

Department of Economic Development

Governor's Recommendation Fiscal Year 2019

Robert B. Dixon, Director

573/751-4770

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Department of Economic Development

Eric R. Greitens Governor Robert B. Dixon Director

February 2, 2018

The Honorable Eric R. Greitens Governor of Missouri State Capitol, Room 216 Jefferson City, MO 65101

Dear Governor Greitens:

The Department of Economic Development (DED) is pleased to provide you with the Department's Fiscal Year 2019 Budget Proposal with Governor's Recommendations. Our mission is to help the private sector create more jobs and to help Missourians earn higher pay. It is our privilege to serve our citizens and our state, as we accomplish this important work.

Every day, DED works with the private sector and Missouri communities to attract, retain, expand, and start businesses; provide a ready supply of highly skilled and trained workers; promote, preserve, and expand our state's quality of life assets; enhance our competitive business environment; and to support the physical and technological infrastructure needed for economic growth across Missouri.

If you should have any questions about the budget proposal or need additional information, please feel free to contact me at 751-4770.

Sincerely,

Robert B. Dixon Director

301 W. High Street • P.O. Box 1157 • Jefferson City, MO 65102-1157 www.ded.mo.gov • (573) 751-4962 • Fax (573) 526-7700

Department Information

DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW

The Department of Economic Development is composed of various agencies and divisions that administer programs in the areas of community and economic development, workforce development and tourism; as well as agencies that administer statutory requirements and work to safeguard public interest.

Programs managed by these agencies and divisions provide a wide array of services designed to enhance Missouri's economic growth in the 21st century. These services provide direct assistance to businesses and industries; communities and regions; and individuals and organizations by promoting business and community development, job training, housing, tourism, the art's, women in business, and utility regulation throughout the state.

The department consists of two distinct groups: development agencies and regulatory agencies. The department also has an administrative services division.

Development Agencies/Divisions:

The Division of Business and Community Services (BCS) is divided into five teams – Research, Marketing, Sales, Finance, and Community Development Block Grant (CDBG). The teams work together to support economic growth in Missouri by promoting and facilitating job creation/capital investment; international export expansion, the development of an innovation economy, and improving Missouri communities.

The Division of Workforce Development (DWD) provides vital services to develop Missouri's workforce for the 21st century through skilltraining and career connections for job seekers and human resources, and financial assistance for businesses.

The Division of Tourism promotes Missouri as a premier tourist destination, while helping the state and local communities meet changing trends in the travel/tourism industry.

The Division of Tourism oversees the Missouri Film Office, which promotes the growth of the state's film and video production industry and works to attract film, television and video productions to Missouri.

The Division of Energy assists, educates, and encourages Missourians to advance the efficient use of diverse energy resources to provide for a healthier environment and to achieve greater energy security for future generations. The Division works with economic development by providing technical and financial assistance to state and local governments, agricultural interests, school districts, business, industry and the general public related to energy efficiency and renewable energy projects and weatherization.

The Missouri Arts Council provides technical and financial assistance to nonprofit organizations across Missouri to encourage and stimulate economic and community development through the arts.

DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW (CONTINUED)

The Missouri Housing Development Commission is the state's housing finance agency, providing for the financing, development and preservation of affordable housing for low- to moderate-income Missourians.

The Missouri Development Finance Board provides development financing to assist infrastructure, economic development and business expansion and attraction projects throughout Missouri.

Regulatory Agencies:

The Office of the Public Counsel was established in 1975 to represent the public and the interests of utility customers in proceedings before the Missouri Public Service Commission (PSC) and in the Courts involving investor-owned electric, natural gas, telephone, water, sewer and steam heat utilities. Public Counsel addresses many issues that affect customers including rates, safe and adequate service, complaints and disputes, connections and disconnections, and billing and collection practices. Through the Ombudsman for Property Rights, established in 2006 with the passage of House Bill 1944, the Office of the Public Counsel provides guidance to landowners about the condemnation process.

The Missouri Public Service Commission is charged with the statutory responsibility of ensuring that public utility consumers receive safe and adequate services at just and reasonable rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. The PSC regulates the rates and practices of investor-owned gas, electric, water and sewer utilities, including safety, billing and quality of service. It has limited regulatory authority over investor-owned telephone companies. The PSC also administers safety standards for the rural electric cooperatives and municipal gas systems, maintains a registry of state video service providers and registers Voice-Over-Internet Protocol (VoIP) service providers. In addition, the PSC administers the provision of Relay Missouri service, which gives hearing-impaired citizens access to the telephone network. The Manufactured Housing Department is required by statute to annually register manufacturers and dealers of manufactured homes and modular units; prescribe and enforce uniform construction standards for manufactured homes and modular units; prescribe and enforce uniform construction standards for manufactured homes and modular units.

Administrative Services Division:

The Administrative Services Division provides legal, public relation, legislative, financial, budget and human resource support to the department director, senior management and other divisions within the department. The Administrative Services Division oversees the Missouri Women's Council, which works to identify and address issues affecting the economic and employment status of women in Missouri.

Department of Economic Development State Auditor's Reports and Oversight Evaluations and Missouri Sunset Act Provisions

Program or Division Name	Type of Report	Date Issued	Website
Tax Credit Programs	Audit Report (2017-051)	Jun-17	https://app.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=581
Small Business Regulatory Fairness Board	Audit Report (2016-030)	May-16	http://app.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=472
Public Service Commission	Audit Report (2015-129)	Dec-15	http://app.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=437
Neighborhood Assistance Program Tax Credit	Audit Report (2015-092)	Oct-15	http://app.auditor.mo.gov/Repository/Press/2015092932908.pdf
Office of the Public Counsel	Audit Report (2015-061)	Aug-15	http://app.auditor.mo.gov/Repository/Press/2015061953857.pdf
MO Development Finance Board Infrastructure Tax Credit Program	Audit Report (2014-142)	Dec-14	http://app.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=354
Follow-up Report on Audit Findings Brownfield Remediation Tax Credit Program	Audit Report (2014-099)	Oct-14	http://www.auditor.mo.gov/Repository/Press/2014099907678.pdf
Brownfield Remediation Tax Credit Program	Audit Report (2014-023)	Apr-14	http://www.auditor.mo.gov/Press/2014023457179.pdf
Historic Preservation Tax Credit Program	Audit Report (2014-018)	Mar-14	http://www.auditor.mo.gov/Press/2014018370056.pdf
Low Income Housing	Audit Report (2014-014)	Mar-14	http://www.auditor.mo.gov/Press/2013014719305.pdf
Missouri Technology Corporation	Audit Report (2013-057)	Jul-13	http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=200
Division of Business and Community Services	Audit Report (2013-031)	Apr-13	http://www.auditor.mo.gov/Press/2013-031.pdf
New Markets Tax Credit	Oversight Evaluation - Sunset Review	Jan-13	http://moga.mo.gov/
Film Production Tax Credit	Oversight Evaluation - Sunset Review	Jan-13	http://moga.mo.gov/
Division of Business and Community Services	Audit Report (2012-117)	Sep-12	http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=127
Missouri Quality Jobs Tax Incentive Program	Audit Report (2012-65)	Jui-12	http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=102
Review of Policy for Economic Growth	Oversight Evaluation	Dec-11	http://moga.mo.gov/
Division of Tourism	Audit Report (2011-59)	Sep-11	http://auditor.mo.gov/press/2011-59.htm
Division of Workforce Development	Audit Report (2011-16)	Apr-11	http://auditor.mo.gov/press/2011-16.htm

Department of Economic Development Programs Subject to Missouri Sunset Act

Program	Statutes Establishing	Sunset Date	Review Status
Missouri Downtown Economic Stimulus Act (MODESA)	99.915 - 99.980, RSMo	1/1/2013	
Distressed Area Land Assemblage Tax Credit	99.1025, RSMo	8/28/2013	
Qualified Equity Investments Tax Credit (New Markets)	135.680 - 135.682, RSMo	9/4/2013	
Film Production Project Tax Credit	135.750, RSMo	11/28/2013	
Missouri Automotive Manufacturing Jobs Act	620.1910, RSMo	10/12/2016	
Alternative Fuel Infrastructure Tax Credit	135.710, RSMo	12/31/2017	
Missouri Works New Jobs Training	620.800 - 620.809, RSMo	7/1/2019	
Missouri Works Job Retention Training	620.800 - 620.809, RSMo	7/1/2019	<u>.</u>
Missouri Works Business Incentives	620.2000 - 620.2020, RSMo	8/28/2019	
Amateur Sporting Tax Credit	67.3000, R\$Mo	8/28/2019	
Amateur Sporting Contribution Tax Credit	67.3005, RSMo	8/28/2019	
Wood Energy Tax Credit	135.300 - 135.311, RSMo	6/30/2020	
Division of Tourism Supplemental Revenue Fund	620.467, RSMo	6/30/2020	· · · · ·
Missouri Arts Council Trust Fund	143.183, RSMo	12/31/2020	
Bring Jobs Home Act	143.1100, RSMo	8/28/2022	
Advanced Industrial Manufacturing Zones Act (AIM Zone)	68.075, RSMo	8/28/2023	

FY 2019 Pay Plan

				NEW [DECISION ITEM					
				RANK:	2OF					
	nt: Economic Deve	lopment		<u> </u>	Budget Unit	Various				
Division: C	Department Wide				_					
)I Name	FY19 Pay Plan		C	DI# 0000012	HB Section _					
. AMOUN	T OF REQUEST									
	FY	2019 Budget	Request			FY 2019	Governor's	Recommend	lation	
	GR	Federal	Other	Total E		GR	Federal	Other	Total E	
'S	0	0	0	0	PS –	33,697	241,806	91,656	367,159	
E	0	0	0	Ð	EE	0	0	0	0	
PSD	0	0	0	0	PSD	0	0	0	0	
ſRF	0	0	0	0	TRF	0	0	0	0	
fotal	0	0	0	0	Total =	33,697	241,806	91,656	367,159	
TE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00	
est. Fringe	əl 0	0	0	0	Est. Fringe	10,264	73,654	27.918	111.837	
Other Fund	lirectly to MoDOT, Hi is: QUEST CAN BE CA	**			budgeted direct		, Highway Pau	roi, and Cons	ervation.	<u>.</u>
	New Legislation			New F	Program		F	und Switch		
	Federal Mandate				am Expansion			ost to Contin	uė	
			_		Request	-		quipment Re		
	GR Pick-Up Space Rec X Pay Plan Other:			-	-					
X	_ Pay Plan		_	Ouler.	· ·					
	<u> </u>									
. WHY IS	<u> </u>			PLANATION FOR	ITEMS CHECKED IN	#2. INCLUD	e the feder	RAL OR STA	TE STATUTO	ORY OR

NEW DECISION ITEM

RANK: 2 OF_____

Department: Economic Development				Budget Unit	Various				<u> </u>	
Division: Department Wide			•	-						
DI Name FY19 Pay Plan		DI# 0000012		HB Section						
4. DESCRIBE THE DETAILED ASSUM number of FTE were appropriate? Fro outsourcing or automation considered the request are one-times and how the	om what source d? If based on r	or standard Iew legislati	did you deriv on, does requ	ve the reques	ted levels of	funding? W	lere alternativ	ves such as		
The appropriated amount for the Fiscal `	Year 19 pay plan	was based o	on the core pe	rsonal service	appropriation	s for those m	aking \$50,00	0 or less.		
5. BREAK DOWN THE REQUEST BY I		T CLASS, J	OB CLASS, A		URCE. IDEN	TIFY ONE-T	IME COSTS.			
	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time	
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	Е
							0	0.0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0	
						<u> </u>				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
100-Salaries and Wages	33,697		241,806		91,656		367,159	0.0		
Total PS	33,697	0.0	241,800	0.0	<u>91,656</u>	0.0		0.0		
(- Ŧ •m ▼	00,001	3.0	24.,000	0.0	01,000	5.5	001,100	0.0	Ū	
Grand Total	33,697	0.0	241,806	0.0	91,656	0.0	367,159	0.0	0	
				· <u></u>			<u> </u>			

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO ECO RESEARCH INFO CENTER								
Pay Plan - 0000012								
SR OFFICE SUPPORT ASSISTANT	C	0.00	0	0.00	D	0.00	1,300	0.00
RESEARCH ANAL I	C	0.00	0	0.00	0	0.00	3,517	0.00
RESEARCH ANAL II	0	0.00	0	0.00	C	0.00	2,035	0.00
RESEARCH ANAL III	Ð	0.00	0	0.00	0	0.00	4,017	0.00
RESEARCH ANAL IV	C	0.00	0	0.00	0	0.00	839	0.00
EXECUTIVE #	C	0.00	0	0.00	0	0.00	650	0.00
PLANNER II	C	0.00	0	0.00	0	0.00	455	0.00
PLANNER III	C	0.00	0	0.00	0	0.00	1,950	0.00
MISCELLANEOUS PROFESSIONAL	C	0.00	0	0.00	0	0.00	195	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	14,958	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$14,958	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$891	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$14,067	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MARKETING								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT		0.00	0	0.00	Ó	0.00	85	0.00
MARKETING SPECIALIST I		0.00	0	0.00	0	0.00	325	0.00
MARKETING SPECIALIST #		0.00	0	0.00	0	0.00	709	0.00
MARKETING SPECIALIST III		0.00	0	0.00	0	0.00	2,405	0.00
TOTAL - PS		0 0.00	0	0.00	0	0.00	3,524	0.00
GRAND TOTAL	\$	0.00	\$0	0.00	\$0	0.00	\$3,524	0.00
GENERAL REVENUE	\$	0.00	\$0	0.00	\$0	0.00	\$2,607	0.00
FEDERAL FUNDS	\$	0.00	\$0	0.00	\$0	0.00	\$169	0.00
OTHER FUNDS	\$	0.00	\$0	0.00	\$0	0.00	\$748	0.00

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Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019	
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DÖLLAR	FTE	DOLLAR	FTE	
SALES									
Pay Plan - 0000012									
ADMIN OFFICE SUPPORT ASSISTANT	C	0.00	0	0.00	0	0.00	650	0.00	
SR OFFICE SUPPORT ASSISTANT	0	0.00	C	0.00	0	0.00	1,300	0.00	
PLANNER III	C	0.00	0	0.00	0	0.00	650	0.00	
MARKETING SPECIALIST I	C	0.00	0	0.00	0	0.00	2,438	0.00	
MARKETING SPECIALIST II	C	0.00	0	0.00	0	0.00	1,820	0.00	
MARKETING SPECIALIST III	C	0.00	0	0.00	0	0.00	6,331	0.00	
ECONOMIC DEV INCENTIVE SPEC I	C	0.00	0	0.00	0	0.00	650	0.00	
ECONOMIC DEV INCENTIVE SPC III	C	0.00	C	0.00	0	0.00	650	0.00	
SPECIAL ASST OFFICE & CLERICAL	C	0.00	0	0.00	0	0.00	163	0.00	
TOTAL - PS	۵	0.00	0	0.00	0	0.00	14,652	0.00	
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$ 14,652	0.00	
GENERAL REVENUE	\$0) 0.00	\$0	0.00	\$0	0.00	\$14,489	0.00	
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	
OTHER FUNDS	\$0) 0.00	\$0	0.00	\$0	0.00	\$163	0.00	
OTHER FUNDS	\$0) 0.00	\$0	0.00	\$0	0.00		\$163	

DECISION ITEM DETAIL

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		••						
Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
FINANCE								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	C	0.00	C	0.00	0	0.00	163	D.00
ECONOMIC DEV INCENTIVE SPEC I	C	0.00	0	0.00	0	0.00	3,153	0.00
ECONOMIC DEV INCENTIVE SPEC II	C	0.00	0	0.00	0	0.00	1,697	0.00
ECONOMIC DEV INCENTIVE SPC III	C) D.00	0	0.00	0	D.D0	6,884	0.00
MISCELLANEOUS PROFESSIONAL	C	0.00	0	0.00	0	0.00	7	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	11,904	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$11,904	0.00
GENERAL REVENUE	\$C	0.00	\$0	0.00	\$0	0.00	\$11,254	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$D	0.00	\$650	0.00

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Budget Unit	FY 2017	FY 2	017	FY 2018		FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACT	UAL	BUDGET		BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FT	E	DOLLAR		FTE _	DOLLAR	FTE	DOLLAR	FTE
CDBG PROGRAM							•			
Pay Plan - 0000012										
ADMIN OFFICE SUPPORT ASSISTANT		0	0.00	I	0	D.00	0	0.00	800	0.00
ACCOUNT CLERK II		0	0.00	I	0	D.00	0	0.00	598	0.00
MARKETING SPECIALIST !		0	0.00	I	0	0.00	0	0.00	293	0.00
MARKETING SPECIALIST III		0	0.00	I	0	0.00	0	0.00	585	0.00
ECONOMIC DEV INCENTIVE SPEC I		0	0.00	I	0	0.00	0	0.00	728	0.00
ECONOMIC DEV INCENTIVE SPEC II		D	0.00	I	0	0.00	0	0.00	1,040	0.00
ECONOMIC DEV INCENTIVE SPC III		0	0.00	I	0	0.00	0	0.00	3,998	0.00
TOTAL - PS		0	0.00		0	0.00	0	0.00	B,042	0.00
GRAND TOTAL	\$	0	0.00	\$	0	0.00	\$0	0.00	\$8,042	0.00
GENERAL REVENUE	\$;0	0.00	\$	0	0.00	\$0	0.00	\$2,536	0.00
FEDERAL FUNDS	\$	0	0.00	\$	0	0.00	\$0	0.00	\$5,506	0.00
OTHER FUNDS	\$	0	0.00	\$	0	0.00	\$0	0.00	\$0	0.00
	•	-		•	-		+-		*-	

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR		DOLLAR	FTE
MO COMMUNITY SVS COMMISSION								
Pay Plan - 0000012								
ECONOMIC DEV INCENTIVE SPEC I		0 0.00	0	0.00	0	0.00	416	0.00
ECONOMIC DEV INCENTIVE SPEC II		0.00	0	0.00	0	0.00	234	0.00
ECONOMIC DEV INCENTIVE SPC III		0 0.00	0	0.00	0	0.00	1,300	0.00
TOTAL - PS		0 0.00	0	0.00	0	0.00	1,950	0.00
GRAND TOTAL	\$	0 0.00	\$0	0.00	\$0	0.00	\$1,950	0.00
GENERAL REVENUE	\$	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$	0.00	\$0	0.00	\$0	0.00	\$1,950	0.00
OTHER FUNDS	\$	0 0.00	\$0	0.00	\$0	0.00	\$0	0.00

	••						
FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
				······································			•
ł	D 0.00	0	0.00	0	0.00	650	0.00
I	0.00	0	0.00	0	0.00	650	0.00
	0.00	0	0.00	0	0.00	650	0.00
I	D 0.00	D	0.00	0	0.00	650	0.00
	D 0.00	0	0.00	0	0.00	650	0.00
1	0.00	0	0.00	0	0.00	650	0.00
	0.00	0	0.00	0	0.00	650	0.00
	0 0.00	0	0.00	0	0.00	4,550	0.00
\$	0 0.00	\$0	0.00	\$0	0.00	\$4,550	0.00
\$	0 0.00	\$0	0.00	\$0	0.00	\$0	0.00
\$	0.00	\$0	0.00	\$0	0.00	\$1,300	0.00
\$	0.00	\$0	0.00	\$0	0.00	\$3,250	0.00
	FY 2017 ACTUAL DOLLAR	FY 2017 FY 2017 ACTUAL ACTUAL DOLLAR FTE 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00	FY 2017 FY 2017 FY 2018 ACTUAL ACTUAL BUDGET DOLLAR FTE DOLLAR 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 \$0 \$0 0.00 \$0	FY 2017 FY 2017 FY 2018 FY 2018 ACTUAL ACTUAL BUDGET BUDGET DOLLAR FTE DOLLAR FTE 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00	FY 2017 FY 2017 FY 2018 FY 2018 FY 2018 FY 2019 ACTUAL ACTUAL BUDGET BUDGET BUDGET DEPT REQ DOLLAR FTE DOLLAR FTE DOLLAR FTE DOLLAR 0 0.00 0 0.00 0 0 0 0 0.000 0 0.00 0 0 0 0 0.000 0 0.000 0 0 0 0 0 0.000 0 0.000 0	FY 2017 FY 2017 FY 2018 FY 2018 FY 2019 FY 2019 ACTUAL ACTUAL BUDGET BUDGET BUDGET DEPT REQ DEPT REQ DEPT REQ DOLLAR FTE DOLAR FTE DOLAR FTE DOLAR FTE DOLAR FTE DOLAR FTE DOLAR DOLAR DOLAR FTE DOLAR FTE DOLAR DOLAR DOLAR DOLAR DOLAR <t< td=""><td>FY 2017 FY 2017 FY 2018 FY 2018 FY 2019 FY 2019 FY 2019 FY 2019 GOV REC DOLLAR FTE FTE DOLAR FTE DOLAR FTE FTE FTE FTE FTE FTE</td></t<>	FY 2017 FY 2017 FY 2018 FY 2018 FY 2019 FY 2019 FY 2019 FY 2019 GOV REC DOLLAR FTE FTE DOLAR FTE DOLAR FTE FTE FTE FTE FTE FTE

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE DEVELOPMENT								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	5,200	0.00
OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	650	0.00
SR OFFICE SUPPORT ASSISTANT	0	0.00	0	D.DO	Ď	0.00	2,925	0.00
STÖREKEEPER I	C	0.00	0	0.00	D	0.00	650	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	650	0.00
ACCOUNTING SPECIALIST I	0	0.00	0	0.00	0	0.00	650	0.00
ACCOUNTING SPECIALIST II	0	0.00	0	0.00	D	0.00	1,300	D.00
ACCOUNTING CLERK	0	0.00	0	0.00	0	0.00	650	0.00
ACCOUNTING GENERALIST I	C	0.00	0	0.00	0	0.00	650	0.00
ACCOUNTING GENERALIST II	0	0.00	0	0.00	0	0.00	1,300	0.00
RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	650	0.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	650	0.00
PUBLIC INFORMATION SPEC I	٥	0.00	0	0.00	0	D. DO	650	0.00
PUBLIC INFORMATION SPEC II	0	0.00	D	0.00	0	0.00	650	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	650	0.00
TRAINING TECH II	C	0.00	D	0.00	0	0.00	1,300	0.00
TRAINING TECH III	Ó	0.00	0	0.00	0	0.00	1,300	0.00
EXECUTIVE I	C	0.00	0	0.00	Ð	0.00	650	0.00
PLANNER III	C	0.00	0	0.00	0	0.00	1,950	0.00
TELECOMMUN TECH II	C	0.00	0	0.00	0	0.00	650	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	Û	0.00	1,950	0.00
WORKFORCE DEVELOPMENT SPEC I	C	0.00	0	0.00	0	0.00	151,268	0.00
WORKFORCE DEVELOPMENT SUPV (0	0.00	0	0.00	0	0.00	11,050	0.00
WORKFORCE DEVELOPMENT SUPV II	C	0.00	0	0.00	0	0.00	14,950	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	650	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	203,593	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$203,593	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$202,943	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$650	0.00

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Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DÖLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	c	0.00	0	0.00	0	0.00	1,300	0.00
ACCOUNTANT I	C	0.00	0	0.00	0	0.00	650	0.00
ACCOUNTING ANAL II	C	0.00	0	0.00	0	0.00	650	0.00
PUBLIC INFORMATION SPEC I	C	0.00	0	0.00	0	0.00	650	0.00
PUBLIC INFORMATION SPEC II	C	0.00	0	0.00	0	0.00	1,950	0.00
PUBLIC INFORMATION COOR	C	0.00	0	0.00	0	0.00	1,300	0.00
TOURIST ASST	C	0.00	0	0.00	0	0.00	5,200	0.00
TOURIST CENTER SPV	C	0.00	C	0.00	D	0.00	5,200	0.00
MANAGEMENT ANALYSIS SPEC I	C	0.00	0	0.00	0	0.00	650	0.00
ECON DEV INFO & ADV COOR	C	0.00	C	0.00	D	0.00	325	0.00
COMMUNITY DEV REP II	C	0.00	0	0.00	0	0.00	650	0.00
FISCAL & ADMINISTRATIVE MGR B1	C	0.00	0	0.00	0	0.00	650	0.00
TOTAL - PS	C	0.00	0	0.00	0	0.00	19,175	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$19,175	0.00
GENERAL REVENUE	\$0	0.00	\$0	0,00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$19,175	0.00

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ENERGY DIVISION OPERATIONS								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	D.DO	Ŭ	0.00	1,301	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	651	0.00
AUDITOR II	0	0.00	Ó	0.00	0	0.00	651	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	Ó	0.00	651	0.00
EXECUTIVE II	0	0.00	0	0.00	0	0.00	650	0.00
MANAGEMENT ANALYSIS SPEC I	0	0.00	0	0.00	0	0.00	650	0.00
MANAGEMENT ANALYSIS SPEC II	C	0.00	0	0.00	0	0.00	651	0.00
PLANNER II	0	0.00	0	0.00	0	0.00	1,951	0.00
PLANNER III	٥	0.00	0	0.00	0	0.00	1,951	0.00
PUBLIC UTILITY FINANCIAL ANAL	0	0.00	0	0.00	0	0.00	169	0.00
ENVIRONMENTAL SPEC III	0	0.00	0	0.00	0	0.00	995	0.00
ENERGY SPEC /	C	0.00	0	0.00	0	0.00	651	0.00
ENERGY SPEC III	Ċ	0.00	0	0.00	0	0.00	1,711	0.00
ENERGY SPEC IV	0	0.00	0	0.00	0	0.00	736	0.00
ENERGY ENGINEER I	0	0.00	0	0.00	0	0.00	650	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	1,300	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	650	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	15,969	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$15,969	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$10,306	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$5,663	0.00

Budget Unit Decision Item Budget Object Class	FY 2017 ACTUAL DOLLAR	FY 2017 ACTUAL FTE	FY 2018 BUDGET DOLLAR	FY 2018 BUDGET FTE	FY 2019 DEPT REQ DOLLAR	FY 2019 DEPT REQ FTE	FY 2019 GOV REC DOLLAR	FY 2019 GOV REC FTE
MANUFACTURED HOUSING								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	650	0.00
SR OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	650	0.00
MANUFACTURED HSNG INSP II	0	0.00	0	0.00	0	0.00	2,600	0.00
MANUFACTURED HSNG INSP SUPV	0	0.00	D	0.00	Û	0.00	650	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	4,550	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$4,550	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$4,550	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
OFFICE OF PUBLIC COUNSEL								•
Pay Plan - 0000012								
SR OFFICE SUPPORT ASSISTANT	C	0.00	0	0.00	0	0.00	650	0.00
PUBLIC UTILITY ACCOUNTANT 1	C	0.00	0	0.00	0	0.00	650	0.00
PUBLIC UTILITY ACCOUNTANT III	C	0.00	0	0.00	0	0.00	1,300	0.00
PUBLIC UTILITY FINANCIAL ANAL	c	0.00	0	0.00	0	0.00	163	0.00
MISCELLANEOUS PROFESSIONAL	C	0.00	0	0.00	0	0.00	163	0.00
TOTAL - PS	C	0.00	0	0.00	0	0.00	2,926	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$2,926	0.00
GENERAL REVENUE	\$0) 0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$2,926	0.00

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Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
PUBLIC SERVICE COMMISSION								
Pay Plan - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	D	0.00	0	0.00	3,900	0.00
SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	0	0.00	1,300	0.00
SR OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,300	0.00
OFFICE SERVICES ASST	0	0.00	0	0.00	0	0.00	65D	0.00
INFORMATION TECHNOLOGY SPEC I	0	0.00	0	0.00	0	0.00	1,300	0.00
ACCOUNTANT I	0	D. DD	0	0.00	0	0.00	650	0.00
ACCOUNTANT II	0	0.00	Ó	0.00	0	0.00	1,300	0.00
ACCOUNTANT III	Ċ	0.00	0	0.00	0	0.00	1,300	0.00
PERSONNEL ANAL II	0	0.00	0	0.00	D	0.00	650	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	1,300	0.00
EXECUTIVE II	0	0.00	Ó	0.00	0	0.00	650	0.00
PERSONNEL CLERK	0	0.00	0	0.00	0	0.00	650	0.00
LEGISLATIVE COORDINATOR	0	0.00	0	0.00	0	0.00	65D	0.00
ADMINISTRATIVE ANAL III	0	0.00	0	0.00	0	0.00	650	0.00
CONSUMER SERVICES SPEC I	0	0.00	0	0.00	0	0.00	1,300	0.00
CONSUMER SERVICES SPEC II	0	0.00	0	0.00	0	0.00	2,600	0.00
CONSUMER SERVICES COORDINATOR	0	0.00	0	0.00	0	0.00	1,300	0.00
UTILITY REGULATORY AUDITOR I	Ó	0.00	0	0.00	٥	0.00	3,250	0.00
UTILITY REGULATORY AUDITOR II	0	0.00	0	0.00	0	0.00	3,900	0.00
REGULATORY ECONOMIST II	0	D.D0	0	0.00	0	0.00	2,600	0.00
UTILITY MANAGEMENT ANALYST !!	0	0.00	0	0.00	0	0.00	650	0.00
UTILITY MANAGEMENT ANALYST III	0	0.00	0	0.00	0	0.00	2,600	0.00
UTILITY POLICY ANALYST I	0	0.00	0	D.DO	0	0.00	3,250	0.00
UTILITY ENGINEERING SPEC II	٥	0.00	0	0.00	0	0.00	3,900	0.00
UTILITY OPERS TECH SPEC II	0	0.00	0	0.00	0	0.00	3,250	0.00
RATE & TARIFF EXAMINER II	Ó	0.00	0	0.00	D	D.D0	1,300	0.00
RATE & TARIFF EXAMINER III	٥	0.00	0	0.00	Q	0.00	650	0.00
ADMINISTRATIVE ASSISTANT	0	0.00	0	0.00	0	0.00	3,250	0.00

FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC DOLLAR	GOV REC
DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE		
0	0.00	0	0.00	0	0.00	1,300	0.00
0	0.00	0	0.00	0	0.00	51,350	0.00
\$0	0.00	\$0	0.00	\$0	0.00	\$51,350	0.00
\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
\$0	0.00	\$0	Q.00	\$0	0.00	\$0	0.00
\$0	0.00	\$0	0.00	\$0	0.00	\$51,350	0.00
	ACTUAL DOLLAR 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	ACTUAL ACTUAL DOLLAR FTE	ACTUAL DOLLAR ACTUAL FTE BUDGET DOLLAR 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 \$0 0.00 \$0 \$0 0.00 \$0 \$0 0.00 \$0 \$0 0.00 \$0 \$0 0.00 \$0	ACTUAL DOLLAR ACTUAL FTE BUDGET DOLLAR BUDGET FTE 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00	ACTUAL DOLLAR ACTUAL FTE BUDGET DOLLAR BUDGET FTE DEPT REQ DOLLAR 0 0.00 0 0.00 0 0 0.00 0 0.00 0 0 0.00 0 0.00 0 \$0 0.00 \$0 0.00 0 \$0 0.00 \$0 0.00 \$0 \$0 0.00 \$0 0.00 \$0 \$0 0.00 \$0 0.00 \$0 \$0 0.00 \$0 0.00 \$0	ACTUAL ACTUAL BUDGET BUDGET DEPT REQ DEPT REQ DOLLAR FTE DOLLAR FTE DOLLAR FTE DOLLAR FTE 0 D.DO 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 \$0 0.00 0 0.00 0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00	ACTUAL DOLLAR ACTUAL FTE BUDGET DOLLAR BUDGET FTE DEPT REQ DOLLAR DEPT REQ FTE GOV REC DOLLAR 0 0.00 0 0.00 0 0.00 1,300 0 0.00 0 0.00 0 0.00 1,300 0 0.00 0 0.00 0 0.00 51,350 \$0 0.00 \$0 0.00 \$0 0.00 \$0 \$0 0.00 \$0 0.00 \$0 \$0.00 \$0 \$0 0.00 \$0 0.00 \$0 0.00 \$0 \$0 0.00 \$0 0.00 \$0 0.00 \$0

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Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ADMINISTRATIVE SERVICES								
Pay Plan - 0000012								
ACCOUNTANT I	1	0.00	0	0.00	0	0.00	521	0.00
ACCOUNTANT II	f) 0.00	0	0.00	0	0.00	1,405	0.00
BUDGET ANAL III	I	0.00	Ð	0.00	0	0.00	462	0.00
ACCOUNTING GENERALIST II	(0.00	0	0.00	0	0.00	650	D.D0
PERSONNEL OFFICER	I	0.00	0	0.00	Û	0.00	1,976	0.00
EXECUTIVE I	4	0.00	0	0.00	0	0.00	494	0.00
EXECUTIVE II	I	0.00	0	0.00	0	0.00	644	0.00
PERSONNEL CLERK	() 0.00	0	0.00	0	0.00	1,951	0.00
ECONOMIC DEV INCENTIVE SPEC II		0.00	0	0.00	0	0.00	650	0.00
FISCAL & ADMINISTRATIVE MGR B1		0.00	0	0.00	0	0.00	547	0.00
OFFICE WORKER MISCELLANEOUS	(0.00	0	0.00	0	0.00	33	0.00
MISCELLANEOUS PROFESSIONAL	I	0.00	Ð	0.00	0	0.00	39	0.00
SPECIAL ASST OFFICE & CLERICAL	()0.00	0	0.00	0	0.00	644	0.00
TOTAL - PS		0.00	0	0.00	0	0.00	10,016	0.00
GRAND TOTAL	\$	0.00	\$0	0.00	\$0	0.00	\$10,016	0.00
GENERAL REVENUE	\$) 0.00	\$0	0.00	\$0	0.00	\$1,920	0.00
FEDERAL FUNDS	\$	0.00	\$0	0.00	\$0	0.00	\$5,565	0.00
OTHER FUNDS	\$	0.00	\$0	0.00	\$0	0.00	\$2,531	0.00

Business and Community Services

CORE DECISION ITEM

. CORE FINAN	ICIAL SUMMARY					······	· · ·		
		Y 2019 Budge		-			9 Governor's		
2S	<u> </u>	Federal	Other 0			GR (142,455	Fed	Other	Total
	113,455	1,530,483	-	1,643,938	PS	113,455	1,530,483	0	1,643,938
E	19,160	270,748	0	289,908	EE	19,160	270,748	0	289,908
SD RF	0	32,185 0	0	32,185 0	PSD TRF	0	32,185 0	0 0	32,185 0
кг otal	132,615	1,833,416	0	1,966,031	Total	132,615	1,833,416	0	1,966,031
/tai		1,030,410		1,300,001	10141	152,015	1,000,410		
ſE	2.08	26.31	0.00	28.39	FŤE	2.08	26.31	0.00	28.39
+ Eringo	55 127	725 757		780 804	Ect Eringo	55 127	705 757		790 904
	55,137	725,757 Bill 5 except fo	0 r certain frind	780,894	Est. Fringe	55,137 shudgeted in	725,757 House Bill 5 e	0	780,894
ote: Fringes bu	idgeted in House t	Bill 5 except fo	r certain fring	<i>jes</i>	Note: Fringes	s budgeted in	House Bill 5 e	cept for cert	tain fringes
ote: Fringes bu		Bill 5 except fo	r certain fring	<i>jes</i>		s budgeted in	House Bill 5 e	cept for cert	tain fringes
ote: Fringes bu udgeted directly	idgeted in House t	Bill 5 except fo	r certain fring	<i>jes</i>	Note: Fringes	s budgeted in	House Bill 5 e	cept for cert	tain fringes
ote: Fringes bu idgeted directly ther Funds:	idgeted in House I ∕ to MoDOT, Highv	Bill 5 except fo	r certain fring	<i>jes</i>	Note: Fringes budgeted dire	s budgeted in	House Bill 5 e	cept for cert	tain fringes
ote: Fringes bu udgeted directly her Funds: CORE DESCF	udgeted in House I v to MoDOT, Highv	Bill 5 except fo. vay Patrol, and	r certain fring I Conservatio	ges on.	Note: Fringes budgeted dire Other Funds:	s budgeted in ctly to MoDO	House Bill 5 e. T, Highway Pa	cept for cert trol, and Cor	tain fringes servation.
ote: Fringes bu udgeted directly ther Funds: CORE DESCF The Research 1	idgeted in House I to MoDOT, Highv RIPTION	Bill 5 except fo vay Patrol, and n as the Misso	r certain fring I Conservatio I Conservatio	on.	Note: Fringes budgeted dire Other Funds: ormation Center (MEI	s budgeted in ctly to MoDO RIC), perform	House Bill 5 e; F, Highway Pa s data gatherir	cept for cert trol, and Cor	tain fringes iservation.
ote: Fringes bu udgeted directly ther Funds: CORE DESCF The Research T analysis, and re	Idgeted in House to to MoDOT, Highv RIPTION Team, better known	Bill 5 except fo vay Patrol, and n as the Misso akers and the	r certain fring I Conservatio I Conservatio I Conservatio I Conservation I Conser	c Research and Inf	Note: Fringes budgeted dire Other Funds: ormation Center (MEI vis includes labor ma	s budgeted in ctly to MoDO RIC), performarket trends, e	House Bill 5 e; F, Highway Pa s data gatherir mployment an	trol, and Cor trol, and Cor	tain fringes iservation. esearch, inn ment, new b
ote: Fringes bu udgeted directly ther Funds: CORE DESCF The Research T analysis, and re startups, wage a	Algeted in House to to MoDOT, Highy RIPTION eam, better known porting to policyma analysis, and studi	Bill 5 except for vay Patrol, and as the Misso akers and the es of the state	r certain fring I Conservatio I Conservatio I Conservatio I Conservation I Conser	c Research and Inf research and analy	Note: Fringes budgeted dire Other Funds: ormation Center (MEI visis includes labor ma omic development init	s budgeted in ctly to MoDO RIC), perform arket trends, e tiatives. MER	House Bill 5 e T, Highway Pa s data gatherir mployment an IC also works	in cooperatio	tain fringes iservation. esearch, inn ment, new b
lote: Fringes bu udgeted directly other Funds: . CORE DESCE The Research 1 analysis, and re startups, wage a	Algeted in House to to MoDOT, Highy RIPTION eam, better known porting to policyma analysis, and studi	Bill 5 except for vay Patrol, and as the Misso akers and the es of the state	r certain fring I Conservatio I Conservatio I Conservatio I Conservation I Conser	c Research and Inf research and analy	Note: Fringes budgeted dire Other Funds: ormation Center (MEI vis includes labor ma	s budgeted in ctly to MoDO RIC), perform arket trends, e tiatives. MER	House Bill 5 e T, Highway Pa s data gatherir mployment an IC also works	in cooperatio	tain fringes iservation. esearch, inn ment, new b
ote: Fringes bu udgeted directly ther Funds: CORE DESCF The Research 1 analysis, and re startups, wage a Department of L	Algeted in House to to MoDOT, Highy RIPTION eam, better known porting to policyma analysis, and studi abor to conduct re	Bill 5 except for vay Patrol, and as the Misso akers and the es of the state esearch and pr	r certain fring I Conservation Uri Economic public. This 's targeted in oduce inform	c Research and Inf research and analy dustries and economic nation on economic	Note: Fringes budgeted dire Other Funds: ormation Center (MEI vsis includes labor ma omic development init c conditions, reports a	s budgeted in octly to MoDO RIC), performarket trends, e tiatives. MER and labor mark	House Bill 5 e T, Highway Pa s data gatherir mployment an IC also works set information	ig, applied re d unemployr in cooperatio	tain fringes iservation. esearch, inn ment, new b on with the t
ote: Fringes bu udgeted directly other Funds: . CORE DESCE The Research 1 analysis, and re startups, wage a Department of L The Division of I	Algeted in House to to MoDOT, Highy RIPTION Ceam, better known porting to policyma analysis, and studi abor to conduct re Business and Corr	Bill 5 except for vay Patrol, and as the Misso akers and the es of the state esearch and pr munity Servic	r certain fring I Conservation Uri Economic public. This 's targeted in roduce inform es (BCS) set	c Research and Inf research and analy industries and economic nation on economic rves as a partner in	Note: Fringes budgeted dire Other Funds: ormation Center (MEI vsis includes labor ma omic development init c conditions, reports a	s budgeted in octly to MoDO RIC), performarket trends, e tiatives. MER and labor market opment profes	House Bill 5 e T, Highway Pa s data gatherir mployment an IC also works set information sional commu	ig, applied re d unemployr in cooperation	tain fringes iservation. esearch, inn ment, new b on with the t ate the expa
ote: Fringes bu udgeted directly ther Funds: CORE DESCF The Research 1 analysis, and re startups, wage a Department of L The Division of existing busines	Algeted in House to to MoDOT, Highy RIPTION Team, better known porting to policyma analysis, and studi abor to conduct re Business and Corr is in the State; to fa	Bill 5 except for vay Patrol, and as the Misso akers and the esearch and pr amunity Servic acilitate the loc	r certain fring I Conservation Uri Economic public. This is targeted in roduce inform es (BCS) set cation of new	c Research and Inf research and analy industries and economic nation on economic rives as a partner in business to the St	Note: Fringes budgeted dire Other Funds: ormation Center (MEI vsis includes labor ma omic development init conditions, reports a the economic develo- tate; and to facilitate th	s budgeted in octly to MoDO RIC), performarket trends, e tiatives. MER and labor mark opment profes he startup of r	House Bill 5 e T, Highway Pa s data gatherir mployment an IC also works tet information sional commu- new business	ig, applied re d unemployr in cooperation nity to facilita n the State.	tain fringes iservation. esearch, inn ment, new b on with the t ate the expa The Divisio
lote: Fringes bu udgeted directly Other Funds: . CORE DESCF The Research 1 analysis, and re startups, wage a Department of L The Division of existing busines serves as a part	Algeted in House to to MoDOT, Highv RIPTION eam, better known porting to policyma analysis, and studi abor to conduct re Business and Com is in the State; to fa ther with local gove	Bill 5 except for vay Patrol, and as the Misso akers and the es of the state esearch and pr munity Servic acilitate the loc ernments, non-	r certain fring t Conservation t Conservation t Conservation util Economic public. This is targeted in roduce inform es (BCS) set ation of new profits, com	c Research and Inf research and analy industries and economic nation on economic rives as a partner in business to the St munity organization	Note: Fringes budgeted dire Other Funds: ormation Center (MEI visis includes labor ma omic development init conditions, reports a the economic develo- tate; and to facilitate the s, and private citizen	s budgeted in octly to MoDO RIC), performarket trends, e tiatives. MER and labor mark opment profes he startup of r s to help deve	House Bill 5 e T, Highway Pa s data gatherir mployment an IC also works tet information sional commu- new business elop and grow	in the State.	tain fringes iservation. esearch, inn ment, new b on with the t ate the expa The Divisio ommunities.
Dudgeted directly Other Funds: CORE DESCE The Research 1 analysis, and re startups, wage a Department of L The Division of existing busines serves as a part	Algeted in House to to MoDOT, Highv RIPTION eam, better known porting to policyma analysis, and studi abor to conduct re Business and Com is in the State; to fa ther with local gove	Bill 5 except for vay Patrol, and as the Misso akers and the es of the state esearch and pr munity Servic acilitate the loc ernments, non-	r certain fring t Conservation t Conservation t Conservation util Economic public. This is targeted in roduce inform es (BCS) set ation of new profits, com	c Research and Inf research and analy industries and economic nation on economic rives as a partner in business to the St munity organization	Note: Fringes budgeted dire Other Funds: ormation Center (MEI vsis includes labor ma omic development init conditions, reports a the economic develo- tate; and to facilitate th	s budgeted in octly to MoDO RIC), performarket trends, e tiatives. MER and labor mark opment profes he startup of r s to help deve	House Bill 5 e T, Highway Pa s data gatherir mployment an IC also works tet information sional commu- new business elop and grow	in the State.	tain fringes iservation. esearch, inn ment, new t on with the l ate the expa The Divisio ommunities,
Note: Fringes budgeted directly Other Funds: CORE DESCE The Research 1 analysis, and re startups, wage a Department of L The Division of existing busines serves as a part	Algeted in House to to MoDOT, Highv RIPTION eam, better known porting to policyma analysis, and studi abor to conduct re Business and Com is in the State; to fa ther with local gove	Bill 5 except for vay Patrol, and as the Misso akers and the es of the state esearch and pr munity Servic acilitate the loc ernments, non-	r certain fring t Conservation t Conservation t Conservation util Economic public. This is targeted in roduce inform es (BCS) set ation of new profits, com	c Research and Inf research and analy industries and economic nation on economic rives as a partner in business to the St munity organization	Note: Fringes budgeted dire Other Funds: ormation Center (MEI visis includes labor ma omic development init conditions, reports a the economic develo- tate; and to facilitate the s, and private citizen	s budgeted in octly to MoDO RIC), performarket trends, e tiatives. MER and labor mark opment profes he startup of r s to help deve	House Bill 5 e T, Highway Pa s data gatherir mployment an IC also works tet information sional commu- new business elop and grow	in the State.	tain fringes iservation. esearch, inn ment, new b on with the t ate the expa The Divisio ommunities.

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CORE DECISION ITEM

Department: Economic Development Division: Business and Community Services

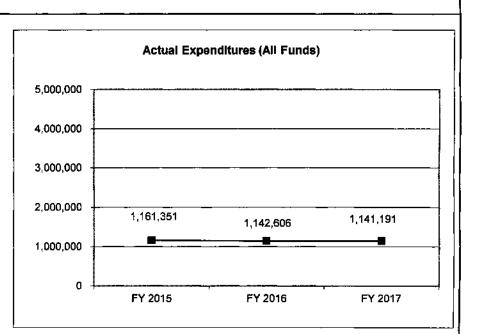
Budget Unit 42183C

Division: Business and Community Services

Core: Research Team - Missouri's Economic Research and Information Center (MERIC)

4. FINANCIAL HISTORY

	FY 2015 Actual	FY 2016 Actual	FY 2017 Actual	FY 2018 Current Yr.
Appropriation (All Funds)	1,925,154	1,933,797	1,966,031	1,966,031
Less Reverted (All Funds)	(3,894)	(3,912)	(3,979)	(3,979)
Less Restricted (All Funds)*	0	0	0	0 O
Budget Authority (All Funds)	1,921,260	1,929,885	1,962,052	1,962,052
Actual Expenditures (All Funds)	1,161,351	1,142,606	1,141,191	N/A
Unexpended (All Funds)	759,909	787,279	820,861	N/A
Unexpended, by Fund:				
General Revenue	18,153	10,373	19,701	N/A
Federal	741,756	776,906	801,160	N/A
Other	0	0	0	N/A



*Restricted amount is as of:

Reverted includes Governor's standard 3 percent reserve (when applicable). Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES:

DEPARTMENT OF ECONOMIC DEVELOPMEN MO ECO RESEARCH INFO CENTER

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VET	OES							
		PS	28.39	113,455	1,530,483	0	1,643,938	3
		EE	0.00	19,160	270,748	0	289,908	3
		PD	0.00	0	32,185	0	32,185	5
		Total	28.39	132,615	1,833,416	0	1,966,031	-
DEPARTMENT CO	ORE ADJUSTM	INTS						
Core Reallocation	1691 3699	PS	0.00	0	0	0	(0)) More closely align to budget actuals.
NET	DEPARTMENT	CHANGES	0.00	0	0	0	(0))
DEPARTMENT CO	DRE REQUEST							
		PS	28.39	113,455	1,530,483	0	1,643,938	3
		EE	0.00	19,160	270,748	0	289,908	3
		PD	0.00	0	32,185	0	32,185	
		Total	28.39	132,615	1,833,416	0	1,966,031	- - -
GOVERNOR'S RE	COMMENDED	CORE	·					
		PS	28.39	113,455	1,530,483	0	1,643,938	3
		EE	0.00	19,160	270,7 48	0	289,908	3
		PD	0.00	0	32,185	0	32,185	5
		Total	28.39	132,615	1,833,416	0	1,966,031	-

DECISION ITEM SUMMARY

Budget Unit								
Decision item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO ECO RESEARCH INFO CENTER								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	90,350	1.66	113,455	2.08	113,455	2.08	113,455	2.08
DIV JOB DEVELOPMENT & TRAINING	970,969	21.31	1,530,483	26.31	1,530,483	26.31	1,530,483	26.31
TOTAL - PS	1,061,319	22.97	1,643,938	28.39	1,643,938	28.39	1,643,938	28.39
EXPENSE & EQUIPMENT								
GENERAL REVENUE	18,585	0.00	19,160	0.00	19,160	0.00	19,160	0.00
DIV JOB DEVELOPMENT & TRAINING	61,287	0.00	270,748	0.00	270,748	0.00	270,748	0.00
TOTAL - EE	79,872	0.00	289,908	0.00	289,908	0.00	289,908	0.00
PROGRAM-SPECIFIC								
DIV JOB DEVELOPMENT & TRAINING	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
TOTAL	1,141,191	22.97	1,966,031	28.39	1,966,031	28.39	1,966,031	28.39
Pay Plan - 0000012								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	٥	0.00	0	0.00	891	0.00
DIV JOB DEVELOPMENT & TRAINING	Û	0.00	0	0.00	0	0.00	14,067	0.00
TOTAL - PS	Ó	0.00	0	0.00	0	0.00	14,958	0.00
TOTAL	0	0.00	0	0.00	0	0.00	14,958	0.00
GRAND TOTAL	\$1,141,191	22.97	\$1,966,031	28.39	\$1,966,031	28.39	\$1,980,989	28.39

FLEXIBILITY REQUEST FORM

	R: 42183C		DEPARTMENT:	Economic Development
BUDGET UNIT NAME:	Missouri Economic Re Center (MERIC) See complete list of bi	esearch and Information	DIVISION:	Business and Community Services
1. Provide the amount I			amount by fund of	expense and equipment flexibility you are
		· ·	-	lexibility is being requested among divisions,
provide the amount by f	fund of flexibility yo	u are requesting in dollar	and percentage te	rms and explain why the flexibility is needed.
		DEPARTMI	ENT REQUEST	
Information Center (MERIC) highest quality services to M supplies and other equipmer - General Revenue: MERIC	. This flexibility is need lissourians. Areas of ne nt to make the division r PS (3699-0101) - \$113	ed to ensure our ability to imm eed include special or emergen more efficient. ,455 * 10% = \$11,346 and MEI	ediately address any in toy projects and staff a RIC EE (3700-0101) -	
	flexibility will be use			5) - \$302,933 * 10% = \$30,293 was used in the Prior Year Budget and the Current
2. Estimate how much f	flexibility will be use	ed for the budget year. Ho	ow much flexibility	was used in the Prior Year Budget and the Current
2. Estimate how much f	flexibility will be use pecify the amount.		ow much flexibility YEAR	
2. Estimate how much f Year Budget? Please s PRIOR YI ACTUAL AMOUNT OF F	flexibility will be use pecify the amount. EAR	ed for the budget year. Ho CURRENT ESTIMATED AM FLEXIBILITY THAT W	W much flexibility YEAR OUNT OF WILL BE USED	Was used in the Prior Year Budget and the Current BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
2. Estimate how much f Year Budget? Please s PRIOR Y	flexibility will be use pecify the amount. EAR	EXPENDICUE FOR THE FOR	YEAR OUNT OF WILL BE USED will differ annually	BUDGET REQUEST BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED Expenditures in PS and E&E will differ annually based on
2. Estimate how much f Year Budget? Please s PRIOR YI ACTUAL AMOUNT OF F	flexibility will be use pecify the amount. EAR	ed for the budget year. Ho CURRENT ESTIMATED AM FLEXIBILITY THAT V Expenditures in PS and E&E based on needs to cover open	YEAR OUNT OF WILL BE USED will differ annually rational expenses,	BUDGET REQUEST BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency
2. Estimate how much f Year Budget? Please s PRIOR YI ACTUAL AMOUNT OF F \$0	flexibility will be use pecify the amount. EAR FLEXIBILITY USED	EXPENDICUE FOR THE FOR	YEAR OUNT OF WILL BE USED will differ annually rational expenses,	BUDGET REQUEST BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED Expenditures in PS and E&E will differ annually based on
2. Estimate how much f Year Budget? Please s PRIOR YI ACTUAL AMOUNT OF F \$0	flexibility will be use pecify the amount. EAR FLEXIBILITY USED	ed for the budget year. Ho CURRENT ESTIMATED AM FLEXIBILITY THAT V Expenditures in PS and E&E based on needs to cover oper address emergency and char	YEAR OUNT OF WILL BE USED will differ annually rational expenses,	BUDGET REQUEST BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency
2. Estimate how much f Year Budget? Please s PRIOR YI ACTUAL AMOUNT OF F \$0	flexibility will be use pecify the amount. EAR FLEXIBILITY USED	ed for the budget year. Ho CURRENT ESTIMATED AM FLEXIBILITY THAT V Expenditures in PS and E&E based on needs to cover oper address emergency and char e prior and/or current years.	YEAR OUNT OF WILL BE USED will differ annually rational expenses,	BUDGET REQUEST BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945	C, 41955C, and 41965C	DEPARTMENT:	Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sa	ales, and Finance	DIVISION:	Business and Community Services
1. Provide the amount by fund of personal a dollar and percentage terms and explain wh fund of flexibility you are requesting in dolla	y the flexibility is needed. If	flexibility is being r	ense and equipment flexibility you are requesting in requested among divisions, provide the amount by xibility is needed.
	DEPARTMEI		
teams are MERIC, Marketing, Sales, and Finance. - General Revenue (0101): PS \$744,982 * 10% = \$	674,498 (17.6 FTE * 10% ≈ 1.76)		Community Services Division (Section 7.015 of HB 7). These
- Job Development & Training Fund (0155): PS \$1 - Economic Development Advancement Fund (078	3): PS \$1,667,011 * 10% = \$166,3	701 (32.64 FTE * 10%	= 3.26); EE \$1,582,989 * 10% = \$158,299
 Economic Development Administrative Fund (054 Estimate how much flexibility will be use Budget? Please specify the amount. 	7): PS \$52,535 * 10% = \$5,254 (d for the budget year. How r	nuch flexibility was	used in the Prior Year Budget and the Current Year
	CURRENT Y		BUDGET REQUEST
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	ESTIMATED AMO		ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will on needs to cover operational ex emergency and changing situation	l differ annually based openses, address	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
3. Please explain how flexibility was used in the	e prior and/or current years.		
PRIOR YEAR EXPLAIN ACTUAL	JSE		CURRENT YEAR EXPLAIN PLANNED USE
In FY 2017, there was \$0 flexed betw	een the BCS Teams.	appropriated 10% fle (Section 7.015). This	IC, Marketing, Sales, Finance and Compliance Teams were xibility between them for GR and 100% between Federal flexibility will allow the department to respond to changing to provide the best possible quality service to our customers.

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO ECO RESEARCH INFO CENTER								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	95,216	0.00	0	0.00	0	0.00
SR OFFICE SUPPORT ASSISTANT	10,444	0.38	86,816	3.00	86,816	2.00	86,816	2.00
RESEARCH ANAL I	158,855	4.83	178,337	5.41	203,337	5.41	203,337	5.41
RESEARCH ANAL II	82,347	2.08	294,770	3.13	294,770	3.13	294,770	3.13
RESEARCH ANAL III	229,600	5.00	249,242	6.14	276,564	6.18	276,564	6.18
RESEARCH ANAL IV	0	0.00	49,465	1.29	49,465	1.29	49,465	1.29
LABOR ECONOMIST	57,601	1.00	57,639	1.00	57,639	1.00	57,639	1.00
EXECUTIVE II	47,829	1.00	46,33 1	1.00	56,331	1.00	56,331	1.00
PLANNER II	37,507	0.81	30,907	0.70	40,907	0.70	40,907	0.70
PLANNER III	139,421	3.00	126,308	2.00	156,308	3.00	156,308	3.00
MARKETING SPECIALIST III	0	0.00	5,151	0.00	5,151	0.00	5,151	D.00
ECONOMIC DEV INCENTIVE SPEC I	401	0.01	0	0.00	0	0.00	0	0.00
RESEARCH MANAGER B1	114,962	2.00	115,289	2.04	132,967	2.00	132,967	2.00
RESEARCH MANAGER B2	153,530	2.08	72,222	1.03	178,602	2.01	178,602	2.01
COMMUNITY & ECONOMIC DEV MGRB1	12,104	0.24	74,174	0.37	74,174	0.37	74,174	0.37
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	56,661	0.00	0	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	74,503	0.98	0	0.00	0	0.00
MISCELLANEOUS PROFESSIONAL	16,718	0.54		0.30	30,907	0.30	30,907	0.30
TOTAL - PS	1,061,319	22.97	1,643,938	28.39	1,643,938	28.39	1,643,938	28.39
TRAVEL, IN-STATE	5,765	0.00	12,523	0.00	12,523	0.00	12,523	0.00
TRAVEL, OUT-OF-STATE	18,342	0.00	45,857	0.00	45,857	0.00	45,857	0.00
SUPPLIES	14,327	0.00	32,285	0.00	32,285	0.00	32,285	0.00
PROFESSIONAL DEVELOPMENT	9,288	0.00	24,012	0.00	24,012	0.00	24,012	0.00
COMMUNICATION SERV & SUPP	13,216	0.00	19,427	0.00	19,427	0.00	19,427	0.00
PROFESSIONAL SERVICES	16,113	0.00	133,270	0.00	133,270	0.00	133,270	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	72	0.00	72	0.00	72	0.00
M&R SERVICES	2,100	0.00	7,482	0.00	7,482	0.00	7,482	0.00
OFFICE EQUIPMENT	0	0.00	9,860	0.00	9,860	0.00	9,860	0.00
OTHER EQUIPMENT	0	0.00	2,951	0.00	2,951	0.00	2,951	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1,000	0.00	1,0DD	0.00	1,000	0.00
BUILDING LEASE PAYMENTS	0	0.00	860	0.00	860	0.00	860	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	204	0.00	204	0.00	204	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO ECO RESEARCH INFO CENTER								
CORE								
MISCELLANEOUS EXPENSES	721	0.00	104	0.00	104	0.00	104	0.00
REBILLABLE EXPENSES	0	0.00	1	0.00	11	0.00	1	0.00
TOTAL - EE	79,872	0.00	289,908	0.00	289,908	0.00	289,908	0.00
PROGRAM DISTRIBUTIONS	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
GRAND TOTAL	\$1,141,191	22.97	\$1,966 ,031	28.39	\$1,966,031	28.39	\$1,966,031	28.39
GENERAL REVENUE	\$108,935	1.66	\$132,615	2.08	\$132,615	2.08	\$132,615	2.08
FEDERAL FUNDS	\$1,032,256	21.31	\$1,833,416	26.31	\$1,833,416	26.31	\$1,833,416	26.31
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department: Economic Development

Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

1a. What strategic priority does this program address?

Tell Missouri's Story

1b. What does this program do?

• The Missouri Economic Research and Information Center (MERIC) performs data gathering, applied research, and reporting useful to businesses, policymakers, jobseekers, educators, planners and the general public in making economic and data-driven decisions.

• MERIC delivers accurate, targeted information to stakeholders to assist in developing policies and actions that can help grow the Missouri economy.

• Research includes: (1) development and analysis of labor market data such as employment, unemployment, and occupational information; (2) studies of Missouri's industries, targeted sectors, and top occupations in those businesses; and (3) production of in-demand jobs data and analysis, fiscal impacts for tax incentives, and economic indicators.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions. MERIC's federal funding from the U.S. Department of Labor comes from the Bureau of Labor Statistics and Employment and Training Administration (BLS). The BLS is authorized to collect labor market information pursuant to the 1884 statute (29 USC 1), an Act to Establish the Bureau of Labor, as amended. Section 14 of the Wagner-Peyser Act (29 USC 49 f(a)(3)(D)) authorizes the Secretary of Labor to reimburse the States to provide data for national statistical programs. In addition, both BLS and ETA cite the Workforce Investment Act of 1998 which amended the Wagner-Peyser Act by adding a new section 15, "Employment Statistics," which authorizes the Secretary of Labor to "...oversee the development, maintenance, and continuous improvement of a nationwide system of economic statistics..." as authorization for their programs.

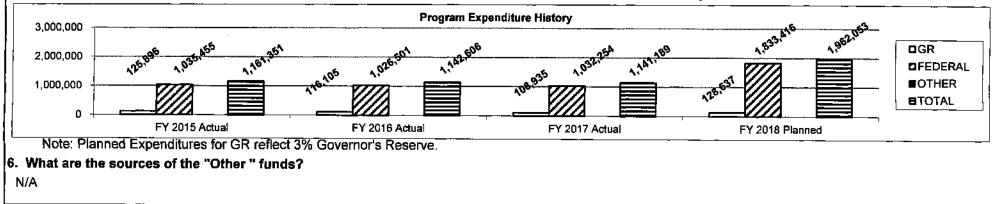
3. Are there federal matching requirements? If yes, please explain.

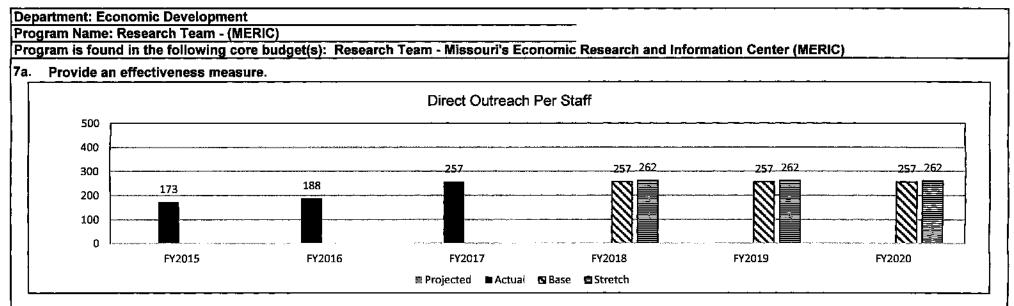
No.

4. Is this a federally mandated program? If yes, please explain.

Yes. The BLS uses a cooperative agreement to fund cooperative statistical programs because of the agency's ongoing involvement in the programs, pursuant to the Federal Grant and Cooperative Agreement Act of 1977 (31 USC 6301-08). The specific statistical programs and program requirements funded through this LMI Cooperative Agreement are described in ongoing work statements with the states. In a similar fashion, ETA instructions for use of its funding are detailed to states in the annual Training and Employment Guidance Letter for the Workforce Information Core Products and Services Grant.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.





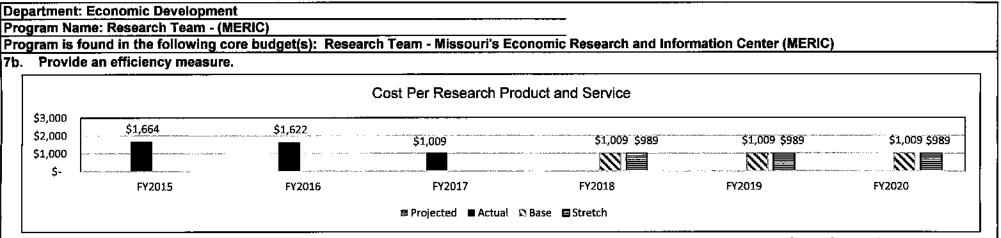
Note 1: Direct Outreach per Staff: Sum of MERIC reported customers assisted, people trained or in presentations, and delivered newsletter recipients in the year divided by staff level.

Note 2: Calculate Stretch goal of 2% over Base for each year.

Note 3: Break in series beginning in FY2017 when Labor Market Information technical assistance calls were added, setting a new baseline that more effectively captures outreach. Thus, direct outreach growth from FY2016 to FY2017 should not be interpreted as a large percent increase. Note 4: This is a new measure; therefore, Projected for FY15, FY16, and FY17 is not available.

Annual qualitative effectiveness measure: The Missouri Workforce Development Board, representing businesses, policymakers, and training providers, must annually review the proposed work activities and performance report. The Board approved FY2018 proposed activities and the FY2017 performance report. Past fiscal years (FY2015 and FY2016) also approved. Background: the U.S. Dept. of Labor, which funds most MERIC activities, requires that research developed is reviewed and approved by the state board to ensure that information is effective for stakeholder use.

Annual Effectiveness Survey: First survey began in November 2017 and results expected by late December 2017 to develop benchmark for later years.



Note 1: Annual Cost Per Research Product & Service: Sum of New Research Products and Services in the year divided by MERIC total funding from all sources of federal grants and state revenue.

Note 2: Calculate Stretch goal of reduced cost of 2% from Base year.

Note 3: Break in series beginning in FY2017 when Labor Market Information technical assistance calls added (see note in 7a).

Note 4: This is a new measure; therefore, Projected for FY15, FY16 and FY17 is not available.

7c. Provide the number of clients/individuals served, if applicable.

	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020
	Actual	Actual	Actual	Projected	Projected	Projected
Customers in Training/Presentations	2,236	2,130	2,023	2,100	2,100	2,100
Customer Assistance	290	258	993	1,000	1,000	1,000
E-Newsletter Recipients	1,445	2,307	3,159	3,200	3,200	3,200
Unique Web Site Users	200,540	196,413	196,105	195,000	195,000	195,000

Note 1: Annual Direct Customers Served: Number of people who were delivered training or a presentation, were given research assistance, received the weekly newsletter on average, or were a unique web user in a given year.

Note 2: Break in series beginning in FY2017 when Labor Market Information technical assistance calls added (see note in 7a).

7d. Provide a customer satisfaction measure, if available.

The first survey began in November 2017 and results expected by late December 2017 to develop benchmark for later years.

CORE DECISION ITEM

Budget Unit 41945C

Department: Economic Development

Division: Business and Community Services

Core: Marketing Team

1. CORE FINANCIAL SUMMARY

	FY	2019 Budg	et Request		
EE PSD IRF Total TE Est. Fringe	GR	Federal	Other	Total	
PS	0	51,379	45,447	96,826	
EE	0	0	884,675	884,675	
PSD	0	0	517,563	517,563	
TRF	0	0	0	0	
Total	0	51,379	1,447,685	1,499,064	
FTE	0.00	0.26	1.15	1.41	
Est. Fringe	0	17,940	25,352	43,292	
Note: Fringes bud budgeted directly t	-	-	-	•	
Other Funds:	International Pror Economic Develo Economic Develo	pment Admi	nistrative Rev	olving Fund	

	FY 2019	Governor's	Recommen	dation
	ĠR	Fed	Other	Total
PS	0	51,379	45,447	96,826
EE	0	0	884,675	884,675
PSD	0	0	517,563	517,563
TRF	0	Ð	0	0
Total	0	51,379	1,447,685	1,499,064
FTE	0.00	0.26	1.15	1.41
Est. Fringe	0	17,940	25,352	43,292
-	s budgeted in H ectly to MoDOT,		-	_
Other Funds:	International P Economic Dev Economic Dev	elopment Ad	dministrative I	Revolving Fu

2. CORE DESCRIPTION

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The Marketing Team supports the Division of Business and Community services (BCS) as well as their parent agency the Department of Economic Development by providing email communications, print advertising, publishing, videography, website creation and management and other media production services. The team consists of professional graphic design artists, a videographer, and content writers. In addition to creating marketing collateral materials aimed at the public, they support the internal teams of BCS by designing and publishing applications, updating and distributing various reports, creating materials for events, and other digital communication specific to the Division of Business and Community Services.

The International Promotions Revolving Fund is a means for collection of private funds provided by companies in support of the services DED provides in accompanying businesses on foreign transactions. The Program Specific Distribution funding is used to support the Export Trade Program, which supports travel, trade show costs and other direct costs of Missouri businesses to develop opportunities in order to create export sales. The Export Initiative is supported by \$500,000 of the E&E funds included here.

The Division serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

CORE DECISION ITEM

Budget Unit 41945C

Department: Economic Development

Division: Business and Community Services

Core: Marketing Team

3. PROGRAM LISTING (list programs included in this core funding)

Marketing Team

4. FINANCIAL HISTORY

	FY 2015 Actual	FY 2016 Actual	FY 2017 Actual	FY 2018 Current Yr.	
Appropriation (All Funds)	3,145,208	3,211,050	3,016,454	3,016,454	
Less Reverted (All Funds)	(46,768)	(51,417)	(45,522)	0	
Less Restricted (All Funds)*	O O	0	0	0	
Budget Authority (All Funds)	3,098,440	3,159,633	2,970,932	3,016,454	
Actual Expenditures (All Funds)	1,252,932	1,481,981	1,947,764	N/A	
Unexpended (All Funds)	1,845,508	1,677,652	1,023,168	N/A	
Unexpended, by Fund:					
General Revenue	330,705	368,992	10,874	N/A	
Federal	114,738	50,731	51,379	N/A	
Other	1,400,065	1,258,289	960,915	N/A	

*Restricted amount is as of:

Reverted includes Governor's standard 3 percent reserve (when applicable). Restricted includes any extraordinary expenditure restriction (when applicable). Actual Expenditures (All Funds)

NOTES:

DEPARTMENT OF ECONOMIC DEVELOPMEN MARKETING

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VET	OES							
		PS	5.53	0	51,379	224,186	275,565	5
		EE	0.00	0	0	1,773,326	1,773,326	5
		PD	0.00	0	0	967,563	967,563	5
		Total	5.53	0	51,379	2,965,075	3,016,454	=
DEPARTMENT CO		INTS						
Core Reduction	1211 4569	PS	(4.12)	0	0	(178,739)	(178,739)	Reduce EDAF funding for GR NDI
Core Reduction	1211 2387	EE	0.00	0	0	(888,651)	(888,651)	Reduce EDAF funding for GR NDI
Core Reduction	1211 2387	PD	0.00	0	0	(450,000)	(450,000)	Reduce EDAF funding for GR NDI
NET	DEPARTMENT (CHANGES	(4.12)	0	0	(1,517,390)	(1,517,390))
DEPARTMENT CO	ORE REQUEST							
		PS	1.41	0	51,379	45,447	96,826	3
		EE	0.00	0	0	884,675	884,675	i
		PD	0.00	0	0	517,563	517,563	
		Totai	1.41	0	51,379	1,447,685	1,499,064	
GOVERNOR'S RE		CORE						_
		PS	1.41	0	51,379	45,447	96,826	i
		EE	0.00	0	0	884,675	884,675	i
		PD	0.00	0	0	517,563	517,563	
		Total	1.41	0	51,379	1,447,685	1,499,064	-

DECISION ITEM SUMMARY

Budget Unit Decision Item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MARKETING								
CORE								
PERSONAL SERVICES			_		_			
GENERAL REVENUE	162,504	3.56	0	0.00	0	0.00	0	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	51,379	0.26	51,379	0.26	51,379	0.26
DED ADMINISTRATIVE	1,340	0.04	45,447	1.15	45,447	1.15	45,447	1.15
ECON DEVELOP ADVANCEMENT FUND	0	0.00	178,739	4.12	0	0.00	0	0.00
TOTAL - PS	163,844	3.60	275,565	5.53	96,826	1.41	96,826	1.41
EXPENSE & EQUIPMENT							-	
GENERAL REVENUE	736,397	0.00	0	0.00	0	0.00	0	0.00
INTERNATIONAL PROMOTIONS REVOL	223,750	0.00	884,675	0.00	884,675	0.00	884,675	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	888,651	0.00	0	0.00	0	0.00
TOTAL - EE	960,147	0.00	1,773,326	0.00	884,675	0.00	884,675	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	562,093	0.00	0	0.00	0	0.00	0	0.00
INTERNATIONAL PROMOTIONS REVOL	261,680	0.00	517,563	0.00	517,563	0.00	517,563	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	450,000	0.00	0	0.00	0	0.00
TOTAL - PD	823,773	0.00	967,563	0.00	517,563	0.00	517,563	0.00
TOTAL	1,947,764	3.60	3,016,454	5.53	1,499,064	1.41	1,499,064	1.41
Pay Plan - 0000012								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	2,607	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	169	0.00
DED ADMINISTRATIVE		0.00	0	0.00	0	0.00	748	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	3,524	0.00
TOTAL	0	0.00	0	0.00	0	0.00	3,524	0.00
Restore GR-Mktg/Sales/Finance - 1419002								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	178,739	4.12	178,739	4.12
TOTAL - PS	0	0.00	0	0.00	178,739	4,12	178,739	4.12
EXPENSE & EQUIPMENT								

DECISION ITEM SUMMARY

GRAND TOTAL	\$1,947,764	3.60	\$3,016,454	5.53	\$3,016,454	5.53	\$3,019,978	5.53
TOTAL	0	0.00	0	0.00	1,517,390	4.12	1,517,390	4.12
TOTAL - PD	0	0.00		0.00	450,000	0.00	450,000	0.00
PROGRAM-SPECIFIC GENERAL REVENUE	0		0		450,000	0.00	450,000	0.00
TOTAL - EE	0	0.00	0	0.00	888,651	0.00	888,651	0.00
EXPENSE & EQUIPMENT GENERAL REVENUE	0	0.00	0	0.00	888,651	0.00	888,651	0.00
MARKETING Restore GR-Mktg/Sales/Finance - 1419002								
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Decision Item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Budget Unit								

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41945C		DEPARTMENT:	Economic Development		
BUDGET UNIT NAME: Marketing Team		DIVISION:	Business and Community Services		
See complete list of b	udget units below.				
1. Provide the amount by fund of personal	service flexibility and the a	amount by fund of	expense and equipment flexibility you are		
requesting in dollar and percentage terms provide the amount by fund of flexibility yo	and explain why the flexibi a are requesting in dollar a	lity is needed. If f and percentage te	lexibility is being requested among divisions, rms and explain why the flexibility is needed.		
	DEPARTME	NT REQUEST			
needed to ensure our ability to immediately address need include special or emergency projects and sta more efficient.	s any identified operational modi aff assistance for businesses, tra	ifications in order to p aining for employees,	appropriations for the Marketing Team. This flexibility is rovide the highest quality services to Missourians. Areas of purchase of supplies and other equipment to make the division Marketing EE (2387-0783) - \$1,338,651 * 10% - \$133,865		
2. Estimate how much flexibility will be us Year Budget? Please specify the amount.	ed for the budget year. Ho	w much flexibility	was used in the Prior Year Budget and the Current		
······································	CURRENT Y	/EAR	BUDGET REQUEST		
PRIOR YEAR	ESTIMATED AMO		ESTIMATED AMOUNT OF		
ACTUAL AMOUNT OF FLEXIBILITY USED	FLEXIBILITY THAT W		FLEXIBILITY THAT WILL BE USED		
\$0	Expenditures in PS and E&E v based on needs to cover oper address emergency and change	ational expenses,	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.		
3. Please explain how flexibility was used in the					
PRIOR YEAR EXPLAIN ACTUAL U	SE		CURRENT YEAR EXPLAIN PLANNED USE		
In FY 2017, the Marketing Team	n flexed \$0.	In FY 2018, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.			

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945	C, 41955C, and 41965C	DEPARTMENT:	Economic Development			
BUDGET UNIT NAME: MERIC, Marketing, Sa	les, and Finance	DIVISION:	Business and Community Services			
1. Provide the amount by fund of personal s dollar and percentage terms and explain wh fund of flexibility you are requesting in dolla	y the flexibility is needed. If	flexibility is being re	ense and equipment flexibility you are requesting in equested among divisions, provide the amount by dibility is needed.			
	DEPARTMEN					
teams are MERIC, Marketing, Sales, and Finance. - General Revenue (0101); PS \$744.982 * 10% = \$			ommunity Services Division (Section 7.015 of HB 7). These			
 Job Development & Training Fund (0155): PS \$1, Economic Development Advancement Fund (0783) Economic Development Administrative Fund (0543) 	s): PS \$1,667,011 * 10% = \$166,7	701 (32.64 FTE * 10% =	= 3.26); EE \$1,582,989 * 10% = \$158,299			
2. Estimate how much flexibility will be use Budget? Please specify the amount.	d for the budget year. How n	nuch flexibility was	used in the Prior Year Budget and the Current Year			
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT Y ESTIMATED AMO FLEXIBILITY THAT W	UNT OF	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED			
\$0	Expenditures in PS and E&E will on needs to cover operational ex emergency and changing situation	penses, address	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.			
3. Please explain how flexibility was used in the	prior and/or current years.					
PRIOR YEAR EXPLAIN ACTUAL L	JSE		CURRENT YEAR EXPLAIN PLANNED USE			
in FY 2017, there was \$0 flexed betwe	een the BCS Teams.	In FY 2018, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.				

DECISION (TEM DETAIL

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Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FŤE	DOLLAR	FTE	DOLLAR	FTE
MARKETING								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	5,922	0.19	4,029	0.13	0	0.00	0	0.00
RESEARCH ANAL II	0	0.00	65	0.00	0	0.00	0	0.00
RESEARCH ANAL III	0	0.00	136	0.00	0	0.00	0	0.00
RESEARCH ANAL IV	D	0.00	35	0.00	0	0.00	0	0.00
PLANNER II	0	0.00	131	0.00	0	0.00	0	0.00
MARKETING SPECIALIST	24,094	0.75	26,683	0.50	0	0.00	0	0.00
MARKETING SPECIALIST II	13,956	0.35	48,973	1.09	21,374	0.71	21,374	0.71
MARKETING SPECIALIST III	65,379	1.38	155,281	3.45	75,452	0.70	75,452	0.70
ECONOMIC DEV INCENTIVE SPEC 1	1,340	0.04	0	0.00	0	0.00	0	0.00
RESEARCH MANAGER B1	0	0.00	5,151	0.00	0	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	39,797	0.77	13,275	0.05	0	0.00	Û	0.00
DIVISION DIRECTOR	13,356	0.12	6,070	0.06	D	0.00	D	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	8,648	0.00	0	0.00	0	0.00
BUDGET/PLANNING ANALYST	0	0.00	39	0.00	0	0.00	0	, 0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	7,049	0.25	0	0.00	0	0.00
TOTAL - PS	163,844	3.60	275,565	5.53	96,826	1.41	96,826	1.41
TRAVEL, IN-STATE	12,418	0.00	89,836	0.00	2,272	0.00	2,272	0.00
TRAVEL, OUT-OF-STATE	81,734	0.00	82,531	0.00	77,171	0.00	77,171	0.00
FUEL & UTILITIES	0	0.00	3,508	0.00	0	0.00	0	0.00
SUPPLIES	101,183	0.00	155,150	0.00	24,032	0.00	24,032	0.00
PROFESSIONAL DEVELOPMENT	123,724	0.00	204,674	0.00	63,317	0.00	63,317	0.00
COMMUNICATION SERV & SUPP	2,686	0.00	186,751	0.00	5,963	0.00	5,963	0.00
PROFESSIONAL SERVICES	368,949	0.00	928,450	0.00	647,695	0.00	647,695	0.00
M&R SERVICES	14,492	0.00	15,000	0.00	0	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	10,000	0.00	0	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	2,000	0.00	0	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	26,237	D.00	14,729	0.00	14,729	0.00
OTHER EQUIPMENT	32,512	0.00	16,408	0.00	6,000	0.00	6,000	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1,000	0.00	0	0.00	0	0.00
BUILDING LEASE PAYMENTS	222,236	0.00	35,124	0.00	32,002	0.00	32,002	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	2,180	0.00	101	0.00	101	0.00
MISCELLANEOUS EXPENSES	213	0.00	12,278	0.00	10,194	0.00	10,194	0.00

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DECISION ITEM DETAIL

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Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019	
Decision Item	ACTUAL	ACTUAL	BUDGET DOLLAR	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Budget Object Class	DOLLAR	FTE		FTE	DOLLAR	FTE	DOLLAR	FTE	
MARKETING									
CORE									
REBILLABLE EXPENSES	0	0.00	2,199	0.00	1,199	0.00	1,199	0.00	
TOTAL - EE	960,147	0.00	1,773,326	0.00	884,675	0.00	884,675	0.00	
PROGRAM DISTRIBUTIONS	823,560	0.00	956,601	0.00	506,601	0.00	506,601	0.00	
REFUNDS	213	0.00	10,962	0.00	10,962	0.00	10,962	0.00	
TOTAL - PD	823,773	0.00	967,563	0.00	517,563	0.00	517,563	0.00	
GRAND TOTAL	\$1,947,764	3.60	\$3,016,454	5.53	\$1,499,064	1.41	\$1,499,064	1.41	
	\$1,460,994	3.56	\$0	0.00	\$0	0.00	\$0	0.00	
FEDERAL FUNDS	\$0	0.00	\$51,379	0.26	\$51,379	0.26	\$51,379	0.26	
OTHER FUNDS	\$486,770	0.04	\$2,965,075	5.27	\$1,447,685	1.15	\$1,447,685	1.15	

Department: Economic Development	
Program Name: Marketing Team	
Program is found in the following core budget(s): Marketing Team	
1a. What strategic priority does this program address?	
Teli Missouri's Story	
1b. What does this program do?	
The Marketing Team supports the Division of Business and Community Services and its parent agency the Department of Economic Devo of the value of the agency and its programs through digital and print media, e-mail marketing, events, and public relations.	velopment by increasing awareness
 What is the authorization for this program, i.e., federal or state statute, etc.? (include the federal program number, if applicable Section 620.010, RSMo., establishes the Department of Economic Development and its divisions. 	e.)
3. Are there federal matching requirements? If yes, please explain.	
No.	
4. Is this a federally mandated program? If yes, please explain.	
No.	
5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.	
Program Expenditure History	
5,000,000 -	
	65.0 ¹⁵ GR □GR
3,000,000	■OTHER
2,000,000	BTOTAL

Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

FY 2015 Actual

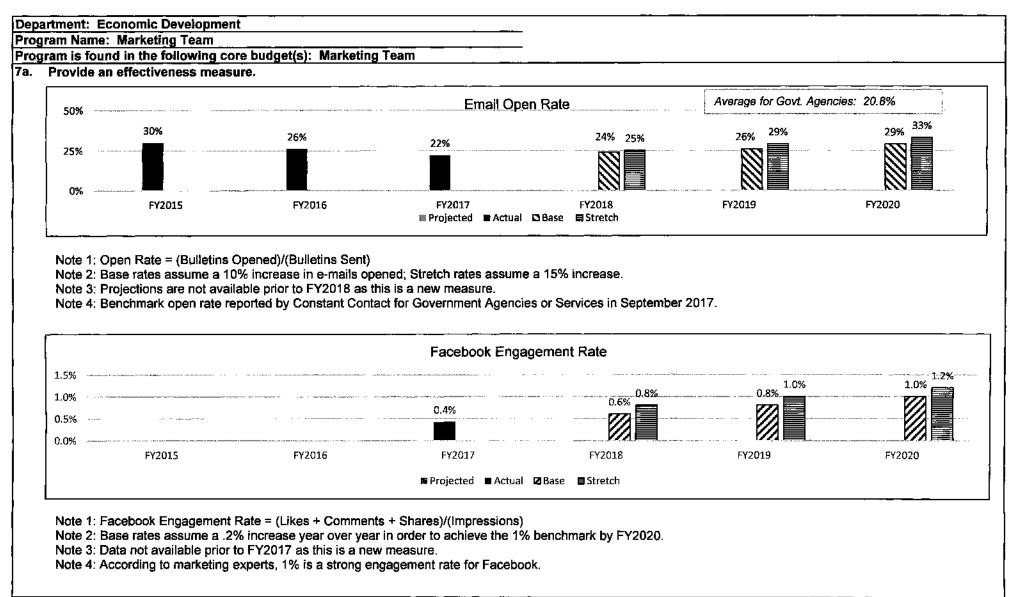
6. What are the sources of the "Other " funds?

FY15-FY17: International Promotions Revolving Fund (0567) and Economic Development Administrative Revolving Fund (0547). FY18: Economic Development Advancement Fund (0783), International Promotions Revolving Fund (0567) and Economic Development Administrative Revolving Fund (0547).

FY 2017 Actual

FY 2016 Actual

FY 2018 Planned



			Twitter Engage	ment Rate	Private Sector	Average: 1.53%
1.0%	w. / · · · · · · · · · · · · · · · · · ·		(0.4% 0.5%	0.5% 0.6%	0.8%
			0.3%			
0.0%	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020
			IS Projected ■ Actual	2 Base Stretch		
lote 3: Da lote 4: Tra	ta not available prior to	FY2017 as this is a new r	n order to achieve the .5% I neasure. of 1.53% for its business ser		h rates assume .2% increa	ISE .
lote 3: Da lote 4: Tra Provide a	ta not available prior to ackMaven reports an av n efficiency measure.	increase year over year in FY2017 as this is a new r	n order to achieve the .5% I measure.	vices benchmark category.	h rates assume .2% increa	156 .
lote 3: Da lote 4: Tra Provide a \$1.00	ta not available prior to ackMaven reports an av n efficiency measure.	increase year over year ir FY2017 as this is a new r erage engagement ratio o	n order to achieve the .5% I neasure. of 1.53% for its business ser Cost Efficient	vices benchmark category. cy Rate	h rates assume .2% increa	
lote 3: Da lote 4: Tra Provide a \$1.00	ta not available prior to ackMaven reports an av n efficiency measure.	increase year over year in FY2017 as this is a new r	n order to achieve the .5% I neasure. of 1.53% for its business ser	vices benchmark category.	\$0.19 \$0.17	\$0.16 \$0.14
lote 3: Da lote 4: Tra Provide a \$1.00	ta not available prior to ackMaven reports an av n efficiency measure. \$-	increase year over year in FY2017 as this is a new r erage engagement ratio o \$0.30	n order to achieve the .5% I neasure. of 1.53% for its business ser Cost Efficient \$0.23	vices benchmark category. cy Rate \$0.21 \$0.20	\$0.19 \$0.17 NN III	\$0.16 \$0.14
lote 3: Da lote 4: Tra	ta not available prior to ackMaven reports an av n efficiency measure.	increase year over year ir FY2017 as this is a new r erage engagement ratio o	n order to achieve the .5% I neasure. of 1.53% for its business ser Cost Efficient	vices benchmark category. cy Rate \$0.21 \$0.20 \$	\$0.19 \$0.17	\$0.16 \$0.14
lote 3: Da lote 4: Tra Provide a \$1.00 \$0.50 \$	ta not available prior to ackMaven reports an av n efficiency measure. \$- \$- FY2015	increase year over year in FY2017 as this is a new r erage engagement ratio o \$0.30 FY2016	n order to achieve the .5% to neasure. of 1.53% for its business ser Cost Efficient \$0.23 \$0.23 FY2017 ■ Projected ■ Actual 6	vices benchmark category. cy Rate \$0.21 \$0.20 \$	\$0.19 \$0.17 \$0.19 \$0.17 FY2019	\$0.16 \$0.14

Department: Economic Development

Program Name: Marketing Team

Program is found in the following core budget(s): Marketing Team

7c. Provide the number of clients/individuals served, if applicable.

	FY2015		FY2016		F2017		FY2018	FY2019	FY2020
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Unique Visitors	109,944	279,515	293,490	229,372	241,444	200,953	211,001	221,551	232,628
Social Media Followers	N/A	N/A	N/A	3005	_N/A	3852	4,045	4,247	4,459
Email Subscribers	N/A	817,419	N/A	1,057,828	N/A	1,477,096	1,550,951	1,628,498	1,709,923

Note 1: Subscribers total includes all of DED Gov Delivery Subscribers, not just BCS Marketing.

Note 2: Projection based on a 5% increase year over year.

7d. Provide a customer satisfaction measure, if available.

BCS will create a ten question survey for stakeholders related to the program. Five questions will be common across the Division. Five questions will be specific to the activities of this program. The five common questions will be aggregated annually and benchmarked against a baseline for division-wide improvement. The five questions specific to the program will be aggregated annually and benchmarked against a baseline for this program.

				N	IEW DECISIO						
				RANK	: <u></u>	OF	 				
Department: Ec	conomic Developme	nt				Budget Unit	41945C	41955C and 4	11965C		
	ess and Community				_	Dudget onit .		410000 unu -	10000		
	ration of GR-Market		Finance Te	ams	_ DI# 1419002	2					
1. AMOUNT OF	PEQUEST					- -					
T. AMOUNT OF)19 Budget	Request				FY 2019	9 Governor's	Recommen	dation	
		Federal	Other	Total			GR	Federal	Other	Total	
PS	1,667,011	0	0	1,667,011	_	PS	1,667,011	0	0	1,667,011	
EE	1,119,989	0	0	1,119,989		EE	1,119,989	0	0	1,119,989	
PSD	463,000	Ō	Ō	463,000		PSD	463,000	0	0	463,000	
TRF	0	0	0	. 0		TRF	´ 0	0	0	0	
Total	3,250,000	0	0	3,250,000	-	Total	3,250,000	0	0	3,250,000	
					-			·· · ·			
FTE	32.64	0.00	0.00	32.64	L .	FTE	32.64	0.00	0.00	32.64	
Est. Fringe	847,223	0	0	847,223	7	Est. Fringe	847,223	0	0	847,223	
Note: Fringes bu	Idgeted in House Bill	5 except for	certain fring	jes	1	Note: Fringes	budgeted in F	louse Bill 5 ex	cept for cert	ain fringes	
budgeted directly	to MoDOT, Highway	Patrol, and	Conservatio	on.		budgeted dired	ctly to MoDOT	", Highway Pat	trol, and Con	servation.	
						Other Funds:					
Other Funds:						Other Funds.					
2. THIS REQUES	ST CAN BE CATEGO	RIZED AS:								·· ·	
	New Legislation				New Program	m		X F	und Switch		
	Federal Mandate		-		Program Ex		-		Cost to Conti	nue	
	GR Pick-Up		-		Space Requ		-		quipment R		
	Pay Plan		-		Other:		-	· · · · · · · · · · · · · · · · · · ·			
			-	· ·				· · · · · ·			
3. WHY IS THIS	FUNDING NEEDED	? PROVID	E AN EXPL/	NATION FO	DR ITEMS CH	HECKED IN #2.	INCLUDE T	HE FEDERAL	OR STATE	STATUTOR	YOR
CONSTITUTION	AL AUTHORIZATIO	N FOR THIS	S PROGRAM	И.							
This New Decisi	on Item is being requ	ested in ord	er to restore	General Pe	venue fundin	a for the Marks	ting Soles on	d Einance To	ome In Fier		eeveral
BCS budget app	on Item is being requ propriations originally ues, if the Business F	funded by G	Seneral Reve	enue were s	witched to be	funded by the E	Economic Dev	elopment Adv	ancement F	und (0783).	Based on
estimated reven	ues, if the Business F	Recruitment	and Marketir	ng appropria	ation is restore	ed, DED has de	termined that	the EDAF fun	d will not be	sustainable a	is the
expenditures from	m EDAF will outpace	the revenue	łS.								
In order to contin	nue to provide the crit ervice and Expense a	ical services	s provided by	y the Market	iing, Sales an	d Finance Tean	ns, it is impera	ative that Gene	eral Revenue	e funding is re	estored for
both Personal Se	ervice and Expense a	and Equipme	ent. If this N	ew Decision	i Item is not a	pproved, it is cr	itical the EDA	F appropriatio	n be maintai	ned.	

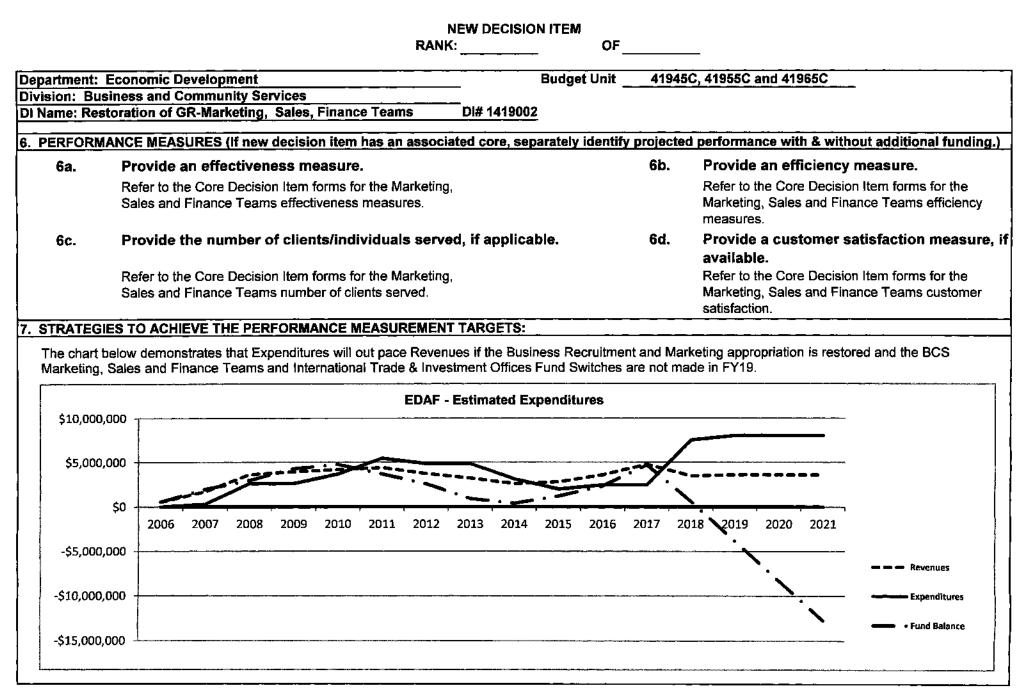
NEW DECISION ITEM

RANK:_____ OF____

Department: Economic Development				Budget Unit	41945C,	41955C and	41965C		
Division: Business and Community Serv	lces			_					
DI Name: Restoration of GR-Marketing, S		ams	DI# 1419002						
									<u> </u>
. DESCRIBE THE DETAILED ASSUMPTI					-	-		-	
of FTE were appropriate? From what sou									
utomation considered? If based on new imes and how those amounts were calcu	-	s request tie	to TAPP list		ot, explain wi	ny. Detail w	nich portions	s of the requ	est are on
imes and now those amounts were calcu									
The specific amount was derived based on t		itches from C	R to EDAF fo	or the Marketin	g, Sales and I	Finance Tear	ns. Please se	ee the EDAF	Revenues
Versus Expenditures Trend Chart under Nu	mber 7.								
5. BREAK DOWN THE REQUEST BY BUD				FUND SOUR					
	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Re
	GR	ĠR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Tim
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	<u> </u>	DOLLARS	FTE	DOLLAR
Marketing Team Personal Service	178,739	4.12					178,739	4.12	
Sales Team Personal Service	1,262,415	25.52					1,262,415	25.52	
Finance Team Personal Service	225,857	3.00					225,857	3.00	
Total PS	1,667,011	32.64	0	0.0	0	0.0	1,667,011	32.64	
Marketing Team EE	888,651						888,651		
Sales Team EE	124,020						124,020		
Finance Team EE	107,318						107,318		
fotal EE	1,119,989		0		0		1,119,989		
Marketing Team Program Distributions	450,000						450,000		
Sales Team Program Distributions	8,000						8,000		
Finance Team Program Distributions	5,000	_					5,000		
Total PSD	463,000		0		0	•	463,000	•	
Fransfers									
Total TRF	0		0		0		0		
Grand Total	3,250,000	32.64	0	0.0	0	0.0	3,250,000	32.64	
							0,200,000		

		RANK:		OF					
Department: Economic Development				Budget Unit	41945C.	41955C and	41965C		
Division: Business and Community Se	rvices		-	···· u · · · · · ·	,				
DI Name: Restoration of GR-Marketing		ams	DI# 1419002						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER	Gov Rec OTHER FTE	Gov Rec TOTAL	Gov Rec TOTAL	Gov Rec One-Time
Marketing Team PS	178,739	4.12		FIE	DOLLARS		DOLLARS	FTE	DOLLARS
Sales Team PS	1,262,415	25.52					178,739	4.12	
Finance Team PS	225,857	3.00					1,262,415	25.52	
Total PS	1,667,011	<u>32.64</u>		0.0	0	0.0	225,857 1 ,667,011	3.00 32.64	
Marketing Team EE	888,651						888,651		
Sales Team EE	124,020						124,020		
Finance Team EE	107,318						107,318		
Total EE	1,119,989		0		0		0 1,119,989	-	
Marketing Team Program Distributions	450,000						450,000		
Sales Team Program Distributions	8,000						8,000		
Finance Team Distributions	5,000						5,000		
Total PSD	463,000		0		0		463,000	-	(
Transfers									
Total TRF	0		0		0		0	-	
Grand Total	3,250,000	32.64	0	0.0	0	0.0	3,250,000	32.64	

NEW DECISION ITEM



DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MARKETING								
Restore GR-Mktg/Sales/Finance - 1419002								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	C	0.00	4,029	0.13	4,029	0.13
MARKETING SPECIALIST I	0	0.00	0	D.00	26,683	0.50	26,683	0.50
MARKETING SPECIALIST II	٥	0.00	0	0.00	27,599	0.38	27,599	0.38
MARKETING SPECIALIST III	0	0.00	0	0.00	92,435	3.00	92,435	3.00
COMMUNITY & ECONOMIC DEV MGRB1	Ó	0.00	0	0.00	13,275	0.05	13,275	0.05
DIVISION DIRECTOR	0	0.00	0	0.00	6,070	0.06	6,070	0.06
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	8,648	0.00	8,648	0.00
TOTAL - PS	0	0.00	0	0.00	178,739	4.12	178,739	4.12
TRAVEL, IN-STATE	C	0.00	0	0.00	87,564	0.00	87,564	0.00
TRAVEL, OUT-OF-STATE	C	0.00	0	0.00	5,360	0.00	5,360	0.00
FUEL & UTILITIES	C	0.00	0	0.00	3,508	0.00	3,508	0.00
SUPPLIES	C	0.00	0	0.00	131,118	0.00	131,118	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	141,357	0.00	141,357	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	180,788	0.00	180,788	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	290,755	0.00	290,755	0.00
M&R SERVICES	C	D.00	0	0.00	15,000	0.00	15,000	0.00
MOTORIZED EQUIPMENT	a	0.00	0	0.00	2,000	0.00	2,000	0.00
OFFICE EQUIPMENT	0	0.00	Ð	0.00	11,508	0.00	11,508	0.00
OTHER EQUIPMENT	C	0.00	0	0.00	10,408	0.00	10,408	0.00
PROPERTY & IMPROVEMENTS	0	0.00	0	0.00	1,000	0.00	1,000	0.00
BUILDING LEASE PAYMENTS	0	D.00	0	0.00	3,122	0.00	3,122	0.00
EQUIPMENT RENTALS & LEASES	a	0.00	0	0.00	2,079	0.00	2,079	0.00
MISCELLANEOUS EXPENSES	a	0.00	0	0.00	2,084	0.00	2,084	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	1,000	0.00	1,000	0.00
TOTAL - EE	0	0.00	0	0.00	888,651	0.00	888,651	0.00
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	450,000	0.00	450,000	0.00
TOTAL - PD	0	0.00	0	0.00	450,000	0.00	450,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$1,517,390	4.12	\$1,517,390	4.12
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$1,517,390	4.12	\$1,517,390	4.12
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

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CORE DECISION ITEM

Department:	Economic Develo	pment			Budget Unit	41955C				
Division:	Business and Co	mmunity So	ervices							
Core:	Sales Team									
1. CORE FINA	NCIAL SUMMARY			<u> </u>		····	· · · · · · · · · · · · · · · · · · ·		·····	
	FY :	2019 Budge	t Request			FY 2019 Governor's Recommendation				
		Federal	Other	Total		GR	Fed	Other	Total	
PS		0	7,088	7,088	P\$	0	0	7,088	7,088	
EE	0	0	0	0	EE	0	0	0	0	
PSD	0	0	0	0	PŜD	0	0	0	0	
TRF	0	0	0	0	TRF	0	0	0	0	
Total	0	0	7,088	7,088	Total	Ó	0	7,088	7,088	
FTE	0.00	0.00	0.25	0.25	FTE	0.00	0.00	0.25	0.25	
Est. Fringe	0		4,682	4,682	Est. Fringe	0		4.682	4.682	
	udgeted in House Bill				Note: Fringes b					
-	ly to MoDOT, Highwa	•	-		budgeted direct	-		•		
Other Funds:	Economic Develor Economic Develor					conomic Devel	•		evolving Fund (05 Ind (0783)	
2. CORE DESC	RIPTION									
				nity Services (BCS v business startup), is responsible for fac					
workforce, utilit ups. Regional	ties, permitting and lo International Trade M	cal, state an lanagers wo	d federal reso rk with busine	ources and incentive esses to facilitate e	s. With a knowledge of es, Regional Project M xporting and internatio s within that region. Re	lanagers work nal business o	with existing portunities	g business an Both profes	d new business s sional staff work i	

Sales Team

CORE DECISION ITEM

		<u> </u>		Bu	dget Unit 419	955C		
	Community S	ervices						
Sales Team								
IISTORY	·····		<u>-</u>		<u>-</u>			·
	FY 2015 Actual	FY 2016 Actual	FY 2017 Actual	FY 2018 Current Yr.		Actual Expe	nditures (All Funds)	
l Funds) All Funds)	1,465,879 (42,104)	1,376,630 (41,091)	1,401,523 (41,833)	1,401,523 0	5,000,000			
(All Funds)* (All Funds)	0 1,423,775	0	0 1,359,690	0 1,401,523	4,000,000			
ires (All Funds)	1,114,501	1,270,478	1,316,256	<u>N/A</u>	3,000,000	. <u>.</u>		
Funds)	309,274	65,061	43,434	<u> </u>				
Fund:					2,000,000	1,114,501	1,270,478	1,316,256
enue	267,954 34,409 6 911	58,112 0 6 949	36,346 0 7.088	N/A N/A N/A	1,000,000			
	0,311	0,343	7,000	0/0	o 📙	FY 2015	FY 2016	FY 2017
unt is as of:					L			· · ·
	Business and Sales Team HISTORY	Sales Team HISTORY FY 2015 Actual I Funds) 1,465,879 All Funds) (42,104) All Funds)* 0 (All Funds) 1,423,775 res (All Funds) 1,114,501 Funds) 309,274 Fund: 309,274 sinue 267,954 34,409 6,911 unt is as of:	Business and Community Services Sales Team HISTORY FY 2015 FY 2016 Actual Actual I Funds) 1,465,879 1,376,630 All Funds) 1,465,879 1,376,630 All Funds) 0 0 All Funds) 1,423,775 1,335,539 I All Funds) 1,114,501 1,270,478 Funds) 1,114,501 1,270,478 Funds) 309,274 65,061 Fund: 267,954 58,112 ad,409 0 6,911 6,949 0 6,949	Business and Community Services Sales Team HISTORY FY 2015 FY 2016 FY 2017 Actual Actual Actual I Funds) 1,465,879 1,376,630 1,401,523 All Funds) (42,104) (41,091) (41,833) All Funds) 0 0 0 (All Funds) 1,423,775 1,335,539 1,359,690 res (All Funds) 1,114,501 1,270,478 1,316,256 Funds) 267,954 58,112 36,346 34,409 0 0 0 6,911 6,949 7,088 34,409 0 ant is as of:	Business and Community Services Sales Team HISTORY FY 2015 FY 2016 FY 2017 FY 2018 Actual Actual Actual Current Yr. I Funds) 1,465,879 1,376,630 1,401,523 1,401,523 All Funds) 1,465,879 1,376,630 1,401,523 1,401,523 All Funds) 0 0 0 0 (All Funds)* 0 0 0 0 (All Funds) 1,423,775 1,335,539 1,359,690 1,401,523 res (All Funds) 1,114,501 1,270,478 1,316,256 N/A Funds) 309,274 65,061 43,434 N/A Fund: 267,954 58,112 36,346 N/A 34,409 0 0 N/A 0 N/A 6,911 6,949 7,088 N/A 0 N/A	Business and Community Services Sales Team Issues Team ISTORY I FY 2015 FY 2016 FY 2017 FY 2018 Actual Actual Current Yr. Solution Solution I Funds) 1,465,879 1,376,630 1,401,523 1,401,523 5,000,000 All Funds) 1,465,879 1,376,630 1,401,523 1,401,523 5,000,000 All Funds) (42,104) (41,091) (41,833) 0 4,000,000 All Funds) 1,423,775 1,335,539 1,359,690 1,401,523 3,000,000 res (All Funds) 1,114,501 1,270,478 1,316,256 N/A 3,000,000 Funds 309,274 65,061 43,434 N/A 2,000,000 1,000,000 1,000,000 0 1,000,000 0	Business and Community Services Sales Team ISTORY IFunds) 1,465,879 1,376,630 1,401,523 1,401,523 5,000,000 Actual Expe I Funds) 1,465,879 1,376,630 1,401,523 1,401,523 5,000,000 Actual Expe All Funds) (42,104) (41,091) (41,833) 0 1,100,0000 1,114,501 1,270,478 1,316,256 N/A 0 2,000,000 1,114,501 1,000,000 1,000,000	Business and Community Services Sales Team ISTORY ISTORY I Funds 1,465,879 1,376,630 1,401,523 1,401,523 Actual Actual Actual Current Yr. I Funds) 1,465,879 1,376,630 1,401,523 1,401,523 5,000,000 Actual Expenditures (All Funds) All Funds) (42,104) (41,091) (41,833) 0 4,000,000 1,114,501 1,270,478 4,000,000 1,114,501 1,270,478 4,000,000 4,000,000 4,000,000 4,000,000 1,014,501 1,270,478 4,000,000 1,000,000 1,014,501 1,270,478 4,000 4,000 4,000 6,911

SALES

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VET	OES	······						
		PS	25.77	0	0	1,269,503	1,269,503	
		EE	0.00	0	0	124,020	124,020	
		PD	0.00	0	0	8,000	8,000	-
		Total	25.77	0	0	1,401,523	1,401,523	
DEPARTMENT CO								
Core Reduction	1279 2801	PS	(25.52)	0	0	(1,262,415)	(1,262,415)	Reduce EDAF funding for GR NDI.
Core Reduction	1279 2802	EE	0.00	0	0	(124,020)	(124,020)	Reduce EDAF funding for GR NDI.
Core Reduction	1279 2802	PD	0.00	0	0	(8,000)	(8,000)	Reduce EDAF funding for GR NDI.
NET C		HANGES	(25.52)	0	0	(1,394,435)	(1,394,435)	
DEPARTMENT CO	RE REQUEST							
		PS	0.25	0	0	7,088	7,088	
		EE	0.00	0	0	0	0	
		PD	0.00	0	0	0	0	
		Total	0.25	0	0	7,088	7,088	-
GOVERNOR'S RE		CORE						-
		PS	0.25	0	0	7,088	7,088	
		ĒE	0.00	0	0	0	0	
		PD	0.00	0	0	0	0	
		Total	0.25	0	0	7,088	7,088	-

DECISION ITEM SUMMARY

Budget Unit		-			EV 0040	EV 2040	EV 0040	54 0040
Decision Item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SALES								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	1,188,196	24.56	0	0.00	0	0.00	0	0.00
DED ADMINISTRATIVE	D	0.00	7,088	0.25	7,088	0.25	7,088	0.25
ECON DEVELOP ADVANCEMENT FUND	0	0.00	1,262,415	25.52	0	0.00	0	0.00
TOTAL - PS	1,188,196	24.56	1,269,503	25.77	7,088	0.25	7,088	0.25
EXPENSE & EQUIPMENT								
GENERAL REVENUE	128,060	0.00	0	0.00	D	0.00	D	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	124,020	0.00	0	0.00	0	0.00
TOTAL - EE	128,060	0.00	124,020	0.00	0	0.00	0	0.00
PROGRAM-SPECIFIC								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	8,000	0.00	<u> </u>	0.00	0	0.00
TOTAL - PD	0	0.00	8,000	0.00	0	0.00	0	0.00
TOTAL	1,316,256	24.56	1,401,523	25.77	7,088	0.25	7,088	0.25
Pay Plan - 0000012								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	14,489	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	163	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	14,652	0.00
TOTAL	0	0.00	0	0.00	0	0.00	14,652	0.00
Restore GR-Mktg/Sales/Finance - 1419002								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	1,262,415	25.52	1,262,415	25.52
TOTAL - PS	0	0.00	0	0.00	1,262,415	25.52	1,262,415	25.52
EXPENSE & EQUIPMENT								
GENERAL REVENUE	Ó	0.00	0	0.00	124,020	D. 00	124,020	0.00
TOTAL - EE	0	0.00	0	0.00	124,020	0.00	124,020	0.00
PROGRAM-SPECIFIC					-			

DECISION ITEM SUMMARY

GRAND TOTAL	\$1,316,25	6 24.56	\$1,401,523	25.77	\$1,401,523	25.77	\$1,416,175	25.77
TOTAL		0 0.00	0	0.00	1, 394,435	25.52	1,394,435	25.52
TOTAL - PD	(0.00	0	0.00	8,000	0.00	8,000	0.00
PROGRAM-SPECIFIC GENERAL REVENUE	(00.00	0	0.00	8,000	0.00	8,000	0.00
SALES Restore GR-Mkto/Sales/Finance - 1419002								
Decision Item Budget Object Summary Fund	FY 2017 ACTUAL DOLLAR	FY 2017 ACTUAL FTE	FY 2018 BUDGET DOLLAR	FY 2018 BUDGET FTE	FY 2019 DEPT REQ DOLLAR	FY 2019 DEPT REQ FTE	FY 2019 GOV REC DOLLAR	FY 2019 GOV REC FTE

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41955C		DEPARTMENT:	Economic Development							
BUDGET UNIT NAME: Sales Team		DIVISION:	Business and Community Services							
See complete list of t	oudaet units below.		Business and Community Services							
·										
			expense and equipment flexibility you are							
		-	lexibility is being requested among divisions, rms and explain why the flexibility is needed							
provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.										
DEPARTMENT REQUEST										
ensure our ability to immediately address any ident	tified operational modifications ir	n order to provide the	appropriations for the Sales Team. This flexibility is needed to highest quality services to Missourians. Areas of need include supplies and other equipment to make the division more							
- Economic Development Advancement Fund: Sale	es PS (2801-0783) - \$1,262,415	* 10% = \$126,242 an	d Sales EE (2802-0783) - \$132,020 * 10% = \$13,202							
	ed for the budget year. Ho	w much flexibility	was used in the Prior Year Budget and the Current							
Year Budget? Please specify the amount.										
	CURRENT	/EAR	BUDGET REQUEST							
PRIOR YEAR	ESTIMATED AMO		ESTIMATED AMOUNT OF							
ACTUAL AMOUNT OF FLEXIBILITY USED	Expenditures in PS and E&E v		FLEXIBILITY THAT WILL BE USED Expenditures in PS and E&E will differ annually based on							
\$0	based on needs to cover open		needs to cover operational expenses, address emergency							
	address emergency and change		and changing situations, etc.							
3. Please explain how flexibility was used in th	e prior and/or current years.									
	<u>ег</u>									
EXPLAIN ACTUAL U	<u> </u>		EXPLAIN PLANNED USE							
In FY 2017, the Sales Team f	lexed \$0.	In FY 2018, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.								

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945	iC, 41955C, and 41965C	DEPARTMENT:	Economic Development								
BUDGET UNIT NAME: MERIC, Marketing, St	ales, and Finance	DIVISION:	Business and Community Services								
1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.											
DEPARTMENT REQUEST											
teams are MERIC, Marketing, Sales, and Finance. - General Revenue (0101): PS \$744,982 * 10% = \$	\$74,498 (17.6 FTE * 10% = 1.76)		Community Services Division (Section 7.015 of HB 7). These								
 Job Development & Training Fund (0155): PS \$1 Economic Development Advancement Fund (078) Economic Development Administrative Fund (054) 	3): PS \$1,667,011 * 10% = \$166,5	701 (32.64 FTE * 10% :	= 3.26); EE \$1,582,989 * 10% = \$158,299								
			used in the Prior Year Budget and the Current Year								
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT Y ESTIMATED AMO FLEXIBILITY THAT W	UNT OF	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED								
\$0	Expenditures in PS and E&E wil on needs to cover operational ex emergency and changing situation	xpenses, address needs to cover operational expenses, address emer									
3. Please explain how flexibility was used in the	e prior and/or current years.										
PRIOR YEAR CURRENT YEAR EXPLAIN ACTUAL USE EXPLAIN PLANNED USE											
In FY 2017, there was \$0 flexed betwee	een the BCS Teams.	In FY 2018, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.									

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SALES								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	11,843	0.38	41,124	1.00	0	0.00	0	0.00
SR OFFICE SUPPORT ASSISTANT	56,526	2.00	65,667	2.00	0	0.00	0	0.00
PLANNER III	0	0.00	56,447	1.00	0	0.00	0	0.00
MARKETING SPECIALIST I	129,218	3.68	174,765	3.75	0	0.00	0	0.00
MARKETING SPECIALIST II	167,932	4.25	11,475	2.80	٥	0.00	0	0.00
MARKETING SPECIALIST III	387,807	7.85	567,596	9.74	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	9,314	0.22	33,921	1.00	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPC III	38,545	0.87	29,357	1.00	٥	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	56,908	0.85	88,929	1.13	0	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	142,700	2.00	77,919	0.75	0	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	102	0.00	0	0.00	0	0.00
DIVISION DIRECTOR	40,068	0.38	40,085	0.25	0	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	72,072	0.87	74,766	1.10	0	0.00	0	0.00
LEGAL COUNSEL	0	0.00	257	0.00	0	0.00	0	0.00
OFFICE WORKER MISCELLANEOUS	10,412	0.33	0	0.00	0	0.00	0	0.00
MISCELLANEOUS PROFESSIONAL	2,363	0.04	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	55,928	0.79	0	0.00	0	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	7,088	0.25	7,088	0.25	7,088	0.25
OTHER	0	0.00	5	0.00	0	0.00	0	0.00
DIR OF LEGISLATIVE AFFAIRS	6,560	0.05	00	0.00	0	0.00	0	0.00
TOTAL - PS	1,188,196	24.56	1,269,503	25.77	7,088	0.25	7,088	0.2
TRAVEL, IN-STATE	46,965	0.00	28,213	0.00	0	0.00	0	0.00
TRAVEL, OUT-OF-STATE	3,935	0.00	12,837	0.00	0	0.00	0	0.00
FUEL & UTILITIES	0	0.00	2,013	0.00	0	0.00	0	0.00
SUPPLIES	2,598	0.00	12,111	0.00	0	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	18,679	0.00	17,319	0.00	0	0.00	0	0.00
COMMUNICATION SERV & SUPP	28,604	0.00	26,563	0.00	0	0.00	0	0.00
PROFESSIONAL SERVICES	21,927	0.00	12,184	0.00	0	0.00	0	0.00
M&R SERVICES	2,816	0.00	574	0.00	0	0.00	Ŭ	0.00
COMPUTER EQUIPMENT	0	0.00	1,830	0.00	0	0.00	0	0.00
MOTORIZED EQU(PMENT	0	0.00	600	0.00	0	0.00	0	0.00
OFFICE EQUIPMENT	449	0.00	2,426	0.00	0	0.00	0	0.00

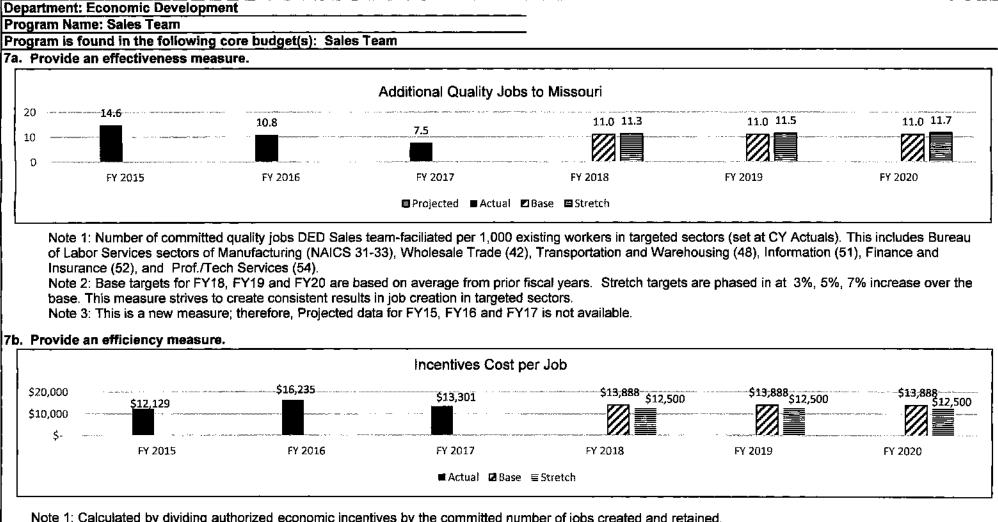
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DECISION ITEM DETAIL

EV 2047	EV 2017	EV 2019	EV 2019	EV 2040	EV 2010	EV 2010	FY 2019	
							GOV REC	
				-			FTE	
DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR		
1,199	0.00	961	0.00	0	0.00	0	0.00	
0	0.00	600	D.DD	0	0.00	0	0.00	
700	0.00	192	0.00	0	0.00	0	0.00	
0	0.00	1,069	0.00	0	0.00	0	0.00	
188	0.00	3,219	0.00	0	0.00	0	0.00	
0	0.00	1,309	0.00	0	0.00	0	0.00	
128,060	0.00	124,020	0.00	0	0.00	0	0.00	
D	0.00	8,000	0.00	0	0.00	٥	0.00	
D	0.00	8,000	0.00	0	0.00	0	0.00	
\$1,316,256	24.56	\$1,401,523	25.77	\$7,088	0.25	\$7,088	0.25	
\$1,316,256	24.56	\$0	0.00	\$0	0.00	\$0	0.00	
\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	
\$0	0.00	\$1,401,523	25.77	\$7,088	0.25	\$7,088	0.25	
	0 700 0 188 0 128,060 0 \$1,316,256 \$1,316,256 \$0	ACTUAL DOLLAR ACTUAL FTE 1,199 0.00 0 0.00 700 0.00 700 0.00 188 0.00 0 0.00 188 0.00 0 0.00 128,060 0.00 0 0.00 \$1,316,256 24.56 \$1,316,256 24.56 \$0 0.00	ACTUAL DOLLAR ACTUAL FTE BUDGET DOLLAR 1,199 0.00 961 0 0.00 600 700 0.00 192 0 0.00 1,069 188 0.00 3,219 0 0.00 1,309 128,050 0.00 124,020 0 0.00 8,000 \$1,316,256 24.56 \$1,401,523 \$1,316,256 24.56 \$0 \$0 0.00 \$0	ACTUAL DOLLAR ACTUAL FTE BUDGET DOLLAR BUDGET FTE 1,199 0.00 961 0.00 0 0.00 600 0.00 700 0.00 192 0.00 0 0.00 1,069 0.00 188 0.00 3,219 0.00 0 0.00 1,309 0.00 128,050 0.00 8,000 0.00 0 0.00 8,000 0.00 \$1,316,256 24.56 \$1,401,523 25.77 \$1,316,256 24.56 \$0 0.00	ACTUAL DOLLAR ACTUAL FTE BUDGET DOLLAR BUDGET FTE DEPT REQ DOLLAR 1,199 0.00 961 0.00 0 0 0.00 600 0.00 0 700 0.00 192 0.00 0 0 0.00 1,069 0.00 0 1,88 0.00 3,219 0.00 0 0 0.00 1,309 0.00 0 128,060 0.00 124,020 0.00 0 0 0.00 8,000 0.00 0 1316,256 24.56 \$1,401,523 25.77 \$7,088 \$1,316,256 24.56 \$0 0.00 \$0 \$0 0.00 \$0 0.00 \$0	ACTUAL DOLLAR ACTUAL FTE BUDGET DOLLAR BUDGET FTE DEPT REQ DOLLAR DEPT REQ FTE 1,199 0.00 961 0.00 0 0.00 0 0.00 600 0.00 0.00 0.00 0 0.00 192 0.00 0.00 0.00 0 0.00 1,069 0.00 0.00 0.00 188 0.00 3,219 0.00 0.00 0.00 128,060 0.00 124,020 0.00 0.00 0.00 0 0.00 8,000 0.00 0.00 0.00 1316,256 24.56 \$1,401,523 25.77 \$7,088 0.25 \$1,316,256 24.56 \$0 0.00 \$0 0.00 0.00	ACTUAL DOLLAR ACTUAL FTE BUDGET DOLLAR BUDGET FTE DEPT REQ DOLLAR DEPT REQ FTE GOV REC DOLLAR 1,199 0.00 961 0.00 0 0 0 0 0 0 0.00 600 0.00 0 0 0 0 0 0 0 0.00 192 0.00 0	

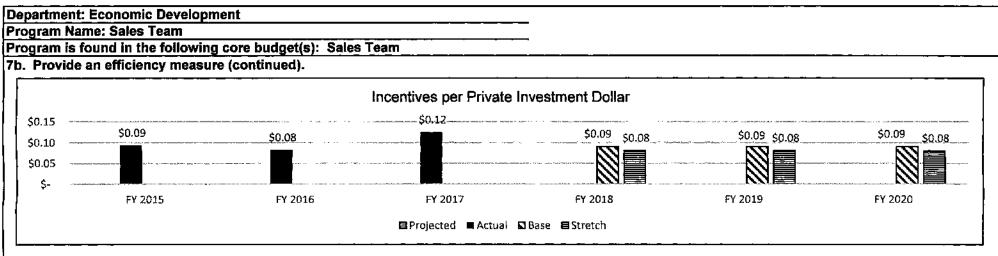
Department: Economic Development
Program Name: Sales Team
Program is found in the following core budget(s): Sales Team
1a. What strategic priority does this program address?
Grow Missouri's Businesses
1b. What does this program do?
 The Sales Team facilitates the increase and retention of high quality* private sector jobs and private sector investment.
 Facilitate the growth of existing businesses and new business startups.
 Provide program education and training to local governments, non-profits, community organizations, and private citizens to help develop and grow
Missouri communities.
*DED strives to facilitate job growth with wages at or above the county average wage. Quality jobs include jobs eligible for the Missouri Works program,
which starts at 80% of a county's average wage.
2. What is the authorization for this program, i.e., federal or state statute, etc.? (include the federal program number, if applicable.)
Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.
3. Are there federal matching requirements? If yes, please explain.
Νο
4. Is this a federally mandated program? If yes, please explain.
No
5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.
Program Expenditure History
3,000,000
2,000,000 198 198 120 120 120 120 120 120 120 120 120 120
FY 2015 Actual FY 2016 Actual FY 2017 Actual FY 18 Planned
Note: Planned Expenditures for GR reflect 3% Governor's Reserve.
6. What are the sources of the "Other " funds?
FY15-FY17: Economic Development Administrative Revolving Fund (0547).
FY18: Economic Development Advancement Fund (0783) and Economic Development Administrative Revolving Fund (0547).



Note 1: Calculated by dividing authorized economic incentives by the committed number of jobs created and retained.

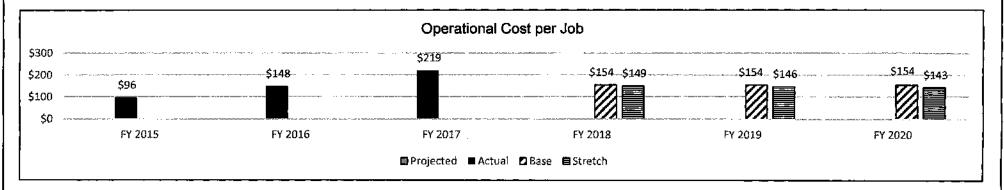
Note 2: Base targets for FY18, FY19 and FY20 are based on average from prior fiscal years. Stretch targets assume a 10% decrease in the state's incentive per job.

Note 3: According to data from the Upjohn Institute Panel Database on Incentives and Taxes, Missouri has been more efficient in offering incentives than other states. Missouri's business incentives in 2015 were only .48% of the state's Export-Based Industry Value Add. This compares to the U.S. average of .77%. Note 4: This is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.



Note 1: Calculated by dividing the total authorized economic incentives by the total private capital investment commitments. Note 2: Base targets for FY18, FY19 and FY20 are based on weighted average from prior fiscal years. Stretch targets assume a 10% decrease in average incentives per year.

Note 3: This is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.



Note 1: Calculated by dividing Sales Program budget by the committed number of jobs created and retained.

Note 2: Base targets for FY18, FY19 and FY20 are based on average from prior fiscal years. Stretch targets are phased in at 3%, 5%,7% decrease from base goal. This measure strives to consistently decrease the state's operational cost per job.

Note 3: This is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

7c. Provide the number of clients/individuals served, if applicable.

	FY 2015		FY_2016		FY 2017		FY 2018	FY 2019	FY 2020
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Announced Projects	N/A	173	N/A	127	N/A	109	136	136	136
Jobs Created/Retained	N/A	11,667	N/A	8,590	N/A	6,015	8,757	8,757	8,757
Average Wages	N/A	\$56,200	N/A	\$59,041	N/A	\$57,977	\$57,739	\$57,739	\$57,739
Private Capital Invested	N/A	\$1.53B	N/A	\$1.71B	N/A	\$.65B	\$1.29B	\$1.29B	\$1.29B

Note 1: FY15, FY16, FY17 actuals reflect project committments facilitated by the DED sales team.

Note 2: The projections for FY18 - 20 are based on the average of the actual results from FY15 - 17.

Note 3: Projections align with Base targets set in 7a and 7b. Stretch targets are based on results that exceed projections.

7d. Provide a customer satisfaction measure, if available.

BCS will create a ten question survey for stakeholders related to the program. Five questions will be common across the Division. Five questions will be specific to the activities of this program. The five common questions will be aggregated annually and benchmarked against a baseline for division-wide improvement. The five questions specific to the program will be aggregated annually and benchmarked against a baseline for improvements to this program.

NEW DECISION ITEM											
				RANK	:	OF					
Department: E	conomic Developme	ent			Bud	get Unit	41945C, 4	41955C and 4'	1965C	. .	
Division: Business and Community Services						-					
DI Name: Resto	oration of GR-Market	ting, Sales,	Finance Te	ams	DI# 1419002						
1. AMOUNT OF	REQUEST		·		· ·			•••• ·	·		
	FY 2	019 Budget	Request				EY 2019	Governor's F	Recommen	dation	
		Federal	Other	Total			GR	Federal	Other	Total	
PS	1,667,011	0	0	1,667,011	- P\$	•	1,667,011	0	0	1,667,011	
EE	1,119,989	Ō	Ō	1,119,989			1,119,989	0	Ō	1,119,989	
PSD	463,000	0	0	463,000			463,000	0	0	463,000	
TRF	0	0	0	0	TRF		0	0	0	0	
Total	3,250,000	0	0	3,250,000	Tota	1	3,250,000	0	0	3,250,000	
FTE	32.64	0.00	0.00	32.64	FTE		32.64	0.00	0.00	32.64	
Est. Fringe	847,223	0	0	847,223	Est.	Fringe	847,223	0	0	847,223	
	udgeted in House Bill	5 except for	certain fring				budgeted in H	louse Bill 5 exc	ept for certa	ain fringes	
budgeted directl	y to MoDOT, Highway	y Patrol, and	Conservatio	n.	budg	eted dired	ctly to MoDOT,	. Highway Patr	ol, and Con	servation.	
Other Funds:					Othe	r Funds:					
2. THIS REQUE	ST CAN BE CATEGO	ORIZED AS:									
	New Legislation				New Program			X Fi	und Switch		
	Federal Mandate		-		Program Expansi	חר	_		ost to Contir	nue	
	GR Pick-Up		-		Space Request	211	-			eplacement	
· · · · · · · · · · · · · · · · · · ·	Pay Plan		-		Other:		-			spicesenteine	
			-								
3. WHY IS THIS	FUNDING NEEDED	? PROVIDE	E AN EXPLA	NATION FO	OR ITEMS CHECK	ED IN #2.	INCLUDE TH	E FEDERAL	OR STATE	STATUTOR	YOR
	AL AUTHORIZATIO										
This New Decisi BCS budget app estimated reven expenditures fro	ion Item is being requ propriations originally ues, if the Business F m EDAF will outpace	lested in orde funded by G Recruitment i the revenue	er to restore eneral Reve and Marketir es.	General Re nue were so ng appropria	evenue funding for t witched to be funde ation is restored, DE	he Marke d by the E D has de	eting, Sales an Economic Deve Itermined that f	d Finance Tea elopment Adva the EDAF fund	ms. In Fisc incement Fi will not be	al Year 2018 und (0783). I sustainable a	, several Based on as the
In order to contil both Personal S	nue to provide the crit ervice and Expense a	tical services and Equipme	s provided by ent. If this No	the Market ew Decision	ing, Sales and Fina I Item is not approv	nce Tean ed, it is cri	ns, it is impera itical the EDAF	tive that Gene appropriation	ral Revenue be maintair	e funding is re ned.	estored for

RANK: _____ OF ____

Department: Economic Development

Budget Unit 41945C, 41955C and 41965C

Division: Business and Community Services

DI Name: Restoration of GR-Marketing, Sales, Finance Teams DI# 1419002

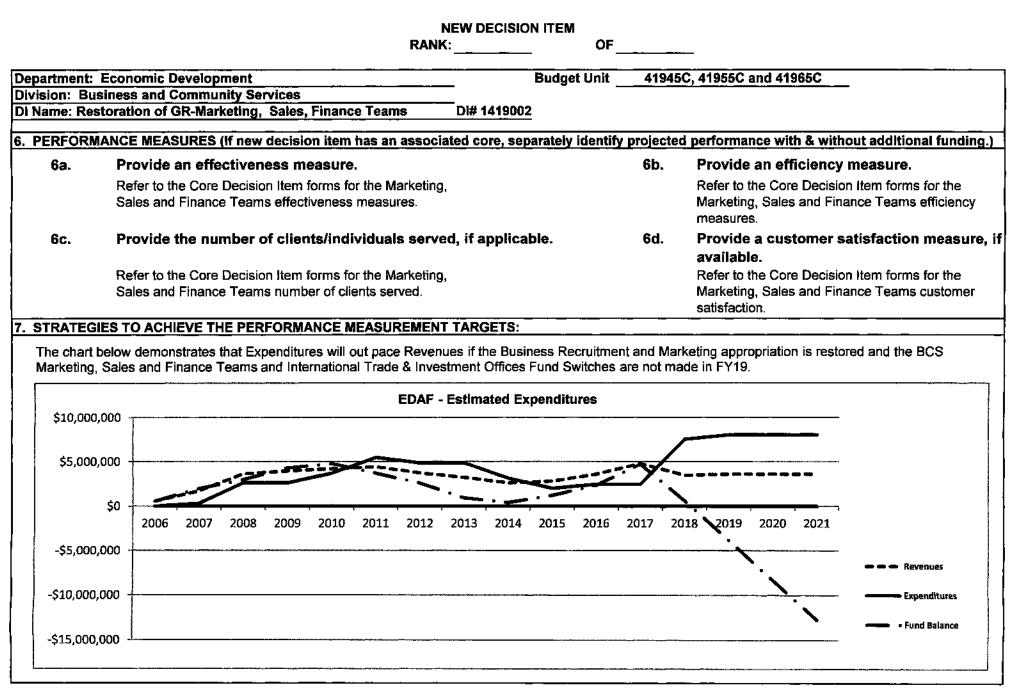
4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The specific amount was derived based on the FY18 fund switches from GR to EDAF for the Marketing, Sales and Finance Teams. Please see the EDAF Revenues Versus Expenditures Trend Chart under Number 7.

	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Rec
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
Marketing Team Personal Service	178,739	4.12					178,739	4,12	
Sales Team Personal Service	1,262,415	25.52					1,262,415	25.52	
Finance Team Personal Service	225,857	3.00					225,857	3.00	
Total PS	1,667,011	32.64	0	0.0	0	0.0	1,667,011	32.64	
Marketing Team EE	888,651						888,651		
Sales Team EE	124,020						124,020		
Finance Team EE	107,318						107,318		
Total EE	1,119,989	-	0	•	0		1,119,989	•	
Marketing Team Program Distributions	450,000						450,000		
Sales Team Program Distributions	8,000						8,000		
Finance Team Program Distributions	5,000						5,000		
Total PSD	463,000	-	0	-	0		463,000	-	
Transfers									
Total TRF	0	-	0	•	0		0	-	
Grand Total	3,250,000	32.64	0	0.0	0	0.0	3,250,000	32.64	

RANK:_____ OF____

Department: Economic Development			Budget Unit	41945C,	41955C and				
Division: Business and Community Ser DI Name: Restoration of GR-Marketing,		ams	DI# 1419002				······		
				• 					
	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec
Rudget Object Class Lab Class	GR DOLLARS	GR FTE	FED DOLLARS	FED FTE	OTHER DOLLARS	OTHER FTE	TOTAL DOLLARS	TOTAL FTE	
Budget Object Class/Job Class Marketing Team PS	178,739	4.12		FIE	DULLARS		178,739	4,12	DOLLAR
Sales Team PS	1,262,415	25.52					1,262,415	25.52	
Finance Team PS	225,857	3.00					225,857	3.00	
Total PS	1,667,011	32.64	0	0.0	0	0.0	1,667,011	32.64	
	1,007,011	52.04	Ŭ	0.0	Ŭ	0.0	1,007,017	J2.04	
Marketing Team EE	888,651						888,651		
Sales Team EE	124,020						124,020		
Finance Team EE	107,318						107,318		
							0		
Total EE	1,119,989		0	-	0		1,119,989		
Marketing Team Program Distributions	450,000						450,000		
Sales Team Program Distributions	8,000						8,000		
Finance Team Distributions	5,000						5,000		
Total PSD	463,000		0		0		463,000		
Transfers									
Total TRF	0		0		0		0		
Grand Total	3,250,000	32.64	0	0.0	0	0.0	3,250,000	32.64	



DECISION ITEM DETAIL

DEPARTMENT OF ECONOMIC DI Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SALES	<u> </u>							
Restore GR-Mktg/Sales/Finance - 1419002								
ADMIN OFFICE SUPPORT ASSISTANT	C	0.00	0	0.00	41,124	1.00	41,124	1.00
SR OFFICE SUPPORT ASSISTANT	C	0.00	0	0.00	65,667	2.00	65,667	2.00
PLANNER III	C	0.00	0	0.00	56,447	1.00	56,447	1.00
MARKETING SPECIALIST I	Ċ	0.00	0	0.00	174,765	3.75	174,765	3.75
MARKETING SPECIALIST II	C	0.00	0	0.00	11,737	2.80	11,737	2.80
MARKETING SPECIALIST III	C	0.00	0	0.00	567,596	9.74	567,596	9.74
ECONOMIC DEV INCENTIVE SPEC I	C	0.00	0	0.00	33,921	1.00	33,921	1.00
ECONOMIC DEV INCENTIVE SPC III	C	0.00	0	0.00	29,357	1.00	29,357	1.00
COMMUNITY & ECONOMIC DEV MGRB1	c	0.00	0	0.00	88,929	1.13	88,929	1.13
COMMUNITY & ECONOMIC DEV MGRB2	C	0.00	0	0.00	77,91 9	0.75	77,919	0.75
DESIGNATED PRINCIPAL ASST DEPT	C	0.00	0	0.00	102	0.00	102	0.00
DIVISION DIRECTOR	C	0.00	0	0.00	40,085	0.25	40,085	0.25
DESIGNATED PRINCIPAL ASST DIV	C	0.00	D	0.00	74,766	1.10	74,766	1.10
TOTAL - PS	C	0.00	0	0.00	1,262,415	25.52	1,262,415	25.52
TRAVEL, IN-STATE	c	0.00	0	0.00	30,043	0.00	30,043	0.00
TRAVEL, OUT-OF-STATE	C	0.00	D	0.00	12,837	0.00	12,837	0.00
FUEL & UTILITIES	C	0.00	0	0.00	2,013	0.00	2,013	0.00
SUPPLIES	C	0.00	0	0.00	12,111	0.00	12,111	0.00
PROFESSIONAL DEVELOPMENT	C	0.00	Û	0.00	17,319	0.00	17,319	0.00
COMMUNICATION SERV & SUPP	C	0.00	0	0.00	26,563	0.00	26,563	0.00
PROFESSIONAL SERVICES	Ċ	0.00	0	0.00	12,184	0.00	12,184	0.00
M&R SERVICES	Ċ	0.00	0	0.00	574	0.00	574	0.00
MOTORIZED EQUIPMENT	C	0.00	0	0.00	600	0.00	600	0.00
OFFICE EQUIPMENT	C	0.00	0	0.00	2,426	0.00	2,426	0.00
OTHER EQUIPMENT	C	0.00	0	0.00	961	0.00	961	0.00
PROPERTY & IMPROVEMENTS	0	0.00	0	D.D0	600	0.00	600	0.00
BUILDING LEASE PAYMENTS	۵	0.00	0	0.00	192	0.00	192	0.00
EQUIPMENT RENTALS & LEASES	C		0	0.00	1,069	0.00	1,069	0.00
MISCELLANEOUS EXPENSES	C	0.00	0	0.00	3,219	0.00	3,219	0.00
REBILLABLE EXPENSES	C		0	0.00	1,309	0.00	1,309	0.00
TOTAL - EE	0	0.00	0	0.00	124,020	0.00	124,020	0.00

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DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SALES						· • ·		
Restore GR-Mktg/Sales/Finance - 1419002								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	8,000	0.00	8,000	0.00
TOTAL - PD	0	0.00	0	0.00	8,000	0.00	8,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$1,394,435	25.52	\$1,394,435	25.52
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$1,394,435	25.52	\$1,394,435	25.52
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Budget Unit 41965C

Department: Economic Development Division: Business and Community Services

Core: Finance Team

1. CORE FINANCIAL SUMMARY

	F١	/ 2019 Budge	t Request			FY 2019	Governor's	Recommend	ation
	GR	Federal	Other	Totai		GR	Fed	Other	Total
PS	631,527	0	44,352	675,879	PS	631,527	0	44,352	675,879
EE	0	0	3,890	3,890	EE	O	0	3,890	3,890
PSD	0	0	0	0	PSD	0	0	0	C
TRF	0	0	0	0	TRF	0	0	0	C
Total	631,527	0	48,242	679,769	Total	631,527	0	48,242	679,769
FTE	15.52	0.00	1.00	16.52	FTE	15.52	0.00	1.00	16.5
Est. Fringe	347,544	0	23,481	371,024	Est. Fringe	347,544	0	23,481	371,024
Note: Fringes I	budgeted in House E	Bill 5 except fo	r certain fring	les		s budgeted in H		-	-
budgeted direc	tly to MoDOT, Highw	vay Patrol, and	d Conservatio	on.	budgeted dire	ectly to MoDOT,	Highway Pa	atrol, and Con	servation.
Other Funds:	State Supplemer				Other Funds:	State Supplem Economic Dev			

The Finance Team, within the Division of Business and Community Services (BCS), is responsible for evaluating community projects for state financial assistance and packaging incentive proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processing large volumes of financial program applications including tax credits, loans and grants.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional, technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

3. PROGRAM LISTING (list programs included in this core funding)

Finance Team

CORE DECISION ITEM

Department: Economic Development

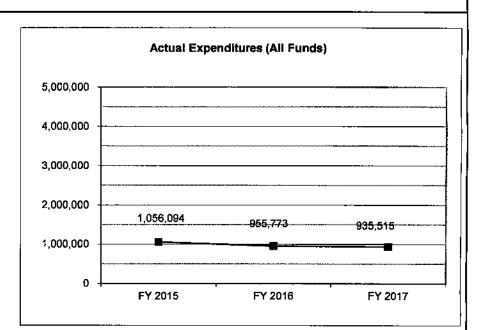
Budget Unit 41965C

Division: Business and Community Services

Core: Finance Team

4. FINANCIAL HISTORY

	FY 2015 Actual	FY 2016 Actual	FY 2017 Actual	FY 2018 Current Yr.
	4 000 050	4 000 004	4 047 044	4 047 044
Appropriation (All Funds)	1,296,853	1,000,264	1,017,944	1,017,944
Less Reverted (All Funds)	(31,381)	(28,587)	(29,092)	(18,946)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	1,265,472	971,677	988,852	998,998
Actual Expenditures (All Funds)	1,056,094	955,773	935,515	N/A
Unexpended (All Funds)	209,378	15,904	53,337	N/A
Unexpended, by Fund:				
General Revenue	78,958	10,960	47,306	N/A
Federal	118,119	0	0	N/A
Other	12,301	4,944	6,031	N/A



*Restricted amount is as of:

Reverted includes Governor's standard 3 percent reserve (when applicable). Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

FINANCE

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETO	FS					· · · · · · ·		
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		PS	19.52	631,527	0	270,209	901,736	i
		EĘ	0.00	0	0	111,208	111,208	1
		PD	0.00	0	0	5,000	5,000	1
		Total	19.52	631,527	0	386,417	1,017,944	-
DEPARTMENT CO	RE ADJUSTME	INTS						
Core Reduction	1291 2812	PS	(3.00)	0	0	(225,857)	(225,857)	Reduce EDAF funding for GR NDI.
Core Reduction	1291 2816	EE	0.00	0	0	(107,318)	(107,318)	Reduce EDAF funding for GR NDI.
Core Reduction	1291 2816	PD	0.00	0	0	(5,000)	(5,000)	Reduce EDAF funding for GR NDI.
Core Reallocation	460 2407	PS	0.00	0	0	0	0	More closely align to budget actuals.
NET D	EPARTMENT (CHANGES	(3.00)	0	0	(338,175)	(338,175)	1
DEPARTMENT CO	RE REQUEST							
		PS	16.52	631,527	0	44,352	675,879	1
		EE	0.00	0	0	3,890	3,890)
		PD	0.00	0	0	0	0	
		Total	16.52	631,527	0	48,242	679,769	
GOVERNOR'S REC		CORE						-
		PS	16.52	631,527	0	44,352	675,879	l i i i i i i i i i i i i i i i i i i i
		EE	0.00	0	0	3,890	3,890	1
		PD	0.00	0	0	0	0	
		Total	16 <i>.</i> 52	631,527	0	48,242	679,769	-

DECISION ITEM SUMMARY

Budget Unit Decision Item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
			DULLAR		DOLLAR		DULLAR	<u> </u>
FINANCE								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	784,356	17.51	631,527	15.52	631,527	15.52	631,527	15.5
STATE SUPP DOWNTOWN DEVELOPMNT	41,904	1.01	44,352	1.00	44,352	1.00	44,352	1.0
ECON DEVELOP ADVANCEMENT FUND		0.00	225,857	3.00	0	0.00	0	0.0
TOTAL - PS	826,260	18.52	901,736	19.52	675,879	16.52	675,879	16.5
EXPENSE & EQUIPMENT								
GENERAL REVENUE	60,992	0.00	0	0.00	0	0.00	Ď	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	307	0.00	3,890	0.00	3,890	0.00	3,890	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	107,318	0.00	0	0.00	0	0.0(
TOTAL - EE	61,299	0.00	111,208	0.00	3,890	0.00	3,890	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	47,956	0.00	0	0.00	0	0.00	Q	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	5,000	0.00	0	0.00	0	0.00
TOTAL - PD	47,956	0.00	5,000	0.00	0	0.00	0	0.00
TOTAL	935,515	18.52	1,017,944	19.52	679,769	16.52	679,769	16.5
Pay Plan - 0000012								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	11 ,254	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	0	0.00	650	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	11,904	0.00
TOTAL	0	0.00	0	0.00	0	0.00	11,904	0.00
Restore GR-Mktg/Sales/Finance - 1419002								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	225,857	3.00	225,857	3.00
TOTAL - PS	0	0.00	0	0.00	225,857	3.00	225,857	3.00
EXPENSE & EQUIPMENT							-	
GENERAL REVENUE	0	0.00	0	0.00	107,318	0.00	107,318	0.00
TOTAL - EE	0	0.00	0	0.00	107,318	0.00	107,318	0.00
PROGRAM-SPECIFIC								2100

DECISION ITEM SUMMARY

TOTAL	0	0.00	0	0.00	338,175	3.00	338,175	3.00
TOTAL - PD	0	0.00	0	0.00	5,000	0.00	5,000	0.00
PROGRAM-SPECIFIC GENERAL REVENUE	0	0.00	0	D.00	5,000	0.00	5,000	0.00
Restore GR-Mktg/Sales/Finance - 1419002								
FINANCE								
Budget Object Summary Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	GOV REC DOLLAR	GOV REC FTE
	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	FY 2019 DEPT REQ	FY 2019	FY 2019
Budget Unit Decision Item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	EV 0040	FV 0846	D/ 66/6

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41965C		DEPARTMENT:	Economic Development							
BUDGET UNIT NAME: Finance Team		DIVISION:	Business and Community Services							
See complete list of b	udget units below.									
A. Devide the encount has fined of non-one law										
· · ·	-	-	expense and equipment flexibility you are requesting							
by fund of flexibility you are requesting in d		-	eing requested among divisions, provide the amount							
by fund of nexionity you are requesting in d	ionar and percentage terms	s anu explain why t	ne nexionity is needed.							
	DEPARTME									
			appropriations in the Finance Team. This flexibility is needed							
			ne highest quality services to Missourians. Areas of need							
efficient.	sistance for businesses, training	for employees, purch	ase of supplies and other equipment to make the division more							
- State Supplemental Downtown Dev Fund: Finance										
- Economic Development Advance Fund: Finance	PS (2812-0783) - \$225,857 * 10	0% = \$22,586 and Fin	ance EE (2816-0783) - \$112,318 * 10% = \$11,232							
2 Estimate how much flexibility will be use	d for the hudget year How	v much flexibility w	vas used in the Prior Year Budget and the Current							
Year Budget? Please specify the amount.	a for the budget year. How	i muon nexionity i	as asca in the trior rear budget and the ourrent							
Four Dauger. Floade opening are allound										
	CURRENT Y		BUDGET REQUEST							
PRIOR YEAR	ESTIMATED AMO		ESTIMATED AMOUNT OF							
ACTUAL AMOUNT OF FLEXIBILITY USED	FLEXIBILITY THAT W		FLEXIBILITY THAT WILL BE USED							
*0	Expenditures in PS and E&E		Expenditures in PS and E&E will differ annually based on							
\$0	based on needs to cover oper address emergency and chan		needs to cover operational expenses, address emergency							
3. Please explain how flexibility was used in the		ging situations, etc.	and changing situations, etc.							
PRIOR YEAR			CURRENT YEAR							
EXPLAIN ACTUAL US	SE		EXPLAIN PLANNED USE							
		In FY 2018, the MER	IC, Marketing, Sales, Finance and Compliance teams were							
In FY 2017, the Finance Team t	flexed \$0.		xibility between PS and E&E appropriations. This flexibility will							
			to respond to changing situations to continue to provide the							
		best possible quality	service to our customers.							
]								

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945	5C, 41955C, and 41965C	DEPARTMENT:	Economic Development							
BUDGET UNIT NAME: MERIC, Marketing, Sa	ales, and Finance	DIVISION:	Business and Community Services							
1. Provide the amount by fund of personal	service flexibility and the amo	ount by fund of exp	ense and equipment flexibility you are requesting in							
			equested among divisions, provide the amount by							
fund of flexibility you are requesting in doll	ar and percentage terms and	explain why the flex	kibility is needed.							
	· · · · · · · · · · · · · · · · · · ·		-							
DEPARTMENT REQUEST										
The Department is requesting 10% flexibility for Ge teams are MERIC, Marketing, Sales, and Finance.	neral Revenue between the teams	s in the Business and C	Community Services Division (Section 7.015 of HB 7). These							
- General Revenue (0101): PS \$744,982 * 10% = \$	\$74,498 (17.6 FTE * 10% = 1.76)									
	- Job Development & Training Fund (0155): PS \$1,581,862 * 10% = \$158,186 (26.57 FTE * 10% = 2.66); EE \$302,933 * 10% = \$30,293									
- Economic Development Advancement Fund (078										
- Economic Development Administrative Fund (0547): PS \$52,535 * 10% = \$5,254 (1.40 FTE * 10% = 0.14)										
2. Estimate how much flexibility will be use Budget? Please specify the amount.	d for the budget year. How n	nuch flexibility was	used in the Prior Year Budget and the Current Year							
	CURRENT Y	EAR	BUDGET REQUEST							
PRIOR YEAR	ESTIMATED AMO		ESTIMATED AMOUNT OF							
ACTUAL AMOUNT OF FLEXIBILITY USED	FLEXIBILITY THAT WI		FLEXIBILITY THAT WILL BE USED							
	Expenditures in PS and E&E will		Expenditures in PS and E&E will differ annually based on							
\$0	on needs to cover operational ex		needs to cover operational expenses, address emergency							
	emergency and changing situation	ons, etc.	and changing situations, etc.							
3. Please explain how flexibility was used in the	e prior and/or current years.	· · · · · · · · · · · · · · · · · · ·								
PRIOR YEAR			CURRENT YEAR							
EXPLAIN ACTUAL U	JSE		EXPLAIN PLANNED USE							
In FY 2017, there was \$0 flexed betwe	een the BCS Teams.	In FY 2018, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers								

DECISION ITEM DETAIL

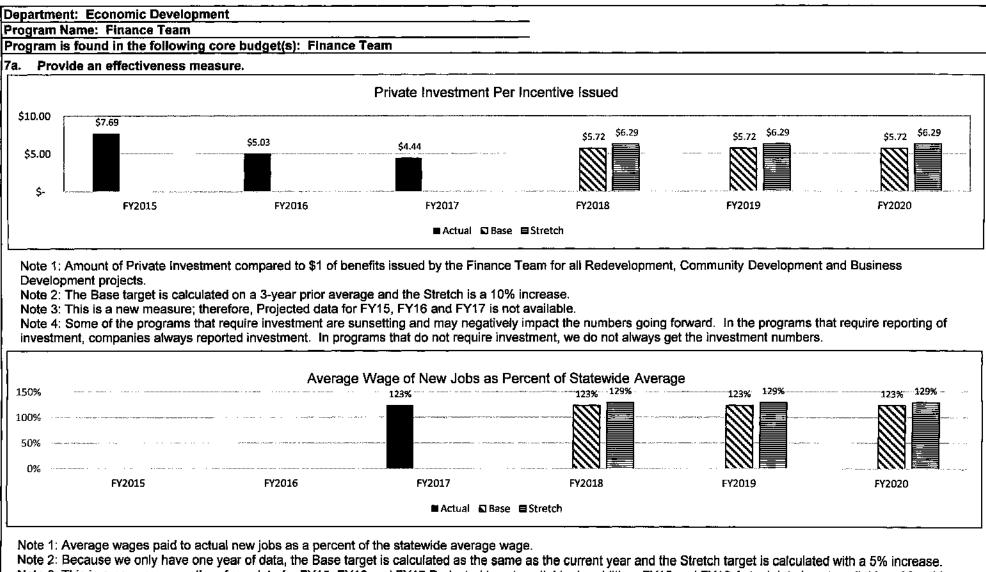
Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
FINANCE								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	9,214	0.29	4,075	0.25	4,075	0.25	4,075	0.25
SR OFFICE SUPPORT ASSISTANT	0	0.00	31,660	1.37	0	0.00	0	0.00
ACCOUNT CLERK II	0	0.00	10,925	0.25	0	0.00	0	0.00
TRAINING TECH II	D	0.00	7	0.00	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	168,043	5.02	111,417	1.75	162,895	4.85	162,895	4.85
ECONOMIC DEV INCENTIVE SPEC II	103,395	2.61	95,032	8.00	94,551	2.61	94,55 1	2.61
ECONOMIC DEV INCENTIVE SPC III	420,777	8.98	559,567	6.51	337,890	7.59	337,890	7.59
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	9,570	0.13	0	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	86,413	1.26	70,340	1.15	69,965	1.15	69,965	1.15
DIVISION DIRECTOR	37,851	0.35	6,055	0.06	6,022	0.06	6,022	0.06
MISCELLANEOUS PROFESSIONAL	567	0.01	481	0.01	481	0.01	481	0.01
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	2,607	0.04	C	0.00	Û	0.00
TOTAL - PS	826,260	18.52	901,736	19.52	675,879	16.52	675,879	16.52
TRAVEL, IN-STATE	3,818	0.00	6,418	0.00	3,090	0.00	3,090	0.00
TRAVEL, OUT-OF-STATE	519	0.00	14,855	0.00	0	0.00	0	0.00
FUEL & UTILITIES	0	0.00	8,018	0.00	0	0.00	0	0.00
SUPPLIES	9,819	0.00	10,331	0.00	100	0.00	100	0.00
PROFESSIONAL DEVELOPMENT	9,445	0.00	8,825	0.00	300	0.00	300	0.00
COMMUNICATION SERV & SUPP	8,957	0.00	17,224	0.00	400	0.00	400	0.00
PROFESSIONAL SERVICES	22,022	0.00	27,158	0.00	0	0.00	0	0.00
M&R SERVICES	827	0.00	901	0.00	0	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	1,932	0.00	0	0.00	D	0.00
MOTORIZED EQUIPMENT	0	0.00	3,000	0.00	0	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	2,519	0.00	0	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	1,018	0.00	0	0.00	D	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1,000	0.00	0	0.00	0	0.00
BUILDING LEASE PAYMENTS	1,100	0.00	751	0.00	0	0.00	C	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	2,080	0.00	0	0.00	0	0.00
MISCELLANEOUS EXPENSES	4,792	0.00	3,178	0.00	0	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	2,000	0.00	0	0.00	0	0.00
TOTAL - EE	61,299	0.00	111,208	0.00	3,890	0.00	3,890	0.00

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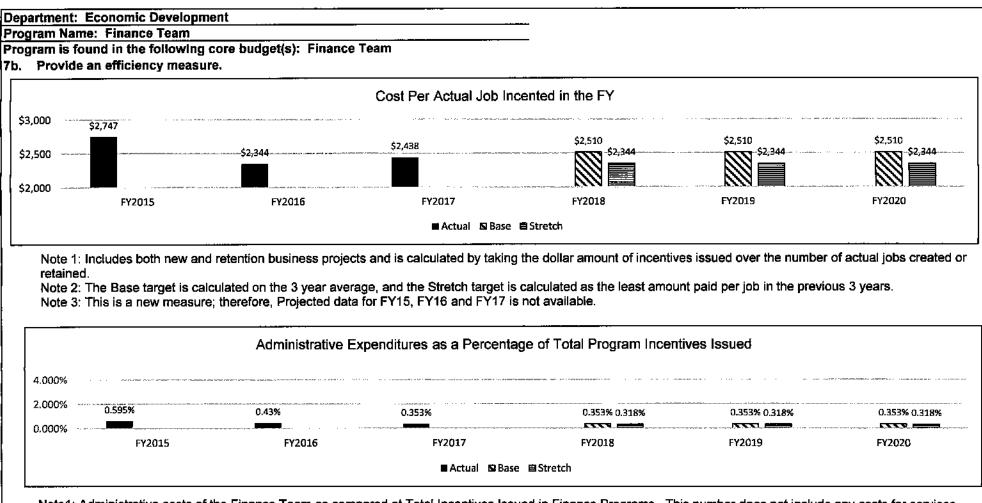
DECISION ITEM DETAIL

Budget Unit Decision Item Budget Object Class	FY 2017 ACTUAL DOLLAR	FY 2017 ACTUAL FTE	FY 2018 BUDGET DOLLAR	FY 2018 BUDGET FTE	FY 2019 DEPT REQ DOLLAR	FY 2019 DEPT REQ FTE	FY 2019 GOV REC DOLLAR	FY 2019 GOV REC FTE
FINANCE			· • • • • • • • • • • • • • • • • • • •					
CORE								
PROGRAM DISTRIBUTIONS	47,956	0.00	5,000	0.00	0	0.00	0	0.00
TOTAL - PD	47,956	0.00	5,000	0.00	0	0.00	0	0.00
GRAND TOTAL	\$935,515	18.52	\$1,017,944	19.52	\$679,769	16.52	\$679,769	16.52
GENERAL REVENUE	\$893,304	17.51	\$631,527	15.52	\$631,527	15.52	\$631,527	15.52
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$42,2 11	1.01	\$386,417	4.00	\$48,242	1.00	\$48,242	1.00

Department: Economic Development
Program Name: Finance Team
Program is found in the following core budget(s): Finance Team
1a. What strategic priority does this program address?
Grow Missouri's Businesses
1b. What does this program do?
•The Division of Business and Community Services Finance Team administers programs designed to encourage redevelopment, community development and business
development to create thriving communities in Missouri.
• Redevelopment programs are designed to incent private investment using tax credits to build stronger and more resilient communities through the cleanup and
revitalization of a community's facilities/infrastructure and preserving the State's historic buildings/homes.
 Community Development programs are designed to incent not-for-profits to create public/private partnerships where organizations leverage private dollars using state tax credits to benefit Missouri citizens. These programs provide: workforce training, youth development services, physical revitalization, crime prevention, and academic
supports to primarily endangered communities and populations.
 Business Development programs are designed to incent companies to locate or expand in the State of Missouri and create new jobs and investment, as well as retain
jobs and businesses in the State that would otherwise relocate, using tax credits and retention of withholdings.
2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
Section 620.010, RSMo. establishes the Department of Economic Development and its divisions.
3. Are there federal matching requirements? If yes, please explain.
No
4. Is this a federally mandated program? If ves, please explain.
Νο
5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.
Program Expenditure History
4,000,000
3,000,000
FY2015 Actual FY2016 Actual FY2017 Actual FY2018 Planned
Note: Planned Expenditures for GR reflect 3% Governor's Reserve.
6. What are the sources of the "Other " funds?
FY15-FY17: State Supplemental Downtown Development Fund (0766).
FY18: Economic Development Advancement Fund (0783) and State Supplemental Downtown Development Fund (0766).



Note 3: This is a new measure; therefore, data for FY15, FY16 and FY17 Projected is not available. In addition, FY15 and FY16 Actual data is not available. After this year, more data will be collected in order to provide a stronger basis for our Base and Stretch goals.



Note1: Administrative costs of the Finance Team as compared ot Total Incentives Issued in Finance Programs. This number does not include any costs for services provided by MERIC or Division of Administration that contribute resources to the team.

Note 2: This is a new measure; therefore, data for FY15, FY16 and FY17 Projected is not available.

Note 3: .353% is a very low cost to issued ratio, therefore, it was assumed that the base would remain the same. The Stretch goal was decreased by 10% since that is similar to the decrease between the previous years.

Department: Economic Development

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

7c. Provide the number of clients/individuals served, if applicable.

	FY	2015	FY	2016	FY2	2017	FY2018	FY2019	FY2020
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Organizations and Businesses Approved for Incentives	N/A	588	N/A	579	N/A	616	594	594	594
Number of Tax Credit Certificates Issued*	N/A	5,253	N/A	5,256	N/A	5,480	5,329	5,329	5,329
Dollar Amount of Incentives issued	N/A	\$177M	N/A	\$220M	N/A	\$264M	\$221M	\$221M	\$221M

Note 1: This is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.

Note 2: Used the average for the past 3 years as projected. There is a cap on most of the programs and the numbers will only fluctuate so much based on the type of projects that apply.

Note 3: These numbers are representative of the following programs: Amateur Sporting Tax Credit, Amateur Sporting Contribution Tax Credit, Brownfield Redevelopment, Business Facility, Community Bank, Development Tax Credit, Distressed Area Land Assemblage, Enhanced Enterprise Zone, Enterprise Zone, Family Development Account, Film Production Tax Credit, Historic Preservation, Incubator, Innovation Campus, Manufacturing Jobs, Missouri Works, Neighborhood Assistance Program, Neighborhood Preservation, New Markets, Quality Jobs, Rebuilding, Wine and Grape and Youth Opportunities Program. *This number includes every certificate issued, which could mean the same company or organization is issued multiple certificates in a given year.

7d. Provide a customer satisfaction measure, if available.

BCS will create a ten question survey for stakeholders related to the program. Five questions will be common across the Division. Five questions will be specific to the activities of this program. The five common questions will be aggregated annually and benchmarked against a baseline for division wide improvement. The five questions specific to the program will be aggregated annually and benchmarked against a baseline for improvements to this program.

RANK:_____

OF_____

Department: E	conomic Developr	nent				Budget Unit	41945C,	41955C and 4	41965C	
Division: Busi	ness and Commun	ity Services								
DI Name: Resto	oration of GR-Mark	eting, Sales,	Finance Te	eams	DI# 1419002					
. AMOUNT OI	FREQUEST					· · · ·				
		2019 Budget	Request				FY 2019	Governor's	Recommen	dation
	GR	Federal	Other	Totai			GR	Federal	Other	Total
s	1,667,011	0	0	1,667,011	_	PS	1,667,011	0	0	1,667,011
E	1,119,989	0	0	1,119,989		EE	1,119,989	0	0	1,119,989
SD	463,000	0	0	463,000		PSD	463,000	0	0	463,000
RF	0	0	0	0		TRF	0	0	0	0
otal	3,250,000	0	0	3,250,000	=	Total	3,250,000	Ō	0	3,250,000
TE	32.64	0.00	0.00	32. 6 4	L Contraction	FTE	32.64	0.00	0.00	32.64
st. Fringe	847,223	0	0	847,223	ן ר	Est. Fringe	847,223	0	0	847,223
lote: Fringes b	udgeted in House B	ill 5 except for	certain fring	jes	1	Note: Fringes	budgeted in H	louse Bill 5 ex	cept for cen	tain fringes
udgeted directi	ly to MoDOT, Highw	ay Patrol, and	Conservatio	on.		budgeted dired	ctly to MoDOT	, Highway Pai	trol, and Cor	nservation.
Other Funds:						Other Funds:				
2. THIS REQUE	ST CAN BE CATE	GORIZED AS:						· · · · · · · · · · · · · · · · · · ·		······································
	New Legislation				New Program	n		X F	und Switch	
	Federal Mandate		-		Program Exp	ansion	-	c	Cost to Conti	nue
	GR Pick-Up				Space Reque	est	_	E	Equipment R	eplacement
	Pay Plan				Other:					· · ·
. WHY IS THIS	S FUNDING NEEDE	D? PROVID			OR ITEMS CH	ECKED IN #2.	INCLUDE TH	HE FEDERAL	OR STATE	STATUTORY OR
CONSTITUTIO	NAL AUTHORIZATI	ON FOR THIS	PROGRAM	м.						
This New Decis 3CS budget ap 2stimated rever 3xpenditures fro	ion Item is being rec propriations original ues, if the Business om EDAF will outpac	quested in order ly funded by G Recruitment acce the revenue	er to restore eneral Reve and Marketi s.	e General Re enue were sa ng appropria	wenue funding witched to be f tion is restore	for the Marke unded by the E d, DED has de	ting, Sales an Economic Dev termined that	d Finance Tea elopment Adv the EDAF fun	ams. In Fisc ancement F d will not be	cal Year 2018, seven und (0783). Based sustainable as the
in order to conti both Personal S	nue to provide the c service and Expense	ritical services and Equipme	provided b nt. If this N	y the Market lew Decision	ing, Sales and I Item is not ap	Finance Tean proved, it is cri	ns, it is impera itical the EDAI	tive that Gene appropriation	eral Revenue n be maintai	e funding is restore ined.

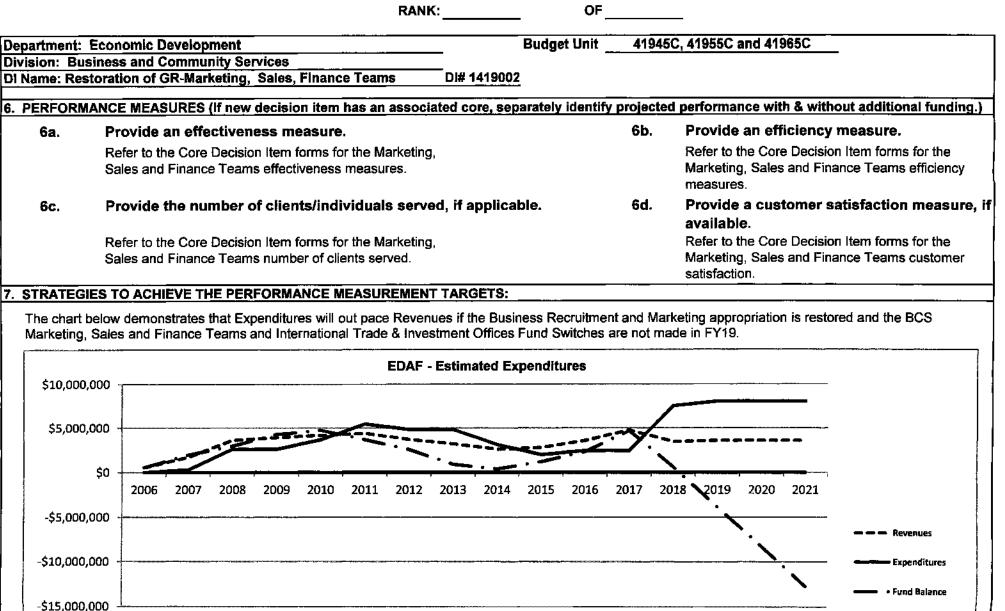
RANK:______ OF_____

• • • • •			Budget Unit	419450,	41955C and	419050		
Sales, Finance Te	ams	DI# 1419002						
IONS USED TO D	ERIVE THE	SPECIFIC RE	QUESTED A	OUNT. (Ho	w did you de	etermine that	the request	ed numb
v legislation, does	s request tie	to TAFP fisc	al note? If n	ot, explain wi	hy. Detail wi	hich portions	s of the requ	est are o
ulated.)								<u></u>
ımber 7.							ee the EDAF	Revenues
DGET OBJECT C	LASS, JOB (Dept Reg	CLASS, AND	FUND SOUR	Dent Reg	Y ONE-TIME	COSTS.	Dent Reg	Dept Re
• •				· ·				One-Tin
DOLLARS	FTE	DOLLARS	FTE	DOLLARS		DOLLARS	FTE	DOLLA
178,739	4.12					178,739	4.12	
1,262,415	25.52					1,262,415	25.52	
225,857	3.00					225,857	3.00	
1,667,011	32.64	0	0.0	0	0.0	1,667,011	32.64	
888,651						888,651		
124,020						124,020		
107,318						107,318		
1,119,989		0		0		1,119,989		
450,000						450,000		
8,000						8,000		
5,000					-	5,000	-	
463,000		0		0	-	463,000	-	
0	•	0		0	-	0	•	
3,250,000	32.64		0.0	0	0.0	3,250,000	32.64	
	IONS USED TO D urce or standard of v legislation, does ulated.) the FY18 fund swi umber 7. DGET OBJECT C Dept Req GR DOLLARS 178,739 1,262,415 225,857 1,667,011 888,651 124,020 107,318 1,119,989 450,000 8,000 5,000 463,000	Sales, Finance Teams IONS USED TO DERIVE THE surce or standard did you derively legislation, does request the ulated.) the FY18 fund switches from Gumber 7. DGET OBJECT CLASS, JOB (Or Dept Req Dept Req Dept Req Dept Req GR GR DOLLARS FTE 178,739 4.12 1,262,415 25.52 225,857 3.00 1,667,011 32.64 888,651 124,020 107,318 1,119,989 450,000 8,000 5,000 463,000	VicesSales, Finance TeamsDI# 1419002IONS USED TO DERIVE THE SPECIFIC RE urce or standard did you derive the request v legislation, does request tile to TAFP fisc ulated.)the FY18 fund switches from GR to EDAF for umber 7.DGET OBJECT CLASS, JOB CLASS, AND Dept Req GRDept Req Dept ReqDOLLARS178,7394.121,262,41525.52225,8573.001,667,01132.640888,651124,020107,31801,119,9890450,00008,00005,0000	Vices Dl# 1419002 Sales, Finance Teams Dl# 1419002 IONS USED TO DERIVE THE SPECIFIC REQUESTED All urce or standard did you derive the requested levels of velocitation, does request the to TAFP fiscal note? If not ulated.) the FY18 fund switches from GR to EDAF for the Marketin umber 7. DGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE Dept Req Dept Req Dept Req Dept Req Dept Req Dept Req DOLLARS FTE 178,739 4.12 1,262,415 25.52 225,857 3.00 1,667,011 32.64 0 0 0	Dirices Di# 1419002 Sales, Finance Teams DI# 1419002 IONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (Hor urce or standard did you derive the requested levels of funding? W w legislation, does request the to TAFP fiscal note? If not, explain wher ulated.) the FY18 fund switches from GR to EDAF for the Marketing, Sales and I umber 7. DGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFF Dept Req Dept Req Dept Req Dept Req Dept Req Dept Req Dept Req Dept Req DOLLARS FTE DOLLARS FTE 1,262,415 25.52 225,857 3.00 1,667,011 32.64 0 0.0 888,651 124,020 107,318	Dirices Di# 1419002 Sales, Finance Teams DI# 1419002 IONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you de urce or standard did you derive the requested levels of funding? Were alternative vegislation, does request the to TAFP fiscal note? If not, explain why. Detail were alternation were alternation were alternation. the FY18 fund switches from GR to EDAF for the Marketing, Sales and Finance Tear umber 7. DGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME Dept Req Dept Req Dept Req Dept Req Dept Req Dottars FTE DOLLARS FTE 1,867,011 32.64 1,07,318	Diffees Diff 1419002 Sales, Finance Teams Diff 1419002 IONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that urce or standard did you derive the requested levels of funding? Were alternatives such as weigislation, does request the to TAFP fiscal note? If not, explain why. Detail which portions ulated.) the FY18 fund switches from GR to EDAF for the Marketing, Sales and Finance Teams. Please so umber 7. DGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS. Dept Req Dept Req Dept Req Dept Req Dept Req Dept Req Dept Req DOLLARS FTE DOLLARS FTE 1262,415 25.52 17,867,301 124,020 124,020 124,020 107,318 0 0 0 1,119,989 0 0 6,000 8,000 5,000 6,000 6,000 6,000 0 0 6,000	Difference Diff 1419002 Sales, Finance Teams Diff 1419002 IONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested urce or standard did you derive the requested levels of funding? Were alternatives such as outsourcing weigislation, does request the to TAFP fiscal note? If not, explain why. Detail which portions of the requulated.) the FY18 fund switches from GR to EDAF for the Marketing, Sales and Finance Teams. Please see the EDAF nmber 7. DGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS. Dept Req Dept Req DillARS FTE DOLLARS FTE DOLLARS FTE 178,739 4.12 1,262,415 25.52 225,857 3.00 1,667,011 32.64 0 0.0 107,318 107,318 1,119,989 0 10,7318 1,119,989 0 0 1,119,989

OF_____

RANK:_____

Department: Economic Development				Budget Unit	41945C.	41955C and	41965C		
Division: Business and Community Ser	rvices		•		,				
DI Name: Restoration of GR-Marketing,	Sales, Finance Te	ams	DI# 1419002						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Marketing Team PS	178,739	4.12	DOLLARO		DOLLARO	116	178,739	4.12	DOLLARS
Sales Team PS	1,262,415	25.52					1,262,415	25.52	
Finance Team PS	225,857	3.00					225,857	3.00	
Total PS	1,667,011	32.64	0	0.0	0	0.0	1,667,011	32.64	
Marketing Team EE	888,651						888,651		
Sales Team EE	124,020						124,020		
Finance Team EE	107,318						107,318		
							0		
Total EE	1,119,989		0	•	0		1,119,989		
Marketing Team Program Distributions	450,000						450,000		
Sales Team Program Distributions	8,000						8,000		
Finance Team Distributions	5,000					_	5,000		
Total PSD	463,000		0		0	·	463,000	•	
Transfers									
Total TRF	0		0		0		0	-	
Grand Total	3,250,000	32.64	0	0.0	0	0.0	3,250,000	32.64	



DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
FINANCE								
Restore GR-Mktg/Sales/Finance - 1419002								
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	225,857	3.00	225,857	3.00
TOTAL - PS	0	0.00	0	0.00	225,857	3.00	225,857	3.00
TRAVEL, IN-STATE	0	0.00	D	0.00	3,328	0.00	3,328	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	14,855	0.00	14,855	0.00
FUEL & UTILITIES	0	0.00	0	0.00	8,018	0.00	8,018	0.00
SUPPLIES	0	0.00	Ď	0.00	10,231	0.00	10,231	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	10,457	0.00	10,457	0.00
COMMUNICATION SERV & SUPP	C	0.00	0	0.00	16,824	0.00	16,824	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	27,158	0.00	27,158	0.00
M&R SERVICES	0	0.00	D	0.00	901	0.00	901	0.00
MOTORIZED EQUIPMENT	0	0.00	D	0.00	3,000	0.00	3,000	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	2,519	0.00	2,519	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	1,018	0.00	1,018	0.00
PROPERTY & IMPROVEMENTS	0	0.00	0	0.00	1,000	0.00	1,000	0.00
BUILDING LEASE PAYMENTS	0	0.00	0	0.00	751	0.00	751	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	0	0.00	2,080	0.00	2,080	0.00
MISCELLANEOUS EXPENSES	0	0.00	D	0.00	3,178	0.00	3,178	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	2,000	0.00	2,000	0.00
TOTAL - EE	0	0.00	0	0.00	107,318	0.00	107,318	0.00
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	5,000	0.00	5,000	0.00
TOTAL - PD	0	0.00	0	0.00	5,000	0.00	5,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$338,175	3.00	\$338,175	3.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$338,175	3.00	\$338,175	3.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

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CORE DECISION ITEM

Department: Ecor					Budget Unit _	41975C				
Division: Busines Core: Compliance		ity Services								
1. CORE FINANCI			· _ ·· · · · · · · · · · · · · ·							
		2019 Budge	t Request			FY 2019	Governor's	Recommend	ation	
_	GR	Federal	Other	Total		GR	Fed	Other	Total	
PS	0	0	0	0	PS	0	0	0	0	
EE	0	0	0	0	EE	0	0	0	0	
PSD TRF	0	0	0	0	PSD TRF	0	0 0	0 0	0 0	
Total	0	0 0	0 0	<u> </u>	Total	0 0	0	0	0	
FTE	0.00	0.00	0.00	0.00	= FTE	0.00	0.00	0.00	0.00	
Est Eringo	0	0.1		0	Est. Fringe	0	0	0	0	
Est. Fringe Note: Fringes budg budgeted directly to	eted in House B	ill 5 except for	r certain fringe	<u>s</u>	Note: Fringes					
budgeted directly to	MoDOT, Highwa	ay Patrol, and	Conservation		budgeted direc					
Other Funds:					Other Funds:					
2. CORE DESCRIP	TION							•		
The Compliance T Program Administr		g of \$71,212	PS, \$21,336 E	E, and 2.01 F	FE has been core realloc	ated to the Co	mmunity Dev	velopment Blo	ck Grant (Cl	OBG)
3. PROGRAM LIST	FING (list progra	ams included	In this core	funding)						
Compliance Team										

CORE DECISION ITEM

Department: Economic Development

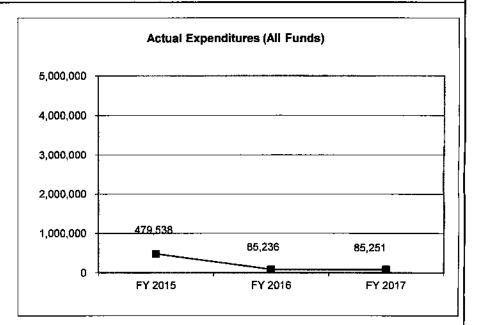
Budget Unit 41975C

Division: Business and Community Services

Core: Compliance Team

4. FINANCIAL HISTORY

	FY 2015 Actual	FY 2016 Actual	FY 2017 Actual	FY 2018 Current Yr.
Appropriation (All Funds)	846,618	91,152	92,548	0
Less Reverted (All Funds)	(4,748)	(2,734)	(2,776)	0
Less Restricted (All Funds)*	O O	0	0	0
Budget Authority (All Funds)	841,870	88,418	89,772	0
Actual Expenditures (All Funds)	479,538	85,236	85,251	N/A
Unexpended (All Funds)	362,332	3,182	4,521	N/A
Unexpended, by Fund:				
General Revenue	10,434	3,182	4,521	N/A
Federal	351,898	. 0	0	N/A
Other	0	0	0	N/A



*Restricted amount is as of:

Reverted includes Governor's standard 3 percent reserve (when applicable). Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

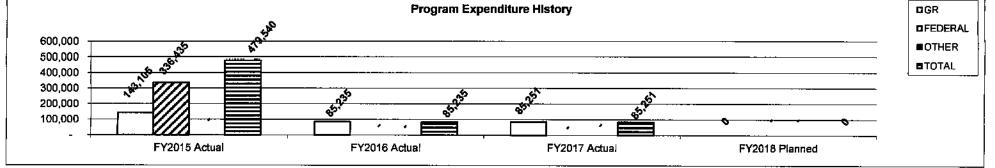
DECISION ITEM SUMMARY

GRAND TOTAL	\$85,251	1.23	\$	0.00	\$	0 0.00	\$0	0.00
TOTAL	85,251	1.23		0.00	I	0 0.00	0	0.00
TOTAL - EE	20,695	0.00		0.00		0	0	0.00
EXPENSE & EQUIPMENT GENERAL REVENUE	20,695	0.00		0.00		0.00	0	0.00
TOTAL - PS	64,556	1.23		D 0.00	I	0 0.0D	0	0.00
PERSONAL SERVICES GENERAL REVENUE	64,556	1.23		0.00		0.00	0	0.00
COMPLIANCE CORE								
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Decision Item Budget Object Summary	FY 2017 ACTUAL	FY 2017 ACTUAL	FY 2018 BUDGET	FY 2018 BUDGET	FY 2019 DEPT REQ	FY 2019 DEPT REQ	FY 2019 GOV REC	GOV REC
Budget Unit					-	57 0040	54 0040	FY 2019

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMPLIANCE			•					
CORE								
ECONOMIC DEV INCENTIVE SPEC I	16,798	0.51	(0.00	0	0.00	Ď	0.00
ECONOMIC DEV INCENTIVE SPEC II	4,688	0.12	(0.00	0	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	41,937	0.58	C	0.00	0	0.00	C	0.00
MISCELLANEOUS PROFESSIONAL	1,133	0.02	(0.00	0	0.00	0	0.00
TOTAL - PS	64,556	1.23	(0.00	0	0.00	0	0.00
TRAVEL, IN-STATE	1,437	0.00	C	0.00	0	0.00	0	0.00
TRAVEL, OUT-OF-STATE	964	0.00	(0.00	0	0.00	0	0.00
SUPPLIES	1,205	0.00	(0.00	0	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	2,863	0.00	(0.00	0	0.00	0	0.00
COMMUNICATION SERV & SUPP	1,207	0.00	(0.00	0	0.00	0	0.00
PROFESSIONAL SERVICES	12,405	0.00	(0.00	0	0.00	0	0.00
M&R SERVICES	325	D.00	C	0.00	0	0.00	0	0.00
BUILDING LEASE PAYMENTS	238	0.00	C	0.00	0	0.00	0	0.00
MISCELLANEOUS EXPENSES	51	0.00	(0.00	0	0.00	0	0.00
TOTAL - EE	20,695	0.00	(0.00	0	0.00	0	0.00
GRAND TOTAL	\$85,251	1.23	\$(0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$85,251	1.23	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

Department: Economic Development Program Name: Compliance Team Program is found in the following core budget(s): Compliance Team 1a. What strategic priority does this program address? Refer to CDBG Administration Core. 1b. What does this program do? The funding and FTE for the Compliance Team were transferred to the CDBG Administration Core with FY18 budget. 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Section 620.010, RSMo, establishes the Department of Economic Development and its divisions. 3. Are there federal matching requirements? If yes, please explain. No. 4. Is this a federally mandated program? If yes, please explain. No. 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. **Program Expenditure History** DGR



Note: Funding transferred to CDBG Administration Core in FY18.

6. What are the sources of the "Other " funds?

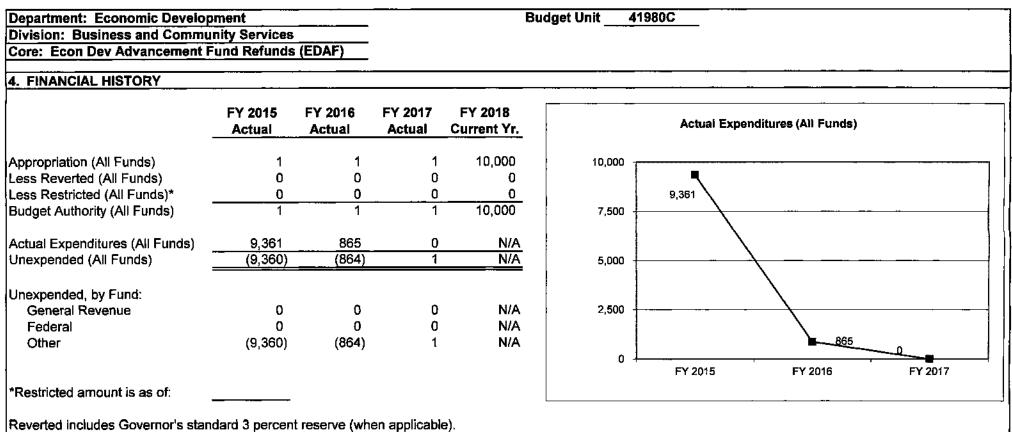
N/A

Don	artment: Economic Development
	iram Name: Compliance Team
	ram is found in the following core budget(s): Compliance Team
7a.	Provide an effectiveness measure.
	Funding transferred to CDBG Administration Core in FY18
1	
1	
7b.	Provide an efficiency measure.
	Funding transferred to CDBG Administration Core in FY18
1	
7c.	Provide the number of clients/individuals served, if applicable.
10.	Funding transferred to CDBG Administration Core in FY18
	Funding transiened to CDDG Administration Core in F 10
7d.	Provide a customer satisfaction measure, if available.
	Funding transferred to CDBG Administration Core in FY18

CORE DECISION ITEM

	onomic Developme				Budget Unit	41980C			
	ess and Community								
Sore: Econ Dev	Advancement Fun	a ketunas	(EDAF)						
. CORE FINANC	CIAL SUMMARY								
	FY 2	019 Budge	t Request			FY 2019 Go	vernor's R	ecommendat	ion
	GR Í	ederal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	10,000	10,000	PSD	0	0	10,000	10,000 E
TRF	0	0	0	0	TRF	0	0	0	0
Totai	0	0	10,000	10,000	Total	0	0	10,000	10,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
	dgeted in House Bill	5 except for	r certain fringe	95	Note: Fringes bu	idaeted in House	Bill 5 exce	ot for certain f	rinaes
-	to MoDOT, Highway	•	-		budgeted directly	-			
						· _ •			
Other Funds:	Economic Develop	ment Advan	cement Fund	(0783)	Other Funds: Eco	onomic Developr	ment Advan	cement Fund	(0783)
					An	"E" is requested	on \$1 Othe	r Funds	
2. CORE DESCR	IPTION					-			
The Economic D	evelopment Advance	ement Fund	(EDAF) was	created per 620.	1900, RSMo, in order to r	receive fees from	the recipie	nts of certain	tax credits issue
the department, i	in an amount up to 2	1/2% of the a	amount of the	issued tax credit	. Upon issuance of the ta	x credits, the fee	s are paid t	ov the recipier	t. This core item
					rpayment or erroneous p				
• •		•	,		.,				
3. PROGRAM LI	STING (list program	ns included	in this core	<u>funding)</u>				<u> </u>	·
_									
Economic Develo	pment Advancement	Fund.							

CORE DECISION ITEM



Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

DEPARTMENT OF ECONOMIC DEVELOPMEN TAX CREDIT REFUNDS

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	E
TAFP AFTER VETOES				Tederal	Other	IULAI	
	PD	0.00	0	0	10,000	10,000)
	Total	0.00	0	0	10,000	10,000	2
DEPARTMENT CORE REQUEST							_
	PD	0.00	0	0	10,000	10,000	<u>)</u>
	Total	0.00	0	0	10,000	10,000	-] =
GOVERNOR'S RECOMMENDED	CORE						
	PD	0.00	0	0	10,000	10,000)
	Total	0.00	0	0	10,000	10,000)

DECISION ITEM SUMMARY

GRAND TOTAL		\$0	0.00	\$10,000	0.00	\$10,000	0.00	\$10,000	0.00
TOTAL		0	0.00	10,000	0.00	10,000	0.00	10,000	0.00
TOTAL - PD			0.00	10,000	0.00	10,000	0.00	10,000	0.00
PROGRAM-SPECIFIC ECON DEVELOP ADVANCEMENT FUND	<u></u>	0	0.00	10,000	0.00	10,000	0.00	10,000	0.00
CORE									
TAX CREDIT REFUNDS									
Fund	DOLLAR		FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Budget Object Summary	ACTUAL	A	CTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Decision Item	FY 2017	F	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Budget Unit									

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018 BUDGET	FY 2018 BUDGET	FY 2019 DEPT REQ	FY 2019 DEPT REQ	FY 2019 GOV REC	FY 2019 GOV REC
Decision Item	ACTUAL	ACTUAL						
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TAX CREDIT REFUNDS								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	9,999	0.00	9,9 9 9	0.00	9,999	0.00
REFUNDS	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	0	0.00	10,000	0.00	10,000	0.00	10,000	0.00
GRAND TOTAL	\$0	0.00	\$10,000	0.00	\$10,000	0.00	\$10,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$10,000	0.00	\$10,000	0.00	\$10,00 0	0.00

Department: Economic Development Program Name: Economic Development Advancement Fund Refunds Program is found in the following core budget(s): EDAF Refunds	
1a. What strategic priority does this program address?	
Provides ability to refund an overpayment.	
1b. What does this program do?	
This item provides the ability to refund an overpayment or erroneous payment of any amount credited to the Economic Development Advancement Ful per 620.1900, RSMo. EDAF was created in order to receive fees from the recipients of certain tax credits issued by the department, in an amount up to the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. The fund is also structured to receive gifts, cor grants, or bequests received from federal, private and other sources including any appropriations to the fund.	to 21⁄2% of
2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)	
Section 620.1900, RSMo, which established the Economic Development Advancement Fund.	
3. Are there federal matching requirements? If yes, please explain.	
No.	
4. Is this a federally mandated program? If yes, please explain.	
No.	
5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.	
Program Expenditure History	
	EDERAL
	THER
10,000	OTAL
5,000	
FY 2015 Actual FY 2016 Actual FY 2017 Actual FY 2018 Planned	
6. What are the sources of the "Other " funds?	
Economic Development Advancement Fund (0783)	

	artment: Economic Development
	gram Name: Economic Development Advancement Fund Refunds gram is found in the following core budget(s): EDAF Refunds
rioş	
7a.	Provide an effectiveness measure.
	Provides ability to refund an overpayment. Measure not required.
7b.	Provide an efficiency measure.
	Provides ability to refund an overpayment. Measure not required.
70	Provide the number of clients/individuals served, if applicable.
76.	Provide the number of chemismidividuals served, if applicable.
	Provides ability to refund an overpayment. Measure not required.
7d.	Provide a customer satisfaction measure, if available.
	Provides ability to refund an overpayment. Measure not required.

CORE DECISION ITEM

EE 0 0 0 0 EE 0 0 1,500,000 1,500,000 PSD 0 <th></th> <th>Economic Devel</th> <th>opment</th> <th></th> <th></th> <th>Budget Unit</th> <th>42013C</th> <th></th> <th></th> <th></th>		Economic Devel	opment			Budget Unit	42013C				
I. CORE FINANCIAL SUMMARY Y 2019 Budget Request FY 2019 Budget Request FY 2019 Budget Request FY 2019 Governor's Recommendation PS 0 0 O <th col<="" th=""><th>Division:</th><th>Business and Co</th><th>mmunity Se</th><th>rvices</th><th></th><th></th><th></th><th></th><th></th><th></th></th>	<th>Division:</th> <th>Business and Co</th> <th>mmunity Se</th> <th>rvices</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>	Division:	Business and Co	mmunity Se	rvices						
FY 2019 Budget Request FY 2019 Bodget Request FY 2019 Bodget Request PS 0	Core:	International Tra	de and inve	stment Office	98						
GR Federal Other Total PS 0	1. CORE FINA	NCIAL SUMMARY									
PS 0		FY	2019 Budge	t Request			FY 2019 (Governor's	Recommen	dation	
EE 0 0 0 0 0 1,500,000 1,500,000 PSD 0 0 0 0 0 0 0 0 Total 0 0 0 0 0 0 0 0 FTE 0.00 0.00 0.00 0.00 0 0 0 0 0 0 FTE 0.00 0.00 0.00 0.00 0		GR	Federal	Other	Total		GR	Fed	Other	Total	
PSD 0	PS	0	0	0	0	PS	0		- 0	0	
TRF 0	EE	0	0	0	0	EΕ	0	0	1,500,000	1,500,000	
Total 0 0 0 0 0 0 1,500,000 1,500,000 FTE 0.00	PSD	0	0	0	0	PSD	0	0	0	0	
FTE 0.00 0.00 0.00 0.00 FTE 0.00 0.00 0.00 0.00 Est. Fringe 0 0 0 0 0 0 0 0 0 0 0 0 0 0.00	TRF	0	0	0	0	TRF	0	0	0	0	
Est. Fringe 0 <th< td=""><td>Total</td><td>0</td><td>0</td><td>0</td><td>0</td><td>Total</td><td>0</td><td>0</td><td>1,500,000</td><td>1,500,000</td></th<>	Total	0	0	0	0	Total	0	0	1,500,000	1,500,000	
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. Other Funds: Other Funds: 2. CORE DESCRIPTION Other Funds: Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; Seoul, Republic of S Korea; Mumbai, India; Sao Paulo, Brazii; Hong Kong; Singapore; Toronto, Canada; and Tel Aviv, Israel are responsible for Sales Promotion, Market Entry Strategies and Investment Strategies as outlined below. Sales Promotion: Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entitie for the purpose of facilitating commercial transactions. Market Entry Strategies: Each office is required to provide the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the State and its partners. 3. PROGRAM LISTING (ligt programs included in this core funding)	FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00	
budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Other Funds: Other Funds: 2.CORE DESCRIPTION Other Funds: Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; Seoul, Republic of S Korea; Mumbai, India; Sao Paulo, Brazil; Hong Kong; Singapore; Toronto, Canada; and Tel Aviv, Israel are responsible for Sales Promotion, Market Entry Strateg and Investment Strategies as outlined below. Sales Promotion: Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entitie for the purpose of facilitating commercial transactions. Market Entry Strategies: Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies the purpose of exporting their products and services. Investment Strategies: Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the State and its partners. 3. PROGRAM LISTING (list programs included in this core funding)	Est. Fringe	0	0	0	Ŏ					0	
Other Funds: Other Funds: 2. CORE DESCRIPTION Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; Seoul, Republic of S Korea; Mumbai, India; Sao Paulo, Brazil; Hong Kong; Singapore; Toronto, Canada; and Tel Aviv, Israel are responsible for Sales Promotion, Market Entry Strateg and Investment Strategies as outlined below. Sales Promotion: Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions. Market Entry Strategies: Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies the purpose of exporting their products and services. Investment Strategies: Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the State and its partners. 3. PROGRAM LISTING (list programs included in this core funding)	Note: Fringes b	oudgeted in House Bi	I 5 except for	^r certain fringe	es	Note: Fringes b	budgeted in Ho	ouse Bill 5 e	except for cer	tain fringes	
 2. CORE DESCRIPTION Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; Seoul, Republic of S Korea; Mumbai, India; Sao Paulo, Brazil; Hong Kong; Singapore; Toronto, Canada; and Tel Aviv, Israel are responsible for Sales Promotion, Market Entry Strateg and Investment Strategies as outlined below. Sales Promotion: Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions. Market Entry Strategies: Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies the purpose of exporting their products and services. Investment Strategies: Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the State and its partners. 3. PROGRAM LISTING (list programs included in this core funding) 	budgeted direct	ly to MoDOT, Highwa	y Patrol, and	Conservation	n.	budgeted direct	ly to MoDOT,	Highway Pa	atrol, and Col	nservation.	
Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; Seoul, Republic of S Korea; Mumbai, India; Sao Paulo, Brazil; Hong Kong; Singapore; Toronto, Canada; and Tel Aviv, Israel are responsible for Sales Promotion, Market Entry Strateg and Investment Strategies as outlined below. Sales Promotion: Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entitie for the purpose of facilitating commercial transactions. Market Entry Strategies: Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies the purpose of exporting their products and services. Investment Strategies: Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the State and its partners. 3. PROGRAM LISTING (list programs included in this core funding)											
the purpose of exporting their products and services. Investment Strategies: Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the State and its partners. 3. PROGRAM LISTING (list programs included in this core funding)	2. CORE DESC					<u></u>					
information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the State and its partners. 3. PROGRAM LISTING (list programs included in this core funding)	2. CORE DESC Missouri's Inter Korea; Mumbai and Investment Sales Promotio	national Trade & Inve i, India; Sao Paulo, B t Strategies as outline m: Each office is req	razil; Hong K ed below. uired to provi	ong; Singapo de the neces	re; Toronto, Cana	ingdom; Monterey, Mex ida; and Tel Aviv, Israel	l are responsit	ole for Sale:	s Promotion,	Market Entry Strate	
	2. CORE DESC Missouri's Inter Korea; Mumbai and Investment Sales Promotio for the purpose Market Entry St	national Trade & Inve i, India; Sao Paulo, B t Strategies as outline on: Each office is req of facilitating comme trategies: Each office	razil; Hong K ed below. uired to provi ercial transac e is required t	ong; Singapo de the neces tions. to provide trad	rre; Toronto, Cana sary promotion of	ingdom; Monterey, Mex ida; and Tel Aviv, Israel Missouri products and s	l are responsit services to inc	ble for Sale: lividuals, bl	s Promotion, usinesses, an	Market Entry Strate	
	2. CORE DESC Missouri's Inter Korea; Mumbai and Investment Sales Promotio for the purpose Market Entry St the purpose of Investment Stra information on t	national Trade & Inve i, India; Sao Paulo, B t Strategies as outline of facilitating comme trategies: Each office exporting their produc ategies: Each office i the Department of Ec	razil; Hong K ed below. uired to provi ercial transac is required to s required to conomic Deve	ong; Singapo de the neces tions. to provide trac ces. promote the elopment ince	re; Toronto, Cana sary promotion of de counseling and State of Missouri a entive programs; c	ingdom; Monterey, Mex ida; and Tel Aviv, Israel Missouri products and a technical advice to Mis	l are responsit services to inc ssouri interests foreign direct	ble for Sale: lividuals, bu s regarding investment	s Promotion, usinesses, an possible man partners. Pr	Market Entry Strate	
	2. CORE DESC Missouri's Inter Korea; Mumbai and Investment Sales Promotio for the purpose Market Entry St the purpose of Investment Stra information on t comprehensive	national Trade & Inve i, India; Sao Paulo, B t Strategies as outline of facilitating comme trategies: Each office exporting their produc ategies: Each office i the Department of Ec investment proposal	razil; Hong K ed below. uired to provi ercial transac is required to tots and servio s required to onomic Deve from the Sta	ong; Singapo de the neces tions. to provide trac ces. promote the elopment ince te and its par	ere; Toronto, Cana sary promotion of de counseling and State of Missouri a entive programs; c tners.	ingdom; Monterey, Mex ida; and Tel Aviv, Israel Missouri products and a technical advice to Mis	l are responsit services to inc ssouri interests foreign direct	ble for Sale: lividuals, bu s regarding investment	s Promotion, usinesses, an possible man partners. Pr	Market Entry Strate	

CORE DECISION ITEM

Division: Business and Core: International T			es			
4. FINANCIAL HISTORY		·····	·			· · · · · · · · · · · · · · · · · · ·
	FY 2015 Actual	FY 2016 Actual	FY 2017 Actual	FY 2018 Current Yr.		Actual Expenditures (All Funds
Appropriation (All Funds)	1,710,000	1,910,000	1,910,000	1,500,000	5,000,000	ատարինը ւլ ւլոու լ է ու ու
Less Reverted (All Funds)	(51,300)	(57,300)	(57,300)	0		
Less Restricted (All Funds)*	0	0	0	0	4 000 000	
Budget Authority (All Funds)	1,658,700	1,852,700	1,852,700	1,500,000	4,000,000	
Actual Expenditures (All Funds)	1,074,523	1,750,263	1,836,448	N/A	3,000,000	
Unexpended (All Funds)	584,177	102,437	16,252	N/A		4 750 000
		•			2,000,000	1,750,263
Unexpended, by Fund:						1,074,523
General Revenue	584,177	102,437	16,252	N/A	4 000 000	
Federal	0	0	0	N/A	1,000,000	
Other	0	0	0	N/A		
					0 +	FY 2015 FY 2016

Reverted includes Governor's standard 3 percent reserve (when applicable). Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

1,836,448

FY 2017

DEPARTMENT OF ECONOMIC DEVELOPMEN INTRN TRADE & INVEST OFFICES

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal		Other	Total	Explanation
TAFP AFTER VETO	ES								
		ËĒ	0.00	0	(0	1,500,000	1,500,000	-
		Totai	0.00	0	(0	1,500,000	1,500,000	
DEPARTMENT CO	RE ADJUSTME	NTS							
Core Reduction	1301 7643	EE	0.00	0	(0	(1,500,000)	(1,500,000)	Reduce EDAF funding for GR NDI.
NET D	EPARTMENT C	CHANGES	0.00	0	(0	(1,500,000)	(1,500,000)	
DEPARTMENT CO	RE REQUEST								
		EE	0.00	0	(0	0	0	
		Total	0.00	0		0	0	0	
GOVERNOR'S ADD	ITIONAL COR	E ADJUST	MENTS						
Core Reduction	1301 7643	EE	0.00	0	(0	1,500,000	1,500,000	Reduce EDAF funding for GR NDI.
NET G	OVERNOR CH	ANGES	0.00	0	(0	1,500,000	1,500,000	
GOVERNOR'S REC		CORE							
		EË	0.00	0	(0	1,500,000	1,500,000	
		Total	0.00	0	(0	1,500,000	1,500,000	

DECISION ITEM SUMMARY

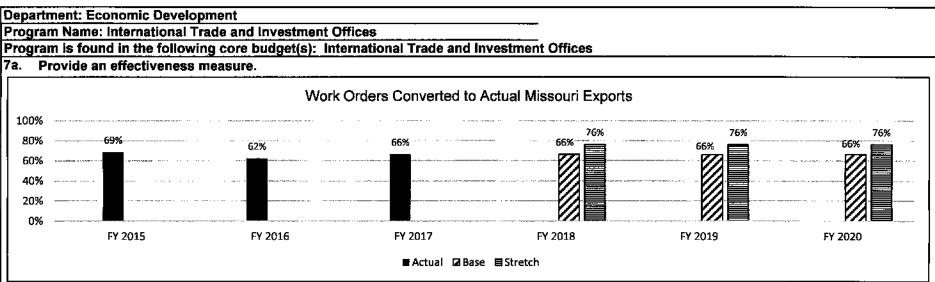
Budget Unit								
Decision Item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INTRN TRADE & INVEST OFFICES								
CORE								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	1,836,448	0.00	0	0.00	0	0.00	Ū	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	1,500,000	0.00	0	0.00	1,500,000	0.00
TOTAL - EE	1,836,448	0.00	1,500,000	0.00	0	0.00	1,500,000	0.00
TOTAL	1,836,448	0.00	1,500,000	0.00	0	0.00	1,500,000	0.00
Restore GR for Int'l Trade - 1419003								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	1,910,000	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	1,910,000	0.00	0	0.00
TOTAL	0	0.00	0	0.00	1,910,000	0.00	0	0.00
GRAND TOTAL	\$1,836,448	0.00	\$1,500,000	0.00	\$1,910,000	0.00	\$1,500,000	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INTRN TRADE & INVEST OFFICES								-
CORE								
PROFESSIONAL SERVICES	1,836,448	0.00	1,500,000	D.00	0	0.00	1,500,000	0.00
TOTAL - EE	1,836,448	0.00	1,500,000	0.00	0	0.00	1,500,000	0.00
GRAND TOTAL	\$1,836,448	0.00	\$1,500,000	0.00	\$0	0.00	\$1,500,000	0.00
GENERAL REVENUE	\$1,836,448	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1,500,000	0.00	\$0	0.00	\$1,500,000	0.00

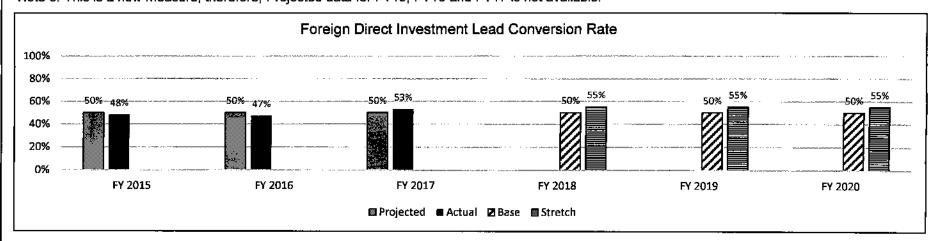
Department: Economic Development
Program Name: International Trade and Investment Offices
Program is found in the following core budget(s): International Trade and Investment Offices
1a. What strategic priority does this program address?
Grow Missouri's Businesses
1b. What does this program do?
 This program is designed to attract foreign direct investors and increase exports for the state's manufacturers and professional service companies. Foreign-based contractors in Brazil, Canada, China (Hong Kong and Shanghai), Europe (UK and Germany), India, Israel, Japan, Republic of Korea, Mexico, Singapore and UAE and domestic staff work in tandem to execute services. Foreign-based associates identify foreign direct investment leads for the Missouri Partnership and DED project management teams by promoting Missouri as an ideal location to foreign investors by offering client solutions; technical assistance on DED incentive programs; community and other local benefits. Event explorationes based on transporting curpert includes technical quideance on market entry strategies; coster/areduct research; fereign partner.
 Export assistance based on transactional support includes technical guidance on market entry strategies; sector/product research; foreign partner (distributors/agents) identification; trade show; and trade mission execution.
 What is the authorization for this program, i.e., federal or state statute, etc.? (include the federal program number, if applicable.) Section 620.010, RSMo., establishes the Department of Economic Development and its divisions. Are there federal matching requirements? If yes, please explain. No Is this a federally mandated program? If yes, please explain. No
5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.
Program Expenditure History
3,000,000
2,000,000 1,523 1,150,1 1,50,1 1,50,1 1,50,1 1,50,1 1,50,1 2FEDERAL
FY 2015 Actual FY 2016 Actual FY 2017 Actual FY 2018 Planned
6. What are the sources of the "Other " funds?
FY18: Economic Development Advancement Fund (0783)

-



Note 1: Chart depicts the percentage of work orders (i.e., export assistance) done on behalf of Missouri companies that were converted to an actual export sale.

Note 2: Base target is average of previous 3 years and Stretch target is 15% increase in converted work orders over Base. Note 3: This is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.



Note 1: Measures DED's success in generating foreign direct investment (FDI) by dividing the number of actualized FDI projects over leads generated by DED.

Note 2: Base target is based on approximate average of previous 3 years and Stretch target is 10% increase in conversions over Base.

ram is found in the follo Provide an efficiency m								·	
·····			Cost po	r Export Doll				1	
			Cost pe		di				
0.10 \$0.06	\$0.07							······································	· • • • • • • • • • •
0.05 so.02	\$0.04		\$0.04 \$0.03		\$0.04		\$0.04	\$(0.04 \$0.02
<u></u>									
FY 2015	FY 20	016	FY 2017		FY 2018		FY 2019	FY 202	20
			Projected	Actual 🛛 Base	E Stretch				
Note 2: Base target is alig	ned to FY 2016 A	Actual and Str	etch target is 50 applicable.	0% reduction			FY 2018	FY 2019	FY 202
Note 2: Base target is alig	ned to FY 2016 A clients/indlvidua	Actual and Str I Is served, if 015	etch target is 50 applicable.	2% reduction	FY 2	017	FY 2018 Projected	FY 2019 Projected	
Note 2: Base target is alig	ned to FY 2016 A clients/indlvidua FY 2 Projected	Actual and Str I ls served, if 015 Actual	etch target is 50 applicable. FY 2 Projected	0% reduction 2016 Actual	FY 2 Projected	017 Actual	Projected	Projected	Projecte
Note 1: Chart depicts the o Note 2: Base target is alig Provide the number of o <u>Amount of Export Sales</u> Export Work Orders	ned to FY 2016 A clients/indlvidua	Actual and Str I Is served, if 015	etch target is 50 applicable.	2% reduction	FY 2	017			Project
Note 2: Base target is alig Provide the number of o Amount of Export Sales	ned to FY 2016 A clients/individua FY 2 Projected \$25.75M 441 107	Actual and Str 11s served, if 015 Actual \$48.9M 265 95	etch target is 50 applicable. FY 2 Projected \$28.33M 485 95	2016 Actual \$45.46M 508 172	FY 2 Projected \$44.87M 362 114	017 Actual \$66.7M 595 125	Projected \$80.04M 484 144	Projected \$86.71M 530 156	Project \$104.0
Note 2: Base target is alig Provide the number of a Amount of Export Sales Export Work Orders FDI Leads Generated	ned to FY 2016 A clients/indlvidua FY 2 Projected \$25.75M 441 107 Ude exports facilit rs are specific ac ts are calculated sfaction measure	Actual and Str 11s served, if 015 Actual \$48.9M 265 95 tated by DED' tivities done of by incrementa re, if availabl	etch target is 50 applicable. FY 2 Projected \$28.33M 485 95 s International in behalf of Miss al increases nea e.	0% reduction 2016 Actual \$45.46M 508 172 Team; Missou souri compan ar or above 10	FY 2 Projected \$44.87M 362 114 Ini's total expon ies seeking to 0 0%.	017 Actual \$66.7M 595 125 t volume wa export.	Projected \$80.04M 484 144 s \$13.9B in 20'	Projected \$86.71M 530 156	Projecto \$104.05 636 179
Note 2: Base target is alig Provide the number of a Amount of Export Sales Export Work Orders FDI Leads Generated Note 1: Export Sales inclu Note 2: Export work orde Note 3: Projected amount	ned to FY 2016 A clients/indlvidua FY 2 Projected \$25.75M 441 107 ude exports facilit rs are specific ac ts are calculated sfaction measu FY20	Actual and Str Ils served, if 015 Actual \$48.9M 265 95 tated by DED' tivities done of by incrementa re, if availabl 015	etch target is 50 applicable. FY 2 Projected \$28.33M 485 95 s International on behalf of Mis- al increases nea e. FY2	0% reduction 2016 Actual \$45.46M 508 172 Team; Missou souri compan ar or above 10 016	FY 2 Projected \$44.87M 362 114 Iri's total export ies seeking to 0 0%.	017 Actual \$66.7M 595 125 t volume wa export.	Projected \$80.04M 484 144 s \$13.9B in 201	Projected \$86.71M 530 156 16.	179 FY202
Note 2: Base target is alig Provide the number of a Amount of Export Sales Export Work Orders FDI Leads Generated Note 1: Export Sales inclu Note 2: Export work orde Note 3: Projected amount	ned to FY 2016 A clients/indlvidua FY 2 Projected \$25.75M 441 107 Ude exports facilit rs are specific ac ts are calculated sfaction measure	Actual and Str 11s served, if 015 Actual \$48.9M 265 95 tated by DED' tivities done of by incrementa re, if availabl	etch target is 50 applicable. FY 2 Projected \$28.33M 485 95 s International in behalf of Miss al increases nea e.	0% reduction 2016 Actual \$45.46M 508 172 Team; Missou souri compan ar or above 10	FY 2 Projected \$44.87M 362 114 Ini's total expon ies seeking to 0 0%.	017 Actual \$66.7M 595 125 t volume wa export.	Projected \$80.04M 484 144 s \$13.9B in 20'	Projected \$86.71M 530 156	Project \$104.0 636 179

				N	IEW DECISION ITEM					
				RANK		- <u></u>				
Departme	nt: Economic Dev	elopment			Budget Unit	42013C				
Division:	nt: Economic Dev Business and Com	munity Servic	es							
DI Name:	Restoration of GR	for Int'l Trade	& Investmer	nt Offices	DI#1419003 HB Section	7.015				
1. AMOU				· · · · · · · · · · · · · · · · · · ·			<u>.</u>			
	F	Y 2019 Budge	et Request			FY 2019	9 Governor's	Recommend	ation	
	GR	Federal	Other	Total	E	GR	Federal	Other	Total E	
PS	0	0	0	0	- PS	0	0	0	0	
EE	1,910,000	0	0	1,910,000	EE	0	0	Ð	0	
PSD	0	0	0	0	PSD	0	0	0	0	
TRF	0	0	0	0	TRF	0	0	0	0	
Total	1,910,000	0	0	1,910,000	Tota!	0	0	0	0	
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00	
Est. Fring	e 0	0	0	0		0	0	0	0	
	ges budgeted in Hou					s budgeted in H				
budgeted a	directly to MoDOT, H	lighway Patrol,	and Conserv	ation.	budgeted dire	ectly to MoDOT	, Highway Pai	trol, and Cons	ervation.	
Other Fund	ds:				Other Funds:					
2. THIS R	EQUEST CAN BE C	ATEGORIZED	AS:							
	New Legislation				New Program		XF	und Switch		
	Federal Mandate				Program Expansion	-	(Cost to Contin	ue	
	GR Pick-Up				Space Request		E	Equipment Rep	placement	
	Pay Plan		_		Other:					
	S THIS FUNDING NE				OR ITEMS CHECKED IN #	2. INCLUDE T	HE FEDERA	L OR STATE	STATUTORY O	R
Internatio Based on	nal Trade & Investm	ent Offices whi , if the Busines	ch previously s Recruitmen	was funded b	ral Revenue funding for the y General Revenue was sw ng appropriation is restored,	itched to be fur	ided by the Ec	conomic Deve	lopment Advance	ement Fund
In order to Expense	o continue to provide and Equipment. If th	e the critical ser his New Decisio	vices provide on Item is not	d by the Interr approved, it is	national Trade & Investment critical the EDAF appropria	Offices, it is im ation be maintai	perative that (ned.	General Reve	nue funding is re	estored for

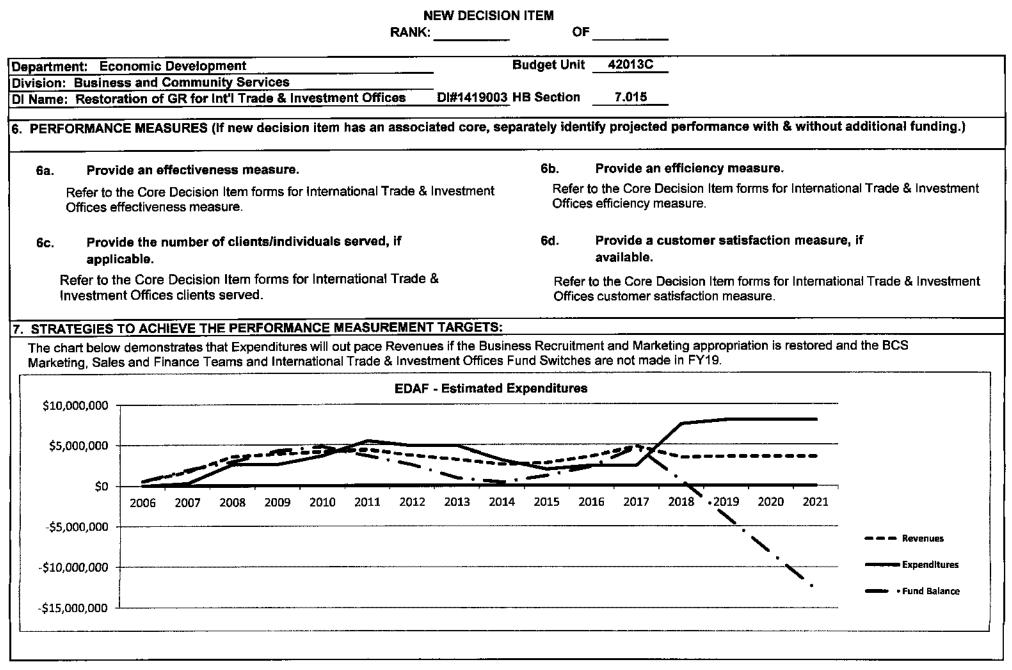
NEW DECISION ITEM RANK:

OF_____

Department: Economic Developme			.	Budget Unit	42013C					
Division: Business and Community DI Name: Restoration of GR for Int'l		ent Offices	DI#1419003	HB Section	7.015					
· · · · · · · · · · · · · · · · · · ·										
b. DESCRIBE THE DETAILED ASSU of FTE were appropriate? From what nutomation considered? If based or one-times and how those amounts years.	at source or stand n new legislation,	lard did you de	rive the reque	sted levels o	f funding? V	Vere alternat	ives such as	outsourcing	g or	I
The specific amount was derived base nvestment Offices. Please see the El						from GR to El	DAF for the In	ternational T	rade &	
5. BREAK DOWN THE REQUEST BY		T CLASS. JOB	CLASS, AND	FUND SOUR			COSTS	· .		
	Dept Req		Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	
	GR	Dept Req	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time	
Budget Object Class/Job Class	DOLLARS	GR FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	
							0			
lotal PS	0	0.0	Ő	0.0	0	0.0	0	0.0 0.0	0	
	v	0.0	v	0.0	0	0.0	Ŭ	0.0	U	
100/Professional Services	1,910,000						1,910,000			
							0			
Total EE	4 040 000						0			
	1,910,000		0		0		1,910,000		0	
Program Distributions							0			
Total PSD	0		0		0	-	0		0	
				-	<u> </u>	-	. <u>.</u> .			
	0		0		0		0		0	
lotal IRF										
Total TRF Grand Total	1,910,000	0.0	0	0.0	0	0.0	1,910,000	0.0	0	—

RANK: OF **Budget Unit** 42013C Department: Economic Development Division: Business and Community Services DI Name: Restoration of GR for Int'l Trade & Investment Offices DI#1419003 HB Section 7.015 Gov Rec FED FED OTHER OTHER TOTAL TOTAL One-Time GR Gov Rec DOLLARS FTE DOLLARS Ë Budget Object Class/Job Class DOLLARS GR FTE DOLLARS FTE DOLLARS FTE 0 0 0.0 0 0.0 0 0.0 0 0.0 0 Total PS 0 0.0 0 0 400/Professional Services 0 0 0 0 0 0 0 0 Total EE 0 Program Distributions 0 0 0 Ó Ô Total PSD Transfers 0 Û 0 0 0 Total TRF 0.0 Ô 0.0 0 0.0 0 Grand Total 0 0.0 0

NEW DECISION ITEM



DECISION ITEM DETAIL

FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
0	0.00	C	0.00	1,910,000	0.00	0	0.00
0	0.00	(0.00	1,910,000	0.00	0	0.00
\$0	0.00	\$0	0.00	\$1,910,000	0.00	\$0	0.00
\$0	0.00	\$0	0.00	\$1,910,000	0.00		0.00
\$0	0.00	\$0	0.00	\$D	0.00		0.00
\$0	0.00	\$0	0.00	\$0	0.00		0.00
	ACTUAL DOLLAR 0 0 \$0 \$0 \$0 \$0	ACTUAL ACTUAL DOLLAR FTE 0 0.00 0 0.00 \$0 0.00	ACTUAL ACTUAL BUDGET DOLLAR FTE DOLLAR C 0.00 0 0 0.00 0 \$0 0.00 0 \$0 0.00 \$0 \$0 0.00 \$0 \$0 0.00 \$0 \$0 0.00 \$0	ACTUAL DOLLAR ACTUAL FTE BUDGET DOLLAR BUDGET FTE 0 0.00 0 0.00 0 0.00 0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00	ACTUAL DOLLAR ACTUAL FTE BUDGET DOLLAR BUDGET FTE DUDGET DOLLAR DEPT REQ DOLLAR C 0.00 0 0.00 1,910,000 0 0.00 0 0.00 1,910,000 \$0 0.00 \$0 0.00 \$1,910,000 \$0 0.00 \$0 0.00 \$1,910,000 \$0 0.00 \$0 0.00 \$1,910,000 \$0 0.00 \$0 0.00 \$1,910,000	ACTUAL ACTUAL BUDGET BUDGET DEPT REQ DEPT REQ DOLLAR FTE DOLLAR FTE DOLLAR FTE DOLLAR FTE 0 0.00 0 0.00 1,910,000 0.00 <td>ACTUAL DOLLAR ACTUAL FTE BUDGET DOLLAR BUDGET FTE DEPT REQ DOLLAR DEPT REQ FTE DEPT REQ DOLLAR GOV REC DOLLAR 0 0.00 0 0.00 1,910,000 0.00 0 0 0.00 0 0.00 1,910,000 0.00 0 \$0 0.00 \$0 0.00 \$1,910,000 0.00 0 \$0 0.00 \$0 0.00 \$1,910,000 0.00 \$0 \$0 0.00 \$0 0.00 \$1,910,000 0.00 \$0 \$0 0.00 \$0 0.00 \$1,910,000 0.00 \$0</td>	ACTUAL DOLLAR ACTUAL FTE BUDGET DOLLAR BUDGET FTE DEPT REQ DOLLAR DEPT REQ FTE DEPT REQ DOLLAR GOV REC DOLLAR 0 0.00 0 0.00 1,910,000 0.00 0 0 0.00 0 0.00 1,910,000 0.00 0 \$0 0.00 \$0 0.00 \$1,910,000 0.00 0 \$0 0.00 \$0 0.00 \$1,910,000 0.00 \$0 \$0 0.00 \$0 0.00 \$1,910,000 0.00 \$0 \$0 0.00 \$0 0.00 \$1,910,000 0.00 \$0

					Budget Unit 42	2014C			
Division:	Business and C	community S	ervices						
Core:	Business Recru	itment and I	Aarketing						
1. CORE FINAN			· · · · · · · · · · · · · · · · · · ·						
	F۱	2019 Budge	et Request			FY 2019	Governor's	Recommend	ation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	Ó	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0_	0	0	0	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	ō	0	Est. Fringe	0	0	0	0
Note: Fringes b	udgeted in House E	Bill 5 except fo	r certain fring	es	Note: Fringes b	udgeted in H	louse Bill 5 e	cept for certa	ain fringes
budgeted directl	y to MoDOT, Highw	ay Patrol, an	d Conservatio	n	budgeted direct	ly to MoDOT,	Highway Pa	trol, and Cons	servation.
Other Funds:	Economic Devel	opment Adva	ncement Fund	1 (0783)	Other Funds:				

investment opportunities and create new high quality jobs in Missouri. In 2007, the General Assembly authorized a new public/private partnership model by creating the Economic Development Advancement Fund. Currently, the Department contracts for these services through the Hawthorn Foundation, who subcontracts with the Missouri Partnership, a public-private economic development partnership. The Missouri Partnership works at the state, regional and local levels to increase the visibility of Missouri as a globally competitive business location. Services include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners, including but not limited to, maintaining a working relationship with national site selection firms and coordinating opportunities with DED overseas offices.

The contract provides for an integrated partnership with the Missouri Department of Economic Development, Division of Business and Community Services staff who oversee the business development incentives for the State. The private component of the initiative currently calls for matching private dollars to be contributed to the annual budget. This fund was created by the General Assembly and grants the DED the authority to collect a 2.5 percent fee from awardees on certain state tax credits issued in order to direct those fees to the fund and pay the costs of the contract.

3. PROGRAM LISTING (list programs included in this core funding)

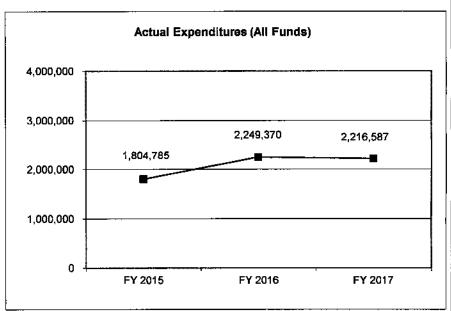
Business Recruitment and Marketing

CORE DECISION ITEM

	onomic Dev				Bu	dget Unit 420	14
		Community S ruitment and					
4. FINANCIAL HIST	ORY						_
		FY 2015 Actual	FY 2016 Actual	FY 2017 Actual	FY 2018 Current Yr.		
Appropriation (All Fur	nds)	2,250,000	2,250,000	2,250,000	0	4,000,000 -	
Less Reverted (All Fu	inds)	0	0	0	0		
Less Restricted (All F	unds)*	0	0	0	0		
Budget Authority (All	Funds)	2,250,000	2,250,000	2,250,000	0	3,000,000	
Actual Expenditures ((All Funds)	1,804,785	2,249,370	2,216,587	N/A_		
Unexpended (All Fun	ds)	445,215	630	33,413	N/A	2,000,000	
Unexpended, by Fund	d:						
General Revenue		0	0	0	N/A	1,000,000	
Federal		0	0	0	N/A		
Other		445,215	630	33,413	N/A		
						0 4	
						•	

Reverted includes Governor's standard 3 percent reserve (when applicable). Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:



DECISION ITEM SUMMARY

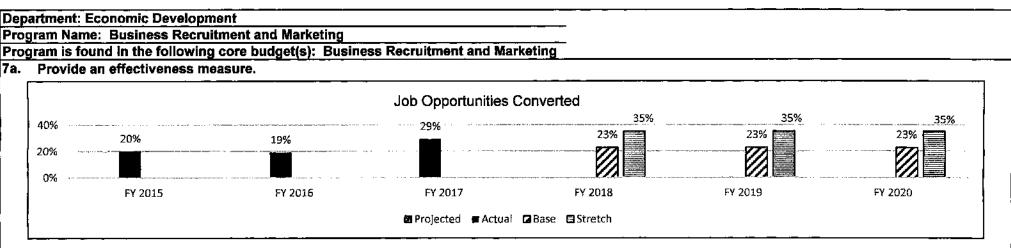
Budget Unit								
Decision item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUSINESS RECRUITMENT&MARKETING								
CORE								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	2,216,587	0.00	(0.00	(0	0.00
TOTAL - EE	2,216,587	0.00	(0.00	(0.00	0	0.00
TOTAL	2,216,587	0.00		0.00	(0.00	0	0.00
Restore Bus Recruit/Mktg - 1419001								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	(0.00	2,250,000	0.00	2,250,000	0.00
TOTAL - EE	0	0.00	(0.00	2,250,000	0.00	2,250,000	0.00
TOTAL	0	0.00		0.00	2,250,000	0.00	2,250,000	0.00
GRAND TOTAL	\$2,216,587	0.00	\$1	0.00	\$2,250,000) 0.00	\$2,250,000	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUSINESS RECRUITMENT&MARKETING								
CORE								
TRAVEL, IN-STATE	150,347	0.00	0	0.00	C	0.00	D	0.00
PROFESSIONAL SERVICES	2,066,240	0.00	0	0.00	0) 0.00	0	0.00
TOTAL - EE	2,216,587	0.00		0.00	0	0.00	0	0.00
GRAND TOTAL	\$2,216,587	0.00	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0) 0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$2,216,587	0.00	\$0	0.00	\$0	0.00		0.00

epartment: Economi	c Development		······································		
	ess Recruitment and Mark				
		Business Recruitment and M	Marketing		
	ority does this program add	ress?			
Grow Missouri's Busi					
b. What does this pro	•				
 investment opportuniti The programs provious of its key business determination of the Missouri Partner visibility of Missouri as In 2007, the General Department contracts partnership. *DED strives to facilitate county's average wag What is the authoriate Section 620.1900, Are there federal mathing No 	ies, and bring quality jobs* to des the Department of Econo velopment strategies busin ership, with the technical supp is a globally competitive busin al Assembly authorized a new for these services through the ate job growth at or above the e. zation for this program, i.e., RSMo., which establishes the atching requirements? If ye	Missouri. mic Development the opportuni ess recruitment and attraction. port of the Division of Business a ess location. public/private partnership mode e Hawthorn Foundation, who su county average wage. Quality federal or state statute, etc.? E Economic Development Adva es, please explain.	ational and internationally to product ty to contract with the Missouri Par and Community Services, works at el by creating the Economic Develo ubcontracts with the Missouri Partn jobs includes jobs eligible for the I (Include the federal program no ncement Fund.	rtnership for professional servic the state, regional and local lev opment Advancement Fund. Co pership, a public-private econom Missouri Works program, which	es to perform one vels to increase the urrently, the tic development
. Is this a federally m	andated program? If yes, j	olease explain.			
No					
. Provide actual expe	enditures for the prior three	fiscal years and planned exp	enditures for the current fiscal y	ear	
3,000,000	1,304,785	Program Expe	nditure History 2,2 ^{16,581} 2,2 ^{16,581}		□GR ØFEDERAL ■OTHER
				0 0	
0 +	FY 2015 Actual	FY 2016 Actual	FY2017 Actual	FY2018 Planned	
	es of the "Other " funds? ent Advancement Fund (0783)		··· · · · · · · · · · · · · · · · · ·	

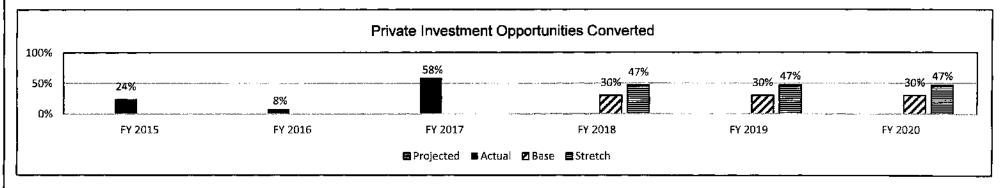
-



Note 1: Measures percentage of potential jobs within active projects were converted into won jobs. Does not include jobs within projects that failed to materialize in any state.

Note 2: Base targets for FY18, FY19 and FY20 are based on the averages of FY15, FY16 and FY 17. Stretch targets assume Business Recruitment team can match high number of jobs facilitated in FY17 (2,916) with an average level of opportunties.

Note 3: This is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.



Note 1: Measures percentage of potential private investment within active projects that were converted into won private investment. Does not include private investment within projects that failed to materialize in any state.

Note 2: Base targets for FY18, FY19 and FY20 are based on the averages of FY15, FY16 and FY 17. Stretch targets assume Business Recruitment team can match high amount of private investment facilitated in FY17 (\$551M) with an average level of opportunties.

Note 3: This is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.

Department: Economic Development Program Name: Business Recruitment and Marketing Program is found in the following core budget(s): Business Recruitment and Marketing 7b. Provide an efficiency measure (continued). Operational Cost per Job \$5,000 \$2,449 \$1,491 \$1,446 \$1,491 \$1,416 \$1,243 \$1,491 \$1,387 \$782 FY 2019 FY 2020 FY 2015 FY 2016 FY 2017 FY 2018 ■ Projected ■ Actual ■ Base ■ Stretch

Note 1: Calculated by dividing Business Recruitment Program budget (including non-state funding) by the committed number of jobs created and retained. Note 2: Base targets for FY18, FY19 and FY20 are an average of FY15, FY16 and FY17. Stretch targets are phased in at 3%,5%,7% decrease over the base. Note 3: This is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.

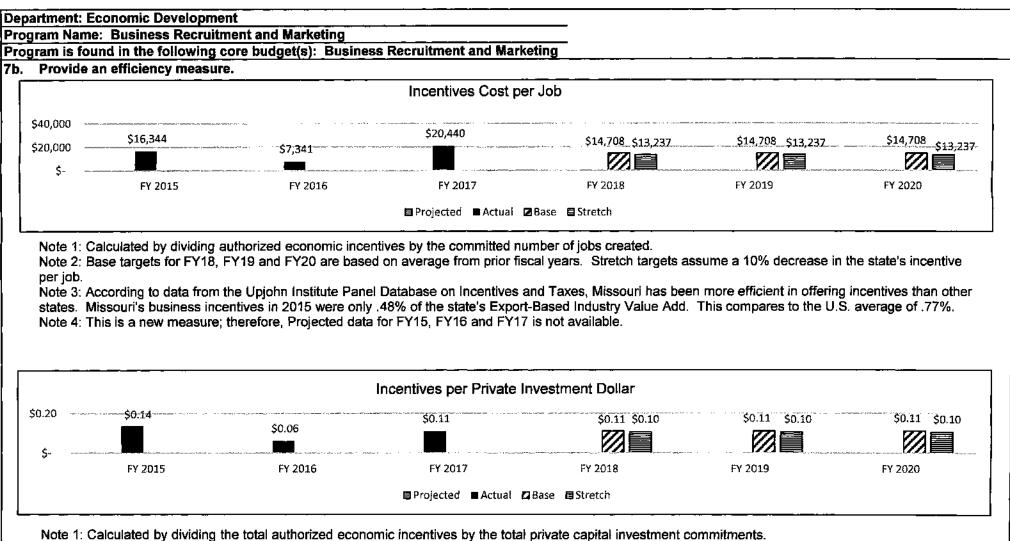
7c. Provide the number of clients/individuals served, if applicable.

	FY 2015		F	2016	FY	2017	FY 2018	FY 2019	FY 2020
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Announced Projects	14	17	15	14	16	15	15	15	15
Jobs Recruited	N/A	1,734	N/A	1,082	N/A	2,916	1,911	1,911	1,911
Average Wages	N/A	\$51,129	N/A	\$43,531	N/A	\$56,360	\$50,340	\$50,340	\$50,340
Private Capital Invested	N/A	\$208M	N/A	\$135M	N/A	\$551M	\$298M	\$298M	\$298M

Note 1: FY15, FY16, FY17 actuals reflect project committments facilitated by the Business Recruitment team. Note 2: Projections for FY18 - 20 are based on the average of the actual results from FY15 - 17. Projections align with Base targets set in 7a and 7b. Stretch targets are based on results that exceed projections.

7d. Provide a customer satisfaction measure, if available.

BCS will create a ten question survey for stakeholders related to the program. Five questions will be common across the Division. Five questions will be specific to the activities of this program. The five common questions will be aggregated annually and benchmarked against a baseline for division-wide improvement. The five questions specific to the program will be aggregated annually and benchmarked against a baseline for improvements to this program.



Note 2: Base targets for FY18, FY19 and FY20 are based on weighted average from prior fiscal years. Stretch targets assume a 10% decrease in average incentives per year.

Note 3: This is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.

						NEW DECISI						
					RANK:		OF					
	-4. F	le Devi					Budget Unit	42014C				
	nt: Economi Business and						Dudget Unit	420140				
	Restoration				keting	DI #1419001	HB Section	07.015				
Di Name:	Restoration		mess Rectu	Ament & mar	Kenng	DI#1415001						
1. AMOUN	NT OF REQU	EST				· · · · · ·						
		FY	2019 Budge	t Request				FY 201	9 Governor's	s Recommen	dation	
1	GR		Federal	Other	Total	E		GR	Federal	Other	Total E	:
PS		0	0	0	0	•	PS	0	0	0	0	
EE		0	0	2,250,000	2,250,000		EE	0	0	2,250,000	2,250,000	
PSD		0	0	0	0		PSD	0	0	0	0	
TRF		0	0	0	0	_	TRF	0	0	0	0	
Total		0	0	2,250,000	2,250,000	=	Total	0	0	2,250,000	2,250,000	
			0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	
FTE		0.00	0.00	0.00	0.00		FIE	0.00	0.00	0.00	0.00	
Est. Fring	e	0	0	0	0	1	Est. Fringe	0	0	0	0	
Note: Frin	ges budgeted						•	s budgeted in l		•	¥ 1	
budgeted a	directly to Mol	<u>DOT, H</u>	ighway Patrol	l, and Conser	rvation.		budgeted dire	ctly to MoDOT	<u>r, Highway P</u>	atrol, and Col	nservation.	
Other Euro	ds: Economic	Novel	noment Advar	ncement Fun	d (0783)		Other Funds:					
			· <u> </u>									
	EQUEST CAN		TEGORIZEL	J AS.								
	_ New Legisla	ation				New Program		-		Fund Switch		
	Federal Ma			,		Program Expa		-		Cost to Cont		
	GR Pick-Up	р				Space Reque	st	-		Equipment R	leplacement	
	_ Pay Plan				X	Other:	Funding Rest	oration				
3. WHY IS	THIS FUND	ING NE	EDED? PRC	VIDE AN EX	PLANATION	FOR ITEMS	CHECKED IN	#2. INCLUDE	THE FEDE	RAL OR STA	TE STATUTOR	Y OR
CONSTITU	JTIONAL AUT	THORIZ	ATION FOR	THIS PROG	RAM.							
	tion of the Bur	einoee l	Recruitment 8	Marketing C	ore appropri	ation is needed	as it was inac	wertently remo	wed from the		t The purpose	e of this program
											nent opportuniti	
											icts with the Mis	
Partnersh	nip, a public-pi	rivate e	conomic deve	elopment part	inership. The	e Missouri Part	nership works	at the state, re	gional and lo	cal levels to i	ncrease the vis	sibility of
												new business in
											availability and	
							s, including but	not limited to,	maintaining	a working rela	ationship with na	ational site
selection	firms and coo	ordinatin	ig opportunitie	es with DED of	overseas offici	ces.						

NEW DECISION ITEM

OF_____

RANK:

Department: Economic Developme				Budget Unit	42014C					
Division: Business and Community			DI #1419001		07.015					
I Name: Restoration of Business R	ecruitment & Mari	keting	DI#1419001		07.015					
. DESCRIBE THE DETAILED ASSU	MPTIONS USED TO	DERIVE T	HE SPECIFIC F	REQUESTED	AMOUNT. (H	low did you	determine th	at the reque	sted	
umber of FTE were appropriate? F										
r automation considered? If based	on new legislation	n, does requ	est tie to TAFI	P fiscal note?	If not, expla	iln why. Det	ail which po	rtions of the	request	
re one-times and how those amoun	ts were calculated	l.)								
\$2,250,000 is the amount being reque	sted by the Division	of Business	and Community	Services for	FY19 as this v	was the previ	ous original a	ppropriation	amount. Ple	ase
see the EDAF Trend Chart under 7.						•	0	•••••		
BREAK DOWN THE REQUEST BY	BUDGET OBJEC	T CLASS, JO	B CLASS, AN	D FUND SOU	RCE. IDENT	FY ONE-TIN	E COSTS.	• •		
	Dept Req	Dept Reg	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time	
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	1
							0			
							0	0.0		
otal PS	0	0.0	0	0.0	0	0.0	0	0.0	0	1
100/Professional Services					2,250,000		2,250,000			
							0			
rotal EE			0		2,250,000		2,250,000		0	
IOTALEE	Ŭ		U		2,250,000		2,250,000		Ŭ	
Program Distributions							0			
Total PSD	0		0		0		<u>0</u>		0	
otal FSD	Ŭ		0				Ū		0	
ransfers										
	0		0		0		0		0	i
· • • • • • • • • • • • • • • • • • • •	0		Ŭ		v		Ŭ		0	
Brand Total	0	0.0	0	0.0	2,250,000	0.0	2,250,000	0.0	0	۱

NEW DECISION ITEM

RANK:

OF

Department: Economic Developmer Division: Business and Community :	Services		-	Budget Unit	42014C					
DI Name: Restoration of Business R	ecruitment & Mar	keting	DI #1419001	HB Section	07.015					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
							0	0.0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
400/Professional Services					2,250,000		0 2,250,000			
Total EE	0		0		2,250,000		2,250,000		0	
Program Distributions Total PSD	0		0		0		<u> </u>		0	
Transfers Total TRF	0		0		0		0		0	
Grand Total	0	0.0	0	0.0	2,250,000	0.0	2,250,000	0.0	0	

							CISION ITER	-							
					RANK:	·····		OF_							
artment: Eco							Budge	Unit	42014C						
sion: Busine: ame: Restora				4 0 54	_4!	DI #4 440		6 !	07 04 5						
ame: Restora		usiness Re	cruitmen	t & Marke	eting	DI #1419	1001_HB See		07.015						
ERFORMANC	E MEASU	JRES (If nev	v decisio	n item ha	as an asso	ciated co	re, separate	ly identif	y projec	ted perf	ormanc	e with &	without	additional	
6a. Provi	de an effe	ectiveness r	neasure.				66	. Pi	ovide ai	n efficie	ncy mea	sure.			
Refer to t effectiven		ess Recruitm ure.	ent & Ma	rketing Co	ore for the			Refer to th neasure.	e Busine	ess Recr	uitment	& Marke	ting Core	e for the efficie	ency
6c. Provi applie		mber of clie	ents/indiv	viduals se	erved, if		60		ovide a ailable.		er satist	action r	neasure,	, if	
Refer to th clients ser		s Recruitme	nt & Mark	eting Cor	e for the nu	umber of					ruitment	& Marke	eting Core	e for the custo	omer
onorita sor	ved.							satisfactio	on measi	ure.					
		VE THE PE	RFORMA		ASUREME	NT TARGI			on measu	ure.					
TRATEGIES 1 he chart below arketing, Sales	O ACHIE demonstr	ates that Ex	penditure	s will out	pace Reve rade & Inve	nues if the estment Of	ETS:	ecruitmen witches a	t and Ma	arketing a	appropria Y19.	ation is re	estored a	and the BCS	
TRATEGIES	O ACHIE demonstr	ates that Ex	penditure	s will out	pace Reve rade & Inve	nues if the estment Of	ETS: Business R ffices Fund S	ecruitmen witches a	t and Ma	arketing a	appropria Y19.	ation is re	estored a	and the BCS	
TRATEGIES 1 he chart below arketing, Sales	O ACHIE demonstr	ates that Ex	penditure	s will out	pace Reve rade & Inve	nues if the estment Of	ETS: Business R ffices Fund S	ecruitmen witches a	t and Ma	arketing a	appropria Y19.	ation is re	estored a	and the BCS	
TRATEGIES The chart below arketing, Sales \$10,000,000 - \$5,000,000 -	O ACHIE demonstr	ates that Ex	penditure	s will out	pace Reve rade & Inve	nues if the estment Of	ETS: Business R ffices Fund S	ecruitmen witches a	t and Ma	arketing a	appropria Y19.	ation is re	estored a	and the BCS	
TRATEGIES The chart below arketing, Sales \$10,000,000	demonstr s and Fina	ates that Ex ince Teams	penditure and Intern	s will out national T	pace Reve rade & Inve EDA	nues if the estment Of F - Estima	ETS: Business R ffices Fund S ated Expend	ecruitmen witches a Iltures	t and Ma re not m	arketing a lade in F	Ý19.				enues
TRATEGIES The chart below arketing, Sales \$10,000,000 - \$5,000,000 - \$0 -	demonstr s and Fina	ates that Ex	penditure	s will out national T	pace Reve rade & Inve	nues if the estment Of F - Estima	ETS: Business R ffices Fund S	ecruitmen witches a Iltures	t and Ma re not m	arketing a lade in F	appropria Y19.		estored a	— — — Rev	enues
TRATEGIES The chart below arketing, Sales \$10,000,000 - \$5,000,000 -	demonstr s and Fina	ates that Ex ince Teams	penditure and Intern	s will out national T	pace Reve rade & Inve EDA	nues if the estment Of F - Estima	ETS: Business R ffices Fund S ated Expend	ecruitmen witches a Iltures	t and Ma re not m	arketing a lade in F	Ý19.			— — — Rev ——— Exp	enditures
TRATEGIES The chart below arketing, Sales \$10,000,000 - \$5,000,000 - \$0 -	demonstr s and Fina	ates that Ex ince Teams	penditure and Intern	s will out national T	pace Reve rade & Inve EDA	nues if the estment Of F - Estima	ETS: Business R ffices Fund S ated Expend	ecruitmen witches a Iltures	t and Ma re not m	arketing a lade in F	Ý19.			— — — Rev ——— Exp	
TRATEGIES 1 he chart below arketing, Sales \$10,000,000 - \$5,000,000 - \$0 - \$5,000,000 - \$10,000,000 -	demonstr s and Fina	ates that Ex ince Teams	penditure and Intern	s will out national T	pace Reve rade & Inve EDA	nues if the estment Of F - Estima	ETS: Business R ffices Fund S ated Expend	ecruitmen witches a Iltures	t and Ma re not m	arketing a lade in F	Ý19.			— — — Rev ——— Exp	enditures
TRATEGIES ************************************	demonstr s and Fina	ates that Ex ince Teams	penditure and Intern	s will out national T	pace Reve rade & Inve EDA	nues if the estment Of F - Estima	ETS: Business R ffices Fund S ated Expend	ecruitmen witches a Iltures	t and Ma re not m	arketing a lade in F	Ý19.			— — — Rev ——— Exp	enditures
TRATEGIES 1 he chart below arketing, Sales \$10,000,000 - \$5,000,000 - \$0 - \$5,000,000 - \$10,000,000 -	demonstr s and Fina	ates that Ex ince Teams	penditure and Intern	s will out national T	pace Reve rade & Inve EDA	nues if the estment Of F - Estima	ETS: Business R ffices Fund S ated Expend	ecruitmen witches a Iltures	t and Ma re not m	arketing a lade in F	Ý19.			— — — Rev ——— Exp	enditures

DECISION ITEM DETAIL

Budget Unit Decision Item	FY 2017 ACTUAL	FY 2017 ACTUAL	FY 2018 BUDGET	FY 2018 BUDGET	FY 2019 DEPT REQ	FY 2019 DEPT REQ	FY 2019 GOV REC	FY 2019 GOV REC
Budget Object Class	DOLLAR	FTE	DÖLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUSINESS RECRUITMENT&MARKETING								
Restore Bus Recruit/Mktg - 1419001 PROFESSIONAL SERVICES	0	0.00	0	0.00	2,250,000	0.00	2,250,000	0.00
TOTAL - EE	0	0.00	0	0.00	2,250,000	0.00	2,250,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$2,250,000	0.00	\$2,250,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$2,250,000	0.00	\$2,250,000	0.00

DECISION ITEM SUMMARY

GRAND TOTAL		\$0	0.00		\$0	0.00	\$0	0.00	\$25,000,000	0.00
TOTAL		0	0.00		0	0.00	C	0.00	25,000,000	0.00
TOTAL - PD		0	0.00		0	0.00	Ċ	0.00	25,000,000	0.00
JOBS AND INFRASTRUCTURE Jobs and Infrastructure Devi - 1419007 PROGRAM-SPECIFIC JOBS AND INFRASTRUCTURE		0	0.00		0	0.00	0	0.00	25,000,000	0.00
Budget Object Summary Fund	ACTUAL DOLLAR		ACTUAL FTE	BUDGET DOLLAR		BUDGET FTE	DEPT REQ DOLLAR	DEPT REQ FTE	GOV REC DOLLAR	GOV REC
Budget Unit Decision Item	FY 2017		FY 2017	FY 2018		FY 2018	FY 2019	FY 2019	FY 2019	FY 2019

					I RANK:	NEW DE	CISION ITEM OF					
	nt: Economi						Budget Unit	42070C &	42071C			- ····
			munity Servic			•						
DI Name:	Jobs and Inf	frastruc	cture Develop	oment C	01# 1419007		HB Section					
1. AMOU	NT OF REQU	EST										
		FY	2019 Budget	Request				FY 2019	9 Governor	s Recommer	ndation	
	GR		Federal	Other	Total	Ë		GR	Federal	Other	Total	E
PS		0	0	0	0	•	PS	0	0	0	0	-
EE		0	0	0	0		EE	0	0	0	0	
PSD		0	0	0	0		PSD	0	0	25,000,000	25,000,000	
TRF		0	0	0	0		TRF	25,000,000	0		25,000,000	_
Total		0	0	0	0		Total	25,000,000	0	25,000,000	50,000,000	- -
FTE		0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	
Est. Fring	re	0	0	Ó	0		Est. Fringe	0	0	0]
			se Bill 5 excep ighway Patrol,					budgeted in F			-	
Other Fun			.g			1		Jobs and Infras				J
2. THIS RI		BEC	ATEGORIZED	AS:						• •		
	New Legisl				x	New Pro	aram			Fund Switch		
	Federal Ma			_	<u> </u>		Expansion	-		Cost to Cont		
	GR Pick-Up			-		Space R		-		Equipment F		
	Pay Plan	-				Other:						
			EDED? PRO			FOR IT	MS CHECKED IN	#2. INCLUD	E THE FEDE	ERAL OR ST	ATE STATUT	ORY OR
retain and	d grow Missou	ıri busir	nesses and cro	eate additiona	al jobs for ha	rd workin	ist local governme g Missourians. A l tilities, and commu	proad array of	infrastructur	ensure infras e improveme	tructure is in nts will be aut	place to attract, horized under

NEW DECISION ITEM OF_____

RANK:

Department: Economic Development				Budget Unit	42070C &	42071C				
Division: Business and Community Serv	lices			-						
DI Name: Jobs and Infrastructure Develo	pment C	DI# 1419007		HB Section						
				DEOUERTE			. determine (ante d	
4. DESCRIBE THE DETAILED ASSUMPTI									lestea	
number of FTE were appropriate? From									antiona of	
outsourcing or automation considered?				est tie to TAI	PP fiscal note	r in not, exp	biain why. De	etan which p	onions of	
the request are one-times and how those	amounts we	re calculatec								
The funding level was established to provid	e a sufficient ir	npact for job	-creating infra	structure deve	elopment. It is	at a level co	nsistent with	other statewi	de developm	ent
programs, and it will provide opportunity for	additional imp	act through I	ocal funding n	natches.						
5. BREAK DOWN THE REQUEST BY BUI	DGET OBJEC			<u>ND FUND SO</u>	URCE. IDEN	TIFY ONE-T	IME COSTS.			
	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time	_
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	E
							0			
		0.0	0	0.0	0	0.0	<u> </u>	0.0 0.0	0	
Total PS	U	0.0	U	0.0	U	0.0	U	0.0	U	
							0			
							0			
							0			
Total EE	0		0		0				0	
Program Distributions							0			
Total PSD	0		0		0		0		0	
Transfers										
Total TRF	0		0		0		0		0	
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0	

NEW DECISION ITEM

Department: Economic Developmen Division: Business and Community			,	Budget Unit	42070C 8	42071C				
Division: Business and Community Di Name: Jobs and Infrastructure D		DI# 1419007		HB Section	<u> </u>					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	
							0	0.0		
Total PS	0	0.0	0	0.0	0 0	0.0	0	0.0		
							0 0			
Total EE	0		0		0		0 0 0			
	U		Ŭ				-		Ū	
Program Distributions Total PSD	<u> </u>		0		25,000,000 25,000,000		25,000,000 25,000,000		0	
Transfers Total TRF	25,000,000 25,000,000		0		0		25,000,000 25,000,000		0	
Grand Total	25,000,000	0.0	0	0.0	25,000,000	0.0	50,000,000	0.0	0	

NEW DE	ECISION ITEM	
RANK:	O	F
ment: Economic Development	Budget Unit	42070C & 42071C
	-	
e: Jobs and Infrastructure Development DI# 1419007	HB Section	
•	core, separately id	entify projected performance with & without additional
Provide an effectiveness measure.	6b.	Provide an efficiency measure.
This is a new initiative; therefore, performance measures will be developed.		s a new initiative; therefore, performance measures will be oped.
Provide the number of clients/individuals served, if applicable. This is a new initiative; therefore, performance measures will be developed.	devel	Provide a customer satisfaction measure, if available. s a new initiative; therefore, performance measures will be oped.
	GETS:	
is a new initiative; therefore, performance measures will be developed.		
	RANK: ment: Economic Development n: Business and Community Services ne: Jobs and Infrastructure Development Dl# 1419007 RFORMANCE MEASURES (If new decision item has an associated or g.) Difference of the second of the seco	ment: Economic Development Budget Unit n: Business and Community Services HB Section te: Jobs and Infrastructure Development DI# 1419007 HB Section HB Section tFORMANCE MEASURES (If new decision item has an associated core, separately id g.) Provide an effectiveness measure. Provide an effectiveness measure. 6b. This is a new initiative; therefore, performance measures will be developed. This is developed. Provide the number of clients/individuals served, if applicable. 6d. This is a new initiative; therefore, performance measures will be developed. This i developed. Attegies to ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS: EATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019 GOV REC DOLLAR	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ		GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE		FTE
JOBS AND INFRASTRUCTURE	-							
Jobs and Infrastructure Devi - 1419007								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	25,000,000	D.00
TOTAL - PD	0	0.00	0	0.00	Ð	0.00	25,000,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$25,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$25,000,000	0.00

DECISION ITEM SUMMARY

GRAND TOTAL		\$0	0.00		\$0	0.00	\$	0.00	\$25,000,000	0.00	
TOTAL		0	0.00		0	0.00		0.00	25,000,000	0.00	
TOTAL - TRF		0	0.00		0	0.00		0.00	25,000,000	0.00	
FUND TRANSFERS GENERAL REVENUE		0	0.00		0	0.00		0.00	25,000,000	0.00	
Jobs and Infrastructure Devi - 1419007											
JOBS AND INFRASTRUCTR TRANSFER							•			-	
Fund	DOLLAR	FTE		DOLLAR	FTE		DOLLAR	FTE	DOLLAR	FTE	
Budget Object Summary	ACTUAL	ACTUAL		BUDGET	BUDGET		DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Decision Item	FY 2017		FY 2017	FY 2018		FY 2018	FY 2019	FY 2019	FY 2019	FY 2019	
Budget Unit											

					₹ RANK:	NEW DECISI	ON ITEM OF					
Departme	nt: Economi	c Deve	elopment			······································	Budget Unit	42070C &	42071C			
	Division: Business and Community Services DI Name: Jobs and Infrastructure Development DI# 1419007					UD Continu						
DI Name:	Jobs and int	rastru	cture Develop	ment L	/# 1419007		HB Section					
1. AMOU	NT OF REQU	EST										
		F١	í 2019 Budget	•				FY 201	9 Governor'	s Recomme	n dation	
	GR		<u>Federal</u>	Other		E		GR	Federal	Other_	Total	E
PS		0	0	0	0		PS	0	0	0	0	
EE		0	0	0	0		EE	0	0	0	0	
PSD		0	0	0	0 0		PSD TRF	0 25,000,000	0 0		25,000,000 25,000,000	
TRF Total		0	<u> </u>	<u> </u>	<u> </u>		Total	25,000,000 25,000,000		25,000,000		
			<u> </u>		<u> </u>	I	i otar	20,000,000		10,000,000	00,000,000	I
FTE		0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	
Est. Fring		0	0	0	0		Est. Fringe	0	0	<u> </u>	0	
		in Hou	ise Bill 5 excep	t for certain fi	ringes			s budgeted in I	House Bill 5	except for cei	tain fringes	
budgeted (directly to MoL	<u>ют, н</u>	lighway Patrol,	and Conserv	ation.		budgeted dire	ctly to MoDO7	r, Highway P	atrol, and Co	nservation.	
Other Fun	ds:						Other Funds:	Jobs and Infra:	structure Fund	1 (0611)		
2. THIS R	EQUEST CAN	BEC	ATEGORIZED	AS:					<u>-</u>			
	New Legisla	- stion			x	New Program	~			Fund Switch		· · · · · ·
	Federal Ma						m Expansion Cost to Continue					
i	GR Pick-Up			_		Space Requ		-			Replacement	
	Pay Plan			_		Other:		-				
4 °			EDED? PRO			FOR ITEMS	CHECKED IN	i #2. INCLUD	e the fedi	ERAL OR ST	ATE STATUT	ORY OR
CONSTITU	UTIONAL AUT	THORI	ZATION FOR	THIS PROGE	RAM.							
retain and	d grow Missou	ıri busi	a new Jobs an nesses and cre ot limited to, im	ate additiona	l jobs for ha	rd working M	ssourians. A	broad array of	infrastructur			place to attract, horized under
			- .					-				

NEW DECISION ITEM OF_____

RANK:_____

Department: Economic Development				Budget Unit	42070C 8	42071C							
Division: Business and Community Service	/lces			-									
DI Name: Jobs and Infrastructure Develo	opment	DI# 1419007	HB Section										
. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of he request are one-times and how those amounts were calculated.)													
The funding level was established to provide a sufficient impact for job-creating infrastructure development. It is at a level consistent with other statewide development programs, and it will provide opportunity for additional impact through local funding matches.													
5. BREAK DOWN THE REQUEST BY BU													
	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req				
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time	_			
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	E			
							0	0.0					
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0				
							0						
Total EE	0		0		0		0		0				
Program Distributions							0						
Total PSD	0		0		0		0		0				
Transfers													
Total TRF	0		0		0		0		0				
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0				
•													

OF RANK: Budget Unit 42070C & 42071C Department: Economic Development **Division: Business and Community Services** DI Name: Jobs and Infrastructure Development DI# 1419007 HB Section Gov Rec FED OTHER TOTAL ĠR FED OTHER TOTAL **One-Time** GR Budget Object Class/Job Class DOLLARS FTE DOLLARS FTE DOLLARS FTE DOLLARS FTE DOLLARS E 0 0 0.0 Total PS Ô 0.0 0 0.0 0 0.0 0 0.0 Ō 0 0 0 0 Total EE 0 n. Ô. 0 0 Program Distributions 25,000,000 25,000,000 0 Û 0 25,000,000 25,000,000 Total PSD 0 Transfers 25,000,000 25,000,000 Total TRF 25,000,000 0 25,000,000 0 0 25,000,000 0.0 50,000,000 Grand Total 0.0 0.0 25,000,000 0.0 0 0

	NEW D	DECISION ITEM
	RANK:	OF
	nent: Economic Development 1: Business and Community Services	Budget Unit 42070C & 42071C
	e: Jobs and Infrastructure Development DI# 1419007	HB Section
6. PER funding		core, separately identify projected performance with & without additional
6a.	Provide an effectiveness measure.	6b. Provide an efficiency measure.
	This is a new initiative; therefore, performance measures will be developed.	This is a new initiative; therefore, performance measures will be developed.
6c.	Provide the number of clients/individuals served, if applicable.	6d. Provide a customer satisfaction measure, if available.
	This is a new initiative; therefore, performance measures will be developed.	This is a new initiative; therefore, performance measures will be developed.
	ATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TAP s a new initiative; therefore, performance measures will be developed.	

DECISION ITEM DETAIL

Budget Unit Decision Item	FY 2017 ACTUAL	FY 2017 ACTUAL	FY 2018 BUDGET	FY 2018 BUDGET	FY 2019 DEPT REQ	FY 2019 DEPT REQ	FY 2019 GOV REC	FY 2019 GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	<u>FTE</u>	DOLLAR	<u> </u>
JOBS AND INFRASTRUCTR TRANSFER Jobs and Infrastructure Devi - 1419007								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	25,000,000	0.0
TOTAL - TRF	0	0.00	0	0.00	0	0.00	25,000,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$25,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$25,000,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.0
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.0

.

Department:	Economic D	evelopment				Budget Unit	42075C				
Division:	Business an		y Serv	ices		• _					
Core:	BRAC Analys		•								
1. CORE FINAL	NCIAL SUMMAR										
		FY 2019 Bu	-	•					ecommendat		
	GR	Federa		Other	Total		GR	Federal	Other	Total	
PS		0	0	0	0	PS	0	0	0	0	
EE		0	0	0	0	EE	0	0	0	0	
PSD		0	0	0	0	PSD	U	0	0	0	
TRF		0	0	0	0	TRF	0	0	0	0	
Total		0	0	0	0	Total	0	0	0	0	
FTE	0.0	00 0 <i>.</i>	00	0.00	0.00	FTE	0.00	0.00	0.00	0.00	
Est. Fringe		0	0	0	0	Est. Fringe	0	0	0	0	
Note: Fringes b			- 1		-	Note: Fringes t	udgeted in Hou				
budgeted direct	•	•		_		budgeted direct					
200gotou unoor	<i>y</i> to <u>a</u> <u>o</u>					L	<u> </u>	· · · · · · · · · · · · · · · · · · ·	•		
Other Funds:						Other Funds:					
2. CORE DESC											
						• •					
Combined with	Military Advoca	te budget for	FY 20	18							
	Wintery Advoca	te budget ioi	1120	10.							
The purpose of	f the BRAC appr	opriation is to	o imple	ment strate	aies identified i	in the analysis of the impa	ct of Missouri's	military bases	s on the natio	n's military re	adiness
and the state's	economy in orde	er to best pos	sition th	he state to r	etain its existin	g military operations and s	secure additiona	al missions as	they may be	come availab	le. This
was in respons	e to a January 2	012 annound	ement	t that Congr	ess would seel	k future BRAC (Base Re-a	lignment and C	losure) autho	rizations.		
				2		Υ.	•				
3. PROGRAM	LISTING (list pr	ograms incl	uded i	n this core	funding)						
BRAC Analysis											
										10	-

Department:	Economic Dev		<u> </u>		Bud	get Unit 420	75C		
livision:	Business and		ervices						
ore:	BRAC Analysis	3	<i>"</i>						
FINANCIAL HI	STORY								
		FY 2015 Actual	FY 2016 Actual	FY 2017 Actual	FY 20187 Current Yr.		Actual Exper	nditures (All Funds)	
Appropriation (All I	Funds)	300,000	400,000	250,000	o	500,000			
ess Reverted (All		(9,000)	(12,000)	(7,500)	0				
ess Restricted (A	Il Funds)*	0	0	0	0	400.000			
Budget Authority (All Funds)	291,000	388,000	242,500	0	400,000		344,486	
		004.000	044400	040 500	b 1/0	300,000	291,000		
Actual Expenditure		291,000	344,486	242,500	<u>N/A</u> N/A	300,000 T			242,500
Inexpended (All F	-unas)	0	43,514	0					
1 	••••••••••••••					200,000		•	
Jnexpended, by F General Reven		0	43,514	0	N/A				
Federal	ue	0	43,514	0	N/A	100,000		<u> </u>	
Other		0	0	Ő	N/A				
One		0	Ŭ	0	10/2	o 🖵			
							FY 2015	FY 2016	FY 2017
Restricted amour	nt is as of:								
Restricted amour	nt is as of:						FY 2015	FY 2016	FY 2017

NOTES:

DECISION ITEM SUMMARY

Budget Object Summary ACTUAL ACTUAL BUDGET BUDGET DEPT REQ DEPT REQ GOV REC GOV REC Fund DOLLAR FTE DOLLAR FTE DOLLAR FTE DOLLAR FTE DOLLAR FTE BRAC ANALYSIS CORE PROGRAM-SPECIFIC 242,500 0.00 0 0.00 0 0.00 0 0 TOTAL - PD 242,500 0.00 0 0 0 0 0 0 0	GRAND TOTAL	\$242,500	0.00	\$0	0.00	\$0	0.00	\$0	0.00
Budget Object Summary ACTUAL ACTUAL BUDGET BUDGET DEPT REQ DEPT REQ GOV REC GOV REC Fund DOLLAR FTE DOLLAR FTE DOLLAR FTE DOLLAR FTE DOLLAR FTE BRAC ANALYSIS CORE PROGRAM-SPECIFIC 242,500 0.00 0 0.00 0 0.00 0	TOTAL	242,500	0.00	0	0.00	0	0.00	0	0.00
Budget Object Summary ACTUAL ACTUAL BUDGET BUDGET DEPT REQ DEPT REQ GOV REC GOV REC Fund DOLLAR FTE DOLLAR FTE DOLLAR FTE DOLLAR FTE BRAC ANALYSIS CORE PROGRAM-SPECIFIC V V V V V	TOTAL - PD	242,500	0.00	Ŭ	0.00	0	0.00	0	0.00
Budget Object Summary ACTUAL ACTUAL BUDGET BUDGET DEPT REQ DEPT REQ GOV REC GOV REC Fund DOLLAR FTE DOLLAR FTE DOLLAR FTE DOLLAR FTE	PROGRAM-SPECIFIC	242,500	0.00	0	0.00	0	0.00	0	0.00
Budget Object Summary ACTUAL ACTUAL BUDGET BUDGET DEPT REQ DEPT REQ GOV REC GOV REC									
Budget Unit	Decision Item	-							FY 2019

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DÖLLAR	FTE	DÓLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BRAC ANALYSIS								
CORE								
PROGRAM DISTRIBUTIONS	242,500	0.00	0	D.DD	0	0.00	0	0.00
TOTAL - PD	242,500	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$242,500	0.00	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$242,500	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$D	0.00	\$0	0.00		0.00

Department: Economic Development	
Program Name: BRAC Analysis	
Program is found in the following core budget(s): BRAC Analysis	
1a. What strategic priority does this program address?	u
Funding transferred to the Office of the Military Advocate Core.	
1b. What does this program do?	
The purpose of the BRAC appropriation is to implement strategies identified in the analysis of the impact of Missouri's military bases on the nation readiness and the state's economy in order to best position the state to retain its existing military operations and secure additional missions as the available. This was in response to a January 2012 announcement that Congress would seek future BRAC (Base Re-alignment and Closure) autors and the state is available.	hey may become
2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)	
N/A	
3. Are there federal matching requirements? If yes, please explain. No.	1
4. Is this a federally mandated program? If yes, please explain.	
No.	
5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.	
Program Expenditure History	DGR
500,000	
	■OTHER
	■TOTAL
100,000 I FY 2015 Actual FY 2016 Actual FY 2017 Actual FY 2017 Actual FY 2018 Planned	
Note: BRAC funding transferred to Military Advocate Core with FY18 budget.	
6. What are the sources of the "Other " funds?	

	artment: Economic Development
	gram Name: BRAC Analysis gram is found in the following core budget(s): BRAC Analysis
Filly	
7a.	Provide an effectiveness measure.
	Funding transferred to the Office of Military Advocate Core.
7b.	Provide an efficiency measure.
	Funding transferred to the Office of Military Advocate Core.
7c.	Provide the number of clients/individuals served, if applicable.
	Funding transferred to the Office of Military Advocate Core.
7d.	Provide a customer satisfaction measure, if available.
	Funding transferred to the Office of Military Advocate Core.

Department:	Economic Deve	elopment			Budget Unit 42076C							
Division:	Business and C	community Se	rvices									
Core:	Office of the Mi	litary Advoca	te									
. CORE FINAL	NCIAL SUMMARY				· · · · · · · · · · · · · · · · · · ·		• • • • •	· · · · · · · · · · · · · · · · · · ·				
	F	Y 2019 Budge	t Request			FY 2019	Governor's R	ecommenda	tion			
	GR	Federal	Other	Total		GR	Federal	Other	Total			
PS	161,880	0	0	161,880	PS	126,190	0	0	126,190			
EE	50,000	0	0	50,000	ΈE	50,000	0	0	50,000			
PSD	390,120	0	0	390,120	PSD	353,000	0	0	353,000			
TRF	0	0	0	0	TRF	0	0	0	0			
Total	602,000	0	0	602,000	Total	529,190	0	0	529,190			
FTE	1.50	0.00	0.00	1.50	FTE	1.00	0.00	0.00	1.0			
Est. Fringe	63,540	0	0	63,540	Est. Fringe	47,786	0	Ő	47,786			
	oudgeted in House I ly to MoDOT, Highw	•	-		Note: Fringes b budgeted direct	-		•	-			
Other Funds:					Other Funds:							
	RIPTION											

• create a more supportive environment for military Service members and their families; and

• support the retention and growth of Missouri's defense and national security businesses.

A high priority of the program is to continue to work with Missouri's military bases and installations and defense agencies, and the Missouri communities in which they operate, to prepare for a Base Realignment and Closure (BRAC) process that is-being debated in Congress. The work of the Military Advocate and its consultants, and the Military Preparedness and Enhancement Commission is guided by a biennial strategic plan.

3. PROGRAM LISTING (list programs included in this core funding)

Office of the Military Advocate.

Department: **Economic Development** Budget Unit 42076C Division: **Business and Community Services** Office of the Military Advocate Core: 4. FINANCIAL HISTORY FY 2015 FY 2016 FY 2017 FY 2018 Actual Expenditures (All Funds) Actual Actual Actual Current Yr. 602,000 Appropriation (All Funds) 0 200,000 352,000 500,000 (16,989) Less Reverted (All Funds) (6,000)(10,560) 0 Less Restricted (All Funds)* 0 0 (100,690)400,000 194,000 341,440 484,321 Budget Authority (All Funds) 0 300.000 Actual Expenditures (All Funds) 164,384 0 100,244 N/A 177,056 N/A Unexpended (All Funds) 0 93,756 200.000 Unexpended, by Fund: 164,384 General Revenue 0 93,756 177,056 N/A 100,244 100.000 N/A 0 Federal 0 0 0 0 N/A 0 Other 0 0 FY 2016 FY 2015 FY 2017 1/22/2018 *Restricted amount is as of: Reverted includes Governor's standard 3 percent reserve (when applicable).

CORE DECISION ITEM

Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES:

MILITARY ADVOCATE

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	I
TAFP AFTER VET	OES							
		PS	1.50	161,880	0	0	161,88	D
		EE	0.00	50,000	0	0	50,00	D
		PD ·	0.00	390,120	0	0	390,120	2
		Total	1.50	602,000	0	0	602,00	D
DEPARTMENT CO	RE REQUEST							
		PS	1.50	161,880	0	0	161,880	D
		EE	0.00	50,000	0	0	50,00	D
		PD	0.00	390,120	0	0	390,120	0
		Total	1.50	602,000	0	0	602,00	0
GOVERNOR'S AD	DITIONAL COR	E ADJUST	MENTS					
Core Reduction	1986 9400	PS	(0.50)	(35,690)	0	0	(35,690)
Core Reduction	1 986 9401	PD	0.00	(37,120)	0	0	(37,120)
NET C	GOVERNOR CH	ANGES	(0.50)	(72,810)	0	0	(72,810)
GOVERNOR'S RE		CORE						
		PS	1.00	126,190	0	0	126,190)
		EE	0.00	50,000	0	0	50,000)
		PD	0.00	353,000	0	0	353,000)
		Total	1.00	529,190	0	0	529,190)

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	122,300	1.00	161,880	1.50	161,880	1.50	126,190	1.00
TOTAL - PS	122,300	1.00	161,880	1.50	161,880	1.50	126,190	1.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	34,718	0.00	50,000	0.00	50,000	0.00	50,000	0.00
TOTAL - EE	34,718	0.00	50,000	0.00	50,000	0.00	50,000	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	7,366	0.00	390,120	0.00	390,120	0.00	353,000	0.00
TOTAL - PD	7,366	0.00	390,120	0.00	390,120	0.00	353,000	0.00
TOTAL	164,384	1.00	602,000	1.50	602,000	1.50	529,190	1.00
GRAND TOTAL	\$164,384	1.00	\$602,000	1.50	\$602,000	1.50	\$529,190	1.00

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER:	42076C	DEPARTMEN	T: Economic Development
BUDGET UNIT NAME:	Military Advocate		
HOUSE BILL SECTION:	07.020	DIVISION: B	usiness and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations for the Military Advocate Section. This flexibility is needed to ensure our ability to immediately address any identified operation modifications in order to provide the highest quality service to Missourians. Areas of need include special or emergency projects, training, travel, purchase supplies and other equipment to make the position more efficient.

General Revenue: Military Advocate PS (9400-0101) - \$161,880 * 25% = \$40,470 and Military Advocate EE (9401-0101) - \$440,120 * 25% = \$110,030

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR	CURRENT ESTIMATED AM		BUDGET REQUEST ESTIMATED AMOUNT OF			
ACTUAL AMOUNT OF FLEXIBILITY USED	FLEXIBILITY THAT	WILL BE USED	FLEXIBILITY THAT WILL BE USED			
\$23,360	on needs to cover operationa	Expenditures in PS and EE will differ annually based Expenditures in PS and EE will on needs to cover operational expenses, address amergency and changing situations, etc.				
3. Please explain how flexibility was used in the	prior and/or current years.					
		·				
)E	CURRENT YEAR				
EXPLAIN ACTUAL US			EXPLAIN PLANNED USE			
In FY 2017, the Military Advocate flexed \$23,360 meet payroll.	0 from EE to PS in order to	EE appropriations. The	ry Advocate was appropriated 25% flexibility between PS and his flexibility will allow the department to respond to changing to provide the best possible quality service to our customers.			

DECISION ITEM DETAIL

DELANIMENT OF ECONOMIC DE		L				_		
Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MILITARY ADVOCATE								
CORE								
DESIGNATED PRINCIPAL ASST DIV	0	0.00	126,190	1.00	126,190	1.00	126,190	1.00
SPECIAL ASST PROFESSIONAL	122,300	1.00	0	0.00	0	0.00	0	0.00
OTHER	0	Ó.DO	35,690	0.50	35,690	D.50	0	0.00
TOTAL - PS	122,300	1.00	161,880	1.50	161,880	1.50	126,190	1.00
TRAVEL, IN-STATE	5,412	0.00	4,268	0.00	4,268	0.00	4,268	0.00
TRAVEL, OUT-OF-STATE	9,431	0.00	8,536	0.00	8,536	0.00	8,536	0.00
SUPPLIES	6,518	0.00	33,151	0.00	33,151	0.00	33,151	0.00
PROFESSIONAL DEVELOPMENT	5,236	0.00	41	0.00	41	0.00	41	0.00
COMMUNICATION SERV & SUPP	1,898	0.00	3,679	0.00	3,679	0.00	3,679	0.00
PROFESSIONAL SERVICES	710	0.00	20	0.00	20	0.00	20	0.00
OTHER EQUIPMENT	5,513	0.00	224	0.00	224	0.00	224	0.00
MISCELLANEOUS EXPENSES	D	0.00	81	0.00	81	0.00	81	0.00
TOTAL - EE	34,718	0.00	50,000	0.00	50,000	0.00	50,000	0.00
PROGRAM DISTRIBUTIONS	7,366	0.00	390,120	0.00	390,120	0.00	353,000	0.00
TOTAL - PD	7,366	0.00	390,120	0.00	390,120	0.00	353,000	0.00
GRAND TOTAL	\$164,384	1.00	\$602,000	1.50	\$602,000	1.50	\$529,190	1.00
GENERAL REVENUE	\$164,384	1.00	\$602,000	1.50	\$602,000	1.50	\$529,190	<u> </u>
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

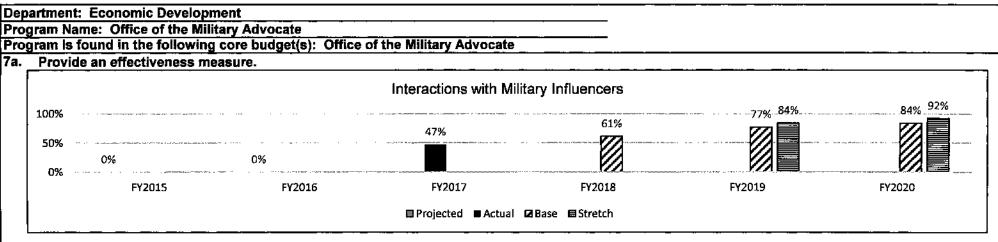
			BEGORIA HOR			
Department: Econo	omic Development					
	fice of the Military Advoca					
		t(s): Office of the Military Advo	cate			
1a. What strategic	priority does this program	address?				
Grow Missouri's E	Businesses					
1b. What does this	program do?					
missions and ager and growth of Miss • The Military Adv prepare for a futur	ncies located in Missouri; (2) souri's defense and national ocate works with community e Base Realignment and Ck	s a biennial Military Strategic Plan create a more supportive environ security businesses. organizations and local governmo sure (BRAC), and to maximize op ve Director of the Missouri Military	ment for military service menerts, state government, menoportunities for new missions	mbers and their familie nbers of Congress, mil s and growth.	s; and (3) supp itary leaders, a	ort the retention
Section 41.1012		i.e., federal or state statute, etc ocate) and Section 41.1010 RSM If yes, please explain.)
No.						
4. Is this a federally	y mandated program? If y	es, please explain.				
No.						
5. Provide actual e	xpenditures for the prior th	nree fiscal years and planned ex	penditures for the current	fiscal year.		
		Program Exp	penditure History			
				12	424 A	
600,000	· · · · · · · · · · · · · · · · · · ·			***····	\$ ⁶	
500,000		· · ·	· · · · · · · · · · · · · · · · · · ·			
400,000						
300,000			্ই ই			
200,000		<u> </u>				
100,000 +	FY 2015 Actual	FY 2016 Actual	FY 2017 Actual	FY 2018	Planned	

Note 1: Planned Expenditures for GR reflect 3% Governor's Reserve.

Note 2: Funding for the Office of Military Advocate and "BRAC Study" funding were combined into a Military Advocate Core with FY 18 budget.

6. What are the sources of the "Other " funds?

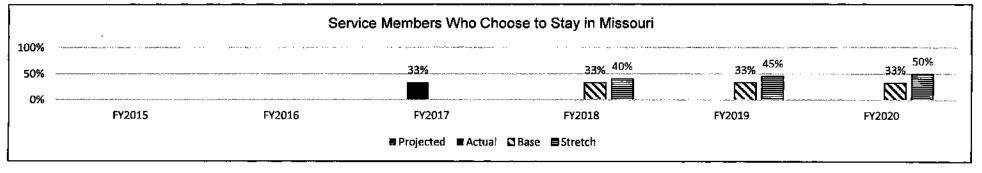
N/A



Note 1: Reflects the percentage of the identified key influencers with whom the Military Advocate and its consultants have in-person and telephone interactions regarding opportunities and threats related to Missouri military installations, agencies and missions. The contacts occur both inside and outside of Missouri. Does not include contacts by correspondence.

Note 2: The Office of Military Advocate and its consultants have identified 74 military and federal agency leaders, community/installation support organizations, Members of Congress, Professional Staff of Congressional Committees, and leaders of advocacy and education organizations who are key to influencing whether military installations, agencies and missions are retained or grow in Missouri.

Note 3: This is a new measure; therefore, Projected and Actual for FY15 and FY16 is not available.



Note 1: These percentage estimates are based on the number of those Service members with Missouri homes of record who left the military at locations anywhere in the world, plus the number of Service members who left the military at Whiteman AFB and Fort Leonard Wood.

Note 2: It is assumed that 33% of those who leave the service chose to relocate to or stay in Missouri in 2017. This is based on anecdotal information from Fort Leonard Wood and Whiteman AFB. Better sources of information will be developed to track these Service members who leave the military as to whether they are present in Missouri.

Note 3: This is a new measure; therefore, Projected and Actual for FY15 and FY16 is not available.

Department: Economic Development Program Name: Office of the Military Advocate Program is found in the following core budget(s): Office of the Military Advocate 7a. Provide an effectiveness measure (continued). **Top Defense Companies Contacted** 100% 70% 60% 60% 50% 50% 30% 15% 0% FY2015 FY2016 FY2017 FY2018 FY2019 FY2020 Sected ■ Actual Section Base ■ Stretch

PROGRAM DESCRIPTION

Note 1: Reflects the percentage of top 40 Missouri defense companies where the Military Advocate and its consultants have had at least one quality interaction with key influencers. Key influencers are those company officials in leadership positions who can influence decisions regarding growth and expansion of defense business investments and/or jobs in Missouri. Multiple contacts with influencers will be made at some companies.

Note 2: Interactions with key influencers are in-person or by telephone and allow the Military Advocate and its consultants to promote understanding of Missouri's business climate, explore opportunities to receive new defense work, raise awareness of Missouri university-based R&D, and make connections to state-provide economic development and workforce services.

Note 3: Decisions of defense companies to continue to operate in Missouri or to expand their operations are based on many factors, including the availability of federal contracts.

7b. Provide an efficiency measure.

This measure is under development.

	artment: Economic Development					-	· · · · · · · · · · · · · · · · · · ·			
	gram Name: Office of the Military Advocat gram is found in the following core budge		f the Militar	y Advocate		-				
	Provide the number of clients/individual					-				
		FY2	015	FY2	016	FY2	017	FY2018	FY2019	FY2020
i		Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
	Interactions with key influencers who can impact Missouri military installations and agencies	N/A	N/A	N/A	N/A	N/A	35	45	57	62
	Contacts with separating Military Service members	N/A	N/A	N/A	N/A	N/A	0	600	3,047	3,352
	Quality Interactions with Key Decision- makers at Missouri Defense businesses	N/A	N/A	N/A	N/A	N/A	8	12	20	24

Note 1: Measure 1 is calculated based on the number of in-person or telephone interactions with military and federal agency leaders, community/installation support organizations, Members of Congress, Professional Staff of Congressional Committees, and leaders of advocacy and education organizations who are key to influencing whether military installations, agencies and missions are retained or grow in Missouri,

Note 2: Measure 2 was calculated based on achieving contact with 21.6% of Service members in FY 2018 and 100% by FY 2019.

Note 3: Measure 3 was calculated based on the number in-person and telephone interactions with key leaders representing top 40 defense businesses located wholly or partially in Missouri. The contacts will occur both inside and outside of Missouri. Does not include contacts by correspondence. Note 4: These are new measures; therefore, Projected and Actual for FY15, FY16 and Projected for FY17 is not available.

7d. Provide a customer satisfaction measure, if available.

- 1. Annual evaluation by members of the Missouri Military Preparedness and Enhancement Commission regarding their view of the job performance of the Military Advocate, as executive director, based on standard executive evaluation criteria, will be approved at the MMPEC June 5, 2018 meeting.
- 2. Annual customer satisfaction survey of the community-installation and agency-support organizations, that the Military Advocate works with, is under development.

1. CORE FINANC	IAL SUMMARY									
		019 Budge				FY 2019 Governor's Recommendation				
		ederal	Other	Total			Federal	Other	Total	
PS	0	0	0	0	PS	0	0	0	0	
EE	0	0	U	0	EE PSD	0	0	0 0	0	
PŜD TRF	0	0 0	0	0	TRF	0	0	0	0	
Total	0	<u>0</u>	0	<u> </u>	Total	<u>0</u>	0	0	<u> </u>	
	 		<u></u>	<u> </u>				<u> </u>		
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00	
Est. Fringe	0	01	0	0	Est. Fringe	0	0	0	0	
	geted in House Bill	5 except for	certain fringe	es s	Note: Fringes bu	dgeted in Hous	e Bill 5 excej	ot for certain	fringes	
budgeted directly	to MoDOT, Highway	Patrol, and	Conservation	1.	budgeted directly	to MoDOT, Hig	hway Patrol,	and Conserv	vation.	
					Other Funds:					
Other Eurode					Other Funda.					
Other Funds:										
Other Funds: 2. CORE DESCRI	PTION		<u> </u>							
2. CORE DESCRI Small Business I	Development Center				cision item will spend the					
2. CORE DESCRI Small Business I Development Ce	Development Center nter Fund. The more	neys in the P	Aissouri Sma	I Business Develo	pment Centers Fund pro	ovided funding t	o the Missou			
2. CORE DESCRI Small Business I Development Ce	Development Center nter Fund. The more	neys in the P	Aissouri Sma	I Business Develo		ovided funding t	o the Missou			
2. CORE DESCRI Small Business I Development Ce Partnership Prog	Development Center nter Fund. The mor ram (MOFAST). M	neys in the f TC plans to	Aissouri Sma spend the rer	I Business Develo maining funds on i	opment Centers Fund pro nitiatives to support high	vided funding t tech entrepren	o the Missou eurship.	ıri Federal an	d State Technol	
2. CORE DESCRI Small Business I Development Ce Partnership Prog Lewis and Clark	Development Center nter Fund. The mol ram (MOFAST). M Discovery Fund Tra	neys in the F TC plans to nsfer Fiscal	Missouri Sma spend the rer Year 2016 - 1	II Business Develo naining funds on i This core decision	opment Centers Fund pro nitiatives to support high item will spend the rema	ovided funding t tech entrepren aining cash bala	o the Missou eurship. nce in the Le	iri Federal an ewis and Clar	d State Technol k Discovery Fut	
2. CORE DESCRI Small Business I Development Ce Partnership Prog Lewis and Clark The moneys in th	Development Center nter Fund. The mor ram (MOFAST). M Discovery Fund Tra le Lewis and Clark (neys in the F TC plans to nsfer Fiscal Discovery Fi	Aissouri Sma spend the rer Year 2016 - ⁻ and provided	II Business Develon maining funds on i This core decision funds to Missouri ¹	opment Centers Fund pro nitiatives to support high	ovided funding t tech entrepren aining cash bala es for facility and	o the Missou eurship. nce in the Le	iri Federal an ewis and Clar	d State Technol k Discovery Fut	
2. CORE DESCRI Small Business I Development Ce Partnership Prog Lewis and Clark The moneys in th	Development Center nter Fund. The mor ram (MOFAST). M Discovery Fund Tra le Lewis and Clark (neys in the F TC plans to nsfer Fiscal Discovery Fi	Aissouri Sma spend the rer Year 2016 - ⁻ and provided	II Business Develon maining funds on i This core decision funds to Missouri ¹	opment Centers Fund pro nitiatives to support high item will spend the rema s colleges and universitie	ovided funding t tech entrepren aining cash bala es for facility and	o the Missou eurship. nce in the Le	iri Federal an ewis and Clar	d State Technol k Discovery Fut	
2. CORE DESCRI Small Business I Development Ce Partnership Prog Lewis and Clark The moneys in th enhance the Mis	Development Center nter Fund. The mor ram (MOFAST). M Discovery Fund Tra le Lewis and Clark (souri higher education	neys in the F TC plans to Insfer Fiscal Discovery Fi on system's	Aissouri Sma spend the rer Year 2016 - 1 und provided position as a	Il Business Develon Maining funds on i This core decision funds to Missouri' national leader in	opment Centers Fund pro nitiatives to support high item will spend the rema s colleges and universitie	ovided funding t tech entrepren aining cash bala es for facility and	o the Missou eurship. nce in the Le	iri Federal an ewis and Clar	d State Technol k Discovery Fut	
2. CORE DESCRI Small Business I Development Ce Partnership Prog Lewis and Clark The moneys in th enhance the Mis	Development Center nter Fund. The mor ram (MOFAST). M Discovery Fund Tra le Lewis and Clark (neys in the F TC plans to Insfer Fiscal Discovery Fi on system's	Aissouri Sma spend the rer Year 2016 - 1 und provided position as a	Il Business Develon Maining funds on i This core decision funds to Missouri' national leader in	opment Centers Fund pro nitiatives to support high item will spend the rema s colleges and universitie	ovided funding t tech entrepren aining cash bala es for facility and	o the Missou eurship. nce in the Le	iri Federal an ewis and Clar	d State Technol k Discovery Fut	

-

Core: Small Business Developn						
	FY 2015 Actual	FY 2016 Actual	FY 2017 Actual	FY 2018 Current Yr.	Actual Expenditures (All Funds)	
oppropriation (All Funds)	0	15,000	100	o	14,000	
ess Reverted (All Funds)	0	0	0	0	12,541	
ess Restricted (All Funds)*	0	0	0	0		
Budget Authority (All Funds)	0	15,000	100	0	10,000	
ctual Expenditures (All Funds)	0	12,5 4 1	2	0	8,000	
Inexpended (All Funds)	0	2,459	98	0		
					6,000	
Inexpended, by Fund:					4,000	
General Revenue	0	0	0	0		
Federal	0	0	0	0	2,000	
Other	0	2,459	98	0		\mathbf{L}
		(1)	(2)			Y 2017
Restricted amount is as of:						
				L		
Reverted includes Governor's stan						
Restricted includes any extraordina	ary expenditur	e restriction (when applica	ible).		
IOTES: (1) Remaining b	alance in the	lowis and Cl	ark Discover	y Fund expended	in EV16	
(, 5					Internet Fund expended in FY17	

-

DECISION ITEM SUMMARY

-

GRAND TOTAL		\$2	0.00		\$0	0.00	\$1) 0.00	\$0	0.00
TOTAL		2	0.00		0	0.00		0.00	0	0.00
TOTAL - TRF		2	0.00		0	0.00		0.00	0	0.00
FUND TRANSFERS MO SMALL BUS DEVELOPMENT CTRS		2	0.00		0	0.00		0.00	0	0.00
CORE										
SMALL BUS DEV CENTERS TRANSFER			·							
Fund	DOLLAR		FTE	DOLLAR		FTE	DOLLAR	FTE	DOLLAR	FTE
Budget Object Summary	ACTUAL	-	ACTUAL	BUDGET		BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Decision Item	FY 2017		FY 2017	FY 2018		FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Budget Unit										

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SMALL BUS DEV CENTERS TRANSFER								
CORE								
TRANSFERS OUT	2	0.00	0	0.00	0	0.00	0	0.00
TOTAL - TRF	2	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$2	0.00	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$2	0.00	\$0	0.00	\$0	0.00		0.00

rogr	am Name: :	onomic Development Small Business Development d in the following core budget	Centers Transfer s): Business and Communit	y Services		
a. V	/hat strateg	jic priority does this program a	ddress?			
Gro	ow Missouri'	's Businesses				
. v	/hat does t	his program do?				
Dev	elopment C	enter Fund. The moneys in the i	Aissouri Small Business Develo	will spend the remaining cash ba opment Centers Fund provided fund og funds on initiatives to support	nding to the Missouri Federal a	isiness and State
nor enha nitia	leys in the L ance the Mis atives to sup	ewis and Clark Discovery Fund ssouri higher education system's oport high tech entrepreneurship.	provided funds to Missouri's col position as a national leader in	pend the remaining cash balance leges and universities for facility scientific research and education c.? (Include the federal progra	and infrastructure improvement n. MTC plans to spend the rem	ts in order to
Ar No.	e there fede	01, RSMo for Small Business De eral matching requirements? I rally mandated program? If ye	f yes, please explain.	3.392, RSMo for the Lewis and (Clark Discovery Fund.	
No.				expenditures for the current fis	cal year.	
				penditure History		DGR
	15,000 T		25 ⁴ 25 ⁴			- FEDERAL
1	10.000					■OTHER ■TOTAL
	10,000					
	5,000	0 0		2 ^{,3} , ³	0 0	-

Other funds?

FY17: Transfer fund balance from Small Business Development Centers Fund (0294) to Missouri Technology Investment Fund (0172). FY16: Transfer fund balance from Lewis and Clark Discovery Fund (0790) to Missouri Technology Investment Fund (0172).

	artment: Economic Development
	gram Name: Small Business Development Centers Transfer gram is found in the following core budget(s): Business and Community Services
7a.	Provide an effectiveness measure. This is a Transfer. Refer to Missouri Technology Corporation Core.
	This is a Transfer. There to Missouri rectinology corporation core.
7Ь .	Provide an efficiency measure.
	This is a Transfer. Refer to Missouri Technology Corporation Core.
_	
7c.	Provide the number of clients/individuals served, if applicable. This is a Transfer. Refer to Missouri Technology Corporation Core.
7d.	Provide a customer satisfaction measure, if available.
	This is a Transfer. Refer to Missouri Technology Corporation Core.

	ness and Communi I Technology Corpo									
1. CORE FINA	NCIAL SUMMARY						· · · ·			
	FY	2019 Budg	et Request			FY 2019	Governor's	s Recommen	dation	
	GR	Federal	Other	Total	_	GR	Fed	Other	Total	
PS	0	0	0	0	PS	0	0	0	0	
EE	0	0	0	0	EE	0	0	0	0	
PSD	0	0	3,500,000	3,500,000	PSD	0	0	3,500,000	3,500,000	
TRF	0	0	0	0	TRF _	0	0	0	0	
Total	0	0	3,500,000	3,500,000	Total =	0	0	3,500,000	3,500,000	
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00	
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0	
-	udgeted in House Bi	-			Note: Fringes	-		-	•	
udgeted direct	y to MoDOT, Highwa	y Patrol, ar	nd Conservati	on.	budgeted direc	ctly to MoDOT,	Highway P	atrol, and Co	nservation.	
Other Funds:	Missouri Technolo	gy Investm	ent Fund (01)	72)	Other Funds: Missouri Technology Investment Fund (0172)					
Notes:	Requires a GR tra	insfer to M7	TIF (0172)		Notes: Requires a GR transfer to MTIF (0172)					
2. CORE DESC								<u>.</u>		
This core decis Partnership (MI		he spendin	g authority fo	r the Missouri Tech	nology Corporation, Inr	ovation Cente	ers, and Mis	souri Manufa	cturing Exter	

growth of new and emerging high-tech companies. MTC focuses on 21st Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a 15-member board of directors appointed by Missouri's Governor, Speaker of the House, and President Pro Tem of the Senate. The President of the University of Missouri System and the Director of the Department of Economic Development are *ex officio* members of the board.

3. PROGRAM LISTING (list programs included in this core funding) Missouri Technology Corporation (MTC), Innovation Centers and Missouri Manufacturing Extension Partnership (MEP).

	FY 2015 Actual	FY 2016 Actual	FY 2017 Actual	FY 2018 Current Yr.		Actual Expe	nditures (All Funds)	
Appropriation (All Funds)	13,860,000	18,360,000	22,910,000	3,500,000	20,000,000 -	<u></u>	17,821,741	
Less Reverted (All Funds)	0	0	0	0			-	
Less Restricted (All Funds)*	0	0	(4,550,000)	0				
Budget Authority (All Funds)	13,860,000	18,360,000	18,360,000	3,500,000	15,000,000	13,309,200	<hr/>	43,358,945
Actual Expenditures (All Funds)	13,309,200	17,821,741	13,356,945	N/A		I		
Unexpended (All Funds)	550,800	538,259	5,003,055	N/A	10,000,000			
Unexpended, by Fund:								
General Revenue	0	0	0	N/A	5,000,000			
Federal	0	0	0	N/A				
Other	550,800	538,259	5,003,055	N/A				
	(1)	(2)	(3)		0 +	FY 2015	FY 2016	FY 2017
*Restricted amount is as of:								

(2) Unexpended amount includes Governor's standard 3% reserve on GR funds from MTC Core, Soybean Research, and Beef Cattle Research less transfer from Lewis and Clark Discovery Fund remaining balance \$12,541.

(3) Unexpended amount includes Governor's standard 3% GR reserve and restrictions for MTC Core (\$50,000), MU Research Reactor (\$2M) and R&D facility for Bio Char (\$2.5M).

DEPARTMENT OF ECONOMIC DEVELOPMEN MO TECH CORP-RAM

5. CORE RECONCILIATION DETAIL

	Budget			Explanation				
	Class	FTE	GR	Federal		Other	Total	E
TAFP AFTER VETOES								
	PD	0.00	()	0	3,500,000	3,500,000)
	Total	0.00	()	0	3,500,000	3,500,000)
DEPARTMENT CORE REQUEST								_
	PD	0.00	()	0	3,500,000	3,500,000)
	Total	0.00)	0	3,500,000	3,500,000	2
GOVERNOR'S RECOMMENDED	CORE							-
	PD	0.00	()	0	3,500,000	3,500,000)
	Total	0.00	()	0	3,500,000	3,500,000)

DECISION ITEM SUMMARY

GRAND TOTAL	\$13,356,945	0.00	\$3,500,000	0.00	\$3,500,000	0.00	\$3,500,000	0.00
TOTAL	13,356,945	0.00	3,500,000	0.00	3,500,000	0.00	3,500,000	0.00
TOTAL - PD	13,356,945	0.00	3,500,000	0.00	3,500,000	0.00	3,500,000	0.00
PROGRAM-SPECIFIC MISSOURI TECHNOLOGY INVESTMENT	13,356,945	0.00	3,500,000	0.00	3,500,000	0.00	3,500,000	0.00
CORE								
MO TECH CORP-RAM								
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Decision Item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Budget Unit								

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH CORP-RAM								
CORE								
PROGRAM DISTRIBUTIONS	13,356,945	0.00	3,500,000	0.00	3,500,000	0.00	3,500,000	0.00
TOTAL - PD	13,356,945	0.00	3,500,000	0.00	3,500,000	0.00	3,500,000	0.00
GRAND TOTAL	\$13,356,945	0.00	\$3,500,000	0.00	\$3,500,000	0.00	\$3,500,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$13,356,945	0.00	\$3,500,000	0.00	\$3,500,000	0.00	\$3,500,000	0.00

Department: Economic Development

Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s): Missouri Technology Corporation

1a. What strategic priority does this program address?

Grow Missouri's Businesses.

1b. What does this program do?

• MTC helps early-stage entrepreneurial businesses to raise private capital to commercialize new technologies and grow their busines by providing (1) co-investment capital to early-stage entrepreneurial ventures; and, (2) grants to innovation centers, non-profit organizations and research and higher education institutions that help entrepreneurs' to raise capital and to advance the generation and development of new ideas and technologies.

• MTC also provides the state match for the federal Missouri Manufacturing Extension Partnership (MEP) program which assists small and medium-sized manufacturers to adopt new technologies and innovative practices to increase their competitiveness in the global marketplace.

• Innovation drives economic growth. Economists have calculated that approximately 50% of U.S. annual GDP growth is attributed to increases in innovation. The states and regions that lead the transformation to the knowledge- and technology-based economy will have an enormous advantage.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable)

MTC authorization in Section 348.251-348.275, RSMo; Innovation Center authorization in Section 348.271, RSMo; and MEP authorization is in 15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

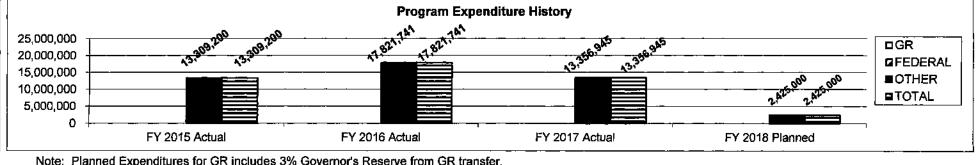
3. Are there federal matching requirements? If yes, please explain.

Yes, the MEP program requires a federal match, which is provided by the U.S. Department of Commerce. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis.

4. Is this a federally mandated program? If yes, please explain.

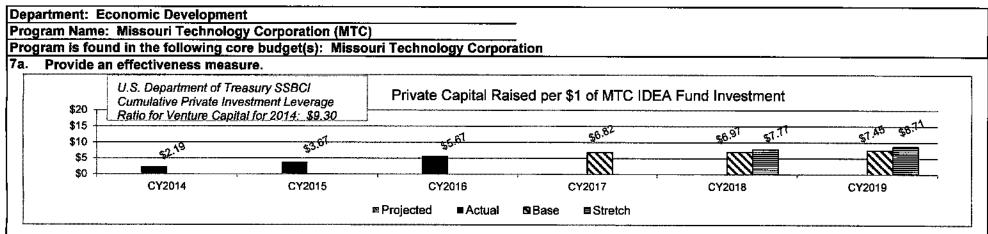
No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Missouri Technology Investment Fund (0172), requires a General Revenue transfer.

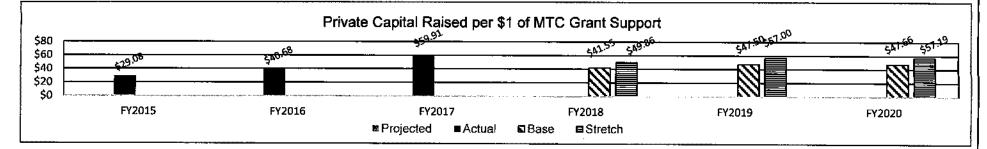


Note 1: This ratio is the cumulative amount of private capital raised by participating small businesses divided by the cumulative amount invested by MTC through the IDEA Fund program.

Note 2: This private capital ratio will grow more slowly over time due to the reduced level of MTC IDEA Fund investment in future years but should continue to increase because companies receiving co-investments will report additional private capital for several years after MTC's original co-investment.

Note 3: 2014 was chosen for the benchmark as it was the 4th year of the SSBCI program and aligns with 2017 being the 4th year the IDEA program was funded through state appropriations.

Note 4: Projected data for FY15, FY16 and FY17 is not available.

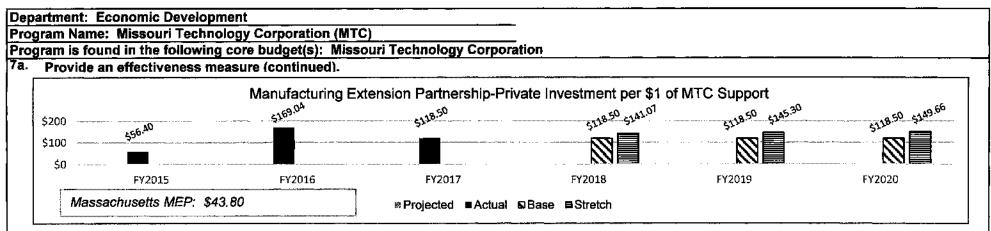


Note 1: This ratio is the amount of private capital raised by small businesses being served by innovation centers and MTC grantees divided by the amount invested by MTC through its grant programs.

Note 2: Ohio's Entrepreneurial Signature Program establishes networks of entrepreneurial assistance services and investment capital within six Ohio geographies to accelerate the growth of early-stage Ohio technology companies. Ohio was selected as a best-in-class, closest comparable program. The total leverage per state funds expended is \$26.36 for the period covering 2/2007-12/2015.

Note 3: Projected data for FY15, FY16 and FY17 is not available.

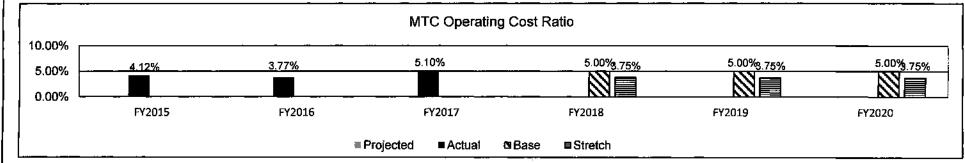
Note 4: This ratio will grow more slowly in FY2019 and FY2020 due to the decrease of funds available for capacity building grants.



Note 1: This ratio is the amount of private investment made by small and medium-sized manufacturers to upgrade and modernize their equipment, operations, processes and training through the assistance of the Manufacturing Extension Partnership (MEP) program divided by the amount provided to MEP through MTC.

Note 2: The Massachusetts MEP program was chosen as the performance benchmark due to its similar classification as a large MEP center by NIST and its similar operation to Missouri Enterprise as a 501c3 organization with an in-house service delivery model. The investment figure reported by MA MEP is \$87.6 million with state funding of \$2 million compared to \$120.1 million investment reported by MO MEP with \$1 million in state funding. Note 3: Projected data for FY15, FY16 and FY17 is not available.

Note 4: Base target assumes that private investment ratio remains flat over time; stretch target assumes private investment grows by 3% while funding remains flat.



7b. Provide an efficiency measure.

Note 1: The MTC operating cost ratio is the amount of MTC operating expenditures divided by the amount of MTC programmatic expenditures. Note 2: Projected data for FY15, FY16 and FY17 is not available.

Department: Economic Development Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s): Missouri Technology Corporation

7c. Provide the number of clients/individuals served, if applicable.

	FY2	015	FY2	2016	FY2	2017	FY2018	FY2019	FY2020
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Businesses Served	489	519	516	716	540	482	385	385	385
Number of IDEA Fund Co- investments	N/A	25	N/A	37	N/A	26	36	6	0
Amount of Leveraged Investment**	\$107,075,000	\$64,517,781	\$115, 6 70,000	\$155,739,476	\$125,000,000	\$198,455,438	\$140,000,000	\$70,000,000	\$50,000,000

Note 1: The number of clients served includes businesses and entrepreneurs served by innovation centers and MEP that receive financial support through MTC programs.

Note 2: Businesses served-projections reduced by 20% to reflect reduction of funds available to innovation centers and MEP. Assume flat funding for FY2019 and FY2020.

Note 3: The amount of leveraged investment includes the amount of private co-investment received concurrently with an MTC IDEA Fund co-investment and any subsequent private capital raised by MTC portfolio companies.

7d. Provide a customer satisfaction measure, if available.

An annual survey will be designed that measures quantitative and qualitative metrics for programs including percentage of companies that were able to raise capital, generate increased revenue and create jobs and their satisfaction with working with MTC and supported organizations.

Budget Unit 42080C

Department: Economic Development Division: Business and Community Services

Core: MO Technology Investment Fund Transfer

1. CORE FINANCIAL SUMMARY

<u>GR</u>	Federal	Other	Total
0			
0	0	0	0
0	0	0	0
0	0	0	0
2,500,000	0	0	2,500,000
2,500,000	0	0	2,500,000
0.00	0.00	0.00	0.00
0	0	0	0
	2,500,000 0.00	2,500,000 0 0.00 0.00 0 0	<u>2,500,000 0 0</u> 0.00 0.00 0.00

Other	Funds:
Ouier.	runua.

Notes:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding to support the Missouri Technology Corporation (MTC) and the state's technology programs including: Missouri Manufacturing Extension Partnership (MEP) and the Innovation Centers.

3. PROGRAM LISTING (list programs included in this core funding)

MO Technology Investment Fund Transfer

	FY 2019	Governor's	Recommen	dation
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	2,250,000	0	0	2,250,000
Total	2,250,000	0	0	2,250,000
FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0
Note: Fringe:	s budgeted in H	louse Bill 5 e	xcept for cert	tain fringes
budgeted dire	ectly to MoDOT,	Highway Pa	trol, and Cor	servation.

Department: Economic Development Budget Unit 42080C Division: Business and Community Services Core: MO Technology Investment Fund Transfer 4. FINANCIAL HISTORY FY 2015 FY 2016 FY 2017 FY 2018 Actual Expenditures (All Funds) Actual Actual Actual Current Yr. Appropriation (All Funds) 18,360,000 18,360,000 22,910,000 2,500,000 20.000.000 17,809,200 17,809,200 Less Reverted (All Funds) (550,800) (550,800) (75,000)(550,800)Less Restricted (All Funds)* 0 0 (9.002.300)0 Budget Authority (All Funds) 17,809,200 17,809,200 13,356,900 2,425,000 15,000,000 3.356.900 Actual Expenditures (All Funds) 17,809,200 17,809,200 13,356,900 N/A 0 0 0 N/A Unexpended (All Funds) 10,000,000 Unexpended, by Fund: General Revenue 0 0 0 N/A 5,000,000 0 0 Federal 0 N/A 0 0 0 Other N/A (1)D FY 2015 FY 2016 FY 2017 *Restricted amount is as of:

Reverted includes Governor's standard 3 percent reserve (when applicable). Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

(1) Funding restricted for new projects including MU Research Reactor (\$2M), R&D Facility for Biochar (\$2.5M) and MTC Core (\$50,000).

DEPARTMENT OF ECONOMIC DEVELOPMEN MO TECH INVESTMENT TRANSFER

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other		Total	
			FIC	GR	reuerai	Oulei		IULAI	
TAFP AFTER VETC	DES								
		TRF	0.00	2,500,000	0		0	2,500,000	_
		Total	0.00	2,500,000	0		0	2,500,000	
DEPARTMENT CO	RE REQUEST								
		TRF	0.00	2,500,000	0		0	2,500,000	
		Total	0.00	2,500,000	0		0	2,500,000	
GOVERNOR'S ADD	ITIONAL COR	E ADJUST	MENTS						
Core Reduction	1987 T354	TRF	0.00	(250,000)	0		0	(250,000)	
NET G	OVERNOR CH	ANGES	0.00	(250,000)	0		0	(250,000)	
GOVERNOR'S REC	OMMENDED	CORE							
		TRF	0.00	2,250,000	0		0	2,250,000	_
		Total	0.00	2,250,000	0		0	2,250,000	

DECISION ITEM SUMMARY

GRAND TOTAL	\$13,356,900	0.00	\$2,500,000	0.00	\$2,500,000	0.00	\$2,250,000	0.00
TOTAL	13,356,900	0.00	2,500,000	0.00	2,500,000	0.00	2,250,000	0.00
TOTAL - TRF	13,356,900	0.00	2,500,000	0.00	2,500,000	0.00	2,250,000	0.00
FUND TRANSFERS GENERAL REVENUE	13,356,900	0.00	2,500,000	0.00	2,500,000	0.00	2,250,000	0.00
CORE								
MO TECH INVESTMENT TRANSFER								
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Decision Item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Budget Unit								

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH INVESTMENT TRANSFER					······································			·· ···
CORE								
TRANSFERS OUT	13,356,900	0.00	2,500,000	0.00	2,500,000	0.00	2,250,000	0.00
TOTAL - TRF	13,356,900	0.00	2,500,000	0.00	2,500,000	0.00	2,250,000	0.00
GRAND TOTAL	\$13,356,900	0.00	\$2,500,000	0.00	\$2,500,000	0.00	\$2,250,000	0.00
GENERAL REVENUE	\$13,356,900	0.00	\$2,500,000	0.00	\$2,500,000	0.00	\$2,250,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

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Department: Economic Development Program Name: MO Technology Investment Fund Transfer Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer 1a. What strategic priority does this program address? Grow Missouri's Businesses 1b. What does this program do? Funds transferred to the Missouri Technology Investment Fund are used to support the Missouri Technology Corporation, Missouri Manufacturing Extension Partnership (MEP) and Innovation Centers. 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Sections 348.251 - 348.272, RSMo. 3. Are there federal matching requirements? If yes, please explain. Yes, for the Missouri Manufactured Extension Partnership program. 4. Is this a federally mandated program? If yes, please explain. No 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. Program Expenditure History 25.000.000 350,902 DGR 20.000.000 **D**FEDERAL \$ 15,000,000 A25,000 ■OTHER 10,000,000 ా **TOTAL** 5,000.000 0 FY 2018 Planned FY 2017 Actual FY 2015 Actual FY2016 Actual

Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

Transfer from General Revenue to Missouri Technology Investment Fund (0172). FY17 included transfer from Small Business Development Center Fund (0294) and FY16 included transfer from Lewis and Clark Discovery Fund (0790) to transfer remaining fund balances.

	partment: Economic Development
	gram Name: MO Technology Investment Fund Transfer
	gram is found in the following core budget(s): Missouri Technology Investment Fund Transfer
7a.	Provide an effectiveness measure.
	This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation program Core.
7b.	Provide an efficiency measure.
	This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation program Core.
7c.	Provide the number of clients/individuals served, if applicable.
	This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation program Core.
[
7d.	Provide a customer satisfaction measure, if available.
	This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation program Core.

	onomic Develop				Budget Unit _	42165C			
Division: Busine Core: Communi			DBG)						
1. CORE FINANC	CIAL SUMMARY			· · · · · · · · · · · ·	· · · · · · ·				
		FY 2019 Budge	et Request			FY 20'	19 Governor's F	lecommen	dation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	169,992	806,966	0	976,958	PS -	169,992	806,966	0	976,958
ËE	176,341	1,066,451	0	1,242,792	EE	88,171	1,066,451	0	1,154,622
PSD	0	39,183,800	0	39,183,800	PSD	0	39,183,800	0	39,183,800
TRF	0	0	0	0	TRF	0	0	0	
Total	346,333	41,057,217	0	41,403,550	Total =	258,163	41,057,217	0	41,315,380
FTE	5.65	10.59	0.00	16.24	FTE	5.65	10.59	0.00	16.24
Est. Fringe	108,728	348,831	0	457,558	Est. Fringe	108,728	348,831	0	457,558
<u>directly to MoDO7</u> Other Funds: Notes:	, Highway Patroi,	and Conservation	<u>on.</u>		Other Funds: Notes:		T, Highway Patro	oi, and Coni	servation.
2. CORE DESCR	PTION					·			
benefit at least 5 infrastructure exp	1% low and mode bansion and impro	erate income per ovements (water,	sons; (2) elimii , sewer, bridge	nate slum and blight; e, street, drainage); d	ntitlement cities and co or (3) meet urgent thre owntown revitalization; are, Sheltered Worksho	eats to health housing reha	and safety. Typ abilitation; Amer	oical project	s include
Of the federal pro previous Fiscal Y	ogram distribution 'ear authorization:	amount, \$5 milli s.	ion is appropria	ated for authorization	of funding in the curre	ent Fiscal Yea	ar and the remain	nder is appr	opriated for
	-								
3. PROGRAM LIS	STING (list progr	rams included in	n this core fu	nding)	· · · ·				

FY2015 Actual	FY2016 Actual	FY2017 Actual	FY2018 Current Yr.		Actual Exp	enditures (All F	unds)
70,000,000	71,018,242	63,036,002	41,403,550	60,000,000 T			
0	, , ,	• • •	, , ,				
	-			50,000,000			
70,000,000	71,010,087	03,020,309	41,304,990	40,000,000		35,783,223	
25 489 482	35 783 223	31 488 542	N/A	40,000,000		_	31,488,542
· · · ·	, ,			30,000,000	25,489,482		
				20,000,000			
0	47,064	5,855	N/A				
44,510,518	37,180,400	29,533,992	N/A	10,000,000			
0	0	2,000,000	N/A				
	(1) and (2)	(2) and (3)		0 +	FY2015	FY2016	FY2017
7/1/2017							
	Actual 70,000,000 0 70,000,000 25,489,482 44,510,518 0 44,510,518	Actual Actual 70,000,000 71,018,242 0 (7,555) 0 0 70,000,000 71,010,687 25,489,482 35,783,223 44,510,518 35,227,464 44,510,518 37,180,400 0 0 (1) and (2)	Actual Actual Actual 70,000,000 71,018,242 63,036,002 0 (7,555) (7,613) 0 0 0 70,000,000 71,010,687 63,028,389 25,489,482 35,783,223 31,488,542 44,510,518 35,227,464 31,539,847 44,510,518 37,180,400 29,533,992 0 0 2,000,000 (1) and (2) (2) and (3)	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	ActualActualActualCurrent Yr.Actual Exp $70,000,000$ $71,018,242$ $63,036,002$ $41,403,550$ $60,000,000$ 0 0 0 $(10,390)$ $50,000,000$ 0 0 0 $(88,170)$ $50,000,000$ $70,000,000$ $71,010,687$ $63,028,389$ $41,304,990$ $40,000,000$ $25,489,482$ $35,783,223$ $31,488,542$ N/A $40,000,000$ $25,489,482$ $35,783,223$ $31,488,542$ N/A $44,510,518$ $35,227,464$ $31,539,847$ N/A 0 $47,064$ $5,855$ N/A 0 $47,064$ $5,855$ N/A 0 0 $29,533,992$ N/A 0 0 $2,000,000$ N/A 0 <	$\begin{array}{c c c c c c c c c c c c c c c c c c c $

DEPARTMENT OF ECONOMIC DEVELOPMEN CDBG PROGRAM

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOE	S							
		PS	16.24	169,992	806,966	0	976,958	•
		ΈE	0.00	176,341	1,066,451	0	1,242,792	
		PD	0.00	0	39,183,800	0	39,183,800)
		Total	16.24	346,333	41,057,217	0	41,403,550	-
	E ADJUSTME	INTS						-
Core Reallocation	1699 9361	PS	0.00	0	0	0	0	More closely align to budget actuals.
NET DEI	PARTMENT C	HANGES	0.00	0	0	0	٥)
DEPARTMENT CORI	E REQUEST							
		PS	16.24	169,992	806,966	0	976,958	•
		EE	0.00	176,341	1,066,451	0	1,242,792	!
		PD	0.00	0	39,183,800	0	39,183,800	
		Total	16.24	346,333	41,057,217	0	41,403,550	-
GOVERNOR'S ADDI	TIONAL COR	E ADJUSTI	MENTS					-
Core Reduction	1989 9362	ΈE	0.00	(88,170)	0	0	(88,170)	1
NET GO	VERNOR CH	ANGES	0.00	(88,170)	0	0	(88,170)	1
GOVERNOR'S RECO	MMENDED (CORE						
		PS	16.24	169,992	806,966	0	976,958	
		EE	0.00	88,171	1,066,451	0	1,154,622	
		PD	0.00	0	39,183,800	0	39,183,800	
		Total	16.24	258,163	41,057,217	0	41,315,380	-

DECISION ITEM SUMMARY

GRAND TOTAL	\$31,488,542	1 1.56	\$41,403,550	16.24	\$41,403,550	16.24	\$41,323,422	16.24
TOTAL	0	0.00	0	0.00	0	0.00	8,042	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	8,042	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00		0.00	<u>D</u>	0.00	5,506	0.00
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	2,536	0.00
PERSONAL SERVICES		•						
Pay Plan - 0000012								
TOTAL	31,488,542	11.66	41,403,550	16.24	41,403,550	16.24	41,315,380	16.24
TOTAL - PD	30,663,468	0.00	39,183,800	0.00	39,183,800	0.00	39,183,800	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	50,000	0.00	50,000	0.00	50,000	0.00
DED-ED PRO -CDBG- PASSTHROUGH	30,616,843	0.00	39,133,800	0.00	39,133,800	0.00	39,133,800	0.00
PROGRAM-SPECIFIC GENERAL REVENUE	46,625	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	261,827	0.00	1,242,792	D.00	1,242,792	0.00	1,154,622	0.0
DED-ED PRO-CDBG-ADMINISTRATION	154,424	0.00	200,251	D.D0	200,251	0.00	200,251	0.0
DED-ED PRO -CDBG- PASSTHROUGH	3,673	0.00	866,200	0.00	866,200	0.00	866,200	0.0
EXPENSE & EQUIPMENT GENERAL REVENUE	103,730	0.00	176.341	0.00	176,341	0.00	88,171	0.00
TOTAL - PS	563,247	11.66	976,958	16.24	976,958	16.24	976,958	16,24
GENERAL REVENUE DED-ED PRO-CDBG-ADMINISTRATION	89,962 473,285	1.32 10.34	169,992 806,966	5.65 10.59	169,992 806,966	5.65 10.59	169,992 806,966	5.65 10.59
CORE PERSONAL SERVICES								
CDBG PROGRAM								
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Decision Item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG PROGRAM								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	4,603	0.15	18,815	0.63	18,815	1.23	18,815	1.23
OFFICE SUPPORT ASSISTANT	0	0.00	1,511	D.D0	0	0.00	0	0.00
SR OFFICE SUPPORT ASSISTANT	0	0.00	16,681	0.61	0	0.00	D	0.00
ACCOUNT CLERK II	28,893	0.92	16,803	0.62	34,995	0.92	34,995	0.92
TRAINING TECH II	0	0.00	121	0.06	0	0.00	0	0.00
MARKETING SPECIALIST I	5,283	0.15	18,713	0.45	18,713	0.45	18,713	0.45
MARKETING SPECIALIST II	0	0.00	13,009	0.52	0	0.00	0	0.00
MARKETING SPECIALIST III	27,958	0.55	73,443	0.50	73,443	0.90	73,443	0.90
ECONOMIC DEV INCENTIVE SPEC I	69,140	2.10	101,245	1.50	66,963	1.12	66,963	1.12
ECONOMIC DEV INCENTIVE SPEC II	51,664	1.28	60,021	1.70	53,811	1.60	53,811	1.60
ECONOMIC DEV INCENTIVE SPC III	200,259	4.00	378,487	6.00	387,667	6.15	387,667	6.15
COMMUNITY & ECONOMIC DEV MGRB1	38,404	0.69	67,884	0.25	67,884	0.62	67,884	0.62
COMMUNITY & ECONOMIC DEV MGRB2	97,765	1.33	129,278	1.60	189,316	2.60	189,316	2.60
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	13,536	1.00	0	0.00	0	0.00
DIVISION DIRECTOR	15,573	0.15	43,062	0.15	43,062	0.15	43,062	0.15
DESIGNATED PRINCIPAL ASST DIV	0	0.00	24,349	0.65	٥	0.00	0	0.00
MISCELLANEOUS PROFESSIONAL	1,133	0.02	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	22,572	0.32	D	0.00	22,289	0.50	22,289	0.50
TOTAL - PS	563,247	11.66	976,958	16.24	976,958	16.24	976,958	16.24
TRAVEL, IN-STATE	22,040	0.00	109,336	D.D0	109,336	0.00	73,635	0.00
TRAVEL, OUT-OF-STATE	6,228	0.00	8,911	0.00	8,911	0.00	7,666	0.00
FUEL & UTILITIES	0	0.00	7,418	0.00	7,418	0.00	7,360	0.00
SUPPLIES	11,443	0.00	38,577	0.00	38,577	0.00	29,022	0.00
PROFESSIONAL DEVELOPMENT	21,429	0.00	91,393	0.00	91,393	0.00	76,485	0.00
COMMUNICATION SERV & SUPP	5,664	0.00	18,112	0.00	18,112	0.00	15,268	0.00
PROFESSIONAL SERVICES	165,639	0.00	907,925	0.00	907,925	D.DQ	893,254	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	1	0.00	1	0.00	1	0.00
M&R SERVICES	23,420	0.00	17,323	0.00	17,323	0.00	9,822	0.00
COMPUTER EQUIPMENT	0	0.00	3	0.00	3	0.00	2	0.00
MOTORIZED EQUIPMENT	0	0.00	7,904	0.00	7,904	0.00	7,904	0.00
OFFICE EQUIPMENT	1,287	0.00	4,872	0.00	4,872	0.00	4,864	0.00
OTHER EQUIPMENT	420	0.00	3.657	0.00	3,657	0.00	3,649	0.00

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DECISION ITEM DETAIL

			===	F1/ 00/0	EV 0040	EV 0040	EV 0040	EV 4640
Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT RËQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG PROGRAM								
CORE								
PROPERTY & IMPROVEMENTS	294	0.00	1,011	0.00	1,011	0.00	511	0.00
BUILDING LEASE PAYMENTS	1,152	0.00	2,195	0.00	2,195	0.00	1,945	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	4,764	0.00	4,764	0.00	3,933	0.00
MISCELLANEOUS EXPENSES	2,811	0.00	7,391	0.00	7,391	0.00	7,302	0.00
REBILLABLE EXPENSES	0	0.00	11,999	0.00	11,999	0.00	11,999	0.00
TOTAL - EE	261,827	0.00	1,242,792	0.00	1,242,792	0.00	1,1 54,622	0.00
PROGRAM DISTRIBUTIONS	30,663,468	0.00	39,183,800	0.00	39,183,800	0.00	39,183,800	0.00
TOTAL - PD	30,663,468	0.00	39,183,800	0.00	39,183,800	0.00	39,183,800	0.00
GRAND TOTAL	\$31,488,542	11.66	\$41,403,550	16.24	\$41,403,550	16.24	\$41,315,380	16.24
GENERAL REVENUE	\$240,317	1.32	\$346,333	5.65	\$346,333	5.65	\$258,163	5.65
FEDERAL FUNDS	\$31,248,225	10.34	\$41,057,217	10.59	\$41,057,217	10.59	\$41,057,217	10.59
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department: Economic Development Program Name: Community Development Block Grant Program Program is found in the following core budget(s): CDBG Program 1a. What strategic priority does this program address? Empower Missouri's Communities 1b. What does this program do? • The Community Development Block Grant (CDBG) program provides grant funding for community development projects that must meet one or more of the following criteria: (1) benefit at least 51% low and moderate income persons: (2) eliminate slum and blight: or (3) meet urgent threats to health and safety. CDBG is a flexible, federally-funded program that provides grants to non-entitlement cities (municipalities with populations under 50,000) and counties. (with populations under 200,000) with resources to address a wide range of unique community development needs. • Typical projects include: (1) infrastructure expansion and improvement (water, sewer, bridge, street, drainage); (2) community facility improvements and additions (senior centers, food banks, fire stations, child education centers, etc.); (3) projects that help communities with demolition of vacant, dilapidated structures; (4) economic development to help communities grow local businesses, attract new businesses, and provide crucial capital to spur entrepreneurism; and (5) emergency funding that provides assistance to communities to address conditions that pose a serious and immediate threat to the health and welfare of the community. 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) 42 USC Section 5301 et. Seq., 24 CFR Part 570, and the MO Consolidated Plan submitted to the US Dept of Housing and Urban Development. 3. Are there federal matching requirements? If yes, please explain. \$1 for \$1 match required for a portion of the administrative funds. The applicable administrative funds equal 2% of the total appropriation. Soft costs are an eligible match. 4. Is this a federally mandated program? If yes, please explain. The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED. 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. Program Expenditure History 80.000.000 41,051,217 60.000.000 **UGR** FEDERAL 40,000,000 ■OTHER 20,000,000 **C**TOTAL 0 FY 2015 Actual FY 2016 Actual FY 2017 Actual FY 2018 Planned Note 1: In FY16, GR and Federal PS, E&E and corresponding FTE transferred from BCS Teams and were consolidated under CDBG program. Note 2: Planned Excenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

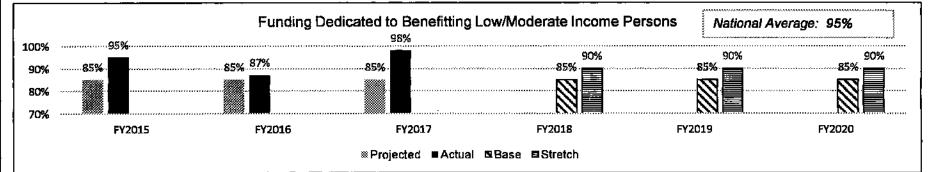
FY16: Missouri Humanities Council Trust Fund (0177) for one-time appropriation expended in FY16.

Department: Economic Development

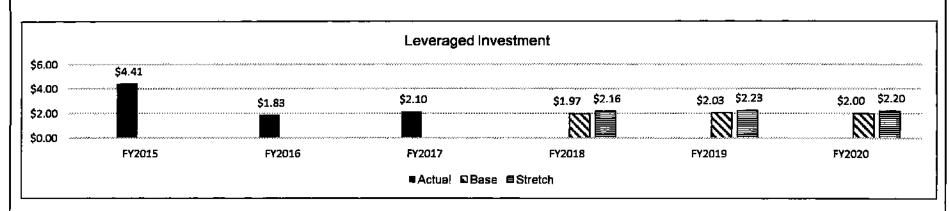
Program Name: Community Development Block Grant Program

Program is found in the following core budget(s): CDBG Program



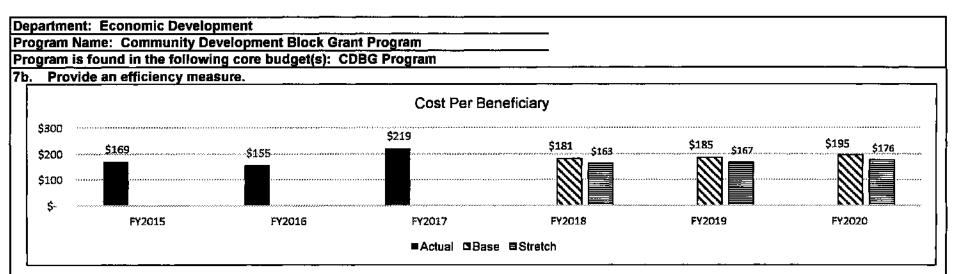


Note 1: Calculated by dividing the dollar amount of approved projects in a FY that will be benefit LMI persons by the total dollar amount of the grant. Note 2: HUD requires that a minimum of 70% of the state's annual allocation be awarded on projects benefitting low and moderate income (LMI) persons; however, it is Missouri's goal that at least 85% of the projects will benefit LMI persons, so this is the Base target. Note 3: Stretch target is set at 90% due to the fact that demolition (slum and blight national objective) and emergency (urgent threat national objective) projects will also need to be funded, and those national objectives do not require a 51% LMI benefit.



Note 1: Calculation based on leveraged project investment of completed projects divided by CDBG grant expenditures. Leveraged funds are non-CDBG funds (local, state, federal, or private) that are used in conjunction with CDBG funds to aid in financing a particular project. Note 2: Base target is average of previous 2 years and Stretch target is a 10% increase over Base.

Note 3: This is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.

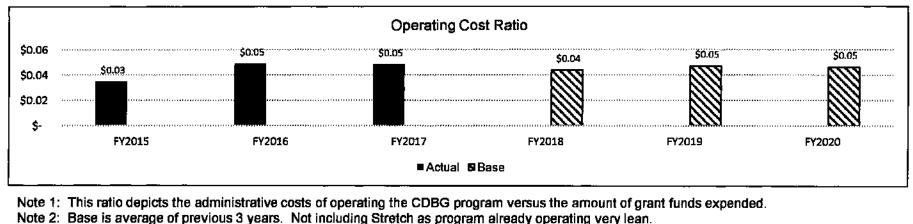


Note 1: Costs were based on the amount of grant funds awarded to the closed projects in each fiscal year divided by the number of beneficiaries served.

Note 2: A beneficiary is defined as a person who has been served by, or who has benefitted from, a CDBG project completed in a particular fiscal year (51% of beneficiaries must be low to moderate income persons.)

Note 3: Base target is average of previous 3 years and Stretch target is a 10% decrease over Base.

Note 4: This is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.



Note 3: This is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.

Department: Economic Development

Program Name: Community Development Block Grant Program

Program is found in the following core budget(s): CDBG Program

7c. Provide the number of clients/individuals served, if applicable.

	FY	2015	FY2	016	FY2	017	FY2018	FY2019	FY2020
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of CDBG Projects	N/A	80	N/A	57	N/A	73	70	67	70
Beneficiaries Served	N/A	121,868	N/A	107,088	N/A	84,214	104,390	98,564	95,723
Leveraged Funds	N/A	\$90.85M	N/A	\$30.4M	N/A	\$38.8M	\$34.6M	\$34.6M	\$36.0M

Note 1: Amounts are based on completed projects per Fiscal Year.

Note 2: A beneficiary is defined as a person who has been served by, or who has benefitted from, a CDBG project completed in a particular fiscal

year (51% of beneficiaries must be low to moderate income persons.)

Note 3: Projected based on average of previous 3 years.

Note 4: This is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.

7d. Provide a customer satisfaction measure, if available.

BCS will create a ten question survey for stakeholders related to the program. Five questions will be common across the Division. Five questions will be specific to the activities of this program. The five common questions will be aggregated annually and benchmarked against a baseline for division wide improvement. The five questions specific to the program will be aggregated annually and benchmarked against a baseline for improvements to this program.

Regarding the five questions specific to the program, the CDBG grantees will complete the survey. The survey will be completed during the closeout of project. In order for the questions to be compiled in a data format, a satisfaction ranking survey(1-10 or agree/not agree) will most likely have to be utilized. For example: Do you feel the recently completed CDBG project enhanced the economic growth in your community? Please rank 1-10 or agree/disagree.

Department: Ecor	nomic Developm	ient			Budget Unit	42170C			
Division: Busines	s and Communi	ity Services							
Core: State Small	Business Credi	t Initiative (SSI	BCI)						
1. CORE FINANC	IAL SUMMARY		· · · · · · · · · · · · · · · · · · ·						
		FY 2019 Budge	t Request			FY 2019	Governor's F	Recommend	ation
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS -	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	2,000,000	0	2,000,000	PSD	0	2,000,000	0	2,000,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	2,000,000	C	2,000,000	Total	0	2,000,000	0	2,000,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes bud	-		_	budgeted	Note: Fringes	-		•	- 1
directly to MoDOT,	Highway Patrol,	and Conservati	on		budgeted direct	tly to MoDOT, I	Highway Patro	I, and Conse	rvation.
Other Funds:					Other Funds:				
Notes:					Notes:				
2. CORE DESCRIP	PTION		•••						
created programs Missouri was appr Missouri small bus	to increase the a roved to receive a sinesses in accessouri Innovation,	amount of private an allocation of a ssing credit and	e capital made \$26.9 million t venture capita	e available to s hrough the De al to create job	inds to be disbursed by the U.s mail businesses and to cover partment of Economic Develo is for Missourians. Missouri's a ment (IDEA) seed and venture	reasonable ad pment, which ir approved plan	ministrative ex nplemented p dedicates \$20	openses. The rograms to a .9 million to e	e State of ssist establish
3. PROGRAM LIS	TING (list progr	ams included i	n this core fu	ndina)					
					1 1				
State Small Busine	ss Credit Initiative	e							

-

I. FINANCIAL HISTORY			-			
	FY 2015 Actual	FY 2016 Actual	FY 2017 Actual	FY 2018 Current Yr.		Actual Expenditures (All Funds)
Appropriation (All Funds)	9,386,222	9,386,222	9,386,222	6,000,000	3,500,000 _T	
ess Reverted (All Funds)	0	0	0	0	3,000,000	2,948,475
ess Restricted (All Funds)*	0	0	0	0	3,000,000	<u>_</u>
Budget Authority (All Funds)	9,386,222	9,386,222	9,386,222	6,000,000	2,500,000	/ \
Actual Expenditures (All Funds)	226,293	2,948,475	928,455	N/A	2,000,000 +	
Unexpended (All Funds)	9,159,929	6, 4 37,747	8,457,767	N/A	1,500,000 +	
Unexpended, by Fund:					1,000,000	928.455
General Revenue	0	0	0	N/A	500,000	
Federal	9,159,929	6,437,747	8,457,767	N/A	500,000	226 ,2 93
Other	0	0	0	N/A	o +	·
						FY 2015 FY 2016 FY 201
Restricted amount is as of:						

NOTES:

SMALL BUSINESS CREDIT

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VET	DES							
		PD	0.00	() 6,000,000		6,000,000	-
		Total	0.00		6,000,000		6,000,000	=
DEPARTMENT CO	RE ADJUS	MENTS						
Core Reduction	1627 80	89 PD	0.00	() (1,000,000)	C	(1,000,000)	Core reduction to reflect decreased spending.
Core Reduction	1627 80	88 PD	0.00	((3,000,000)	C	(3,000,000)	Core reduction to reflect decreased spending.
NET D	EPARTMEN	IT CHANGES	0.00	() (4,000,000)	C	(4,000,000))
DEPARTMENT CO	RE REQUE	ST						
		PD	0.00	(2,000,000	(2,000,000	
		Total	0.00	() 2,000,000	0	2,000,000	-
GOVERNOR'S RE		ED CORE						
		PD	0.00	(2,000,000	C	2,000,000	
		Total	0.00	() 2,000,000	C	2,000,000	-

DECISION ITEM SUMMARY

GRAND TOTAL	\$928,45 5	0.00	\$6,000,000	0.00	\$2,000,000	0.00	\$2,000,000	0.00
TOTAL	928,455	0.00	6,000,000	0.00	2,000,000	0.00	2,000,000	0.00
TOTAL - PD	928,455	0.00	6,000,000	0.00	2,000,000	0.00	2,000,000	0.00
PROGRAM-SPECIFIC DED-ED PROGRAMS-FEDERAL OTHER	928,455	0.00	6,000,000	0.00	2,000,000	0.00	2,000,000	0.00
CORE								
SMALL BUSINESS CREDIT								
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Decision Item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Budget Unit								

DECISION ITEM DETAIL

Budget Unit Decision Item Budget Object Class	FY 2017 ACTUAL DOLLAR	FY 2017 ACTUAL FTE	FY 2018 BUDGET DOLLAR	FY 2018 BUDGET FTE	FY 2019 DEPT REQ DOLLAR	FY 2019 DEPT REQ FTE	FY 2019 GOV REC DOLLAR	FY 2019 GOV REC FTE
SMALL BUSINESS CREDIT							<u>*</u>	
PROGRAM DISTRIBUTIONS	928,455	0.00	6,000,000	0.00	2,000,000	0.00	2,000,000	0.00
TOTAL - PD	928,455	0.00	6,000,000	0.00	2,000,000	0.00	2,000,000	0.00
GRAND TOTAL	\$928,455	0.00	\$6,000,000	0.00	\$2,000,000	0.00	\$2,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS OTHER FUNDS	\$928,455 \$0	0.00 0.00	\$6,000,000 \$0	0.00 0.00	\$2,000,000 \$0	0.00 0.00	\$2,000,000 \$0	0.00 0.00

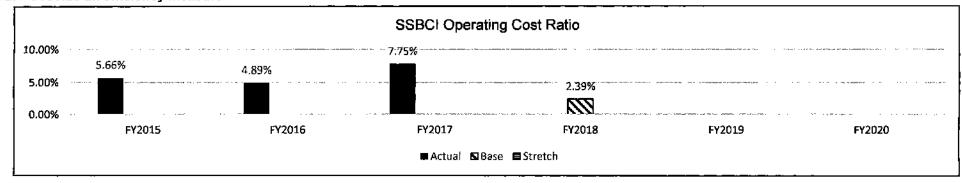
Department: Economic Development
Program Name: State Small Business Credit Initiative (SSBCI)
Program is found in the following core budget(s): State Small Business Credit Initiative
1a. What strategic priority does this program address?
Grow Missouri's Businesses
1b. What does this program do?
 The State Small Business Credit Initiative (SSBCI) was created by the federal Small Business Jobs Act of 2010 which authorized the U.S. Department of Treasury to disburse federal funds to state programs in order to increase the amount of private capital made available to small businesses through debt and equity financing.
 The State of Missouri was approved to receive an allocation of \$27 million through the Department of Economic Development. Missouri's approved plan dedicated \$24.8 million to establish the high-tech Missouri Innovation, Development and Entrepreneurial Advancement (IDEA) seed and venture capital funds and \$2.2 million to the Grow Missouri Loan Participation Fund.
• The IDEA program was administered by the Missouri Technology Corporation and provided equity, convertible debt and low-interest debt financing to startup and early-stage technology-driven businesses through co-investment with private investors on private market financial terms to help high-tech Missouri entrepreneurs overcome the principal challenges of launching new technology start-ups by accelerating private investment that resulted in high-paying jobs in
targeted high-tech clusters.
 The Grow Missouri Loan program was administered by the DED Division of Business and Community Service and provided a flexible loan to targeted companies in order to facilitate the complete funding of a business expansion or retention project. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
Title III of the Small Business Jobs Act of 2010, Public Law 111-240, 124 Stat. 2568, 2582
3. Are there federal matching requirements? If yes, please explain.
No.
4. Is this a federally mandated program? If yes, please explain.
No.
5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.
\$15,000,000
\$10,000,000
22 ^{6,23} 22 ^{6,23} 27777 = 92 ^{6,1} 416 ¹⁰ 416 ¹⁰ €0THER
\$0 FY 2015 Actual FY 2016 Actual FY 2017 Actual FY 2017 Actual FY 2018 Planned
Note: FY2018 Planned includes the remaining cash in the fund.
6. What are the sources of the "Other " funds?
N/A

Department: Economic Development Program Name: State Small Business Credit Initiative (SSBCI) Program is found in the following core budget(s): State Small Business Credit Initiative 7a. Provide an effectiveness measure. Cumulative Private Investment per \$1 of MTC IDEA Fund Investment \$30.00 50.50 \$20.00 \$10.00 S-CY2014 CY2015 CY2016 CY2017 CY2018 CY2019 National SSBCI Cumulative Leveraged Investment per \$1 in SSBCI Funds Expended: \$8.95 Projected Actual Base Stretch

Note 1: The cumulative leveraged investment ratio is calculated by dividing the total amount of leveraged capital by the amount of SSBCI funds invested over the life of the program. This ratio is one that is tracked and reported by the U.S. Department of Treasury. The Small Business Jobs Act set an aspirational target of \$10:\$1.

Note 2: SSBCI funding will be exhausted in FY2018; however, Base and Stretch Targets for CY17-CY19 reflect subsequent private financing of existing portfolio companies.

7b. Provide an efficiency measure.



Note 1: The SSBCI Operating Cost Ratio is the operating costs to administer SSBCI investments shown as a percentage of the amount of SSBCI funds delivered to businesses.

Note 2: SSBCI funding will be exhausted in FY2018; therefore, Base Targets for FY19 and FY20 and Stretch Targets for FY18-FY20 are not provided.

Department: Economic Development

Program Name: State Small Business Credit Initiative (SSBCI)

Program is found in the following core budget(s): State Small Business Credit Initiative

7c. Provide the number of clients/individuals served, if applicable.

	FY2015		FY2016		FY2017		FY2018	FY2019	FY2020
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of IDEA Co- Investments	10	16	10	8	6	9	8		

Note 1: DED received 29 applications for the GROW loan program; 26 applications were withdrawn or denied funding due to ineligibility or unavailable funds. Three projects were approved totaling \$2.1M. Due to low activity, DED transferred the balance of SSBCI funds to the MTC's IDEA program in FY2014. This transaction was approved by the U.S. Department of Treasury.

Note 2: SSBCI funding will be exhausted in FY2018; therefore, Projected amounts for FY19 and FY20 are not provided.

7d. Provide a customer satisfaction measure, if available.

SSBCI funding will be exhausted in FY2018.

Department: Economic Development

Budget Unit 42140C

Division: Business and Community Services

Core: Main Street Program

1. CORE FINANCIAL SUMMARY

	GR F	Federal	Other	Total
S	0	0	0	0
E	0	0	0	0
PSD	157,386	0	4 2,614	200,000
[RF	0	0	0	0
Fotal	157,386	0	42,614	200,000
ТЕ	0.00	0.00	0.00	0.00
t. Fringe	0	0	0	0
•	dgeted in House Bill	•	-	
idaeted directly	to MoDOT, Highway	[,] Patrol, and	Conservatio	n.

			Recommend	
_	GR	Fed	Other	Total
PS –	0	0	0	0
E	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Fotal	0	0	0	0
FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0
Note: Fringes b	udgeted in Ho	use Bill 5 ex	cept for certa	in fringes
-	ly to MoDOT, P		•	-

Notes:

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Main Street Program, administered by the Missouri Main Street Connection (MMSC), a non-profit. The Department of Economic Development (DED) contracts with the National Main Street and MMSC programs on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods.

Notes:

The National Main Street Center provides the services of a Senior Program Officer to review the communities progress and accomplishments and to determine if they are meeting the 10 designated criteria established by National Main Street Center to become nationally recongnized.

3. PROGRAM LISTING (list programs included in this core funding)

Main Street Program

Department: Economic Development

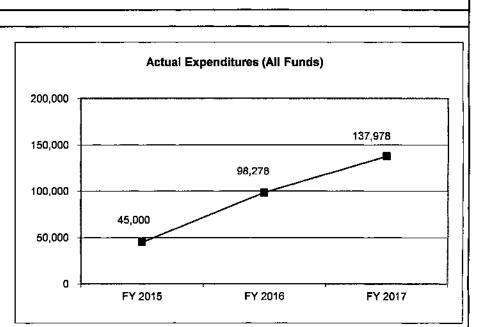
Budget Unit 42140C

Division: Business and Community Services

Core: Main Street Program

4. FINANCIAL HISTORY

	FY 201 Current	FY 2017 Actual	FY 2016 Actual	FY 2015 Actual	
0,000	200,0	200,000	100,000	82,614	Appropriation (All Funds)
4,722)	(4,7	(4,722)	(1,722)	0	Less Reverted (All Funds)
. ,	• •	(57,300)	Ó	0	Less Restricted (All Funds)*
5,278	195,2	137,978	98,278	82,614	Budget Authority (All Funds)
/A	N/A	137,978	98,278	45,000	Actual Expenditures (All Funds)
/A	N/A	0	0	37,614	Unexpended (All Funds)
					Unexpended, by Fund:
/A	N/A	0	0	0	General Revenue
/A	N/A	0	0	0	Federal
/A	N/A	0	0	37,614	Other
		(3)	(2)	(1)	
/	N/ N/ N/	0 0 0 0	0 0 0 0	<u>37,614</u> 0 37,614	Unexpended, by Fund: General Revenue Federal



*Restricted amount is as of:

Reverted includes Governor's standard 3 percent reserve (when applicable). Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

(1) Source of appropriation was EDAF (0783) and BEST (0280), but contract amount remained \$45,000.

(2) Source of appropriation was GR and EDAF (0783).

(3) GR restriction.

DEPARTMENT OF ECONOMIC DEVELOPMEN MAINSTREET PROGRAM

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	!
TAFP AFTER VETOE	ES							
		PD	0.00	157,386	0	42,614	200,000	}
		Total	0.00	157,386	0	42,614	200,000	1
DEPARTMENT COR	E REQUEST							
		PD	0.00	157,386	0	42,614	200,000)
		Total	0.00	157,386	0	42,614	200,000	}
GOVERNOR'S ADDI	TIONAL COR	E ADJUST	MENTS					
Core Reduction	1988 9607	PD	0.00	(157,386)	0	0	(157,386))
Core Reduction	1988 8657	PD	0.00	0	0	(4 2,614)	(42,614))
NET GO	VERNOR CH	ANGES	0.00	(157,386)	0	(42,614)	(200,000))
GOVERNOR'S RECO		CORE						
		PD	0.00	0	0	0	Ç)
		Total	0.00	0	0	0	C	

DECISION ITEM SUMMARY

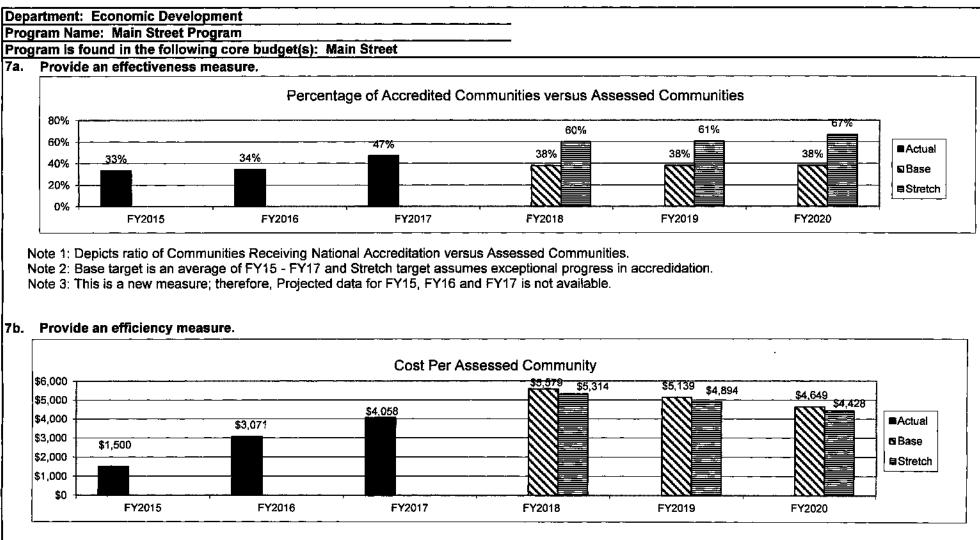
GRAND TOTAL	\$137,978	0.00	\$200,000	0.00	\$200,000	0.00	\$0	0.00
TOTAL	137,978	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL - PD	137,978	0.00	200,000	0.00	200,000	0.00	0	0.00
ECON DEVELOP ADVANCEMENT FUND	42,614	0.00	42,614	0.00	42,614	0.00	0	0.00
PROGRAM-SPECIFIC GENERAL REVENUE	95,364	0.00	157,386	0.00	157,386	0.00	0	0.00
CORE								
MAINSTREET PROGRAM								
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTË	DOLLAR	FTE
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Decision Item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Budget Unit								

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MAINSTREET PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	137,978	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL - PD	137,978	0.00	200,000	0.00	200,000	0.00	0	0.00
GRAND TOTAL	\$137,978	0.00	\$200,000	0.00	\$200,000	0.00	\$0	0.00
GENERAL REVENUE	\$95,364	0.00	\$157,386	0.00	\$157,386	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$42,614	0.00	\$42,614	0.00	\$42,614	0.00		0.00

rogram Name: Main Stree	velopment		—		
rogram is found in the fol		Main Street	—		
a. What strategic priority	does this program addre	ess?			
Empower Missouri's Com	munities				
b. What does this program	m do?				
 This accreditation will ther neighborhoods. The Department of Econo o administer the statewide j DED also provides a payn Senior Program Officer to response to the state of t	a help those communities to mic Development (DED) co program. Thent to the National Main Serview the communities prog	ontracts, on behalf of Misso Street Center for the State C gress and accomplishments	nd economic revitalization and ouri communities, with the Miss Coordinator Partner Membershi	development of older central bus ouri Main Street Connection (Mi ip. This membership provides the neeting the 10 designated criteria	MSC), a non-prof e services of a
National Main Street Center	÷	-	O (luchado the federal area		
Sections 251,470 to 251,485		ederal of state statute, etc	2.? (Include the federal progr	ram number, if applicable.)	
. Are there federal matchi		niezeo evolzin			
No	ng requirementar in Joa	, proube explainin			
. Is this a federally manda	ited program? If yes, ple	ease explain.			
No . Provide actual expendit	ures for the prior three fi	scal vears and planned ex	openditures for the current fig	scal vear.	
_			penditure History		
200,000	45,000 5,000	ssi ^{et} st ^{et}	1319 ¹⁰	LEL. BA	□GR ØFEDERAL

FY15: Economic Development Advancement Fund (0783) and Business Extension Services Team (BEST) Fund (0280); FY16: Economic Development Advancement Fund (0783); and FY17: Economic Development Advancement Fund (0783).



Note 1: Depicts Program Dollars spent per Assessed Community.

Note 2: Base target is determined by dividing the projected state expenditures by the projected number of assessed communities and Stretch target is an increase of 5% to the number of communities assessed.

Note 3: This is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.

Department: Economic Development Program Name: Main Street Program

Program is found in the following core budget(s): Main Street

7c. Provide the number of clients/individuals served, if applicable (continued).

	FY2	FY2015 FY2016 FY2017		017	FY2018	FY2019	FY2020		
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Individuals Trained	1,100	1,214	1,225	1,446	1,300	1,667	1,917	2,300	2,415
Assessed Communities	30	30	30	32	32	34	35	38	42
Accredited Communities	12	10	13	11	13	16	21	23	28

Note 1: Projected amounts are calculated by an average increase of 13% in Individuals Trained, an increase of an average of 3 communities assessed each year and an increase of an average of 4 communities accredited each year.

7d. Provide a customer satisfaction measure, if available.

BCS will create a ten question survey for stakeholders related to the program. Five questions will be common across the Division. Five questions will be specific to the activities of this program. The five common questions will be aggregated annually and benchmarked against a baseline for division wide improvement. The five questions specific to the program will be aggregated annually and benchmarked against a baseline for improvements to this program.

Division: Busir		omic Development and Community Services nt Financing (TIF)			Budget Unit _	42290C				
1. CORE FINAN	CIAL SUMMARY									··· · · · · · · · · · · · · · · · · ·
	FY	2019 Budg	et Request			FY 2019	Governor'	s Recommer	ndation	
	GR	Federal	Other	Total	-	GR	Fed	Other	Total	
PS	0	0	0	0	PS	0	0	0	0	
EË	0	0	0	0	EE	0	0	0	0	
PSD	0	0	30,103,350	30,103,350	PSD	0	0	30,103,350	30,103,350	
TRF	00	0	0	0	TRF _	0	0	0	0	
Total	0	0	30,103,350	30,103,350	Total _	0	0	30,103,350	30,103,350	
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00	
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0	
•	idgeted in House B			- 1	Note: Fringes				•	
budgeted directly	to MoDOT, Highw	ay Patrol, an	nd Conservati	ion.	budgeted direc	tly to MoDOT,	Highway F	Patrol, and Co	nservation.	
Other Funds:	State Tax Increm	ent Financin	ig Fund (0848	3)	Other Funds: S	State Tax Incre	ement Fina	ncing Fund (0	848)	
Notes:	Requires a GR tra	ansfer to the	TIF Fund (0	848)	Notes: F	Requires a GR	transfer to	the TIF Fund	(0848)	
2. CORE DESC	RIPTION									
activity taxes ge law for approved <u>Current TIF obliga</u> (1) Kansas City M (2) Independence (3) St. Louis City ((4) Springfield Jor (5) Kansas City Bi park to be develop (6) St. Louis Lamb and some residen (7) Old Post Office (8) 1200 Main Gan (9) Riverside Level	nerated as a result i projects and used dtown: infrastructure Santa Fe Neighborhd Convention Hotel: con dan Valley Park: rede annister Retail/Three bed on the site in sout ert Airport Eastern Petial;	of planned ro to pay eligib wing projects: improvements od: infrastruc struction of a velopment of Trails Office: o h Kansas City erimeter: rede vation of old p s City: new de evee improve	edevelopmen le redevelopment s and retail develop 1,083 room co former industri development of s velopment of s post office build evelopment for ements at 1600	nt activities within ment costs. Thos velopment at Mill St oment to support cor invention headquar ial district south of o f retail, dining and h 500 acres of land just ding and other deve H&R Block Corpora bacre site, City of R	lowntown Springfield to inc hospitality on the site of the st east of Lambert Airport b lopment on south side of P ation headquarters; iverside;	net new taxes frastructure ne Linwood & Main housing; Jude exposition old Bannister M petween I-170 a	generated ecessary to center, publ fall to compl nd I-70 deve	are captured generate reu ic facilities & su iment an adjoir loped for light i	in accordance se of the prope porting infrastr ing technology/ ndustrial, wareh	e with the erties. ructure; /business

headquarte	ore infractructu	•					
Redevelopm ment of the fo	i blighted and a ent of land for i ormer Fenton C ructure.	ging industrial use by a govern hrysler assemi	zone into a live-w nment agency.	ork-play technology	st end of downtown district; and	KC west of I-70;	
ram		re landing)	= .=				
	FY 2016 Actual				Actual Expe	enditures (All Funds)	19,433,134
• •				20,000,000		15,462,329	
0 0	õ	Ő	ŏ	15,000,000	12 788 674		
3,760,000	16,400,000	23,772,860	30,103,350				
2,788,674	15,462,329	19,433,134	N/A	10,000,000			
971,326	937,671	4,339,726	N/A				
				5,000,000			
n	0	0	N/A				
ŏ	Ő	õ	N/A	0 -			
971,326 (1)	937,671 (1)	4,339,726 (1)	N/A		FY 2015	FY 2016	FY 2017
	nent of the for orting infrast mms includ ram FY 2015 Actual 3,760,000 0 3,760,000 2,788,674 971,326 0 0 971,326	FY 2015 FY 2016 Actual Actual 3,760,000 16,400,000 0 0 3,760,000 16,400,000 0 0 971,326 937,671	FY 2015 FY 2016 FY 2017 Actual Actual Actual 3,760,000 16,400,000 23,772,860 0 0 0 3,760,000 16,400,000 23,772,860 0 0 0 3,760,000 16,400,000 23,772,860 0 0 0 0 0 0 2,788,674 15,462,329 19,433,134 971,326 937,671 4,339,726 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 <td>FY 2015 FY 2016 FY 2017 FY 2018 Actual Actual Actual Current Yr. 3,760,000 16,400,000 23,772,860 30,103,350 0 0 0 0 3,760,000 16,400,000 23,772,860 30,103,350 0 0 0 0 3,760,000 16,400,000 23,772,860 30,103,350 2,788,674 15,462,329 19,433,134 N/A 971,326 937,671 4,339,726 N/A 0 0 0 N/A 971,326 937,671 4,339,726 N/A</td> <td>The ent of the former Fenton Chrysler assembly plant into a mixed-use site. arms included in this core funding) Tram FY 2015 FY 2016 FY 2017 FY 2018 Actual Actual Current Yr. 3,760,000 16,400,000 23,772,860 30,103,350 20,000,000 0 0 0 0 0 15,000,000 3,760,000 16,400,000 23,772,860 30,103,350 20,000,000 3,760,000 16,400,000 23,772,860 30,103,350 10,000,000 2,788,674 15,462,329 19,433,134 N/A 10,000,000 971,326 937,671 4,339,726 N/A 0 0 0 0 N/A 0 971,326 937,671 4,339,726 N/A</td> <td>Tent of the former Fenton Chrysler assembly plant into a mixed-use site. arms included in this core funding) Tram FY 2015 FY 2016 FY 2017 FY 2018 Actual Actual Current Yr. 3,760,000 16,400,000 23,772,860 30,103,350 20,000,000 15,000,000 0 0 0 0 0 15,000,000 12,788,674 2,788,674 15,462,329 19,433,134 N/A 10,000,000 12,788,674 0 0 0 N/A 5,000,000 5,000,000 5,000,000 0 0 0 N/A 0 FY 2015 FY 2015</td> <td>Frent of the former Fenton Chrysler assembly plant into a mixed-use site. and infrastructure. Artual infrastructure. FY 2015 FY 2016 FY 2017 FY 2018 Actual Actual Actual Current Yr. 3,760,000 16,400,000 23,772,860 30,103,350 0 0 0 0 15,462,329 15,000,000 16,400,000 23,772,860 30,103,350 10,000,000 20,000,000 3,760,000 16,400,000 23,772,860 30,103,350 20,000,000 3,760,000 16,400,000 23,772,860 30,103,350 0 0 0 0 0 0 0 0 0 0 0 FY 2016</td>	FY 2015 FY 2016 FY 2017 FY 2018 Actual Actual Actual Current Yr. 3,760,000 16,400,000 23,772,860 30,103,350 0 0 0 0 3,760,000 16,400,000 23,772,860 30,103,350 0 0 0 0 3,760,000 16,400,000 23,772,860 30,103,350 2,788,674 15,462,329 19,433,134 N/A 971,326 937,671 4,339,726 N/A 0 0 0 N/A 971,326 937,671 4,339,726 N/A	The ent of the former Fenton Chrysler assembly plant into a mixed-use site. arms included in this core funding) Tram FY 2015 FY 2016 FY 2017 FY 2018 Actual Actual Current Yr. 3,760,000 16,400,000 23,772,860 30,103,350 20,000,000 0 0 0 0 0 15,000,000 3,760,000 16,400,000 23,772,860 30,103,350 20,000,000 3,760,000 16,400,000 23,772,860 30,103,350 10,000,000 2,788,674 15,462,329 19,433,134 N/A 10,000,000 971,326 937,671 4,339,726 N/A 0 0 0 0 N/A 0 971,326 937,671 4,339,726 N/A	Tent of the former Fenton Chrysler assembly plant into a mixed-use site. arms included in this core funding) Tram FY 2015 FY 2016 FY 2017 FY 2018 Actual Actual Current Yr. 3,760,000 16,400,000 23,772,860 30,103,350 20,000,000 15,000,000 0 0 0 0 0 15,000,000 12,788,674 2,788,674 15,462,329 19,433,134 N/A 10,000,000 12,788,674 0 0 0 N/A 5,000,000 5,000,000 5,000,000 0 0 0 N/A 0 FY 2015 FY 2015	Frent of the former Fenton Chrysler assembly plant into a mixed-use site. and infrastructure. Artual infrastructure. FY 2015 FY 2016 FY 2017 FY 2018 Actual Actual Actual Current Yr. 3,760,000 16,400,000 23,772,860 30,103,350 0 0 0 0 15,462,329 15,000,000 16,400,000 23,772,860 30,103,350 10,000,000 20,000,000 3,760,000 16,400,000 23,772,860 30,103,350 20,000,000 3,760,000 16,400,000 23,772,860 30,103,350 0 0 0 0 0 0 0 0 0 0 0 FY 2016

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STATE TIF PROGRAM

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal		Other	Total	E
TAFP AFTER VETOES								
	PD	0.00		כ	0	30,103,350	30,103,350)
	Total	0.00		<u>)</u>	0	30,103,350	30,103,350)
DEPARTMENT CORE REQUEST								
	PD	0.00	ł	כ	0	30,103,350	30,103,350)
	Total	0.00		D	0	30,103,350	30,103,350	-) =
GOVERNOR'S RECOMMENDED	CORE							_
	PD	0.00		0	0	30,103,350	30,103,350)
	Total	0.00	I)	0	30,103,350	30,103,350)

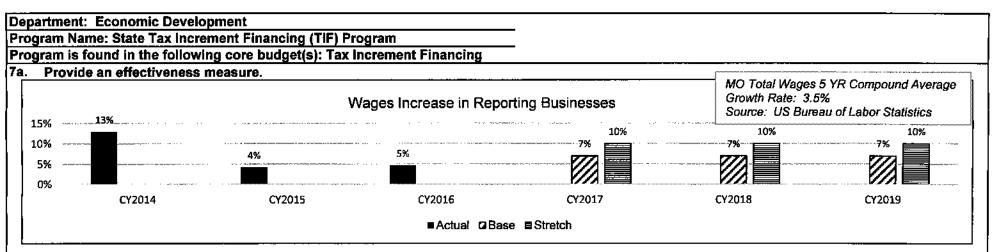
DECISION ITEM SUMMARY

GRAND TOTAL	\$19,433,134	0.00	\$30,103,350	0.00	\$30,103,350	0.00	\$31,150,124	0.00
TOTAL	0	0.00	0	0.00	0	0.00	1,046,774	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	1,046,774	0.00
TIF GR Trf - Spending Auth Inc - 1419005 PROGRAM-SPECIFIC MO SUPP TAX INCREMENT FINANCE	0	0.00	0	0.00	0	0.00	1,046,774	0.00
TOTAL	19,433,134	0.00	30,103,350	Q.00	30,103,350	0.00	30,103,350	0.00
TOTAL - PD	19,433,134	0.00	30,103,350	0.00	30,103,350	0.00	30,103,350	0.00
PROGRAM-SPECIFIC MO SUPP TAX INCREMENT FINANCE	19,433,134	0.00	30,103,350	0.00	30,103,350	0.00	30,103,350	0.00
STATE TIF PROGRAM CORE								
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Decision Item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Budget Unit								

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	19,433,134	0.00	30,103,350	0.00	30,103,350	0.00	30,103,350	0.00
TOTAL - PD	19,433,134	0.00	30,103,350	0.00	30,103,350	0.00	30,103,350	0.00
GRAND TOTAL	\$19,433,134	0.00	\$30,103,350	0.00	\$30,103,350	0.00	\$30,103,350	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$19,433,134	0.00	\$30,103,350	0.00	\$30,103,350	0.00	\$30,103,350	0.00

Department: Economic Development
Program Name: State Tax Increment Financing (TIF) Program
Program is found in the following core budget(s): Tax Increment Financing
1a. What strategic priority does this program address?
Grow Missouri's Businesses
1b. What does this program do?
 The purpose of the Tax Increment Financing (TIF) program is to redevelop a designated blighted area, based upon a redevelopment plan. The program converts underutilized properties and places them back in active production by generating new sales and by providing additional wages through new jobs. TIF involves the issuance of local bonds or other obligations which are secured by a pledge of a statutory portion of (1) economic activity taxes (sales tax), (2) payments in lieu of taxes (property tax), and (3) withholding and local employment taxes attributable to the increase in taxable activity inside the redevelopment area, resulting from redevelopment improvements. The State TIF redirects 50% of the withholding taxes or 50% of the economic activity taxes generated as a result of planned redevelopment activities within a prescribed area for up to 23 years. The Program has an aggregate annual cap of \$32 million. The projects approved under the program are capped annually by the lesser of a contracted amount or the actual amount of increment earned for the year. The state taxes are paid in, and then diverted back to the applicant, as a function of the annual appropriation process. 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Section 99.800-99.865, RSMo 3. Are there federal matching requirements? If yes, please explain. No
5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.
Program Expenditure History
Program Expenditure History 40,000,000 30,000,000 4
O FY 2015 Actual FY 2016 Actual FY 2017 Actual FY 2018 Planned
Note: Planned Expenditures reflect 3% Governor's Reserve on GR Transfer.
6. What are the sources of the "Other " funds?
Requires GR Transfer to the Missouri Supplement Tax Increment Finance Fund (0848).

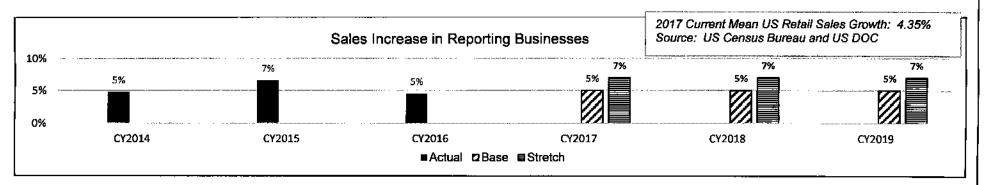


Note 1: Reflects yearly increase in net new wages for active projects divided by total wages.

Note 2: Regardless of actual total wages or actual total sales, increment payments are only made on businesses that report their wages or sales to the local TIF. Only reporting businesses are included in the metric, regardless of the wages and withholding taxes or sales and sales taxes non-reporting businesses may have produced and paid to the State.

Note 3: This is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.

Note 4: The Base target is an average of the prior 3 years and the Stretch target is an increase of 3% over the Base.

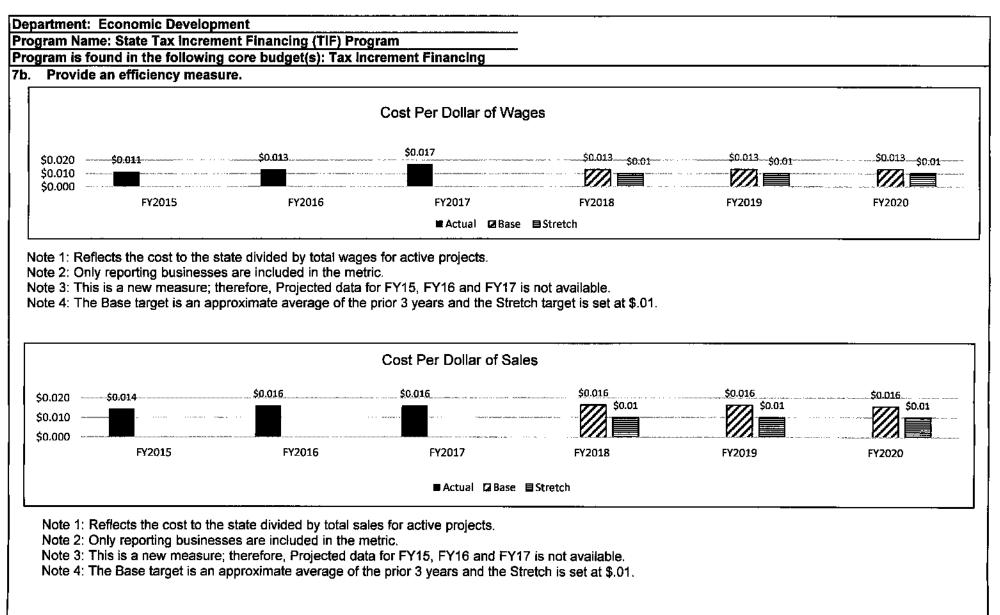


Note 1: Reflects yearly increase in net new sales for active projects divided by total sales.

Note 2: Regardless of actual total wages or actual total sales, increment payments are only made on businesses that report their wages or sales to the local TIF. Only reporting businesses are included in the metric, regardless of the wages and withholding taxes or sales and sales taxes non-reporting businesses may have produced and paid to the State.

Note 3: This is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.

Note 4: The Base target is set at 5% and the Stretch target is an increase of 2% over the Base.



Department: Economic Development

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

7c. Provide the number of clients/individuals served, if applicable.

	FY2015		FY2016		FY2017		FY2018	FY2019	FY2020
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Active TIF Projects	15	13	15	13	15	15	15	15	15
Average Total People Employed in TIF Project Areas	N/A	11,749	N/A	12,765	N/A	14,497	15,946	17,541	19,295

Note 1: Average Total People Employed is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available. Note 2: Average Total People Employed only includes jobs from those businesses reporting wages and withholding taxes. Businesses reporting sales and sales taxes are not included.

7d. Provide a customer satisfaction measure, if available.

BCS will create a ten question survey for stakeholders related to the program. Five questions will be common across the Division. Five questions will be specific to the activities of this program. The five common questions will be aggregated annually and benchmarked against a baseline for division wide improvement. The five questions specific to the program will be aggregated annually and benchmarked against a baseline for improvements to this program.

						NEW DECISI						
					RANK:		OF					
Departmer	nt: Economic D	evelo	pment				Budget Unit	42280C an	nd 42290C		· ·	
	Business and Co					_						
Di Name:	TIF Spending /	Autho	rity and GF	R Transfer In	crease	DI# 1419005	_HB Section	7.050 an	nd 7.055			
1. AMOUN	T OF REQUEST						· · · · · · · · · · · · · · · · · · ·					
		FY 20	19 Budget	Request				FY 201	9 Governor's	Recommend	lation	
	GR		Federal	Other	Total	E		GR	Federal	Other		E
PS	<u>.</u>	0	0	0	0	-	PS	0	0	0	0	
EE		0	0	0	0		EE	0	0	0	0	
PSD		0	0	0	Q		PSD	0	0	446,774	446,774	
TRF		0	0	0	0	_	TRF	446,774	0	0	446,774	
Total	<u> </u>	0	0	0	0	=	Total	446,774	0	446,774	893,548	1
FTE	0.0	00	0.00	0.00	0.00	i	FTE	0.00	0.00	0.00	0.00	
Est. Fringe	ə] (0	0	0	0	1	Est. Fringe	0	0	0	0	
Other Fund	lirectly to MoDOT Is: QUEST CAN BE	•	· · · · · ·		ation.]	Note: Fringes budgeted direc Other Funds:	-		•		
	New Legislation	ı	·			New Program			F	und Switch		
	Federal Mandat				X	Program Exp		-		Cost to Contin	ue	
	GR Pick-Up			<u> </u>		Space Reque		-		quipment Re		
	Pay Plan			_	X	Other:	Transfer Increa	ase				
	THIS FUNDING					N FOR ITEMS	CHECKED IN #	2. INCLUDE	THE FEDER/	L OR STAT	E STATUTO	RY OR
Fund. Ta The net ne public infra Projects re	decision item is be ix increment finan ew taxes generate astructure necess equiring an increa of \$446,774.	icing (ed are ary to	TIF) capture captured in generate re	es state econo accordance euse of the pro	omic activity with the law operty.	y taxes genera v for approved	ted as a result o projects and us	of planned red ed to pay eligi	levelopment ad ible redevelopi	ctivities within ment costs.	a prescribe Those costs i	d area. include

NEW DECISION ITEM

RANK:	

OF_____

Department: Economic Development		· · · · · · · · · · · · · · · · · · ·		Budget Unit	42280C ar	nd 42290C				
Division: Business and Community Serv				UD Cootien	7.050					
DI Name: TIF Spending Authority and (SK I ranster in		DI# 1419005	нв зесноп	7.050 ar	10 7.055	-			
4. DESCRIBE THE DETAILED ASSUMPTI	ONS USED TO	DERIVE TI	HE SPECIFIC	REQUESTED	AMOUNT. (H	low did you	determine th	at the reque	sted	
number of FTE were appropriate? From			-			-			-	
or automation considered? If based on r	-	· •	est tie to TAF	P fiscal note?	If not, expla	ain why. Def	tail which poi	rtions of the	request	
are one-times and how those amounts w	ere calculated	.)						<u> </u>		
Total reimbursement amounts, prescribed in							446,774. The	current TIF		
appropriation is \$30,103,350. This request	will bring the to	otal IIF appro	opriation and tr	ie GR Transfe	r to \$30,550,1	24.				
State TIF requires a General Revenue trans	sfer into the Sta	ate Tax Incre	ment Financing	g Fund (0848).						
5. BREAK DOWN THE REQUEST BY BUI										
	Dept Req GR	Dept Req GR	Dept Req FED	Dept Req FED	Dept Req OTHER	Dept Req OTHER	Dept Req TOTAL	Dept Req TOTAL	Dept Req One-Time	
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	
					······		0			
l							0	0.0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
400/Professional Services							0			
							0			
		-					0			
Total EE	0		0		0		0		0	
Program Distributions					Û		0			
Total PSD	0	-	0		0		<u>0</u>		0	
Transfers	<u> </u>	-	0		0					
Total TRF	U		U		U		0		0	
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0	
							· .			

NEW DECISION ITEM

RANK:

OF_____

			Budget Unit	42280C ar	nd 42290C	•			
	ncrease	DI# 1419005	HB Section	7.050 and 7.055					
Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
						0 0	0.0		
0	0.0	0	0.0	0	0.0	0			
						0			
						0			
0		0	-	0		<u> </u>		0	
0		0	-	446,774 446,774		446,774 446,774		0	
446,774				0		446,774		0	
446,774	0.0				0.0	_	0.0		
	ervices d GR Transfer II Gov Rec GR DOLLARS 0 0	ervices d GR Transfer Increase Gov Rec Gov Rec GR GR DOLLARS FTE 0 0.0 0 446,774	ervices d GR Transfer Increase DI# 1419005 Gov Rec Gov Rec Gov Rec GR GR FED DOLLARS FTE DOLLARS 0 0.0 0 0 0 446,774	ervices Di# 1419005 HB Section GR GR GR FED Gov Rec Gov Rec GR GR FED FED FED DOLLARS FTE DOLLARS FTE 0 0.0 0 0.0 0 0 0 0.0 446,774	arvices	Bervices Omega Omega	Bervices Di# 1419005 HB Section 7.050 and 7.055 Gov Rec TOTAL DOLLARS FTE DOLLARS FTE DOLLARS FTE DOLLARS 0	Barvices Di# 1419005 HB Section 7.050 and 7.055 Gov Rec FTE DOLLARS FTE DOLLARS FTE DOLLARS FTE O 0	Barvices DI# 1419005 HB Section 7.050 and 7.055 Gov Rec Gov Rec

	NEW DE	CISION ITEM	
	RANK:	0	F
	ent: Economic Development	Budget Uni	42280C and 42290C
	Business and Community Services		
DI Name:	TIF Spending Authority and GR Transfer Increase DI# 1419	005 HB Section	7.050 and 7.055
6. PERF(funding.)	ORMANCE MEASURES (If new decision item has an associated co	re, separately ide	entify projected performance with & without additional
6a.	Provide an effectiveness measure.	6b.	Provide an efficiency measure.
I	Refer to the Core Description for the Tax Increment Financing Program.	. Refer Progr	to the Core Description for the Tax Increment Financing am.
6c.	Provide the number of clients/individuals served, if applicable.	6d.	Provide a customer satisfaction measure, if available.
R	Refer to the Core Description for the Tax Increment Financing Program.	Refe Prog	to the Core Description for the Tax Increment Financing am.
7. STRAT	TEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGI	ETS:	
DED w	orks closely with the communities to track the project build-out period an ount obligated by contract.		get requests to reflect updated increment estimates if less than

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM			•					
TIF GR Trf - Spending Auth Inc - 1419005								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	1,046,774	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	1,046,774	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$1,046,774	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,046,774	0.00

CORE DECISION ITEM

	FY	⁷ 2019 Budge	t Request			FY 2019	Governor's	Recommend	ation
	GR	Federal	Other	Total		GR	Fed	Other	Total
s	0	0	0	0	PS	0	0	0	0
E	0	0	0	0	EE	0	0	0	0
SD	0	0	0	0	PSD	0	0	0	0
RF	30,103,350	0		0,103,350	TRF	30,103,350	0		0,103,350
otal	30,103,350	0	0 3	0,103,350	Total	30,103,350	0	03	0,103,350
TE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.0
st. Fringe	0	0	0	0	Est. Fringe		0	0	0
	idgeted in House B					ges budgeted in H		•	-
dgeted directly	to MoDOT, Highw	ay Patrol, and	Conservation	1.	budgeted d	lirectly to MoDOT,	Highway Pa	trol, and Cons	ervation.
ther Funds:					Other Fund	ls:			
otes:					Notes:				
CORE DESCR	RIPTION								
the tax increment	nt financing capture	ed via state ec	onomic activit	ty taxes generate	funding for the Tax ed as a result of plar ojects, and used to p	nned redevelopme	ent activities	within a presc	ribed area

Department: Economic Development 42280C Budget Unit Division: Business and Community Services Core: Tax Increment Financing (TIF) Transfer 4. FINANCIAL HISTORY FY 2017 FY 2018 FY 2015 FY 2016 Actual Expenditures (All Funds) Actual Actual Current Yr. Actual 13,510,000 16,400,000 23,772,860 30,103,350 Appropriation (All Funds) 25,000,000 Less Reverted (All Funds) (405,300) (492,000)(713, 186)(903, 101)19,433,134 Less Restricted (All Funds)* 0 0 0 0 20.000.000 13,104,700 15,908,000 23,059,674 29,200,249 Budget Authority (All Funds) 15,462,329 12,788,674 15,000,000 Actual Expenditures (All Funds) 12,788,674 15,462,329 19,433,134 N/A Unexpended (All Funds) 316,026 445,671 3,626,540 N/A 10,000,000 Unexpended, by Fund: General Revenue 316.026 445,671 3.626.540 N/A 5,000,000 Federal 0 0 0 N/A 0 0 Other 0 N/A 0 FY 2016 FY 2015 FY 2017 (1) (1) (1) *Restricted amount is as of: Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings. Restricted includes any Governor's Expenditure Restrictions which remained at the end of the fiscal year (when applicable) NOTES: (1) Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.

CORE DECISION ITEM

DEPARTMENT OF ECONOMIC DEVELOPMEN STATE TIF PROGRAM-TRANSFER

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other		Total	E
TAFP AFTER VETOES				·	i 1			
	TRF	0.00	30,103,350	0		0	30,103,350	
	Total	0.00	30,103,350	0		0	30,103,350	-
DEPARTMENT CORE REQUEST					·			_
	TRF	0.00	30,103,350	0		0	30,103,350	I
	Total	0.00	30,103,350	0		0	30,103,350	1
GOVERNOR'S RECOMMENDED	CORE					•		-
	TRF	0.00	30,103,350	0	•	0	30,103,350	I
	Total	0.00	30,103,350	0	•	0	30,103,350	-

DECISION ITEM SUMMARY

-

Budget Unit								
Decision Item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM-TRANSFER							· · · ·	
CORE								
FUND TRANSFERS								
GENERAL REVENUE	19,433,134	0.00	30,103,350	0.00	30,103,350	0.00	30,103,350	0.00
TOTAL - TRF	19,433,134	0.00	30,103,350	0.00	30,103,350	0.00	30,103,350	0.00
TOTAL	19,433,134	0.00	30,103,350	0.00	30,103,350	0.00	30,103,350	0.00
TIF GR Trf - Spending Auth Inc - 1419005								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	1,046,774	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	1,046,774	0.00
TOTAL	0	0.00	0	0.00	0	0.00	1,046,774	0.00
GRAND TOTAL	\$19,433,134	0.00	\$30,103,350	Ü.DD	\$30,103,350	0.00	\$31,150,124	0.00

DECISION ITEM DETAIL

FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
19,433,134	0.00	30,103,350	0.00	30,103,350	0.00	30,103,350	0.00
19,433,134	0.00	30,103,350	0.00	30,103,350	0.00	30,103,350	0.00
\$19,433,134	0.00	\$30,103,350	0.00	\$30,103,350	0.00	\$30,103,350	0.00
\$19,433,134	0.00	\$30,103,350	0.00	\$30,103,350	0.00	\$30,103,350	Ð.OO
\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
	FY 2017 ACTUAL DOLLAR 19,433,134 19,433,134 \$19,433,134 \$19,433,134 \$19,433,134	FY 2017 FY 2017 ACTUAL ACTUAL DOLLAR FTE 19,433,134 0.00 19,433,134 0.00 \$19,433,134 0.00 \$19,433,134 0.00 \$19,433,134 0.00 \$19,433,134 0.00 \$19,433,134 0.00	FY 2017 FY 2017 FY 2018 ACTUAL ACTUAL BUDGET DOLLAR FTE DOLLAR 19,433,134 0.00 30,103,350 19,433,134 0.00 30,103,350 \$19,433,134 0.00 \$30,103,350 \$19,433,134 0.00 \$30,103,350 \$19,433,134 0.00 \$30,103,350 \$19,433,134 0.00 \$30,103,350 \$19,433,134 0.00 \$30,103,350 \$0 0.00 \$0	FY 2017 FY 2017 FY 2018 FY 2018 ACTUAL ACTUAL BUDGET BUDGET DOLLAR FTE DOLLAR FTE 19,433,134 0.00 30,103,350 0.00 19,433,134 0.00 30,103,350 0.00 \$19,433,134 0.00 \$30,103,350 0.00 \$19,433,134 0.00 \$30,103,350 0.00 \$19,433,134 0.00 \$30,103,350 0.00 \$19,433,134 0.00 \$30,103,350 0.00 \$19,433,134 0.00 \$30,103,350 0.00	FY 2017 FY 2017 FY 2018 FY 2018 FY 2019 ACTUAL ACTUAL BUDGET BUDGET DEPT REQ DOLLAR FTE DOLLAR FTE DOLLAR 19,433,134 0.00 30,103,350 0.00 30,103,350 19,433,134 0.00 30,103,350 0.00 30,103,350 \$19,433,134 0.00 \$30,103,350 0.00 \$30,103,350 \$19,433,134 0.00 \$30,103,350 0.00 \$30,103,350 \$19,433,134 0.00 \$30,103,350 0.00 \$30,103,350 \$19,433,134 0.00 \$30,103,350 0.00 \$30,103,350 \$19,433,134 0.00 \$30,103,350 0.00 \$30,103,350 \$19,433,134 0.00 \$30,103,350 0.00 \$30,103,350 \$0 0.00 \$0 0.00 \$0 \$0	FY 2017 FY 2017 FY 2018 FY 2018 FY 2019 FY 2019 ACTUAL ACTUAL BUDGET BUDGET DEPT REQ DEPT REQ DOLLAR FTE DOLLAR FTE DOLLAR FTE DOLLAR 19,433,134 0.00 30,103,350 0.00 30,103,350 0.00 19,433,134 0.00 30,103,350 0.00 30,103,350 0.00 \$19,433,134 0.00 \$30,103,350 0.00 \$30,103,350 0.00 \$19,433,134 0.00 \$30,103,350 0.00 \$30,103,350 0.00 \$19,433,134 0.00 \$30,103,350 0.00 \$30,103,350 0.00 \$19,433,134 0.00 \$30,103,350 0.00 \$30,103,350 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00	FY 2017 FY 2017 FY 2018 FY 2018 FY 2019 FY 2019 FY 2019 ACTUAL ACTUAL BUDGET BUDGET BUDGET DEPT REQ DEPT REQ GOV REC DOLLAR FTE DOLLAR FTE DOLLAR FTE DOLLAR FTE DOLLAR 19,433,134 0.00 30,103,350 0.00 30,103,350 0.00 30,103,350 19,433,134 0.00 30,103,350 0.00 30,103,350 0.00 30,103,350 \$19,433,134 0.00 \$30,103,350 0.00 \$30,103,350 0.00 \$30,103,350 \$19,433,134 0.00 \$30,103,350 0.00 \$30,103,350 0.00 \$30,103,350 \$19,433,134 0.00 \$30,103,350 0.00 \$30,103,350 0.00 \$30,103,350 \$19,433,134 0.00 \$30,103,350 0.00 \$30,103,350 0.00 \$30,103,350 \$19,433,134 0.00 \$30,103,350 0.00 \$30,00 \$30,00 \$30,103,350

Department: Economic Development Program Name: State Tax Increment Financing (TIF) Program Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer 1a. What strategic priority does this program address? Grow Missouri's Businesses. 1b. What does this program do? This transfer provides funding for the state TIF program. Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties. 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Section 99.800-99.865, RSMo 3. Are there federal matching requirements? If yes, please explain. No 4. Is this a federally mandated program? If yes, please explain. No 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. Program Expenditure History DGR 29,200,250 **ØFEDERAL** 35.000.000 ■OTHER V1788,614 30,000,000 ASLOT 15 25.000.000 **BTOTAL** .9

FY 2017 Actual

Note: Planned expenditures for GR reflect 3% Governor's Reserve.

FY 2015 Actual

6. What are the sources of the "Other " funds?

20,000,000 15,000,000 10,000,000 5,000,000 0

GR transfer to the Missouri Supplement Tax Increment Finance Fund (0848)

FY 2016 Actual

FY 2018 Planned

		artment: Economic Development
		ram Name: State Tax Increment Financing (TIF) Program
		ram is found in the following core budget(s): Tax Increment Financing (TIF) Transfer
1	7a.	Provide an effectiveness measure.
		This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program Core.
ļ		
l;	7b.	Provide an efficiency measure.
		This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program Core.
17	7c.	Provide the number of clients/individuals served, if applicable.
ł		This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program Core.
1		
ľ	7 d .	Provide a customer satisfaction measure, if available.
ſ		This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program Core.

-

					RANK:	NEW DECISI	ON ITEM OF					
	nt: Economic Business and			:es		-	Budget Unit	42280C an	d 42290C		······	
DI Name:	TIF Spendin	g Aut	hority and GF	R Transfer In	crease	DI# 1419005	HB Section	7.050 and 7.055				
1. AMOUN	T OF REQUES	ST										
		FY	2019 Budget	Request				FY 2019	9 Governor's	Recommend	dation	
	GR		Federal	Other	Total	E	-	GR	Federal	Other	Total	E
PS		0	0	0	0	_	PS	0	0	0	0	
EE		0	0	0	0		EE	0	0	0	0	
PSD		0	0	Û	0		PSD	0	0	446,774	446,774	
TRF	<u> </u>	0	0	0	0	-	TRF	446,774	0	0	446,774	
Total		0	0	0	0	=	Total	446,774	0	446,774	893,548	
FTE		0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	
Est. Fringe		0	0	0	0	1	Est. Fringe	0	0	0	0	
	ges budgeted ir lirectly to MoDO ls:				-]	Note: Fringes budgeted dired Other Funds:				-	
2. THIS RE	QUEST CAN E	BE CA	TEGORIZED	AS:								
	_ New Legislat _ Federal Mand GR Pick-Up				x	New Program Program Expa Space Reque	ansion	-		Fund Switch Cost to Contir Equipment Re		
	Pay Plan			-	X	Other:	Transfer Increa	ase –				
1	THIS FUNDIN						CHECKED IN #	2. INCLUDE	THE FEDER	AL OR STAT	E STATUTO	RYOR
Fund. Ta The net ne public infra Projects re	ax increment fin ew taxes gener astructure nece	ancin ated a essary	g (TIF) capture are captured in to generate re	es state econ accordance euse of the pr	omic activit with the law operty.	y taxes genera v for approved	hority and corre- ted as a result of projects and us tion Hotel, River	of planned red ed to pay eligi	evelopment a ble redevelop	ctivities within ment costs.	n a prescribed Those costs i	l area. nclude

RANK:_____ OF

OF		
	_	-

Department: Economic Development				Budget Unit	42280C an	d 42290C				
Division: Business and Community Serv DI Name: TIF Spending Authority and G		019380	DI# 1419005	HB Section	7.050 an	d 7 055				
				•			•			
4. DESCRIBE THE DETAILED ASSUMPTI					-	-		•		
number of FTE were appropriate? From a or automation considered? If based on n			-	•		-			-	
are one-times and how those amounts we	-	• -	lest lie to TAP	r liscai nutea	r if not, expla	(in why. Dei	an which bo		request	
Total reimbursement amounts, prescribed ir appropriation is \$30,103,350. This request	Certificates o	f Approval fo					446,774. The	current TIF		
State TIF requires a General Revenue trans	fer into the Sta	ate Tax Incre	ment Financing	g Fund (0848).						
5. BREAK DOWN THE REQUEST BY BUD										
	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Ĩ
Budget Object Class/Job Class	GR DOLLARS	GR FTE	FED DOLLARS	FED FTE	OTHER DOLLARS	OTHER FTE	TOTAL DOLLARS	TOTAL FTE	One-Time	Е
	DOLLARD					·····	0		DOLLANO	
							0	0.0		
Total PS 	0	0.0	0	0.0	0	0.0	0	0.0	0	
400/Professional Services							0			
							0			
		-					0			
Total EE	0		0		U		U		0	
Program Distributions					0		0			
Total PSD	0	-	0		0		0		0	
Transfers	0									
Total TRF	0	-	0		0		0		0	
Grand Total	0	0.0	0	0.0	O	0.0	0	0.0	0	<u> </u>
	<u> </u>								<u> </u>	
										-

NEW DECISION ITEM

RANK:

OF_____

Department: Economic Development			-	Budget Unit	42280C ar	id 42290C				
Division: Business and Community So DI Name: TIF Spending Authority an		ncrease	DI# 1419005	HB Section	7.050 and 7.055					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
							0	0.0	·	
Total PS	0	0.0	٥	0.0	0	0.0	_	0.0		
							0			
							0			
Total EE	0		0	ī	0		<u> </u>		0	
Program Distributions	<u>0</u>		0	-	446,774 446,774		446,774 446,774		0	
	_		Ŭ		440,774				U	
Transfers Total TRF	<u>446,774</u> 446,774		o	,	0		446,774 446,774		0	
Grand Total	446,774	0.0	0	0.0	446,774	0.0	893,548	0.0	0	

NEW DECISION ITEM OF RANK: Department: Economic Development **Budget Unit** 42280C and 42290C Division: Business and Community Services TIF Spending Authority and GR Transfer Increase DI# 1419005 HB Section 7.050 and 7.055 DI Name: 6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.) Provide an efficiency measure. Provide an effectiveness measure. 6b. 6a. Refer to the Core Description for the Tax Increment Financing Program. Refer to the Core Description for the Tax Increment Financing Program. Provide the number of clients/individuals served, if 6d, Provide a customer satisfaction measure, if 6c. applicable. available. Refer to the Core Description for the Tax Increment Financing Program. Refer to the Core Description for the Tax Increment Financing Program. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS: DED works closely with the communities to track the project build-out period and adjust any budget requests to reflect updated increment estimates if less than the amount obligated by contract.

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM-TRANSFER								
TIF GR Trf - Spending Auth Inc - 1419005								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	1,046,774	0.00
TOTAL - TRF	0	0.00	D	0.00	D	0.00	1,046,774	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$1,046,774	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$1,046,774	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

CORE DECISION ITEM

Division: Busine	onomic Developme ess and Community	Services			Budget Unit	42295C				
	Downtown Econom	c Stimuli	us Act (MOD	ESA)						
1. CORE FINANC						TV 0040 /	.			
		na Brad eqeral	et Request Other	Total		GR	Governors Fed	Recommen Othe r	Total	
PS	0	0	0	0	PS	0	0	0	0	
EE	Ō	ō	ō	Ö	EE	Ō	Ō	Ō	ō	
PSD	0	0	1,729,133	1,729,133	PSD	0	0	1,729,133	1,729,133	
TRF	0	0	0	0	TRF	0	0	0	0	
Total	0	0	1,729,133	1,729,133	Total	0	0	1,729,133	1,729,133	
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00	
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0	
	dgeted in House Bill !	except f	or certain fring	<u>jes</u>	Note: Fringes b	udgeted in Ho	ouse Bill 5 d	except for cer	tain fringes	
budgeted directly	to MoDOT, Highway	Patrol, an	d Conservatio	on.	budgeted directl	ly to MoDOT,	Highway P	atrol, and Col	nservation.	
Other Funds:	MODESA Fund (076	56)			Other Funds: M	ODESA Fund	(0766)			
Notes:					Notes:					
2. CORE DESCR										
increment finance planned redevelo	ing to support redeve opment activities with rdance with the law f	lopment i in a presc	n Missouri's c ribed area. In	lowntowns. Tax ii this case, it must	wn Economic Stimulus (ncrement financing captu be within the recognized jible redevelopment cost	ires state eco Central Busi	nomic activ ness Distri	ity taxes gen ct. The net n	erated as a result ew taxes generat	lt of ated are
	ivel: restore/rebuild				00 sq. feet in the south ce oft housing.	entral part of c	lowntown ł	Kansas City fo	or an entertainme	ent
	ge: redevelop an are 				into restaurant, retail, er	ntertainment,	and office s	space.		

Missouri Downtown Economic Stimulus Act (MODESA)

CORE DECISION ITEM

Department: Economic Development Division: Business and Community Services

Budget Unit 42295C

Core: Missourl Downtown Economic Stimulus Act (MODESA)

4. FINANCIAL HISTORY

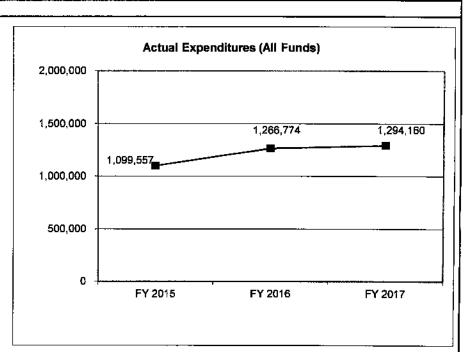
	FY 2015 Actual	FY 2016 Actual	FY 2017 Actual	FY 2018 Current Yr.
Appropriation (All Funds)	1,200,000	1,396,647	1,507,209	1,729,133
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,200,000	1,396,647	1,507,209	1,729,133
Actual Expenditures (All Funds)	1,099,557	1,266,774	1,294,160	N/A
Unexpended (All Funds)	100,443	129,873	213,049	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	100, 443	129,873	213,049	N/A
	(1)	(1)	(1)	

*Restricted amount is as of:

Reverted includes Governor's standard 3 percent reserve (when applicable). Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

(1) Funds are only expended as projects generate increment.



DEPARTMENT OF ECONOMIC DEVELOPMEN MODESA PROGRAM

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal		Other	Total	E
TAFP AFTER VETOES								
	PD	0.00	0	()	1,729,133	1,729,133	3
	Total	0.00	0	()	1,729,133	1,729,133	3
DEPARTMENT CORE REQUEST								-
	PD	0.00	0	(כ	1,729,133	1,729,133	3
	Totai	0.00	0	()	1,729,133	1,729,133	3
GOVERNOR'S RECOMMENDED	CORE		-					-
	PD	0.00	0)	1,729,133	1,729,133	3
	Total	0.00	0	()	1,729,133	1,729,133	3

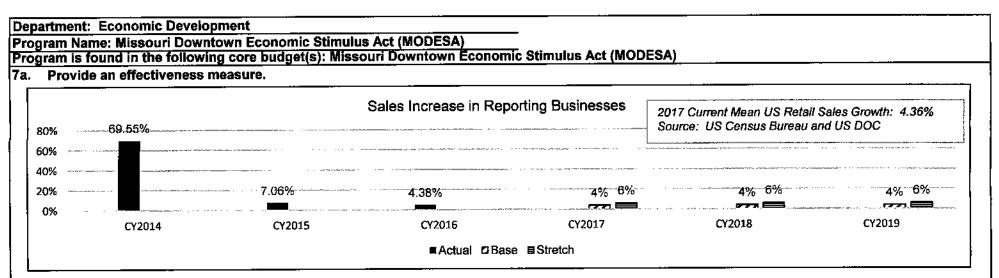
DECISION ITEM SUMMARY

GRAND TOTAL	\$1,294,150	0.00	\$1,729,133	0.00	\$1,729,133	0.00	\$1,729,133	0.00
TOTAL	1,294,160	0.00	1,729,133	0.00	1,729,133	0.00	1,729,133	0.00
TOTAL - PD	1,294,160	0.00	1,729,133	0.00	1,729,133	0.00	1,729,133	0.00
PROGRAM-SPECIFIC STATE SUPP DOWNTOWN DEVELOPMNT	1,294,160	0.00	1,729,133	0.00	1,729,133	0.00	1,729,133	0.00
CORE								
MODESA PROGRAM								
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Decision Item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Budget Unit								

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTË	DOLLAR	FTE	DÖLLAR	FTE
MODESA PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	1,294,160	0.00	1,729,133	0.00	1,729,133	0.00	1,729,133	0.00
TOTAL - PD	1,294,160	0.00	1,729,133	0.00	1,729,133	0.00	1,729,133	0.00
GRAND TOTAL	\$1,294,160	0.00	\$1,729,133	0.00	\$1,729,133	0.00	\$1,729,133	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$1,294,160	0.00	\$1,729,133	0.00	\$1,729,133	0.00	\$1,729,133	0.00

Department: Economic Development Program Name: Missouri Downtown Economic Stimulus Act (MODESA)
Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)
1a. What strategic priority does this program address?
Grow Missouri's Businesses
1b. What does this program do?
• The purpose of MODESA is to redevelop a designated blighted area, based upon a redevelopment plan. The program converts underutilized properties and places them back in active production by generating new sales and by providing additional wages through new jobs. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize Missouri downtowns.
• MODESA involves the issuance of local bonds or other obligations which are secured by a pledge of a statutory portion of (1) economic activity taxes (sales tax), (2) payments in lieu of taxes (property tax), and (3) withholding and local employment taxes attributable to the increase in taxable activity inside the redevelopment area, resulting from redevelopment improvements.
MODESA redirects 50% of the withholding taxes and 50% of the economic activity taxes generated as a result of planned redevelopment activities within a prescribed area for up to 25 years.
 The Program has an aggregate annual cap of \$108 million. The projects approved under the program are capped annually by the lesser of a contracted amount or the actual amount of increment earned for the year.
• The state taxes are paid in, and then diverted back to the applicant, as a function of the annual appropriation process.
2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
Section 99.915, RSMo
3. Are there federal matching requirements? If yes, please explain.
4. Is this a federally mandated program? If yes, please explain. No
5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.
Program Expenditure History
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$
500,000 BTOTAL
FY 2015 Actual FY 2016 Actual FY 2017 Actual FY 2018 Planned
Note: Planned Expenditures reflect 3% Governor's Reserve on GR Transfer.
6. What are the sources of the "Other " funds?
Requires GR Transfer to the Missouri Downtown Economic Stimulus Act Fund (0766).



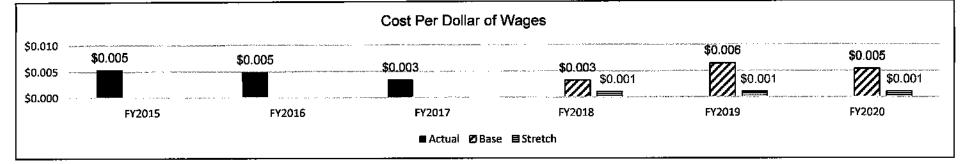
Note 1: Reflects yearly increase in net new sales for active projects divided by total sales.

Note 2: The 69.55% increase in CY2014 occurred when Ballpark Village project began reporting sales. Regardless of actual total sales, increment payments are only made on businesses that report their sales to the local TIF. Only reporting businesses are included in the metric, regardless of the sales and sales taxes non-reporting businesses may have produced and paid to the State.

Note 3: This is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.

Note 4: The base target is set at moderate growth at 4% and the stretch target is an increase of 2% over the base.

7b. Provide an efficiency measure.

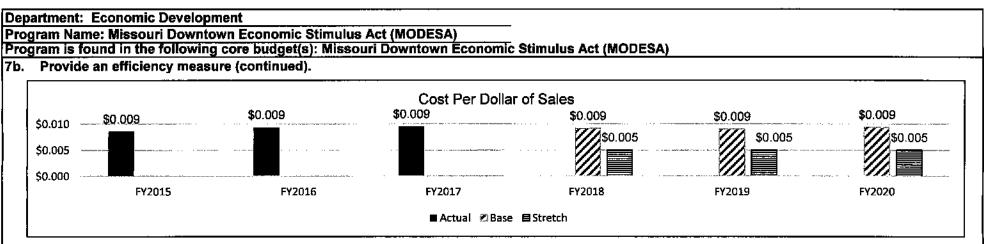


Note 1: Reflects the cost to the state divided by total wages for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: This is a new measure; therefore "Projected" data for FY15, FY16 and FY17 is not available.

Note 4: The Base target is calculated by dividing the projected cost to the state associated with state withholdings tax by the projected amount of wages over the baseline amount prior to development and the Stretch is set at \$.001.



Note 1: Reflects the cost to the state divided by total sales for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: This is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.

Note 4: The Base target an average of the prior 3 years and the Stretch is set at \$.005.

7c. Provide the number of clients/individuals served, if applicable.

	CY2	015	CY2	016	CY2	017	CY2018	CY2019	CY2020
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Active MODESA Projects	3	2	2	2	2	2	2	2	2
Average Total People Employed in MODESA Project Areas	N/A	1,178	N/A	859	N/A	1,075	1,200	1,320	1,452

Note 1: Program was sunset 1/01/2013; no additional projects can be approved.

Note 2: Average Total People Employed is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.

Note 3: Only reporting businesses are included in the metric for Average Total People Employed.

7d. Provide a customer satisfaction measure, if available.

BCS will create a ten question survey for stakeholders related to the program. Five questions will be common across the Division. Five questions will be specific to the activities of this program. The five common questions will be aggregated annually and benchmarked against a baseline for division wide improvement. The five questions specific to the program will be aggregated annually and benchmarked against a baseline for improvements to this program.

CORE DECISION ITEM

		lopment			Budget Unit	42296C			
Core:	Business and C								
	State Supp Dow	ntown Dev T	rf (MODESA)					
1. CORE FINANC									
	FY	2019 Budge	t Request			FY 2019	Governor's	Recommen	dation
_	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	1,775,575	0	0	1,775,575	TRF	1,775,575	0	0	1,775,575
Total	1,775,575	0	0	1,775,575	Total	1,775,575	0	0	1,775,575
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes bud	geted in House B	ill 5 except for				s budgeted in H	ouse Bill 5 e	xcept for cer	tain fringes
budgeted directly to					budgeted dire	ectly to MoDOT,	Highway Pa	trol, and Col	nservation.
					<u> </u>			·	
Other Funds:					Other Funds:	:			
Notes:					Notes:				
2. CORE DESCRI	PTION								
Missouri's downto area. In this case	owns. Tax increm e, it must be within	ent financing the recogniz	captures sta ed Central B	te economic activit usiness District. T	MODESA) program. ty taxes generated as he net new taxes ge blic infrastructure new	s a result of plar nerated are cap	ned redevel tured in acco	opment activ ordance with	ities within a prese the law for approv

CORE DECISION ITEM

Division:	Business and	Community S	ervices						
Соге:	State Supp Do	wntown Dev	Trf (MODESA	A)					
4. FINANCIAL	HISTORY		-						
		FY 2015 Actual	FY 2016 Actual	FY 2017 Actual	FY 2018 Current Yr.		Actual Expe	nditures (All Funds)	
Appropriation (A Less Reverted (/ Less Restricted	All Funds)	1,246,442 (37,393) 0	1,443,089 (43,293) 0	1,553,651 (46,610) 0	1,775,575 (53,267) 0	2,000,000			
Budget Authority		1,209,049	1,399,796	1,507,041	1,722,308	1,500,000	1,146,902	1,315,748	1,347,389
Actual Expenditu Unexpended (Al		1,146,902 62,147	1,315,748 84,048	1,347,389 159,652	N/A N/A	1,000,000	8		
Unexpended, by General Reve Federal Other		62,147 0 0	84,048 0 0	159,652 0 0	N/A N/A N/A	500,000			
*Restricted amo	unt is as of:					0 +-	FY 2015	FY 2016	FY 2017
Federal Other *Restricted amo Reverted include		0 0 	0 0 t reserve (wh	0 0 en applicable	N/A N/A	0	FY 2015	FY 2016	FY 20

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMEN STATE SUPP DOWNTOWN DEV TRNSFR

.

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other		Total	E
TAFP AFTER VETOES								
	TRF	0.00	1,775,575	0		0	1,775,575	5
	Total	0.00	1,775,575	0	· <u> </u>	0	1,775,575	5
DEPARTMENT CORE REQUEST								-
	TRF	0.00	1,775,575	0		0	1,775,575	i
	Total	0.00	1,775,575	0		0	1,775,575	5
GOVERNOR'S RECOMMENDED	CORE							-
	TRF	0.00	1,775,575	0		0	1,775,575	i
	Total	0.00	1,775,575	0		0	1,775,575	;

DECISION ITEM SUMMARY

GRAND TOTAL	\$1,347,389	0.00	\$1,775,575	0.00	\$1,775,575	0.00	\$1,775,575	0.00
TOTAL	1,347,389	0.00	1,775,575	0.00	1,775,575	0.00	1,775,575	0.00
TOTAL - TRF	1,347,389	0.00	1,775,575	0.00	1,775,575	0.00	1,775,575	0.00
FUND TRANSFERS GENERAL REVENUE	1,347,389	0.00	1,775,575	0.00	1,775,575	0.00	1,775,575	0.00
CORE								
STATE SUPP DOWNTOWN DEV TRNSFR								
Budget Object Summary Fund	ACTUAL DOLLAR	ACTUAL FTE	BUDGET DOLLAR	BUDGET FTE	DEPT REQ DOLLAR	DEPT REQ FTE	GOV REC DOLLAR	GOV REC
Decision Item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Budget Unit								

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE SUPP DOWNTOWN DEV TRNSFR								
CORE								
TRANSFERS OUT	1,347,389	0.00	1,775,575	0.00	1,775,575	0.00	1,775,575	0.00
TOTAL - TR F	1,347,389	0.00	1,775,575	0.00	1,775,575	0.00	1,775,575	0.00
GRAND TOTAL	\$1,347,389	0.00	\$1,775,575	0.00	\$1,775,575	0.00	\$1,775,575	0.00
GENERAL REVENUE	\$1,347,389	0.00	\$1,775,575	0.00	\$1,775,575	0.00	\$1,775,575	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department: Economic Development
Program Name: State Supp Downtown Development Trf (MODESA)
Program is found in the following core budget(s): Business and Community Services
1a. What strategic priority does this program address?
Grow Missouri's Businesses
1b. What does this program do?
This transfer provides funding for the Missouri Downtown Economic Stimulus (MODESA) program. MODESA uses increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.
2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
Section 99.915, RSMo
3. Are there federal matching requirements? If yes, please explain.
No
4. Is this a federally mandated program? If yes, please explain.
No
5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.
Program Expenditure History 🔊 👘 🔤 💷
Program Expenditure History 388 388 BGR 2,000,000 1,46,902 1,315,142 1,315,1
2,000,000 146 902 146 136 165 165 165 165 165 165 165 165 165 16
FY 2015 Actual FY 2016 Actual FY 2017 Actual FY 2018 Planned
Note: Planned expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

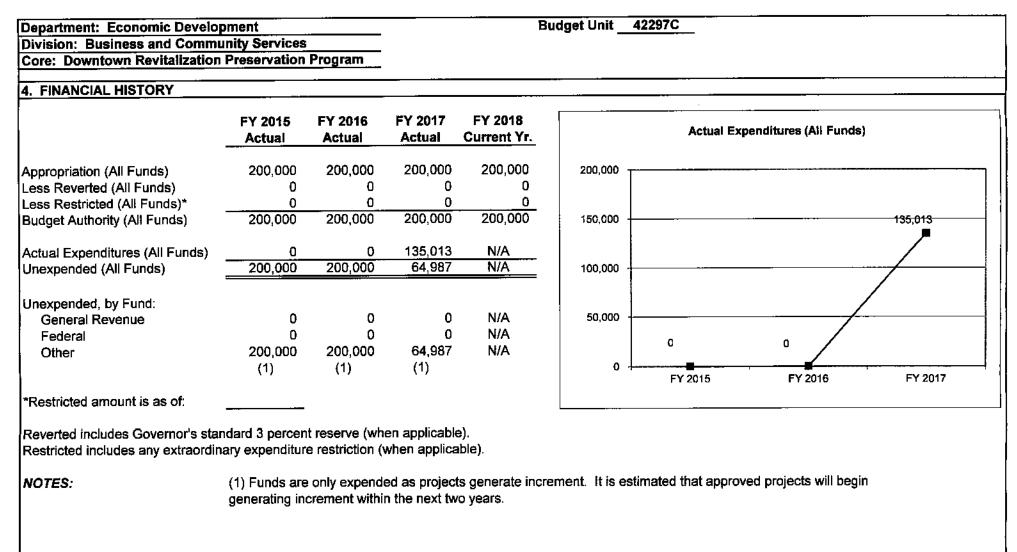
GR Transfer to the Missouri Downtown Economic Stimulus Act Fund (0766).

	partment: Economic Development
Pro	gram Name: State Supp Downtown Development Trf (MODESA)
Pro	gram is found in the following core budget(s): Business and Community Services
7a.	Provide an effectiveness measure. This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program Core.
7b.	Provide an efficiency measure. This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program Core.
7c.	Provide the number of cilents/individuals served, if applicable. This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program Core.
7d.	Provide a customer satisfaction measure, if available. This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program Core.

CORE DECISION ITEM

	nomic Developme				Budget Unit	42297C					
ore: Downtown	s and Community Revitalization Pres		Program								
· · · · · · · · · · · · · · · · · · ·											
. CORE FINANCI	AL SUMMARY					··· ··					
	FY 20	019 Budget	t Request			FY 2019 Governor's Recom					
-	GR F	ederal	Other	Total	<u> </u>	GR	Fed	Other	Total		
PS	0	0	0	0	PS	0	0	0	0		
E	0	0	0	0	EE	0	0	0	0		
PSD	0	0	200,000	200,000	PSD	0	0	200,000	200,000		
TRF _	0	0		0_	TRF	0	0	0	0		
^{rotal} =	0	0	200,000	200,000	Total	0	0	200,000	200,000		
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00		
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0		
	eted in House Bill	5 except for	certain fringe		Note: Fringes t	budgeted in Hou	ise Bill 5 ex	xcept for certa	ain fringes		
budgeted directly to		-	-		budgeted direct	-		•	• •		
Other Funds D	Jowntown Revitaliz	ation Prese	rvation Fund	IU9U7T	Other Funds: U	iowialown Revia	311Z MUUUU E E				
Notes:	Downtown Revitaliz			(0907)	Other Funds: D Notes:						
Notes: 2. CORE DESCRIP The Downtown Rev and local taxes cre new taxes generate the program is to fa	evitalization Preservented by a redeveloved because of the racilitate the redevelo	ation Progr pment proje	am (better kr ect to be dive ent project a	nown as MODESA rted to fund eligib re captured and d		9.1080 to 99.10 projects, along v service on bond	92, RSMo with related	. It allows a p l costs for a p o fund the pro	portion of the new period of 25 years.		
Notes: 2. CORE DESCRIP The Downtown Rev and local taxes cre new taxes generate the program is to fa <u>Current Obligations</u> (1) College Station/ parking needs; and	PTION Evitalization Preservent ated by a redeveloped because of the redeveloped acilitate the redeveloped s: n/Heer's Tower-located ens Redevelopment	ation Progr pment proje redevelopm lopment of t ted in the d t-located in	am (better kr ect to be dive ent project a downtown are owntown con the downtow	nown as MODESA rted to fund eligib re captured and d eas and the creati e of Springfield; c n core of Hanniba	Notes: Lite) is authorized in 9 le public infrastructure p iverted to pay the debt on of jobs by providing onsists of mixed use of al; consists of a comple	9.1080 to 99.10 projects, along v service on bond essential public entertainment,	092, RSMo with related is issued to infrastruct dining, res	. It allows a p costs for a p o fund the pro ture. idential, retail	portion of the new period of 25 years. ject. The purpose		
Notes: 2. CORE DESCRIP The Downtown Rev and local taxes cre new taxes generate the program is to fa <u>Current Obligations</u> (1) College Station/ parking needs; and (2) Hannibal Cleme	vitalization Preservented by a redeveloped because of the redeveloped because of the redeveloped because of the redeveloped because of the redeveloped because the redeveloped because Redevelopmented buildings on t	ation Progr pment proje redevelopm lopment of o ted in the d t-located in the site for t	am (better kn ect to be dive ent project a downtown and owntown con the downtow he location o	nown as MODESA rted to fund eligib re captured and d eas and the creati e of Springfield; c vn core of Hanniba f a summer colleg	Notes: Lite) is authorized in 9 le public infrastructure p iverted to pay the debt on of jobs by providing onsists of mixed use of al; consists of a comple	9.1080 to 99.10 projects, along v service on bond essential public entertainment,	092, RSMo with related is issued to infrastruct dining, res	. It allows a p costs for a p o fund the pro ture. idential, retail	portion of the new period of 25 years. ject. The purpose		

CORE DECISION ITEM



DEPARTMENT OF ECONOMIC DEVELOPMEN DWTN REVITAL PRSRVTN PRG

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal		Other	Total	E
TAFP AFTER VETOES		-				· · · · · · · · · · · · · · · · · · ·		
	PD	0.00	C) (0	200,000	200,000)
	Total	0.00			D	200,000	200,000	
DEPARTMENT CORE REQUEST								-
	PD	0.00	. 0		D	200,000	200,000	
	Total	0.00	C		D	200,000	200,000	-
GOVERNOR'S RECOMMENDED	CORE							-
	PD	0.00	C) (D	200,000	200,000)
	Total	0.00	C	I I	0	200,000	200,000	-

DECISION ITEM SUMMARY

GRAND TOTAL	\$135,013	0.00	\$200,000	0.00	\$200,000	0.00	\$255,000	0.00
TOTAL	0	0.00	0	0.00	0	0.00	55,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	55,000	0.00
DWTN REVITAL GR Trf-Spnd Auth - 1419006 PROGRAM-SPECIFIC DOWNTOWN REVITALIZ PRESERVATN	0	0.00	0	0.00	0	0.00	55,000	0.00
TOTAL	135,013	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	135,013	0.00	200,000	0.00	200,000	0.00	200,000	0.00
PROGRAM-SPECIFIC DOWNTOWN REVITALIZ PRESERVATN	135,013	0.00	200,000	0.00	200,000	0.00	200,000	0.00
DWTN REVITAL PRSRVTN PRG CORE								
Budget Object Summary Fund	DOLLAR	FTE	DOLLAR		DOLLAR	FTE	DOLLAR	FTE
Decision Item	FY 2017 ACTUAL	FY 2017 ACTUAL	FY 2018 BUDGET	FY 2018 BUDGET	FY 2019 DEPT REQ	FY 2019 DEPT REQ	FY 2019 GOV REC	FY 2019 GOV REC
Budget Unit								

DECISION ITEM DETAIL

Sudget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DWTN REVITAL PRSRVTN PRG								
CORE								
PROGRAM DISTRIBUTIONS	135,013	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	135,013	0.00	200,000	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	\$135,013	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00
GENERAL REVENUE	\$0	0.00	\$ 0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$135,013	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00

Department: Economic Development Program Name: Downtown Revitalization Preservation Program Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP) 1a. What strategic priority does this program address? Grow Missouri's Businesses 1b. What does this program do? • The purpose of DRPP is to redevelop a designated blighted area, based upon a redevelopment plan. The program converts underutilized properties and places them back in active production by generating new sales and by creating new jobs. The program limits these activities to municipalities with a population of 200,000 inhabitants or less, and median household income of \$62,000 or less. • DRPP involves the issuance of local bonds or other obligations which are secured by a pledge of a statutory portion of (1) economic activity taxes (sales tax) and (2) payments in lieu of taxes (property tax) attributable to the increase in taxable activity inside the redevelopment area, resulting from redevelopment improvements. • DRPP redirects up to 50% of the economic activity taxes generated as a result of planned redevelopment activities within a prescribed area for up to 25 years. The Program has an aggregate annual cap of \$15 million. • The projects approved under the program are capped annually by the lesser of a contracted amount or the actual amount of increment earned for the year. • The state taxes are paid in, and then diverted back to the applicant, as a function of the annual appropriation process. 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Section 99,1080 to 99,1092, RSMo 3. Are there federal matching requirements? If yes, please explain. No 4. Is this a federally mandated program? If yes, please explain. No 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. Program Expenditure History 194,000 194.000 250.000 DGR 135,013 135,013 200.000 **Ø**FEDERAL 150,000 ■OTHER 100.000 **D**TOTAL 50.000 0 ٥

FY 2017 Actual

Note: Planned Expenditures reflect 3% Governor's Reserve on GR Transfer.

6. What are the sources of the "Other " funds?

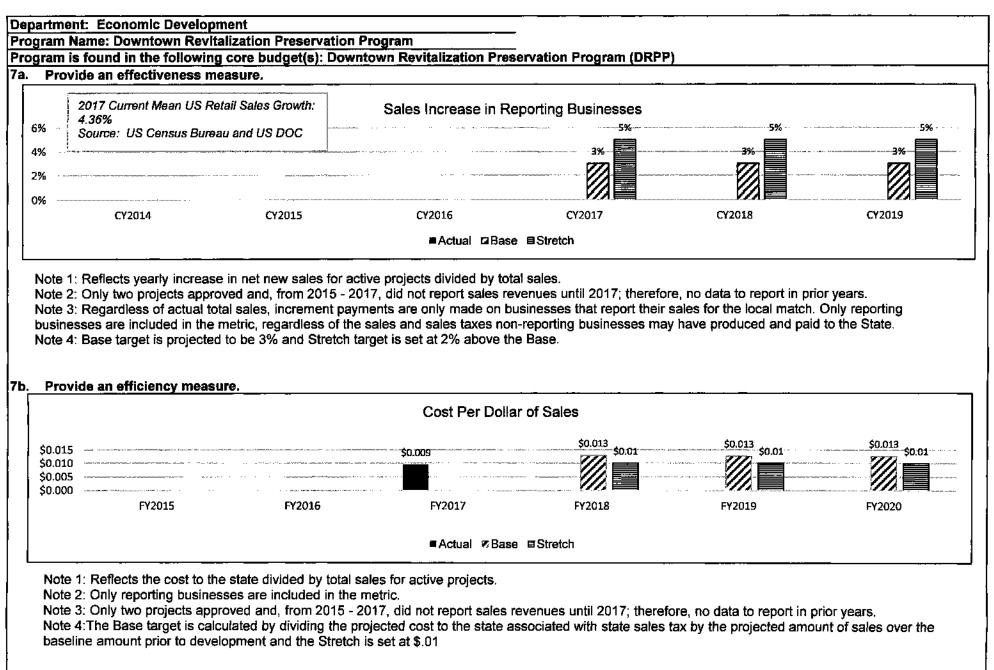
FY 2015 Actual

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Requires GR Transfer to the Downtown Revitalization Preservation Fund (0907).

FY 2016 Actual

FY 2018 Planned



Department: Economic Development

Program Name: Downtown Revitalization Preservation Program

Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

7c. Provide the number of clients/individuals served, if applicable.

	FY2	015	FY2	016	FY2	017	FY2018	FY2019	FY2020
	Projected	Actual	Projected	Actuai	Projected	Actual_	Projected	Projected	Projected
Number of Active DRPP Projects	4	2	4	2	4	2	4	4	4

7d. Provide a customer satisfaction measure, if available.

BCS will create a ten question survey for stakeholders related to the program. Five questions will be common across the Division. Five questions will be specific to the activities of this program. The five common questions will be aggregated annually and benchmarked against a baseline for division wide improvement. The five questions specific to the program will be aggregated annually and benchmarked against a baseline for improvements to this program.

						NEW DECISIC	N ITEM					
					RANK		OF					
Departmer	nt: Economic D	Deve	lopment				Budget Unit	42297C and	42310C			
Division:	Business and C	omn	nunity Servic	68		_			·			
DI Name:	DRPP Spendi	ng A	uthority and	GR Transfer	Increase	DI# 1419006	_HB Section _	7.070 and	7.075			
1. AMOUN		<u>г</u>										
		FY	2019 Budge	t Request				FY 2019	Governor's	Recommend	lation	
	ĠR		Federal	Other	Total	E		GR	Federal	Other	Total	Ë
PS		0	0	0	0	-	PS	0	0	0	0	-
EE		0	Ð	0	0		EE	0	0	0	0	
PSD		0	0	0	0		PSD	0	0	55,000	55,000	
TRF		0	0	0	0		TRF	55,000	0	0	0	
Total		0	0	0	0	=	Total =	55,000	0	55,000	55,000	•
FTE	0.	.00	0.00	0.00	0.00	I	FTE	0.00	0.00	0.00	0.00	
Est. Fringe	e [ÖT	0	0	0	1	Est. Fringe	0	0	0	Ō	1
	ges budgeted in a	Hous	se Bill 5 excep	t for certain fr	inges	1	Note: Fringes	budgeted in Ho	ouse Bill 5 ex	cept for certa	ain fringes	
budgeted a	lirectly to MoDO	T, Hig	ghway Patrol,	and Conserva	ntion.		budgeted direc	tly to MoDOT,	Highway Pat	rol, and Cons	servation.	
Other Fund	is:						Other Funds:					
2. THIS RE	QUEST CAN BE	E CA	TEGORIZED	AS:								
[New Legislatio	n				New Program			F	und Switch		
	Federal Manda	ate			X	Program Expa	ansion		c	ost to Contin	ue	
	GR Pick-Up			_		Space Reque	st		E	quipment Re	placement	
	Pay Plan			_	X	Other:	Transfer Increa	ise				
	THIS FUNDING					FOR ITEMS CH	IECKED IN #2.		FEDERAL	OR STATE S	TATUTOR	/ OR
This new of Program (along with bonds issuinfrastruct	decision item is k (DRPP). DRPP a related costs folued to fund the p	peing allow r a pe rojec	requested in s a portion of eriod of 25 yea t. The purpos	order to increate the new state ars. Net new t se of the progr	ase the appr and local tax axes genera am is to faci	tes created by a ted because of litate the redevo	a redevelopment the redevelopm	project to be c ent project are	liverted to fur captured and	nd eligible pu d diverted to	blic infrastru pay the deb	icture projects, t service on

NEW DECISION ITEM RANK: OF Department: Economic Development Budget Unit 42297C and 42310C Division: Business and Community Services DI Name: DRPP Spending Authority and GR Transfer Increase DI# 1419006 HB Section 7.070 and 7.075 4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are onetimes and how those amounts were calculated.) Total reimbursement amounts estimate an increase of \$55,000. The current DRPP appropriation is \$200,000. This request will bring the total DRPP appropriation and the GR Transfer to \$255,000. DRPP requires a General Revenue transfer into the Downtown Revitalization Preservation Fund (0907). 5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS. Dept Req Dept Reg GR Dept Reg FED FED OTHER OTHER TOTAL TOTAL One-Time Budget Object Class/Job Class DOLLARS DOLLARS GR FTE FTE DOLLARS FTE DOLLARS FTE DOLLARS E 0 0 0.0 Total PS ۵ 0.0 0 0.0 ۵ 0 0.0 0.0 Ô 400/Professional Services 0 0 0 Total EE Π 0 0 Ô Û **Program Distributions** 0 0 Total PSD 0 0 n Δ 0 Transfers 0 Total TRF Δ Ô D 0 Grand Total 0 0.0 0 0.0 Ð 0.0 0 0.0 0

		RANK:		- OF						
Department: Economic Developmen	t			Budget Unit	42297C an	d 42310C	•			
Division: Business and Community S DI Name: DRPP Spending Authority	ervices and GR Transfo	er Increase	Di# 1419006	HB Section	7.070 an	d 7.075	-			
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	
							0	0.0		
Total PS	0	0.0	G	0.0	0	0.0		0.0		
							0			
Total EE	0		C	,	0		0		0	
Program Distributions Total PSD	0		C	,	<u> </u>		<u> </u>		0	
Transfers Total TRF	<u>55,000</u> 55,000		0	ī	0		0		0	
Grand Total	55,000	0.0	0	0.0	55,000	0.0	55,000	0.0	0	

NEW DECISION ITEM

	RANK	NEW DECISIC	ON ITEM	
	nent: Economic Development Business and Community Services DRPP Spending Authority and GR Transfer Increase	- Di# 1419006	Budget Unit HB Section	42297C and 42310C 7.070 and 7.075
6. PER	FORMANCE MEASURES (If new decision item has an assoc	iated core, sep	parately identi	fy projected performance with & without additional funding.)
6a.	Provide an effectiveness measure.	_	6b.	Provide an efficiency measure.
	Refer to the Core Description for the Downtown Revitalization Preservation Program.			o the Core Description for the Downtown Revitalization vation Program.
6c.	Provide the number of clients/individuals served, if applicable.		6d.	Provide a customer satisfaction measure, if available.
	Refer to the Core Description for the Downtown Revitalization Preservation Program.			to the Core Description for the Downtown Revitalization rvation Program.
7. STR/	ATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMEN	IT TARGETS:	<u> </u>	
	works closely with the communities to track the project build-out nt obligated by contract.	period and adju	ust any budget	requests to reflect updated increment estimates if less than the

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DÖLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DWTN REVITAL PRSRVTN PRG								
DWTN REVITAL GR Trf-Spnd Auth - 1419006								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	55,000	0.00
TOTAL - PD	0	0.00	Û	0.00	0	0.00	55,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$55,000	0.00
GENERAL REVENUE	\$0	0.00	<u> </u>	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$55,000	0.00

CORE DECISION ITEM

FY 2019 Budget Request GR Federal Other Total GR Fed Other Total Total GR Fed Other Total Fed Other Total GR Fed Other Total GR Fed Other Total Fed Other Total Fed Other Total GR Fed Other Total O <th>Division Business and Con Core Downtown Revital</th> <th>nmunity Serv</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>	Division Business and Con Core Downtown Revital	nmunity Serv							
I. CORE FINANCIAL SUMMARY FY 2019 Budget Request FY 2019 Governor's Recommendation GR Federal Other Total GR Fed Other Total PS 0 0 0 0 0 PS 0 0 0 0 0 PS 0		ization Pres	Pam (DRP						
GR Federal Other Total GR Fed Other Total PS 0 <				P) Trf					
GR Federal Other Total GR Fed Other Total PS 0 <	I. CORE FINANCIAL SUMMART				· · · · · ·				
GR Federal Other Total PS 0	FY 2	019 Budget A	Request	· — ·		FY 2019 Go	vernor's Rec	commenda	tion
EE00000000000PSD000000000000TRF200,000000200,000000200,00000200,000Total200,00000000000200,00000200,000FTE0.000.000.000.000.000.000000000Est. Fringe00000000000000Note:Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.0Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.0000000Other Funds:000<		-	-	Total		GR	Fed	Other	Total
PSD 0	PS 0	0	0	0	PS	0	0	0	0
TRF. 200,000 0 0 200,000 0 0 200,000 Total 200,000 0 0 0 200,000 0 0 200,000 FTE 0.00 0.00 0.00 0.00 0.00 FTE 0.00 0.00 0.00 0.00 Est. Fringe 0 <td>EE O</td> <td>0</td> <td>0</td> <td>0</td> <td>EE</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td>	EE O	0	0	0	EE	0	0	0	0
Total 200,000 0 0 200,000 Total 200,000 0 0 200,000 FTE 0.00 0.00 0.00 0.00 FTE 0.00		0	0	•		-	0	0	
FTE 0.00 0.00 0.00 0.00 FTE 0.00 0.00 0.00 0.00 Est. Fringe 0 </td <td></td> <td>0</td> <td>0</td> <td></td> <td></td> <td></td> <td>0</td> <td>0</td> <td></td>		0	0				0	0	
Est. Fringe 0 <th< td=""><td>Total 200,000</td><td>0</td><td>0</td><td>200,000</td><td>Totai</td><td>200,000</td><td>0</td><td>0</td><td>200,000</td></th<>	Total 200,000	0	0	200,000	Totai	200,000	0	0	200,000
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. Other Funds: Other Funds: 2. CORE DESCRIPTION Other required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provide remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects, along wit costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects	FTE 0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. Other Funds: Other Funds: 2. CORE DESCRIPTION Other required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It prov to remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects, along wi costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects	Est Fringe	0	01	0	Est. Fringe	0	0	0	0
budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Other Funds: Other Funds: 2. CORE DESCRIPTION Other required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provide remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects, along wit costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects									
Other Funds: 2. CORE DESCRIPTION This core decision item is the required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provide remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects, along will costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects									
2. CORE DESCRIPTION This core decision item is the required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provide remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects, along will costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects	· · · · · · · · · · · · · · · · · · ·					_			
This core decision item is the required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provides for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects, along with costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects.	Other Funds:				Other Funds:				
This core decision item is the required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provide to remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects, along with costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects.									
to remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects, along will costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects		<u> </u>	· · ·						
	to remit for the portion of new state at costs for a period of 25 years. Net ne	nd local taxes	s created by	a redevelopment	project that are diverted	t to fund eligible p	public infrastr	ucture proje	cts, along wit
	3. PROGRAM LISTING (list program	is included in	n this core	funding)					
3. PROGRAM LISTING (list programs included in this core funding)									
3. PROGRAM LISTING (list programs included in this core funding)	Downtown Revitalization Preservation	Program (DR	PP) Transfe	er					
3. PROGRAM LISTING (list programs included in this core funding) Downtown Revitalization Preservation Program (DRPP) Transfer									
	·····			<u> </u>					

CORE DECISION ITEM

Department Economic D	evelopment			Bud	get Unit <u>423</u>	310C
Division Business ar	nd Community S	ervices				
Core Downtown	Revitalization Pr	es Pgm (DRI	PP) Trf			
4. FINANCIAL HISTORY			·····			
	FY 2015 Actual	FY 2016 Actual	FY 2017 Actual	FY 2018 Current Yr.		Actual Expenditures (All Funds)
Appropriation (All Funds) Less Reverted (All Funds)	200,000 (6,000)	200,000 (6,000)	200,000 (6,000)	200,000 (6,000)	200,000	
Less Restricted (All Funds) Budget Authority (All Funds)	0 194,000	194,000	194,000	194,000	150,000	135,013
Actual Expenditures (All Funds) Unexpended (All Funds)	0	0 194,000	135,013 58,987	N/A N/A	100,000	
Unexpended, by Fund: General Revenue	194,000	194,000	58,987	N/A N/A	50,000	
Federal Other	0 0	0	0 0	N/A	o 🗕	0 0 FY 2015 FY 2016 FY 2017
*Restricted amount is as of:						

Reverted includes Governor's standard 3 percent reserve (when applicable). Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMEN DOWNTOWN REVITAL PRESER TRNSFR

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other		Total	E
TAFP AFTER VETOES								
	TRF	0.00	200,000	0		0	200,000	
	Total	0.00	200,000	0		0	200,000	
DEPARTMENT CORE REQUEST								-
	TRF	0.00	200,000	0		0	200,000)
	Total	0.00	200,000	0		0	200,000	-
GOVERNOR'S RECOMMENDED	CORE							-
	TRF	0.00	200,000	0		0	200,000	ł
	Total	0.00	200,000	0		0	200,000	-

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DOWNTOWN REVITAL PRESER TRNSFR								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	135,013	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - TRF	135,013	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL	135,013	0.00	200,000	0.00	200,000	0.00	200,000	0.00
DWTN REVITAL GR Trf-Spnd Auth - 1419006								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	55,000	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	55,000	0.00
TOTAL	0	0.00	0	0.00	0	0.00	55,000	0.00
GRAND TOTAL	\$135,013	0.00	\$200,000	0.00	\$200,000	0.00	\$255,000	0.00

DECISION ITEM DETAIL

FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
135,013	0.00	200,000	0.00	200,000	0.00	200,000	0.00
135,013	0.00	200,000	0.00	200,000	0.00	200,000	0.00
\$135,013	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00
\$135,013	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00
\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
	ACTUAL DOLLAR 135,013 135,013 \$135,013 \$135,013 \$135,013 \$0	ACTUAL ACTUAL FTE 135,013 D.00 135,013 0.00 \$135,013 0.00 \$135,013 0.00 \$135,013 0.00 \$135,013 0.00 \$135,013 0.00	ACTUAL DOLLAR ACTUAL FTE BUDGET DOLLAR 135,013 0.00 200,000 135,013 0.00 200,000 \$135,013 0.00 \$200,000 \$135,013 0.00 \$200,000 \$135,013 0.00 \$200,000 \$135,013 0.00 \$200,000 \$135,013 0.00 \$200,000 \$0 0.00 \$200,000	ACTUAL DOLLAR ACTUAL FTE BUDGET DOLLAR BUDGET FTE 135,013 0.00 200,000 0.00 135,013 0.00 200,000 0.00 \$135,013 0.00 \$200,000 0.00 \$135,013 0.00 \$200,000 0.00 \$135,013 0.00 \$200,000 0.00 \$135,013 0.00 \$200,000 0.00 \$135,013 0.00 \$200,000 0.00	ACTUAL DOLLAR ACTUAL FTE BUDGET DOLLAR BUDGET FTE BUDGET DOLLAR DEPT REQ DOLLAR 135,013 0.00 200,000 0.00 200,000 135,013 0.00 200,000 0.00 200,000 \$135,013 0.00 \$200,000 0.00 \$200,000 \$135,013 0.00 \$200,000 0.00 \$200,000 \$135,013 0.00 \$200,000 0.00 \$200,000 \$135,013 0.00 \$200,000 0.00 \$200,000 \$0 0.00 \$0 0.00 \$200,000 \$0	ACTUAL DOLLAR ACTUAL FTE BUDGET DOLLAR BUDGET FTE DUDGET DOLLAR DEPT REQ DOLLAR DEPT REQ FTE 135,013 0.00 200,000 0.00 200,000 0.00 135,013 0.00 200,000 0.00 200,000 0.00 \$135,013 0.00 \$200,000 0.00 \$200,000 0.00 \$135,013 0.00 \$200,000 0.00 \$200,000 0.00 \$135,013 0.00 \$200,000 0.00 \$200,000 0.00 \$135,013 0.00 \$200,000 0.00 \$200,000 0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	ACTUAL DOLLAR ACTUAL FTE BUDGET DOLLAR BUDGET FTE BUDGET DOLLAR DEPT REQ DOLLAR DEPT REQ FTE DEPT REQ DOLLAR GOV REC DOLLAR 135,013 0.00 200,000 0.00 \$200,000 0.00 \$200,000 0.00 \$200,000 0.00 \$200,000 0.00 \$200,000 \$200,000 \$200,000 \$200,000 \$200,000 \$200,000 \$200,000 \$200,000 \$200,000 \$200,000 \$200,000 \$200,000 \$200,000 \$200,000 \$200,000 \$200,000 \$200,000 \$200,000

Department: Economic Development	<u> </u>
Program Name: Downtown Revitalization Pres Trf (DRPP) Program is found in the following core budget(s): Business and Community Services	
1a. What strategic priority does this program address?	
Grow Missouri's Businesses	
1b. What does this program do?	
This core decision item is the required General Revenue transfer that provides funding for the Downtown Revitalization Pre provides funds to remit for the portion of new state and local taxes created by a redevelopment project that are diverted to f projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project law for approved projects and used to pay eligible redevelopment costs.	und eligible public infrastructure
2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number	, if applicable.)
Section 99.1080-99.1092, RSMo	
3. Are there federal matching requirements? If yes, please explain.	
No	
4. Is this a federally mandated program? If yes, please explain.	
No	
5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.	
Program Expenditure History	
1,000,000	
8D0,00D	□GR
600,000	□ FEDERAL □ ■OTHER
400,000 400,000 200,000 400	
FY 2015 Actual FY 2016 Actual FY 2017 Actual FY 20	18 Planned
Note: Planned expenditures for GR reflect 3% Governor's Reserve.	
6. What are the sources of the "Other " funds?	
GR Transfer to Downtown Revitalization Preservation Program (0907).	

	partment: Economic Development	
	ogram Name: Downtown Revitalization Pres Trf (DRPP)	
Pro	ogram is found in the following core budget(s): Business and Community Services	<u>-</u>
7a.	 Provide an effectiveness measure. This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP). 	
7b.	 Provide an efficiency measure. This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP). 	
7c.	Provide the number of clients/individuals served, if applicable. This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP).	
7d.	Provide a customer satisfaction measure, if available. This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP).	

					NEW DECISIO						
				RANK		OF					
Departmer	nt: Economic Dev	velopment				Budget Unit	42297C an	d 42310C			
	Business and Con		:05		-						
DI Name:	DRPP Spending	Authority and	GR Transfer	Increase	DI# 1419006	_HB Section _	7.070 an	d 7.075			
1. AMOUN						,					
		FY 2019 Budge	t Request				FY 2019) Governor's	Recommend	lation	
	GR	Federal	Other	Total	E	_	GR	Federal	Other	Total	E
PS	0	0	0	0	-	PS	0	0	0	0	-
EE	0	0	0	0		EE	0	0	0	0	
PSD	0	0	0	0		PSD	0	0	55,000	55,000	
TRF	00	0	0	0	-	TRF	55,000	0	0	0	-
Total	0	0	0	0	=	Total =	55,000	0	55,000	55,000	=
FTE	0.00	0.00	0.00	0.00	1	FTE	0.00	0.00	0.00	0.00)
Est. Fringe		0	0	0]	Est. Fringe	0	0	0	0]
	ges budgeted in Ho					Note: Fringes			•	-	
budgeted a	directly to MoDOT, I	Highway Patrol,	and Conserv	ation.		budgeted direc	ctly to MoDOT	, Highway Pa	trol, and Con	servation.	J
Other Fund	ds:					Other Funds:					
2. THIS RE	EQUEST CAN BE C	ATEGORIZED	AS:							-	·····
	_New Legislation				New Program		_		und Switch		
	Federal Mandate		_	Х	Program Expa		-		Cost to Contir		
	GR Pick-Up		_		Space Reque	st	_	E	Equipment Re	placement	
	Pay Plan		_	X	_Other:	Transfer Increa	ase				-
	THIS FUNDING N				FOR ITEMS CI	IECKED IN #2.	INCLUDE TH	IE FEDERAL	OR STATE S	STATUTOR	YOR
											·
Program (along with	decision item is bei (DRPP). DRPP allon n related costs for a ued to fund the proj ture.	ows a portion of period of 25 ye	the new state ars. Net new	and local tax taxes genera	kes created by a ted because of	a redevelopmen f the redevelopm	it project to be nent project ar	diverted to fu e captured an	nd eligible pu d diverted to	blic infrastri pay the det	ucture projects, ot service on
The proje	ct requiring an incre	ease is the Sprii	ngfield/Heer's	Tower totalin	g \$55,000.						

		RANK:	NEW DECISION	N ITEM OF					
Department: Economic Development				Budget Unit	42297C ar	nd 42310C			<u> </u>
Division: Business and Community Se	rvices			-	· · · · · · · · · · · · · · · · · · ·		•		
DI Name: DRPP Spending Authority a	and GR Transfe	r Increase	DI# 1419006	HB Section	7.070 ar	nd 7.075			
4. DESCRIBE THE DETAILED ASSUMP									
of FTE were appropriate? From what s									
automation considered? If based on n times and how those amounts were ca	-	does request t	ie to TAFP fisc	al note? If n	ot, explain wi	hy. Detail w	hich portions	s of the requ	est are one-
			·			• •			
Total reimbursement amounts estimate a GR Transfer to \$255,000.	n increase of \$55	5,000. The curi	rent DRPP app	ropriation is \$2	200,000. This	request will t	oring the total	DRPP appro	priation and the
DRPP requires a General Revenue trans	fer into the Down	town Revitaliza	ation Preservati	on Fund (0907	7).				
				(<i>.</i>				
5. BREAK DOWN THE REQUEST BY B	UDGET OBJEC	T CLASS, JOB	CLASS, AND	FUND SOUR	E. IDENTIFY	ONE-TIME	COSTS.		
	Dept Req		Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req
	GR	Dept Req	FED	FED	OTHER				
					OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS			FTE	DOLLARS	OTHER FTE	DOLLARS	FTE	One-Time DOLLARS E
Budget Object Class/Job Class							DOLLARS 0	FTE	DOLLARS E
Budget Object Class/Job Class							DOLLARS		DOLLARS E
Total PS	DOLLARS	GR FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS 0 0	FTE	DOLLARS E
	DOLLARS	GR FTE	DOLLARS	FTE	DOLLARS	FTE	00000000000000000000000000000000000000	FTE	DOLLARS E
Total PS	DOLLARS	GR FTE	DOLLARS	FTE	DOLLARS	FTE	00000000000000000000000000000000000000	FTE	DOLLARS E
Total PS 400/Professional Services	DOLLARS	GR FTE	DOLLARS 0	FTE	DOLLARS	FTE	DOLLARS 0 0 0 0 0 0 0	FTE	DOLLARS E
Total PS	DOLLARS 0	GR FTE	DOLLARS	FTE	DOLLARS	FTE	00000000000000000000000000000000000000	FTE	DOLLARS E
Total PS 400/Professional Services Total EE Program Distributions	DOLLARS 0	GR FTE	DOLLARS 0	FTE	DOLLARS	FTE	DOLLARS 0 0 0 0 0 0 0	FTE	DOLLARS E
Total PS 400/Professional Services Total EE	DOLLARS 0	GR FTE	DOLLARS 0	FTE	<u>DOLLARS</u> 0	FTE	DOLLARS 0 0 0 0 0 0 0 0	FTE	DOLLARS E
Total PS 400/Professional Services Total EE Program Distributions Total PSD	DOLLARS 0	GR FTE	0 0	FTE	DOLLARS 0 0	FTE	DOLLARS 0 0 0 0 0 0 0 0 0	FTE	DOLLARS E
Total PS 400/Professional Services Total EE Program Distributions	0 0	GR FTE	0 0	FTE	DOLLARS 0 0	FTE	DOLLARS 0 0 0 0 0 0 0 0 0	FTE	DOLLARS E
Total PS 400/Professional Services Total EE Program Distributions Total PSD Transfers	DOLLARS 0	GR FTE	DOLLARS 0 0	FTE	DOLLARS 0 0 0 0	FTE	DOLLARS 0 0 0 0 0 0 0 0 0	FTE	DOLLARS E

Department: Economic Developme			_	Budget Unit	42297C an	d 42310C				
Division: Business and Community DI Name: DRPP Spending Authori		er Increase	DI# 1419006	HB Section	7.070 an	id 7.075	,			
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
							0 0	0.0		
Total PS	0	0.0	C	0.0	0	0.0	0	0.0	0	
							0			
							0			
Total EE	0		0		0		0		0	
Program Distributions				-	55,000		55,000			
Total PSD	0		0		55,000		55,000		0	
Transfers Total TRF	<u>55,000</u> 55,000		0	-	0	,	0		0	
Grand Total	55,000	0.0	0	0.0	55,000	0.0	55,000	0.0	0	

NEW DECISION ITEM

		NEW DECISIO	N ITEM	
	RANK	:	_ 0F	·
	ent: Economic Development Business and Community Services	_	Budget Unit	42297C and 42310C
Di Name:		DI# 1419006	HB Section	7.070 and 7.075
6. PERFC	DRMANCE MEASURES (If new decision item has an assoc	iated core, sep	parately identi	fy projected performance with & without additional funding.)
6a.	Provide an effectiveness measure.		6b.	Provide an efficiency measure.
	Refer to the Core Description for the Downtown Revitalization Preservation Program.			to the Core Description for the Downtown Revitalization vation Program.
6c.	Provide the number of clients/Individuals served, if applicable.		6d.	Provide a customer satisfaction measure, if available.
	efer to the Core Description for the Downtown Revitalization reservation Program.			to the Core Description for the Downtown Revitalization rvation Program.
7. STRAT	EGIES TO ACHIEVE THE PERFORMANCE MEASUREMEN	T TARGETS:		
DED we			ust any budget	requests to reflect updated increment estimates if less than the

DECISION ITEM DETAIL

		-						
Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DÖLLAR	FTE	DOLLAR	FTE
DOWNTOWN REVITAL PRESER TRNSFR								<u> </u>
DWTN REVITAL GR Trf-Spnd Auth - 1419006								
TRANSFERS OUT	0	0.00	0	0.00	Ð	0.00	55,000	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	55,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$55,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$55,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

CORE DECISION ITEM

Department:	Economic Deve				Budget Unit _	42180C			
Division:	Business and C								
Core:	MO Community	y Service Con	mission						
1. CORE FINANC	IAL SUMMARY			·		· · · · · ·			
	F	Y 2019 Budge	t Request			FY 201	9 Governor's	Recommen	dation
	GR	Federal	Other	Total	_	GR	Fed	Other	Total
PS	35,211	199,780	0	234,991	PS	35,211	199,780	0	234,991
EE	0	262,500	0	262,500	EE	0	262,500	0	262,500
PSD	0	3,487,500	0	3,487,500	PSD	0	3,487,500	0	3,487,500
TRF	0	0	0	0	TRF	0	0	0	0
Total	35,211	3,949,780	0	3,984,991	Total =	35,211	3,949,780	0	3,984,991
FTE	1.00	4.00	0.00	5.00	FTE	1.00	4.00	0.00	5.00
Est. Fringe	20.766	100,567	0	121,332	Est. Fringe	20,766	100,567	0	121,332
Note: Fringes bud			r certain frind		Note: Fringes		House Bill 5 ex	cept for cer	tain fringes
budgeted directly i					budgeted direc	tly to MoDO	T, Highway Pa	trol, and Col	nservation.
Other Funds:					Other Funds:				
Notes:					Notes:				
2. CORE DESCRI The Missouri Cor administer the Ar	mmunity Service neriCorps State a	and Education	Awards prog	rams in Missouri.	e Corporation for Nati AmeriCorps is a nation rps members. These	nal service n	etwork prograr	n that provid	les opportuni

environmental issues, disaster relief and veterans. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Community Service Commission

Department: Budget Unit 42180C Economic Development Division: **Business and Community Services** MO Community Service Commission Core: 4. FINANCIAL HISTORY FY 2017 FY 2018 FY 2015 FY 2016 Actual Expenditures (All Funds) Actual Actual Actual Current Yr. Appropriation (All Funds) 3,979,152 3,980,384 3,984,991 3,984,991 5,000,000 Less Reverted (All Funds) (1,030)(1,036)(1,056)(1,056) 3,959,040 3.947.079 Less Restricted (All Funds) 0 3.622.923 0 0 0 4.000.000 3.979,348 3,983,935 3,983,935 Budget Authority (All Funds) 3,978,122 3,000,000 Actual Expenditures (All Funds) 3,622,923 3,959,040 3,947,079 N/A Unexpended (All Funds) 355,199 20,308 36,856 N/A 2,000.000 Unexpended, by Fund: General Revenue 1,919 485 522 N/A 1,000,000 N/A Federal 353,280 19,823 36,334 Other 0 0 0 N/A 0 FY 2015 FY 2016 FY 2017 *Restricted amount is as of: Reverted includes Governor's standard 3 percent reserve (when applicable). Restricted includes any extraordinary expenditure restriction (when applicable).

CORE DECISION ITEM

NOTES:

DEPARTMENT OF ECONOMIC DEVELOPMEN MO COMMUNITY SVS COMMISSION

5. CORE RECONCILIATION DETAIL

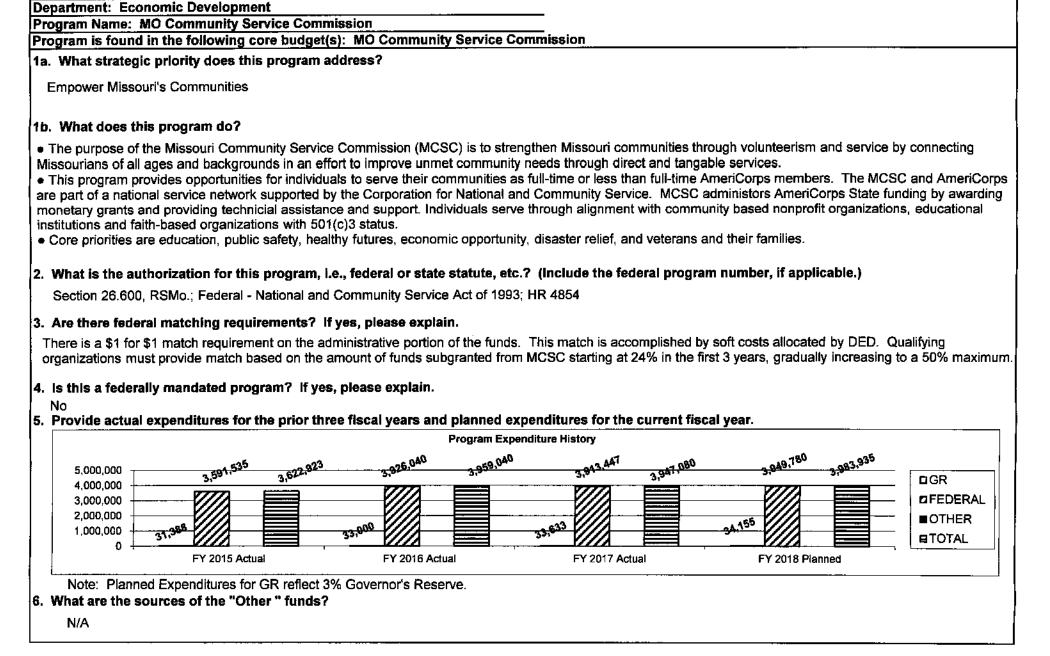
	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	5.00	35,211	199,780	0	234,991	
	EE	0.00	0	262,500	0	262,500	1
	PD	0.00	0	3,487,500	0	3,487,500	1
	Total	5.00	35,211	3,949,780	0	3,984,991	-
DEPARTMENT CORE ADJUSTM	ENTS						-
Core Reallocation 1700 3642	PS	0.00	0	0	0	(0)	More closely align to budget actuals.
NET DEPARTMENT	CHANGES	0.00	0	0	0	(0))
DEPARTMENT CORE REQUEST							
	PS	5.00	35,211	199,780	0	234,991	
	EE	0.00	0	262,500	0	262,500)
	PD	0.00	0	3,487,500	0	3,487,500	
	Total	5.00	35,211	3,949,780	0	3,984,991	-
GOVERNOR'S RECOMMENDED	CORE						
	PS	5.00	35,211	199,780	0	234,991	
	ĒË	0.00	0	262,500	0	262,500)
	PD	0.00	0	3,487,500	0	3,487,500)
	Total	5.00	35,211	3,949,780	0	3,984,991	-

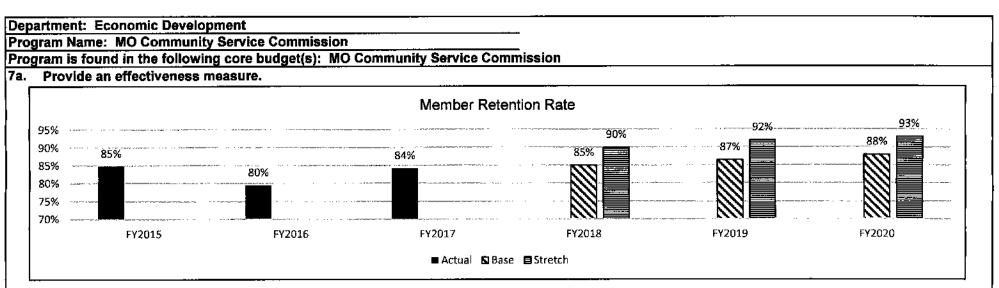
DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SVS COMMISSION								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	33,633	0.55	35,211	1.00	35,211	1.00	35,211	1.00
COMMUNITY SERV COMM-FED/OTHER	164,958	3.73	199,780	4.00	199,780	4.00	199,780	4.00
TOTAL - PS	198,591	4.28	234,991	5.00	234,991	5.00	234,991	5.00
EXPENSE & EQUIPMENT								
COMMUNITY SERV COMM-FED/OTHER	142,483	0.00	262,500	0.00	262,500	0.00	262,500	0.00
TOTAL - EE	142,483	0.00	262,500	0.00	262,500	0.00	262,500	0.00
PROGRAM-SPECIFIC								
COMMUNITY SERV COMM-FED/OTHER	3,606,005	0.00	3,487,500	0.00	3,487,500	0.00	3,487,500	D. DC
TOTAL - PD	3,606,005	0.00	3,487,500	0.00	3,487,500	0.00	3,487,500	0.00
TOTAL	3,947,079	4.28	3,984,991	5.00	3,984,991	5.00	3,984,991	5.00
Pay Plan - 0000012								
PERSONAL SERVICES								
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	0	0.00	1,950	0.00
TOTAL - PS	D	0.00	D	0.00	0	0.00	1,950	0.00
TOTAL	0	0.00	0	0.00	0	0.00	1,950	0.00
MO Community Svc Comm Inc Fed - 1419004								
PERSONAL SERVICES								
COMMUNITY SERV COMM-FED/OTHER	0	0.00	Û	D.00	5,000	0.00	5,000	0.00
TOTAL - PS	0	0.00	0	0.00	5,000	0.00	5,000	0.00
PROGRAM-SPECIFIC							-	
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	1,398,156	0.00	1,398,156	0.00
TOTAL - PD	D	0.00	0	0.00	1,398,156	0.00	1,398,156	0.00
TOTAL	0	0.00	0	0.00	1,403,156	0.00	1,403,156	0.00
	\$3,947,079	4.28	\$3,984,991	5.00	\$5,388,147	5.00	\$5,390,097	5.00

DECISION ITEM DETAIL

Budget Unit	FY 2017	FY 2017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2019	FY 2019
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SVS COMMISSION								
CORE								
ECONOMIC DEV INCENTIVE SPEC I	28,552	0.88	29,082	0.64	29,082	0.64	29,082	0.64
ECONOMIC DEV INCENTIVE SPEC II	15,760	0.40	40,673	0.81	20,673	0.36	20,673	0.36
ECONOMIC DEV INCENTIVE SPC III	93,128	2.00	76,659	1.55	96,659	2.00	96,659	2.00
STUDENT INTERN	0	0.00	3	0.00	3	0.00	3	0.00
FISCAL MANAGER	0	0.00	7	0.00	D	0.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	61,151	1.00	88,567	2.00	88,574	2.00	88,574	2.00
TOTAL - PS	198,591	4.28	234,991	5.00	234,991	5.00	234,991	5.00
TRAVEL, IN-STATE	16,727	0.00	56,250	0.00	56,250	0.00	56,250	0.00
TRAVEL, OUT-OF-STATE	21,561	0.00	22,500	0.00	22,500	0.00	22,500	0.00
SUPPLIES	1,153	0.00	18,750	0.00	18,750	0.00	18,750	0.00
PROFESSIONAL DEVELOPMENT	5,930	0.00	15,000	0.00	15,000	0.00	15,000	0.00
COMMUNICATION SERV & SUPP	3,595	0.00	11,250	0.00	11,250	0.00	11,250	0.00
PROFESSIONAL SERVICES	77,110	0.00	77,750	0.00	77,750	0.00	77,750	0.00
M&R SERVICES	709	0.00	3,750	0.00	3,750	0.00	3,750	0.00
OFFICE EQUIPMENT	507	D.00	7,500	0.00	7,500	0.00	7,500	0.00
OTHER EQUIPMENT	151	0.00	1,000	0.00	1,000	0.00	1,000	0.00
BUILDING LEASE PAYMENTS	1,264	0.00	3,700	0.00	3,700	0.00	3,700	0.00
EQUIPMENT RENTALS & LEASES	295	0.00	3,750	0.00	3,750	0.00	3,750	0.00
MISCELLANEOUS EXPENSES	13,481	0.00	41,250	0.00	41,250	0.00	41,250	0.00
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	50	0.00
TOTAL - EE	142,483	0.00	262,500	D.00	262,500	0.00	262,500	0.00
PROGRAM DISTRIBUTIONS	3,606,005	0.00	3,487,500	0.00	3,487,500	0.00	3,487,500	0.00
TOTAL - PD	3,606,005	0.00	3,487,500	0.00	3,487,500	0.00	3,487,500	0.00
GRAND TOTAL	\$3,947,079	4.28	\$3,984,991	5.00	\$3,984,991	5.00	\$3,984,991	5.00
GENERAL REVENUE	\$33,633	0.55	\$35,211	1.00	\$35,211	1.00	\$35,211	1.00
FEDERAL FUNDS	\$3,913,446	3.73	\$3,949,780	4.00	\$3,949,780	4.00	\$3,949,780	4.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00



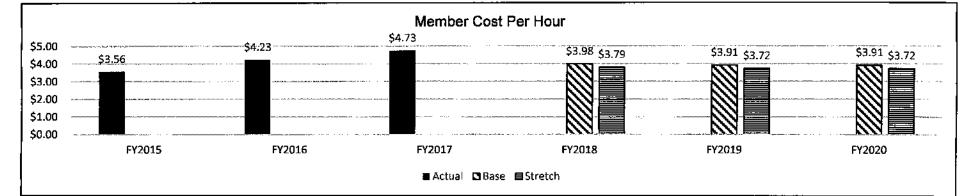


Note 1: Calculated by review of grant management system monthly and quarterly program reporting of member retention.

Note 2: Base target is calculated by examination of historicial member trends and retention rates and Stretch target is a 5% increase over Base.

Note 3: This is a new measure; therefore, Projected data for FY15, FY16 and FY17 is not available.

7b. Provide an efficiency measure.



Note 1: Calculated by dividing the number of member service hours by the cost of the program.

Note 2: Base target is calculated by anticipated future member counts and Stretch target assumes an additional 5% in member service hours without an increase in program costs.

Department: Economic Development

Program Name: MO Community Service Commission

Program is found in the following core budget(s): MO Community Service Commission

7c. Provide the number of clients/individuals served, if applicable.

	FY2015		FY2016		FY2	017	FY2018	FY2019	FY2020	
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected	
Program Count	N/A	23	N/A	21	N/A	23	20	22	22	
Member Count	N/A	599	N/A	551	N/A	491	600	600	600	
Member Service Hours	N/A	1,018,045	N/A	936,700	1,000,000	834,700	1,000,000	1,020,000	1,020,000	
Number of Volunteers	N/A	30,725	N/A	36,212	N/A	34,163	50,000	60,000	70,000	

Note 1: Member projections assume service levels near that of FY15; Volunteer projections are increasing due to volunteers deployed after natural disasters in FY17 and continued volunteer needs in FY18 and beyond.

7d. Provide a customer satisfaction measure, if available.

BCS will create a ten question survey for stakeholders related to the program. Five questions will be common across the Division. Five questions will be specific to the activities of this program. The five common questions will be aggregated annually and benchmarked against a baseline for division wide improvement. The five questions specific to the program will be aggregated annually and benchmarked against a baseline for improvements to this program.

NEW DECISION ITEM

				RANK:		OF					
	Economic Dev	velopment				Budget Unit	42180C				
Division: Bu	siness and Con	nmunity Servi	ices		-						
	MO Community			rease	DI#1419004	HB Section	7.080				
1. AMOUNT	OF REQUEST										
	FY	2019 Budget	Request				FY 201	9 Governor's	Recommen	dation	
	GR	Federal	Other	Total	E		GR	Federal	Other	Total	E
PS –	0	5,000	0	5,000	•	PS T	0	5,000	0	5,000	
EE	0	0	0	0		EE	0	0	0	0	
PSD	0	1,398,156	0	1,398,156		PSD	0	1,398,156	0	1,398,156	
TRF	0	0	0	0		TRF	0	0	0	0	
Total =	0	1,403,156	0	1,403,156		Total =	0	1,403,156	0	1,403,156	
FTE	0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	
Est. Fringe		1,485	0	1,485	1	Est. Fringe	0	1,485	0	1,485	l
	s budgeted in Ho		nt for certail			Note: Fringes	budgeted in I		cept for cert		
-	ectly to MoDOT, F		•	-		budgeted direc	-		•	-	
Other Funds:	UEST CAN BE C	ATEGORIZEI	DAS:			Other Funds:					
						,		_			
	New Legislation		-		New Program		-		und Switch		
	Federal Mandate			X	Program Expa	nsion		e e e e e e e e e e e e e e e e e e e			
			-				-		Cost to Conti		
0	GR Pick-Up		-		Space Reque		-		Equipment R		
0			-				-				
G F 3. WHY IS TI	GR Pick-Up Pay Plan HIS FUNDING N	EEDED? PRO		XPLANATIC	Space Reque Other:	st	#2. INCLU	E	Equipment Re	eplacement	TORY OR
F B. WHY IS TI CONSTITUTION	GR Pick-Up Pay Plan	EEDED? PRO	THIS PRO	XPLANATIC GRAM.	Space Reque Other:	st S CHECKED IN		E THE FEDE	Equipment Re	eplacement	

NEW DECISION ITEM OF

RANK:

Department: Economic Developme				Budget Unit	42180C				
Division: Business and Community			D.4440004						
DI Name: MO Community Service	Commission Inc	rease	DI#1419004	HB Section	7.080				
I. DESCRIBE THE DETAILED ASSUmmber of FTE were appropriate? In butsourcing or automation considered.	From what source	or standar	d did you deriv	ve the reques	sted levels of	funding? W	lere alternati	ves such as	
the request are one-times and how		-					. ,		
The current federal appropriation auth \$1,403,156.	iority is \$3,949,780). The amou	nt of available	federal grants	is \$5,352,936	6; therefore, t	he request to	als the differ	ence of
5. BREAK DOWN THE REQUEST B									
	Dept Req GR	Dept Req GR	Dept Req FED	Dept Req	Dept Req OTHER	Dept Req OTHER	Dept Req TOTAL	Dept Req	Dept Req
Budget Object Class/Job Class	DOLLARS	FTE		FED FTE	DOLLARS	FTE	DOLLARS	TOTAL FTE	One-Time
	DOLLANO		DOLLANG		DOLLAND		0		DOLLANG
100/009878			5,000				5,000	0.0	
Total PS	0	0.0	5,000	0.0	0	0.0	5,000	0.0	0
							~		
							0		
							ő		
Total EE	0	•	0		0		0		Ö
800/Program Distributions Total PSD	0	-	1,398,156				1,398,156		
	U		1,398,156		0		1,398,156		0
Transfers									
Transfers	0	-			0		0		0
	0	0.0	0	0.0	0	0.0	0	0.0	

		RANK:		OF						
Department: Economic Developme				Budget Unit	42180C					
Division: Business and Community DI Name: MO Community Service		rease	DI#1419004	HB Section	7.080					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	
100/009878			5,000			<u>. </u>	5,000	0.0		
Total PS	0	0.0	5,000	0.0	0	0.0	0 5,000	0.0 0.0		
Γotal EE	0	-	0				0 0 0 0		0	
300/Program Distributions		-	1,398,156		<u>.</u>		1,398,156			
Total PSD	0		1,398,156		0		1,398,156		0	
Total TRF	0	-	0		0		0		0	
Grand Total	0	0.0	1,403,156	0.0	0	0.0	1,403,156	0.0	0	

NEW DECISION ITEM

RANK:

OF

	ent: Economic Development	Budget Unit 42180C
Division:	Business and Community Services	
DI Name:	MO Community Service Commission Increase	DI#1419004_HB Section7.080
6. PERF	ORMANCE MEASURES (If new decision item has an ass	clated core, separately identify projected performance with & without additional
funding.)	-	
6a.	Provide an effectiveness measure.	6b. Provide an efficiency measure.
	Refer to the Core Program Description for the Missouri Corr Service Commission.	Refer to the Core Program Description for the Missouri Community Service Commission.
6c.	Provide the number of clients/individuals served, if applicable.	6d. Provide a customer satisfaction measure, if available.
	tefer to the Core Program Description for the Missouri Comr service Commission.	unity Refer to the Core Program Description for the Missouri Community Service Commission.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

MCSC receives funding from the Corporation for National and Community Service to administer the AmeriCorps State and Education Awards program in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations with 501(c)3 status. These grants provide communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve by completing community service projects.

DECISION ITEM DETAIL

	•							
FY 2017	FY 2017	FY 2018 BUDGET	FY 2018 BUDGET	FY 2019 DEPT REQ	FY 2019 DEPT REQ	FY 2019 GOV REC	FY 2019 GOV REC	
DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
0	0.00	0	0.00	5,000	0.00	5,000	0.00	
0	0.00	0	0.00	5,000	0.00	5,000	0.00	
0	0.00	0	0.00	1,398,156	0.00	1,398,156	0.00	
0	0.00	0	0.00	1,398,156	0.00	1,398,156	0.00	
\$0	0.00	\$0	0.00	\$1,403,156	0.00	\$1,403,1 5 6	0.00	
\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	
\$0	0.00	\$0	0.00	\$1,403,156	0.00	\$1,403,156	0.00	
\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	
	FY 2017 ACTUAL DOLLAR 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	FY 2017 FY 2017 ACTUAL ACTUAL DOLLAR FTE 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 \$0 0.00 \$0 0.00 \$0 0.00	FY 2017 FY 2017 FY 2018 ACTUAL ACTUAL BUDGET DOLLAR FTE DOLLAR 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 \$0 \$0 0.00 \$0 \$0 0.00 \$0 \$0 0.00 \$0	FY 2017 FY 2017 FY 2018 FY 2018 ACTUAL ACTUAL BUDGET BUDGET DOLLAR FTE DOLLAR FTE 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00	FY 2017 FY 2017 FY 2018 FY 2018 FY 2019 ACTUAL ACTUAL BUDGET BUDGET DEPT REQ DOLLAR FTE DOLLAR FTE DOLLAR 0 0.00 0 0.00 5,000 0 0.00 0 0.00 5,000 0 0.00 0 0.00 5,000 0 0.00 0 0.00 5,000 0 0.00 0 0.00 5,000 0 0.00 0 0.00 1,398,156 0 0.00 \$0 0.00 \$1,403,156 \$0 0.00 \$0 0.00 \$1,403,156 \$0 0.00 \$0 0.00 \$1,403,156	FY 2017 FY 2017 FY 2018 FY 2018 FY 2019 FY 2019 ACTUAL ACTUAL BUDGET BUDGET DEPT REQ DEPT REQ DOLLAR FTE DOLLAR FTE DOLLAR FTE DOLLAR 0 0.00 0 0.00 5,000 0.00 0.00 0 0.00 0 0.00 5,000 0.00 0.00 0 0.00 0 0.00 5,000 0.00 0.00 0 0.00 0 0.00 1,398,156 0.00 0.00 1 0.00 \$0 0.00 \$1,403,156 0.00 0.00 \$0 0.00 \$0 0.00 \$1,403,156 0.00 0.00	FY 2017 FY 2017 FY 2018 FY 2018 FY 2019 GOV REC DOLLAR DOLLAR FTE DOLAR FTE	