



STATE OF MISSOURI  
OFFICE OF ADMINISTRATION  
DIVISION OF PURCHASING

**NOTIFICATION OF STATEWIDE CONTRACT**

March 13, 2017

**CONTRACT TITLE: MODEL YEAR 2017 FLEET SPORT UTILITY VEHICLES AND CROSSOVERS**

<b>CURRENT CONTRACT PERIOD:</b>	November 23, 2016 through June 30, 2017	
<b>RENEWAL INFORMATION:</b>	Original Contract Period:	November 23, 2016 through June 30, 2017
	Renewal Options Available:	Roll-Over Extension Available
	Potential Final Expiration:	December 31, 2017
<b>BUYER INFORMATION:</b>	Teri Schulte (573) 522-3296 <a href="mailto:Teri.schulte@oa.mo.gov">Teri.schulte@oa.mo.gov</a>	

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE FOR **PUBLIC USE ONLY**.  
PURCHASES FOR PERSONAL USE BY PUBLIC EMPLOYEES OR OFFICIALS ARE PROHIBITED.

THE USE OF THIS CONTRACT IS **MANDATORY** FOR ALL STATE AGENCIES.  
Local Purchase Authority shall not be used to purchase supplies/services included  
in this contract unless specifically allowed by the contract terms.

The entire contract document may be viewed and printed from the Division of Purchasing's **Awarded Bid & Contract Document Search** located on the Internet at <http://oa.mo.gov/purchasing>.

*~ Instructions for use of the contract, specifications, requirements, and pricing are attached ~.*

CONTRACT NUMBER	SAM II VENDOR NUMBER/ MissouriBUYS SYSTEM ID	VENDOR INFORMATION	MBE/WBE	COOP PROCUREMENT
CC170237001	4313059400 2 MB00097088	Capitol Chrysler Dodge, Jeep, Ram 3201 Missouri Blvd. Jefferson City, MO 65109 (573) 893-5000 (573) 893-8256 fax  <u>Contacts:</u>  Jeff Smith – <a href="mailto:jsmith@capitolcitycars.com">jsmith@capitolcitycars.com</a>  Jerry Dunn – <a href="mailto:jdunn@capitolcitycars.com">jdunn@capitolcitycars.com</a>	No	Yes

CONTRACT NUMBER	SAM II VENDOR NUMBER/ MissouriBUYS SYSTEM ID	VENDOR INFORMATION	MBE/WBE	COOP PROCUREMENT
CC170237002	4316465700 1 MB00089820	<p>Landmark Dodge 1900 S. Noland Independence, MO 64055 (816) 651-6767 (816) 833-0008 fax</p> <p><u>Contact:</u></p> <p>Larry Wilson – <a href="mailto:landmarkdodge1@yahoo.com">landmarkdodge1@yahoo.com</a></p>	No	Yes
CC170237003	4313370020 1 MB00089555	<p>Don Brown Chevrolet 2244 South Kingshighway St. Louis, MO 63110 (314) 772-1400 (314) 772-1022 fax</p> <p><u>Contact:</u></p> <p>Dave Helterbrand – <a href="mailto:dave@donbrownchevrolet.com">dave@donbrownchevrolet.com</a></p>	No	Yes

## STATEWIDE CONTRACT HISTORY

The following summarizes actions related to this Notification of Statewide Contract since its initial issuance. Any and all revisions have been incorporated into the attached document.

<b>Contract Period</b>	<b>Issue Date</b>	<b>Summary of Changes</b>
November 23, 2016 through June 30, 2017	03/13/17	Added order cut-off dates for Chevrolet Equinox and Chevrolet Traverse.
November 23, 2016 through June 30, 2017	02/22/17	Added order cut-off dates for Jeep Cherokee and Jeep Renegade.
November 23, 2016 through June 30, 2017	12/08/16	Updated info for Jeep Cherokee.
November 23, 2016 through June 30, 2017	12/01/16	Added CAFÉ ratings to models available. Will update notice at a later date when the EPA website is updated.
November 23, 2016 through June 30, 2017	11/23/16	Initial issuance of new statewide contract

**SPORT UTILITY VEHICLES AND CROSSOVERS – 2017 MODEL YEAR**  
**(Statewide)**

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**GENERAL INFORMATION**

SAM 2 User Note: The state agency user will note that not all line item numbers on this notice and on SAM 2 are consecutively numbered. This is because the numbering herein follows the numbering from the RFP, which will also be the numbering the contractor will use for invoicing. For reasons of consistency between the RFP document and the contract, the line items herein follow the RFP even though they are not consecutive. SAM 2 line item numbering should match numbering on this statewide notice.

Vehicle specifications and prices, including options, are included herein.

**ORDERING**

Note to State Agencies: Prior to making a vehicle purchase, the state agency must complete a vehicle pre-approval form and submit to Cindy Dixon, State Fleet Manager. The pre-approval form can be found at the following website address:

<http://oa.mo.gov/general-services/state-fleet-management/vehicle-preapproval-process-and-vehicle-credits>

Once the state agency receives approval from the State Fleet Manager, the agency shall issue its own PGQ (Quick Price Agreement) order. The contractor must not ship until they are in receipt of a hard copy PGQ order.

**Cooperative Procurement Members Note:** The Vehicle Pre-Approval Form does not apply to cooperative procurement members only to State of Missouri agencies.

**SPECIFIC CONTRACTUAL AND PERFORMANCE REQUIREMENTS OF THE CONTRACTORS:**

***General:***

The contractor shall provide 2017 model year fleet sport utility vehicles and crossovers with all manufacturer standard equipment and any additional equipment required by the State of Missouri on an as needed, if needed basis. The base price on contract shall include all mandatory requirements and specifications presented herein.

All items of standard equipment which are normally provided with each vehicle by the manufacturer shall be furnished unless such items are expressly deleted or are specified to be other than standard.

All options and/or accessories stated herein must be manufacturer's original equipment. Aftermarket options and/or accessories shall not be acceptable.

As applicable, all options must be factory installed.

Each vehicle shall be clean, lubricated, serviced and ready for immediate service. This shall include installation of all required options and accessories and removal of all plastic from interior and exterior of the vehicle.

***Warranty:***

The Standard Factory Warranty shall apply to all vehicles. A properly executed warranty must be delivered with the vehicle. The warranty shall not become effective until the unit is placed in service.

All warranty service must be performed in Missouri.

**SPORT UTILITY VEHICLES AND CROSSOVERS – 2017 MODEL YEAR**  
**(Statewide)**

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***Order Documentation Requirement:***

At no cost to the State of Missouri, and upon request of the state agency, the contractor must provide the state agency with a copy of the order documentation submitted to the manufacturer when ordering each vehicle.

***Delivery:***

Delivery must be made between the hours of 8:00 a.m. and 12:00 Noon or 1:00 p.m. and 4:00 p.m., Monday through Friday, Central Time. Deliveries shall not be made on state holidays.

The contractor shall notify the state agency a minimum of twenty-four (24) hours prior to delivery of the vehicle to the state agency location.

The contractor must understand and plan accordingly that upon delivery the state agency representative must verify the vehicle delivered has all required equipment and options and that nothing was damaged during the delivery of the vehicle. If something is damaged during delivery of the vehicle the contractor shall be responsible for all costs associated with the repair of any such damage.

Each vehicle shall be delivered with the proper form to apply for Missouri title and license including the Manufacturer's Statement of Origin and invoice.

Each vehicle shall be delivered with the owner's manual.

The contractor shall comply with the manufacturer's recommended pre-delivery service.

In the event the contractor fails to deliver the vehicle by the stated ARO time, the State of Missouri reserves the right to find the same or similar vehicle from another source, and to charge the contractor the difference for the substitution. In assessing the applicability of this provision, the State of Missouri will consider the degree of contractor responsibility in the delay.

The contractor shall understand and agree that the delivery charges (line items 39 or 40) shall not be applied nor invoiced to vehicles purchased by and delivered to Missouri state agencies. Any delivery charges shall only apply to public entities making purchases through the Missouri Cooperative Procurement Program. The contractor shall be entitled to receive the per mile delivery price (line item 39) or the guaranteed, not-to-exceed total delivery price per vehicle (line item 40) which can only be assessed for delivery of a vehicle to any cooperative entity throughout the State of Missouri. If the contractor proposes both the per mile delivery price and the guaranteed, not-to-exceed total delivery price, the contractor shall understand that the total delivery price assessed by way of the per mile price (line item 39) shall not exceed the guaranteed-not-to-exceed total delivery price per vehicle (line item 40). The lesser of the two prices (line items 39 or 40) shall be charged to the public entity.

***Potential Recall or Manufacturer Initiated Customer Service Action/Notification Requirement:***

The contractor shall be responsible for accessing potential recall notices from the National Highway Traffic Safety Administration (NHTSA), as well as any manufacturer initiated customer service actions prior to delivering the vehicles to the state agency location. If a recall or customer service action is found for the vehicle being delivered to the state agency, the contractor should, to the best of their ability, complete the necessary action(s) prior to delivery. If the contractor is unable to address the required recall or customer

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service action(s) prior to delivery, the contractor must inform the state agency of the “open” recall or customer service action upon delivery. The contractor shall then assist the state agency in getting the recall or customer service action(s) completed as quickly as possible.

***Financial Responsibility:***

The State of Missouri recognizes that dealerships may make financial arrangements that result in a finance company retaining a security interest in vehicles the State of Missouri purchases until such time as the dealership receives payment in full for those vehicles. The contractor shall understand and agree that a separate "Acknowledgement of Security Interest and Assignment" or similar document shall not be necessary and shall not be signed by the State of Missouri.

***Substitutions:***

The contractor shall not substitute any item(s) that has been awarded to the contractor without the prior written approval of the Division of Purchasing.

In the event an item becomes unavailable, the contractor shall be responsible for providing a suitable substitute item. The contractor’s failure to provide an acceptable substitute may result in cancellation or termination of the contract.

Any item substitution must be a replacement of the contracted item with a product of equal or better capabilities and quality, and with equal or lower pricing. The contractor shall understand that the state reserves the right to allow the substitution of any new or different product/system offered by the contractor. The Division of Purchasing shall be the final authority as to acceptability of any proposed substitution.

Any item substitution shall require a formal contract amendment authorized by the Division of Purchasing prior to the state acquiring the substitute item under the contract.

The state may choose not to compel an item substitution in the event requiring a substitution would be deemed unreasonable in the sole opinion of the State of Missouri. The contractor shall not be relieved of substituting a product in the event of manufacturer discontinuation or other reason simply for reasons of unprofitability to the contractor.

***Repair or Replacement of Damaged Product:***

The contractor shall be responsible for repairing any item or components received in damaged condition at no cost to the State of Missouri. In the event the item cannot be repaired or if the repair would otherwise compromise the integrity of the vehicle and the manufacturer warranty, then the contractor must replace the item or component in its entirety at no additional cost to the state. This includes all delivery/transportation costs for returning non-functional items to the contractor for replacement.

**NOTE: IF ANY OF THE ABOVE PERFORMANCE REQUIRMENTS ARE NOT MET AND/OR VEHICLE DELIVERED DOES NOT HAVE ALL NECESSARY EQUIPMENT, PLEASE CONTACT TERI SCHULTE AT (573) 522-3296 OR [teri.schulte@oa.mo.gov](mailto:teri.schulte@oa.mo.gov).**

**SPORT UTILITY VEHICLES AND CROSSOVERS – 2017 MODEL YEAR  
(Statewide)**

**Contract Number: CC170237001**

**Contractor: Capitol Chrysler Dodge Jeep Ram**

**LINE ITEM 1 – Small / Mid-Size Sport Utility Vehicle; 4x4; 4-Cylinder**

**UNSPSC Code: 25101507**

**MAKE/MODEL: Jeep Renegade Sport 4x4**

**PRICE: \$18,308.00**

***THIS VEHICLE REQUIRES APPROVAL FROM THE STATE FLEET MANAGER***

**ORDER CUT-OFF DATE: 08/10/17**

**EQUIPMENT INCLUDED IN PRICE**

2.4 Liter, 4 cylinder engine; <b>Flex-Fuel</b>	101.2 inch Wheelbase
166.6 inches Overall Length	8 inch Ground Clearance
9 Speed Automatic Transmission	1,325 lb. Payload
4,586 GVWR	Manufacturer's Standard Transfer Case
Four (4) Wheel Drive	Manufacturer's Standard Rear Axle Ratio
4-Wheel ABS, Brakes	Four (4) Door
Power Steering	All Season Tires with compact spare
Power Windows, Door Locks & Exterior Mirrors	Dual Frontal Air Bags
Manufacturer's Standard Heating and Air Conditioning	Side-Impact Air Bags
Manufacturer's Standard AM/FM Radio	Speed Control and Tilt Wheel
Front and Rear Floor Mats	Two (2) Sets of Keys
Cloth Front and Rear Seats (Manufacturer's Standard)	Daytime Running Lamps
Electric Rear Window Defroster	Remote Keyless Entry with Two (2) Transmitters

Available Exterior Colors: White, Gray, Black, Red, Granite, Blue, Orange, Yellow

Available Interior Colors: Black and Tan

Manufacturer's Estimated Fuel Mileage:	City – 21	Fuel Tank Size: 13 gallons
	Highway – 29	
	Combined – 24	CAFÉ Rating – TBD

**AVAILABLE OPTIONS**

**Line Item 2 – Towing Package: Manufacturer's Standard \$425.00**

**Line Item 3 – 3<sup>rd</sup> Set of Keys (ignition and door locks) \$325.00**

**Line Item 4 – Bluetooth Connectivity \$845.00**

**Line Item 8 – Privacy Glass \$250.00**

**PROPANE AND/OR CNG PREP PACKAGE AVAILABLE? NO**

**DELIVERY:** 90 – 120 days ARO – Subject to Delays

**WARRANTY:** 3 year (36,000 miles) bumper to bumper; 5 year (100,000 miles) on the power train.

**SPORT UTILITY VEHICLES AND CROSSOVERS – 2017 MODEL YEAR  
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**Contract Number: CC170237002**

**Contractor: Landmark Dodge**

**LINE ITEM 10 – Standard / Full-Size Sport Utility Vehicle; 4x4; 6-Cylinder  
UNSPSC Code: 25101507**

**MAKE/MODEL: Jeep Cherokee Sport**

**PRICE: \$23,248.00**

***THIS VEHICLE REQUIRES APPROVAL FROM THE STATE FLEET MANAGER***

**ORDER CUT-OFF DATE: 05/04/17**

**EQUIPMENT INCLUDED IN PRICE**

3.2 Liter, V6 engine, <b>Flex Fuel</b>	106.26 inch Wheelbase
182 inches Overall Length	9 Speed Automatic Transmission
Four (4) Wheel Drive	4-Wheel ABS, Brakes
Power Steering	All Season Tires with compact spare
Cloth Front and Rear Seats	Two (2) Sets of Keys
Power Windows, Door Locks & Exterior Mirrors	Dual Frontal Air Bags
Manufacturer's Standard Heating and Air Conditioning	Side-Impact Air Bags
Manufacturer's Standard AM/FM Radio	Speed Control and Tilt Wheel
Front and Rear Floor Mats	5 Passenger
Electric Rear Window Defroster	7.9" Ground Clearance
Remote Keyless Entry with Two (2) Transmitters	

Available Exterior Colors: Silver, White, Red, Black, Brown

Available Interior Colors: Black

Manufacturer's Estimated Fuel Mileage:	City – 21	Fuel Tank Size: 15.9 gallons
	Highway – 28	
	Combined – 23	CAFÉ Rating – TBD

**AVAILABLE OPTIONS**

**Line Item 11 – Towing Package: Manufacturer's Standard \$723.00**

**Line Item 12 – 3<sup>rd</sup> Set of Keys (ignition and door locks) \$275.00**

**PROPANE AND/OR CNG PREP PACKAGE AVAILABLE? NO**

**DELIVERY:** 90 – 120 days ARO – Subject to Delays

**WARRANTY:** 3 year (36,000 miles) bumper to bumper; 5 year (100,000 miles) on the power train.



**SPORT UTILITY VEHICLES AND CROSSOVERS – 2017 MODEL YEAR  
(Statewide)**

**Contract Number: CC170237003**

**Contractor: Don Brown Chevrolet**

**Line Item 20 – Small / Mid-Size Crossover Vehicle; AWD; 4-Cylinder  
UNSPSC Code: 25101503**

***MAKE/MODEL:* Chevrolet Equinox AWD**

***PRICE:***

**\$21,696.00**

**ORDER CUT-OFF DATE: 04/27/17**

***THIS VEHICLE REQUIRES APPROVAL FROM THE STATE FLEET MANAGER***

**EQUIPMENT INCLUDED IN PRICE**

2.4 Liter 4 Cylinder Engine	112.5" Wheelbase
187.8" Overall Length	All Wheel Drive
Manufacturer's Standard Automatic Transmission	5,070 GVWR
Power Steering	P225/65R17 All Season Tires plus compact spare & tire tools
Front Cloth Bucket Seats	Rear 60/40 Bench Seat
Dual Frontal Air Bags	Manufacturer's Standard Heating and Air Conditioning
Two (2) Sets of Keys	Manufacturer's Standard AM/FM Stereo with MP3 & USB
Power Windows, Door Locks & Exterior Mirrors	Colored Key Carpet Floor Mats (front & rear)
Speed Control and Tilt Wheel	Daytime Running Lamps
4 Wheel ABS Brakes	Electric Rear Window Defroster
Head Curtain Side Impact Air Bags	Remote Keyless Entry with Two (2) Transmitters
6.9" Ground Clearance	1,090 Payload
USB Port	4 – Auxillary 12 Volt Outlets

Available Exterior Colors: Silver, White, Black, Gray, Blue Velvet

Available Interior Colors: Jet Black or Light Titanium

Manufacturer's Estimated Fuel Mileage: City – 20  
Highway – 28  
Combined – 23

Fuel Tank Size: 18.8 gallons

CAFÉ Rating – 30.7928

**AVAILABLE OPTIONS**

**Line Item 21 – Towing Package: Manufacturer's Standard \$349.00**

**Line Item 22 – 3<sup>rd</sup> Set of Keys (ignition and door locks) \$63.00**

**Line Item 27 – Privacy Glass \$276.00**

**PROPANE AND/OR CNG PREP PACKAGE AVAILABLE? NO**

**DELIVERY:** 80 days ARO – Subject to Delays

**WARRANTY:** 3 year (36,000 miles) bumper to bumper; 5 year (100,000 miles) on the power train.

**SPORT UTILITY VEHICLES AND CROSSOVERS – 2017 MODEL YEAR  
(Statewide)**

**Contract Number: CC170237003**

**Contractor: Don Brown Chevrolet**

**Line Item 29 – Standard / Full-Size Crossover Vehicle; AWD; 6-Cylinder**

**UNSPSC Code: 25101503**

**MAKE/MODEL: Chevrolet Traverse**

**PRICE: \$25,398.00**

**ORDER CUT-OFF DATE: 02/23/17**

***THIS VEHICLE REQUIRES APPROVAL FROM THE STATE FLEET MANAGER***

**EQUIPMENT INCLUDED IN PRICE**

3.6 Liter V6 Engine	118.9" Wheelbase
203.7" Overall Length	All Wheel Drive
Manufacturer's Standard Automatic Transmission	6,457 Lbs. GVWR
4 Wheel ABS Brakes	Power Steering
Front Cloth Bucket Seats	2 <sup>nd</sup> Row Split Bench Seat
3 <sup>rd</sup> Row Split Bench Fold Flat Seat	P245-70R17 All Season Tires with compact spare & tire tools
Dual Frontal Air Bags	Manufacturer's Standard AM/FM Stereo with CD & USB
Manufacturer's Standard Heating and Air Conditioning	Two (2) Sets of Keys
Power Windows, Door Locks & Exterior Mirrors	12 Volt Outlet
Colored Key Carpet Floor Mats (front & rear)	Daytime Running Lamps
Speed Control and Tilt Wheel	Electric Rear Window Defroster
Remote Keyless Entry with Two (2) Transmitters	Head Curtain Side-Impact Air Bags

Available Exterior Colors: White, Silver, Blue Velvet, Tungsten

Available Interior Colors: Dark Titanium / Light Titanium

Manufacturer's Estimated Fuel Mileage:	City – 15	Fuel Tank Size: 22 gallons
	Highway – 22	
	Combined – 18	CAFÉ Rating – 22.0571

**AVAILABLE OPTIONS**

**Line Item 30 – Towing Package: Manufacturer's Standard \$532.00**

**Line Item 31 – 3<sup>rd</sup> Set of Keys (ignition and door locks) \$57.00**

**PROPANE AND/OR CNG PREP PACKAGE AVAILABLE? NO**

**DELIVERY:** 80 days ARO – Subject to Delays

**WARRANTY:** 3 year (36,000 miles) bumper to bumper; 5 year (100,000 miles) on the power train.

**SPORT UTILITY VEHICLES AND CROSSOVERS – 2017 MODEL YEAR**  
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The following line item has been awarded to all vendors listed above and may be used for the purchase of miscellaneous options/features for the models specified that are not stated herein.

**Line Item 38 – Miscellaneous Options/Features**

(Shall be used for the purchase of miscellaneous options/features not specified herein (including upcharges for special exterior paint colors; e.g., metallic). Prior to issuing a purchase order, the state agency shall contact the contractor to obtain the price for the option required.)

**COOPERATIVE PROCUREMENT DELIVERY PRICE**

The contractor will allow other political subdivisions throughout the State of Missouri to purchase off the contract through the Cooperative Procurement Program. The following is the applicable charges to deliver the vehicle to a cooperative procurement entity:

**CC170237001 – Capitol Chrysler Jeep Dodge Ram**

Price per Mile	\$1.50 (round trip per vehicle)
Guaranteed Not To Exceed Total Delivery Price	\$250.00 (per vehicle)

The vehicles will be delivered from Jefferson City, Missouri.

**CC170237002 – Landmark Dodge**

Price per Mile	\$1.30 (one way mileage only per vehicle)
Guaranteed Not To Exceed Total Delivery Price	\$275.00 (per vehicle)

The vehicles will be delivered from Independence, Missouri.

**CC170237003 – Don Brown Chevrolet**

Price per Mile	\$0.98 (round trip per vehicle)
Guaranteed Not To Exceed Total Delivery Price	\$300.00 (per vehicle)

The vehicles will be delivered from St. Louis, Missouri.

\*\*These prices shall not apply to state agencies. It shall apply only to public entities participating in the Cooperative Procurement Program.

**SPORT UTILITY VEHICLES AND CROSSOVERS - 2017 MODEL YEAR  
(STATEWIDE CONTRACT)**

**State of Missouri  
Office of Administration  
Division of Purchasing  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve products and services available to state agency users. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product Purchased (include Item No's., if available):** \_\_\_\_\_

**Rating Scale:** 5 = Excellent, 4 = Good, 3 = Average, 2 = Poor, 1 = Fails to meet expectations

<b>Product Rating</b>	<b>Rate 1-5, 5 best</b>
Product meets your needs	
Product meets contract specifications	
Pricing	

<b>Contractor Rating</b>	<b>Rate 1-5, 5 best</b>
Timeliness of delivery	
Responsiveness to inquiries	
Employee courtesy	
Problem resolution	
Recall notices handled effectively	

**Comments:** \_\_\_\_\_

Prepared by: \_\_\_\_\_ Title: \_\_\_\_\_ Agency: \_\_\_\_\_

Date: \_\_\_\_\_ Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 573/526-9816, or mail to:**

Office of Administration  
Division of Purchasing  
301 West High Street, RM 630  
PO Box 809  
Jefferson City, Missouri 65102

**You may also e-mail form to the buyer as an attachment at  
[Teri.schulte@oa.mo.gov](mailto:Teri.schulte@oa.mo.gov)**