMUNITY SVS COMMISSION**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PS	5.00	34,521	195,863	0	230,384	
	EE	0.00	0	262,500	0	262,500	
	PD	0.00	0	3,487,500	0	3,487,500	
	<b>Total</b>	<b>5.00</b>	<b>34,521</b>	<b>3,945,863</b>	<b>0</b>	<b>3,980,384</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>							
Core Reallocation	286 3642 PS	0.00	0	0	0	0	0 More closely align to budget actuals.
<b>NET DEPARTMENT CHANGES</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	5.00	34,521	195,863	0	230,384	
	EE	0.00	0	262,500	0	262,500	
	PD	0.00	0	3,487,500	0	3,487,500	
	<b>Total</b>	<b>5.00</b>	<b>34,521</b>	<b>3,945,863</b>	<b>0</b>	<b>3,980,384</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	5.00	34,521	195,863	0	230,384	
	EE	0.00	0	262,500	0	262,500	
	PD	0.00	0	3,487,500	0	3,487,500	
	<b>Total</b>	<b>5.00</b>	<b>34,521</b>	<b>3,945,863</b>	<b>0</b>	<b>3,980,384</b>	

**BRASS REPORT 10**

**DECISION ITEM DETAIL**

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>CORE</b>								
EXECUTIVE I	0	0.00	68	0.24	0	0.00	0	0.00
COMMUNITY DEV REP II	0	0.00	88	0.31	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	44,560	1.43	53,924	1.39	28,512	0.64	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	24,478	0.63	114,875	1.81	39,875	0.81	0	0.00
ECONOMIC DEV INCENTIVE SPC III	63,661	1.44	0	0.00	75,156	1.55	0	0.00
STUDENT INTERN	0	0.00	3	0.00	3	0.00	0	0.00
FISCAL MANAGER	0	0.00	7	0.00	7	0.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	54,118	0.95	61,419	1.25	86,831	2.00	0	0.00
<b>TOTAL - PS</b>	<b>186,817</b>	<b>4.45</b>	<b>230,384</b>	<b>5.00</b>	<b>230,384</b>	<b>5.00</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	13,559	0.00	56,250	0.00	56,250	0.00	0	0.00
TRAVEL, OUT-OF-STATE	11,552	0.00	22,500	0.00	22,500	0.00	0	0.00
SUPPLIES	6,085	0.00	18,750	0.00	18,750	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	8,505	0.00	15,000	0.00	15,000	0.00	0	0.00
COMMUNICATION SERV & SUPP	4,115	0.00	11,250	0.00	11,250	0.00	0	0.00
PROFESSIONAL SERVICES	47,026	0.00	77,750	0.00	77,750	0.00	0	0.00
M&R SERVICES	140	0.00	3,750	0.00	3,750	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	7,500	0.00	7,500	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	1,000	0.00	1,000	0.00	0	0.00
BUILDING LEASE PAYMENTS	1,575	0.00	3,700	0.00	3,700	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	474	0.00	3,750	0.00	3,750	0.00	0	0.00
MISCELLANEOUS EXPENSES	13,954	0.00	41,250	0.00	41,250	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	0	0.00
<b>TOTAL - EE</b>	<b>106,985</b>	<b>0.00</b>	<b>262,500</b>	<b>0.00</b>	<b>262,500</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	3,329,121	0.00	3,487,500	0.00	3,487,500	0.00	0	0.00
<b>TOTAL - PD</b>	<b>3,329,121</b>	<b>0.00</b>	<b>3,487,500</b>	<b>0.00</b>	<b>3,487,500</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$3,622,923</b>	<b>4.45</b>	<b>\$3,980,384</b>	<b>5.00</b>	<b>\$3,980,384</b>	<b>5.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$31,388</b>	<b>0.55</b>	<b>\$34,521</b>	<b>1.00</b>	<b>\$34,521</b>	<b>1.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$3,591,535</b>	<b>3.90</b>	<b>\$3,945,863</b>	<b>4.00</b>	<b>\$3,945,863</b>	<b>4.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>

**PROGRAM DESCRIPTION**

**Department: Economic Development**

**Program Name: Business and Community Services**

**Program is found in the following core budget(s): MO Community Service Commission**

**1. What does this program do?**

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations with 501(c)3 status. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to serve in areas of education, youth mentoring, public safety, housing rehabilitation, health care, environmental issues, disaster relief and veterans. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 26.600, RSMo.; Federal - National and Community Service Act of 1993; HR 4854

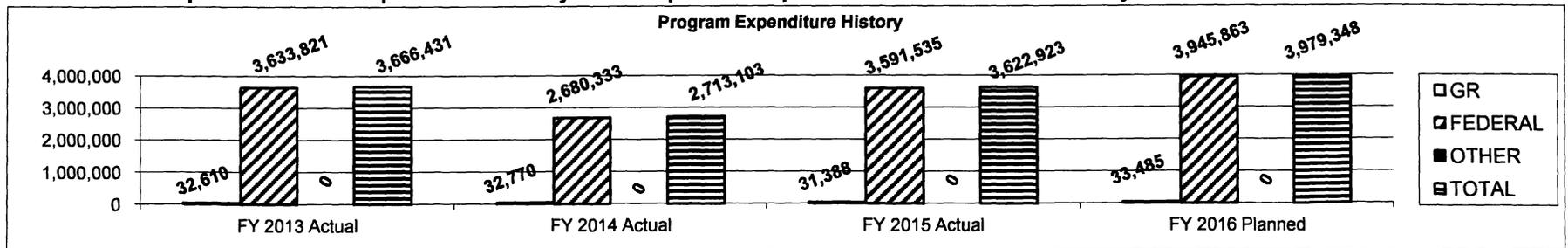
**3. Are there federal matching requirements? If yes, please explain.**

There is a \$1 for \$1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED. Qualifying organizations must provide match based on the amount of funds subgranted from MCSC starting at 24% in the first 3 years, gradually increasing to a 50% maximum.

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

**6. What are the sources of the "Other " funds?**

N/A

**PROGRAM DESCRIPTION**

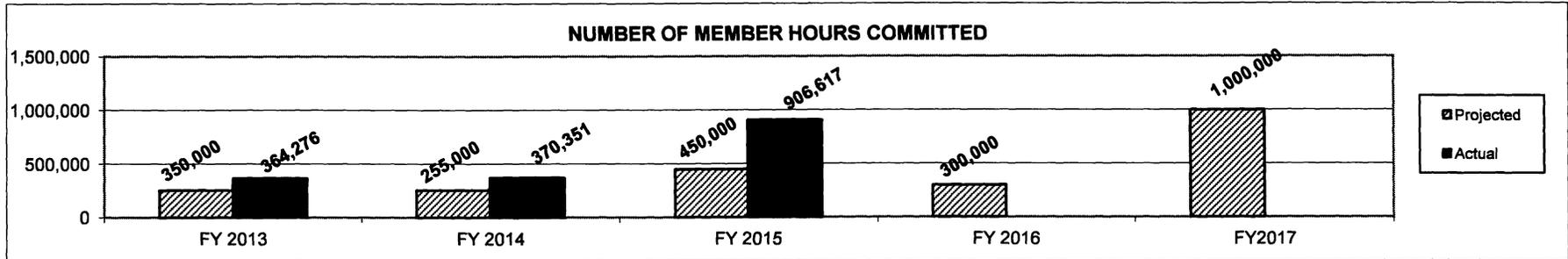
**Department: Economic Development**

**Program Name: Business and Community Services**

**Program is found in the following core budget(s): MO Community Service Commission**

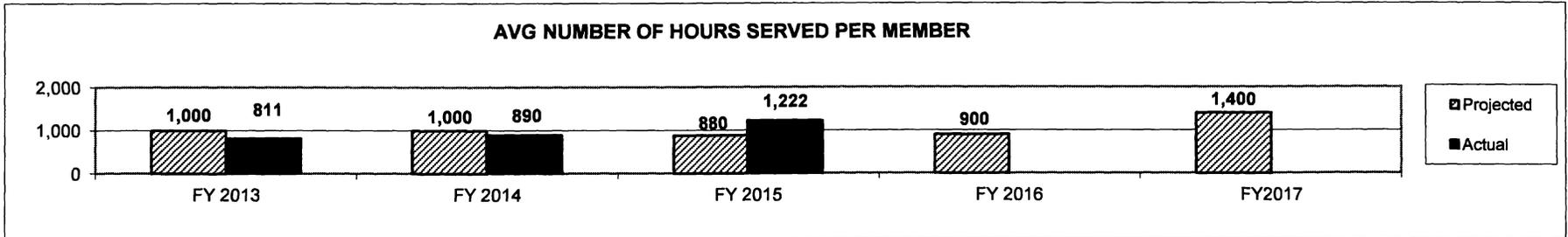
**7a. Provide an effectiveness measure.**

This measure represents the total number of AmeriCorps Member hours served and volunteer hours generated as a result of their work supporting MCSC activities in Missouri communities.

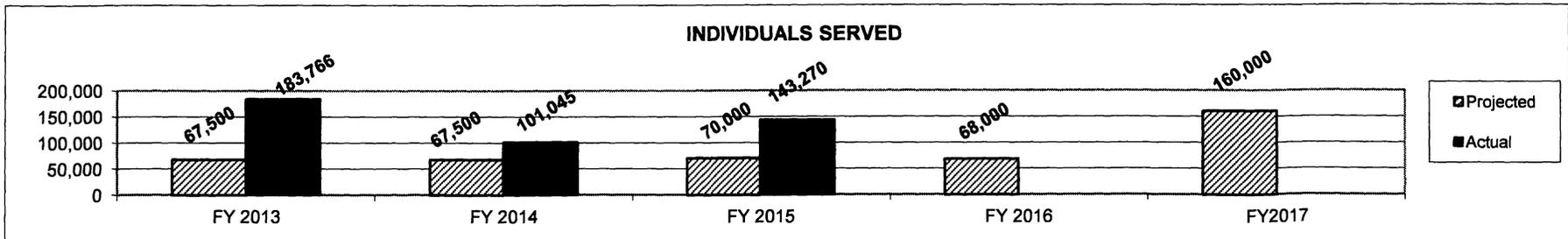


**7b. Provide an efficiency measure.**

Number represents average number of hours served per AmeriCorps Members.



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A