

Department of Economic Development

Governor's Recommendation Fiscal Year 2020

Robert B. Dixon, Director

573/751-4770

Book 2

**DEPARTMENT OF ECONOMIC DEVELOPMENT
FY 2020 BUDGET
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CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42183C</u>
Division: Business and Community Services	
Core: Research Team - Missouri's Economic Research and Information Center (MERIC)	HB Section <u>N/A</u>

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request					FY 2020 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	114,228	1,540,559	0	1,654,787	PS	0	0	0	0
EE	19,160	270,748	0	289,908	EE	0	0	0	0
PSD	0	32,185	0	32,185	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	133,388	1,843,492	0	1,976,880	Total	0	0	0	0
FTE	2.08	26.31	0.00	28.39	FTE	0.00	0.00	0.00	0.00

Est. Fringe	61,038	801,230	0	862,268
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: _____

2. CORE DESCRIPTION

Under DED's reorganization the GR funding and a small portion of Federal was transferred to Strategy and Performance. The majority of the Federal funding was transferred to the Department of Higher Education, Division of Workforce Development.

The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), performs data gathering, applied research, innovative analysis, and reporting to policymakers and the public. This research and analysis includes labor market trends, employment and unemployment, new business startups, wage analysis, and studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information on economic conditions, reports and labor market information.

3. PROGRAM LISTING (list programs included in this core funding)

Research Team (MERIC)

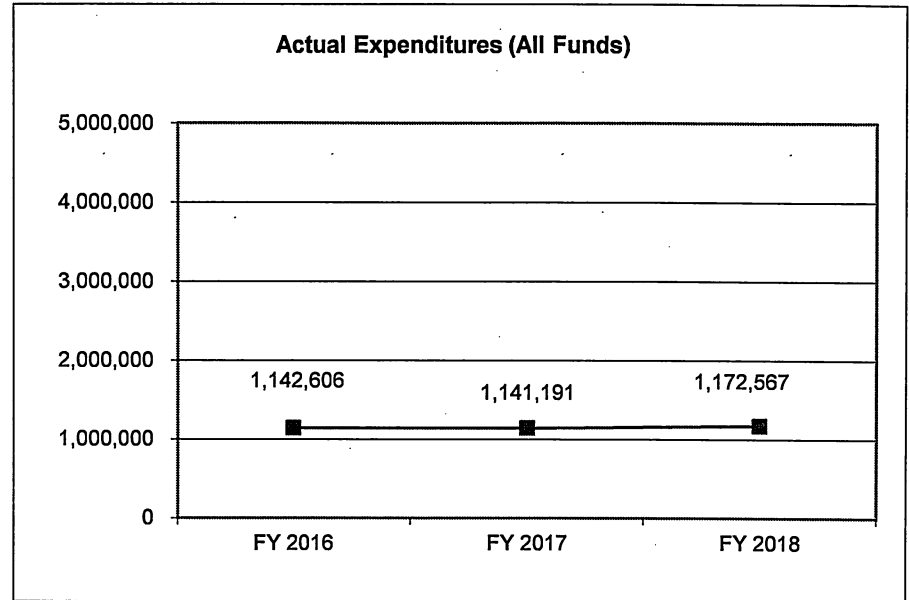
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Research Team - Missouri's Economic Research and Information Center (MERIC)

Budget Unit 42183C
HB Section N/A

4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	1,933,797	1,966,031	1,966,031	1,976,880
Less Reverted (All Funds)	(3,912)	(3,979)	(3,979)	(4,002)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	1,929,885	1,962,052	1,962,052	1,972,878
Actual Expenditures (All Funds)	1,142,606	1,141,191	1,172,567	N/A
Unexpended (All Funds)	787,279	820,861	789,485	N/A
Unexpended, by Fund:				
General Revenue	10,373	19,701	10,387	N/A
Federal	776,906	801,160	779,098	N/A
Other	0	0	0	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO ECO RESEARCH INFO CENTER**

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		PS	28.39	114,228	1,540,559	0	1,654,787	
		EE	0.00	19,160	270,748	0	289,908	
		PD	0.00	0	32,185	0	32,185	
		Total	28.39	133,388	1,843,492	0	1,976,880	
DEPARTMENT CORE REQUEST								
		PS	28.39	114,228	1,540,559	0	1,654,787	
		EE	0.00	19,160	270,748	0	289,908	
		PD	0.00	0	32,185	0	32,185	
		Total	28.39	133,388	1,843,492	0	1,976,880	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS								
Transfer Out	1982 3701	PS	(19.31)	0	(1,149,528)	0	(1,149,528)	MERIC transferred to DHE and reallocated to various divisions.
Transfer Out	1982 3702	EE	0.00	0	(243,673)	0	(243,673)	MERIC transferred to DHE and reallocated to various divisions.
Transfer Out	1982 3702	PD	0.00	0	(28,966)	0	(28,966)	MERIC transferred to DHE and reallocated to various divisions.
Core Reallocation	1982 3699	PS	(2.08)	(114,228)	0	0	(114,228)	MERIC transferred to DHE and reallocated to various divisions.
Core Reallocation	1982 3701	PS	(7.00)	0	(391,031)	0	(391,031)	MERIC transferred to DHE and reallocated to various divisions.
Core Reallocation	1982 3702	EE	0.00	0	(27,075)	0	(27,075)	MERIC transferred to DHE and reallocated to various divisions.
Core Reallocation	1982 3700	EE	0.00	(19,160)	0	0	(19,160)	MERIC transferred to DHE and reallocated to various divisions.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO ECO RESEARCH INFO CENTER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Core Reallocation	1982 3702 PD	0.00	0	(3,219)	0	(3,219)	MERIC transferred to DHE and reallocated to various divisions.
NET GOVERNOR CHANGES		(28.39)	(133,388)	(1,843,492)	0	(1,976,880)	
GOVERNOR'S RECOMMENDED CORE							
	PS	(0.00)	0	0	0	0	
	EE	0.00	0	0	0	0	
	PD	0.00	0	0	0	0	
	Total	(0.00)	0	0	0	0	

DED - BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
MO ECO RESEARCH INFO CENTER									
CORE									
PERSONAL SERVICES									
GENERAL REVENUE	100,812	1.95	114,228	2.08	114,228	2.08		0	0.00
DIV JOB DEVELOPMENT & TRAINING	944,015	20.71	1,540,559	26.31	1,540,559	26.31		0	0.00
TOTAL - PS	1,044,827	22.66	1,654,787	28.39	1,654,787	28.39		0	0.00
EXPENSE & EQUIPMENT									
GENERAL REVENUE	17,437	0.00	19,160	0.00	19,160	0.00		0	0.00
DIV JOB DEVELOPMENT & TRAINING	110,303	0.00	270,748	0.00	270,748	0.00		0	0.00
TOTAL - EE	127,740	0.00	289,908	0.00	289,908	0.00		0	0.00
PROGRAM-SPECIFIC									
DIV JOB DEVELOPMENT & TRAINING	0	0.00	32,185	0.00	32,185	0.00		0	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00		0	0.00
TOTAL	1,172,567	22.66	1,976,880	28.39	1,976,880	28.39		0	0.00
Pay Plan FY19-Cost to Continue - 0000013									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	773	0.00		0	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	10,076	0.00		0	0.00
TOTAL - PS	0	0.00	0	0.00	10,849	0.00		0	0.00
TOTAL	0	0.00	0	0.00	10,849	0.00		0	0.00
GRAND TOTAL	\$1,172,567	22.66	\$1,976,880	28.39	\$1,987,729	28.39		\$0	0.00

DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO ECO RESEARCH INFO CENTER								
CORE								
SR OFFICE SUPPORT ASSISTANT	0	0.00	87,516	2.00	87,516	2.00	0	0.00
RESEARCH ANAL I	146,013	4.41	205,231	5.41	205,231	5.41	0	0.00
RESEARCH ANAL II	97,514	2.48	296,249	3.13	296,249	3.13	0	0.00
RESEARCH ANAL III	229,788	5.00	278,727	6.18	278,727	6.18	0	0.00
RESEARCH ANAL IV	0	0.00	49,917	1.29	49,917	1.29	0	0.00
LABOR ECONOMIST	57,648	1.00	57,989	1.00	57,989	1.00	0	0.00
EXECUTIVE II	47,868	1.00	56,681	1.00	56,681	1.00	0	0.00
PLANNER II	40,496	1.00	41,152	0.70	41,152	0.70	0	0.00
PLANNER III	145,572	3.00	157,358	3.00	157,358	3.00	0	0.00
MARKETING SPECIALIST II	153	0.00	0	0.00	0	0.00	0	0.00
MARKETING SPECIALIST III	0	0.00	5,177	0.00	5,177	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	128	0.00	0	0.00	0	0.00	0	0.00
RESEARCH MANAGER B1	107,865	1.87	133,667	2.00	133,667	2.00	0	0.00
RESEARCH MANAGER B2	139,628	1.88	179,515	2.01	179,515	2.01	0	(0.00)
COMMUNITY & ECONOMIC DEV MGRB1	866	0.02	74,546	0.37	74,546	0.37	0	(0.00)
MISCELLANEOUS PROFESSIONAL	31,288	1.00	31,062	0.30	31,062	0.30	0	0.00
TOTAL - PS	1,044,827	22.66	1,654,787	28.39	1,654,787	28.39	0	(0.00)
TRAVEL, IN-STATE	8,633	0.00	12,523	0.00	12,523	0.00	0	0.00
TRAVEL, OUT-OF-STATE	20,879	0.00	45,857	0.00	45,857	0.00	0	0.00
SUPPLIES	12,324	0.00	32,285	0.00	32,285	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	12,917	0.00	24,012	0.00	24,012	0.00	0	0.00
COMMUNICATION SERV & SUPP	8,426	0.00	19,427	0.00	19,427	0.00	0	0.00
PROFESSIONAL SERVICES	62,021	0.00	133,270	0.00	133,270	0.00	0	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	72	0.00	72	0.00	0	0.00
M&R SERVICES	1,769	0.00	7,482	0.00	7,482	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	9,860	0.00	9,860	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	2,951	0.00	2,951	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1,000	0.00	1,000	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	860	0.00	860	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	204	0.00	204	0.00	0	0.00
MISCELLANEOUS EXPENSES	771	0.00	104	0.00	104	0.00	0	0.00

DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO ECO RESEARCH INFO CENTER								
CORE								
REBILLABLE EXPENSES	0	0.00	1	0.00	1	0.00	0	0.00
TOTAL - EE	127,740	0.00	289,908	0.00	289,908	0.00	0	0.00
PROGRAM DISTRIBUTIONS	0	0.00	32,185	0.00	32,185	0.00	0	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	0	0.00
GRAND TOTAL	\$1,172,567	22.66	\$1,976,880	28.39	\$1,976,880	28.39	\$0	(0.00)
GENERAL REVENUE	\$118,249	1.95	\$133,388	2.08	\$133,388	2.08		0.00
FEDERAL FUNDS	\$1,054,318	20.71	\$1,843,492	26.31	\$1,843,492	26.31		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

1a. What strategic priority does this program address?

Tell Missouri's Story

1b. What does this program do?

- The Missouri Economic Research and Information Center (MERIC) performs data gathering, applied research, and reporting useful information to businesses, policymakers, jobseekers, educators, planners and the general public in making economic and data-driven decisions.
- MERIC delivers accurate, targeted information to stakeholders to assist in developing policies and actions that can help grow the Missouri economy.
- Research includes: (1) development and analysis of labor market data such as employment, unemployment, wage, and occupational information; (2) studies of Missouri's industries, targeted sectors, new business formations, and top occupations in those businesses; and (3) production of data on jobs that employers demand, fiscal impacts for tax incentives, and economic conditions/indicators.

2a. Provide an activity measure(s) for the program.

	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021
	Actual	Actual	Actual	Projected	Projected	Projected
Direct Activities						
Customers in Training/Presentations	2,130	2,023	2,139	2,025	2,025	2,025
Customer Assistance	258	993	1,034	1,000	1,000	1,000
E-Newsletter Recipients	2,307	3,159	2,988	3,160	3,160	3,160
Indirect Activities						
Unique Web Site Users	196,413	196,105	213,601	210,000	210,000	210,000

Note 1: Break in series beginning in FY2017 when Labor Market Information technical assistance calls added.

2b. Provide a measure(s) of the program's quality.

	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021
	Actual	Actual	Actual	Projected	Projected	Projected
How helpful is the information you receive?	N/A	N/A	76%	77%	78%	79%
How satisfied are you with the assistance?	N/A	N/A	53%	54%	58%	60%
How satisfied are you with MERIC knowledge?	N/A	N/A	72%	72%	74%	75%
How would you rate your overall satisfaction?	N/A	N/A	73%	74%	75%	76%

Note 1: Customer survey with 129 responses. Customer satisfaction survey questions scored from 1-5 (1-Very Dissatisfied to 5-Very Satisfied).

Responses in 4 or 5 totaled for percent of respondents that indicate *Very to Somewhat Satisfied* or *Always to Often Helpful*.

Note 2: First survey conducted in December 2017 for benchmark. Calculate stretch goal of 2% satisfaction growth after 2018 survey (10% for assistance by FY2020). Website redesign in FY19 expected to improve survey outcomes.

Note 3: This is a new measure; therefore, data from previous years is not available.

Annual qualitative measure: The Missouri Workforce Development Board, representing businesses, policymakers, and training providers, must review the proposed work activities and performance report. The board approved FY2018 proposed activities and the FY2017 performance report. Background: the U.S. Dept. of Labor requires that research developed is reviewed and approved by the board to ensure that information is effective for stakeholder use.

PROGRAM DESCRIPTION

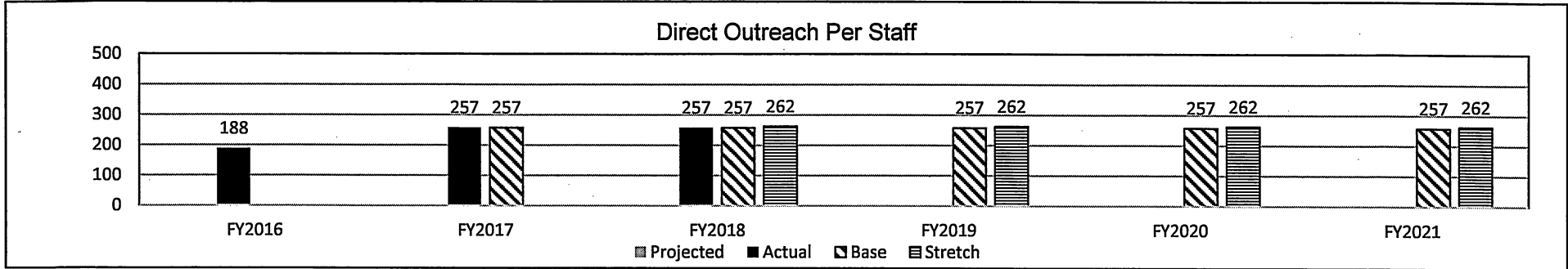
Department: Economic Development

HB Section(s): N/A

Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

2c. Provide a measure(s) of the program's impact.

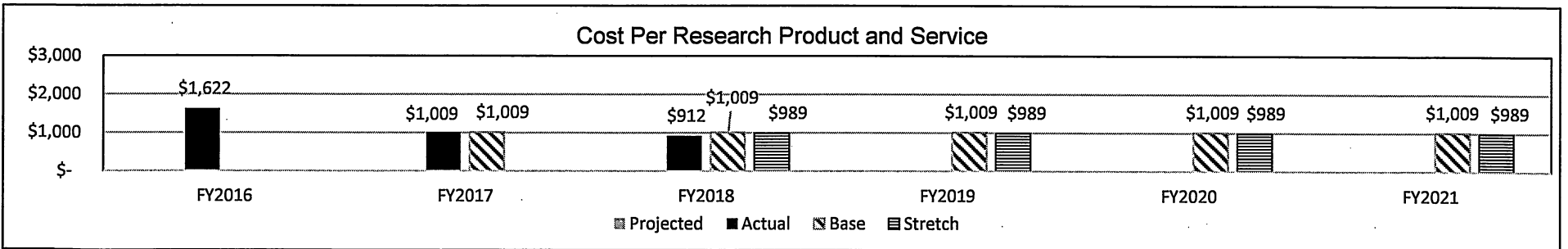


Note 1: Direct Outreach per Staff: Sum of MERIC reported customers assisted, people trained or in presentations, and delivered newsletter recipients in the year divided by staff level.

Note 2: Calculate Stretch goal of 2% over Base for each year.

Note 3: Break in series beginning in FY2017 when Labor Market Information technical assistance calls were added, setting a new baseline that more effectively captures outreach. Thus, direct outreach growth from FY2016 to FY2017 should not be interpreted as a large percent increase.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Annual Cost Per Research Product & Service: Sum of MERIC total funding (federal grants and state revenue) divided by sum of new research products and services in the year.

Note 2: Calculate stretch goal of reduced cost of 2% from FY2017 base year. FY2018 actual year figure is substantially lower due to temporary impacts.

Note 3: Break in series beginning in FY2017 when Labor Market Information technical assistance calls added.

PROGRAM DESCRIPTION

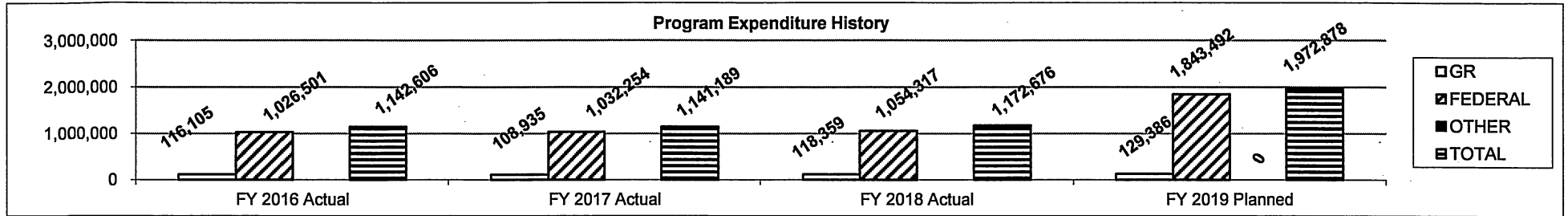
Department: Economic Development

HB Section(s): N/A

Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions. MERIC's federal funding from the U.S. Department of Labor comes from the Bureau of Labor Statistics and Employment and Training Administration (BLS). The BLS is authorized to collect labor market information pursuant to the 1884 statute (29 USC 1), an Act to Establish the Bureau of Labor, as amended. Section 14 of the Wagner-Peyser Act (29 USC 49 f(a)(3)(D)) authorizes the Secretary of Labor to reimburse the States to provide data for national statistical programs. In addition, both BLS and ETA cite the Workforce Investment Act of 1998 which amended the Wagner-Peyser Act by adding a new section 15, "Employment Statistics," which authorizes the Secretary of Labor to "...oversee the development, maintenance, and continuous improvement of a nationwide system of economic statistics..." as authorization for their programs.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

Yes. The BLS uses a cooperative agreement to fund cooperative statistical programs because of the agency's ongoing involvement in the programs, pursuant to the Federal Grant and Cooperative Agreement Act of 1977 (31 USC 6301-08). The specific statistical programs and program requirements funded through this LMI Cooperative Agreement are described in ongoing work statements with the states. In a similar fashion, ETA instructions for use of its funding are detailed to states in the annual Training and Employment Guidance Letter for the Workforce Information Core Products and Services Grant.

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>41945C</u>
Division: Business and Community Services	
Core: Marketing Team	HB Section <u>N/A</u>

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request					FY 2020 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	180,290	51,674	45,850	277,814	PS	0	0	0	0
EE	888,651	0	884,675	1,773,326	EE	0	0	0	0
PSD	450,000	0	517,563	967,563	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	1,518,941	51,674	1,448,088	3,018,703	Total	0	0	0	0
FTE	4.12	0.26	1.15	5.53	FTE	0.00	0.00	0.00	0.00

Est. Fringe	106,896	19,024	28,474	154,394
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: International Promotions Revolving Fund (0567)
Economic Development Administrative Revolving Fund (0547)

Other Funds:

2. CORE DESCRIPTION

Under DED's reorganization this Core funding has been transferred to the Strategy and Performance Division.

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The Marketing Team supports the Division of Business and Community services (BCS) as well as their parent agency the Department of Economic Development by providing email communications, print advertising, publishing, videography, website creation and management and other media production services. The team consists of professional graphic design artists, a videographer, and content writers. In addition to creating marketing collateral materials aimed at the public, they support the internal teams of BCS by designing and publishing applications, updating and distributing various reports, creating materials for events, and other digital communication specific to the Division of Business and Community Services.

The International Promotions Revolving Fund is a means for collection of private funds provided by companies in support of the services DED provides in accompanying businesses on foreign transactions. The Program Specific Distribution funding is used to support the Export Trade Program, which supports travel, trade show costs and other direct costs of Missouri businesses to develop opportunities in order to create export sales. The Export Initiative is supported by \$500,000 of the E&E funds included here.

The Division serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance.

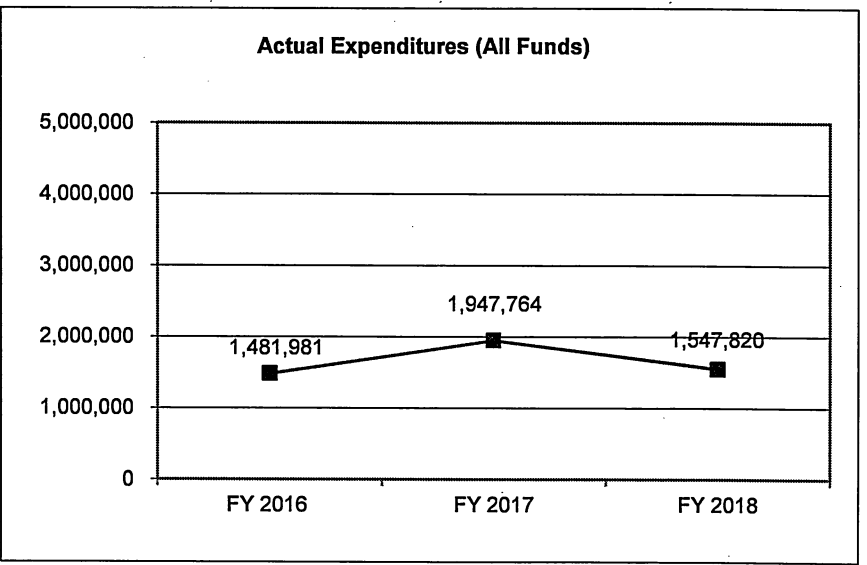
CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>41945C</u>
Division: Business and Community Services	
Core: Marketing Team	HB Section <u>N/A</u>

3. PROGRAM LISTING (list programs included in this core funding)
 Marketing Team

4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	3,211,050	3,016,454	3,016,454	3,018,703
Less Reverted (All Funds)	(51,417)	(45,522)	0	(45,568)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	3,159,633	2,970,932	3,016,454	2,973,135
Actual Expenditures (All Funds)	1,481,981	1,947,764	1,547,820	N/A
Unexpended (All Funds)	1,677,652	1,023,168	1,468,634	N/A
Unexpended, by Fund:				
General Revenue	368,992	10,874	-	N/A
Federal	50,371	51,379	51,379	N/A
Other	1,258,289	960,915	1,417,255	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MARKETING**

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		PS	5.53	180,290	51,674	45,850	277,814	
		EE	0.00	888,651	0	884,675	1,773,326	
		PD	0.00	450,000	0	517,563	967,563	
		Total	5.53	1,518,941	51,674	1,448,088	3,018,703	
DEPARTMENT CORE REQUEST								
		PS	5.53	180,290	51,674	45,850	277,814	
		EE	0.00	888,651	0	884,675	1,773,326	
		PD	0.00	450,000	0	517,563	967,563	
		Total	5.53	1,518,941	51,674	1,448,088	3,018,703	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS								
Transfer Out	1983 2429	PS	(0.26)	0	(51,674)	0	(51,674)	Marketing team transferred to DHE and reallocated to various divisions.
Core Reallocation	1983 2430	PS	(1.15)	0	0	(45,850)	(45,850)	Marketing team transferred to DHE and reallocated to various divisions.
Core Reallocation	1983 2376	PS	(4.12)	(180,290)	0	0	(180,290)	Marketing team transferred to DHE and reallocated to various divisions.
Core Reallocation	1983 2377	EE	0.00	(888,651)	0	0	(888,651)	Marketing team transferred to DHE and reallocated to various divisions.
Core Reallocation	1983 2384	EE	0.00	0	0	(884,675)	(884,675)	Marketing team transferred to DHE and reallocated to various divisions.
Core Reallocation	1983 2377	PD	0.00	(450,000)	0	0	(450,000)	Marketing team transferred to DHE and reallocated to various divisions.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MARKETING**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Core Reallocation	1983 2384 PD	0.00	0	0	(517,563)	(517,563)	Marketing team transferred to DHE and reallocated to various divisions.
NET GOVERNOR CHANGES		(5.53)	(1,518,941)	(51,674)	(1,448,088)	(3,018,703)	
GOVERNOR'S RECOMMENDED CORE							
	PS	0.00	0	0	0	0	
	EE	0.00	0	0	0	0	
	PD	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	

DED - BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
MARKETING									
CORE									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	180,290	4.12	180,290	4.12	0	0.00	
DIV JOB DEVELOPMENT & TRAINING	0	0.00	51,674	0.26	51,674	0.26	0	0.00	
DED ADMINISTRATIVE	0	0.00	45,850	1.15	45,850	1.15	0	0.00	
ECON DEVELOP ADVANCEMENT FUND	111,990	2.66	0	0.00	0	0.00	0	0.00	
TOTAL - PS	111,990	2.66	277,814	5.53	277,814	5.53	0	0.00	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	888,651	0.00	888,651	0.00	0	0.00	
INTERNATIONAL PROMOTIONS REVOL	168,267	0.00	884,675	0.00	884,675	0.00	0	0.00	
ECON DEVELOP ADVANCEMENT FUND	609,884	0.00	0	0.00	0	0.00	0	0.00	
TOTAL - EE	778,151	0.00	1,773,326	0.00	1,773,326	0.00	0	0.00	
PROGRAM-SPECIFIC									
GENERAL REVENUE	0	0.00	450,000	0.00	450,000	0.00	0	0.00	
INTERNATIONAL PROMOTIONS REVOL	212,097	0.00	517,563	0.00	517,563	0.00	0	0.00	
ECON DEVELOP ADVANCEMENT FUND	445,582	0.00	0	0.00	0	0.00	0	0.00	
TOTAL - PD	657,679	0.00	967,563	0.00	967,563	0.00	0	0.00	
TOTAL	1,547,820	2.66	3,018,703	5.53	3,018,703	5.53	0	0.00	
Pay Plan FY19-Cost to Continue - 0000013									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	1,551	0.00	0	0.00	
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	295	0.00	0	0.00	
DED ADMINISTRATIVE	0	0.00	0	0.00	403	0.00	0	0.00	
TOTAL - PS	0	0.00	0	0.00	2,249	0.00	0	0.00	
TOTAL	0	0.00	0	0.00	2,249	0.00	0	0.00	
GRAND TOTAL	\$1,547,820	2.66	\$3,018,703	5.53	\$3,020,952	5.53	\$0	0.00	

DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MARKETING								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	5,927	0.19	4,075	0.13	4,075	0.13	0	0.00
MARKETING SPECIALIST I	33,182	1.00	26,858	0.50	26,858	0.50	0	0.00
MARKETING SPECIALIST II	0	0.00	49,360	1.09	49,360	1.09	0	0.00
MARKETING SPECIALIST III	35,551	0.82	169,386	3.70	169,386	3.70	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	30,646	0.59	13,342	0.05	13,342	0.05	0	0.00
DIVISION DIRECTOR	6,684	0.06	6,101	0.06	6,101	0.06	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	8,692	0.00	8,692	0.00	0	0.00
TOTAL - PS	111,990	2.66	277,814	5.53	277,814	5.53	0	0.00
TRAVEL, IN-STATE	1,664	0.00	89,836	0.00	89,836	0.00	0	0.00
TRAVEL, OUT-OF-STATE	61,401	0.00	82,531	0.00	82,531	0.00	0	0.00
FUEL & UTILITIES	0	0.00	3,508	0.00	3,508	0.00	0	0.00
SUPPLIES	57,656	0.00	155,150	0.00	155,150	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	60,052	0.00	204,674	0.00	204,674	0.00	0	0.00
COMMUNICATION SERV & SUPP	1,972	0.00	186,751	0.00	186,751	0.00	0	0.00
PROFESSIONAL SERVICES	224,730	0.00	938,450	0.00	938,450	0.00	0	0.00
M&R SERVICES	15,044	0.00	15,000	0.00	15,000	0.00	0	0.00
COMPUTER EQUIPMENT	25,500	0.00	0	0.00	0	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	2,000	0.00	2,000	0.00	0	0.00
OFFICE EQUIPMENT	738	0.00	26,237	0.00	26,237	0.00	0	0.00
OTHER EQUIPMENT	43,466	0.00	16,408	0.00	16,408	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1,000	0.00	1,000	0.00	0	0.00
BUILDING LEASE PAYMENTS	284,447	0.00	35,124	0.00	35,124	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	25	0.00	2,180	0.00	2,180	0.00	0	0.00
MISCELLANEOUS EXPENSES	1,456	0.00	12,278	0.00	12,278	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	2,199	0.00	2,199	0.00	0	0.00
TOTAL - EE	778,151	0.00	1,773,326	0.00	1,773,326	0.00	0	0.00
PROGRAM DISTRIBUTIONS	648,665	0.00	956,601	0.00	956,601	0.00	0	0.00

DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MARKETING								
CORE								
REFUNDS	9,014	0.00	10,962	0.00	10,962	0.00	0	0.00
TOTAL - PD	657,679	0.00	967,563	0.00	967,563	0.00	0	0.00
GRAND TOTAL	\$1,547,820	2.66	\$3,018,703	5.53	\$3,018,703	5.53	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$1,518,941	4.12	\$1,518,941	4.12		0.00
FEDERAL FUNDS	\$0	0.00	\$51,674	0.26	\$51,674	0.26		0.00
OTHER FUNDS	\$1,547,820	2.66	\$1,448,088	1.15	\$1,448,088	1.15		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: Marketing Team

Program is found in the following core budget(s): Marketing Team

1a. What strategic priority does this program address?

Tell Missouri's Story and Grow Missouri's Businesses

1b. What does this program do?

- The Marketing Team supports the Division of Business and Community Services and its parent agency the Department of Economic Development by increasing awareness of the value of the agency and its programs through digital and print media, e-mail marketing, events, and public relations.
- This program also contains funding for export promotion and the Global Market Access Program (GMAP), which is a cost-share program that allows eligible Missouri companies to participate in specific events designed to create export sales. The target audience for this program is small businesses, primarily manufacturers and service providers, with 500 employees or less and with annual sales of \$25 million or less. DED will focus assistance to these small firms to new markets in order to ensure increased export sales opportunities. The performance measures for this program are consolidated under the International Trade and Investment Offices program description.
- Finally, the Marketing program contains the appropriation for the International Promotions Revolving Fund, which can accept federal grants. The Small Business Jobs Act of 2010 authorized the U.S. Small Business Administration to establish a trade and export promotion program, known as the State Trade and Expansion Promotion Grant Program (STEP), to make grants to States to carry out export programs that assist eligible small business concerns. The aim of the MO STEP=UP Program is to increase the number of small businesses that are exporting and increase the value of exports for those small businesses that are currently exporting. The target audience for this program is small businesses, with 500 employees or less. DED will focus assistance to these small firms to new markets in order to ensure increased export opportunities.

2a. Provide an activity measure(s) for the program.

Content Activity	FY2016		F2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Social Media Posts	N/A	1,454	N/A	1,490	N/A	760	780	780	780
Email Bulletins Sent	N/A	743	N/A	627	N/A	434	486	486	486
Audience Activity									
Unique Visitors	293,490	241,444	253,516	200,953	211,000	229,372	240,841	252,883	265,527
Social Media Followers	N/A	3,005	N/A	3,852	4,045	4,802	5,042	5,294	5,559
Email Subscribers	N/A	1,057,828	N/A	1,477,096	1,550,951	1,292,586	1,357,215	1,425,076	1,496,330

Note 1: Content activity decreased in FY2018 as the program shifted its focus to emphasizing quality content over quantity of content. The result was an overall increase in engagement, shown in the increase in followers here and later in the program's impact measures.

Note 2: Subscribers total includes all of DED Gov Delivery Subscribers, not just BCS Marketing.

Note 3: Projections for content activity will be level at 15 social media posts per week, and assuming the addition of a new weekly e-mail on top of current e-mail levels.

Note 4: Projections based on a 5% increase year over year.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: Marketing Team

Program is found in the following core budget(s): Marketing Team

2b. Provide a measure(s) of the program's quality.

Customer Satisfaction Survey

	FY2018	FY2019	FY2020	FY2021
	Actual	Projected	Projected	Projected
Did you find the information on the website easy to find?	57%	58%	58%	58%
Did you find the information on the website easy to understand?	61%	62%	62%	62%
Did you find the information on the website useful?	65%	66%	66%	66%

Note 1: 44 customers responded to the satisfaction survey.

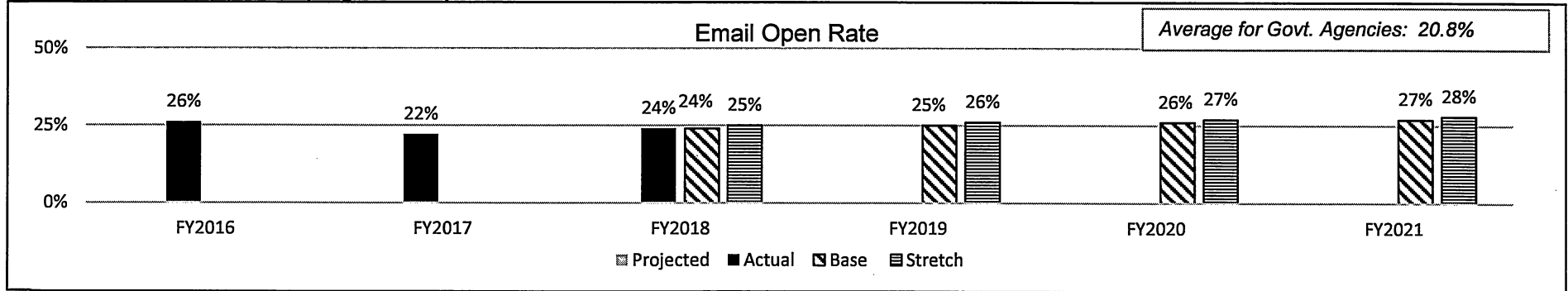
Note 2: Results of customer survey depicts percentage of respondents that agree or strongly agree.

Note 3: First year of survey, so previous year results not available.

Note 4: Staff will continue to update the website to increase customer satisfaction.

Note 5: Projected growth based on a 2% increase then leveled growth

2c. Provide a measure(s) of the program's impact.



Note 1: Open Rate = (Bulletins Opened)/(Bulletins Sent)

Note 2: Base rates assume a 1% increase in overall open rate each year, stretch rates assume a 2% increase.

Note 3: Projections are not available prior to FY2018 as this was a new measure for FY2018.

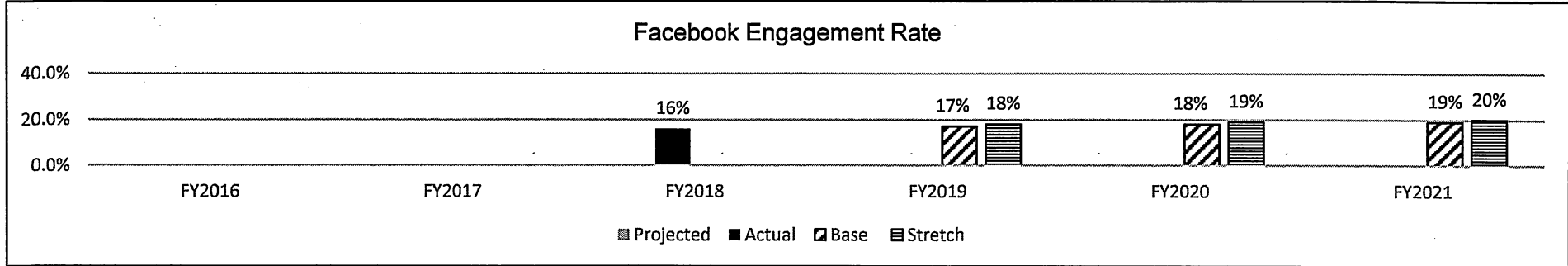
Note 4: Benchmark open rate reported by Constant Contact for Government Agencies or Services in September 2017.

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Marketing Team
Program is found in the following core budget(s): Marketing Team

HB Section(s): N/A

2c. Provide a measure(s) of the program's impact (cont).

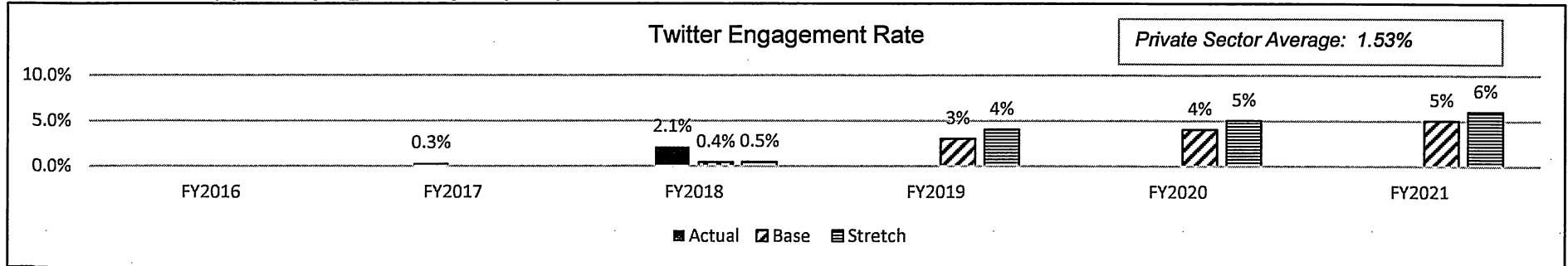


Note 1: Facebook Engagement Rate = (Engaged Users)/(Impressions)

Note 2: Base rates assume a 1% increase year over year; stretch rates assume a 2% increase.

Note 3: Data not available prior to FY2018, as Facebook changed what data is available via its insights tool.

2c. Provide a measure(s) of the program's impact (cont).



Note 1: Twitter Engagement Rate = (Engagements)/(Impressions)

Note 2: Base rates assume a 1% increase year over year; stretch rates assume an initial increase of 2% followed by an increase of 1% each subsequent year.

Note 3: Data not available prior to FY2017 as this is a new measure.

Note 4: TrackMaven reports an average engagement ratio of 1.53% for its business services benchmark category.

PROGRAM DESCRIPTION

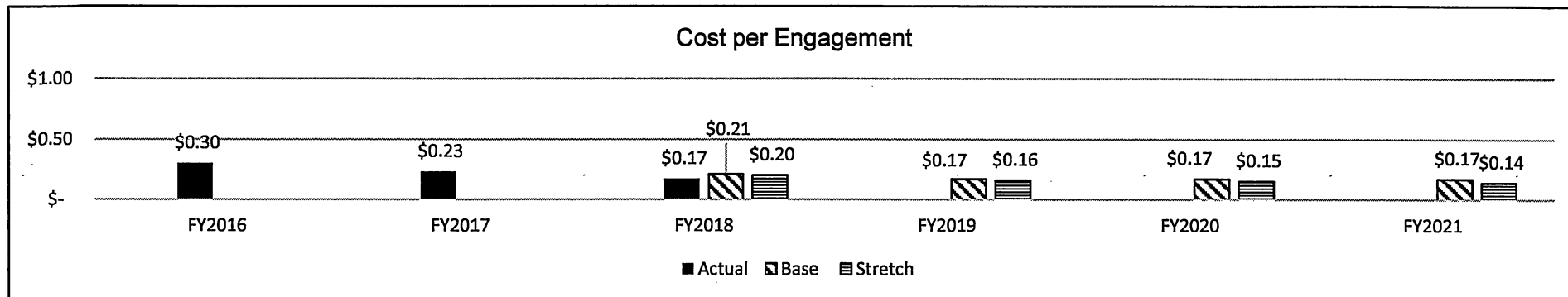
Department: Economic Development

HB Section(s): N/A

Program Name: Marketing Team

Program is found in the following core budget(s): Marketing Team

2d. Provide a measure(s) of the program's efficiency.



Note 1: Efficiency Rate = (Cost of the Marketing Program)/(Unique Visits + Social Media Impressions + Emails Opened)

Note 2: Base rates keep efficiency level; stretch rate assumes a \$.01 decrease year over year.

Note 3: Projections are not available prior to FY2018 as this is a new measure.

PROGRAM DESCRIPTION

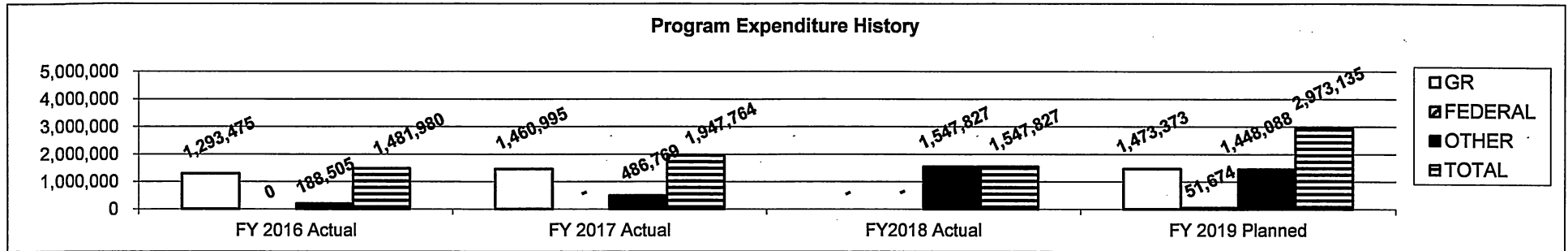
Department: Economic Development

HB Section(s): N/A

Program Name: Marketing Team

Program is found in the following core budget(s): Marketing Team

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

FY16-FY17: International Promotions Revolving Fund (0567) and Economic Development Administrative Revolving Fund (0547).

FY18: Economic Development Advancement Fund (0783), International Promotions Revolving Fund (0567) and Economic Development Administrative Revolving Fund (0547).

FY19: International Promotions Revolving Fund (0567) and Economic Development Administrative Revolving Fund (0547).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	41955C
Division:	Business and Community Services	HB Section:	N/A
Core:	Sales Team		

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request					FY 2020 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	1,271,639	0	7,176	1,278,815	PS	0	0	0	0
EE	124,020	0	0	124,020	EE	0	0	0	0
PSD	8,000	0	0	8,000	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	1,403,659	0	7,176	1,410,835	Total	0	0	0	0
FTE	25.52	0.00	0.25	25.77	FTE	0.00	0.00	0.00	0.00
Est. Fringe	709,327	0	5,340	714,666	Est. Fringe	0	0	0	0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Administrative Revolving Fund (0547) Other Funds:

2. CORE DESCRIPTION

Under DED's reorganization this Core funding has been transferred to the Regional Engagement and Business and Community Solutions Divisions.

The Sales Team, within the Division of Business and Community Services (BCS), is responsible for facilitating and assisting the expansion of existing businesses in Missouri, and international development and export trade. Regional Project Managers work with business customers to facilitate real estate and site selection opportunities, workforce training and access, assist with utility needs, permitting, and aligning local, state and federal resources and incentives. Regional International Trade Managers work with businesses to provide technical support for international trade and facilitate export sales. Both professional staff work in the field to gain in-depth knowledge of the needs and opportunities of the businesses within that region.

Though the budget is reflective of both teams functions, program measures for International Trade and Investment are consolidated under the International Trade and Investment Office Core Decision Item. BCS serves as a partner in the economic development professional community to facilitate business growth in the State as well as international development and export trade. BCS also partners with the contracted business recruiters to bring new business to the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop capacity for Missouri's communities to grow. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring the number of open projects, new jobs created, private capital invested, and efficiency of operations.

3. PROGRAM LISTING (list programs included in this core funding)

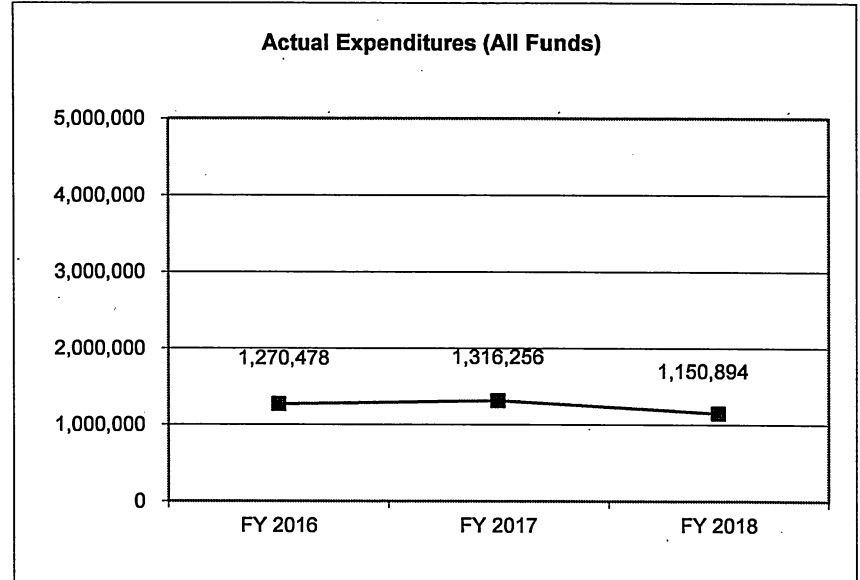
Sales Team

CORE DECISION ITEM

Department: Economic Development	Budget Unit: 41955C
Division: Business and Community Services	
Core: Sales Team	HB Section: N/A

4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	1,376,630	1,401,523	1,401,523	1,410,835
Less Reverted (All Funds)	(41,091)	(41,833)	0	(42,110)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	1,335,539	1,359,690	1,401,523	1,368,725
Actual Expenditures (All Funds)	1,270,478	1,316,256	1,150,894	N/A
Unexpended (All Funds)	65,061	43,434	250,629	N/A
Unexpended, by Fund:				
General Revenue	58,112	36,346	0	N/A
Federal	0	0	0	N/A
Other	6,949	7,088	250,629	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
SALES**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	25.77	1,271,639	0	7,176	1,278,815	
	EE	0.00	124,020	0	0	124,020	
	PD	0.00	8,000	0	0	8,000	
	Total	25.77	1,403,659	0	7,176	1,410,835	
DEPARTMENT CORE REQUEST							
	PS	25.77	1,271,639	0	7,176	1,278,815	
	EE	0.00	124,020	0	0	124,020	
	PD	0.00	8,000	0	0	8,000	
	Total	25.77	1,403,659	0	7,176	1,410,835	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Core Reallocation	1984 2404	PS	(0.25)	0	0	(7,176)	(7,176) Reallocated to various divisions.
Core Reallocation	1984 2391	PS	(25.52)	(1,271,639)	0	0	(1,271,639) Reallocated to various divisions.
Core Reallocation	1984 2393	EE	0.00	(124,020)	0	0	(124,020) Reallocated to various divisions.
Core Reallocation	1984 2393	PD	0.00	(8,000)	0	0	(8,000) Reallocated to various divisions.
	NET GOVERNOR CHANGES		(25.77)	(1,403,659)	0	(7,176)	(1,410,835)
GOVERNOR'S RECOMMENDED CORE							
	PS	0.00	0	0	0	0	
	EE	0.00	0	0	0	0	
	PD	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	

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DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR
SALES									
CORE									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	1,271,639	25.52	1,271,639	25.52	0	0.00	
DED ADMINISTRATIVE	0	0.00	7,176	0.25	7,176	0.25	0	0.00	
ECON DEVELOP ADVANCEMENT FUND	1,023,270	21.14	0	0.00	0	0.00	0	0.00	
TOTAL - PS	1,023,270	21.14	1,278,815	25.77	1,278,815	25.77	0	0.00	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	124,020	0.00	124,020	0.00	0	0.00	
ECON DEVELOP ADVANCEMENT FUND	127,520	0.00	0	0.00	0	0.00	0	0.00	
TOTAL - EE	127,520	0.00	124,020	0.00	124,020	0.00	0	0.00	
PROGRAM-SPECIFIC									
GENERAL REVENUE	0	0.00	8,000	0.00	8,000	0.00	0	0.00	
ECON DEVELOP ADVANCEMENT FUND	104	0.00	0	0.00	0	0.00	0	0.00	
TOTAL - PD	104	0.00	8,000	0.00	8,000	0.00	0	0.00	
TOTAL	1,150,894	21.14	1,410,835	25.77	1,410,835	25.77	0	0.00	
Pay Plan FY19-Cost to Continue - 0000013									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	9,224	0.00	0	0.00	
DED ADMINISTRATIVE	0	0.00	0	0.00	88	0.00	0	0.00	
TOTAL - PS	0	0.00	0	0.00	9,312	0.00	0	0.00	
TOTAL	0	0.00	0	0.00	9,312	0.00	0	0.00	
GRAND TOTAL	\$1,150,894	21.14	\$1,410,835	25.77	\$1,420,147	25.77	\$0	0.00	

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DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SALES								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	35,559	1.13	41,474	1.00	41,474	1.00	0	0.00
SR OFFICE SUPPORT ASSISTANT	35,433	1.21	66,367	2.00	66,367	2.00	0	0.00
PLANNER III	0	0.00	56,797	1.00	56,797	1.00	0	0.00
MARKETING SPECIALIST I	94,237	2.76	176,078	3.75	176,078	3.75	0	0.00
MARKETING SPECIALIST II	148,723	3.63	12,717	2.80	12,717	2.80	0	0.00
MARKETING SPECIALIST III	280,679	5.81	571,005	9.74	571,005	9.74	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	21,414	0.66	34,271	1.00	34,271	1.00	0	0.00
ECONOMIC DEV INCENTIVE SPC III	8,352	0.17	29,707	1.00	29,707	1.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	51,405	0.86	89,374	1.13	89,374	1.13	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	138,556	1.94	78,309	0.75	78,309	0.75	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	103	0.00	103	0.00	0	0.00
DIVISION DIRECTOR	60,151	0.56	40,286	0.25	40,286	0.25	0	0.00
DESIGNATED PRINCIPAL ASST DIV	68,518	1.09	75,151	1.10	75,151	1.10	0	0.00
OFFICE WORKER MISCELLANEOUS	11,261	0.35	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	68,982	0.97	0	0.00	0	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	7,176	0.25	7,176	0.25	0	0.00
TOTAL - PS	1,023,270	21.14	1,278,815	25.77	1,278,815	25.77	0	0.00
TRAVEL, IN-STATE	33,559	0.00	30,043	0.00	30,043	0.00	0	0.00
TRAVEL, OUT-OF-STATE	7,195	0.00	12,837	0.00	12,837	0.00	0	0.00
FUEL & UTILITIES	0	0.00	2,013	0.00	2,013	0.00	0	0.00
SUPPLIES	3,990	0.00	12,111	0.00	12,111	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	14,259	0.00	17,319	0.00	17,319	0.00	0	0.00
COMMUNICATION SERV & SUPP	16,906	0.00	26,563	0.00	26,563	0.00	0	0.00
PROFESSIONAL SERVICES	41,255	0.00	12,184	0.00	12,184	0.00	0	0.00
M&R SERVICES	6,236	0.00	574	0.00	574	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	600	0.00	600	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	2,426	0.00	2,426	0.00	0	0.00
OTHER EQUIPMENT	3,252	0.00	961	0.00	961	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	600	0.00	600	0.00	0	0.00
BUILDING LEASE PAYMENTS	502	0.00	192	0.00	192	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	1,069	0.00	1,069	0.00	0	0.00
MISCELLANEOUS EXPENSES	366	0.00	3,219	0.00	3,219	0.00	0	0.00

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DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SALES								
CORE								
REBILLABLE EXPENSES	0	0.00	1,309	0.00	1,309	0.00	0	0.00
TOTAL - EE	127,520	0.00	124,020	0.00	124,020	0.00	0	0.00
PROGRAM DISTRIBUTIONS	104	0.00	8,000	0.00	8,000	0.00	0	0.00
TOTAL - PD	104	0.00	8,000	0.00	8,000	0.00	0	0.00
GRAND TOTAL	\$1,150,894	21.14	\$1,410,835	25.77	\$1,410,835	25.77	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$1,403,659	25.52	\$1,403,659	25.52		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$1,150,894	21.14	\$7,176	0.25	\$7,176	0.25		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

1a. What strategic priority does this program address?

Grow Missouri's Businesses

1b. What does this program do?

- Perform proactive business outreach visits with existing Missouri companies to understand the opportunities and challenges for future growth.
- Coordinate business growth and expansion opportunities in support of retained and increased employment and capital investment.
- Provide financial and technical assistance to support expansion opportunities that create full time employment at wages above the county average wage and pay at least 50% of health insurance premiums.
- The Sales Team budget also includes the personal service and expense and equipment budget for the International Trade and Investment department staff; however, activity and measures are consolidated under the International Trade and Investment Offices Core budget.

2a. Provide an activity measure(s) for the program.

	FY 2016	FY2017	FY2018	FY2019	FY2020	FY2021
	Actual	Actual	Actual	Projected	Projected	Projected
Business Visits	N/A	N/A	N/A	600	618	637
Projects Opened	165	180	144	163	171	180
Accepted and Enrolled	127	109	136	136	143	150

Note 1: Business visits consist of onsite visits and surveys conducted. Companies will not be visited in consecutive years. This is a new measure without data available for FY16-18. Growth in visits for FY20-21 is projected at 3%. Goals were established based on benchmark states of Iowa and Illinois completing 803 and 583 visits respectively in 2017.

Note 2: Projects opened during the fiscal year. FY19 projects opened is an average of the prior three years actuals. Projected growth for FY20-21 will increase at a rate of 5%, which is anticipated through an increased focus on regional outreach teams.

Note 3: Accepted and enrolled includes businesses that have accepted a proposal or enrolled in an incentive program. These may include projects that were opened in a prior fiscal year. FY19 projected is based on the prior year actual, which exceeded the average of prior three years. FY20-21 growth rates planned at 5%, which is anticipated through an increased focus on regional outreach teams.

2b. Provide a measure(s) of the program's quality.

Sales Team will send a five question survey after the second quarter of FY19 to existing businesses and partner organizations related to service delivery satisfaction.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

2c. Provide a measure(s) of the program's impact.

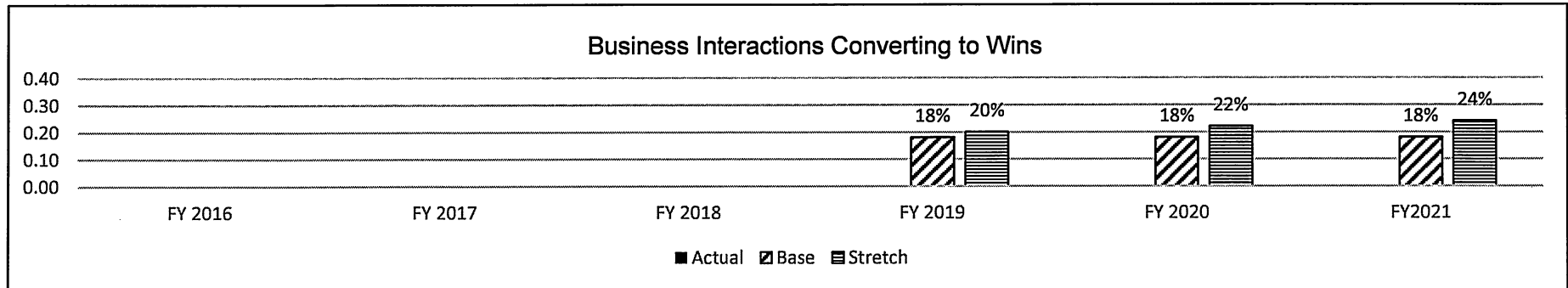
	FY2016	FY2017	FY2018	FY2019		FY2020		FY2021	
	Actual	Actual	Actual	Base	Stretch	Base	Stretch	Base	Stretch
Committed Jobs Created/Retained	8,590	6,015	10,717	8,440	8,862	8,440	9,305	8,440	9,770
Committed Average Wages	\$59,041	\$57,977	\$61,939	\$59,652	\$62,635	\$59,652	\$65,766	\$59,652	\$69,055
Committed Private Capital Investment	\$1.71B	\$65M	\$1.25B	\$1.20B	\$1.26B	\$1.20B	\$1.32B	\$1.20B	\$1.38B

Note 1: Jobs created and retained represents all employment included in growth opportunities being facilitated by the Sales Team.

Note 2: Average wages represents wage thresholds committed to at the time of proposal acceptance or program enrollment.

Note 3: Private capital investment represents planned expenditures at the time of proposal acceptance or program enrollment.

Note 4: FY19 base is an average of FY16-18 actuals and remains consistent. Stretch goals account for 5% growth and is benchmarked based on the goal to be the Best in the Midwest.



Note 1: Business interactions includes business visits and projects opened.

Note 2: The chart captures the rate of business customer interactions to wins, as measured by accepted proposals and program enrollments.

Note 3: This is a new measure; therefore no data available for previous fiscal years.

Note 4: Base targets for FY19-21 are established equal to FY19 projections. Stretch targets assume 10% growth each year beginning with the base.

PROGRAM DESCRIPTION

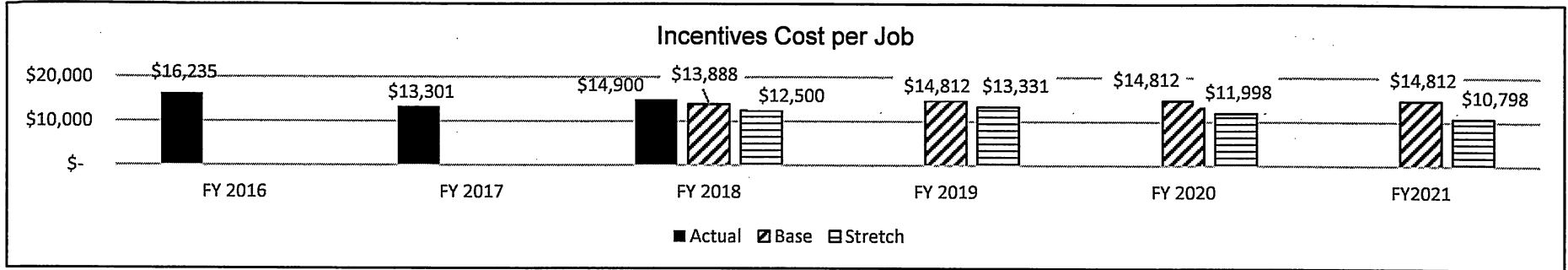
Department: Economic Development

HB Section(s): N/A

Program Name: Sales Team

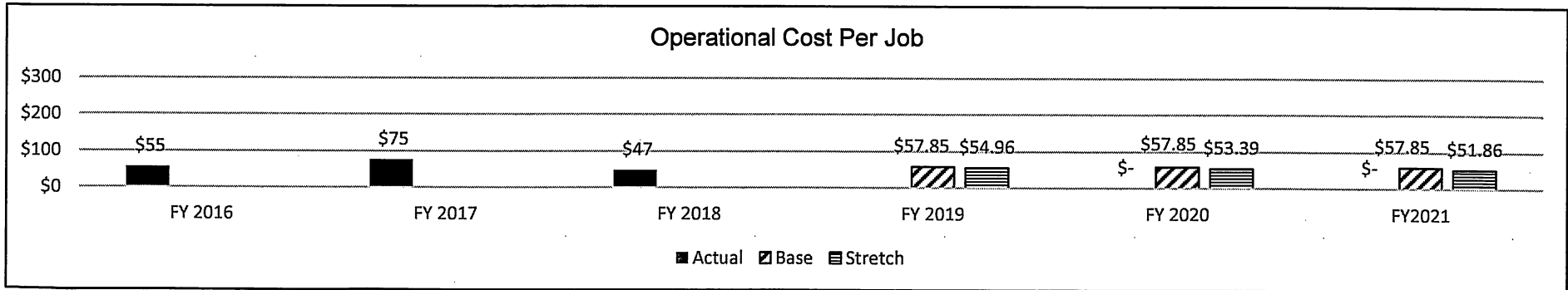
Program is found in the following core budget(s): Sales Team

2d. Provide a measure(s) of the program's efficiency.



Note 1: Measure is calculated by dividing proposed economic incentives by the committed number of jobs created.

Note 2: Base targets for FY19-21 are based on the averages of FY16-18 actuals. Stretch targets assume a 10% decrease in the state's incentive per job.



Note 1: Measure is calculated by dividing Sales Team direct outreach budget by the number of jobs included in committed accepted proposals and program enrollments in support of growth opportunities. Projected committed jobs for FY19 is the average of previous three years increasing at 3% annually.

Note 2: Sales Team direct outreach budget estimates an annual increase of 2%. Base targets for FY19-21 are based on average of FY16-18 and maintained for FY19-21. Stretch targets include 5%

PROGRAM DESCRIPTION

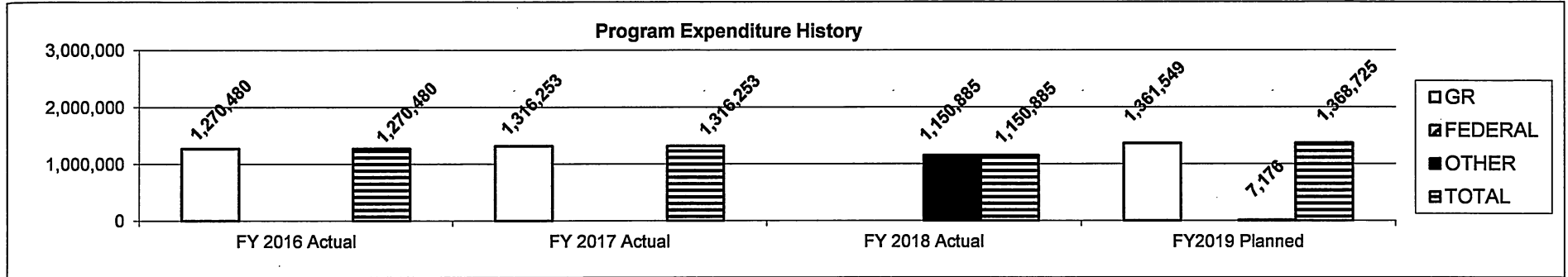
Department: Economic Development

HB Section(s): N/A

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



FY16-17: Economic Development Administrative Revolving Fund (0547).

FY18: Economic Development Advancement Fund (0783) and Economic Development Administrative Revolving Fund (0547).

FY19: Economic Development Administrative Revolving Fund (0547)

4. What are the sources of the "Other " funds?

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

No

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>41965C</u>
Division: Business and Community Services	
Core: Finance Team	HB Section <u>N/A</u>

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request					FY 2020 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	863,879	0	44,702	908,581	PS	0	0	0	0
EE	107,318	0	3,890	111,208	EE	0	0	0	0
PSD	5,000	0	0	5,000	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	976,197	0	48,592	1,024,789	Total	0	0	0	0
FTE	18.52	0.00	1.00	19.52	FTE	0.00	0.00	0.00	0.00
Est. Fringe	496,798	0	26,233	523,031	Est. Fringe	0	0	0	0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Supplemental Downtown Development (0766)

Other Funds:

2. CORE DESCRIPTION

Under DED's reorganization this Core funding has been transferred to the Business and Community Solutions and Regional Engagement Divisions.

The Finance Team, within the Division of Business and Community Services (BCS), is responsible for evaluating community projects for state financial assistance and packaging incentive proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processing large volumes of financial program applications including tax credits, loans and grants.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional, technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

3. PROGRAM LISTING (list programs included in this core funding)

Finance Team

CORE DECISION ITEM

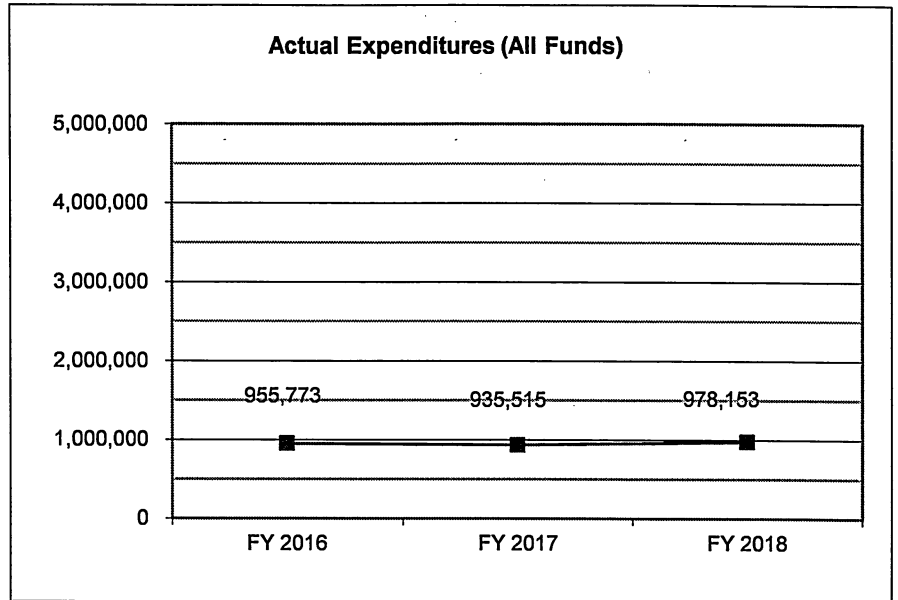
Department: Economic Development
Division: Business and Community Services
Core: Finance Team

Budget Unit 41965C

HB Section N/A

4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	1,000,264	1,017,944	1,017,944	1,024,789
Less Reverted (All Funds)	(28,587)	(29,092)	(18,946)	(29,286)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	971,677	988,852	998,998	995,503
Actual Expenditures (All Funds)	955,773	935,515	978,153	N/A
Unexpended (All Funds)	15,904	53,337	20,845	N/A
Unexpended, by Fund:				
General Revenue	10,960	47,306	3,222	N/A
Federal	0	0	0	N/A
Other	4,944	6,031	17,623	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
FINANCE**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	19.52	863,879	0	44,702	908,581	
	EE	0.00	107,318	0	3,890	111,208	
	PD	0.00	5,000	0	0	5,000	
	Total	19.52	976,197	0	48,592	1,024,789	
DEPARTMENT CORE REQUEST							
	PS	19.52	863,879	0	44,702	908,581	
	EE	0.00	107,318	0	3,890	111,208	
	PD	0.00	5,000	0	0	5,000	
	Total	19.52	976,197	0	48,592	1,024,789	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Core Reallocation	1985 8389	PS	(1.00)	0	0	(44,702)	(44,702) Reallocated to various divisions.
Core Reallocation	1985 2407	PS	(18.52)	(863,879)	0	0	(863,879) Reallocated to various divisions.
Core Reallocation	1985 2410	EE	0.00	(107,318)	0	0	(107,318) Reallocated to various divisions.
Core Reallocation	1985 8390	EE	0.00	0	0	(3,890)	(3,890) Reallocated to various divisions.
Core Reallocation	1985 2410	PD	0.00	(5,000)	0	0	(5,000) Reallocated to various divisions.
	NET GOVERNOR CHANGES		(19.52)	(976,197)	0	(48,592)	(1,024,789)
GOVERNOR'S RECOMMENDED CORE							
	PS	0.00	0	0	0	0	
	EE	0.00	0	0	0	0	
	PD	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	

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DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR
FINANCE									
CORE									
PERSONAL SERVICES									
GENERAL REVENUE	609,359	13.26	863,879	18.52	863,879	18.52	0	0.00	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	44,352	1.00	44,702	1.00	44,702	1.00	0	0.00	0.00
ECON DEVELOP ADVANCEMENT FUND	221,371	5.04	0	0.00	0	0.00	0	0.00	0.00
TOTAL - PS	875,082	19.30	908,581	19.52	908,581	19.52	0	0.00	0.00
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	107,318	0.00	107,318	0.00	0	0.00	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	255	0.00	3,890	0.00	3,890	0.00	0	0.00	0.00
ECON DEVELOP ADVANCEMENT FUND	92,663	0.00	0	0.00	0	0.00	0	0.00	0.00
TOTAL - EE	92,918	0.00	111,208	0.00	111,208	0.00	0	0.00	0.00
PROGRAM-SPECIFIC									
GENERAL REVENUE	0	0.00	5,000	0.00	5,000	0.00	0	0.00	0.00
ECON DEVELOP ADVANCEMENT FUND	10,153	0.00	0	0.00	0	0.00	0	0.00	0.00
TOTAL - PD	10,153	0.00	5,000	0.00	5,000	0.00	0	0.00	0.00
TOTAL	978,153	19.30	1,024,789	19.52	1,024,789	19.52	0	0.00	0.00
Pay Plan FY19-Cost to Continue - 0000013									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	6,495	0.00	0	0.00	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	350	0.00	0	0.00	0.00
TOTAL - PS	0	0.00	0	0.00	6,845	0.00	0	0.00	0.00
TOTAL	0	0.00	0	0.00	6,845	0.00	0	0.00	0.00
Delta Regional Authority Dues - 1419005									
PROGRAM-SPECIFIC									
GENERAL REVENUE	0	0.00	0	0.00	155,164	0.00	0	0.00	0.00
TOTAL - PD	0	0.00	0	0.00	155,164	0.00	0	0.00	0.00
TOTAL	0	0.00	0	0.00	155,164	0.00	0	0.00	0.00
GRAND TOTAL	\$978,153	19.30	\$1,024,789	19.52	\$1,186,798	19.52	\$0	0.00	0.00

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DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
FINANCE								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	13,829	0.44	4,163	0.25	4,163	0.25	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	110,214	3.35	164,593	4.85	164,593	4.85	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	123,275	3.11	95,465	2.61	95,465	2.61	0	0.00
ECONOMIC DEV INCENTIVE SPC III	482,031	10.42	567,454	10.59	567,454	10.59	0	0.00
RESEARCH MANAGER B1	7,191	0.13	0	0.00	0	0.00	0	0.00
RESEARCH MANAGER B2	9,309	0.13	0	0.00	0	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	115,866	1.60	70,368	1.15	70,368	1.15	0	0.00
DIVISION DIRECTOR	13,367	0.12	6,053	0.06	6,053	0.06	0	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	485	0.01	485	0.01	0	0.00
TOTAL - PS	875,082	19.30	908,581	19.52	908,581	19.52	0	0.00
TRAVEL, IN-STATE	3,715	0.00	6,418	0.00	6,418	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	14,855	0.00	14,855	0.00	0	0.00
FUEL & UTILITIES	0	0.00	8,018	0.00	8,018	0.00	0	0.00
SUPPLIES	5,178	0.00	10,331	0.00	10,331	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	19,585	0.00	10,757	0.00	10,757	0.00	0	0.00
COMMUNICATION SERV & SUPP	5,771	0.00	17,224	0.00	17,224	0.00	0	0.00
PROFESSIONAL SERVICES	48,330	0.00	27,158	0.00	27,158	0.00	0	0.00
M&R SERVICES	6,222	0.00	901	0.00	901	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	3,000	0.00	3,000	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	2,519	0.00	2,519	0.00	0	0.00
OTHER EQUIPMENT	4,070	0.00	1,018	0.00	1,018	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1,000	0.00	1,000	0.00	0	0.00
BUILDING LEASE PAYMENTS	18	0.00	751	0.00	751	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	2,080	0.00	2,080	0.00	0	0.00
MISCELLANEOUS EXPENSES	29	0.00	3,178	0.00	3,178	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	2,000	0.00	2,000	0.00	0	0.00
TOTAL - EE	92,918	0.00	111,208	0.00	111,208	0.00	0	0.00

DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
FINANCE								
CORE								
PROGRAM DISTRIBUTIONS	10,153	0.00	5,000	0.00	5,000	0.00	0	0.00
TOTAL - PD	10,153	0.00	5,000	0.00	5,000	0.00	0	0.00
GRAND TOTAL	\$978,153	19.30	\$1,024,789	19.52	\$1,024,789	19.52	\$0	0.00
GENERAL REVENUE	\$609,359	13.26	\$976,197	18.52	\$976,197	18.52		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$368,794	6.04	\$48,592	1.00	\$48,592	1.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

1a. What strategic priority does this program address?

Grow Missouri's Businesses and Empower Missouri's Communities

1b. What does this program do?

- The Division of Business and Community Services Finance Team administers programs designed to encourage redevelopment, community development and business development to grow Missouri businesses and empower Missouri's communities.
- Redevelopment programs empower communities by incenting private investment using tax credits to build stronger and more resilient communities through the cleanup and revitalization of a community's facilities/infrastructure and preserving the State's historic buildings/homes.
- Community Development programs empower communities by incenting not-for-profits to create public/private partnerships where organizations leverage private dollars using state tax credits to benefit Missouri citizens. These programs provide: workforce training, youth development services, physical revitalization, crime prevention, and academic supports to primarily endangered communities and populations.
- Business Development programs grow businesses by incenting companies to locate or expand in the State of Missouri and create new jobs and increase average wages, as well as retain jobs and businesses in the State that would otherwise relocate, using tax credits and retention of withholdings.

2a. Provide an activity measure(s) for the program.

Community Development and Redevelopment Projects

	FY2016		FY2017		FY 2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Projects Authorized	N/A	411	N/A	318	N/A	481	408	409	410
Amount of Incentives Authorized	N/A	\$120M	N/A	\$231M	N/A	\$194M	\$194M	\$173.5M	\$173.5M
Number of Tax Credit Certificates Issued*	N/A	4,970	N/A	5,258	N/A	4,628	5,060	5,066	4,959
Amount of Incentives Issued	N/A	\$103M	N/A	\$117M	N/A	\$84M	\$151M	\$142M	\$142M

Business Development Projects

	FY2016		FY2017		FY 2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Projects Authorized	N/A	168	N/A	169	N/A	158	149	151	151
Amount of Incentives Authorized	N/A	\$120.5M	N/A	\$164M	N/A	\$195M	\$182M	\$194M	\$195.5M
Number of Tax Credit Certificates Issued*	N/A	290	N/A	222	N/A	167	192	167	153
Amount of Incentives Issued	N/A	\$119M	N/A	\$147M	N/A	\$134M	\$162M	\$200M	\$204M

Note 1: The numbers for the community and redevelopment (empowering communities) are representative of 18 programs, the largest of which are Brownfield Redevelopment, Historic Preservation, Neighborhood Assistance, and Youth Opportunities.

Note 2: The numbers for Business Development (growing businesses) are representative of 5 programs, the largest of which is Missouri Works.

Note 3: This is a new measure; therefore, Projected data for FY16-FY18 is not available.

Note 4: Used the average for the past 3 years for projections where caps are met and projected based on known information and history for other programs. There is a cap on most programs and numbers will fluctuate based on the type of projects that apply.

*This number includes every certificate issued, which could mean the same company or organization is issued multiple certificates in a given year.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

2b. Provide a measure(s) of the program's quality.

	FY2018	FY2019	FY2020	FY2021
	Actual	Projected	Projected	Projected
Customers Satisfied with Knowledge of Finance Team Staff	87.2%	90%	91%	92%
Customers Satisfied with Assistance Received from Finance Team Staff	90.1%	92%	92%	92%
Customers Satisfied with Ease of Application Process & Forms	70.3%	73%	78%	80%

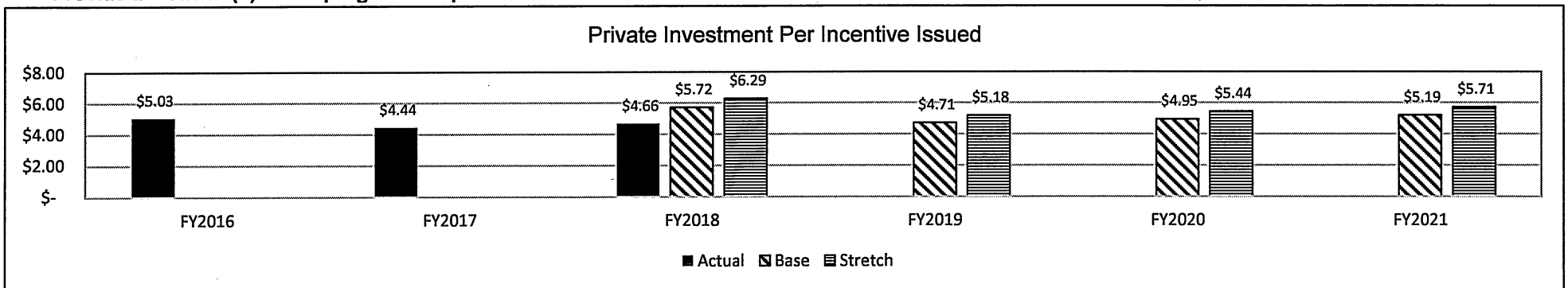
Note 1: 149 customers responded to the satisfaction survey.

Note 2: Results of customer survey depicts percentage of respondents that were somewhat or very satisfied with service of the Finance Team.

Note 3: First year of survey, so no previous year results available.

Note 4: Staff will continue to strive to provide good customer service. Staff will also continue to look for ways to streamline and review the application process while still complying with state regulations.

2c. Provide a measure(s) of the program's impact.



Note 1: Amount of Actual Private Investment compared to \$1 of benefits issued by the Finance Team for all Redevelopment, Community Development and Business Development projects.

Note 2: The Base target is calculated on a 3-year prior average and the Stretch is a 10% increase, then increased the stretch goals an additional 5% for FY20 and 21.

Note 3: This is a new measure; therefore, Projected data for FY16 and FY17 is not available.

Note 4: Some of the programs that require investment are sunsetting and may negatively impact the numbers going forward. In the programs that require reporting of investment, companies always reported investment. In programs that do not require investment, we do not always get the investment numbers.

PROGRAM DESCRIPTION

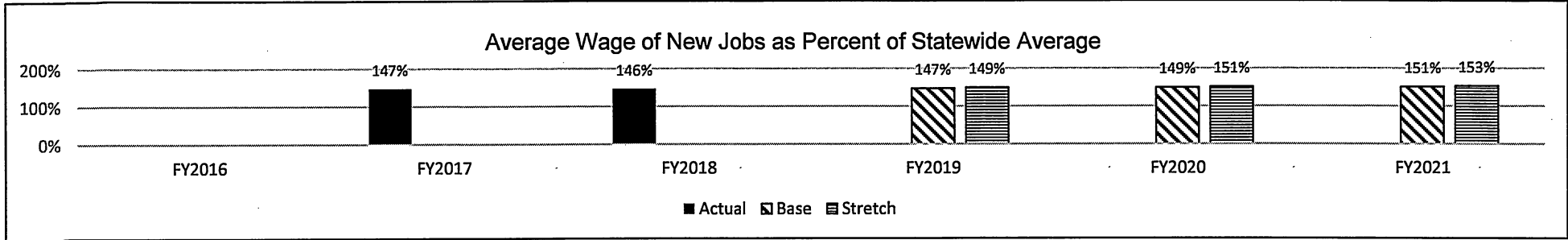
Department: Economic Development

HB Section(s): N/A

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

2c. Provide a measure(s) of the program's impact (continued).



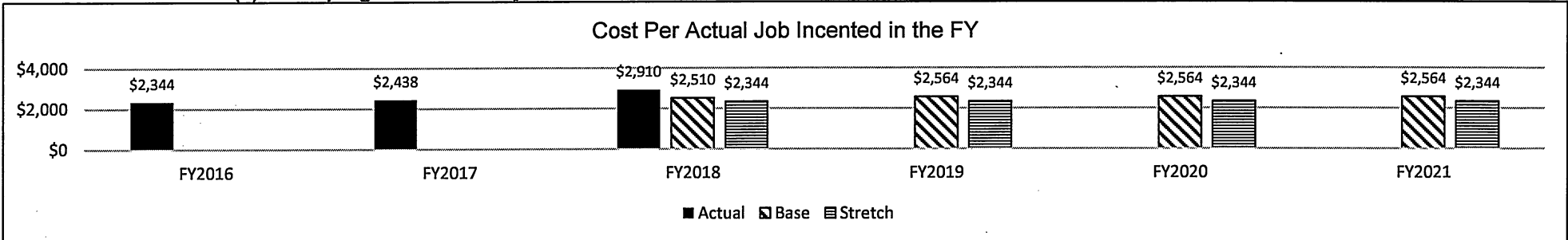
Note 1: Average wages paid to actual new jobs for which we have average wage data as a percent of the statewide average wage.

Note 2: The Base target is calculated as the highest of the 2 years of data, then increasing by 2% each year, and the Stretch target is calculated as the highest year plus 2% each year.

Note 3: This is a new measure; therefore, data for FY16 and FY17 Projected is not available. In addition, FY16 Actual data is not available.

Note 4: Statewide Average Wage for FY2017=\$46,000, FY2018=\$46,564

2d. Provide a measure(s) of the program's efficiency.



Note 1: Includes both new and retention business projects and is calculated by taking the dollar amount of incentives issued over the number of actual jobs created or retained.

Note 2: The Base target is calculated on the 3 year average, and the Stretch target is calculated as the least amount paid per job in the previous 3 years. Used same base and stretch targets, because the goal would be to continue to maintain the similar costs/job.

Note 3: This is a new measure; therefore, Projected data for FY16 and FY17 is not available.

PROGRAM DESCRIPTION

Department: Economic Development

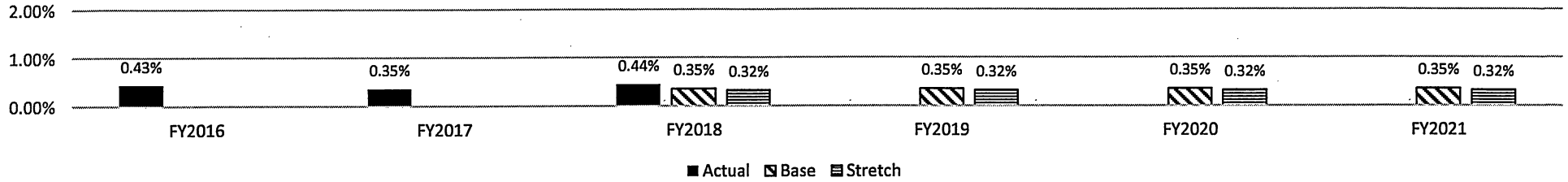
HB Section(s): N/A

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

2d. Provide a measure(s) of the program's efficiency (continued).

Administrative Expenditures as a Percentage of Total Program Incentives Issued



Note1: Administrative costs of the Finance Team as compared to Total Incentives Issued in Finance Programs. This number does not include any costs for services provided by MERIC or Division of Administration that contribute resources to the team.

Note 2: This is a new measure; therefore, data for FY16 and FY17 Projected is not available.

Note 3: .353% is a very low cost to issued ratio, therefore, it was assumed that the base would remain the same. The Stretch goal was decreased by 10% since that is similar to the decrease between the previous years.

PROGRAM DESCRIPTION

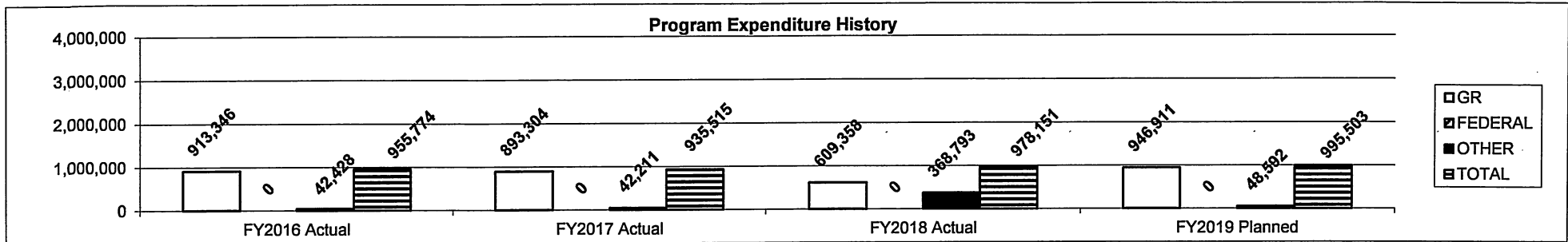
Department: Economic Development

HB Section(s): N/A

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

- FY16-FY17: State Supplemental Downtown Development Fund (0766).
- FY18: Economic Development Advancement Fund (0783) and State Supplemental Downtown Development Fund (0766).
- FY19: State Supplemental Downtown Development Fund (0766).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo. establishes the Department of Economic Development and its divisions.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

NEW DECISION ITEM
RANK: _____ **OF** _____

Department: Economic Development	Budget Unit 41965C
Division: Business & Community Services	
DI Name: Delta Regional Authority Dues DI#1419005	HB Section N/A

1. AMOUNT OF REQUEST

	FY 2020 Budget Request				E		FY 2020 Governor's Recommendation				E
	GR	Federal	Other	Total			GR	Federal	Other	Total	
PS	0	0	0	0		PS	0	0	0	0	
EE	0	0	0	0		EE	0	0	0	0	
PSD	155,164	0	0	155,164		PSD	0	0	0	0	
TRF	0	0	0	0		TRF	0	0	0	0	
Total	155,164	0	0	155,164		Total	0	0	0	0	
FTE	0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: _____ Other Funds: _____

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Transfer funding from Department of Agriculture to Economic Development	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This New Decision Item is being requested to transfer the Delta Regional Authority (DRA) Organizational Dues from the Department of Agriculture's House Bill 2006, Section 6.030 and move it to the Department of Economic Development's (DED) House Bill 2007, Section 7.015. DED is requesting to transfer the appropriation to DED's budget because the DRA program is a federal economic development program and as a member of the DRA, the state of Missouri has access to over \$1.2 million in federal grants. DED currently evaluates DRA grant applications and makes recommendations to the Governor; therefore, is appropriate to transfer the payment of dues under DED as well. Currently, the dues are paid from the Agriculture Protection Fund (0970) which is a fee fund specific to the Department of Agriculture. DED is requesting General Revenue if this item is moved to House Bill 2007.

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development	Budget Unit 41965C
Division: Business & Community Services	
DI Name: Delta Regional Authority Dues DI#1419005	HB Section N/A

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The DRA works to improve regional economic opportunities by helping to create jobs, build communities, and improve the lives of the 10 million people who reside in the 252 counties and parishes of the eight-state Delta region. The DRA fosters local and regional partnerships that address economic and social challenges to ultimately strengthen the distressed Delta economy and the quality of life for Delta residents.

Established in 2000 by Congress, the Delta Regional Authority makes strategic investments of federal appropriations into the physical and human infrastructure of Delta communities. Through the States' Economic Development Assistance (EDA) Program, these investments help to improve transportation and basic public infrastructure and to strengthen our workforce development system and local business environments. The DRA supports job creation and economic development through innovative approaches to growing local and regional leadership, increasing access to quality healthcare, and boosting opportunities for entrepreneurs to obtain affordable capital.

In FY2017, Missouri approved 6 DRA projects, made a total investment of \$2.75 million, created/retained 323 jobs and trained 176 people. The EDA distressed counties in the Authority area are: Bollinger, Butler, Carter, Crawford, Dent, Douglas, Dunklin, Howell, Iron, Madison, Mississippi, New Madrid, Oregon, Ozark, Pemiscot, Perry, Phelps, Reynolds, Ripley, Ste. Genevieve, St. Francois, Scott, Shannon, Stoddard, Texas, Washington, Wayne, and Wright.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req		Dept Req		Dept Req		Dept Req		Dept Req	
	GR	Dept Req	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time	
	DOLLARS	GR	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
Total PS	0		0.0	0	0.0	0	0.0	0	0.0	0
Total EE	0			0		0		0		0
Program Distributions	155,164							155,164		
Total PSD	155,164			0		0		155,164		0
Transfers										
Total TRF	0			0		0		0		0
Grand Total	155,164		0.0	0	0.0	0	0.0	155,164	0.0	0

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development	Budget Unit 41965C
Division: Business & Community Services	
DI Name: Delta Regional Authority Dues DI#1419005	HB Section N/A

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers							0		
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit <u>41965C</u>
Division: Business & Community Services	
DI Name: Delta Regional Authority Dues DI#1419005	HB Section <u>N/A</u>

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

- Number of communities assisted through DRA funding.
- Amount of grant funds awarded in Missouri.
- Amount of eligible regional planning commissions who have DRA assisted projects per year.
- Number of projects approved for funding assistance.

6b. Provide a measure(s) of the program's quality.

- DED will establish a satisfaction survey to measure the customer experience based on customer expectations.
- Percent of projects funded that align with state of Missouri priorities.

6c. Provide a measure(s) of the program's impact.

- Amount of leveraged funds the awarded projects are able to attract.
- Number of job commitments projected per funded project.
- Number of beneficiaries directly impacted.
- Number of families affected.

6d. Provide a measure(s) of the program's efficiency.

- Cost per beneficiary served.
- Ratio of State of Missouri DRA dues compared to grant dollars awarded to Missouri projects.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

- DED will consistently engage with regional planning commissions in the delta region to better understand regional needs and opportunities.
- Improved alignment with regional contacts to provide additional technical assistance.
- Utilize existing relationships of DED's local partners to provide a more comprehensive approach to community needs.
- Utilize a scoring system to review applications based on need, capacity, impact, leverage ratio, and consistency with state plan.

DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
FINANCE								
Delta Regional Authority Dues - 1419005								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	155,164	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	155,164	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$155,164	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$155,164	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42385C</u>
Division: Workforce Development	
Core: Workforce Autism	HB Section <u>N/A</u>

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request					FY 2020 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	200,000	0	0	200,000	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	200,000	0	0	200,000	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

2. CORE DESCRIPTION

Under DED's reorganization this Core funding was transferred to the Department of Higher Education, Division of Workforce Development.

For the provision of workforce transition services, independent living skills, and life skills training for the autistic population in Southeastern Missouri.

3. PROGRAM LISTING (list programs included in this core funding)

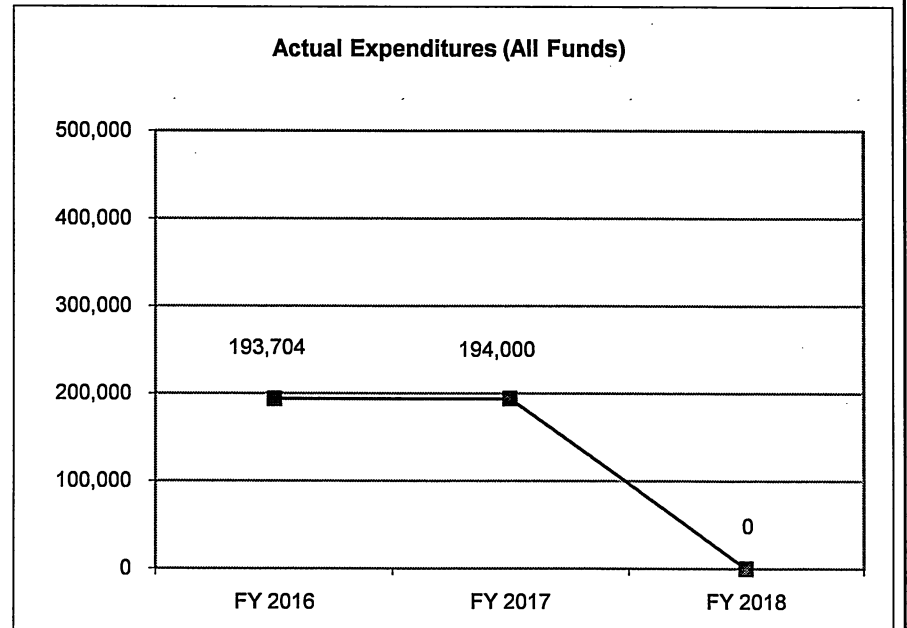
Workforce Autism Project

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42385C
Division: Workforce Development	
Core - Workforce Autism	HB Section N/A

4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	200,000	500,000	0	200,000
Less Reverted (All Funds)	(6,000)	(6,000)	0	
Less Restricted (All Funds)*	0	(300,000)	0	0
Budget Authority (All Funds)	194,000	194,000	0	200,000
Actual Expenditures (All Funds)	193,704	194,000	0	N/A
Unexpended (All Funds)	296	0	0	N/A
Unexpended, by Fund:				
General Revenue	296	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
		(1)		



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funding restricted including \$300,000 for Workforce Autism.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
WORKFORCE AUTISM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	200,000	0	0	200,000	
	Total	0.00	200,000	0	0	200,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	200,000	0	0	200,000	
	Total	0.00	200,000	0	0	200,000	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Transfer Out	2053 0932	PD	0.00	(200,000)	0	0	(200,000) Transferred to DHE.
	NET GOVERNOR CHANGES		0.00	(200,000)	0	0	(200,000)
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	

DED - BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund								
WORKFORCE AUTISM								
CORE								
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL - PD	0	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL	0	0.00	200,000	0.00	200,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$200,000	0.00	\$200,000	0.00	\$0	0.00

DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE AUTISM								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL - PD	0	0.00	200,000	0.00	200,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$200,000	0.00	\$200,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$200,000	0.00	\$200,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: Workforce Autism Project

Program is found in the following core budget(s): Workforce Autism

1a. What strategic priority does this program address?

Develop Missouri's Talent

1b. What does this program do?

This program is designed for the autistic population in Missouri to gain workforce transition services, independent living skills, life skills training, and identifying career pathways through utilizing the assessment model developed by the Tailor Institute located in Southeast Missouri. The goal is to identify and find employment for the autistic population in Missouri.

2a. Provide an activity measure(s) for the program.

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
New Participants	N/A	14	N/A	15	N/A	N/A	16	17	18
Placed in Employment	N/A	12	N/A	7	N/A	N/A	8	9	10

Note 1: The program was not funded in FY18.

Note 2: Employment is paid at minimum wage.

Note 3: The data was provided by the sub-recipient, Tailor Institute.

2b. Provide a measure(s) of the program's quality.

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Employer Satisfaction Rate	N/A	80%	N/A	80%	N/A	N/A	85%	90%	95%

Note 1: The data was provided by the sub-recipient, Tailor Institute.

PROGRAM DESCRIPTION

Department: Economic Development

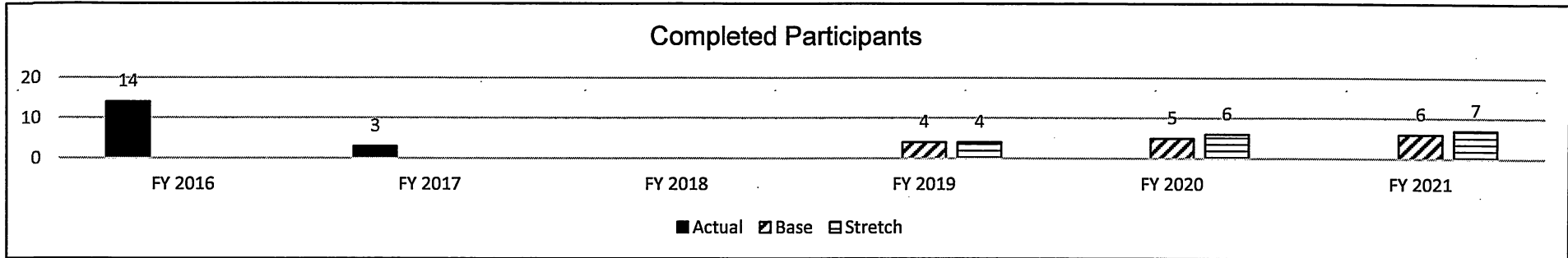
HB Section(s): N/A

Program Name: Workforce Autism Project

Program is found in the following core budget(s): Workforce Autism

2c. Provide a measure(s) of the program's impact.

Completed Participants

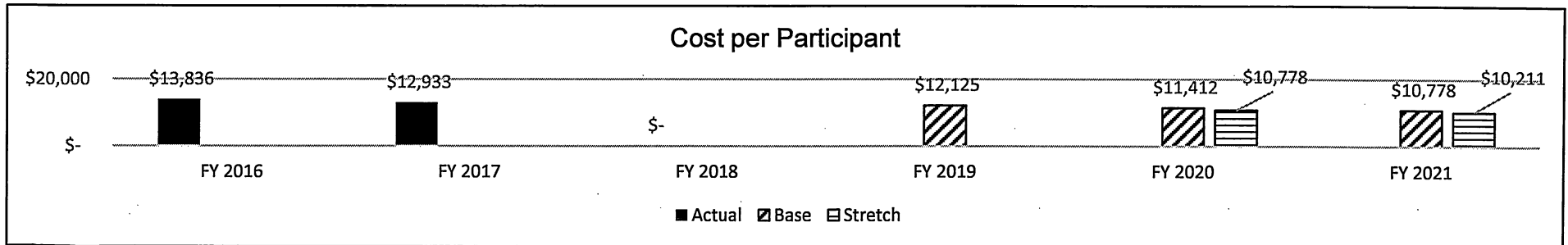


Note 1: This program has participants who begin the program and exit the program at different stages and times. This program also places participants in employment.

Note 2: The program was not funded in FY18.

2d. Provide a measure(s) of the program's efficiency.

Cost per Participant



Note 1: The data was provided by the sub-recipient, Tailor Institute.

Note 2: The program was not funded in FY18.

PROGRAM DESCRIPTION

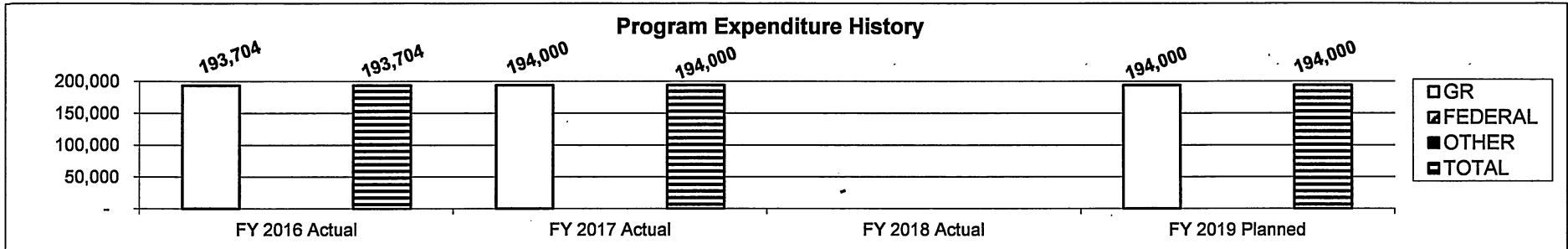
Department: Economic Development

HB Section(s): N/A

Program Name: Workforce Autism Project

Program is found in the following core budget(s): Workforce Autism

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note 1: Planned expenditures in FY19 reflect 3% Governor's Reserve.

Note 2: The program was not funded in FY18.

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

N/A

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

Department: Economic Development	Budget Unit: 42380C
Division: Workforce Development	
Core: Workforce Administration	HB Section: N/A

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	16,042,036	396,189	16,438,225
EE	0	2,909,803	81,389	2,991,192
PSD	0	595,226	0	595,226
TRF	0	0	0	0
Total	0	19,547,065	477,578	20,024,643
FTE	0.00	413.72	8.00	421.72

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	4,888,008	120,719	5,008,727
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Works Job Development Fund - Fund 0600
 Note:

Other Funds:
 Note:

2. CORE DESCRIPTION

Under DED's reorganization the majority of Federal funding was transferred to the Department of Higher Education, Division of Workforce Development. The Other funds and a small portion of Federal was transferred to the Missouri One Start and Regional Engagement Divisions.

Division of Workforce Development (DWD) administers employment and training programs authorized and funded by the federal government. The funds are provided to carry out programs required by the Workforce Innovation and Opportunity Act, the Wagner-Peyser Act, the Trade Adjustment Assistance Act, Veterans' Employment and Training Services, and other federal employment and training programs that complement the workforce system. The programs and services provided through these funding sources include, but are not limited to, job search assistance to connect job seekers with employment opportunities, job preparation activities, work based learning and skill training for eligible adults, dislocated workers, veterans, UI claimants, and youth. In addition, DWD administers state funded industry training programs, under the name Missouri Works Training, which provides employers with funding assistance to upgrade workers skills. This core supports the personal service and expense and equipment costs to operate these programs. This core also includes funding for the Show Me Heroes Program which promotes the hiring of veterans and provides on-the-job training opportunities to military and National Guard members returned from deployment or separated from active duty.

3. PROGRAM LISTING (list programs included in this core funding)

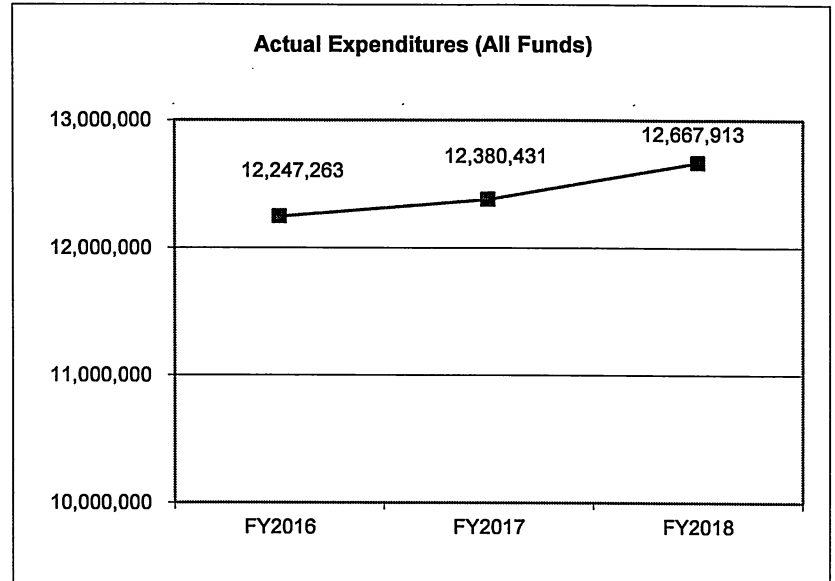
Workforce Administration

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42380C</u>
Division: Workforce Development	
Core: Workforce Administration	HB Section <u>N/A</u>

4. FINANCIAL HISTORY

	FY2016 Actual	FY2017 Actual	FY2018 Actual	FY2019 Current Yr.
Appropriation (All Funds)	21,549,073	21,888,061	19,888,111	20,024,643
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	21,549,073	21,888,061	19,888,111	20,024,643
Actual Expenditures (All Funds)	12,247,263	12,380,431	12,667,913	N/A
Unexpended (All Funds)	9,301,810	9,507,630	7,220,198	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	9,156,866	9,263,555	7,101,502	N/A
Other	144,944	244,075	118,696	N/A
	(1)	(1)	(1)	



*Restricted amount is as of:

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Lapse due to vacancies and reductions in PS expenditures due to retirements.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
WORKFORCE DEVELOPMENT**

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		PS	421.72	0	16,042,036	396,189	16,438,225	
		EE	0.00	0	2,909,803	81,389	2,991,192	
		PD	0.00	0	595,226	0	595,226	
		Total	421.72	0	19,547,065	477,578	20,024,643	
DEPARTMENT CORE REQUEST								
		PS	421.72	0	16,042,036	396,189	16,438,225	
		EE	0.00	0	2,909,803	81,389	2,991,192	
		PD	0.00	0	595,226	0	595,226	
		Total	421.72	0	19,547,065	477,578	20,024,643	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS								
Transfer Out	2038 0584	PS	(318.92)	0	(15,344,116)	0	(15,344,116)	Transfer to DHE and reallocated to new division.
Transfer Out	2038 2190	EE	0.00	0	(2,822,403)	0	(2,822,403)	Transfer to DHE and reallocated to new division.
Transfer Out	2038 2190	PD	0.00	0	(95,226)	0	(95,226)	Transfer to DHE and reallocated to new division.
Transfer Out	2038 3048	PD	0.00	0	(500,000)	0	(500,000)	Transfer to DHE and reallocated to new division.
Core Reduction	2038 0584	PS	(73.09)	0	0	0	0	Transfer to DHE and reallocated to new division.
Core Reallocation	2038 2300	PS	(8.00)	0	0	(396,189)	(396,189)	Transfer to DHE and reallocated to new division.
Core Reallocation	2038 0584	PS	(21.71)	0	(697,920)	0	(697,920)	Transfer to DHE and reallocated to new division.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
WORKFORCE DEVELOPMENT**

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS								
Core Reallocation	2038 2190	EE	0.00	0	(87,400)	0	(87,400)	Transfer to DHE and reallocated to new division.
Core Reallocation	2038 2323	EE	0.00	0	0	(81,389)	(81,389)	Transfer to DHE and reallocated to new division.
NET GOVERNOR CHANGES			(421.72)	0	(19,547,065)	(477,578)	(20,024,643)	
GOVERNOR'S RECOMMENDED CORE								
		PS	(0.00)	0	0	0	0	
		EE	0.00	0	0	0	0	
		PD	0.00	0	0	0	0	
		Total	(0.00)	0	0	0	0	

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DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR
WORKFORCE DEVELOPMENT									
CORE									
PERSONAL SERVICES									
DIV JOB DEVELOPMENT & TRAINING	10,988,319	286.91	16,042,036	413.72	16,042,036	413.72	0	0.00	0.00
MISSOURI ONE START JOB DEVELOPMENT	282,225	5.50	396,189	8.00	396,189	8.00	0	0.00	0.00
TOTAL - PS	11,270,544	292.41	16,438,225	421.72	16,438,225	421.72	0	0.00	0.00
EXPENSE & EQUIPMENT									
DIV JOB DEVELOPMENT & TRAINING	1,244,489	0.00	2,909,803	0.00	2,909,803	0.00	0	0.00	0.00
MISSOURI ONE START JOB DEVELOPMENT	35,201	0.00	81,389	0.00	81,389	0.00	0	0.00	0.00
TOTAL - EE	1,279,690	0.00	2,991,192	0.00	2,991,192	0.00	0	0.00	0.00
PROGRAM-SPECIFIC									
DIV JOB DEVELOPMENT & TRAINING	14,804	0.00	95,226	0.00	95,226	0.00	0	0.00	0.00
SHOW-ME HEROES	64,339	0.00	500,000	0.00	500,000	0.00	0	0.00	0.00
MISSOURI ONE START JOB DEVELOPMENT	38,536	0.00	0	0.00	0	0.00	0	0.00	0.00
TOTAL - PD	117,679	0.00	595,226	0.00	595,226	0.00	0	0.00	0.00
TOTAL	12,667,913	292.41	20,024,643	421.72	20,024,643	421.72	0	0.00	0.00
Pay Plan FY19-Cost to Continue - 0000013									
PERSONAL SERVICES									
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	147,112	0.00	0	0.00	0.00
MISSOURI ONE START JOB DEVELOPMENT	0	0.00	0	0.00	2,920	0.00	0	0.00	0.00
TOTAL - PS	0	0.00	0	0.00	150,032	0.00	0	0.00	0.00
TOTAL	0	0.00	0	0.00	150,032	0.00	0	0.00	0.00
GRAND TOTAL	\$12,667,913	292.41	\$20,024,643	421.72	\$20,174,675	421.72	\$0	0.00	0.00

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DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE DEVELOPMENT								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	149,340	4.46	289,802	8.00	289,802	8.00	0	0.00
OFFICE SUPPORT ASSISTANT	0	0.00	27,534	1.00	27,534	1.00	0	0.00
SR OFFICE SUPPORT ASSISTANT	45,673	1.65	136,072	4.50	136,072	4.50	0	0.00
STOREKEEPER I	58,445	1.96	29,272	1.00	29,272	1.00	0	0.00
PROCUREMENT OFCR II	11,088	0.25	0	0.00	44,352	1.00	0	0.00
ACCOUNTANT I	31,608	1.00	32,005	1.00	32,005	1.00	0	0.00
ACCOUNTING SPECIALIST I	29,615	0.73	50,350	1.00	50,350	1.00	0	0.00
ACCOUNTING SPECIALIST II	98,843	2.24	83,118	2.00	83,118	2.00	0	0.00
ACCOUNTING CLERK	17,059	0.57	26,435	1.00	26,435	1.00	0	0.00
ACCOUNTING GENERALIST I	10,614	0.33	31,997	1.00	31,997	1.00	0	0.00
ACCOUNTING GENERALIST II	50,713	1.33	82,557	2.00	82,557	2.00	0	0.00
RESEARCH ANAL II	9,927	0.25	40,026	1.00	40,026	1.00	0	0.00
RESEARCH ANAL III	48,852	1.00	49,184	1.00	49,184	1.00	0	0.00
PUBLIC INFORMATION SPEC I	0	0.00	31,957	1.00	31,957	1.00	0	0.00
PUBLIC INFORMATION SPEC II	75,279	2.15	39,302	1.00	39,302	1.00	0	0.00
PUBLIC INFORMATION COOR	61,503	1.54	45,912	1.00	45,912	1.00	0	0.00
TRAINING TECH II	42,224	1.04	83,063	2.00	83,063	2.00	0	0.00
TRAINING TECH III	62,338	1.34	92,737	2.00	92,737	2.00	0	0.00
EXECUTIVE I	0	0.00	34,863	1.00	34,863	1.00	0	0.00
EXECUTIVE II	39,708	1.00	39,875	0.00	39,875	1.00	0	0.00
PLANNER III	43,311	0.83	112,512	3.00	112,512	3.00	0	0.00
TELECOMMUN TECH II	40,416	1.00	40,733	1.00	40,733	1.00	0	0.00
MARKETING SPECIALIST I	0	0.00	82,667	3.00	82,667	3.00	0	0.00
WORKFORCE DEVELOPMENT SPEC I	5,478,835	165.33	6,084,448	232.72	6,084,448	230.72	0	0.00
WORKFORCE DEVELOPMENT SPEC II	198,464	5.68	500,055	8.00	455,703	8.00	0	0.00
WORKFORCE DEVELOPMENT SPEC III	38,304	1.00	1,229,848	22.00	1,229,848	22.00	0	0.00
WORKFORCE DEVELOPMENT SPEC IV	1,774,060	39.53	2,181,005	32.50	2,181,005	32.50	0	0.00
WORKFORCE DEVELOPMENT SUPV I	434,882	12.16	638,880	17.00	638,880	17.00	0	0.00
WORKFORCE DEVELOPMENT SUPV II	378,782	9.69	1,037,976	23.00	1,037,976	23.00	0	0.00
WORKFORCE DEVELOPMENT SUPV III	332,869	7.67	366,347	6.00	366,347	6.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B1	71,802	1.37	56,665	1.00	56,665	1.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B2	55,627	0.88	64,390	1.00	64,390	1.00	0	0.00

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DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE DEVELOPMENT								
CORE								
FISCAL & ADMINISTRATIVE MGR B3	75,881	0.98	77,589	1.00	77,589	1.00	0	0.00
RESEARCH MANAGER B2	60,057	1.00	58,119	1.00	58,119	1.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	413,148	7.38	679,263	11.00	679,263	11.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	424,243	6.82	673,373	12.00	673,373	12.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB3	153,201	1.87	164,029	2.00	164,029	2.00	0	0.00
DIVISION DIRECTOR	67,577	0.63	100,265	1.00	100,265	1.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	187,391	2.07	213,444	4.00	213,444	4.00	0	0.00
OFFICE WORKER MISCELLANEOUS	6,419	0.30	24,120	0.00	24,120	0.00	0	0.00
MISCELLANEOUS TECHNICAL	2,962	0.05	28,735	1.00	28,735	1.00	0	0.00
MISCELLANEOUS PROFESSIONAL	114,320	2.53	201,000	0.00	201,000	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	75,164	0.80	490,498	5.00	490,498	5.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	86,203	1.00	86,203	1.00	0	0.00
TOTAL - PS	11,270,544	292.41	16,438,225	421.72	16,438,225	421.72	0	0.00
TRAVEL, IN-STATE	452,310	0.00	566,500	0.00	566,500	0.00	0	0.00
TRAVEL, OUT-OF-STATE	52,864	0.00	101,873	0.00	101,873	0.00	0	0.00
FUEL & UTILITIES	0	0.00	14,865	0.00	14,865	0.00	0	0.00
SUPPLIES	135,564	0.00	513,255	0.00	513,255	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	147,314	0.00	245,772	0.00	245,772	0.00	0	0.00
COMMUNICATION SERV & SUPP	248,511	0.00	325,900	0.00	325,900	0.00	0	0.00
PROFESSIONAL SERVICES	72,487	0.00	716,099	0.00	716,099	0.00	0	0.00
HOUSEKEEPING & JANITORIAL SERV	89	0.00	10,280	0.00	10,280	0.00	0	0.00
M&R SERVICES	22,067	0.00	139,794	0.00	139,794	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	15,000	0.00	15,000	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	11,000	0.00	11,000	0.00	0	0.00
OFFICE EQUIPMENT	28,296	0.00	84,795	0.00	84,795	0.00	0	0.00
OTHER EQUIPMENT	23,334	0.00	44,715	0.00	44,715	0.00	0	0.00
PROPERTY & IMPROVEMENTS	100	0.00	25,123	0.00	25,123	0.00	0	0.00
BUILDING LEASE PAYMENTS	20,862	0.00	88,471	0.00	88,471	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	61,511	0.00	56,787	0.00	56,787	0.00	0	0.00
MISCELLANEOUS EXPENSES	14,381	0.00	28,513	0.00	28,513	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	2,450	0.00	2,450	0.00	0	0.00
TOTAL - EE	1,279,690	0.00	2,991,192	0.00	2,991,192	0.00	0	0.00

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DECISION ITEM DETAIL

Budget Unit Decision Item Budget Object Class	FY 2018 ACTUAL DOLLAR	FY 2018 ACTUAL FTE	FY 2019 BUDGET DOLLAR	FY 2019 BUDGET FTE	FY 2020 DEPT REQ DOLLAR	FY 2020 DEPT REQ FTE	FY 2020 GOV REC DOLLAR	FY 2020 GOV REC. FTE
WORKFORCE DEVELOPMENT								
CORE								
PROGRAM DISTRIBUTIONS	117,679	0.00	592,666	0.00	592,666	0.00	0	0.00
REFUNDS	0	0.00	2,560	0.00	2,560	0.00	0	0.00
TOTAL - PD	117,679	0.00	595,226	0.00	595,226	0.00	0	0.00
GRAND TOTAL	\$12,667,913	292.41	\$20,024,643	421.72	\$20,024,643	421.72	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$12,311,951	286.91	\$19,547,065	413.72	\$19,547,065	413.72		0.00
OTHER FUNDS	\$355,962	5.50	\$477,578	8.00	\$477,578	8.00		0.00

PROGRAM DESCRIPTION

Department of Economic Development

HB Section(s): N/A

Program Name: Workforce Administration

Program is found in the following core budget(s): Workforce Administration

1a. What strategic priority does this program address?

Develop Missouri's Talent

1b. What does this program do?

Workforce Administration provides:

- Support for the day-to-day oversight and the administration of federal and state funded employment and training programs such as: Veterans Services, the Workforce Innovation and Opportunity Act, Trade Adjustment Assistance, Skilled Workforce Missouri and Wagner-Peyser.
- Provides on-going implementation of new and existing and expanding employment and training programs.
- Covers the personal service and expense and equipment costs for the staff necessary to operate the job centers around the state.

2a. Provide an activity measure(s) for the program.

	FY 2016		FY 2017		FY 2018		FY 2019	FY 2020	FY 2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Total Participants Served	288,002	369,660	282,240	309,049	219,578	175,839	172,753	169,298	165,912
Participants Served-In Person	N/A	254,008	N/A	224,061	N/A	86,966	85,746	84,031	82,350
Participants Served-Online	N/A	115,652	N/A	84,988	N/A	88,873	87,007	85,267	83,562

Note 1: Number of participants served represents customers receiving a service through the Missouri Job Centers and our self serve website. The number of participants seeking services is dependent on the current state of the economy. The unemployment rate and the number of citizens on public assistance directly affects the number of participants served.

Note 2: Projections are based on the assumption the economy will remain stable and fewer customers will be in need of reemployment services.

Hours of Compliance Monitoring	FY 2018 Actual	FY 2019 Projected	FY 2020 Projected	FY 2021 Projected
Quality Assurance	3,413	3,584	3,763	3,951
Financial	576	604	634	666

Note 1: This is a new measure; therefore, FY2016 and FY2017 year data is not available.

Note 2: The sub-recipients are monitored onsite annually to ensure the funding is spent appropriately and program services are provided as prescribed by state and federal law, rules, and regulations. Various databases and source documentation are reviewed to determine compliance and to evaluate performance of sub-awards.

PROGRAM DESCRIPTION

Department of Economic Development
Program Name: Workforce Administration
Program is found in the following core budget(s): Workforce Administration

HB Section(s): N/A

2b. Provide a measure(s) of the program's quality.

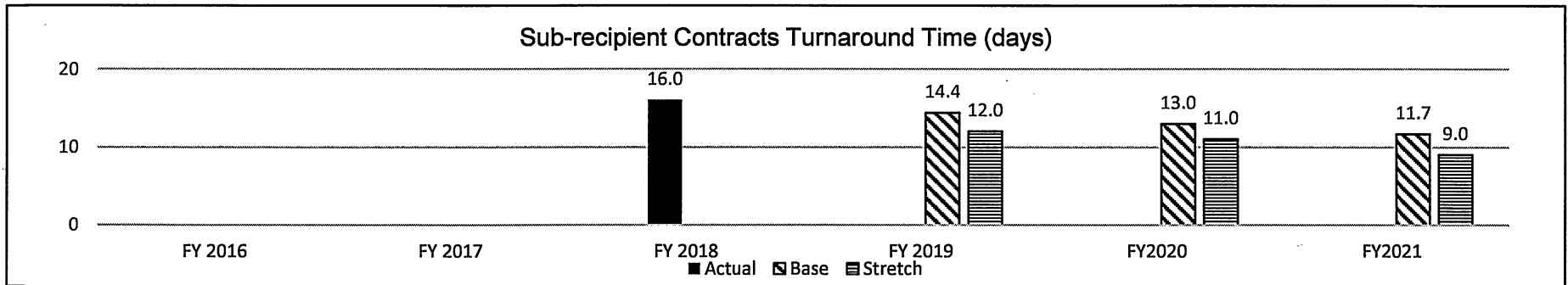
	FY2018	FY2019	FY2020	FY2021
Sub-recipient Satisfaction Rate:	65%	72%	75%	79%

Note 1: This is a new measure; therefore, FY2016 and FY2017 year data is not available.

Note 2: A Sub-Recipient is an entity the Division of Workforce Development ("DWD") subawards funding to execute programs offered through the Public Workforce System such as the Summer Youth Programs, Incumbent Worker Training, and Apprenticeship opportunities.

Note 3: Percentage of sub-recipients survey satisfied with technical assistance provided by DWD staff. 17 out of 40 sub-recipients responded to the survey.

2c. Provide a measure(s) of the program's impact.



Note 1: This is a new measure; therefore, FY2016 and FY2017 data is not available.

Note 2: This item measures the time it takes to initiate, produce, and finalize contracts to enable sub-recipients the ability to carry-out the required activities of the subaward.

PROGRAM DESCRIPTION

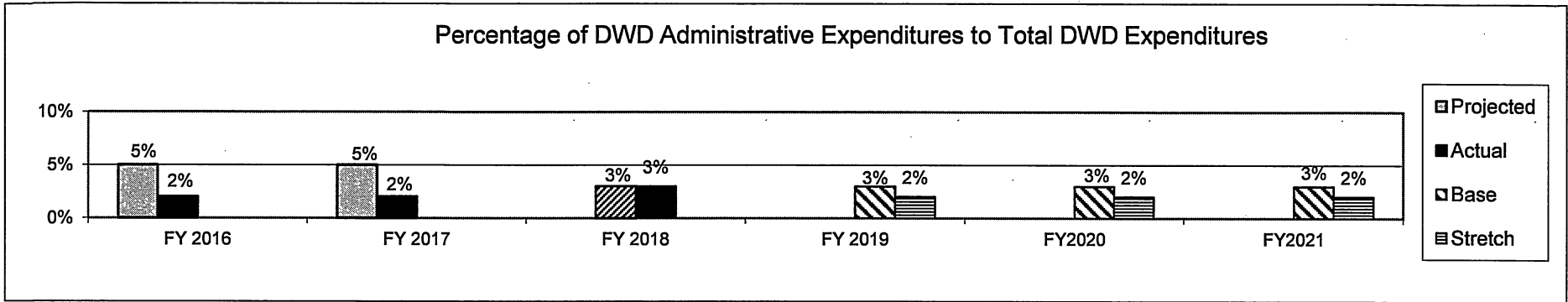
Department of Economic Development

HB Section(s): N/A

Program Name: Workforce Administration

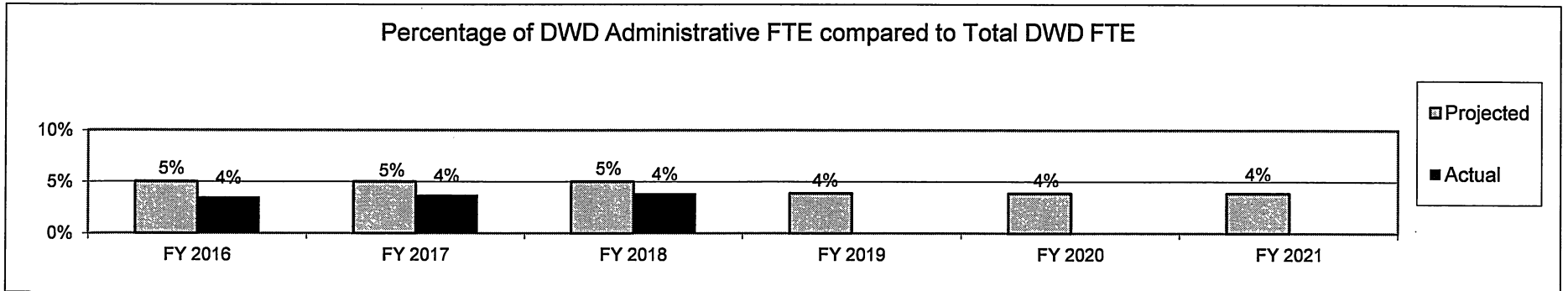
Program is found in the following core budget(s): Workforce Administration

2d. Provide a measure(s) of the program's efficiency.



Note 1: Calculation is based on DWD Admin expenditures (Director's Office and Financial Office) versus the total Division expenditures.

Note 2: Base reflects the appropriated amounts for DWD Admin and the total for DWD; Stretch reflects lowest percentage of previous three years.



Note 1: Calculation is based on DWD Admin FTE (Director's Office and Financial Office) versus the total Division FTE.

PROGRAM DESCRIPTION

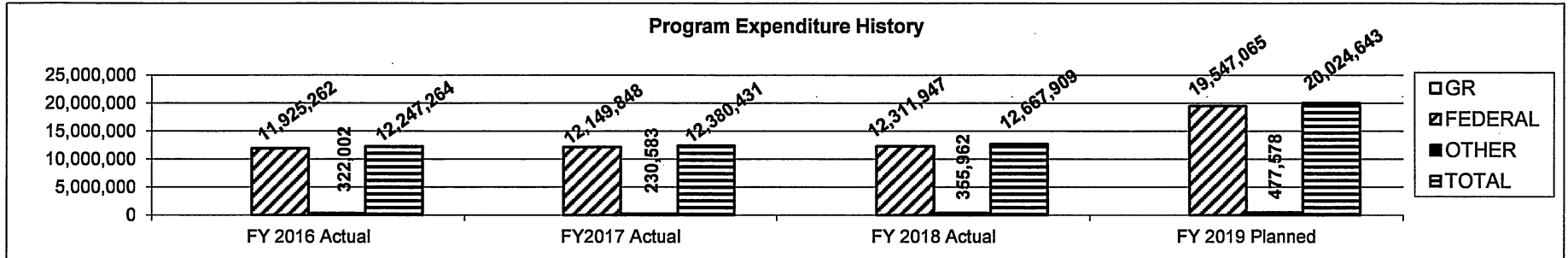
Department of Economic Development

HB Section(s): N/A

Program Name: Workforce Administration

Program is found in the following core budget(s): Workforce Administration

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

The Other funds are the MO Works Job Development Transfer to administer the Missouri Works Training Program.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Federal Statute - Public Law 113-128 and Public Law 114-27 for Trade Adjustment Assistance Reauthorization Act (TAARA) of 2015

6. Are there federal matching requirements? If yes, please explain.

None

7. Is this a federally mandated program? If yes, please explain.

Workforce Innovation and Opportunity Act, Wagner-Peyser Act/Employment Services, Jobs for Veterans State Grants (JVSG), and Trade Adjustment Assistance Reauthorization Act of 2015 programs are federally mandated. These programs are designed to assist states, local communities, businesses and job seekers in developing a skilled workforce. These programs provide job seekers with employment and training services to include job search assistance, and training to acquire and retain jobs, and to provide employers with an exceptional workforce.

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42390C</u>
Division: Workforce Development	
Core: Workforce Programs	HB Section <u>N/A</u>

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request					FY 2020 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	96,635	2,000,000	2,096,635	EE	0	0	0	0
PSD	100,000	75,703,365	0	75,803,365	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	100,000	75,800,000	2,000,000	77,900,000	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Special Employment Security Fund (0949)
Notes:

Other Funds:
Notes:

2. CORE DESCRIPTION

Under DED's reorganization this Core funding was transferred to the Department of Higher Education, Division of Workforce Development.

The Workforce Innovation and Opportunity Act (WIOA) provides the framework and funding for a national workforce preparation and employment system designed to meet the needs of businesses and job seekers. WIOA programs and services are delivered statewide through the Local Workforce Development Boards, in accordance with federal and state statutes. The State of Missouri is obligated to distribute WIOA funds to subrecipients, including the Local Workforce Development Boards. The Wagner-Peyser Act of 1933 (WP) is also administered by the division. WP funds provide labor exchange services, which are no fee employment services to individuals seeking employment and employers recruiting workers. In addition, this core supports special projects related to labor exchange, including Missouri's Certified Work Ready Communities (CWRC) initiative. The CWRC initiative helps develop a workforce with the fundamental skills required to successfully support business in today's economy, attract new business and develop a strong talent pipeline for the state's growth nationally and globally. This core also includes other federal and employment and training funds that complement the workforce system.

3. PROGRAM LISTING (list programs included in this core funding)

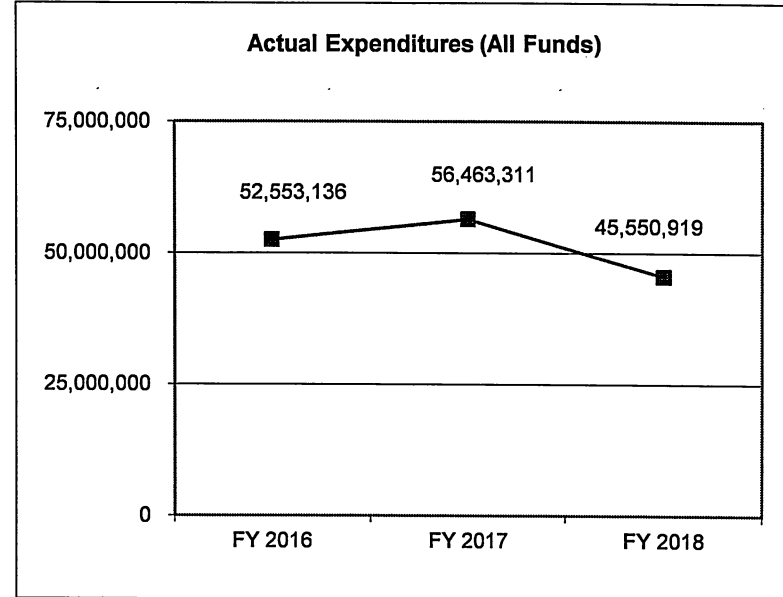
Workforce Programs

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42390C</u>
Division: Workforce Development	
Core: Workforce Programs	HB Section <u>N/A</u>

4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	93,959,293	94,059,293	77,200,000	77,897,000
Less Reverted (All Funds)	(3,000)	(4,500)	(6,000)	
Less Restricted (All Funds)*	0	(50,000)	(194,000)	
Budget Authority (All Funds)	93,956,293	94,004,793	77,000,000	77,897,000
Actual Expenditures (All Funds)	52,553,136	56,463,311	45,550,919	N/A
Unexpended (All Funds)	41,403,157	37,541,482	31,449,081	N/A
Unexpended, by Fund:				
General Revenue	1,046	806	0	N/A
Federal	40,855,079	37,540,675	31,236,101	N/A
Other	547,032	1	212,980	N/A
		(1)	(2)	



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

- NOTES:**
- (1) Funding restricted including \$50,000 for the Pre-Apprenticeship Program.
 - (2) Funding restricted including \$97,000 for the Pre-Apprenticeship Program and \$97,000 for the Certified Work Ready Community Program.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
WORKFORCE PROGRAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	0	96,635	2,000,000	2,096,635	
	PD	0.00	100,000	75,703,365	0	75,803,365	
	Total	0.00	100,000	75,800,000	2,000,000	77,900,000	
DEPARTMENT CORE REQUEST							
	EE	0.00	0	96,635	2,000,000	2,096,635	
	PD	0.00	100,000	75,703,365	0	75,803,365	
	Total	0.00	100,000	75,800,000	2,000,000	77,900,000	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Transfer Out	2062 8865	EE	0.00	0	(2,000,000)	(2,000,000)	Transferred to DHE.
Transfer Out	2062 0585	EE	0.00	0	(96,635)	(96,635)	Transferred to DHE.
Transfer Out	2062 0594	PD	0.00	0	(8,000,000)	(8,000,000)	Transferred to DHE.
Transfer Out	2062 4936	PD	0.00	0	(100,000)	(100,000)	Transferred to DHE.
Transfer Out	2062 4937	PD	0.00	0	(400,000)	(400,000)	Transferred to DHE.
Transfer Out	2062 8920	PD	0.00	(100,000)	0	(100,000)	Transferred to DHE.
Transfer Out	2062 4935	PD	0.00	0	(300,000)	(300,000)	Transferred to DHE.
Transfer Out	2062 0585	PD	0.00	0	(66,903,365)	(66,903,365)	Transferred to DHE.
	NET GOVERNOR CHANGES		0.00	(100,000)	(75,800,000)	(2,000,000)	(77,900,000)
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	0	0	0	0	
	PD	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	

DED - BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE PROGRAM								
CORE								
EXPENSE & EQUIPMENT								
DIV JOB DEVELOPMENT & TRAINING	4,850	0.00	96,635	0.00	96,635	0.00	0	0.00
SPECIAL EMPLOYMENT SECURITY	1,747,216	0.00	2,000,000	0.00	2,000,000	0.00	0	0.00
TOTAL - EE	1,752,066	0.00	2,096,635	0.00	2,096,635	0.00	0	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	100,000	0.00	100,000	0.00	0	0.00
DIV JOB DEVELOPMENT & TRAINING	43,759,049	0.00	75,703,365	0.00	75,703,365	0.00	0	0.00
SPECIAL EMPLOYMENT SECURITY	39,804	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	43,798,853	0.00	75,803,365	0.00	75,803,365	0.00	0	0.00
TOTAL	45,550,919	0.00	77,900,000	0.00	77,900,000	0.00	0	0.00
GRAND TOTAL	\$45,550,919	0.00	\$77,900,000	0.00	\$77,900,000	0.00	\$0	0.00

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DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE PROGRAM								
CORE								
TRAVEL, IN-STATE	2,258	0.00	5,000	0.00	8,300	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	2,900	0.00	3,800	0.00	0	0.00
SUPPLIES	6,057	0.00	30,000	0.00	31,200	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	14,500	0.00	16,100	0.00	0	0.00
COMMUNICATION SERV & SUPP	187,549	0.00	300,200	0.00	301,800	0.00	0	0.00
PROFESSIONAL SERVICES	1,259,179	0.00	1,070,000	0.00	1,070,000	0.00	0	0.00
M&R SERVICES	247,134	0.00	400,000	0.00	384,475	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	52,160	0.00	52,160	0.00	0	0.00
OFFICE EQUIPMENT	20,018	0.00	5,000	0.00	5,000	0.00	0	0.00
OTHER EQUIPMENT	29,871	0.00	205,075	0.00	205,500	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	500	0.00	500	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	5,000	0.00	10,000	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	500	0.00	1,300	0.00	0	0.00
MISCELLANEOUS EXPENSES	0	0.00	5,800	0.00	6,500	0.00	0	0.00
TOTAL - EE	1,752,066	0.00	2,096,635	0.00	2,096,635	0.00	0	0.00
PROGRAM DISTRIBUTIONS	43,798,853	0.00	75,803,365	0.00	75,803,365	0.00	0	0.00
TOTAL - PD	43,798,853	0.00	75,803,365	0.00	75,803,365	0.00	0	0.00
GRAND TOTAL	\$45,550,919	0.00	\$77,900,000	0.00	\$77,900,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$100,000	0.00	\$100,000	0.00		0.00
FEDERAL FUNDS	\$43,763,899	0.00	\$75,800,000	0.00	\$75,800,000	0.00		0.00
OTHER FUNDS	\$1,787,020	0.00	\$2,000,000	0.00	\$2,000,000	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s) N/A

Program Name: Workforce Programs

Program is found in the following core budget(s): Workforce Programs

1a. What specific priority does this program address?

Develop Missouri's Talent

1b. What does this program do?

- Workforce Programs provide skill development, workforce preparation and job placement services to unemployed and under-employed individuals to ensure they are no longer solely reliant on public assistance. The participant may visit our Missouri Job Center or our self-serve website.
- Workforce Programs provide business services to employers, assisting them to develop and maintain a workforce.
- These funds are federal pass through dollars distributed according to federal and state regulations to subrecipients, primarily the Local Workforce Development Boards.

2a. Provide an activity measure(s) for the program.

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Total Participants Served	288,002	369,660	282,240	309,049	219,578	175,839	172,753	169,298	165,912
Participants Served-In Person	N/A	254,008	N/A	224,061	N/A	86,966	85,746	84,031	82,350
Participants Served-On Line	N/A	115,652	N/A	84,988	N/A	88,873	87,007	85,267	83,562

Note 1: Number of individuals served represents customers receiving a service through the Missouri Job Centers and our self-serve website. The number of individuals seeking services is dependent on the current state of the economy. The unemployment rate and the number of citizens on public assistance directly affects the number of individuals served.

Note 2: Projections are based on the assumption the economy will remain stable and fewer individuals will be in need of reemployment services.

2b. Provide a measure(s) of the program's quality.

	FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Employer Satisfaction Rate	80%	94%	94%	95.5%	98%	98%	98%

Note 1: Percentage of surveyed employers satisfied with the workforce services received through staff assistance. 375 employers participated in the survey for FY18.

PROGRAM DESCRIPTION

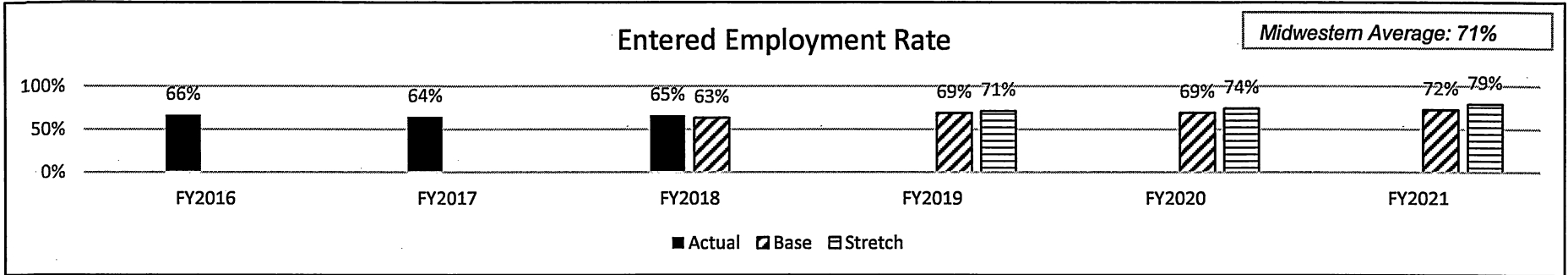
Department: Economic Development

HB Section(s) N/A

Program Name: Workforce Programs

Program is found in the following core budget(s): Workforce Programs

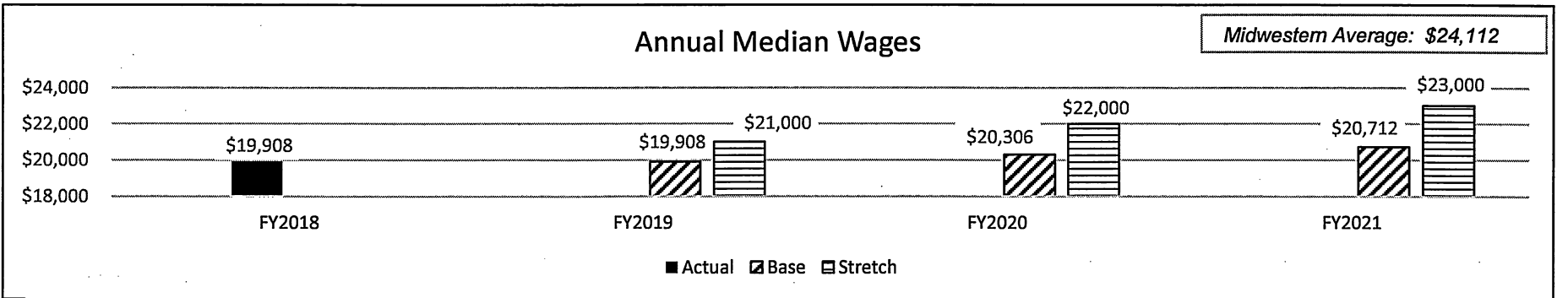
2c. Provide a measure(s) of the program's impact.



Note 1: Percentage of job seekers enrolled in the Wagner Peyser program that were employed 6 months after receiving workforce services. The Wagner Peyser program establishes and supports the job centers and job center services.

Note 2: The Division for Workforce Development's Federally negotiated rate for FY19 is 67%

Note 3: Midwestern Average is reported by the US Dept. of Labor for the reporting period of 7/1/2017-3/31/2018. These states consist of Arkansas, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Nebraska, Ohio, Oklahoma, Tennessee, and Wisconsin.



Note 1: Median Wages are collected through direct wage record matching and reported to the US Department of Labor quarterly.

Note 2: For 2017, Missouri's poverty rate for a family of 4 is \$24,006. Missouri's annual median wages is \$43,661.

Note 2: This graph represents participants' wages in the Wagner Peyser program. The Wagner Peyser program establishes and supports the job center and job center services.

Note 3: Midwestern Average reported by US Dept. of Labor for the reporting period of 7/1/2017-3/31/2018 for Wagner Peyser participants. States include Arkansas, Illinois, Indiana; Iowa, Kansas, Kentucky, Michigan, Minnesota, Nebraska, Ohio, Oklahoma, Tennessee, and Wisconsin.

Note 4: The data for FY16 and FY17 is unavailable due to changes in data reporting systems.

PROGRAM DESCRIPTION

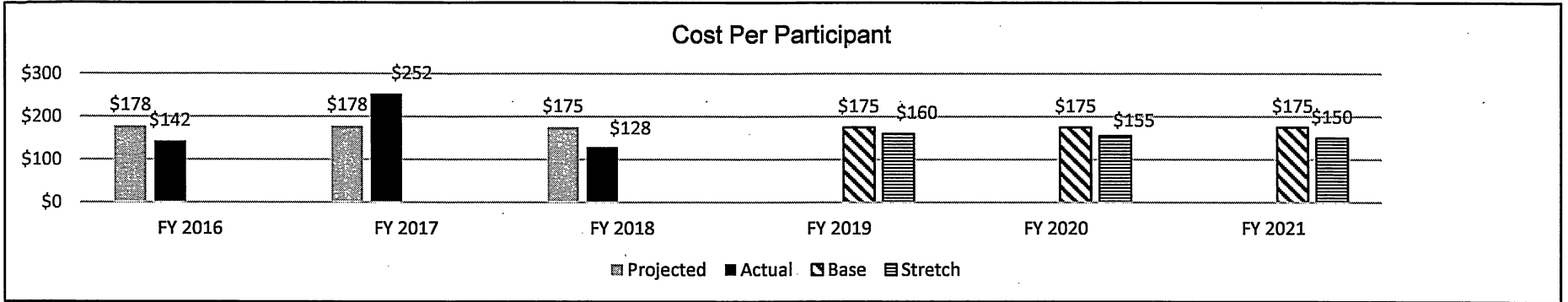
Department: Economic Development

HB Section(s) N/A

Program Name: Workforce Programs

Program is found in the following core budget(s): Workforce Programs

2d. Provide a measure(s) of the program's efficiency.



Note 1: Overall cost per person receiving workforce services (adult population).

Note 2: Because our services are more intensive and the changes made with the co-enrollment process, we anticipate a higher cost per participant in the future.

PROGRAM DESCRIPTION

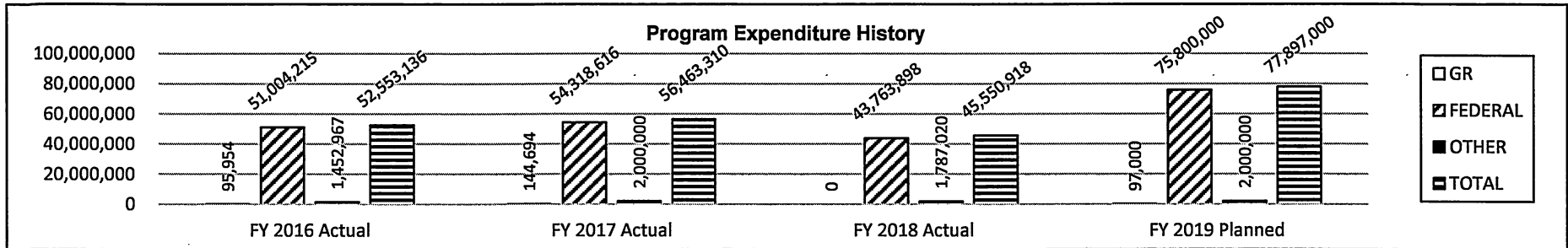
Department: Economic Development

HB Section(s) N/A

Program Name: Workforce Programs

Program is found in the following core budget(s): Workforce Programs

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned GR expenditures reflects 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Special Employment Security Fund (Fund #0949)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Federal Statute - Public Law 113-128 and Public Law 114-27 for Trade Adjustment Assistance Reauthorization Act (TAARA) of 2015.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

This program is federally mandated through the Workforce Innovation and Opportunities Act (WIOA) and the Trade Adjustment Assistance Reauthorization Act of 2015, and is designed to aid states and local communities in developing workforce investment systems that benefit both job seekers and employers.

CORE DECISION ITEM

Department: Economic Development	Budget Unit: 42420C
Division: Workforce Development	
Core: Women's Council	HB Section: N/A

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	58,834	0	58,834
EE	0	12,765	0	12,765
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	71,599	0	71,599

FTE	0.00	1.00	0.00	1.00
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Est. Fringe	0	30,539	0	30,539
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE	0.00	0.00	0.00	0.00
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

2. CORE DESCRIPTION

Under DED's reorganization this Core funding has been transferred to the Strategy and Performance Division.

The Missouri Women's Council was founded in 1985 by the State's 83rd General Assembly to identify and address issues affecting the economics and employment status of Missouri women. Per Section 186.016, RSMo., the mission of the Missouri Women's Council is to promote and increase women's economic and employment opportunities through education and training programs to aid in and ensure entry into the labor market; to promote occupational mobility of women workers in lower and middle levels of employment; to promote access to jobs with more skill and responsibility; to initiate programs to assist women in small business enterprises; to assure access of women to nontraditional skilled trades through greater participation in apprenticeship programs and vocational and technical training; to participate in already existing federal, state or privately funded programs with other state departments and/or divisions; to conduct programs, studies, seminars, and conferences in cooperation with federal, state, and local agencies in the following areas: educational needs and opportunities; federal and state affecting the rights and responsibilities of women; and women-owned business enterprises.

3. PROGRAM LISTING (list programs included in this core funding)

Women's Council, which promotes the following:

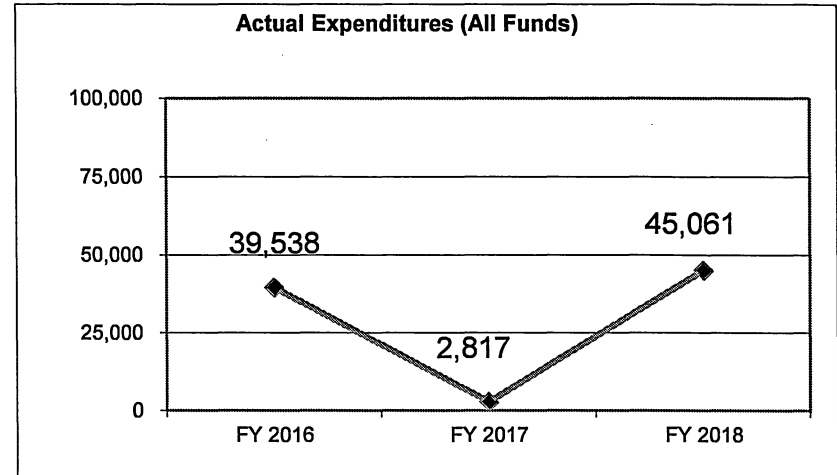
- Access to Non-traditional skills training for incarcerated women in Missouri State Correctional Facilities
- Entrepreneurial training programs for women in the workforce and women business owners
- Certification assistance for Minority/Women Business Enterprise Program

CORE DECISION ITEM

Department: <u>Economic Development</u>	Budget Unit <u>42420C</u>
Division: <u>Workforce Development</u>	
Core: <u>Women's Council</u>	HB Section <u>N/A</u>

4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	70,102	71,249	71,249	71,599
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	70,102	71,249	71,249	71,599
Actual Expenditures (All Funds)	39,538	2,817	45,061	N/A
Unexpended (All Funds)	30,564	68,432	26,188	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	30,564	68,432	26,188	N/A
Other	0	0	0	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
WOMEN'S COUNCIL**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	1.00	0	58,834	0	58,834	
	EE	0.00	0	12,765	0	12,765	
	Total	1.00	0	71,599	0	71,599	
DEPARTMENT CORE REQUEST							
	PS	1.00	0	58,834	0	58,834	
	EE	0.00	0	12,765	0	12,765	
	Total	1.00	0	71,599	0	71,599	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Core Reallocation	2025 7040	PS	(1.00)	0	(58,834)	0	(58,834) Reallocated to new division.
Core Reallocation	2025 7041	EE	0.00	0	(12,765)	0	(12,765) Reallocated to new division.
	NET GOVERNOR CHANGES		(1.00)	0	(71,599)	0	(71,599)
GOVERNOR'S RECOMMENDED CORE							
	PS	0.00	0	0	0	0	
	EE	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	

DED - BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR
WOMEN'S COUNCIL									
CORE									
PERSONAL SERVICES									
DIV JOB DEVELOPMENT & TRAINING	41,300	0.70	58,834	1.00	58,834	1.00	0	0.00	0.00
TOTAL - PS	41,300	0.70	58,834	1.00	58,834	1.00	0	0.00	0.00
EXPENSE & EQUIPMENT									
DIV JOB DEVELOPMENT & TRAINING	3,577	0.00	12,765	0.00	12,765	0.00	0	0.00	0.00
TOTAL - EE	3,577	0.00	12,765	0.00	12,765	0.00	0	0.00	0.00
PROGRAM-SPECIFIC									
DIV JOB DEVELOPMENT & TRAINING	184	0.00	0	0.00	0	0.00	0	0.00	0.00
TOTAL - PD	184	0.00	0	0.00	0	0.00	0	0.00	0.00
TOTAL	45,061	0.70	71,599	1.00	71,599	1.00	0	0.00	0.00
Pay Plan FY19-Cost to Continue - 0000013									
PERSONAL SERVICES									
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	350	0.00	0	0.00	0.00
TOTAL - PS	0	0.00	0	0.00	350	0.00	0	0.00	0.00
TOTAL	0	0.00	0	0.00	350	0.00	0	0.00	0.00
GRAND TOTAL	\$45,061	0.70	\$71,599	1.00	\$71,949	1.00	\$0	0.00	0.00

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DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WOMEN'S COUNCIL								
CORE								
PRINCIPAL ASST BOARD/COMMISSON	41,300	0.70	58,834	1.00	58,834	1.00	0	0.00
TOTAL - PS	41,300	0.70	58,834	1.00	58,834	1.00	0	0.00
TRAVEL, IN-STATE	973	0.00	2,338	0.00	2,338	0.00	0	0.00
FUEL & UTILITIES	0	0.00	25	0.00	25	0.00	0	0.00
SUPPLIES	170	0.00	3,242	0.00	3,242	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	495	0.00	1,150	0.00	1,150	0.00	0	0.00
COMMUNICATION SERV & SUPP	898	0.00	1,100	0.00	1,100	0.00	0	0.00
PROFESSIONAL SERVICES	637	0.00	3,352	0.00	3,352	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	1,075	0.00	1,075	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	146	0.00	146	0.00	0	0.00
MISCELLANEOUS EXPENSES	404	0.00	292	0.00	292	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	45	0.00	45	0.00	0	0.00
TOTAL - EE	3,577	0.00	12,765	0.00	12,765	0.00	0	0.00
PROGRAM DISTRIBUTIONS	184	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	184	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$45,061	0.70	\$71,599	1.00	\$71,599	1.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$45,061	0.70	\$71,599	1.00	\$71,599	1.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: Women's Council

Program is found in the following core budget(s): Women's Council

1a. What strategic priority does this program address?

Develop Missouri's Talent

1b. What does this program do?

- The Missouri Women's Council (MWC) supports the growth of women business owners through a variety of mechanisms to connect to resources, organizations and programs. Regional Roundtables will be held annually to identify opportunities and challenges for Women Business Owners.
- MWC will partner with the Missouri Department of Corrections (MDOC) and the Missouri Women's Business Center (MWBC) to create a new program, ASPIRE MO, which incorporates entrepreneurship and leadership training in the women's correctional facilities. Pilot program to begin in January 2019 at the Women's Eastern Reception, Diagnostic and Correctional Center in Vandalia.

2a. Provide an activity measure(s) for the program.

	FY2019	FY2020	FY2021
	Projected	Projected	Projected
Event Attendees	300	350	400
Roundtable Participants	80	110	130
# of ASPIRE MO Participants	10	20	30

Note 1: Event Attendees includes citizens engaged with "Women Who Own It Roundtables" and other panel discussions and meetings regarding business growth, workforce development and entrepreneurship.

Note 2: These are new measures for FY2019; therefore, previous years data not available.

2b. Provide a measure(s) of the program's quality.

Satisfaction survey will be developed and used in FY2019.

PROGRAM DESCRIPTION

Department: Economic Development

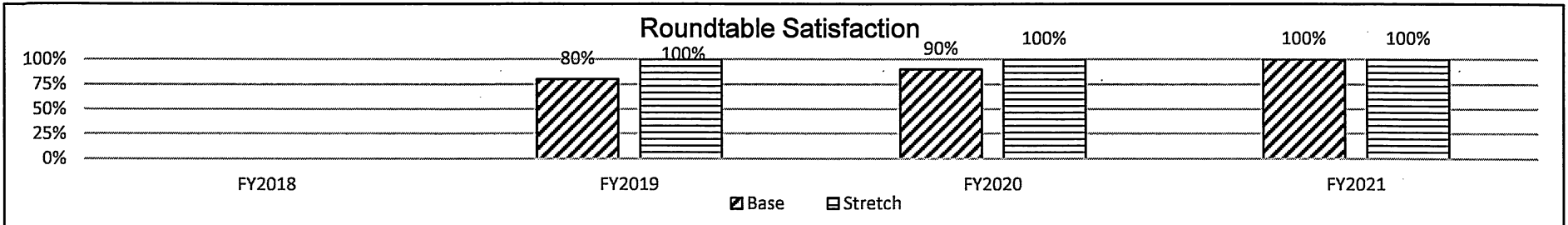
HB Section(s): N/A

Program Name: Women's Council

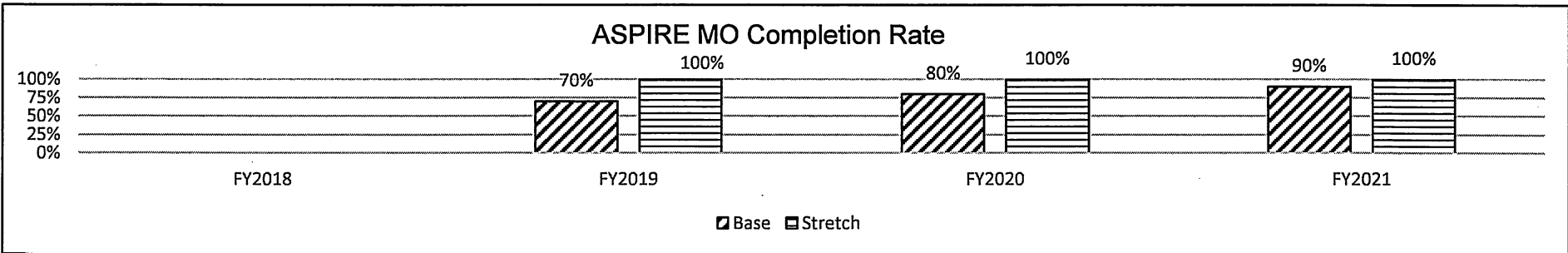
Program is found in the following core budget(s): Women's Council

2c. Provide a measure(s) of the program's impact.

Note: Impact measures are new for FY2019.



Note: Regional Roundtables will be held across the state bringing together women business owners and sponsoring organizations to discuss opportunities and challenges as it relates to growing their businesses and resources available. Missouri Works information will be incorporated into the roundtable discussions.



Note: ASPIRE MO is a new program currently under development which will be a twenty week entrepreneurship and leadership training program for incarcerated women in Missouri state facilities. Employability skills training and business plans will be the focus of the program. We will host ten women in the Pilot program which will be held at the Vandalia women's prison beginning in January 2019. Our goal is two classes per year to start and all will have a complete business plan at completion along with other U.S. Department of Labor qualified certifications that are currently under review.

2d. Provide a measure(s) of the program's efficiency.

Note: This measure is under development.

PROGRAM DESCRIPTION

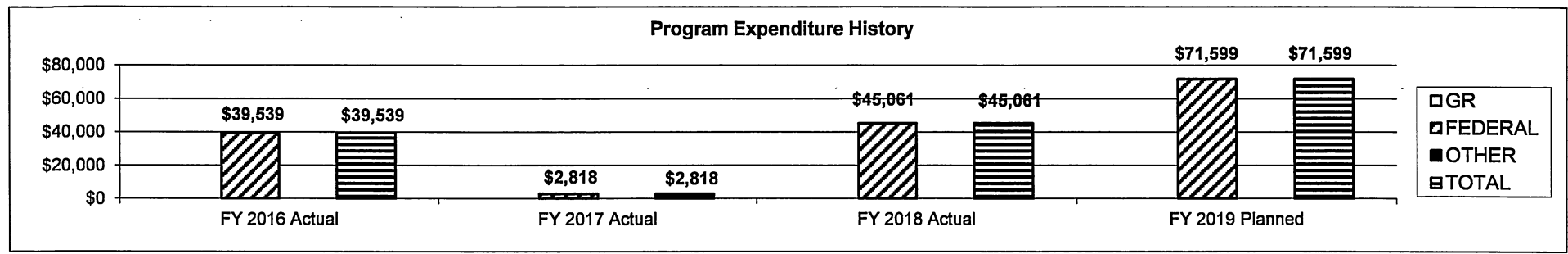
Department: Economic Development

HB Section(s): N/A

Program Name: Women's Council

Program is found in the following core budget(s): Women's Council

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 186.005 - 186.019 RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42340C
Division:	MO Arts Council (MAC)	HB Section	N/A
Core:	MO Arts Council Spending Authority		

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request					FY 2020 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	354,145	569,530	923,675	PS	0	0	0	0
EE	0	25,705	126,826	152,531	EE	0	0	0	0
PSD	0	606,809	4,307,017	4,913,826	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	986,659	5,003,373	5,990,032	Total	0	0	0	0
FTE	0.00	6.00	9.00	15.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	183,580	287,044	470,624
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budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Arts Council Trust Fund (0262)
 Notes: Requires a GR transfer to MAC Trust Fund (0262)

Other Funds:
 Notes:

2. CORE DESCRIPTION

Under DED's reorganization this Core funding was transferred to the Office of Lieutenant Governor's budget.

This core decision item establishes the spending authority for the Missouri Arts Council (MAC). MAC funds quality arts programming that addresses MAC's strategic goals of engaging people in meaningful arts experiences, growing Missouri's economy with the arts, and strengthening Missouri's education using the arts. RSMo 143.183 states that 60% of the estimated collection of the Non-resident Professional Athletes' and Entertainers' (A&E) Income Tax is to be transferred to the MAC Trust Fund. In FY16 the tax generated over \$36 million. MAC Trust Fund has never received the full 60% portion the legislation provides, which would be approximately \$22 million annually. MAC provides matching grants to Missouri nonprofit, tax-exempt organizations doubling the impact of state funds. MAC spent down the Trust Funds as directed by the legislature, with a projected balance of only \$100,000 remaining at the beginning of FY19. MAC provides accountability and oversight for the fair and equitable distribution of federal and trust funds in support of the arts statewide to over 600 Missouri tax-exempt, non-profit organizations in 166 communities. Every Missouri Senate district and 95% of the House districts receive programs funded from the Missouri Arts Council Trust Fund and Federal monies. MAC provides matching grants to Missouri non-profit, tax-exempt organizations for quality arts programming in arts education, arts services, community arts, minority arts, dance, theater, music, festivals, and literature, folk, and visual arts. Applicants must demonstrate high artistic quality, strong management skills, community involvement and a diverse audience. MAC-supported activities must be open and accessible to the general public. Funds are distributed through a competitive process with developed guidelines, evaluation criteria and citizen advisory panel review. Over 80% of MAC's budget is distributed throughout the state in the form of grants.

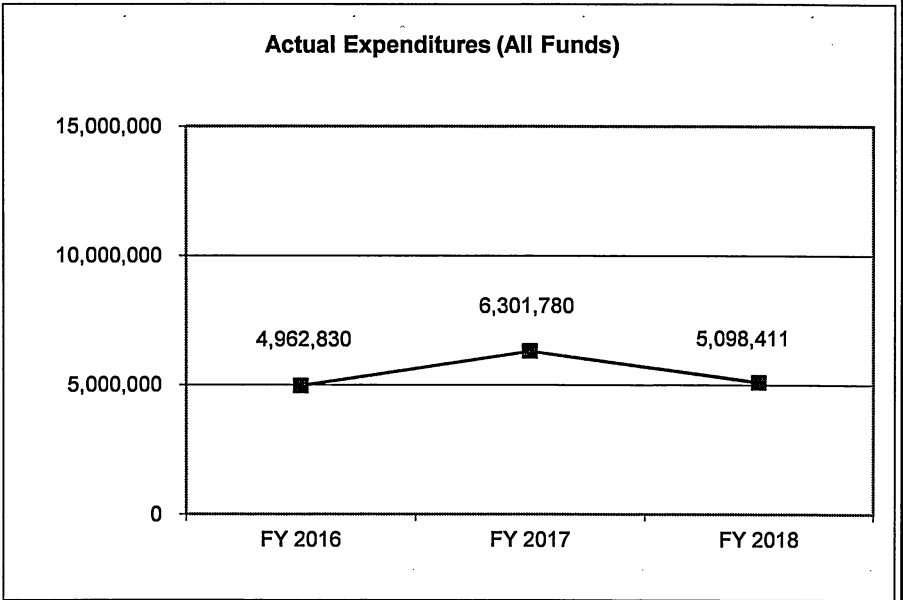
CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42340C</u>
Division: MO Arts Council (MAC)	
Core: MO Arts Council Spending Authority	HB Section <u>N/A</u>

3. PROGRAM LISTING (list programs included in this core funding)
 MO Arts Council Programs

4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	10,576,122	11,854,128	5,984,557	5,990,032
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	10,576,122	11,854,128	5,984,557	5,990,032
Actual Expenditures (All Funds)	4,962,830	6,301,780	5,098,411	N/A
Unexpended (All Funds)	5,613,292	5,552,348	886,146	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	388,045	310,618	377,620	N/A
Other	5,225,247	5,241,730	508,526	N/A
	(1)	(1)	(1)	



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES: (1) - Unexpended amounts are due to excess spending authority.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO ARTS COUNCIL**

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		PS	15.00	0	354,145	569,530	923,675	
		EE	0.00	0	25,705	126,826	152,531	
		PD	0.00	0	606,809	4,307,017	4,913,826	
		Total	15.00	0	986,659	5,003,373	5,990,032	
DEPARTMENT CORE ADJUSTMENTS								
Core Reallocation	1713 2943	PD	0.00	0	0	(600,000)	(600,000)	More closely align to budget actuals.
Core Reallocation	1713 0989	PD	0.00	0	0	600,000	600,000	More closely align to budget actuals.
NET DEPARTMENT CHANGES			0.00	0	0	0	0	
DEPARTMENT CORE REQUEST								
		PS	15.00	0	354,145	569,530	923,675	
		EE	0.00	0	25,705	126,826	152,531	
		PD	0.00	0	606,809	4,307,017	4,913,826	
		Total	15.00	0	986,659	5,003,373	5,990,032	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS								
Transfer Out	1941 2881	PS	(9.00)	0	0	(569,530)	(569,530)	Transfer out to Lieutenant Governor
Transfer Out	1941 4357	PS	(6.00)	0	(354,145)	0	(354,145)	Transfer out to Lieutenant Governor
Transfer Out	1941 2188	EE	0.00	0	(25,705)	0	(25,705)	Transfer out to Lieutenant Governor
Transfer Out	1941 0989	EE	0.00	0	0	(126,826)	(126,826)	Transfer out to Lieutenant Governor
Transfer Out	1941 2188	PD	0.00	0	(606,809)	0	(606,809)	Transfer out to Lieutenant Governor
Transfer Out	1941 0989	PD	0.00	0	0	(4,307,017)	(4,307,017)	Transfer out to Lieutenant Governor
NET GOVERNOR CHANGES			(15.00)	0	(986,659)	(5,003,373)	(5,990,032)	

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO ARTS COUNCIL**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
GOVERNOR'S RECOMMENDED CORE							
	PS	0.00	0	0	0	0	
	EE	0.00	0	0	0	0	
	PD	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	

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DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR
MO ARTS COUNCIL									
CORE									
PERSONAL SERVICES									
DED COUNCIL ARTS FEDERAL OTHER	233,806	5.05	354,145	6.00	354,145	6.00	0	0.00	0
MO ARTS COUNCIL TRUST	273,280	5.89	569,530	9.00	569,530	9.00	0	0.00	0
TOTAL - PS	507,086	10.94	923,675	15.00	923,675	15.00	0	0.00	0
EXPENSE & EQUIPMENT									
DED COUNCIL ARTS FEDERAL OTHER	4,030	0.00	25,705	0.00	25,705	0.00	0	0.00	0
MO ARTS COUNCIL TRUST	62,023	0.00	126,826	0.00	126,826	0.00	0	0.00	0
TOTAL - EE	66,053	0.00	152,531	0.00	152,531	0.00	0	0.00	0
PROGRAM-SPECIFIC									
DED COUNCIL ARTS FEDERAL OTHER	369,101	0.00	606,809	0.00	606,809	0.00	0	0.00	0
MO ARTS COUNCIL TRUST	4,156,171	0.00	4,307,017	0.00	4,307,017	0.00	0	0.00	0
TOTAL - PD	4,525,272	0.00	4,913,826	0.00	4,913,826	0.00	0	0.00	0
TOTAL	5,098,411	10.94	5,990,032	15.00	5,990,032	15.00	0	0.00	0
Pay Plan FY19-Cost to Continue - 0000013									
PERSONAL SERVICES									
DED COUNCIL ARTS FEDERAL OTHER	0	0.00	0	0.00	2,102	0.00	0	0.00	0
MO ARTS COUNCIL TRUST	0	0.00	0	0.00	3,373	0.00	0	0.00	0
TOTAL - PS	0	0.00	0	0.00	5,475	0.00	0	0.00	0
TOTAL	0	0.00	0	0.00	5,475	0.00	0	0.00	0
GRAND TOTAL	\$5,098,411	10.94	\$5,990,032	15.00	\$5,995,507	15.00	\$0	0.00	0

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DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO ARTS COUNCIL								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	34,416	1.00	39,675	1.00	39,675	1.00	0	0.00
SR OFC SUPPORT ASST (STENO)	0	0.00	30	0.00	30	0.00	0	0.00
OFFICE SUPPORT ASSISTANT	0	0.00	41,140	1.00	41,140	1.00	0	0.00
ACCOUNT CLERK II	0	0.00	39,799	1.00	39,799	1.00	0	0.00
ACCOUNTANT II	40,416	1.00	57,615	1.00	57,615	1.00	0	0.00
PUBLIC INFORMATION COOR	39,709	1.00	59,767	1.00	59,767	1.00	0	0.00
EXECUTIVE I	42,781	1.00	53,272	1.00	53,272	1.00	0	0.00
ARTS COUNCIL PRGM SPEC I	0	0.00	43,754	1.00	43,754	1.00	0	0.00
ARTS COUNCIL PRGM SPEC II	209,532	4.99	332,908	5.00	332,908	5.00	0	0.00
DIVISION DIRECTOR	83,232	1.00	105,088	1.00	105,088	1.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	57,000	0.95	150,627	2.00	150,627	2.00	0	0.00
TOTAL - PS	507,086	10.94	923,675	15.00	923,675	15.00	0	0.00
TRAVEL, IN-STATE	9,043	0.00	11,500	0.00	11,500	0.00	0	0.00
TRAVEL, OUT-OF-STATE	2,915	0.00	15,000	0.00	15,000	0.00	0	0.00
SUPPLIES	5,036	0.00	20,326	0.00	20,326	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	21,781	0.00	30,205	0.00	30,205	0.00	0	0.00
COMMUNICATION SERV & SUPP	6,606	0.00	11,000	0.00	11,000	0.00	0	0.00
PROFESSIONAL SERVICES	19,284	0.00	22,000	0.00	22,000	0.00	0	0.00
M&R SERVICES	821	0.00	16,000	0.00	16,000	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	20,000	0.00	20,000	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	2,000	0.00	2,000	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	503	0.00	1,000	0.00	1,000	0.00	0	0.00
MISCELLANEOUS EXPENSES	64	0.00	3,500	0.00	3,500	0.00	0	0.00
TOTAL - EE	66,053	0.00	152,531	0.00	152,531	0.00	0	0.00
PROGRAM DISTRIBUTIONS	4,525,272	0.00	4,913,826	0.00	4,913,826	0.00	0	0.00
TOTAL - PD	4,525,272	0.00	4,913,826	0.00	4,913,826	0.00	0	0.00
GRAND TOTAL	\$5,098,411	10.94	\$5,990,032	15.00	\$5,990,032	15.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$606,937	5.05	\$986,659	6.00	\$986,659	6.00		0.00
OTHER FUNDS	\$4,491,474	5.89	\$5,003,373	9.00	\$5,003,373	9.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: Arts Council Programs

Program is found in the following core budget(s): Missouri Arts Council

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- The Missouri Arts Council (MAC) provides funding to quality arts programming that addresses MAC's strategic goals of engaging people in meaningful arts experiences, growing Missouri's economy with the arts, and strengthening Missouri's education using the arts.
- MAC provides accountability and oversight for the fair and equitable distribution of federal and trust funds in support of the arts statewide, to over 500 Missouri tax-exempt, non-profit organizations in every Missouri Senate district and 95% of the House .
- MAC provides matching grants to Missouri non-profit, tax-exempt organizations for quality arts programming in arts education, arts services, community arts, minority arts, dance, theater, music, festivals, and literature, folk, and visual arts.

2a. Provide an activity measure(s) for the program.

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Arts Experiences*	8.6M	6.6M	6.7M	6.2M	6.2M	6.2M	6.2M	6.2M	6.2M
Jobs (FT and PT)	N/A	6,596	6,665	6,436	6,500	6,270	6,500	6,500	6,500
Artists Hired	N/A	58,585	58,600	51,298	52,000	47,646	52,000	52,000	52,000
Arts Councils in Missouri	N/A	N/A	N/A	N/A	N/A	58	60	62	64
MAC Expenditures* (million)	\$6.80	\$5.27	\$5.00	\$6.59	\$6.59	\$6.59	\$6.59	\$6.59	\$6.59

Note 1: *Experienced by audience or participants in funded arts programs. Numbers are reported from tickets sales and audience counts.

Note 2: MAC Expenditures include grant programs, admin, and Capital Incentive Program. After 2017 Actual, pass-through funds are not included.

Note 3: Projected values assume similar audience sizes as well as level of funding to FY17.

2b. Provide a measure(s) of the program's quality.

	FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Projected	Projected
Stakeholder Satisfaction %	N/A	80%	82%	84%	86%

Note 1: New measure. Data collection beginning FY18. Survey distributed to 4,399 recipients on email list; link opened by 192 and 136 participated (3%).

PROGRAM DESCRIPTION

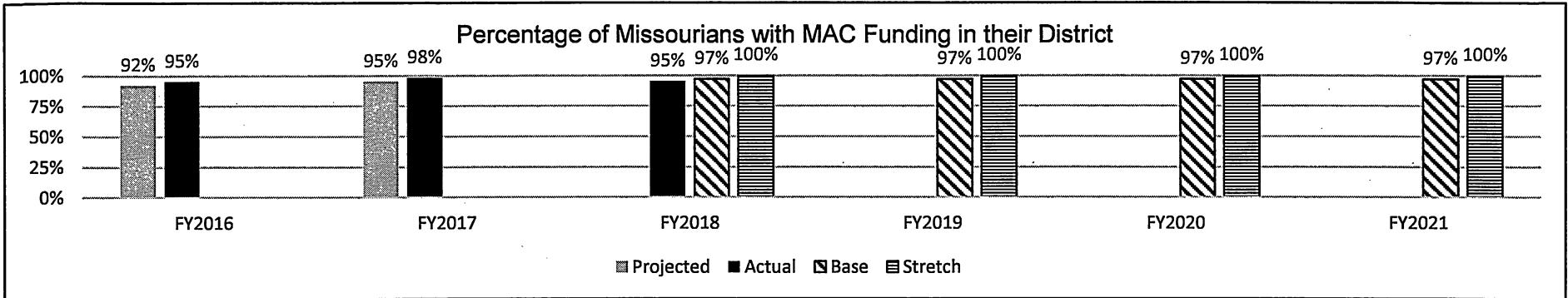
Department: Economic Development

HB Section(s): N/A

Program Name: Arts Council Programs

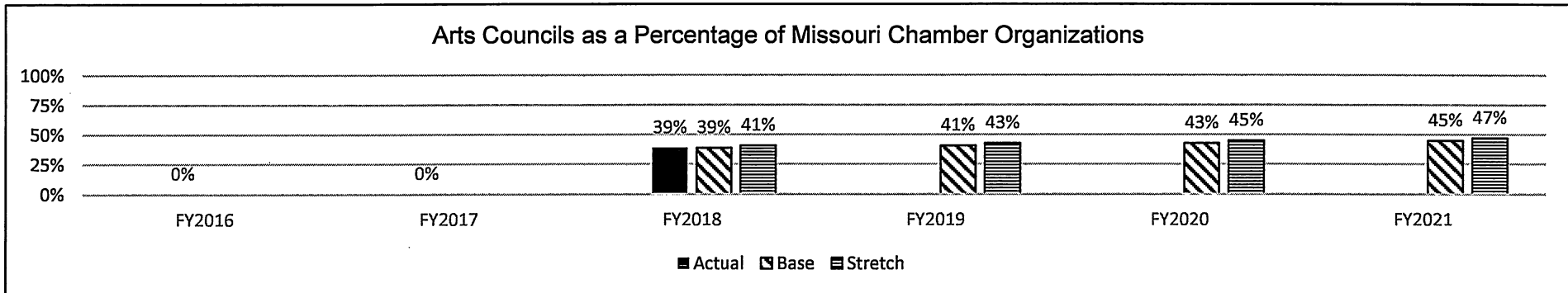
Program is found in the following core budget(s): Missouri Arts Council

2c. Provide a measure(s) of the program's impact.



Note 1: Calculated by Number of House Districts divided by the Number of House Districts Receiving Funding from MAC.

Note 2: Objective is to maximize access to the arts for all Missourians; Base target is set at 97% and the Stretch target is to always reach 100%.



Note 1: Arts Councils build community infrastructure that strengthens communities' economic development, job growth, workforce development, business and resident attraction, education, and tourism. Communities thrive when business chambers have a complementary arts council with which to collaborate and innovate.

Note 2: The Missouri Arts Council works with the Missouri Association for Community Arts Agencies to support and develop new and existing local arts councils and funds them directly.

Note 3: Calculated by the Number of Local Arts Councils divided by the Number of Local Missouri Chambers. Figures provided by the Missouri Chamber and the Missouri Arts Council. Base target is set at Previous Actual and the Stretch target is to always stretch 5%.

Note 4: This measure began in FY18.

PROGRAM DESCRIPTION

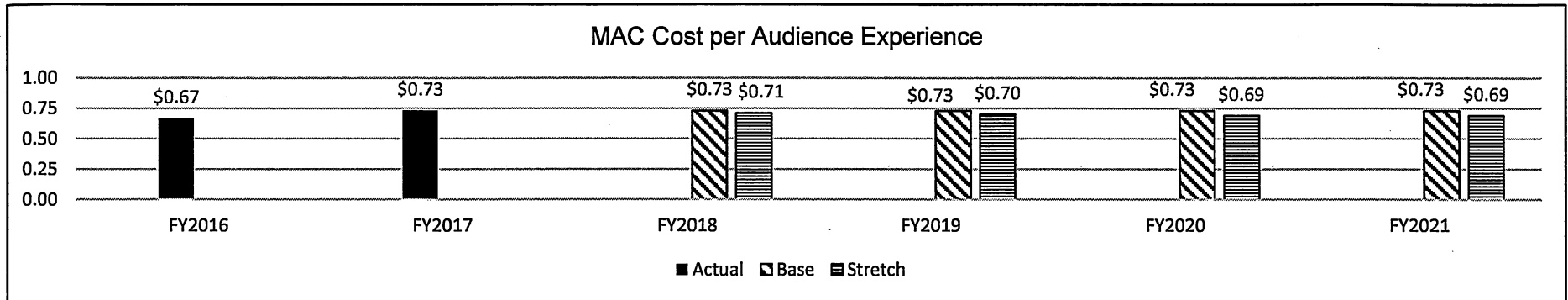
Department: Economic Development

HB Section(s): N/A

Program Name: Arts Council Programs

Program is found in the following core budget(s): Missouri Arts Council

2d. Provide a measure(s) of the program's efficiency.



Note 1: Total MAC expenses divided by total benefiting individuals (audience). The number reflects the cost in cents. Does not include pass-through.

Note 2: FY18 - 20 Base targets based on FY17 Actuals; Stretch targets assume continued growth in audience viewership relative to budget.

PROGRAM DESCRIPTION

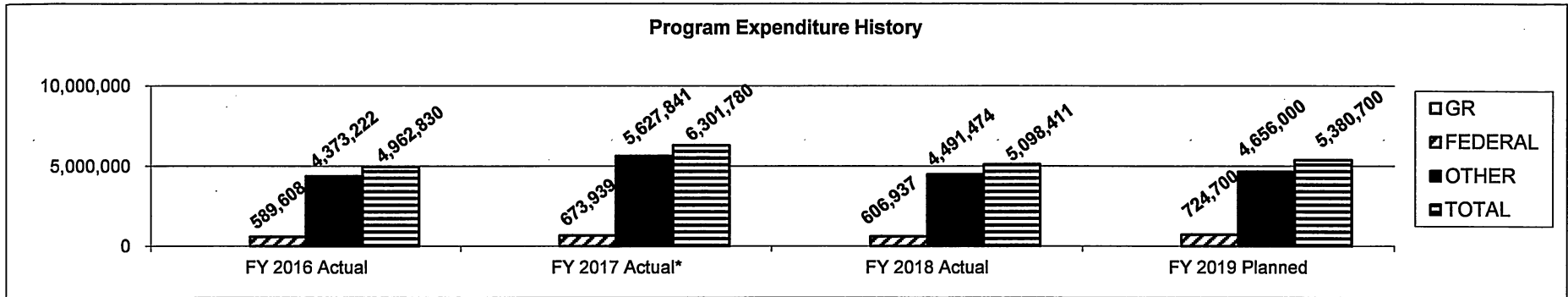
Department: Economic Development

HB Section(s): N/A

Program Name: Arts Council Programs

Program is found in the following core budget(s): Missouri Arts Council

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



*FY 2017 Planned amount is less than the appropriation due to excess spending authority.

4. What are the sources of the "Other" funds?

The original source of funds is from the non-resident professional athletes and entertainers tax as mandated in 143.183, RSMo. The amount provided in "Other" is MAC Trust Spending Authority. The transfer needed for this is from General Revenue to Missouri Arts Council Trust Fund (0262).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 185.010 - 185.100 RSMo; Section 143.183 RSMo.

6. Are there federal matching requirements? If yes, please explain.

Yes, funding from the National Endowment for the Arts must be matched 1:1 with state appropriations.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42360C</u>
Division: MO Arts Council (MAC)	
Core: MO Humanities Council Spending Authority	HB Section <u>N/A</u>

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,510,000	1,510,000
TRF	0	0	0	0
Total	0	0	1,510,000	1,510,000
FTE	0.00	0.00	0.00	0.00

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Humanities Council Trust Fund (0177)
 Notes: Requires a GR transfer to Fund 0177

Other Funds:
 Notes:

2. CORE DESCRIPTION

Under DED's reorganization this Core funding was transferred to the Office of Lieutenant Governor's budget.

This core decision item establishes the spending authority for the Missouri Humanities Council (MHC). The authority allows the MHC to bolster local economic development in rural and urban communities through heritage tourism initiatives, to conduct workshops benefitting Missouri veterans and their families, and to enhance local communities by funding humanities-based programs, projects, and events through an extensive community grants program. The MHC encourages and supports humanities-related public outreach programming, including teacher education academies and workshops, lecture series, forums, and publications, festivals and living history venues, reading programs for disadvantaged families, and commemorative exhibits highlighting the rich heritage of Missouri. To accomplish these activities, the MHC regularly partners with numerous statewide, regional, and local civic and community organizations, educational institutions, and governmental agencies.

3. PROGRAM LISTING (list programs included in this core funding)

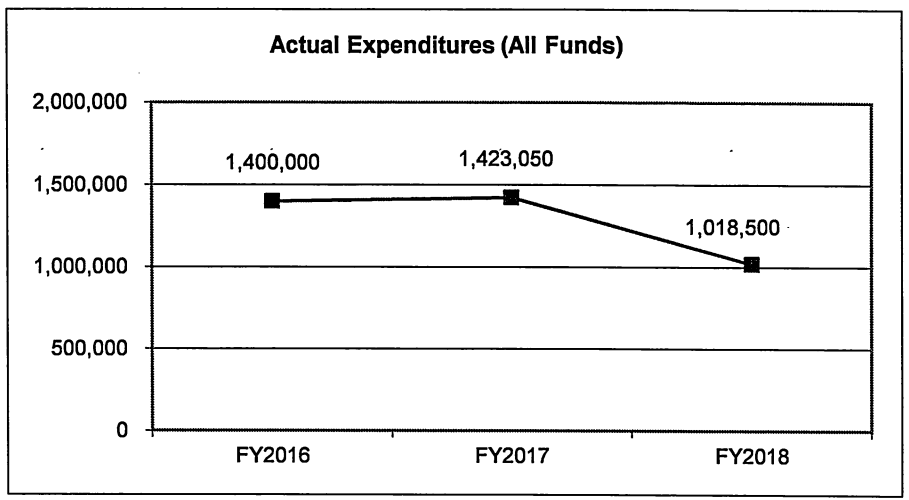
MO Humanities Council Trust Programs

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42360C
Division: MO Arts Council (MAC)	
Core: MO Humanities Council Spending Authority	HB Section N/A

4. FINANCIAL HISTORY

	FY2016 Actual	FY2017 Actual	FY2018 Actual	FY2019 Current Yr.
Appropriation (All Funds)	1,400,000	1,610,000	1,610,000	1,510,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	1,400,000	1,610,000	1,610,000	1,510,000
Actual Expenditures (All Funds)	1,400,000	1,423,050	1,018,500	N/A
Unexpended (All Funds)	0	186,950	591,500	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	186,950	591,500	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO HUMANITIES COUNCIL**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	1,510,000	1,510,000	
	Total	0.00	0	0	1,510,000	1,510,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1,510,000	1,510,000	
	Total	0.00	0	0	1,510,000	1,510,000	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Transfer Out	1938 8335	PD	0.00	0	(250,000)	(250,000)	Transfer out to Lieutenant Governor
Transfer Out	1938 7276	PD	0.00	0	(1,260,000)	(1,260,000)	Transfer out to Lieutenant Governor
	NET GOVERNOR CHANGES	0.00	0	0	(1,510,000)	(1,510,000)	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	

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DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO HUMANITIES COUNCIL								
CORE								
PROGRAM-SPECIFIC								
MO HUMANITIES COUNCIL TRUST	1,018,500	0.00	1,510,000	0.00	1,510,000	0.00	0	0.00
TOTAL - PD	1,018,500	0.00	1,510,000	0.00	1,510,000	0.00	0	0.00
TOTAL	1,018,500	0.00	1,510,000	0.00	1,510,000	0.00	0	0.00
GRAND TOTAL	\$1,018,500	0.00	\$1,510,000	0.00	\$1,510,000	0.00	\$0	0.00

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DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO HUMANITIES COUNCIL								
CORE								
PROGRAM DISTRIBUTIONS	1,018,500	0.00	1,510,000	0.00	1,510,000	0.00	0	0.00
TOTAL - PD	1,018,500	0.00	1,510,000	0.00	1,510,000	0.00	0	0.00
GRAND TOTAL	\$1,018,500	0.00	\$1,510,000	0.00	\$1,510,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$1,018,500	0.00	\$1,510,000	0.00	\$1,510,000	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: MO Humanities Council Trust Programs Spending Authority

Program is found in the following core budget(s): Missouri Humanities Council

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- The Missouri Humanities Council (MHC) uses the Trust funds to bolster local economic development in rural and urban communities through cultural heritage and regional public history and interpretive projects (e.g., Missouri's German Heritage Corridor, Missouri's Trail of Tears, Missouri's Rural Heritage, Cultural Heritage Workshops), to conduct workshops benefitting Missouri veterans and their families, and to enhance local communities by funding humanities-based programs, projects, and events through an extensive community grants program.
- The MHC encourages and supports humanities-related public outreach programming, including teacher education academies and workshops, lecture series, forums, and publications, festivals and living history venues, reading programs for disadvantaged families, and commemorative exhibits highlighting the rich heritage of Missouri.
- To accomplish these activities, the MHC regularly partners with numerous statewide, regional, and local civic and community organizations, educational institutions, and governmental agencies.

2a. Provide an activity measure(s) for the program.

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Events Held	400	407	450	517	530	636	550	580	700
Communities Assisted	200	81	100	116	155	177	170	225	255
Presenters	100	140	160	172	180	196	190	210	245
Audience	90,000	94,704	100,000	109,500	114,660	143,000	155,000	178,500	250,000

Note 1: Increases in service projections due to new programs and expansion of programming statewide, especially into rural areas of the state as well as due to marketing campaign raising public awareness of the MHC's programs.

2b. Provide a measure(s) of the program's quality.

MHC has a contract with the Resource Assessment Center at the University of Missouri to devise and analyze evaluation components for all MHC programs.

PROGRAM DESCRIPTION

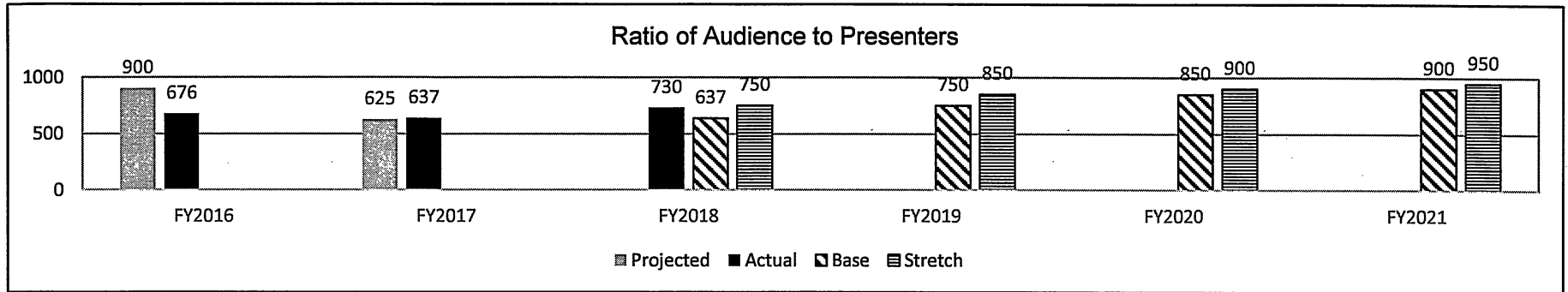
Department: Economic Development

HB Section(s): N/A

Program Name: MO Humanities Council Trust Programs Spending Authority

Program is found in the following core budget(s): Missouri Humanities Council

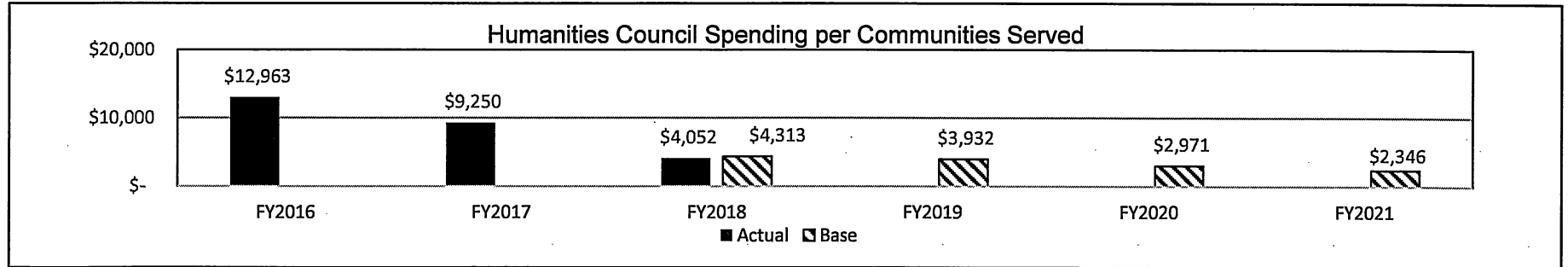
2c. Provide a measure(s) of the program's impact.



Note 1: Calculated by dividing the total Audience of Projects per FY by the number of Presenters funded by Humanities funding. Presenters regularly have multiple venues and audiences per fiscal year, ranging from 5:1 to as high as 1,500:1, depending on program.

Note 2: Base target for FY18 is set at FY17 Actual; Base and Stretch targets consistently increasing due to larger scope and scale of programs.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Calculated by dividing the amount of state funding spent by the number of Communities receiving funding.

Note 2: For every dollar of state funding, the MHC applies \$7 from outside funding sources. Stretch targets assume continued success in growing programs and expanding private support.

Note 3: In FY16 funds were appropriated out of the Humanities Trust Fund for the Negro Leagues Baseball Museum \$250,000; the Jazz District Renaissance Corporation \$50,000; and KC Jazz A.L.I.V.E. \$50,000. In FY17-FY18 funds were appropriated out of the Humanities Trust Fund for the Negro Leagues Baseball Museum \$250,000; the Jazz District Renaissance Corporation \$50,000 and Black Archives of Kansas City \$50,000. In FY19 funds were appropriated out of the Humanities Trust Fund for the Negro Leagues Baseball Museum \$250,000.

PROGRAM DESCRIPTION

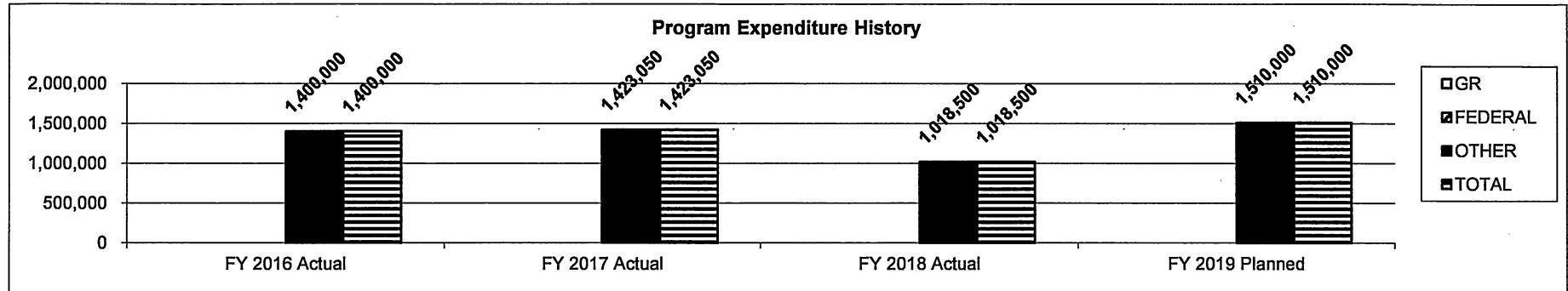
Department: Economic Development

HB Section(s): N/A

Program Name: MO Humanities Council Trust Programs Spending Authority

Program is found in the following core budget(s): Missouri Humanities Council

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Missouri Humanities Council Trust Fund (0177)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 186.050 - 186.067; Section 143.183 RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42345C
Division:	MO Arts Council (MAC)	HB Section	N/A
Core:	Public Broadcasting Spending Authority		

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,010,000	1,010,000
TRF	0	0	0	0
Total	0	0	1,010,000	1,010,000
FTE	0.00	0.00	0.00	0.00

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Public Broadcasting Corporation Special Fund (0887)
 Notes: Requires a GR transfer to Fund 0887

Other Funds:
 Notes:

2. CORE DESCRIPTION

Under DED's reorganization this Core funding was transferred to the Office of Lieutenant Governor's budget.

The Missouri Arts Council (MAC) assumed responsibility for granting state funds to public radio and television beginning in FY2007. As a state program for public broadcasting services, the funds will be used for local programming related to the needs and problems of the community served by the broadcast licensee. The 4 public television stations contribute significantly to Missouri's educational and cultural enrichment and reach 4.7 million people annually. The 12 public radio stations reach 2.5 million people annually. MAC will use a memorandum of understanding to ensure the accountability of public funding to the broadcasting stations. MAC distributes 75% of the funds to the 4 television stations and 25% to the 12 radio stations according to the formula in RSMo 143.183. The stations are required to report annually detailing how the state funds were used.

3. PROGRAM LISTING (list programs included in this core funding)

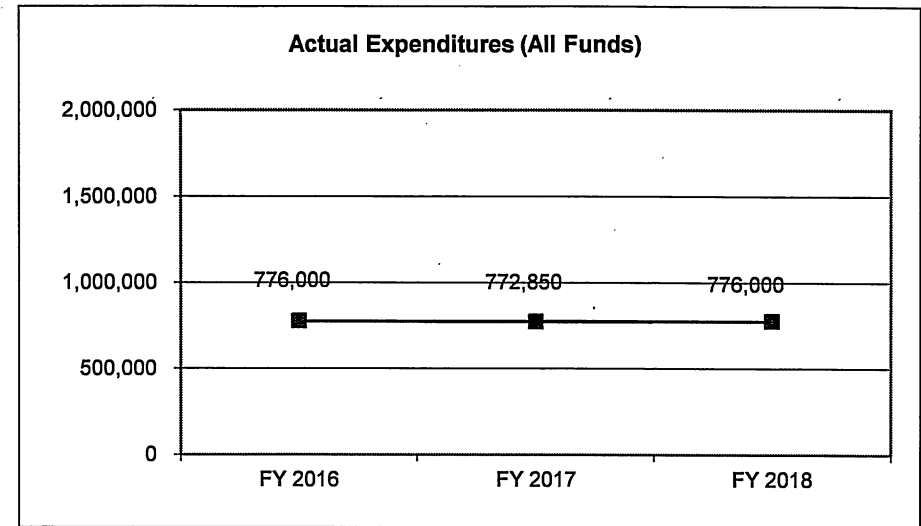
Missouri Public Television Stations include: KCPT-Kansas City, KETC-St. Louis, KMOS-Sedalia/Warrensburg, and KOZK-Springfield. Missouri Public Radio Stations include: KBIA-Columbia, KTBG-Warrensburg, KCUR-Kansas City, KDHX-St. Louis, KJLU-Jefferson City, KKFI-Kansas City, KRCU-Cape Girardeau, KSMU-Springfield, KMST-Rolla, KWMU- St. Louis, KXCV and KRNW-Maryville.

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42345C
Division:	MO Arts Council (MAC)		
Core:	Public Broadcasting Spending Authority	HB Section	N/A

4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	800,000	1,010,000	1,010,000	1,010,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	800,000	1,010,000	1,010,000	1,010,000
Actual Expenditures (All Funds)	776,000	772,850	776,000	N/A
Unexpended (All Funds)	24,000	237,150	234,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	24,000	237,150	234,000	N/A
	(1)	(1)	(1)	



*Restricted is as of:

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) The Unexpended amount each fiscal year is due to the fact that the Public Broadcasting Corp. Special Fund is funded with a GR transfer that is subject to a 3% reserve.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
PUBLIC TELEVISION GRANTS**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	1,010,000	1,010,000	
	Total	0.00	0	0	1,010,000	1,010,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1,010,000	1,010,000	
	Total	0.00	0	0	1,010,000	1,010,000	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Transfer Out	1943 1687	PD	0.00	0	(1,010,000)	(1,010,000)	Transfer out to Lieutenant Governor
	NET GOVERNOR CHANGES		0.00	0	(1,010,000)	(1,010,000)	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	

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DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
PUBLIC TELEVISION GRANTS								
CORE								
PROGRAM-SPECIFIC								
MO PUBLIC BRDCASTING CORP SPEC	776,000	0.00	1,010,000	0.00	1,010,000	0.00	0	0.00
TOTAL - PD	776,000	0.00	1,010,000	0.00	1,010,000	0.00	0	0.00
TOTAL	776,000	0.00	1,010,000	0.00	1,010,000	0.00	0	0.00
GRAND TOTAL	\$776,000	0.00	\$1,010,000	0.00	\$1,010,000	0.00	\$0	0.00

DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
PUBLIC TELEVISION GRANTS								
CORE								
PROGRAM DISTRIBUTIONS	776,000	0.00	1,010,000	0.00	1,010,000	0.00	0	0.00
TOTAL - PD	776,000	0.00	1,010,000	0.00	1,010,000	0.00	0	0.00
GRAND TOTAL	\$776,000	0.00	\$1,010,000	0.00	\$1,010,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$776,000	0.00	\$1,010,000	0.00	\$1,010,000	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Public Television & Radio Grants Spending Authority

HB Section(s): N/A

Program is found in the following core budget(s): Public Radio and Television

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- This program funds local programming for 4 public television stations and 12 radio stations related to the needs of the community served by the broadcast licensee, which contributes significantly to Missouri's educational and cultural enrichment.
- The Missouri Arts Council (MAC) assumed responsibility for granting state funds in FY2007 and distributes 75% of the funds to the 4 television stations and 25% to the 12 radio stations according to the formula outlined in RSMo 143.183.

2a. Provide an activity measure(s) for the program.

	Number of Stations	Audience (in mil)								
		2015		2016		2017		2018	2019	2020
		Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Television	4	1.5	1.6	1.5	1.6	1.5	1.5	1.5	1.5	1.5
Radio	12	1.0	1.0	1.0	0.9	1.0	0.9	1.0	1.0	1.0
Total	16	2.5	2.6	2.5	2.4	2.5	2.5	2.5	2.5	2.5

Note 1: Television stations use Nielsen ratings to determine audience size and Radio stations use Arbitron ratings.

Note 2: The FY16 Actuals and FY17 Projections have been adjusted due to clarification of counting and the inclusion of Kansas audience in prior numbers.

PROGRAM DESCRIPTION

Department: Economic Development

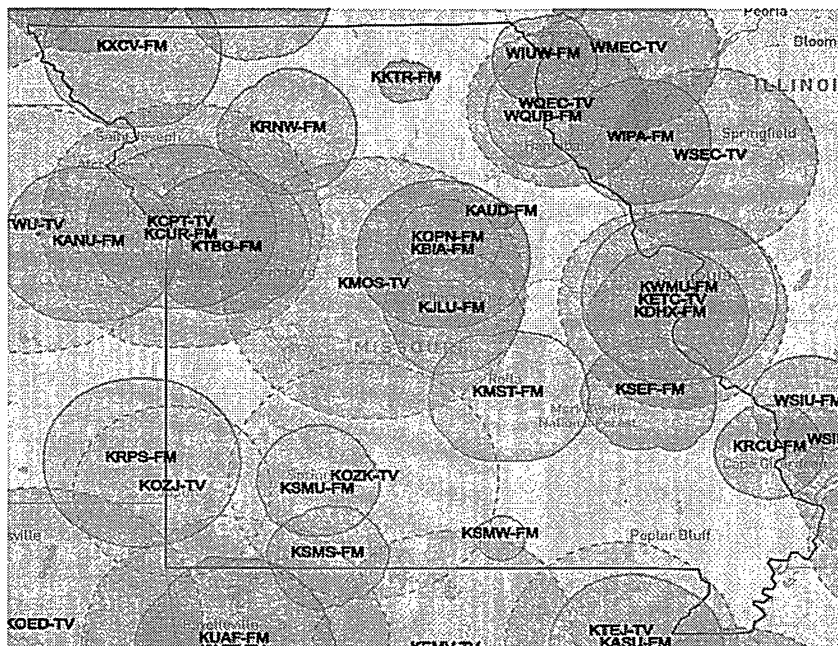
Program Name: Public Television & Radio Grants Spending Authority

HB Section(s): N/A

Program is found in the following core budget(s): Public Radio and Television

2a. Provide an activity measure(s) for the program (continued).

Below are the public television and radio stations that receive funding.



Television

- KCPT Public Television 19
- KETC St. Louis Regional Public Media
- KMOS University of Central Missouri
- KOZK Board of Governors MSU -

Radio

- KBIA Curators of U of MO Columbia (also KKTR-FM, KAUD-FM)
- KCUR UMKC Curators of U of MO
- KDHX Double Helix Corp
- KJLU Board of Curators Lincoln U
- KKFJ Mid-Coast Radio Project
- KOPN New Wave Corporation
- KRCU Southeast Missouri State U (also KSEF-FM)
- KSMU Board of Governors MO St U (also KSMS-FM, KSMW-FM)
- KTBG Public TV 19
- KWMU Curators of U of MO St. Louis (also KMST-FM)
- KXCV/KRNW Northwest MO St U

2b. Provide a measure(s) of the program's quality.

There is not a quality measure at this time.

PROGRAM DESCRIPTION

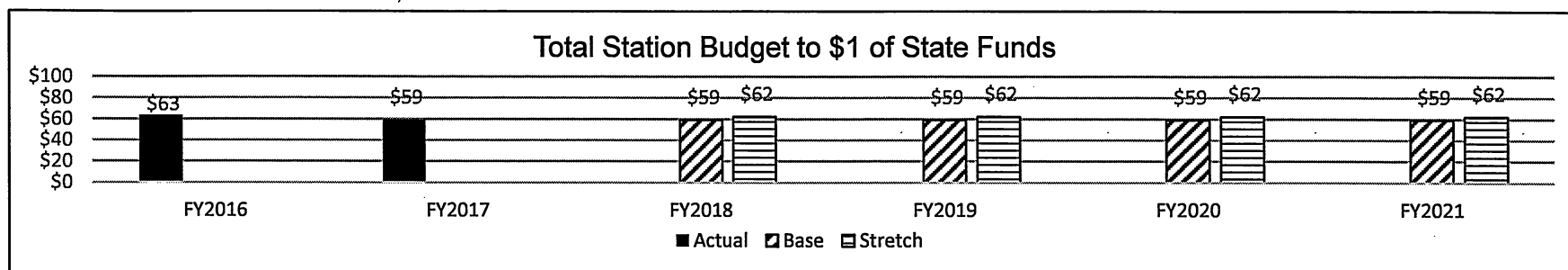
Department: Economic Development

Program Name: Public Television & Radio Grants Spending Authority

HB Section(s): N/A

Program is found in the following core budget(s): Public Radio and Television

2c. Provide a measure(s) of the program's impact.

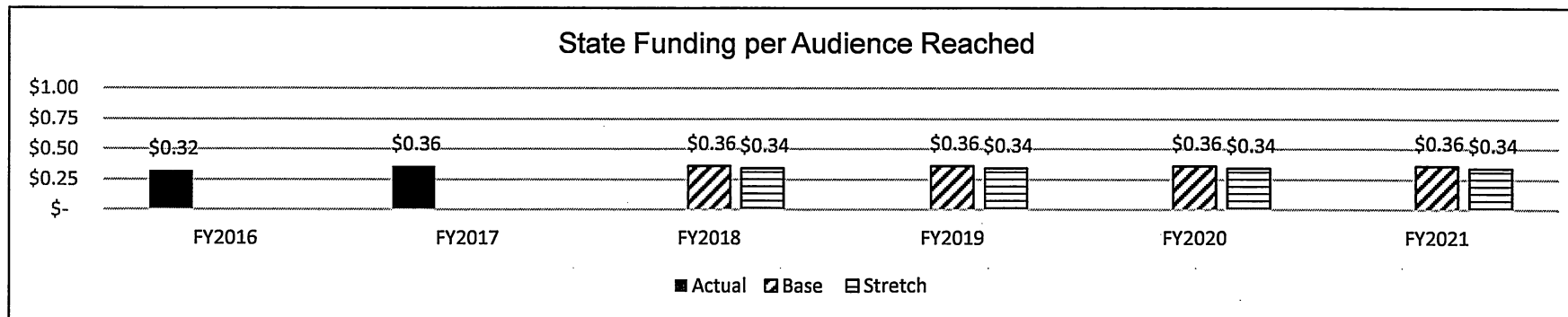


Note 1: Total station budgets (TV and Radio) divided by total state funding. Numbers reflect TV and Radio station's ability to raise funds beyond state funding.

Note 2: Base targets are set at FY2017 Actuals; Stretch target assumes 5% higher station budgets without an increase in state funding.

Note 3: FY17 data is the most recent as of 9/2018.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Calculated by dividing the cost of the Program by the Audience reached. Television stations use Nielson ratings to determine Audience size and Radio stations use Arbitron ratings.

Note 2: Base target is same as FY2017 and Stretch is reduced 5%.

Note 3: This is a new measure; therefore, Projected amounts for FY16 and FY17 are not available.

PROGRAM DESCRIPTION

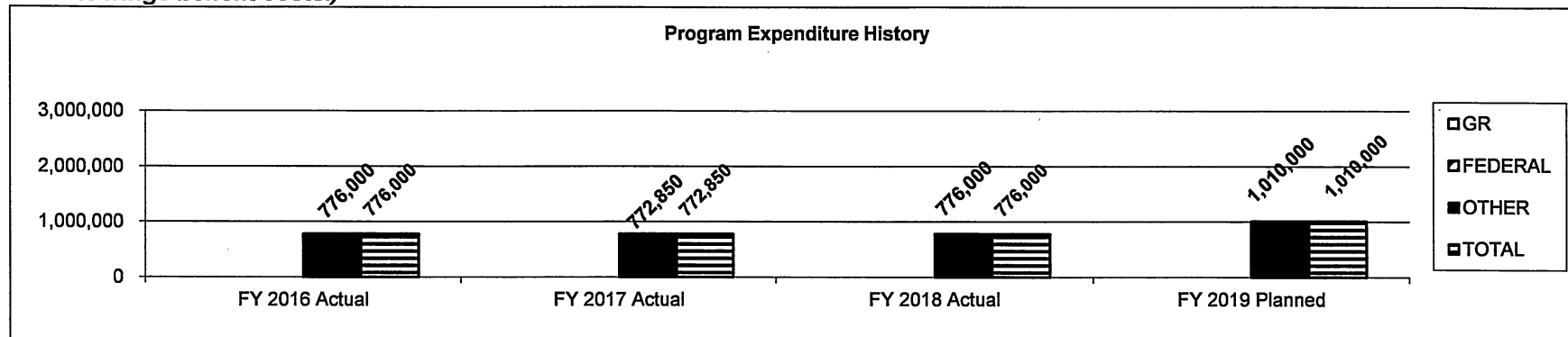
Department: Economic Development

Program Name: Public Television & Radio Grants Spending Authority

HB Section(s): N/A

Program is found in the following core budget(s): Public Radio and Television

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Transfer from General Revenue and transfer from MO Humanities Trust Fund (0177) to the Public Broadcasting Corporation Special Fund (0887).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 185.200 - 185.230 RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department: Economic Development	Budget Unit: 42350C
Division: MO Arts Council (MAC)	
Core: MO Arts Council Trust Fund Transfer	HB Section: N/A

1. CORE FINANCIAL SUMMARY

	FY 2019 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	4,808,690	0	0	4,808,690
Total	4,808,690	0	0	4,808,690
FTE	0.00	0.00	0.00	0.00

	FY 2019 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

2. CORE DESCRIPTION

Under DED's reorganization this Core funding was transferred to the Office of Lieutenant Governor's budget.

This is the General Revenue transfer that provides funding to Missouri Arts Council (MAC) for programs and administration. MAC funds quality arts programming that addresses MAC's strategic goals of engaging people in meaningful arts experiences, growing Missouri's economy with the arts, and strengthening Missouri's education using the arts. RSMo 143.183 states that 60% of the estimated collection of the Non-resident Professional Athletes' and Entertainers' (A&E) Income Tax is to be transferred to the MAC Trust Fund. In FY17 the tax generated over \$36 million. MAC Trust Fund has never received the full 60% portion the legislation provides, which would be approximately \$22 million annually. MAC provides matching grants to Missouri nonprofit, tax-exempt organizations doubling the impact of state funds. MAC spent down the Trust Funds as directed by the legislature, with a projected balance of only \$100,000 remaining at the beginning of FY19. MAC provides accountability and oversight for the fair and equitable distribution of federal and trust funds in support of the arts statewide to over 600 Missouri tax-exempt, non-profit organizations in 166 communities. Every Missouri Senate district and 95% of the House districts receive programs funded from the Missouri Arts Council Trust Fund and Federal monies. MAC provides matching grants to Missouri non-profit, tax-exempt organizations for quality arts programming in arts education, arts services, community arts, minority arts, dance, theater, music, festivals; and literature, folk, and visual arts. Applicants must demonstrate high artistic quality, strong management skills, community involvement and a diverse audience. MAC-supported activities must be open and accessible to the general public. Funds are distributed through a competitive process with developed guidelines, evaluation criteria and citizen advisory panel review. Over 80% of MAC's budget is distributed throughout the state in the form of grants.

3. PROGRAM LISTING (list programs included in this core funding)

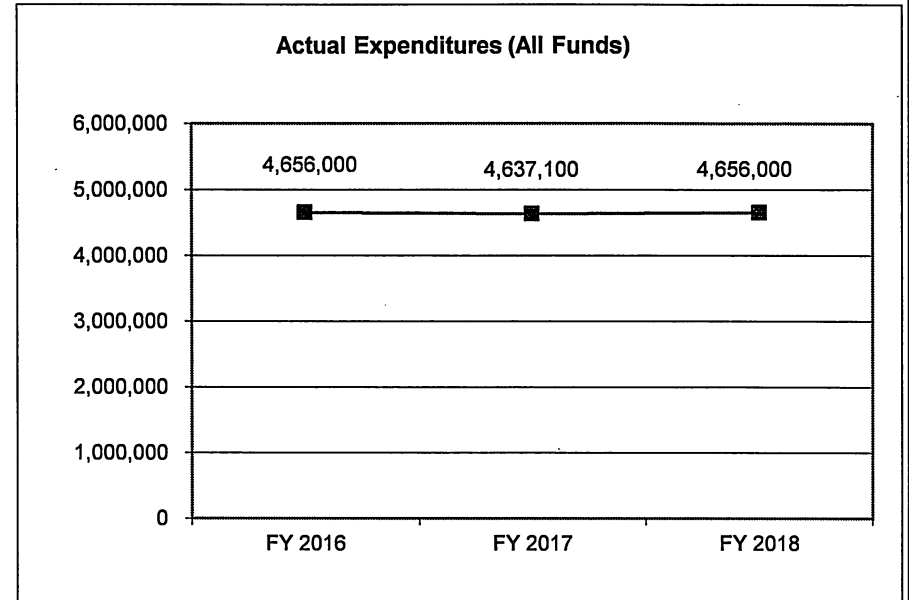
MO Arts Council Trust Fund Transfer

CORE DECISION ITEM

Department: Economic Development	Budget Unit: 42350C
Division: MO Arts Council (MAC)	
Core: MO Arts Council Trust Fund Transfer	HB Section: N/A

4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	4,800,000	6,060,000	4,800,000	4,808,690
Less Reverted (All Funds)	(144,000)	(162,900)	(144,000)	(144,261)
Less Restricted (All Funds)*	0	(1,260,000)		0
Budget Authority (All Funds)	4,656,000	4,637,100	4,656,000	4,664,429
Actual Expenditures (All Funds)	4,656,000	4,637,100	4,656,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
		(1)		



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funding restricted including \$1,260,000 for the MO Arts Council Trust Fund Transfer.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
ARTS COUNCIL-TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	4,808,690	0	0	4,808,690	
	Total	0.00	4,808,690	0	0	4,808,690	
DEPARTMENT CORE REQUEST							
	TRF	0.00	4,808,690	0	0	4,808,690	
	Total	0.00	4,808,690	0	0	4,808,690	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Transfer Out	1939 T357	TRF	0.00	(4,808,690)	0	0	(4,808,690) Transfer out to Lieutenant Governor
	NET GOVERNOR CHANGES		0.00	(4,808,690)	0	0	(4,808,690)
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	

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DECISION ITEM SUMMARY

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ARTS COUNCIL-TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	4,656,000	0.00	4,808,690	0.00	4,808,690	0.00	0	0.00
TOTAL - TRF	4,656,000	0.00	4,808,690	0.00	4,808,690	0.00	0	0.00
TOTAL	4,656,000	0.00	4,808,690	0.00	4,808,690	0.00	0	0.00
GRAND TOTAL	\$4,656,000	0.00	\$4,808,690	0.00	\$4,808,690	0.00	\$0	0.00

DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ARTS COUNCIL-TRANSFER								
CORE								
TRANSFERS OUT	4,656,000	0.00	4,808,690	0.00	4,808,690	0.00	0	0.00
TOTAL - TRF	4,656,000	0.00	4,808,690	0.00	4,808,690	0.00	0	0.00
GRAND TOTAL	\$4,656,000	0.00	\$4,808,690	0.00	\$4,808,690	0.00	\$0	0.00
GENERAL REVENUE	\$4,656,000	0.00	\$4,808,690	0.00	\$4,808,690	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: Missouri Arts Council Trust Fund Transfer

Program is found in the following core budget(s): Missouri Arts Council Trust Fund Transfer

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

This is the General Revenue transfer that provides funding to Missouri Arts Council (MAC) for programs and administration.

2a. Provide an activity measure(s) for the program.

This is a GR transfer. Please refer to the Program Description for **Arts Council Programs**.

2b. Provide a measure(s) of the program's quality.

This is a GR transfer. Please refer to the Program Description for **Arts Council Programs**.

2c. Provide a measure(s) of the program's impact.

This is a GR transfer. Please refer to the Program Description for **Arts Council Programs**.

2d. Provide a measure(s) of the program's efficiency.

This is a GR transfer. Please refer to the Program Description for **Arts Council Programs**.

PROGRAM DESCRIPTION

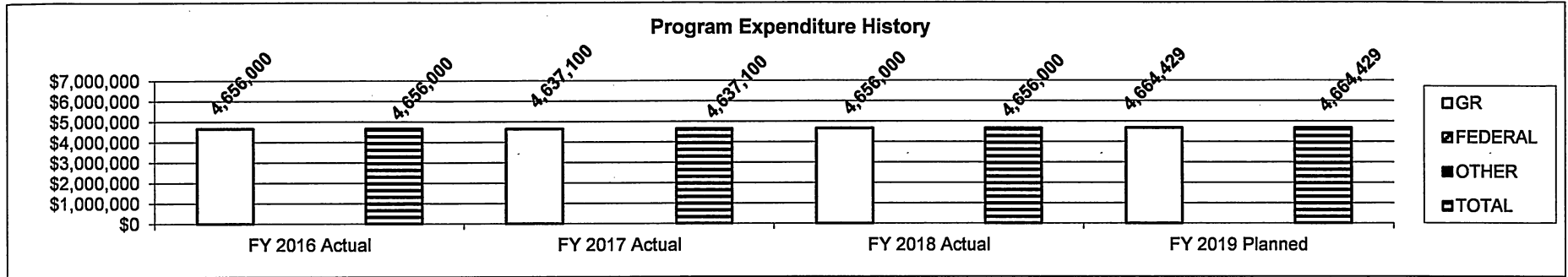
Department: Economic Development

HB Section(s): N/A

Program Name: Missouri Arts Council Trust Fund Transfer

Program is found in the following core budget(s): Missouri Arts Council Trust Fund Transfer

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflect 3% Governor's Reserve

4. What are the sources of the "Other " funds?

Original source of funds is the non-resident professional athletes and entertainers tax . Transfer from GR to MO Arts Council Trust Fund (0262).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 185.100 RSMo., Section 143.183 RSMo.

6. Are there federal matching requirements? If yes, please explain.

Yes, funds from the National Endowment for the Arts must be matched 1:1 by state appropriations.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42370C
Division: MO Arts Council (MAC)	
Core: MO Humanities Council Trust Fund Transfer	HB Section N/A

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,050,000	0	0	1,050,000
Total	1,050,000	0	0	1,050,000
FTE	0.00	0.00	0.00	0.00

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

2. CORE DESCRIPTION

Under DED's reorganization this Core funding was transferred to the Office of Lieutenant Governor's budget.

This core decision item establishes the spending authority for the Missouri Humanities Council (MHC). The authority allows the MHC to bolster local economic development in rural and urban communities through heritage tourism initiatives, to conduct workshops benefitting Missouri veterans and their families, and to enhance local communities by funding humanities-based programs, projects, and events through an extensive community grants program. The MHC encourages and supports humanities-related public outreach programming, including teacher education academies and workshops, lecture series, forums, and publications, festivals and living history venues, reading programs for disadvantaged families, and commemorative exhibits highlighting the rich heritage of Missouri. To accomplish these activities, the MHC regularly partners with numerous statewide, regional, and local civic and community organizations, educational institutions, and governmental agencies.

3. PROGRAM LISTING (list programs included in this core funding)

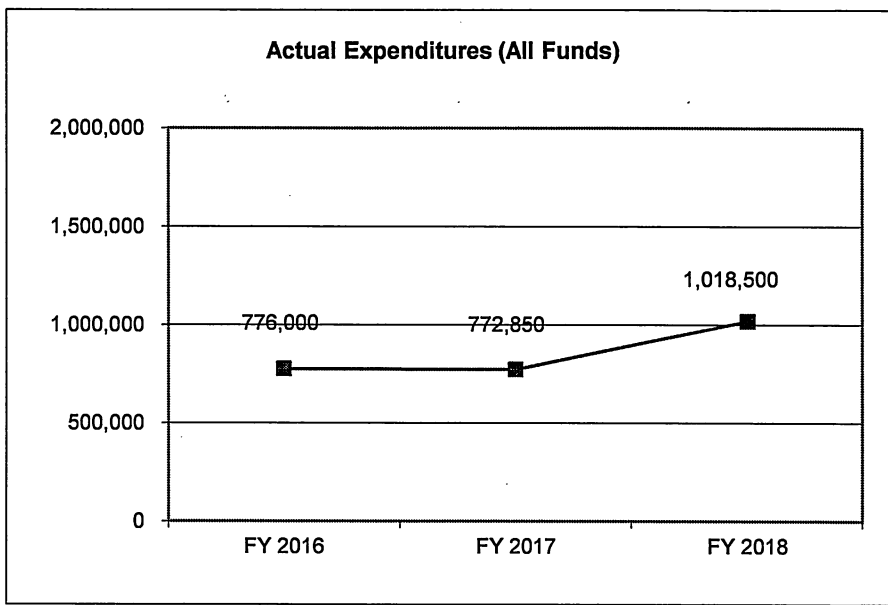
MO Humanities Council Trust Fund Transfer

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42370C
Division: MO Arts Council (MAC)	
Core: MO Humanities Council Trust Fund Transfer	HB Section N/A

4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	800,000	1,010,000	1,050,000	1,050,000
Less Reverted (All Funds)	(24,000)	(27,150)	(31,500)	(31,500)
Less Restricted (All Funds)*	0	(210,000)	0	0
Budget Authority (All Funds)	776,000	772,850	1,018,500	1,018,500
Actual Expenditures (All Funds)	776,000	772,850	1,018,500	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
		(1)		



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funding restricted including \$210,000 for the MO Humanities Council Trust Fund Transfer.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
HUMANITIES COUNCIL-TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	1,050,000	0	0	1,050,000	
	Total	0.00	1,050,000	0	0	1,050,000	
DEPARTMENT CORE REQUEST							
	TRF	0.00	1,050,000	0	0	1,050,000	
	Total	0.00	1,050,000	0	0	1,050,000	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Transfer Out	1940 T358 TRF	0.00	(1,050,000)	0	0	(1,050,000)	Transfer out to Lieutenant Governor
	NET GOVERNOR CHANGES	0.00	(1,050,000)	0	0	(1,050,000)	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	

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DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
HUMANITIES COUNCIL-TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	1,018,500	0.00	1,050,000	0.00	1,050,000	0.00	0	0.00
TOTAL - TRF	1,018,500	0.00	1,050,000	0.00	1,050,000	0.00	0	0.00
TOTAL	1,018,500	0.00	1,050,000	0.00	1,050,000	0.00	0	0.00
GRAND TOTAL	\$1,018,500	0.00	\$1,050,000	0.00	\$1,050,000	0.00	\$0	0.00

DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
HUMANITIES COUNCIL-TRANSFER								
CORE								
TRANSFERS OUT	1,018,500	0.00	1,050,000	0.00	1,050,000	0.00	0	0.00
TOTAL - TRF	1,018,500	0.00	1,050,000	0.00	1,050,000	0.00	0	0.00
GRAND TOTAL	\$1,018,500	0.00	\$1,050,000	0.00	\$1,050,000	0.00	\$0	0.00
GENERAL REVENUE	\$1,018,500	0.00	\$1,050,000	0.00	\$1,050,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: Missouri Humanities Council Trust Fund Transfer

Program is found in the following core budget(s): Missouri Humanities Council Trust Fund Transfer

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

This core decision item establishes the spending authority for the Missouri Humanities Council (MHC). The authority allows the MHC to bolster local economic development in rural and urban communities through heritage tourism initiatives, to conduct workshops benefitting Missouri veterans and their families, and to enhance local communities by funding humanities-based programs, projects, and events through an extensive community grants program. The MHC encourages and supports humanities-related public outreach programming, including teacher education academies and workshops, lecture series, forums, and publications, festivals and living history venues, reading programs for disadvantaged families, and commemorative exhibits highlighting the rich heritage of Missouri. To accomplish these activities, the MHC regularly partners with numerous statewide, regional, and local civic and community organizations, educational institutions, and governmental agencies.

2a. Provide and activity measure(s) for the program.

This is a GR transfer. Please refer to the Program Description for the **Missouri Humanities Council Trust Programs**.

2b. Provide a measure(s) of the program's quality.

This is a GR transfer. Please refer to the Program Description for the **Missouri Humanities Council Trust Programs**.

2c. Provide a measure(s) of the program's impact.

This is a GR transfer. Please refer to the Program Description for the **Missouri Humanities Council Trust Programs**.

2d. Provide a measure(s) of the program's efficiency.

This is a GR transfer. Please refer to the Program Description for the **Missouri Humanities Council Trust Programs**.

PROGRAM DESCRIPTION

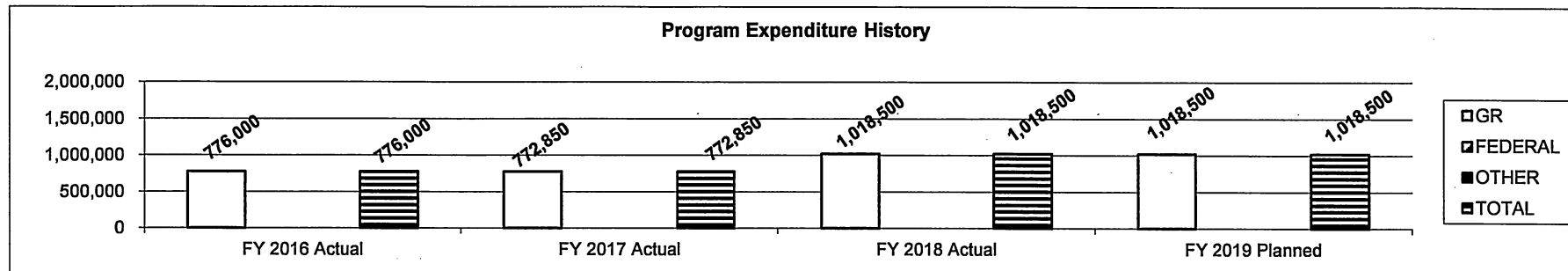
Department: Economic Development

HB Section(s): N/A

Program Name: Missouri Humanities Council Trust Fund Transfer

Program is found in the following core budget(s): Missouri Humanities Council Trust Fund Transfer

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflect 3% Governor's Reserve

4. What are the sources of the "Other " funds?

Original source of funds is the non-resident professional athletes and entertainers tax. Transfer from GR to the Missouri Humanities Council Trust Fund (0177).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 186.050 - 186.067 RSMo; Section 143.183 RSMo.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42375C
Division: MO Arts Council (MAC)	
Core: MO Public Broadcasting Corp Special Fund Trf	HB Section N/A

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	800,000	0	0	800,000
Total	800,000	0	0	800,000
FTE	0.00	0.00	0.00	0.00

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

Other Funds:
Notes:

2. CORE DESCRIPTION

Under DED's reorganization this Core funding was transferred to the Office of Lieutenant Governor's budget.

This core decision item is the General Revenue transfer that provides funding for the Missouri Public Broadcasting Corp (PBC) Special Fund. The Missouri Arts Council (MAC) assumed responsibility for granting state funds to public television and radio stations beginning in FY2007. MAC will use a memorandum of understanding to ensure the accountability of public funds distribution. The 4 public television and 12 radio stations contribute significantly to Missouri's educational and cultural enrichment and are a valuable state resource. MAC distributes 75% of the funds to 4 television stations and 25% to 12 radio stations according to the formula. The state funds received are to be used for local programming related to the needs and problems of the community served by the broadcast licensee.

3. PROGRAM LISTING (list programs included in this core funding)

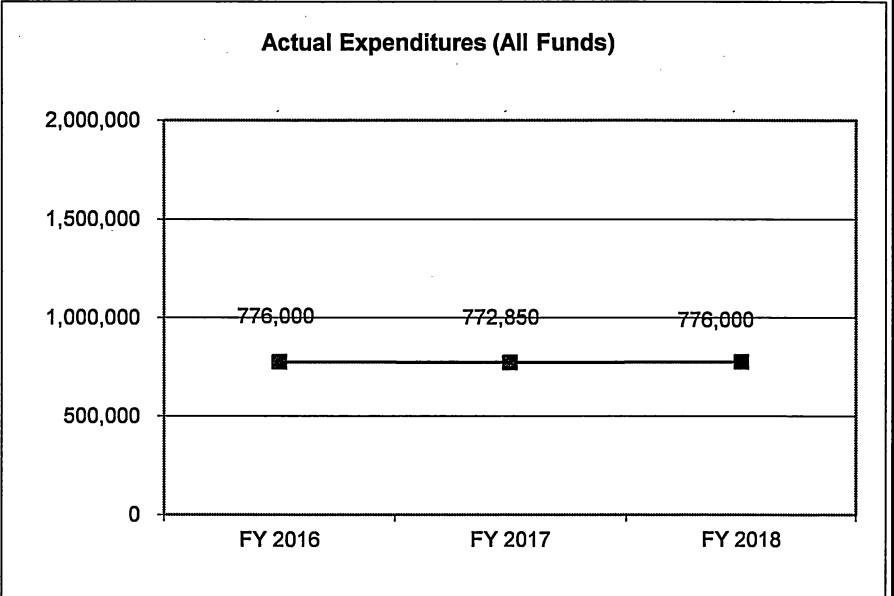
Public Broadcasting Community Service Programs on the following stations: Television--KCPT-Kansas City, KETC-St. Louis, KMOS-Sedalia/Warrensburg, KOZK-Springfield.
Radio--KBIA-Columbia, KTBG-Warrensburg, KCUR-Kansas City, KDHX-St. Louis, KJLU-Jefferson City, KKFI-Kansas City, KOPN-Columbia, KRCU-Cape Girardeau, KSMU-Springfield, KMST-Rolla, KWMU-St. Louis, KXCV and KRNW-Maryville

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42375C
Division: MO Arts Council (MAC)	
Core: MO Public Broadcasting Corp Special Fund Trf	HB Section N/A

4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	800,000	1,010,000	800,000	800,000
Less Reverted (All Funds)	(24,000)	(27,150)	(24,000)	
Less Restricted (All Funds)*	0	(210,000)		0
Budget Authority (All Funds)	776,000	772,850	776,000	800,000
Actual Expenditures (All Funds)	776,000	772,850	776,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
		(1)		



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

Notes: (1) Funding restricted including \$210,000 for the MO Public Broadcasting Corp Special Fund Transfer.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
PUBLIC TELEVISION TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	800,000	0	0	800,000	
	Total	0.00	800,000	0	0	800,000	
DEPARTMENT CORE REQUEST							
	TRF	0.00	800,000	0	0	800,000	
	Total	0.00	800,000	0	0	800,000	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Transfer Out	1942 T431 TRF	0.00	(800,000)	0	0	(800,000)	Transfer out to Lieutenant Governor
	NET GOVERNOR CHANGES	0.00	(800,000)	0	0	(800,000)	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	

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DECISION ITEM SUMMARY

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
PUBLIC TELEVISION TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	776,000	0.00	800,000	0.00	800,000	0.00	0	0.00
TOTAL - TRF	776,000	0.00	800,000	0.00	800,000	0.00	0	0.00
TOTAL	776,000	0.00	800,000	0.00	800,000	0.00	0	0.00
GRAND TOTAL	\$776,000	0.00	\$800,000	0.00	\$800,000	0.00	\$0	0.00

DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
PUBLIC TELEVISION TRANSFER								
CORE								
TRANSFERS OUT	776,000	0.00	800,000	0.00	800,000	0.00	0	0.00
TOTAL - TRF	776,000	0.00	800,000	0.00	800,000	0.00	0	0.00
GRAND TOTAL	\$776,000	0.00	\$800,000	0.00	\$800,000	0.00	\$0	0.00
GENERAL REVENUE	\$776,000	0.00	\$800,000	0.00	\$800,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: Public Broadcasting Community Service Programs

Program is found in the following core budget(s): Missouri Public Broadcasting Corporation Special Fund Transfer

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

This is the General Revenue transfer that provides funding to the Missouri Public Broadcasting Corporation Fund. The Missouri Arts Council (MAC) assumed responsibility for granting state funds to public television and radio stations beginning in FY2007.

2a. Provide an activity measure(s) for the program.

This is a GR transfer. Please refer to the Program Description for the **Public Television Grants**.

2b. Provide a measure(s) of the program's quality.

This is a GR transfer. Please refer to the Program Description for the **Public Television Grants**.

2c. Provide a measure(s) of the program's impact.

This is a GR transfer. Please refer to the Program Description for the **Public Television Grants**.

2d. Provide a measure(s) of the program's efficiency.

This is a GR transfer. Please refer to the Program Description for the **Public Television Grants**.

PROGRAM DESCRIPTION

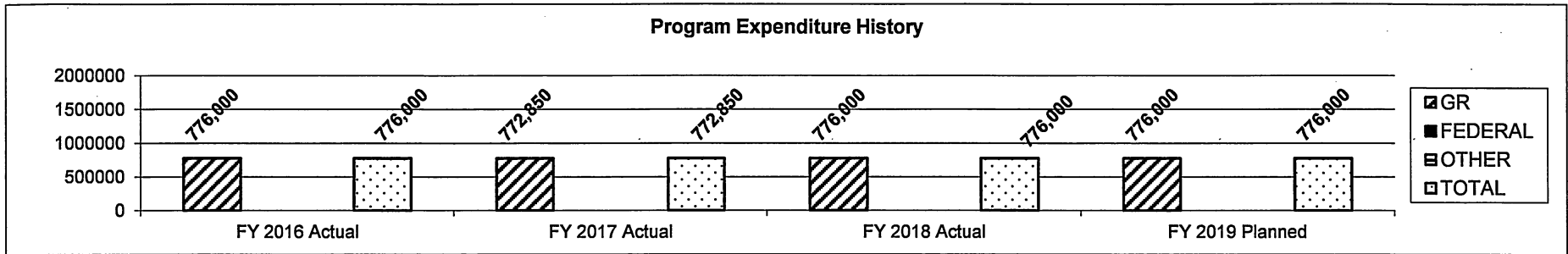
Department: Economic Development

HB Section(s): N/A

Program Name: Public Broadcasting Community Service Programs

Program is found in the following core budget(s): Missouri Public Broadcasting Corporation Special Fund Transfer

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Original source of funds is the Non-resident Professional Athletes' and Entertainers' Income Tax. Transfer from GR to MO Public Broadcasting Corp. Special Fund (#0887).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 185.200 - 185.230 RSMo. Section 143.183 RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42610C
Division:	Energy	HB Section	N/A
Core:	Energy Technical Assistance, Education & Policy		

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request					FY 2020 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	1,260,092	791,592	2,051,684	PS	0	0	0	0
EE	0	609,299	136,630	745,929	EE	0	0	0	0
PSD	0	0	6,754	6,754	PSD	0	0	0	0
Total	0	1,869,391	934,976	2,804,367	Total	0	0	0	0
FTE	0.00	23.05	13.95	37.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	674,657	417,135	1,091,792	Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:	Energy Set-aside Fund (0667) Biodiesel Fuel Revolving Fund (0730) Energy Futures Fund (0935)				Other Funds:				
Notes:					Notes:				

2. CORE DESCRIPTION

Under DED's reorganization this Core funding was transferred to the Department of Natural Resources.

The Department of Economic Development – Division of Energy advances the efficient use of diverse energy resources to drive economic growth, achieve greater energy security for future generations, and provide for a healthier environment. The Division delivers technical and financial assistance for energy efficiency and renewable energy projects, promotes the use and development of diverse in-state energy resources, tracks energy data, plans for adequate and secure energy supplies, and participates in emergency planning. The Division operates as the designated State Energy Office, directing the use of federal State Energy Program funds to support state-led energy initiatives. These initiatives are defined by the Comprehensive State Energy Plan, which was developed through an extensive stakeholder process to identify the state's energy needs.

Division staff members support business and community development and the use of diverse in-state resources and energy efficiency through interaction with Department of Economic Development programs, utility companies, Public Service Commission staff, and the Department of Natural Resources' environmental programs. Division staff also support the increased use and innovative development of bioenergy solutions, as well as support market research and demonstration projects that advance the use of clean, domestic energy resources and technologies.

3. PROGRAM LISTING (list programs included in this core funding)

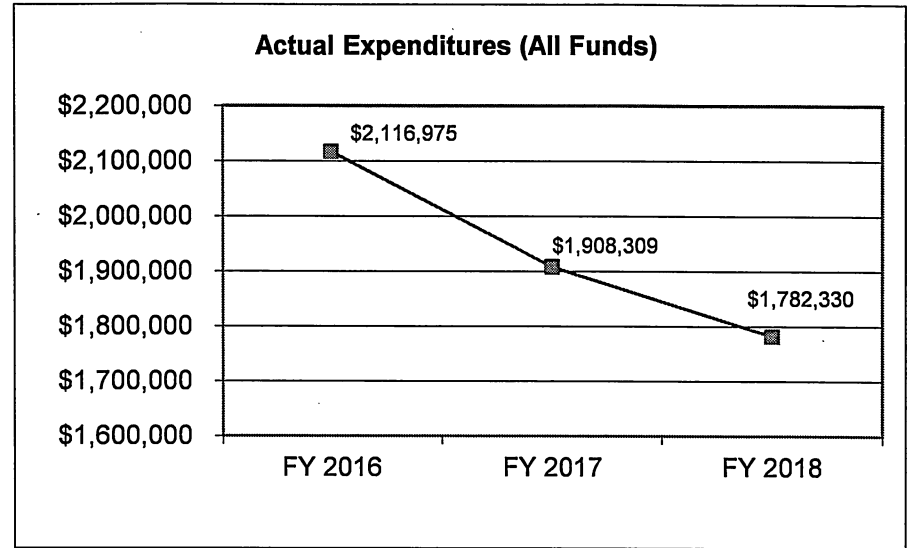
Division of Energy Operating

CORE DECISION ITEM

Department: Economic Development	Budget Unit: 42610C
Division: Energy	
Core: Energy Technical Assistance, Education & Policy	HB Section: N/A

4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds) (1)	\$2,524,005	\$2,790,199	\$2,790,199	\$2,804,367
Less Reverted (All Funds)	\$0	\$0	\$0	\$0
Less Restricted (All Funds)	\$0	\$0	\$0	\$0
Budget Authority (All Funds)	\$2,524,005	\$2,790,199	\$2,790,199	\$2,804,367
Actual Expenditures (All Funds)	\$2,116,975	\$1,908,309	\$1,782,330	N/A
Unexpended (All Funds)	\$407,030	\$881,890	\$1,007,869	N/A
Unexpended, by Fund:				
General Revenue	\$0	\$0	\$0	N/A
Federal	\$381,384	\$869,435	\$909,610	N/A
Other	\$25,646	\$12,456	\$98,259	N/A



Actual expenditures for all fiscal years are as of June 30 and do not include lapse period activities.

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:
 (1) Financial data only includes operating appropriations.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
ENERGY TECH ASST EDU & POLICY**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	37.00	0	1,260,092	791,592	2,051,684	
	EE	0.00	0	609,299	136,630	745,929	
	PD	0.00	0	0	6,754	6,754	
	Total	37.00	0	1,869,391	934,976	2,804,367	
DEPARTMENT CORE REQUEST							
	PS	37.00	0	1,260,092	791,592	2,051,684	
	EE	0.00	0	609,299	136,630	745,929	
	PD	0.00	0	0	6,754	6,754	
	Total	37.00	0	1,869,391	934,976	2,804,367	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Transfer Out	1931 8803	PS	(4.67)	0	0	(314,828)	(314,828) Transfer out to DNR
Transfer Out	1931 8802	PS	(0.07)	0	0	(3,688)	(3,688) Transfer out to DNR
Transfer Out	1931 8800	PS	(23.05)	0	(1,260,092)	0	(1,260,092) Transfer out to DNR
Transfer Out	1931 8801	PS	(9.21)	0	0	(473,076)	(473,076) Transfer out to DNR
Transfer Out	1931 8805	EE	0.00	0	0	(104,580)	(104,580) Transfer out to DNR
Transfer Out	1931 8806	EE	0.00	0	0	(32,050)	(32,050) Transfer out to DNR
Transfer Out	1931 8804	EE	0.00	0	(609,299)	0	(609,299) Transfer out to DNR
Transfer Out	1931 8818	PD	0.00	0	0	(50)	(50) Transfer out to DNR
Transfer Out	1931 8817	PD	0.00	0	0	(165)	(165) Transfer out to DNR
Transfer Out	1931 8819	PD	0.00	0	0	(4,500)	(4,500) Transfer out to DNR

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
ENERGY TECH ASST EDU & POLICY**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Transfer Out	1931 8816 PD	0.00	0	0	(2,039)	(2,039)	Transfer out to DNR
NET GOVERNOR CHANGES		(37.00)	0	(1,869,391)	(934,976)	(2,804,367)	
GOVERNOR'S RECOMMENDED CORE							
	PS	0.00	0	0	0	0	
	EE	0.00	0	0	0	0	
	PD	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	

DED - BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
ENERGY TECH ASST EDU & POLICY									
CORE									
PERSONAL SERVICES									
ENERGY FEDERAL	782,861	16.21	1,260,092	23.05	1,260,092	23.05	0	0.00	
ENERGY SET-ASIDE PROGRAM	608,275	12.13	473,076	9.21	473,076	9.21	0	0.00	
BIODIESEL FUEL REVOLVING	0	0.00	3,688	0.07	3,688	0.07	0	0.00	
ENERGY FUTURES FUND	162,435	3.12	314,828	4.67	314,828	4.67	0	0.00	
TOTAL - PS	1,553,571	31.46	2,051,684	37.00	2,051,684	37.00	0	0.00	
EXPENSE & EQUIPMENT									
ENERGY FEDERAL	168,146	0.00	609,299	0.00	609,299	0.00	0	0.00	
ENERGY SET-ASIDE PROGRAM	54,142	0.00	104,580	0.00	104,580	0.00	0	0.00	
ENERGY FUTURES FUND	6,471	0.00	32,050	0.00	32,050	0.00	0	0.00	
TOTAL - EE	228,759	0.00	745,929	0.00	745,929	0.00	0	0.00	
PROGRAM-SPECIFIC									
ENERGY SET-ASIDE PROGRAM	0	0.00	2,039	0.00	2,039	0.00	0	0.00	
BIODIESEL FUEL REVOLVING	0	0.00	165	0.00	165	0.00	0	0.00	
MO ALTERNATV FUEL VEHICLE LOAN	0	0.00	50	0.00	50	0.00	0	0.00	
ENERGY FUTURES FUND	0	0.00	4,500	0.00	4,500	0.00	0	0.00	
TOTAL - PD	0	0.00	6,754	0.00	6,754	0.00	0	0.00	
TOTAL	1,782,330	31.46	2,804,367	37.00	2,804,367	37.00	0	0.00	
Pay Plan FY19-Cost to Continue - 0000013									
PERSONAL SERVICES									
ENERGY FEDERAL	0	0.00	0	0.00	8,774	0.00	0	0.00	
ENERGY SET-ASIDE PROGRAM	0	0.00	0	0.00	3,338	0.00	0	0.00	
BIODIESEL FUEL REVOLVING	0	0.00	0	0.00	25	0.00	0	0.00	
ENERGY FUTURES FUND	0	0.00	0	0.00	2,031	0.00	0	0.00	
TOTAL - PS	0	0.00	0	0.00	14,168	0.00	0	0.00	
TOTAL	0	0.00	0	0.00	14,168	0.00	0	0.00	
GRAND TOTAL	\$1,782,330	31.46	\$2,804,367	37.00	\$2,818,535	37.00	\$0	0.00	

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DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ENERGY TECH ASST EDU & POLICY								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	65,326	2.00	61,137	2.00	71,137	2.00	0	0.00
ACCOUNT CLERK II	27,326	1.00	27,531	1.00	27,531	1.00	0	0.00
AUDITOR II	40,416	1.00	40,115	1.00	40,504	1.00	0	0.00
PUBLIC INFORMATION COOR	39,708	1.00	39,413	1.00	44,413	1.00	0	0.00
EXECUTIVE II	39,000	1.00	43,466	1.00	43,466	1.00	0	0.00
MANAGEMENT ANALYSIS SPEC I	46,735	1.01	46,448	1.00	48,468	1.00	0	0.00
MANAGEMENT ANALYSIS SPEC II	42,780	1.01	43,131	1.00	43,131	1.00	0	0.00
PLANNER II	75,106	1.85	133,051	3.00	131,051	3.00	0	0.00
PLANNER III	158,048	3.00	167,817	3.00	167,817	3.00	0	0.00
PLANNER IV	55,136	0.77	71,755	1.00	50,228	1.00	0	(0.00)
PUBLIC UTILITY FINANCIAL ANAL	0	0.00	91	0.26	91	0.26	0	0.00
ENVIRONMENTAL SPEC II	13,847	0.38	0	0.00	37,000	0.00	0	0.00
ENVIRONMENTAL SPEC III	91,314	2.00	100,650	1.53	97,350	1.53	0	0.00
ENERGY SPEC I	21,829	0.63	41,539	1.00	41,539	1.00	0	0.00
ENERGY SPEC III	82,368	2.00	134,664	2.63	103,105	2.63	0	0.00
ENERGY SPEC IV	49,863	1.00	50,436	1.13	50,436	1.13	0	(0.00)
ENERGY ENGINEER I	51,286	1.17	50,350	1.00	40,350	1.00	0	0.00
ENERGY ENGINEER II	54,622	1.04	56,351	1.00	51,351	1.00	0	0.00
ENERGY ENGINEER III	91,124	1.57	120,701	2.00	115,701	2.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	75,752	1.83	104,185	2.00	142,452	2.00	0	0.00
ENVIRONMENTAL MGR B2	120,698	2.00	126,295	2.45	124,295	2.45	0	0.00
ENVIRONMENTAL MGR B3	75,791	1.00	76,852	1.00	76,852	1.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B2	66,023	0.99	67,951	1.00	67,951	1.00	0	0.00
DIVISION DIRECTOR	102,001	1.00	109,687	1.00	109,687	1.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	27,703	0.43	237,279	3.00	222,826	3.00	0	0.00
CHAPLAIN	0	0.00	0	0.00	3,882	0.00	0	0.00
LEGAL COUNSEL	0	0.00	24,137	0.00	28,018	0.00	0	0.00
SENIOR COUNSEL	21,450	0.28	0	0.00	0	0.00	0	0.00
MISCELLANEOUS PROFESSIONAL	18,319	0.50	76,652	1.00	71,052	1.00	0	0.00
TOTAL - PS	1,553,571	31.46	2,051,684	37.00	2,051,684	37.00	0	0.00
TRAVEL, IN-STATE	17,047	0.00	45,299	0.00	45,299	0.00	0	0.00
TRAVEL, OUT-OF-STATE	33,450	0.00	22,523	0.00	28,523	0.00	0	0.00

DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ENERGY TECH ASST EDU & POLICY								
CORE								
SUPPLIES	11,593	0.00	63,398	0.00	57,398	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	49,791	0.00	53,338	0.00	54,338	0.00	0	0.00
COMMUNICATION SERV & SUPP	18,043	0.00	36,497	0.00	36,497	0.00	0	0.00
PROFESSIONAL SERVICES	91,065	0.00	458,602	0.00	457,602	0.00	0	0.00
M&R SERVICES	2,068	0.00	28,301	0.00	28,301	0.00	0	0.00
OFFICE EQUIPMENT	365	0.00	3,446	0.00	3,446	0.00	0	0.00
OTHER EQUIPMENT	907	0.00	12,384	0.00	12,384	0.00	0	0.00
BUILDING LEASE PAYMENTS	3,616	0.00	5,102	0.00	5,102	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	37	0.00	1,000	0.00	1,000	0.00	0	0.00
MISCELLANEOUS EXPENSES	777	0.00	16,039	0.00	16,039	0.00	0	0.00
TOTAL - EE	228,759	0.00	745,929	0.00	745,929	0.00	0	0.00
REFUNDS	0	0.00	6,754	0.00	6,754	0.00	0	0.00
TOTAL - PD	0	0.00	6,754	0.00	6,754	0.00	0	0.00
GRAND TOTAL	\$1,782,330	31.46	\$2,804,367	37.00	\$2,804,367	37.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$951,007	16.21	\$1,869,391	23.05	\$1,869,391	23.05		0.00
OTHER FUNDS	\$831,323	15.25	\$934,976	13.95	\$934,976	13.95		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: Energy Technical Assistance, Education & Policy

Program is found in the following core budget(s): Division of Energy

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- The Division of Energy advances energy efficiency and the use of diverse energy resources through financial and technical assistance, education, and advocacy. This drives economic development and job creation, achieves greater energy security, and provides for a healthier environment.
- Key Division activities under the State Energy Program include: planning for Missouri's future energy needs; participating in regulatory cases before the Public Service Commission; certifying resources are identified in the Comprehensive State Energy Plan for Missouri's Renewable Energy Standard; certifying energy efficient homes and auditors; working with state agencies to increase energy efficiency of state facilities and fleets and encourage alternative fuel use in the state fleet; and preparing for energy emergencies and mitigation of energy supply disruptions.
- Energy Operations includes all programmatic and administrative support for the Division for the State Energy Program, as well as for the Energy Revolving Loan and Weatherization Programs (see Energy Efficient Services).

2a. Provide an activity measure(s) for the program.

	FY 2016	FY 2017	FY 2018		FY 2019	FY 2020	FY 2021
	Actual	Actual	Projected	Actual	Projected	Projected	Projected
Renewable Energy Contacts	19,704	63,403	65,000	47,836	50,000	51,000	52,020
Information and Technical Contacts	231,050	315,880	320,000	328,578	315,738	322,053	328,494
Energy Price and Supply Contacts	58,704	136,192	150,000	85,610	87,322	89,069	90,850

Note 1: Projected based on a 2% increase in contacts (correspondence, calls, visits, meetings, etc.) per year.

Note 2: Renewable Energy Contacts include clients from commercial and agricultural operations, utility companies and customers, private-sector consultants, renewable energy developers, residential sector, industries, schools, colleges, universities, state and local governments and hospitals. The drop in contacts was a result of attending one less major outreach event due to staffing limitations.

Note 3: Information and Technical Contacts include media outreach, industrial energy audits performed, commercial building operators and miscellaneous technical site visits, public presentations, and exhibits.

Note 4: Energy Price and Supply Contacts include those included in the distribution of Energy Bulletins.

2b. Provide a measure(s) of the program's quality.

Note 1: DE issued a customer survey in FY2018. Due to the initiation date of the survey during FY2018, the number of respondents was not sufficient to provide an adequate number of responses (less than 10) for it to be valid. DE will continue to pursue customer feedback in FY2019 and provide details in future budget documents.

Note 2: Those surveyed will include specific program clients, attendees at DE sponsored events, and recipients of DE staff emails that respond to general or technical inquiries and requests for information and assistance.

PROGRAM DESCRIPTION

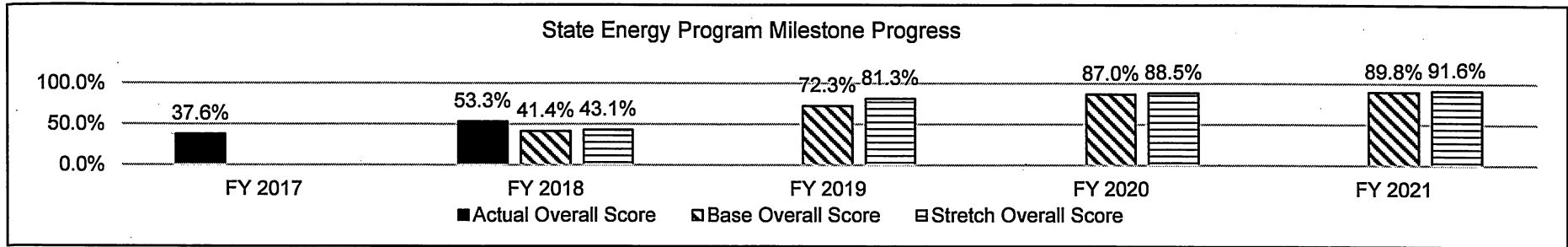
Department: Economic Development

HB Section(s): N/A

Program Name: Energy Technical Assistance, Education & Policy

Program is found in the following core budget(s): Division of Energy

2c. Provide a measure(s) of the program's impact.



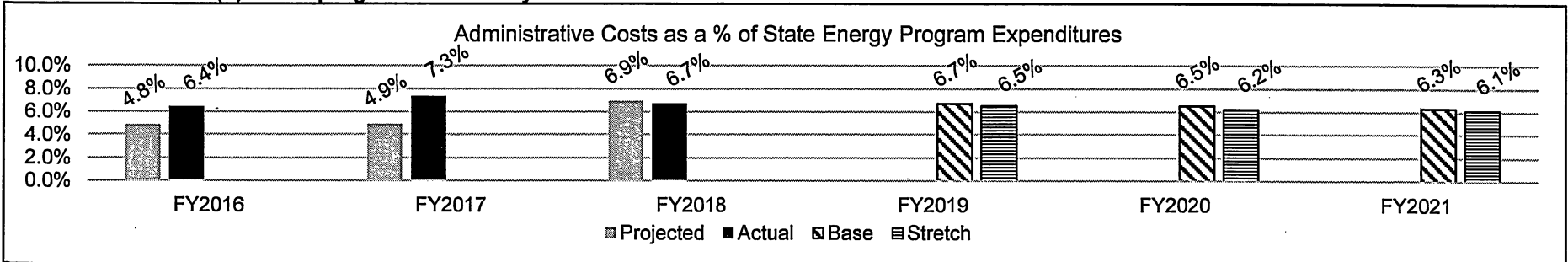
Note 1: This measure is based on a quarterly assessment of achieving recommendations in the 2015 Comprehensive State Energy Plan (CSEP). CSEP recommendations address efficiency of use, affordability, diversity and security of supply, regulatory improvements, and innovation and job creation.

Note 2: CSEP categories and recommendations are scored based on the Division of Energy's ability to impact particular policies. A percentage score is calculated to represent the Division of Energy's progress in accomplishing all 124 CSEP recommendations, which follow from leading practices in other states.

Note 3: Base Target - Reflects an increase in the Division of Energy's realistically achievable progress towards a 100 percent benchmark.

Note 4: Stretch Target – Includes the Division of Energy's additional progress that is possible through highly successful collaboration with stakeholders and cooperation with other state agencies.

2d. Provide a measure(s) of the program's efficiency.



Note 1: The Division of Energy's fiscal staff provide administrative services to support programmatic activities of the State Energy Program. Services include, but are not limited to: grant applications, reporting and expenditure tracking; accounts payable and receivable processing; budgeting; and procurement. A 10% administration rate reflects an upper-end benchmark for reasonable administrative costs.

Note 2: In FY2016 and FY2017, overall actual program expenses were less than projected while the administrative portion of expenses were on target. This caused the actual percentage to increase although actual administrative expenses did not.

Note 3: Base and Stretch targets based on steady funding levels and increased staff productivity due to software enhancements and skills gained through on-the-job training.

PROGRAM DESCRIPTION

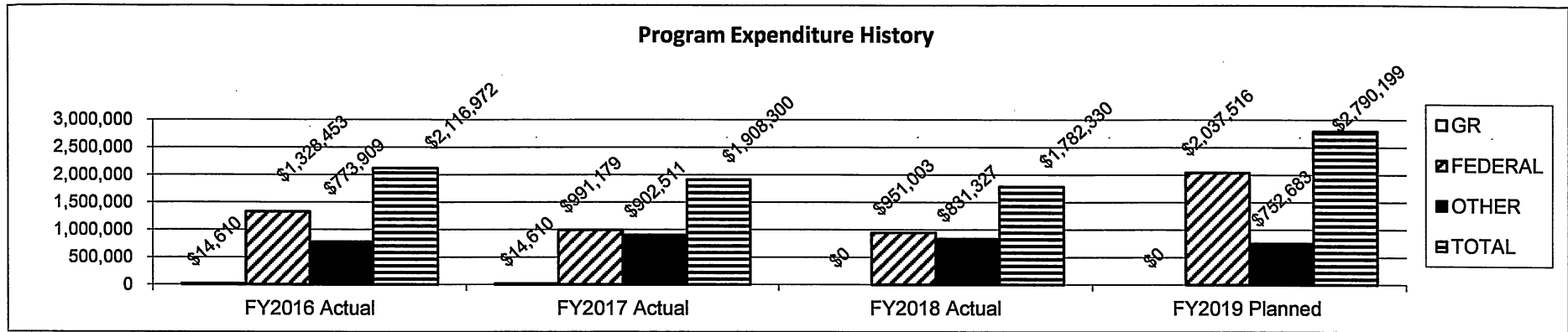
Department: Economic Development

HB Section(s): N/A

Program Name: Energy Technical Assistance, Education & Policy

Program is found in the following core budget(s): Division of Energy

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note 1: Actual expenditures for all fiscal years are as of June 30 and do not include lapse period activities.

Note 2: Financial data includes operating and pass-through appropriations.

Note 3: Beginning in FY2017 - FY2018, core pass-through appropriations are set at a level to encumber and pay our commitments, which often span multiple fiscal years.

4. What are the sources of the "Other " funds?

Utilicare Stabilization Fund (0134); Energy Set-Aside Fund (0667); Biodiesel Fuel Revolving Fund (0730); Energy Futures Fund (0935).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, establishes the Department of Economic Development (DED) and its divisions. Per Executive Order 13-03, the Division of Energy was transferred by Type I transfer to DED on August 28, 2013.

Federal program authority includes: 10 CFR 420 - Federal regulations for the State Energy Program and 10 CFR 440 - Federal regulations for the Low-Income Weatherization Assistance Program. State program authority includes: RSMo 640.665 - Energy Set-aside Program Fund; RSMo 640.160 - Energy Futures Fund; and RSMo 640.651-640.686 - Energy Conservation Loan Program.

6. Are there federal matching requirements? If yes, please explain.

Low-Income Weatherization Assistance Program is non-match; State Energy Program (SEP) is a 20% State/Local match; State Heating Oil and Propane Program (SHOPP) is a 50% State/Local match.

7. Is this a federally mandated program? If yes, please explain.

The National Energy Policy and Conservation Act sets forth requirements for state energy offices; the Division of Energy is recognized by the federal government as Missouri's official state energy office.

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42625C
Division: Energy	
Core: Energy Efficiency Loans, Grants and Services	HB Section N/A

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request				FY 2020 Governor's Recommendation			
	GR	Federal	Other	Total	GR	Fed	Other	Total
PS	0	0	0	0	0	0	0	0
EE	0	602,001	5,267,500	5,869,501	0	0	0	0
PSD	0	18,498,799	21,859,600	40,358,399	0	0	0	0
Total	0	19,100,800	27,127,100	46,227,900	0	0	0	0

FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
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<i>Est. Fringe</i>	0	0	0	0	<i>Est. Fringe</i>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:	Utilicare Stabilization Fund (0134)	Other Funds:
	Energy Set-aside Fund (0667)	
	Biodiesel Fuel Revolving Fund (0730)	
	Energy Futures Fund (0935)	

Notes: _____

2. CORE DESCRIPTION

Under DED's reorganization this Core funding was transferred to the Department of Natural Resources.

The Department of Economic Development - Division of Energy advances the efficient use of diverse energy resources to drive economic growth, achieve greater energy security for future generations and provide for a healthier environment. Through the Energy Efficiency Loans, Grants and Services programs, the Division helps to ensure energy affordability for communities and residents by supporting local energy efficiency and renewable energy projects.

The Division's Energy Loan Program, a revolving loan fund capitalized through Petroleum Violation Escrow (PVE) funds, partners with DED programs to pursue energy-related economic development opportunities and DNR environmental programs to integrate energy efficiency to achieve greater environmental quality. Staff provide technical and financial assistance to state and local governments, school districts, businesses, industries and citizens for energy improvements.

Designated as the State Weatherization Office, staff also administer pass through federal funds and other funds for energy efficiency and renewable energy activities. To deliver services, the Division collaborates with a broad network of subgrantees (18 local, community based agencies), utility service providers, vendors, and installers to deploy energy-efficiency programs to improve the health, safety and comfort of income-eligible households.

3. PROGRAM LISTING (list programs included in this core funding)

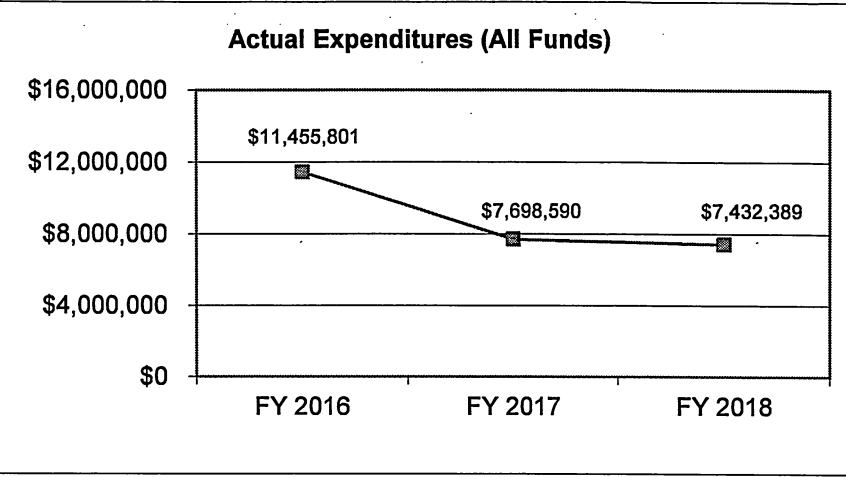
Division of Energy Operating

CORE DECISION ITEM

Department: <u>Economic Development</u>	Budget Unit <u>42625C</u>
Division: <u>Energy</u>	
Core: <u>Energy Efficiency Loans, Grants and Services</u>	HB Section <u>N/A</u>

4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds) (1)(2)	\$49,127,100	\$44,127,000	\$39,227,900	\$39,227,900
Less Reverted (All Funds)	\$0	\$0	\$0	\$0
Less Restricted (All Funds)*	\$0	\$0	\$0	\$0
Budget Authority (All Funds)	\$49,127,100	\$44,127,000	\$39,227,900	\$39,227,900
Actual Expenditures (All Funds)	\$11,455,801	\$7,698,590	\$7,432,389	N/A
Unexpended (All Funds)	\$37,671,299	\$36,428,410	\$31,795,511	N/A
Unexpended, by Fund:				
General Revenue	\$0	\$0	\$0	N/A
Federal	\$17,192,727	\$11,744,005	\$7,463,657	N/A
Other	\$20,478,572	\$24,684,505	\$24,331,854	N/A



Actual expenditures for all fiscal years are as of June 30 and do not include lapse period activities.

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

- (1) Financial data only includes pass-through appropriations.
- (2) In many cases, pass-through appropriations are set at a level to encumber and pay our commitments, which often span multiple fiscal years. This often causes high unexpended appropriation balances.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
ENERGY EFF LOANS GRANTS & SERV**

5. CORE RECONCILIATION DETAIL

			Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES									
			EE	0.00	0	602,001	5,267,500	5,869,501	
			PD	0.00	0	11,498,799	21,859,600	33,358,399	
			Total	0.00	0	12,100,800	27,127,100	39,227,900	
DEPARTMENT CORE ADJUSTMENTS									
Transfer In	1750 5054		PD	0.00	0	7,000,000	0	7,000,000	LIWAP - LIHEAP Grant Authority Transfer In from DSS
	NET DEPARTMENT CHANGES			0.00	0	7,000,000	0	7,000,000	
DEPARTMENT CORE REQUEST									
			EE	0.00	0	602,001	5,267,500	5,869,501	
			PD	0.00	0	18,498,799	21,859,600	40,358,399	
			Total	0.00	0	19,100,800	27,127,100	46,227,900	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS									
Transfer Out	1933 8814		EE	0.00	0	0	(2,100,000)	(2,100,000)	Transfer out to DNR
Transfer Out	1933 8810		EE	0.00	0	0	(67,500)	(67,500)	Transfer out to DNR
Transfer Out	1933 8815		EE	0.00	0	0	(100,000)	(100,000)	Transfer out to DNR
Transfer Out	1933 8808		EE	0.00	0	(122,001)	0	(122,001)	Transfer out to DNR
Transfer Out	1933 8809		EE	0.00	0	(480,000)	0	(480,000)	Transfer out to DNR
Transfer Out	1933 8811		EE	0.00	0	0	(3,000,000)	(3,000,000)	Transfer out to DNR
Transfer Out	1933 8815		PD	0.00	0	0	(2,900,000)	(2,900,000)	Transfer out to DNR
Transfer Out	1933 8813		PD	0.00	0	0	(2,000)	(2,000)	Transfer out to DNR
Transfer Out	1933 8809		PD	0.00	0	(1,520,000)	0	(1,520,000)	Transfer out to DNR

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
ENERGY EFF LOANS GRANTS & SERV**

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS								
Transfer Out	1933 8812	PD	0.00	0	0	(25,000)	(25,000)	Transfer out to DNR
Transfer Out	1933 8811	PD	0.00	0	0	(12,000,000)	(12,000,000)	Transfer out to DNR
Transfer Out	1933 8810	PD	0.00	0	0	(6,932,500)	(6,932,500)	Transfer out to DNR
Transfer Out	1933 8808	PD	0.00	0	(9,978,799)	0	(9,978,799)	Transfer out to DNR
Transfer Out	1933 8807	PD	0.00	0	0	(100)	(100)	Transfer out to DNR
Transfer Out	1933 5054	PD	0.00	0	(7,000,000)	0	(7,000,000)	Transfer out to DNR
	NET GOVERNOR CHANGES		0.00	0	(19,100,800)	(27,127,100)	(46,227,900)	
GOVERNOR'S RECOMMENDED CORE								
		EE	0.00	0	0	0	0	
		PD	0.00	0	0	0	0	
		Total	0.00	0	0	0	0	

DED - BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR
ENERGY EFF LOANS GRANTS & SERV									
CORE									
EXPENSE & EQUIPMENT									
ENERGY FEDERAL	66,220	0.00	602,001	0.00	602,001	0.00	0	0.00	
ENERGY SET-ASIDE PROGRAM	0	0.00	3,067,500	0.00	3,067,500	0.00	0	0.00	
ENERGY FUTURES FUND	0	0.00	2,200,000	0.00	2,200,000	0.00	0	0.00	
TOTAL - EE	66,220	0.00	5,869,501	0.00	5,869,501	0.00	0	0.00	
PROGRAM-SPECIFIC									
ENERGY FEDERAL	4,570,923	0.00	11,498,799	0.00	18,498,799	0.00	0	0.00	
UTILICARE STABILIZATION	0	0.00	100	0.00	100	0.00	0	0.00	
ENERGY SET-ASIDE PROGRAM	2,680,190	0.00	18,932,500	0.00	18,932,500	0.00	0	0.00	
BIODIESEL FUEL REVOLVING	18	0.00	25,000	0.00	25,000	0.00	0	0.00	
MO ALTERNATV FUEL VEHICLE LOAN	0	0.00	2,000	0.00	2,000	0.00	0	0.00	
ENERGY FUTURES FUND	115,038	0.00	2,900,000	0.00	2,900,000	0.00	0	0.00	
TOTAL - PD	7,366,169	0.00	33,358,399	0.00	40,358,399	0.00	0	0.00	
TOTAL	7,432,389	0.00	39,227,900	0.00	46,227,900	0.00	0	0.00	
LIWAP - LIHEAP Grant Authority - 1419013									
EXPENSE & EQUIPMENT									
ENERGY FEDERAL	0	0.00	0	0.00	100,000	0.00	0	0.00	
TOTAL - EE	0	0.00	0	0.00	100,000	0.00	0	0.00	
PROGRAM-SPECIFIC									
ENERGY FEDERAL	0	0.00	0	0.00	1,300,000	0.00	0	0.00	
TOTAL - PD	0	0.00	0	0.00	1,300,000	0.00	0	0.00	
TOTAL	0	0.00	0	0.00	1,400,000	0.00	0	0.00	
GRAND TOTAL	\$7,432,389	0.00	\$39,227,900	0.00	\$47,627,900	0.00	\$0	0.00	

DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ENERGY EFF LOANS GRANTS & SERV								
CORE								
SUPPLIES	0	0.00	5,000	0.00	5,000	0.00	0	0.00
PROFESSIONAL SERVICES	66,220	0.00	5,860,300	0.00	5,860,300	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	4,200	0.00	4,200	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	0	0.00
TOTAL - EE	66,220	0.00	5,869,501	0.00	5,869,501	0.00	0	0.00
PROGRAM DISTRIBUTIONS	7,366,169	0.00	33,358,399	0.00	40,358,399	0.00	0	0.00
TOTAL - PD	7,366,169	0.00	33,358,399	0.00	40,358,399	0.00	0	0.00
GRAND TOTAL	\$7,432,389	0.00	\$39,227,900	0.00	\$46,227,900	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$4,637,143	0.00	\$12,100,800	0.00	\$19,100,800	0.00		0.00
OTHER FUNDS	\$2,795,246	0.00	\$27,127,100	0.00	\$27,127,100	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development **HB Section(s):** N/A
Program Name: Energy Efficiency Loans, Grants and Services
Program is found in the following core budget(s): Division of Energy

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- The Division of Energy offers a revolving loan program primarily to schools, hospitals and local governments to implement energy efficiency and renewable improvement projects that lower utility bills while enhancing workplace or educational environmental quality and comfort, improving productivity, and encouraging job growth.
- The Division of Energy also implements the federal Low-Income Weatherization Assistance Program which provides funding and training to eighteen sub recipient agencies to weatherize residences of income-eligible Missourians. Weatherization measures increase energy efficiency and improve client safety and comfort while reducing their utility burden.

2a. Provide an activity measure(s) for the program.

	FY2016 Actual	FY2017 Actual	FY2018 Projected	FY2018 Actual	FY2019 Projected	FY2020 Projected	FY2021 Projected
Energy Loan Technical Assistance	----	183	192	179	188	197	207
Energy Loan Indirect Individuals	159,139	316,063	322,384	316,039	328,832	335,409	342,117
Loan Amount Available	\$7,500,000	\$8,724,233	\$8,898,718	\$10,000,000	\$3,800,000	\$3,800,000	\$4,000,000
Energy Loan Awarded	\$6,391,106	\$5,505,698	\$5,615,812	\$12,923,427	\$3,420,000	\$3,483,333	\$3,720,000
Individuals Served by Weatherization							
Individuals Served by Weatherization	3,718	3,499	4,000	3,051	3,500	3,700	3,700
Low-Income Weatherization	\$11,232,060	\$12,722,951	\$12,904,977	\$11,914,322	\$13,633,771	\$14,500,000	\$14,500,000
Total Financial Assistance Awarded							
Total Financial Assistance Awarded	\$17,623,166	\$18,228,649	\$18,520,789	\$24,837,749	\$17,053,771	\$17,983,333	\$18,220,000

Note 1: Energy Loan Program clients served include K-12 schools, colleges, universities, state and local governments, and hospitals.

Note 2: Due to the quality and number of applications made in FY2018, additional fund resources were provided to fully fund the eligible projects.

Note 3: FY2019 and FY2020 Projected Loan Amounts Available are based on known cash flows and may increase if additional resources are available.

Note 4: Low-Income Weatherization clients served include income-eligible homeowners, renters and landlords.

Note 5: Low-Income Weatherization - FY2018 includes \$6,999,860 in LIHEAP and \$4,914,462 in federal Low Income Weatherization Program funding to local agencies.

PROGRAM DESCRIPTION

Department: Economic Development **HB Section(s):** N/A
Program Name: Energy Efficiency Loans, Grants and Services
Program is found in the following core budget(s): Division of Energy

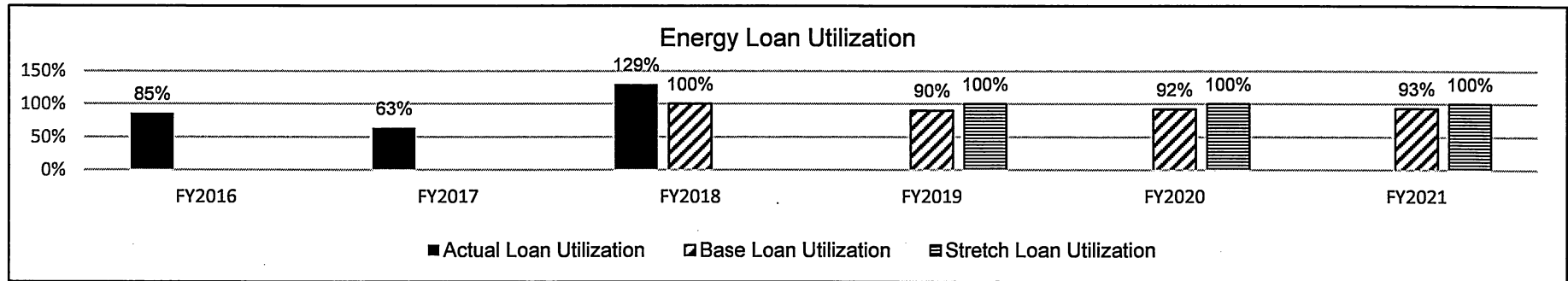
2b. Provide a measure(s) of the program's quality.

Energy Loan Program

Rating	2016 Actual	2017 Actual	2018 Actual	2019 Projected	2020 Projected	2021 Projected
Overall Satisfaction	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Loan Assistance Helpfulness	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Communication Effectiveness	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Staff Helpfulness	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Ease of Application Process	83.3%	71.4%	72.7%	75.6%	79.4%	84.2%
Recommend to Others	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Note 1: The Division of Energy sends a satisfaction survey to each loan recipient. There have been no loan defaults since inception of the program in 1989.

2c. Provide a measure(s) of the program's impact.



Note 1: Performance of Energy Loan Program is a measurement of the actual loan amount awarded to borrowers compared to the amount of funds announced as available during the fiscal year. Available funds for loans will vary from year to year based on loan repayments and early payoffs.

Note 2: Loans are based on the potential savings generated and must pay back within ten years.

Note 3: Actual Loan Utilization was reduced in FY2016 & FY2017 from initial awarded amount because multiple projects did not meet selection criteria or applicants opted out when their projects did not generate enough energy savings to qualify for full funding.

Note 4: Actual Loan Utilization was increased in FY2018 as a large number of eligible applications were received. Additional funds became available due to the unexpected early payoff of other loans in the portfolio. Those funds supplemented the initial award amount in an effort to fully fund all eligible applications received during the cycle rather than delaying to the next cycle.

Note 5: Base Target - Increased loan utilization beginning in FY2018 through better marketing and outreach to potential borrowers.

Note 6: Stretch Target - Energy Loan Program will fully utilize offered funds in FY2018 – FY2020. 100% utilization allows for the greatest investment in energy efficiency projects.

PROGRAM DESCRIPTION

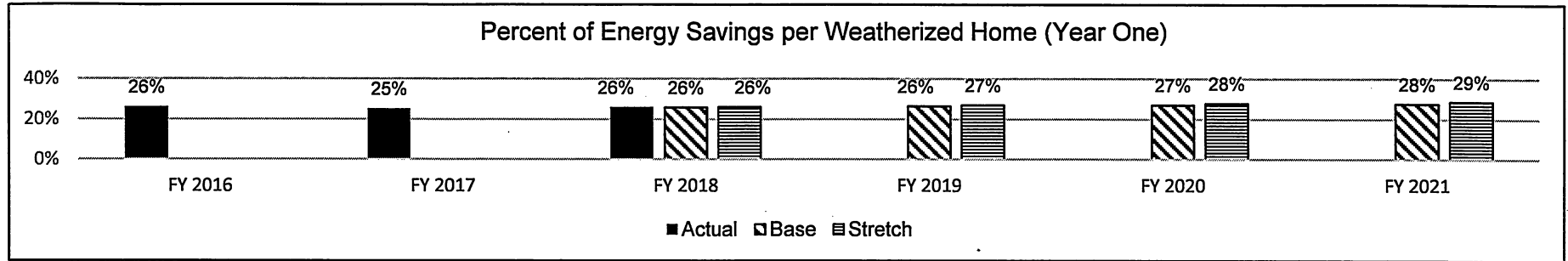
Department: Economic Development

HB Section(s): N/A

Program Name: Energy Efficiency Loans, Grants and Services

Program is found in the following core budget(s): Division of Energy

2c. Provide a measure(s) of the program's impact.

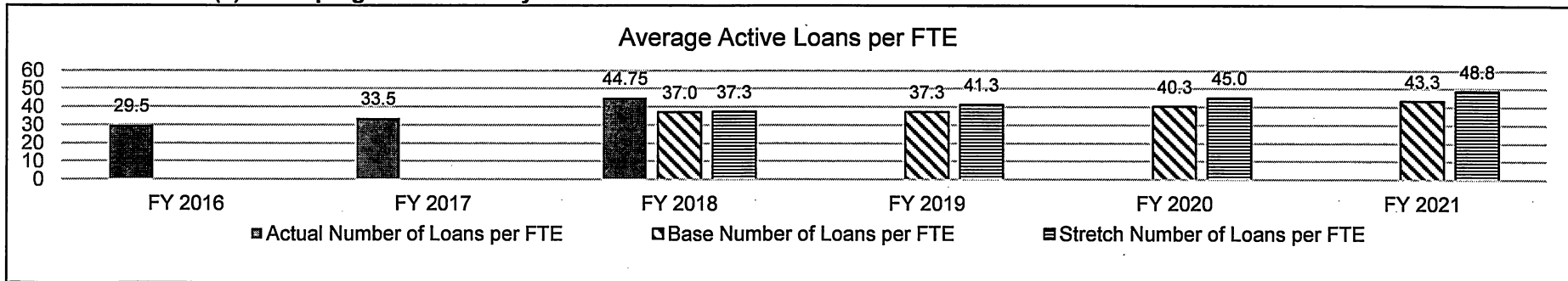


Note 1: Weatherization Assistance Program provides energy efficiency measures to eligible homes, resulting in persistent energy savings for each client of approximately \$420.17 per year. DED-DE encourages an increased number of cost effective measures to be installed on each home to maximize energy savings. There are an estimated 818,846 homes that are eligible to receive weatherization services in Missouri based on 200 percent poverty level guidelines.

Note 2: Base target is to increase the initial first year energy savings on homes by installing additional weatherization measures.

Note 3: Stretch target is to increase the initial first year energy savings on homes by installing all viable weatherization measures.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Measure - Based on active loans serviced per FTE. Active loans include loans in administrative review, technical analysis process, loan projects under construction, and loans in repayment. The division projects an increase in loans while maintaining four FTEs.

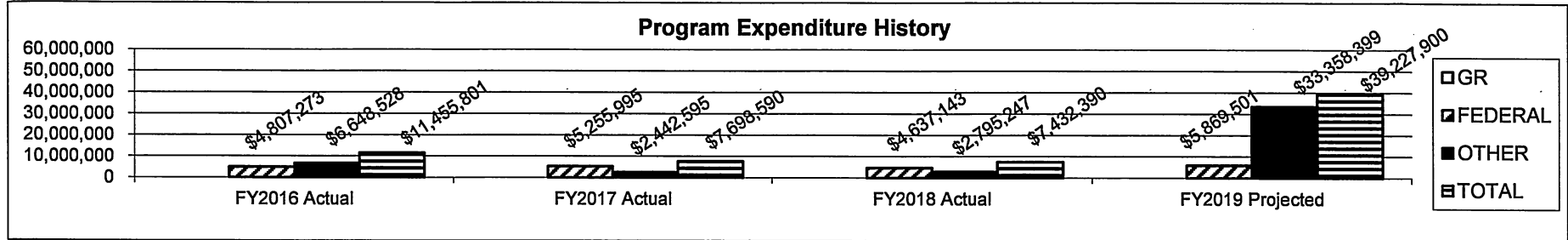
Note 2: Base Target - Reflects an increase of a net 11 loans for FY2019 and 12 loans for FY2020 and FY2021. Net loans are new loans less 5 loan payoffs (based on historical data).

Note 3: Stretch Target - Based on a percentage of the historical average of 21 new loans per year since program inception. 96.5% of average for FY2019 and 97% of average for FY2020 and FY2021.

PROGRAM DESCRIPTION

Department: Economic Development **HB Section(s):** N/A
Program Name: Energy Efficiency Loans, Grants and Services
Program is found in the following core budget(s): Division of Energy

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Notes: Actual expenditures for all fiscal years are as of June 30 and do not include lapse period activities. Financial data includes operating and pass-through appropriations. Beginning in FY2013, core pass-through appropriations were set at a level to encumber and pay our commitments, which often span multiple fiscal years. FY2019 Projected is shown at full appropriation.

4. What are the sources of the "Other" funds?

Utilicare Stabilization Fund (0134); Cost Allocation Fund (0500); Energy Set-Aside Fund (0667); Biodiesel Fuel Revolving Fund (0730); Energy Futures Fund (0935)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, establishes the Department of Economic Development (DED) and its divisions. Per Executive Order 13-03, the Division of Energy was transferred by Type I transfer to DED on August 28, 2013 and the statutes were updated pursuant to SRB975 (2018). Federal program authority includes: 10 CFR 420 - Federal regulations for the State Energy Program and 10 CFR 440 - Federal regulations for the Low-Income Weatherization Assistance Program. State program authority includes: RSMo 640.665 - Energy Set-aside Program Fund; RSMo 640.160 - Energy Futures Fund; RSMo 640.651-640.686 - Energy Conservation Loan Program; and RSMO 620.035 - general energy statutes.

6. Are there federal matching requirements? If yes, please explain.

Low-Income Weatherization Assistance Program is non-match and the State Energy Program (SEP) is a 20% State/Local match.

7. Is this a federally mandated program? If yes, please explain.

The National Energy Policy and Conservation Act sets forth requirements for state energy offices; the Division of Energy is recognized by the federal government as Missouri's official state energy office.

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development	Budget Unit 42625C
Division: Energy	
DI Name: LIWAP - LIHEAP Grant Authority DI#1419013	HB Section N/A

1. AMOUNT OF REQUEST

	FY 2020 Budget Request				E
	GR	Federal	Other	Total	
PS	0	0	0	0	
EE	0	100,000	0	100,000	
PSD	0	1,300,000	0	1,300,000	
TRF	0	0	0	0	
Total	0	1,400,000	0	1,400,000	

	FY 2020 Governor's Recommendation				E
	GR	Federal	Other	Total	
PS	0	0	0	0	
EE	0	0	0	0	
PSD	0	0	0	0	
TRF	0	0	0	0	
Total	0	0	0	0	

FTE 0.00 0.00 0.00 0.00

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

Currently, the Low-Income Home Energy Assistance Program (LIHEAP) transfer occurs through the appropriation process and appears in the Department of Social Services (DSS) appropriation budget bill. This NDI effectuates the agreement DED-DE and DSS reached to resolve the issue of non-spendable funding (available cash in excess of authorized appropriation authority) which occurs due to the incongruity of state and federal fiscal cycles. If left uncorrected, balances would continue to accrue until such time newly appropriated funds would not be able to be utilized. Additional spending authority in addition to the transfer funds is needed to address the mounting funds carried-forward and it will create process efficiencies for both agencies. It will also create better customer service by reducing lag times in making funds available to agencies to deliver weatherization services. Section 620.010, RSMo establishes DED and its divisions. Federal program authority includes 10 CFR 420 - Federal regulations for SEP and 10 CFR 440 - Federal regulations for LIHEAP.

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development	Budget Unit 42625C
Division: Energy	
DI Name: LIWAP - LIHEAP Grant Authority DI#1419013	HB Section N/A

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

In past fiscal years, TAFP House Bill 2011 language has allowed for a transfer of Low-Income Home Energy Assistance Program (LIHEAP) grant of up to ten percent (10%) to the Low-Income Weatherization Assistance Program (LIWAP) administered by the Division of Energy within the Department of Economic Development. For FY20, the Division of Energy will transfer in \$7,000,000 to their budget from Department of Social Services. This NDI is to request additional \$1,400,000 be authorized in Department of Economic Development's appropriation in spending down carried-forward funds that result from the overlap in the State Fiscal Year (July - June) and Federal Fiscal Year (October - September). Authority to spend is on the State Fiscal Year; however, the funds are available on the Federal Fiscal Year.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time	
	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	E
							0			
							0	0.0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
			100,000				100,000			
Total EE	0		100,000		0		100,000		0	
Program Distributions			1,300,000				1,300,000			
Total PSD	0		1,300,000		0		1,300,000		0	
Transfers										
Total TRF	0		0		0		0		0	
Grand Total	0	0.0	1,400,000	0.0	0	0.0	1,400,000	0.0	0	

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development	Budget Unit <u>42625C</u>
Division: Energy	
DI Name: LIWAP - LIHEAP Grant Authority DI#1419013	HB Section <u>N/A</u>

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
							0			
							0	0.0		
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	
							0			
							0			
							0			
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
Program Distributions							0			
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
Transfers										
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	

NEW DECISION ITEM

RANK: _____ **OF** _____

Department: Economic Development	Budget Unit 42625C
Division: Energy	
DI Name: LIWAP - LIHEAP Grant Authority DI#1419013	HB Section N/A

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

The continued transfer of LIHEAP funds is expected to serve a projected 1,000 households (income-eligible homeowners, renters and landlords) per year. Approximately 3,931 additional low income households have been weatherized due to the LIHEAP transfer since FY15.

6b. Provide a measure(s) of the program's quality.

Weatherization Client Satisfaction Survey	
Rating	2018 Actual
Professionalism and Communication	100%
Quality of Work	91%
Timeliness of Work	100%
Comfort Level of Home	95%
Overall Satisfaction	100%
Recommend to Others	100%

Note: DED-DE initiated a client satisfaction survey in April 2018. DED-DE would be able to report one year of data for FY19.

6c. Provide a measure(s) of the program's impact.

Energy savings from weatherization is approximately 25% or \$420 annually per household. For a visual representation, please see 2c of DED-DE's core budget - Energy Efficient Services: Loan, Grants, and Weatherization.

6d. Provide a measure(s) of the program's efficiency.

N/A

NEW DECISION ITEM

RANK: _____ **OF** _____

Department: Economic Development	Budget Unit 42625C
Division: Energy	
DI Name: LIWAP - LIHEAP Grant Authority DI#1419013	HB Section N/A

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Streamline bi-agency processes to create better customer service by reducing internal red-tape, eliminating state agency duplication, and releasing of funds to subgrantees faster and through advancements to assure stability of weatherization workforce.

Improved transparency and accountability of agency administration of funds by running expenditures through DED-DE's appropriation. Currently, the appropriation is under DSS.

Provide quality assurance, technical assistance, and workforce training to DED-DE's 18 subgrantees to maintain quality work and delivery of cost-effective energy efficiency measures which in turn will increase energy savings per home.

DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ENERGY EFF LOANS GRANTS & SERV								
LIWAP - LIHEAP Grant Authority - 1419013								
TRAVEL, IN-STATE	0	0.00	0	0.00	25,000	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	25,000	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	4,750	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	15,000	0.00	0	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	7,000	0.00	0	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	4,250	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	2,000	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	2,000	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	0	0.00	5,000	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	0	0.00	5,000	0.00	0	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	5,000	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	100,000	0.00	0	0.00
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	1,300,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	1,300,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$1,400,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$1,400,000	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42627C</u>
Division: Energy	
Core: Appropriated Tax Credits	HB Section <u>N/A</u>

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request						FY 2020 Governor's Recommendation				
	GR	Federal	Other	Total	E		GR	Federal	Other	Total	E
PS	0	0	0	0		PS	0	0	0	0	
EE	0	0	0	0		EE	0	0	0	0	
PSD	1,000,000	0	0	1,000,000		PSD	0	0	0	0	
TRF	0	0	0	0		TRF	0	0	0	0	
Total	1,000,000	0	0	1,000,000		Total	0	0	0	0	
FTE	0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: _____

2. CORE DESCRIPTION

Under DED's reorganization this Core funding was transferred to the Department of Natural Resources.

This core spending allows for the redemption of approved Wood Energy tax credits.

3. PROGRAM LISTING (list programs included in this core funding)

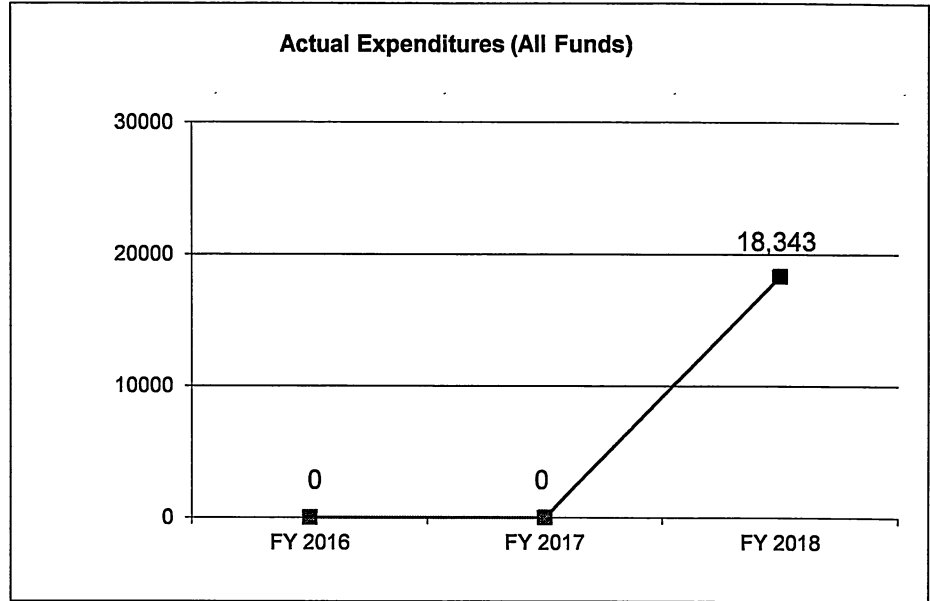
Wood Energy Tax Credit

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42627C</u>
Division: Energy	
Core: Appropriated Tax Credits	HB Section <u>N/A</u>

4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	0	2,550,000	1,050,000	1,000,001
Less Reverted (All Funds)	0	(31,500)	(31,500)	(30,000)
Less Restricted (All Funds)*	0	(1,500,000)	0	0
Budget Authority (All Funds)	0	1,018,500	1,018,500	970,001
Actual Expenditures (All Funds)	0	0	18,343	NA
Unexpended (All Funds)	0	1,018,500	1,000,157	NA
Unexpended, by Fund:				
General Revenue	0	1,018,500	1,000,157	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
		(1)		



*Restricted amount is as of: _____

Reverted includes the statutory three-percent reserve amount (when applicable).

Restricted includes any Governor's Expenditure Restrictions which remained at the end of the fiscal year (when applicable).

NOTES: (1) Funding restricted including \$1,500,000 for the Wood Energy Tax Credit.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
APPROPRIATED TAX CREDITS**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	1,000,001	0	0	1,000,001	
	Total	0.00	1,000,001	0	0	1,000,001	
DEPARTMENT CORE ADJUSTMENTS							
Transfer Out	1455 2483 PD	0.00	(1)	0	0	(1)	Transfer Rolling Stock to DOR
	NET DEPARTMENT CHANGES	0.00	(1)	0	0	(1)	
DEPARTMENT CORE REQUEST							
	PD	0.00	1,000,000	0	0	1,000,000	
	Total	0.00	1,000,000	0	0	1,000,000	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Transfer Out	1929 2484 PD	0.00	(1,000,000)	0	0	(1,000,000)	Transfer out to DNR
	NET GOVERNOR CHANGES	0.00	(1,000,000)	0	0	(1,000,000)	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	

DED - BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund								
APPROPRIATED TAX CREDITS								
CORE								
PROGRAM-SPECIFIC								
GENERAL REVENUE	18,343	0.00	1,000,001	0.00	1,000,000	0.00	0	0.00
TOTAL - PD	18,343	0.00	1,000,001	0.00	1,000,000	0.00	0	0.00
TOTAL	18,343	0.00	1,000,001	0.00	1,000,000	0.00	0	0.00
GRAND TOTAL	\$18,343	0.00	\$1,000,001	0.00	\$1,000,000	0.00	\$0	0.00

DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
APPROPRIATED TAX CREDITS								
CORE								
PROGRAM DISTRIBUTIONS	18,343	0.00	1,000,001	0.00	1,000,000	0.00	0	0.00
TOTAL - PD	18,343	0.00	1,000,001	0.00	1,000,000	0.00	0	0.00
GRAND TOTAL	\$18,343	0.00	\$1,000,001	0.00	\$1,000,000	0.00	\$0	0.00
GENERAL REVENUE	\$18,343	0.00	\$1,000,001	0.00	\$1,000,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: Appropriated Tax Credits

Program is found in the following core budget(s): Appropriated Tax Credits

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- The purpose of this appropriation is to allow for redemptions of the Appropriated Tax Credits and to reimburse the Department of Revenue's ("DOR") General Revenue Tax Refund Appropriation.
- DED's Division of Energy is responsible for processing applications and the DOR is responsible for processing and tracking redemptions.
- Prior to FY19, the Rolling Stock Tax Credit was included in the DOR budget. This program is statutorily administered by DOR; therefore, will be transferred back to DOR in the FY2020 budget.
- The Wood Energy program provides for tax credits to encourage the utilization of Missouri forestry waste to keep in check contamination of streams and rivers. By authorizing tax credits to companies for products they make from Missouri wood waste, such as charcoal, wood pellets and wood flour, it also encourages jobs retention and creation in this industry in the state which has outpaced the national average, almost doubling the national rate of growth in FY2016. For more information see <https://energy.mo.gov/assistance-programs/wood-energy-tax-credit>.
- **The appropriation for Alternative Fuel Infrastructure was removed with the FY19 budget as the program sunset on December 31, 2017.** The Alternative Fuel Infrastructure program provided for tax credits to encourage the installation of alternative fuel refueling and recharging stations, including biofuels, natural gas, and propane, and electric vehicle charging stations. The credit encouraged the purchase and use of alternative fuel vehicles increasing Missouri's energy independence and security and promoting jobs creation in the biofuels industry in the state.

2a. Provide an activity measure(s) for the program.

Wood Energy	FY2016		FY 2017		FY 2018		FY 2019	FY 2020	FY 2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Applicants	9	9	9	7	9	7	9	9	9
Amount Issued	\$1,000,000	\$1,000,000	\$970,000	\$970,000	\$970,000	\$970,000	\$678,887	\$970,000	\$970,000
Amount Redeemed*	\$255,000	\$644,279	\$242,500	\$1,374,622	\$242,500	\$891,087	\$678,887	\$878,887	\$878,887
Residue Used (tons)**	560,000	560,003	560,000	302,886	875,960	875,960	560,000	560,000	560,000

Note 1: The majority of credits are carried forward to succeeding years for redemption; up to four years for Wood Energy.

Note 2: "Residue Used" is the number of tons of waste used by companies who have applied for the tax credit, to produce and sell a qualifying product.

Alternative Fuel Infrastructure	FY 2016		FY 2017		FY 2018		FY 2019	FY 2020	FY 2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Applicants	-	16	-	59	40	177	-	-	-
Amount Issued	\$100,000	\$75,645	\$50,000	\$122,170	\$48,500	\$256,818	\$0	\$0	\$0
Amount Redeemed*	\$0	\$0	\$0	\$75,608	\$43,650	\$70,452	\$0	\$0	\$0
Stations emplaced (public)	1,000	423	1,406	499	600	548	598	650	700

Note 1: The majority of credits are carried forward to succeeding years for redemption; up to 2 years for Alternative Fuel.

Note 2: "Stations emplaced" reflects the number of publicly accessible stations in Missouri as reported by the Alternative Fuels Data Center. The number of stations installations projected in the Kansas City area did not take place as quickly as anticipated.

Note 3: Projections for FY 2019 and FY 2020 are based on the tax credit sunset date of December 31, 2017.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: Appropriated Tax Credits

Program is found in the following core budget(s): Appropriated Tax Credits

2b. Provide a measure(s) of the program's quality.

N/A. This program has a small number of applicants. Feedback has been gathered through an informal process as applications are received and processed as a means to better deliver the program.

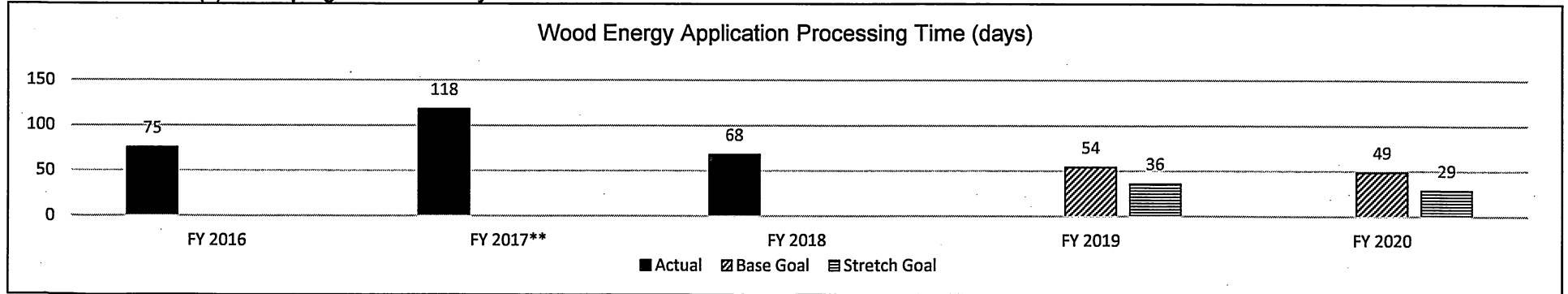
2c. Provide a measure(s) of the program's impact.

Wood Energy Tax Credit - 5 yr Returns on Every Dollar of Authorized Tax Credits

	FY 2016 Actual	FY 2017 Actual	FY 2018 Projected	FY 2019 Projected	FY 2020 Projected
New General Revenues	\$ 0.26	\$ 0.09	\$ 0.23		
New Personal Income	\$ 7.31	\$ 2.34	\$ 6.51		
New Value-Added/GSP	\$ 10.49	\$ 2.99	\$ 7.72		
Proj. New General Revenues				\$ 0.16	\$ 0.20
Proj. New Personal Income				\$ 4.43	\$ 5.47
Proj. New Value-Added/GSP				\$ 5.36	\$ 6.54

Note 1: Projections were made using a 2-year rolling average.

2d. Provide a measure(s) of the program's efficiency.



** Processing time was extended due to temporary restriction of appropriations for Wood Energy in FY 2017.

Note 1: Processing time is average time to review and approve applications and starts when the required documentation has been received to process the application and ends when the application has been approved to receive a tax credit.

Note 2: Base goals are based on a 10 percent process improvement each year starting in FY 2018. Stretch goal is based on a 20 percent improvement starting in FY 2018.

PROGRAM DESCRIPTION

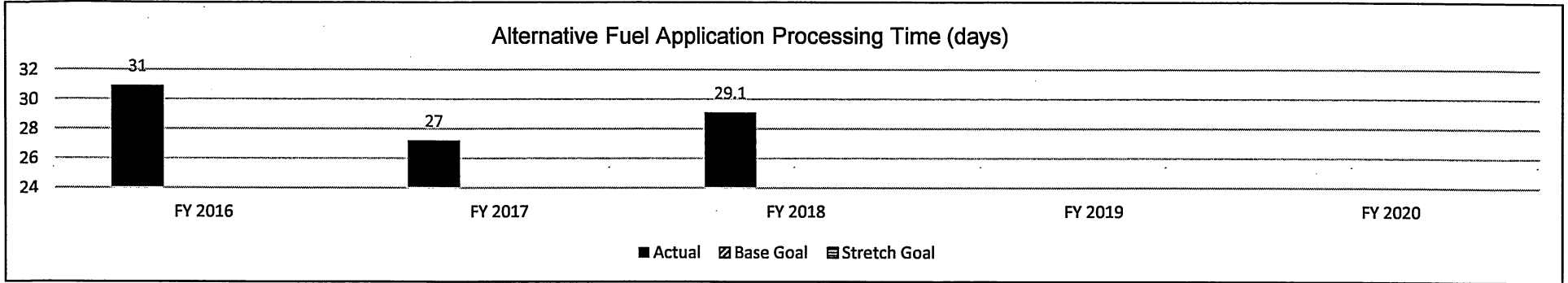
Department: Economic Development

HB Section(s): N/A

Program Name: Appropriated Tax Credits

Program is found in the following core budget(s): Appropriated Tax Credits

2d. Provide a measure(s) of the program's efficiency (continued).



Note 1: Processing time is average time to review and approve applications and starts when the required documentation has been received to process the application and ends when the application has been approved to receive a tax credit.

Note 2: With the tax credit sunset December 31, 2017, no projections are provided for FY 2019 and FY2020.

PROGRAM DESCRIPTION

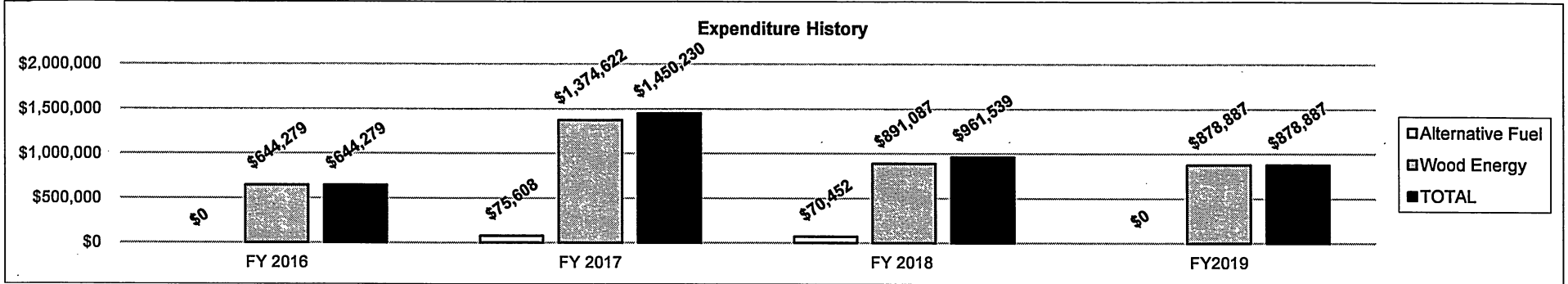
Department: Economic Development

HB Section(s): N/A

Program Name: Appropriated Tax Credits

Program is found in the following core budget(s): Appropriated Tax Credits

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



FY2016 through FY2017 expenditure history for the Wood Energy and Alternative Fuel tax credits was not included in this budget. A process was defined and put into place for the credits issued and redeemed in FY 2018; however, as this was a new process not all redemptions were captured due to end of FY timing. The process has been refined for FY 2019. Credits issued and redeemed in FY17 totaled \$65,501.01, and in FY18 totaled \$722,452.32.

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Wood Energy Tax Credit - Section 135.305 RSMo. Alternative Fuel Infrastructure Tax Credit - Section 135.710 RSMo.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

Department: Economic Development	Budget Unit: 42620C
Division: Office of Public Counsel	
Core: Office of Public Counsel	HB Section: N/A

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request					FY 2020 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	905,585	905,585	PS	0	0	0	0
EE	0	0	265,609	265,609	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	1,171,194	1,171,194	Total	0	0	0	0
FTE	0.00	0.00	16.00	16.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	477,724	477,724
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Public Service Commission Fund (0607)

Other Funds:

2. CORE DESCRIPTION

Under DED's reorganization this Core funding was transferred to the Department of Insurance, Financial Institutions and Professional Registration.

This core request will provide Public Counsel with sufficient expertise and resources to represent consumers of regulated Missouri utility companies as well as to assist and inform Missourians with property rights concerns. This request funds attorneys and a technical staff that provide expert analysis and recommendations to the Public Service Commission (PSC) and in the courts. Public Counsel advocates for the interests of all consumers of investor-owned utilities in Missouri, with a particular focus on residential and small business consumers who have no other representation. The Public Counsel also has the authority to appeal PSC decisions through the court system when necessary to protect consumer interests. Through the ombudsman for property rights, Public Counsel provides guidance to individuals seeking information about the condemnation process. Further, due to investor-owned utilities becoming more involved with the legislative process, this has further required us to work with lawmakers to provide information and education on a number of topics.

3. PROGRAM LISTING (list programs included in this core funding)

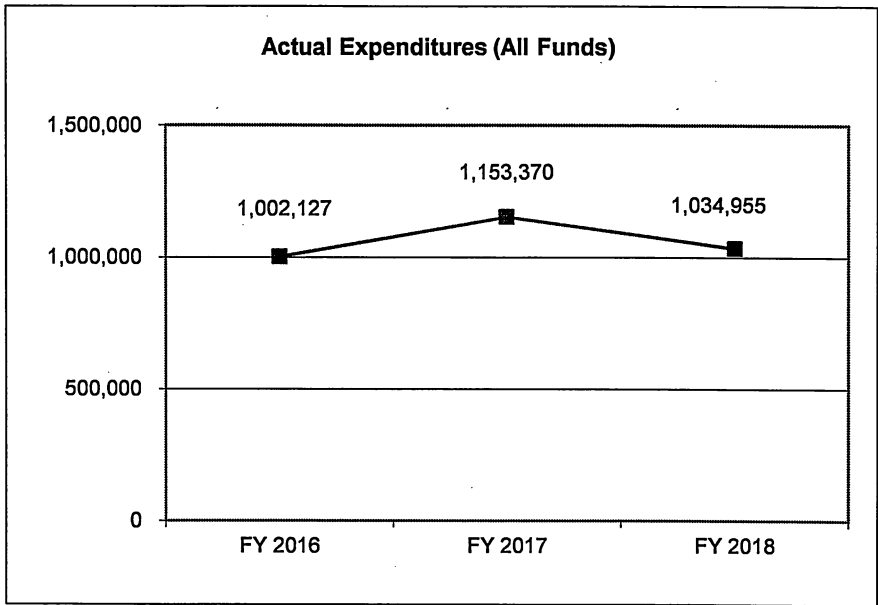
Office of Public Counsel
 (The Public Counsel is the statutory representative of utility consumers in cases before the Public Service Commission and in the courts, and provides guidance to individuals facing property rights issues.)

CORE DECISION ITEM

Department: Economic Development	Budget Unit: 42620C
Division: Office of Public Counsel	
Core: Office of Public Counsel	HB Section: N/A

4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	1,011,653	1,165,424	1,165,424	1,171,194
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	1,011,653	1,165,424	1,165,424	1,171,194
Actual Expenditures (All Funds)	1,002,127	1,153,370	1,034,955	N/A
Unexpended (All Funds)	9,526	12,054	130,469	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	9,526	12,054	130,469	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
OFFICE OF PUBLIC COUNSEL**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	16.00	0	0	905,585	905,585	
	EE	0.00	0	0	265,609	265,609	
	Total	16.00	0	0	1,171,194	1,171,194	
DEPARTMENT CORE REQUEST							
	PS	16.00	0	0	905,585	905,585	
	EE	0.00	0	0	265,609	265,609	
	Total	16.00	0	0	1,171,194	1,171,194	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Transfer Out	1936 7897	PS	(16.00)	0	0	(905,585)	(905,585) Transfer out to DIFP
Transfer Out	1936 7898	EE	0.00	0	0	(265,609)	(265,609) Transfer out to DIFP
	NET GOVERNOR CHANGES		(16.00)	0	0	(1,171,194)	(1,171,194)
GOVERNOR'S RECOMMENDED CORE							
	PS	0.00	0	0	0	0	
	EE	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	

DED - BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
OFFICE OF PUBLIC COUNSEL									
CORE									
PERSONAL SERVICES									
PUBLIC SERVICE COMMISSION	776,773	13.23	905,585	16.00	905,585	16.00	0	0.00	
TOTAL - PS	776,773	13.23	905,585	16.00	905,585	16.00	0	0.00	
EXPENSE & EQUIPMENT									
PUBLIC SERVICE COMMISSION	258,182	0.00	265,609	0.00	265,609	0.00	0	0.00	
TOTAL - EE	258,182	0.00	265,609	0.00	265,609	0.00	0	0.00	
TOTAL	1,034,955	13.23	1,171,194	16.00	1,171,194	16.00	0	0.00	
Pay Plan FY19-Cost to Continue - 0000013									
PERSONAL SERVICES									
PUBLIC SERVICE COMMISSION	0	0.00	0	0.00	5,770	0.00	0	0.00	
TOTAL - PS	0	0.00	0	0.00	5,770	0.00	0	0.00	
TOTAL	0	0.00	0	0.00	5,770	0.00	0	0.00	
GRAND TOTAL	\$1,034,955	13.23	\$1,171,194	16.00	\$1,176,964	16.00	\$0	0.00	

DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
OFFICE OF PUBLIC COUNSEL								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	37,359	1.00	0	0.00	50,000	1.00	0	0.00
SR OFFICE SUPPORT ASSISTANT	32,909	1.00	32,906	1.00	32,906	1.00	0	0.00
PUBLIC UTILITY ACCOUNTANT I	36,924	1.00	35,918	1.00	55,066	1.00	0	0.00
CH PUBLIC UTILITY ACCOUNTANT	44,110	0.59	73,000	1.00	73,000	1.00	0	0.00
PUBLIC UTILITY ACCOUNTANT III	99,129	2.00	97,804	2.00	97,804	2.00	0	0.00
CH REGULATORY ECONOMIST	0	0.00	28,459	0.75	0	0.00	0	0.00
PUBLIC UTILITY ENGINEER	0	0.00	34,032	0.25	0	0.00	0	0.00
PUBLIC UTILITY FINANCIAL ANAL	0	0.00	22,105	0.25	0	0.00	0	0.00
UTILITY REGULATORY AUDITOR IV	0	0.00	26,683	0.25	0	0.00	0	0.00
DIVISION DIRECTOR	88,613	1.00	87,134	1.00	88,613	1.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	149,628	2.08	154,254	3.00	154,254	3.00	0	0.00
ASSOCIATE COUNSEL	3,112	0.06	0	0.00	3,112	0.25	0	0.00
SENIOR COUNSEL	118,260	2.00	120,600	2.00	120,600	2.00	0	0.00
DEPUTY COUNSEL	123,473	1.84	142,251	2.00	142,251	2.00	0	0.00
MISCELLANEOUS TECHNICAL	5,628	0.18	0	0.25	0	0.25	0	0.00
MISCELLANEOUS PROFESSIONAL	37,628	0.48	88	0.25	37,628	0.50	0	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	50,351	1.00	50,351	1.00	0	0.00
TOTAL - PS	776,773	13.23	905,585	16.00	905,585	16.00	0	0.00
TRAVEL, IN-STATE	2,237	0.00	10,330	0.00	3,252	0.00	0	0.00
TRAVEL, OUT-OF-STATE	4,397	0.00	10,410	0.00	7,410	0.00	0	0.00
SUPPLIES	20,753	0.00	16,431	0.00	21,431	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	18,156	0.00	15,046	0.00	18,546	0.00	0	0.00
COMMUNICATION SERV & SUPP	6,228	0.00	7,050	0.00	7,050	0.00	0	0.00
PROFESSIONAL SERVICES	202,618	0.00	203,984	0.00	202,984	0.00	0	0.00
M&R SERVICES	796	0.00	1,316	0.00	1,316	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	170	0.00	170	0.00	0	0.00
OFFICE EQUIPMENT	1,022	0.00	598	0.00	1,200	0.00	0	0.00
OTHER EQUIPMENT	1,588	0.00	100	0.00	1,700	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	150	0.00	150	0.00	0	0.00

DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
OFFICE OF PUBLIC COUNSEL								
CORE								
MISCELLANEOUS EXPENSES	387	0.00	24	0.00	400	0.00	0	0.00
TOTAL - EE	258,182	0.00	265,609	0.00	265,609	0.00	0	0.00
GRAND TOTAL	\$1,034,955	13.23	\$1,171,194	16.00	\$1,171,194	16.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$1,034,955	13.23	\$1,171,194	16.00	\$1,171,194	16.00		0.00

PROGRAM DESCRIPTION

Department of Economic Development

HB Section(s): N/A

Program Name Office of Public Counsel

Program is found in the following core budget(s): Office of Public Counsel

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- The Office of the Public Counsel ("OPC") serves as an advocate for the ratepayers of Missouri of investor-owned public utilities and represents all consumers generally and the public generally in all proceedings before the Public Service Commission ("PSC") to secure safe and reliable utility service at an affordable price.
- The OPC appears for all consumers generally and the public generally in all actions instituted in any state or federal court which involve the validity of a rule, regulation, or order of the PSC concerning the legality of all rates, charges, regulations, and practices of all persons under its jurisdiction and initiates proceedings before the Commission or Appellate Court to correct any legality on the part of any such person.
- The OPC acts as a resource for the General Assembly and advocate for ratepayers in policy discussions.
- The OPC serves as the Office of the Ombudsman for Property Rights, assisting Missouri citizens by providing free consultations and help them understand their rights and the eminent domain process.

2a. Provide an activity measure(s) for the program.

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Ratepayer Savings (in MM)	\$ 70.00	\$ 134.80	\$ 70.00	\$ 121.35	\$ 106.90	\$ 112.97	\$ 123.04	\$ 119.12	\$ 118.35

Note 1: Figures reflect amount of ratepayer savings that can be quantifiably attributed to OPC advocacy before the PSC, in appeals from the PSC, and in other legal forums.

Note 2: FY2019 - FY 2021 Projections based on Savings three year averages of FY2016 - FY 2018 Actual and FY2019 and FY 2020 Projected figures.

2b. Provide a measure of the program's quality.

OPC has published a customer satisfaction survey to measure the quality of service the public receives from the office on its website. Links to the survey will now be provided in all e-mail customer contacts to increase engagement. The results of the survey are reported to the Director of OPC.

PROGRAM DESCRIPTION

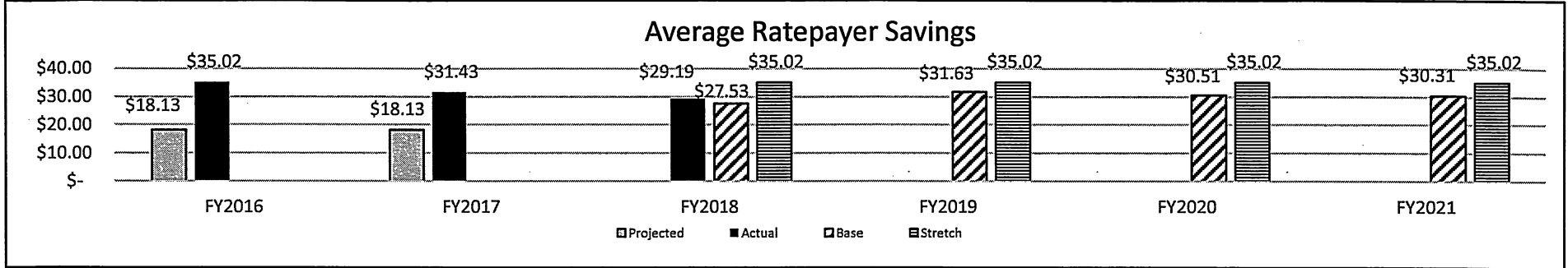
Department of Economic Development

HB Section(s): N/A

Program Name Office of Public Counsel

Program is found in the following core budget(s): Office of Public Counsel

2c. Provide a measure(s) of the program's impact.



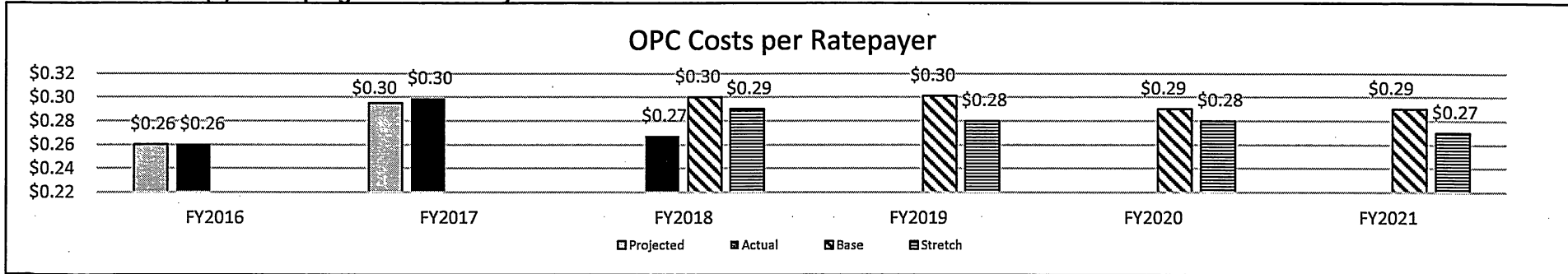
Note 1: Calculated by dividing total ratepayer savings by number of ratepayers; FY2018 Actuals include projected ratepayers since Actual FY 2018 customers won't be known until late CY 2019.

Note 2: FY2019 Base target assumes meeting the average ratepayer savings from FY2017 and FY2018; this Base target continues through FY2021.

Note 3: Stretch targets are tied to FY2016 Actuals (\$35.02), a year with very strong ratepayer savings results.

Note 4: Customer savings are determined by dividing the actual and projected ratepayer savings by the actual total utility customers as reported by the Public Service Commission for FY2016, FY2017, and projected customers for FY2018 (3,869,802), FY2019 (3,889,526), FY2020 (3,904,134) and FY2021 (3,904,745).

2d. Provide a measure(s) of the program's efficiency.



Note 1: Data for FY2018 Actuals include projected ratepayers since Actual FY2018 ratepayers will not be available until late CY 2019.

Note 2: Base targets set by projected annual assessment allocations and respective projected ratepayers for FY2019 - FY2021.

Note 3: Stretch targets set by projected annual assessment allocations and respective projected ratepayers for FY2019 - FY2021 assuming continued budget contributions back to the Public Service Commission Fund offsetting the amount of the allocated annual assessment.

Note 4: Actual and estimated utility customers used to quantify and project costs per ratepayer are the same as ratepayer figures from 2c Note 4 above.

PROGRAM DESCRIPTION

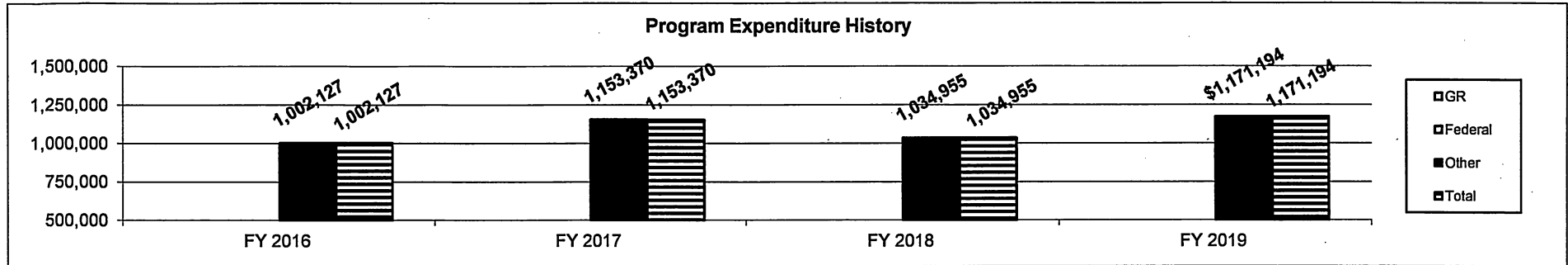
Department of Economic Development _____

HB Section(s): N/A

Program Name Office of Public Counsel

Program is found in the following core budget(s): Office of Public Counsel

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: All program funding is appropriated from the Public Service Commission Fund. No General Revenue funds are appropriated.

4. What are the sources of the "Other" funds?

Public Service Commission Fund (0607)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 386.700 and 523.277, RSMo. 2000

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42630C</u>
Division: Public Service Commission	
Core: Public Service Commission Regulatory	HB Section <u>N/A</u>

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request				FY 2020 Governor's Recommendation			
	GR	Federal	Other	Total	GR	Fed	Other	Total
PS	0	0	10,958,307	10,889,234	0	0	0	0
EE	0	0	2,536,462	2,536,462	0	0	0	0
PSD	0	0	10,000	10,000	0	0	0	0
TRF	0	0	0	0	0	0	0	0
Total	0	0	13,504,769	13,435,696	0	0	0	0
FTE	0.00	0.00	192.00	192.00	0.00	0.00	0.00	0.00

Est. Fringe	0	0	5,760,500	5,739,454
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Public Service Commission Fund (0607)

Other Funds:

Notes:

Notes:

2. CORE DESCRIPTION

Under DED's reorganization this Core funding was transferred to the Department of Insurance, Financial Institutions and Professional Registration.

The Missouri Public Service Commission has the statutory responsibility of ensuring that consumers receive adequate amounts of safely delivered and reasonably priced utility services at rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. The Commission must balance a variety of often competing private interests to ensure the overall public interest. Much of the Commission's work is conducted through formal contested case hearings, similar to court proceedings. The primary statutory provisions governing the Commission are contained in Chapters 386, 392, and 393 RSMo. The Commission regulates the rates and practices of investor-owned local telephone, water, sewer, gas, steam/heat and electric companies. The Commission also issues video service authorizations to entities that meet statutory requirements and registers providers of Voice-Over-Internet (VoIP) communications service.

3. PROGRAM LISTING (list programs included in this core funding)

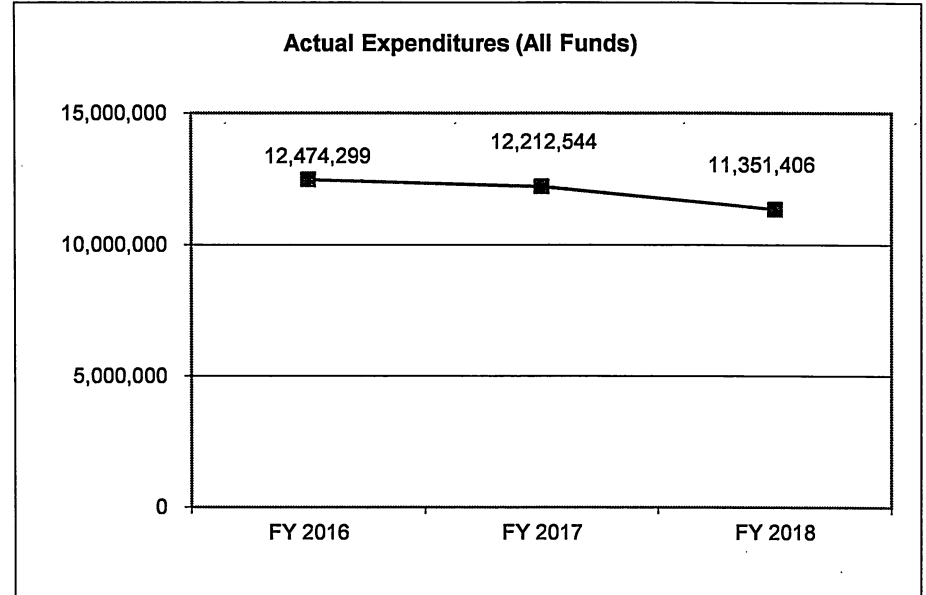
Public Service Commission (PSC) Regulatory Core, which includes PSC Administration, video service authorization and VoIP provider registration.

CORE DECISION ITEM

Department: Economic Development	Budget Unit: 42630C
Division: Public Service Commission	
Core: Public Service Commission Regulatory	HB Section: N/A

4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	15,717,987	15,931,504	13,435,696	13,504,769
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	15,717,987	15,931,504	13,435,696	13,504,769
Actual Expenditures (All Funds)	12,474,299	12,212,544	11,351,406	N/A
Unexpended (All Funds)	3,243,688	3,718,960	2,084,290	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	3,243,688	3,718,960	2,084,290	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

Any appropriation lapse monies will remain in PSC Fund, not transferred to General Revenue, but obligated for next fiscal year's budget and used as a reduction of the PSC assessment to regulated utility companies per Chapter 386.370 RSMo. Lapsed monies are primarily due to employee turnover, vacancies, and various cost containment measures implemented within the agency.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
PUBLIC SERVICE COMMISSION**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	192.00	0	0	10,958,307	10,958,307	
	EE	0.00	0	0	2,536,462	2,536,462	
	PD	0.00	0	0	10,000	10,000	
	Total	192.00	0	0	13,504,769	13,504,769	
DEPARTMENT CORE ADJUSTMENTS							
Core Reduction	1599 2203	EE	0.00	0	0	(253,646)	(253,646) Reversed EE Reduction.
NET DEPARTMENT CHANGES		0.00	0	0	0	(253,646)	(253,646)
DEPARTMENT CORE REQUEST							
	PS	192.00	0	0	10,958,307	10,958,307	
	EE	0.00	0	0	2,282,816	2,282,816	
	PD	0.00	0	0	10,000	10,000	
	Total	192.00	0	0	13,251,123	13,251,123	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Transfer Out	1937 1428	PS	(192.00)	0	0	(10,958,307)	(10,958,307) Transfer out to DIFP
Transfer Out	1937 2203	EE	0.00	0	0	(2,282,816)	(2,282,816) Transfer out to DIFP
Transfer Out	1937 0818	PD	0.00	0	0	(10,000)	(10,000) Transfer out to DIFP
Transfer Out	2466 2203	EE	0.00	0	0	(253,646)	(253,646) Transferred to DIFP.
Core Reduction	1599 2203	EE	0.00	0	0	253,646	253,646 Reversed EE Reduction.
NET GOVERNOR CHANGES		(192.00)	0	0	0	(13,251,123)	(13,251,123)
GOVERNOR'S RECOMMENDED CORE							
	PS	0.00	0	0	0	0	

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
PUBLIC SERVICE COMMISSION**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	0	0	0	0	
	PD	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	

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DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR
PUBLIC SERVICE COMMISSION									
CORE									
PERSONAL SERVICES									
PUBLIC SERVICE COMMISSION	10,157,717	179.65	10,958,307	192.00	10,958,307	192.00	0	0.00	0.00
TOTAL - PS	10,157,717	179.65	10,958,307	192.00	10,958,307	192.00	0	0.00	0.00
EXPENSE & EQUIPMENT									
PUBLIC SERVICE COMMISSION	1,193,689	0.00	2,536,462	0.00	2,282,816	0.00	0	0.00	0.00
TOTAL - EE	1,193,689	0.00	2,536,462	0.00	2,282,816	0.00	0	0.00	0.00
PROGRAM-SPECIFIC									
PUBLIC SERVICE COMMISSION	0	0.00	10,000	0.00	10,000	0.00	0	0.00	0.00
TOTAL - PD	0	0.00	10,000	0.00	10,000	0.00	0	0.00	0.00
TOTAL	11,351,406	179.65	13,504,769	192.00	13,251,123	192.00	0	0.00	0.00
Pay Plan FY19-Cost to Continue - 0000013									
PERSONAL SERVICES									
PUBLIC SERVICE COMMISSION	0	0.00	0	0.00	69,073	0.00	0	0.00	0.00
TOTAL - PS	0	0.00	0	0.00	69,073	0.00	0	0.00	0.00
TOTAL	0	0.00	0	0.00	69,073	0.00	0	0.00	0.00
Public Service Comm Regulatory - 1419012									
PERSONAL SERVICES									
PUBLIC SERVICE COMMISSION	0	0.00	0	0.00	253,646	0.00	0	0.00	0.00
TOTAL - PS	0	0.00	0	0.00	253,646	0.00	0	0.00	0.00
TOTAL	0	0.00	0	0.00	253,646	0.00	0	0.00	0.00
GRAND TOTAL	\$11,351,406	179.65	\$13,504,769	192.00	\$13,573,842	192.00	\$0	0.00	0.00

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DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
PUBLIC SERVICE COMMISSION								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	189,095	5.55	207,516	6.00	208,716	6.00	0	0.00
SR OFC SUPPORT ASST (STENO)	60,722	1.99	61,683	2.00	61,683	2.00	0	0.00
SR OFFICE SUPPORT ASSISTANT	56,991	1.89	61,708	2.00	61,708	2.00	0	0.00
OFFICE SERVICES ASST	35,901	1.00	36,626	1.00	36,626	1.00	0	0.00
INFORMATION TECHNOLOGIST III	1,815	0.04	0	0.00	0	0.00	0	0.00
INFORMATION TECHNOLOGIST IV	263,558	5.25	304,572	6.00	205,572	4.00	0	0.00
INFORMATION TECHNOLOGY SPEC I	160,203	2.71	120,868	2.00	230,868	4.00	0	0.00
INFORMATION TECHNOLOGY SPEC II	65,280	1.00	65,615	1.00	65,615	1.00	0	0.00
INFO TECHNOLOGY MANAGER	72,800	1.00	72,878	1.00	76,178	1.00	0	0.00
ACCOUNTANT I	33,840	1.00	34,194	1.00	34,194	1.00	0	0.00
ACCOUNTANT II	76,608	2.00	77,369	2.00	77,369	2.00	0	0.00
ACCOUNTANT III	94,860	2.00	95,546	2.00	95,546	2.00	0	0.00
PERSONNEL ANAL II	43,690	1.00	42,374	1.00	46,474	1.00	0	0.00
PUBLIC INFORMATION COOR	67,303	1.41	97,804	2.00	47,804	1.00	0	0.00
PUBLIC INFORMATION ADMSTR	58,896	1.00	59,234	1.00	59,234	1.00	0	0.00
TRAINING TECH II	17,545	0.40	0	0.00	46,000	1.00	0	0.00
EXECUTIVE II	38,304	1.00	38,643	1.00	38,643	1.00	0	0.00
PERSONNEL CLERK	31,940	0.95	34,407	1.00	34,407	1.00	0	0.00
LEGISLATIVE COORDINATOR	18,049	0.30	60,427	1.00	60,427	1.00	0	0.00
ADMINISTRATIVE ANAL II	35,650	0.83	0	0.00	43,500	1.00	0	0.00
ADMINISTRATIVE ANAL III	47,868	1.00	48,221	1.00	48,221	1.00	0	0.00
CH REGULATORY ECONOMIST	127,824	2.00	128,524	2.00	128,524	2.00	0	0.00
CONSUMER SERVICES SPEC I	36,924	1.00	70,321	2.00	37,321	1.00	0	0.00
CONSUMER SERVICES SPEC II	161,708	4.39	153,332	4.00	186,332	5.00	0	0.00
CONSUMER SERVICES COORDINATOR	56,748	1.31	87,832	2.00	87,832	2.00	0	0.00
UTILITY REGULATORY AUDITOR I	211,796	5.41	200,290	5.00	129,290	3.00	0	0.00
UTILITY REGULATORY AUDITOR II	209,161	5.10	267,439	6.00	231,282	5.00	0	0.00
UTILITY REGULATORY AUDITOR III	15,414	0.32	186,607	3.00	295,607	6.00	0	0.00
UTILITY REGULATORY AUDITOR IV	473,047	8.36	515,958	9.00	571,958	10.00	0	0.00
UTILITY REGULATORY AUDITOR V	464,146	7.02	465,050	7.00	466,450	7.00	0	0.00
REGULATORY ECONOMIST I	37,870	0.94	0	0.00	0	0.00	0	0.00
REGULATORY ECONOMIST II	132,208	2.69	198,464	4.00	185,624	4.00	0	0.00

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DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
PUBLIC SERVICE COMMISSION								
CORE								
REGULATORY ECONOMIST III	294,396	5.17	343,594	6.00	287,594	5.00	0	0.00
UTILITY MANAGEMENT ANALYST II	31,982	0.80	40,793	1.00	40,793	1.00	0	0.00
UTILITY MANAGEMENT ANALYST III	207,214	3.87	215,551	4.00	222,151	4.00	0	0.00
UTILITY POLICY ANALYST I	234,012	5.00	236,009	5.00	236,009	5.00	0	0.00
UTILITY POLICY ANALYST II	241,344	4.00	242,060	4.00	245,260	4.00	0	0.00
UTILITY ENGINEERING SPEC II	260,124	4.90	320,916	6.00	320,916	6.00	0	0.00
UTILITY ENGINEERING SPEC III	442,065	7.68	524,922	9.00	527,422	9.00	0	0.00
UTILITY REGULATORY ENGINEER I	187,226	3.32	227,480	4.00	229,980	4.00	0	0.00
UTILITY REGULATORY ENGINEER II	184,577	2.97	125,812	2.00	125,812	2.00	0	0.00
UTILITY REGULATORY ENG SPV	213,276	3.00	214,343	3.00	214,343	3.00	0	0.00
UTILITY OPERS TECH SPEC II	169,412	3.91	219,574	5.00	220,374	5.00	0	0.00
RATE & TARIFF EXAMINER II	82,185	2.00	83,074	2.00	83,074	2.00	0	0.00
RATE & TARIFF EXAMINER III	46,056	1.00	46,418	1.00	46,418	1.00	0	0.00
RATE & TARIFF EXAMINATION SPV	45,368	0.67	68,402	1.00	68,402	1.00	0	0.00
HUMAN RESOURCES MGR B1	62,556	1.00	62,899	1.00	62,899	1.00	0	0.00
UTILITY REGULATORY MNGR, BAND1	55,246	0.95	61,675	1.00	641,675	9.00	0	0.00
UTILITY REGULATORY MNGR, BAND2	337,697	4.84	349,438	5.00	0	0.00	0	0.00
UTILITY REGULATORY MNGR, BAND3	227,376	3.00	228,513	3.00	0	0.00	0	0.00
DIVISION DIRECTOR	277,440	3.00	278,828	3.00	278,828	3.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	411,762	7.09	451,096	8.00	409,444	7.00	0	0.00
ADMINISTRATIVE ASSISTANT	199,598	4.72	212,984	5.00	212,984	5.00	0	0.00
ASSOCIATE COUNSEL	134,569	2.42	177,738	3.00	59,738	1.00	0	0.00
PROGRAM CONSULTANT	346,165	4.33	400,303	5.00	400,303	5.00	0	0.00
PARALEGAL	87,049	2.00	87,847	2.00	87,847	2.00	0	0.00
LEGAL COUNSEL	96,708	2.01	52,466	1.00	203,966	4.00	0	0.00
CHIEF COUNSEL	80,052	1.00	80,458	1.00	80,458	1.00	0	0.00
REGULATORY LAW JUDGE	462,328	6.80	482,330	7.00	482,330	7.00	0	0.00
COMMISSION MEMBER	435,188	4.00	437,205	4.00	437,205	4.00	0	0.00
COMMISSION CHAIRMAN	108,759	1.00	109,302	1.00	109,302	1.00	0	0.00
SENIOR COUNSEL	58,896	1.00	118,492	2.00	59,492	1.00	0	0.00
DEPUTY COUNSEL	575,579	8.11	572,024	8.00	572,024	8.00	0	0.00
MANAGING COUNSEL	91,800	1.00	92,259	1.00	92,259	1.00	0	0.00

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DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
PUBLIC SERVICE COMMISSION								
CORE								
MISCELLANEOUS TECHNICAL	8,623	0.16	0	0.00	0	0.00	0	0.00
MISCELLANEOUS PROFESSIONAL	57,074	0.95	0	0.00	0	0.00	0	0.00
FISCAL ANALYST I	6,251	0.12	0	0.00	0	0.00	0	0.00
TOTAL - PS	10,157,717	179.65	10,958,307	192.00	10,958,307	192.00	0	0.00
TRAVEL, IN-STATE	118,481	0.00	140,000	0.00	140,000	0.00	0	0.00
TRAVEL, OUT-OF-STATE	60,062	0.00	95,000	0.00	95,000	0.00	0	0.00
SUPPLIES	241,553	0.00	300,000	0.00	300,000	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	100,863	0.00	145,000	0.00	145,000	0.00	0	0.00
COMMUNICATION SERV & SUPP	148,372	0.00	210,000	0.00	210,000	0.00	0	0.00
PROFESSIONAL SERVICES	292,520	0.00	1,035,000	0.00	779,354	0.00	0	0.00
HOUSEKEEPING & JANITORIAL SERV	100	0.00	1,000	0.00	1,000	0.00	0	0.00
M&R SERVICES	146,290	0.00	252,500	0.00	252,500	0.00	0	0.00
COMPUTER EQUIPMENT	21,330	0.00	225,000	0.00	225,000	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	42,000	0.00	42,000	0.00	0	0.00
OFFICE EQUIPMENT	25,171	0.00	30,000	0.00	30,000	0.00	0	0.00
OTHER EQUIPMENT	3,613	0.00	5,000	0.00	5,000	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	200	0.00	200	0.00	0	0.00
BUILDING LEASE PAYMENTS	10,055	0.00	25,000	0.00	25,000	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	18,643	0.00	18,000	0.00	20,000	0.00	0	0.00
MISCELLANEOUS EXPENSES	6,636	0.00	12,762	0.00	12,762	0.00	0	0.00
TOTAL - EE	1,193,689	0.00	2,536,462	0.00	2,282,816	0.00	0	0.00
REFUNDS	0	0.00	10,000	0.00	10,000	0.00	0	0.00
TOTAL - PD	0	0.00	10,000	0.00	10,000	0.00	0	0.00
GRAND TOTAL	\$11,351,406	179.65	\$13,504,769	192.00	\$13,251,123	192.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$11,351,406	179.65	\$13,504,769	192.00	\$13,251,123	192.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: PSC Regulatory Core

Program is found in the following core budget(s): Public Service Commission Regulatory

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- Regulates the rates and practices of investor-owned electric, natural gas, steam heat, water and sewer companies; provides limited jurisdiction over telecommunications providers in the state; issues authorizations to entities providing video programming; and registers Voice-over-Internet Protocol (VoIP) communication providers
- Ensures that consumers receive adequate amounts of safely delivered and reasonably priced utility services
- Ensures rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment

2a. Provide an activity measure(s) for the program.

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Utilities Regulated	740	730	740	741	740	738	740	740	740
Number of Final Agenda Orders	130	130	130	135	130	109	125	125	125
Number of Appeals of Final Agenda Orders	13	17	13	12	13	18	16	16	16
Final Agenda Orders Not Remanded, Reversed or Vacated	130	128	130	134	130	108	123	123	123

Note 1: Final Agenda Orders are orders from the commission that dispose of the substantive issues in a case.

Note 2: The number of Final Agenda Orders Not Remanded, Reversed or Vacated occasionally may not correspond to the same fiscal year for the number of Final Agenda Orders issued depending on when an appellate court decision is issued in an appeal.

Note 3: Projections are based on three year average of actuals.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: PSC Regulatory Core

Program is found in the following core budget(s): Public Service Commission Regulatory

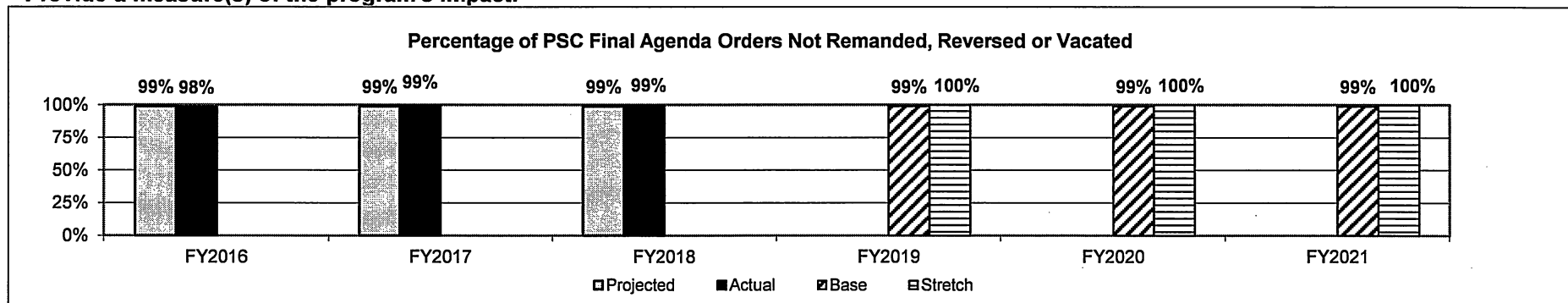
2b. Provide a measure(s) of the program's quality.

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Customer Satisfaction	95%	94%	95%	89%	95%	84%	95%	95%	95%

Note 1: A PSC Customer Satisfaction Survey is conducted each year. This measure is based on the customer's response to how they would rate the overall service they received.

Note 2: In FY2018, 23% of the 120 consumers that contacted the commission in regard to their utilities responded to the survey.

2c. Provide a measure(s) of the program's impact.



Note 1: The Commission's work is conducted through formal contested case hearings, similar to court proceedings.

Note 2: Final Agenda Orders are orders from the commission that dispose of the substantive issues in a case.

Note 3: Base targets based on approximate of three year average of actual cases and appeals and Stretch targets are based on a goal of zero appeals.

PROGRAM DESCRIPTION

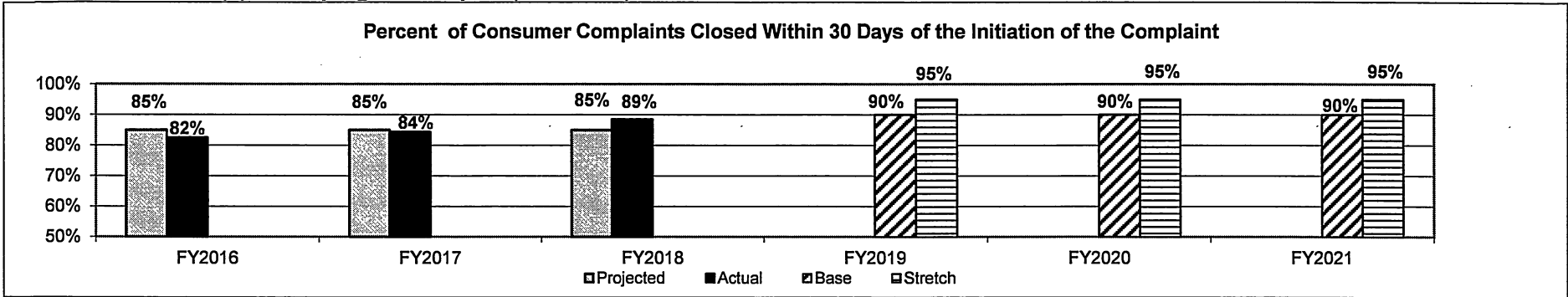
Department: Economic Development

HB Section(s): N/A

Program Name: PSC Regulatory Core

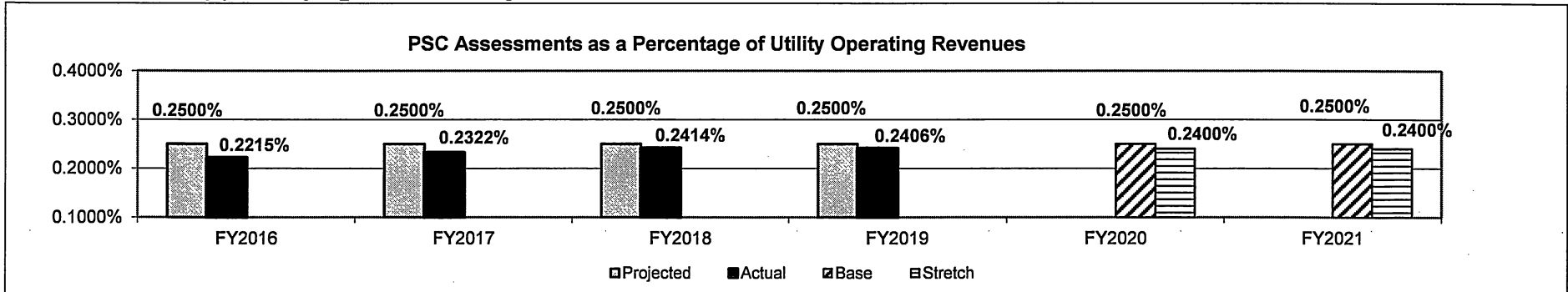
Program is found in the following core budget(s): Public Service Commission Regulatory

2c. Provide a measure(s) of the program's impact (continued).



Note 1: Base targets are based on FY2015-FY2017 average of projected closed complaints; Stretch targets are based on goal of 5% increase in the percentage of complaints closed within 30 days.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Section 386.370 RSMo directs the commission to calculate an assessment annually which provides funding for the Public Service Commission from regulated public utilities as provided in Chapters 386, 392 and 393.

Note 2: Base and stretch targets are based on maximum assessment allowed in Section 386.370 RSMo.

Note 3: Actual percentage is calculated prior to each fiscal year.

PROGRAM DESCRIPTION

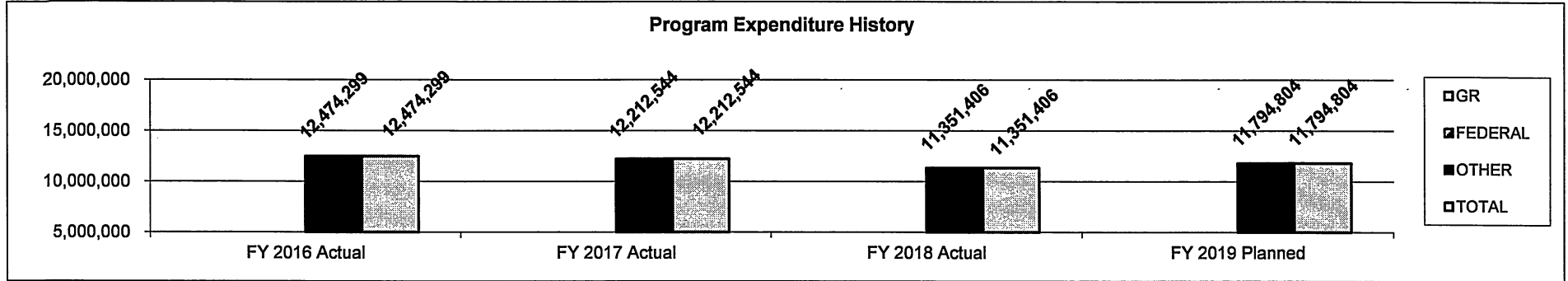
Department: Economic Development _____

HB Section(s): N/A

Program Name: PSC Regulatory Core _____

Program is found in the following core budget(s): Public Service Commission Regulatory

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

PSC Fund (0607)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Chapters 386, 392, 393 RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development	Budget Unit 42630C
Division: Public Service Commission	
DI Name: Public Service Commission Regulatory DI#1419012	HB Section N/A

1. AMOUNT OF REQUEST

	FY 2020 Budget Request				E		FY 2020 Governor's Recommendation				E
	GR	Federal	Other	Total			GR	Federal	Other	Total	
PS	0	0	253,646	253,646		PS	0	0	0	0	
EE	0	0	0	0		EE	0	0	0	0	
PSD	0	0	0	0		PSD	0	0	0	0	
TRF	0	0	0	0		TRF	0	0	0	0	
Total	0	0	253,646	253,646		Total	0	0	0	0	
FTE	0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	

Est. Fringe	0	0	77,286	77,286
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Public Service Commission Fund (0607)

Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Recruitment & Retention	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Public Service Commission has highly technical positions which require expertise in utility related engineering, economics, finance and auditing, along with a staff of highly trained Regulatory Law Judges, legal counsel, and support personnel to administer the regulations set forth in Chapters 386, 392, and 393 RSMo. The Commission has worked to maintain a high degree of professionalism in its workforce in order to provide fair and reasonable rates to meet the needs of consumers and utility company shareholders. With the Commission's current level of personal service funding, it becomes more difficult to offer competitive base salaries or provide for pay incentives based on performance, additional training or longevity. Based on salary comparisons of Public Service Commissions throughout the country, the Missouri Public Service Commission's salaries lag behind in most areas. The agency currently has 23% of its staff that will be eligible for retirement within three years with a potential annual leave payout of approximately \$252,000. With the potential loss of 23% of our staff within the next three years it is imperative to implement a strategic pay plan to recruit and retain quality employees.

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development	Budget Unit: 42630C
Division: Public Service Commission	
DI Name: Public Service Commission Regulatory DI#1419012	HB Section: N/A

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Through cost saving measures and an increase in the utilization of technology in how the agency operates, the Commission has accumulated a lapse of Expense and Equipment Appropriation funds. To provide funding for increased base/retention salaries and provide for the potential annual leave payout of retirees, a transfer of \$253,646 (10% of the Expense and Equipment Appropriation) from the Expense and Equipment (EE) appropriation to the Personal Service (PS) appropriation will provide an option to increase our personal service funding and provide for more competitive salaries without raising our overall PSC Fund appropriation.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
Utility Regulatory Engineer I (007828)					82,646	0.0	82,646	0.0		
Utility Regulatory Auditor I (007800)					106,000	0.0	106,000	0.0		
Utility Policy Analyst I (007820)					34,000	0.0	34,000	0.0		
Regulatory Economist I (007810)					19,000	0.0	19,000	0.0		
Consumer Services Specialist I (007585)					12,000	0.0	12,000	0.0		
Total PS	0	0.0	0	0.0	253,646	0.0	253,646	0.0	0	
Professional Services-BOC 400					0		0			
Total EE	0		0		0		0		0	
Program Distributions							0			
Total PSD	0		0		0		0		0	
Transfers							0			
Total TRF	0		0		0		0		0	
Grand Total	0	0.0	0	0.0	253,646	0.0	253,646	0.0	0	

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development	Budget Unit 42630C
Division: Public Service Commission	
DI Name: Public Service Commission Regulatory DI#1419012	HB Section N/A

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
							0			
							0	0.0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
							0			
							0			
Total EE	0		0		0		0		0	
Program Distributions							0			
Total PSD	0		0		0		0		0	
Transfers							0			
Total TRF	0		0		0		0		0	
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0	

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development	Budget Unit <u>42630C</u>
Division: Public Service Commission	
DI Name: Public Service Commission Regulatory DI#1419012	HB Section <u>N/A</u>

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Much of the Commission's work is conducted through formal contested case hearings, similar to court proceedings. The agency regulates approximately 740 utility companies which resulted in 109 final agenda orders in FY2018 (reference the PSC Regulatory Core Program Description). Approval of additional personal service funding would provide for staff members who are subject matter experts in Commission proceedings.

6b. Provide a measure(s) of the program's quality.

The PSC conducts a Customer Satisfaction Survey each year which measures the customer's response to the overall service provided by the PSC staff. The FY2018 survey showed a 81% customer service rating (reference the PSC Regulatory Core Program Description). Additional personal service funding would provide for a more consistent workforce that is capable of quality assistance to consumers.

6c. Provide a measure(s) of the program's impact.

The percentage of PSC Final Agenda Orders Not Remanded, Reversed or Vacated for FY2018 was 99% (reference the PSC Regulatory Core Program Description). Approval of additional personal service funding will allow the agency to continue to prepare and present clear and effective testimony used in case pleadings.

6d. Provide a measure(s) of the program's efficiency.

The PSC Assessment as a Percentage of the Total Gross Intrastate Operating Revenue for FY2018 was 0.2406% in reference to the maximum allowed 0.2500% (reference the PSC Core Program Description). Approval of the transfer of funding from the EE appropriation to the PS appropriation will allow the Commission to provide an effective resolution to pay deficiencies with a minimal increase in the assessment.

NEW DECISION ITEM

RANK: _____ **OF** _____

Department: Economic Development	Budget Unit <u>42630C</u>
Division: Public Service Commission	
DI Name: Public Service Commission Regulatory <u>DI#1419012</u>	HB Section <u>N/A</u>

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Providing sufficient personal service funding to the agency will allow the development of a pay plan that will be equipped to recruit a highly skilled professional staff and will provide funding to retain those employees.

DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
PUBLIC SERVICE COMMISSION								
Public Service Comm Regulatory - 1419012								
CONSUMER SERVICES SPEC I	0	0.00	0	0.00	12,000	0.00	0	0.00
UTILITY REGULATORY AUDITOR I	0	0.00	0	0.00	106,000	0.00	0	0.00
REGULATORY ECONOMIST I	0	0.00	0	0.00	19,000	0.00	0	0.00
UTILITY POLICY ANALYST I	0	0.00	0	0.00	34,000	0.00	0	0.00
UTILITY REGULATORY ENGINEER I	0	0.00	0	0.00	82,646	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	253,646	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$253,646	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$253,646	0.00		0.00

CORE DECISION ITEM

Department:	Economic Development
Division:	Public Service Commission
Core:	Relay Missouri Program and Equipment Distribution Program

Budget Unit	42628
HB Section	N/A

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	2,495,808	2,495,808
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	2,495,808	2,495,808
FTE	0.00	0.00	0.00	0.00

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Deaf Relay Srv & Equip Dist Fund (0559)

Other Funds:

Notes:

Notes:

2. CORE DESCRIPTION

Under DED's reorganization this Core funding was transferred to the Department of Insurance, Financial Institutions and Professional Registration.

The Missouri Public Service Commission has the statutory (Chapter 209 RSMo, Sections 251-260) responsibility of providing a statewide dual-party relay system to enable deaf, hearing-impaired and speech-impaired persons use of the telephone network. The Commission administers the Deaf Relay Service and Equipment Distribution Fund and oversees the Relay Missouri Program (aka the Deaf Relay Service Program) which provides relay service and "Captioned Telephone" service. The Department of Elementary and Secondary Education's Missouri Assistive Technology Program administers the Equipment Distribution Program which provides specialized equipment to consumers. Funding is provided by a surcharge applied to landline local exchange telephone lines and interconnected Voice over Internet Protocol (VoIP) lines. Companies are allowed to retain a portion of the surcharge revenue for their billing and collection service. All remaining surcharge money collected by companies is remitted to the PSC, who shall use such money exclusively to fund the programs. All remaining surcharge money collected shall be retained in the Deaf Relay Service and Equipment Distribution Fund. The Commission is statutorily required to review the surcharge at least once every two years, but no more frequently than once per year. The current surcharge rate shall not increase for a period of two years, subject to change in federal requirements for deaf relay services.

3. PROGRAM LISTING (list programs included in this core funding)

Deaf Relay Service Program

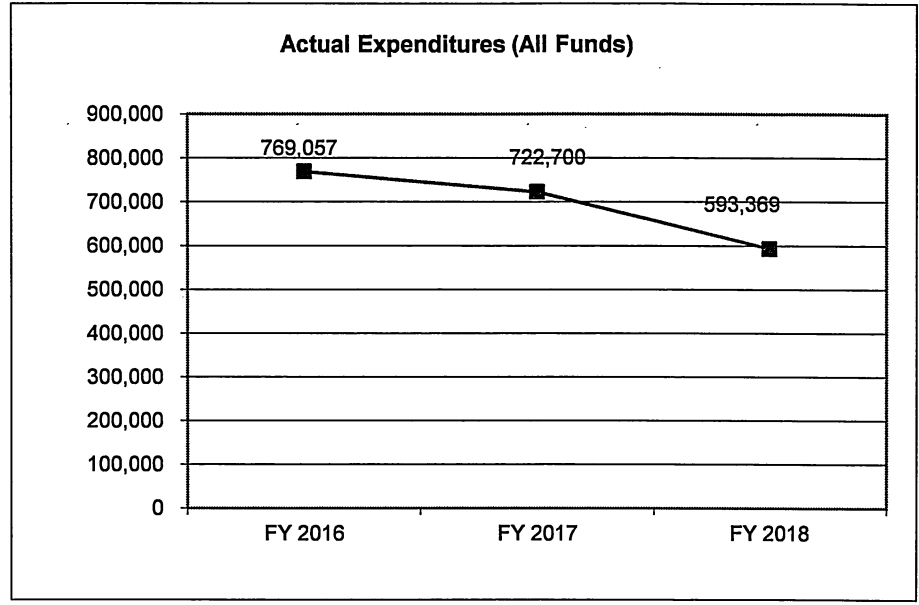
CORE DECISION ITEM

Department:	Economic Development
Division:	Public Service Commission
Core:	Relay Missouri Program and Equipment Distribution Program

Budget Unit	42628
HB Section	N/A

4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	2,495,808	2,495,808	2,495,808	2,495,808
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	2,495,808	2,495,808	2,495,808	2,495,808
Actual Expenditures (All Funds)	769,057	722,700	593,369	N/A
Unexpended (All Funds)	1,726,751	1,773,108	1,902,439	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1,726,751	1,773,108	1,902,439	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

Any unexpended balance in the fund at the end of the fiscal year shall be exempt from the provisions of Section 33.080 relating to the transfer of unexpended balances to the general revenue fund, but shall be applicable by appropriation to the payment of expenditures for the dual-party relay service and equipment distribution program in the succeeding fiscal year

DED - BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DEAF RELAY PROGRAM								
CORE								
EXPENSE & EQUIPMENT								
DEAF RELAY SER & EQ DIST PRGM	593,369	0.00	2,495,808	0.00	2,495,808	0.00	0	0.00
TOTAL - EE	593,369	0.00	2,495,808	0.00	2,495,808	0.00	0	0.00
TOTAL	593,369	0.00	2,495,808	0.00	2,495,808	0.00	0	0.00
GRAND TOTAL	\$593,369	0.00	\$2,495,808	0.00	\$2,495,808	0.00	\$0	0.00

DED - BRASS REPORT 10

DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DEAF RELAY PROGRAM								
CORE								
TRAVEL, IN-STATE	0	0.00	678	0.00	678	0.00	0	0.00
SUPPLIES	0	0.00	50	0.00	50	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	380	0.00	380	0.00	0	0.00
PROFESSIONAL SERVICES	592,907	0.00	2,494,000	0.00	2,494,000	0.00	0	0.00
MISCELLANEOUS EXPENSES	462	0.00	700	0.00	700	0.00	0	0.00
TOTAL - EE	593,369	0.00	2,495,808	0.00	2,495,808	0.00	0	0.00
GRAND TOTAL	\$593,369	0.00	\$2,495,808	0.00	\$2,495,808	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$593,369	0.00	\$2,495,808	0.00	\$2,495,808	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: PSC Regulatory-Deaf Relay

Program is found in the following core budget(s): Deaf Relay Service and Equipment Distribution Program

1a. What strategic priority does this program address?

Assist Hearing/Speech Impaired Communication (Empower Missouri's Communities)

1b. What does this program do?

- Enables hearing and/or speech impaired consumers to communicate over the telephone network through the provision of relay service and captioned telephone (CapTel) service.
- Provides specialized equipment to hearing and/or speech impaired consumers (administered through the Department of Elementary and Secondary Education's Mo. Assistive Technology Program).

2a. Provide an activity measure(s) for the program.

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Relay Missouri Annual Usage (Minutes)	175,000	213,275	175,000	173,113	145,000	159,325	150,000	150,000	150,000
Cap Tel Annual Usage (Minutes)	250,000	226,456	225,000	202,433	175,000	210,264	200,000	200,000	200,000

Note 1: Anticipate usage to decrease due to internet and cell phone accessibility.

2b. Provide a measure(s) of the program's quality.

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Relay Missouri Related Complaints	0	0	0	0	0	4	0	0	0

Note 1: Customer satisfaction is based on the number of complaints related to the Relay Missouri Services and Cap Tel Services.

PROGRAM DESCRIPTION

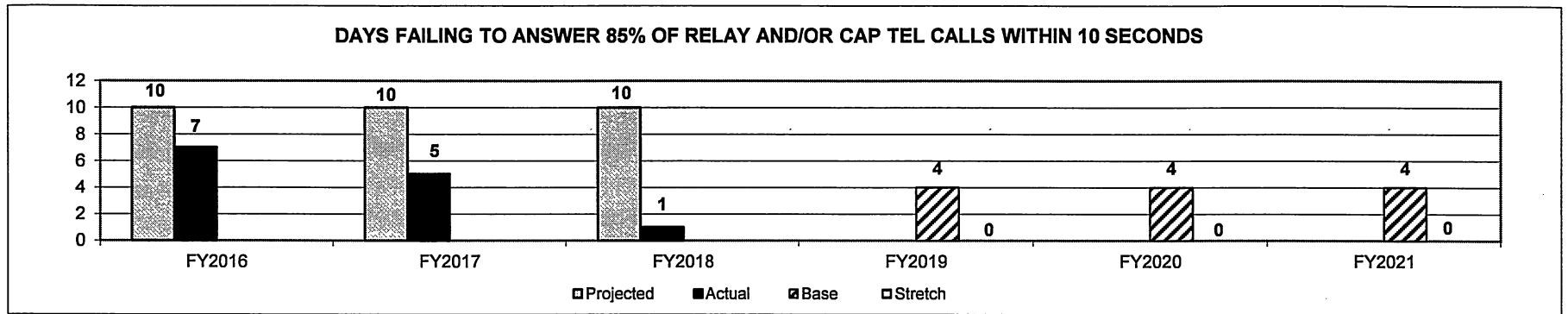
Department: Economic Development

HB Section(s): N/A

Program Name: PSC Regulatory-Deaf Relay

Program is found in the following core budget(s): Deaf Relay Service and Equipment Distribution Program

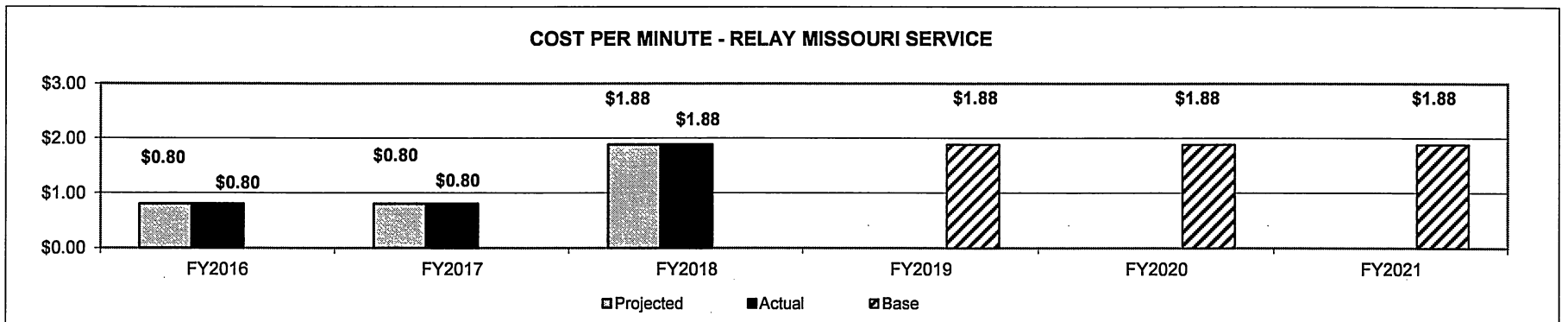
2c. Provide a measure(s) of the program's impact.



Note 1: The 85% level is a minimum technical requirement in FCC rules (47 CFR §64.604(b) and is also a PSC contractual requirement for providing Relay and Cap Tel services.

Note 2: Base targets are based on three year average of actuals and Stretch targets are based on a goal of zero days failing to meet requirement.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Base targets are set by contract (current contract period is Sept 2017 - Sept 2020).

Note 2: Stretch targets are not applicable due to costs being set by the contract.

PROGRAM DESCRIPTION

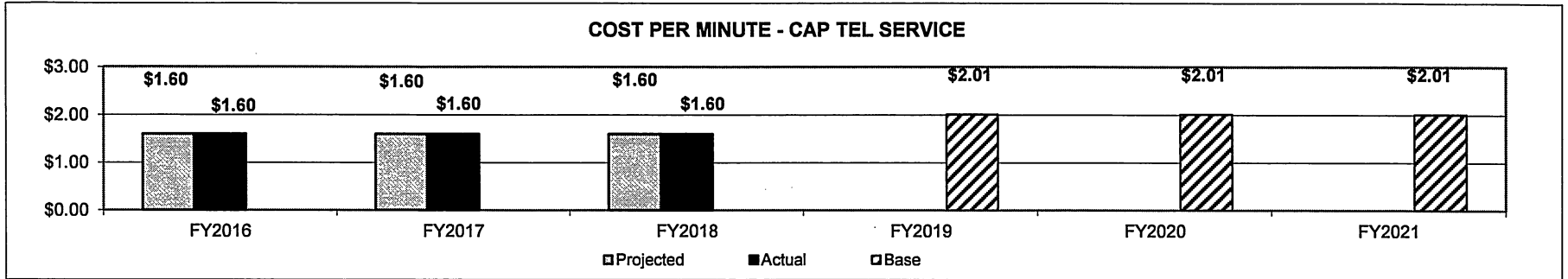
Department: Economic Development

HB Section(s): N/A

Program Name: PSC Regulatory-Deaf Relay

Program is found in the following core budget(s): Deaf Relay Service and Equipment Distribution Program

2d. Provide a measure(s) of the program's efficiency (continued).



Note 1: Base targets are set by contract (current contract period is Sept 2017 - Sept 2020).

Note 2: Stretch targets are not applicable due to costs being set by the contract.

PROGRAM DESCRIPTION

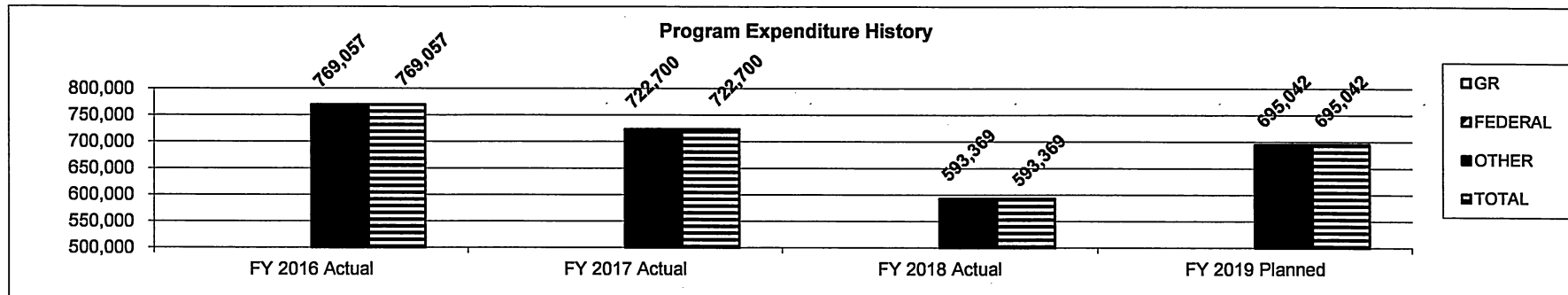
Department: Economic Development

HB Section(s): N/A

Program Name: PSC Regulatory-Deaf Relay

Program is found in the following core budget(s): Deaf Relay Service and Equipment Distribution Program

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Deaf Relay Services & Equipment Distribution Fund (0559)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Chapter 209 RSMo, Sections 251-260

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No; however, federal requirements apply to a state relay service.

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42480C</u>
Division: Public Service Commission-Manufactured Housing	
Core: Manufactured Housing	HB Section <u>N/A</u>

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request					FY 2020 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	361,548	361,548	PS	0	0	0	0
EE	0	0	354,466	354,466	EE	0	0	0	0
PSD	0	0	222,000	222,000	PSD	0	0	0	0
TRF	0	0		0	TRF	0	0	0	0
Total	<u>0</u>	<u>0</u>	<u>938,014</u>	<u>938,014</u>	Total	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
FTE	0.00	0.00	8.00	8.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	211,060	211,060
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Manufactured Housing Fund (0582)
Consumer Recovery Fund (0909)

Other Funds:

Notes:

Notes:

2. CORE DESCRIPTION

Under DED's reorganization this Core funding was transferred to the Department of Insurance, Financial Institutions and Professional Registration.

The Manufactured Housing Department, housed within the Public Service Commission, is required by statute (Section 700.010 - 700.692 RSMo) to: 1) annually register manufacturers and dealers of manufactured homes and modular units, and new manufactured home installers; 2) prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the State of Missouri; 3) enforce manufactured home set up and tie-down requirements; and 4) administer the Consumer Recovery Fund established pursuant to SB 788. The Manufactured Housing Program acts as the State Administrative Agency (SAA) to the Federal Housing and Urban Development's Manufactured Housing Program in an effort to assure safe and affordable housing for consumers with emphasis on safety. The SAA provides this assurance by responding to consumer complaints, conducting manufactured home inspections and performing dealer lot inspections and manufacturing plant record reviews. It also provides installer and inspector training. These functions directly increase the number of manufactured homes that are code compliant and installed correctly, in addition to providing consumers with safe and adequate housing. The Program also enforces similar policies for the modular unit industry.

CORE DECISION ITEM

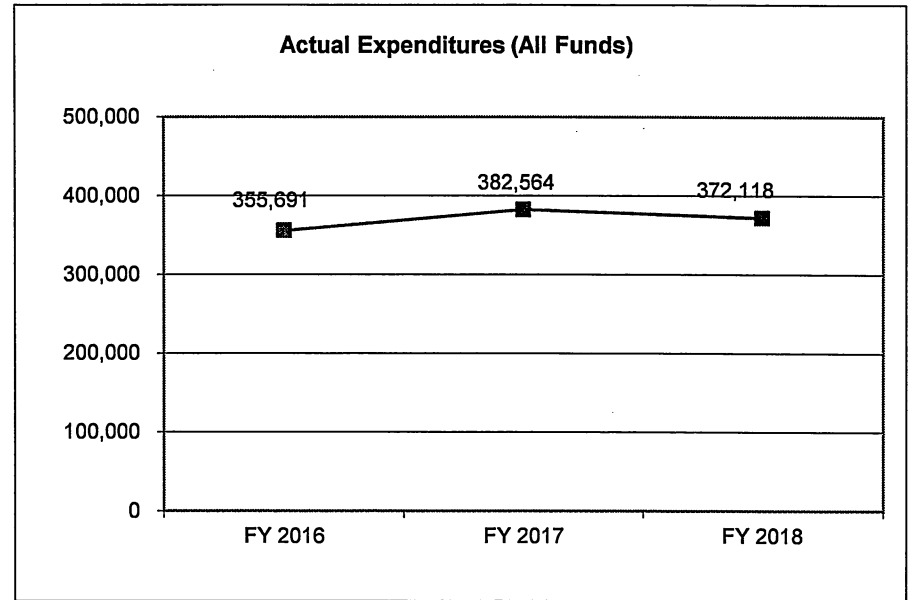
Department:	Economic Development	Budget Unit	42480C
Division:	Public Service Commission-Manufactured Housing	HB Section	N/A
Core:	Manufactured Housing		

3. PROGRAM LISTING (list programs included in this core funding)

Manufactured Housing Program

4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	928,180	935,214	935,214	938,014
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	928,180	935,214	935,214	938,014
Actual Expenditures (All Funds)	355,691	382,564	372,118	N/A
Unexpended (All Funds)	572,489	552,650	563,096	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	572,489	552,650	563,096	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: For the Manufactured Housing Fund, annual lapse funds do not revert to General Revenue, but remain as a portion of fund balance and are used to operate the program. The transfer of a biennial lapse to the General Revenue fund is permitted under Chapter 700.040.3 RSMo if the fund amount exceeds two times the appropriation of the prior fiscal year. Lapsed monies are primarily due to various containment measures implemented within the Manufactured Housing Department.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MANUFACTURED HOUSING**

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		PS	8.00	0	0	361,548	361,548	
		EE	0.00	0	0	354,466	354,466	
		PD	0.00	0	0	222,000	222,000	
		Total	8.00	0	0	938,014	938,014	
DEPARTMENT CORE REQUEST								
		PS	8.00	0	0	361,548	361,548	
		EE	0.00	0	0	354,466	354,466	
		PD	0.00	0	0	222,000	222,000	
		Total	8.00	0	0	938,014	938,014	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS								
Transfer Out	1935 3991	PS	(8.00)	0	0	(361,548)	(361,548)	Transfer out to DIFP
Transfer Out	1935 2194	EE	0.00	0	0	(354,466)	(354,466)	Transfer out to DIFP
Transfer Out	1935 3102	PD	0.00	0	0	(20,000)	(20,000)	Transfer out to DIFP
Transfer Out	1935 4452	PD	0.00	0	0	(192,000)	(192,000)	Transfer out to DIFP
Transfer Out	1935 0817	PD	0.00	0	0	(10,000)	(10,000)	Transfer out to DIFP
	NET GOVERNOR CHANGES		(8.00)	0	0	(938,014)	(938,014)	
GOVERNOR'S RECOMMENDED CORE								
		PS	0.00	0	0	0	0	
		EE	0.00	0	0	0	0	
		PD	0.00	0	0	0	0	
		Total	0.00	0	0	0	0	

DED - BRASS REPORT 9

DECISION ITEM SUMMARY

Budget Unit		FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item		ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MANUFACTURED HOUSING									
CORE									
PERSONAL SERVICES									
	MANUFACTURED HOUSING FUND	270,308	6.80	361,548	8.00	361,548	8.00	0	0.00
	TOTAL - PS	270,308	6.80	361,548	8.00	361,548	8.00	0	0.00
EXPENSE & EQUIPMENT									
	MANUFACTURED HOUSING FUND	94,226	0.00	354,466	0.00	354,466	0.00	0	0.00
	TOTAL - EE	94,226	0.00	354,466	0.00	354,466	0.00	0	0.00
PROGRAM-SPECIFIC									
	MANUFACTURED HOUSING FUND	7,584	0.00	30,000	0.00	30,000	0.00	0	0.00
	MANUFACTURED HOUS CONS RECOVERY	0	0.00	192,000	0.00	192,000	0.00	0	0.00
	TOTAL - PD	7,584	0.00	222,000	0.00	222,000	0.00	0	0.00
TOTAL		372,118	6.80	938,014	8.00	938,014	8.00	0	0.00
Pay Plan FY19-Cost to Continue - 0000013									
PERSONAL SERVICES									
	MANUFACTURED HOUSING FUND	0	0.00	0	0.00	2,800	0.00	0	0.00
	TOTAL - PS	0	0.00	0	0.00	2,800	0.00	0	0.00
TOTAL		0	0.00	0	0.00	2,800	0.00	0	0.00
GRAND TOTAL		\$372,118	6.80	\$938,014	8.00	\$940,814	8.00	\$0	0.00

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DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MANUFACTURED HOUSING								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	33,840	1.00	34,209	1.00	34,809	1.00	0	0.00
SR OFFICE SUPPORT ASSISTANT	24,403	0.80	30,857	1.00	30,857	1.00	0	0.00
MANUFACTURED HSNQ INSP II	111,193	3.00	193,694	4.00	193,094	4.00	0	0.00
MANUFACTURED HSNQ INSP SUPV	44,352	1.00	45,897	1.00	45,897	1.00	0	0.00
UTILITY REGULATORY MNGR, BAND2	56,520	1.00	56,891	1.00	56,891	1.00	0	0.00
TOTAL - PS	270,308	6.80	361,548	8.00	361,548	8.00	0	0.00
TRAVEL, IN-STATE	5,381	0.00	10,000	0.00	10,000	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	2,000	0.00	2,000	0.00	0	0.00
SUPPLIES	20,996	0.00	25,000	0.00	25,000	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	3,460	0.00	6,746	0.00	6,746	0.00	0	0.00
COMMUNICATION SERV & SUPP	9,572	0.00	20,000	0.00	20,000	0.00	0	0.00
PROFESSIONAL SERVICES	19,291	0.00	50,000	0.00	50,000	0.00	0	0.00
M&R SERVICES	33,743	0.00	68,000	0.00	68,000	0.00	0	0.00
COMPUTER EQUIPMENT	299	0.00	163,948	0.00	163,948	0.00	0	0.00
OFFICE EQUIPMENT	1,136	0.00	2,270	0.00	2,270	0.00	0	0.00
OTHER EQUIPMENT	62	0.00	3,500	0.00	3,500	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	1	0.00	1	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	1,000	0.00	1,000	0.00	0	0.00
MISCELLANEOUS EXPENSES	286	0.00	2,000	0.00	2,000	0.00	0	0.00
TOTAL - EE	94,226	0.00	354,466	0.00	354,466	0.00	0	0.00
PROGRAM DISTRIBUTIONS	7,184	0.00	212,000	0.00	212,000	0.00	0	0.00
REFUNDS	400	0.00	10,000	0.00	10,000	0.00	0	0.00
TOTAL - PD	7,584	0.00	222,000	0.00	222,000	0.00	0	0.00
GRAND TOTAL	\$372,118	6.80	\$938,014	8.00	\$938,014	8.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$372,118	6.80	\$938,014	8.00	\$938,014	8.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: Manufactured Housing Program

Program is found in the following core budget(s): Manufactured Housing

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- Register manufacturers, dealers and installers of new manufactured homes and modular units;
- Prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the State of Missouri through inspections and investigations; train and license installers conducting business within Missouri; and
- Administer the Consumer Recovery Fund pursuant to SB 788.

2a. Provide an activity measure(s) for the program.

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Inspections Performed	700	723	700	681	700	685	700	700	700

2b. Provide a measure(s) of the program's quality.

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Average Number of Re-Inspections per Complaint	4	9.8	4	6.6	4	7.4	8	8	8

Note 1: Re-inspections are performed to verify that all identified deficiencies have been corrected. Projection is based on a less than 1% re-inspection rate.

PROGRAM DESCRIPTION

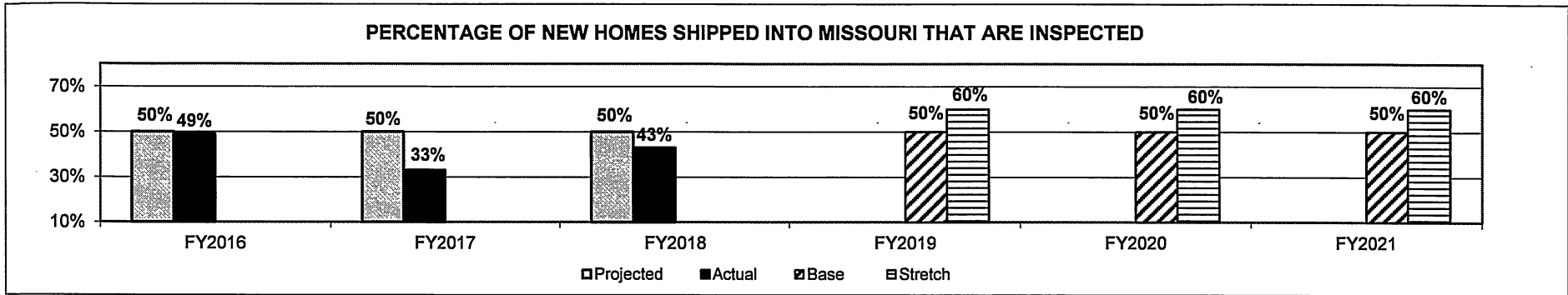
Department: Economic Development

HB Section(s): N/A

Program Name: Manufactured Housing Program

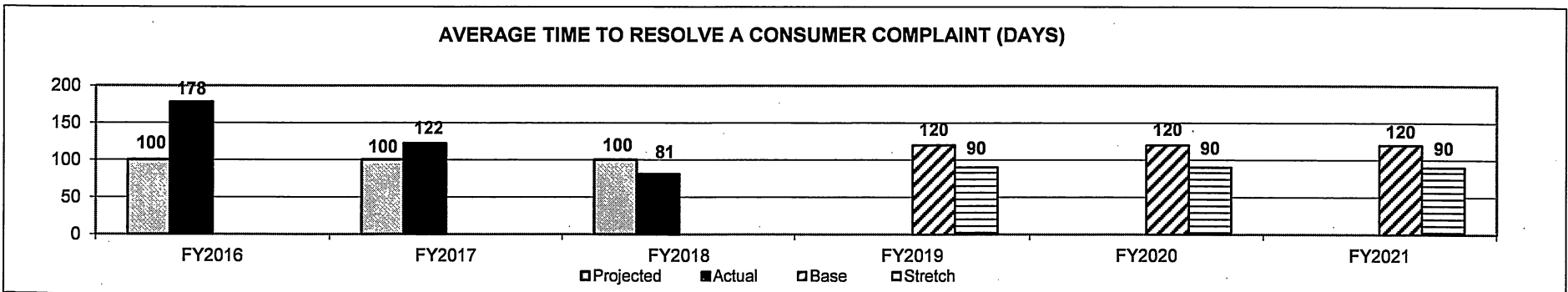
Program is found in the following core budget(s): Manufactured Housing

2c. Provide a measure(s) of the program's impact.



Note 1: The percentage of new homes inspected in FY17 was affected by a 12% increase from FY16 in the number of homes shipped into Missouri as well as an increase in number of formal complaints which required inspection. This resulted in a decrease in non-complaint-related inspections performed by staff.

Note 2: Base targets are near typical prior year actuals; Stretch targets represent a 10% increase.



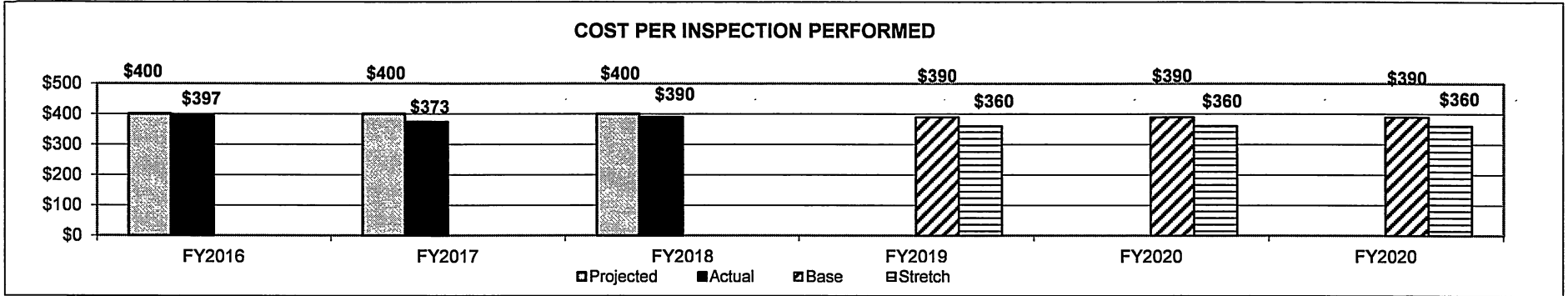
Note 1: Base targets are near the three year average of actuals and Stretch targets reflect the continued improvement achieved from FY16 through FY18.

PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Manufactured Housing Program
Program is found in the following core budget(s): Manufactured Housing

HB Section(s): N/A

2d. Provide a measure(s) of the program's efficiency.



Note 1: Base targets are near the three year average of actual cost and Stretch targets reflect continued improvement from FY16 through FY18.

PROGRAM DESCRIPTION

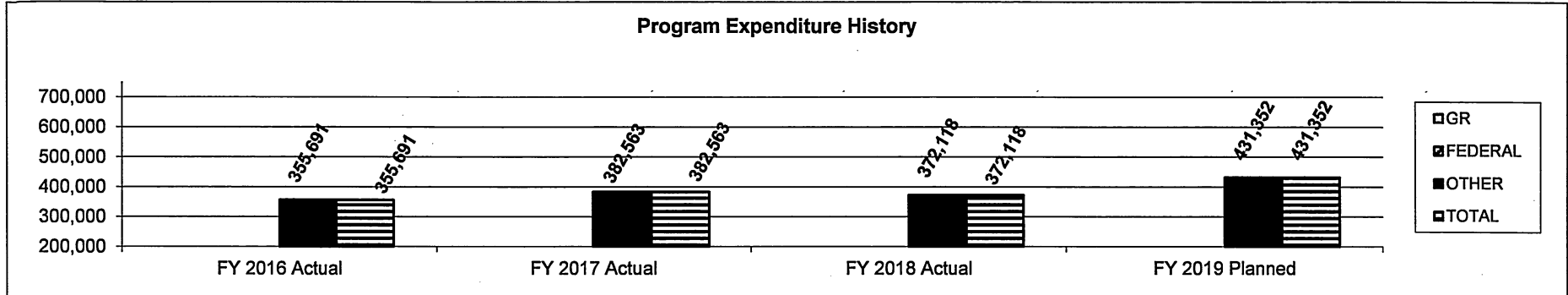
Department: Economic Development

HB Section(s): N/A

Program Name: Manufactured Housing Program

Program is found in the following core budget(s): Manufactured Housing

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Manufactured Housing Fund (0582)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Chapter 700, Sections 700.010 - 700.692 RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No, but as the State Administrative Agency for the Federal Housing and Urban Development (HUD) program all of the state regulations fulfill Federal Requirements.

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42486C
Division: Public Service Commission-Manufactured Housing	
Core: Manufactured Housing Consumer Recovery Transfer	HB Section N/A

1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	192,000	192,000
Total	0	0	192,000	192,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Manufactured Housing Fund (0582)

Notes: Establishes the transfer authority from the Manufactured Housing Fund into the Manufactured Housing Consumer Recovery Fund pursuant to SB 788.

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

2. CORE DESCRIPTION

Under DED's reorganization this Core funding was transferred to the Department of Insurance, Financial Institutions and Professional Registration.

The Manufactured Housing Consumer Recovery Fund was created in SCS SB 788, signed by the Governor on July 10, 2008. It became effective August 28, 2008. Section 700.041 establishes the "Manufactured Housing Customer Recovery Fund" for the purposes of paying consumer claims pursuant to the procedures the PSC promulgates by rule. (See 4 CSR 240-126.010 and 4 CSR 240-126.020.) The law provides that no claims shall be considered by the commission before all other legal remedies have been exhausted.

Without a fund transfer from the Manufactured Housing Fund, the Recovery Fund cannot be used for its statutory purpose.

CORE DECISION ITEM

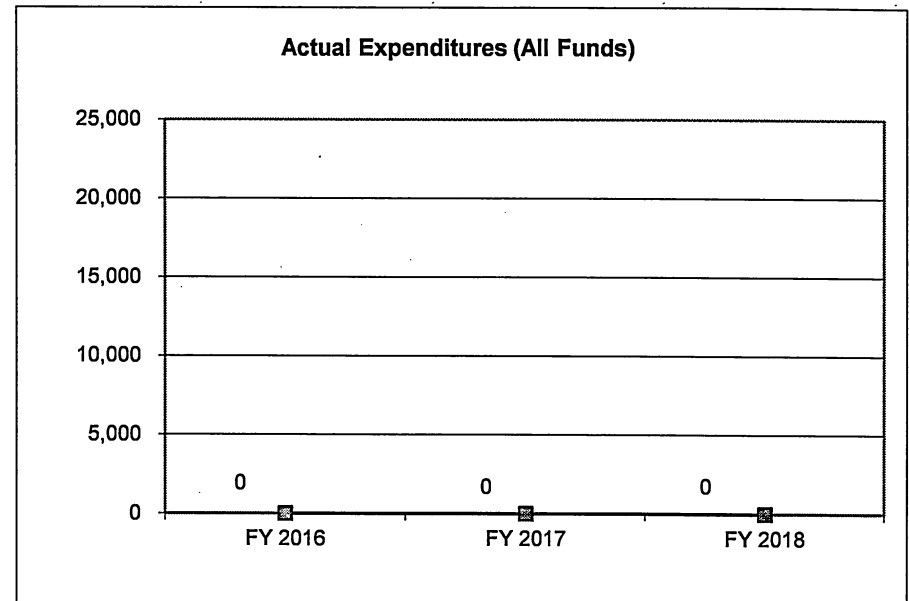
Department: Economic Development	Budget Unit <u>42486C</u>
Division: Public Service Commission-Manufactured Housing	
Core: Manufactured Housing Consumer Recovery Transfer	HB Section <u>N/A</u>

3. PROGRAM LISTING (list programs included in this core funding)

Manufactured Housing Program

4. FINANCIAL HISTORY

	<u>FY 2016</u>	<u>FY 2017</u>	<u>FY 2018</u>	<u>FY 2019</u>
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Current Yr.</u>
Appropriation (All Funds)	192,000	192,000	192,000	192,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	<u>192,000</u>	<u>192,000</u>	<u>192,000</u>	<u>192,000</u>
Actual Expenditures (All Funds)	<u>0</u>	<u>0</u>	<u>0</u>	<u>N/A</u>
Unexpended (All Funds)	<u>192,000</u>	<u>192,000</u>	<u>192,000</u>	<u>N/A</u>
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	192,000	192,000	192,000	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MANUF HOUSING CONSUMER RC TRF**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	0	0	192,000	192,000	
	Total	0.00	0	0	192,000	192,000	
DEPARTMENT CORE REQUEST							
	TRF	0.00	0	0	192,000	192,000	
	Total	0.00	0	0	192,000	192,000	
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS							
Transfer Out	1934 T147 TRF	0.00	0	0	(192,000)	(192,000)	Transfer out to DIFP
	NET GOVERNOR CHANGES	0.00	0	0	(192,000)	(192,000)	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	

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DECISION ITEM SUMMARY

Budget Unit	FY 2018		FY 2019		FY 2020		FY 2020	
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund								
MANUF HOUSING CONSUMER RC TRF								
CORE								
FUND TRANSFERS								
MANUFACTURED HOUSING FUND	0	0.00	192,000	0.00	192,000	0.00	0	0.00
TOTAL - TRF	0	0.00	192,000	0.00	192,000	0.00	0	0.00
TOTAL	0	0.00	192,000	0.00	192,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$192,000	0.00	\$192,000	0.00	\$0	0.00

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DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MANUF HOUSING CONSUMER RC TRF								
CORE								
TRANSFERS OUT	0	0.00	192,000	0.00	192,000	0.00	0	0.00
TOTAL - TRF	0	0.00	192,000	0.00	192,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$192,000	0.00	\$192,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$192,000	0.00	\$192,000	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): N/A

Program Name: Manufactured Housing Program

Program is found in the following core budget(s): Manufactured Housing Program, Manufactured Housing Consumer Recovery Fund Transfer

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- Establishes the "Manufactured Housing Customer Recovery Fund" for the purpose of paying consumer claims resulting from violations of state rules and regulations (See 4 CSR 240-126.010 and 4 CSR 240-126.020.).
- Provides a process for the Commission to investigate each claim to determine if all legal remedies have been exhausted.
- Provides a process and fund for payment on consumer claims once the Commission determines all other legal remedies have been exhausted.

2a. Provide an activity measure(s) for the program.

This is a Manufactured Housing Fund transfer. Please refer to the Program Description for the Manufactured Housing Program.

2b. Provide a measure(s) of the program's quality.

This is a Manufactured Housing Fund transfer. Please refer to the Program Description for the Manufactured Housing Program.

2c. Provide a measure(s) of the program's impact.

This is a Manufactured Housing Fund transfer. Please refer to the Program Description for the Manufactured Housing Program.

2d. Provide a measure(s) of the program's efficiency.

This is a Manufactured Housing Fund transfer. Please refer to the Program Description for the Manufactured Housing Program.

PROGRAM DESCRIPTION

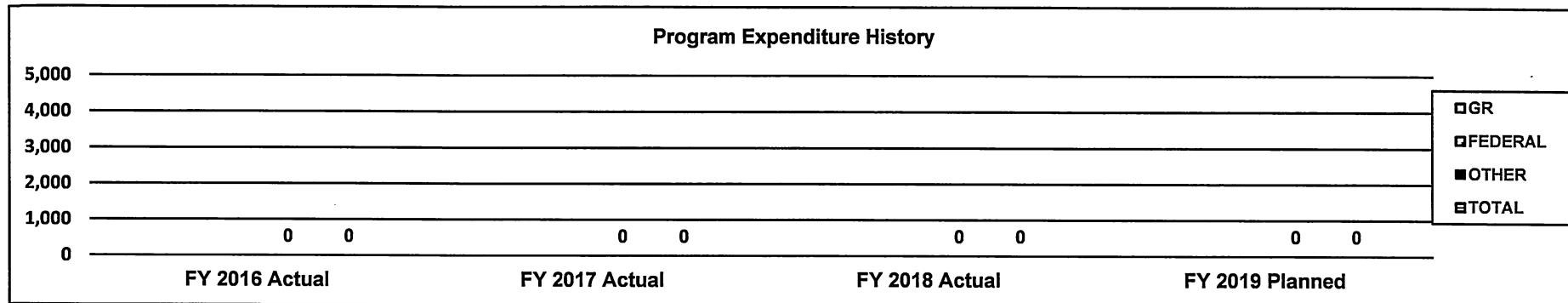
Department: Economic Development

HB Section(s): N/A

Program Name: Manufactured Housing Program

Program is found in the following core budget(s): Manufactured Housing Program, Manufactured Housing Consumer Recovery Fund Transfer

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

Transfer from Manufactured Housing Fund (0582)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Chapter 700, Sections 700.041 RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No