

# Cooperative Buyline

Official Newsletter for the State of Missouri's Cooperative Procurement Program



## Is Your Cooperative Procurement Program Membership Current?



Purchasing continues efforts to gather updated contact information for Cooperative Procurement Program members for our communications channel. Both existing and new member agencies have been asked to register using our new online application.

Not sure if you've registered yet? Eligible entities who have registered and been approved are highlighted in yellow on the Cooperative Procurement Program Members Listing at <https://oa.mo.gov/purchasing/cooperative-procurement-program>. If your entity has not registered, go to <https://oa.mo.gov/purchasing/procurement-program-membership-application>. Be sure and select 'New Application' when registering for the first time. Once registered, this form can also be used to update your entity's contact information by clicking on 'Update Information.'

By registering, entities will receive statewide contract updates, 'Cooperative Buyline' newsletter, and statewide contract information when Governor-declared emergencies arise in our state.



The new MissouriBUYS Bid Locator Tool was launched in February!

This new search engine crawls Missouri's public sector websites to help vendors and others locate government bid solicitations in Missouri including local, federal and political subdivision bids. Being able to locate public bid opportunities on a single website without having to search multiple sites saves time for vendors and others, and it can mean more visibility for entity bids. Buyers from local government agencies can also view other agencies' solicitations and specifications which can be useful in preparing procurements.

Once a bid of interest is selected, the user can click on the 'View Source' button (see Page 2) and be redirected to the governmental entity's bid page for additional bid details.

The MissouriBUYS Bid Locator Tool is powered by the InstantMarkets application and is part of the state's eProcurement solution. There is no charge to vendors or Missouri government entities for the tool. Check it out by going to <https://missouribuys.mo.gov/business-opportunities> or by clicking on the Bid Locator Tool button on the MissouriBUYS Bid Board at <https://missouribuys.mo.gov/bidboard!> The MissouriBUYS Bid Locator Tool has numerous  
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**MissouriBUYS**  
Statewide eProcurement System

## BID LOCATOR TOOL

- Search engine that crawls Missouri's public sector websites
- Locates bids posted by all levels of government (local, state and federal) and political subdivisions in Missouri
- User selects bids of interest; then redirected to entity's website for bid details
- No cost to use and no registration in MissouriBUYS required

[missouribuys.mo.gov/business-opportunities](https://missouribuys.mo.gov/business-opportunities)

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search fields and FILTERS that can be used to locate bid opportunities for all levels of government in Missouri. You can also set up 'Alerts', 'Save' searches and 'Share' bid opportunities with others. 'Step-by-step instructions' and 'Frequently Asked Questions' are available on the MissouriBUYS website.

The screenshot shows the search results page for 'education' in 'Columbia, MO, USA'. Red callout boxes point to various elements: 'Search Fields' (the search input boxes), 'Action Buttons (Searches)' (Reset, Alert, Save buttons), 'Search Filters' (filters for Bid Notification, Pre-Bid Notification, Active), 'Information on Features' (Sort options: Relevance, Post Date, Due Date, Distance), 'Bid Opportunity Title' (eLearning Expansion Services), 'Action Buttons (Bid Opportunities)' (Save, Share buttons), and 'Entity Who Posted Bid' (University of Missouri).

Clicking on a Bid Opportunity Title/link (shown above) will open additional details about a bid. Clicking on the 'View Source' button/link (shown to the right) will take you to the governmental entity's bid page for all remaining bid details.

The screenshot shows the details for the bid 'eLearning Expansion Services'. A red callout box highlights the 'View Source' button, which is labeled as the 'View Source' Button/Link to Entity's Bid Page. Other details include Opportunity Type (Bid Notification), Opportunity Identifier (6033), Customer/Agency (University of Missouri System), and Location (Columbia, MO).

## Spotlight on Lawn Care Statewide Contracts

Since spring is upon us, the spotlight is on lawn care related statewide contracts that may be helpful to your governmental entity. Additional information on these contracts can be found on the MissouriBUYS Contract Board (<https://missouribuys.mo.gov/contractboard>).



| Contract Number | Vendor                                     | Contract Title                             |
|-----------------|--|--|
| C114030001      | CNH Industrial America LLC                 | Statewide Ground Maint Equip-WSCA—NASPO    |
| C114030002      | Deere & Company Ag & Turf CBD Govt Sales   | Statewide Ground Maint Equip-WSCA—NASPO    |
| CC160645001     | Morigde Mfg., Inc.                         | Lawn Mowers                                |
| CC160645002     | Stahlman Powersports                       | Lawn Mowers                                |
| CC160645003     | Briggs & Stratton Power Products Group LLC | Lawn Mowers                                |
| CC160645004     | Larson Farm and Lawn                       | Lawn Mowers                                |
| CC171287001     | Lowe's Home Centers Inc                    | Walk-in Building Supplies—NASPO ValuePoint |

## Introducing Purchasing’s Statewide Contract Team

Hi everyone! As the Statewide Team Manager, I am excited to have the opportunity to introduce myself and my wonderful team.

I began my procurement career with the Division of Purchasing in March 2006 as a Buyer I in the Commodities section. Throughout my 13 years, I have purchased a wide variety of products for the State of Missouri...uniforms for numerous agencies, various resources for Missouri Vocational Enterprises (MVE), food for Correctional institutions, lab equipment for the State Public Health Laboratory, pharmaceuticals, fleet vehicles, heavy equipment, etc.

In December 2017, I became Section Manager for the Commodities unit and continued purchasing those much needed items for the state, as well as managing the buyers and clerical support for the unit.

After the Division’s recent reorganization, the Commodities unit became the Statewide Team. The statewide team is responsible for establishing and maintaining all statewide contracts, as well as handling all cost only bids for state agencies.



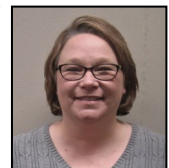
Front row L-R: Jennie Rees, Teri Schulte, Kathryn (Kat) Taylor; Back Row L-R: John Stegmann, Melissa Sackett, Tammy Michel, Jason Kolks, Daniel Engler.

Our team focus is to be a resource for not only state agency personnel, but for local governments and political subdivisions as well. Upcoming issues of Cooperative Buyline will highlight team members.

If you have questions regarding existing statewide contracts, or ideas for possible statewide contract opportunities, please reach out to myself or any of my staff.

We are happy to help!!

Teri Schulte  
Statewide Team Manager



| Purchasing’s Statewide Contract Team                             |   |
|--|---|
| Name   | Statewide Category Assignment   |
| Daniel Engler, (573) 522-0001<br>daniel.engler@oa.mo.gov         | Some IT related contracts (i.e. radios and fax machines), ground maintenance equipment, ATV/UTV’s, and heavy equipment    |
| Jason Kolks, (573) 522-1620<br>jason.kolks@oa.mo.gov             | Vehicle related purchases, temporary staffing   |
| Tammy Michel, (573) 751-3114<br>tammy.michel@oa.mo.gov           | Law enforcement related purchases, medical/lab supplies and equipment, trash collection services, and conference services |
| Jennie Rees, (573) 751-6442<br>jennie.rees@oa.mo.gov             | Interpreter type services, E-payment services, office supplies, fuel card and fuel related purchases                      |
| Melissa Sackett, (573) 526-2716<br>melissa.sackett@oa.mo.gov     | All food or food related purchases, mailroom equipment supplies, and paper  |
| Teri Schulte, (573) 522-3296<br>teri.schulte@oa.mo.gov           | Statewide Team Manager  |
| John Stegmann, (573) 751-2497<br>john.stegmann@oa.mo.gov         | Facilities MRO, janitorial supplies, environmental services, security equipment and services, and elevator maintenance    |
| Kathryn (Kat) Taylor, (573) 751-4148<br>kathryn.taylor@oa.mo.gov | Handles our contract renewals, as well as data entry into the various systems we utilize                                  |

# Cooperative Buyline

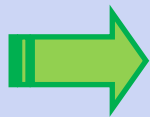
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## Recently Awarded / Renewed Statewide Contracts

| Contract Number   | Contract Title  |
|-------------------|---|
| CC181514001       | Automotive Repair and Parts—Chrysler Vehicles                                   |
| CC181764001-002   | Chemical Munitions  |
| CC182106002-003   | Electrical Energy Power Generation with Related Parts, Supplies and Service     |
| CS191021001-002   | Elevator/Escalator Maintenance Services   |
| C110151002        | Flu Vaccine   |
| C114251001        | Flu Vaccine   |
| CT190168001-002   | Master Lease Services   |
| CC191157001-002   | Material Handling Equipment Maintenance, Repair and Parts                       |
| CC191684001-003   | MMCAP— Medical Products and Services  |
| CC190489001-002   | Model Year 2019 Fleet Passenger Cars  |
| CC190768001-002   | Model Year 2019 Medium Duty Trucks  |
| CT170315001-004   | NASPO ValuePoint Software Value—Added Reseller (SVAR)                           |
| CC191648001       | Paper—Qualified Vendors List (QVL) (in addition to CC191078001-004)             |
| CC191679001       | Pepper Spray  |
| CC180960001 & 005 | Personal Hygiene Products   |
| CS180324001-003   | Security Guard Services   |
| CS171476001-002   | Security Guard Services for the Greater St. Louis Region                        |
| CS181066001-014   | Sign Language Interpretation Services (#1, 3, 6, 7, 10 & 14 renewal in process) |
| CS191534001       | Waste Management Services   |

**Finding Statewide Contracts** — Statewide Contracts can be found on the MissouriBUYS Contract Board (<https://missouribuys.mo.gov/contractboard>), using the 'Statewide Contract Search' link on the MissouriBUYS Contract Board or by going to <https://archive.oe.mo.gov/purch/contracts/>. More ways to find statewide contracts will be included in next quarter's newsletter.

Not yet a member of the State's Cooperative Procurement Program? Go to



<https://oa.mo.gov/purchasing/cooperative-procurement-program> and fill out the online membership application.



Have suggestions or topics for the Cooperative Buyline?

Email us and include 'Cooperative Buyline' in the subject line.

[purchmail@oa.mo.gov](mailto:purchmail@oa.mo.gov)

THE MISSOURI ASSOCIATION OF PUBLIC PURCHASING (MAPPI) PRESENTS

2019 REVERSE VENDOR FAIR

APRIL 18, 2019 | CHATEAU ON THE LAKE BRANSON, MO | DOORS OPEN AT 1:30 PM

REGISTER TODAY AT [WWW.MAPPI.ORG](http://WWW.MAPPI.ORG)

At a Reverse Vendor Fair the tables are turned and representatives from public entities from all over the State of Missouri will have booths to meet with vendors. This is a great opportunity to learn how to do business with government!

### Division of Purchasing

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**Email:** [purchmail@oa.mo.gov](mailto:purchmail@oa.mo.gov)

**MissouriBUYS:** <https://missouribuys.mo.gov>