



Governor's Recommendation Fiscal Year 2017

Mike Downing, Director

573/751-4770

Book 1

**DEPARTMENT OF ECONOMIC DEVELOPMENT
FY 2017 BUDGET**

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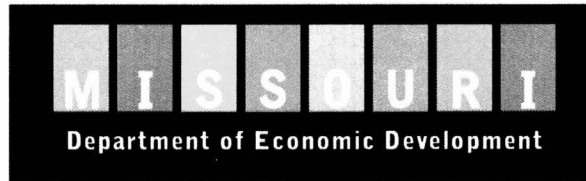
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Jeremiah W. (Jay) Nixon
Governor



Mike Downing, CEcD
Director

February 8, 2016

The Honorable Jay Nixon
Governor of Missouri
State Capitol, Room 216
Jefferson City, MO 65101

Dear Governor Nixon:

The Department of Economic Development (DED) is pleased to provide you with the Department's Fiscal Year 2017 Budget Proposal with Governor's Recommendations. The future of Missouri's citizens depends on the existence of high-paying career opportunities and strong communities. It is our job to lead efforts to accomplish these goals.

DED is committed to keeping Missouri businesses on the cutting edge through programs to ensure a ready supply of highly skilled and trained workers; to assist communities so that they may preserve and expand the quality of life for which Missouri is known; to support a business environment that offers competitive operating costs; and to support a physical and technological infrastructure with sufficient capacity to ensure continued growth and expansion.

If you should have any questions about the budget proposal or need additional information, please feel free to contact me at 751-4770.

Sincerely,

A handwritten signature in black ink, appearing to read "Mike Downing". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Mike Downing, CEcD
Director

DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW

The Department of Economic Development is composed of various agencies and divisions that administer programs in the areas of community and economic development, workforce development and tourism; as well as agencies that administer statutory requirements and work to safeguard public interest.

Programs managed by these agencies and divisions provide a wide array of services designed to enhance Missouri's economic growth in the 21st century. These services provide direct assistance to businesses and industries; communities and regions; and individuals and organizations by promoting business and community development, job training, housing, tourism, the art's, women in business, and utility regulation throughout the state.

The department consists of two distinct groups: development agencies and regulatory agencies. The department also has an administrative services division.

Development Agencies/Divisions:

The Division of Business and Community Services (BCS) is divided into five teams – Sales, Marketing, Finance, Compliance, and Research. The teams work together to support economic growth in Missouri by promoting and facilitating job creation/capital investment; international export expansion, the development of an innovation economy, and improving Missouri communities.

The Division of Workforce Development (DWD) provides vital services to develop Missouri's workforce for the 21st century through skill-training and career connections for job seekers and human resources, and financial assistance for businesses.

The Division of Tourism promotes Missouri as a premier tourist destination, while helping the state and local communities meet changing trends in the travel/tourism industry.

The Division of Tourism oversees the Missouri Film Office, which promotes the growth of the state's film and video production industry and works to attract film, television and video productions to Missouri.

The Division of Energy assists, educates, and encourages Missourians to advance the efficient use of diverse energy resources to provide for a healthier environment and to achieve greater energy security for future generations. The Division works with economic development by providing technical and financial assistance to state and local governments, agricultural interests, school districts, business, industry and the general public related to energy efficiency and renewable energy projects and weatherization.

The Missouri Arts Council provides technical and financial assistance to nonprofit organizations across Missouri to encourage and stimulate economic and community development through the arts.

DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW (CONTINUED)

The Missouri Housing Development Commission is the state's housing finance agency, providing for the financing, development and preservation of affordable housing for low- to moderate-income Missourians.

The Missouri Development Finance Board provides development financing to assist infrastructure, economic development and business expansion and attraction projects throughout Missouri.

Regulatory Agencies:

The Office of the Public Counsel is a Type II agency and was established in 1975 to represent the public and the interests of utility customers in proceedings before the Missouri Public Service Commission (PSC) and in the Courts involving investor-owned electric, natural gas, telephone, water, sewer and steam heat utilities. Public Counsel addresses many issues that affect customers including rates, safe and adequate service, complaints and disputes, connections and disconnections, and billing and collection practices. Through the Ombudsman for Property Rights, established in 2006 with the passage of House Bill 1944, the Office of the Public Counsel provides guidance to landowners about the condemnation process.

The Missouri Public Service Commission is charged with the statutory responsibility of ensuring that public utility consumers receive safe and adequate services at just and reasonable rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. The PSC regulates the rates and practices of investor-owned gas, electric, water and sewer utilities, including safety, billing and quality of service. It has limited regulatory authority over investor-owned telephone companies. The PSC also administers safety standards for the rural electric cooperatives and municipal gas systems, maintains a registry of state video service providers and registers Voice-Over-Internet Protocol (VoIP) service providers. In addition, the PSC administers the provision of Relay Missouri service, which gives hearing-impaired citizens access to the telephone network. The Manufactured Housing Department is required by statute to annually register manufacturers and dealers of manufactured homes and modular units; prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the state; and enforce manufactured home set-up and tie-down requirements.

Administrative Services Division:

The Administrative Services Division provides legal, public relation, legislative, financial, budget and human resource support to the department director, senior management and other divisions within the department. The Administrative Services Division oversees the Missouri Women's Council, which works to identify and address issues affecting the economic and employment status of women in Missouri.

**Department of Economic Development
State Auditor's Reports and Oversight Evaluations and Missouri Sunset Act Provisions**

Program or Division Name	Type of Report	Date Issued	Website
Public Service Commission	Audit Report (2015-129)	Dec-15	http://app.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=437
Neighborhood Assistance Program Tax Credit	Audit Report (2015-092)	Oct-15	http://app.auditor.mo.gov/Repository/Press/2015092932908.pdf
Office of the Public Counsel	Audit Report (2015-061)	Aug-15	http://app.auditor.mo.gov/Repository/Press/2015061953857.pdf
MO Development Finance Board Infrastructure Tax Credit Program	Audit Report (2014-142)	Dec-14	http://app.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=354
Follow-up Report on Audit Findings Brownfield Remediation Tax Credit Program	Audit Report (2014-099)	Oct-14	http://www.auditor.mo.gov/Repository/Press/2014099907678.pdf
Brownfield Remediation Tax Credit Program	Audit Report (2014-023)	Apr-14	http://www.auditor.mo.gov/Press/2014023457179.pdf
Historic Preservation Tax Credit Program	Audit Report (2014-018)	Mar-14	http://www.auditor.mo.gov/Press/2014018370056.pdf
Low Income Housing	Audit Report (2014-014)	Mar-14	http://www.auditor.mo.gov/Press/2013014719305.pdf
Missouri Technology Corporation	Audit Report (2013-057)	Jul-13	http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=200
Division of Business and Community Services	Audit Report (2013-031)	Apr-13	http://www.auditor.mo.gov/Press/2013-031.pdf
New Markets Tax Credit	Oversight Evaluation - Sunset Review	Jan-13	http://moga.mo.gov/
Film Production Tax Credit	Oversight Evaluation - Sunset Review	Jan-13	http://moga.mo.gov/
Division of Business and Community Services	Audit Report (2012-117)	Sep-12	http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=127
Missouri Quality Jobs Tax Incentive Program	Audit Report (2012-65)	Jul-12	http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=102
Review of Policy for Economic Growth	Oversight Evaluation	Dec-11	http://moga.mo.gov/
Division of Tourism	Audit Report (2011-59)	Sep-11	http://auditor.mo.gov/press/2011-59.htm
Division of Workforce Development	Audit Report (2011-16)	Apr-11	http://auditor.mo.gov/press/2011-16.htm

**Department of Economic Development
Programs Subject to Missouri Sunset Act**

Program	Statutes Establishing	Sunset Date	Review Status
Distressed Area Land Assemblage Tax Credit	99.1025, RSMo	8/28/2013	
Qualified Equity Investments Tax Credit (New Markets)	135.680 - 135.682, RSMo	9/4/2013	
Film Production Project Tax Credit	135.750, RSMo	11/28/2013	
Alternative Fuel Infrastructure Tax Credit	135.710, RSMo	12/31/2017	
Missouri Arts Council Trust Fund	143.183, RSMo	12/31/2020	
Missouri Automotive Manufacturing Jobs Act	620.1910, RSMo	10/12/2016	
Missouri Works - Community College New Jobs Training	620.800 - 620.809, RSMo	7/1/2019	
Missouri Works - Community College Job Retention Training	620.800 - 620.809, RSMo	7/1/2019	
Missouri Works - Business Incentives	620.2000 - 620.2020, RSMo	8/28/2019	
Amateur Sporting Tax Credit	67.3000, RSMo	8/28/2019	
Amateur Sporting Contribution Tax Credit	67.3005, RSMo	8/28/2019	
Wood Energy Tax Credit	135.300 - 135.311, RSMo	6/30/2020	
Division of Tourism Supplemental Revenue Fund	620.467, RSMo	6/30/2020	

NEW DECISION ITEM

RANK: 2 OF _____

Department _____	Budget Unit <u>Various</u>
Division _____	
DI Name: Pay Plan FY17	DI#: 000012 and 1419017

1. AMOUNT OF REQUEST

	FY 2017 Budget Request				FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total	GR	Federal	Other	Total
PS	0	0	0	0	71,517	436,751	323,710	831,978
EE	0	0	0	0	0	0	0	0
PSD	0	0	0	0	0	0	0	0
TRF	0	0	0	0	0	0	0	0
Total	0	0	0	0	71,517	436,751	323,710	831,978

FTE	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	19,538	119,320	88,438	227,296
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: _____

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input checked="" type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Governor's Fiscal Year 2017 budget includes appropriation authority for a 2% pay raise for all state employees, except judges covered under the Missouri Citizens' Commission on Compensation for Elected Officials.

NDI 1419017 (\$9,989) is the corresponding General Revenue Transfer to the MO Works Job Development Fund to accommodate the Governor's Fiscal Year 2017 2% pay plan increase.

NEW DECISION ITEM

RANK: 2 OF

Department _____	Budget Unit <u>Various</u>
Division _____	
DI Name: Pay Plan FY17	DI#: 000012 and 1419017

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The appropriated amount for the Fiscal Year 17 pay plan was based on two percent of the core personal service appropriations.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Total PS	71,517		436,751		323,710		831,978	0.0	0
Grand Total	71,517	0.0	436,751	0.0	323,710	0.0	831,978	0.0	0

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO ECO RESEARCH INFO CENTER								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,867	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	1,702	0.00
RESEARCH ANAL I	0	0.00	0	0.00	0	0.00	3,497	0.00
RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	5,780	0.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	4,887	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	0	0.00	970	0.00
LABOR ECONOMIST	0	0.00	0	0.00	0	0.00	1,130	0.00
EXECUTIVE II	0	0.00	0	0.00	0	0.00	908	0.00
PLANNER II	0	0.00	0	0.00	0	0.00	606	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	2,477	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	101	0.00
RESEARCH MANAGER B1	0	0.00	0	0.00	0	0.00	2,261	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	0	0.00	1,416	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	1,454	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	1,111	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	1,461	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	606	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	32,234	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$32,234	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$2,225	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$30,009	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MARKETING								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	79	0.00
RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	1	0.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	3	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	0	0.00	1	0.00
PLANNER II	0	0.00	0	0.00	0	0.00	3	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	523	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	960	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	3,045	0.00
RESEARCH MANAGER B1	0	0.00	0	0.00	0	0.00	101	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	260	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	119	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	170	0.00
BUDGET/PLANNING ANALYST	0	0.00	0	0.00	0	0.00	1	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	138	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	5,404	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$5,404	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$3,505	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,008	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$891	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SALES								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	806	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	1,288	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	1,107	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	3,427	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	225	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	11,129	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	665	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	576	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	1,744	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	1,528	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	2	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	786	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	1,466	0.00
LEGAL COUNSEL	0	0.00	0	0.00	0	0.00	5	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	139	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	24,893	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$24,893	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$24,754	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$139	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
FINANCE								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	80	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	621	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	214	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	2,184	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	1,863	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	10,972	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	188	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	1,379	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	119	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	9	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	51	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	17,680	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$17,680	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$16,810	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$870	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMPLIANCE								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	195	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	72	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	105	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	87	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	519	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	140	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	238	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	40	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	1,396	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$1,396	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$1,396	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MILITARY ADVOCATE								
Pay Plan - 0000012								
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	2,000	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	2,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$2,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$2,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG PROGRAM								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	174	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	30	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	327	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	329	0.00
TRAINING TECH II	0	0.00	0	0.00	0	0.00	2	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	367	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	255	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	1,440	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	1,913	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	1,072	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	7,335	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	1,331	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	2,016	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	126	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	606	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	437	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	17,760	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$17,760	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$1,937	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$15,823	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SVS COMMISSION								
Pay Plan - 0000012								
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	570	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	798	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	1,503	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	1,736	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	4,607	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$4,607	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$690	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$3,917	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO ARTS COUNCIL								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	771	0.00
SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	0	0.00	1	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	800	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	774	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	1,123	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	1,165	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	940	0.00
ARTS COUNCIL PRGM SPEC I	0	0.00	0	0.00	0	0.00	851	0.00
ARTS COUNCIL PRGM SPEC II	0	0.00	0	0.00	0	0.00	6,494	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	2,050	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	3,037	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	18,006	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$18,006	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$6,904	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$11,102	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE DEVELOPMENT								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	5,628	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	533	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	4,028	0.00
AUDITOR I	0	0.00	0	0.00	0	0.00	699	0.00
SENIOR AUDITOR	0	0.00	0	0.00	0	0.00	839	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	621	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	1,605	0.00
ACCOUNTING SPECIALIST I	0	0.00	0	0.00	0	0.00	731	0.00
ACCOUNTING SPECIALIST II	0	0.00	0	0.00	0	0.00	823	0.00
RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	751	0.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	958	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	0	0.00	963	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	0	0.00	764	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	797	0.00
TRAINING TECH I	0	0.00	0	0.00	0	0.00	1,397	0.00
TRAINING TECH II	0	0.00	0	0.00	0	0.00	1,615	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	710	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	2,931	0.00
WORKFORCE DEVELOPMENT SPEC I	0	0.00	0	0.00	0	0.00	139,705	0.00
WORKFORCE DEVELOPMENT SPEC II	0	0.00	0	0.00	0	0.00	9,750	0.00
WORKFORCE DEVELOPMENT SPEC III	0	0.00	0	0.00	0	0.00	23,964	0.00
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	0	0.00	43,566	0.00
WORKFORCE DEVELOPMENT SUPV I	0	0.00	0	0.00	0	0.00	12,410	0.00
WORKFORCE DEVELOPMENT SUPV II	0	0.00	0	0.00	0	0.00	20,195	0.00
WORKFORCE DEVELOPMENT SUPV III	0	0.00	0	0.00	0	0.00	7,142	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	1,118	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	0	0.00	824	0.00
FISCAL & ADMINISTRATIVE MGR B3	0	0.00	0	0.00	0	0.00	1,500	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	0	0.00	1,280	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	17,636	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	14,484	0.00
COMMUNITY & ECONOMIC DEV MGRB3	0	0.00	0	0.00	0	0.00	1,500	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE DEVELOPMENT								
Pay Plan - 0000012								
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	1,941	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	4,158	0.00
MISCELLANEOUS TECHNICAL	0	0.00	0	0.00	0	0.00	557	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	9,151	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	1,682	0.00
OTHER	0	0.00	0	0.00	0	0.00	32	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	338,988	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$338,988	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$331,276	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$7,712	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WOMEN'S COUNCIL								
Pay Plan - 0000012								
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	1,147	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	1,147	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$1,147	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,147	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,393	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	671	0.00
ACCOUNTING ANAL II	0	0.00	0	0.00	0	0.00	1,019	0.00
PUBLIC INFORMATION SPEC I	0	0.00	0	0.00	0	0.00	671	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	0	0.00	2,467	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	1,712	0.00
TOURIST ASST	0	0.00	0	0.00	0	0.00	4,081	0.00
TOURIST CENTER SPV	0	0.00	0	0.00	0	0.00	5,270	0.00
MANAGEMENT ANALYSIS SPEC I	0	0.00	0	0.00	0	0.00	819	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	548	0.00
ECON DEV INFO & ADV COOR	0	0.00	0	0.00	0	0.00	971	0.00
COMMUNITY DEV REP I	0	0.00	0	0.00	0	0.00	760	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	1,069	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	2,177	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	2,560	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	2,175	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	4,313	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	881	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	33,557	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$33,557	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$33,557	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ENERGY DIVISION OPERATIONS								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,241	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	516	0.00
AUDITOR I	0	0.00	0	0.00	0	0.00	819	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	766	0.00
EXECUTIVE II	0	0.00	0	0.00	0	0.00	884	0.00
MANAGEMENT ANALYSIS SPEC I	0	0.00	0	0.00	0	0.00	813	0.00
MANAGEMENT ANALYSIS SPEC II	0	0.00	0	0.00	0	0.00	839	0.00
PLANNER II	0	0.00	0	0.00	0	0.00	1,813	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	3,369	0.00
PLANNER IV	0	0.00	0	0.00	0	0.00	1,400	0.00
MANAGEMENT ANAL I ES	0	0.00	0	0.00	0	0.00	120	0.00
MANAGEMENT ANAL II ES	0	0.00	0	0.00	0	0.00	120	0.00
PUBLIC UTILITY FINANCIAL ANAL	0	0.00	0	0.00	0	0.00	982	0.00
ENVIRONMENTAL SPEC II	0	0.00	0	0.00	0	0.00	839	0.00
ENVIRONMENTAL SPEC III	0	0.00	0	0.00	0	0.00	1,143	0.00
ENERGY SPEC II	0	0.00	0	0.00	0	0.00	844	0.00
ENERGY SPEC III	0	0.00	0	0.00	0	0.00	2,622	0.00
ENERGY SPEC IV	0	0.00	0	0.00	0	0.00	2,223	0.00
ENERGY ENGINEER II	0	0.00	0	0.00	0	0.00	2,657	0.00
ENERGY ENGINEER III	0	0.00	0	0.00	0	0.00	1,108	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	808	0.00
ENVIRONMENTAL MGR B2	0	0.00	0	0.00	0	0.00	2,636	0.00
ENVIRONMENTAL MGR B3	0	0.00	0	0.00	0	0.00	1,311	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	0	0.00	1,462	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	2,140	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	4,984	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ENERGY DIVISION OPERATIONS								
Pay Plan - 0000012								
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	1,492	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	39,951	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$39,951	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$24,533	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$15,418	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MANUFACTURED HOUSING								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	664	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	598	0.00
MANUFACTURED HSNG INSP II	0	0.00	0	0.00	0	0.00	3,770	0.00
MANUFACTURED HSNG INSP SUPV	0	0.00	0	0.00	0	0.00	893	0.00
UTILITY REGULATORY MNGR, BAND2	0	0.00	0	0.00	0	0.00	1,109	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	7,034	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$7,034	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$7,034	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
OFFICE OF PUBLIC COUNSEL								
Pay Plan - 0000012								
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	616	0.00
PUBLIC UTILITY ACCOUNTANT I	0	0.00	0	0.00	0	0.00	1,405	0.00
CH PUBLIC UTILITY ACCOUNTANT	0	0.00	0	0.00	0	0.00	1,400	0.00
CH UTILITY ECONOMIST	0	0.00	0	0.00	0	0.00	1,293	0.00
PUBLIC UTILITY ENGINEER	0	0.00	0	0.00	0	0.00	1,400	0.00
PUBLIC UTILITY FINANCIAL ANAL	0	0.00	0	0.00	0	0.00	921	0.00
UTILITY REGULATORY AUDITOR IV	0	0.00	0	0.00	0	0.00	1,100	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	1,982	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	2,729	0.00
SENIOR COUNSEL	0	0.00	0	0.00	0	0.00	1,205	0.00
DEPUTY COUNSEL	0	0.00	0	0.00	0	0.00	2,885	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	707	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	17,643	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$17,643	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$17,643	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
PUBLIC SERVICE COMMISSION								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	3,391	0.00
SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	0	0.00	1,196	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	2,401	0.00
OFFICE SERVICES ASST	0	0.00	0	0.00	0	0.00	652	0.00
INFORMATION TECHNOLOGIST IV	0	0.00	0	0.00	0	0.00	5,028	0.00
INFORMATION TECHNOLOGY SPEC I	0	0.00	0	0.00	0	0.00	3,391	0.00
INFORMATION TECHNOLOGY SPEC II	0	0.00	0	0.00	0	0.00	1,280	0.00
INFO TECHNOLOGY MANAGER	0	0.00	0	0.00	0	0.00	1,422	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	664	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	1,503	0.00
ACCOUNTANT III	0	0.00	0	0.00	0	0.00	1,860	0.00
PERSONNEL ANAL II	0	0.00	0	0.00	0	0.00	824	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	921	0.00
PUBLIC INFORMATION ADMSTR	0	0.00	0	0.00	0	0.00	1,155	0.00
EXECUTIVE II	0	0.00	0	0.00	0	0.00	751	0.00
PERSONNEL CLERK	0	0.00	0	0.00	0	0.00	668	0.00
LEGISLATIVE COORDINATOR	0	0.00	0	0.00	0	0.00	1,178	0.00
ADMINISTRATIVE ANAL III	0	0.00	0	0.00	0	0.00	939	0.00
CH UTILITY ECONOMIST	0	0.00	0	0.00	0	0.00	1,253	0.00
CONSUMER SERVICES SPEC I	0	0.00	0	0.00	0	0.00	1,365	0.00
CONSUMER SERVICES SPEC II	0	0.00	0	0.00	0	0.00	3,647	0.00
CONSUMER SERVICES COORDINATOR	0	0.00	0	0.00	0	0.00	2,630	0.00
UTILITY REGULATORY AUDITOR III	0	0.00	0	0.00	0	0.00	13,108	0.00
UTILITY REGULATORY AUDITOR IV	0	0.00	0	0.00	0	0.00	9,953	0.00
UTILITY REGULATORY AUDITOR V	0	0.00	0	0.00	0	0.00	7,872	0.00
REGULATORY ECONOMIST II	0	0.00	0	0.00	0	0.00	4,928	0.00
REGULATORY ECONOMIST III	0	0.00	0	0.00	0	0.00	6,696	0.00
MGR ECONOMIC ANALYSIS	0	0.00	0	0.00	0	0.00	1,334	0.00
UTILITY MANAGEMENT ANALYST II	0	0.00	0	0.00	0	0.00	793	0.00
UTILITY MANAGEMENT ANALYST III	0	0.00	0	0.00	0	0.00	4,199	0.00
UTILITY POLICY ANALYST I	0	0.00	0	0.00	0	0.00	4,593	0.00
UTILITY POLICY ANALYST II	0	0.00	0	0.00	0	0.00	4,710	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
PUBLIC SERVICE COMMISSION								
Pay Plan - 0000012								
UTILITY ENGINEERING SPEC II	0	0.00	0	0.00	0	0.00	6,226	0.00
UTILITY ENGINEERING SPEC III	0	0.00	0	0.00	0	0.00	7,966	0.00
UTILITY REGULATORY ENGINEER I	0	0.00	0	0.00	0	0.00	5,542	0.00
UTILITY REGULATORY ENGINEER II	0	0.00	0	0.00	0	0.00	3,735	0.00
UTILITY REGULATORY ENG SPV	0	0.00	0	0.00	0	0.00	4,305	0.00
UTILITY OPERS TECH SPEC II	0	0.00	0	0.00	0	0.00	4,439	0.00
RATE & TARIFF EXAMINER II	0	0.00	0	0.00	0	0.00	1,615	0.00
RATE & TARIFF EXAMINER III	0	0.00	0	0.00	0	0.00	903	0.00
RATE & TARIFF EXAMINATION SPV	0	0.00	0	0.00	0	0.00	2,595	0.00
HUMAN RESOURCES MGR B1	0	0.00	0	0.00	0	0.00	1,226	0.00
UTILITY REGULATORY MNGR, BAND1	0	0.00	0	0.00	0	0.00	1,202	0.00
UTILITY REGULATORY MNGR, BAND2	0	0.00	0	0.00	0	0.00	5,483	0.00
UTILITY REGULATORY MNGR, BAND3	0	0.00	0	0.00	0	0.00	4,428	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	5,400	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	8,178	0.00
ADMINISTRATIVE ASSISTANT	0	0.00	0	0.00	0	0.00	4,142	0.00
ASSOCIATE COUNSEL	0	0.00	0	0.00	0	0.00	2	0.00
PROGRAM CONSULTANT	0	0.00	0	0.00	0	0.00	7,810	0.00
PARALEGAL	0	0.00	0	0.00	0	0.00	1,659	0.00
LEGAL COUNSEL	0	0.00	0	0.00	0	0.00	4,741	0.00
CHIEF COUNSEL	0	0.00	0	0.00	0	0.00	1,570	0.00
REGULATORY LAW JUDGE	0	0.00	0	0.00	0	0.00	8,043	0.00
COMMISSION MEMBER	0	0.00	0	0.00	0	0.00	8,530	0.00
COMMISSION CHAIRMAN	0	0.00	0	0.00	0	0.00	2,133	0.00
SENIOR COUNSEL	0	0.00	0	0.00	0	0.00	3,796	0.00
DEPUTY COUNSEL	0	0.00	0	0.00	0	0.00	9,743	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
PUBLIC SERVICE COMMISSION								
Pay Plan - 0000012								
MANAGING COUNSEL	0	0.00	0	0.00	0	0.00	1,800	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	213,517	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$213,517	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$213,517	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ADMINISTRATIVE SERVICES								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	365	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	609	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	1,793	0.00
BUDGET ANAL III	0	0.00	0	0.00	0	0.00	1,072	0.00
PERSONNEL OFCR I	0	0.00	0	0.00	0	0.00	1,063	0.00
PERSONNEL ANAL I	0	0.00	0	0.00	0	0.00	726	0.00
PERSONNEL ANAL II	0	0.00	0	0.00	0	0.00	2,402	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	655	0.00
PERSONNEL CLERK	0	0.00	0	0.00	0	0.00	962	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	152	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	364	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	34	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	1,275	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	0	0.00	1,414	0.00
HUMAN RESOURCES MGR B1	0	0.00	0	0.00	0	0.00	163	0.00
HUMAN RESOURCES MGR B2	0	0.00	0	0.00	0	0.00	1,425	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	16	0.00
STATE DEPARTMENT DIRECTOR	0	0.00	0	0.00	0	0.00	2,506	0.00
DEPUTY STATE DEPT DIRECTOR	0	0.00	0	0.00	0	0.00	279	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	5,625	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	1,466	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	3,116	0.00
PARALEGAL	0	0.00	0	0.00	0	0.00	501	0.00
LEGAL COUNSEL	0	0.00	0	0.00	0	0.00	1,573	0.00
CHIEF COUNSEL	0	0.00	0	0.00	0	0.00	2,226	0.00
SENIOR COUNSEL	0	0.00	0	0.00	0	0.00	1,514	0.00
OFFICE WORKER MISCELLANEOUS	0	0.00	0	0.00	0	0.00	4,740	0.00
RECEPTIONIST	0	0.00	0	0.00	0	0.00	440	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	1,252	0.00
SPECIAL ASST OFFICIAL & ADMSTR	0	0.00	0	0.00	0	0.00	1,803	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	3,790	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ADMINISTRATIVE SERVICES								
Pay Plan - 0000012								
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	851	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	46,172	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$46,172	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$8,211	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$22,134	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$15,827	0.00

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO ECO RESEARCH INFO CENTER								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	89,163	1.69	111,230	2.08	111,230	2.08	111,230	2.08
DIV JOB DEVELOPMENT & TRAINING	985,613	23.21	1,500,474	33.31	1,500,474	33.31	1,500,474	33.31
TOTAL - PS	1,074,776	24.90	1,611,704	35.39	1,611,704	35.39	1,611,704	35.39
EXPENSE & EQUIPMENT								
GENERAL REVENUE	18,584	0.00	19,160	0.00	19,160	0.00	19,160	0.00
DIV JOB DEVELOPMENT & TRAINING	67,991	0.00	270,748	0.00	270,748	0.00	270,748	0.00
TOTAL - EE	86,575	0.00	289,908	0.00	289,908	0.00	289,908	0.00
PROGRAM-SPECIFIC								
DIV JOB DEVELOPMENT & TRAINING	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
TOTAL	1,161,351	24.90	1,933,797	35.39	1,933,797	35.39	1,933,797	35.39
Pay Plan - 0000012								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	2,225	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	30,009	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	32,234	0.00
TOTAL	0	0.00	0	0.00	0	0.00	32,234	0.00
GRAND TOTAL	\$1,161,351	24.90	\$1,933,797	35.39	\$1,933,797	35.39	\$1,966,031	35.39

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CORE DECISION ITEM

Department: Economic Development	Budget Unit 42183C
Division: Business and Community Services	
Core: Research Team - Missouri's Economic Research and Information Center (MERIC)	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	111,230	1,500,474	0	1,611,704	PS	111,230	1,500,474	0	1,611,704
EE	19,160	270,748	0	289,908	EE	19,160	270,748	0	289,908
PSD	0	32,185	0	32,185	PSD	0	32,185	0	32,185
TRF	0	0	0	0	TRF	0	0	0	0
Total	130,390	1,803,407	0	1,933,797	Total	130,390	1,803,407	0	1,933,797
FTE	2.08	33.31	0.00	35.39	FTE	2.08	33.31	0.00	35.39

Est. Fringe	50,980	739,698	0	790,679
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	50,980	739,698	0	790,679
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

2. CORE DESCRIPTION

The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), performs data gathering, applied research, innovative analysis, and reporting to policymakers and the public. This research and analysis includes labor market trends, employment and unemployment, new business startups, wage analysis, and studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information on economic conditions, reports and labor market information.

The Division of Business and Community Services (BCS) serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

3. PROGRAM LISTING (list programs included in this core funding)

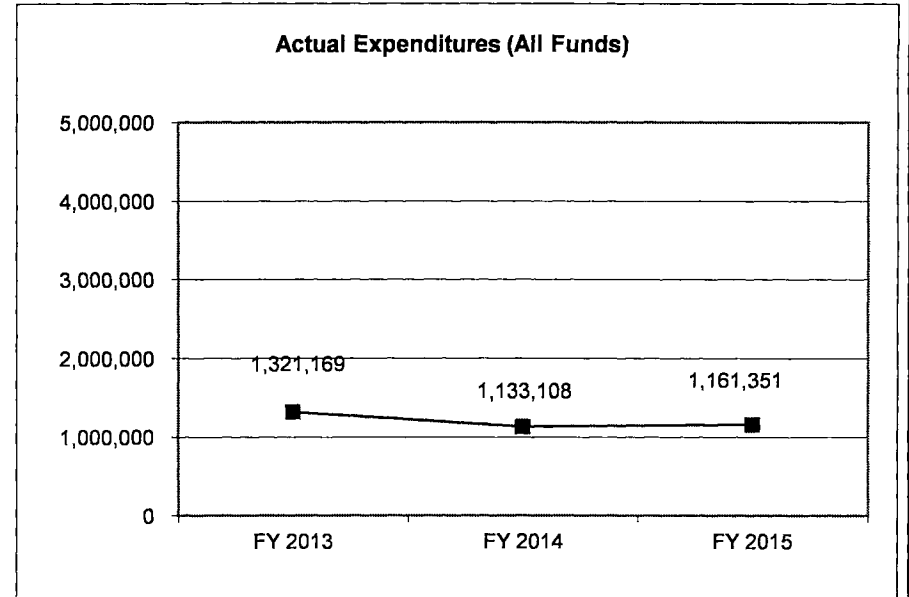
Research Team (MERIC)

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42183C
Division: Business and Community Services	
Core: Research Team - Missouri's Economic Research and Information Center (MERIC)	

4. FINANCIAL HISTORY

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	1,898,917	1,909,011	1,925,154	1,933,797
Less Reverted (All Funds)	(3,845)	(3,863)	(3,894)	(3,912)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,895,072	1,905,148	1,921,260	1,929,885
Actual Expenditures (All Funds)	1,321,169	1,133,108	1,161,351	N/A
Unexpended (All Funds)	573,903	772,040	759,909	N/A
Unexpended, by Fund:				
General Revenue	12,530	1,584	18,153	N/A
Federal	561,373	770,456	741,756	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO ECO RESEARCH INFO CENTER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	35.39	111,230	1,500,474	0	1,611,704	
	EE	0.00	19,160	270,748	0	289,908	
	PD	0.00	0	32,185	0	32,185	
	Total	35.39	130,390	1,803,407	0	1,933,797	
DEPARTMENT CORE ADJUSTMENTS							
Core Reallocation	273 3701 PS	0.00	0	0	0	0	0 More closely align to actuals.
NET DEPARTMENT CHANGES		0.00	0	0	0	0	
DEPARTMENT CORE REQUEST							
	PS	35.39	111,230	1,500,474	0	1,611,704	
	EE	0.00	19,160	270,748	0	289,908	
	PD	0.00	0	32,185	0	32,185	
	Total	35.39	130,390	1,803,407	0	1,933,797	
GOVERNOR'S RECOMMENDED CORE							
	PS	35.39	111,230	1,500,474	0	1,611,704	
	EE	0.00	19,160	270,748	0	289,908	
	PD	0.00	0	32,185	0	32,185	
	Total	35.39	130,390	1,803,407	0	1,933,797	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: Missouri Economic Research and Information Center (MERIC) See complete list of budget units below.	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations the Missouri Economic Research and Information Center (MERIC). This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- MERIC PS (3699-0101) - \$111,230 * 10% = \$11,123 and MERIC EE (3700-0101) - \$19,160 * 10% = \$1,916
 - MERIC PS (3701-0155) - \$1,500,474 * 10% = \$150,047 and MERIC EE (3702-0155) - \$302,933 * 10% = \$30,293

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, MERIC flexed \$0.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, Finance and Compliance	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The Department is requesting 10% flexibility for General Revenue between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$2,434,515 * 10% = \$243,452 (54.25 FTE * 10% = 5.43); EE \$1,623,485 * 10% = \$162,349

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, there was \$0 flexed between the BCS Teams.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO ECO RESEARCH INFO CENTER								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	93,349	3.00	93,349	0.00	93,349	0.00
SR OFC SUPPORT ASST (KEYBRD)	26,941	1.00	85,114	3.00	85,114	3.00	85,114	3.00
RESEARCH ANAL I	165,984	5.41	174,840	5.00	174,840	5.41	174,840	5.41
RESEARCH ANAL II	84,243	2.16	288,540	10.11	288,990	10.13	288,990	10.13
RESEARCH ANAL III	259,924	5.99	224,154	3.96	244,355	6.14	244,355	6.14
RESEARCH ANAL IV	0	0.00	52,421	1.29	48,495	1.29	48,495	1.29
LABOR ECONOMIST	56,215	1.00	56,509	1.00	56,509	1.00	56,509	1.00
EXECUTIVE II	46,679	1.00	49,462	1.00	45,423	1.00	45,423	1.00
PLANNER II	41,683	1.00	30,301	0.00	30,301	0.70	30,301	0.70
PLANNER III	137,424	3.00	105,638	2.00	123,831	2.00	123,831	2.00
MARKETING SPECIALIST I	0	0.00	20,201	0.00	0	0.00	0	0.00
MARKETING SPECIALIST III	0	0.00	5,050	0.00	5,050	0.00	5,050	0.00
RESEARCH MANAGER B1	94,411	1.75	55,101	2.00	113,028	2.04	113,028	2.04
RESEARCH MANAGER B2	70,366	1.00	69,606	1.00	70,806	1.03	70,806	1.03
COMMUNITY & ECONOMIC DEV MGRB1	16,838	0.34	67,670	0.00	72,720	0.37	72,720	0.37
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	60,600	0.00	55,550	0.00	55,550	0.00
DESIGNATED PRINCIPAL ASST DIV	65,310	0.96	73,042	0.98	73,042	0.98	73,042	0.98
MISCELLANEOUS PROFESSIONAL	8,758	0.29	30,301	0.00	30,301	0.30	30,301	0.30
SPECIAL ASST PROFESSIONAL	0	0.00	69,805	1.05	0	(0.00)	0	(0.00)
TOTAL - PS	1,074,776	24.90	1,611,704	35.39	1,611,704	35.39	1,611,704	35.39
TRAVEL, IN-STATE	3,729	0.00	12,523	0.00	12,523	0.00	12,523	0.00
TRAVEL, OUT-OF-STATE	21,980	0.00	45,857	0.00	45,857	0.00	45,857	0.00
SUPPLIES	24,171	0.00	33,285	0.00	33,285	0.00	33,285	0.00
PROFESSIONAL DEVELOPMENT	9,869	0.00	24,012	0.00	24,012	0.00	24,012	0.00
COMMUNICATION SERV & SUPP	11,858	0.00	19,427	0.00	19,427	0.00	19,427	0.00
PROFESSIONAL SERVICES	8,440	0.00	133,270	0.00	133,270	0.00	133,270	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	72	0.00	72	0.00	72	0.00
M&R SERVICES	985	0.00	7,482	0.00	7,482	0.00	7,482	0.00
OFFICE EQUIPMENT	5,543	0.00	4,861	0.00	9,860	0.00	9,860	0.00
OTHER EQUIPMENT	0	0.00	2,951	0.00	2,951	0.00	2,951	0.00
BUILDING LEASE PAYMENTS	0	0.00	860	0.00	860	0.00	860	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	204	0.00	204	0.00	204	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO ECO RESEARCH INFO CENTER								
CORE								
MISCELLANEOUS EXPENSES	0	0.00	104	0.00	104	0.00	104	0.00
REBILLABLE EXPENSES	0	0.00	5,000	0.00	1	0.00	1	0.00
TOTAL - EE	86,575	0.00	289,908	0.00	289,908	0.00	289,908	0.00
PROGRAM DISTRIBUTIONS	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
GRAND TOTAL	\$1,161,351	24.90	\$1,933,797	35.39	\$1,933,797	35.39	\$1,933,797	35.39
GENERAL REVENUE	\$107,747	1.69	\$130,390	2.08	\$130,390	2.08	\$130,390	2.08
FEDERAL FUNDS	\$1,053,604	23.21	\$1,803,407	33.31	\$1,803,407	33.31	\$1,803,407	33.31
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

1. What does this program do?

The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), performs data gathering, applied research, innovative analysis, and reporting to policymakers and the public. This research and analysis includes labor market trends, employment and unemployment, new business startups, wage analysis, and studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information on economic conditions reports and labor market information.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions. MERIC's federal funding from the U.S. Department of Labor comes from the Bureau of Labor Statistics and Employment and Training Administration (BLS). The BLS is authorized to collect labor market information pursuant to the 1884 statute (29 USC 1), an Act to Establish the Bureau of Labor, as amended. Section 14 of the Wagner-Peyser Act (29 USC 49 f(a)(3)(D)) authorizes the Secretary of Labor to reimburse the States to provide data for national statistical programs. In addition, both BLS and ETA cite the Workforce Investment Act of 1998 which amended the Wagner-Peyser Act by adding a new section 15, "Employment Statistics," which authorizes the Secretary of Labor to "...oversee the development, maintenance, and continuous improvement of a nationwide system of economic statistics..." as authorization for their programs.

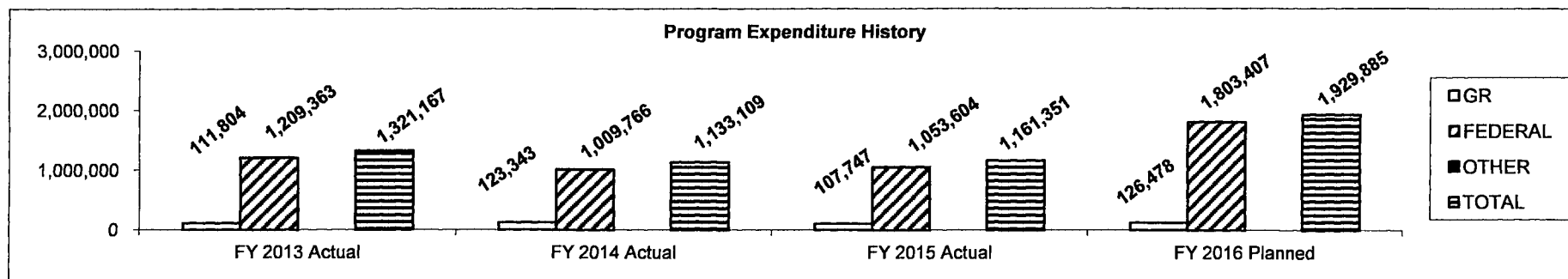
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

Yes. The BLS uses a cooperative agreement to fund cooperative statistical programs because of the agency's ongoing involvement in the programs, pursuant to the Federal Grant and Cooperative Agreement Act of 1977 (31 USC 6301-08). The specific statistical programs and program requirements funded through this LMI Cooperative Agreement are described in ongoing work statements with the states. In a similar fashion, ETA instructions for use of its funding are detailed to states in the annual Training and Employment Guidance Letter for the Workforce Information Core Products and Services Grant.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

N/A

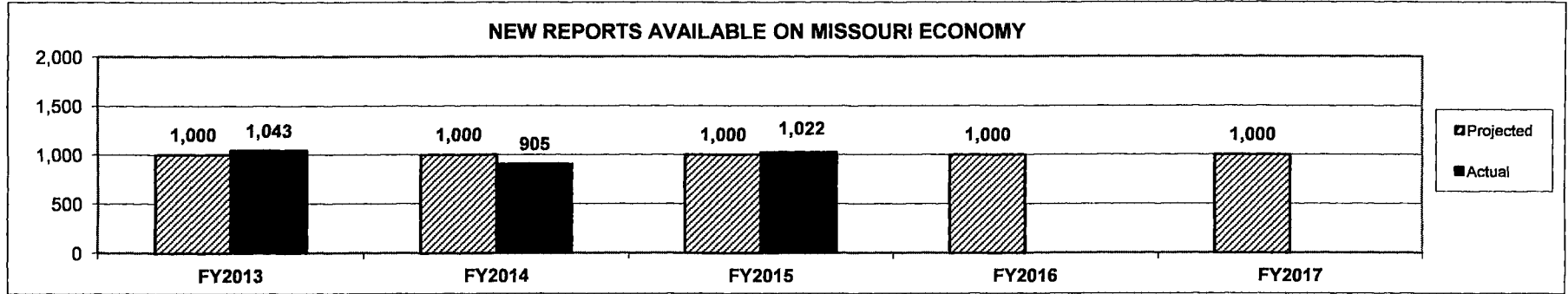
PROGRAM DESCRIPTION

Department: Economic Development

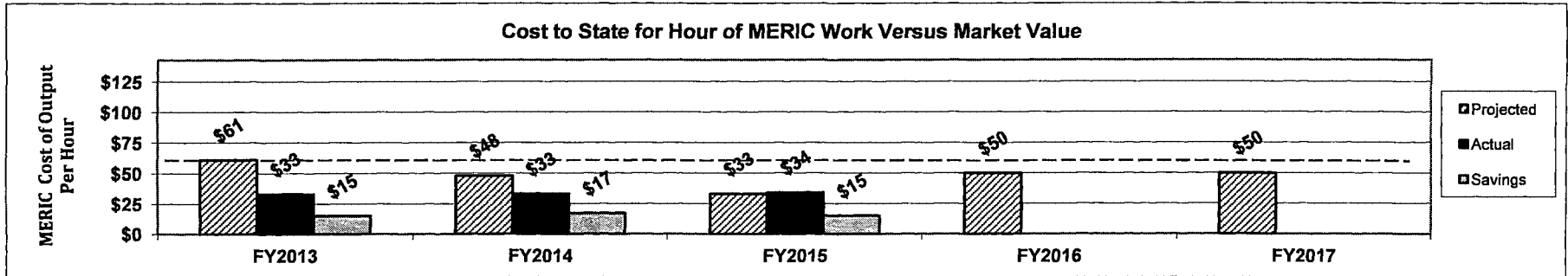
Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

7a. Provide an effectiveness measure.



MERIC effectiveness can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for advanced economic research. Market Rate in FY2015 is Estimated at \$50/Hour.



*Projected is hourly cost of experienced private sector market research analyst in Missouri.

7b. Provide an efficiency measure.

The efficiency measure for the Research Team (MERIC) is a shared measure throughout the Division of Business and Community Services Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the FY divided by the actual BCS operational budget for the FY.

	FY2013 Actual	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
\$ of Financial Incentives Issued or Awarded	\$ 340,785,161	\$ 335,504,572		\$ 348,074,924		
\$ of BCS Operational Budget	\$ 5,859,073	\$ 5,737,553	\$ 5,798,313	\$ 5,064,417	\$ 5,798,313	\$ 5,533,428
Cost Benefit to Achieve a Result	\$0.017	\$ 0.017		\$ 0.015		

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

7c. Provide the number of clients/individuals served, if applicable.

N/A

7d. Provide a customer satisfaction measure, if available.

N/A

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
MARKETING									
CORE									
PERSONAL SERVICES									
GENERAL REVENUE	169,104	3.87	175,234	5.12	175,234	5.12	175,234	5.12	5.12
DED-ED PRO-CDBG-ADMINISTRATION	24,403	0.37	0	0.00	0	0.00	0	0.00	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	50,371	1.26	50,371	1.26	50,371	1.26	1.26
DED ADMINISTRATIVE	0	0.00	44,556	1.15	44,556	1.15	44,556	1.15	1.15
TOTAL - PS	193,507	4.24	270,161	7.53	270,161	7.53	270,161	7.53	7.53
EXPENSE & EQUIPMENT									
GENERAL REVENUE	761,345	0.00	888,651	0.00	888,651	0.00	888,651	0.00	0.00
DED-ED PRO-CDBG-ADMINISTRATION	606	0.00	0	0.00	0	0.00	0	0.00	0.00
INTERNATIONAL PROMOTIONS REVOL	28,222	0.00	884,675	0.00	884,675	0.00	884,675	0.00	0.00
TOTAL - EE	790,173	0.00	1,773,326	0.00	1,773,326	0.00	1,773,326	0.00	0.00
PROGRAM-SPECIFIC									
GENERAL REVENUE	250,985	0.00	650,000	0.00	450,000	0.00	450,000	0.00	0.00
INTERNATIONAL PROMOTIONS REVOL	18,267	0.00	517,563	0.00	517,563	0.00	517,563	0.00	0.00
TOTAL - PD	269,252	0.00	1,167,563	0.00	967,563	0.00	967,563	0.00	0.00
TOTAL	1,252,932	4.24	3,211,050	7.53	3,011,050	7.53	3,011,050	7.53	7.53
Pay Plan - 0000012									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	3,505	0.00	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	1,008	0.00	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	891	0.00	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	5,404	0.00	0.00
TOTAL	0	0.00	0	0.00	0	0.00	5,404	0.00	0.00
GRAND TOTAL	\$1,252,932	4.24	\$3,211,050	7.53	\$3,011,050	7.53	\$3,016,454	7.53	7.53

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CORE DECISION ITEM

Department: Economic Development	Budget Unit 41945C
Division: Business and Community Services	
Core: Marketing Team	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	175,234	50,371	44,556	270,161	PS	175,234	50,371	44,556	270,161
EE	888,651	0	884,675	1,773,326	EE	888,651	0	884,675	1,773,326
PSD	450,000	0	517,563	967,563	PSD	450,000	0	517,563	967,563
TRF	0	0	0	0	TRF	0	0	0	0
Total	1,513,885	50,371	1,446,794	3,011,050	Total	1,513,885	50,371	1,446,794	3,011,050
FTE	5.12	1.26	1.15	7.53	FTE	5.12	1.26	1.15	7.53

Est. Fringe	47,874	13,761	12,173	73,808
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	47,874	13,761	12,173	73,808
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: International Promotions Revolving Fund (0567)
Economic Development Administrative Revolving Fund (0547)

Other Funds: International Promotions Revolving Fund (0567)
Economic Development Administrative Revolving Fund (0547)

2. CORE DESCRIPTION

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality jobs. The Marketing Team supports the Department of Economic Development by providing all print advertising, publishing, videography, and other media production services. The team consists of professional graphic design artists, a videographer, event planners, and technical writers. In addition to creating marketing collateral materials aimed at the public, they support the other teams by designing and publishing applications, reports, and newsletters specific to the Division of Business and Community Services.

The International Promotions Revolving Fund is a means for collection of private funds provided by companies in support of the services DED provides in accompanying businesses on foreign transactions. The Program Specific Distribution funding is used to support the Export Trade Program, which supports travel, trade show costs and other direct costs of Missouri businesses to develop opportunities in order to create export sales. The Export Initiative is supported by \$500,000 of the E/E funds included here.

The Division serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

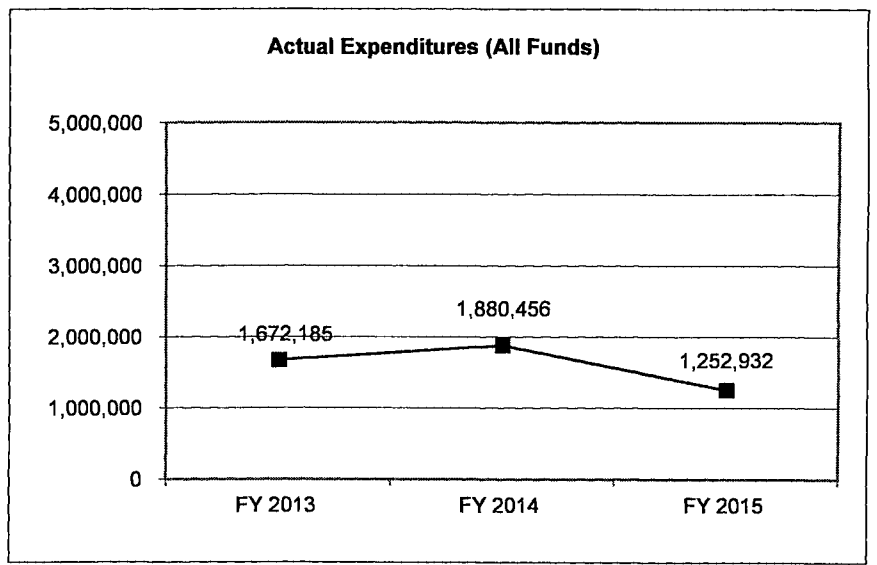
CORE DECISION ITEM

Department: Economic Development	Budget Unit 41945C
Division: Business and Community Services	
Core: Marketing Team	

3. PROGRAM LISTING (list programs included in this core funding)
 Marketing Team

4. FINANCIAL HISTORY

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	2,485,984	3,141,168	3,145,208	3,211,050
Less Reverted (All Funds)	(4,521)	(38,896)	(46,768)	(51,417)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	2,481,463	3,102,272	3,098,440	3,159,633
Actual Expenditures (All Funds)	1,672,185	1,880,456	1,252,932	N/A
Unexpended (All Funds)	809,278	1,221,816	1,845,508	N/A
Unexpended, by Fund:				
General Revenue	6,079	818	330,705	N/A
Federal	106,602	115,368	114,738	N/A
Other	696,597	1,105,630	1,400,065	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MARKETING**

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		PS	7.53	175,234	50,371	44,556	270,161	
		EE	0.00	888,651	0	884,675	1,773,326	
		PD	0.00	650,000	0	517,563	1,167,563	
		Total	7.53	1,713,885	50,371	1,446,794	3,211,050	
DEPARTMENT CORE ADJUSTMENTS								
1x Expenditures	1039 9358	PD	0.00	(200,000)	0	0	(200,000)	State Economic Development Plan One-Time Reduction
NET DEPARTMENT CHANGES			0.00	(200,000)	0	0	(200,000)	
DEPARTMENT CORE REQUEST								
		PS	7.53	175,234	50,371	44,556	270,161	
		EE	0.00	888,651	0	884,675	1,773,326	
		PD	0.00	450,000	0	517,563	967,563	
		Total	7.53	1,513,885	50,371	1,446,794	3,011,050	
GOVERNOR'S RECOMMENDED CORE								
		PS	7.53	175,234	50,371	44,556	270,161	
		EE	0.00	888,651	0	884,675	1,773,326	
		PD	0.00	450,000	0	517,563	967,563	
		Total	7.53	1,513,885	50,371	1,446,794	3,011,050	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41945C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: Marketing Team See complete list of budget units below.	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations for the Marketing Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Marketing PS (2376-0101) - \$175,234 * 10% = \$17,523 and Marketing EE (2377-0101) - \$1,338,651 * 10% = \$133,865

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, the Marketing Team flexed \$0.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, Finance and Compliance	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The Department is requesting 10% flexibility for General Revenue between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$2,434,515 * 10% = \$243,452 (54.25 FTE * 10% = 5.43); EE \$1,623,485 * 10% = \$162,349

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, there was \$0 flexed between the BCS Teams.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MARKETING								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	7,704	0.25	3,950	0.13	3,950	0.13	3,950	0.13
RESEARCH ANAL II	0	0.00	64	0.00	64	0.00	64	0.00
RESEARCH ANAL III	0	0.00	133	0.00	133	0.00	133	0.00
RESEARCH ANAL IV	0	0.00	34	0.00	34	0.00	34	0.00
PLANNER II	0	0.00	128	0.00	128	0.00	128	0.00
MARKETING SPECIALIST I	12,141	0.40	26,160	1.50	26,160	1.50	26,160	1.50
MARKETING SPECIALIST II	23,463	0.60	48,013	1.09	48,013	1.09	48,013	1.09
MARKETING SPECIALIST III	95,723	2.11	152,236	4.45	152,236	4.45	152,236	4.45
RESEARCH MANAGER B1	0	0.00	5,050	0.00	5,050	0.00	5,050	0.00
COMMUNITY & ECONOMIC DEV MGRB1	33,813	0.67	13,015	0.05	13,015	0.05	13,015	0.05
DIVISION DIRECTOR	20,663	0.21	5,951	0.06	5,951	0.06	5,951	0.06
DESIGNATED PRINCIPAL ASST DIV	0	0.00	8,478	0.00	8,478	0.00	8,478	0.00
BUDGET/PLANNING ANALYST	0	0.00	38	0.00	38	0.00	38	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	6,911	0.25	6,911	0.25	6,911	0.25
TOTAL - PS	193,507	4.24	270,161	7.53	270,161	7.53	270,161	7.53
TRAVEL, IN-STATE	7,717	0.00	89,836	0.00	89,836	0.00	89,836	0.00
TRAVEL, OUT-OF-STATE	62,500	0.00	82,531	0.00	82,531	0.00	82,531	0.00
FUEL & UTILITIES	0	0.00	3,508	0.00	3,508	0.00	3,508	0.00
SUPPLIES	96,920	0.00	155,150	0.00	155,150	0.00	155,150	0.00
PROFESSIONAL DEVELOPMENT	236,700	0.00	204,674	0.00	204,674	0.00	204,674	0.00
COMMUNICATION SERV & SUPP	2,262	0.00	186,751	0.00	186,751	0.00	186,751	0.00
PROFESSIONAL SERVICES	264,556	0.00	928,450	0.00	928,450	0.00	928,450	0.00
M&R SERVICES	13,247	0.00	16,000	0.00	16,000	0.00	16,000	0.00
COMPUTER EQUIPMENT	0	0.00	10,000	0.00	10,000	0.00	10,000	0.00
MOTORIZED EQUIPMENT	0	0.00	2,000	0.00	2,000	0.00	2,000	0.00
OFFICE EQUIPMENT	39,209	0.00	26,237	0.00	26,237	0.00	26,237	0.00
OTHER EQUIPMENT	25,702	0.00	16,408	0.00	16,408	0.00	16,408	0.00
BUILDING LEASE PAYMENTS	39,038	0.00	35,124	0.00	35,124	0.00	35,124	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	2,180	0.00	2,180	0.00	2,180	0.00
MISCELLANEOUS EXPENSES	2,322	0.00	12,278	0.00	12,278	0.00	12,278	0.00
REBILLABLE EXPENSES	0	0.00	2,199	0.00	2,199	0.00	2,199	0.00
TOTAL - EE	790,173	0.00	1,773,326	0.00	1,773,326	0.00	1,773,326	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MARKETING								
CORE								
PROGRAM DISTRIBUTIONS	269,252	0.00	1,156,601	0.00	956,601	0.00	956,601	0.00
REFUNDS	0	0.00	10,962	0.00	10,962	0.00	10,962	0.00
TOTAL - PD	269,252	0.00	1,167,563	0.00	967,563	0.00	967,563	0.00
GRAND TOTAL	\$1,252,932	4.24	\$3,211,050	7.53	\$3,011,050	7.53	\$3,011,050	7.53
GENERAL REVENUE	\$1,181,434	3.87	\$1,713,885	5.12	\$1,513,885	5.12	\$1,513,885	5.12
FEDERAL FUNDS	\$25,009	0.37	\$50,371	1.26	\$50,371	1.26	\$50,371	1.26
OTHER FUNDS	\$46,489	0.00	\$1,446,794	1.15	\$1,446,794	1.15	\$1,446,794	1.15

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Marketing Team

Program is found in the following core budget(s): Marketing Team

1. What does this program do?

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality jobs. The Marketing Team supports the Department by providing all print advertising, publishing, videography, and other media production services. The team consists of professional graphic design artists, a videographer, event planners, and technical writers. In addition to creating marketing collateral materials aimed at the public, they support the other teams by designing and publishing applications, reports, and newsletters specific to the Division of Business and Community Services.

The International Promotions Revolving Fund is a means for collection of private funds provided by companies in support of the services DED provides in accompanying businesses on foreign transactions. The Program Specific Distribution funding is used to support the Export Trade Program, which supports travel, trade show costs and other direct costs of Missouri businesses to spend their opportunities to create export sales. The Export Initiative is supported by \$500,000 of the E/E funds included here.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

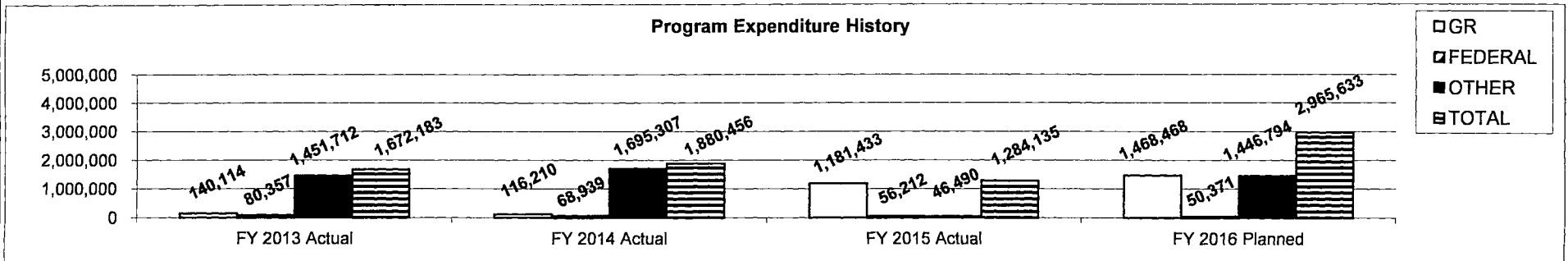
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

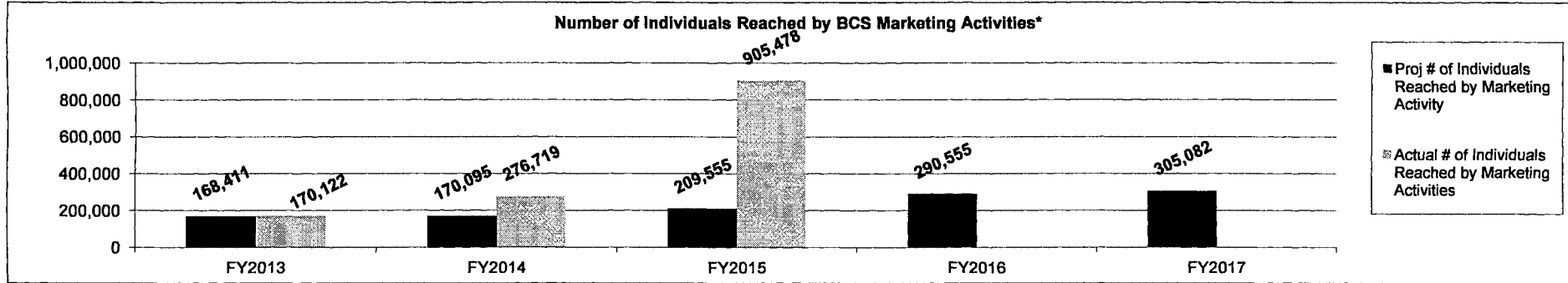
6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783) for FY13 - FY14, International Promotions Revolving Fund (0567) and Economic Development Administrative Revolving Fund (0547)

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Marketing Team
Program is found in the following core budget(s): Marketing Team

7a. Provide an effectiveness measure.



*Marketing Activities include number of newsletter mailings, number of total hits to BCS website and number of hits to Missouri Location One website.
 Note: In FY15, DED's new email distribution platform was fully implemented contributing to an increase in distribution and subscribers.

International Marketing

	FY2013 Actual	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
\$ Amount of Export Sales	\$113.1M	\$68.3M	\$25.75M	\$48.9M	\$28.33M	\$44.87M
Cost of Foreign Offices	\$650,000	\$1,327,820	\$1,658,700	\$1,074,523	\$1,852,700	\$1,852,700
Cost Benefit to Achieve Results	\$0.006	\$0.019	\$0.060	\$0.020	\$0.070	\$0.040

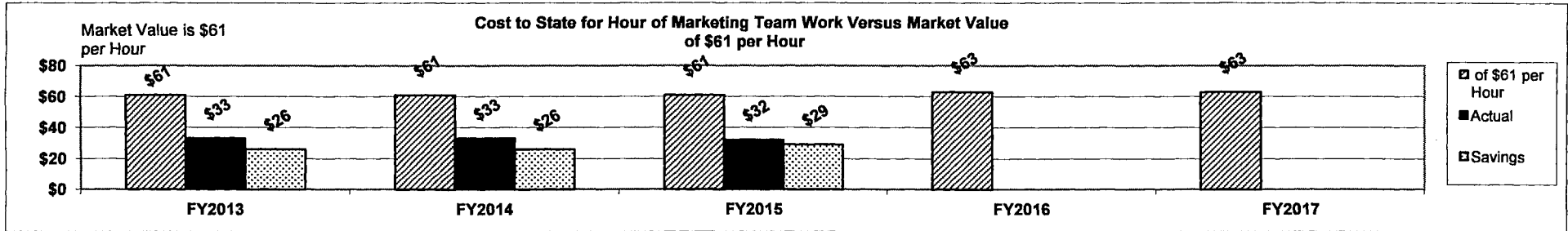
Note: The International Trade & Investment Office's performance is measured in two key areas: Trade and Investment. The performance of each office is reported by Missouri firms in the form of a Client Impact Statement (CIS) once service is provided. The CIS reporting system was implemented in FY2010.

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Marketing Team
Program is found in the following core budget(s): Marketing Team

7a. Provide an effectiveness measure (continued)

The Marketing Team performance can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for marketing research. Marketing in the private sector provides an output equal to \$61 per hour. The cost to the State for this hour of work in FY15 was \$32, a savings of roughly \$29 per hour.



7b. Provide an efficiency measure.

The efficiency measure for the Marketing Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the FY divided by the actual BCS operational budget for the FY.

	FY2013 Actual	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
\$ of Financial Incentives Issued or Awarded	\$ 340,785,161	\$ 335,504,572		\$ 348,074,924		
\$ of BCS Operational Budget	\$ 5,859,073	\$ 5,737,553	\$ 5,798,313	\$ 5,064,417	\$ 5,798,313	\$ 5,533,428
Cost Benefit to Achieve a Result	\$ 0.017	\$ 0.017		\$ 0.015		

7c. Provide the number of clients/individuals served, if applicable.

	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
Avg # of newsletter mailings sent/week	2,750	2,515	2,805	6,456	6,779	62,167	65,275	68,538
Avg # of mailings opened as % of received/week	7.0%	17.2%	7.5%	25%	26%	19%	20%	20%
Number of total hits to Website	28,782	163,243	30,000	104,709	109,944	279,515	293,490	308,165

*Note: In FY15 DED's new email distribution platform was fully implemented contributing to an increase in distribution and subscribers, which strengthened engagement and in turn increased the open rate and allowed DED to achieve over an 800% increase in this metric. DED also launched the new Business Portal which generated a great deal of hits to the website.

7d. Provide a customer satisfaction measure, if available.

	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
Conference Attendees Satisfied/Very Satisfied	85%	82%	85%	84%	85%	86%	85%	85%

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SALES								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	974,112	20.75	1,237,661	26.52	1,237,661	26.52	1,237,661	26.52
DED-ED PRO-CDBG-ADMINISTRATION	20,990	0.38	0	0.00	0	0.00	0	0.00
DED ADMINISTRATIVE	0	0.00	6,949	0.25	6,949	0.25	6,949	0.25
TOTAL - PS	995,102	21.13	1,244,610	26.77	1,244,610	26.77	1,244,610	26.77
EXPENSE & EQUIPMENT								
GENERAL REVENUE	110,463	0.00	132,020	0.00	124,020	0.00	124,020	0.00
DED-ED PRO-CDBG-ADMINISTRATION	102	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	110,565	0.00	132,020	0.00	124,020	0.00	124,020	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	8,834	0.00	0	0.00	8,000	0.00	8,000	0.00
TOTAL - PD	8,834	0.00	0	0.00	8,000	0.00	8,000	0.00
TOTAL	1,114,501	21.13	1,376,630	26.77	1,376,630	26.77	1,376,630	26.77
Pay Plan - 0000012								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	24,754	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	139	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	24,893	0.00
TOTAL	0	0.00	0	0.00	0	0.00	24,893	0.00
GRAND TOTAL	\$1,114,501	21.13	\$1,376,630	26.77	\$1,376,630	26.77	\$1,401,523	26.77

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CORE DECISION ITEM

Department:	Economic Development	Budget Unit <u>41955C</u>
Division:	Business and Community Services	
Core:	Sales Team	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	1,237,661	0	6,949	1,244,610	PS	1,237,661	0	6,949	1,244,610
EE	132,020	0	0	132,020	EE	124,020	0	0	124,020
PSD	0	0	0	0	PSD	8,000	0	0	8,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	1,369,681	0	6,949	1,376,630	Total	1,369,681	0	6,949	1,376,630
FTE	26.52	0.00	0.25	26.77	FTE	26.52	0.00	0.25	26.77

Est. Fringe	600,677	0	4,373	605,050
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Est. Fringe	600,677	0	4,373	605,050
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Economic Development Administrative Revolving Fund (0547) Other Funds: Economic Development Administrative Revolving Fund (0547)

2. CORE DESCRIPTION

The Sales Team, within the Division of Business and Community Services (BCS), is responsible for facilitating and assisting the expansion of existing businesses in Missouri, international development and export trade, and new business startups. With a knowledge of real estate and site selection opportunities, available workforce, utilities, permitting and local, state and federal resources and incentives, Regional Project Managers work with existing business and new business start-ups. Regional International Trade Managers work with businesses to facilitate exporting and international business opportunities. Both professional staff work in the field to gain in-depth knowledge of the needs and opportunities of the businesses within that region. Regions covered by Sales staff include in-state, national and international.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate international development and export trade; and to facilitate the startup of new business in the State. BCS also partners with the contracted business recruiters to bring new business to the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

3. PROGRAM LISTING (list programs included in this core funding)

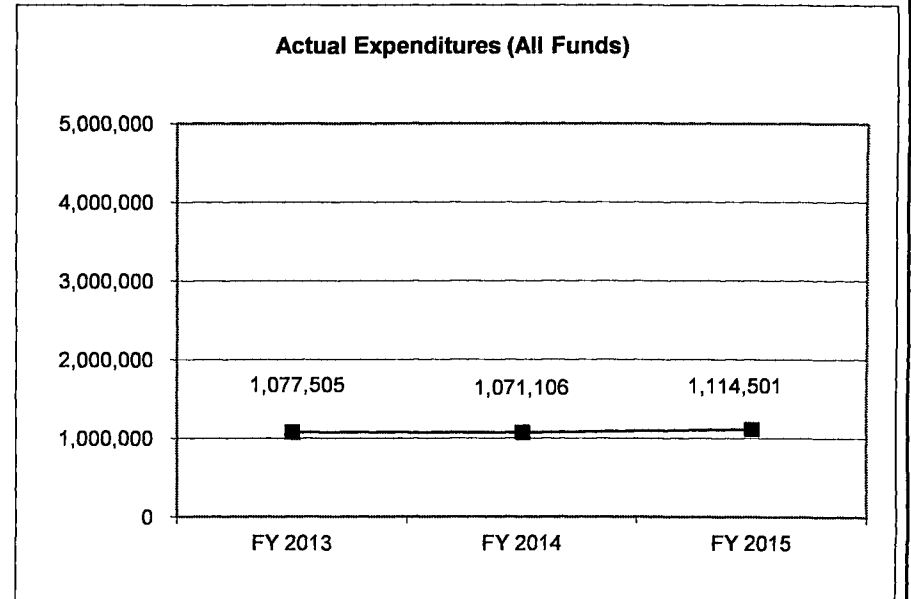
Sales Team

CORE DECISION ITEM

Department:	Economic Development	Budget Unit <u>41955C</u>
Division:	Business and Community Services	
Core:	Sales Team	

4. FINANCIAL HISTORY

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	1,246,104	1,537,141	1,465,879	1,376,630
Less Reverted (All Funds)	(1,777)	(31,099)	(42,104)	(41,090)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,244,327	1,506,042	1,423,775	1,335,540
Actual Expenditures (All Funds)	1,077,505	1,071,106	1,114,501	N/A
Unexpended (All Funds)	166,822	434,936	309,274	N/A
Unexpended, by Fund:				
General Revenue	7,352	4,966	267,954	N/A
Federal	48,813	58,139	34,409	N/A
Other	110,657	371,831	6,911	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
SALES**

5. CORE RECONCILIATION DETAIL

			Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES									
			PS	26.77	1,237,661	0	6,949	1,244,610	
			EE	0.00	132,020	0	0	132,020	
			Total	26.77	1,369,681	0	6,949	1,376,630	
DEPARTMENT CORE ADJUSTMENTS									
Core Reallocation	279	2391	PS	0.00	0	0	0	0	0 More closely align to budget actuals.
Core Reallocation	279	2393	EE	0.00	(8,000)	0	0	(8,000)	More closely align to budget actuals.
Core Reallocation	279	2393	PD	0.00	8,000	0	0	8,000	More closely align to budget actuals.
			NET DEPARTMENT CHANGES	0.00	0	0	0	0	
DEPARTMENT CORE REQUEST									
			PS	26.77	1,237,661	0	6,949	1,244,610	
			EE	0.00	124,020	0	0	124,020	
			PD	0.00	8,000	0	0	8,000	
			Total	26.77	1,369,681	0	6,949	1,376,630	
GOVERNOR'S RECOMMENDED CORE									
			PS	26.77	1,237,661	0	6,949	1,244,610	
			EE	0.00	124,020	0	0	124,020	
			PD	0.00	8,000	0	0	8,000	
			Total	26.77	1,369,681	0	6,949	1,376,630	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41955C BUDGET UNIT NAME: Sales Team See complete list of budget units below.	DEPARTMENT: Economic Development DIVISION: Business and Community Services
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1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations for the Sales Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Sales PS (2391-0101) - \$1,237,661 * 10% = \$123,766 and Sales EE (2393-0101) - \$132,020 * 10% = \$13,202

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, the Sales Team flexed \$0.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, Finance and Compliance	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The Department is requesting 10% flexibility for General Revenue between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$2,434,515 * 10% = \$243,452 (54.25 FTE * 10% = 5.43); EE \$1,623,485 * 10% = \$162,349

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, there was \$0 flexed between the BCS Teams.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SALES								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	7,704	0.25	40,318	1.00	40,318	1.00	40,318	1.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	33,256	1.00	0	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	50,514	1.88	64,379	2.00	64,379	2.00	64,379	2.00
PLANNER III	55,117	1.00	55,340	1.00	55,340	1.00	55,340	1.00
MARKETING SPECIALIST I	76,917	2.36	171,338	3.75	171,338	3.75	171,338	3.75
MARKETING SPECIALIST II	11,250	0.29	113,131	5.90	11,250	3.80	11,250	3.80
MARKETING SPECIALIST III	531,196	10.88	556,467	9.74	556,467	9.74	556,467	9.74
ECONOMIC DEV INCENTIVE SPEC I	29,537	0.96	0	0.00	33,256	1.00	33,256	1.00
ECONOMIC DEV INCENTIVE SPC III	43,254	1.00	100	0.00	28,781	1.00	28,781	1.00
COMMUNITY & ECONOMIC DEV MGRB1	44,674	0.71	87,185	1.13	87,185	1.13	87,185	1.13
COMMUNITY & ECONOMIC DEV MGRB2	28,823	0.42	76,391	0.75	76,391	0.75	76,391	0.75
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	100	0.00	100	0.00	100	0.00
DIVISION DIRECTOR	28,599	0.28	39,299	0.25	39,299	0.25	39,299	0.25
DESIGNATED PRINCIPAL ASST DIV	87,517	1.10	100	0.00	73,300	1.10	73,300	1.10
LEGAL COUNSEL	0	0.00	252	0.00	252	0.00	252	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	6,949	0.25	6,949	0.25	6,949	0.25
OTHER	0	0.00	5	0.00	5	0.00	5	0.00
TOTAL - PS	995,102	21.13	1,244,610	26.77	1,244,610	26.77	1,244,610	26.77
TRAVEL, IN-STATE	25,695	0.00	28,213	0.00	28,213	0.00	28,213	0.00
TRAVEL, OUT-OF-STATE	8,493	0.00	20,837	0.00	12,837	0.00	12,837	0.00
FUEL & UTILITIES	0	0.00	2,013	0.00	2,013	0.00	2,013	0.00
SUPPLIES	10,186	0.00	12,111	0.00	12,111	0.00	12,111	0.00
PROFESSIONAL DEVELOPMENT	10,259	0.00	17,319	0.00	17,319	0.00	17,319	0.00
COMMUNICATION SERV & SUPP	22,615	0.00	26,563	0.00	26,563	0.00	26,563	0.00
PROFESSIONAL SERVICES	6,008	0.00	12,184	0.00	12,184	0.00	12,184	0.00
M&R SERVICES	5,800	0.00	574	0.00	574	0.00	574	0.00
COMPUTER EQUIPMENT	0	0.00	1,830	0.00	1,830	0.00	1,830	0.00
MOTORIZED EQUIPMENT	0	0.00	1,200	0.00	1,200	0.00	1,200	0.00
OFFICE EQUIPMENT	20,998	0.00	2,426	0.00	2,426	0.00	2,426	0.00
OTHER EQUIPMENT	0	0.00	961	0.00	961	0.00	961	0.00
BUILDING LEASE PAYMENTS	0	0.00	192	0.00	192	0.00	192	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	1,069	0.00	1,069	0.00	1,069	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SALES								
CORE								
MISCELLANEOUS EXPENSES	511	0.00	3,219	0.00	3,219	0.00	3,219	0.00
REBILLABLE EXPENSES	0	0.00	1,309	0.00	1,309	0.00	1,309	0.00
TOTAL - EE	110,565	0.00	132,020	0.00	124,020	0.00	124,020	0.00
PROGRAM DISTRIBUTIONS	8,834	0.00	0	0.00	8,000	0.00	8,000	0.00
TOTAL - PD	8,834	0.00	0	0.00	8,000	0.00	8,000	0.00
GRAND TOTAL	\$1,114,501	21.13	\$1,376,630	26.77	\$1,376,630	26.77	\$1,376,630	26.77
GENERAL REVENUE	\$1,093,409	20.75	\$1,369,681	26.52	\$1,369,681	26.52	\$1,369,681	26.52
FEDERAL FUNDS	\$21,092	0.38	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$6,949	0.25	\$6,949	0.25	\$6,949	0.25

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

1. What does this program do?

The Sales Team, within the Division of Business and Community Services (BCS), is responsible for facilitating and assisting the expansion of existing businesses in Missouri, international development and export trade, and new business startups. With a knowledge of real estate and site selection opportunities, available workforce, utilities, permitting and local, state and federal resources and incentives, Regional Project Managers work with existing business and new business start-ups. Regional International Trade Managers work with businesses to facilitate exporting and international business opportunities. Both professional staff work in the field to gain in-depth knowledge of the needs and opportunities of the businesses within that region. Regions covered by Sales staff include in-state, national and international.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

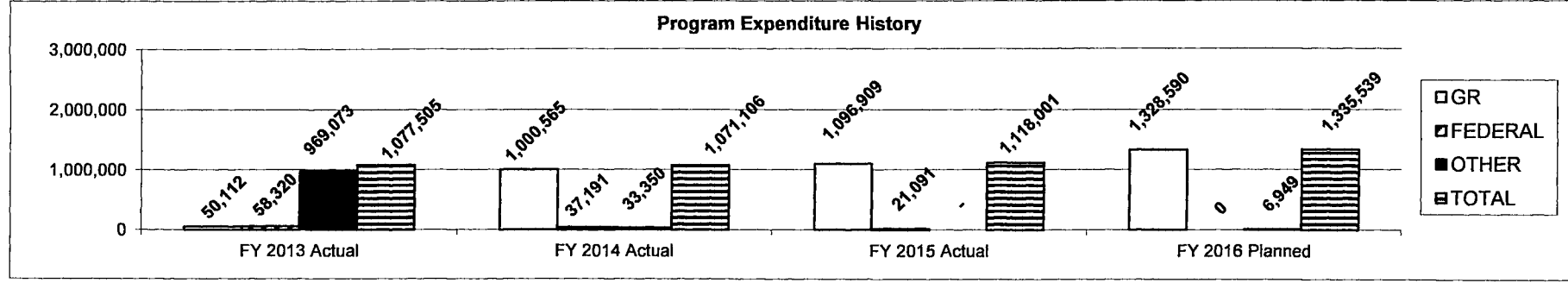
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783) for FY13 - FY14 and Economic Development Administrative Revolving Fund (0547)

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Sales Team
Program is found in the following core budget(s): Sales Team

7a. Provide an effectiveness measure.

Cost to State to Create a New Job or Retain an Existing Job (Jobs are Projected based on Announced Projects)

	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
Cost to State/Announced Projects		199.8M		1,039M		\$397.3M		
** Total New Jobs Created/Retained	15,333	13,338	17,248*	34,987	17,953*	30,185	22,093*	29,088*
Cost Benefit: Cost to State to Create or Retain 1 Job		\$14,978		\$29,706		\$13,329		

NOTE: *Based on 3 years prior average calculating two years Actual and previous year Projected.

NOTE: Projected jobs estimated to be created over a number of years as a result of a new business location or existing business expansion.

Cost to State per \$1 Capital Investment Made by Announced/Accepted Project

	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
Cost to State/Announced Projects		\$199.8M		\$1,039M		\$397.3M		
Total (\$) Proj. Capital Investment	\$1.13B	\$2.13B	\$1.13B	\$6.46B	\$2.14B	\$3.04B	\$3.58B	\$4.36B
Cost Benefit: Cost to State vs. \$1 Private Capital Investment		\$0.09		\$0.16		\$0.13		

NOTE: Projections based on two years Actual and previous year Projected.

7b. Provide an efficiency measure.

The efficiency measure for the Sales Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance and Compliance Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	FY2013 Actual	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
\$ of Financial Incentives Issued/Awarded	\$340,785,161	\$335,504,572		\$348,074,924		
\$ of BCS Operational Budget	\$5,859,173	\$5,737,553	\$5,798,313	\$5,064,417	\$5,798,313	\$5,533,428
Cost Benefit to Achieve a Result	\$0.0172	\$ 0.0171		\$ 0.0150		

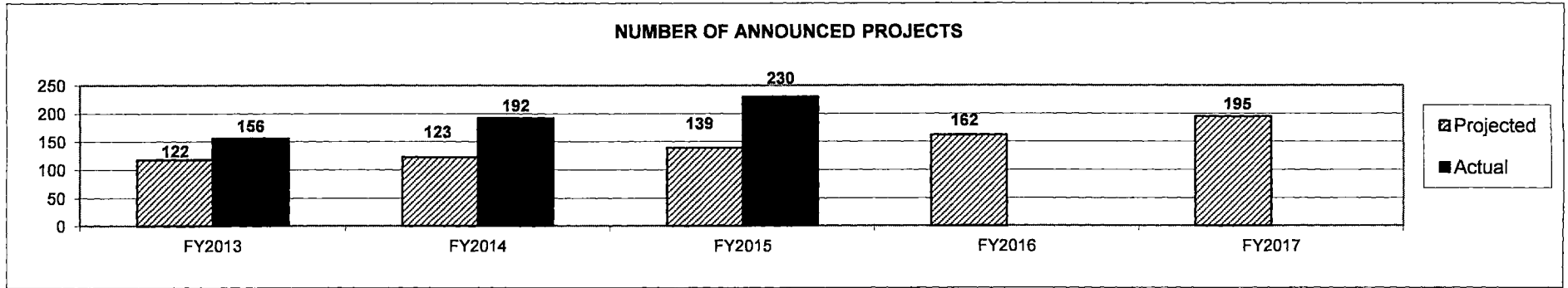
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

7c. Provide the number of clients/individuals served, if applicable.



NOTE: Announced/Accepted Projects -- businesses that have made a decision to locate a new or retain an existing business in Missouri.

NOTE: Projections based on average of two years Actuals and one year Projected.

7d. Provide a customer satisfaction measure, if available.

NA

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
FINANCE								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	808,216	18.60	840,574	18.52	840,574	18.52	840,574	18.52
DED-ED PRO-CDBG-ADMINISTRATION	80,367	1.49	0	0.00	0	0.00	0	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	34,436	0.80	43,482	1.00	43,482	1.00	43,482	1.00
TOTAL - PS	923,019	20.89	884,056	19.52	884,056	19.52	884,056	19.52
EXPENSE & EQUIPMENT								
GENERAL REVENUE	127,485	0.00	112,318	0.00	112,318	0.00	112,318	0.00
DED-ED PRO-CDBG-ADMINISTRATION	5,188	0.00	0	0.00	0	0.00	0	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	402	0.00	3,890	0.00	3,890	0.00	3,890	0.00
TOTAL - EE	133,075	0.00	116,208	0.00	116,208	0.00	116,208	0.00
TOTAL	1,056,094	20.89	1,000,264	19.52	1,000,264	19.52	1,000,264	19.52
Pay Plan - 0000012								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	16,810	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	0	0.00	870	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	17,680	0.00
TOTAL	0	0.00	0	0.00	0	0.00	17,680	0.00
GRAND TOTAL	\$1,056,094	20.89	\$1,000,264	19.52	\$1,000,264	19.52	\$1,017,944	19.52

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CORE DECISION ITEM

Department: Economic Development	Budget Unit 41965C
Division: Business and Community Services	
Core: Finance Team	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	840,574	0	43,482	884,056	PS	840,574	0	43,482	884,056
EE	112,318	0	3,890	116,208	EE	112,318	0	3,890	116,208
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	952,892	0	47,372	1,000,264	Total	952,892	0	47,372	1,000,264
FTE	18.52	0.00	1.00	19.52	FTE	18.52	0.00	1.00	19.52
Est. Fringe	412,993	0	21,779	434,772	Est. Fringe	412,993	0	21,779	434,772
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:	State Supplemental Downtown Development (0766)				Other Funds:	State Supplemental Downtown Development (0766)			

2. CORE DESCRIPTION

The Finance Team, within the Division of Business and Community Services (BCS), is responsible for evaluating community projects for state financial assistance and packaging incentive proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processing large volumes of financial program applications including tax credits, loans and grants.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional, technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

3. PROGRAM LISTING (list programs included in this core funding)

Finance Team

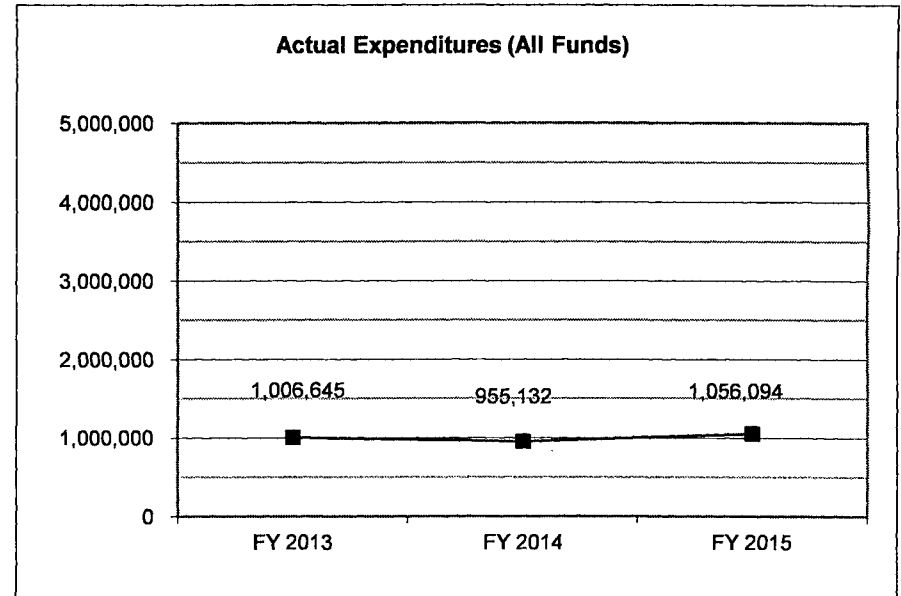
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Finance Team

Budget Unit 41965C

4. FINANCIAL HISTORY

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	1,214,468	1,251,112	1,296,853	1,000,264
Less Reverted (All Funds)	0	(3,789)	(31,381)	(28,587)
	0	0	0	0
Budget Authority (All Funds)	1,214,468	1,247,323	1,265,472	971,677
Actual Expenditures (All Funds)	1,006,645	955,132	1,056,094	N/A
Unexpended (All Funds)	207,823	292,191	209,378	N/A
Unexpended, by Fund:				
General Revenue	0	7,411	78,958	N/A
Federal	114,265	161,361	118,119	N/A
Other	93,558	123,419	12,301	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
FINANCE**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	19.52	840,574	0	43,482	884,056	
	EE	0.00	112,318	0	3,890	116,208	
	Total	19.52	952,892	0	47,372	1,000,264	
DEPARTMENT CORE ADJUSTMENTS							
Core Reallocation	281 2407 PS	0.00	0	0	0	0	0 More closely align to budget actuals.
NET DEPARTMENT CHANGES		0.00	0	0	0	0	
DEPARTMENT CORE REQUEST							
	PS	19.52	840,574	0	43,482	884,056	
	EE	0.00	112,318	0	3,890	116,208	
	Total	19.52	952,892	0	47,372	1,000,264	
GOVERNOR'S RECOMMENDED CORE							
	PS	19.52	840,574	0	43,482	884,056	
	EE	0.00	112,318	0	3,890	116,208	
	Total	19.52	952,892	0	47,372	1,000,264	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41965C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: Finance Team See complete list of budget units below.	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations in the Finance Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Finance PS (2407-0101) - $\$840,574 * 10\% = \$84,057$ and Finance EE (2410-0101) - $\$112,318 * 10\% = \$11,232$
- Other Funds: Finance PS (8389-0766) - $\$43,482 * 10\% = \$4,348$ and Finance PS (8390-0766) - $\$3,890 * 10\% = \389

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, the Finance Team flexed \$0.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, Finance and Compliance	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The Department is requesting 10% flexibility for General Revenue between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$2,434,515 * 10% = \$243,452 (54.25 FTE * 10% = 5.43); EE \$1,623,485 * 10% = \$162,349

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, there was \$0 flexed between the BCS Teams.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
FINANCE								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	7,704	0.25	3,995	0.25	3,995	0.25	3,995	0.25
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	31,039	1.37	31,039	1.37	31,039	1.37
ACCOUNT CLERK II	0	0.00	10,711	0.25	10,711	0.25	10,711	0.25
TRAINING TECH II	0	0.00	7	0.00	7	0.00	7	0.00
ECONOMIC DEV INCENTIVE SPEC I	108,988	3.50	109,233	1.75	109,233	1.75	109,233	1.75
ECONOMIC DEV INCENTIVE SPEC II	147,040	3.80	93,641	8.00	93,169	8.00	93,169	8.00
ECONOMIC DEV INCENTIVE SPC III	501,479	11.05	551,151	6.51	548,595	6.51	548,595	6.51
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	9,382	0.18	9,382	0.13	9,382	0.13
COMMUNITY & ECONOMIC DEV MGRB2	131,775	2.00	68,961	1.15	68,961	1.15	68,961	1.15
DIVISION DIRECTOR	24,231	0.24	5,936	0.06	5,936	0.06	5,936	0.06
MISCELLANEOUS PROFESSIONAL	360	0.01	0	0.00	472	0.01	472	0.01
PRINCIPAL ASST BOARD/COMMISSON	1,442	0.04	0	0.00	2,556	0.04	2,556	0.04
TOTAL - PS	923,019	20.89	884,056	19.52	884,056	19.52	884,056	19.52
TRAVEL, IN-STATE	2,901	0.00	6,418	0.00	6,418	0.00	6,418	0.00
TRAVEL, OUT-OF-STATE	1,888	0.00	14,855	0.00	14,855	0.00	14,855	0.00
FUEL & UTILITIES	0	0.00	8,018	0.00	8,018	0.00	8,018	0.00
SUPPLIES	14,213	0.00	10,331	0.00	10,331	0.00	10,331	0.00
PROFESSIONAL DEVELOPMENT	25,387	0.00	8,825	0.00	8,825	0.00	8,825	0.00
COMMUNICATION SERV & SUPP	10,148	0.00	22,224	0.00	22,224	0.00	22,224	0.00
PROFESSIONAL SERVICES	6,640	0.00	27,158	0.00	27,158	0.00	27,158	0.00
M&R SERVICES	1,409	0.00	901	0.00	901	0.00	901	0.00
COMPUTER EQUIPMENT	0	0.00	1,932	0.00	1,932	0.00	1,932	0.00
MOTORIZED EQUIPMENT	0	0.00	4,000	0.00	4,000	0.00	4,000	0.00
OFFICE EQUIPMENT	67,350	0.00	2,519	0.00	2,519	0.00	2,519	0.00
OTHER EQUIPMENT	3,139	0.00	1,018	0.00	1,018	0.00	1,018	0.00
BUILDING LEASE PAYMENTS	0	0.00	751	0.00	751	0.00	751	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	2,080	0.00	2,080	0.00	2,080	0.00
MISCELLANEOUS EXPENSES	0	0.00	3,178	0.00	3,178	0.00	3,178	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
FINANCE								
CORE								
REBILLABLE EXPENSES	0	0.00	2,000	0.00	2,000	0.00	2,000	0.00
TOTAL - EE	133,075	0.00	116,208	0.00	116,208	0.00	116,208	0.00
GRAND TOTAL	\$1,056,094	20.89	\$1,000,264	19.52	\$1,000,264	19.52	\$1,000,264	19.52
GENERAL REVENUE	\$935,701	18.60	\$952,892	18.52	\$952,892	18.52	\$952,892	18.52
FEDERAL FUNDS	\$85,555	1.49	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$34,838	0.80	\$47,372	1.00	\$47,372	1.00	\$47,372	1.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Finance Team
Program is found in the following core budget(s): Finance Team

1. What does this program do?

The Finance Team, within the Division of Business and Community Services, is responsible for evaluating community projects for state financial assistance and packaging incentive proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processing large volumes of financial program applications including tax credits, loans and grants.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo. establishes the Department of Economic Development and its divisions.

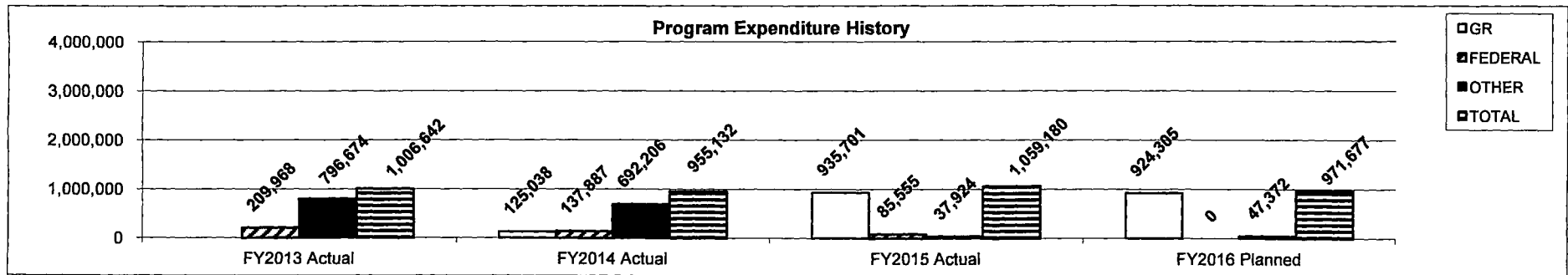
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

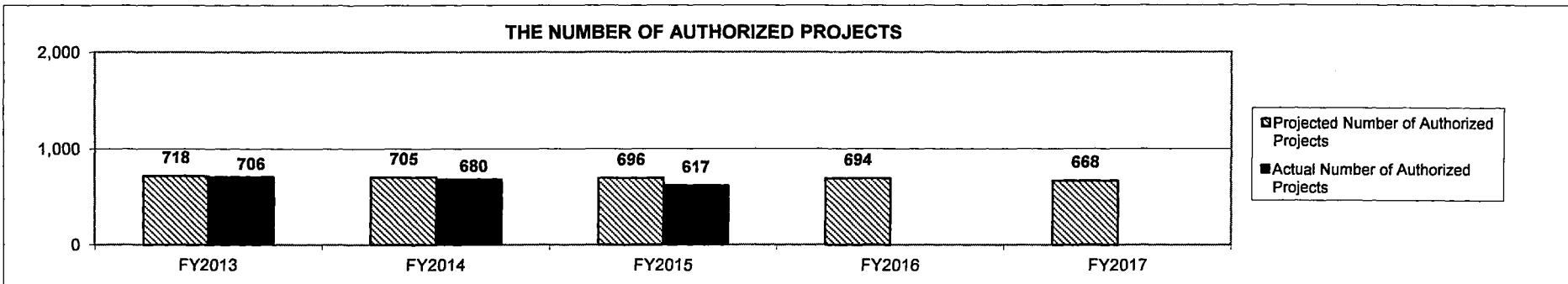
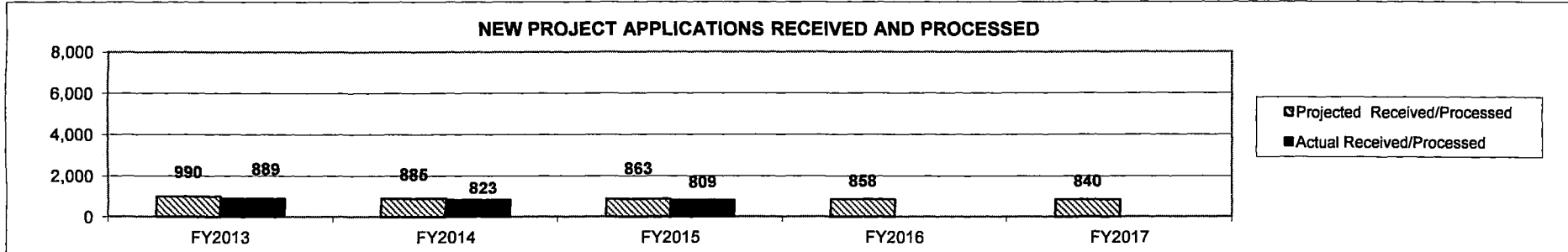
6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783) FY13-FY14 and State Supplemental Downtown Development Fund (0766) FY14-FY16

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Finance Team
Program is found in the following core budget(s): Finance Team

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.

The efficiency measure for the Finance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the FY divided by the total BCS operational budget for the FY.

	FY2013 Actual	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
\$ of Financial Incentives Issued or Awarded	\$340,785,161	\$335,504,572		\$348,074,924		
\$ of BCS Operational Budget	\$ 5,859,073	\$ 5,737,553	\$ 5,798,313	\$ 5,064,417	\$ 5,798,313	\$5,533,428
Cost Benefit to Achieve a Result	\$ 0.017	\$ 0.017		\$ 0.015		

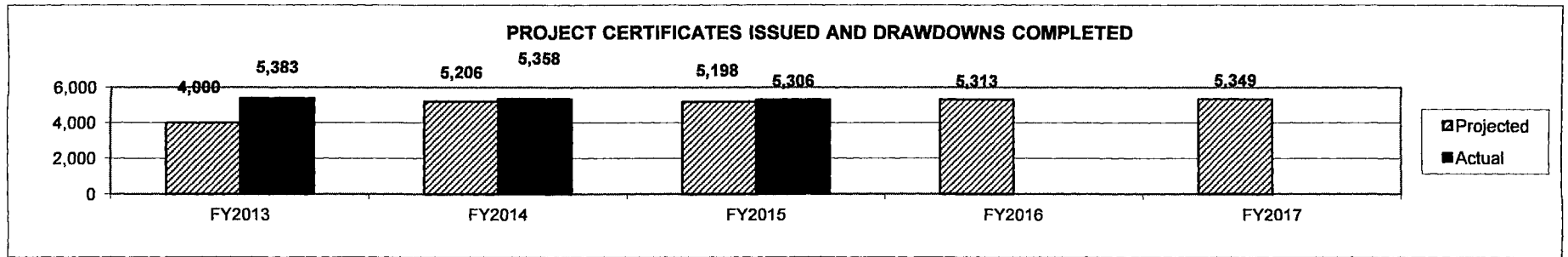
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

NA

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
COMPLIANCE									
CORE									
PERSONAL SERVICES									
GENERAL REVENUE	120,735	2.11	69,816	2.01	69,816	2.01	69,816	2.01	2.01
DED-ED PRO-CDBG-ADMINISTRATION	307,763	7.36	0	0.00	0	0.00	0	0.00	0.00
TOTAL - PS	428,498	9.47	69,816	2.01	69,816	2.01	69,816	2.01	2.01
EXPENSE & EQUIPMENT									
GENERAL REVENUE	22,369	0.00	21,336	0.00	21,336	0.00	21,336	0.00	0.00
DED-ED PRO-CDBG-ADMINISTRATION	27,652	0.00	0	0.00	0	0.00	0	0.00	0.00
TOTAL - EE	50,021	0.00	21,336	0.00	21,336	0.00	21,336	0.00	0.00
PROGRAM-SPECIFIC									
DED-ED PRO-CDBG-ADMINISTRATION	1,019	0.00	0	0.00	0	0.00	0	0.00	0.00
TOTAL - PD	1,019	0.00	0	0.00	0	0.00	0	0.00	0.00
TOTAL	479,538	9.47	91,152	2.01	91,152	2.01	91,152	2.01	2.01
Pay Plan - 0000012									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	1,396	0.00	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	1,396	0.00	0.00
TOTAL	0	0.00	0	0.00	0	0.00	1,396	0.00	0.00
GRAND TOTAL	\$479,538	9.47	\$91,152	2.01	\$91,152	2.01	\$92,548	2.01	2.01

CORE DECISION ITEM

Department: Economic Development	Budget Unit 41975C
Division: Business and Community Services	
Core: Compliance Team	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	69,816	0	0	69,816	PS	69,816	0	0	69,816
EE	21,336	0	0	21,336	EE	21,336	0	0	21,336
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	91,152	0	0	91,152	Total	91,152	0	0	91,152
FTE	2.01	0.00	0.00	2.01	FTE	2.01	0.00	0.00	2.01

Est. Fringe	21,064	0	0	21,064
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	21,064	0	0	21,064
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

2. CORE DESCRIPTION

The Compliance Team, within the Division of Business and Community Services (BCS), provides both in-house administration; application eligibility determination, review and recommendation, award and approval of release of funds , and project oversight; and on-site monitoring and project compliance for the Community Development Block Grant Program to ensure funds are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team works in partnership with communities to improve infrastructure and provide growth opportunities throughout the state. They provide annual program training and specialized new grantee training and technical assistance to Missouri's rural communities.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

3. PROGRAM LISTING (list programs included in this core funding)

Compliance Team

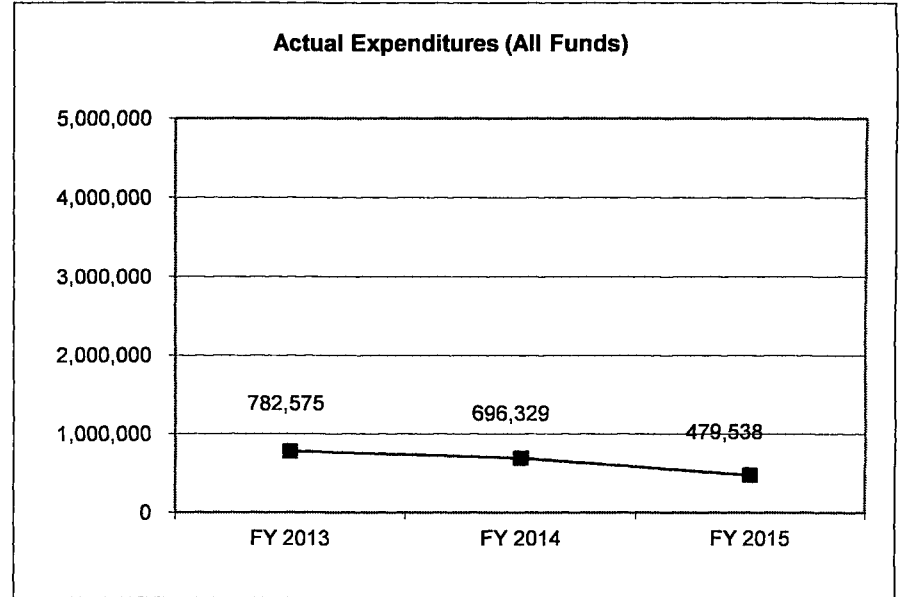
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Compliance Team

Budget Unit 41975C

4. FINANCIAL HISTORY

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	855,904	840,162	846,618	91,152
Less Reverted (All Funds)	(2,609)	(2,548)	(4,748)	(2,735)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	853,295	837,614	841,870	88,417
Actual Expenditures (All Funds)	782,575	696,329	479,538	N/A
Unexpended (All Funds)	70,720	141,285	362,332	N/A
Unexpended, by Fund:				
General Revenue	1,919	132	10,434	N/A
Federal	52,567	120,635	351,898	N/A
Other	16,234	20,518	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
COMPLIANCE**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	2.01	69,816	0	0	69,816	
	EE	0.00	21,336	0	0	21,336	
	Total	2.01	91,152	0	0	91,152	
DEPARTMENT CORE ADJUSTMENTS							
Core Reallocation	283 2416 PS	(0.00)	0	0	0		(0) More closely align to budget actuals.
	NET DEPARTMENT CHANGES	(0.00)	0	0	0		(0)
DEPARTMENT CORE REQUEST							
	PS	2.01	69,816	0	0	69,816	
	EE	0.00	21,336	0	0	21,336	
	Total	2.01	91,152	0	0	91,152	
GOVERNOR'S RECOMMENDED CORE							
	PS	2.01	69,816	0	0	69,816	
	EE	0.00	21,336	0	0	21,336	
	Total	2.01	91,152	0	0	91,152	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: Compliance Team See complete list of budget units below.	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations for the BCS teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Compliance PS (2416-0101) - \$69,816 * 10% = \$6,982 and Compliance EE (2422-0101) - \$21,336 * 10% = \$2,134

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, the Compliance Team flexed \$0.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, Finance and Compliance	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The Department is requesting 10% flexibility for General Revenue between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$2,434,515 * 10% = \$243,452 (54.25 FTE * 10% = 5.43); EE \$1,623,485 * 10% = \$162,349

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2015, there was \$0 flexed between the BCS Teams.	In FY 2016, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMPLIANCE								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	7,703	0.25	9,765	0.25	9,765	0.25	9,765	0.25
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	10,103	0.50	0	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	2,020	0.15	0	0.00	0	0.00
ACCOUNT CLERK II	27,799	1.00	0	0.00	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	87,936	2.81	3,610	0.36	3,610	0.36	3,610	0.36
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	5,251	0.10	5,251	0.10	5,251	0.10
ECONOMIC DEV INCENTIVE SPC III	141,501	3.00	4,327	0.40	4,327	0.40	4,327	0.40
COMMUNITY & ECONOMIC DEV MGRB1	51,736	1.00	10,793	0.10	0	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	70,390	1.00	5,050	0.00	25,946	0.60	25,946	0.60
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	6,980	0.00	6,980	0.00	6,980	0.00
DIVISION DIRECTOR	26,632	0.27	11,917	0.15	11,917	0.15	11,917	0.15
DESIGNATED PRINCIPAL ASST DIV	2,726	0.04	0	0.00	2,020	0.15	2,020	0.15
MISCELLANEOUS PROFESSIONAL	12,075	0.10	0	0.00	0	0.00	0	0.00
TOTAL - PS	428,498	9.47	69,816	2.01	69,816	2.01	69,816	2.01
TRAVEL, IN-STATE	18,926	0.00	893	0.00	893	0.00	893	0.00
TRAVEL, OUT-OF-STATE	1,023	0.00	0	0.00	1,000	0.00	1,000	0.00
FUEL & UTILITIES	0	0.00	116	0.00	116	0.00	116	0.00
SUPPLIES	4,298	0.00	5,110	0.00	4,110	0.00	4,110	0.00
PROFESSIONAL DEVELOPMENT	5,940	0.00	4,314	0.00	4,314	0.00	4,314	0.00
COMMUNICATION SERV & SUPP	5,014	0.00	3,689	0.00	3,689	0.00	3,689	0.00
PROFESSIONAL SERVICES	2,591	0.00	5,341	0.00	5,341	0.00	5,341	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	1	0.00	1	0.00	1	0.00
M&R SERVICES	924	0.00	2	0.00	2	0.00	2	0.00
COMPUTER EQUIPMENT	0	0.00	2	0.00	2	0.00	2	0.00
OFFICE EQUIPMENT	10,000	0.00	17	0.00	17	0.00	17	0.00
OTHER EQUIPMENT	705	0.00	17	0.00	17	0.00	17	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	1	0.00
BUILDING LEASE PAYMENTS	600	0.00	1	0.00	1	0.00	1	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	1,663	0.00	1,663	0.00	1,663	0.00
MISCELLANEOUS EXPENSES	0	0.00	168	0.00	168	0.00	168	0.00
REBILLABLE EXPENSES	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - EE	50,021	0.00	21,336	0.00	21,336	0.00	21,336	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMPLIANCE								
CORE								
PROGRAM DISTRIBUTIONS	375	0.00	0	0.00	0	0.00	0	0.00
REFUNDS	644	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	1,019	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$479,538	9.47	\$91,152	2.01	\$91,152	2.01	\$91,152	2.01
GENERAL REVENUE	\$143,104	2.11	\$91,152	2.01	\$91,152	2.01	\$91,152	2.01
FEDERAL FUNDS	\$336,434	7.36	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Compliance Team

Program is found in the following core budget(s): Compliance Team

1. What does this program do?

The Compliance Team, within the Division of Business and Community Services (BCS), provides both in-house administration; application eligibility determination, review and recommendation, award and approval of release of funds, and project oversight; and on-site monitoring and project compliance for the Community Development Block Grant Program to ensure funds are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team works in partnership with communities to improve infrastructure and provide growth opportunities throughout the state. They provide annual program training and specialized new grantee training and technical assistance to Missouri's rural communities.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

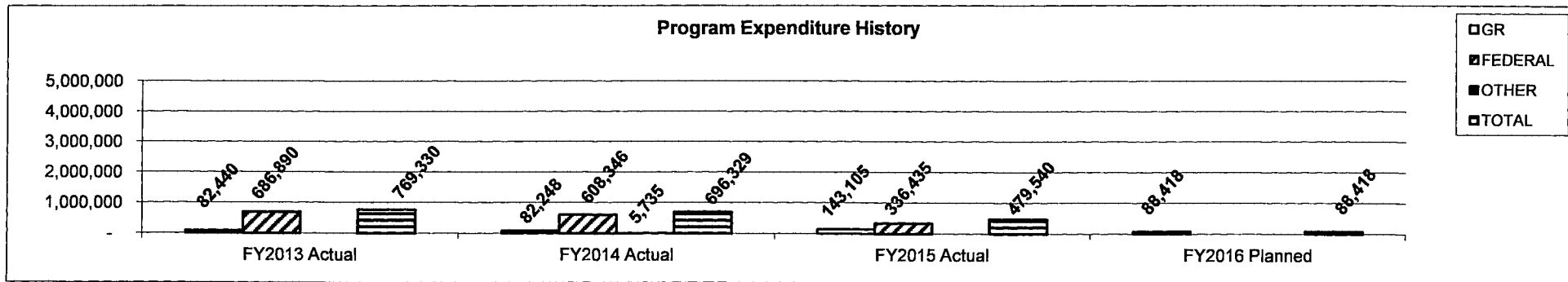
Section 620.010, RSMo, establishes the Department of Economic Development and its divisions.

3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

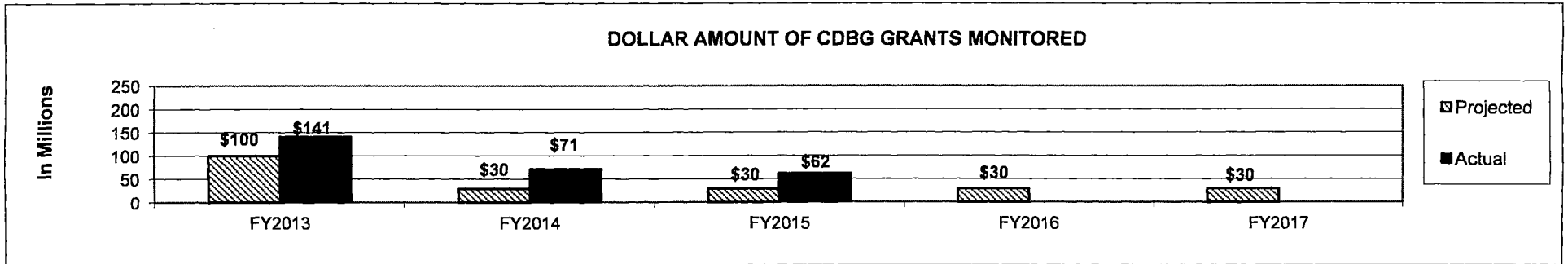
6. What are the sources of the "Other" funds?

Economic Development Advancement Fund (0783) FY13-FY14.

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Compliance Team
Program is found in the following core budget(s): Compliance Team

7a. Provide an effectiveness measure.

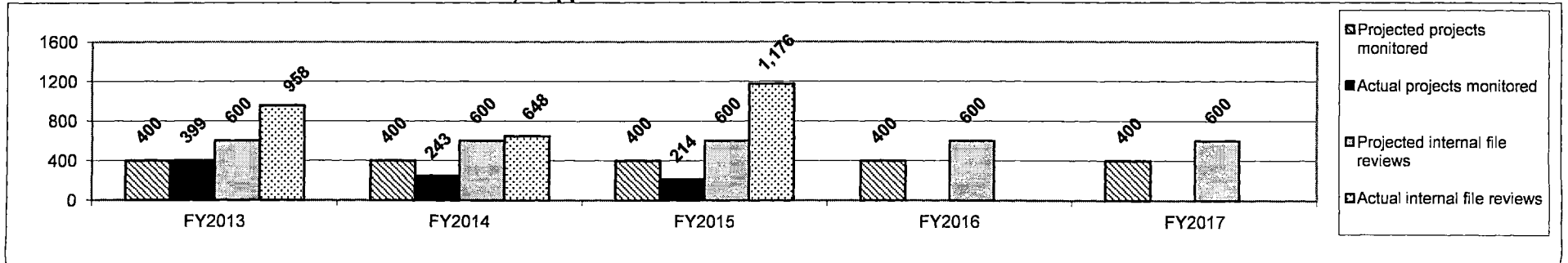


7b. Provide an efficiency measure.

The efficiency measure for the Compliance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the FY divided by the total BCS operational budget for the FY.

	FY2013 Actual	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
\$ of Financial Incentives Issued or Awarded	\$340,785,161	\$335,504,572		\$348,074,924		
\$ of BCS Operational Budget	\$ 5,859,073	\$ 5,737,553	\$ 5,798,313	\$ 5,064,417	\$ 5,798,313	\$5,533,428
Cost Benefit to Achieve a Result	\$0.017	\$0.017		\$0.015		

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

NA

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TAX CREDIT REFUNDS								
CORE								
PROGRAM-SPECIFIC								
ECON DEVELOP ADVANCEMENT FUND	9,361	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	9,361	0.00	1	0.00	1	0.00	1	0.00
TOTAL	9,361	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$9,361	0.00	\$1	0.00	\$1	0.00	\$1	0.00

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CORE DECISION ITEM

Department: Economic Development	Budget Unit 41980C
Division: Business and Community Services	
Core: Econ Dev Advancement Fund Refunds (EDAF)	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0		0	0	0	0
EE	0	0	0	0		0	0	0	0
PSD	0	0	1	1	E	0	0	1	1
TRF	0	0	0	0		0	0	0	0
Total	0	0	1	1		0	0	1	1
FTE	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)
An "E" is requested on \$1 Other Funds

Other Funds: Economic Development Advancement Fund (0783)
An "E" is requested on \$1 Other Funds

2. CORE DESCRIPTION

The Economic Development Advancement Fund (EDAF) was created per 620.1900, RSMo, in order to receive fees from the recipients of any tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. This core item provides the Department of Economic Development the ability to refund an overpayment or erroneous payment of any amount credited to the EDAF.

3. PROGRAM LISTING (list programs included in this core funding)

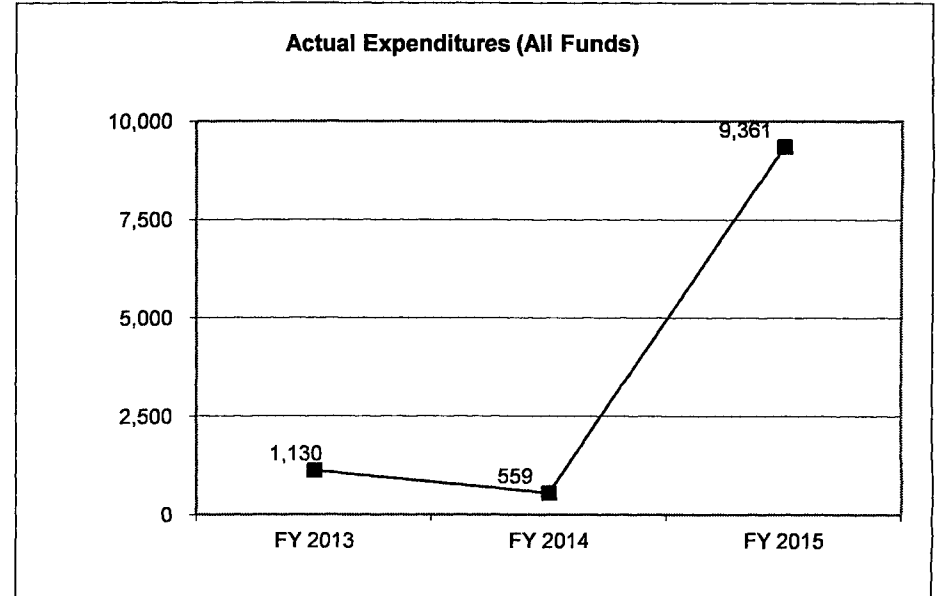
Economic Development Advancement Fund.

CORE DECISION ITEM

Department: Economic Development **Budget Unit 41980C**
Division: Business and Community Services
Core: Econ Dev Advancement Fund Refunds (EDAF)

4. FINANCIAL HISTORY

	<u>FY 2013 Actual</u>	<u>FY 2014 Actual</u>	<u>FY 2015 Actual</u>	<u>FY 2016 Current Yr.</u>
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1	1	1	1
Actual Expenditures (All Funds)	1,130	559	9,361	N/A
Unexpended (All Funds)	(1,129)	(558)	(9,360)	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	(1,129)	(558)	(9,360)	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
TAX CREDIT REFUNDS**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
DEPARTMENT CORE REQUEST	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
GOVERNOR'S RECOMMENDED CORE	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TAX CREDIT REFUNDS								
CORE								
REFUNDS	9,361	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	9,361	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$9,361	0.00	\$1	0.00	\$1	0.00	\$1	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$9,361	0.00	\$1	0.00	\$1	0.00	\$1	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Economic Development Advancement Fund Refunds
Program is found in the following core budget(s): EDAF Refunds

1. What does this program do?

This item provides the ability to refund an overpayment or erroneous payment of any amount credited to the Economic Development Advancement Fund (EDAF) per 620.1900, RSMo. The EDAF was created in order to receive fees from the recipients of any tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. The fund is also structured to receive gifts, contributions, grants, or bequests received from federal, private and other sources including any appropriations to the fund.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1900, RSMo, which established the Economic Development Advancement Fund.

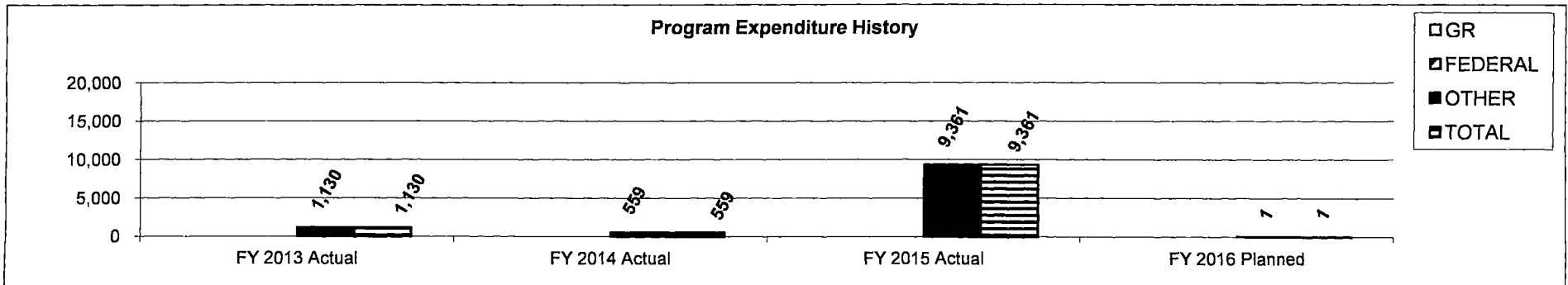
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Economic Development Advancement Fund Refunds

Program is found in the following core budget(s): EDAF Refunds

7a. Provide an effectiveness measure.

NA

7b. Provide an efficiency measure.

NA

7c. Provide the number of clients/individuals served, if applicable.

NA

7d. Provide a customer satisfaction measure, if available.

NA

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INTRN TRADE & INVEST OFFICES								
CORE								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	1,074,523	0.00	1,910,000	0.00	1,910,000	0.00	1,910,000	0.00
TOTAL - EE	1,074,523	0.00	1,910,000	0.00	1,910,000	0.00	1,910,000	0.00
TOTAL	1,074,523	0.00	1,910,000	0.00	1,910,000	0.00	1,910,000	0.00
GRAND TOTAL	\$1,074,523	0.00	\$1,910,000	0.00	\$1,910,000	0.00	\$1,910,000	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42013C</u>
Division: Business and Community Services	
Core: International Trade and Investment Offices	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	1,910,000	0	0	1,910,000
PSD	0	0	0	0
TRF	0	0	0	0
Total	1,910,000	0	0	1,910,000

FTE	0.00	0.00	0.00	0.00
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2017 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	1,910,000	0	0	1,910,000
PSD	0	0	0	0
TRF	0	0	0	0
Total	1,910,000	0	0	1,910,000

FTE	0.00	0.00	0.00	0.00
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; Seoul, Republic of South Korea; Mumbai, India; Sao Paulo, Brazil; Hong Kong; Singapore; Toronto, Canada; and Tel Aviv, Israel are responsible for Sales Promotion, Market Entry Strategies, and Investment Strategies as outlined below.

Sales Promotion: Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions.

Market Entry Strategies: Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies for the purpose of exporting their products and services.

Investment Strategies: Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the State and its partners.

3. PROGRAM LISTING (list programs included in this core funding)

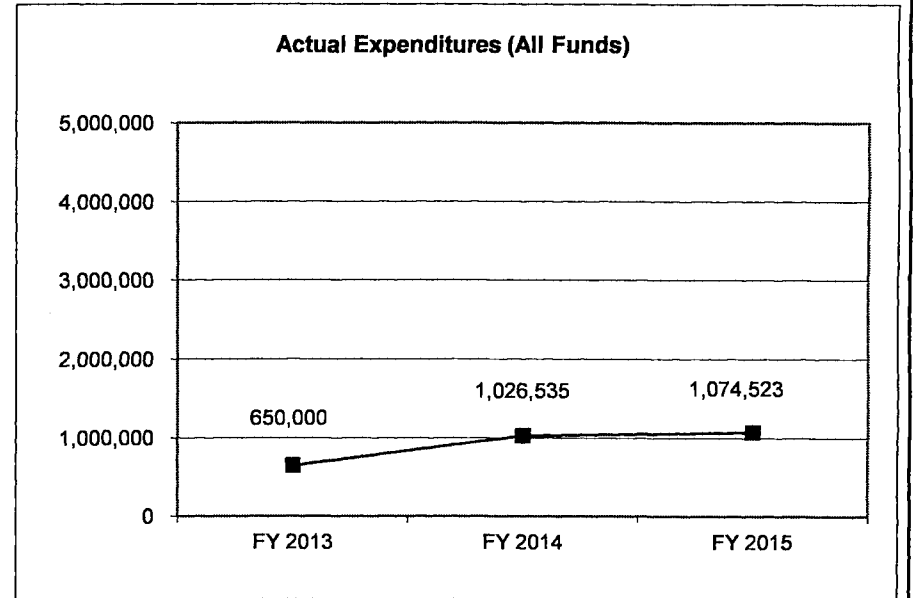
International Trade and Investment Offices

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42013C
Division:	Business and Community Services		
Core:	International Trade and Investment Offices		

4. FINANCIAL HISTORY

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	650,000	1,710,000	1,710,000	1,910,000
Less Reverted (All Funds)	0	(31,800)	(51,300)	(57,300)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	650,000	1,678,200	1,658,700	1,852,700
Actual Expenditures (All Funds)	650,000	1,026,535	1,074,523	N/A
Unexpended (All Funds)	0	651,665	584,177	N/A
Unexpended, by Fund:				
General Revenue	0	1,665	584,177	N/A
Federal	0	0	0	N/A
Other	0	650,000	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
INTRN TRADE & INVEST OFFICES**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	1,910,000	0	0	1,910,000	
	Total	0.00	1,910,000	0	0	1,910,000	
DEPARTMENT CORE REQUEST							
	EE	0.00	1,910,000	0	0	1,910,000	
	Total	0.00	1,910,000	0	0	1,910,000	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	1,910,000	0	0	1,910,000	
	Total	0.00	1,910,000	0	0	1,910,000	

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INTRN TRADE & INVEST OFFICES								
CORE								
PROFESSIONAL SERVICES	1,074,523	0.00	1,910,000	0.00	1,910,000	0.00	1,910,000	0.00
TOTAL - EE	1,074,523	0.00	1,910,000	0.00	1,910,000	0.00	1,910,000	0.00
GRAND TOTAL	\$1,074,523	0.00	\$1,910,000	0.00	\$1,910,000	0.00	\$1,910,000	0.00
GENERAL REVENUE	\$1,074,523	0.00	\$1,910,000	0.00	\$1,910,000	0.00	\$1,910,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

1. What does this program do?

Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; Seoul, Republic of South Korea; Mumbai, India; Sao Paulo, Brazil; Hong Kong; Singapore; Toronto, Canada; and Tel Aviv, Israel are responsible for Sales Promotion, Market Entry Strategies, and Investment Strategies as outlined below.

Sales Promotion: Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions.

Market Entry Strategies: Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies for the purpose of exporting their products and services.

Investment Strategies: Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

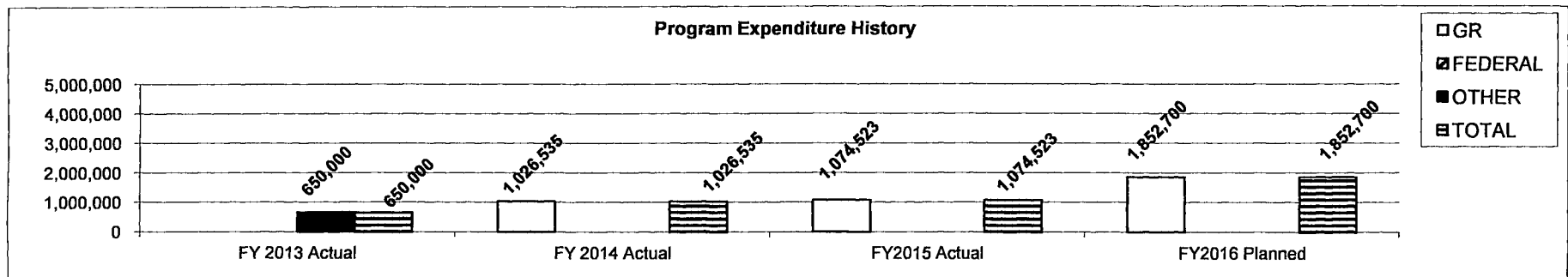
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783) for FY13-FY14

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

7a. Provide an effectiveness measure.

	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
Trade: \$ Amount of Export Sales	\$21.5M	\$113.1M	\$25.75M	\$68.3M	\$25.75M	\$48.9M	\$28.33M	\$44.87M
Trade: Number of In-Country Contacts Generated	856	4,226	1,028	11,018	1,028	3,822	1,131	4,832
Investment: Number of Leads Referred to DED	95	73	107	108	107	95	95	114
Investment: Number of Projects Referred to DED	34	37	35	40	35	33	36	41

7b. Provide an efficiency measure.

	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
\$ Amount of Export Sales	\$21.5M	\$113.1M	\$23.6M	\$68.3M	\$25.75M	\$48.9M	\$28.33M	\$44.87M
Cost of Foreign Offices	\$ 650,000	\$650,000	\$1,157,500	\$1,327,820	\$1,658,700	\$1,074,523	\$1,852,700	\$1,852,700
Cost Benefit to Achieve Results	\$ 0.04	\$ 0.01	\$ 0.05	\$ 0.02	\$ 0.06	\$ 0.02	\$ 0.07	\$0.04

Note: The International Trade & Investment Office's performance is measured in two key areas: Trade and Investment. The performance of each office is reported by Missouri firms in the form of a Client Impact Statement (CIS) once service is provided. The CIS reporting system was implemented in FY2010.

Note: Documented Export Sales are attributable to agency programs and marketing activities.

7c. Provide the number of clients/individuals served, if applicable.

	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
Number of Missouri Firms Assisted	504	443	554	511	441	265	485	362
Number of Trade Events Conducted	60	131	66	53	138	50	50	61
Number of Invest. Networking Events	10	25	11	40	20	41	20	32

7d. Provide a customer satisfaction measure, if available.

	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
Customer Satisfaction Rating	95%	92%	95%	97%	94%	95%	94%	94%

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUSINESS RECRUITMENT&MARKETING								
CORE								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	1,804,785	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
TOTAL - EE	1,804,785	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
TOTAL	1,804,785	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
GRAND TOTAL	\$1,804,785	0.00	\$2,250,000	0.00	\$2,250,000	0.00	\$2,250,000	0.00

CORE DECISION ITEM

Department:	Economic Development	Budget Unit <u>42014C</u>
Division:	Business and Community Services	
Core:	Business Recruitment and Marketing	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	2,250,000	2,250,000
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	2,250,000	2,250,000

	FY 2017 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	2,250,000	2,250,000
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	2,250,000	2,250,000

FTE **0.00 0.00 0.00 0.00**

FTE **0.00 0.00 0.00 0.00**

Est. Fringe	0	0	0	0
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

Other Funds: Economic Development Advancement Fund (0783)

2. CORE DESCRIPTION

The Economic Development Advancement Fund allows the Department to contract for the services of a professional firm or organization to work with the DED and other economic development organizations at the state, regional and local levels to attract new companies and help advance Missouri's standing as an industrial leader. Services contracted for include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners. Contracted duties also include marketing the state nationally and internationally in a manner that effectively produces new leads for business recruitment, including but not limited to, maintaining a working relationship with national site selection firms and coordinating opportunities with DED overseas offices.

The contract provides for an integrated partnership with the Missouri Department of Economic Development, Division of Business and Community Services staff who oversee the business development incentives for the State. The private component of the initiative currently calls for matching private dollars to be contributed to the annual budget. This fund was created by the General Assembly and grants the DED the authority to collect a 2.5 percent fee from awardees on certain state tax credits issued in order to direct those fees to the fund and pay the costs of the contract.

3. PROGRAM LISTING (list programs included in this core funding)

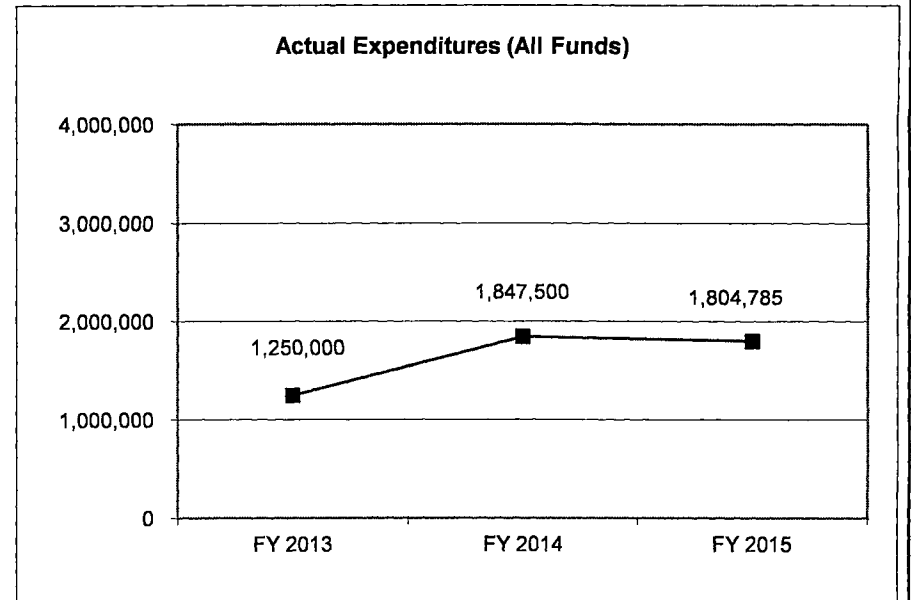
Business Recruitment and Marketing

CORE DECISION ITEM

Department:	Economic Development	Budget Unit <u>42014C</u>
Division:	Business and Community Services	
Core:	Business Recruitment and Marketing	

4. FINANCIAL HISTORY

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	1,250,000	2,250,000	2,250,000	2,250,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,250,000	2,250,000	2,250,000	2,250,000
Actual Expenditures (All Funds)	1,250,000	1,847,500	1,804,785	N/A
Unexpended (All Funds)	0	402,500	445,215	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	402,500	445,215	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
BUSINESS RECRUITMENT & MARKETING**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	0	0	2,250,000	2,250,000	
	Total	0.00	0	0	2,250,000	2,250,000	
DEPARTMENT CORE REQUEST							
	EE	0.00	0	0	2,250,000	2,250,000	
	Total	0.00	0	0	2,250,000	2,250,000	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	0	0	2,250,000	2,250,000	
	Total	0.00	0	0	2,250,000	2,250,000	

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUSINESS RECRUITMENT&MARKETING								
CORE								
PROFESSIONAL SERVICES	1,804,785	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
TOTAL - EE	1,804,785	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
GRAND TOTAL	\$1,804,785	0.00	\$2,250,000	0.00	\$2,250,000	0.00	\$2,250,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$1,804,785	0.00	\$2,250,000	0.00	\$2,250,000	0.00	\$2,250,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Business Recruitment and Marketing
Program is found in the following core budget(s): Business Recruitment and Marketing

1. What does this program do?

In 2007 the General Assembly authorized a new public/private partnership model with the purpose to bring new business and industry into Missouri. The Economic Development Advancement Fund allows the Department to contract for the services of a professional firm or organization to work with the DED and other economic development organizations at the state, regional and local levels to attract new companies and help advance Missouri's standing as an industrial leader. Services contracted for include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners. Contracted duties also include marketing the state nationally and internationally in a manner that effectively produces new leads for business recruitment, including but not limited to, maintaining a working relationship with national site selection firms and coordinating opportunities with DED overseas offices.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1900, RSMo., which establishes the Economic Development Advancement Fund.

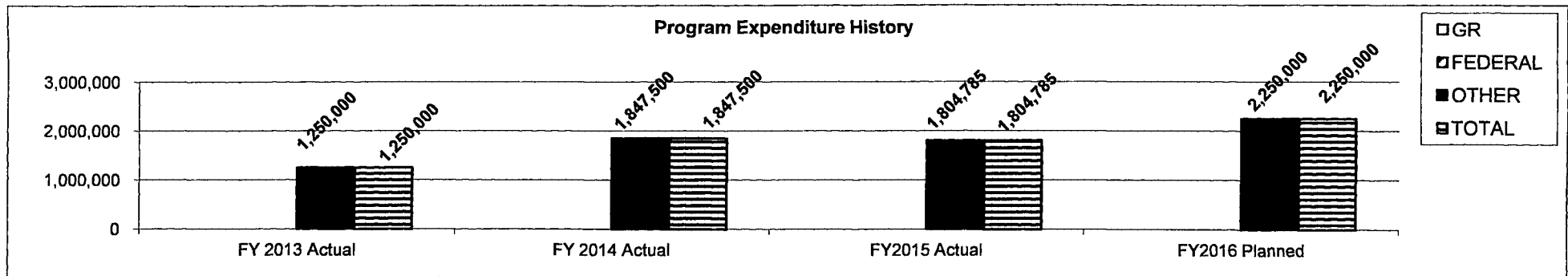
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Business Recruitment and Marketing
Program is found in the following core budget(s): Business Recruitment and Marketing

7a. Provide an effectiveness measure.

	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
# of Prospective Recruitment Projects	50	73	55	183	60	201	65	90
# of Active Recruitment Projects	70	109	75	98	80	127	85	90
# of Projects Successfully Recruited to Missouri	12	16	13	23	14	19	15	16

NOTE: Projected "Recruitment Successes" are based on a 10% conversion rate (10% of active/prospect deals successfully recruited.)

NOTE: Actual FY13 and FY14 figures for prospective and active recruitment projects represent the number of prospects and active projects "opened" during the FY.

7b. Provide an efficiency measure.

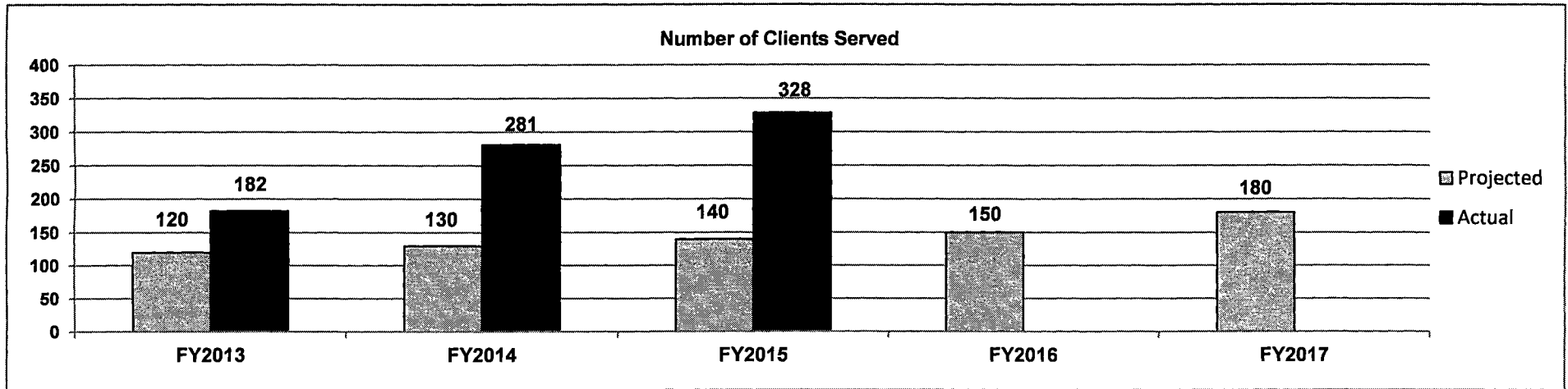
	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
\$ of State Funding Investment per New Job Created	N/A	\$1,089	N/A	\$582	N/A	\$576	N/A	N/A
\$ of State Funding Investment per New \$45,000 in Annual Payroll Created	N/A	\$1,003	N/A	\$195	N/A	\$421	N/A	N/A
\$ of State Funding Investment per New \$100,000 in Capital Investment Generated	N/A	\$446	N/A	\$433	N/A	\$688	N/A	N/A

NOTE: Efficiency Measure Actuals are a result of a recruitment project worked by the program.

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Business Recruitment and Marketing
Program is found in the following core budget(s): Business Recruitment and Marketing

7c. Provide the number of clients/individuals served, if applicable.



NOTE: Actual Clients Served (i.e., new recruitment projects/leads serviced) does not include projects that are re-started and serviced by the program.

NOTE: "Number of Clients Served" includes only the 12-month average of prospective and active recruitment projects; it excludes additional clients served that do not fall into either project category. These additional clients served typically account for 20 to 30 per year.

7d. Provide a customer satisfaction measure, if available.

N/A

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BRAC ANALYSIS								
CORE								
PROGRAM-SPECIFIC								
GENERAL REVENUE	291,000	0.00	400,000	0.00	400,000	0.00	400,000	0.00
TOTAL - PD	291,000	0.00	400,000	0.00	400,000	0.00	400,000	0.00
TOTAL	291,000	0.00	400,000	0.00	400,000	0.00	400,000	0.00
GRAND TOTAL	\$291,000	0.00	\$400,000	0.00	\$400,000	0.00	\$400,000	0.00

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CORE DECISION ITEM

Department:	Economic Development	Budget Unit <u>42075C</u>
Division:	Business and Community Services	
Core:	BRAC Analysis	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	400,000	0	0	400,000	PSD	400,000	0	0	400,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	<u>400,000</u>	<u>0</u>	<u>0</u>	<u>400,000</u>	Total	<u>400,000</u>	<u>0</u>	<u>0</u>	<u>400,000</u>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

2. CORE DESCRIPTION

The purpose of the BRAC appropriation is to implement strategies identified in the analysis of the impact of Missouri's military bases on the nation's military readiness and the state's economy in order to best position the state to retain its existing military operations and secure additional missions as they may become available. This was in response to a January 2012 announcement that Congress would seek future BRAC (Base Re-alignment and Closure) authorizations.

3. PROGRAM LISTING (list programs included in this core funding)

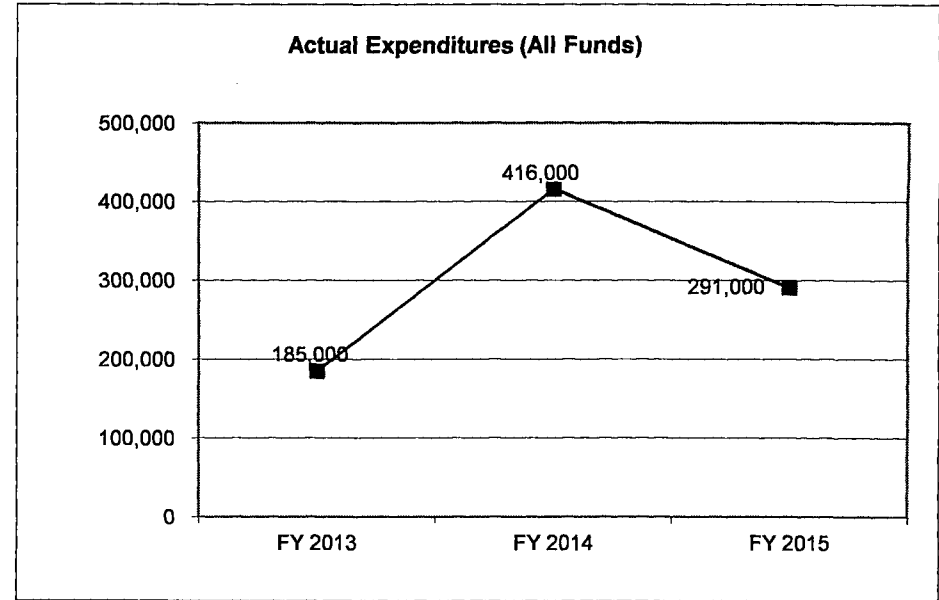
BRAC Analysis

CORE DECISION ITEM

Department:	Economic Development	Budget Unit <u>42075C</u>
Division:	Business and Community Services	
Core:	BRAC Analysis	

4. FINANCIAL HISTORY

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	200,000	425,000	300,000	400,000
Less Reverted (All Funds)	(6,000)	(9,000)	(9,000)	(12,000)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	194,000	416,000	291,000	388,000
Actual Expenditures (All Funds)	185,000	416,000	291,000	N/A
Unexpended (All Funds)	9,000	0	0	N/A
Unexpended, by Fund:				
General Revenue	9,000	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
BRAC ANALYSIS**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	400,000	0	0	400,000	
	Total	0.00	400,000	0	0	400,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	400,000	0	0	400,000	
	Total	0.00	400,000	0	0	400,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	400,000	0	0	400,000	
	Total	0.00	400,000	0	0	400,000	

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BRAC ANALYSIS								
CORE								
PROGRAM DISTRIBUTIONS	291,000	0.00	400,000	0.00	400,000	0.00	400,000	0.00
TOTAL - PD	291,000	0.00	400,000	0.00	400,000	0.00	400,000	0.00
GRAND TOTAL	\$291,000	0.00	\$400,000	0.00	\$400,000	0.00	\$400,000	0.00
GENERAL REVENUE	\$291,000	0.00	\$400,000	0.00	\$400,000	0.00	\$400,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: BRAC Analysis

Program is found in the following core budget(s): BRAC Analysis

1. What does this program do?

The purpose of the BRAC appropriation is to implement strategies identified in the analysis of the impact of Missouri's military bases on the nation's military readiness and the state's economy in order to best position the state to retain its existing military operations and secure additional missions as they may become available. This was in response to a January 2012 announcement that Congress would seek future BRAC (Base Re-alignment and Closure) authorizations.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

N/A

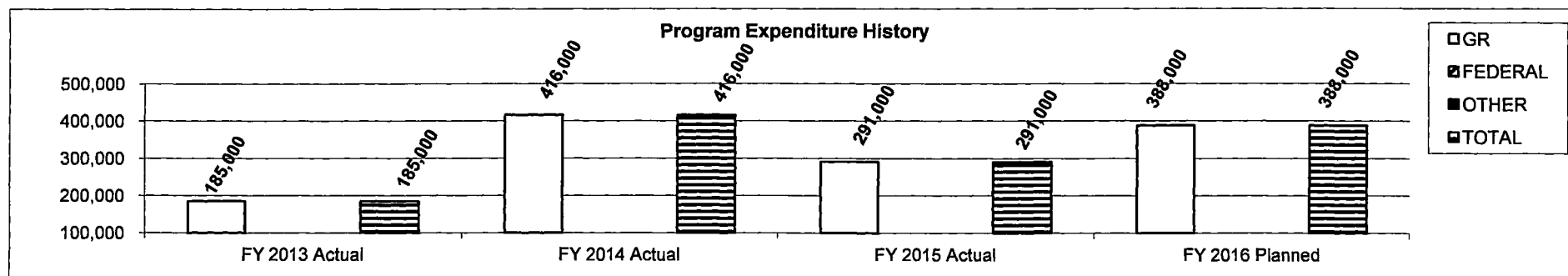
3. Are there federal matching requirements? If yes, please explain.

N/A

4. Is this a federally mandated program? If yes, please explain.

N/A

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: BRAC Analysis

Program is found in the following core budget(s): BRAC Analysis

7a. Provide an effectiveness measure.

N/A

7b. Provide an efficiency measure.

N/A

7c. Provide the number of clients/individuals served, if applicable.

N/A

7d. Provide a customer satisfaction measure, if available.

N/A

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MILITARY ADVOCATE								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	100,000	1.00	100,000	1.00	100,000	1.00
TOTAL - PS	0	0.00	100,000	1.00	100,000	1.00	100,000	1.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	100,000	0.00	100,000	0.00	100,000	0.00
TOTAL - EE	0	0.00	100,000	0.00	100,000	0.00	100,000	0.00
TOTAL	0	0.00	200,000	1.00	200,000	1.00	200,000	1.00
Pay Plan - 0000012								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	2,000	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	2,000	0.00
TOTAL	0	0.00	0	0.00	0	0.00	2,000	0.00
GRAND TOTAL	\$0	0.00	\$200,000	1.00	\$200,000	1.00	\$202,000	1.00

CORE DECISION ITEM

Department:	Economic Development	Budget Unit <u>42076C</u>
Division:	Business and Community Services	
Core:	Missouri Military Installation Advocacy	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	100,000	0	0	100,000
EE	100,000	0	0	100,000
PSD	0	0	0	0
TRF	0	0	0	0
Total	200,000	0	0	200,000

	FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total
PS	100,000	0	0	100,000
EE	100,000	0	0	100,000
PSD	0	0	0	0
TRF	0	0	0	0
Total	200,000	0	0	200,000

FTE	1.00	0.00	0.00	1.00
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FTE	1.00	0.00	0.00	1.00
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Est. Fringe	37,220	0	0	37,220
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Est. Fringe	37,220	0	0	37,220
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

2. CORE DESCRIPTION

The purpose of the Missouri Military Advocacy appropriation is to promote the presence and expansion of Missouri's military installations in the state. The Military Advocate will work closely with the department regarding the Base Realignment and Closure (BRAC) to respond on the nation's military readiness and the state's economy in order to best position the state to retain its existing military operations and secure additional missions as they may become available.

3. PROGRAM LISTING (list programs included in this core funding)

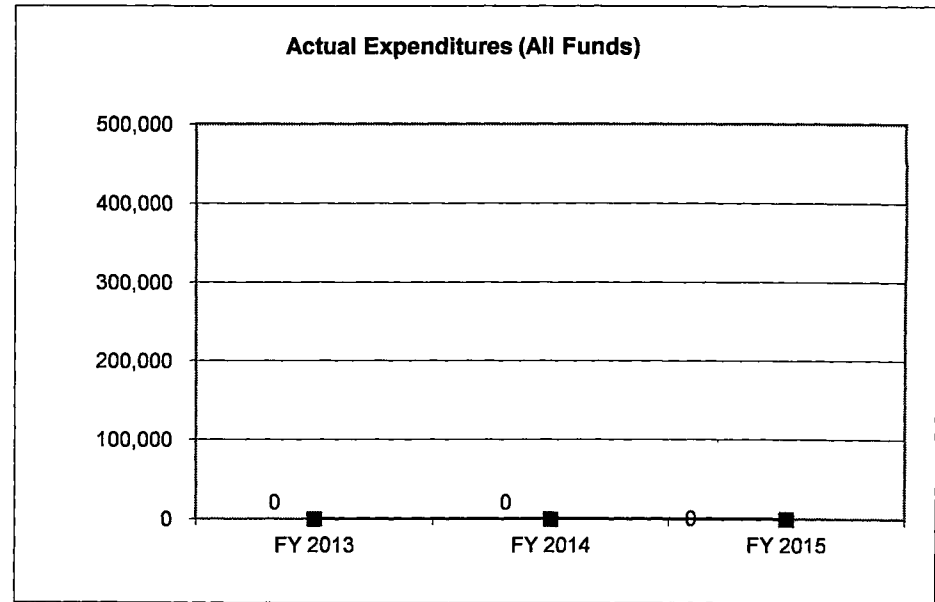
Missouri Military Installation Advocacy

CORE DECISION ITEM

Department: Economic Development **Budget Unit** 42076C
Division: Business and Community Services
Core: Missouri Military Installation Advocacy

4. FINANCIAL HISTORY

	<u>FY 2013</u> <u>Actual</u>	<u>FY 2014</u> <u>Actual</u>	<u>FY 2015</u> <u>Actual</u>	<u>FY 2016</u> <u>Current Yr.</u>
Appropriation (All Funds)	0	0	0	200,000
Less Reverted (All Funds)	0	0	0	(6,000)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	0	194,000
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MILITARY ADVOCATE**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	1.00	100,000	0	0	100,000	
	EE	0.00	100,000	0	0	100,000	
	Total	1.00	200,000	0	0	200,000	
DEPARTMENT CORE REQUEST							
	PS	1.00	100,000	0	0	100,000	
	EE	0.00	100,000	0	0	100,000	
	Total	1.00	200,000	0	0	200,000	
GOVERNOR'S RECOMMENDED CORE							
	PS	1.00	100,000	0	0	100,000	
	EE	0.00	100,000	0	0	100,000	
	Total	1.00	200,000	0	0	200,000	

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MILITARY ADVOCATE								
CORE								
DESIGNATED PRINCIPAL ASST DIV	0	0.00	100,000	1.00	100,000	1.00	100,000	1.00
TOTAL - PS	0	0.00	100,000	1.00	100,000	1.00	100,000	1.00
TRAVEL, IN-STATE	0	0.00	0	0.00	10,000	0.00	5,000	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	50,000	0.00	25,000	0.00
SUPPLIES	0	0.00	0	0.00	10,000	0.00	5,000	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	10,000	0.00	5,000	0.00
PROFESSIONAL SERVICES	0	0.00	100,000	0.00	20,000	0.00	60,000	0.00
TOTAL - EE	0	0.00	100,000	0.00	100,000	0.00	100,000	0.00
GRAND TOTAL	\$0	0.00	\$200,000	1.00	\$200,000	1.00	\$200,000	1.00
GENERAL REVENUE	\$0	0.00	\$200,000	1.00	\$200,000	1.00	\$200,000	1.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Military Installation Advocacy

Program is found in the following core budget(s): Missouri Military Installation Advocacy

1. What does this program do?

The purpose of the Missouri Military Advocacy appropriation is to promote the presence and expansion of Missouri's military installations in the state. The Military Advocate will work closely with the department regarding the Base Realignment and Closure (BRAC) to respond on the nation's military readiness and the state's economy in order to best position the state to retain its existing military operations and secure additional missions as they may become available.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

N/A

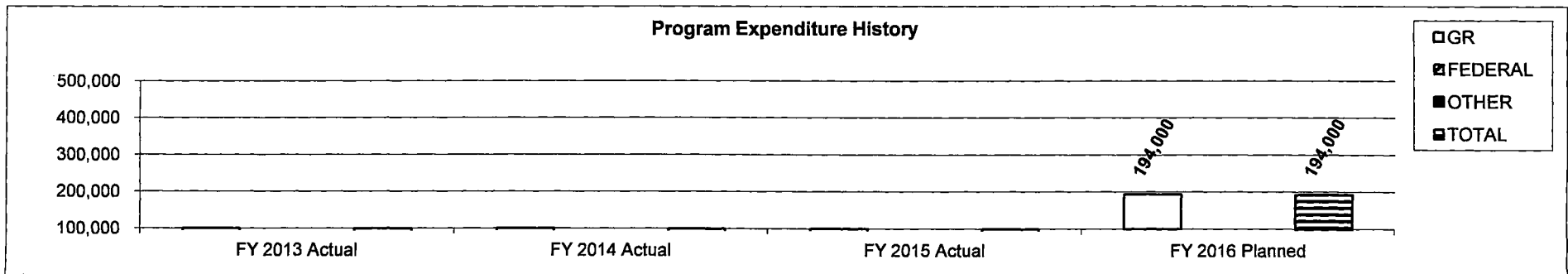
3. Are there federal matching requirements? If yes, please explain.

N/A

4. Is this a federally mandated program? If yes, please explain.

N/A

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Military Installation Advocacy

Program is found in the following core budget(s): Missouri Military Installation Advocacy

7a. Provide an effectiveness measure.

Measure will need to be developed.

7b. Provide an efficiency measure.

Measure will need to be developed.

7c. Provide the number of clients/individuals served, if applicable.

Measure will need to be developed.

7d. Provide a customer satisfaction measure, if available.

Measure will need to be developed.

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SMALL BUS DEV CENTERS TRANSFER								
CORE								
FUND TRANSFERS								
LEWIS & CLARK DISCOVERY FUND	0	0.00	15,000	0.00	0	0.00	0	0.00
TOTAL - TRF	0	0.00	15,000	0.00	0	0.00	0	0.00
TOTAL	0	0.00	15,000	0.00	0	0.00	0	0.00
MO Small Bus. Dev. Fund Transf - 1419007								
FUND TRANSFERS								
MO SMALL BUS DEVELOPMENT CTRS	0	0.00	0	0.00	0	0.00	100	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	100	0.00
TOTAL	0	0.00	0	0.00	0	0.00	100	0.00
GRAND TOTAL	\$0	0.00	\$15,000	0.00	\$0	0.00	\$100	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42078C
Division: Business and Community Services	
Core: Lewis and Clark Discovery Fund Transfer	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

	FY 2017 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

Other Funds:
Notes:

2. CORE DESCRIPTION

This core decision item will spend the remaining cash balance in the Missouri Small Business Development Centers Fund. The moneys in the Missouri Small Business Development Centers Fund provided funding to the Missouri Federal and State Technology Partnership Program (MOFAST). MTC plans to spend the remaining funds on initiatives to support high tech entrepreneurship.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Technology Corporation

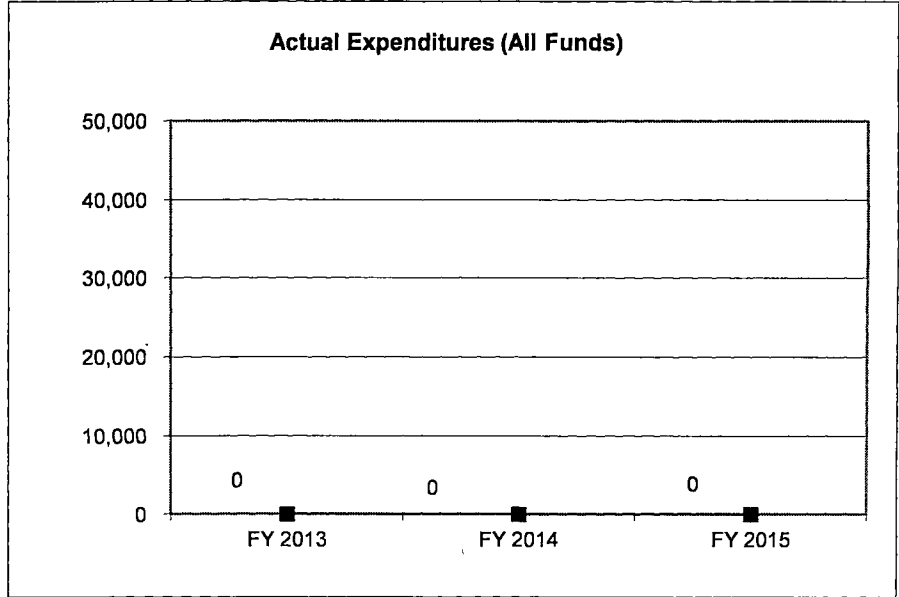
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Lewis and Clark Discovery Fund Transfer

Budget Unit 42078C

4. FINANCIAL HISTORY

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	0	0	0	15,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	0	15,000
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) This is a one-time transfer to spend the remaining cash balance in the Lewis and Clark Discovery Fund.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
SMALL BUS DEV CENTERS TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	0	0	15,000	15,000	
	Total	0.00	0	0	15,000	15,000	
DEPARTMENT CORE ADJUSTMENTS							
1x Expenditures	1047 T319 TRF	0.00	0	0	(15,000)	(15,000)	Fund transfer to MTC one-time funding.
	NET DEPARTMENT CHANGES	0.00	0	0	(15,000)	(15,000)	
DEPARTMENT CORE REQUEST							
	TRF	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SMALL BUS DEV CENTERS TRANSFER								
CORE								
TRANSFERS OUT	0	0.00	15,000	0.00	0	0.00	0	0.00
TOTAL - TRF	0	0.00	15,000	0.00	0	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$15,000	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$15,000	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Lewis and Clark Discovery Fund Transfer
Program is found in the following core budget(s): Business and Community Services

1. What does this program do?

The moneys in the Missouri Small Business Development Centers Fund provided funding to the Missouri Federal and State Technology Partnership Program (MOFAST).

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable)

Section 620.1001, RSMo establishes the Missouri Small Business Development Centers Fund.

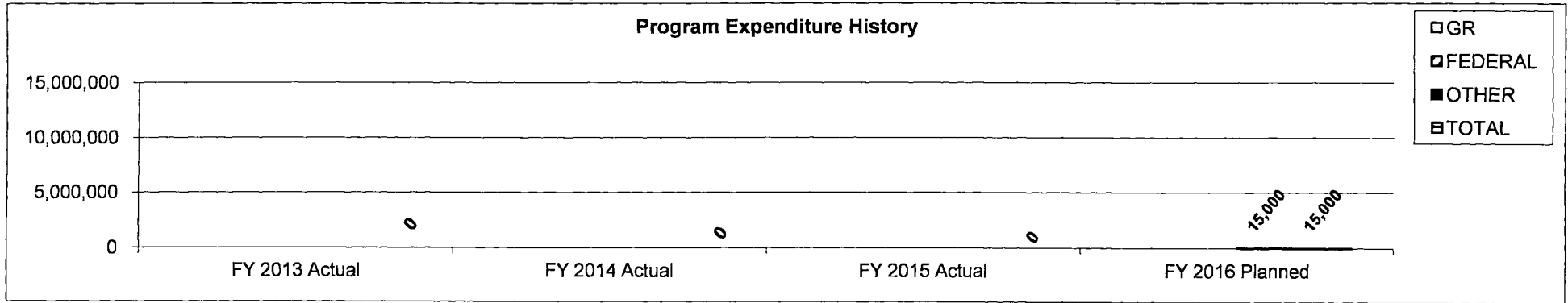
3. Are there federal matching requirements? If yes, please explain.

N/A

4. Is this a federally mandated program? If yes, please explain.

N/A

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR includes 3% Governor's Reserve from GR transfer.

6. What are the sources of the "Other " funds?

Missouri Small Business Development Centers Fund

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Lewis and Clark Discovery Fund Transfer

Program is found in the following core budget(s): Business and Community Services

7a. Provide an effectiveness measure.

Refer to MTC's Core for effectiveness measure.

7b. Provide an efficiency measure.

Refer to MTC's Core for efficiency measure.

7c. Provide the number of clients/individuals served, if applicable.

The MTC serves a large set of clients in cooperation with the Governor of the State, Missouri General Assembly, Missouri Department of Economic Development and communities throughout the state. MTC's activities are outlined in its statutorily mandated annual report delivered to the Missouri General Assembly.

7d. Provide a customer satisfaction measure, if available.

Refer to MTC's Core for customer satisfaction measure.

NEW DECISION ITEM
RANK: _____ **OF** _____

Department: Economic Development	Budget Unit: 42078C
Division: Business and Community Services	
DI Name: MTC Spending Authority Incr	DI#: 1419007

1. AMOUNT OF REQUEST

	FY 2017 Budget Request				FY 2017 Governor's Recommendation				
	GR	Federal	Other	Total	GR	Federal	Other	Total	
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	100	100
Total	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	Total	<u>0</u>	<u>0</u>	<u>100</u>	<u>100</u>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds: Missouri Small Business Development Centers Fund (0294)

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>One time program funding</u>	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This new decision item will allow the Missouri Technology Corporation (MTC) to spend the remaining cash balance in the Missouri Small Business Development Centers Fund. The moneys in the Missouri Small Business Development Centers Fund provided funding to the Missouri Federal and State Technology Partnership Program (MOFAST). MTC plans to spend the remaining funds on initiatives to support high tech entrepreneurship. Section 620.1001, RSMo establishes the Missouri Small Business Development Centers Fund.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit: 42078C
Division: Business and Community Services	
DI Name: MTC Spending Authority Incr	DI#: 1419007

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The new decision item amount was based on the current cash balance in the Missouri Small Business Development Centers Fund.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers							0		
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM
RANK: _____ **OF** _____

Department: Economic Development	Budget Unit: 42078C
Division: Business and Community Services	
DI Name: MTC Spending Authority Incr	DI#: 1419007

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers					100		100		
Total TRF	<u>0</u>		<u>0</u>		<u>100</u>		<u>100</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>100</u>	<u>0.0</u>	<u>100</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit: 42078C
Division: Business and Community Services	
DI Name: MTC Spending Authority Incr	DI#: 1419007

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

- | | |
|--|--|
| <p>6a. Provide an effectiveness measure.
Refer to MTC's Core for effectiveness measure.</p> <p>6c. Provide the number of clients/individuals served, if applicable.

The MTC serves a large set of clients in cooperation with the Governor of the State, Missouri General Assembly, Missouri Department of Economic Development and communities throughout the state. MTC's activities are outlined in its statutorily mandated annual report delivered to the Missouri General Assembly.</p> | <p>6b. Provide an efficiency measure.

Refer to MTC's Core for efficiency measure.</p> <p>6d. Provide a customer satisfaction measure, if available.

There is not a customer satisfaction measure available at this time.</p> |
|--|--|

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SMALL BUS DEV CENTERS TRANSFER								
MO Small Bus. Dev. Fund Transf - 1419007								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	100	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	100	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$100	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$100	0.00

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH CORP-RAM								
CORE								
PROGRAM-SPECIFIC								
MISSOURI TECHNOLOGY INVESTMENT	13,309,200	0.00	18,360,000	0.00	18,360,000	0.00	18,360,000	0.00
TOTAL - PD	13,309,200	0.00	18,360,000	0.00	18,360,000	0.00	18,360,000	0.00
TOTAL	13,309,200	0.00	18,360,000	0.00	18,360,000	0.00	18,360,000	0.00
MTC Spending Authority Increas - 1419019								
PROGRAM-SPECIFIC								
MISSOURI TECHNOLOGY INVESTMENT	0	0.00	0	0.00	0	0.00	10,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	10,000,000	0.00
TOTAL	0	0.00	0	0.00	0	0.00	10,000,000	0.00
GRAND TOTAL	\$13,309,200	0.00	\$18,360,000	0.00	\$18,360,000	0.00	\$28,360,000	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 41962C
Division: Business and Community Services	
Core: Missouri Technology Corporation (MTC)	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	18,360,000	18,360,000	PSD	0	0	18,360,000	18,360,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	18,360,000	18,360,000	Total	0	0	18,360,000	18,360,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

<i>Est. Fringe</i>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

<i>Est. Fringe</i>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Technology Investment Fund (0172)
 Notes: Requires a GR transfer to MTIF (0172)

Other Funds: Missouri Technology Investment Fund (0172)
 Notes: Requires a GR transfer to MTIF (0172)

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Technology Corporation, Innovation Centers, and Missouri Manufacturing Extension Partnership (MEP) programs.

The Missouri Technology Corporation (MTC) is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21st Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a 15-member board of directors appointed by Missouri's Governor, Speaker of the House, and President Pro Tem of the Senate. The President of the University of Missouri System and the Director of the Department of Economic Development are *ex officio* members of the board.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Technology Corporation (MTC), Innovation Centers and Missouri Manufacturing Extension Partnership (MEP).

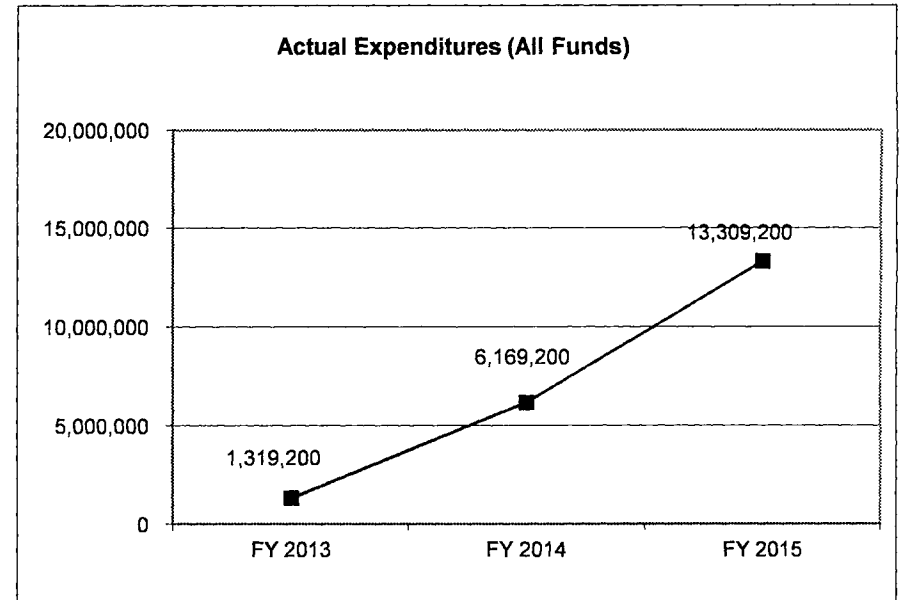
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Missouri Technology Corporation (MTC)

Budget Unit 41962C

4. FINANCIAL HISTORY

	<u>FY 2013</u> <u>Actual</u>	<u>FY 2014</u> <u>Actual</u>	<u>FY 2015</u> <u>Actual</u>	<u>FY 2016</u> <u>Current Yr.</u>
Appropriation (All Funds)	1,360,000	6,360,000	13,860,000	18,360,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,360,000	6,360,000	13,860,000	18,360,000
Actual Expenditures (All Funds)	1,319,200	6,169,200	13,309,200	N/A
Unexpended (All Funds)	40,800	190,800	550,800	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	40,800	190,800	550,800	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

- NOTES:**
- (1) Unexpended amount includes Governor's standard 3% reserve on GR funds.
 - (2) Unexpended amount includes Governor's standard 3% reserve on GR funds.
 - (3) Unexpended amount includes Governor's standard 3% reserve on GR funds from combined MTC Core and Early Stage Business Grants.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO TECH CORP-RAM**

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		PD	0.00	0	0	18,360,000	18,360,000	
		Total	0.00	0	0	18,360,000	18,360,000	
DEPARTMENT CORE REQUEST								
		PD	0.00	0	0	18,360,000	18,360,000	
		Total	0.00	0	0	18,360,000	18,360,000	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS								
Core Reallocation	1928 8979	PD	0.00	0	0	(500,000)	(500,000)	
Core Reallocation	1928 9102	PD	0.00	0	0	(800,000)	(800,000)	
Core Reallocation	1928 3698	PD	0.00	0	0	1,300,000	1,300,000	
	NET GOVERNOR CHANGES		0.00	0	0	0	0	
GOVERNOR'S RECOMMENDED CORE								
		PD	0.00	0	0	18,360,000	18,360,000	
		Total	0.00	0	0	18,360,000	18,360,000	

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH CORP-RAM								
CORE								
PROGRAM DISTRIBUTIONS	13,309,200	0.00	18,360,000	0.00	18,360,000	0.00	18,360,000	0.00
TOTAL - PD	13,309,200	0.00	18,360,000	0.00	18,360,000	0.00	18,360,000	0.00
GRAND TOTAL	\$13,309,200	0.00	\$18,360,000	0.00	\$18,360,000	0.00	\$18,360,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$13,309,200	0.00	\$18,360,000	0.00	\$18,360,000	0.00	\$18,360,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s):

1. What does this program do?

The Missouri Technology Corporation is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21st Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a 15-member board of directors appointed by Missouri's Governor, Speaker of the House, and President Pro Tem of the Senate. The President of the University of Missouri System and the Director of the Department of Economic Development are *ex officio* members of the board.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable)

MTC authorization in Section 348.251-348.275, RSMo; Innovation Center authorization in Section 348.271, RSMo; and MEP authorization is in 15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

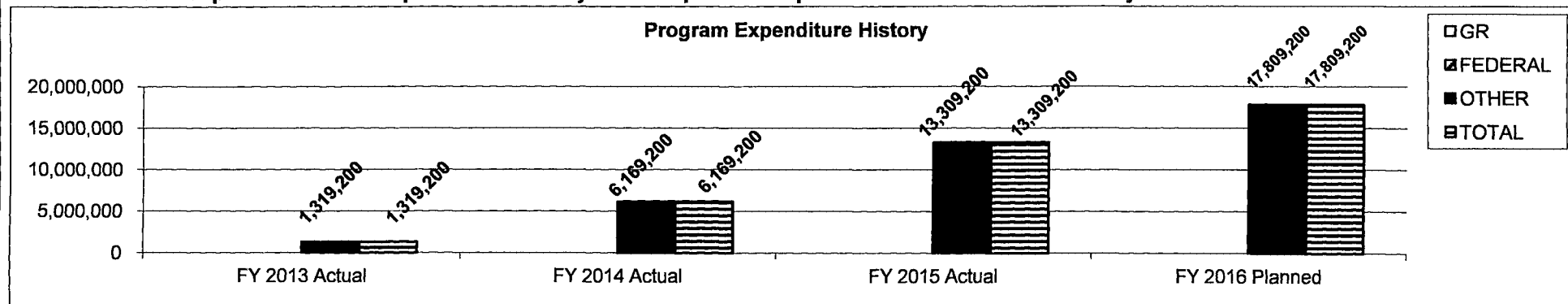
3. Are there federal matching requirements? If yes, please explain.

Yes, the MEP program requires a federal match, which is provided by the U.S. Department of Commerce. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR includes 3% Governor's Reserve from GR transfer.

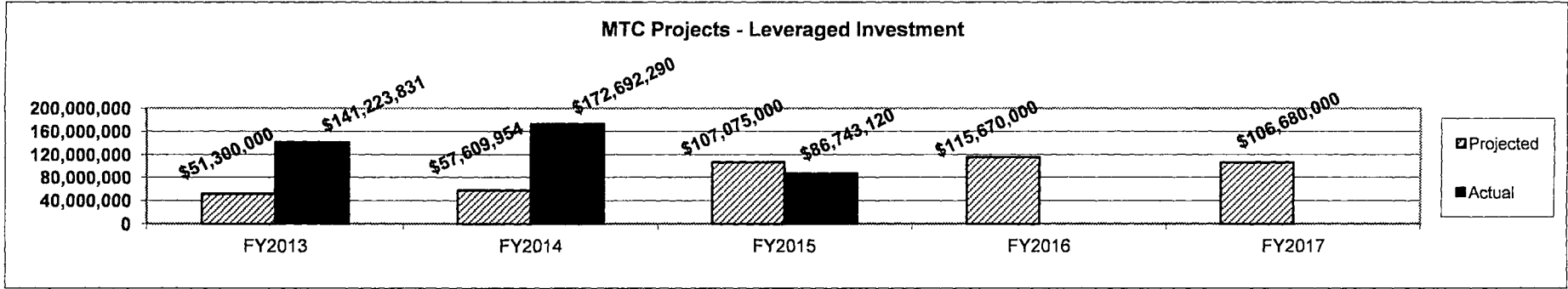
6. What are the sources of the "Other" funds?

Missouri Technology Investment Fund (0172), requires General Revenue transfer.

PROGRAM DESCRIPTION

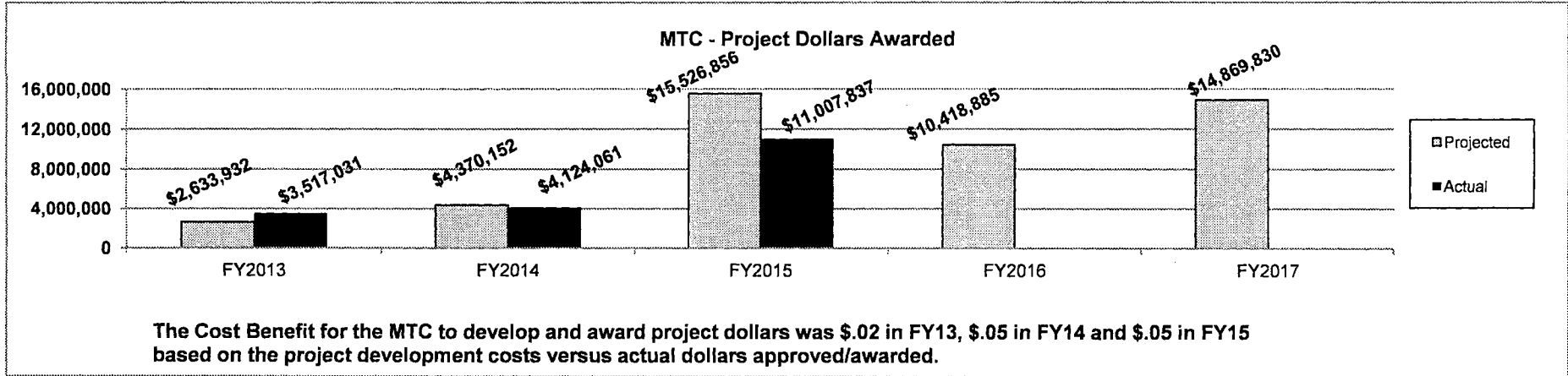
Department: Economic Development
Program Name: Missouri Technology Corporation (MTC)
Program is found in the following core budget(s):

7a. Provide an effectiveness measure.



Note: Beginning in FY2013 MTC Effectiveness Measure includes Innovation Centers and MEP, as well as Lewis and Clark Discovery Initiative Projects.

7b. Provide an efficiency measure.



Note: Beginning in FY2013 MTC Efficiency Measure includes Innovation Centers and MEP, as well as Lewis and Clark Discovery Initiative Projects.

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s):

7c. Provide the number of clients/individuals served, if applicable.

The MTC serves a large set of clients in cooperation with the Governor of the State, Missouri General Assembly, Missouri Department of Economic Development and communities throughout the state. MTC's activities are outlined in its statutorily mandated annual report delivered to the Missouri General Assembly.

7d. Provide a customer satisfaction measure, if available.

There is not an external customer satisfaction measure available at this time.

NEW DECISION ITEM
RANK: _____ **OF** _____

Department: Economic Development	Budget Unit: 41962C
Division: Business and Community Services	
DI Name: MTC Spending Authority Increase	DI# 1419019

1. AMOUNT OF REQUEST

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	10,000,000	10,000,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	0	0	Total	0	0	10,000,000	10,000,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds: Missouri Technology Investment Fund (0177)
 Notes: Requires a GR Transfer

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Missouri Technology Corporation is requesting \$10,000,000 to support the continuation of grant and investment programs to enhance the support of entrepreneurial, high-tech small businesses in Missouri.

The Innovation, Development and Entrepreneurial Advancement (IDEA) Program provides direct capital investment to early-stage, high tech companies located in Missouri or relocating to Missouri. The MTC MO Building Entrepreneurial Capacity (MOBEC) Program provides grant opportunities to non-profit organizations and higher education institutions to launch and expand new initiatives that are enhancing Mo's entrepreneurial support network.

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development	Budget Unit: 41962C
Division: Business and Community Services	
DI Name: MTC Spending Authority Increase	DI# 1419019

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Strong demand for funding through the IDEA and MOBEC Programs continues to outpace available funding. There is a corresponding New Decision Item for a General Revenue Transfer in the amount of \$10,000,000.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development	Budget Unit: 41962C
Division: Business and Community Services	
DI Name: MTC Spending Authority Increase	DI# 1419019

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					10,000,000		10,000,000		
Total PSD	<u>0</u>		<u>0</u>		<u>10,000,000</u>		<u>10,000,000</u>		<u>0</u>
Transfers	0						0		
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>10,000,000</u>	<u>0.0</u>	<u>10,000,000</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM

RANK: _____ **OF** _____

Department: Economic Development
Division: Business and Community Services
DI Name: MTC Spending Authority Increase **DI# 1419019**

Budget Unit: 41962C

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

The effectiveness measures for the MTC can be found in the Core budget forms the Missouri Technology Corporation

6b. Provide an efficiency measure.

The efficiency measures for the MTC can be found in the Core budget forms the Missouri Technology Corporation

6c. Provide the number of clients/individuals served, if applicable.

The number of clients served can be found under Core budget forms.

6d. Provide a customer satisfaction measure, if available.

Customer satisfaction measure , if applicable, can be found under the Core budget forms.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Refer to the Missouri Technology Corporation Core budget forms.

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH CORP-RAM								
MTC Spending Authority Increas - 1419019								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	10,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	10,000,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$10,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$10,000,000	0.00

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
EARLY STAGE BUSINESS GRANTS								
CORE								
PROGRAM-SPECIFIC								
MISSOURI TECHNOLOGY INVESTMENT	4,500,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	4,500,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL	4,500,000	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$4,500,000	0.00	\$0	0.00	\$0	0.00	\$0	0.00

CORE DECISION ITEM

Department	Economic Development	Budget Unit	42086C
Division	Business and Community Services		
Core	Early Stage Business Grants		

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	0	0	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Technology Investment Fund (0172)

Other Funds:

2. CORE DESCRIPTION

The Early-Stage Business Grants program provides funding to local and regional non-profit organizations to support early-stage, innovative companies and startups in their regions. Support may include direct grants and financing assistance to early-stage small businesses, mentoring, professional services and office space. The objective of the program is to stimulate economic growth through developing and attracting entrepreneurial companies across the state.

This funding was rolled into the MTC Core in FY16.

3. PROGRAM LISTING (list programs included in this core funding)

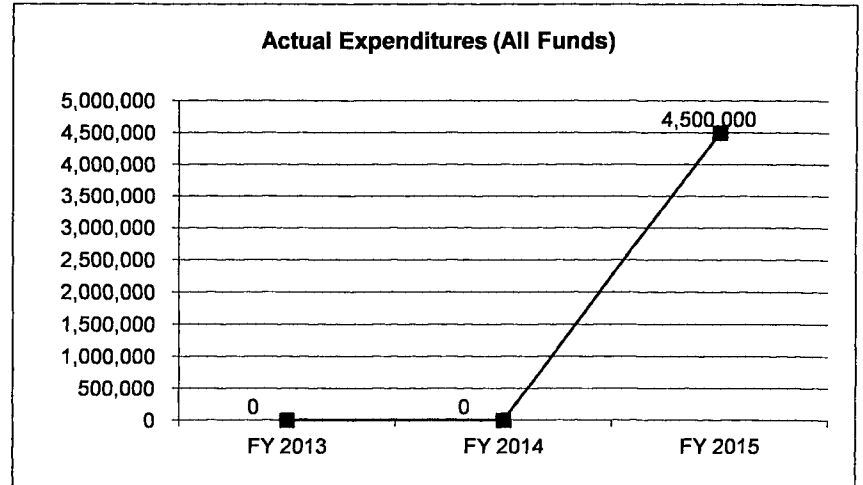
Early Stage Business Grant Program

CORE DECISION ITEM

Department	Economic Development	Budget Unit	42086C
Division	Business and Community Services		
Core	Early Stage Business Grants		

4. FINANCIAL HISTORY

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	0	0	4,500,000	0
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0		0
Budget Authority (All Funds)	0	0	4,500,000	0
Actual Expenditures (All Funds)	0	0	4,500,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES:

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
EARLY STAGE BUSINESS GRANTS								
CORE								
PROGRAM DISTRIBUTIONS	4,500,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	4,500,000	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$4,500,000	0.00	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$4,500,000	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Early State Business Grants
Program is found in the following core budget(s): Business and Community Services

1. What does this program do?

The Early-Stage Business Grants program provides funding to local and regional non-profit organizations to support early-stage, innovative companies and startups in their regions. Support may include direct grants and financing assistance to early-stage small businesses, mentoring, professional services and office space. The objective of the program is to stimulate economic growth through developing and attracting entrepreneurial companies across the state.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

The program is authorized by state statute under MTC's enabling statute in Section 348.261 RSMo.

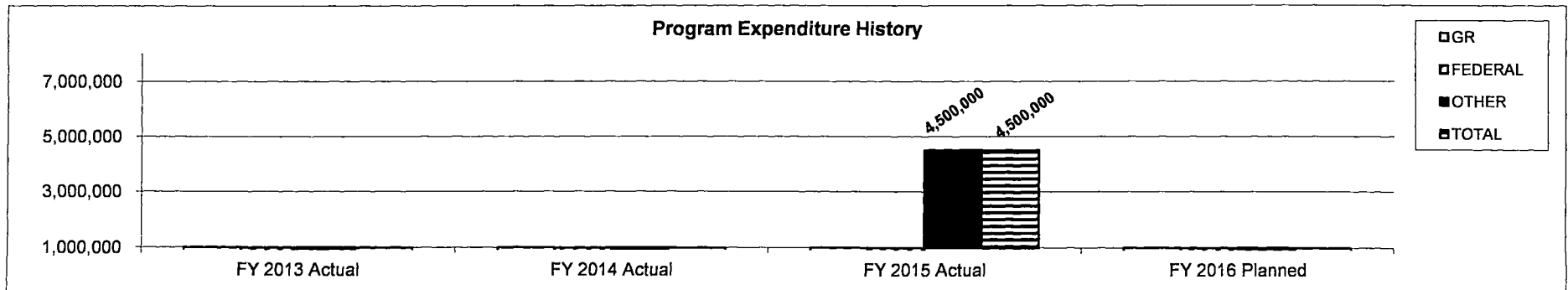
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Mo Technology Investment Fund (0172)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Early State Business Grants

Program is found in the following core budget(s): Business and Community Services

7a. Provide an effectiveness measure.

Refer to MTC's Core for effectiveness measure.

7b. Provide an efficiency measure.

Refer to MTC's Core for efficiency measure.

7c. Provide the number of clients/individuals served, if applicable.

The MTC serves a large set of clients in cooperation with the Governor of the State, Missouri General Assembly, Missouri Department of Economic Development and communities throughout the state. MTC's activities are outlined in its statutorily mandated annual report delivered to the Missouri General Assembly.

7d. Provide a customer satisfaction measure, if available.

Refer to MTC's Core for customer satisfaction measure.

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH INVESTMENT TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	17,809,200	0.00	18,360,000	0.00	18,360,000	0.00	18,360,000	0.00
TOTAL - TRF	17,809,200	0.00	18,360,000	0.00	18,360,000	0.00	18,360,000	0.00
TOTAL	17,809,200	0.00	18,360,000	0.00	18,360,000	0.00	18,360,000	0.00
MTC GR Transfer Increase - 1419018								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	10,000,000	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	10,000,000	0.00
TOTAL	0	0.00	0	0.00	0	0.00	10,000,000	0.00
GRAND TOTAL	\$17,809,200	0.00	\$18,360,000	0.00	\$18,360,000	0.00	\$28,360,000	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42080C
Division: Business and Community Services	
Core: MO Technology Investment Fund Transfer	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	18,360,000	0	0	18,360,000
Total	18,360,000	0	0	18,360,000

FTE	0.00	0.00	0.00	0.00
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

	FY 2017 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	18,360,000	0	0	18,360,000
Total	18,360,000	0	0	18,360,000

FTE	0.00	0.00	0.00	0.00
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding to support the Missouri Technology Corporation (MTC) and the State's technology programs including: Missouri Manufacturing Extension Partnership (MEP), and the Innovation Centers.

3. PROGRAM LISTING (list programs included in this core funding)

MO Technology Investment Fund Transfer

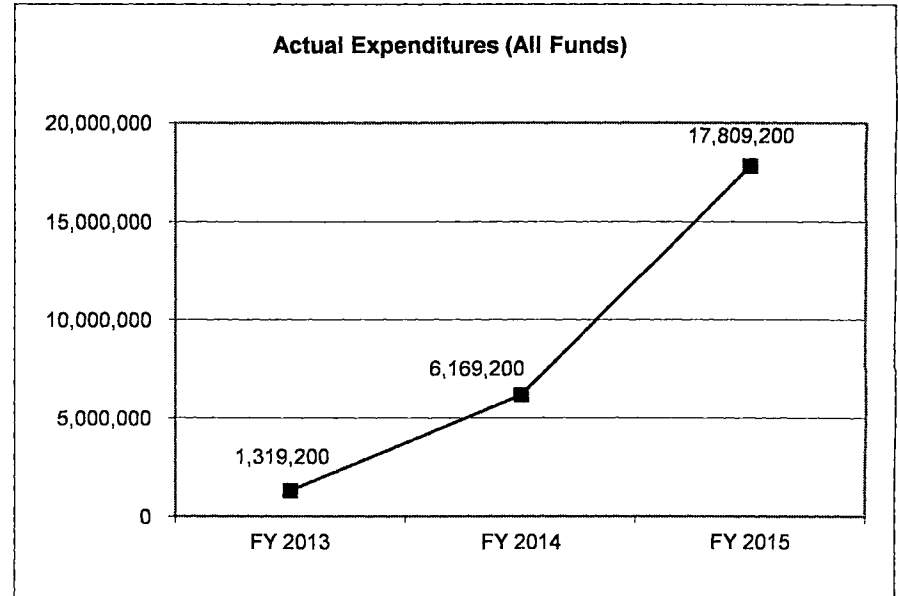
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: MO Technology Investment Fund Transfer

Budget Unit 42080C

4. FINANCIAL HISTORY

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	1,360,000	6,360,000	18,360,000	18,360,000
Less Reverted (All Funds)	(40,800)	(190,800)	(550,800)	(550,800)
Less Restricted (All Funds)	0	0	0	
Budget Authority (All Funds)	1,319,200	6,169,200	17,809,200	17,809,200
Actual Expenditures (All Funds)	1,319,200	6,169,200	17,809,200	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO TECH INVESTMENT TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	18,360,000	0	0	18,360,000	
	Total	0.00	18,360,000	0	0	18,360,000	
DEPARTMENT CORE REQUEST							
	TRF	0.00	18,360,000	0	0	18,360,000	
	Total	0.00	18,360,000	0	0	18,360,000	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	18,360,000	0	0	18,360,000	
	Total	0.00	18,360,000	0	0	18,360,000	

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH INVESTMENT TRANSFER								
CORE								
TRANSFERS OUT	17,809,200	0.00	18,360,000	0.00	18,360,000	0.00	18,360,000	0.00
TOTAL - TRF	17,809,200	0.00	18,360,000	0.00	18,360,000	0.00	18,360,000	0.00
GRAND TOTAL	\$17,809,200	0.00	\$18,360,000	0.00	\$18,360,000	0.00	\$18,360,000	0.00
GENERAL REVENUE	\$17,809,200	0.00	\$18,360,000	0.00	\$18,360,000	0.00	\$18,360,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: MO Technology Investment Fund Transfer

Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer

1. What does this program do?

Funds transferred to the Missouri Technology Investment Fund are used to support the Missouri Technology Corporation, Missouri Manufacturing Extension Partnership (MEP) and Innovation Centers.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 348.251 - 348.272, RSMo.

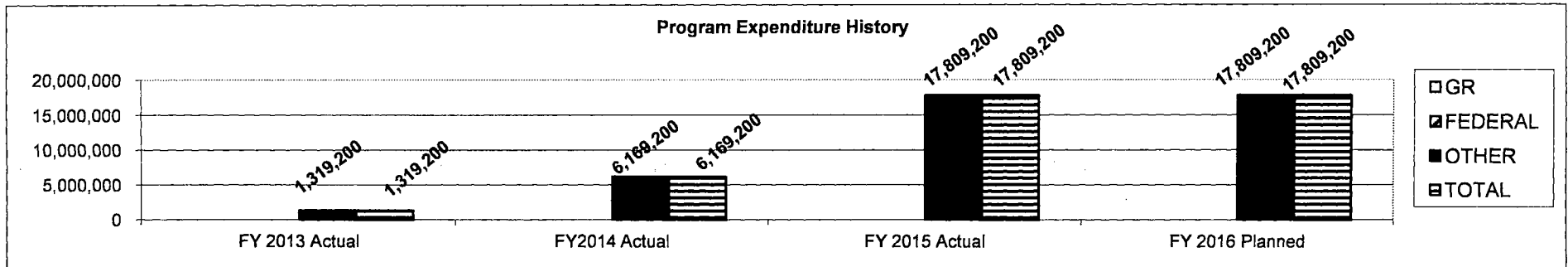
3. Are there federal matching requirements? If yes, please explain.

Yes, for the Missouri Manufactured Extension Partnership program.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

Transfer from General Revenue to Missouri Technology Investment Fund

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: MO Technology Investment Fund Transfer

Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development	Budget Unit: 42080C
Division: Business and Community Services	
DI Name: MTC GR Transfer Increase	DI# 1419018

1. AMOUNT OF REQUEST

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	10,000,000	0	0	10,000,000
Total	0	0	0	0	Total	10,000,000	0	0	10,000,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: _____
 Notes: Transfer to the MO Technology Investment Fund (0177)

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: General Revenue Transfer	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Missouri Technology Corporation is requesting \$10,000,000 to support the continuation of grant and investment programs to enhance the support of entrepreneurial, high-tech small businesses in Missouri.

The Innovation, Development and Entrepreneurial Advancement (IDEA) Program provides direct capital investment to early-stage, high tech companies located in Missouri or relocating to Missouri. The MTC Missouri Building Entrepreneurial Capacity (MOBEC) Program provides grant opportunities to non-profit organizations and higher education institutions in Missouri to launch and expand new initiatives that are enhancing Missouri's entrepreneurial support network.

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development	Budget Unit: 42080C
Division: Business and Community Services	
DI Name: MTC GR Transfer Increase	DI# 1419018

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Strong demand for funding through the IDEA and MOBEC Programs continues to outpace available funding. There is a corresponding New Decision Item to increase the spending authority in the Missouri Technology Investment Fund (0177) by \$10,000,000.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development	Budget Unit: 42080C
Division: Business and Community Services	
DI Name: MTC GR Transfer Increase	DI# 1419018

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					0		0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers	10,000,000						10,000,000		
Total TRF	<u>10,000,000</u>		<u>0</u>		<u>0</u>		<u>10,000,000</u>		<u>0</u>
Grand Total	<u>10,000,000</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>10,000,000</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development

Budget Unit: 42080C

Division: Business and Community Services

DI Name: MTC GR Transfer Increase **DI# 1419018**

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

The effectiveness measures for the MTC can be found in the Core budget forms the Missouri Technology Corporation

6b. Provide an efficiency measure.

The efficiency measures for the MTC can be found in the Core budget forms the Missouri Technology Corporation

6c. Provide the number of clients/individuals served, if applicable.

The number of clients served can be found under Core budget forms.

6d. Provide a customer satisfaction measure, if available.

Customer satisfaction measure , if applicable, can be found under the Core budget forms.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Refer to the Missouri Technology Corporation Core budget forms.

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH INVESTMENT TRANSFER								
MTC GR Transfer Increase - 1419018								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	10,000,000	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	10,000,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$10,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$10,000,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
CDBG PROGRAM									
CORE									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	96,843	3.64	96,843	3.64	96,843	3.64	3.64
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	791,143	17.36	791,143	17.36	791,143	17.36	17.36
TOTAL - PS	0	0.00	887,986	21.00	887,986	21.00	887,986	21.00	21.00
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	155,005	0.00	155,005	0.00	155,005	0.00	0.00
DED-ED PRO -CDBG- PASSTHROUGH	6,311	0.00	866,200	0.00	866,200	0.00	866,200	0.00	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	250,251	0.00	250,251	0.00	250,251	0.00	0.00
TOTAL - EE	6,311	0.00	1,271,456	0.00	1,271,456	0.00	1,271,456	0.00	0.00
PROGRAM-SPECIFIC									
DED-ED PRO -CDBG- PASSTHROUGH	25,483,171	0.00	68,858,800	0.00	68,858,800	0.00	68,858,800	0.00	0.00
MO HUMANITIES COUNCIL TRUST	0	0.00	2,000,000	0.00	0	0.00	2,000,000	0.00	0.00
TOTAL - PD	25,483,171	0.00	70,858,800	0.00	68,858,800	0.00	70,858,800	0.00	0.00
TOTAL	25,489,482	0.00	73,018,242	21.00	71,018,242	21.00	73,018,242	21.00	21.00
Pay Plan - 0000012									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	1,937	0.00	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	15,823	0.00	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	17,760	0.00	0.00
TOTAL	0	0.00	0	0.00	0	0.00	17,760	0.00	0.00
CDBG Federal HUD Grant - 1419008									
PROGRAM-SPECIFIC									
DED-ED PRO -CDBG- PASSTHROUGH	0	0.00	0	0.00	0	0.00	8,000,000	0.00	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	8,000,000	0.00	0.00
TOTAL	0	0.00	0	0.00	0	0.00	8,000,000	0.00	0.00
GRAND TOTAL	\$25,489,482	0.00	\$73,018,242	21.00	\$71,018,242	21.00	\$81,036,002	21.00	21.00

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CORE DECISION ITEM

Department: Economic Development	Budget Unit 42165C
Division: Business and Community Services	
Core: Community Development Block Grant (CDBG)	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	96,843	791,143	0	887,986	PS	96,843	791,143	0	887,986
EE	155,005	1,116,451	0	1,271,456	EE	155,005	1,116,451	0	1,271,456
PSD	0	68,858,800	0	68,858,800	PSD	0	68,858,800	2,000,000	70,858,800
TRF	0	0	0	0	TRF	0	0	0	0
Total	251,848	70,766,394	0	71,018,242	Total	251,848	70,766,394	2,000,000	73,018,242
FTE	3.64	17.36	0.00	21.00	FTE	3.64	17.36	0.00	21.00

Est. Fringe	62,494	388,004	0	450,498
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	62,494	388,004	0	450,498
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

Other Funds: MO Humanities Council Trust Fund (0177)

Notes:

2. CORE DESCRIPTION

The Community Development Block Grant (CDBG) program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

The CDBG Program is administered by the Compliance Team staff. Of the federal program distribution amount, \$15 million is appropriated for authorization of funding in FY17 and the remainder is appropriated for previous Fiscal Year authorizations.

3. PROGRAM LISTING (list programs included in this core funding)

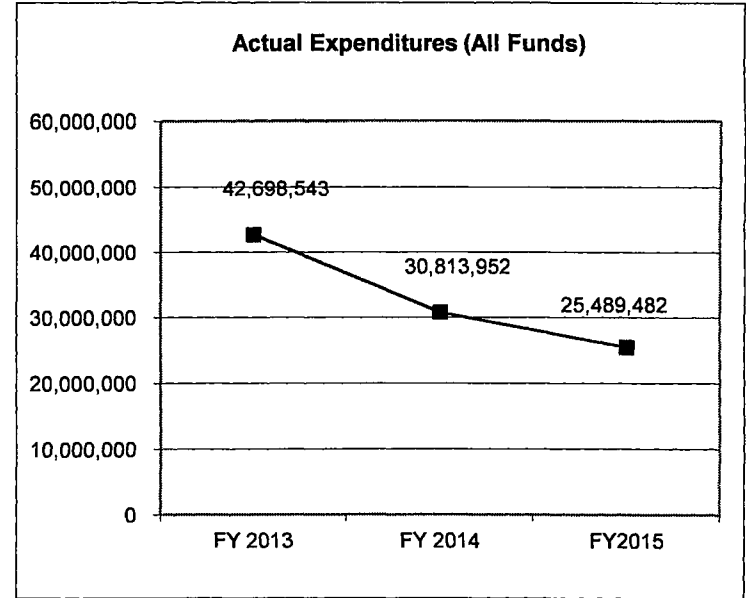
Community Development Block Grant Program

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42165C</u>
Division: Business and Community Services	
Core: Community Development Block Grant (CDBG)	

4. FINANCIAL HISTORY

	<u>FY 2013 Actual</u>	<u>FY 2014 Actual</u>	<u>FY2015 Actual</u>	<u>FY2016 Current Yr.</u>
Appropriation (All Funds)	100,000,000	80,000,000	70,000,000	71,018,242
Less Reverted (All Funds)	0	0	0	(7,555)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	100,000,000	80,000,000	70,000,000	71,010,687
Actual Expenditures (All Funds)	<u>42,698,543</u>	<u>30,813,952</u>	<u>25,489,482</u>	N/A
Unexpended (All Funds)	<u>57,301,457</u>	<u>49,186,048</u>	<u>44,510,518</u>	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	57,301,457	49,186,048	44,510,518	N/A
Other	0	0	0	N/A
				(1)



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) GR and Federal PS, E&E and corresponding FTE transferred from BCS Teams and consolidated under CDBG Program.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
CDBG PROGRAM**

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		PS	21.00	96,843	791,143	0	887,986	
		EE	0.00	155,005	1,116,451	0	1,271,456	
		PD	0.00	0	68,858,800	2,000,000	70,858,800	
		Total	21.00	251,848	70,766,394	2,000,000	73,018,242	
DEPARTMENT CORE ADJUSTMENTS								
Core Reduction	1103 9781	PD	0.00	0	0	(2,000,000)	(2,000,000)	Urban Youth Academy construction due to be completed
NET DEPARTMENT CHANGES			0.00	0	0	(2,000,000)	(2,000,000)	
DEPARTMENT CORE REQUEST								
		PS	21.00	96,843	791,143	0	887,986	
		EE	0.00	155,005	1,116,451	0	1,271,456	
		PD	0.00	0	68,858,800	0	68,858,800	
		Total	21.00	251,848	70,766,394	0	71,018,242	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS								
Core Reduction	1103 9781	PD	0.00	0	0	2,000,000	2,000,000	Urban Youth Academy construction due to be completed
NET GOVERNOR CHANGES			0.00	0	0	2,000,000	2,000,000	
GOVERNOR'S RECOMMENDED CORE								
		PS	21.00	96,843	791,143	0	887,986	
		EE	0.00	155,005	1,116,451	0	1,271,456	
		PD	0.00	0	68,858,800	2,000,000	70,858,800	
		Total	21.00	251,848	70,766,394	2,000,000	73,018,242	

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG PROGRAM								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	8,681	0.38	8,681	0.38	8,681	0.38
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	1,481	0.00	1,481	0.00	1,481	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	16,354	0.61	16,354	0.61	16,354	0.61
ACCOUNT CLERK II	0	0.00	16,474	0.62	16,474	0.62	16,474	0.62
TRAINING TECH II	0	0.00	119	0.06	119	0.06	119	0.06
MARKETING SPECIALIST I	0	0.00	18,346	0.45	18,346	0.45	18,346	0.45
MARKETING SPECIALIST II	0	0.00	12,754	1.29	12,754	1.29	12,754	1.29
MARKETING SPECIALIST III	0	0.00	72,003	0.50	72,003	0.50	72,003	0.50
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	95,650	1.14	95,650	1.14	95,650	1.14
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	53,593	1.60	53,593	1.60	53,593	1.60
ECONOMIC DEV INCENTIVE SPC III	0	0.00	366,738	11.60	366,738	11.60	366,738	11.60
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	66,553	0.25	66,553	0.25	66,553	0.25
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	100,797	1.00	100,797	1.00	100,797	1.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	6,290	1.00	6,290	1.00	6,290	1.00
DIVISION DIRECTOR	0	0.00	30,301	0.00	30,301	0.00	30,301	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	21,852	0.50	21,852	0.50	21,852	0.50
TOTAL - PS	0	0.00	887,986	21.00	887,986	21.00	887,986	21.00
TRAVEL, IN-STATE	1,963	0.00	108,443	0.00	108,443	0.00	108,443	0.00
TRAVEL, OUT-OF-STATE	0	0.00	6,421	0.00	6,421	0.00	6,421	0.00
FUEL & UTILITIES	0	0.00	7,302	0.00	7,302	0.00	7,302	0.00
SUPPLIES	1,282	0.00	39,467	0.00	39,467	0.00	39,467	0.00
PROFESSIONAL DEVELOPMENT	315	0.00	87,079	0.00	87,079	0.00	87,079	0.00
COMMUNICATION SERV & SUPP	754	0.00	12,423	0.00	12,423	0.00	12,423	0.00
PROFESSIONAL SERVICES	1,983	0.00	967,584	0.00	967,584	0.00	967,584	0.00
M&R SERVICES	0	0.00	2,321	0.00	2,321	0.00	2,321	0.00
COMPUTER EQUIPMENT	0	0.00	1	0.00	1	0.00	1	0.00
MOTORIZED EQUIPMENT	0	0.00	7,904	0.00	7,904	0.00	7,904	0.00
OFFICE EQUIPMENT	0	0.00	4,855	0.00	4,855	0.00	4,855	0.00
OTHER EQUIPMENT	0	0.00	3,640	0.00	3,640	0.00	3,640	0.00
PROPERTY & IMPROVEMENTS	0	0.00	10	0.00	10	0.00	10	0.00
BUILDING LEASE PAYMENTS	0	0.00	1,694	0.00	1,694	0.00	1,694	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	3,101	0.00	3,101	0.00	3,101	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG PROGRAM								
CORE								
MISCELLANEOUS EXPENSES	14	0.00	7,213	0.00	7,213	0.00	7,213	0.00
REBILLABLE EXPENSES	0	0.00	11,998	0.00	11,998	0.00	11,998	0.00
TOTAL - EE	6,311	0.00	1,271,456	0.00	1,271,456	0.00	1,271,456	0.00
PROGRAM DISTRIBUTIONS	25,483,171	0.00	70,858,800	0.00	68,858,800	0.00	70,858,800	0.00
TOTAL - PD	25,483,171	0.00	70,858,800	0.00	68,858,800	0.00	70,858,800	0.00
GRAND TOTAL	\$25,489,482	0.00	\$73,018,242	21.00	\$71,018,242	21.00	\$73,018,242	21.00
GENERAL REVENUE	\$0	0.00	\$251,848	3.64	\$251,848	3.64	\$251,848	3.64
FEDERAL FUNDS	\$25,489,482	0.00	\$70,766,394	17.36	\$70,766,394	17.36	\$70,766,394	17.36
OTHER FUNDS	\$0	0.00	\$2,000,000	0.00	\$0	0.00	\$2,000,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Community Development Block Grant Program

Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

1. What does this program do?

This federally-funded program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the Missouri Consolidated Plan submitted to the US Department of Housing and Urban Development.

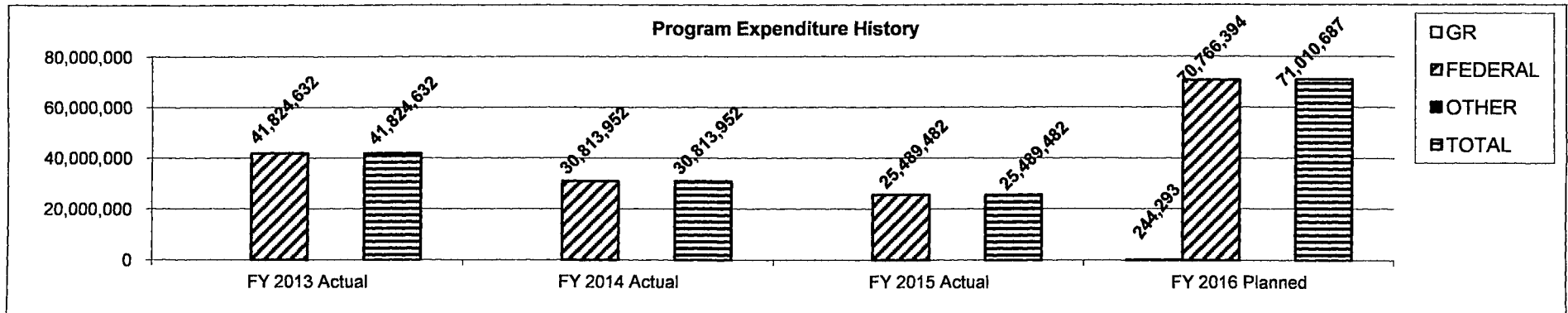
3. Are there federal matching requirements? If yes, please explain.

\$1 for \$1 match required for a portion of the administrative funds. The applicable administrative funds equal 2% of the total appropriation. Soft costs are an eligible match.

4. Is this a federally mandated program? If yes, please explain.

The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: In FY16, GR and Federal PS, E&E and corresponding FTE transferred from BCS Teams and were consolidated under CDBG program.

6. What are the sources of the "Other" funds?

PROGRAM DESCRIPTION

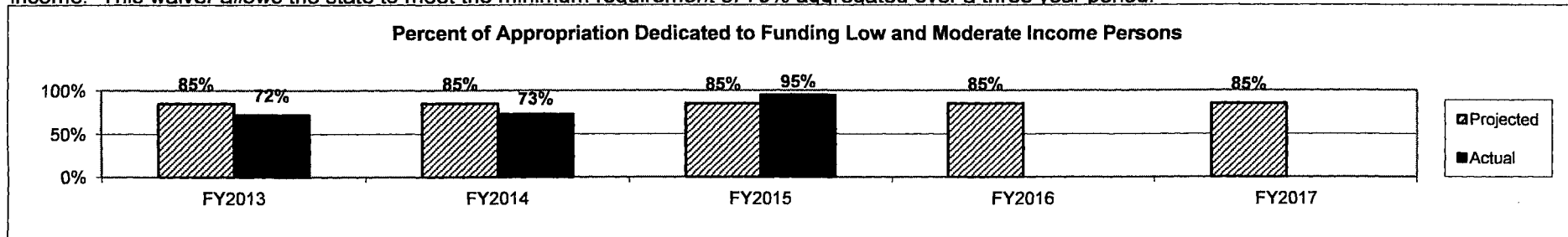
Department: Economic Development

Program Name: Community Development Block Grant Program

Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

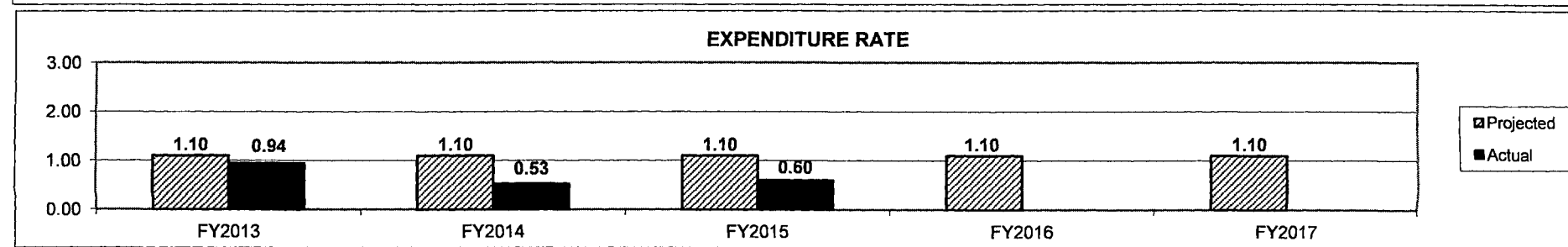
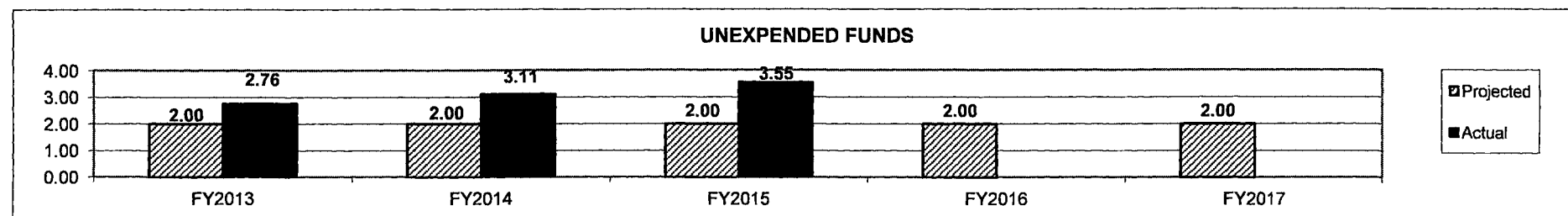
7a. Provide an effectiveness measure.

Federal regulations require a minimum of 70% of the appropriation be dedicated to benefiting 51% low and moderate income persons. Missouri CDBG typically exceeds this measure. The exception is a waiver that was requested to allow for response to the tornadoes of May 2003 without regard to income. This waiver allows the state to meet the minimum requirement of 70% aggregated over a three year period.



7b. Provide an efficiency measure.

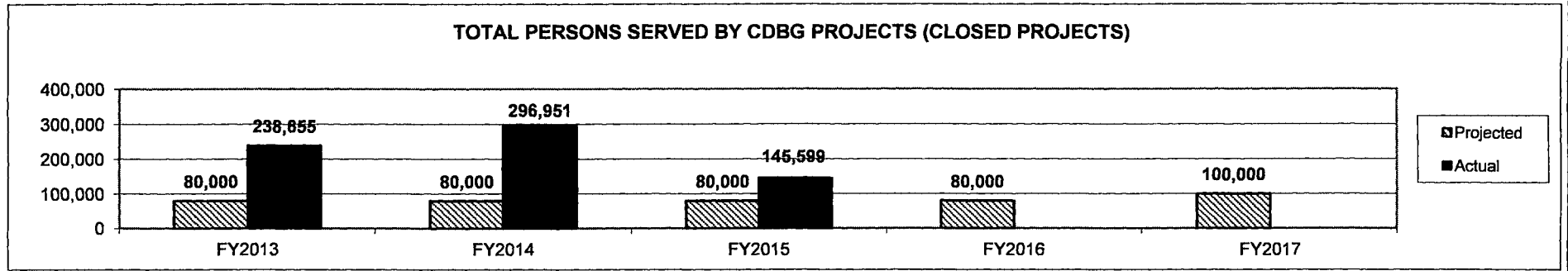
HUD recommends, although there is as yet no mandate, that states maintain an annual expenditure rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that leaves an unexpended balance in the U.S. Treasury of less than 2.5 times a state's annual allocation. On an annual basis, Missouri is within each of these recommended ratios.



PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Community Development Block Grant Program
Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.
N/A

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development	Budget Unit 42165C
Division: Business and Community Services	
DI Name: CDBG Federal HUD Grant	DI# 1419008
	House Bill 7.045

1. AMOUNT OF REQUEST

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

	FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	8,000,000	0	8,000,000
TRF	0	0	0	0
Total	0	8,000,000	0	8,000,000

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Grant proposal spending authority</u>	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

DED-BCS submitted a grant proposal to the United States Department of Housing and Urban Development (HUD) for \$38,000,000 under the National Disaster Resilience Competition. Missouri was one of 67 states and local governments invited to apply under the two-part competitive program. The program funds are sourced from CDBG disaster funds. While they require the normal CDBG rules for use, they also allow for eligible recovery activities beyond the normal "repair, replace, restore" requirements of typical disaster funding. The focus of this competition is to build resiliency in the community to allow a faster "bounce back" from any future event. Missouri's Part 1 proposal was approved and is now competing against 39 other entities. Notification of the grant will occur in January. Grant criteria required determination of the most impacted, most distressed, and proven unmet need remaining from disasters in 2011, 2012, or 2013, in housing, economic revitalization, infrastructure or environmental degradation. Missouri's application partnered with St. Louis County and the St. Louis Economic Development Partnership to address a target area in North St. Louis County with a focus of attaining micro and macro economic resilience and will support activities such as housing rehab, homeownership, job training, business assistance and capacity building.

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development	Budget Unit <u>42165C</u>
Division: Business and Community Services	
DI Name: CDBG Federal HUD Grant	House Bill <u>7.045</u>
DI# 1419008	

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

There are no additional FTE requested for this appropriation. Instead, a portion of the funding will be used to secure outside professional services to assist with different portions of the grant administration and oversight. The amount requested represents an increase to the current CDBG appropriation line item found in House Bill 7. The amount requested in this NDI is calculated as approximately 1/5th of the total requested amount in the application to HUD for each of 5 years (\$38M/5yrs). The assumption includes 100 percent of the funds obligated within the first 12 months and the actual expenditures related to those obligations occurring over the following 5 year period. Once awarded, HUD will add to the existing line of credit and allow draws from the state as costs are incurred. The appropriation amount ensures the ability to pay those costs once incurred and the authority allows the funds to pass through the state's financial system in the same manner as the current CDBG appropriation.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
	0						0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development	Budget Unit 42165C
Division: Business and Community Services	
DI Name: CDBG Federal HUD Grant	DI# 1419008
	House Bill 7.045

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions			8,000,000				8,000,000		
Total PSD	0		8,000,000		0		8,000,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	8,000,000	0.0	0	0.0	8,000,000	0.0	0

NEW DECISION ITEM

RANK: _____ **OF** _____

Department: Economic Development	Budget Unit <u>42165C</u>
Division: Business and Community Services	
DI Name: CDBG Federal HUD Grant DI# 1419008	House Bill <u>7.045</u>

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

6b. Provide an efficiency measure.

6c. Provide the number of clients/individuals served, if applicable.

6d. Provide a customer satisfaction measure, if available.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG PROGRAM								
CDBG Federal HUD Grant - 1419008								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	8,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	8,000,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$8,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$8,000,000	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SMALL BUSINESS CREDIT								
CORE								
PROGRAM-SPECIFIC								
DED-ED PROGRAMS-FEDERAL OTHER	226,293	0.00	9,386,222	0.00	9,386,222	0.00	9,386,222	0.00
TOTAL - PD	226,293	0.00	9,386,222	0.00	9,386,222	0.00	9,386,222	0.00
TOTAL	226,293	0.00	9,386,222	0.00	9,386,222	0.00	9,386,222	0.00
GRAND TOTAL	\$226,293	0.00	\$9,386,222	0.00	\$9,386,222	0.00	\$9,386,222	0.00

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CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42170C</u>
Division: Business and Community Services	
Core: State Small Business Credit Initiative (SSBCI)	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	9,386,222	0	9,386,222	PSD	0	9,386,222	0	9,386,222
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	9,386,222	0	9,386,222	Total	0	9,386,222	0	9,386,222

FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
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<i>Est. Fringe</i>	0	0	0	0	<i>Est. Fringe</i>	0	0	0	0
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<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>	<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>
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Other Funds:	Other Funds:
Notes:	Notes:

2. CORE DESCRIPTION

The State Small Business Credit Initiative (SSBCI) Act of 2010 appropriated funds to be disbursed by the U.S. Department of Treasury to states that have created programs to increase the amount of private capital made available to small businesses and to cover reasonable administrative expenses. The State of Missouri was approved to receive an allocation of \$26.9 million through the Department of Economic Development, which will implement the program to assist Missouri small businesses in accessing credit and venture capital to create jobs for Missourians. Missouri's approved plan dedicates \$20.9 million to establish the high-tech Missouri Innovation, Development and Entrepreneurial Advancement (IDEA) seed and venture capital funds and \$6 million to the Grow Missouri Loan Participation Fund.

3. PROGRAM LISTING (list programs included in this core funding)

State Small Business Credit Initiative

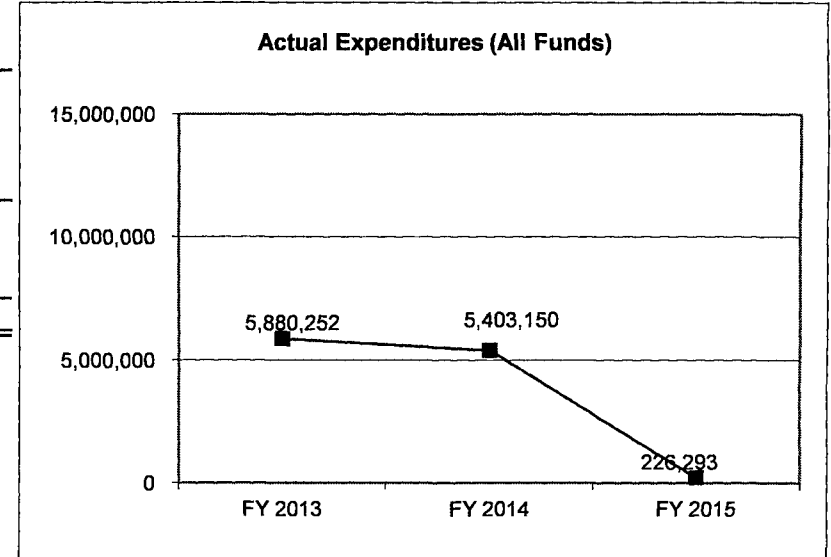
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: State Small Business Credit Initiative (SSBCI)

Budget Unit 42170C

4. FINANCIAL HISTORY

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	14,769,482	9,386,222	9,386,222	9,386,222
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	14,769,482	9,386,222	9,386,222	9,386,222
Actual Expenditures (All Funds)	5,880,252	5,403,150	226,293	N/A
Unexpended (All Funds)	8,889,230	3,983,072	9,159,929	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	8,889,230	3,983,072	9,159,929	N/A
Other	0	0	0	N/A
	(1)			



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Original appropriation \$10,000,000E. Appropriation increased by \$1.6 million.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
SMALL BUSINESS CREDIT**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	9,386,222	0	9,386,222	
	Total	0.00	0	9,386,222	0	9,386,222	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	9,386,222	0	9,386,222	
	Total	0.00	0	9,386,222	0	9,386,222	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	9,386,222	0	9,386,222	
	Total	0.00	0	9,386,222	0	9,386,222	

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SMALL BUSINESS CREDIT								
CORE								
PROGRAM DISTRIBUTIONS	226,293	0.00	9,386,222	0.00	9,386,222	0.00	9,386,222	0.00
TOTAL - PD	226,293	0.00	9,386,222	0.00	9,386,222	0.00	9,386,222	0.00
GRAND TOTAL	\$226,293	0.00	\$9,386,222	0.00	\$9,386,222	0.00	\$9,386,222	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$226,293	0.00	\$9,386,222	0.00	\$9,386,222	0.00	\$9,386,222	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: State Small Business Credit Initiative (SSBCI)

Program is found in the following core budget(s):

1. What does this program do?

The State Small Business Credit Initiative (SSBCI) Act of 2010 appropriated funds to be disbursed by the U.S. Department of Treasury to states that have created programs to increase the amount of private capital made available to small businesses and to cover reasonable administrative expenses. The State of Missouri was approved to receive an allocation of \$26.9 million through the Department of Economic Development, which will implement the program to assist Missouri small businesses in accessing credit and venture capital to create jobs for Missourians. Missouri's approved plan dedicates \$20.9 million to establish the high-tech Missouri Innovation, Development and Entrepreneurial Advancement (IDEA) seed and venture capital funds and \$6 million to the Grow Missouri Loan Participation Fund. The IDEA program funds four targeted programs: (1) Missouri TechLaunch designed to help high-tech Missouri entrepreneurs overcome the principal challenges of launching new technology start-ups; (2) Seed Capital Co-Investment designed to accelerate private investment in Missouri technology startups; (3) High-Tech Industrial Expansion designed to support industrial expansion efforts in Missouri that result in significant capital investment and high-paying jobs in targeted high-tech clusters; and (4) Venture Capital Co-Investment designed to accelerate private investment in Missouri technology early-stage companies and to increase the overall investment impact. The Grow Missouri Loan program seeks to provide a flexible loan to targeted companies in order to facilitate the complete funding of the project.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Title III of the Small Business Jobs Act of 2010, Public Law 111-240, 124 Stat. 2568, 2582

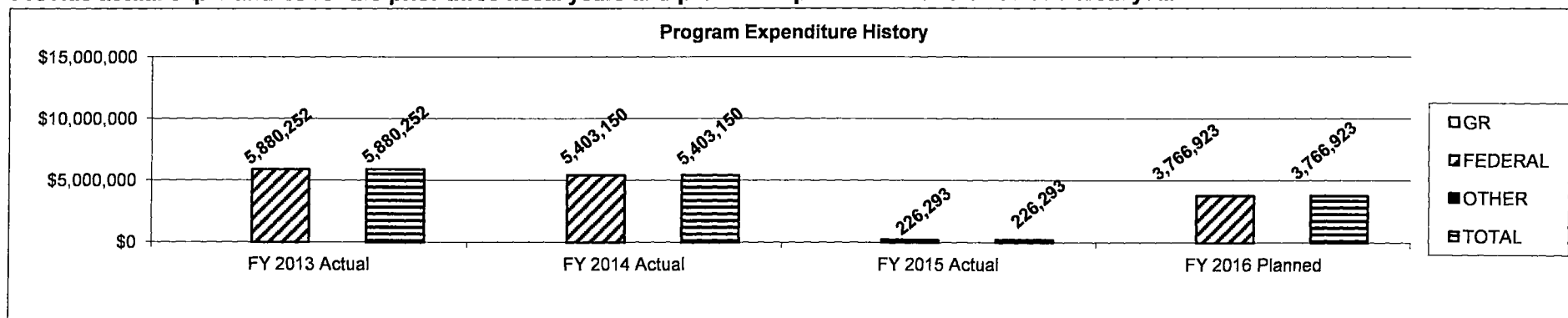
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



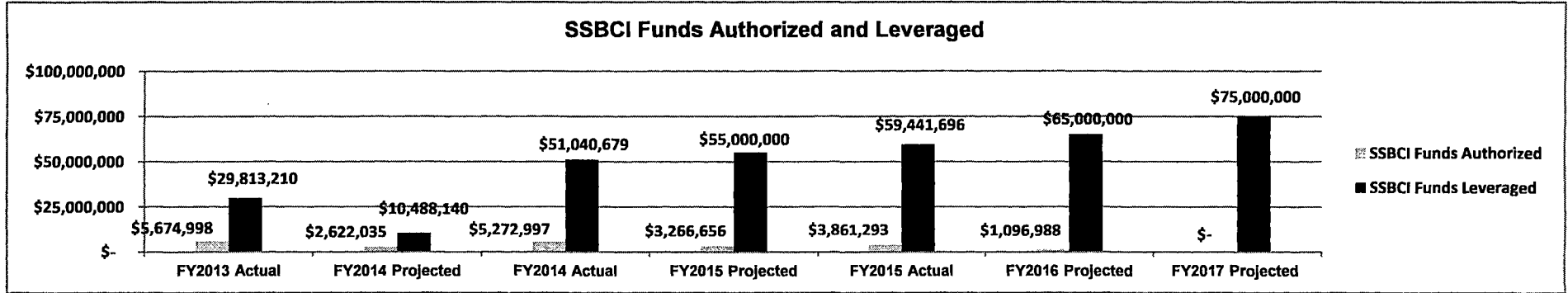
6. What are the sources of the "Other" funds?

N/A

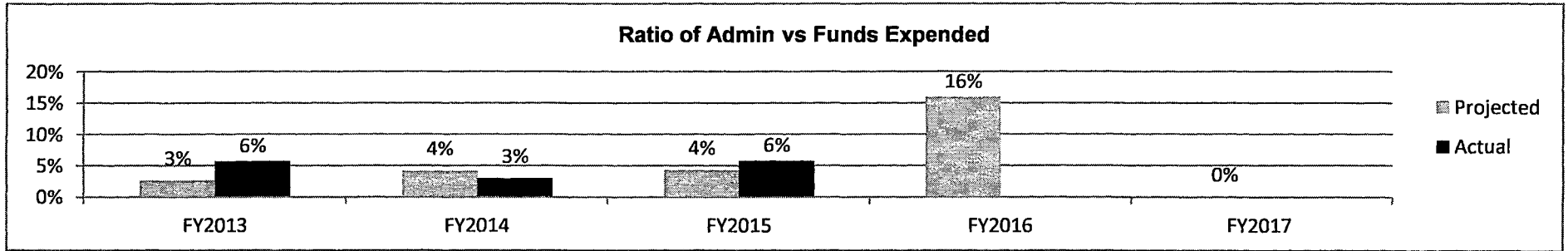
PROGRAM DESCRIPTION

Department: Economic Development
Program Name: State Small Business Credit Initiative (SSBCI)
Program is found in the following core budget(s):

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.

	FY2013 Actual	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2017 Projected
Number of Grow Missouri Applications Received/Reviewed	4	N/A	N/A	N/A	N/A	N/A	N/A
Number of Grow Missouri Applications Approved	2	N/A	N/A	N/A	1	N/A	N/A
Number of IDEA Fund Applications Received/Reviewed	78	40	46	25	32	15	N/A
Number IDEA Fund Applications Approved	21	10	21	10	16	10	N/A

7d. Provide a customer satisfaction measure, if available.

Not applicable at this time.

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MAINSTREET PROGRAM								
CORE								
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	57,386	0.00	57,386	0.00	57,386	0.00
BUSINESS EXTENSION SERVICE TEA	32,597	0.00	0	0.00	0	0.00	0	0.00
ECON DEVELOP ADVANCEMENT FUND	12,403	0.00	42,614	0.00	42,614	0.00	42,614	0.00
TOTAL - PD	45,000	0.00	100,000	0.00	100,000	0.00	100,000	0.00
TOTAL	45,000	0.00	100,000	0.00	100,000	0.00	100,000	0.00
GRAND TOTAL	\$45,000	0.00	\$100,000	0.00	\$100,000	0.00	\$100,000	0.00

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CORE DECISION ITEM

Department: Economic Development	Budget Unit 42140C
Division: Business and Community Services	
Core: Main Street	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	57,386	0	42,614	100,000
TRF	0	0	0	0
Total	57,386	0	42,614	100,000
FTE	0.00	0.00	0.00	0.00

	FY 2017 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	57,386	0	42,614	100,000
TRF	0	0	0	0
Total	57,386	0	42,614	100,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

Other Funds: Economic Development Advancement Fund (0783)

Notes:

Notes:

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Main Street Program, administered by the MO Main Street Connection (MMSC), a non-profit. The Department of Economic Development (DED) contracts with the National Main Street and MMSC programs on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods.

3. PROGRAM LISTING (list programs included in this core funding)

Main Street Program

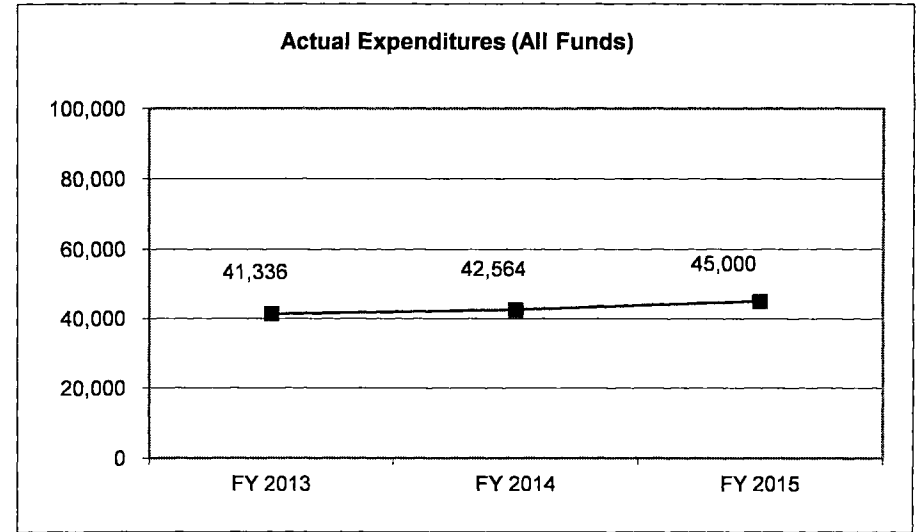
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Main Street

Budget Unit 42140C

4. FINANCIAL HISTORY

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	42,614	42,614	82,614	100,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	42,614	42,614	82,614	100,000
Actual Expenditures (All Funds)	41,336	42,564	45,000	N/A
Unexpended (All Funds)	1,278	50	37,614	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1,278	50	37,614	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

- NOTES:**
- (1) The unexpended amount is due to the 3% reserve on the GR Transfer
 - (2) The unexpended amount is the difference between the appropriation and the contracted amount
 - (3) Two funds used to fund appropriation, but contract amount remains \$45,000.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MAINSTREET PROGRAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	57,386	0	42,614	100,000	
	Total	0.00	57,386	0	42,614	100,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	57,386	0	42,614	100,000	
	Total	0.00	57,386	0	42,614	100,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	57,386	0	42,614	100,000	
	Total	0.00	57,386	0	42,614	100,000	

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MAINSTREET PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	45,000	0.00	100,000	0.00	100,000	0.00	100,000	0.00
TOTAL - PD	45,000	0.00	100,000	0.00	100,000	0.00	100,000	0.00
GRAND TOTAL	\$45,000	0.00	\$100,000	0.00	\$100,000	0.00	\$100,000	0.00
GENERAL REVENUE	\$0	0.00	\$57,386	0.00	\$57,386	0.00	\$57,386	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$45,000	0.00	\$42,614	0.00	\$42,614	0.00	\$42,614	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Main Street Program
Program is found in the following core budget(s): Main Street

1. What does this program do?

This core decision item establishes the spending authority for the Main Street Program, administered by the MO Main Street Connection (MMSC), a non-profit. The Department of Economic Development (DED) contracts with the National Main Street and MMSC programs on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 251.470 to 251.485, RSMo.

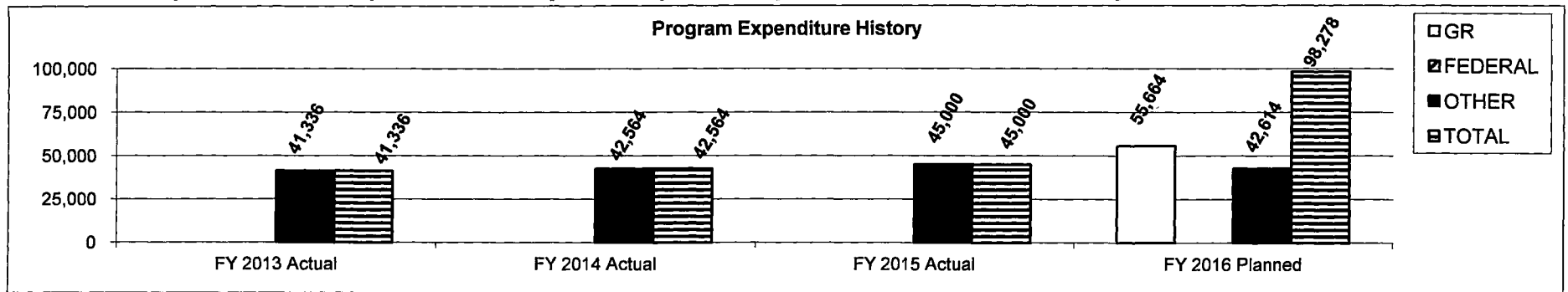
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR includes 3% Governor's Reserve from GR transfer.

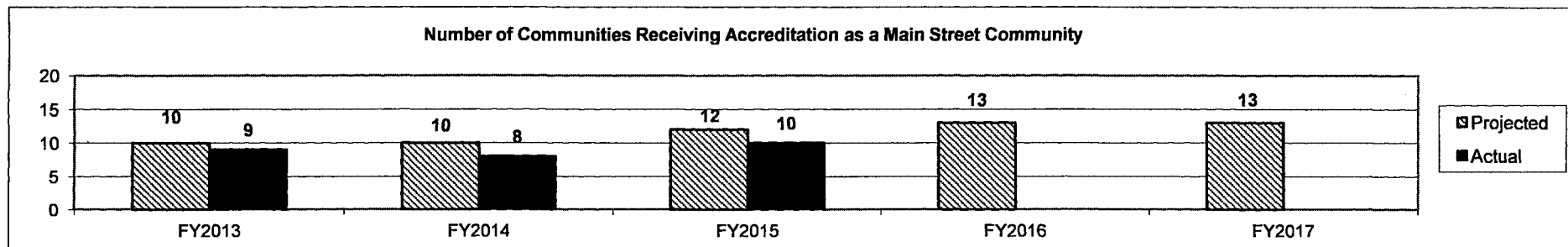
6. What are the sources of the "Other" funds?

FY13: Main Street Program Fund (0596). FY14: Economic Development Advancement Fund (0783). FY15: Economic Development Advancement Fund (0783) and Business Extension Services Team (BEST) Fund (0280). FY16: Economic Development Advancement Fund (0783).

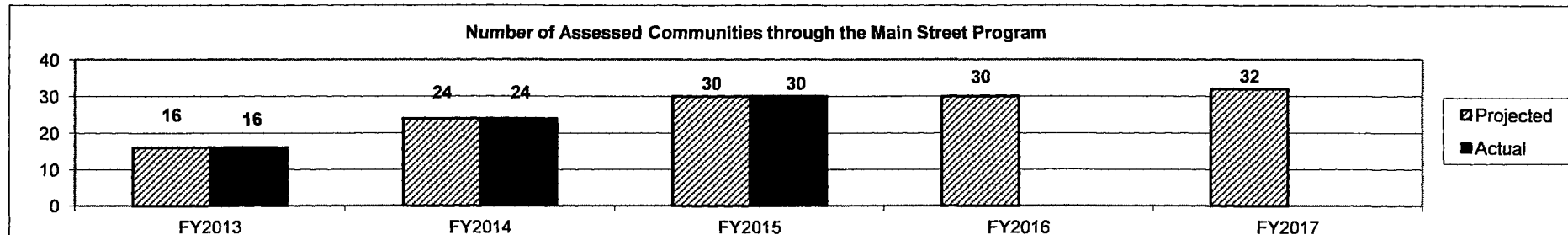
PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Main Street Program
Program is found in the following core budget(s): Main Street

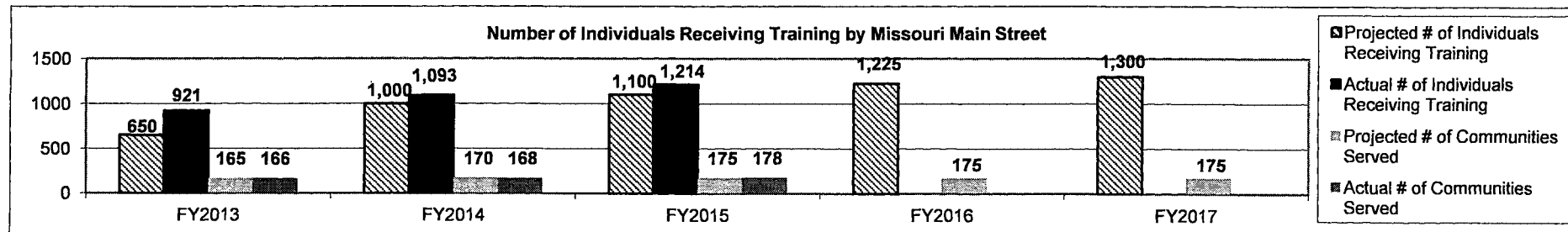
7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



Note: MO Main Street reports number of individuals receiving training therefore measure has been revised to reflect the Actual information reported and the Projected amounts revised to reflect new measure.

7d. Provide a customer satisfaction measure, if available.

N/A

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM								
CORE								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	12,788,674	0.00	16,400,000	0.00	16,400,000	0.00	16,400,000	0.00
TOTAL - PD	12,788,674	0.00	16,400,000	0.00	16,400,000	0.00	16,400,000	0.00
TOTAL	12,788,674	0.00	16,400,000	0.00	16,400,000	0.00	16,400,000	0.00
DED-TIF GR Trf/Spend Auth Incr - 1419002								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	0	0.00	0	0.00	4,497,860	0.00	4,497,860	0.00
TOTAL - PD	0	0.00	0	0.00	4,497,860	0.00	4,497,860	0.00
TOTAL	0	0.00	0	0.00	4,497,860	0.00	4,497,860	0.00
GRAND TOTAL	\$12,788,674	0.00	\$16,400,000	0.00	\$20,897,860	0.00	\$20,897,860	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42290C
Division: Business and Community Services	
Core: Tax Increment Financing (TIF)	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request				FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total	GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0
EE	0	0	0	0	EE	0	0	0
PSD	0	0	16,400,000	16,400,000	PSD	0	0	16,400,000
TRF	0	0	0	0	TRF	0	0	0
Total	<u>0</u>	<u>0</u>	<u>16,400,000</u>	<u>16,400,000</u>	Total	<u>0</u>	<u>0</u>	<u>16,400,000</u>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing Fund (0848)
 Notes: Requires a GR transfer to the TIF Fund (0848)

Other Funds: State Tax Increment Financing Fund (0848)
 Notes: Requires a GR transfer to the TIF Fund (0848)

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the State Tax Increment Financing (TIF) Program. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

- Current TIF obligations include the following projects:
- (1) Kansas City Midtown: infrastructure improvements and retail development at Mill Street & Westport Rd and at Linwood & Main;
 - (2) Independence Santa Fe Neighborhood: infrastructure redevelopment to support commercial development and housing;
 - (3) St. Louis City Convention Hotel: construction of a 1,083 room convention headquarters hotel complex;
 - (4) Cupples Station (St. Louis): redevelopment of abandoned buildings in downtown near Busch Stadium;
 - (5) Springfield Jordan Valley Park: redevelopment of former industrial district south of downtown Springfield to include exposition center, public facilities & supporting infrastructure;
 - (6) St. Louis Lambert Airport Eastern Perimeter: redevelopment of 500 acres of land just east of Lambert Airport between I-170 and I-70 developed for light industrial, warehouse, office, and some residential;
 - (7) Old Post Office in Kansas City: renovation of old post office building and other development on south side of Pershing Road to house IRS Service Center;
 - (8) 1200 Main Garage Project in Kansas City: new development for H&R Block Corporation headquarters;
 - (9) Riverside Levee: infrastructure and levee improvements at 1600-acre site, City of Riverside;
 - (10) Branson Landing: redevelopment of 208-acre riverfront area in downtown Branson;
 - (11) Eastern Jackson County Bass Pro: construction of Bass Pro Outdoor World store, lodging and complimentary retail and dining establishments in a 400-acre undeveloped parcel south of I-70 and west of I-435;
 - (12) Kansas City East Village: J.E. Dunn headquarters, infrastructure improvements and mixed use development in east end of downtown KC west of I-70;

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42290C
Division: Business and Community Services	
Core: Tax Increment Financing (TIF)	

- (13) Bannister Retail: development of retail, dining and hospitality on the site of the old Bannister Mall to compliment an adjoining technology/business park to be developed on the site in south Kansas City; and
 (14) Three Trails Office: new construction of a technology and executive business park complex on the site of the old Bannister Mall in south Kansas City.
 (15) St. Louis CORTEX: redevelopment of a blighted and aging industrial zone into a live-work-play technology district.

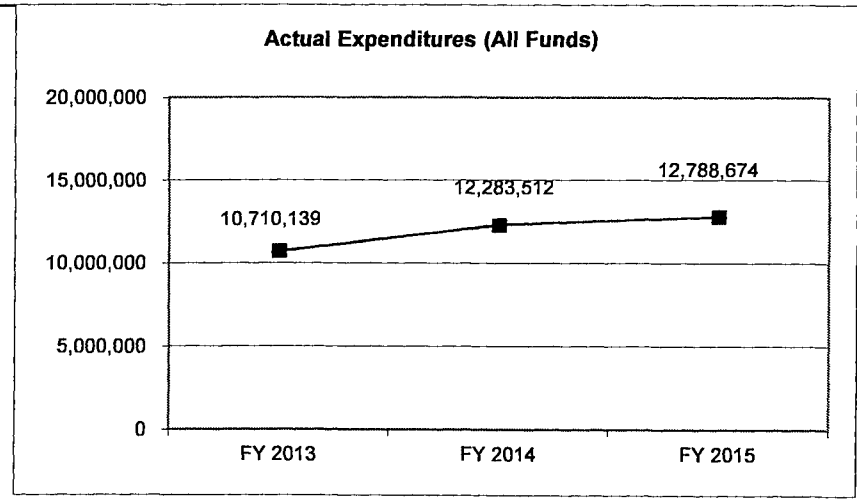
TIF Projects Completed and Closed:
 Excelsior Springs: Elms Hotel and supporting infrastructure.

3. PROGRAM LISTING (list programs included in this core funding)

State Tax Increment Financing Program

4. FINANCIAL HISTORY

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	10,710,139	12,365,000	13,760,000	16,400,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	10,710,139	12,365,000	13,760,000	16,400,000
Actual Expenditures (All Funds)	10,710,139	12,283,512	12,788,674	N/A
Unexpended (All Funds)	0	81,488	971,326	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	81,488	971,326	N/A
	(1)	(1)	(1)	



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funds are only expended as projects generate increment.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
STATE TIF PROGRAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	16,400,000	16,400,000	
	Total	0.00	0	0	16,400,000	16,400,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	16,400,000	16,400,000	
	Total	0.00	0	0	16,400,000	16,400,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	16,400,000	16,400,000	
	Total	0.00	0	0	16,400,000	16,400,000	

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	12,788,674	0.00	16,400,000	0.00	16,400,000	0.00	16,400,000	0.00
TOTAL - PD	12,788,674	0.00	16,400,000	0.00	16,400,000	0.00	16,400,000	0.00
GRAND TOTAL	\$12,788,674	0.00	\$16,400,000	0.00	\$16,400,000	0.00	\$16,400,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$12,788,674	0.00	\$16,400,000	0.00	\$16,400,000	0.00	\$16,400,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: State Tax Increment Financing (TIF) Program
Program is found in the following core budget(s): Tax Increment Financing

1. What does this program do?

Tax increment financing (TIF) redirects an amount of money equal to the state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

TIF Projects Included in Performance Measures: Kansas City Midtown; Independence Santa Fe Trail Neighborhood; St. Louis City Convention Hotel; Springfield Jordan Valley Park; St. Louis Lambert Airport Eastern Perimeter; Old Post Office in Kansas City; 1200 Main Garage Project in Kansas City; Riverside Levee; Branson Landing; Eastern Jackson County Bass Pro; and the Kansas City East Village Project.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.800-99.865, RSMo

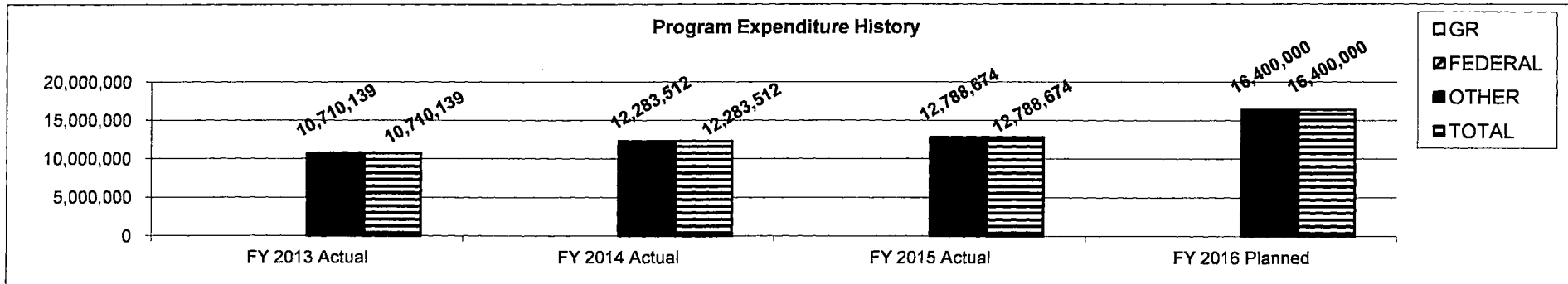
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



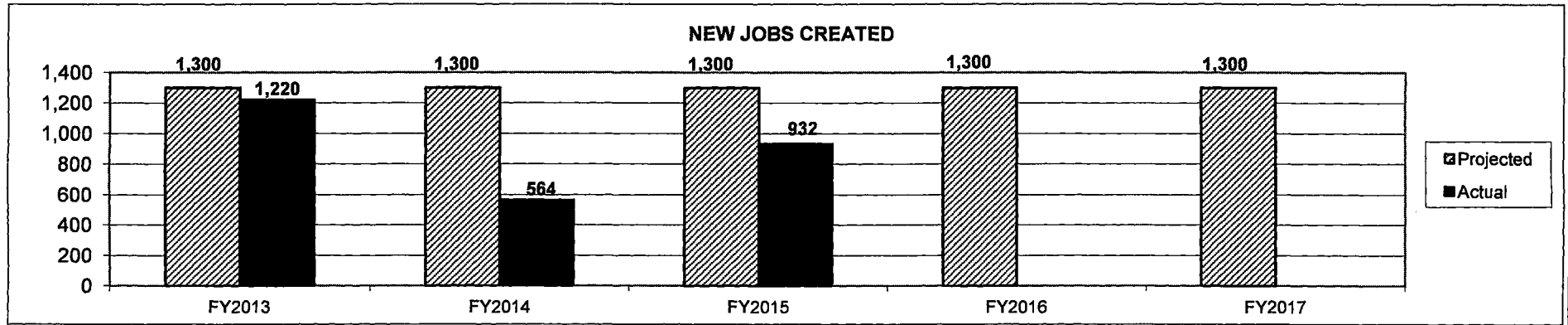
6. What are the sources of the "Other " funds?

Missouri Supplement Tax Increment Finance Fund (0848)

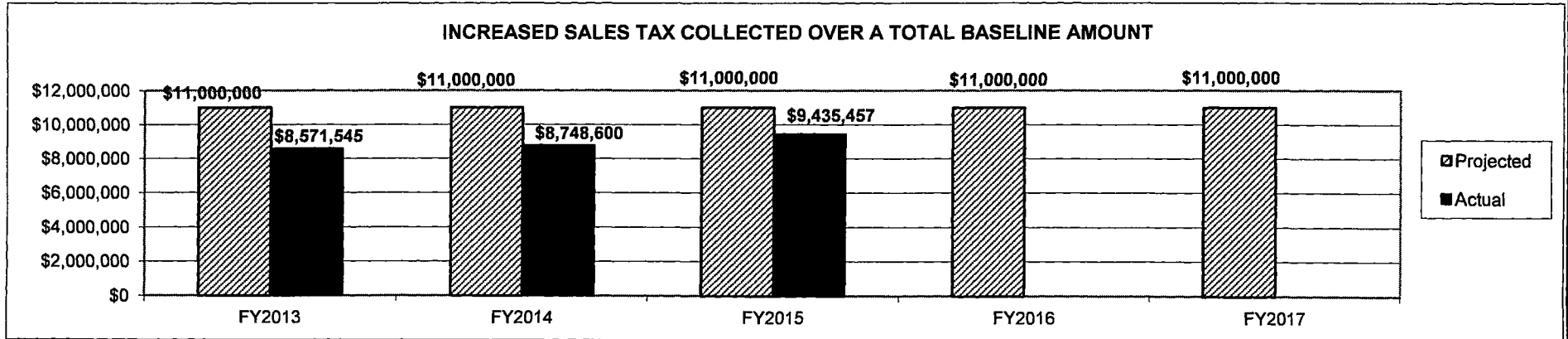
PROGRAM DESCRIPTION

Department: Economic Development
Program Name: State Tax Increment Financing (TIF) Program
Program is found in the following core budget(s): Tax Increment Financing

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



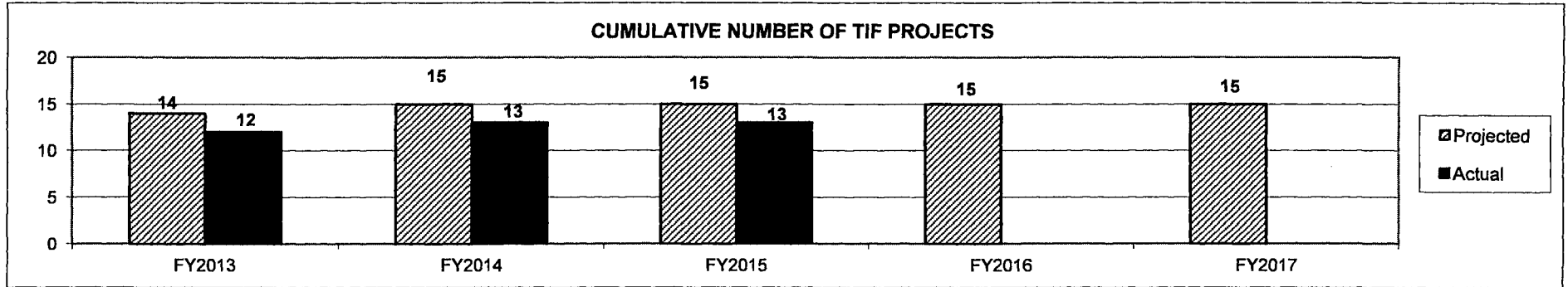
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

NA

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit 42280C and 42290C
Division: Business and Community Services	
DI Name: TIF GR Trf and Spending Authority Increase	DI# 1419002

1. AMOUNT OF REQUEST

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	4,497,860	4,497,860	PSD	0	0	4,497,860	4,497,860
TRF	4,497,860	0	0	4,497,860	TRF	4,497,860	0	0	4,497,860
Total	<u>4,497,860</u>	<u>0</u>	<u>4,497,860</u>	<u>8,995,720</u>	Total	<u>4,497,860</u>	<u>0</u>	<u>4,497,860</u>	<u>8,995,720</u>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing (0848)

2. THIS REQUEST CAN BE CATEGORIZED AS:

- | | | |
|--|--|--|
| <input type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer and Corresponding Spending Authority</u> | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This NDI requests an increase to the General Revenue Transfer and the Spending Authority for the State Tax Increment Financing Fund. Tax Increment Financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties.

Projects requiring an increase in the estimated increment St. Louis Innovation Center, Bannister (Three Trails), Midtown, Convention Center Hotel, Springfield Jordan Valley Park, Riverside, Branson, Bass Pro, and 1200 Main.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development **Budget Unit 42280C and 42290C**
Division: Business and Community Services
DI Name: TIF GR Trf and Spending Authority Increase DI# 1419002

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Current total reimbursement amounts prescribed in Certificates of Approval for State TIF projects for Fiscal Year 2016 are estimated at \$20,897,860 and necessitate an increase to the appropriation amount. The current TIF core appropriation is \$16,400,000.

State TIF requires a General Revenue transfer into the State Tax Increment Financing Fund (0848).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
	0						0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	0		0		0		0		0
800/Program Distributions					4,497,860		4,497,860		
Total PSD	0		0		4,497,860		4,497,860		0
Transfers	4,497,860						4,497,860		
Total TRF	4,497,860		0		0		4,497,860		0
Grand Total	4,497,860	0.0	0	0.0	4,497,860	0.0	8,995,720	0.0	0

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development		Budget Unit 42280C and 42290C							
Division: Business and Community Services									
DI Name: TIF GR Trf and Spending Authority Increase		DI# 1419002							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
Total PS	<u>0</u>	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					4,497,860		4,497,860		
Total PSD	<u>0</u>		<u>0</u>		<u>4,497,860</u>		<u>4,497,860</u>		<u>0</u>
Transfers	4,497,860						4,497,860		
Total TRF	<u>4,497,860</u>		<u>0</u>		<u>0</u>		<u>4,497,860</u>		<u>0</u>
Grand Total	<u><u>4,497,860</u></u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>4,497,860</u>	<u>0.0</u>	<u>8,995,720</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit 42280C and 42290C
Division: Business and Community Services	
DI Name: TIF GR Trf and Spending Authority Increase	DI# 1419002

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

The effectiveness measure can be found in the TIF Core.

6b. Provide an efficiency measure.

The efficiency measure can be found in the TIF Core.

6c. Provide the number of clients/individuals served, if applicable.

The number of clients can be found in the TIF Core.

6d. Provide a customer satisfaction measure, if available.

N/A

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The DED works closely with the communities to track the project build-out period and adjust any budget requests to reflect updated increment estimates if less than the amount obligated by contract.

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM								
DED-TIF GR Trf/Spend Auth Incr - 1419002								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	4,497,860	0.00	4,497,860	0.00
TOTAL - PD	0	0.00	0	0.00	4,497,860	0.00	4,497,860	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$4,497,860	0.00	\$4,497,860	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$4,497,860	0.00	\$4,497,860	0.00

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM-TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	12,788,674	0.00	16,400,000	0.00	16,400,000	0.00	16,400,000	0.00
TOTAL - TRF	12,788,674	0.00	16,400,000	0.00	16,400,000	0.00	16,400,000	0.00
TOTAL	12,788,674	0.00	16,400,000	0.00	16,400,000	0.00	16,400,000	0.00
DED-TIF GR Trf/Spend Auth Incr - 1419002								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	4,497,860	0.00	4,497,860	0.00
TOTAL - TRF	0	0.00	0	0.00	4,497,860	0.00	4,497,860	0.00
TOTAL	0	0.00	0	0.00	4,497,860	0.00	4,497,860	0.00
GRAND TOTAL	\$12,788,674	0.00	\$16,400,000	0.00	\$20,897,860	0.00	\$20,897,860	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42280C
Division: Business and Community Services	
Core: Tax Increment Financing (TIF) Transfer	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request				FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total	GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0
EE	0	0	0	0	EE	0	0	0
PSD	0	0	0	0	PSD	0	0	0
TRF	16,400,000	0	0	16,400,000	TRF	16,400,000	0	16,400,000
Total	16,400,000	0	0	16,400,000	Total	16,400,000	0	16,400,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00

<i>Est. Fringe</i>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

<i>Est. Fringe</i>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

Other Funds:
Notes:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Tax Increment Financing (TIF) program. It provides funds to remit for the tax increment financing captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

3. PROGRAM LISTING (list programs included in this core funding)

State Tax Increment Financing Program

CORE DECISION ITEM

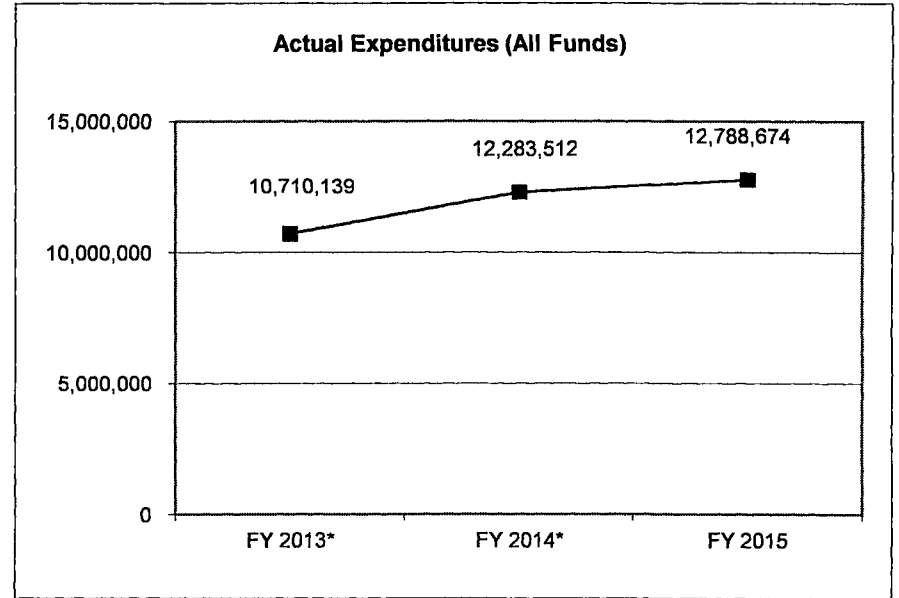
Department: Economic Development **Budget Unit 42280C**
Division: Business and Community Services
Core: Tax Increment Financing (TIF) Transfer

4. FINANCIAL HISTORY

	<u>FY 2013*</u> <u>Actual</u>	<u>FY 2014*</u> <u>Actual</u>	<u>FY 2015</u> <u>Actual</u>	<u>FY 2016</u> <u>Current Yr.</u>
Appropriation (All Funds)	10,710,139	12,365,000	13,510,000	16,400,000
Less Reverted (All Funds)	0	(81,487)	(405,300)	(492,000)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	10,710,139	12,283,513	13,104,700	15,908,000
Actual Expenditures (All Funds)	10,710,139	12,283,512	12,788,674	N/A
Unexpended (All Funds)	0	1	316,026	N/A
Unexpended, by Fund:				
General Revenue	0	0	316,026	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

(1) **(1)** **(1)**

*Governor's Reserve released



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES: **(1)** Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
STATE TIF PROGRAM-TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	16,400,000	0	0	16,400,000	
	Total	0.00	16,400,000	0	0	16,400,000	
DEPARTMENT CORE REQUEST							
	TRF	0.00	16,400,000	0	0	16,400,000	
	Total	0.00	16,400,000	0	0	16,400,000	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	16,400,000	0	0	16,400,000	
	Total	0.00	16,400,000	0	0	16,400,000	

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM-TRANSFER								
CORE								
TRANSFERS OUT	12,788,674	0.00	16,400,000	0.00	16,400,000	0.00	16,400,000	0.00
TOTAL - TRF	12,788,674	0.00	16,400,000	0.00	16,400,000	0.00	16,400,000	0.00
GRAND TOTAL	\$12,788,674	0.00	\$16,400,000	0.00	\$16,400,000	0.00	\$16,400,000	0.00
GENERAL REVENUE	\$12,788,674	0.00	\$16,400,000	0.00	\$16,400,000	0.00	\$16,400,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: State Tax Increment Financing (TIF) Program
Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer

1. What does this program do?

This transfer provides funding for the state TIF program. Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.800-99.865, RSMo

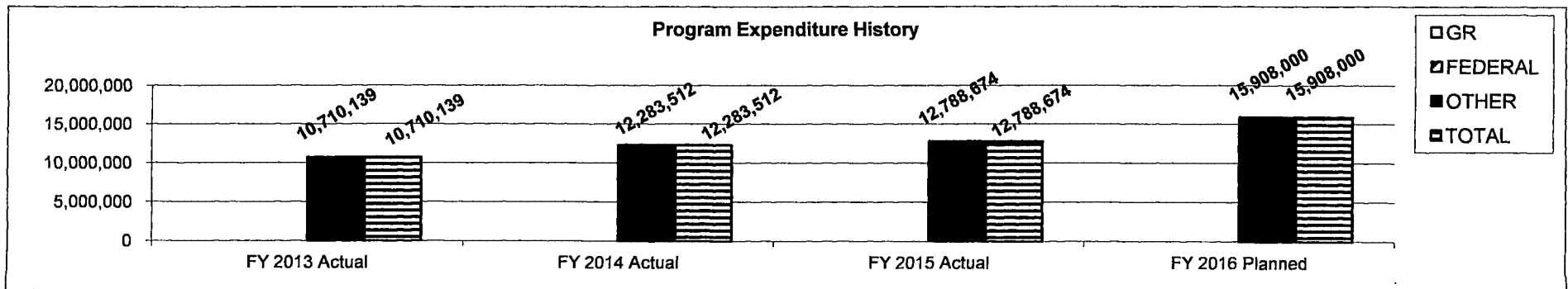
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other" funds?

GR transfer to the Missouri Supplement Tax Increment Finance Fund (0848)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development **Budget Unit 42280C and 42290C**
Division: Business and Community Services
DI Name: TIF GR Trf and Spending Authority Increase DI# 1419002

1. AMOUNT OF REQUEST

	FY 2017 Budget Request				FY 2017 Governor's Recommendation				
	GR	Federal	Other	Total	GR	Federal	Other	Total	
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	4,497,860	4,497,860	PSD	0	0	4,497,860	4,497,860
TRF	4,497,860	0	0	4,497,860	TRF	4,497,860	0	0	4,497,860
Total	4,497,860	0	4,497,860	8,995,720	Total	4,497,860	0	4,497,860	8,995,720
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing (0848) Other Funds: State Tax Increment Financing (0848)

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Increase General Revenue Transfer and Corresponding Spending Authority	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This NDI requests an increase to the General Revenue Transfer and the Spending Authority for the State Tax Increment Financing Fund. Tax Increment Financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties.

Projects requiring an increase in the estimated increment St. Louis Innovation Center, Bannister (Three Trails), Midtown, Convention Center Hotel, Springfield Jordan Valley Park, Riverside, Branson, Bass Pro, and 1200 Main.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit 42280C and 42290C
Division: Business and Community Services	
DI Name: TIF GR Trf and Spending Authority Increase	DI# 1419002

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Current total reimbursement amounts prescribed in Certificates of Approval for State TIF projects for Fiscal Year 2016 are estimated at \$20,897,860 and necessitate an increase to the appropriation amount. The current TIF core appropriation is \$16,400,000.

State TIF requires a General Revenue transfer into the State Tax Increment Financing Fund (0848).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
	0						0	0.0	
Total PS	<u>0</u>	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		0		0
800/Program Distributions					4,497,860		4,497,860		
Total PSD	<u>0</u>		<u>0</u>		<u>4,497,860</u>		<u>4,497,860</u>		0
Transfers	4,497,860						4,497,860		
Total TRF	<u>4,497,860</u>		<u>0</u>		<u>0</u>		<u>4,497,860</u>		0
Grand Total	<u><u>4,497,860</u></u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>4,497,860</u>	<u>0.0</u>	<u>8,995,720</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development		Budget Unit 42280C and 42290C							
Division: Business and Community Services									
DI Name: TIF GR Trf and Spending Authority Increase		DI# 1419002							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
Total PS	<u>0</u>	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					4,497,860		4,497,860		
Total PSD	<u>0</u>		<u>0</u>		<u>4,497,860</u>		<u>4,497,860</u>		<u>0</u>
Transfers	4,497,860						4,497,860		
Total TRF	<u>4,497,860</u>		<u>0</u>		<u>0</u>		<u>4,497,860</u>		<u>0</u>
Grand Total	<u>4,497,860</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>4,497,860</u>	<u>0.0</u>	<u>8,995,720</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit 42280C and 42290C
Division: Business and Community Services	
DI Name: TIF GR Trf and Spending Authority Increase	DI# 1419002

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

- | | |
|--|--|
| <p>6a. Provide an effectiveness measure.
The effectiveness measure can be found in the TIF Core.</p> <p>6c. Provide the number of clients/individuals served, if applicable.
The number of clients can be found in the TIF Core.</p> | <p>6b. Provide an efficiency measure.
The efficiency measure can be found in the TIF Core.</p> <p>6d. Provide a customer satisfaction measure, if available.
N/A</p> |
|--|--|

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The DED works closely with the communities to track the project build-out period and adjust any budget requests to reflect updated increment estimates if less than the amount obligated by contract.

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM-TRANSFER								
DED-TIF GR Trf/Spend Auth Incr - 1419002								
TRANSFERS OUT	0	0.00	0	0.00	4,497,860	0.00	4,497,860	0.00
TOTAL - TRF	0	0.00	0	0.00	4,497,860	0.00	4,497,860	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$4,497,860	0.00	\$4,497,860	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$4,497,860	0.00	\$4,497,860	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA PROGRAM								
CORE								
PROGRAM-SPECIFIC								
STATE SUPP DOWNTOWN DEVELOPMNT	1,099,557	0.00	1,396,647	0.00	1,396,647	0.00	1,396,647	0.00
TOTAL - PD	1,099,557	0.00	1,396,647	0.00	1,396,647	0.00	1,396,647	0.00
TOTAL	1,099,557	0.00	1,396,647	0.00	1,396,647	0.00	1,396,647	0.00
DED-MODESA GR Trf/Spend Auth - 1419003								
PROGRAM-SPECIFIC								
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	110,562	0.00	110,562	0.00
TOTAL - PD	0	0.00	0	0.00	110,562	0.00	110,562	0.00
TOTAL	0	0.00	0	0.00	110,562	0.00	110,562	0.00
GRAND TOTAL	\$1,099,557	0.00	\$1,396,647	0.00	\$1,507,209	0.00	\$1,507,209	0.00

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CORE DECISION ITEM

Department: Economic Development	Budget Unit 42295C
Division: Business and Community Services	
Core: Missouri Downtown Economic Stimulus Act (MODESA)	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	1,396,647	1,396,647	PSD	0	0	1,396,647	1,396,647
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	1,396,647	1,396,647	Total	0	0	1,396,647	1,396,647
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

<i>Est. Fringe</i>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

<i>Est. Fringe</i>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MODESA Fund (0766)

Other Funds: MODESA Fund (0766)

Notes:

Notes:

2. CORE DESCRIPTION

This core decision item establishes spending authority for the Missouri Downtown Economic Stimulus (MODESA) program. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

Active Projects:

Kansas City Live!: restore/rebuild an eight city block, approximately 425,000 sq. feet in the south central part of downtown Kansas City for an entertainment district that has live entertainment, dining, specialty retail establishments and loft housing.

Ballpark Village: redevelop an area adjacent to Busch Stadium in St. Louis into restaurant, retail, entertainment, and office space.

3. PROGRAM LISTING (list programs included in this core funding)

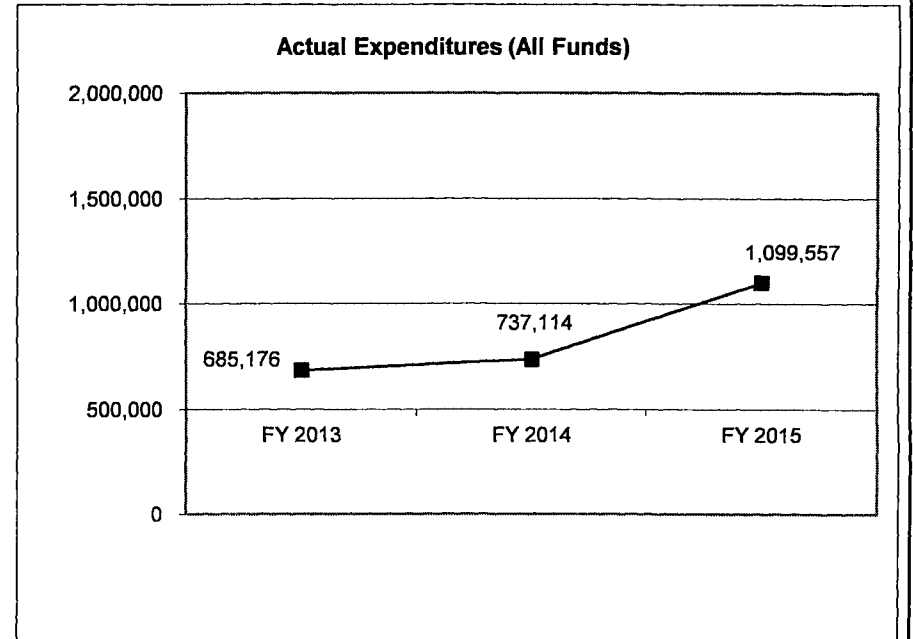
Missouri Downtown Economic Stimulus Act (MODESA)

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42295C
Division: Business and Community Services	
Core: Missouri Downtown Economic Stimulus Act (MODESA)	

4. FINANCIAL HISTORY

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	1,040,450	994,008	1,200,000	1,396,647
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,040,450	994,008	1,200,000	1,396,647
Actual Expenditures (All Funds)	685,176	737,114	1,099,557	N/A
Unexpended (All Funds)	355,274	256,894	100,443	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	355,274	256,894	100,443	N/A
	(1)	(1)	(1)	



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funds are only expended as projects generate increment.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MODESA PROGRAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	1,396,647	1,396,647	
	Total	0.00	0	0	1,396,647	1,396,647	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1,396,647	1,396,647	
	Total	0.00	0	0	1,396,647	1,396,647	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1,396,647	1,396,647	
	Total	0.00	0	0	1,396,647	1,396,647	

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	1,099,557	0.00	1,396,647	0.00	1,396,647	0.00	1,396,647	0.00
TOTAL - PD	1,099,557	0.00	1,396,647	0.00	1,396,647	0.00	1,396,647	0.00
GRAND TOTAL	\$1,099,557	0.00	\$1,396,647	0.00	\$1,396,647	0.00	\$1,396,647	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$1,099,557	0.00	\$1,396,647	0.00	\$1,396,647	0.00	\$1,396,647	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds.

MODESA Projects Included in Performance Measures: Kansas City Live! and St. Louis Ballpark Village.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.915, RSMo.

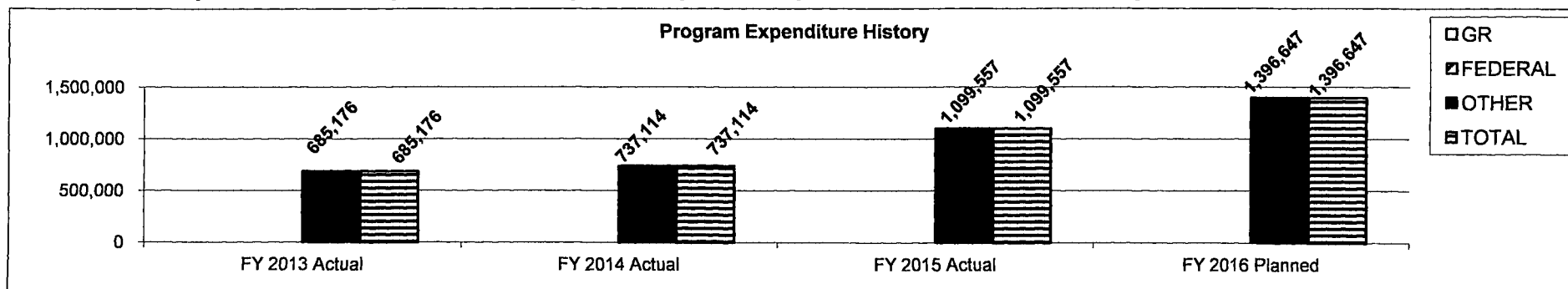
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other" funds?

Missouri Downtown Economic Stimulus Act Fund (0766)

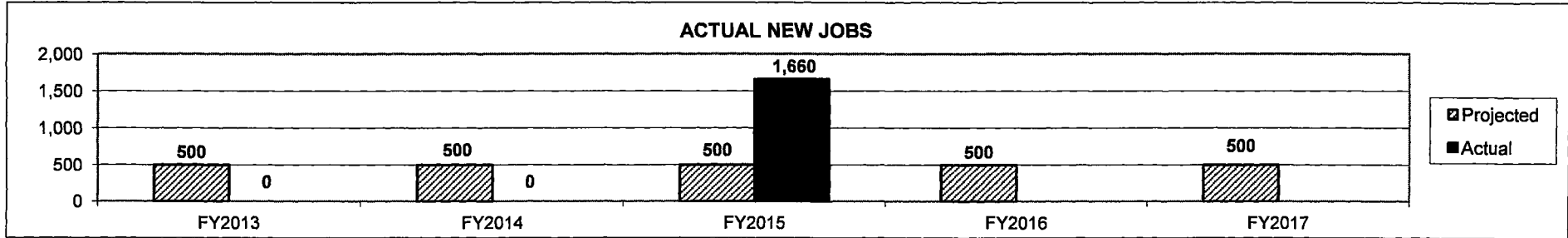
PROGRAM DESCRIPTION

Department: Economic Development

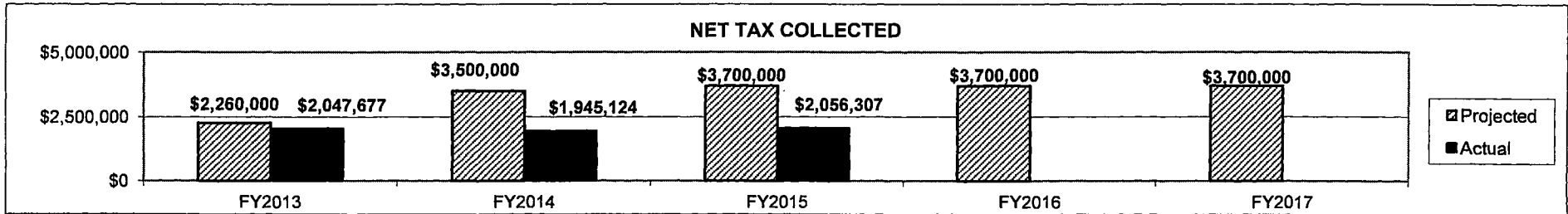
Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

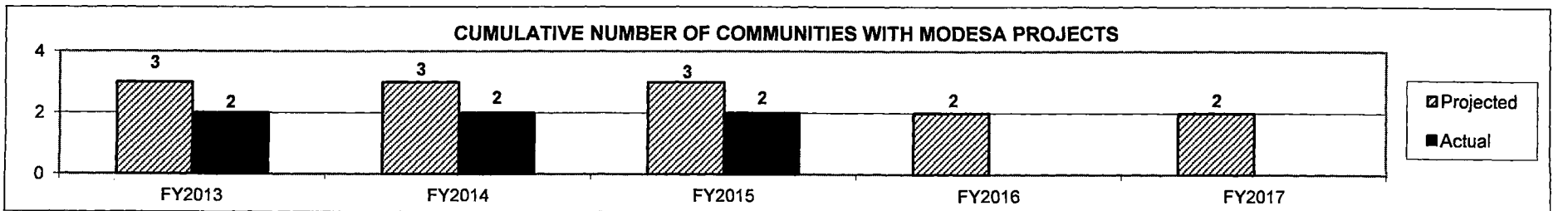
7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit 42295C and 42296C
Division: Business and Community Services	
DI Name: MODESA GR Trf and Spending Authority Inc	DI# 1419003

1. AMOUNT OF REQUEST

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	110,562	110,562	PSD	0	0	110,562	110,562
TRF	110,562	0	0	110,562	TRF	110,562	0	0	110,562
Total	110,562	0	110,562	221,124	Total	110,562	0	110,562	221,124
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Supplemental Downtown Development Fund (0766)

Other Funds: State Supplemental Downtown Development Fund (0766)

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer and Corresponding Spending Authority</u>	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This NDI requests an increase to the General Revenue Transfer and the Spending Authority for the State Supplemental Downtown Development Fund. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

The St. Louis Ball Park Village and Kansas City Live! Projects will require an increase in increment during FY2017.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development **Budget Unit 42295C and 42296C**
Division: Business and Community Services
DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

We are requesting an increase in spending authority for the MODESA program to cover obligated costs for the current projects utilizing the program. The current core for the MODESA program is \$1,443,089. The projected amount needed for FY2016 is \$1,553,651; therefore, an amount of \$110,562 is needed to bridge the difference between the projected obligations and the current core amount.

MODESA requires a General Revenue Transfer into the State Supplemental Downtown Development Fund (0766).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
800- Program Distributions					110,562		110,562		
Total PSD	<u>0</u>		<u>0</u>		<u>110,562</u>		<u>110,562</u>		<u>0</u>
Transfers	110,562						110,562		
Total TRF	<u>110,562</u>		<u>0</u>		<u>0</u>		<u>110,562</u>		<u>0</u>
Grand Total	<u><u>110,562</u></u>	<u><u>0.0</u></u>	<u><u>0</u></u>	<u><u>0.0</u></u>	<u><u>110,562</u></u>	<u><u>0.0</u></u>	<u><u>221,124</u></u>	<u><u>0.0</u></u>	<u><u>0</u></u>

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development		Budget Unit 42295C and 42296C							
Division: Business and Community Services									
DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003									
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					110,562		110,562		
Total PSD	<u>0</u>		<u>0</u>		<u>110,562</u>		<u>110,562</u>		<u>0</u>
Transfers	110,562						110,562		
Total TRF	<u>110,562</u>		<u>0</u>		<u>0</u>		<u>110,562</u>		<u>0</u>
Grand Total	<u><u>110,562</u></u>	<u><u>0.0</u></u>	<u><u>0</u></u>	<u><u>0.0</u></u>	<u><u>110,562</u></u>	<u><u>0.0</u></u>	<u><u>221,124</u></u>	<u><u>0.0</u></u>	<u><u>0</u></u>

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development
Division: Business and Community Services
DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003

Budget Unit 42295C and 42296C

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

The effectiveness measure can be found in the MODESA Core.

6b. Provide an efficiency measure.

The efficiency measure can be found in the MODESA Core.

6c. Provide the number of clients/individuals served, if applicable.

The number of clients can be found in the MODESA Core.

6d. Provide a customer satisfaction measure, if available.

N/A

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The DED works closely with the communities and MODESA project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA PROGRAM								
DED-MODESA GR Trf/Spend Auth - 1419003								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	110,562	0.00	110,562	0.00
TOTAL - PD	0	0.00	0	0.00	110,562	0.00	110,562	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$110,562	0.00	\$110,562	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$110,562	0.00	\$110,562	0.00

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE SUPP DOWNTOWN DEV TRNSFR								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	1,146,902	0.00	1,443,089	0.00	1,443,089	0.00	1,443,089	0.00
TOTAL - TRF	1,146,902	0.00	1,443,089	0.00	1,443,089	0.00	1,443,089	0.00
TOTAL	1,146,902	0.00	1,443,089	0.00	1,443,089	0.00	1,443,089	0.00
DED-MODESA GR Trf/Spend Auth - 1419003								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	110,562	0.00	110,562	0.00
TOTAL - TRF	0	0.00	0	0.00	110,562	0.00	110,562	0.00
TOTAL	0	0.00	0	0.00	110,562	0.00	110,562	0.00
GRAND TOTAL	\$1,146,902	0.00	\$1,443,089	0.00	\$1,553,651	0.00	\$1,553,651	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42296C</u>
Division: Business and Community Services	
Core: State Supp Downtown Dev Trf (MODESA)	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,443,089	0	0	1,443,089
Total	1,443,089	0	0	1,443,089
FTE	0.00	0.00	0.00	0.00

	FY 2017 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,443,089	0	0	1,443,089
Total	1,443,089	0	0	1,443,089
FTE	0.00	0.00	0.00	0.00

<i>Est. Fringe</i>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

<i>Est. Fringe</i>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

Other Funds:
Notes:

2. CORE DESCRIPTION

This transfer provides funding for the Missouri Downtown Economic Stimulus (MODESA) program. MODESA uses increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

3. PROGRAM LISTING (list programs included in this core funding)

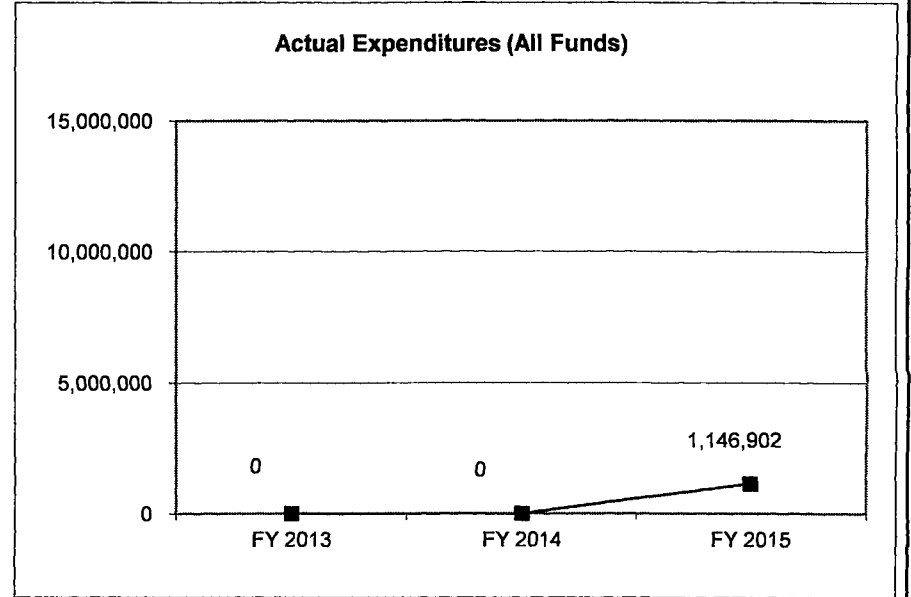
Missouri Downtown Economic Stimulus (MODESA)

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42296C</u>
Division: Business and Community Services	
Core: State Supp Downtown Dev Trf (MODESA)	

4. FINANCIAL HISTORY

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	0	0	1,246,442	1,443,089
Less Reverted (All Funds)	0	0	(37,393)	(43,293)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	1,209,049	1,399,796
Actual Expenditures (All Funds)	0	0	1,146,902	N/A
Unexpended (All Funds)	0	0	62,147	N/A
Unexpended, by Fund:				
General Revenue	0	0	62,147	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(1)		



Reverted includes Governor's standard 3 percent reserve (when applicable)
 Restricted includes any extraordinary expenditure restrictions (when applicable)

NOTES: (1) Prior to FY 2015, the MODESA transfer was located in the Department of Revenue's budget

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
STATE SUPP DOWNTOWN DEV TRNSFR**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	1,443,089	0	0	1,443,089	
	Total	0.00	1,443,089	0	0	1,443,089	
DEPARTMENT CORE REQUEST							
	TRF	0.00	1,443,089	0	0	1,443,089	
	Total	0.00	1,443,089	0	0	1,443,089	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	1,443,089	0	0	1,443,089	
	Total	0.00	1,443,089	0	0	1,443,089	

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE SUPP DOWNTOWN DEV TRNSFR								
CORE								
TRANSFERS OUT	1,146,902	0.00	1,443,089	0.00	1,443,089	0.00	1,443,089	0.00
TOTAL - TRF	1,146,902	0.00	1,443,089	0.00	1,443,089	0.00	1,443,089	0.00
GRAND TOTAL	\$1,146,902	0.00	\$1,443,089	0.00	\$1,443,089	0.00	\$1,443,089	0.00
GENERAL REVENUE	\$1,146,902	0.00	\$1,443,089	0.00	\$1,443,089	0.00	\$1,443,089	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: St Supp Downtown Dvlp Trf (MODESA)
Program is found in the following core budget(s): Business and Community Services

1. What does this program do?

This transfer provides funding for the Missouri Downtown Economic Stimulus (MODESA) program. MODESA uses increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.915, RSMo

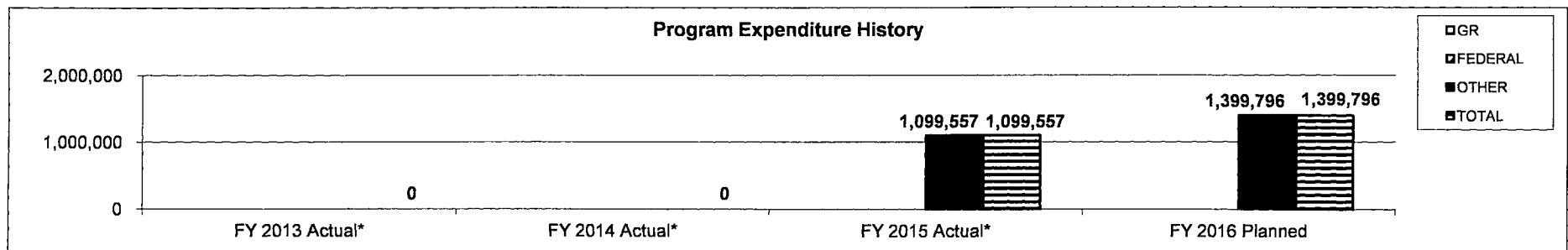
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

*Prior to FY 2015, the MODESA Transfer was located in the Department of Revenue's budget.

6. What are the sources of the "Other " funds?

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: St Supp Downtown Dvlp Trf (MODESA)

Program is found in the following core budget(s): Business and Community Services

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program.

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program.

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program.

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development **Budget Unit 42295C and 42296C**
Division: Business and Community Services
DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003

1. AMOUNT OF REQUEST

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	110,562	110,562	PSD	0	0	110,562	110,562
TRF	110,562	0	0	110,562	TRF	110,562	0	0	110,562
Total	110,562	0	110,562	221,124	Total	110,562	0	110,562	221,124
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Supplemental Downtown Development Fund (0766)

Other Funds: State Supplemental Downtown Development Fund (0766)

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer and Corresponding Spending Authority</u>	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This NDI requests an increase to the General Revenue Transfer and the Spending Authority for the State Supplemental Downtown Development Fund. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

The St. Louis Ball Park Village and Kansas City Live! Projects will require an increase in increment during FY2017.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit 42295C and 42296C
Division: Business and Community Services	
DI Name: MODESA GR Trf and Spending Authority Inc	DI# 1419003

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

We are requesting an increase in spending authority for the MODESA program to cover obligated costs for the current projects utilizing the program. The current core for the MODESA program is \$1,443,089. The projected amount needed for FY2016 is \$1,553,651; therefore, an amount of \$110,562 is needed to bridge the difference between the projected obligations and the current core amount.

MODESA requires a General Revenue Transfer into the State Supplemental Downtown Development Fund (0766).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	0		0		0		0		0
800- Program Distributions					110,562		110,562		
Total PSD	0		0		110,562		110,562		0
Transfers	110,562						110,562		
Total TRF	110,562		0		0		110,562		0
Grand Total	110,562	0.0	0	0.0	110,562	0.0	221,124	0.0	0

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development		Budget Unit 42295C and 42296C							
Division: Business and Community Services									
DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003									
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					110,562		110,562		
Total PSD	0		0		110,562		110,562		0
Transfers	110,562						110,562		
Total TRF	110,562		0		0		110,562		0
Grand Total	110,562	0.0	0	0.0	110,562	0.0	221,124	0.0	0

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development
Division: Business and Community Services
DI Name: MODESA GR Trf and Spending Authority Inc DI# 1419003

Budget Unit 42295C and 42296C

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

The effectiveness measure can be found in the MODESA Core.

6b. Provide an efficiency measure.

The efficiency measure can be found in the MODESA Core.

6c. Provide the number of clients/individuals served, if applicable.

The number of clients can be found in the MODESA Core.

6d. Provide a customer satisfaction measure, if available.

N/A

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The DED works closely with the communities and MODESA project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE SUPP DOWNTOWN DEV TRNSFR								
DED-MODESA GR Trf/Spend Auth - 1419003								
TRANSFERS OUT	0	0.00	0	0.00	110,562	0.00	110,562	0.00
TOTAL - TRF	0	0.00	0	0.00	110,562	0.00	110,562	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$110,562	0.00	\$110,562	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$110,562	0.00	\$110,562	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DWTN REVITAL PRSRVTN PRG								
CORE								
PROGRAM-SPECIFIC								
DOWNTOWN REVITALIZ PRESERVATN	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	\$0	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42297C
Division: Business and Community Services	
Core: Downtown Revitalization Preservation Program	

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	200,000	200,000
TRF	0	0	0	0
Total	0	0	200,000	200,000
FTE	0.00	0.00	0.00	0.00

	FY 2017 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	200,000	200,000
TRF	0	0	0	0
Total	0	0	200,000	200,000
FTE	0.00	0.00	0.00	0.00

<i>Est. Fringe</i>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

<i>Est. Fringe</i>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Downtown Revitalization Preservation Fund (0907)
Notes:

Other Funds: Downtown Revitalization Preservation Fund (0907)
Notes:

2. CORE DESCRIPTION

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is authorized in 99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

Current Obligations:

- (1) College Station/Heer's Tower-located in the downtown core of Springfield; consists of mixed use of entertainment, dining, residential, retail, office space and parking needs; and
- (2) Hannibal Clemens Redevelopment-located in the downtown core of Hannibal; consists of a complete renovation of the existing stadium, playing field, boundary wall and certain smaller buildings on the site for the location of a summer college baseball league.

3. PROGRAM LISTING (list programs included in this core funding)

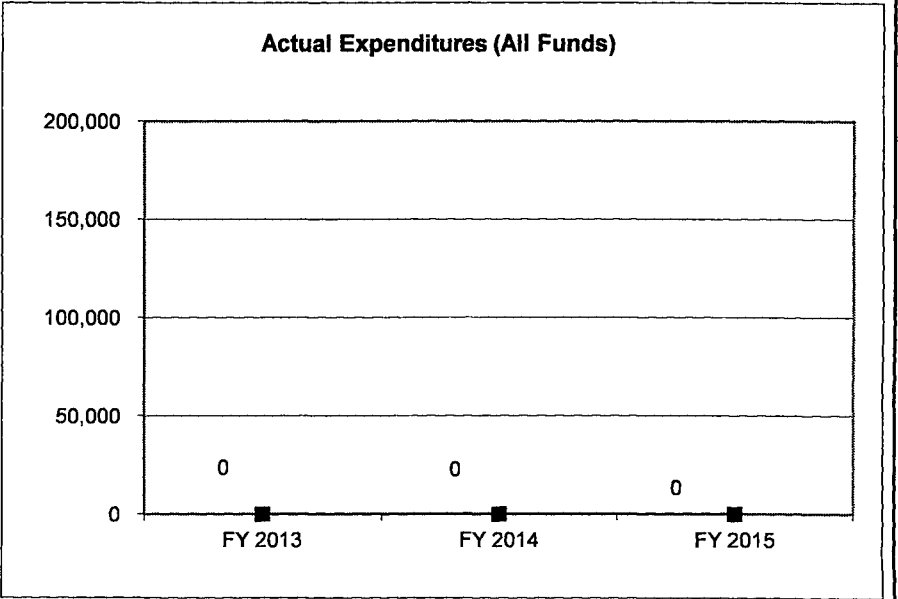
Downtown Revitalization Preservation Program (DRPP)

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42297C
Division: Business and Community Services	
Core: Downtown Revitalization Preservation Program	

4. FINANCIAL HISTORY

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	200,000	200,000	200,000	200,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	200,000	200,000	200,000	200,000
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	200,000	200,000	200,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	200,000	200,000	200,000	N/A
	(1)	(1)	(1)	



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funds are only expended as projects generate increment. It is estimated that approved projects will begin generating increment within the next two years.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
DWTN REVITAL PRSRVTN PRG**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	200,000	200,000	
	Total	0.00	0	0	200,000	200,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	200,000	200,000	
	Total	0.00	0	0	200,000	200,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	200,000	200,000	
	Total	0.00	0	0	200,000	200,000	

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DWTN REVITAL PRSRVTN PRG								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	\$0	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Downtown Revitalization Preservation Program

Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

1. What does this program do?

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is a program authorized in §99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

DRPP Projects included in Performance Measures: College Station/Heer's Tower located in the downtown core of Springfield; and Hannibal Clemens Redevelopment located in the downtown core of Hannibal.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.1080 to 99.1092, RSMo.

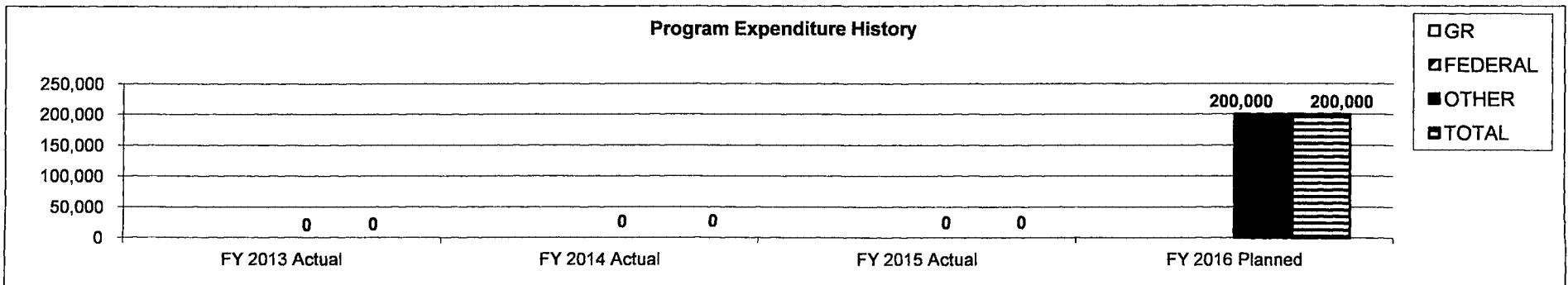
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Downtown Revitalization Preservation Fund (0907)

PROGRAM DESCRIPTION

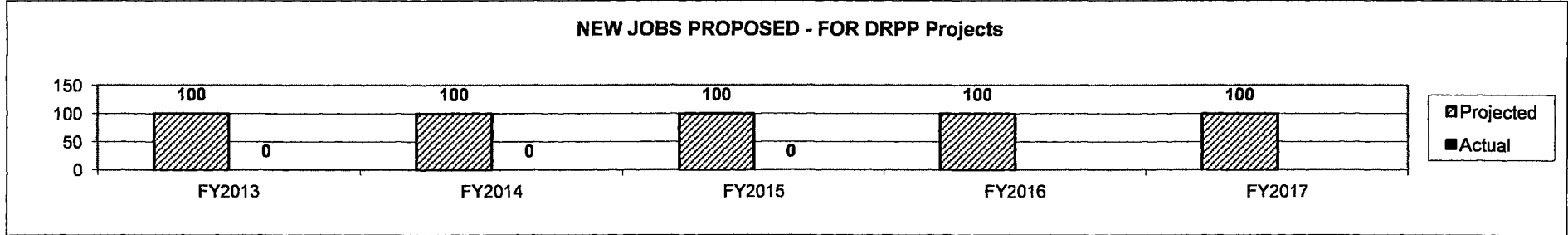
Department: Economic Development

Program Name: Downtown Revitalization Preservation Program

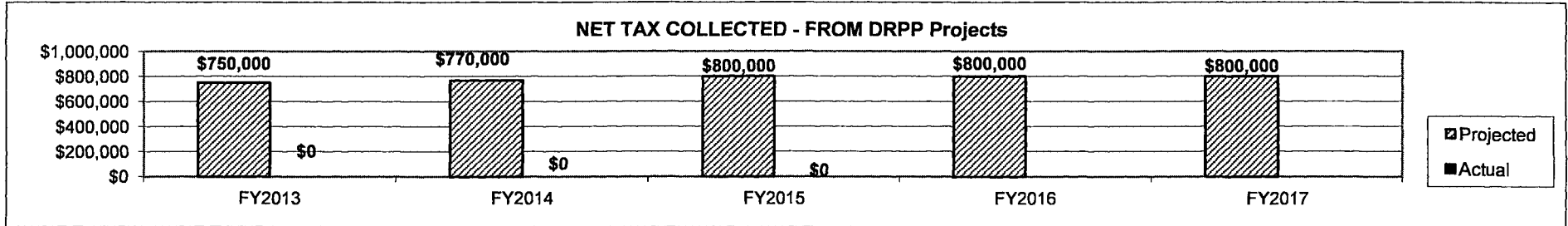
Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

7a. Provide an effectiveness measure.

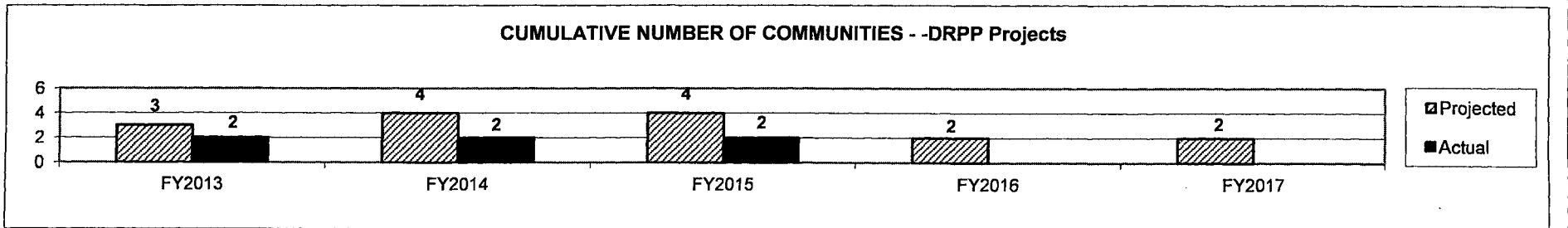
New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

BRASS REPORT 9

DECISION ITEM SUMMARY

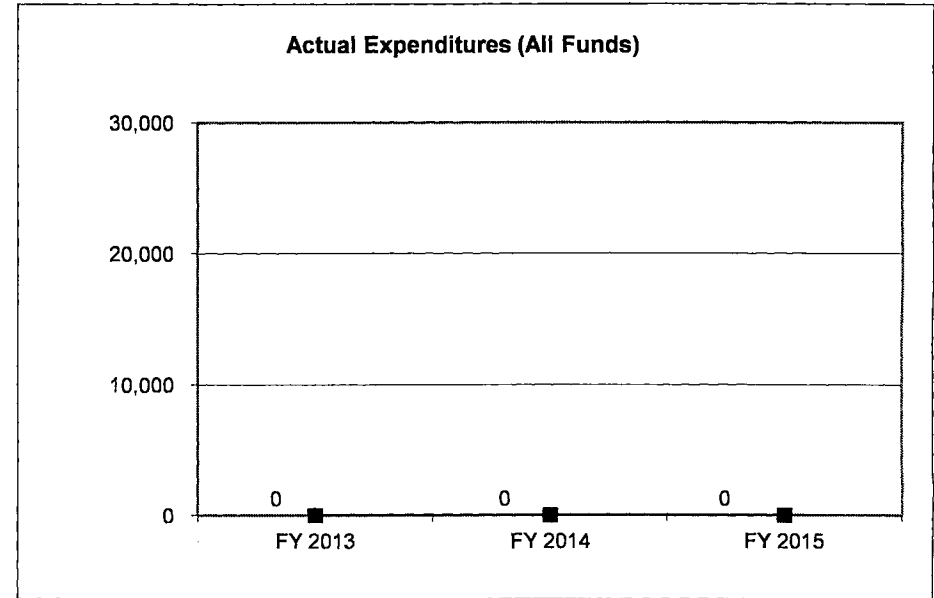
Budget Unit								
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DOWNTOWN REVITAL PRESER TRNSFR								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - TRF	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	\$0	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00

CORE DECISION ITEM

Department	Economic Development	Budget Unit	42310C
Division	Business and Community Services		
Core	Downtown Revitalization Pres Pgm (DRPP) Trf		

4. FINANCIAL HISTORY

	<u>FY 2013 Actual</u>	<u>FY 2014 Actual</u>	<u>FY 2015 Actual</u>	<u>FY 2016 Current Yr.</u>
Appropriation (All Funds)	0	0	200,000	200,000
Less Reverted (All Funds)	0	0	(6,000)	(6,000)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	194,000	194,000
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	194,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	194,000	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(1)		



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Prior to FY 2015, the DRPP Transfer was located in the Department of Revenue's budget.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
DOWNTOWN REVITAL PRESER TRNSFR**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	200,000	0	0	200,000	
	Total	0.00	200,000	0	0	200,000	
DEPARTMENT CORE REQUEST							
	TRF	0.00	200,000	0	0	200,000	
	Total	0.00	200,000	0	0	200,000	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	200,000	0	0	200,000	
	Total	0.00	200,000	0	0	200,000	

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DOWNTOWN REVITAL PRESER TRNSFR								
CORE								
TRANSFERS OUT	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - TRF	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	\$0	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00
GENERAL REVENUE	\$0	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Downtown Revitalization Pres Trf (DRPP)
Program is found in the following core budget(s): Business and Community Services

1. What does this program do?

This core decision item is the required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provides funds to remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.1080-99.1092, RSMo

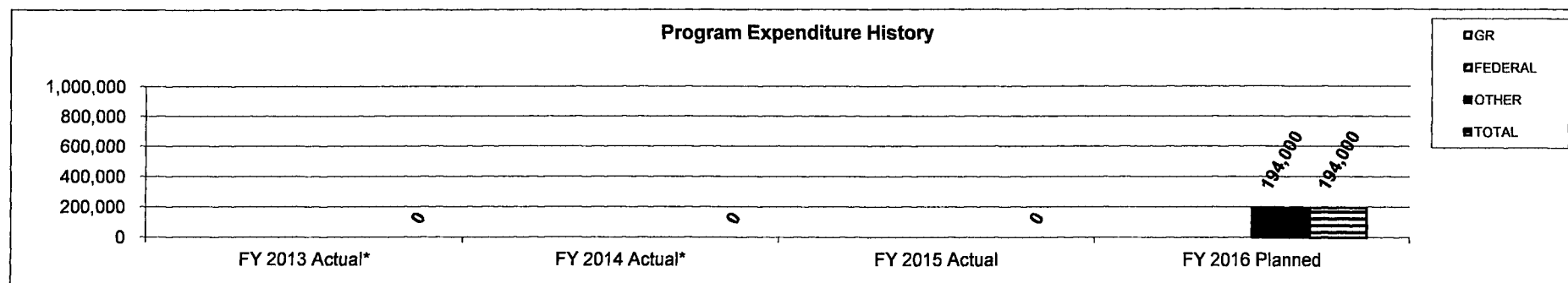
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

*Prior to FY2015, the DRPP Transfer was located in the Department of Revenue's budget.

6. What are the sources of the "Other" funds?

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Downtown Revitalization Pres Trf (DRPP)

Program is found in the following core budget(s): Business and Community Services

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP).

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP).

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP).

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP).

BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017	FY 2017
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
MO COMMUNITY SVS COMMISSION									
CORE									
PERSONAL SERVICES									
GENERAL REVENUE	31,388	0.55	34,521	1.00	34,521	1.00	34,521	1.00	1.00
COMMUNITY SERV COMM-FED/OTHER	155,429	3.90	195,863	4.00	195,863	4.00	195,863	4.00	4.00
TOTAL - PS	186,817	4.45	230,384	5.00	230,384	5.00	230,384	5.00	5.00
EXPENSE & EQUIPMENT									
COMMUNITY SERV COMM-FED/OTHER	106,985	0.00	262,500	0.00	262,500	0.00	262,500	0.00	0.00
TOTAL - EE	106,985	0.00	262,500	0.00	262,500	0.00	262,500	0.00	0.00
PROGRAM-SPECIFIC									
COMMUNITY SERV COMM-FED/OTHER	3,329,121	0.00	3,487,500	0.00	3,487,500	0.00	3,487,500	0.00	0.00
TOTAL - PD	3,329,121	0.00	3,487,500	0.00	3,487,500	0.00	3,487,500	0.00	0.00
TOTAL	3,622,923	4.45	3,980,384	5.00	3,980,384	5.00	3,980,384	5.00	5.00
Pay Plan - 0000012									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	690	0.00	0.00
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	0	0.00	3,917	0.00	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	4,607	0.00	0.00
TOTAL	0	0.00	0	0.00	0	0.00	4,607	0.00	0.00
GRAND TOTAL	\$3,622,923	4.45	\$3,980,384	5.00	\$3,980,384	5.00	\$3,984,991	5.00	5.00

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42180C
Division:	Business and Community Services		
Core:	MO Community Service Commission		

1. CORE FINANCIAL SUMMARY

	FY 2017 Budget Request					FY 2017 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	34,521	195,863	0	230,384	PS	34,521	195,863	0	230,384
EE	0	262,500	0	262,500	EE	0	262,500	0	262,500
PSD	0	3,487,500	0	3,487,500	PSD	0	3,487,500	0	3,487,500
TRF	0	0	0	0	TRF	0	0	0	0
Total	34,521	3,945,863	0	3,980,384	Total	34,521	3,945,863	0	3,980,384

FTE	1.00	4.00	0.00	5.00	FTE	1.00	4.00	0.00	5.00
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Est. Fringe	19,331	93,110	0	112,441
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Est. Fringe	19,331	93,110	0	112,441
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Notes:	Other Funds: Notes:
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2. CORE DESCRIPTION

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations with 501(c)3 status. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to serve in areas of education, youth mentoring, public safety, housing rehabilitation, health care, environmental issues, disaster relief and veterans. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

3. PROGRAM LISTING (list programs included in this core funding)

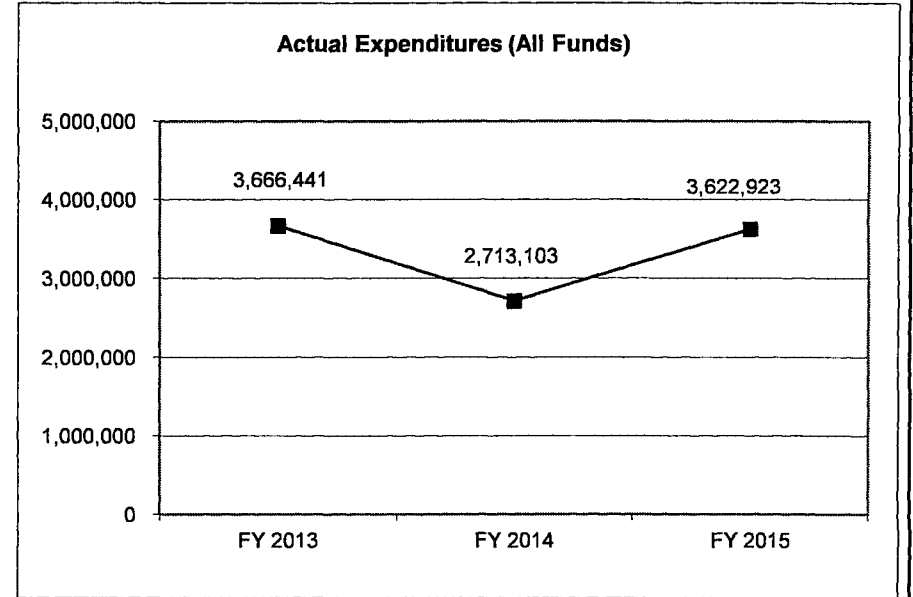
Missouri Community Service Commission

CORE DECISION ITEM

Department:	Economic Development	Budget Unit <u>42180C</u>
Division:	Business and Community Services	
Core:	MO Community Service Commission	

4. FINANCIAL HISTORY

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 Current Yr.
Appropriation (All Funds)	3,975,421	3,976,857	3,979,152	3,980,384
Less Reverted (All Funds)	(1,010)	(1,018)	(1,030)	(1,036)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	3,974,411	3,975,839	3,978,122	3,979,348
Actual Expenditures (All Funds)	3,666,441	2,713,103	3,622,923	N/A
Unexpended (All Funds)	307,970	1,262,736	355,199	N/A
Unexpended, by Fund:				
General Revenue	32	142	1,919	N/A
Federal	307,938	1,262,594	353,280	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO COMMUNITY SVS COMMISSION**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	5.00	34,521	195,863	0	230,384	
	EE	0.00	0	262,500	0	262,500	
	PD	0.00	0	3,487,500	0	3,487,500	
	Total	5.00	34,521	3,945,863	0	3,980,384	
DEPARTMENT CORE ADJUSTMENTS							
Core Reallocation	286 3642 PS	0.00	0	0	0	0	0 More closely align to budget actuals.
NET DEPARTMENT CHANGES		0.00	0	0	0	0	
DEPARTMENT CORE REQUEST							
	PS	5.00	34,521	195,863	0	230,384	
	EE	0.00	0	262,500	0	262,500	
	PD	0.00	0	3,487,500	0	3,487,500	
	Total	5.00	34,521	3,945,863	0	3,980,384	
GOVERNOR'S RECOMMENDED CORE							
	PS	5.00	34,521	195,863	0	230,384	
	EE	0.00	0	262,500	0	262,500	
	PD	0.00	0	3,487,500	0	3,487,500	
	Total	5.00	34,521	3,945,863	0	3,980,384	

DECISION ITEM DETAIL

Budget Unit	FY 2015	FY 2015	FY 2016	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SVS COMMISSION								
CORE								
EXECUTIVE I	0	0.00	68	0.24	0	0.00	0	0.00
COMMUNITY DEV REP II	0	0.00	88	0.31	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	44,560	1.43	53,924	1.39	28,512	0.64	28,512	0.64
ECONOMIC DEV INCENTIVE SPEC II	24,478	0.63	114,875	1.81	39,875	0.81	39,875	0.81
ECONOMIC DEV INCENTIVE SPC III	63,661	1.44	0	0.00	75,156	1.55	75,156	1.55
STUDENT INTERN	0	0.00	3	0.00	3	0.00	3	0.00
FISCAL MANAGER	0	0.00	7	0.00	7	0.00	7	0.00
PRINCIPAL ASST BOARD/COMMISSON	54,118	0.95	61,419	1.25	86,831	2.00	86,831	2.00
TOTAL - PS	186,817	4.45	230,384	5.00	230,384	5.00	230,384	5.00
TRAVEL, IN-STATE	13,559	0.00	56,250	0.00	56,250	0.00	56,250	0.00
TRAVEL, OUT-OF-STATE	11,552	0.00	22,500	0.00	22,500	0.00	22,500	0.00
SUPPLIES	6,085	0.00	18,750	0.00	18,750	0.00	18,750	0.00
PROFESSIONAL DEVELOPMENT	8,505	0.00	15,000	0.00	15,000	0.00	15,000	0.00
COMMUNICATION SERV & SUPP	4,115	0.00	11,250	0.00	11,250	0.00	11,250	0.00
PROFESSIONAL SERVICES	47,026	0.00	77,750	0.00	77,750	0.00	77,750	0.00
M&R SERVICES	140	0.00	3,750	0.00	3,750	0.00	3,750	0.00
OFFICE EQUIPMENT	0	0.00	7,500	0.00	7,500	0.00	7,500	0.00
OTHER EQUIPMENT	0	0.00	1,000	0.00	1,000	0.00	1,000	0.00
BUILDING LEASE PAYMENTS	1,575	0.00	3,700	0.00	3,700	0.00	3,700	0.00
EQUIPMENT RENTALS & LEASES	474	0.00	3,750	0.00	3,750	0.00	3,750	0.00
MISCELLANEOUS EXPENSES	13,954	0.00	41,250	0.00	41,250	0.00	41,250	0.00
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	50	0.00
TOTAL - EE	106,985	0.00	262,500	0.00	262,500	0.00	262,500	0.00
PROGRAM DISTRIBUTIONS	3,329,121	0.00	3,487,500	0.00	3,487,500	0.00	3,487,500	0.00
TOTAL - PD	3,329,121	0.00	3,487,500	0.00	3,487,500	0.00	3,487,500	0.00
GRAND TOTAL	\$3,622,923	4.45	\$3,980,384	5.00	\$3,980,384	5.00	\$3,980,384	5.00
GENERAL REVENUE	\$31,388	0.55	\$34,521	1.00	\$34,521	1.00	\$34,521	1.00
FEDERAL FUNDS	\$3,591,535	3.90	\$3,945,863	4.00	\$3,945,863	4.00	\$3,945,863	4.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Business and Community Services
Program is found in the following core budget(s): MO Community Service Commission

1. What does this program do?

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations with 501(c)3 status. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to serve in areas of education, youth mentoring, public safety, housing rehabilitation, health care, environmental issues, disaster relief and veterans. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 26.600, RSMo.; Federal - National and Community Service Act of 1993; HR 4854

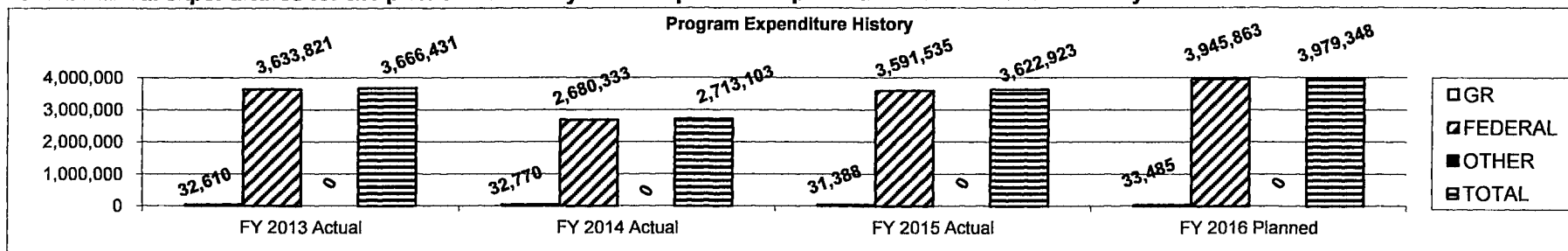
3. Are there federal matching requirements? If yes, please explain.

There is a \$1 for \$1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED. Qualifying organizations must provide match based on the amount of funds subgranted from MCSC starting at 24% in the first 3 years, gradually increasing to a 50% maximum.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

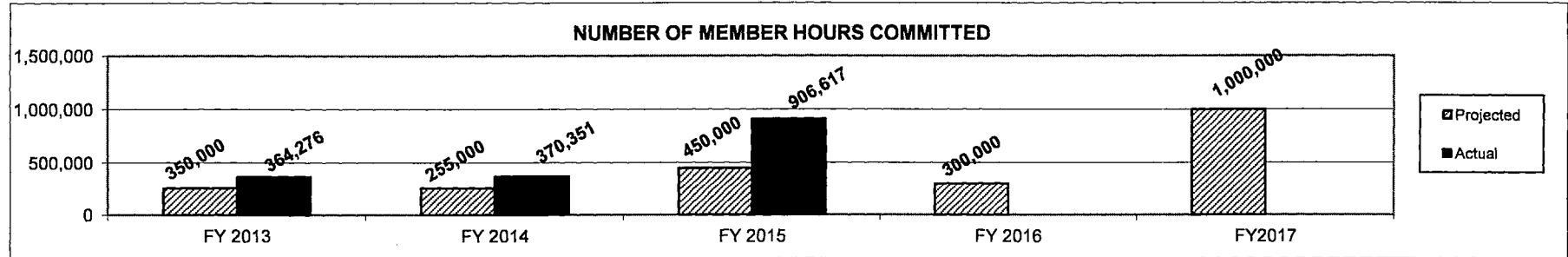
Department: Economic Development

Program Name: Business and Community Services

Program is found in the following core budget(s): MO Community Service Commission

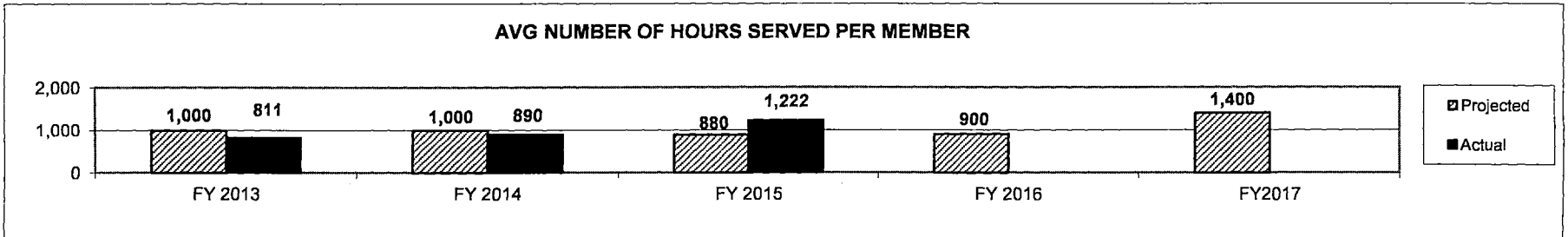
7a. Provide an effectiveness measure.

This measure represents the total number of AmeriCorps Member hours served and volunteer hours generated as a result of their work supporting MCSC activities in Missouri communities.

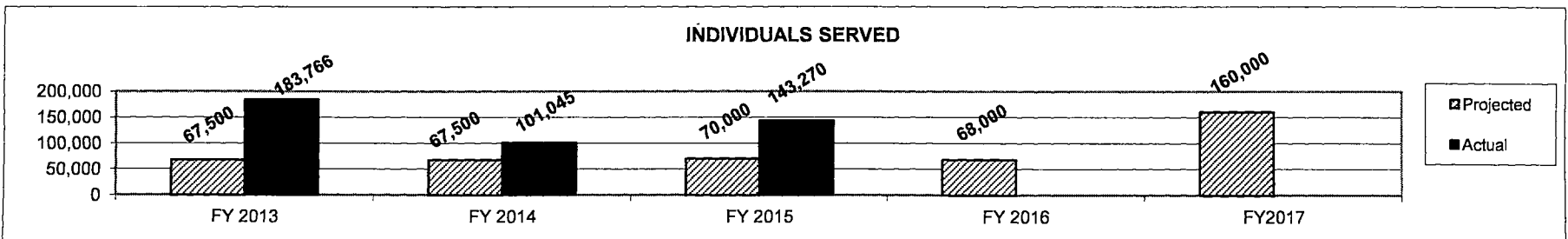


7b. Provide an efficiency measure.

Number represents average number of hours served per AmeriCorps Members.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A